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VOL. XLV. SAN FRANCISCO, NOVEMBER 30, 1902. No. 1



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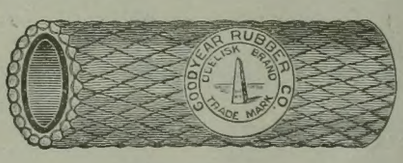

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ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

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For any one wishing to enter the wine or grape business, there is the best opportunity in the State in a ranch for sale in Napa Valley, in the heart of the vineyard district.

The place is one of 468 acres, one half of which is under cultivation and two-thirds of which is level land. A good third of the remaining hill land is tillable, and all is good for pasture. There are two family orchards and one set of buildings, and there was another set of buildings, but they were burned in a recent forest fire. The water is still piped to the site, however from a spring that easily supplies an inch and a quarter pipe.

There is a vineyard on the place, the last yield from which was nearly 90 tons, although the vines have been bearing since the early eighties and have lived and borne while all the other vineyards in the valley have succumbed to the phylloxera. It is practically the last of the unresistant vineyards of Napa Valley, and is proof that the place is most advantageously situated for vineyard purposes. It is in a small valley of its own, and which it occupies by itself, set off from the main valley midway between St. Helena and Calistoga.

One of the boundaries of the place, that on the west, is the Napa river, and it is but half a mile from a railroad station. It is 20 miles from water transportation at Napa and a ride of two and a half hours from San Francisco and 4 miles from the nearest town—St. Helena.

The land is well fenced, has an abundance of water, wood and pasture, and has soil for everything, from the rich deposits along the river to the lighter soils on the foothills. There are two rights of way to the main county road, and a third outlet to a smaller county road. There is also a county bridge over the river.

The place is an ideal spot for a country home and for a farmer of grain or fruit or vines. The owners wish to sell the place as a whole, but will cut it up if circumstances warrant.

For further particulars, address this paper.



# MARKET CONDITIONS.

DRY WINES.—Business conditions are healthy, the great vintage of '02 is over and all appears to be well. Late reports show that there was in some sections, heavy loss of second crop grapes, by reason of the early and continued rains. At the same time the vintage was large enough to meet all requirements. The distillation of wines for fortification of sweets, will have greatly reduced the grand total and there will be much of the '02 product converted into brandy to be stored for use in fortifying the sweet wines to be produced in the fore part of the coming vintage. At this writing we have heard of no important sales of new wines. There is some diversity of opinion between producer and merchant as to the prices and the basis of values is yet to be fixed. The movement of wines by sea during November, was of good volume, amounting to 617 cases and 593,557 gallons valued at $232,210. Of this quantity 503,465 gallons, valued at $193,275 went to New York, and 228 cases, 34,339 gallons valued at $15,218 was destined for the Hawaiian Islands.

SWEETS:—In responce to the unusual demand that developed last year, there is a much greater output than at the same time in 1901. In the First District the production was such that the U. S. gaugers were unable to properly handle it, and as a consequence, the Internal Revenue office in this District could not furnish the regular statistics for the month of October. These figures will not be available until the middle of December. In the Fourth District the product was 811,943 gallons. The market holds firm at the prices that have prevailed during the past year.

BRANDY:—The market is in a healthy condition. At this date early there are no round lots of 1901 goods seeking buyers. This argues well for the reception of 1902s. Owing to the large output of sweet wines the production of brandy in the First District was in the nature of a record breaker. The total was 207,302.9 tax gallons. In the two districts the aggregate product was 225,004.9 tax gallons. There were exported 56,964 gallons. There remained in bond in the two districts on October 31, 936,584 tax gallons. Prices for new brandies range from sixty-five to seventy cents, coopered. Exports of brandy by sea were nominal, being 8 cases and 1,191 gallons, valued at $2,397.

WHISKY:—Business is good and collections coming around in fine shape. Some of the leading houses are rushed with orders and a continuation of the present satisfactory conditions is confidently expected. The unprecedented prosperity of the entire country tributary to San Francisco, is the strong feature of the situation. Sales of export goods in this market during the month have been of unusual volume and the healthy demand continues. Exports were fairly good, the aggregate being 1,402 cases, 2542 gallons, valued at $13,173. The importations were 1005 cases, 14 octaves and 400 barrels.

IMPORTATIONS:—November grade with the importers was quite satisfactory and compared with the same month last year, could be classed as excellent. The promise for business during the holiday month is very encouraging. The principal imports were; Ale and beer, 146 pkgs.; brandy 110 octs., 285 cases; gin 907 cases, 10 octs. and 30 csks.: mineral water, 1,046 pkgs.; rum, 15 cases and 20 octs; whiskey, 1005 cases, 14 octs. and 400 barrels; wine, 25 bbls., 173 csks., 263 cases, 5 octs. and 5 qrs.; vermouth, 2,605 cases.

BEER:—The market is in the usual midwinter condition, when the malt liquid takes a back seat in favor of the heavy goods. At the same time business is anything but bad. Receipts of foreign beers were not worthy of note, arrivals by rail were: 1,900 csks., 400 bbls. blk, 100 hf. bbls., 375 qrs. The foreign demand was quite healthy, the total exports aggregating 2,358 pkgs., valued at $18,883.

## New York Wine Market.

Business in wines and brandies has not been overbrisk during the past two weeks, but a healthy, steady demand has kept the prices firm. The reports from California are to the effect that the magnitude of the last vintage has been overestimated and that the prices obtained by the growers for grapes and new wines are gradually advancing, which would not be the case if the vintage was as large as some of the reports have it. It is still the prevaling opinion here, that the fact that the vintage in other parts of the country has been small may influence the value of California wines in the near future.—November 25.

## New York Wine Market.

The conditions as described by the California correspondents have thus far all been in favor of the growers; they obtain high prices, both North and South, for the dry wine grapes, as well as the sweet wine grapes, and they have no difficulty in disposing of their holdings.

Firm prices, if not an advance, may be looked for, especially since the vintage in other parts of the country has not been as successful as was expected. In the East grapes continue to be comparatively high, and there is no question at present of crushing grapes f or the production of the cheap wines which usually flood the market at this time of the year.—*Bonforts.*

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
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OFFICE AND SALESROOM
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San Francisco, California

## Viticulture and State Recognition.

THE wine makers and grape growers, as well as the wine merchants of California generally, have arrived at the conclusion that it is high time their industry had some substantial recognition and assistance from the State—such, for instance, as is accorded horticulture proper. The industry formerly had such recognition in the shape of the State Board of Viticulture, which for the modest appropriation of $15,000 a year, did a world of good for grape culture and winemaking in this State, as well as making our wines known abroad and familiarizing local consumers with them. The Commissioners, who were representative men in the trade and industry, served without salary, and did some enthusiastic, practical and scientific work. The Commission was slaughtered to accommodate the political needs of Governor Budd.

The reports of the best men engaged in the industry, as well as the findings of trained experts in this line of industry, show that there are greater problems to be solved now than ever before—prob'ems in which are involved the destiny of grape culture and winemaking in California. Ten years ago there were invested in vineyards, wineries, etc., about seventy million dollars, and with the extension of the raisin vineyards and the erection of new wineries and distilleries, as well as the increased value of vineyard properties, these figures are probably much exceeded at this date; furthermore, it is safe to say that there are between forty and fifty thousand people identified with the industry, people who derive their livelihood therefrom. Now, what does this great aggregation of capital and people get in the matter of recognition? From the State absolutely nothing; from the University of California a sum that makes the proposition ridiculous. The Regents, or some sub-authority over there, set aside each year for the expenses of the viticultural expert the magnificent sum of $250. It might just as well be $2.50 in so far as results are concerned. We contend that this is nothing more than rank injustice. The University is a State institution, and a large part of the funds that go to support it is derived from taxation upon this same great wine industry. We do not see wherein there is any reason for such discrimination between viticulture and horticulture, yet there is discrimination. The latter industry and dairying appear to engage nearly all the time as well as the funds set aside by the University authorities for the College of Agriculture.

The United States Government a few weeks ago sent a Government viticultural expert, George C. Husmann, to California for the purpose of investigating vineyard conditions and diseases. Mr. Husmann was instructed to cooperate with the State authorities in this work of investigation and experimenting, but upon finding that $250 was all the money available for this momentous work, he returned to Washington for further instructions. The failure to take up this work at the present time is deplorable. Mr. Husmann traveled throughout the vineyard districts and made personal examinations of alleged healthy, as well as diseased vines, and while disclaiming any desire to appear as an alarmist, he stated without reservation that the situation confronting the industry was decidedly alarming. The worst conditions were found in Santa Clara county, which a few years ago was the banner dry-wine district in the State, its vineyards yielding as high as six million gallons annually, and which in the last vintage is accredited with producing from five hundred thousand to eight hundred thousand gallons. In other words, some disease beside phylloxera is in existence in California which is even more deadly than the well-known insect pest. Whether or not this is the Anaheim disease it matters little. The painful fact, however, remains that it is apparently more deadly and quicker in action than phylloxera. In Mr. Husmann's investigations last fall he found, to his astonishment, that not only did this disease destroy the non-resistant vines, but that the new vineyards that are planted in the best resistant stock were not proof against the onslaughts of this terrible malady of the vine. It may as well be made known that this disease is not confined to Santa Clara county, but is appearing in various sections and among vineyards supposed to be thoroughly healthy. It does not require very strong vision to see what a combination of two pests if this kind can do for the wine industry if something is not found to check it. We have been supposing that we had a solution of the phylloxera problem in the resistant stock, but it seems we have not, nor are there funds or competent experts provided to take up this important work. The viticulturists and wine merchants should, at an early date, hold a general meeting in San Francisco, and, having thoroughly discussed the situation, formulate some plan to secure much-needed legislation at the coming session of the Legislature. Now is the time to act, because if nothing is accomplished now there will be a delay of two years more in securing the necessary aid. Remember the fate of the vineyards of Santa Clara. To permit such delay at this time would have the appearance of inviting disaster.

## The New Spirits Distillery.

THE new distillery at Berkeley, which is to produce spirits from the refuse of beet sugar, is rapidly approaching completion. The owners, the Golden West Company, intend to produce absolutely neutral spirits of the very highest quality. The samples shown are entirely odorless and colorless. The company say they have the machinery to turn out goods of this class in large quantities, and they are satisfied they can profitably compete with either local or Eastern distilleries. The new plant will be ready for operation about January 1st.

## The Brandy Product.

REPORTS from Fresno county, as well as other wine sections, show that there was a heavy loss of grapes, owing to the advent of early and continued severe storms. However, they were almost entirely second crop. In fact, the first crop in the sweet-wine districts was so enormous that it required more than the regular stock of cooperage to handle it. The immensity of the grape crop may be imagined by considering the fact that the brandy made in the latter-named section this year was entirely from first-crop grapes. It has been many years since such a condition has existed.

There was more brandy made this year than was expected, the Kirby distillery alone, at Fowler, Fresno county, having produced 250,000 gallons. There were plenty of grapes to make as much more. It is probable, therefore, that the total for the season will be not far from three-quarters of a million gallons, for which there is a ready market.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey

Spruance, Stanley & Co., San Francisco, Proprietors.

## The Value of Good Goods.

IN OUR September issue we called attention to the nerve and foresight of the Long Syrup Refining Company in placing on the market Maraschino Cherries, and incidentally referred to the position of this paper for many years past in the matter of the success that was bound to be the due of any one who would take up the manufacture of the many products of California's soil.

We are informed that the sales of this new output has been most satisfactory to the Long Company. The large Eastern purchasers and dealers in this line of high-class goods were in a measure amazed that a product of the quality of Long's Maraschino Cherries was possible of production in this country, and the general comment was that no finer goods have ever been offered to the public. The result of the immediate demand that has been created for this product is that a large number of the largest of Eastern houses, some of them being the heaviest dealers in the country, have been making the Long Company very flattering offers for the control of their entire output in the East and across the water.

Illustrating the attention that even foreign buyers have in California goods, and of course the value of the WINE AND SPIRIT REVIEW as a medium of publicity, we are pleased to publish the following letter the Long Company received a few days ago from one of the oldest and largest houses of London:

LONDON, October 21, 1902.

The Messrs. Long Syrup Refining Company, corner of Eighth and Brannan streets, San Francisco—Dear Sirs: With reference to your advertisement in the PACIFIC WINE ANL SPIRIT REVIEW of September 30th, with regard to Cherries in Maraschino, we shall be glad if you will quote us your most favorable terms for these. We import a good many cherries into England, and if you can compete in price with those put up in France we shall be happy to give you a trial. Perhaps you would be good enough to send us a sample as quickly as possible, as if both quality and price are satisfactory we would ship some by this season's sailing ships. Yours, faithfully, for Grierson, Oldhams & Co., Ltd.

CHAS. F. OLDHAM, Managing Director.

The nature of the letter speaks for itself, and the quickness of the attention of this firm to the new goods from California makes us feel pleased that we can say "we told you so," and that the REVIEW is *the* journal.

## Sanger Favors Canteen.

A Washington dispatch under date of November 15th, says:

The reports of the Philippines staff officers made public today unanimously advocate the restoration of the army canteen system. General Sanger, the Inspector General, who has made a special study of the effects of the present system, sums up by saying: "The life of the soldiers in the Philippines is without attraction, and as a result they consort more or less with natives and soon adopt their habits without benefit to either. The post exchange with canteen furnishes an amusement place, exercises a wholesome influence and statistics show that in 130 companies 90 per cent of the men used stimulants at the time of their enlistment."

General Sanger deduces that the sale of beer would not initiate habits of intemperance and that post exchanges cannot be maintained without such sales. As it is, the men drink vile native concoctions of vino, 25 per cent of them going insane when addicted to its use. The beer sold in dives near the encampments is impure and the canteeen protects against intemperance and debauchery.

Prohibition, says Justice, seems to be everywhere going backward. In the New England States, where its strongholds have been for many years, the people have wearied with its fallacies and farces and are trying to get rid of it. The elections in States there clearly show that the spirit of unrest is actively at work and that it is but the matter of a short time until all the New England States will have some reasonable license law that will legitimize the trade and put an end to the business of manufacturing hypocrites and teaching people to become liars and deceivers.


LASH'S BITTERS
TONIC LAXATIVE




FERRO-QUINA
KIDNEY AND LIVER BITTERS
Full 32 ounces (qt. bottles) $10.00 per case

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. For sale in any first-class saloon.

D. P. ROSSI,
1400 Dupont St., San Francisco.
PACIFIC COAST AGENT

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, November 22.—Wine crushing will not be concluded in this district before December 15th, though certain wineries will be through by the 1st. Secondo Guasti made 200,000 gallons in October. The San Gabriel winery is about half through with this season's work. The Sunset winery will quit crushing December 1st. This concern is making a great deal of high-class brandy. Warehouses are filling up with brandy. E. Vache & Co. are sending 10,000 gallons of brandy to be placed in northern warehouses. The sweet-wine makers this year are making a great deal of dry wines to satisfy the demand. Sierra Madre Vintage Company is booming right along. The Cucamonga winery is still working on grapes. The Downey Vintage Company finishes this week, but the product is not as great as last year. J. W. McClure of Shorb is getting out some wine for the California Wine Association. Charles O. Russ of Anaheim has just completed harvesting his crop.

Los Angeles Lodge No. 1, Knights of the Royal Arch, is growing in membership, and fifty new members have been added in the past six weeks. Fifteen applications are now on the table. T. J. Darmody is Valiant Commander and Tom Kirby is Recorder.

Liquor business in general is very good in Los Angeles. An extraordinary winter is looked for in all lines of business, and the liquor men will have their share.

The Retail Liquor Dealers' Association has about two meetings a week nowadays and is planning important moves in the city election.

E. L. Hutchison was not elected State Senator, but he came so near it that the Pasadena prohibitionists do not feel as sure as they did that they can run things in the district. The issue was straight out, but the Republicans were too numerous.

As an example of how a business can be built up on personal popularity, the Richelieu Saloon, since it came into possession of Rol King, has become one of the most frequented resorts in the city of Los Angeles.

Harry Althouse is making great improvements in the St. Louis Cafe, South Broadway.

C. F. A. Last is doing extensive importing of French goods, the local demand for foreign goods seeming to be on the increase.

Ed Stewart, formerly of the Hoffman Cafe, has a resort at San Gabriel called "The Grapevine." It is in the shadow of the largest grapevine in the county, said to be 100 years old, and planted by the old Mission Fathers.

The Superior Courts are invoked to untangle the squabble between Herman Boettcher and others against P. Max Kuehnrich, president of the Los Angeles Brewing Company. Thus far Kuehnrich is ahead and is in possession of the works.

The Police Commissioners of Los Angeles took away the license of Rougny & Co., wholesalers, though a trial in the police court had failed to convict them of violating a city ordinance. They are victims of a policeman's allegation that they had succeeded in buying a bottle of beer in the place.

There is general public satisfaction over the news that Guy B. Barham is slated to become State Bank Commissioner. No better choice could have been made by Governor Gage.

Jacob Shaffer, of Darmody & Shaffer, has been called to Middletown, O., by the dangerous illness of his father.

Dan B. Jerrue, the popular wholesale and retail dealer in liquors, has improved his appearance by cutting off his mustache. The popular president of the Retail Liquor Dealers' Association is not in disguise.

At the town of Westminster, in Orange county, $225 was raised one evening to be used in opposing the opening of a social club. It is not explained how the money is to be used.

Pomona constables still cause occasional excitement by raiding social clubs. So dead set is that town against spirits that citizens organized a ghost hunt the other evening, the object of their attention being a "haunted house."

**The Apex**
FRANK WOOD, PROPRIETOR
North Spring Street, near First
Los Angeles, Cal.
WHERE GOOD FELLOWS FIND EVERYTHING GOOD TO DRINK

**The PALACE CAFE**
*Is the "Louvre" of Los Angeles*
Corner First and Spring Streets
SCHNEIDER & FIEBER, Props.
JOHN WIELAND'S LAGER BEER ON DRAUGHT
BEST KITCHEN IN THE CITY
The well known BERTH FAMILY ORCHESTRA plays from 1 to 2 at noon; from 6 to 7:30 evenings, and from 8 to 12 nightly.
Don't fail to pay us a visit while in Los Angeles

## Los Angeles Notes—Continued

Arthur Gore of 107 Market street is making a name for his whisky. Joe Moreno and Fred Colby are assisting.

Frank Lerch reports that real estate in his line is very active. He is doing much toward the organization of social clubs.

B. M. Thomas, special agent of the Treasury Department, and his assistant passed a few days in Los Angeles and found everything all right with wineries and dealers.

Gus Basler of the Laurel Palace has been ill for a time, but is out again. His cocktails are again in style.

Tom Savage, former Councilman for the Eighth Ward, has gone into the saloon business at Commercial and Los Angeles streets, where he has a first-class place.

John L. Pavkovich, a well-known real estate operator of Los Angeles, has opened up a new winery and distillery at Declez, where are the big quarries of the contractors that are building the San Pedro breakwater.

Pat and Bart Gibbons are maintaining the popularity of the "Mineral," on Main street.

Arthur McDevitt, chief mixologist of the Palace Cafe, is out again after a siege of sickness. Business is better at the Palace.

Charles Viotto, who was arrested for selling liquor on the day of the primary election, goes free because it is shown that the law prohibiting sales on election day does not apply to primaries. W.

## Missouri Wine Tax Law Void.

THE wine makers and wine shippers of California will read with the utmost satisfaction the announcement that on November 12th the Supreme Court of Missouri, sitting in bank, declared unconstitutional the State law which taxes wine produced outside the State. The impost was an onerous one, and had the law been constitutional, it would have practically destroyed the wine business of California wine men in Missouri. The prominent wine houses of this State, immediately upon the enaction of the law, raised a fund with which to fight it. The test was eventually carried to the highest court, and California wines are again on top.

## Italy Needs Our Resistant Vine.

REPORTS from Italy state that the phylloxera is working ravages among the vineyards of that country, and that there will be an unprecedented demand for American vines with which to graft the old ones. It is reported that 908 provinces in Italy have been invaded by this insect and that not less than 750,000 acres of vineland have been entirely destroyed. The Phylloxera invaded Italy in 1879, nine years after its first incursion into France. When discovered in France, it was noticed that it did not injure American vines that had been planted here. Investigation showed that this infinitesimal insect was as lively and energetic among California vineyards as in France, but that it inflicted no injury upon American vines, the opening made by the sting of the insect immediately filling with sap and closing, leaving no wound. For this reason, all vines must be grafted with American grafts in order to be secure from the phylloxera, the California grafts having generally been preferred. France is so well supplied with American vines that she will undoubtedly try to furnish all the grafts that may be demanded by adjacent countries. Americans wishing to open a market for their grafts in Italy, through a well-known French agency, can do so by corresponding with M. Auguste Tezier, of Valence, Drome, France.

It was asserted at a meeting of the National Agricultural Society of France, held in Paris in September, 1899, that the success in wine growing in France must in the future depend entirely upon grafting. The same is probably true of other wine-growing countries.

JOHN C. COVERT,
Lyons, October 23, 1902. *Consul.*

Count Raoul Chandon Briailles, the senior of the firm of Moet & Chandon of Epernay, France, has been appointed by the French Government to represent the Champagne district and the Champagne district and the Chamber of Commerce of Reims at the dedicatory ceremonies attending the opening of the building of the Chamber of Commerce of New York, on November 11th. Count Chandon Briailles arrived on the steamship La Lorraine November 8th. It is expected that he will remain some time in this country and visit the principal points of interest while here.—"Bonfort's."




PLYMOUTH GIN

DAWSON'S SCOTCH

Coates & Co.
Plymouth, England

Sold in Cases Only
Never in Bulk




Peter Dawson
Dufftown, Scotland

Unadulterated
Thoroughly Matured



SOLE AGENTS FOR THE PACIFIC COAST

CHAPMAN & WILBERFORCE

123 California Street TELEPHONE MAIN 775 San Francisco

# PERSONAL MENTION AND NOTES.

I. W. Kingman, the well-known whisky broker at 421 Market street, is a very busy man. He is breaking the record in the matter of the disposal of export whiskies, and is naturally proud of the fact that he sold the first solid carload of American gins to come to this market. These goods are from the stills of Corning & Co., Peoria, Ill., the largest institution of the kind in America. Corning & Co's goods have a high standing, whether it be whiskies, gins or spirits, and are making friends rapidly in this market as well as elsewhere.

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Hobbs, Wall & Co., who are the greatest manufacturers of wine and whisky cases in the West, are doing a great and increasing business. It is probably not known to the general trade of the State that this big institution now has as its head W. J. Hotchkiss, the well-known wine man of the firm of Miller & Hotchkiss. Mr. Hotchkiss is the promoter of the scheme to purchase the Hobbs, Wall & Co. plant with all its immense holdings in the way of timber lands and shipping. Mr. Hotchkiss is also manager of the California Canneries Company. As he has proved himself to be one of the ablest men in the wine industry, it is safe to say that success will crown this new enterprise.

A very enjoyable evening was spent at a banquet given by Mr. Lionel G. Bees of this city. Mr. Bees is the genial and popular representative of Messrs. Hiram Walker & Sons, Ltd., of Walkerville, Canada, distillers of the justly celebrated Canadian Club whisky. The party consisted of twelve good fellows (the names are not necessary), and the feast was held at the St. Dunstans, on Van Ness avenue. After the black coffee the "stags" adjourned to Mr. Bees' bachelor quarters, where the evening was spent in the proper "spirits." 'Nuf sed.

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The Union Distilling Company are rapidly getting their plant in satisfactory running order. They made two important discoveries when they started up the plant. One was that the stills could produce spirits of a superb quality and the other was that the capacity of the distillery was entirely too small. The facilities for production have been increased, and next year a very large still is to be purchased in Germany, which will enable the company to readily handle the large product of "black strap" they have contracted for.

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G. Migliavacca, the well-known winemaker of Napa, went East the fore part of the month on a business trip to New York. The wines produced by the Migliavacca Wine Company are gaining a very enviable reputation not only in Eastern markets, but throughout the Northwest. The company has a branch house in Seattle, which is under the management of Mr. S. Migliavacca.





JESSE MOORE A A

WHISKEY

BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.

# Obituary

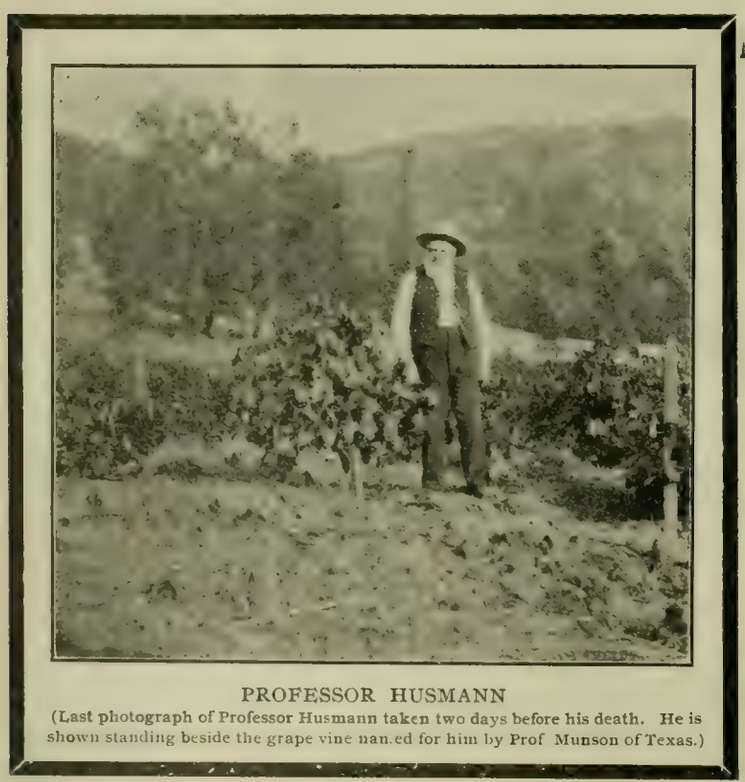
## George Husmann.

WM. JULIAN LAFERRIERE.

EDITOR REVIEW:—I deeply regret to record the demise on November 5th of Prof. George Husmann, of Napa, California. But, as a friend and one who owes him a debt of gratitude, I feel it my duty to briefly relate for the REVIEW his long and memorable career.

Professor Husmann was born in Meyenberg, Germany, on November 4, 1827. At the age of nine he immigrated with his parents to the United States. In 1847 his father met with a tragic death in the mill on his ranch, when George was twenty years of age. During that year he planted the first small vineyard he ever took charge of on his father's farm in the backwoods of Missouri. A deep love for the noble vine soon developed in him, and aided by "Father" Muench, who had one or two years more of experience, he made rapid progress.

In 1851, his father's ranch being sold to settle the estate (his only brother was then a physician at Philadelphia), Husmann took charge of his brother-in-law's fruit farm near Hermann, Mo., and, although he had received only a primary education, armed with "Downing's Bible," he began a course of horticultural study, which he facilitated and made practical by setting out a nursery. The farm soon became a model and the nursery the most prominent in the State of Missouri. Encouraged by his success



PROFESSOR HUSMANN

(Last photograph of Professor Husmann taken two days before his death. He is shown standing beside the grape vine named for him by Prof Munson of Texas.)

and soliciting an interchange of views and experiences with other horticulturists, he wrote articles on fruit, fruit trees, grapes and their culture, which immediately attracted the attention of such men as Downing, Wilber, Barry, Coleman, Judd, Longworth and Rommel. From that time on he was honored by their correspondence and friendship. In 1854 Husmann married Miss Louise Caroline Rulmann.

When the civil war broke out, Husmann joined the Union and served as a quarter-master. "Back from the war" he was elected a member of the Convention which revised the Constitution of the State of Missouri. Returning to his peaceful avocations, he associated himself with Nicholas Longworth, "Father" Muench, Burr, Bush, Engelmann, Miller and Campbell, and tested with them hundreds of varieties of grapes from which he made wines which sold at high prices.

In 1866 Husmann published a book entitled "Grapes and Wine," especially written for his best friends, these sturdy sons of toil whose sword is the pruning hook, and for the beginners in grape culture and winemaking. The success of that book was above all expectations and as Husmann often told me, it was the best he had written.

In 1868 Husmann, with Messrs. Frings and Wesselhoft organized the Bluffton Wine Co., of which he was made president. Over 1,500 acres of land were bought near Bluffton, Mo., and planted to grapes.

In 1869, with Mr. Frings as partner, Husmann founded the "Grape Culturist," a monthly journal devoted to grape culture and winemaking, of which he was the chief editor. This journal was then the only one of its kind in the United States and had for contributors the intellectual men I have already named and many others.

In 1871 a reaction set in and the price of grapes and wines became so ruinously low that the Bluffton Wine Co. was compelled to assign. To save the honor of the company, which he had at heart, Husmann, of his own free will, ruined himself by paying all the debts he could, and in consequence of this generous act had to stop the publication of the "Grape Culturist."

In 1872, Husmann moved to Sedalia, Mo., and started a fruit, tree and flower nursery.

In 1876, Husmann shipped the first lot of Lenoir vine cuttings to H. W. Crabb of Oakville, California.

In 1878, the regents of the Missouri State University (Columbia), recognized the genius of Husmann, tendered him the professorship, which he had never sought for, of the department of Pomology, Forestry and Viticulture. He at once organized a commercial nursery to protect the people of the state against unreliable nurserymen, and proved to be, as expected, the right man in the right place.

In the meantime his viticultural work was attentively studied by the leading French viticulturists, who imported through him, millions of resistant vine cuttings for the planting of their phylloxerated vineyards. Many mentions of Husmann's work can be read in the books of Professors Millardet, Foex, Pulliat and Viala, also of the Duchess of Fitz-James, who was his best correspondent and who replanted all her vineyards, about 2,000 acres, only with cuttings bought and shipped by him.

In 1878, the State of Missouri selected Husmann as delegate to the American Pomological Society, at Rochester, New York, where the exhibit of fruits from Missouri attracted so much attention. While there he was so astonished to see that many exhibitors did not know the names of their fruits, that he founded the "Mississippi Valley Horticultural Society." The following Autumn the society gave an exhibition at St. Louis, Mo., and all the fruits to Husmann's gratification, were properly named.

During the Spring of the same year and of 1880, Prof. Husmann furnished Dresel, Gundlach and Kohler and Frohling, with Elvira and Taylor vine cuttings, and in the Winters of 1880 and 1881 he furnished Mr. Simonton, of Napa with cuttings of Elvira, Taylor, Lenoir and Herbemont.

It was while at Columbia that Prof. Husmann wrote his second book entitled "American Grape Growing and Wine

Making," which he completely revised in 1894 and republished for the fourth time in 1896. And it was through his deep knowledge and good teaching during his four years of professorship, that three poor young men, Professors Galloway and Dorset and Mr. Chubbark attained honorable distinction.

In the Summer of 1881, during the vacation at the University, Prof. Husmann visited California and while at Napa met Mr. Simonton, who immediately offered him at a high salary, the management of the "Talcoa Vineyards. Captivated as he was by the horticultural and viticultural products of the country, Husmann resigned his professorship at Columbia, and in September took charge of the place. He made wine from the 70-acre vineyard that was in bearing, and the quality was such that Mr. Gundlach bought it at a very high price. The following Winter at Mr. Simonton's request, (Mr. Husmann did not believe in wholesale planting) he set out 300 acres in resistant vine cuttings which he imported himself from Missouri and which were of the following varieties, viz: Riparia, Rupestris, but mostly Lenoir and Herbemont.

Besides taking care of the vineyards and cellar, Prof. Husmann had charge of over 500 acres in hay and grain and of a large dairy. However, thanks to his genius and good management, the place paid good returns. In 1882, Mr. Simonton died, leaving a will by which Husmann should retain the management of "Talcoa" until 1886.

During his five years of management several young men applied to Husmann for a situation. He accepted them cheerfully, gave them fatherly advice and imparted to them all the knowledge of viticulture and horticulture he could, on the condition that during working hours they would receive no favors; but after the day's work was over they were entirely welcome at his house and were well entertained. He moulded their brains and characters so well, that most of them are now at the top of the ladder. It was my good fortune seven years ago to meet two of them, Messrs Fiala and Beck, and they told me that they had passed the most pleasant time of their lives while at "Talcoa."

It was there also that his oldest son, George C., who had been his pupil at "Columbia, received his final touch, which made him fit for the high position he enjoys at present; and his second son Fred, made his first study in viticulture.

In 1885, Prof. Husmann bought a ranch in Chiles Valley where he set out a fine vineyard which was worked by his two sons. At the same time he was appointed State Statistical Agent by the Secretary of Agriculture.

In 1886, before leaving "Talcoa Vineyards," he wrote a booklet entitled "The Present and Future of the California Wine Interest," in which he showed his great knowledge and foresight.

In 1887, while at his own ranch, he wrote a book of 400 pages entitled "Grape Culture and Wine Making in California," which to this day is a standard authority and which no true man, especially if he is a true viticulturist, can read without feeling a certain admiration and love for its author.

In 1888, Prof. Husmann collected for the Department of Agriculture all the wine and brandy exhibits of the State of California, which were sent to the Paris Exposition and which won fifty medals and diplomas. The French Government rewarded him with a gold medal.

In 1897 he was reappointed State Statistical Agent, and at that time published a little pamphlet entitled "Resistant Vines and Vineyards in California," and in 1898 the year book of the Department of Agriculture published his masterly article entitled "The Present Condition of Grape Culture in California." Since then he has spent his time writing for papers and magazines on his pet subject "Viticulture" and also inspecting experiments made in different vineyards. Such was the life of a self-made man.

In the demise of Prof. George Husmann, the nation has lost an exemplary citizen; the viticultural world, but especially the State of California, the staunchest champion of viticulture; the viticulturists, but especially the beginners in grape culture, their best and kindest teacher and friend; and his beloved and devoted wife and children, an ideal husband and father.

Peace to his memory!

I cherish the hope that among his many friends, who will keep his memory as green as the hills of his beloved Napa Valley, a Californian Thorwaldsen will be found to chisel upon the rock, an allegorical figure of the Viticultural Industry, and inscribe below it the legend: "To the fidelity and courage of Professor George Husmann."

WM. JULIAN LAFERRIERE.

Palo Alto, Nov. 11, 1902.

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An advertisement in a trade journal will do what traveling men, as a rule, do not do. It will go to towns off from the railroad, where there are no hotels. It will work nights, Sundays and holidays, wet weather or dry, hot weather or cold. It will talk to a merchant before some of the boys are out of bed in the morning, and after they have gone to bed at night. It's one of the few things that has not yet struck for eight hours.





Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.

# Along The Line

## Alameda County Local Option.

THE trade of the Pacific Coast will read with considerable astonishment the announcement that the Supervisers of Alameda county, by a vote of 3 to 2, adopted a local option liquor license ordinance, which has been submitted by several temperance organizations, otherwise known as the Anti-Saloon League, and the federation of churches. The ordinance is to take effect on January 1st next. It gives the electors in any voting precinct of the county outside of incorporated cities and towns the right, by majority petition, to say whether or not saloons shall exist within their particular precincts. The section of the ordinance covering this point reads as follows:

"If there is filed, at any time, with the Clerk of the Board of Supervisors of said Alameda county, a protest against the issuance of licenses for the sale of liquor in any election precinct of the county of Alameda specified in such protest, and, if such protest is signed by electors, qualified, at the time of so filing such protest, to vote in said precinct at the last preceding general election, no license required by this ordinance shall, in any event or under any circumstances, be granted within that precinct, or have any effect within that precinct, unless such license be obtained in the manner hereinafter provided, and upon written application accompanied by written recommendation, and both such application and recommendation must be presented to the Board of Supervisors of said Alameda county at a regular meeting of said Board in open meeting, and then and there filed and left with the Clerk of said Board. Such written recommendation must, at or before the time it is so presented to said Board, be signed by electors qualified, at the time of so filing such application and written recommendation, to vote in that precinct, and in number greater than the number of electors signing such protest."

In cases where no protest has been filed against granting licenses in a certain precinct, the following procedure must be adopted by applicants, according to the terms of the proposed ordinance:

"Where no such protest as provided in Section 8 has been filed, in order to obtain any license required by this ordinance, application in writing for such license must be presented to the Board of Supervisors of said Alameda county at a regular meeting of such Board in open meeting, and then and there filed and left with the Clerk of said Board, together with written recommendation then and there also presented, filed and left, signed by not less than six out of ten of the citizens of the said county of Alameda, residing nearest the place where the applicant or applicants propose to carry on the business or do the acts regulated by this ordinance; such application must be verified by the affidavit of applicant or applicants if a person or firm, or by the President and Secretary of any corporation making application, and such verification must be made before the County Clerk of Alameda county of some duly appointed and qualified notary public of Alameda county, and such verification must be certified by such Clerk or notary public. Each of the signers of such written recommendation must be a freeholder in the county of Alameda, and be the "head of the family" as that term is defined by Sec. 1,261 of the Civil Code of the State of California, and none of the signers of such written recommendation shall, at the time of signing, or at any time thereafter before the final action on such application, be an applicant for or hold any license required by this ordinance."

In view of the fact that Alameda county is the producer of the highest-grade wines made in California, and is naturally destined to become more largely productive of these products, it is exasperating to have to confess that such an ordinance could be forced through a Board of Supervisors. The fact of the matter is, these Anti-Saloon Leaguers are great bluffers, and through intimidation they succeeded in influencing officials against their own good judgment. This present case is a sample. It is evident that the wine and liquor interests of that county have been asleep while their enemies were working. It is up to them now to see that the ordinance is repealed after the next election.

## Thanksgiving Toast.

The harvests are gathered,
And great is the yield
Of orchard and garden,
Of vineyard and field.
So here's to thanksgiving!
May everyone dine
On the fat of the land
And the fruit of the vine.







# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Telephone, Jessie . . . 211

The 1100

Jerome Bassity
Proprietor

1100
Market Street
San Francisco

Cafe & Tamale Grotto
No. 1 Turk Street



FOSTER & FAY

ED. FAY

E. J. FOSTER
Formerly of Cliff House

Grand Hotel
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New Montgomery St. San Francisco

Most Handsomely Decorated Saloon in San Francisco

Headquarters for Mining and Stock Men

"Sam Mount's"

Fine Wines and Liquors

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Montgomery Street
SAN FRANCISCO

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Old Thompson
THE BEST WHISKEY

Telephone
FOLSOM.. 2111

The Revelation

STRAIGHT
OLD THOMPSON WHISKEY
A Specialty

DENNY
O'SULLIVAN & CO.

863 Market St., opp. Powell
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GRADES OF
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# A. FINKE'S WIDOW




## CHAMPAGNES AND WINES

809 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

# Along The Line

Harry Collins, one of the best-known old-time saloon men of the city, is back in business, after being out of it about three years. He is now located on the south side of Pine street, above Montgomery, in a very handsomely equipped bar.

---

If anybody should notice a certain air of pride and pomposity about Bob Harrington, one of the Harrington twins, it can be attributed to the fact that Robert is a papa. On the 17th inst. he was presented with a bouncing eight-pound boy, whereof he has a right to be proud and haughty and to expect congratulations.

---

Abe Leam finds business steadily improving and the outlook all that could be expected. The trend of trade is in that direction and the demand for business locations is surprising. As Mr. Leam's lease includes the whole building, he will come out very strong on the right side of the ledger. His mid-day lunch, at 25 cents, has grown immensely popular, as it should, as it is one of the best in the city.

---

Now is the time of year when one needs something in the way of a tonic which will assist in keeping the general system in good-working order. We know of nothing better than Ferro-Quina, for which D. P. Rossi, 1400 Dupont street, this city, is Pacific Coast agent. This preparation has genuine merit. It is not only a splendid appetizer, but a good tonic, and mixed with Vermouth makes a delicious beverage.

---

John L. Herget, at "Mitchell's," corner of Golden Gate avenue and Taylor street, is doing a substantial business. The retail trade of the place is one of the best in that part of the city, and the young man has made a hit with the wholesale department, which caters particularly to the family trade. Mr. Herget's private brands of bourbon and rye, "J. L. H.," are all he promised they would be, and are meeting with a very satisfactory reception. Drop in and try some when you are in that part of town.

---

Tom McLachlan of the White Horse Wine House, 114 Sutter street, is preparing to do some luxurious fishing and boating this coming season. He is one of the most enthusiastic pursuers of the gamey black bass of the Russian river, and his record as a killer of big fish has not been equaled. Mr. McLachlan has purchased a fine gasoline launch suitable for shoal water use, and is now building a boathouse and inclined railroad track from the river. When not in service the launch is to be run into a cradle on a car and hauled into the boathouse by means of a windlass and steel cable. Extensive improvements have been recently made to Mr. McLaughlan's summer home near Duncan's Mills, and the addition of the launch and boathouse makes the place complete. It will be bad times for the steelhead and bass when Tom gets on the trail with that "choo-choo" boat.

We wish to call attention to a new store in the downtown district. Messrs. Hansen & Elrick have opened at 209 Montgomery street a men's furnishing goods emporium. They aim to supply the latest in all kinds of haberdashery. In their advertisement in this issue they call special attention to something new in underwear—a seamless, continuous rib wool, which is fashioned much after the linen-mesh idea. The firm is an enterprising one and will endeavor to furnish the newest ideas at most reasonable rates.

---

The many friends of Andy Harrington in this city will hear with regret that this genial young man of Harrington twin fame, is about to leave San Francisco permanently He has purchased and will conduct the swellest retail establishment in the city of Napa, where he has the whole countryside for friends. Andy says that that section of the State is remarkably prosperous at this time and he might as well have some of the good times. Bob Harrington, the other twin, will doubtless follow Andy as chief of staff, in which event we shall have some more good stories about the amusing adventures of the Harrington twins.

---

Jerome Bassity's many friends will read with regret that he has met with a severe accident that will lay him out for weeks, and possibly cripple him for life. At the recent election Mr. Bassity cleaned up a big bunch of "yellow boys" on the election of Pardee, and, after cashing in, concluded to take a well-earned rest at Byron Springs. He took his fine riding mare with him, and this was his undoing. The animal is very nervous and hard to manage, and while attempting to mount it, and with one foot in the stirrup, she broke away and dragged Bassity, trampling upon him and fracturing his leg in two places badly. To make matters worse, there was no surgeon competent to set the limb, and the poor fellow had to suffer until he could be brought to San Francisco and be operated upon. The injured man was placed upon a mattress and brought here in the baggage car. During the trip he told his friends not to make so much fuss, as the shattered limb didn't "hurt much."

---

I have used Ripans for several years in my general practice as a first-class extempore remedy for late dinners' distress, and have carried them in my vest pocket in the little paper cartons. At banquets and at lodge meetings I have often passed one to an adjacent brother.



# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE

## Davy Crockett

Marks and Adler

PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... Everything Up-to-date

...842 Market Street...



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---

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## Brotherhood Extra Dry and Brut

**No Better than the Best Imported.**

A true legitimate Champagne, recommended by connoisseurs and experts as worthy of a place on every gentleman's table.

If you would like to supply your patrons with a fine domestic champagne, something that you can feel assured will give satisfaction, write the

**BROTHERHOOD WINE CO.**

Spring and Washington Streets NEW YORK, N. Y.

EDWARD R. EMERSON, President

---

*Merchants' Lunch*

*OPEN ALL NIGHT*

## Mint Exchange

*J. H. PEIN*

*Proprietor*

*S. E. Corner*

*Fifth and Market Sts.*

*San Francisco, Cal.*

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South-East Cor. Montgomery and Washington Sts.

IMPORTER OF

Famous Old Campbeltown SCOTCH WHISKY

Pisco de Italia, Madeira Wine

Sazerac de Forge & Sons Brandy

DUNCAN NICOL

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## Arraks Swedish Punsch

Gold Medal, London, 1884

Antwerp, 1885

**C. A. LINDGREN & CO.**

**Stockholm**

SIMON LEVY & CO., Agents for the Pacific Coast

SAN FRANCISCO, CALIFORNIA

---

PHONE MAIN 5855

GOLD DUST WHISKEY A SPECIALTY

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310 MONTGOMERY STREET SAN FRANCISCO

MERCANTILE LUNCH FROM 11 A. M. TO 2 P. M.

---

*Jno. G. Whelan*

*Formerly of Ukiah, Cal.* *Late Index Bar, 226 Market Street, S. F.*

## WHELAN'S BAR AND CAFE

## Front 226 Street

Old Crow and Hermitage Straight Kentucky Whiskies served from the barrel for all drinks, mixed or plain. English Ale on draught.

TELEPHONE RED 2636 SAN FRANCISCO, CAL.

# ALONG THE LINE

## A Painful Object Lesson.

SEVERAL well-known retailers were disciplined by the Police Commission during the month for having disobeyed the orders of the Commission to close their places of business on election day. Various excuses were offered for the infraction of the law, but the Board would not accept them, and the licenses were revoked, notwithstanding all kinds of "pulls" were used. The refractory saloons were closed for a week, so far as selling spirituous liquors was concerned, and the licenses were then reissued on the promise of the retailers that they would never do so again. The Commission is to be commended for its leniency in these cases, and the saloon men should learn from this ominous incident that they are no more entitled to go contrary to the law than any other citizen. It is much better to close up promptly and take a well-earned "day off."

## The Same Old Farce.

AN item in a Los Angeles paper says that forty drunks, for whom it had been an easy matter to find places where liquor is publicly sold on Sunday, in the city of Angels, showed up in the police court on a recent Monday morning. Several of the victims were severely punished by heavy fines.

Let it be remembered that through the activity and assininity of the Long Hairs and Anti-Saloon League of Los Angeles that big, thriving, growing city is, on the statute books, a "dry town" on Sunday. The foregoing announcement shows what a miserable farce the law is. At the same time these benighted gentlemen with one lung will close their eyes to the facts and still go along on the theory that they have accomplished what they intended to, and they therefore keep up the shouting and the beating of tom-toms. It is the ancient proposition that we cannot reform men by passing ordinances telling them he must be "good" because the other fellow wants them to be.

The "Club Francaise" had its house-warming at its handsome and cosy quarters, 529 California street, on Sunday, November 30th. The attendance included the representative Frenchmen of the city, and the occasion was thoroughly enjoyed by all present. The Club Francaise may well be proud of its exceptional successful career. It is but a few months old, but has a delightful home, including a fine gymnasium, and is on "Easy street" as to finances. The organization and successful launching of Club Francaise was largely due to the tireless and enthusiastic efforts of Secretary Louis Fontanel and President M. Leger. Nearly all of the leading Frenchmen in the trade are members of this new and popular club.

Messrs. Meo Marich and T. A. Rigdon have bought out the Stag Saloon, at 231 Larkin street. Meo Marich has recently returned from Dawson, where he spent five years in search of fortune. He is well known in this city, and especially by the members of the Olympic Club and the old California Athletic Club,where he attained considerable prominence as a wrestler and boxer. There is no doubt but what this place will soon become well known and popular. Tom Marich has been made manager.

Rusconi & Fisher are doing a gilt-edge business these days. In fact, their trade is greater now than ever before. This applies not only to the retail, but to the wholesale branches. Kennel Club whisky, both rye and bourbon, continues to make friends on merit, backed by the successful, rustling methods of Charles Fisher.

Val Blatz beer is sold everywhere. Big chances are taken by people who drink all kinds of beer. It may seem that all beer is brewed alike, and all equally pure and free from adulteration, but such is not the fact. There are good and bad beers, but you make no mistake if you drink the Val Blatz beer. The wholesale distributers are Messrs. Braunschweiger Company (Inc.), 7-9 Drumm street.




DR. G. S. MOORE'S

SCIENTIFIC HAIR RESTORER

A Sure and Positive Cure. One Bottle will Convince the Most Skeptical. Dr. Moore will challenge the world to produce an equal to this preparation. Remedy sent to all parts of the world.

WILL CURE ECZEMA AND ALL SKIN DISEASES

SEND FOR CIRCULARS

DR. G. S. MOORE

332 O'FARRELL STREET SAN FRANCISCO

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TOURIST OUTFITTERS

Commercial Travelers



Trunks and Sample Cases A Specialty

Trunks, Bags and Suit Cases

134-136 ELLIS STREET

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Branch Store, Northwest Cor. Kearny and Bush Sts.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

TWOMEY & MIHOLOVICH
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

**Hotel Montrio**
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Sportsmen's Ideal Resort

*Black Bass Fishing*
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MASSEY'S
201 Powell Street, S. F.



MASSEY & DUNLAP, Proprietors
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Hot Lunches Day and Night

**T. M. FERGUSON**

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TELEPHONE MAIN 1830

... WHOLESALE and RETAIL ...

HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES

Branch, 141 Montgomery Street
Telephone MAIN 1891 — SAN FRANCISCO, CAL.

ELEGANTLY FURNISHED ROOMS

DINING PARLORS

FINE DINNERS COOKED TO ORDER

THE WINONA
2950 Fulton Street
Cor. Sixth Avenue — SAN FRANCISCO
PHONE FELL 8186
McAllister, Sacramento, Jackson, Geary Streets Cars

WINES LIQUORS AND CIGARS

HARRY A. KEELER
L. H. PEDLAR
PROPRIETORS

# Along The Line

The firm of Bielenberg & Weniger has been dissolved by mutual agreement. Theodore Bielenberg retains the famous saloon on Market street known as "The Cabin" and Peter Weniger takes over the wholesale section of the business and the adjoining saloon on Powell and Ellis streets. The dissolution is entirely amicable and is due to the exigencies of business solely. A good proof of this is the fact that Mr. Weniger will continue to supply "The Cabin" with its wines and liquors, and the two saloons will, as heretofore, exchange bar checks. These gentlemen are two of the most popular men in the trade, and there is no doubt that they will each succeed handsomely in their separate lines. The REVIEW wishes them well.

## A Footnote.

Lots of men would leave their footprints
Time's eternal sands to grace
Had they felt their mother's slipper
At the proper time and place.

W. J. Kearney, the Western traveling representative of Grommes & Ullrich, Chicago, has returned from an extended trip throughout the Northwest. Referring to trade conditions in that portion of the country, he says: Butte, Mont., is very quiet, owing to litigation in big mining properties. The mines show up better than ever, but the management do not like to take out ore until litigation is finally settled. All the outlying towns in that country are in splendid shape. Montana, like all Western States, is fast becoming a rye market. Spokane is exceptionally prosperous, receiving its best and latest impetus from the surrounding agricultural country, the Palouse being its heaviest contributer in wheat. I consider Seattle the greatest whisky town in America. More high-priced goods are used there than any place in the world, according to the population. As an example of the business policy of the retailers there, it may be stated that fourteen of the principal retailers pay $6 per gallon for their whisky and sell it at 12½ cents a pony. Several of them average a barrel a month of it. Marquette is undoubtedly the leading brand there to-day. Nome will be a big factor in Seattle's development and will prove the best camp in Alaska next year. Valdez is booming and will continue to do so for a long time. The outlook in that whole Northwest could not be more encouraging.

The E. G. Lyons & Raas Co. follow the French process in distilling their cordials.


# The E. G. Lyons & Raas Co.

549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-




-ESTABLISHED 1852-




## PURE FRUIT BRANDIES
## PURE FRUIT SYRUPS

Pine Apple in Maraschino — Cherries in Maraschino

## OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

SHUFFLE BOARD




TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST.

SAN FRANCISCO, CAL










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**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
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**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## A Spiritual Aspiration.

---

## That's the Stuff.

---

## Uniform License Law.

---




Imperial Cabinet Whiskies

TRADE MARK REGISTERED

SEE OUR PRICES

WEIDEN NIELSEN CO., Sole Proprietors

412 FRONT STREET - - - SAN FRANCISCO

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A strictly American resort

154 - 156 N. MARKET ST.
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## Louis Fontanel's Cafe

Wines and Cigars

316 Montgomery Street
SAN FRANCISCO

Restaurant Lunch from 11 a.m. to 2 p.m.

## The EAGLE

Fine Wines and Liquors

## BOB KERN'S

Bouquet Bar and Grill

Finest Whisky Lunch in the City

Phone Main 194

## The Alcazar Cafe

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## JAMES P. DUNNE & CO.

FINEST WINES and LIQUORS a Specialty

Ellis and Stockton Streets
Market and Turk Streets
San Francisco, Cal.

# Along The Line

## The Turkey Prize Fad.

MANY of the prominent retailers of the city will be ashamed to look a turkey in the face for a long time to come. This is by reason of the fact that they have been the direct cause of the destruction and devouring of thousands of the American bird. The extent to which this fad has gone this month is surprising. To show what the nickel-in-the-slot machine, combined with the enterprising saloon man, has done, it is only necessary to state that in large saloons along the line where turkeys were offered as prizes for securing hands of a certain denomination on the machines, as many as 125 turkeys had been given away by noon of Wednesday, and as turkeys were selling at 28 and 30 cents a pound, it is easy to see that the retailers had some painful poultry bills to pay. By the time the holiday season is over this fad of free birds will grow into great proportions.

"This turkey fad is getting to be as great a nuisance as the free-lunch counter," said one of the leading barkeepers in a prominent saloon on the line. "Here it is only 11 o'clock on the day before thanksgiving and we have given away 120 turkeys, but that is not the end of it. At this rate, when the feasting season is over, we may not be surprised to find certain enterprising twentieth-century retailers giving presents of hats, suits of clothes, shoes, etc., or round-trip tickets to the seaside and almost anything save real estate. The drugstores might increase their new healthy liquor trade by offering bonnets and baby carriages to the ladies. Yes, it is a great scheme, but it makes a lot of trouble for the man behind the bar.

---

The Western Addition is to have one of the handsomest and most thoroughly modern saloons in San Francisco. It will be conducted by Anglum & Maloney, and is located in the new building on the corner of Turk and Leavenworth streets.

---

The next bottle of whisky you buy try the "Jesse Moore." You've heard it was the best; prove it by a practical test.

---

Business is exceptionally good these days with Thomas J. Walsh & Co., 733 Market street. The good goods and up-to-date service of the house make it one of the most popular resorts on the line. Tommy Walsh has of late been doing some proud execution in the way of bringing down ducks in the vicinity of Point Reyes. We have heard much about the ducks, but thus far have only seen a few sample tail feathers on Mr. Walsh's desk. However, we still have hopes.

---

The saloon-keeper who tolerates vulgarity and indecent conduct in his place is doing himself and the trade he represents a grave injustice. Respectable patrons of a saloon dislike to touch elbows at the bar with foul-mouthed toughs who utter an oath with every breath, and whoop and yell like savages. Decent, self-respecting men seldom pay a second visit to a saloon that is conducted in a loose, go-as-you-please manner, and such places arm the temperance cranks with their strongest arguments against the liquor traffic. The rowdy is as much out of place in a saloon as he would be in any other legitimate business house. Kick him out and you will gain trade by the operation.

---

Wife—How could you give that cook a recommend after she drank up all your best whisky?

Husband—I merely said that she had a great deal that was good in her.—"Life."

"To-Kalon Vineyard"

(Formerly H. W. CRABB'S)

PRODUCERS OF

HIGH GRADE
CALIFORNIA DRY WINES

NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO

E. W. CHURCHILL, Manager

VINEYARDS AND CELLARS

OAKVILLE, NAPA COUNTY, CAL.

Men's Furnishing Goods

A new store in the downtown district. We wish to call special attention to our assortment of well selected underwear, especially our continuous Seamless Ribbed Wool. Soft as silk; prices $3 and $5 a suit.

The Best of all kinds of
Men's Furnishing Goods

TELEPHONE MAIN 5600

Hansen & Elrick Co.

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods ... Our Specialty ...

Most Historical Saloon in San Francisco

Telephone Front 66

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange



SIMON & CO. Phone, John 10

WINE AND LIQUOR MERCHANTS

FINE OLD Kentucky Whiskies A Specialty

Selected Vintages

Pure California Wines and Brandies...

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733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

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SOLE PROPRIETORS OF

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TELEPHONE, MAIN 5588

PHOENIX MALT.... EXTRACT

MADE OF MALT AND HOPS.

Pronounced by the Foremost American Chemists to be the PUREST AND BEST Produced in the United States.

Great Tonic, Nutritive and Remedy for Insomnia.

PHOENIX MALT EXTRACT COMPANY

528 NOE STREET

SAN FRANCISCO, CAL.

We Brew the Finest Ale and Stout on this Coast for sale in cask and in bottle.

PHONE BUSH 40

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FORMERLY WITH JAMES GIBB

STRAIGHT BELMONT BOURBON AND ASTOR RYE

618 MONTGOMERY ST. COR. MERCHANT SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

American Plan

Good Goods and Good Service

MARKET, FELL and POLK STREETS San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# Along The Line

## Antis Still Active.

IT would be well for the California Retail Liquor Dealers' Association to take note of the fact that the enemies of the trade are after them hammer and tongs all day and part of the night, and that they seem to be growing still more active. On December 9th the Bay District Prohibition Alliances of Alameda, San Francisco, Santa Clara, Napa and Sonoma counties will meet for the purpose of considering the best method of inter-campaign activity. The meeting will be addressed by Secretary Wilson of the Prohibition State Committee of Illinois and prominent local anti-saloon people. The meeting promises to be the largest yet held, and the Alliance people expect to accomplish substantial work.

The liquor trade, in view of the fact that their livelihood is gained from the traffic, should certainly show as much activity as their antagonists, who are fighting them simply from a sentimental standpoint. The retailers and wholesalers as well are entirely too slow in the matter of organization, and they are particularly delinquent in attendance after they have joined the organization. This should not be. Thoroughly organized, the trade if it would take the deserved interest in the association work, could protect itself with a fair degree of success from the onslaughts of fanatical prohibitionists and others of their ilk. These remarks apply particularly to the trade of San Francisco, on whose horizon there is a cloud which is much larger than a man's hand. Get into the association and stay there and fight for your rights, otherwise you may find them very largely curtailed at no very distant date.

## Truly Californian.

THE Hygiene Kola Wine Company have hit upon a very unique style for advertising their celebrated kola pepsin celery wine. By using the pampas-grass plumes of California tinted in various colors and standing them behind a bottle of K. P. C. they make a particularly handsome ornament for any mixologist's sideboard, and once more display the wonderful resourcefulness of our glorious State.

The firm of A. Finke's Widow are now in the midst of the holiday business. Few firms can boast of more rapid development in the volume of trade. The standing of their wines have made them a favorite in the homes of wine-drinkers, also at numerous public banquets. Undoubtedly this rapid development is due to the knowledge and ceaseless energy of this young firm, which has accomplished so much to raise the standard of California wines. Your Christmas dinner will be better with Widow Finke's "Gold Seal" champagne.

The E. G. Lyons & Raas Co. have their manufacturing plant in the land of sunshine, fruit and flowers. Fruit syrups and cordials of all kinds and of the highest grade and purity are successfully produced by them.

## The Peach and the Hog.

Out in California they have a new way of gathering peaches. It is a way they do not like, however, and one which they hope to change. The gatherers are every-day common porkers. And after they have gathered the peaches they do not turn them into brandy.

This is what Mr. Julius Geisler, of the Union Distilling Co. says. He returned last week from the west, where he had been making one of his regular tours of inspection, and among other things he saw these selfish peach gatherers at work.

"One orchard," he remarked, "of 500 acres, was literally going to the hogs. The peaches were dropping from the trees, and the porkers were running loose in the place, eating them up. Pickers cannot be had for love or money, and growers there told me the only salvation for them is to have the foreign labor exclusion bars let down and import a couple of hundred thousand Chinese to do the work. Native Americans cannot be had. Brandy men there are blue over the prospect, and with hops commanding such good figures on account of the shortage of the crop abroad, it looks as if a large per cent of the crop will simply go to waste for lack of help to pick the peaches. The men get better prices in the hop field."

As there is no way to distill the hogs themselves, the only apparent recourse for the orchard owners is to advertise a special brand of peach-fed hogs. Or bacon, "sugar-cured on the hoof," as one whisky man who heard the conversation suggested. Imagine a side of bacon branded with the words "Peach-fed and brandy-cured on the hoof!" It might be a good investment—but it isn't likely.—*Criterion.*

Kelly & Brennan, who have long conducted the Zinkand buffet, have dissolved partnership. Mr. Kelly retires and Harry Brennan will continue to conduct this successful, up-to-date saloon.

The Sutter Home Wine and Distilling Company, now located at 1417 Folsom street, will remove about December 1st to 1295-97-99 Folsom street. Increasing business compels them to seek more commodious quarters.

LASH'S BITTERS
TONIC LAXATIVE

C. J. K. HOBBS, President. CHAS. E. DUGAN, General Manager. L. B. THOMAS, Secretary.



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CANTEEN AND
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Marquette
Rye

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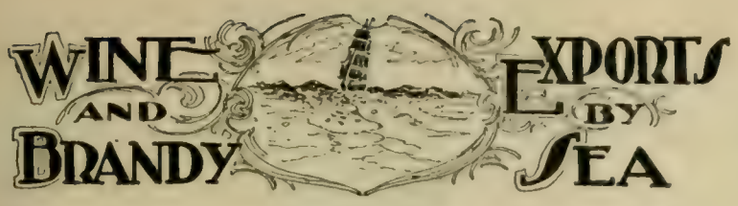
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## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM OCT. 25 TO NOV. 25, 1902.

### TO JAPAN.

| VESSEL. | DESTINATION. | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| Amer. Maru | Yokohama | California Wine Association | | 774 |
| " | " | E G Lyons Co | | 275 |
| Korea | " | Madera Vineyard Co | | 1,799 |
| " | " | Bissinger Co | | 102 |
| " | " | Gundlach-Bundschu Co | | 100 |
| " | " | California Wine Association | | 2,350 |
| " | Nagasaki | " | 4 | 515 |
| " | " | Rheinstrom Bros | 1 | |
| " | Kobe | Italian-Swiss Colony | | 510 |
| Gaelic | Hiogo | Gundlach-Bundschu Co | | 500 |
| Total | | | 5 | 6,925 |
| Value | | | | $2,665 |

### TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Queen | Victoria | E G Lyons Co | 1 | |
| " | " | Italian-Swiss Colony | | 109 |
| Umatilla | Vancouver | Wetmore-Bowen Co | 160 | |
| " | " | California Wine Association | | 104 |
| " | " | A Repsold & Co | | 502 |
| " | " | Bertin & Lepori | | 52 |
| Puebla | " | Napa & Sonoma Wine Co | | 150 |
| Queen | Victoria | Lenormand Bros | | 52 |
| " | " | Gaffney Dray Co | | 50 |
| Umatilla | Vancouver | Napa & Sonoma Wine Co | | 158 |
| " | " | B Frapolli & Co | | 10 |
| " | Nanaimo | Bertin & Lepori | | 270 |
| Total | | | 161 | 1,457 |
| Value | | | | $1,210 |

### TO NEW YORK.

| | | | | |
|---|---|---|---|---|
| Barracouta | New York | Samuels Bros Co | | 19,271 |
| " | " | Jos Fetz | | 50 |
| " | " | Gundlach-Bundschu Co | 50 | 8,750 |
| " | " | California Wine Association | | 51,000 |
| " | " | Lachman & Jacobi | | 24,859 |
| " | " | P M S S Co | | 200 |
| " | " | C Schilling & Co | | 13,875 |
| San Juan | " | " | | 14,537 |
| " | " | Jas Copelly | | 450 |
| " | " | California Wine Association | | 39,200 |
| " | " | Gundlach-Bundschu Co | | 10,000 |
| " | " | Italian-Swiss Colony | | 15,810 |
| " | " | A Zabaldano | | 200 |
| Colon | " | C Schilling & Co | | 13,881 |
| " | " | Italian-Swiss Colony | | 3,444 |
| " | " | Berringer Bros | | 546 |
| " | " | Geo. West & Son Ltd | | 8,100 |
| " | " | Lachman & Jacobi | | 76,064 |
| " | " | California Wine Association | | 4,080 |
| Oregonian | " | " | | 102,500 |
| " | " | Morton Draying Co | | 50 |
| San Jose | " | C. Shilling & Co | | 13,290 |
| " | " | Gundlach-Bundschu Co | | 11,250 |
| " | " | Italian-Swiss Colony | | 18,870 |
| " | " | Lachman & Jacobi | | 19,938 |
| " | " | California Wine Association | | 42,250 |
| Total | | | 50 | 503,465 |
| Value | | | | $[illegible] 275 |

### TO SOUTH AMERICA.

| | | | |
|---|---|---|---|
| Denderah | Salaverry | Italian-Swiss Colony | 157 |
| " | " | C Schilling & Co | 110 |
| " | Guayaquil | " | 430 |
| " | Callao | " | 304 |
| " | Pimentel | " | 294 |
| " | Bahia | H Levi & Co | 500 |
| " | Mantua | California Wine Association | 600 |
| Total | | | 2,395 |
| Value | | | $1,165 |

### TO TAHITI.

| | | | |
|---|---|---|---|
| Mariposa | Papeete | Macondry & Co | 315 |
| " | " | Hellmann Bros. Co | 55 |
| " | " | Gundlach-Bundschu Co | 280 |
| " | " | California Wine Association | 155 |
| " | " | Italian-Swiss Colony | 6,846 |
| " | " | J Pinet & Co | 287 |
| " | " | Jno Wightman, Jr | 52 |
| " | " | A Margat | 155 |
| Total | | | 8,145 |
| Value | | | $2,496 |

STANDARD BRANDS OF

# WINES, SPIRITS AND MINERAL WATERS

CHAMPAGNE ..... Messrs. Moët & Chandon, Epernay
WHITE SEAL (Grand Cuvée) Brut Imperial
CLARETS AND SAUTERNES ..... Messrs. Dubos Freres, Bordeaux
HOCK AND MOSELLE WINES ..... Messrs. Deinhard & Co., Coblenz
BURGUNDY WINES ..... F. Chauvenet
Nuits Cote d'Or
PORTS AND SHERRIES ..... Messrs. Morgan Bros., Oporto
GINGER ALE ..... Messrs. Cantrell & Cochrane, Belfast
CANADIAN CLUB WHISKY ..... Messrs. Hiram Walker & Sons, Ltd., Walkerville
THE OLD GOVERNMENT WHISKY ..... Special Reserve
Reduced at Distillery to 90 per cent proof
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SCOTCH WHISKY ..... Messrs. Andrew Usher & Co., Edinburgh
BASS' ALE AND GUINNESS' STOUT ..... Messrs. Read Bros., London
"Dog's Head" Brand
AMERICAN WHISKIES ..... From Bonded Warehouse

WILLIAM WOLFF & CO.

PACIFIC COAST AGENTS

216 and 218 Mission Street,
SAN FRANCISCO, CAL.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Barracouta.. | Corinto ..... | Italian-Swiss Colony..... | ..... | 660 |
| " | San J de Guat... | C Schilling & Co .... ..... | ..... | 418 |
| " | " | Gundlach-Bundschu Co..... | ..... | 360 |
| " | Champerico .... | California Wine Association... | 12 | 660 |
| " | Corinto ..... | " | ..... | 850 |
| " | Panama ..... | L F Lastreto ..... | ..... | 123 |
| Denderah.... | Acajutla..... | Urioste & Co ..... | ..... | 52 |
| San Juan.... | " | Italian-Swiss Colony ..... | ..... | 210 |
| " | " | California Wine Association.... | ..... | 253 |
| " | " | Gundlach-Bundsch Co..... | ..... | 207 |
| " | Champerico .... | " | .. ..... | 500 |
| " | " | C Schilling & Co.... ..... | 20 | ..... |
| " | Panama ..... | P M S S Co ..... | ..... | 1,000 |
| " | La Libertad ..... | L F Lastreto & Co ..... | ..... | 27 |
| " | Punta Arenas.... | C Schilling & Co ..... | ..... | 254 |
| " | Amapala..... | " | ..... | 72 |
| " | " | California Wine Association .... | ..... | 320 |
| " | La Union..... | " | ..... | 172 |
| " | Corinto ..... | Lachman & Jacobi ..... | ..... | 51 |
| Colon ..... | Panama ..... | C Frolich..... | 18 | ..... |
| San Jose..... | Acajutla..... | Italian-Swiss Colony..... | ..... | 309 |
| " | " | Gundlach-Bundschu Co..... | ..... | 257 |
| " | " | L F Lastreto & Co. ..... | ..... | 121 |
| " | " | C Schilling & Co ..... | .... .. | 280 |
| " | La Union..... | " | ..... | 475 |
| " | Amapala ..... | Gundlach-Bundschu Co..... | ..... | 168 |
| " | " | L F Lastreto & Co. ..... | ..... | 53 |
| " | San J de Guat.... | Uriosote & Co ..... | ..... | 265 |
| " | Champerico..... | California Wine Association..... | ..... | 300 |
| " | Panama ..... | L F Lastreto & Co. ..... | ..... | 110 |
| " | Corinto ..... | Mohns & Mohns..... ..... | ..... | 220 |
| Total ..... | | | 50 | 8,747 |
| Value ..... | | | ..... | $4,153 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Amer. Marn. | Tongu ..... | E G Lyons & Co ..... | ..... | 250 |
| " | Tientsin..... | " | ..... | 650 |
| " | Port Arthur ..... | " | ..... | 145 |
| " | Shanghai ..... | B Arnhold & Co. ..... | ..... | 1,015 |
| Korea ..... | " | California Wine Association.... | ..... | 760 |
| " | " | Wm Hoelscher & Co ..... | 2 | ..... |
| Gaelic..... | " | B Arnhold & Co..... | ..... | 257 |
| " | " | E G Lyons Co ..... | ..... | 150 |
| Total ..... | | | 2 | 3,227 |
| Value ..... | | | ..... | $2,187 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Barracuta ... | San Blas..... | E. G. Lyons & Raas Co..... | ..... | 476 |
| " | " | W Loaiza Co..... | 6 | ..... |
| " | Acapulco .... .. | " | .... ... | 150 |
| Denderah ... | Salinas Cruz..... | Madera Vineyard Co .... ..... | 64 | ..... |
| " | San Benito..... | St George Vineyard Co..... | ..... | 80 |
| " | " | Italian-Swiss Colony ..... | ..... | 240 |
| Curacoa ..... | Guaymas ..... | H Levi & Co ..... | ..... | 522 |
| " | " | W Loaiza & Co..... | . ..... | 1,305 |
| " | " | L F Lastreto .... ..... | ..... | 125 |
| " | " | Thannhauser & Co ..... | ..... | 263 |
| " | " | Bertin & Lepori..... | ..... | 450 |
| " | La Paz ..... | Napa & Sonoma Wine Co ..... | ..... | 27 |
| " | Santa Rosalia.... | H Levi & Co..... | ..... | 752 |
| " | " | W Loaiza & Co..... | ..... | 50 |
| " | Altata ..... | H Levi & Co... ..... | ..... | 120 |
| " | Ensenada ..... | California Wine Association ... | 2 | 110 |
| " | " | Italian Swiss Colony..... | ..... | 54 |
| " | Mazatlan ..... | H Levi & Co. .. ..... | ..... | 10 |
| " | " | W Loaiza & Co. ..... | .. ..... | 200 |
| " | " | Italian-Swiss Colony ..... | ..... | 101 |
| Colon . .... | " | B. Frapolli & Co..... | ..... | 15 |
| " | Acapulco ..... | C Schilling & Co..... | .... .. | 28 |
| San Jose..... | Mazatlan ..... | W Loaiza & Co ..... | ..... | 367 |
| Gen. Banning | San Blas..... | " | ..... | 50 |
| " | " | B Frapolli & Co ..... | 18 | 305 |
| Total..... | | | 90 | 5,800 |
| Value..... | | | | $2,537 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Roderick Dhu | Hilo ..... | ..... ..... ..... | ..... | 8,645 |
| Alameda..... | Honolulu..... | ..... | 70 | 4,678 |
| R P Rithet .. | " | ..... ..... | ..... | 100 |
| Sonoma ..... | " | ..... | 67 | 2,054 |
| Nebraskan .. | " | ..... | 10 | 12,954 |
| Rosamond .. | " | ..... ..... | ..... | 1,219 |
| Ed May ..... | Makaweli ..... | ..... ..... | ..... | 1,080 |
| S N Castle... | Honolulu..... | ..... ..... ..... | 13 | 1,897 |
| Zealandia.... | " | ..... | 68 | 1,712 |
| Total. ..... | | | 228 | 34,339 |
| Value ..... | | | ..... | $15,218 |

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A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
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Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

## WINE EXPORTS—MISCELLANEOUS.

From Oct. 25 to Nov. 25, 1902.

| VESSELS. | DESTINATION | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Amer. Maru | Colombo | Gundlach Bundschu Co | | 50 |
| Denderah | Hamburg | Lang Bros | | 106 |
| Sonoma | Pago Pago | Goldberg, Bowen & Co | 6 | |
| " | Sydney | Gundlach-Bundschu Co | 25 | |
| Korea | Singapore | California Wine Association | | 200 |
| Queen | Alaska | E G Lyons & Raas Co | | 53 |
| Umatilla | " | California Wine Association | | 78 |
| Mt Stewart | London | " | | 9,150 |
| Osborne | Breslau | Theo Gier Co | | 270 |
| Simla | London | California Wine Association | | 9,150 |
| | | | 31 | |
| Total | | | | 19,057 |
| Value | | | | $7,304 |

## EXPORTS OF BRANDY BY SEA.

From Oct. 25 to Nov. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Barracouta | New York | C Schilling & Co | | 407 |
| Alameda | Honolulu | | 1 | |
| San Juan | New York | C Schilling & Co | | 55 |
| Umatilla | Alaska | Jesse Moore Hunt Co | | 27 |
| R P Rithet | Honolulu | | 5 | |
| Curacao | Ensenada | California Wine Association | 2 | |
| " | Hermosillo | E G Lyons Co | | 50 |
| Colon | New York | C Schilling & Co | | 564 |
| San Jose | " | " | | 78 |
| Zealandia | Honolulu | | | 10 |
| Total | | | 8 | 1,191 |
| Value | | | | $2,397 |

## EXPORTS OF BEER BY SEA.

From Oct. 25 to Nov. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS IN BK |
|---|---|---|---|---|
| Barracouta | S. Juan del Sur | Sherwood & Sherwood | 1 | |
| Mariposa | Papeete | Hellmann Bros & Co | 10 | |
| " | " | Gundlach-Bundschu Co | 2 | |
| " | " | Leo Metzger & Co | 6 | |
| " | " | S F Breweries Ltd | 5 | |
| " | " | Fredericksburg Bot. Co | 8 | |
| " | " | O'Callaghan, Nelson & Co | 13 | |
| " | " | John Rapp & Son | 1 | |
| Roderick Dhu | Hilo | | 135 | |
| Amer Maru | Yokohama | O'Callaghan, Nelson & Co | 10 | |
| Alameda | Honolulu | | 115 | |
| Denderah | Guayaquil | S F Breweries, Ltd | 100 | |
| " | Coro Coro | " | 15 | |
| San Juan | Corinto | " | 22 | |
| " | La Libertad | " | 10 | |
| R P Rithet | Honolulu | | 270 | |
| J D Spreckels | Guam | Hilbert Bros | 50 | |
| Sonoma | Honolulu | | 185 | |
| " | Sydney | S F Breweries Lt'd | 4 | |
| " | Dunedan | " | 20 | |
| Korea | Manila | S P Co | 1 | |
| Nebraskan | Honolulu | | 513 | |
| Colon | Acajutla | W H Thornley | 30 | |
| San Jose | Corinto | Mohns & Mohns | 4 | |
| " | Champerico | Jno T Wright | 3 | |
| S N Castle | Honolulu | | 50 | |
| Ed May | Makewili | | 50 | |
| Zealandia | Honolulu | | 500 | |
| Gaelic | Hong Kong | S P Co | 125 | |
| Total | | | 2,358 | |
| Value | | | $18,883 | |

## Wine and Brandy Receipts.

Receipts of Wine, by rail, from interior cellars, for the month of November, 1902, were 1,727,210 gallons. Brandy, 168,650 gallons.

He: Two heads are better than one.
She: Who says so?
He: Millie Christine.

She: How much do you love me?
He: Lots.
She: Do you own the lots?




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General Agents
Telephone Grant 149

PABST MALT EXTRACT

"THE BEST TONIC" HAS NO EQUAL

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Oct. 25 to Nov. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Barracouta.. | Acapulco..... | W Loaiza & Co ..... | 5 bbls. ginger ale |
| " | " | " | 1 case cocktails |
| " | Esmeraldas..... | Andrade & Worth..... ..... | 2 " min water |
| Mariposa .. | Papeete ..... | Hellmann Bros Co ..... | 5 " champagne |
| Queen..... | Vancouver..... | E G Lyons Co..... | 21 " liquors |
| " | " | Santa Barbara Mineral Water Co | 6 " min water |
| Amer. Maru.. | Tientsin..... | E G Lyons Co ..... | 204 cs & 6 bbl liq'r |
| " | Tongku ..... | " | 180 " " 5 " " |
| " | Shanghai ..... | " | 2 " "15 " " |
| " | Port Arthur ..... | " | 42 " |
| " | Yokohama ..... | Mattoon & Danglada..... | 1 " ale |
| " | " | " | 2 " porter |
| " | " | " | 1 " ginger ale |
| " | " | " | 2 " Apol water |
| Alameda .... | Honolulu..... | ..... ..... ..... | 20 " 12 bbl liq'r |
| " | " | ..... ..... ..... | 5 " min water |
| Denderah ... | Hamburg ..... | Hellmann Bros Co ..... | 15 bbls port wine |
| " | Salinas Cruz..... | E G Lyons Co..... | 5 cs cordials |
| " | Guayaquil ..... | Crown Distilleries Co..... | 50 " gin |
| San Juan.... | San J de Guate'la | Schwartz Bros ..... | 4 " min water |
| " | Amapala..... | C Shilling & Co .... . ..... | 10 " " " |
| J D Spreckels | Guam ..... | Sherwood & Sherwood..... | 20 " ginger ale |
| " | " | " | 15 " liquors |
| " | " | Rosenblatt Co. ..... | 10 " sherry |
| " | " | Western Com'l Co. .. . ..... | 100 " min water |
| Sonoma..... | Honolulu..... | ..... ..... ..... | 10 " liquors |
| " | Pago Pago..... | Goldberg, Bowen & Co ..... | 1 " min water |
| " | Sydney ... ..... | E G Lyons Co..... | 5 " liquors |
| Korea..... | Shanghai..... | " | 26 " " |
| " | Manila ..... | Hilbert Bros ..... | 70 " min water |
| " | Hiogo ..... | Goldberg Bowen & Co..... . | 6 " " " |
| " | Nagasaki..... | Rheinstrom Bros..... | 3 " cocktails |
| Curacao ... . | La Paz..... | H Levi & Co ..... ..... | 6 " ginger ale |
| " | " | " | 4 " Apol water |
| " | Guaymas..... | W Loaiza & Co ..... | 7 " min water |
| " | " | Bertin & Lepori..... | 2 " " " |
| " | " | " | 3 kegs liquors |
| " | " | " | 2 bbls port |
| " | " | " | 1 " sherry |
| " | " | C D Bunker & Co ..... | 10 cs Apol water |
| " | " | Crown Distilleries Co. ..... | 20 " liquors |
| " | " | Thannhauser & Co ..... | 5 " ginger ale |
| " | " | " | 2 " Apol water |
| " | Mazatlan ..... | I Gutte ..... | 1 " alcohol |
| " | " | B Frapolli & Co ..... | 1 bbl Burgundy |
| " | Altata..... | C D Bunker & Co . ..... | 2 cs min water |
| " | Ensenada ..... | United Agency Co..... | 25 " Apol water |
| Nebraskan .. | Kuhului ..... | ..... ..... ..... | 39 " & 5 bbl liq'r |
| " | Honolulu..... | ..... ..... ..... | 35 " champagne |
| Puebla ..... | Alaska ..... | E A Kolb Co., Inc..... | 1 keg port wine |
| Rosamond .. | Honolulu..... | ..... ..... ..... | 1 cs alcohol |
| " | " | ..... ..... ..... | 3 " liquors |
| " | " | ..... ..... ..... | 15 bbls gin |
| H C Wright. | Mahukona ..... | ..... ..... ..... | 1 " Burgundy |
| Zealandia ... | Honolulu..... | ..... ..... ..... | 1 " alcohol |
| " | " | ..... ..... ..... | 21 cs min water |
| Gaelic..... | Yokohama ..... | Crown Distilleries Co..... | 8 " liquors |
| " | Hong Kong..... | Mattoon & Danglada..... | 2 csks ginger ale |
| " | " | " | 1 " stout |
| " | " | " | 4 cs champagne |
| " | " | Getz Bros. Co..... | 17 cs liquors |
| " | Shanghai..... | E G Lyons Co.... . ..... | 254 cs & 4 bbl liq. |
| " | Nagasaki..... | " | 18 bbls liquors |
| " | Chemulpo..... | Getz Bros Co ..... ..... | 20 cs min water |
| Total..... | | | ...1,428 packages |
| Value..... | | | .....$12,320 |

## EXPORTS OF WHISKY BY SEA.

From Oct. 25, to Nov. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GLS. |
|---|---|---|---|---|
| Barracouta.. | San Blas ..... | W Loaiza & Co ..... . ... | 1 | ..... |
| " | " | E G Lyons Co..... | 2 | ..... |
| " | Corinto ..... | Crown Distilleries Co ..... | 30 | 103 |
| Queen..... | Vancouver ..... | E G Lyons & Co ..... | 1 | ..... |
| Amer Maru . | Manila ..... | " | 14 | ..... |
| " | Shanghai ..... | " | 275 | ..... |
| " | Tientsin ..... | " | 50 | ..... |
| " | Port Arthur ..... | " | 4 | ..... |
| " | Yokohama ..... | Crown Distilleries Co ..... | 1 | .. ..... |
| Alameda .... | Honolulu ..... | ..... | 130 | 443 |
| Denderah.... | Callao ..... | Haslett Warehouse Co..... | ..... | 98 |
| " | " | E G Lyons Co..... | ..... | 51 |
| " | Salinas Cruz..... | Crown Distilleries Co... ..... | 60 | ..... |
| San Juan.... | Champerico ..... | " | 20 | ..... |
| " | La Libertad ..... | " | 30 | ..... |
| " | Acajutla ..... | Hiram Walker & Sons ..... | 16 | ..... |
| Umatilla .... | Alaska..... | Jesse Moore-Hunt Co..... | 10 | 35 |
| R P Rithet .. | Honolulu..... | ..... | ..... | 236 |
| J D Spreckels | Guam ..... | Western Com'l Co..... | 55 | ..... |
| " | " | Johnson-Locke Mer Co..... | 10 | ..... |
| Sohoma ..... | Honolulu ..... | ..... | 44 | ..... |
| " | Sydney ..... | Haslett Warehouse Co..... | ..... | 106 |
| Korea..... | Manila ..... | E G Lyons Co..... | 100 | 80 |
| " | Cebu..... | " | 100 | ..... |
| " | Nagasaki..... | Rheinstrom Bros..... | 4 | 152 |
| Curacoa..... | Guaymas..... | W Loaiza & Co..... | 3 | ..... |
| " | " | Hiram Walker & Sons..... | 25 | ..... |
| " | " | Haslett Warehouse Co..... | 32 | ..... |
| " | " | Crown Distilleries Co ..... | ..... | 25 |
| " | Ensenada..... | " | ..... | 27 |
| " | " | Sherwood & Sherwood..... | ..... | 79 |
| " | La Paz ... ..... | Thannhauser & Co ..... | 35 | ..... |
| " | Hermosillo ..... | E G Lyons Co..... | 10 | 65 |
| " | Altata..... | Crown Distilleries Co... ..... | ..... | 27 |
| Nebraskan .. | Honolulu..... | ..... ..... ..... ..... | 103 | 424 |
| Colon..... | San J de Guat ... | Hiram Walker & Sons..... | 50 | ..... |
| " | Acajutla..... | Crown Distilleries Co..... | 20 | ..... |
| San Jose..... | Champerico ..... | G A Moore & Co ..... | ..... | 20 |
| " | Coriuto ..... | Haslett Warehouse Co..... | 5 | 46 |
| " | Amapala ..... | Crown Distilleries Co. ... ... | ..... | 27 |
| " | " | Hiram Walker & Sons.... ..... | 50 | ..... |
| " | Mazatlan..... | " | 50 | ..... |
| Queen..... | Alaska ..... | E G Lyons & Raas Co..... | ..... | 5 |
| Umatilla..... | " | Jesse Moore-Hunt Co ..... | ..... | 53 |
| Rosamond... | Honolulu.. ..... | ..... ..... ..... | ..... | 80 |
| Zealandia ... | " | ..... ..... ..... | 60 | 10 |
| Gaelic..... | Manila ..... | S P Co ..... | ..... | 250 |
| " | Hong Kong ..... | Haslett Warehouse Co..... | 2 | ..... |
| " | Shanghai .... ... | E G Lyons Co..... | ..... | 100 |
| Total ..... | | | 1,402 | 2,542 |
| Value .... | | | ..... | $13,173 |

## Imports of Eastern Beer by Rail.

From October 25 to November 25, 1902

E. G. Lyons & Raas Co. (Anheuser-Busch)—200 csks. bottled; 400 cs. bottled.

Hilbert Bros. (A. B. C.)—520 csks, bottled.

Braunschweiger & Co. Inc. (Val Blatz), 250 csks., bottled.

E. A. Kolb Co., Inc. (Lemp's)—280 csks., bottled.

Thos. W. Collins & Co. (Pabst)—650 csks., bottled; 400 bbls. bulk, 100 hfs. bulk, 375 qrs., bulk. 512 csks. Pabst's Malt Tonic.

## American Whiskys in Bond.

THERE remained in bond in San Francisco on October 31, 1902, distilled spirits and whisky aggregating 193,714 gallons.


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Mutual

LABEL & LITHOGRAPHIC CO.

ALSO MANUFACTURERS OF ....

Folding Paper Boxes

FANCY AND PLAIN

Office and Works, Second and Bryant Streets

SAN FRANCISCO, CAL.

Lithographic Work of All Kinds




## IMPORTS OF WINES AND LIQUORS BY SEA.

From October 25th to November 25th, 1902.

FROM HAMBURG—per S. S. "Dendera."

| | | |
|---|---|---|
| 30 bbls | fruit juice | Order |
| 3 cases | wine | E Denicke |

FROM HAMBURG—per S. S. "Luxor."

| | | |
|---|---|---|
| 25 bbls | wine | Grannucci Bros |
| 60 csks | wine | " |
| 105 cases | vermouth | Bertin & Lepori |

FROM HAMBURG—per S. S. "Karnak."

| | | |
|---|---|---|
| 10 cases | wine | E A Denecke |
| 22 bbls | fruit juice | Order |

FROM ANTWERP—per S. S. "Karnak."

| | | |
|---|---|---|
| 50 cases | wine | W M Watson |

FROM LIVERPOOL—per "Blythswood."

| | | |
|---|---|---|
| 200 bbls. | ginger ale | Wm Wolff & Co |
| 10 " | sarsaparilla | " |
| 275 " | stout | Order |
| 25 " | ale | W Hoelscher & Co |
| 1 hhd | whisky | Pac Union Club |
| 1 " | " | Los Angeles Club |
| 200 cases | whisky | Macondry & Co |
| 200 cases | gin | Chapman & Wilberforce |
| 1 csk | wine | Order |
| 5 qrs | " | " |
| 5 octvs | wine | " |
| 25 cases | beer | Mohns & Mohns |
| 225 " | gin | Wm Wolff & Co |
| 20 " | orange bitters | " |
| 150 " | whisky | " |
| 100 " | beer | Crown Distilleries Co |
| 100 " | whisky | L Taussig Co |
| 80 " | " | Order |
| 6 octvs | " | " |
| 1 case | orange bitters | Sherwood & Sherwood |
| 5 cases | apricot brandy | " |
| 10 csks | ale | " |
| 75 cases | liqueurs | Wm Wolff & Co |
| 5 hhds | ale | Bk Br N A |
| 65 cases | whisky | Catton, Bell & Co |
| 5 octvs | " | " |
| 3 " | " | Order |
| 486 cases | stout | " |
| 350 " | ale | " |
| 15 " | rum | " |
| 20 octvs | " | Wm Wolff & Co |
| 191 cases | beer | Order |
| 200 cases | whisky | " |
| 59 " | mineral water | Goldberg, Bowen Co. |

FROM HAMBURG—per S. S. "Eudora."

| | | |
|---|---|---|
| 640 cases | mineral water | Order |

FROM ANTWERP—per "Bourbake."

| | | |
|---|---|---|
| 500 " | vermouth | A Vignier Co |
| 145 " | eau de vie | " |
| 80 " | liquors | " |
| 10 " | mineral water | " |
| 237 " | " " | United Agency Co |
| 125 " | gin | Wm Wolff & Co |
| 15 " | " | Kuhls Schwarke Co |
| 5 octvs | " | " |
| 50 cases | " | Order |

FROM ANTWERP—per "Clan Robertson."

| | | |
|---|---|---|
| 112 csks | wine | Chas Meinecke & Co |
| 30 " | gin | " |
| 100 cases | bitters | Order |
| 50 " | liquors | Bk Br N A |
| 1,000 cases | vermouth | " |
| 500 " | " | C W Craig & Co |

FROM ANTWERP—per "McMahon."

| | | |
|---|---|---|
| 100 " | mineral water | Order |
| 315 " | beer | " |
| 210 " | whisky | " |
| 277 " | gin | " |
| 25 " | orange bitters | Simon Levy & Co |
| 500 " | vermouth | Bk Br N A |
| 15 " | gin | " |
| 5 octvs | " | " |
| 50 cases | vermouth | Wm Wolff & Co |

FROM HAMBURG—per "Crown of India."

| | | |
|---|---|---|
| 5 bbls | prune juice | Order |
| 50 " | whisky | Shea, Bocqueraz Co |
| 50 " | " | C W Craig & Co |

FROM ANTWERP—per S. S. "Anasis."

| | | |
|---|---|---|
| [illegible] cases | liquors | A L Heltrich Co |
| 43 " | " | Bielenberg & Weniger |
| 25 " | " | Wm Watson |
| 200 cases | wine | Crown Distl Co |

FROM HAMBURG—per [illegible].

| | | |
|---|---|---|
| 53 cases | bitters | Naber, Alfs & Brune |
| 200 " | brandy | C W Craig & Co |
| 25 " | liquors | Order |
| 100 bbls | whisky | Hilbert Bros |
| 300 " | " | First National Bank |
| 50 " | " | [illegible] Co |
| 50 " | " | Order |


LASH'S BITTERS
TONIC LAXATIVE

Phone South 481 — Vineyards, Napa ounty

RED SEAL WHISKEY

Sutter Home Wines
and Brandies

SUTTER HOME
Wine and Distilling Company

Juniper and Folsom Sts.
San Francisco, al.

Corona Blanca
PERFECT
California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

True and Pure California Wines

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

Distributers Wanted

FOR PRICS, TC., APPLY TO:

H. J. WOOLLACOTT,
ESTABLISHED 1880
LOS ANGELES, - - - CALIFORNIA

# The Production of Brandy.

FOURTH DISTRICT—Month of October, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 17,802.0 |
| Transferred from distillery to special bonded warehouse, First District, California | 13,274 6 |
| " " " " " " Eastern District | 3,527.4 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| " " " " " " " " Eastern District | 13,291.5 |
| Exported | |
| Tax-paid | 4,138.1 |
| Remaining in bond, Oct. 31, 1902 | 241,656.6 |

FIRST DISTRICT—Month of October, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded | 207,302.9 |
| Received from distillery, Fourth District, California | 4,358 2 |
| " " special bonded warehouse, Fourth District, California | 768.5 |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 60,937.3 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 4,408.1 |
| Exported | 104.8 |
| Tax-paid | 56,964.7 |
| Remaining in bond Oct. 3, 1902 | 694,928.1 |

# Sweet Wine Production.

FOURTH DISTRICT—Month of October, 1902.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 1,499 | 209,251.8 |
| Brandy withdrawn from special bonded warehouse for fortification | 6 | 312.3 |
| Brandy actually used for fortification | 1,445 | 204,258.4 |
| | | Wine Gals. |
| Port produced | | 329,508.13 |
| Sherry produced | | 400,545.97 |
| Angelica produced | | 61,547.18 |
| Muscat produced | | 20,341.87 |
| Total sweet wine produced in October, 1902 | | 811,943.15 |

## NO REPORTS ON SWEET WINE PRODUCTS—FIRST DISTRICT.

We regret to say that owing to the exceptionally large production of sweet wines in October, the Internal Revenue officers were unabled to compile the statistics in time to appear in this issue of the Review. In fact they will not be ready before the middle of December, and will appear in the issue of that month.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON CHICAGO

NEW YORK SAN FRANCISCO

MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

# PUGET SOUND AND ALASKA NEWS

SEATTLE, Wash, Nov. 20, 1902.—The fall election was the feature of excitement during the last month. The result of said election in King County is quite satisfactory to the liberal element of the community which naturally is the prevalent one in this city. The outcome of the recent election besides pleasing the liquor men, teaches them also a gratifying lesson, to wit: results are attainable when working as they did on a concerted plan. Owing to the fact that the saloonmen were united in the recent political campaign, they were successful in helping to elect a satisfactory legislative ticket and county officers who are liberal minded and business like and who will not lend their aid to those who have a prejudice against the liquor trade as a business.

Among the successful candidates for the legislature are Mr. James Weir the President of the Liquor Dealers' Protective Association of this city, Mr. Andrew Hemrich, President of the Seattle Brewing & Malting Co., and Mr. W. Potts the popular proprietor of the Diller Hotel. The two last named gentlemen were elected as State Senators.

Business is very good in every line of trade, building is still going on at the same old place. This city will soon receive a new impetus by the construction of the great Northern R. R. tunnel, and the so long delayed and talked about Union Depot. A rolling mill backed up by $2,500,000 Eastern capital, is also soon to be erected here. Taking it all in all Seattle is progressing rapidly and never was in a more prosperous condition than to-day. Of course, one will find men in every line of business who will kick and state that business was much better two years ago and so on, but they forget that the prosperity of this town has attracted a lot of new merchant settlers into this city. For instance there are now twice as many saloons here as there were two years ago, three times as many clothing stores and so on in every line of business. This makes competition which is a very good thing for any city.

A good many saloons of the prominent kind changed hands during the last month. Mr. Chas. Donnett, of the Palm saloon and Senate Bar, sold his first-named place located at 1322 Second ave. to Mr. Jas. Munger at the price of $7,000. Mr. Munger was formerly connected with the Rainier Grand Hotel Bar. The Palm saloon is now undergoing some very extensive repairs.

The Log Cabin Saloon, at 108 Columbia street, has changed hands. This is one of the best-known bars in this city, and was sold for a figure around $9,000. Mr. Herman Lutsch, the new proprietor, is a popular young business man who has considerable experience in this line of business and is well fitted to manage this popular resort. Mr. Adolph Krug, the former proprietor, claims to have retired from the liquor business for good.

Messrs. Wilson & Philipps are now proprietors of the Imperial Bar, at 512 Second avenue, formerly owned by Johnston & Hilton.

Billy Middleton, the well-known saloon man, has sold his interest in the Middleton Liquor Company to Mr. Walker, his partner.

Mr. Emil G. De Ry, the popular proprietor of the Stratford Bar, at 910 Second avenue, has sold that swell resort to Messrs. Coleman & Co. at the price of about $9,000. Mr. Coleman is "old time" in the business, having been formerly connected with Mr. Kirschbaum as partner in the Standard Saloon, in this city. Mr. Coleman also owns two saloons in Aberdeen. Mr. De Ry and wife will shortly take a trip to California.

## Unfermented Grape Must.

THE Bureau of Plant Industry has issued a paper on "The Manufacture and Preservation of Unfermented Grape Must." It was prepared by George C. Husmann, who is an expert in viticultural and pomological investigations in the Department of Agriculture. Mr. Husmann is thoroughly familiar with this subject and treats it comprehensively. He goes into the composition of the grape, causes of fermentation, methods of preventing fermentation, processes in California and Eastern States, home manufacture and uses of unfermented must. A few good recipes are given, as well as statistics and prices. The work is illustrated, and is known as Bulletin No. 24.

Mr. Hungriman—Say, do you serve lobsters here?

Waiter—Certainly. Set down. What'll you have?—Exchange.

Rainier BEER

Is the sign of progress.
When you see that sign
displayed you will
understand that the dealer
displaying same has
the interests and welfare
of his patrons at heart.

JOHN RAPP & SON

AGENTS

Opposite 8th and Townsend Streets

SAN FRANCISCO

## Ohio Wines Higher.

PURCHASERS of Ohio wines will be compelled to pay higher prices than usual this year. The grapes of the Erie islands, besides not being up to their usual standard of excellence, are scarce, and in consequence of higher price. All kinds of raw material have advanced. Catawbas are bringing from $60 to $70 per ton, whereas last year they sold at from $40 to $45. Even this was rather high, as during previous years of good vintage they brought from $20 to $25 per ton.

Concords this season command $30. Last year they sold for $20. Ives seedlings bring $35, while the selling price the year previous was $25. Delawares command $75. Last season they brought $50.

Last season was no criterion, however, as values were well up then; in consequence of which some winemakers advanced their prices. This season not only will prices be advanced, but some handlers will adhere strictly to quotations, f. o. b., and some will charge extra for small packages. Heretofore this rule has not been in force, although there has been from time to time some talk of instituting such an order.—Cincinnati Correspondence "Bonfort's."

---

Messers. Rosenfield Bros. & Co. are building an additional warehouse at the Sunnybrook Distillery in Louisville, Ky. The building will have a capacity of 3,500 barrels, and when completed will give the Sunnybrook plant the immense storage capacity of 150,000 barrels, or about 6,500,000 gallons.





WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

---

# The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF

# Kentucky

DECIDE AS TO

# TAYLOR

# WHISKEY

## OLD TAYLOR

IS

## The Premier Kentucky Whiskey

See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of

*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

**JUDGMENT**
**Of the Franklin Circuit Court, April 9, 1891 (Excerpt)**

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

E. H. Taylor Jr. & Sons

(INCORPORATED)

**OPINION**
**Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)**

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.

There is but one Old Taylor Whiskey Distilled in Ky.

# CHRISTMAS GREETINGS

**Merry Christmas**
AND A
**Happy New Year**

*What will you give your Patrons with your Greetings?*

## Our Assorted Novelty Cases will Answer this Perplexing Question

OUR No. 1 ASSORTMENT WITH CARDS CONTAINS:

- 2—Pint Outing Flasks wickered
- 4—Sapho Jugs
- 2—El Monte Jugs
- 4—Pet Jugs
- 4—Golden Gate Jugs
- 4—Imitation Leather Flasks
- 3—Zaza Jugs
- 2 -Tamales

All Jugs Trimmed with Ribbons.

The above assortment contains 25 Pieces and costs you $2.50 for lot.

A CARD WORDED AS YOU DESIRE ATTACHED TO EVERY NOVELTY

OUR No. 2 ASSORTMENT IS A SWELL AFFAIR. IT CONTAINS WITH CARDS:

- 4—Pint Outing Flasks wickered
- 2—½ Pint Outing Flasks wickered
- 6—Sapho Jugs
- 6—Golden Gate Jugs
- 6—Pet Jugs
- 6—Zaza Jugs
- 6—Imitation Leather Flasks
- 6—Tamales
- 4—Lulu Jugs

All Jugs Trimmed with Ribbons.

The above assortment contains 46 pieces, and costs for lot, complete, $4.75.

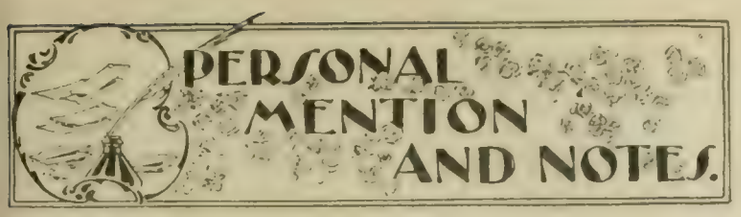
Send your orders early and tell us plainly what to print on your Cards.

## ILLINOIS-PACIFIC GLASS CO.

Manufacturers

10-16 MAIN STREET, - - - SAN FRANCISCO, CAL.

Branches at Portland, Ore., and Los Angeles, Cal.




That the Canadian Club whisky possesses sterling merits is evidenced by the steady growth it is making in popularity in this market. The local demand is increasing handsomely, and the Custom House records show that the exports are keeping up a similar pace. These facts should be highly gratifying to Messrs. Hiram Walker & Sons, Ltd., the distillers of this famous whisky.

I. W. Kingman, whisky broker at 421 Market street, is in receipt of a letter from the George T. Stagg Company, for whom he is the Pacific Coast representative, which contains news that will be of particular interest to the trade of the Pacific Slope. The letter in part says: "The long-drawn-out suit of E. H. Taylor Jr. & Sons against the George T. Stagg Company has been finally decided in favor of the Stagg Company, the Kentucky Court of Appeals having just overruled Taylor & Son's petition for a rehearing." The litigation has been going on for years, and the claims of the contending parties are so well known to the wholesale trade that it is unnecessary to go into details. The main contention of the Stagg people was that they had the right to use the name of E. H. Taylor Jr. in connection with the whisky produced by the George T. Stagg Company.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye + 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

J. R. Dwyer, more familiarly known as "Dick" Dwyer, and probably the most widely known whisky salesman in the United States, was in the city during the month, still selling Hannis and Mt. Vernon. He reports a very successful trip, and believes that business will continue to improve on the Coast by reason of the tremendous immigration and the westward drift of capital. He expresses surprise at the great strides that have been made in San Francisco of late in the way of building and business enterprises, and says that never before has the city shown such signs of genuine progress.

Pabst's "Red, White and Blue" is pure and popular. This pleasing brand of light beer has recently sprung into great popularity, and is one of the most perfect packages known to the trade. It is as clear as crystal, and the Pabst trade-mark is a guaranty of its purity. Each bottle is sealed with an aluminum stopper, so you don't have to "monkey" with a corkscrew. There is no tinfoil on the neck of the bottle. Combine all this with merit and you have a great beer combination. Thos W. Collins & Co., 105 California street, are Coast distributers.

## New Chinese Tariff on Liquors.

THE complete schedules of the new Chinese tariff, which became effective Oct. 31, and the agreement between the special commissioners of the United States and China have been made public by the State Department.

The liquor schedules of the new tariff, so far as they affect merchandise exported from the United States to China as are follows:

| | |
|---|---|
| Wines, etc.— | |
| Champagnes and all other sparkling wines, in bottles, per case of 12 bottles or 24 half bottles | .650 |
| Still wines, red or white, exclusively the produce of the natural fermentation of grapes— | |
| (a) Having less than 14 per cent of alcohol— | |
| 1. In bottles, per case of 12 bottles or 24 half bottles | .300 |
| 2. In bulk, per imperial gallon, | |
| (b) Having 14 per cent or more of alcohol; also vins de liquor other than port— | |
| 1. In bottles, per case of 12 bottles or 24 half bottles | .500 |
| 2. In bulk, per imperial gallon | .150 |
| Port wine— | |
| In bottles, per case of 12 bottles or 24 half bottles | .700 |
| In bulk, per imperial gallon | .175 |
| Vermuth and byrrh, per case of 12 liters | .250 |
| Saki— | |
| In barrels, per picul | .400 |
| In bottles, per case of 12 bottles or 24 half bottles | .110 |
| Brandies and whiskies, in bulk, per imperial gallon | .125 |
| Brandy and cognac, in bottles, per case of 12 reputed quarts | .500 |
| Whisky, in bottles, per case of 12 reputed quarts | .350 |
| Other spirits (gin, rum, etc.)— | |
| In bottles, per case of 12 reputed quarts | .200 |
| In bulk, per imperial gallon | .090 |
| Spirits of wine, in packages of any description, per imperial gallon | .028 |
| Ales, beers, cider and perry— | |
| In bottles, per case of 12 reputed quarts or 24 reputed pints | .085 |
| In casks, per imperial gallon | .020 |
| Porters and stouts— | |
| In bottles, per case of 12 reputed quarts or 24 reputed pints | .100 |
| In casks, per imperial gallon | .025 |
| Liqueurs | 5 per ct. |

## Area of Vineyards in Germany.

Consul W. Schumann transmits from Mainz, October 15, 1902, the following statistics showing the area covered by vineyards in Germany in 1900, as compared with former years:

| | Acres |
|---|---|
| 1878 | 334,612 |
| 1883 | 336,545 |
| 1893 | 331,445 |
| 1900 | 338,025 |

## Alcohol from Jeruselum Artichoke.

THE price of combustible alcohol in France is nearly double what it is in Germany. In the latter country, it is chiefly the Irish potato that furnishes alcohol, while in France it is the beet root. The cultivation of the former costs nearly double that of the latter.

In commenting on these facts, a French writer recently called attention to a tubercle much neglected in France, much more rustic than the Irish potato, and of great saccharine richness—the "topinambour," or Jerusalem artichoke. It is easy and inexpensive to cultivate; it is not affected by dryness or dampness; it has no maladies; and it can be harvested when desired. In the most ordinary soil, the writer says, it will produce 300 quintals (66,138 pounds) of tubercles per hectare (2.471 acres); yielding 25 hectoliters (660.425 gallons) of alcohol at 20 francs ($3.86) a gallon, or a total of 500 francs ($96.50). The value of the by-product of these 300 quintals is also worth mentioning: 130 quintals (28,659 pounds) of pulp, excellent for fattening cattle and worth—valued at 2 francs (38.6 cents) the quintal—260 francs ($50.18); the leaves, about 70 quintals (15,432 pounds), in the form of ensilage, make a splendid fodder; the 3,000 to 4,000 stems when dried, furnish a good fuel. It is stated that these by-products, if economically utilized, will almost pay the expense of culture, leaving the alcohol to bear only the expense of distillation. This alcohol can be substituted for oil in domestic and industrial uses, and the writer goes so far as to say that its cheap production will enable it in the future to compete with coal.

If this is true, it should prove a boon to French agriculture, for the coming harvest is the last one unaffected by the agreements made at the Brussels sugar conference—agreements which, if carried out, will virtually destroy beet-root culture in France.

Surely the suggestions herein given are worth a trial in America.

THORNWELL HAYNES,
*Consul.*

Rouen, October 18, 1902.

## Immense Grape Crop.

THE Sanger "Herald" of recent date says: "An idea of the wonderful yield of grapes of the San Joaquin Valley this season may be gained from a statement made by Mr. Beveridge, manager of all the wineries under the control of the Association in this part of the State, to the effect that they crushed 60,000 tons of grapes during the season of 1901, whereas this year they have already crushed over 130,000 tons, and there's more in sight. The Calwa Winery, which crushed 5,000 tons of grapes last year, has already crushed 15,000 tons this season. Most of the crop from this section is shipped to the Calwa and Reedley wineries. We understand that from now on till the end of the season the wineries will take only such crops as have been contracted for by them, leaving the rest to rot in the fields. It is said that a Jap who had contracted for all the second crop in one of the big vineyards near town, advancing $100 cash to bind the bargain, made no effort to pick the grapes upon learning that the wineries would not receive them. Owing to the fact that so many vineyardists lacked confidence in the raisin association, a large portion of the crop was contracted to the wine association, and while the latter underestimated the amount that would go to the wineries, the raisin men greatly overestimated the portion that would go to the packers, so they were fooled all around."

# PERSONAL MENTION AND NOTES.

Henry J. Plagemann, of William Wolff & Co., has gone to Manila in the interests of his house. The business done in the islands by William Wolff & Co. is very extensive and requires special attention at this, the busy, season of the year. It is Mr. Plagemann's intention to be absent six months.

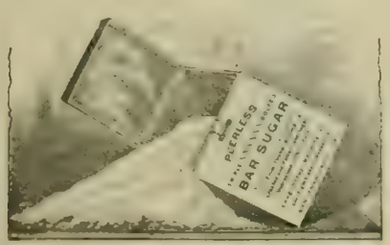
That portion of the retail trade which intends to present patrons with novelties during the coming holidays will be considering their own interests if they consult the Illinois-Pacific Glass Company, No. 10 Main street, this city. On another page in this issue the company announces that they are prepared to supply novelty cases, which are calculated to meet the requirements of every man in the business. The lists of contents of the cases, which are in two separate assortments, are very attractive, and the prices quoted are such as to make it an object to the saloon man who intends to distribute the usual Christmas and New Year's presents to his patrons to investigate the goods and figures of the company in question.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


The E. G. Lyons & Raas Co's reputation for producing the highest grades of cordials and syrups is well deserved. The purity of their goods puts them on a par with the finest imported.

Edward Braunschweiger, manager of the Braunschweiger Company (Inc.), 7-9 Drumm street, has returned from his summer outing, which he spent in the Santa Cruz mountains and vicinity, hunting and fishing. Business with his firm is good all around—their drummers, in particular, sending in many orders for the Pioneer whisky, of which they are sole distributers.

Among the attractive displays at the Citrus Fair in the nave of the Ferry Building is that of Schramsberg wines, exhibited by Messrs. Sherwood & Sherwood, the agents. This brand is among the best known in the State, and was one of the first to be successfully matured in bottle. The Schramsberg vineyard, situated above the frost line on the slopes of Napa Valley, and in a climate more favorable in many respects than that of the most renowned European wine districts, has produced wines for many years past, that have found favor with connoisseurs. The cellars combine the best conditions for storage, being excavated in the mountain side, well ventilated, drained and of equable temperature the year round. The wines are thus stored for at least three years before bottling.

## The Duff Gordon Injunction.

IN THE October issue of the REVIEW appeared an article setting forth information regarding an injunction granted Duff Gordon & Co. of Port St. Marys, Spain, against the Los Angeles Wine Company of New York City. The article failed to state where the defendant was located, and as there are many business institutions known as the Los Angeles Wine Company scattered over the United States, it is only proper that the right one should be indicated. We herewith publish the full text of the injunction:

NOTICE TO THE TRADE—INJUNCTION.

Special Term (Part 2) of the Supreme Court of the State of New York, held at the County Court House in and for the County of New York on the 25th day of July, 1902.

Hon. P. Henry Dugro, Justice.

Duff Gordon & Co., Port St. Marys, Spain, Plaintiffs, against The Los Angeles Wine Company, New York City, Defendants.

Ordered and adjudged that the defendant herein, Los Angeles Wine Company, and its officers, agents and servants, be and it, and they are hereby forever restrained and enjoined from preparing, bottling, putting up, selling or offering for sale any imitation of plaintiffs' "Duff Gordon Sherry" or any article bearing any imitation of plaintiffs' labels, trade names or trade marks, and from using the said name "Duff Gordon" or the name "Duff Gordon & Co" on any article not the product of the plaintiffs, and from in any manner infringing or imitating plaintiffs' said labels, trade names or trade marks.

Enter

P. HENRY DUGRO,
Justice Supreme Court.

THOMAS L. HAMILTON, Clerk.

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The Petaluma "Courier" says that Joshua Chauvet has made 200,000 gallons of wine and 100,000 gallons of brandy at his Glen Ellen winery and in his Santa Rosa winery 300,000 gallons.

Among the recent sales of the Earl Fruit Company of Folsom in the East was that of a car of grapes that was a record-breaker for high prices, it bringing the best price of any car ever shipped from here. The sales amounted to $2,028, which is several hundred dollars above the average.

## From Melczer Brothers Company.

SAN FRANCISCO, November 24, 1902.

To the trade in general and our friends in particular: For over a quarter of a century our name has been familiar to the public in connection with the wine and liquor trade, during which period we have made many warm friends in the trade, as well as socially.

For the purpose of enabling us to serve you to better advantage we have opened a house at the above address, where we will carry a complete and extensive line of wines and liquors, carrying a large but well-selected stock of whiskies in bond at distillery warehouses, export whiskies in European steam-heated warehouses, as well as whiskies in custom and general bonded warehouses here. We are prepared to fill orders to be shipped from the several warehouses directly to the trade.

We have contracted for a full line of foreign and domestic goods and staples, in maximum quantities, and will be in a position to do a trifle better than our competitors on this class of goods.

In California wines and brandies we will confine ourselves to the higher grades exclusively.

Recognizing the keen rivalry prevailing and the enhanced cost of every article in our line, it will have to be the volume rather than the margin where we will have to look for our success.

We will be fully prepared and shall make an earnest effort to supply the wholesaler as well as the retail dealer, at the same time guarding the interests of both.

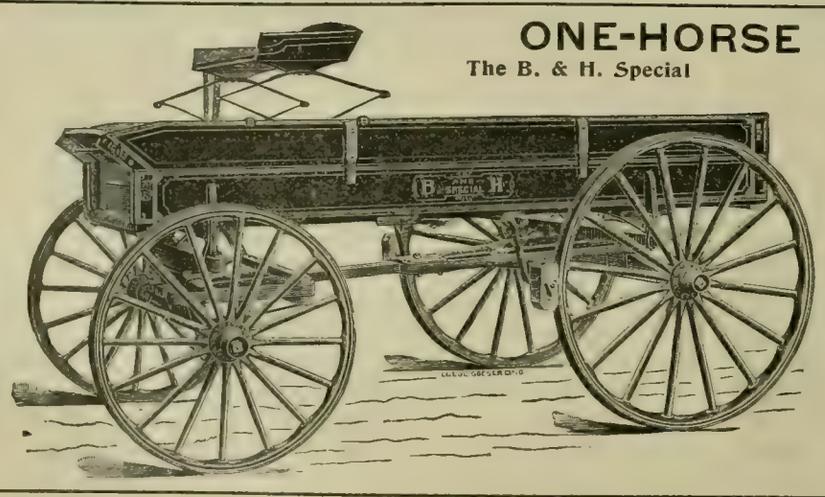
We invite correspondence and frequent visits from everybody interested in us.

The liberal policy which we always accorded our friends and patrons will be continued with even a freer hand than in the past. Very sincerely yours,

MELCZER BROTHERS COMPANY.

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Laurence Guiguis finished picking grapes Tuesday. He sold his crop to the California Wine Association and received $1,442.25 for the grapes from 4,000 vines. In addition to this Mr. Guiguis took over $400 of fruit and berries from his place this season. He will still have about ten tons of second grapes.—St. Helena "Star."

ONE-HORSE FRUIT AND FARM WAGONS

The B. & H. Special

| No. | Size of Axles | Sizes of Tires | Estimated Weight | Capacity |
|---|---|---|---|---|
| 10 | 1¼ in. axle | 1⅝x5-16 in. | 670 lbs. | 1000 lbs. |
| 11 | 1¼ in. axle | 2 x5-16 in. | 680 lbs. | 1000 lbs. |
| 12 | 1⅜ in. axle | 2 x5-16 in. | 810 lbs. | 1200 lbs. |
| 13 | 1⅜ in. axle | 3 x5-16 in. | 825 lbs. | 1200 lbs. |
| 14 | 1½ in. axle | 2x 5-16 in. | 850 lbs. | 1500 lbs. |
| 15 | 1½ in. axle | 3 x5-16 in. | 865 lbs. | 1500 lbs. |

This Wagon is made with Gear Brake instead of Box Brake as shown in cut.

Gears are clipped, not bolted. Bodies are wide, 42 inches out to out, suitable for fruit hauling. Top box is detachable. Seat on hangers as shown above or on Seat Risers. Well ironed throughout. Strong, yet light. Has no equal for marketing and light farm work.

The B. & H. Special is built of high grade materials.

WRITE FOR PRICES *Mention this Paper*

BAKER & HAMILTON

SAN FRANCISCO LOS ANGELES SACRAMENTO

## Personal Mention and Notes

F. C. Parker, general traveling representative of White Rock, is in town. He is here for the purpose of assisting the firm of Bielenberg & Weniger, Coast distributers, in promoting the already large demand for this superb water. Mr. Parker finds that the local distributers have made splendid progress in the introduction of White Rock, the future of which in this market is assured.

Company will carry a large stock of fine wines and liquors, and, being so widely and favorably known to the trade of the Coast, will undoubtedly meet with success from the start. The officers of the company are William Melczer, President; Louis Melczer, Vice-President, and J. J. Hanley, Secretary.

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If you want an exceptionally fine gin, you can make no mistake in selecting "Coates Plymouth Gin," pronounced by experts to be the finest imported into the country. The demand for the goods is steadily increasing, and is of such proportions as to highly gratify the Pacific Coast agents, Messrs. Chapman & Wilberforce, 123 California street, this city.


The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.

NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.


Joseph Melczer of Joseph Melczer & Co., Los Angeles, was in the city a few days during the fore part of the month. He came for the purpose of assisting the opening of the business of Melczer Brothers Company in San Francisco. The new firm is established in the old quarters of the Jesse Moore-Hunt Company at 404 Front street. Joseph Melczer is, unhappily, possessed of the luxury known as gout of the great toe, and this aforesaid luxury did not do a thing to Joseph except drive him forthwith to the genial climate of the City of Angels. This fact will be regretted by his many friends, who were in hopes that he would spend a good share of his time here. The Melczer

Traveling men, whether they be commercial travelers or gentlemen who travel for pleasure, always require the very best outfit in the line of trunks, bags, suit cases, etc. It is of advantage to know that the L. Levy Company, 134-136 Ellis street, and northwest corner of Kearny and Bush streets, carry one of the finest stocks in these lines on the Pacific Coast. The goods are put up in excellent style and the prices are very reasonable. See the goods, get the prices and be convinced.

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Words of approbation ought to be an incentive to increased energy.

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE.

| | | |
|---|---|---|
| The E. G. Lyons & Raas Co. | ½ | Page |
| Golden West Co. | ¼ | " |
| Baker & Hamilton | ¼ | " |
| Hansen & Elrick Co. | ¼ | " |
| Moet & Chandon Champagne—Wm. Wolff & Co., Agents. | ⅙ | " |
| Napa Valley Nursery Co., Inc. | ⅛ | " |
| Mrs. G. R. Upham | ⅛ | " |
| G. de Latour | ⅛ | " |

RECONSTRUCTED.

Illinois-Pacific Glass Co.
Seattle Brewing & Malting Co.
Wm. Lannahan & Son

## Death of George Husmann.

IT IS with sincerest regret that the REVIEW announces the sudden demise of Professor George Husmann at his home on November 5th, aged 75 years. Mr. Husmann had been failing for several years, but was up and around at his place forty-eight hours before his taking off. George Husmann was one of the most widely known and prolific writers on horticulture and viticulture in the United States and was regarded as standard authority in these matters. For several years he was correspondent of the REVIEW, and was such at the time of his death. His varied and able articles were a special and interesting feature of the paper, which will be truly missed by its readers. He was an earnest, ambitious and hard-working student during all his career, and his works will long stand as a fitting monument to his memory. His wife and six children—Louisa Charlotta Josephine, Amalia Wilhelmine, George Charles Frederick, Johanna Cecilia, Josephine Lucie and Frederick Ludwig—survive him.

Elsewhere in this issue will be found an extended sketch of Professor Husmann's life and works, written by his warm friend and admirer, William Julien Laferriere. The photograph accompanying the article was taken two days before Mr. Husmann's decease, and shows him standing by the grapevine which was named for him by Professor Munson of Texas.

The "Harvest Edition" of the "California Fruit Grower" is without doubt the best number of that excellent paper yet produced. It is ably edited, is "chock full" of interesting and valuable reading matter, with the usual complete statistical tables. The advertising pages show that the advertisers know a good thing when they see it. Editor Rowley is certainly entitled to throw out his chest with pride when he contemplates the results of his labors. The "Fruit Grower" should be in the hands of every horticulturist and fruit merchant who desires to have the best there is in this line of literature.

## Notice to Subscribers.

**On and after January 1, 1903, the subscription price of the "Review" will be $2 per year in the United States, Mexico, Canada, Hawaii and the Philippines. The subscription in foreign countries will be $3. Those subscribers who are now delinquent who remit before January 1, 1903, can renew their subscriptions at the old rate. After that date they will be subject to the new rate. There are several reasons for this action, the principal one being the cost and difficulty of collecting the odd amount of $1.50, in some cases where the subscriber is dilatory the cost being about equal to the amount collected. Under the new rate it will be easy for those who will not draw so small a check to forward greenbacks. Again, the cost of producing the paper has been greatly increased in the past year, and lastly, the proposed price is quite reasonable.**

## Unwise Lawmakers.

THE "Fruit World" of Los Angeles sharply censures the Board of Supervisors of that county for recent legislation affecting the importation of grape cuttings or roots into the county. It says:

"The Los Angeles Board of Supervisors, at variance with all that is progressive, passed an ordinance practically prohibiting the importation from other counties of any grape or other cuttings of stocks, and yet the only hope of the cure or prevention of vine diseases is to find a stock which is resistant."

We think the foregoing is well deserved. The wine industry in the county of Los Angeles has recently taken on new and active life, and a bright future seems to be assured it. The vineyards that were wiped out by the dread Anaheim disease have been to a considerable extent replanted with resistant stock obtained from healthy nurseries in the northern portion of the State. The demand for the wines of Southern California certainly warrant extensive planting of new vineyards and the replanting of old upon resistant stock. We do not see how the vineyardists are to secure the desired stock under this law. It might have been well for these wise men of Los Angeles to consider the fact that almost the entire vineyard area of France has been replanted upon American stock, a large portion of which came from California; furthermore, that at the present time the Italian winemakers whose vines, to the extent of 750,000 acres, have been destroyed by phylloxera, are arranging to secure California cuttings with which to replant. It is evident that the Supervisors took hasty action in this important matter. It would have been proper to have sent a committee to inspect the sources from these resistant vines are taken and the methods to insure immunity from the disease before adopting such a drastic measure. It is barely possible that there was some successful log-rolling done by nurserymen in that county who have an ax to grind. The ordinance should be repealed in the interests of the wine industry of Los Angeles county.

Very little damage was done to grapes in and about the To-Kalon Vineyard, at Oakville. Mr. Goodman states that their output this past season was more than 100,000 gallons. The wines from To-Kalon are among the finest produced in California.

## Prosperity for Producer and Merchant.

ONE of the greatest vintages in the history of California, and from a progressive standpoint, probably the most important, has just closed. The output of wines and brandies largely exceeded the estimation of those best qualified to judge of the yield of the vines. Phenomenally high prices were paid for grapes, and by reason of the fact of the fat vintage and the exceptionally good figures that were paid vineyardists for their grapes, there are croakers who theorize that those who purchased grapes at the prices that have ruled paid more than circumstances warranted. We do not believe their deductions from the general conditions are correct. When we realize that the producer of the grape, generally speaking, has been dodging the foreclosure of mortgage and the poorhouse for years, and that through his courage and endurance of hardships he has finally reached a point where he can meet his liabilities and start for prosperity, and that there is a legitimate and growing demand for the products of our vineyards at remunerative prices, we rest content in the belief that all is well.

This vintage was the test of the backbone of the industry. Notwithstanding the surprising yield of the vines, the grapes were accepted at the highest prices and converted into wines and brandies to the full capacity of every plant in the State. Had it not been for the unusually heavy storms i nthe early fall the production would have been much larger.

There is no question that this vintage will find a profitable demand. As a matter of necessity a goodly portion of it should be set aside to be matured for future use. The situation, therefore, resolves itself to this basis: The producer of the grape and the maker of the wine have prospered and are in good financial shape, as they should be. Those who distribute these wines to the markets of the world are in a position to reap a satisfactory profit on their investment. In this situation we have a combination which —if it can be maintained—will assure genuine prosperity to both the producer and the merchant indefinitely.

Under the circumstances we can all look to the future with full confidence.

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M. D. Robinson, according to the Hanford "Sentinel," has reported the best returns yet heard of from one-year-old vines. At his place, four miles north of Hanford, he picked seventeen and one-half tons of Muscat grapes from six acres of vines, and they brought the neat sum of $194 at the winery, or $33 per acre in round numbers, from vines the first year after they were set out.

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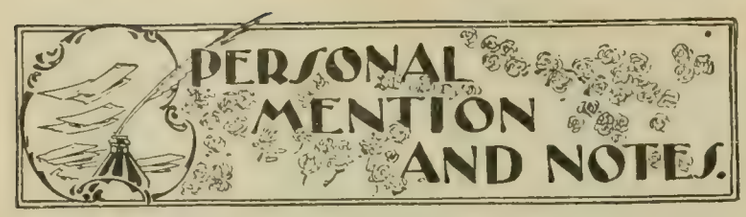
WE have received a copy of the first number of a new sporting paper published in San Francisco. It is the "Western Graphic," and is without question the most artistic publication of the kind in the West. It is magnificently illustrated, is a model of the printer's art, and, best of all, is full of live matter appropriate to the time and the Pacific Coast. Every branch of sport is ably treated in an interesting way. The truth of this statement will be appreciated when it is known that the editor and publisher is none other than the veteran, M. J. Geary, for years sporting editor of the San Francisco "Call," and one of the best all-round sporting writers on the Coast. The paper starts off with a good, healthy patronage, and gives full promise of success, which the many friends of "Mike" Geary will earnestly wish it. The paper should be on the reading table of every first-class retail place.

## Possibly the Coming Vine.

EXPERT George Husmann, who has been in California for some time investigating vineyards in various sections, called at the office of the REVIEW prior to his departure to Washington. Mr. Husmann came to California under orders from the Department of Agriculture, hoping to co-operate with the State authorities in the investigation of vine diseases and experimental work for the betterment of the industry, but he found that this great State, the natural home of the vine, had set aside no funds for such work and had no officials employed therefor. Owing to the fact that there has been no one representing the State to gather statistics of the nature required by Mr. Husmann, it was necessary for him to make a general tour through the wine districts for inspection and the gathering of such matter as was available. The gentleman stated that his tour had satisfied him that the vineyards of California are gravely menaced and that their destruction may follow in the same manner as that of the Santa Clara county vines. Mr. Husmann said that while he had practically satisfied himself as to what killed the Santa Clara vineyards, he declined to make the statement public until such time as Expert Pierce, representing the Government at Santa Ana, this State, had made his investigation and filed his report. Mr. Husmann casually suggested that while it was thought that phylloxera was the worst scourge the vineyards could have, it was not to be compared with the malady that had swept over the splendid vineyards of Santa Clara. However, he saw hope of saving and rehabilitating the vineyards, if the proper scientific investigation and experimental work were done and done promptly.

He very sensibly stated that if the disease in question could not be checked, some vine must be found and propagated that will not only resist it, but defy phylloxera. In this connection, he called attention to the fact that he observed in the vineyards of Santa Clara, that where almost an entire vineyard would bear the appearance of having been swept by fire, there would be one or more sturdy, healthy and fruitful vines thriving in the apparent desert waste. It was possible, he thought, that the vines having such vigor and resistant qualities might, by proper experiments and development, become the coming vine required to put the vineyards of the State on a healthy basis. This line of work is being done at Santa Ana in various ways, the most important at this time being the development of a high-class walnut tree which will thrive without irrigation and at the same time bear satisfactorily. In addition to these requirements, it is hoped to produce a standard stock which will give complete uniformity of trees and nuts throughout the orchards. At the same time in the finest walnut groves of Southern California there are no two trees exactly alike or whose products are alike. There is every promise that all these needs will be filled and the work when accomplished will have been of the utmost importance to producers of that favored nut.

It seems feasible that the same line of work should be taken up with the vines and carried to a successful termination. What is needed is State assistance in order that it can be done, and this should most certainly be forthcoming from the next Legislature. There is one thing that the lawmakers can depend on, and that is if they provide for State work of this kind, the State authorities will have the valued assistance of Expert George Husmann without extra expense to the commonwealth.




E. A. Kolb, head of the E. A. Kolb Co., Inc., is one of the hardest worked men in the trade. The business of the house has developed greatly in the past two years and still continues to grow steadily. All of which successfully keeps the young man out of mischief. Tom Parker whisky and 419 show up well on the order books, and Lemps beer, even in this cool weather, holds the public favor in a very satisfactory manner. The demand for Marquette rye continues to grow healthily.

Edward L. Christin, proprietor of the Pioneer Liquor Store, 337 Hayes street, this city, is one of those enterprising dealers with whom it is a pleasure to do business. It is his worthy pride to be the leader in his line. Among other favorite productions he handles R. B. Hayden bourbon and rye whiskies, his specialties being straight goods. He caters successfully to the family trade and is in a position to supply the highest grades of wines and liquors at prices that are right. The territory tributory to Mr. Christin is naturally the Hayes Valley district where he has lived since boyhood, but he delivers goods throughout the city. The Pioneer Liquor Store is stocked with all that is good in imported and domestic wines and liquors. Those who want the best at close prices will do well to get his quotations and sample his goods.




The editor now has safely stowed away in his jeans the most acceptable souvenir flat purse that has thus far been devised. It is so shaped as to fit the pocket nicely and is devoid of the defects of other flat purses. Upon opening and inverting it the coin slides out into a tray, formed by the cover, so that coins can be readily selected, and is as easily slipped back into the receptacle without danger of dropping the pieces. This very handy and serviceable piece of pocket furniture is a sample of the holiday reminders being sent out by Messrs. Hiram Walker & Sons, distillers of the famous Canadian Club whisky.

J. Frank Moroney, President of the Jesse Moore-Hunt Co., has returned from the East where he went on a trip combining business with pleasure. Mr. Moroney is in excellent health and spirits and reports business good everywhere. Jesse Moore whisky is in healthy demand on the coast, as well as in the East, collections are good, and the forecast for 1903 looks like the best in the history of this side of the continent. What more could one ask?

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He: Why are you so suspicious of your husband?
She: Ask papa, dear.

## The Golden West Company.

ANOTHER important wine producing and distributing house has been founded. It is the result of the consolidation of the California Tartar Works and the wine business of E. H. Lancel & Co., of this city. The new institution is the Golden West Company, with main offices at 307 Clay street. The merging of these two concerns is due to the desire of the California Tartar Works to further extend their business and embrace the production of wine and brandy and direct distribution. They state that in addition to utilizing their own products they will henceforth be purchasers of grapes as well as wines on a large scale and will also be buyers of the by products of grapes as heretofore; to this end they have added large wineries to the company's plant at Healdsburg, Sonoma county, Rutherford, Napa county, San Jose, Santa Clara county and Fresno, Fresno county. These locations will enable them to produce the best grades of dry and sweet wines. In the consolidation, the entire stock controlled by E. H. Lancel & Co., was taken over and this branch of the company's interests will hereafter be under the supervision of Mr. E. H. Lancel.

The vintage of the California Tartar Works for 1901 was also added to the stocks and the production of wines of the '02 vintage was nearly a million gallons.

The Golden West Company, for which Geo. De Latour is manager, asserts most emphatically that it is independent of any trust or combination and that it is the policy of the present management to remain so; furthermore, that they paid the highest prices for grapes, desiring to produce only wines of superior quality and that they will be prepared to supply matured wines of the finest as well as ordinary grades at competitive prices. This combination is certainly a sturdy one and knowing the abilities of the gentlemen who will shape its destinies, we have no hesitancy in predicting the financial success of the company.

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W. Neumann & Co., at First and Market streets, are quite conservative in their methods of doing business, nevertheless they attain their one object and that is to do business and do it right. Mr. Neumann finds trade conditions in such a state that there is no cause whatever for complaint. Double Eagle whiskies are in good demand, collections are improving and the future is bright.

James L. Hackett, President of the Greenbrier Distilling Co., of Kentucky, honored the city by the Golden Gate with his presence during the month. Mr. Hackett was not here for his health but was contemplating with pleasure the fine record being made by R. B. Hayden whisky in this market through the efforts of the Pacific Coast agents, Messrs. Charles Meinecke & Co.

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F. E. Mayhew, of F. E. Mayhew & Co., Internal Revenue Brokers, 424 Battery Street, has been too busy of late to do any stunts at striped bass, ducks, or the Speed Mile. All he has been compelled to do was work, and that of the liveliest kind. Coming down to real facts the house of F. E. Mayhew & Co. have had the best month's business in eight years and that is something to be proud of.

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Interior investments are becoming more general, and some of them are of considerable size. One of the large transactions has been the sale, by E. D. and D. M. Sachs of this city, of their 320-acre vineyard near St. Helena for $50,000. The buyer is William Marsh, an Eastern man. The purchase includes a winery of 200,000 gallons capacity and the utensils of the place, but excludes the wine in stock, which is mostly of this year's vintage.

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**PHILLIPS, SMYTH & VAN ORDEN**
**503 Clay Street San Francisco**

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




**Gundlach-Bundschu Wine Company**
Successors to J. GUNDLACH & CO.
Vineyard Proprietors and Shippers of
**California Wines and Brandies,**
PROPRIETORS RHINE FARM, SONOMA, CAL.
And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.
*San Francisco Office,* S E COR MARKET & SECOND STS.
NEW YORK BRANCH, S. COR. WATTS & E WASHINGTON STS.

## From C. M. Mann Company.

SAN FRANCISCO, November 26, 1902.

Since the incorporation of C. M. Mann Company, successors to the well-known brand of I. De Turk's wines, which have been established on this Coast since 1859, the company have made some very extensive improvements in their office and bottling department, having enlarged the same very materially, owing to the great increase in their trade for bottled and sparkling wines. These wines are listed on the bill of fares of all the principal hotels and restaurants of this city and throughout the Pacific Coast States and Territories, as well as the Hawaiian Islands.

The standard of excellence of these wines is certainly a credit to the name they bear. Millions of bottles have been shipped all over the East, as well as Central America and Mexico, during the past twelve years, including sparkling wines and the celebrated I. De Turk champagne, which is strictly fermented in the bottles. The company have cause to be proud of their success in this city, as well as throughout the large cities in the East, and the company has certainly succeeded in maintaining to the utmost degree the reputation of one of the most eminent producers and successful winemakers the State ever had.

During the year previous to 1889 Mr. De Turk sold most of his wine and brandy in carload lots to wholesale houses in the East, wherein the identity of the wine and brandy was lost, but as soon as Mr. Mann took hold of the business in 1889 it was his aim to put the wines out in glass, since which time they have been one of the largest shippers of bottled wines on this Coast. It is only a question of advertising and maintaining the quality of the I. De Turk brand that will perpetuate it indefinitely, as are many of the foreign brands which are handed down and manufactured for generations.

The outlook for the wine industry never has been more favorable, and when Mr. Mann took hold of this business in 1889 wines were selling for 8 and 10 cents per gallon, and the farmer was receiving $7 and $10 per ton for grapes, but during the past two years things have materially changed, and prices have advanced to such an extent that it has encouraged the grower and merchant to place on the market wines that will be a credit to the State and leave them both a reasonable profit, and the leading producers who ship their wines under their own corkage and label have proved them to be superior to any on the market, and it is only the very highest grades of French and German importation that complete with them at all, and then there is such a great disparity in prices that the California wines are purchased in preference, and certainly when obtained under the corkage of any of the old-line houses the purity of the same is unquestioned.

C. M. MANN CO.

C. H. MANN, President.

---

Love is a malady of the mind that swells the heart and knocks the stuffing out of the pocketbook.

Women seldom succeed in dentistry because she insists on working her own jaws instead of other people's.

A man occasionally takes a day off to celebrate the anniversary of his birth, but when a woman celebrates hers she usually takes a year off.

If women had their way, no man would have his.

Morality is conditional; nobody ever steals an umbrella in fair weather.

## Viticultural Experts.

THE viticulturist in the Agriculture Department of the State University at Berkeley, E. H. Twight, has been spending a few days in Fresno and vicinity, accompanied by George C. Husmann, expert in viticulture, Department of Agriculture, Washington. The Fresno "Democrat" says:

"The experts have visited many near-by vineyards, and to a reporter Mr. Twight said what they have seen impressed them with the urgent necessity of experimental work in viticulture. In the best interests of the industry it is essential that exact data be obtained regarding the adaptability of vines to localities, the use of fertilizers, the cure of diseases and the suitability of soil and climate. There is urgent need of a plant pathologist at the University, to the end that diseases may be investigated and proper steps taken for their remedy.

"All this work requires the employment of experts who shall have time to secure data of a reliable character. Observations must be carefully made and recorded, and all this costs money. It is therefore something of a surprise to learn that the available funds for the work consist of an annual appropriation of $250, scarcely sufficient to pay traveling expenses for Mr. Twight.

"Mr. Husmann has nothing to say except that his department is desirous of joining hands with the State authorities in the necessary work. The industry has assumed proportions which require the establishment of such department of investigation and experiment as shall tend to the benefit of the vineyardists in all parts of the State, but it is beyond Mr. Husmann's province to suggest or dictate to the State authorities what they shall do. His position is that of a willing coadjutor."

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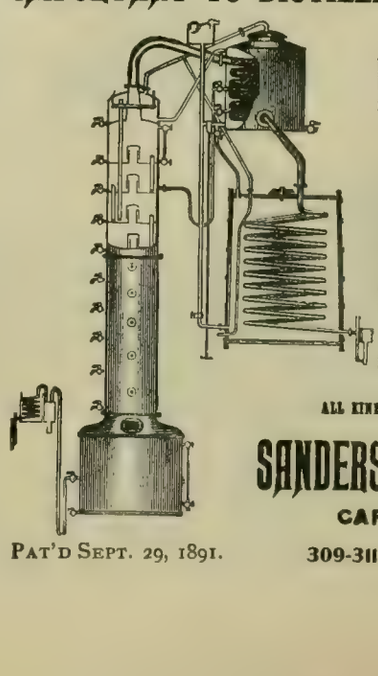
Bank Director — How did you come to examine his books?

His Associate—I heard him address his Sunday-school class on "We are Here To-Day and Gone To-Morrow."

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This cut represents our latest Improved Continuous Still which has been perfected after years of experiment and large expense.

This Still has the advantage over all others, as it is economical, easily operated and separates the aldehyde and other inferior oils and makes a pure and high-class brandy and reduces the cost fully ninety per cent. in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

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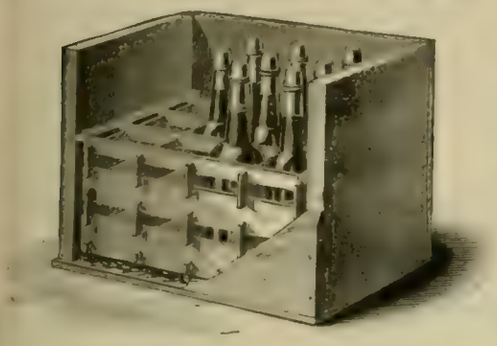
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In "Set Up" Shape,
Or We Can Supply You Direct
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**Bottles Jars Etc.**

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Samples at Our Expense
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**ST. LOUIS, MISSOURI**

## Internal Revenue Ruling.

*Special tax—Wholesale liquor dealers.*

Wholesale liquor dealers can not receive for sale packages of distilled spirits from a person who is neither a rectifier, distiller, nor wholesale liquor dealer without violating section 3319, Revised Statutes. But that person can, without sending the packages of spirits to them, make them his agents for their sale, and, on his doing so, they can dispose of the spirits by means of a bill of sale delivered to the purchaser at their place of business where they hold the requisite special-tax stamp, and the person taking such bill of sale can receive the packages of spirits at any other place from the owner of them, and the latter not thereby become involved in special-tax liability as a wholesale liquor dealer.

TREASURY DEPARTMENT,

OFFICE OF COMMISSIONER OF INTERNAL REVENUE,

*Washington, D. C., October 18, 1902.*

GENTLEMEN:—In reply to your letter of the 10th instant, concerning a person in your State who, in former years, was engaged in selling whisky, but is no longer so engaged by reason of the prohibitory laws in force in his town, and who "has a lot of about 40 barrels on hand," you are hereby informed that you could not receive these packages of whisky, or any of them, from him for sale for him if he is neither a rectifier, distiller, nor wholesale liquor dealer, without involving yourselves in liability to a penalty of $1,000 under section 3319, United States Revised Statutes; nor can he himself sell this whisky without being required to pay special tax as a liquor dealer under the internal-revenue laws of the United States. He can, however, without sending these packages of whisky to you, make you his agents and attorneys in fact for the sale of them for him, and, upon his doing so, you can then find a purchaser therefor and by a formal bill of sale, carefully describing by stamps, marks, and brands, etc., the particular packages sold, transfer to such purchaser the ownership of these particular packages at your place of business where you have the requisite special-tax stamp as wholesale liquor dealers, and he can then take this bill of sale to your principal (the person to whom you refer), who can thereupon deliver the particular packages of whisky, described and sold by the bill of sale, without involving himself thereby in special-tax liability as a wholesale liquor dealer under the internal-revenue laws, or you in liability under section 3319, Revised Statutes.

Respectfully,

J. W. YERKES, *Commissioner.*

MARX & SCHARFF, *Natchez, Miss.*

Bob. Kern & Co., who have made the Bouquet Bar, 634 Market street, one of the most popular saloons and cafes in the city, are doing a splendid business. Regular and transient trade are exceptionally good and there is full promise of still better patronage. In the turkey play the Bouquet has given away enough of the proud American birds to start a first-class poultry market.

## 132,000 Deaths from this alone.

One special danger menaces those who live well, who can use champagne and fine liquors, and that is Bright's Disease. Posted clubmen understand this so well that many have tests made every few months. Others drink nothing but dry wines. But still the deaths reported from Bright's Disease and Diabetes are increasing at a fearful rate. The last census reports show that since 1890 the increase has been nearly fifty per cent. and that the deaths in the United States alone from above causes and diseases growing out of them last year reached the enormous number of 132,000.

Hence the importance of every clubman knowing this one fact, viz.: "That Bright's Disease and Diabetes are now positively curable in about 87% of all cases. The Fulton Compounds are now saving the lives of hundreds, and will, when better known, save the lives of thousands who are now with little hope.

If you question this momentous statement, ask R. M. WOOD, the Editor of this paper. He knows personally of a number of recent recoveries. Send for full descriptive pamphlets to

JOHN J. FULTON CO.

Mills Building, San Francisco, Cal.

## Citrus and Wine Show.

The so-called citrus and olive display in the ferry nave, while it is a magnificent exposition of the remarkable resources of Northern California, would not be complete were it not for the fine individual exhibits of wines and brandies in glass. One of the largest of these and the most attractively arranged, is that of the C. M. Mann Co., successors to I. De Turk. This array of these celebrated wines, dry and sparkling, attracts much attention as does the announcement that "wines will be delivered to any Eastern point free of charge."

In the San Joaquin county display one of the most important features is the exhibit of El Pinal sweet and dry wines and brandies, of George West & Son, Incorporated.

The largest and one of the most interesting exhibits, is that of the Italian-Swiss Colony. It includes wines in glass, fine cooperage, fruits, pictures, etc. On a large placard the Colony announces the capacities of its various wineries as follows: Asti, 4,000,000 gallons; Madera, 2,500,000 gallons; Kingsburg, 1,000,000 gallons; Lemoore, 1,000,000 gallons; Fulton, 500,000 gallons; Cloverdale, 500,000 gallons; Sebastopol, 500,000 gallons. Total, 10,000,000 gallons.

Sacramento county has a magnificent all-round show of its resources. Its attractiveness is largely enhanced by a fine display of the Cordova wines and brandies of the California Winery, of Sacramento.

The fair is a great one and affords gilt-edged advertising facilities. It is regretable that more wine men did not discover this fact.

## Englishmen Tiring of Brandy.

A recent number of *Le Moniteur d Cognac* has an interesting article on the lessened demand for brandies from English-speaking people, and the increase in the inquiry for whiskies. This change in taste is deplored, and is due, according to this authority, to the fact that people have been offered all kinds of brandy of varying quality, aroma, and flavour as the true cognac brandy. The same journal goes on to remark:—"Hundreds of thousands of hogsheads of wine are distilled every year in the two Charentes, thus rendering possible a revival in the consumption of pure brandies if only the consumer would favour it by forming his taste anew so as to be able to appreciate them. The taste for brandy, the taste for our genuine Cognac brandies, which do not at all resemble any of the kinds which are at present the only kinds asked for by the importer and the consumer, must be brought in again among the English and among all those who in former times were able to appreciate genuine brandy. All this will come again in time, but a fresh education must be given to drinkers and lovers of the good things, and it cannot be given in a day. But if the English consumer would retake to his brandy and soda and again accustom himself to the new Cognac brandies, which have such a fine flavour and aroma, although a little less silky than old brandies when drunk neat—if he again insisted on having Cognac brandy with the taste and natural fragrance possessed only by the products of those vines of whose existence he is ignorant, and which constitute the riches produced by the soil of the Charentes, the winegrowers' and Charente merchants' day on the English market would soon come, because similar products from any other source could no longer compete with Cobnac brandy."

## California Could Produce Good Cork.

THE enterprising winemakers of California have often shown that they have the willingness and the ability to organize in their own interests. They can put up money most liberally when necessary, and they know how to get useful State appropriations for experimental purposes. But one of the great requirements of the industry has heretofore been overlooked. In a word, when is California to begin the growth of corks for the output of our cellars?

For more than forty years trees have been growing in various parts of California which clearly prove the especial adaptation of soil and climate to the cork oak. Acorns are going to waste here which should be planted and others ought to be imported by the barrel from Spain. The Australians are now urging cork culture on a large scale as a permanent investment for State or for wealthy land owners and corporations. Professor J. H. Maiden, Director of the Sydney Botanic Gardens, recently published a special study on the subject. The United States Department of Agriculture has recently issued much of interest to California and the State University has kept the matter before the people for more than twenty-five years.

Let us look at the facts. Cork oak grows in Spain, Portugal, Southern France, portions of Italy and in Morocco and Algiers. In the last named country the French government owns 500,000 acres of extremely valuable cork oak forests. In some cases acorns are planted between vineyard rows, and the grapes more than pay the cost of the cork oak plantation. Ultimately the trees take entire possession of the soil. In other cases acorns are planted on extremely steep, rocky hillsides, too frosty for successful vineyards.

The uses of cork for which the chemist finds no substitute are many, and they constantly increase, so that, as with rubber, there is danger of a dearth. Its applications in horticulture, as for window boxes, rockeries, orchid-growing, are numerous; in manufactures, linoleum is only one example. Cork is now worth twelve times as much as it was a hundred years ago. The importations into the United States in 1893 were to the value of $1,993,025, and in 1902 to the value of $2,464,934.

There is no doubt that California could supply a large part of the increasing American demand, and the fact that this is the great wine making State of the Union makes it eminently fit that it should also be the cork-producing State. We already have among our Italian and Spanish citizens many who know how to grow the trees, strip the cork and grade and shape the finished product. Professional "cork-cutters" are very deft craftsmen, and we ought to be able to employ many of them in California.

The University of California has cork oak land at Mount Hamilton, in Menlo Park and Chico, districts full of superb native oaks. Stanford University has equally good land at a dozen choice places in California. There should then be no difficulty, if the viticulturists would take up the matter in establishing some large groves of cork oaks under good expert advice. The owners of large vineyards should lose no time in beginning oak plantations. The two industries go remarkably well together.—California Fruit Grower.

It would keep one extremely busy to find a man of the white coat fraternity who could trot in the class of Frank Keeley, the kindly and accomplished mixologist at the Bank Exchange, 636 Montgomery street. From behind the bar he saw the birth and has watched the growth of this great State. There is probably no man in the business at the present time who enjoyed such a wide acquaintance among the men who laid foundations of this commonwealth. Bonanza kings, statesmen, counselors, all came to quench their thirst with his beverages. As in the past, he is one of the most artistic and successful blenders of good things to drink in this far land, or elsewhere. If you have any doubts about this go and "try him out."


ESTABLISHED 1869

**Pioneer Liquor Store**

337 HAYES STREET

Edward L. Christin, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON
AND RYE WHISKIES . . .

For Hayes Valley District

*Straight Goods a Specialty. Family Trade a Prominent Feature.*

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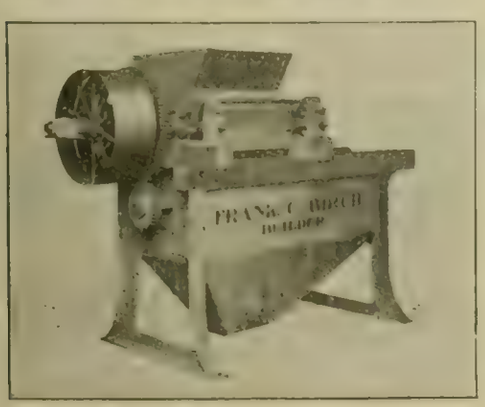
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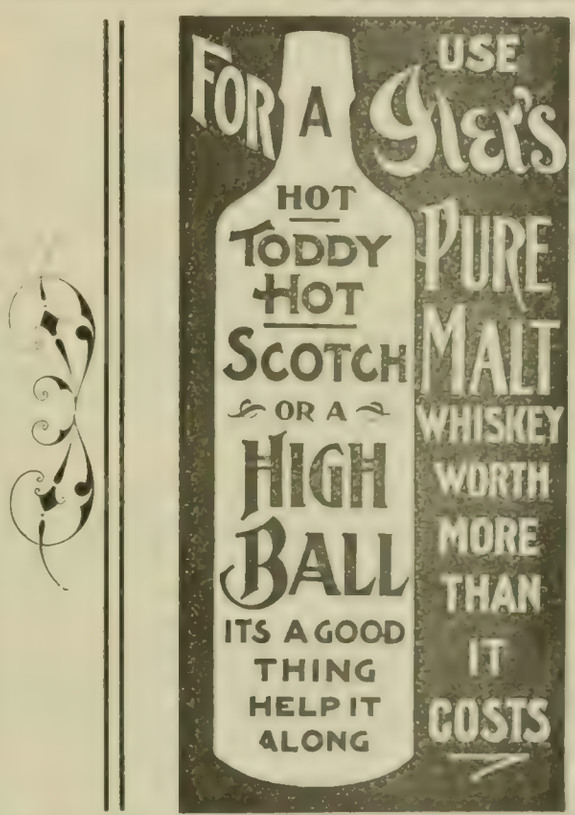
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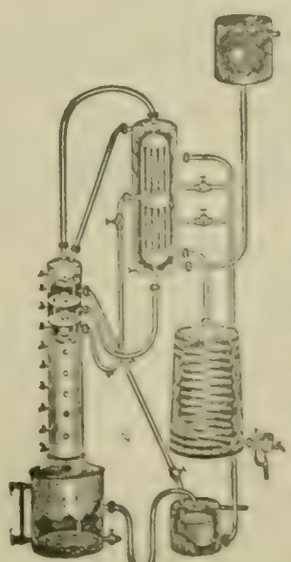
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**Pacific Copper Works**



565 MISSION STREET SAN FRANCISCO

**L. WAGNER**

Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Risen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition'

# WINE AND VINE NEWS OF THE STATE

The Trenton Winery crushed 1,400 tons of grapes this season. It is stated that Light Brothers have sold their winery at Mark West Springs to the California Wine Association.

C. L. Crellin, of the Ruby Hill Vineyard, Alameda county, was badly scalded recently through the clogging of some of the tubes in the still. The injuries were not very serious.

The Downey "Champion" states that "the Weis Winery is running steadily on second-crop grapes, and that crushing will probably continue until the 15th of November."

G. Lease, the Klondike capitalist, will plant a resistant vineyard near Lodi the coming season. He will be the first to set out a vineyard on entirely resistant stock in North San Joaquin county. His cuttings were purchased in Napa and are the best variety of the bench graft.

Thomas Kerwin's winery at Cupertino, with contents, was destroyed by fire on the 8th inst. The plant was not operated this year and the engine and much of the equipment had been removed. The cause of the fire is unknown. The loss is estimated at $4,000, with $800 insurance.

Gus Henning brought a record-breaking bunch of grapes into the office this afternoon. The grapes were taken from Mr. Henning's place, east of town, and the one bunch weighed a fraction less than seven pounds. — "Willows Journal."

During the vintage, grape-growers in Tulare shipped to wineries elsewhere nearly 6,000 tons of grapes. It would appear that a winery properly located would fit that case.

The Earl Fruit Company reports an extraordinary season at Lodi. The total number of cars shipped by that company last year was 54, while this year 118 cars were sent East. The Producers' Company sent out 117 cars. James Anderson, the independent fruit man, shipped 60 cars, which, he states, averaged $1,300. The total number of cars that have left Lodi this season is slightly over 300.

The Lodi "Sentinel" cites the case of M. C. Goodwin, who owns a vineyard and who obtained this year 255 crates from a single acre, which netted him $255. He also obtained 500 crates from three acres, which netted him $500.

J. D. Pampel has purchased ten acres more of the Wilkinson ranch, near Acampo, making ninety-five acres in all. He will set some of the land to grapes. Guggolz & Bauer have purchased eighty acres of the same tract, half of which will be set out to vineyard.

The mammoth winery of the Italian-Swiss Colony at Asti narrowly escaped destruction in the early morning of October 30th. The substantial construction of the building was all that saved it. The loss was confined to a carload of wine.

Work is still being rushed at the two wineries—Los Gatos Co-operative and Delpech's — says the San Jose "Mercury." A large number of teams are coming in daily, and it looks as if the grape crop was inexhaustible. With grapes bringing $30 per ton, a good vineyard in the foothills becomes a desirable piece of property.

Yolo county vineyards were hard hit by the early storms. The local paper says: "The late storm did great damage to the second crop of grapes still on the vines, practically ruining them. The wineries have countermanded all orders on account of the reports received. Raisins are not much hurt, the great bulk having been housed."

It is doubtful if the vineyardists ever had such a successful year. John Dutton, whose place is situated five miles this side of Lodi, made a net profit of $1,400 off two acres of Tokay grapes. He shipped only gilt-edged fruit, selling the rest to the winery. Altogether, it is safe to say that Mr. Dutton made pretty close to $2,000 off his two acres of Tokay grapes. Dan McCoy, off an acre, harvested 20½ tons of Tokay grapes. Others harvested 14 tons of Mission grapes to the acre. No wonder the acreage of grapes is all the time increasing here.—Lodi "Sentinel."

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE.

Andrew Galloway left at the Healdsburg "Tribune" office some grapevine grafts on resistant roots. They were planted the latter part of April and show a wonderful growth for that length of time—about four feet and two inches each from the point of the graft. The stock is Rupestris St. George and the grafts are Sauvignon Vert and Carignan.

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Newton Pierce, the widely known Government expert on diseases of the vine, who has been located in Santa Ana for a number of years in making a study of the Anaheim disease of the vine, will come north shortly to examine the vineyards in various sections. He will devote the most of his time to investigation of the vineyards of Santa Clara county for the purpose of determining, if possible, the nature of the disease which has so devastated the vineyards. We would not be surprised if he reported it to be the Anaheim malady.

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A magnificent cluster of Tokay grapes was presented to the "Sentinel" office yesterday by Miss Mayme V. Langford. It weighed six pounds and was of handsome proportions. The berries were large, fine, firm and of delicious flavor and were grown without irrigation.—"Lodi Sentinel."

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Advices from Madera say that at the Italian-Swiss Colony's winery over 1,500,000 gallons of wine have been made this season, and thirty carloads of new wine have been shipped to San Francisco. Two distilleries are running night and day making brandy, with which the wine is fortified. Another big wine cellar will be built in a short time.

---

The San Jose "Mercury" says: "The wine output of Santa Clara county can as yet only be approximately estimated, but it is known to be greatly in excess of last year. The output of the California Wine Association will, it is thought, reach nearly a million gallons. John Corrotto of the Fifth-street Winery will have 100,000 gallons on hand this season. The Delpech Winery, at Los Gatos, will probably have 150,000 gallons for sale, while M. J. Pasetta & Co. of San Jose will store for spring sale 50,000 gallons. The Los Gatos Co-operative Wine Association will also store for winter many large casks of port and angelica wines."

---

The vintage is drawing to a close, and, although interrupted by a heavy storm, has been successful, the rain doing little damage. Owing to the cool fall months, grapes were very slow in ripening, and that, together with a very large crop, made a shortage of sugar. This was particularly true of the grapes in the upper part of the valley, where the crop rivaled that of the palmiest days in viticulture. At the Greystone Winery 3,100 tons of grapes had been crushed up to Saturday night, and Mr. Miller expected to receive in the neighborhood of four hundred tons yet. In conversation with a representative of the "Star" he told of a man who last year gathered thirteen tons of grapes from his vineyard. This year he has taken from his vines a crop aggregating fifty-three tons.—Napa "Journal," November 14th.

The REVIEW has received a call from Professor P. H. Dorsett of Santa Ana. The gentleman is one of Uncle Sam's noted experts connected with the Department of Agriculture, and is now located at the Government Experimental Station at Santa Ana, working with Professor Pierce, who has for years been making a study of the dread Anaheim disease. Mr. Dorsett states that the Department is making preparations for extensive and important work at the Santa Ana station, the expected results from which may be of great value to horticulture in this State as well as elsewhere. It is not deemed advisable to make public the nature of the work at the present time.


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## Internal Revenue and Customs Ruling.

### Gauge of Spiritious Liquors.

Imported spiritous liquors should be assessed for duty on the basis of their condition at the standard temperature of 60 degrees F., prescribed in the internal-revenue laws (secs. 3249-50, Rev. Stat.), and adopted by the tariff act of 1897 (par. 290); and correction of volume is rightly made according to the extent of the difference between this standard temperature and the natural temperature of the liquors.

The conventional gauge of various brands of spiritous liquors as promulgated by the Secretary of the Treasury is not to be followed arbitrarily in all cases, and actual gauge may be followed when found to vary from the conventional gauge. But the latter gauge, being based on repeated measurements of well-known and frequently imported brands of liquors, may usually be taken as approximately correct; and a casual variation therefrom indicated by the gauge of but a single bottle out of ten cases is held not to be sufficient evidence to warrant a departure from the conventional gauge.

Before the United States General Appraisers at New York, October 17, 1902.

In the matter of the protest, 46,558 b-977, of Levi & Ottenheimer, against the decision of the surveyor of customs at Cincinnati, Ohio, as to the amount of duty chargeable on certain merchandise, imported per Appomattox, and entered August 27, 1900.

OPINION BY SOMERVILLE, GENERAL APPRAISER.

The merchandise consists of various spiritous beverages in bottles, which are dutiable by the proof gallon under paragraph 292, tarif act of 1897. The contention of the protestants is that the gauge on which the assessment is based is excessive. The grounds of their objections are stated as follows:

We contend that it is unjust to assess duty upon basis of gauge shown by one or more bottles in one importation, which was done in this case, and that equity is only obtained by following the Department's decisions based upon various tests. Moreover, the bottles in this case were gauged when weather was exceedingly hot, and these liquors, being volatile, expand under such conditions.

The appraiser states that the gauge he reported was based on actual measurement, and exceed by one-fourth of 1 gill per bottle the so-called standard gauge promulgated in T. D. 22,237. He therefore returned the bottles according to their actual capacity, in pursuance of instructions of the Department (T. D. 22,425), where it is stated in reference to T. D. 22,237:

The several average gauges prescribed for imported liquors do not preclude assessment of duty on the actual gauge of any given shipment as found by customs officers at the port of importation. Said decision, like other similar rulings by the Department, was intended to prescribe an average gauge for the several brands of liquors therein mentioned, in the interest of uniformity in practice at the several ports and for the convenience of importers; but it was not contemplated that said average gauges should be arbitrarily returned in cases where an actual gauge showed a different result, nor were said instructions meant to abolish occasional or even frequent actual measurements at the different ports, to test the general accuracy of said several gauges. Actual gauge will be taken and allowed when applied for prior to delivery of the merchandise from custody, or when the customs officers shall ascertain that the average gauge differs materially from the actual gauge.

In our opinion, the rule thus expressed is legally correct and was rightly followed by the appraiser, and the only question about which there is any doubt is whether or not he proceeded properly in making his measurements. In this connection, the evidence shows satisfactorily the following facts:

1. That the return of the appraiser was based on the measurement of but one bottle of each kind of liquors, there being two brands, of 10 cases each.

2. That, as alleged by the protestants, the weather was exceedingly hot at the time of the examination of the merchandise.

3. That the liquors were gauged at their natural temperature, with no allowance for expansion due to heat.

4. That it is not the practice at the port of Cincinnati to make such allowance.

5. That it is the practice at the port of New York to make such allowance.

It appears that the method adopted at the port of New York in making allowance is to cool the liquors to a temperature of 60 degrees F., rather than to gauge them at their natural temperature and then make correction of volume according to tables appearing in the Internal Revenue Gaugers' Manual.

In our judgment, the practice at the port of New York is correct, being authorized by the provision in paragraph 290, tariff act of 1897, that "the standard for determining the proof of brandy and other spirits or liquors of any kind imported shall be the same as that which is defined in the laws relating to internal revenue." The internal revenue law (sec. 3,249) prescribes that proof spirit shall be tested on the basis of its condition at 60 degrees F., and (sec. 3,250, ib.) that "In all sales of spirits a gallon shall be held to be a gallon of proof spirit according to the standard prescribed" in said section 3,249.

In addition to his failure to make allowance for expansion on account of temperature, we are of opinion that the appraiser at Cincinnati erred in basing his return of capacity on the gauge of only one bottle of each kind of liquor. The conventional gauge promulgated by the Secretary of the Treasury is based on repeated measurements of the liquors in question, which are well known and frequently imported brands, and it may therefore be considered as approximately correct. A casual variation therefrom indicated by the measurement of a single bottle out of 10 cases is not sufficient evidence to justify a departure from the conventional gauge.

We hold accordingly that duty should have been assessed on the basis of the gauge prescribed in Treasury decision 22,237 for these brands of liquors, namely, 6 gills per bottle, on Booth's Sloe gin and Tom gin. The protest is sustained and the decision of the collector reversed, with instructions to reliquidate the entry accordingly.

## Byrrh Wine.

THE article imported from France known as byrrh wine and the product of that country, is not dutiable as a medicinal preparation under Paragraph 67, Tariff Act of 1897, but is a still wine, and is dutiable accordingly under Paragraph 296 and the reciprocal commercial agreement with France.

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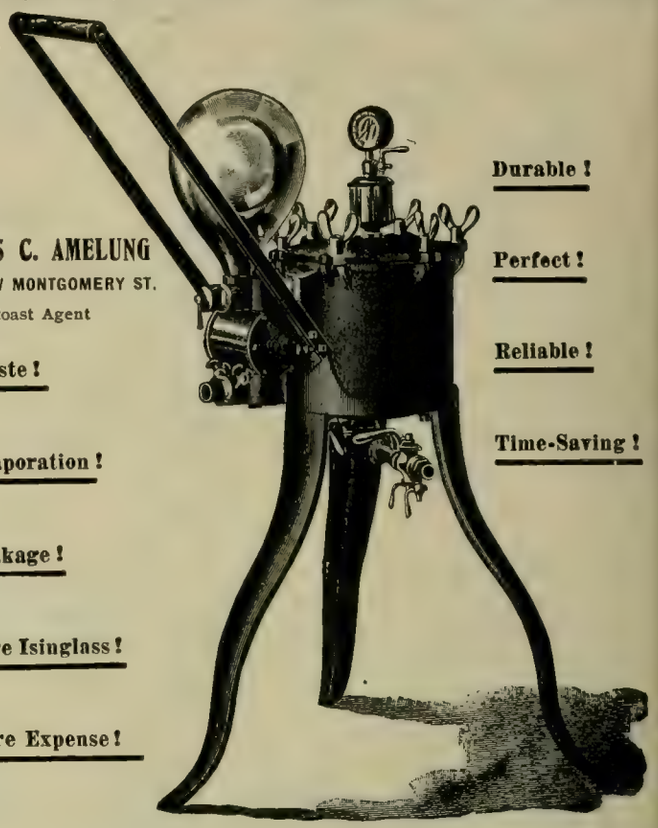
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GROWER AND DISTILLER OF

## Pure California Wines and Brandies

*Winery, Cor. Palmetto & Matteo Sts.*

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LOS ANGELES, CAL.

LARGE PRODUCER OF SWEET WINES. Send for Price List and Samples

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"SOLE AGENCY" **Seitz's Asbestos Filters in all Sizes**

**Unsurpassed for Bottling Wines and Liquors.**
**Write for Particulars.**

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BEST BEER In the World

SACRAMENTO, CAL.

# THE HOTALING J. H. CUTTER WHISKIES

CERTIFIED AS THE BEST IN THE MARKET

READ THE FOLLOWING DIRECT AND POSITIVE STATEMENT OF THEIR ABSOLUTE PURITY MADE BY AN ANALYTICAL CHEMIST OF THE HIGHEST STANDING

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GENTLEMEN:

I HAVE CAREFULLY EXAMINED BY CHEMICAL ANALYSIS, SAMPLES OF YOUR J. H. CUTTER WHISKIES PURCHASED IN OPEN MARKET, AND FIND THEREIN NO DELETERIOUS INGREDIENTS WHATEVER—NO FUSEL OIL, NO MINERAL ACIDS, NOR VEGETABLE DRUGS. THE WHISKIES ARE ABSOLUTELY PURE. FURTHER, I CAN STATE THAT, FOR THIS REASON THEY ARE OF **GREATER MEDICINAL EFFICACY** THAN ANY OF THE ALLEGED FINE AMERICAN WHISKIES SOLD IN THIS CITY.

SAN FRANCISCO CAL. FEBRUARY 15TH, 1893

GOVERNMENT ROOMS NOS. 48 & 49 MONTGOMERY BLOCK

*C. A. Ogden,*

ANALYTICAL CHEMIST

# Lachman & Jacobi



## California Wines and Brandies

**BRYANT & SECOND STREETS, SAN FRANCISCO**

EDINGER BROS. & JACOBI ——— General Agents ——— NEW YORK

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**Capital and Surplus,** OF NEW YORK **$1,000,000.00**

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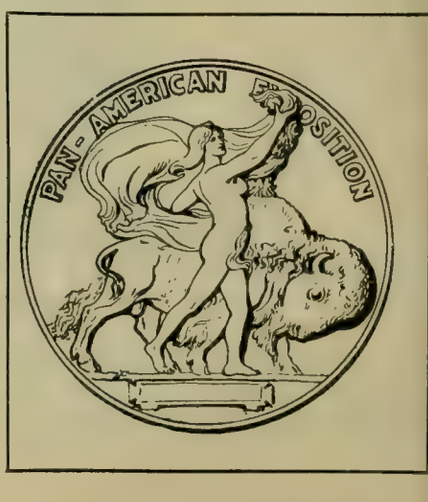
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Lamanda, Los Angeles County, Cal.




| GOLD MEDAL | GOLD MEDAL |
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| PARIS EXPOSITION | Pan-American Exposition |
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# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VINICULTURE.

ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

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***The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.***

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### Winery and Distillery for Lease

At Los Angeles, on North Main Street. The HILL-SIDE WINERY AND DISTILLERY, with about 4 acres of ground, Tanks, Puncheons and all, for a number of years. Apply R. A. ROWAN, 419 Douglas Building, Los Angeles, Calif.

### Wine or Olive Press For Sale.

For sale, one hydraulic wine or olive press; all in first-class condition and subject to inspection. Price, $200. California Winery, Sacramento.

**Laferriere Filter and Electric Machine**

LATEST AND BEST OF THE KIND.
DOES THE WORK.

EDITOR REVIEW.—I have been asked by Mr. Wm. J. Laferriere to comment on his machine in your columns. I find after trying it that it is a good filter, also a good Must Cooler, and does its work as he recommends. What makes the machine particularly desirable is its simplicity and low cost—only $... .

Respectfully yours, F. L. HUSMANN, Rutherford, Cal.

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*(Formerly H. W. CRABB'S)*

PRODUCERS OF

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CALIFORNIA DRY WINES

NO SAN FRANCISCO AGENTS.
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OAKVILLE, NAPA COUNTY, CAL.



Pres. Theo. Roosevelt's
CHAMPAGNE is
Ruinart

The wine of the refined, piquantly dry and of a delicious bouquet....

VARNEY W. GASKILL Special Agent

# MARKET CONDITIONS.

DRY WINES:—The last month of the year made a very satisfactory showing. Exports by sea were all that could be expected, the totals being 388 cases and 523,271 gallons, all valued at $173,364. Now that the holidays are over, everybody is settled down to find out how much money he made in 1902. In most cases the showing will be excellent. With respect to new wines, the same conditions prevail as were reported last month. We hear of but one sale of wines of this vintage and this was in northern Sonoma county. The figures were 19 cents for reds and twenty-one cents for whites, laid down in San Francisco. The purchaser was an independent house and as the quantity was not large, the transaction cannot be taken as a criterion of the market situation as to the '02 wines.

SWEETS:—There is nothing of special interest except the news of production. Everything was worked at high pressure during October, and the result was by far the largest output for any one month, in the history of the industry. The figures are now at hand. In the two districts the production was 5,133,440.03 gallons. Of this amount 4,322,496.88 gallons were made in the First District. The production in the two districts in November aggregated 4,028,512.58 gallons. Of this quantity the First District yielded 3,192,838.01 gallons. This makes the total production in the State for the months of October and November, more than 9,000,000 gallons, and more would have been made if facilities had been available. The total production of the same two months of last year was 5,831,207 gallons, showing an increased output of 3,330,745.61 gallons. However, the sweet wine branch of the industry is in a healthy, growing condition and the expanding demand will take care of augmented production. Prices remain unchanged.

BRANDY:—In the words of a prominent distiller "the situation could not be stronger." Values are firm and inclined to advance while the demand is good. There are no old stocks and it would seem that now that we have an abundance of wine it would be a good time for some of these wealthy concerns to put away some brandy for ageing. This will doubtless be done. The production was large in November, the total in the two districts being 344,285.8 tax gallons. There remained in bond in the State on November 30th, 1902, 1,141,621.7 tax gallons. Exports by sea were nominal, the figures being 120 cases and 389 gallons, valued at $1,314.

WHISKY:—Dealers have enjoyed an excellent business, not only in the local, but in the export trade. General activity has characterized this branch of commerce, everybody has experienced a prosperous year, and all look for equally favorable conditions in 1903. Imports by sea during the month were of nominal volume, the items being 1,103 cases, 30 octs., and 5 csks. Exports held up well, the movement aggregating 2,173 cases and 6,837 gallons, bulk, all valued at $29,846. Of miscellaneous liquors, there were exported during the same time, 897 pkgs., of the value of $10,575.

IMPORTATIONS:—Business with the importers was quite good during the month, while the year's returns for most of them have been very satisfactory. They all find the trade outlook encouraging. Receipts were heavy. The principal importations were: Malt liquors, 875 cases and 10 hhds; gin, 2,025 and 65 bbls.; wine, 534 cases, 70 octs., 83 bbls., 85 csks., 16 qrs.; brandy, 88 bbls., 10 octs., 353 cases; whisky, 1,103 cases, 5 csks., and 30 octs.; vermouth, 2,625 cases; liqeurs, 665 cases and ginger ale, 265 bbls.

BEER:—Considering the season, business was all right. The export trade was of good volume, the totals being 5,105 packages, valued at $37,391. There is promise of unusual activity in the local market next season. It is announced that several of the steam beer brewers are to begin the production of lager, while there is a new Eastern brand in the field from Kansas City, that is expected to put up a warm fight for a share of the local and export trade. Beer receipts by rail, not including Rainier, were 2,140 casks bottled; 350 bbls., 100 hfs., 325 qrs.; 400 csks. tonic.

## New York Wine Market.

In anticipation of a good holiday trade the demand for all sorts of wines and brandies has been very brisk during the past two weeks, and as the dealers have, as a rule, not a great supply on hand, it is expected that business will continue to be good close to the holidays.

Prices have not changed; they are firm for wines as well as for brandies, and there is no indication of any change in the near future, except that the rate of freight may advance in January, and that a scarcity of brandies may be felt at an early date.—Bonforts, Dec. 10.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company

OFFICE AND SALESROOM
105 to 115 Ellis Street
TELEPHONE MAIN 5716
San Francisco, California

## College of Agricultural Topheavy.

WHAT IT SHOULD DO, COULD DO, AND FAILS TO DO.

THE policy of the College of Agriculture in Berkeley is being criticised in the most unmerciful way in the last few months and when the dairy papers do not roast it, the horticultural or viticultural interests take a hand at it. All this noise has certainly some foundation and it is interesting to look at the inside of the question as it is one of vital interest to the whole State. People must remember that the total farm crops of California amount to over $95,000,000, and that the animal industry turns out $36,000,000 more, if we are to believe the figures of the last census, so that the College of Agriculture represents interests that have an income of over $130,000,000.

If we examine the report of the Secretary of the University and the announcement of courses we see that the staff of the station can be placed in five groups: Chemistry with six men; agriculture and horticulture with two men; viticulture and enology with one man; entomology with one man; dairy with two men. This plainly shows a rather unbalanced condition of affairs, one department having as many men and as much salary $9,350 as the balance of the staff $9,900. How can two men look after the whole agricultural and horticultural field, specially when we see that one of them has to be at the same time inspector of the outlaying stations? How can one man look after the viticultural and enological interests of the whole State, specially when we see in the announcement that he has also part of the plant pathology to look after? How can one man teach entomology in Berkeley and attend to what should be done in the field? How can two men attend to all the teaching and field work that ought to be done in the animal industries?

There seems to be an immediate need in the college for a plant pathologist. We have a lot of diseases in California that are not understood and a man that can devote all his time to that study and work hand in hand with Professor N. B. Pierce of Santa Anna is needed.

Dairy seems also to be in need of better accommodations and so does entomology in its study of insect pests.

Viticulture also has great needs; Professor Twight in a paper given before the last Fruit Growers' Convention said: "We have lost many years and are not able to-day to give exact data to the viticulturist, who has lost his vineyard from phylloxera, regarding the best resistant stocks he should replant with. With more than two hundred thousand (200,000) acres planted in vineyard and valued at from forty to fifty million dollars; with twenty-five or thirty millions more invested in the wineries, packing houses, dryers, etc., making a total of sixty-five to eighty million dollars invested in the viticultural industries of the State of California, we do less for it than countries such as New South Wales, Victoria, South Australia, Cape Colony, which each spend more on viticulture than we do when those four countries together do not produce one-third of what California does in that line."

A year ago Professor Bioletti left the College of Agriculture where he was viticulturist, because Cape Colony offered him better inducements! His salary was given to the department of agricultural chemistry! Evidently all had been done in viticulture and one man could do the work!!

It is rather distressing to see such a condition of affairs. There is an evident lack of balance between the different departments, and though we know the value of chemistry in agriculture it seems to be greatly exaggerated in Berkeley, when chemistry is allowed to be representd by half of the staff.

How can these errors be corrected? We hear that the college needs more funds for experimental work, this is certainly true and the Legislature ought to state that out of the amount given to the University a specified sum should go to the experimental station.

But even the actual funds could be more evenly distributed so that one department should not be more favored than another one.

We find also that about ten thousand dollars are spent on the outlaying stations, yet after obtaining the ideas of the different members of the staff we find that they are not favored by the majority of them, who would rather have local temporary stations, established with the co-operation of the local people, and that would be closed and transferred as soon as the problems investigated on them should be solved. The stations were established when California was not well known and a study of climatic and other conditions was much needed, but those problems are solved now, only the alkali question remaining open, and if not, the money spent on the stations can give better practical results elsewhere. It certainly ought to be placed "in circulation."

We hope that the coming legislature will make a special appropriation for the College of Agriculture, but we hope also that a better distribution of funds and of men will be made between the different departments, and that the viticultural interest will not be practically ignored as it is at present.

## Irish and Scotch Distillers Overstocked.

THE Scotch whisky distillers—the Irish as well, it may be said—have fallen upon bad times. The results of two or three years of overproduction are now being severely felt. Stocks have mounted up so rapidly that it is becoming a serious consideration in many cases how to find sufficient warehouse accommodations. But that is not the greater of the evils. These stocks of three to six and seven years' old whisky have to be parted with, as a rule, at prices which leave a bare margin of profit, if indeed, any profit at all. And the new season's "make" meets with little or no demand, for the very sufficient reason that dealers will not buy new spirit when they can get the matured article at such reasonable figures. The public consumption, too, has fallen off of late years, probably owing to the greater economy exercised all round during war times. Official figures show that for the expired nine months of the present year the comparative deficiency in consumption of home-made spirits comes to over 771,600 gallons, while compared with the same period in 1900 there is a falling off of no less than 1,304,000 gallons. But with all this, Scotch and Irish whiskies are in as great favor as ever; they have ousted brandy from a one-time favored position in this country, and wine as well has similarly been a sufferer, for even at the tables of the "upper ten" whisky and mineral water is a prevalent after-dinner drink in place of the once favored rosy juice of the grape.—Bonforts.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors.

## Canadian Customs Tariff.

ALES, BEERS, WINES AND LIQUORS.

| | Per gal. |
|---|---|
| Ale, Beer and porter, in casks | $ 0 16 |
| Ale, Beer and Porter, in bottles | 0 24 |
| (6 quarts or 12 pints classified as a gallon.) | |
| Spirits, all kinds, Whisky, Rum, Gin, Brandy, Cordials, Liqueurs, etc. (minimum strength, 15 U.P.), per proof gallon | 2 40 |
| Vermouth (not more than 36 per cent of proof Spirits) | 0 90 |
| (over 26 per cent of proof spirts) | 2 40 |
| Ginger Wine (not more than 26 per cent of proof spirits) | 0 90 |
| (over 26 per cent of proof spirits) | 1 50 |
| Medicinal Wines (not over 40 per cent of proof spirits) | 1 50 |
| Wines of all kinds, except sparkling, containing 26 per cent or less of proof spirits, imported in wood or bottles | 0 25 |

For every degree or fraction of a degree above 26 per cent up to 40 per cent 3 cents per gallon more for each degree of strength.

| Champagne and other sparkling wines | Per doz. |
|---|---|
| Quarts | $3 30 |
| Pints | 1 65 |
| Half-pints | 0 82 |

Magnums, $3.30 per doz. and $1.65 per gallon on the quantity in excess of 1 quart per bottle.

In addition to the above specific duties there is an ad valorem duty of 30 per cent on all sparkling, and all non-sparkling wines over 26 per cent of proof spirits, except those imported from France and Spain.

All barrels, bottles and packages containing goods subject to ad valorem duty, or specific and ad valorem duty, shall be charged with the same rate of ad valorem duty as is levied on the goods, and the value of the packages may be included in the value of such goods. All packages containing goods subject to specific duty only, shall be charged with a duty of 20 per cent ad valorem.

EXCISE.

| | |
|---|---|
| Spirits made from raw grain, per proof gallon | $1 90 |
| Spirits made from malted barley, per proof gallon | 1 92 |
| Malt, per lb | 1½ |

## To Do Something for Viticulture.

In the last issue of the PACIFIC WINE AND SPIRIT REVIEW, the editor of that paper makes a strong plea for the State of California to "do something" for the grape-growers and wine-makers. It is argued that their interests are large and important enough to be recognized by at least a small appropriation to be used for the good of grape-culture and wine-making of the State. The writer points out that there are problems to be solved, and that competent experts should be engaged to investigate the many questions affecting the industry, such as the phylloxera, vine diseases, resistant stocks, etc.

It would seem that, considering the millions of dollars invested in vineyards and in cellars, and the many thousands of people engaged directly or indirectly in wine-growing, the Legislature of California might appropriate sufficient money to protect and to promote an industry which is a source of wealth and prosperity to the State. The mistakes of the old Board of Viticulture can be avoided under the proper organization and with the right men a great and necessary work can be done for California viticulture.—*American Wine Press.*

## Laferriere's Tribute.

RUTHERFORD, Cal., Dec. 26, 1902.

R. M. WOOD, Editor Review, Dear Sir:—Permit me through your columns to thank Wm. J. Laferriere for his splendid biography of my beloved father. It is with gratitude that I look at this offering; the offering of a friend who was indeed a friend; who honored and respected him and his memory above all he knew.

Respectfully yours,

F. L. HUSMANN.





**FERRO-QUINA**

**KIDNEY AND LIVER BITTERS**

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. For sale in any first-class saloon.

**D. P. ROSSI,**

1400 Dupont St., San Francisco.

PACIFIC COAST AGENT

**LASH'S BITTERS**

TONIC LAXATIVE

**BARRETT CO.,**

43 Front Street, New York

**BARRETT'S UNRIVALLED PRUNE JUICE**

"THE RECOGNIZED STANDARD"

CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

Los Angeles, Cal., Dec. 19, 1902.

NOW that the wine season is over it is approximated that the product will reach fully 1,000,000 gallons, the largest vintage of Southern California. This total is decided thus: Sherry, 462,000; port, 350,000 gallons; muscatel, 60,000 gallons; angelica, 62,000 gallons; tokay, 2,111 gallons. This aggregates 936,163. Second Guasti, one of the largest wine makers of the South produced two-thirds of all the sherry made. Mrs. M. B. Weis, of Downey, did not make as much as she had expected, but her wines are of the best made this year. The Sierra Madre Vintage Co., at Lamanda, is second in respect to amount of sherry made. This company is now having its brandy gauged for bonded warehouse. Jacob Rudel, of San Gabriel, noted for his port wine, stopped fortifying the last of November and will bond his brandy during December. San Gabriel Wine Company, at Shorb, has finished fortifying and attention is now being devoted to the trade of tourists, many of whom visit the winery as it is noted afar. The Baldwin Distillery Company, of which "Lucky Baldwin" is the proprietor, shut down the winery and is now putting "Baldwin Brandy" into bonded warehouses. Soon the Baldwin brandies and wines will be on the market, and the fame of the Santa Anita ranch is expected to do much to advertise them. Sunset Wineries and Distilleries, owned by Hugo Goldschmidt, are still making a few tanks of sherry, and are bonding peach and grape brandy. Altogether the winemakers have had a season eminently satisfactory to them.

---

P. Max Keuhnrich, President of the Los Angeles Brewing Co., says, in an explanation of the litigation now in progress looking to his removal from office: "This corporation has declared 28 per cent in dividends in four and one-half years. Stock to-day is selling at 108 and there is not a dollar of indebtedness while the brewery has $17,000 in the bank. I have the absolute confidence of the stockholders, and the plaintiffs in this case are the only ones opposing me. Boettcher fifteen months ago demanded that he be made vice-president and secretary of the company, which was denied. Then he wanted his son in the office. That could not be granted because we would have been compelled to discharge other faithful servants."

---

It was reported that the Los Angeles retail liquor dealers would follow the example set by those in San Francisco and abolish the Christmas bottles to customers, but the matter was never taken up by the local association. Certain dealers do not believe in giving the free bottles. They say that no matter how many bottles they give away they are sure to skip somebody and make an enemy. But other dealers say the custom is a good one and will continue.

---

A deal is on foot to purchase the Wellington saloon, on Third street, from P. B. Roy, the owner. Mr. Roy has kept his line of customers better than it was thought possible, and he holds the saloon at a high price.

---

Salter & Weber, at the new place on South Spring street, are building up a good trade. Everybody knows "Billy" Salter who for so long was with Bob Kern in the Wellington.

---

Having obtained a new trial in the case against him, Sebastian Simon will give the Boyle Heights citizens and the police commission a hard fight before he will give up his business at their demand.

---

George J. Kauffman, John Y. Olham, George J. Denis, Frank G. Henderson and A. B. Jones, all of Los Angeles, have incorporated the Union Wine Association with a capital stock of $50,000, actually subscribed. The new corporation has been formed to manufacture and sell wines and liquors and to acquire, sell and operate wineries, distilleries and vineyards.

---

W. H. Hevren, of Randsburg, has purchased a half interest in the liquor house of D. B. Jerrue, and the firm name is now D. B. Jerrue & Co. The wholesale and retail house of Jerrue is doing good business.

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Reputable retail liquor dealers suffer by such offenses as were charged to the brothers Pedretti, lodging house keepers, who on election day dispensed two bottles of liquor at so much the drink and were caught at it. They were fined, but the public was allowed to think the two were regular dealers and prejudice resulted.

---

Constable Fred A. Graves, at Chatworth, in his zeal to break up a social club, broke into a room and carried away the liquors. He was arrested on a burglary charge.

---

The death of Jerry Illich, December 5th, removed from the scene of his active life a well-respected citizen who gained reputation as a caterer. "Jerry" had for many years catered to good livers in Los Angeles, and his death is generally regretted.

The PALACE CAFE
*Is the "Louvre" of Los Angeles*
Corner First and Spring Streets

SCHNEIDER & FIEBER, Props.
JOHN WIELAND'S LAGER BEER ON DRAUGHT
BEST KITCHEN IN THE CITY
The well known BERTH FAMILY ORCHESTRA plays from 1 to 2 at noon; from 6 to 7.30 evenings, and from 8 to 12 nightly.
Don't fail to pay us a visit while in Los Angeles

## News of Honolulu.

(Special correspondence.)

HONOLULU, Dec. 6th:—The fanatics in the United States seem still to be of the opinion that the Hawaiian Islands are more in need of the attention of the Anti-Saloon Leaguers than any other portion of Uncle Sam's domain. Having tried their prohibition theories from Maine to the far Western States and having made a dismal failure, they are now largely devoting their time and money to preventing people from legally quenching their thirst in this little far away spot in the Pacific Ocean.

It is surprising to note the activity of the Anti-Saloon League, and it is apparent that some thrifty managers are handling a great deal of money, considering the field to be operated in. The present scheme of the Anti-Saloon League is to pass a local option bill through the coming legislature.

The Beal municipal local option law of Ohio, is said to be the model upon which the legislature will be asked to construct the proposed law. The principal feature of the Ohio law is that when forty per cent (a minority) of the voters of a municipal ward petition, that an election be held to determine whether that ward shall have saloons or not, the request is granted, an adverse vote barring saloons from doing business in that particular territory.

The Primo beer licenses have expired and all the beer saloons of Honolulu are now closed. Only the regular $1,000 license saloons are in operation.

The report of the Commissioner of Internal Revenue shows that in the islands during the past year licenses were issued by the government to 4 rectifiers, 56 wholesale liquor dealers and 395 retailers, 3 brewers paid tax, 22 dealers in malt liquors and 16 wholesalers in malt liquors. The licenses issued by the Treasurer of Hawaii during the same period were wholesale, 12; dealers, 28; retail, 47; wine, beer and ale, 36; Primo beer 28, and 1 brewery, making a total of 152.

The spirts rectified in Hawaii during the fiscal year aggregated 17,147 gallons and the total gauged was 31,926 gallons. Of fermented liquors, there were produced in the islands 10,912 barrels. All of which goes to show that there are a great many people in the Hawaiian Islands who like their spiritous, vinuous and malt liquors, and who will not favor the schemes of the Anti-Saloon League.

The remarkable and unexpected advance in the price of sugar is having a very gratifying effect on the business situation here and promises much for the future. B.

## Grand Old Brandy.

THE editor has received a bottle of ten-year-old brandy from the Napa & Sonoma Wine Company. It was made from grapes grown in the vineyard of the late Geo. Husmann, of Napa, and has been carefully aged. It is a revelation as to what is possible in the production of fine brandies in this State. The sample is remarkably mellow, has an exceptional bouquet which is shown by the fact that the aroma will permeate an entire room when the cork is left out of the bottle a few moments. It also has a delicious fruity flavor and a delightful after taste. It is to be regretted that there is not more of such spirit of the grape, to go into public consumption. We should like to have some of these gentlemen who are imbued with the idea that California is not capable of producing a fine brandy, sample this particular product and learn the error of their ways.

## Brandy Produced and Bonded.

THE annual report of the Commissioner of Internal Revenue for the fiscal year ending June 30, 1902, is at hand. Among the interesting features to wine and brandy men is the reference to the quantity of brandy used in fortification. For the year ending June 30, 1901, throughout the United States, the amount used was 2,326,672.9 taxable gallons. For the year ending June 30, 1902, it was 2,408,310.2 gallons, showing a considerable increase in the product. During the same period the production of sweet wines in the United States aggregated 9,880,053 gallons. There remained of grape brandy in bond in the United States on June 30, 1902, 1,586,746 gallons. Of this quantity, 940,374 gallons were in bond in the two districts of California. The production of apple brandy in the entire country was 294,107 gallons; peach, 141,825 gallons, and others 54,640 gallons, making a total fruit brandy output of 2,077,254 gallons.

In the last issue of the "Review," there was an item with reference to Sunny Brook Distillery of Louisville, and the erection of a new warehouse. It was stated that the addition to the plant would hold 3,500 barrels of whisky. It should have read 35,000 barrels, which gives Messrs. Rosenfield Bros. & Co., the enormous storage capacity of 6,500,000 gallons.




PLYMOUTH GIN

DAWSON'S SCOTCH

Coates & Co.
Plymouth, England

Sold in Cases Only
Never in Bulk




Peter Dawson
Dufftown, Scotland

Unadulterated
Thoroughly Matured




SOLE AGENTS FOR THE PACIFIC COAST

CHAPMAN & WILBERFORCE

123 California Street TELEPHONE MAIN 775 San Francisco

# PERSONAL MENTION AND NOTES.

At a dinner given by Harry C. Pendleton to bachelor friends at the Knickerbocker a few evenings ago, Moet & Chandon White Seal Champagne (magnums) was the favorite wine drunk. The coast agents are William Wolff & Company, 216 Mission street.

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Chapman & Wilberforce are importing large quantities of Plymouth Gin by almost every incoming vessel from London. The Glancose recently brought them 400 cases of these rare goods. The Coates Company should feel proud of their Pacific Coast representatives, under whose management Plymouth Gin has become so highly popular.

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I. W. Kingman, the well known liquor trades broker, is meeting with very flattering success in the distribution of the products of Corning & Co., Peoria, Ill. During the month he sold the record car of gins to arrive in this city. It was a solid car 34,300 pounds, and contained 182 packages. All of which would indicate that there are no musca domestica on Mr. Kingman as an all round salesman.

The Solis Wine and Fruit Company, of Gilroy, reports a successful year. The change in the management was a wise move. The company under the present administration, which has proceeded on sensible lines as to business economy and enterprise, has made a very satisfactory showing on the right side of the ledger.

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Thomas R. Minturn, general manager of Geo. West & Son, Incorporated, spent some time at the Palace Hotel during the month, enjoying a well earned rest after the great rush of the vintage. His firm produced a large quantity of sweet wines and brandies, having had several big wineries and distilleries in operation.

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Braunschweiger & Co., wholesale liquor dealers at No. 5 Drumm street, have had a very prosperous year, the fall showing marked improvement. Their export trade to the Philippine Islands, Australia and the Hawaiian Territory is growing rapidly. The principal demand in liquors for export is on California Club and Extra Pony Brunswick. The new five-story brick building, with a light pressed brick front erected by the firm adjoining their place of business is about completed and is offered for lease. H. Braunschweiger, the senior member of the firm, has purchased a lot 45 ft. 10 inches by 137½ ft. deep adjoining the new building, which gives him a total frontage of 132 feet on Drumm street. The firm will probably build on this handsome property within the next two years, as it is desirably situated near the water front.—Midas.





JESSE MOORE A A

WHISKEY

BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.

## Grape Growing and California Wine Industry.

*By Percy T. Morgan, President of the California Wine Association, read at the 27th Annual State Fruit Growers' Convention, San Francisco, December, 1902.*

FEW agriculturists to-day have more reason for self congratulation than the vineyardists in California. Table grapes have given splendid financial results for the past three years, raisin grapes have yielded satisfactory profits, while returns from wine grapes have brought money into the pockets and smiles to the faces of many who a few short years ago viewed the future with despairing hearts, and saw only bankruptcy ahead after years of investment, toil and anxious hope.

In 1897, comparable to the present year for its unusually large grape yield, the vineyardist who obtained $8 to 10 per ton for his grapes delivered at the winery considered himself a fortunate man, and so he was contrasted with many of his neighbors who could obtain no more than from $5 to $6 per ton. The abnormal yield that year amazed and paralyzed those engaged in the California wine industry. Dissensions were rife among wine makers and dealers which allowed of no cohesive action toward that temporary holding of stocks, which alone was needed to sustain the market and permit a normal condition to reassert itself. Each vied with the other in a frantic endeavor to realize on the wines. Vineyardists, wine makers and merchants were rushing like a herd of stampeded animals toward a precipice of ruin; many went over never to rise again; many were injured; and a few only, shying at the edge, pulled up in time to save themselves.

Meanwhile California wines were like a football in the market. Consumers viewed with amazement and ridicule this spectacle of insane business procedure. No great increase in consumption resulted from the destructive war of prices in which good, sound, merchantable wines were sacrificed sometimes for less than the price of the cooperage which covered them. There was no organization, no sustaining hand to check the pandemonium of passion, prejudice and panic which had engulfed the industry. Finally, when bottom had been reached, and ruin was staring everyone in the face, reason began to reassert itself. A little quiet conference and sober thought revealed how absurd was the prevailing condition. The so-called "surplus of wine" was more sentimental than real. It only required some strong organization to take the situation in hand to save it. Conference grew into action, and suddenly out of apparent chaos came order and prosperity, a prosperity which has continued to increase to this day, and if present conditions are not endangered by the very people who are most benefited, can continue indefinitely.

### ALL INTERESTS IDENTICAL.

The present condition of the wine grape industry is notable from the fact that it has contradicted the dire prediction that with the disintegration of the growers' and wine makers' co-operative effort, and with the ascendency of the great dealers in the wine trade, the grape grower might expect nothing but oppression and unfair treatment. When each year grape prices steadily advanced, these same prophets said, "It is because of the short crops; wait until a heavy crop occurs, and then see how the price of grapes will be depressed again below the cost of production." We have just finished handling the largest yield of wine grapes to the acre of bearing vineyard that this State has ever seen, and those growers who are jingling the proceeds of their crop in good gold coin can testify whether there was any foundation for these pessimistic views.

The fact is that the great dealers are even more interested in stability of prices than the growers themselves; they are not benefited by violent fluctuations in price. The contrary is the case, for they do not sell the product of one vintage until long after the succeeding crop. They are therefore direct losers by any drop in price that affects the value of the stock of maturing wines, which in order to conduct their business they are compelled to carry. But it has been fashionable to lay all the misfortune and vicissitudes of the industry at the door of the merchants, in default perhaps of a better scapegoat, for it must be admitted that some scapegoat had to be found to account for the uncertainties and violent fluctuations of a business which, by reason of the generous protection afforded by a customs tariff, should have shown the greatest stability.

### LET WELL ENOUGH ALONE.

In the past it has not been so much over-production of wine in a series of years that has caused these fluctuations, as the fact that there was no interest powerful enough to take care of the periodical over-average crop which occurs in all agricultural products. An abnormal yield, therefore, always caused a depression, which influenced not only one but several succeeding vintages. Unless there be a guiding influence capable of commanding the financial backing which will enable it to take care of and pay cash for the abnormal crop, and thus average the production through fat and lean years, and unless there be a community of interest which will permit of grower and merchant working together to allow the necessary concentration of capital a fair return for its risk and investment, then the old conditions must reassert themselves.

High prices are the greatest protection that capital has, provided the initial cost of the material does not exceed the market possibilities of a product, and provided also the grower and wine maker do not, by entering the open market with new and unmatured wines, cause a lowering of prices and deterioration of quality, which may be destructive to the industry. Unless forced by the competition of the smaller growers and wine makers, the merchant never voluntarily depreciates the value of his stock on hand by lowering prices; it would be the height of folly on his part to do so. There are some people so constituted that they find cause for dissatisfaction no matter what the conditions, and who would find the beauties of heaven itself dim and insufficient. To these I do not address myself. But to the great majority who are reasonable, and who realize that they derive benefit by sharing in a general prosperity, I would propound the following query: Would you return to the old conditions when it was everyone for himself and the devil take the hindmost (and he got quite a multitude), or are you satisfied to let well enough alone and co-operate reasonably and heartily and loyally with capital, which while benefiting itself to a limited degree, is earnestly striving to put and keep the wine industry of California on a permanent and prosperous basis?

If you are, then plant your vineyards without hesitation or fear in the dry wine districts of the Bay counties, for the increasing trade should take care of the dry wine yield if properly and intelligently held as fast as vineyards can come into bearing.

Do not be too rash however, in the interior sweet wine counties, for the possibilities there of bringing vineyards quickly into bearing and the immense yield under irriga-

tion are so unlimited that no increase in consumption can keep pace with unrestricted planting.

To the wine maker I say: Do not be too anxious to realize on your wines immediately after a generous vintage. That tends to create competition among yourselves and it is but human nature that the mercantile spirit will take advantage of it. The market can no more take at sustained prices an amount exceeding its normal capacity than can a water pipe carry off a flood. It is far better to hold your wines for the invariable crop shortage which follows for several years an unusually large yield. Your wines then will not have to seek a buyer, but as in the past two years the purchaser will be the more eager party and will, through anxiety to maintain normal and necessary stocks of wine for aging and maturing, engender a competition which cannot fail to insure the maintenance of values.

### RESURRECTED REMARKS.

In an address at the annual banquet of the Manufacturers' and Producers' Association two years ago I made the following remarks: "No longer should it be a question of the survival of the most enduring; rather should the smallest vineyardist be encouraged so that he may confidently plant resistant vines and be free from the ravages of phylloxera. Provided greed does not influence any of the constituent elements to demand an undue share in the division of the profits, the viticultural industry of California has, with the new century, entered upon an era of prosperity hitherto unequalled in its solidity.

"A policy of 'Get all you can this year and let the future take care of itself' is destructive to most permanent industries, and to none more than the viticultural industry. It takes many years to bring a vineyard into bearing, and it takes time to bring the wine to maturity.

"Therefore it is not one year of abnormally high prices succeeded by two or three years of ruinous depression which the various elements composing the viticultural industry must strive for, but rather a period covering many years of steady prices. The industry must never again degenerate into a gambling affair more dangerous than speculation in wheat, which takes but one year to grow, or mining stocks, which depend mostly upon rumor or manipulation for their ups and downs—mostly downs.

"The merchant must not strive to make a weak market for the large crop so that he may hold it for a rise; nor, on the other hand, must the grower in years of lighter yield attempt to run up the price of grapes to figures at which a legitimate profit cannot be realized by the wine maker, the merchant and the dealer. Both policies invite retaliation; retaliation means controversy, and controversy means ultimate ruin to all concerned.

"The viticultural industry has had its fill of controversy. Let peace now reign, and its concomitants plenty and prosperity will follow as naturally as water flows down hill. Let the various elements come together, talk together, work together. All want success, but let not the success of one spell disaster for the other. All can be prosperous if all will only co-operate, instead of each element regarding the other as its natural enemy or its natural prey.

"Therefore, let the maxim henceforth be fairness; fairness from the grower to the wine maker, the wine maker to the merchant, and the merchant to both grower and wine maker. Let each sink selfish interests in the endeavor to make all prosperous. Allow a fair return to the grower for his toil; to the wine maker for his risk and skill in wine making; to the merchant and his financial backers for the millions necessary to hold, mature and find remunerative markets for the product; and to the dealer for his energy and push in distributing to consumers, and to the consumer in the good quality and reasonable price of his beverage so that the increase in consumption may continue unchecked."

How far the large merchants with their financial backers have carried out their side of this compact the vineyardist can best answer in the light of his lessening mortgage or in the increase in the balance at his bank.

### CONSERVE CONSUMPTIVE INTEREST.

In closing I desire to repeat warnings which I have before sounded. Something that must be avoided in the interest of all concerned is putting up the price of the common grade of wine to too high a figure. We do not want to limit our consumption; we need the expanding markets to take care of any increase in the acreage, and thus by natural causes maintain a proper equilibrium. A reasonable and standard price for a standard article will do more to secure a continuance of prosperity to the wine industry of California than will violent fluctuations.

It is safer to be satisfied with reasonable prices which will provide a good return to the grower than to fix for a year or two abnormally high prices, which can only result in loss of trade for California wines, to regain which a fight will be necessary when more natural conditions reassert themselves. Our senators and congressmen, and the senators and congressmen of other States who are friendly to us and to the wine industry of the United States must be instructed, written to, conjured with and beseeched to be on their guard against the so-called reciprocity treaties. If you will notice, in almost every one of them the wine industry is made the victim; if it is Portugal, or France, or Germany, or Italy, or any other country to be conciliated,

(Concluded on page 19)



Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, Livermore, California.

# ALONG THE LINE

## Goodbye to the Christmas Bottle.

READERS of the "Review" will remember that for the past three years this paper has urged retailers to discontinue the practice of giving Christmas and New Year bottles to their patrons and that instead of these usual presents, the combined saloon men of the city raise a fund to be devoted to charitable purposes during the holidays. A year ago, the matter was taken up too late, as many of the retailers had purchased material, but this year the effort was crowned with success. Through the efforts of a committee including T. M. Ferguson, P. J. Weniger, Ed. Parker, Rome Harris, E. L. Wagner, A. G. Hagedorn, and Frank Dunn, nearly all the prominent dealers on the line were induced to sign an agreement to give away no presents during the coming holidays. There were three houses that did not see their way clear to join the movement, but we feel satisfied that they will be found in the ranks of this new organization next year. Joe Mansfield, the popular city editor of the "Call," was selected as treasurer, and a fund of $2,500 was contributed as an initial effort. This is an excellent showing and there is no doubt that next year by taking the matter in hand early enough and by the giving of a big benefit performance, anywhere from $6,000 to $10,000 can be raised by the saloon men for charity. The donations were divided as follows by a committee composed of Frank Dunn, Frank P. McCann, R. H. Fishbeck, A. G. Hagedorn, Ed Parker,, Chairman, Jesse Marks, Secretary, William Clack, and Treasurer, J. G. Mansfield.

San Francisco Benevolent Association, $150; Protestant Orphan Asylum, $100; Hebrew Orphan Asylum, $100; Catholic Orphan Asylum, $100; Salvation Army, $100; Children's Hospital, $150; Nursery for Homeless Children $75; Little Sisters' Infant Shelter, $100; Boys' and Girls' Aid Society, $100; San Francisco Foundling Asylum, $25; Florence Crittenden Home, $25; Pioneer Kindergarten, $50; Occidental Kindergarten, $50; Emanuel Sisterhood, $100; Buford Free Kindergarten, $40; Pixley Free Kindergarten, $40; Youths' Directory, $100; Golden Gate Kindergarten, $50; St. Joseph's Orphanage, $150; Ladies' Protection and Relief Society, $100; Catholic Ladies' Aid Society, $50; German Ladies' Society, $65; French Ladies' Society, $65; St. Ignatius School, $65; Mission of the Good Samaritan, $50; Native Daughters of Golden West Home, $150; Girls' Directory Orphan Asylum, $100; Children's Day Home, $150; Home for the Blind, $50; Newsboys' Union, $50.

The following are the members of the association who have made donations and who have pledged themselves to discontinue the custom of giving away free bottles of liquor to patrons during the holidays:

T. M. Ferguson, A. G. Hagedorn, Jesse E. Marks, Thomas J. Walsh, J. M. Rademaker, Becker & Rauschkolb, Caley & Roeder, H. P. Flannery, I. Deutch, T. M. McLachlan, H. A. Duhmen, Rome Harris, Fred E. Brett, L. Fontanel, P. J. Weniger, Fishbeck & Bacon, Ike Tuchler, A. A. Ranzulo, Harry Corbett, Coney Bros., Charles Krueckel,, Lunstedt Bros., Massey & Dunlap, Leon Franks, Ortion & Gerhardt, Schiff & Dow, Theodore Herbert, Woods Munn & Fichter, Harry Brennan, Henry Olsen, Denis O'Sullivan, Eddy & Walton, George Wilmot, W. H. Daly, Baldwin Annex Cafe, L. Mayrhofer, Joe Rogers, W. E. Fett, W. B. Phemester, Luke Marisch & Co., John Butler, C. Holtum, Kuchmeister & McClain, Borjes & Benson, John L. Hedrich, Green & Fenton, Crowley & Akers, Becker & Henderson, Carl H. Penther, A. L. Leam, Charles Leonhardt, Jr., Louis Wamser, Charles Mitchell, D. J. A. O'Keeffe, Muirhead, McCann Co., James Cairns, H. P. Heagerty, Jesse G. Gobey, W. W. Moore, Parker & Tarbox, William T. Seiver, Theodore Reinke, Joseph Hervieu, Harris Co. (Temple Bar), Ben F. Jellison, Peter F. Kohnke, Selig & Marcum, Ed Labordette, A. Ortion, John Ferguson, J. D. Floyd, E. Haquette, Fred L. Skaggs, Marshall Bros., J. B. McNamara, Anderson & Wetjen, William Wohltmann, R. Jentzsch, W. J. Winterbottom, P. P. Flood, Henry Schroeder, Meyer & Eviston, Peter Harder, Baker & Lane, Henry Seibs, L. A. Arzner, Schwartz & Meyer, C. F. Wedemeyer, W. Newman & Co., Coghlin Bros., Fred Offermann, E. L. Wagner, Captain T. F. A. Obermeyer, P. W. Wobber, William Mitchell, J. M. Moffett, Schoene & Steffens, William Clack, Fred N. Bent, H. W. Lauterwasser, R. H. Stafford, J. Holst, Keeler & Pedlar, J. E. Balke, E. N. Smoot, W. P. Bock, J. W. Bonney, J. C. O'Connor, Van Loon & Sons, Bernard & O'Brien, J. B. Henrioulle, S. A. Phillips, J. P. Burke, H. Haar, William Finnigan and Dunn Bros.

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The REVIEW congratulates the members of the trade who have joined in this movement and the editor feels proud of the fact that he wrote the first article suggesting the innovation published in San Francisco. It appeared in the "Call" simultaneously with an article in the REVIEW. Now that the first big step has been taken, this new custom will certainly become a permanent one.

..A Prime Favorite..




BLATZ BEER

—MILWAUKEE—

is to-day the American people's choice.

Backed by quality that has always excelled, this beer has won a most enviable standing with beer drinkers everywhere.

MERIT HONESTLY WON

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(Non-Intoxicant) Tonic. Druggists or direct

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R. J. FOSTER
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Most Handsomely Decorated Saloon In San Francisco

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Fine Wines and Liquors

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CHAMPAGNES AND WINES

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# Along The Line

## Retailers Want Representation.

THERE is to be a vacancy in the Board of Police Commissioners by reason of the expiration of the term of Commissioner Mahoney. Mr. Mahoney has had the honor and emoluments of the office for several years and he should be satisfied to step down and out and give some one else a show. However, it is understood that he would like to retain the office. The liquor dealers, both wholesale and retail, very naturally believe that as they are more deeply and generally interested in the policy of the Board of Police Commissioners than any other class of business men they should have representation on the board. To this end, a committee of representative men in the trade, had a conference with Mayor Schmidt, in which the mayor was urged to appoint some prominent retailer. The mayor listened very attentively to the proposition and seemed favorably disposed.

The argument of the liquor dealers is that at least one of the commissioners should be thoroughly posted concerning the liquor business in order that he might be just to the community as well as to the individual. A capable man who has been long identified with the business, is better qualified to properly determine who is, or who is not entitled to a license than has a commissioner who has nothing more than superficial knowledge of the business and who has no general acquaintance in the trade. It is to be hoped that the mayor will act favorably upon this request of the saloon men. There is no valid reason why a member of the trade should not be appointed except that there will be a yawp from the old ladies of the W. C. T. U., but at the same the city would obtain much better service.

## Deserved Success.

A FULL success in business is that acquired by our young fellow citizen, proprietor of the well-known liquor saloon, 624 Montgomery street in Montgomery Block, who within a short time has been able to bring his business affairs upon an equal level with the best liquor establishments of this city. The endless go and come of his many clients is the best showing of what success has been accomplished by Mr. Raggi, and all really deserved by him through the good quality of his liquors, always first class. He also adds promptness and due courtesy and gentility to all his customers. *Voce d l Popolo.*

## More Lager Beer Breweries.

IT is stated on good authority that at least two of the well known steam beer breweries of this city are preparing for an expected breaker in the shape of higher license. In San Francisco a material increase of the license would deal a severe blow to steam beer brewers, and possibly put some of them out of business. For self-protection, they must go into the production of lager and the establishment of a brand is a necessity in order to compete with local and Eastern concerns.

## After the Saloon Drug Stores.

THE Government at Washington has finally taken cog nizance of the fact that the average drug stores, espec ially those that hae soda fountains, are practically retai purveyors of liquors. On the 16th inst. the Commissione of Internal Revenue rendered a decision in which he hold that druggists and others who sell soda water drinks claret soda or those beverages to which distilled spirits wine or any compounds thereof are added in any quantity however small, are required to pay the special tax for reta liquor dealers under the internal revenue law.

Under the old rulings druggists and others were allowe to add to soda water and other soft drinks an inapprec able quantity of distilled spirits or wines for flavoring pu poses. The former ruling is revoked, to take effect Ja uary 1, 1903.

This is as it should be. The municipalities ought t place a tax upon the druggists, not only for the purpose obtaining revenue, but as a matter of just protection to r tail liquor dealers who are usually heavily taxed and r ceive less protection than any other business men.







# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE

## Davy Crockett

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Headquarters for..... Newspaper Men and the "People"..... Generally..... ..... Everything Up-to-date

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## Brotherhood Extra Dry and Brut

**No Better than the Best Imported.**

A true legitimate Champagne, recommended by connoisseurs and experts as worthy of a place on every gentleman's table.

If you would like to supply your patrons with a fine domestic champagne, something that you can feel assured will give satisfaction, write the

**BROTHERHOOD WINE CO.**

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IMPORTER OF

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Pisco de Italia, Madeira Wine

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DUNCAN NICOL

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Antwerp, 1885

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**Stockholm**

SIMON LEVY & CO., Agents for the Pacific Coast

SAN FRANCISCO, CALIFORNIA

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## Fred. E. Brett

310 MONTGOMERY STREET SAN FRANCISCO

MERCANTILE LUNCH FROM 11 A. M. TO 2 P. M.

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*Formerly at Uncle Sam Cafe* *Late Police Inspector — Market Street, S. F.*

## WHELAN'S BAR AND CAFE

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Old Crow and Hermitage Straight Kentucky Whiskies served from the barrel for all drinks, mixed or plain. English Ale on draught.

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# ALONG THE LINE

## To License the Premises.

AMONG the suggestions for a uniform license law, a draft of which is now being made by a special committee of the National Wholesale Liquor Dealers' Association, is a proposition to license the premises instead of the saloon keeper. In Springfield, Mass., a system is in successful operation which licenses both the saloon keeper and the property. Under this plan, the owner of the premises must first secure a license to let the same for saloon purposes and the saloon keeper who rents the place, must himself obtain a license. Should the retailer be guilty of any act by which he forfeits his license, the license of the property owner is also revoked and there can be no re-issuance of the license of the property for a term of years.

The object of this plan is plain. It makes it obligatory upon the property owner to rent to reputable retailers in order that his own interests may be protected. There are evident objections to this plan, one of which is that it would undoubtedly work a hardship on the saloon men, in the way of high rents.

At the same time we think it would be a great protection to the retailer if the premises carried the license. Under the present laws in many cities a saloon man is at the mercy of the Board of Police Commissioners or other bodies of the kind. For instance, in this city under the present charter, the Police Commissioners can refuse to renew the license of any saloon-keeper, be he great or small, reputable or otherwise and there is nothing in the law to compel them to give a reason for such action. In short, with a word they can destroy the business of any man in the trade. This is under the system of issuing the license to the dealer. Were the premises licensed instead, the Commissioners could drive the man out of the business, but he would not be prevented from selling his good will to a successor who would be satisfactory to the Board. As a matter of justice, some such plan should be adopted by the Commission. We believe it would be better for the city and we are sure it would be eminently just to the retailer.

We would respectfully suggest to the Board of Police Commissioners the consideration of this matter for possible future action.

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Considering the industry of the "Liquor Press" of the United States, and its untiring effort to commend itself by faithful work to the trade it can fairly be said that the trade does not give it the support which its merit entitles it to. Can it be that those houses which are otherwise astute in business fail to recognize the value and importance of the columns of the "Liquor Press" in keeping the merit of their goods in evidence? It is difficult to contemplate that the "Press," with all its power to advocate that the "Liquor Press" fails to find hearty and spontaneous support which merit should always have.—New England Liquor Dealer.

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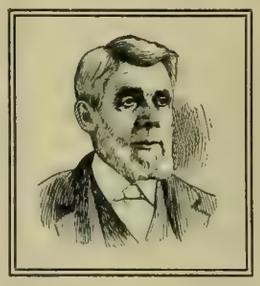
Duncan Nicol's Bank Exchange, 636 Montgomery street, is one of the old landmarks of the city, a place where the best liquors are always in stock. Mr. Nicol and Frank Keeley, a pioneer mixologist, are known by thousands of the very best people on the coast, for the fame of their artful mixing has spread far and near. Rare wines, and the incomparable Pisco punches have given the Exchange a prestige that stands alone.

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There is a staid air of respectability about the Bank which is as orderly as any counting house in the State. The luncheons spread by Chef Jimmy Moore daily, are a revelation to lovers of a dainty meal. The atmosphere of an old inn pervades the place, and those who would know what a high class drinking resort is should not fail to enjoy the hospitality of the Old Bank Exchange.

---

Col. Fred Skaggs, proprietor of the Manhattan Hotel, at the junction of Market, Polk and Fell streets, is very happy these days. People who are returning from the country are crowding the Manhattan to its full capacity, for their winter home. This hostelry is one of the most cozy in all San Francisco. Every modern convenience, unexceptional service, and popular rates make it a most desirable home.

DR. G. S. MOORE'S

SCIENTIFIC HAIR RESTORER

A Sure and Positive Cure. One Bottle will Convince the Most Skeptical. Dr. Moore will challenge the world to produce an equal to this preparation. Remedy sent to all parts of the world.

WILL CURE ECZEMA AND ALL SKIN DISEASES

SEND FOR CIRCULARS

DR. G. S. MOORE

332 O'FARRELL STREET SAN FRANCISCO

PHONE BLACK 940

L. Levy Co.

TOURIST OUTFITTERS

Commercial Travelers



Trunks and Sample Cases A Specialty

Trunks, Bags and Suit Cases

134-136 ELLIS STREET

Corner Mason Street SAN FRANCISCO, CAL.

Branch Store, Northwest Cor. Kearny and Bush Sts.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

**TWOMEY & MIHOLOVICH**
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

**Hotel Montrio**
Russian River Station
Sportsmen's Ideal Resort
*Black Bass Fishing* *Deer Hunting* — *Fine Cuisine* *Bathing, Boating*
CHAS. F. CARR, Proprietor

Gus Massey
Cafe Entrance O'Farrell St. Side
**MASSEY'S**
201 Powell Street, S. F.

MASSEY & DUNLAP, Proprietors
Telephone Main, 1584
Henry Dunlap
Hot Lunches Day and Night

**T. M. FERGUSON**
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 — SAN FRANCISCO, CAL.

ELEGANTLY FURNISHED ROOMS
DINING PARLORS
FINE DINNERS COOKED TO ORDER

THE WINONA
2950 Fulton Street
Cor. Sixth Avenue — SAN FRANCISCO
PHONE FELL 8186
McAllister, Sacramento, Jackson, Geary Streets Cars

WINES LIQUORS AND CIGARS
HARRY A. KEELER
L. H. PEDLAR
PROPRIETORS

# ALONG THE LINE

T. M. Ferguson is doing a splendid business, both at 719 Market street and 141 Montgomery, this city. The growth of his trade has been such as to make it necessary to appoint a general manager to watch after the details of the two houses. At the same time, Mr. Ferguson is a very busy man himself. He is largely interested in oil wells in Southern California and, owing to his general popularity and kindness of heart, his time is largely called on for purposes outside of the line of his business. "Harry Duhman," who has so successfully managed the Montgomery street establishment, has very properly been appointed to this responsible position.

---

Jerome Bassity, who had his leg broken by a fractious horse at Byron Springs some weeks ago, was more seriously injured than he realized. The fracture of the bones was such that, not withstanding his strong constitution and recuperative qualities, he will probably not be out of the hospital for some time to come. He may be out in January.

Al. Bohm, one of the well known Knights of the White Coat along the line, is back at his old position with Rusconi & Fisher.

---

John Herget, of "Mitchells," Taylor street and Golden Gate avenue, like many others, has been knocked out by the trying weather of the last few weeks. He has been having a very painful time with rheumatism and expects to be around when the warm sunshine comes again.

---

The Chronicle Bar has done a splendid business during the past month and for that matter for the whole year. There is no saloon in the city that enjoys a more regular patronage than this. Business seems to run as evenly as an 8-day clock, and it is never bad. Mine host, Wobber, is certainly one of the best caterers in this line of business.

---

Denny O'Sullivan of the Revelation, 863 Market street, is in high good fettle these days. The year 1902 was very kind to him. His business was not only highly satisfactory, but during that time, he secured interests in a number of mines in the Tonopah district in Nevada that have been shown to be very valuable, so Denny is destined to be a wealthy man at an early date. His many friends will be glad to hear of his good fortune.


# The E. G. Lyons & Raas Co.

549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-




## PURE FRUIT BRANDIES
## PURE FRUIT SYRUPS

Pine Apple in Maraschino — Cherries in Maraschino

-ESTABLISHED 1852-




## OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



## ON THE DOWN-TOWN LINE.

SHUFFLE BOARD




TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

## JAMES RAGGI.

WINES AND LIQUORS.

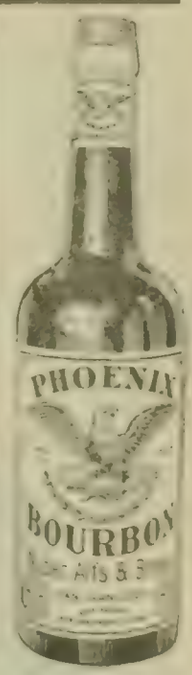
624 MONTGOMERY ST.

SAN FRANCISCO




AGENTS AND DISTRIBUTERS FOR




**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Göteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

Ed. L. Christin, the popular proprietor of the Pioneer Liquor Store, 313 Hayes street, has been compelled on account of increasing business, to open a branch at the N. W. corner of Ninth and Harrison streets. One of the special features of his new establishment will be the sale of the famous R. B. Hayden whisky, specially bottled by him for first-class family trade. None will be genuine without the name of Ed. L. Christin on the label. This branch store will be under the management of F. Labory, who is well known to the trade of this city. The Pioneer Liquor Store did a very heavy holiday business. In order to insure prompt delivery, several extra teams were required.

John J. Whelan, who was one of the best known saloon men in Ukiah and later at the Index, 506 Market street, is meeting with fine success in his bar and cafe at 226 Front street. Mr. Whelan is one of those old-fashioned retailers who will serve nothing but the best over the bar. As an illustration of the truth of this, it may be stated that his bar whiskies are Old Crow, Hermitage and R. B. Hayden, drawn direct from the original package and served to the customers from silver pitchers. This is his idea of treating the public right. The Cafe business has grown beyond his expectations, the midday lunch for busy business men having reached a high state of popularity.

Gus Massey, the acknowledged Apollo of the tenderloin section, since Armand Regnier, his old side partner, has gravitated to Kearny street, says that he is not getting all the business in that section of the city, but he is getting enough to make him content; in other words, in the comparatively brief time he has been in business for himself, he has established a good, steady trade of the kind which stays with the house. Gus carries good goods and is always striving to please his customers. This fact, added to the further fact that he has a very striking and companionable personality, accounts for his success.

## From E. A. Kolb Co., Inc.

To the Trade.

GENTLEMEN: We have been appointed Pacific Coast agents for the celebrated Caroni Bitters. This fine tonic and appetizer was originated in Venezuela, and is the formula from which Dr. Siegert's Angostura Bitters is made. You can save considerable money in a year by using these Caroni Bitters and we would like to help you to do so.

Hoping you will give us an opportunity to afford you quotations and samples, we remain,

Sincerely yours,

THE E. A. KOLB CO., INC.

## Santa Cruz Goes Wet.

The people of Santa Cruz county outside of incorporated cities and towns, have discovered that the anti-saloon ordinance was not what the A. S. L. told them it was. Having "got wise" they knocked out the proposition by a majority of 490 votes, and on the 9th inst., the supervisors of that county repealed the law. This is as it should be.

Berlin police have issued an order forbidding public houses to sell "cold drinks" below a certain temperature for the reason that such drinks are bad for the digestion.

W. R. ABADIE
C. COLEMAN
Phone East 1032

COLEMAN & ABADIE

IMPORTERS AND WHOLESALE DEALERS IN

Wines and Liquors

319 ELLIS STREET

PROPRIETORS CRESTA VERDA VINEYARD

Between Taylor and Jones
SAN FRANCISCO, CAL.

FAMILY TRADE SOLICITED.




Imperial Cabinet Whiskies

TRADE MARK REGISTERED

Guaranteed 10 Years Old. FINE FLAVOR QUALITY UNEXCELLED

SEE OUR PRICES

Imperial Cabinet Whiskey (In Bulk)

| | |
|---|---|
| Imperial Cabinet No. 1 | $2 00 |
| " " O. K | 2 25 |
| " " "A" | 2 50 |
| " " "A.A." | 2 75 |
| " " ".A.A.A" | 3 00 |
| " " O. P. S | 5 00 |

Imperial Cabinet Whiskey (Squat Quarts.) (12 jugs in a case)

| | |
|---|---|
| Imperial Cabinet | $10 00 |
| " " O. K | 11 00 |
| " " "A" | 12 00 |
| " " "A.A." | 13 00 |
| " " "A.A.A" | 15 00 |
| " " O. P. S | 19 00 |

Imperial Cabinet Whiskey (1 dozen bottles in a case.)

| | |
|---|---|
| Imperial Cabinet | $ 7 00 |
| " " O. K | 8 00 |
| " " "A." | 9 00 |
| " " "A. A." | 10 00 |
| " " "A. A. A." | 12 00 |
| " " O. P. S | 16 00 |

WREDEN, KOHLMOOS CO., Sole Proprietors

412 FRONT STREET - - - SAN FRANCISCO

# WHERE TO GET GOOD THINGS TO DRINK AND EAT





THE NOBLE
A strictly first-class resort

CHOICEST
Wines
Liquors and
Cigars

1154 - 1156 MARKET ST.
San Francisco, Cal.
TELEPHONE MINT 1621

Merchants' Lunch
11 a. m. to 2 p. m.

Louis Fontanel's
Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO
TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901
CHARLES KAUFMANN
LAWRENCE CAMPBELL

The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

BOB KERN'S
(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

JAMES P. DUNNE
& CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .

# Along The Line

## Owed to the Grip.

Cold that makes you rear and rip,
Quinine with a fiery nip,
Boiling drinks to sip and sip,
Lemonade and high spiced flip,
Back that aches from neck to hip,
Swoolen nose and puffy lip,
Head that seems to go ca-zipp!
Pulse that shows a lively clip,
Strength that swift away doth slip,
Feet that stumble, stub and trip,
Knees that toward each other dip,
Gait that rolls as if on ship,
Tongue that's furry to the tip,
Still more quinine, 'nother nip—
It's the grip!

—*Cleveland Plain Dealer.*

We have no personal acquaintance with the Buckeye editor, but he must be a telepathist. There is an editor not far away, we mention no names, who has been framing a similar poem for several weeks. As the nascent idea could not be copyrighted, the Cleveland scribe stole the thought from its cradle, or hit the thing off as aforesaid. We can conceive no other explanation. . However, shake, Mr. Cleveland editor.

---

The many friends of Harry Duhman, of Tom Ferguson's Montgomery street house, will be glad to hear of his promotion, while at the same time, they will miss his genial person and deft service from behind the bar. The business of Mr. Ferguson has increased to such an extent that it is necessary to have a manager to pay sole attention to the two houses. This will be Mr. Duhman's work. Mr. Ferguson is certainly exercising the best of judgment in his selection for this important position.

---

The devil never runs from the preacher who attends theatres and baseball matches.

## Eagles Fly to San Jose.

A dispatch from San Jose under date of December 16 says: One of the greatest events in the history of the Fraternal Order of Eagles in the State was celebrated here tonight by the San Jose Aerie and the initiation of 142 candidates.

A special train of six cars, bearing the State officers and a large delegation from San Francisco, Oakland and Sacramento, arrived this evening. Eagles from Salinas, Hollister, Watsonville, Santa Cruz and Stockton were also present. San Jose Aerie, with a band, met the excursionists at the depot and with red fire and music escorted the visitors to Turn Verein Hall. The degree work was put on by degree teams from San Francisco, Watsonville and San Jose Aeries. An elaborate banquet followed the ceremony, at which T. C. Hogan was toastmaster.

---

The time for steelhead fishing is due any day and there is no better place for the lover of this grand sport to hie himself than to Russian River Station on the North Shore road. There is no better fishing ground than the stretches of Russian River at this point, and a sportsman will find always first class accommodations at moderate prices at the Hotel Montrio. Charles F. Carr, the proprietor is a widely known man in that section and knows just how to run a resort of this kind.

---

"Sam Mounts, under the Russ House," will be a thing of the past after December 31st. The change of management in this famous hostelery accounts for the fact that Mr. Mount is going out after having conducted the saloon for the past thirteen years. However, he will not be lost to the trade or to the many patrons of the place, as he will open a new saloon around on the North side of Bush street above Montgomery, less than a block from the present location.

---

Here is some good sound advice from an advertising expert: When an advertiser complains that his advertisement does not interest the readers of a paper, he might do better to change his ad-writer than to change his paper. The public is anxious always to be interested, and if the advertisement fails to do it, the fault probably lies with the advertisement and not with the public or the newspaper.

**Men's Furnishing Goods**

A new store in the downtown district. We wish to call special attention to our assortment of well selected underwear, especially our continuous Seamless Ribbed Wool. Soft as silk; prices $3 and $5 a suit.

**The Best of all kinds of Men's Furnishing Goods**

TELEPHONE MAIN 5600

**Hansen & Elrick Co.**

**209 Montgomery Street**

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods ... Our Specialty ...

Most Historical Saloon in San Francisco

Telephone Front 00

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange



Phone South 481 Vineyards, Napa County

**RED SEAL WHISKEY**

Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

1295 FOLSOM ST. San Francisco, Cal.

TELEPHONE MAIN 5325

**Thos. J. Walsh & Co.**

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

M. P. WICHMAN JOHN LUTGEN FRED STAUDE

**WICHMAN, LUTGEN & CO.**

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

**Gilt Edge Whiskies**

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588

**PHOENIX MALT.... EXTRACT**

MADE OF MALT AND HOPS.

Pronounced by the Foremost American Chemists to be the PUREST AND BEST Produced in the United States.

Great Tonic, Nutritive and Remedy for Insomnia.

PHOENIX MALT EXTRACT COMPANY 528 NOE STREET SAN FRANCISCO, CAL.

We Brew the Finest Ale and Stout on this Coast for sale in cask and in bottle.

PHONE BUSH 40

JOHN J. KREISS

FORMERLY WITH JAMES GEDD

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST. Cor. MERCHANT SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



**Manhattan Hotel**

American Plan

Good Goods and Good Service

MARKET, FELL and POLK STREETS San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# Along The Line

## Carrie Nation Cocktails.

According to "Justice," the "Carrie Nation" is a new tipple that is all the rage in Philadelphia. It costs 20 cents, and this is the formula:

Whisky.
Dash of Lemon. Touch of
Bitters. Some Sugar.
Two Drops of Sherry.
Something Else.

The last ingredient is a secret except to the mixer. He turns his back on the patron when he drops it in.

Expert tipplers have not yet ventured to guess the secret.

"Tastes like a grasshopper," said one.

"It's a companion shake to the 'Mamie Taylor,'" said a clubman.

In one of the places where the "C. N." is mixed and offered the patron gets a poem(?) on the side like this:

Oh, Mrs. Carrie Nation, to you I pen this lay;
They've made a drink and called it yours upon this blessed day.
They're selling Carrie Nation at several bars in town,
And every man'll do his best to try and gulp you down!

Oh, Mamie, Mamie Taylor, we have to say adieu,
For the Carrie Nation cocktail is superseding you,
You cost a quarter, Mamie, and though really you're immense,
Yet the Carrie Nation cocktail can be bought for twenty cents!

When a tippler has read the "poem" he either swears off or orders "C. N.'s" by the keg.

---

An interesting consignment of whisky reached Cincinnati recently. It consisted of 200 barrels of Kentucky goods, which has been in bond in Bremen since 1881. Mr. W. G. Coldeway, of the Security Warehousing Co., received it, and stated that there is another shipment on the way to San Francisco to the same port and consigned to his company. The second shipment is of 2,338 barrels, and like the first was sent to Bremen to be warehoused, under the law which permits postponement of the payment of duty until it is brought back to this country. The second shipment will not arrive until next summer, as it is taking a journey around the Horn on a sailing vessel.—Midas.

---

Ask and it shall be given to you. When you ask for Pabst's beer, you ask for one of the best beers brewed on earth. The Pabst beer is pure and cleanly. Even the air that cools it is filtered and sterilized. It costs no more than common beer. If you want Pabst, don't let the bar keeper substitute another beer for it. The wholesale distributers are Thomas W. Collins & Co., 105 California street, San Francisco.

## Kentucky Bourbons Active.

THE month of November was one of the best ever known in the history of the whisky business of the country, and this, notwithstanding the fact that all transactions are of the most legitimate character and entirely free from the element of speculation.

Dealers are buying, and in the aggregate largely, but the orders are for requirements of actual consumption, and not for future needs.

Orders, too, are generally for well-matured whiskies, for '95s to '99s inclusive, showing very conclusively that the standard of blends is not only being maintained, but that the consumer is being supplied with better goods all the time. It is really a surprising matter how great an amount of seven and eight year old whiskies is being used at the present time, and how dependent the average house unquestionably is on the older inspections. The situation argues well for the future, promising better prices, we think, as these older stocks become scarcer, and a falling off in the demand for new goods, which will have the effect of limiting production.—Bonforts.

---

## Proposed High Tax in Georgia.

The ways and means committee of the Georgia legislature on the 18th ult. had a general tax bill under consideration. An amendment of Mr. George, of Morgan, putting the tax of $1,000 on each dispensary of every county of 20,000 or more inhabitants, while in every county of 15,000 inhabitants the tax is $500, with an additional $50 for every 1,000 over that number until the county has 20,000, was adopted. Members of the house feel confident that the bill will meet with opposition from all parts of the State.

Mr. George has a second whisky bill before the committee which will probably create a stir. This bill provides for a registration of all dealers shipping whisky into dry counties, and that they must pay a whisky tax.

---

She: When your socks come home from the laundry, do you darn them?

He: I generally use a stronger expression.

LASH'S BITTERS
TONIC LAXATIVE

W. J. HOTCHKISS, President. D. E. SKINNER, Vice-President. F. B. WILSON, Sec'y and Gen'l Mgr.



# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
NEIL LINDSAY



DEALERS IN
Fine Wines and Liquors
Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET
Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Midday Lunch



## ROME HARRIS

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS — Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS — 514 MONTGOMERY STREET San Francisco

R. J. TAUSSIG — JOHN J. CARROLL — HUGO A. TAUSSIG

## LOUIS TAUSSIG & CO.

PROPRIETORS OF THE...
White Elm Distilling Co.
COVINGTON, KENTUCKY

Wholesale Liquor Dealers

Pure California Wines and Brandies

26 & 28 MAIN STREET — SAN FRANCISCO
TELEPHONE, DRUMM 101

OFFICE IN CINCINNATI
15 Sycamore Street

OFFICE IN NEW YORK
79 Barclay Street

## BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
CULMBACHER
PORTER

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

## KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# E. A. Kolb Co., Inc.

LEMP
ST. LOUIS.

We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER
CANTEEN AND
419

Bourbon
and
Rye
Whiskies

SOLE AGENTS FOR
Litthauer & Caroni
Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette
Rye

PURE AND MELLOW

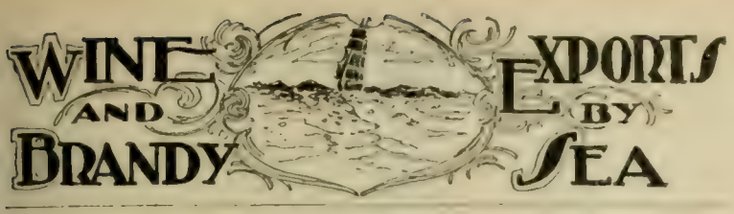
A PERFECT
WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



TRADE MARK.

OFFICE AND VAULTS:
417=419 Montgomery St.
San Francisco, Cal.
Telephone Main 5096




## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM NOV. 25 TO DEC. 25, 1902.

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Newport .... | Acapulco .. .... | C Schilling & Co ..... | ..... | 54 |
| " | Manzanillo ..... | Italian-Swiss Colony..... | 6 | 52 |
| " | " | California Wine Association .... | ..... | 100 |
| Karmak ..... | Salinas Cruz..... | Thannhauser & Co ..... | ..... | 100 |
| " | " | Madera Vineyard Co .... ..... | 57 | 193 |
| " | San Benito ..... | Italian-Swiss Colony ..... | ..... | 100 |
| " | Manzanillo ..... | E. G. Lyons & Raas Co..... | ..... | 103 |
| " | Tonola ..... | W Loaiza Co..... | 4 | 210 |
| City of Para. | Acapulco ..... | California Wine Association .... | ..... | 300 |
| " | " | C Schilling & Co ..... | 10 | ..... |
| City Panama | Manzanillo .... | Paul Masson ..... | ..... | 110 |
| " | " | H Levi & Co..... | ..... | 104 |
| Curacao ..... | La Paz ..... | Napa & Sonoma Wine Co ..... | ..... | 22 |
| " | " | B. Frapolli & Co..... | ..... | 25 |
| " | " | H Levi & Co.. .. ..... | .... .. | 80 |
| " | " | California Wine Association.... | ..... | 5 |
| " | Altata ..... | " | ..... | 670 |
| " | " | Leo Metzger ..... | ..... | 40 |
| " | " | W Loaiza & Co ..... | ..... | 410 |
| " | Santa Rosalia.... | " | ..... | 300 |
| " | Guaymas ..... | " | ... .... | 567 |
| " | " | Loventhal Bros ..... | ..... | 100 |
| " | " | B Frapolli & Co..... | ..... | 422 |
| " | " | H Levi & Co ..... | ..... | 1,000 |
| " | Mazatlan ..... | " | 1 | 20 |
| " | " | W Loaiza & Co ..... . ..... | ..... | 300 |
| " | " | Thannhauser & Co ..... | ..... | 110 |
| " | " | Gundlach-Bundschu Co ..... | ..... | 702 |
| " | " | Italian Swiss Colony..... | ..... | 154 |
| " | Ensenada ..... | " | ..... | 10 |
| City Sidney.. | Mazatlan ..... | Italian-Swiss Colony ..... | ..... | 615 |
| Amasis ..... | San Benito ..... | St George Vineyard Co..... | ..... | 80 |
| " | " | California Wine Association .... | 10 | 100 |
| " | Port Angel ..... | Italian-Swiss Colony ..... | ..... | 165 |
| Total. ..... | | | 68 | 7,683 |
| Value... ..... | | | ..... | $4,002 |

TO NEW YORK.

| VESSEL. | DESTINATION | SHIPPER. | CASES. | GALLONS. |
|---|---|---|---|---|
| Newport .... | New York . .. | Italian-Swiss Colony .. | .. | 1,500 |
| " | " | California Wine Association | | 50,060 |
| " | " | I. Lewis | | 445 |
| " | " | Lachman & Jacobi ..... | | 7,150 |
| " | " | Overland F & T Co..... | | 200 |
| City of Para. | " | Sam[illegible] Bros Co ..... | | 8,487 |
| " | " | Lachman & Jacobi . | | 49,223 |
| " | " | Cuneo & Lomba[illegible] .... | ... | 400 |
| " | " | Italian-Swiss Colony . | | 12,750 |
| " | " | California Wine Association . .... | | 40,710 |
| " | " | C. Schilling & Co. . | | 19,504 |
| City Panama | " | Mt Diablo Wine Co .. | .. | 8,438 |
| " | " | Gundlach-Bundschu Co..... .. | .. | 2,025 |
| " | " | Lachman & Jacobi . | | 8,467 |
| " | " | California Wine Association.. | | 2,150 |
| " | " | Italian-Swiss Colony | | 12,750 |
| " | " | Geo. West & Son [illegible] | | 4,260 |
| Alaskan ..... | " | Chas Stern & Sons | | 10,000 |
| " | " | California Wine Association . | .. | 25,000 |
| City Sidney.. | " | " | | 19,500 |
| " | " | Lachman & Jacobi..... | . | 25,475 |
| " | " | C Nemmengo . | | 550 |
| Total ... ..... .. ..... ..... ..... | | | ..... | 4[illegible],457 |
| Value .... .. ..... . ..... | | | ... | $138,122 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Honkg. Maru | Hiogo .. ..... | H Ide & Co . . ..... | . . | 400 |
| " | Yokohama ..... | Getz Bros Co .... ... ... . | 2 | ..... |
| Doric ..... | " | California Wine Association..... | 12 | 3,900 |
| " | Hiogo . . | Gundlach-Bundschu Co..... .. .... | ..... | 500 |
| " | " | S P Co . . . ..... | 2 | ..... |
| Nippon Maru | Yokohama ..... | Berringer Bros... ..... .... | ... . | 103 |
| Total ..... | | | 16 | 4,403 |
| Value ..... | | | . .. | $1,759 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Honkg. Maru | Hong Kong..... | Italian-Swiss Colony. .. ..... | . | 275 |
| China ..... | " | California Wine Association .... | ..... | 650 |
| " | Shanghai ..... | " | ..... | 930 |
| Doric ..... | " | " | .... . | 500 |
| " | " | Getz Bros. Co..... | .... | 53 |
| " | Hong Kong..... | Haslett Warehouse Co.. .. | ..... | 250 |
| " | " | S P Co..... | ..... | 1,000 |
| Nippon Maru | Shanghai ..... | E G Lyons Co ..... | 50 | ..... |
| Total ..... | | | 50 | 3,364 |
| Value ..... | | | . | $2,014 |

STANDARD BRANDS OF

# WINES, SPIRITS AND MINERAL WATERS

CHAMPAGNE .....Messrs. Moët & Chandon, Epernay
WHITE SEAL (Grand Cuvée) Brut Imperial
CLARETS AND SAUTERNES.....Messrs. Dubos Freres, Bordeaux
HOCK AND MOSELLE WINES .....Messrs. Deinhard & Co., Coblenz
BURGUNDY WINES.....F. Chauvenet
Nuits Cote d'Or
PORTS AND SHERRIES.....Messrs. Morgan Bros., Oporto
GINGER ALE..... .....Messrs. Cantrell & Cochrane, Belfast
CANADIAN CLUB WHISKY.....Messrs. Hiram Walker & Sons, Ltd., Walkerville
THE OLD GOVERNMENT WHISKY.....Special Reserve
Reduced at Distillery to 90 per cent proof
COGNAC BRANDY..... .....Messrs. J. & F. Martell, Cognac
SCOTCH WHISKY.....Messrs. Andrew Usher & Co., Edinburgh
BASS' ALE AND GUINNESS' STOUT.....Messrs. Read Bros., London
"Dog's Head" Brand
AMERICAN WHISKIES.....From Bonded Warehouse

WILLIAM WOLFF & CO.

PACIFIC COAST AGENTS

216 and 218 Mission Street,
SAN FRANCISCO, CAL.

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Puebla | Vancouver | Matteucci & Vannucci | | 140 |
| " | " | A Repsold & Co | 8 | |
| " | " | V Sattui & Co | | 25 |
| " | Victoria | B Arnhold & Co | | 51 |
| " | " | S Brizzolara | | 269 |
| Queen | " | Morton Dray Co | | 120 |
| " | " | A Repsold & Co | | 150 |
| " | Vancouver | California Wine Association | | 51 |
| Puella | " | C M Mann Co | 30 | |
| " | Victoria | " | | 258 |
| " | " | Lachman & Jacobi | | 257 |
| " | " | D De Bernardi & Co | | 104 |
| " | " | Matteucci & Vannucci | | 52 |
| " | " | B Frapolli & Co | | 56 |
| " | " | Gaffney Dray Co | | 100 |
| Umatilla | " | C M Mann Co | 11 | |
| " | Vancouver | " | 5 | |
| " | " | Napa & Sonoma Wine Co | | 231 |
| " | " | D De Bernardi & Co | 1 | 54 |
| " | " | Matteucci & Vannucci | | 57 |
| Queen | " | Napa & Sonoma Wine Co | | 154 |
| " | " | A Repsold & Co | | 38 |
| " | " | Gaffney Dray Co | | 90 |
| " | Nanaimo | Oliveto Wine Co | 1 | 121 |
| Umatilla | Victoria | Lenormand Bros | | 52 |
| " | " | L Lerda | | 50 |
| " | Vancouver | B Frapolli & Co | | 40 |
| " | " | R Petri | | 50 |
| " | Nanaimo | Bertin & Lepori | | 104 |
| Total | | | 56 | 2,674 |
| Value | | | | $1,351 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Karmak | Antofogasta | California Wine Association | 4 | |
| " | Guayaquil | C Schilling & Co | | 350 |
| " | " | H Levi & Co | | 1,050 |
| Amasis | Eten | C Schilling & Co | | 246 |
| " | Salavery | " | | 366 |
| " | Mollendo | " | | 120 |
| Total | | | 4 | 2,132 |
| Value | | | | $1,240 |

Keep free of coughs by the use of KENTUCKY FAVORITE.—SPRUANCE, STANLEY & Co., Proprietors.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Newport | S. Juan del Sur | Lachman & Jacobi | | 53 |
| " | Corinto | C Schilling & Co | | 208 |
| " | " | L F Lastreto | | 436 |
| " | " | California Wine Association | | 175 |
| " | San J de Guat | " | | 400 |
| " | " | C Schilling & Co | | 725 |
| " | " | Italian-Swiss Colony | | 411 |
| " | " | L F Lastreto & Co | | 30 |
| " | Panama | California Wine Association | | 3,000 |
| Karmak | La Union | " | | 426 |
| " | Acajutla | C Schilling & Co | | 210 |
| " | " | L F Lastreto & Co | | 54 |
| " | La Union | " | | 137 |
| " | " | Otis McAllister & Co | | 207 |
| City of Para | Champerico | Lachman & Jacobi | | 80 |
| " | " | Gundlach-Bundschu Co | | 500 |
| " | Acajutla | " | | 760 |
| " | " | Italian-Swiss Colony | | 55 |
| " | La Libertad | " | | 10 |
| " | Corinto | G A Moore | | 52 |
| City Panama | Acajutla | W Loaiza & Co | | 50 |
| " | Panama | L F Lastreto & Co | | 610 |
| City Sidney | Acajutla | L F Lastreto & Co | | 122 |
| " | " | C Schilling & Co | | 153 |
| " | Amapala | " | | 240 |
| " | San J de Guate'la | " | | 418 |
| " | La Libertad | Italian-Swiss Colony | | 52 |
| " | " | Gundlach-Bundschu Co | | 104 |
| " | Champerico | " | | 500 |
| Amasis | Ocos | G A Moore | | 110 |
| Total | | | | 10,288 |
| Value | | | | $4,295 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Nevadan | Honolulu | | 30 | 10,955 |
| " | Kahului | | | 391 |
| Enterprise | Honolulu | | 20 | 4,862 |
| Martha Davis | Hilo | | 10 | 4,278 |
| Zealandia | Honolulu | | 2 | 6,078 |
| Helene | " | | | 255 |
| Aloha | " | | | 3,600 |
| Nebraskan | " | | 70 | 2,055 |
| Albert | " | | 25 | 1,561 |
| Falls of Clyde | " | | | 115 |
| Sierra | " | | 32 | 1,409 |
| Total | | | 189 | 35,559 |
| Value | | | | $12,461 |


# SHERWOOD & SHERWOOD

## Importers and Exporters

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Telephone Main 447

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**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
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DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
TRINIDAD BITTERS.
FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

## WINE EXPORTS—MISCELLANEOUS.

From Nov. 25 to Dec. 25, 1902.

| VESSELS. | DESTINATION | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Karmak .... | Hamburg ..... | Kuhls, Schwarke Co ..... | ..... | 57 |
| Puebla .... | Alaska ..... | Hilbert Bros ..... | ..... | 101 |
| Ventura ..... | Apia .... ..... | C Shilling & Co ..... | ..... | 10 |
| " | " | Gundlach-Bundschu Co ..... | ..... | 47 |
| Honkg. Maru | Samarang . .... | C Schilling & Co..... | ..... | 244 |
| China ..... | Iloilo ..... | Italian-Swiss Colony ..... | ..... | 51 |
| Mariposa.... | Papeete ..... | " | ..... | 7,910 |
| " | " | Chaix & Bernard..... | ..... | 155 |
| " | " | J Pinet & Co ..... | ..... | 242 |
| " | " | California Wine Association.... | ..... | 276 |
| Netherby .... | London ..... | " | .... | 9,150 |
| " | " | Gruison, Oldham Co., Ltd..... | ..... | 2,638 |
| " | " | Ainsley Pckg Co ..... | ..... | 750 |
| Sierra ..... | Pago Pago..... | Goldberg, Bowen & Co ..... | 5 | .. |
| " | Apia ..... | Leo Metzger & Co ..... | ..... | 100 |
| Total ..... | | | 5 | 21,711 |
| Value..... | | | | $8,120 |

## EXPORTS OF BRANDY BY SEA.

From Nov. 25 to Dec. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Karmak ..... | Guayaquill ..... | Crown Distilleries Co ..... | ..... | 100 |
| City of Para. | Amapala ..... | Rheinstrom Bros..... | ..... | 53 |
| " | New York ..... | Lenormand Bros ..... | ..... | 57 |
| " | " | C Schilling & Co..... | .... | 84 |
| Nevadan .. | Honolulu..... | ..... | ..... | 28 |
| City Panama | New York ..... | Haslett Warehouse Co..... | ..... | 76 |
| Puebla ..... | Nanaimo ..... | W Grace & Co ..... | 100 | ..... |
| " | Victoria ..... | B Frapolli & Co ..... | 1 | ..... |
| Netherby .... | London ..... | Ainsley Pkg Co ..... | 1 | ..... |
| Umatilla .... | Vancouver ..... | Matteucci, Vannucci Co..... | 8 | ..... |
| Nebraskan .. | Honolulu.. ..... | ..... | 10 | ..... |
| Total ..... | | | 120 | 398 |
| Value..... | | | ..... | $1,314 |

## EXPORTS OF WHISKY BY SEA.

From Nov. 25, to Dec. 25, 1902.

| VESSEL. | DESTINATION | SHIPPERS | CASES. | GLS. |
|---|---|---|---|---|
| Newport .... | San J de Guat... | Hiram Walker & Sons . | 30 | . |
| " | " | Crown Distilleries Co... ..... | 50 | 186 |
| Karmak ..... | Salinas Cruz..... | " | 55 | .. |
| " | San Benito . .. | " | ..... | 46 |
| " | Tonola . .... | E G Lyons Co . .... | 4 | |
| " | Guayaquill . .. | Haslett Warehouse Co ... | 15 | .. |
| Nevadan . | Kahului . | ..... | 21 | 54 |
| " | Honolulu..... | ..... | 300 | 1,225 |
| Honkg. Maru | Manila ..... | E G Lyons Co ... . . | 150 | |
| " | " | Haslett Warehouse Co..... | 600 | 2,550 |
| Enterprise... | Hilo ..... | ..... | 22 | 252 |
| Martha Davis | " | .... .. | 55 | 32 |
| Alice Kimball | Kahului .... | ..... | 7 | .. |
| Manu Ala . . | Honolulu.. | ..... | 55 | .. |
| China ..... | Yokohama .... | Haslett Warehouse Co..... | .. | 1,075 |
| " | Hong Kong . ... | " | 100 | .. |
| " | Hiogo .. ..... | Redington & Co .. | .. | 10 |
| Curacao ..... | Guaymas ..... | W Loaiza & Co . .. ... | 2 | .. |
| " | " | Crown Distilleries Co. ... .... | 52 | . |
| " | " | E G Lyons Co ..... ..... | 2 | |
| " | " | Hiram Walker & Sons. .. .. | 45 | |
| " | Ensenada... .... | Chas Graef & Co . ..... . | ... | 47 |
| " | Mazatlan . ..... | E G Lyons Co.. . ..... .. | 2 | . |
| Doric ..... . | Amoy ..... | " | 4 | |
| " | Shanghai..... | " | 54 | . |
| " | Hong Kong ..... | Haslett Warehouse Co . .... | 100 | 385 |
| " | Yokohama ..... | Crown Distilleries Co ..... | 3 | |
| " | Manila ..... | S P Co.... . .. | 50 | .... |
| Zealandia ... | Honolulu.. .. | ..... ... ..... | 150 | 385 |
| Aloha ..... | " | ..... .... .... | 175 | |
| S G Wilder .. | " | ... ..... ..... | 50 | |
| W B Flint .. | Makuweli ..... | ..... ... .. | 103 | 27 |
| City Sidney . | Acajutla ..... | Hiram Walker & Sons . | 25 | |
| " | Champerico . ... | Crown Distilleries Co..... | | 144 |
| Nebraskan .. | Honolulu ..... | ..... ..... | 89 | 45 |
| Amasis ..... | Mollendo . ..... | Crown Distilleries Co ..... | 5 | ..... |
| " | Salinas Cruz..... | " | 18 | ..... |
| Nippon Maru | Shanghai .... ... | Haslett Warehouse Co..... | ..... | 185 |
| " | Nagasaki ..... | " | 30 | . |
| Total ..... | | | 2,176 | 6,867 |
| Value..... | | | ..... | $20,846 |




Pabst Blue Ribbon Beats the World

PABST MILWAUKEE

Pabst Export Beer Is Famous



# THOS. W. COLLINS & CO.

105 California Street
San Francisco, Cal.

General Agents
Telephone Grant 149



PABST MALT EXTRACT

"THE BEST TONIC"
HAS NO EQUAL

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Nov. 25 to Dec. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Newport ... | Acapulco ..... | L G Sresovich & Co..... | 10 cs sarsaparilla |
| " | " | " | 2 " min water |
| " | Manzanillo ..... | Italian-Swiss Colony ..... | 1 " cider |
| " | " | Crown Distilleries Co ..... | 1 " spirits |
| " | Corinto ..... | L F Lastreto.. ..... | 1 bbl vermouth |
| " | San J de Guat ... | H Levi & Co ..... | 1 keg sherry |
| Karmak ..... | Salinas Cruz . .. | Italian-Swiss Colony ..... | 1 cs liquors |
| " | " | Madera Vineyard Co ..... | 2 " champagne |
| " | Tonola ..... | W Loaiza & Co..... | 10 " ginger ale |
| City of Para | Punta Arenas.... | L F Lastreto..... | 4 " " " |
| Nevadan .... | Honolulu ..... | ..... | 20 " liquors |
| " | " | ..... | 35 " champagne |
| Honkg. Maru | Yokohama ..... | Crown Distilleries Co..... | 12 " liquors |
| " | " | Mattoon & Danglada..... | 7 " champagne |
| " | " | " | 2 " ginger ale |
| " | " | " | 1 " min water |
| " | Hong Kong..... | S P Co ..... | 20 bbls alcohol |
| " | Manila ..... .... | Hilbert Bros..... | 35 " ginger ale |
| " | " | " | 200 " min water |
| " | " | E G Lyons Co..... | 20 cs liquors |
| " | " | Haslett Warehouse Co..... | 10 " bitters |
| Enterprise... | Hilo ..... | ..... | 1 " alcohol |
| Martha Davis | " | ..... ..... | 2 " " |
| Alice Kimball | Honolulu ..... | ..... | 132 " min water |
| China ..... | Shanghai ..... | Redington & Co..... | 3 " " " |
| " | " | Getz Bros. Co ..... | 5 " Madeira w |
| Curacao ..... | Guaymas ..... | L F Lastreto..... | 3 " min water |
| " | " | W Loaiza & Co..... | 5 " " " |
| " | " | Laventhal Bros ..... | 10 " champagne |
| " | Ensenada..... | Chas Graef & Co..... | 5 " " |
| " | La Paz ..... | W Loaiza & Co..... | 2 " ginger ale |
| Puebla ..... | Alaska ..... | Wm Wolff & Co ..... | 1 " liquors |
| " | Victoria ..... | B Frapolli & Co..... | 1 " Italian wine |
| Netherby.... | London ..... | Crown Distilleries Co. ..... | 1 pkg gin |
| Doric ..... | Amoy ..... | E G Lyons Co ..... | 12 cs syrups |
| " | Shanghai ..... | " | 65 " cordials |
| " | Hong Kong..... | Haslett Warehouse Co..... | 5 bbls port wine |
| " | " | " | 2 " carbinet |
| " | Manila ..... | Hilbert Bros ..... | 25 cs champagne |
| " | " | Pac Oriental Trading Co ..... | 100 " min water |
| " | " | S P Co ..... | 1 bbl B B brandy |
| Zealandia.... | Honolulu..... | ..... | 1 " & 2 cs alcohol |
| " | " | ..... | 36 cs liquors |
| " | " | ..... | 1 " cider |
| " | " | .... ..... ..... | 17 " champagne |
| Helene .... | " | ..... | 30 " ginger ale |
| Nebraskan .. | " | ..... ..... ..... | 131 " liquors |
| Amasis..... | Tonola ..... | W Loaiza & Co ..... | 20 csks ginger ale |
| " | Mollendo ..... | C Schilling & Co..... | 5 cs liquors |
| Nippon Maru | Manila ..... | Pac Oriental Trading Co ..... | 35 " champagne |
| " | " | Mattoon & Danglada..... | 6 " " |
| " | " | " | 3 " ginger ale |
| Sierra ..... | Honolulu..... | ..... | 20 " champage |
| " | " | ..... | 3 " liquors |
| " | Sidney ..... | E G Lyons Co..... | 2 " " |
| " | " | S F Breweries, Ltd..... | 7 " " |
| " | Pago Pago ..... | Goldberg Bowen & Co..... | 2 " min water |
| Total ..... | | | .... 897 packages |
| Value ..... | | | ..... ....$10,515 |

## EXPORTS OF BEER BY SEA.

From Nov. 25 to Dec. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| Newport .... | San Jose de G ... | L F Lastreto ..... | 1 | ..... |
| City of Para. | " | Thannhauser & Co ..... | 10 | ..... .. |
| " | La Union..... | S F Breweries, L'td ..... | 3 | ..... |
| Nevadan ... | Honolulu..... | ..... | 380 | ..... |
| " | Kahului ..... | ..... | 65 | ..... |
| Ventura ..... | Honolulu..... | ..... | 160 | ..... |
| Nippon Maru | Manila ..... | S P Co..... | 2,050 | ..... |
| Enterprise... | Hilo ..... | .... ..... ..... | 378 | ..... |
| Martha Davis | " | ..... | 165 | ..... |
| China ..... | Shanghai . ..... | S P Co..... | 250 | ..... |
| " | Yokohama ..... | " | 240 | ..... |
| Mariposa .... | Papeete ..... | O'Callaghan, Nelson & Co..... | 25 | ..... |
| " | " | Enterprise Brewing Co..... | 1 | ..... |
| " | " | S F Breweries Lt'd ..... | 6 | ..... |
| " | " | Fredericksburg Bot. Co ..... | 5 | ..... |
| Mohican .... | Honolulu..... | ..... | 370 | ..... |
| Aloha ..... | " | ..... | 285 | ... .... |
| Helene ..... | " | ..... | 240 | ..... |
| Puaka..... | Freemantle... .. | Eddy Falk & Am T Co ..... | 50 | ..... |
| City Sidney.. | Acajutla..... | Goldtree, Liebes & Co..... | 30 | ..... |
| Nebraskan .. | Honolulu..... | ..... | 240 | ..... |
| Amasis ..... | Ocos ..... | S F Breweries, Ltd..... | 4 | ..... .. |
| Nippon Maru | Hong Kong..... | S P Co..... | 100 | ..... |
| Sierra ..... | Sidney ..... | S F Breweries Ltd. ..... ... | 45 | ..... |
| " | Pago Pago ..... | Goldberg, Bowen & Co..... | 2 | ..... |
| Total.... | | | 5,105 | ..... |
| Value.. | | | $37,391 | ..... |

## American Whiskys in Bond.

There remained in bond in San Francisco on November 30, 1902, distilled spirits and whisky aggregating 187,555 gallons.


# Corona Blanca

PERFECT

## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO:

**H. J. WOOLLACOTT,**
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## IMPORTS OF WINES AND LIQUORS BY SEA.

From November 25th to December 25th, 1902.

FROM LONDON—Per "Inverness shire"

| | | |
|---|---|---|
| 225 cases beer | | Crown Distilleries Co |
| 400 " | gin | Order |
| 385 " | " | Jas de Fremery Co |
| 80 " | " | Goldberg, Bowen Co. |
| 30 " | wine | Crown Distilleries Co |
| 70 " | spirits | " |

FROM BORDEAUX—Per "Inverness shire"

| | | |
|---|---|---|
| 51 " | brandy | Wichman & Lutgen |
| 25 " | " | Ahrens, Pein & Bullwinkle |
| 26 " | " | Kuhls Schwarke Co |
| 50 " | " | Pascal, Dubedat Co |
| 100 " | " | Order |
| 5 bbls | " | Meyerfield, Mitchell Co |
| 5 " | " | G Cohn |
| 3 " | " | Newberger & Loeb |
| 1 case | " | " |
| 65 bbls | " | Jas de Fremery Co |
| 10 " | " | Strunsky Wine Co |
| 200 cases | Amer picon | Jas de Fremery |
| 65 " | benedictine | " |
| 50 " | Swedish punch | S Levy & Co |
| 5 " | kirsch | Goldberg, Bowen Co |
| 70 " | liqueurs | A Vignier Co |
| 50 " | " | S Levy & Co |
| 55 " | " | Pascal, Dubedat Co |
| 100 " | bitters | " |
| 240 " | " | Luyties Bros |
| 60 " | liqueurs | Goldberg, Bowen Co |
| 30 " | bitters | A Vignier Co |
| 50 " | absinthe | Goldberg, Bowen Co |
| 525 " | apol water | United Agency Co |
| 300 " | mineral water | Order |
| 146 " | wine | Goldberg, Bowen Co |
| 50 " | " | Chas Meinecke & Co |
| 18 octvs | " | Jas de Fremery Co |
| 4 bbls | " | J Julian & Co |
| 17 " | " | Jas de Fremery Co |
| 700 cases | vermouth | Pascal, Dubedat & Co |
| 4 casks | wine | L Constantine |
| 5 bbls | " | Wilmerding, Loewe Co |
| 16 " | " | Neuberger & Loeb |
| 8 1/2 bbls | " | " |
| 72 casks | " | " |
| 6 " | " | Schlesinger & Berder |
| 5 bbls | " | Louis Taussig & Co |
| 3 " | " | Kuhls Schwarke & Co |
| 2 " | " | Weil Bros & Sons |
| 1 " | " | Meyerfield & Mitchell |
| 3 casks | " | Sucn. Bosquerez Co |
| 185 cases | " | Jas de Fremery Co |
| 50 " | " | Order |
| 90 " | " | Pascal, Dubedat Co |
| 26 bbls | " | " |
| 16 qrs | " | Order |
| 10 octvs | " | A Vignier Co |

FROM LIVERPOOL—Per "Glaucos"

| | | |
|---|---|---|
| 200 bbls | ginger ale | Wm Wolff & Co |
| 10 " | sarsaparilla | " |
| 225 cases | whisky | " |
| 12 octvs | wine | Sherwood & Sherwood |
| 2 qrs | " | " |
| 10 bbls | ale | " |
| 65 bbls | ginger ale | " |
| 15 cases | orange bitters | " |
| 5 " | apricot brandy | " |
| 5 bbls | sarsaparilla | " |
| 5 " | soda water | " |
| 200 cases | ale | " |
| 145 " | gin | " |
| 355 " | whisky | " |
| 5 " | rum | " |
| 25 " | whisky | W H Campbell |
| 100 " | " | Macondry & Co |
| 13 octvs | " | " |
| 1 qrs | " | " |
| 25 cases | " | Catton, Bell & Co |
| 1 bbd | " | Pac Union Club |
| 1 " | " | Los Angeles Club |
| 30 cases | " | C W Craig & Co |
| 10 octvs | " | " |
| 2 qrs | " | " |
| 10 cases | rum | " |
| 45 " | beer | " |
| 100 " | stout | " |
| 400 " | gin | Chapman & Wilberforce |
| 155 " | beer | Forbes Bros |
| 140 " | " | Crown Distilleries Co |

FROM LIVERPOOL—Per "Inverness shire"

| | | |
|---|---|---|
| 8 cases | whisky | W B Grace & Co |
| 580 " | " | Order |
| 5 casks | " | " |
| 7 octvs | " | " |

FROM GENOA—Per "Inverness shire"

| | | |
|---|---|---|
| 400 cases | brandy | Pascal, Dubedat Co |

FROM ROTTERDAM—Per "Inverness shire"

| | | |
|---|---|---|
| 225 cases | gin | Jas de Fremery Co |
| 65 bbls | " | " |
| 150 cases | " | Order |

FROM MARSEILLES—Per "Inverness shire"

| | | |
|---|---|---|
| 10 octvs | brandy | Jas de Fremery Co |
| 200 cases | vermouth | " |
| 500 " | " | Pascal, Dubedat Co |
| 100 " | " | A Vignier Co |
| 15 " | " | Order |

## Imports of Beer by Rail

During December, 1902.

E. G. Lyons & Raas Co. (Anheuser-Busch)—300 casks, bottled, and 400 cases, bottled.

Hilbert Bros. (A. B. C.)—650 casks, bottled.

Braunschweiger & Co. (Val Blatz)—250 casks, bottled.

T. W. Collins & Co. (Pabst)—350 bbls. draught, 100 hfs. draught, 325 qrs. draught; 700 casks, bottled; 450 casks tonic.

E. A. Kolb Co. (Lemp's)—240 casks, bottled.

---

Men are very often much like the devil when they think they are doing God a service.

LASH'S BITTERS
TONIC LAXATIVE

MOTT'S

CELEBRATED NEW YORK CIDER




=A= Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.

AGENTS

105 California St., San Francisco

# The Production of Brandy.

FOURTH DISTRICT—Month of November, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 16,890.6 |
| Transferred from distillery to special bonded warehouse, First District, California | 19,578.4 |
| " " " " " " Eastern District | 9,890.2 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | 249.3 |
| " " " " " " " " Eastern District | 8,636.1 |
| Exported | |
| Tax-paid | 4,344.1 |
| Remaining in bond, November 30, 1902 | 234,270.0 |

FIRST DISTRICT—Month of November, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded | 327,395.2 |
| Received from distillery, Fourth District, California | 18,739.8 |
| " " special bonded warehouse, Fourth District, California | 249.3 |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 121,375.1 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 8,061.4 |
| Exported | 26.7 |
| Tax-paid | 36,375.3 |
| Remaining in bond November 30, 1902 | 907,351.7 |

# Sweet Wine Production.

FOURTH DISTRICT—Month of November, 1902.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 1,322 | 193,081.0 |
| Brandy withdrawn from special bonded warehouse for fortification | 84 | 4,005.5 |
| Brandy actually used for fortification | 1,322 | 193,081.0 |
| | | Wine Gals. |
| Port produced | | 256,596.24 |
| Sherry produced | | 503,252.66 |
| Angelica produced | | 56,387.84 |
| Muscat produced | | 19,437.83 |
| Tokay | | |
| Total sweet wine produced in November, 1902 | | 835,674.57 |

FIRST DISTRICT—Month of October, 1902.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 7,142 | 1,356,233 7 |
| " " " special bonded warehouse for fortification | 721 | 122,432.5 |
| Brandy actually used for fortification | 7,298 | 1,397,616.2 |
| | | Wine Gals. |
| Port produced | | 1,993,229.59 |
| Sherry produced | | 1,456,049.65 |
| Angelica produced | | 404,511.67 |
| Muscat produced | | 460,779.11 |
| Tokay | | 7,926.86 |
| Total sweet wine produced in October, 1902 | | 4,322,496.88 |

FIRST DISTRICT—Month of November, 1902.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | | |
| " " " special bonded warehouse for fortification | | |
| Brandy actually used for fortification | | |
| | | Wine Gals. |
| Port produced | | 951,627.70 |
| Sherry produced | | 1,987,428.55 |
| Angelica produced | | 209,180.87 |
| Muscat produced | | 24,835.50 |
| Tokay | | 19,765.39 |
| Total sweet wine produced in November, 1902 | | 3,192,838.01 |




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON — CHICAGO
NEW YORK — SAN FRANCISCO
MEXICO CITY — VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

# PUGET SOUND AND ALASKA NEWS

SEATTLE, Wash., Dec. 23, 1902.

WITHOUT exception the wholesale liquor merchants of Seattle state that their business during 1902 has been the best ever, owing no doubt to the enormous increase of population in this state as well as Alaska. The retailers in the liquor business have also had a prosperous year, but their business individually did not come up to the standard of 1900 and 1901. This of course is easily explained when one but mentions the fact that Seattle today has nearly 300 saloons, which is 150 more than two years ago, and about eighty more than one year ago, and when one considers the outrageous rents and high license exacted from saloonmen, one can readily understand that the retail liquor business is a little overdone in this city and is bound to undergo the natural process of adjusting itself to the law of "supply and demand." In other words, the weeding out process must operate, and this, notwithstanding the fact the general business of this town is at its best.

Public Gambling, after running smoothly for over seven months is again closed, which is due to the usual hostilities among the gambling fraternity. This time it was the gamblers of the old tenderloin who thought they had a kick coming because the gambling houses of the new tenderloin were permitted on the ground floor while they had to transact their "business" on the upper floors. They did not take in consideration, however, that even there they were only tolerated at the best for a few months, inasmuch as Chief of Police Sullivan intends to clean out the old tenderloin thoroughly and turn it over to the legitimate business element of this city. Well, these up-town gamblers conducted themselves in a very bad manner, so to speak, by airing their troubles through the press, threatening grand jury investigations for the new tenderloin, etc., and the upshot of all was that Chief Sullivan got his Irish up (and who could blame him?) and closed the town tighter than a drum. He has sent out a fiat that if public gambling is to be tolerated at all under this administration, it will be permitted to exist only below the new dead line; which means that the up-town gamblers got just what they deserved and will have to get out of business or look up locations in the new tenderloin district. Those so-called "Parlor Houses," located up town, have also been notified by the Chief of Police, to vacate their present quarters not later than the 10th of January.

M. Stumpf, a San Francisco saloonman, recently bought the Brooklyn Cafe, one of the best known saloons in this city. Outside of this sale, there were no saloon sales of any importance this month.

Alfred Neaf, of the firm of Neaf & Allen, and one of the best known liquormen in this city, died about three weeks ago in Arizona of consumption. He leaves a widow and a twelve-year-old boy to mourn his loss.

Mr. G. Migliavacca, the well-known wine merchant of Napa, California, paid a visit to his son, Mr. S. Migliavacca of the Migliavacca Wine Co., in this city while on his way East. The old gentleman was pleasantly surprised to see the wonderful progress his son has made in the business during the last few years.

The Bellingham Bay Brewery, which is an offspring of the Olympia Brewing Co., will formally open at Whatcom on New Year's eve. It is one of the finest breweries on the Coast, with the very latest improvements and has been erected at a cost of about $150,000. We predict a great success for this Company.

Mr. P. H. Nolan, the well-known organizer-in-chief of the National Retail Liquor Dealers' Association, is at present in Seattle on "missionary" work. He recently made a very able speech before the local Liquor Dealers Association, urging them to work for a State organization in this State. Mr. Nolan will do his best to bring about such an organization in this territory and certainly will get the moral support of the local Association.

Mr. Nolan states that he will shortly take a flying trip to Frisco.

ARTHUR GERBEL,
Editor "Washington Liquor Dealer."

## Russia Increases Wine Duties.

*Duty on Foreign Wines at Vladivostock.*—The Department has been informed by Commercial Agent R. T. Greener, of Vladivostock, under date of October 8, 1902, that an order was received by the local custom-house early in October to levy, in addition to the usual duty, a tax on all foreign wines of 1.75 rubles (90 cents), and on foreign champagne and cognac of 2 rubles ($1.03) per bottle.

Rainier BEER

Is the sign of progress.
When you see that sign
displayed you will
understand that the dealer
displaying same has
the interests and welfare
of his patrons at heart.

JOHN RAPP & SON

AGENTS

Opposite 8th and Townsend Streets

SAN FRANCISCO

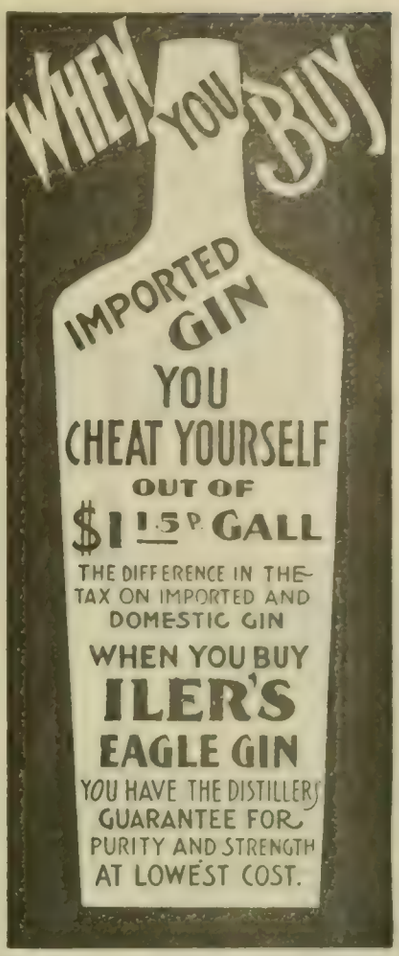
## New Wine Company.

THE Los Angeles, Cal., "Herald" of Nov. 30th, says: Another firm in the business of shipping wine to the East is about to be organized. Papers are ready for the incorporation of the Union Wine Association which is to establish offices in San Francisco at 320 Sansome street, and will have Los Angeles headquarters at 304 South Los Angeles street.

The active men in the new enterprise are George P. Kaufman and John V. Oldham. Mr. Kaufman is to be the president and Mr. Oldham the secretary and treasurer of the company. For many years Mr. Kaufman has been in the importing business in New York, and Mr. Oldham is from Lexington, Ky.

"We will start," said Mr. Kaufman, "with absolutely no strings on us, and with facilities for reaching all of the principal distributing centers of the United States. We are negotiating now for wineries and vineyards, but of course, I would not care to tell where these properties are located other than to say that we, like others, must depend on the north for dry wines and will handle Southern California sweet wines.

"I was particularly drawn to the advantages of going into the California wine business by the showing that California made at the World's Fair at Paris. To-day a comparatively small proportion of the wines sold in the United States is of foreign origin and yet a very small proportion of wine sold bear anything but a foreign label. I believe that there is a future for California wines sold true to label and this is one of the policies which the Union Association will adopt."


WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

OLD TAYLOR
IS
The Premier
Kentucky Whiskey

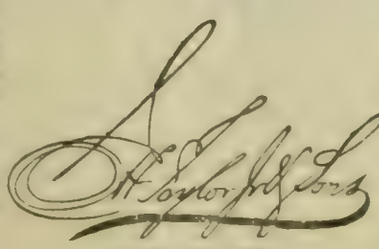
See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.



(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OLD TAYLOR

as brands for their whiskies and in confirming such use to the appellees."

E. H. TAYLOR JR. & SONS.

There is but one Old Taylor Whiskey Distilled in Ky.

SAN FRANCISCO PORTLAND LOS ANGELES

# Illinois-Pacific Glass Co.

SUCCESSORS TO

ABRAMSON-HEUNISCH GLASS CO.
SAN FRANCISCO AND LOS ANGELES

And Pacific Coast Branches

ILLINOIS GLASS COMPANY
ALTON, ILL.

U. S. BOTTLERS' SUPPLY CO.
CHICAGO, ILL.

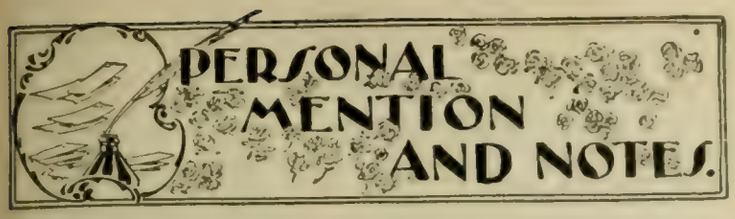
It is a good plan to buy wines and liquors made in California. It is still a better plan to buy California wines and liquors bottled in California Bottles. We make *good bottles* too.

## ILLINOIS-PACIFIC GLASS WORKS

10-12-14-16 MAIN STREET, SAN FRANCISCO

231 Oak Street, PORTLAND, ORE.

312 N. Los Angeles Street, LOS ANGELES.




The E. A. Kolb Co., Inc., of 419 Montgomery street, city have added two salesmen to their force. They are the well known "Billy" Brown, who was formerly with the Bostonians, and Milo Waldron, at one time proprietor of the Davy Crockett on Market street. The men are very capable in their lines, and will devote their time to promoting the popularity of Lemp's Beer, Tom Parker Whisky and Marquette Rye.

The National Surety Company, of which James H. Borland is General Agent on this side of the continent, with headquarters in the Claus Spreckels Building, has enjoyed a splendid business during the past year. The field has not only developed rapidly, but under Mr. Borland's able management, competitors have been pretty well put out of the zone of competition. The Company is one of the greatest and best in the United States. It is accepted as sole surety upon all Internal Revenue and Customs bonds required by the United States Government, from retailers brewers and cigar manufacturers and it also does a general fidelity and bond business. Percy T. Morgan, President of the California Wine Association, is the local Vice President of the National Surety Company.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI.O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

Julius Paul Smith has begun in a systematic way to generally advertise "The Olivina Ideal Vintages." We are glad to note this, as it is a step in the right direction. It is such men as Julius Paul Smith, who have not only the wines, but the means to properly advertise them to the public, who can rapidly promote the consumption of our vinous products throughout the United States. We are sure that Mr. Smith, if he perseveres, will be well rewarded for his outlay, both in time and money, in this direction

F. C. Parker of White Rock fame, made a flying trip to the Coast during the month for the purpose of looking into the status and prospects of his famous mineral water in this market. He found that the San Francisco distributors, Messrs. Bielenberg & Weniger, have been highly successful in placing the White Rock in the best channels of the market. The demand for the water increases steadily, a fact which is not to be marveled at when one considers its exceptional quality and the facilities of the local house for introducing articles of merit.

## Guy Barham for Bank Commissioner.

ONE of the best appointments made by Governor Gage in his entire administration was that of Guy B. Barham, of Los Angeles, as Bank Commissioner, just announced. Mr. Barham is a self-made man and one of the best known among the younger politicians and business men of California. Through his energy and ability he has accumulated a competence and if he desired he could pose in the class of men of leisure. However, he is not of that kind, notwithstanding he is the leader of fashion among the swells of the City of Angels. Mr. Barham's business has for many years been that of Internal Revenue broker, in which line he has controlled all the business of the Southern section of the State. No one would suspect Mr. Barham of being a Web-footer, but he is one just the same, having been born at The Dalles, Oregon, in 1864. In 1866, he came with his parents to this State, where he has since resided. For four years he was Deputy Collector of Internal Revenue at Los Angeles and he did that city good service as Police Commissioner for one term.

Guy Barham is a keen, level-headed and successful business man, and we feel safe in predicting that his administration of the important office of Bank Commissioner will be one of the best in the history of that position. We congratulate Mr. Barham and the people of the State upon his appointment.

## Good for the Brandy Trade.

FOR some reason not made plain, it has been found necessary for the Commissioner of Internal Revenue to make another ruling on the question whether a sweet wine maker who is not a distiller of brandy, is entitled under the Sweet Wine law, to the benefits of this measure, which includes the right to the use of brandy for fortification without paying the Government tax of $1.10 per gallon. The Commissioner has notified Collectors in the various districts that under section 45 of the Act of October 1 1890, the privilige accorded wine growers who are not distillers is the drawing of brandy free of tax from special bonded warehouses, provided they are wine growers within the meaning of the law.

Should the ruling have been adverse, it would have been a serious blow to the California brandy industry, as the Eastern wine makers are large buyers of our brandies to use in fortifying their products. Under this ruling, they are allowed to withdraw brandy from special bonded warehouses in Eastern districts and the tax is not exacted. Incidentally this law which has resulted in the upbuilding of the great sweet wine industry of California, is one of the works of the California State Board of Viticulture, which was destroyed by Governor Budd.

## A Book for Busy People.

WE have received "The Writer's Blue Book," a neat, time-saving publication which shows the Century Publishing Company's system of using capital letters. By an alphabetical arrangement the proper use is seen at a glance. In addition to this, many clear rules of punctuation are set forth, and the proper forms of address—how to address a mayor, or governor, etc. Crown Publishing Company, San Francisco; price, 50 cents.

## Vale Sam McCartney.

THE wholesale trade, not only of San Francisco, but of St. Louis, will read with sincere regret, the announcement, as the result of an attack of paresis, that Sam McCartney, one of the best known whisky brokers in the United States, has lost his mind. Mr. McCartney, for many years past, has suffered more or less from nervous disorders, due largely to the deplorable condition of his eyes, which were partially blinded from boyhood. Last year he was for months a victim of nervous prostration. He recovered to some extent and returned to his business duties. A short time ago, it became painfully evident to his friends that he was a victim of insanity and after an examination by the proper authorities, he was adjudged a lunatic and sent to the public asylum at Agnews.

Only a few friends are aware of this fact and the knowledge is extremely distressing, because it is known that Mr. McCartney had accumulated a fair competence and his friends say that his estate is fully ample to not only maintain his family, but to place him in a private institution where there might be a possibility of his recovery. In his highly excited, nervous condition, the public insane ayslum is the worst possible place in which he could be confined. The excuse for sending poor old Sam to a charity institution is "lack of funds." There is an effort being made by his closest friends to have him removed where he can receive proper treatment. Mr. McCartney's family consists of a wife and young son.



E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES....

None genuine unless name of E. L. CHRISTIN is on label.

PHONE MINT 1326 FOR HAYES VALLEY DISTRICT

*Straight Goods a Specialty, Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

F. LABORY, MANAGER

WE PRINT THE "WINE AND SPIRIT REVIEW." GOOD PRINTING COSTS NO MORE THAN THE OTHER KIND IF YOU GO TO THE RIGHT PLACE

PHILLIPS, SMYTH & VAN ORDEN

503 Clay Street San Francisco

## Morgan Makes Strong Plea.

THE efforts of this journal to make plain the necessity for scientific investigation of existing vineyard conditions, as to disease, also the adaptability of varieties to soils, etc., are evidently not only proper, but opportune. This is a condition that faces not alone the wine men, but the raisin men and the growers of table grapes. This being the case, it is desired to unite all branches of the viticultural industries in a movement to secure governmental aid, as there is little hope of obtaining assistance from the State. To this end Percy T. Morgan, President of the California Wine Association, has taken the matter up and as an initial step has written the following forcible and comprehensive letter to George C. Husmann, Expert in Viticulture, in the Department of Agriculture, Washington; which should start the ball rolling:—

DEAR SIR:—The grape-growing industry in California is suffering greatly for lack of intelligent instruction in the matter of the adaptability of soils in various localities to different varieties of grapes. Planted vineyards are also deteriorating by reason of lack of knowledge and in experience in combating various unclassified diseases which are attacking the vines. The fear of these unknown diseases and want of knowledge of their remedies are also deterring the planting of new acreage.

California almost more than any other section in the United States, has a soil and climate peculiarly adapted to the propagation of the wine grape. The possibilities of the industry properly and intelligently guided are almost unlimited.

The general government has, through its experts in the Department of Agriculture, been of incalculable benefit in the dissemination of practical knowledge in various directions, and no agricultural pursuit needs intelligent help and guidance more than grape growing in California.

We address you on this subject because we are aware of your intimate knowledge of viticulture in California and elsewhere in the United States, and would like to have you bring the matter to the attention of the Secretary of Agriculture with a view of inducing him to send out here one of his body of most intelligent experts and workers in order to co-operate in promoting an effective study of the various conditions which confront grape growing in the State of California.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


The appraisement in the estate of the late Chas. A. Bon has been filed in the Superior Court. The schedule includes the Mont Rouge vineyard and winery in this valley, the family residence in Oakland and business property in San Francisco, the total value of which is $50,000, and against which there is a small incumbrance.

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When you are going to order a good whiskey, either for sale or consumption, you will always be safe in choosing Jesse Moore. Wherever the refiller has not done his disreputable work, the goods are always true to label and standard, and always please. These are the qualities that make brands famous. The Jesse Moore-Hunt Co., report business for the month eminently satisfactory. Orders were plentiful and collections good.

## Fresno Will Plant Largely.

The *Fresno Republican* says: Acres and acres of vines will be set out this year. The local nurseries have all they can do to supply the demand, and, in fact, some single orders for an unusually large amount of vines have been turned down.

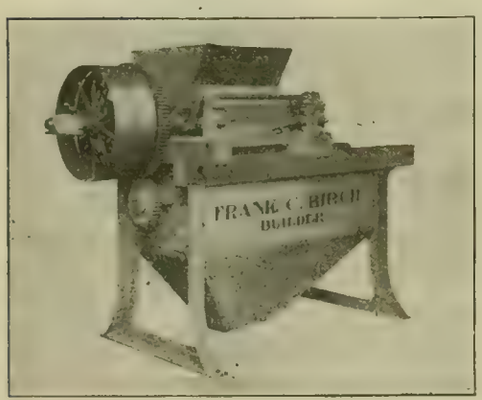
The same report comes from the two local nurseries—the Roeding nursery and the Fresno nursery (Frank H. Wilson). It all depends upon the preceding season, they say. Grapes brought good prices this year, and, of course, raisins were sold to magnificent advantage, so everybody is putting out vines. It is funny, they say, how the past season always governs absolutely, although the trees or vines, as the case may be, will not come into bearing for three or four years. * * *

Another thing worthy of note is that intending planters of vineyards are paying very little attention to the phylloxera. The nurseries report that there is almost no call for resistant stock. In the few cases where there is call for resistant vines, the Rupestris St. George is recommended for the root, and whatever variety of vine is wanted is to be grafted. But, as stated, little precaution is being taken against phylloxera. The belief is still peculiarly held that this section is largely immuse from the disease, and where it has occurred is in old, worn-out vineyards, where the vines did not have enough vitality to offer any resistance to disease. It is believed that a healthy, young vine, can laugh at the disease that has played such havoc in the European countries.

Mr. Wilson does not take that view himself, for he says it is a curious thing that resistant stock is not planted, but the fact is that there is little or no call for it.

While there is a good demand for all varieties of grapes, and a good proportion of Muscats are being set out, still wine grapes have the hold on popularity this season. And it is natural that they should have. Many of the large vineyards, such as the Lucerne at Hanford, the Butler and others, have sold their crops to the wineries in recent years because the net returns were nearly as great and the element of uncertainty, both of drying and of marketing, besides the care and vexations attendant upon curing, are all avoided. This year wine first crop Muscat grapes, brought $12.50, and second crop $11.50. That was equivalent to three and one-half cents a pound for raisins, so, it is not strange that great quantities of wine grapes should be set out this spring.


# Wine Making Machinery




CRUSHER

## FRANK C. BIRCH

Mechanical and
Consulting Engineer

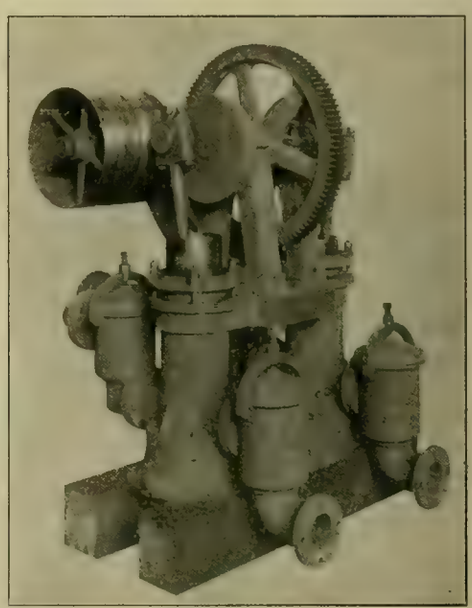
519 Mission Street, Merle Bldg., S. F.

Manufacturer of All Kinds of

**WINE MAKING MACHINERY**

Plans and Specifications Furnished
for Plants Complete.

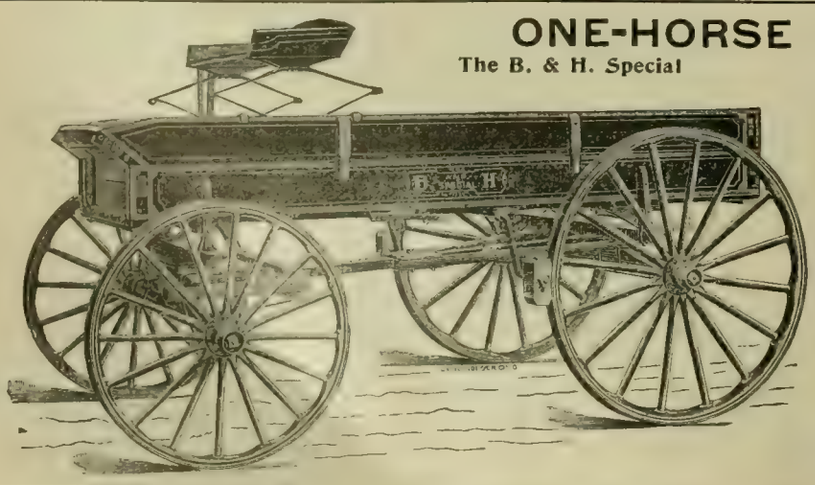
References: California Wine Ass'n, Italian-Swiss Colony and others.



MUST PUMP

## ONE-HORSE FRUIT AND FARM WAGONS

**The B. & H. Special**



| No. | Size of Axles | Sizes of Tires | Estimated Weight | Capacity |
|---|---|---|---|---|
| 10 | 1¼ in. axle | 1½x5-16 in. | 670 lbs. | 1000 lbs. |
| 11 | 1¼ in. axle | 2 x5-16 in. | 680 lbs. | 1000 lbs. |
| 12 | 1⅜ in. axle | 2 x5-16 in. | 810 lbs. | 1200 lbs. |
| 13 | 1⅜ in. axle | 3 x5-16 in. | 825 lbs. | 1200 lbs. |
| 14 | 1½ in. axle | 2x 5-16 in. | 850 lbs. | 1500 lbs. |
| 15 | 1½ in. axle | 3 x5 16 in. | 865 lbs. | 1500 lbs. |

This Wagon is made with Gear Brake instead of Box Brake as shown in cut.

Gears are clipped, not bolted. Bodies are wide, 42 inches out to out, suitable for fruit hauling. Top box is detachable. Seat on hangers as shown above or on Seat Risers. Well ironed throughout. Strong, yet light. Has no equal for marketing and light farm work.

The B. & H. Special is built of high-grade materials.

WRITE FOR PRICES *Mention this Paper*

**BAKER & HAMILTON**

SAN FRANCISCO LOS ANGELES SACRAMENTO

## PERSONAL MENTION AND NOTES.

The many friends and acquaintances of Daniel N. Hanna were shocked on the day following Christmas, by the announcement of his accidental death. Mr. Hanna was a clerk in the employ of Bielenberg & Weniger, Powell and Ellis streets, and was asphyxiated after having acted in the capacity of Santa Claus at his home, on Christmas eve. After the festivities he retired temporarily to his room and within a few moments the deadly monoxide had done its work. Mr. Hanna was 33 years old and a native of San Francisco.

### St. George Winery Destroyed by Fire.

THE plant of the St. George Vineyard Co., at Malter-moro, five miles from Fresno, was destroyed by fire in the early part of the month. The cause was a defective flue in the engine room, and all efforts to prevent the spread of the flames were futile. The conflagration was magnificent and unique, especially when the wall of flame swept through the storage house for sweet wines. The great tanks burst one after another, flooding the place and agravating the situation. When the 95,000-gallon tank burst, the fire fighters found themselves wading knee-deep in choice old burgundy. This monster piece of cooperage is said to have had a capacity 30,000 gallons greater than that of the famous tun at Heidelberg. In addition to the buildings, this season's entire output, which was large, with the regular stock of matured wines, were consumed. The loss was $150,000 partly insured. It is announced that the plant will be reconstructed on a somewhat smaller scale.

The cream of tartar works of Eisen & Veith, adjoining the St. George property, were also totally destroyed. The loss is estimated at about $100,000, very slightly insured.

The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.

NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.

Nicholas Ruinart was the first man to make and sell champagne. In 1729 he founded his house to make "Ruinart Champagne," "the best in the world." The phenomenal popularity of Ruinart Champagne is one of the striking features of the business of 1902. In this territory, under the able management of Col. Varney W. Gaskill, the wine has won favor with the best clubs, private families and at public functions. Col. Gaskill's European tour gave him a good insight into the needs of the trade, and he made a hit when he returned to San Francisco with the Ruinart Champagne.

Sorrows remembered sweeten present joys.

Rashness is the faithful, but unhappy parent of misfortune.

To reform a man you must begin with his grandmother.

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE.

California Nursery..... ⅛ Page
Coleman & Abadie ..... ⅛ "
Wm. J. Laferriere ..... ⅛ "
Mott's Cider—T. W. Collins & Co., Agents ..... ⅛ "

RECONSTRUCTED.

F. C. Birch—Enlarged.....
Illinois-Pacific Glass Co.....
Rainier Beer .....
Rome Harris.....
E. L. Christin.....

## Wine Men Get Out Your Hammers.

NOW is the time that the need of organization is felt keenly by those wise wine men who know the danger that lurks behind the proposed French reciprocity treaty. If the present prosperous condition of the industry is to continue, that treaty must be defeated, or that clause affecting our native wines eliminated. The wine producers of New York and Ohio should join those of California in fighting this pernicious measure.

A strong effort will doubtless be made to ratify the Cuban treaty and if that goes through it will make the ratification of the other treaties comparatively easy.

A dispatch from Washington, under date of Dec. 26th, says that the Michigan Sugar Manufacturers' Association have forwarded an urgent appeal to their Senators and Representatives in Congress to use their influence to defeat the measure. The National Association of Beet Growers will take similar action. The dispatch further says:—

"There is a movement on foot, to form an alliance on the part of all American industries threatened by the several reciprocity treaties now pending, including the Newfoundland and French treaties, as well as the Cuban tariff instrument. The French treaty would admit virtually free of duty into this country French knit goods, notions, silks and wines. New England manufacturers say this would hit them, even as Cuban sugar reduction would cripple the beet sugar industry."

The grape growers and wine men of this country are now protected by a duty of 30 cents per gallon and they could not successfully compete with French wines admitted practically duty free. This being the case the question is, what is to be done? It is too late to hold mass meetings to protest, so there is nothing left but for each man in the industry and trade to write to the Congressman in their respective districts and to both United States Senators, urging them to use every possible effort to defeat these recoprocity measures. Their adoption would strike a disastrous blow to California.

Now, Mr. Viticulturist, Wine Maker and Wine Merchant, you know the foregoing is true and it shows you what your duty is. Do not procrastinate. WRITE NOW and be emphatic.

## Pure Food Laws.

A CIRCULAR is being distributed by the State Dairy Bureau calling the attention of retail merchants to the statutes of 1899, requiring all dealers to properly brand each and every package of butter which has been "processed" or "renovated." It appears that this fraudulent article of food is making its way in this market, and that where it is not marked as sophisticated, it is calculated to deceive any but an expert, as it is sweet and well flavored when first placed upon the table. However, it has the vile qualities in suspension and they soon appear and the butter becomes rancid. It is evident that the time has arrived when there should be a general movement for the protection of the public from frauds, not only in food stuffs, but in liquors and drugs. Investigations made by the United States Senate and by the Department of Agriculture, have brought to light the fact that almost every staple article of food or of medicine has to a considerable extent been counterfeited. It appears that in some cases, the counterfeits are harmless, but at the same time they are a deception and are an imposition upon the producer of the pure article; in other words, there should be no means by which these sophisticators could legally get their goods before the people for sale. This State has a pure food law, which is one only in name, and is one of the worst sufferers from this kind of fraud. Our wines are either adulterated by unscrupulous dealers, or sold under false labels, our olive oils are mixed with cotton seed oil and branded as pure California product, inferior Eastern fruit is marked as "California" and so on.

No one but those who profit by such work, could with reason object to the passage of a national law so complete in its scope as to cover and remedy all these evils. There is a bill now before Congress, which has received a favorable report from the house committee, but there was only a majority of one in the committee favoring it, so its fate in the house is probably defeat. There is a great deal of money and mighty influence back of these people who are opposing the measure and the opposition includes nearly every one of the great food manufacturers and distributers of the United States. On the other hand there is only the desire of a certain number of honest law makers in Washington, to do something to protect the public stomach and health.

California certainly needs protection for its wines by reason of the fact if there was a law by which the vinous products could go to the producer in their original purity and under a label showing their origin, the progress of the industry would be a splendid one. If the wine makers of California and the Eastern and Southern States in which wine is produced, would combine in demanding the production of a national pure wine law, we believe it could be passed. This idea is reasonable because of the fact that it would not have the opposition of the powers heretofore mentioned and would only be opposed by a certain class of wine men who are not influential in Congress. The effort is certainly worth the making.

We have received from Alfred F. Osborn, 34 Beaver street, New York, a copy of Osborn's Annual Guide to Agencies. This is a hand-book of widely useful information for wholesale and retail liquor dealers, hotels, clubs, etc. The book, which is sold at the small price of 25 cents, contains a great deal of information that will be found useful in any kind of a counting house. Mr. Osborn, the compiler, has been identified for years with the trade and knows how to put his information in proper shape.

## The St. Louis Exposition.

GOVERNOR-elect Pardee, is evidently of the opinion that California should be properly represented at the great Louisiana Purchase Exposition in St. Louis in 1904. This is indicated by the fact that he is at this early date gathering information and suggestions from all available cources as to the estimated cost of a State exhibit and ideas as to its necessary scope. We are glad to note this fact, and we trust that when Mr. Pardee takes his seat when the legislature gets down to work, he will see that a bill is introduced bearing a liberal appropriation for this enterprise, and that it is safely piloted through the two houses. In so doing, he will be doing a goodly act for his State.

The St. Louis Exposition will be the greatest world's show ever held. An idea of the vast extent of this exposition may be gained from the fact that the total space under roof in the principal structures, not including courts and galleries, will be 117 acres, while the number of carloads of exhibits now assured, exceeds that of the Chicago Fair by over two thousand. The great nations of Europe will all have elaborate displays. South America and the various colonies will be fully represented. California wine men will have had quite a rest from paying exposition expense bills by that time, and it will be well for them, to prepare to make an exhibit of their products that will let the world know the fine progress the viticultural industry of California has made within the past few years. It would be good for every man who is interested in having the State represented properly at St. Louis, to write to his Senator and Assemblyman at Sacramento, urging him to support the measure and giving his reasons therefor.

## Mr. Morgan's Wise Observations.

ELSEWHERE in this issue will be found a paper prepared by Percy T. Morgan, President of the California Wine Association and read at the recent Horticultural Convention. It is entitled "Grape Growing and the California Wine Industry," and should be read with deep interest by all who are concerned in viticulture in this State. Mr. Morgan is master of his subject. He collects his facts and makes his deductions in a very entertaining and instructive manner. He points out some dangers to be avoided and if these precautions are taken the future of the industry seems assured, always provided it is not crushed by reciprocity schemes. In short, the article is one that should be carefully read and then filed away for future reference.

## Grafting and Budding Vines.

WE have received from the College of Agriculture of the University of California, Bulletin No. 146. This is a treatise on new methods of grafting and budding vines, by E. H. Twight, Specialist in Viticulture. The pamphlet is profusely illustrated and the various grafts that are popular in these latter days, are very carefully and explicitly described. It should be of much assistance to vineyardists and can be had by application to the proper authorities at Berkeley.

## Wine and Brandy Receipts.

Receipts of Wine, by rail, from interior cellars, for the month of December, 1902, were 1,652,309 gallons Brandy, 210,037 gallons.

# Obituary

THE native wine industry of the East has lost one of its most prominent figures by the death of Jules Masson, of Hammondsport, New York. Mr. Masson was the superintendent and vice-president of the Pleasant Valley Wine Company, and had been an important factor in the growth and development of that now important institution, from its humble beginning to that of the leading manufacturers of champagne in America. The deceased was born in Marnez, France, Sept. 22, 1823. His early life was devoted to the culture of grapes and the study of the manufacture of sparkling wines. In 1852 he came to this country and located in Cincinnati, where he connected himself with the wine house of M. Werk & Son. In 1869 he went to Hammondsport and purchased an interest in the Pleasant Valley Wine Company, in connection with his cousin, Mr. J. D. Masson. He leaves a widow and seven children.

## Morris B. Edinger.

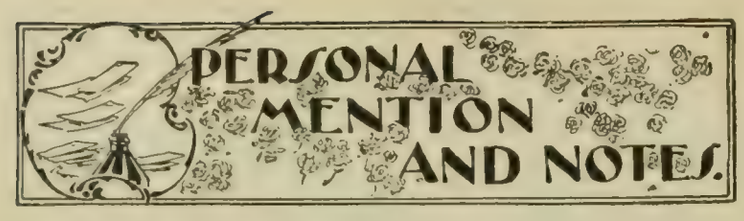
A DISPATCH from New York, dated Dec. 26th, announces the sudden death in that city, of Morris B. Edinger, head of the house of Edinger Bros. & Jacobi, on that date. Mr. Edinger was on his way to business, and was stricken with apoplexy on an elevated train. He was taken in an ambulance to his office, where he expired two hours later. He was 63 years old and had been engaged in the wine business thirty years, during the most of which time he was identified with the California wine trade. Edinger Bros. & Jacobi are very extensive dealers in California wines and brandies, and are general agents of the immense house of Lachman & Jacobi, of this city. Deceased was highly respected by all who knew him, for his probity and kindliness of nature. At this writing no further information regarding Mr. Edinger is obtainable.

## Charles Meinecke.

While the first forms of the REVIEW are on the press, a cablegram announces the death, on December 30th, of Charles Meinecke, head of the house of Charles Meinecke & Co., of this city, at Wiesbaden, Germany. We can only state briefly at this time that Mr. Meinecke passed over at the ripe age of seventy-six years, and that the business, which has been established for more than a third of a century, will be continued as formerly by Henry Kunz, the managing partner, and the widow of the deceased.

## Franklin W. Whiteside.

Franklin W. Whiteside, one of the best known gaugers in the United States Internal Revenue Office in this city, died on the 22nd inst., from the bursting of an artery. He had been ill a long time. Mr. Whiteside was widely known, not only among the trade, but among the general public. He was a veteran of the war of the Rebellion and a member of Rincon Commandery, G. A. R., and a Mason. He was a kindly soul and will be missed by all who knew him, either as a friend or in business relations.




Simon Levy & Co., the well-known importers of high grade specialties, such as Araks Swedish Punsch, Hill's & Underwood London Old Town Gin, Dry Gin, Sloe Gin, Orange Bitters, Legler Perrod Couvet, Absinthe and Kirsch Wasser, etc., report business excellent. The house has enjoyed a fine, active trade throughout the year and Mr. Levy says he knows no reason why the present prosperous conditions should not continue indefinitely.

Theo. Gier was up from Oakland Monday on a busine trip. Mr. Gier is being discussed very generally in Oa land as an available candidate for mayor. Mr. Gier is o of the most enterprising and up-to-date of Oakland's bus ness men and there is no doubt that he would give th city the best administration it has ever had should he l elected.—*Livermore Herald.*

---

The Wetmore-Bowen Co., are justly proud of the fa that the history making Pacific Cable, was christened wit a bottle of Cresta Blanca sparkling wine. Photograph of the bottle in its silver basket were sent to Honolulu t arrive in time for the ceremonies there.




The Seattle Brewing & Malting Company, whom the public can thank for the production of the delicious article known as Rainier beer, are sending out a very fine calendar to their friends this holiday season. The central figure is the head and bust of a beautiful young woman, representing the ideal type of the American girl. The rich background in which reds and browns predominate, is surrounded by ornamental gold scroll work on a further background of gold spangled, pinkish tan. The work is in the highest class of lithography and could not well be improved upon, as it reveals new beauties on close inspection, which is something unusual.

We acknowledge receipt of a book entitled "whiskies" by Edgar R. Preyer, of 45 Beaver street, New York. It is issued for a source of information and a guide to the liquor business. The work fills 150 pages of a nicely bound volume and is certainly all it claims to be. The general article discriptive of whiskies, their production, etc., is unusually well written and can be read with interest by the man who does not know a sour mash from a rye whisky as well as by the experienced whisky man. There is all kinds of information in the book that will be of value to the trade, with an interesting chapter illustrating the development of whisky production in Kentucky. The book is only $1.00 per copy and is well worth the money.

## Grape Growing and California Wine Industry.

Continued from page 15.

the first victim for the sacrifice that comes to the mind of the administration appears to be the wine industry.

RECIPROCAL DISADVANTAGES.

Only the other day the newspapers recorded the fact that into our new possession, Porto Rico, the wines of Portugal were to have reciprocal advantages. This is a direct blow at California, for after paying the heavy expense for cooperage and the freight on wines to Porto Rico, California is little better off with the reduced tariff in competition with the cheap surplus from Europe than if no tariff existed. We have been looking to the new territories acquired by the United States and to the Cuban field for a market in which our industry could find expansion, but unfortunately we are regarded in Washington as a distant and politically unimportant corner of this great country. Able men who could politically benefit us by reason of their experience and acquaintance with the intricacies of legislation are seldom allowed by the people of California to retain their seats in Congress for more than one or two terms. New "isms" of all kinds are apparently more favored by the people of California than are the interests of their great State; they appear to think that they can continually change their representatives in Congress and then expect to obtain any recognition from "the powers that be," when experience has demonstrated that until a man has been in Congress for several sessions he is as valueless in shaping legislation as a ship is useless without a rudder.

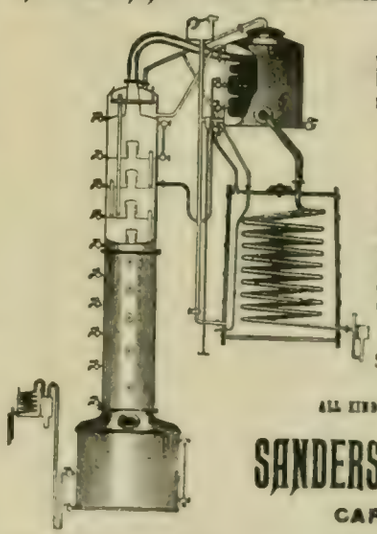
TIME TO WAKE UP.

The people and the growers of California are more to blame for the scant regard which is given to Californian interests in Washington than is the administration. The magnificent and upright man who now graces the presidential chair cannot be expected to absorb by intuition conditions which affect every corner of this vast country, and unless these conditions are brought to his attention, and to the attention of Congress through the proper congressional channels by men whose long acquaintance with their colleagues can compel favorable attention, the President cannot be expected to know that here on the Pacific Coast we have a tariff in the shape of railroad freights on cooperage stock westbound, and on wine eastbound, which goes a long way toward neutralizing the customs tariff on wines landed on the eastern seaboard from abroad at prices initially so low that an attempt to compete would starve and destroy the California wine industry.

No great things are accomplished without working for them, but Californians appear to think that by some God-given influence favors are to be bestowed upon them without their even asking for them.

It may be that the climate and ease of living in California have made us indolent, but I say to you people of California that if you do not wake up and make yourselves heard you will find yourselves distanced by the more energetic, self-assertive, cohesive and unit-acting people of other sections, and after the harm is done you will be crying out and blaming everybody and everything except yourselves for the conditions for which you alone are responsible and blamable.


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This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

This Still has the advantage over all others, as it is economically operated and separates the aldehyde and other inferior oils and makes a pure and high-class brandy and reduces the cost fully ninety per cent. in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON Stockton, JOHN WHEELER, St. Helena

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Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

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And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office.* S. E. COR. MARKET & SECOND STS.

NEW YORK BRANCH. S. COR. WATTS & E. WASHINGTON STS.

## How to Popularize Native Wines.

It would be an interesting experiment in temperance reform to popularize our native wines at low prices, in competition with whiskey.

The above is the concluding sentence of an editorial in a recent issue of the New York Times. It seems to me, Mr. Editor, that the writer of the editorial has made a very happy and useful suggestion.

But the problem is, How to popularize our native wines at low prices, in competition with whiskey? If the wine growers of the United States could solve this problem, they would see their business increase "by leaps and bounds," and the wine industry would become one of the largest and most profitable in this country.

The trouble is, that our native wines can never be popularized under the present system of distribution and of reaching the consumer. Whether it is in a large city like New York, or in a small town, it is difficult, if not almost impossible, to get good native wine at a low price. In other words, there are in the United States no such places for the sale of wine as you find in France or in Germany. In this country, the saloon is the popular place for distribution and sale of wines and all kinds of drinks.

Now, it is very evident that the saloon never has been and never will be any agent for increasing the sale of wine. The saloon is the place to get beer and whiskey. In fact, statistics show that fully seventy-five per cent of the saloons in all the large cities are controlled by the brewers and distillers.

It is also very evident that, if our native wines are to be popularized, there must be places where such wines can be obtained at low prices. With the exception of a few saloons and "wein stubens," conducted by foreigners and patronized by those of foreign descent, there are no really decent places in this country where a gentleman or a lady can go and get a glass of wine outside of the restaurants and hotels. It is this fact, and this condition of things, that has kept down the wine industry and the consumption of native wines. Added to this has been the narrow policy of the hotel and restaurant keepers in charging unreasonably high prices for wines. We all know that a bottle of wine can be sold at a good profit for 40 or 50 cents, but we also know that the hotel and restaurant keepers usually charge $1, and often resort to the deception of putting native wines under French and German labels in order to have an excuse for their exorbitant charges.

The remedy for the present unsatisfactory condition of the wine trade seems to be in organizing better channels of distribution. In other words, there must be, all over the country, places where a good glass of wine can be obtained for 5 cents. Such places for the sale of wine can be started and made to pay. If the sale of wines could be conducted in this country as it is in Europe, the business would be put on a higher level than the saloon, and hundreds and thousands of people who now seldom or never drink wine of any kind would become wine drinkers with benefit not only to themselves but to the wine industry.

The time should soon come when the large and wealthy wine-growers will show some enterprise by backing and promoting the establishment of "wine rooms." There is no doubt that they could be made to pay, as there are large profits in selling wine at retail. At 5 cents per glass, native wine can be popularized in competition with beer and whiskey. But our native wines can never be popularized by the saloon, or by the hotel and restaurant keepers, who charge unreasonable prices for light wines.—*American Wine Press.*

## The Newspaper Publisher.

HERE is a little old straight-from-the-shoulder talk about matters lying near to our heart, says "Newspaperdom."

There seems to be a feeling among business men that a newspaper has no business to make money. Why not? It is the most exacting business in the world, the most trying in every way. It means long hours and the greatest care in its conduct. The newspaper has the entire public to deal with. It is criticized on all occasions. It has to deal with all the cranks in the community, and to do this successfully requires judgment and patience.

It has power, and that power, to the credit of journalism, is nearly always wielded for the public good. No question of vital concern to the home people fails to find a strong support from the home newspaper, and this, too, without remuneration. The publisher spends his money to further these projects, and the community never gives a thought to the matter of cost to him. It is not paid out of the public pocket.

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THE
PUGET SOUND?

IF SO, ADVERTISE
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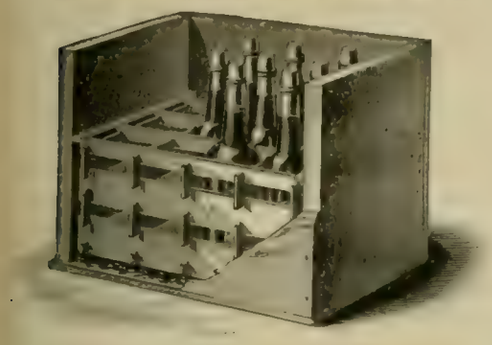
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**ST. LOUIS, MISSOURI**

## Looks Good for California Wine.

THE following article from the "London Mail" of recent date will be read with interest by California wine men. These conditions herein described, should mean not only a very general increase in the demand for California wines throughout England, but better export prices:

"Connoisseurs of wine will learn with regret that the vintage of 1902 will probably never be famous. So far as we can ascertain, the champagne vintage has been a complete failure.

"This is perhaps rather too pessimistic a view, but there is no doubt that, so far as the finer kinds of wines are concerned, the year will rank among the poorest on record. Not only has there been a diminished yield in nearly every wine-producing district in Europe, but the quality of the grapes has in many cases proved mediocre.

"The latest reports show that the total yield of wine in France will scarcely exceed Messrs. Gilbey's estimate, made a month ago, of 880,000,000 gallons, which is about 264,000,000 less than France alone will consume. But while the average Frenchman's supply of "vin ordinaire" will be shorter than usual and the price no doubt a little higher, the English connoisseur may console himself with the reflection that of champagne alone there is in store a sufficient quantity to satisfy the world for the next five years. In fact, so far as high-class wines are concerned the world is always a few years behind the wine-grower.

"The correspondents of 'Ridley's Wine and Spirit Trade Circular' in the chief wine centres of the Continent give some interesting particulars of the yields. From Bordeaux, the chief centre for clarets, it is reported that most of the superior growths have yielded nearly as much as last year, but only half as much ordinary wine has in most cases been forthcoming. The quality is said to be good. At Beaune the yield is a third less than last year for red wine, and two-thirds for white. In Anjou and Touraine, where the sparkling Saumur comes from, the yield has been one of the worst for many years, and sparkling Saumur of 1902 will not be heard of.

"In the Tarragona district of Spain the failure of the vintage is described as the most calamitous since 1854, and in other districts the condition of things is almost equally bad. The most favorable report of all is from Oporto, for in the Douro valleys the frosts and rains which played havoc elsewhere were escaped. Yet it is said that "vintage" port of 1902 will be scarce.

"The good weather that prevailed in the champagne district of France did something to remedy the unfavorable state of affairs, but although the yield has proved a little better than was anticipated, few of the wines will find their way into the cellars of the leading houses.

"The Rhine and Moselle wines will be poor in quality, as well as meagre in quantity. In Sicily only half or two-thirds the quantity of last year's wine will be produced. It is believed, however, that the Marsala will be satisfactory. In Madeira the yield has been quite disappointing, although the quality is said to be good."

## 132,000 Deaths from this alone.

One special danger menaces those who live well, who can use champagne and fine liquors, and that is Bright's Disease. Posted clubmen understand this so well that many have tests made every few months. Others drink nothing but dry wines. But still the deaths reported from Bright's Disease and Diabetes are increasing at a fearful rate. The last census reports show that since 1890 the increase has been nearly fifty per cent and that the deaths in the United States alone from above causes and diseases growing out of them last year reached the enormous number of 132,000

Hence the importance of every clubman knowing this one fact, viz.: "That Bright's Disease and Diabetes are now positively curable in about 87% of all cases. The Fulton Compounds are now saving the lives of hundreds, and will, when better known, save the lives of thousands who are now with little hope.

If you question this momentous statement, ask R. M. Wood, the Editor of this paper. He knows personally of a number of recent recoveries. Send for full descriptive pamphlets to

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Mills Building, San Francisco, Cal.

## Adaptation of Resistant Stocks to California Conditions.

*By E. H. Twight, University Instructor in Viticulture at the State Fruit Growers' Convention.*

IN a retrospective survey of the early history of the reconstitution of French phylloxera devastated vineyards on American resistant roots no feature is more conspicuous than the numerous failures recorded. These failures arose from very varied causes, among others almost complete ignorance as to the class of soil in which the American vines grew naturally, want of practical information with regard to their grafting affinities with European stock, uncertainly in respect to the varieties and even species planted, their doubtful resistance and occasional negative resistance to strong attacks of the phylloxera and final adherence to the old methods of shallow preparatory cultivation in creating new vineyards.

We find to-day the same things to be overcome in California, with this point in our favor, that we have the past experience of other countries to lead us in the solution of those problems.

If we study the conditions of adaptation of resistant stocks in our California soils we find that one of the most important factors which had to be overcome in many vineyard districts of Europe will not cause us any trouble "Chlorosis," the disease caused by the presence of an excess of lime in the soil, has not to be dealt with, for our California soils as a very general rule do not contain carbonate of lime in any injurious quantities.

What we have to deal with in the choice of our resistant roots is the compactness of the soil, the conditions of moisture, the fertility of the land, in some districts the amount of alkali contained in the soil.

The compactness of the soil, generally due to an excess of clay, is an obstacle to the growth of many varieties of resistant stock; their roots do not penetrate easily, the ground is cold and often wet, and the Rupestris and Riparia, for instance, do poorly under these conditions. On the contrary the Lenoir, Champini, Riparia x Rupestris 3306 and 101.14 will do well; the Solonis x Cordiflora, Rupestris 202.4 will do still better, the last three varieties 3306, 101.14 and 202.4, having a higher resistance to phylloxera, should be our choice. If we examine the probable cause for that special adaptation to heavy soils we find that the varieties growing better in heavy soils have larger and more fleshy roots than we find in the Rupestris or Riparias.

The Moisture, when in excess, is also an important factor in adaptation, as it checks the growth of the radicular system. Vines growing in a very moist place may have a vigorous aerial growth but the root system is generally weak; such a vine will suffer greatly if for some reason the supply of moisture should fall below the average. On the other hand a moist soil will help a vine in its fight against the phylloxera, and we may see in such conditions a stock inferior in resistance do fairly well. As a general rule the Solonis hybrids or the Solonis itself are good in such soils. Among the most promising hybrids of Solonis are the Solonis x Riparia 1615 and 1616, and the Solonis x Cordifolia, Rupestris 202.4; they are far more resistant than the straight Solonis.

The fertility of the soil is a condition effecting adaptation that we cannot overlook; a Riparia, a Solonis, will turn yellow and sick in a soil where a Rupestris could do fairly well. This does not mean that a Rupestris will not do better in a good soil than in a poor one, but simply that it is more rustic in its adaptation.

I do not intend going over the value of the resistant stocks that have been commonly used in California (Riparias, Rupestris, Lenoir, Solonis); they are fairly well known though their adaptation does not seem very clear in the minds of many. We see every day Riparias planted on gravelly hillsides where Rupestris should be used, Rupestris or Riparias planted on stiff clays where Lenoir would be superior, or on moist locations where the Solonis would be better adapted. What I want to call your attention to is the numerous valuable stocks well adapted probably to some of our difficult soils, and that have only recently made their appearance in our nursery catalogues though they are they are thoroughly known now in other countries.

Hybrids.—Those resistant stocks are hybrids that have been obtained by crossing varieties to try and widen the range of adaptation or to increase the resistance of some varieties. In creating those hybrids at first the object was to take a vinifera vine (such as Carignane), cross it with a resistant (such as Rupestris) and obtain a direct producer (Carignane x Rupestris) that would be resistant and would not need grafting. The results in that direction have been fairly good regarding the resistance of the stocks obtained but not in the bearing qualities. At the same time by crossing American varieties good results were obtained in bringing in the qualities of some stocks that were before considered as valueless on account of the difficulty to make them grow from cuttings or to graft them. Thus the Vitis Candicans, the Vitis Cordifolia, the Vitis Berlandieri crossed with easily rooted varieties such as Riparia, Rupestris, Solonis, gave some stocks which in compact, in moist, in dry conditions, proved to be very valuable.

The hybrids of Ruparia x Rupestris also gave very good stocks. Two classes have been created:

The Vinifera x Americans are hybrids between our actual wine and table grapes and resistant stocks.

The Americo x Americans are hybrids between two or more resistant stocks.

They are not supposed to displace the ordinary stock, but to take their place in locations more difficult to reestablish.

### DRY LOCATIONS.

| VINIFERA X AMERICANS— | AMERICO X AMERICANS— |
|---|---|
| Bourrisquou x Rupestris 603. | Rupestris du Lot. |
| Pinot x Rupestris 1305. | Riparia x Rupestris 3309. |
| Carignane x Rupestris 501. | Riparia x Cordifolia Rupestris 1068. |
| Cabernet x Rupestris 33A. | |

### WET SOILS.

| | |
|---|---|
| Mourvedre x Rupestris 1202. | Solonis x Riparia 1616. |
| Aramon x Rupestris 1. | Solonis x Cordifolia, Rupestris 202.4 |

### COMPACT SOILS.

| | |
|---|---|
| Aramon x Rupestris 1. | Solonis x Cordifolia, Rupestris 202.4. |
| Bourrisquou x Rupestris 601. | Riparia x Rupestris 3306 and 101.14. |
| Mourvedre x Rupestris 1202. | Riparia x Cordifolia Rupestris 106.8. |

This table shows some of the soils in which hybrids may be very useful; certain hybrids such as those of Riparia x Rupestris may displace entirely the Riparia and Rupestris on account of their wider range of adaptation and affinity.

In both groups of Americo x American and Vinifera American hybrids we can find some varieties well adapted to our special conditions; in both we find a good resistance to phylloxera in the selected numbers of stock. Which should we plant in our vineyards?

It may be said in a general way that the American x American hybrids, as well as the ordinary American stocks, make the vinifera scions that are grafted on them bear more heavily than they would if they were on their own roots. They come into full bearing earlier, and generally the fruit will also ripen a few days earlier. The grapes may be a little lower in sugar than when growing on their own stock, and some authorities claim that their flavor may be affected slightly. The heavy bearing of the vines grafted on these stocks will exhaust the land sooner, so that fertilizing will have to be resorted to earlier, and it is a known fact that heavy fertilization affects the quality of the grapes.

On Vinifera x American roots the scions of vinifera after grafting give about the same results as on their own roots.

From these remarks we may conclude that the American resistant stocks and their direct hybrids will probably be favored by those who look to quantity more than to quality, while for the fancy wine grapes, table grapes or raisin grapes, Vinifera x American may be chosen. The choice between the two groups is mainly an economic question.

All these varieties together with several of Mr. Munson's varieties have been tested in other countries with satisfactory results; we need them for many of our soils. We have adobe soils which remain wet, others that dry up and crack; we have sandy lands, white ash lands, gravelly lands, which should be investigated. We have lost already many valuable years. I should like to impress on this Convention the need of erecting experiment plots to test the adaptation and affinity of a collection of resistant stock to such an extent that we might say to each vineyardist when his time comes to replant: this is the stock adapted to your land, so that he will not run any risk of again losing his vineyard. With more than 200,000 acres planted to vineyards and valued at $40,000,000 to $50,000,000; with $25,000,000 or $30,000,000 more invested in wineries, packing houses and driers, making a total of $65,000,000 to $80,000,000 invested in the viticultural interests of the State of California, representing over one-half of the total viticultural interests of the United States, we ought to be able to keep ahead or at least to protect ourselves.

Phylloxera is spreading gradually from north to south; it is nearing the Tehachapi; all California viticulturists whether wine men, grape men or raisin men, ought to see that their interests are protected. Our viticultural department of the State University ought to have an appropriation that would enable it to carry on that work, to establish those stations for the study of resistant stock, to study new methods of vinification, etc. Australia and Cape Colony are doing more with their limited area of vineyards than we are.

I hope that this convention will see the importance of these investigations and use its influence to see that they are carried out.

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A non-alcoholic beverage has been put on the French market which has been produced by fermentation, and which contains natural carbonic acid gas. In place of the thus far customary methods of fermentation, a process invented by Dr. Pitory of Reims is used. This process of fermentation produces in the fermented liquid carbonic gas, but no alcohol. A new nutritive body, purely vegetable in its character, and named dextranose, results, besides the carbonic acid gas. The fermenting agent, leuconos toc dissiliens, is gained from the dust of the dried eucalyptus tree leaves.—*Nat'l Bottlers' Gazette*.

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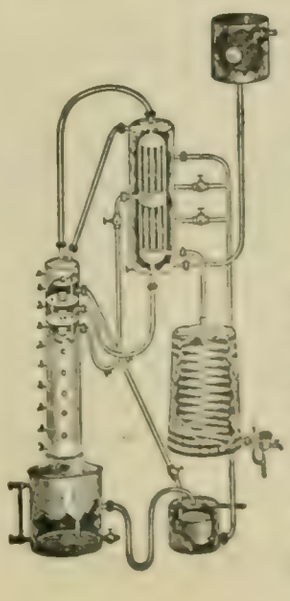
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# WINE AND VINE NEWS OF THE STATE

E. E. Johnson, a wine-maker of Oak Park, has filed a petition in bankruptcy, giving his liabilities at $10,064.75.

It is estimated that 30,000 gallons of brandy will be made at Greystone distillery this season.

From 1¾ acres of Cornichons located a few miles from Martinez there were sold this year $783 clear of all expense.—*Contra Costa Gazette.*

T. S. Orr, of Occidental, has made numerous improvements to his winery and has now on hand over 100,000 gallons of wine ready for shipment.

Many of our ranchers are seriously contemplating the planting of wine grapes. It is known that this crop will do well on the Fallbrook hills.—*San Diego Union.*

The Selma winery of George West & Son, Incorporated, is reported to have crushed 8,500 tons of grapes during the past season.

H. B. Wagoner shipped 2,000 gallons of grape brandy to New York and 1,000 gallons of prune brandy to San Francisco this week.—*Livermore Herald*, Dec. 13th.

The *Tulare Register* says that indications point to a largely increased planting of vines in all sections. This is indicated by the fact that stock to plant with is almost unobtainable and rooted vines scarce and high.

The Earl Fruit Company reports the sale in the East of a carload of Emperor grapes, from the Minnewawa vineyard, for $2,744. Four other carloads sold previously each returned over $2,000.—*Fresno Democrat.*

The *Reedley Exponent* in a late issue says: The Italian-Swiss Colony at Kingsburg has done a remarkably big business this season and recently was receiving and crushing daily between 200 and 300 tons of grapes.

Eleven acres owned by T. J. Alexander, of Temperance Colony, this year produced 31¼ tons of fine raisins, which brought $2,812.50, and 30 tons green grapes at $345; total $3,157.50.—*Fresno Republican.*

Grape growers are strictly in it this season, observes the *Tulare County Times.* The yield has been large and prices for both raisin and wine grapes have been good. The area in vines will probably be largely increased the coming season in this valley.

Plowing for the new vineyard which will be set out by the Mt. Diablo Vineyard Co. has begun on the Donner tract. The company intends to set out one hundred acres in choice variety of table and wine grapes. Joseph Frank has ten acres of land in shape for planting vines one mile below Clayton.

The big winery at Asti is to have another extension. Six 28,000-gallon wine tanks are being constructed for the purpose. During the last season about 800,000 gallons of new cooperage were put in use. The capacity of the winery is said to be about 5,000,000 gallons and is being enlarged annually.

The grape crop of the Anchor vineyard this year was as follows: From a four-acre tract, fifty-four tons of fresh Sultana grapes were picked and sent to the winery; from a five-acre tract ten tons of dried Sultana grapes were obtained; from a 110-acre tract 111 tons of dried Muscat grapes were obtained. The raisin pack this season will amount to about 1,200 tons.

Fifteen hundred full carloads of grapes and other fruits were shipped from Lodi during the season and at least 250 additional care were sent out in less than carload lots—these figures including green fruits, etc., as well as grapes. Of these, 245 were of table grapes worth $245,000, and 1,225 were of wine grapes worth $376,675. To these must be added the value of the 250 cars or more sent out in broken lots, at least an additional $100,000, bringing the grand total up to $721,675.

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# WINE AND VINE NEWS OF THE STATE.

The experience of vineyardists in disposing of their second crop of grapes this year has convinced all of the necessity of building several new wineries about Selma. The *Sanger Herald* says: The association wineries in this part of the State crushed 60,000 tons of grapes during the season of 1901, whereas this year they have already crushed over 130,000 tons, and there's more in sight.

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The new winery of the Italian-Swiss Colony, at Lemoore did an immense amount of business during this vintage. It turned out 750,000 gallons of wine and distilled spirits, of which 250,000 gallons was muscatel, 50,000 angelica, and 75,000 gallons sherry. The capacity of the plant is to be doubled for next season's operations, by the addition of another big crusher.

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Four years ago A. Chapadelane bought an eighty-acre farm near here for $5,500. This year from the twenty-six acres of vineyard on it he got 335 tons of grapes, mostly of white wine varieties. For his Tokays he got $22 per ton; but his wine grapes went on a contract at only $12 a ton; yet he received $5,100 for the crop—almost enough, not counting expense of crop, to pay for his place in one year, at low prices, and the balance of the farm returned him a good profit, too.—*Lodi Sentinel.*

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A notable example of what can be accomplished in grape growing is that of H. Giochino, who bought, two years ago, the Kern Dowdy place, situated on the Bodfish road, five miles west of Gilroy. On the place are twenty acres of vineyard, and this year the grapes gathered from it yielded 22,000 gallons of wine. He has disposed of a portion of the product at 20 cents a gallon and other lots at 23 cents. Taking the lower price as a basis, the gross value of the product is $4,400. Last season Mr. Giochino sold 10,000 gallons at 23 cents, of $2,300. As the ranch only cost him $4,000, it is apparent that the crop returned him more than half of the purchase price on the first season. This year the place will be entirely paid for and a handsome surplus left. Cases of this kind can be multiplied in this section.—*Gilroy Gazette.*

Articles of incorporation of the Elk Grove Wine Grape Growers' Association have been filed. The object of the corporation is to co-operate in marketing the grape crop of its members, to buy and sell grapes, deal in real property, etc. The principal place of business is in Elk Grove and the Directors are T. W. Johnston, George W. Foulks, George T. Carr and E. W. Springstead of Elk Grove, and John L. Scholefield of Florin. The membership fee is $1.


**Rupestris St. George Cuttings**

Anyone desiring to plant vineyards can secure the best imported, phylloxera proof, Rupestris St. George cuttings from G. de Latour at Rutherford. Said cuttings are for sale in three sizes and are very thrifty.

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## Internal Revenue and Customs Ruling.

### Regauge Ruling.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
Washington, D. C., Dec. 3, 1902.

*To collectors of internal revenue:*

The additional allowance for loss of distilled spirits in bond authorized by the act of March 3, 1899, was expressly limited by the terms of the act itself to such spirits as were produced and originally gauged for deposit prior to January 1, 1899.

Said act has no application whatever to spirits produced and originally gauged on or after January 1, 1899. It follows, therefore, that such spirits are entitled to be regauged in warehouse only on request made prior to the expiration of four years from the date of original gauge as to fruit brandy, or original entry as to all other spirits, as required by section 50 of the act of August 28, 1894, and that such spirits are subject to all the limitations prescribed by said section 50, under which the maximum allowance for loss of spirits in bond is fixed at 9 gallons.

As the foregoing will, owing to the expiration of the period of four years from January 1, 1899, have a practical application on and after the first day of January, 1903, the same is especially called to the attention of collectors, and they are instructed that means should be taken to prevent any regauge on request made after the expiration of four years, for the purpose of saving the allowance for loss, of any spirits produced and originally gauged on or after January 1, 1899.

Collectors will supply a copy of this circular to each gauging officer in their respective districts.

J. W. YERKES, *Commissioner.*

(24087—G. A. 5241.)

*Sulphur wicks.*

Certain so-called sulphur wicks, intended to be used in purifying liquor casks, are found to be composed in chief value of sulphur and held to be dutiable at the rate of 20 per cent ad valorem under section 6, tariff act of 1897, as unenumerated manufactured articles.

Before the U. S. General Appraisers at N. Y. Dec. 8. 1902.

In the matter of the protest 51014 *b*-1541, of Paul Gelpi & Sons, against the decision of the collector of customs at New Orleans, La., as to the rate and amount of duties chargeable on certain merchandise, imported per *European*, and entered April 8, 1901.

Opinion by SOMERVILLE, *General Appraiser.*

The merchandise in question is known as sulphur wicks, and consists of strips of cotton, about 8¼ inches long and 1 inch wide, heavily coated with sulphur. They are supposed to be intended to be burned in liquor casks for the purpose of purification. They were classified as manufactures of cotton, dutiable at the rate of 45 per cent ad valorem under paragraph 322, tariff act of 1897. The protestants allege that sulphur is the component material of chief value in the wicks, and contend that they are therefore dutiable at the rate of 20 per cent ad valorem under section 6 of said act as unenumerated manufactured articles.

The evidence satisfactorily sustains this allegation. As manufactures of surphur are not directly provided for anywhere in the tariff, and as there is no article of which we are aware that is enumerated anywhere in the dutiable list of the tariff to which the wicks might be held to bear sufficient resemblance, either in material, quality, texture, or use, to be dutiable according to the rule of similitude contained in section 7 of said act, we hold the merchandise to be dutiable under said section 6, as claimed in the protest.

The protest is sustained and the decision of the collector reversed, with instructions to reliquidate the entry accordingly.

## Caution Stamps.

Caution labels on packages of distilled spirits, in similitude of or having the resemblance or general appearance of an internal-revenue stamp.

(Int. Rev. Circular No. 638.)

Treasury Department,
Office of Commissioner of Internal Revenue,
Washington, D. C., December 17, 1902.

To collectors of internal revenue and internal revenue agents:

From reports received at this office, and by reason of seizures made, it is evident there is a growing tendency on the part of distillers, rectifiers, and wholesale dealers to affix to packages containing distilled spirits and bearing a Government stamp or stamps, a caution notice, stamp or label resembling in some degree the Government stamp.

Section 17, act of February 8, 1875 (sec. 3416a Rev. Stat.), is as follows:

That if any person shall affix, or cause to be affixed, to or upon any cask or package containing, or intended to contain, distilled spirits, any imitation stamp or other engraved, printed, stamped, or photographed label, device, or token, whether the same be designed as a trade-mark, caution notice, caution or otherwise, and which shall be in the similitude or likeness of, or shall have the resemblance or general appearance of, any internal-revenue stamp required by law to be affixed to or upon any cask or package containing distilled spirits, he shall, for each offense, be liable to a penalty of one hundred dollars, and, on conviction, shall be fined not more than one thousand dollars, and imprisoned not more than three years, and the cask or package with its contents shall be forfeited to the United States.

This section clearly provides that the caution notice, label, or stamp used by the distiller, rectifier, or wholesale dealer renders the package liable to seizure, and the party placing thereon said notice or label to heavy penalties, provided the caution notice or label shall be in the similitude or likeness of, or shall have the resemblance or general appearance of any internal-revenue stamp required by law to be affixed to the cask or package.

The Government stamps on such packages are all printed on blue paper, have borders thereon generally greenish in color; all have the picture or vignette of some person thereon, and are all either square or rectangular in shape.

To prevent further trouble with regard to this matter, this office now rules that no label, caution notice, or device placed upon such package or cask by a distiller, rectifier, wholesale dealer, or other person shall be either square or rectangular in shape, nor be printed on blue paper, nor shall any green coloring appear on such label or caution notice, nor the head or picture of any person, and no scroll or border be placed around same. In shape it may be circular, diamond or heart, a triangle, or any other shape except square or rectangular.

Collectors will see that a copy of this circular is furnished to each distiller, rectifier, or wholesale dealer in their respective districts, and that instructions herein contained are fully complied with. All packages of distilled spirits bearing caution notices, labels, stamps, or devices in disregard of the foregoing regulations, such packages also bearing Government stamps thereon, placed upon the market after February 1, 1903, will be subject to seizure.

J. W. YERKES, Commissioner.

She was an American girl. He was an Englishman. He was pestering her with questions.

"W'at do you Americans do with all the fruit you grow?"

"What do we do with it? Well, we eat what we can and what we can't we can."

"Capital, by Jove. I must remember that w'en I go 'ome."

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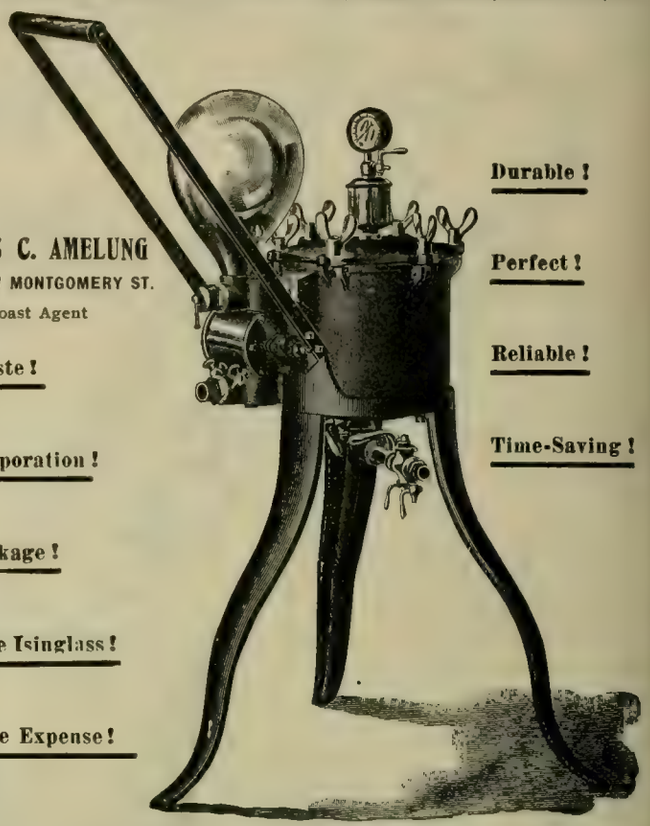
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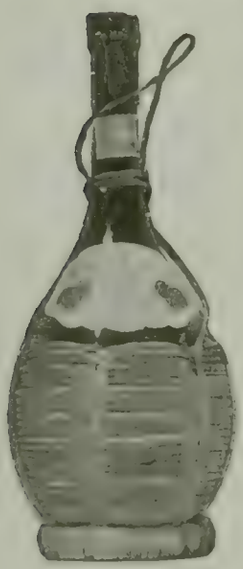
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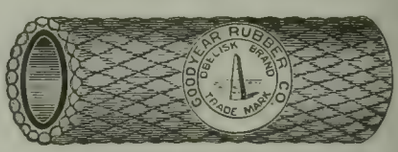

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# MARKET CONDITIONS.

JANUARY was naturally a quiet month among the wine and liquor trade. The labor of stocktaking and the striking of balances, occupied the time of business men during a good part of the month. Exports were fairly satisfactory in all lines. Wine shipments aggregated 390 cases, 132,044 gallons, valued at $139,138. Of this quantity, 373,501 gallons went to New York. Hawaii took 28,967 gallons and 185 cases. Brandy exports were nominal; the movement of whiskey included 914 cases, and 3,548 gallons, valued at $14,606. Beer exports were heavy, the aggregate being 3,230 packages, of the value of $25,626. The value of miscellaneous liquors was $6,492.

The principal items of imports were: Whiskey, 100 cases and 325 barrels; wine, 888 cases, 2 hhds. and 66 qrs.; brandy, 380 cases, 28 casks and 5 qrs.; gin, 200 cases; vermouth, 500 cases and mineral water 510 cases.

## The Measley Los Angeles "Times."

WE have received a copy of the annual edition of the *Los Angeles Times*, for which General Otis, the editor, will please accept our thanks. Having been identified with daily journalism for many years, we feel qualified to pass judgment upon the publication in question. From the standpoint of the general reader, it is a splendid number and calculated to do not only a vast amount of good in the advertisement of Southern California in particular but to California in general. We notice that every art and industry of that section of the State is given full prominence save one, and that is one of the oldest in California. We refer to the wines and brandies. We find that in the district contiguous to Los Angeles, there were produced in 1902, more than a million gallons of sweet wines, to say nothing of brandies, and we note further that there have been and are to be large plantings of new vineyards in that region. However, General Otis, with his "crossed the rubicon" record, lacked either the fairness or courage to give this prominent industry representation in his great paper.

The reason is obvious. The Los Angeles *Times* is the organ of the prohibitionists and other fanatics of Southern California, and while it is glad to secure the subscriptions and carry the advertisements of the wine, whiskey and beer men of that part of the State, it dare not risk offending the "long hairs" by devoting a part of its industrial number to the wine industry. However, this is not surprising. It is the brand of courage displayed by the brave general at the time he wrote his famous Rubicon dispatch.

Southern California wine men ought to let him and his paper severely alone in the matter of patronage.

Chauche & Bon are sending out an artistic price list of the wines of Mont Rouge Vineyard. A special feature is "Jurancon Wine" the quality of which may be judged by the fact that the prices are $12.50 for quarts and $13.50 for pints per case.

John Early, formerly with Mihalovitch, Fletcher & Co. Cincinnati, will represent Fleischmann & Co. as their resident manager in this city.

The former house of Bielenberg & Weniger will in future be known as P. J. Weniger & Co. This is the result of the sale last month by Mr. Bielenberg, of his interests in the wholesale house and the Coronado saloon at the corner of Powell and Ellis streets. The consideration is said to have been $30,000.

The Green River Distillery, Owensboro, Kentucky, owned by J. W. McCulloch, has recently been enlarged and its capacity increased. Mr. McCulloch found it entirely inadequate to keep up to the demands of the trade for "The whiskey without a headache" and the new improvements will enable his to turn out between two and three thousand barrels more this season.

## New York Wine Market.

THE demand for wines has continued to be quite fair, which goes to show that the facilities of delivery offered to the dealers East are such that they no longer need to provide themselves with large quantities ahead of time and more and more limit their purchases, so to say, from hand to mouth, since they can get any quantity or quality at short notice from the distributing houses in New York.

Prices are firm for both sweet and dry wines, as also for brandies, which continue to be in good demand.—*Bonforts, Jan. 25, 1903.*

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company

OFFICE AND SALESROOM
105 to 115 Ellis Street
TELEPHONE MAIN 5716
San Francisco, California

## A New Era Has Dawned.

EDITOR REVIEW, Dear Sir: "Le roi est mort, vive le roi!"

"The king is dead, long live the king!" is an old French epigram and cannot it be paraphrased, "La vendange est morte, vive la vendange!" for one season follows another like the uninterrupted flow of Tennyson's "Brook," and there is no cessation in this activity where vine and wine are properly subserved.

True, the vintage is past, yet the second racking must go on; while, in the field, click! click! click! the pruning-shears announce the preparations for another vintage, and all the auxiliary work must go on,—soil tillage and enrichening,—till the mind is fatigued by the continuity of duties. Yet, withal, unlike Rex, the young wine is not dead, but, it sleepeth, and in this sleep it must be nurtured. From the Ides of March the grower must be unremitting in his endeavors, as the predatory forms of animal and vegetable life are struggling for mastery over the agencies of man.

Life is agog with animation, for nature would rejuvenate; and while plough and cultivator and hoe are turning the soil, all forms of of creeping life are astir and Nature is gladsome, for the ear is greeted with melody from thicket and the lark pipes his notes from the field, while the eye comprehends the beauties of the floral kingdom, from the modest purple flower of the creeping Alfileria that the share ruthlessly upturns to the "Copa d'oro" of the hillside. And are we not greeted by the sensuous, ethereal odors of growing, blossoming, blooming life about us? But the bloom of the vine, are we not conscious of it and the pregnant potency of its germ? But with the warmth that ushers in the bloom of the vine come the germs of the air to attack the young wine, and it is a period of unrest with its ferments if the indications of the must scale does not proclaim the wine in a normal condition. Ah! happy is he who has a "chef de cellier" with his assistants; and thrice happy if he feels that his cellarman is alert, for the cellars must be looked to with its "soutirage" and ullage of old and young wines, particularly so the young vintages.

I recall, some years ago, being introduced to a party from Mountain View, and I learned from him that he made some wine, as well as some thirteen others around him, yet his neighbors were tea and coffee drinkers and did not look to their cellars for several months, for they were hard at work in their vineyards, and the wines were half spoiled, he informed me. Well, that interview was a decade ago, when the vinegar germ was abroad in the land and many a million gallons of poor wine passed through the worm to furnish the material for poor brandy.

Ah! those were the days when the farmer wine-maker had his tribulations. 'Twas "the *summer* of his discontent" and the wooden winery generally gave place to a more substantial structure, or wine-making was eschewed by this soil tiller, and those were the days when the acetic germ was pronounced in the distillates. I recall large shipments of a certain senator's distillates going out of the country, but the Britons and Germans declined the stuff and the major portion came back, duty free, to spoil our own markets; but the days of poor vintage, the "stuck tank," and poor brandy making are past and a new era has dawned for the grower. However, withal, there are discouragements enough for the wine-grower, yet that is another chapter.

JULIUS PAUL SMITH.
Livermore, Cal.

## Another Proposed Pure Wine Law.

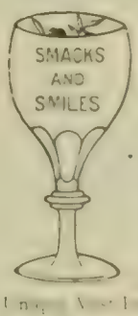
A DISPATCH from Sacramento under date of January 22d, announces the introduction of a bill by Senator Corlett, the object of which is to prevent the production and sale of adulterated wines. The bill defines what pure wine is and fixes a penalty or the evading of the provisions set forth, of a fine of not less than $100 for the first offense and not less than $500 or more than $1,000 for the second offense. The old trouble with enactments of this kind is that no adequate provision is made for the enforcement thereof. We have a pure wine law in the statute books of California to-day, which is a dead letter because it is the business of nobody to see that the law is enforced. The same defect exists in Senator Corlett's measure. He makes it the duty of the Board of Regents of the University of California to analyze such samples as may be suspected of adulteration and a certificate of analysis signed by the Professor of Agriculture shall constitute prima facie evidence and shall be acted upon by the district attorney of the county in which the samples were obtained. From the foregoing, it must be presumed by Senator Corlett that the honorable and distinguished regents, one a priest and another an exalted attorney, etc., will make it their business to go around in search of adulterated wine, in order that the law's dictum may be observed.

We have always maintained, when discussing this vital question of a pure wine law for California, as well as a national measure of the same nature, that the utmost precautions should be taken to so construct the law that its enforcement would be as certain and inflexible as are the operations of the Internal Revenue Department of the United States Government. If we ever have a national pure wine law and it is made the duty of the Internal Reenue Departmnt to enforce it, the era of sophisticated wines will soon be of the past. The same proposition applies to State legislation. If such a law is to be enacted, there should be one or more inspectors who are experts in the business, whose duty it would be to obtain samples of all wines suspected of being adulterated. It should further be their duty to have these wines analyzed in the Agricultural College, at the State's expense and it should be their duty to see that violators of the law were haled into court and punished.

As far as the present measure is concerned, it seems to be nothing more than a scheme to put a few thousand dollars a year more in the Agricultural College, to be expended without any adequate return to the tax payer.

"MULTUM IN PARVO."

SMACKS AND SMILES;




OR, HOW TO MIX FANCY DRINKS AND BEVERAGES.

Receipts
Methods
Private Receipes never before published, including Ping Pong Cocktail, Sam Ward Floradora Cocktail, Coolers, Rickies High Ball, Mamie Taylor, Turf Cocktail

Handsomely bound in Seal Leather and Indexed. Price $1.00.

## California Wines Through Foreign Eyes.

THE different varieties are in excellent repute in our best restaurants and many of our leading hotels, and their cost is within the reach of all. Here, again, the long journey to this country is a certain risk to be encountered; the result is not always successful, and we regret to say, with the strictest candor, that considerable parcels have arrived on this side the Atlantic which were found to be only fit for the auction sale-rooms at "no reserve" prices, and the result was practically nothing to the grower and exporter but the bare cost of transit. When will people learn that wine cannot be treated like treacle or molasses —simply bundled into barrels and left to look after itself? It is to the credit of such capable firms as Messrs. Grierson, Oldham & Co. (perhaps one or two more could be named), that they understand how the wine should be shipped for the journey and nursed for a time after its arrival. The samples shown by this firm are invariably in sound condition and of sustained quality, and herein lies much of the secret of their success. We have no official or other statistics provided either as to imports or consumption of this class of wine—a pity, too, for both are understood as being pretty considerable; and whether or not, a comparison would be useful in every respect. Our Board of Trade, having to do with such matters, is specially conservative; it is not given to introduce any element not on the cards for years, no matter how its trade may have grown and spread, but it retains all the old and comparatively worn-out elements, just as if they still flourished. Does anyone wish me to justify this assertion? Well, why quote the exceedingly moderate figures relating to Madeira and British South Africa, when it is notorious that the Californian product exceeds either.—*Bonforts London Corr.*

## Outage Bill Passes.

The Outage bill passed the Senate January 8th. The text of the bill is as follows:

"Be it enacted by the Senate and House of Representatives of the United States of America, in Congress assembled, that all distilled spirits now in Internal Revenue bonded warehouses, or which may hereafter be produced and deposited in such warehouses, shall be entitled to the same allowance for loss from leakage or evaporation which now exists in favor of distilled spirits produced, gauged, and so deposited prior to Jan. 1, 1899, and subject to the same conditions and limitations."


Rainier BEER

Is a beverage made the way most people like it. Wherever it has been introduced it has immediately become the popular beverage—and stayed so a trial—and will venture to say you will be one of its staunchest friends.

JOHN RAPP & SON

AGENTS

Opposite 8th and Townsend Streets

SAN FRANCISCO




FERRO-QUINA

KIDNEY AND LIVER BITTERS

Full 32 ounces (qt. bottles) $10.00 per case

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. ☞ For sale in any first-class saloon.

D. P. ROSSI,

1400 Dupont St., San Francisco.

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"THE RECOGNIZED STANDARD"

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# The Wine Industry and Its Future.

*By Percy T. Morgan, Pres. California Wine Association.*

THE California wine industry, within the past three years, has been placed on a good footing for the grape grower, to whom, after all, is due the first consideration of those engaged in the industry. The business has also been reasonably remunerative to the distributer, whose prosperity and financial stability are almost as essential to the future of the business as is the permanence of the grape supply.

Some uncertainty as to future permanence of the grape supply in dry wine districts, and fear of the effect of so-called reciprocity legislation at Washington are the only clouds to-day on the horizon of the California wine industry.

Little fear need be felt of the sweet wine grape supply, planting having been very heavily resorted to; and when this acreage comes into bearing it may possibly lead to some disturbance in values of the sweet wine product. With dry wines it is different, for lack of knowledge on the subject of resistant vines, and their adaptability to the various soils and climatic conditions in California, are causing some hesitation in re-planting by vineyardists who should be most anxious and eager to participate in the large profits which cannot fail for many years to result from successful vineyards in the dry wine counties.

Some years ago the duties of the Viticultural Commission were turned over to the State University, but while giving it the duties and responsibilities the Legislature year by year diminished the appropriation and for sometime past has entirely neglected to provide any funds whatever for a viticultural department. The University consequently has been unable to continue in any effective manner the dissemination of knowledge and instruction essential to the industry. Without an assurance of permanent appropriations which would enable it to devote adequate attention to an exclusively viticultural department it was very un-wise in the University to assume the responsibility, for it is now being blamed for short-comings which are principally due to lack of funds for the prosecution of the necessary, and should have been done, to meet the issue.

The fact that phylloxera would within a short time seriously decrease the vineyard area has been a matter of common knowledge for many years, and vigorous work was necessary, and should have been done, to meet the issue.

The upshot of the matter is that now the emergency has arisen necessitating prompt action in re-planting, the grape growers of California wake up to find that with certain wealth as the reward for a successful resistant vineyard, few are willing to risk the expense and suspense of experiments.

There are earnest, honorable and efficient men in the Agricultural Department of the University, but they are wofully handicapped with the small working force at their command coupled with an utter lack of financial resources to carry out work which is of the greatest importance to the material welfare of the State.

In a more than usually able article, entitled "The State and Higher Education," the *Chronicle* of Sunday, January 11th, dwells upon the fact that less than two per cent of the people of the State are directly benefitted through the universities; unless, therefore, the knowledge and ability crystallized there are exerted more generally than to the education of the relatively few students who attend, the large sums annually devoted to the State University benefit only a favored few. While, as the article points out, it would doubtless bankrupt a State to provide a university education to every inhabitant, still through the dissemination of general knowledge and instruction in its vital interests those in the State who cannot send their sons and daughters there, but who pay their proportion to the support of the institution are entitled to demand that they shall derive some of the benefits. Considering its importance to the State at large the Agricultural College is not adequately recognized out of the total appropriation for the University to enable it to carry on the work which the various interests in the State imperatively need. Its usefulness, too, is often impaired by letting men who have devoted their lives to various specialties take other positions, because the University could not adequately recompense them for their services.

Representatives from the rural districts in the State Legislature should therefore insist that appropriations consistent with the needs of the agricultural population should be allowed.

It is humiliating to growers and tax-payers of the great and wealthy State of California to be obliged to beseech the general government to send experts out from Washington to assist the local viticultural interests in collating intelligent data regarding vine diseases, their remedies, adaptability of soils to different varieties of resistant stock, and other necessary information, but this, in the absence of effective State action, is what they have been compelled to do.

The Secretary of Agriculture is willing enough to assist, but the appropriation for his department having been segregated to its various divisions the request now takes him unawares. Congress alone can correct this by making a special increase to be devoted to viticultural work in the appropriation for the Agricultural Department.

Our Congressmen should be requested and instructed to look after the interests of this State in that particular when the Appropriation Bill comes before the House.

In this connection it may not be out of place to here point out to our people that those they send to Washington are not always good guessers, and unless they are being constantly reminded of matters which vitally affect the various interests of the State, important matters may escape their notice. Sometimes even, unless brought up with a round turn by their constituents, they are prone to let national politics and Administration favor outweigh the interests of the State they represent. Our lately elected Senator, according to the press, announces his intention of voting for the Cuban Treaty on the sole ground that it is an Administration measure, despite the fact that the report of the Bureau of Insular Affairs (an adjunct of the War Department), to which he has access, contains the following paragraph:

"With regular methods and ordinary attention to the business Cuba should be able to compete successfully with California and Florida in the fruit trade of the United States."

And the *Chronicle* of Sunday, January 18th, quoting from an authoritative source, says:

"It cannot be disguised that the climate and soil of Cuba are admirably adapted to vine growing, and there is an impression in the East that the culture of the vine will engage the attention of American settlers in Cuba as soon as the tariff issues have been settled."

The very small concession in the proposed Cuban Treaty which may be found to apply to wines, is absolutely too insignificant to be of any value whatever to the California wine industry, as cheap Spanish wines can still be imported into Cuba at a price which would mean ruin to the California vineyardist, for, as has been frequently pointed out, the freight across the continent constitutes a tariff which is hard to overcome when pitted against the cheap sea freights from Europe. The only way in which the wine industry of California can secure any foothold in the Cuban market would appear to be from annexation, which would open a market of seven or eight million gallons of wine to the American people. Under annexation the labor conditions would be under the same restrictions that growers in other parts of the country have to face. But for a Western Senator to vote to opeen our Eastern markets to foreign countries under so-called reciprocal arrangements which cannot fail to be prejudicial to the interests of his constituents, without any advantages in return, would seem little short of suicidal folly.

The trouble with us Californians is that our "kicks" are ineffective because we seldom kick all together, or, if we do, it is to kick each other; but if the interests of Seattle people, for instance, were threatened in the manner above indicated, they would make it very interesting to those who are responsible to them if they did not exert their utmost energies to prevent disaster to their interests.

The California wine industry after an unusually generous vintage enters the new year with every prospect bright. Vineyardists are prosperous, prices for wine are well sustained, and the only things which mar the future are the uncertainity of the supply of grapes in the dry wine counties and Washington legislation in the matter of reciprocity treaties which, by admitting the cheap wine surplus of Europe, may render difficult the maintenance of remunerative prices.

It therefore behooves all who are interested in the industry to work shoulder to shoulder for its protection. First, the State Legislature should be memorialized to vote a generously adequate appropriation for the prosecution of viticultural work and the dissemination of knowledge essential to the re-instatement of vineyards now being devastated by the phylloxera. A dollar spent to-day in this direction will return a thousand-fold in the next twenty years. Secondly, our Senators in Washington should be reminded of their duty to their State in no uncertain terms when Reciprocity Treaties are under consideration.

The trade in California wines is increasing every year; the elements which constitute the industry are working hand in hand for the good of the cause. Let every man, woman and child therefore who is interested in grape and fruit growing in the State of California raise up their voices, and make such a din in support of their rights and necessities, as may be heard in the legislative halls at Sacramento and echoed thence to Washington.

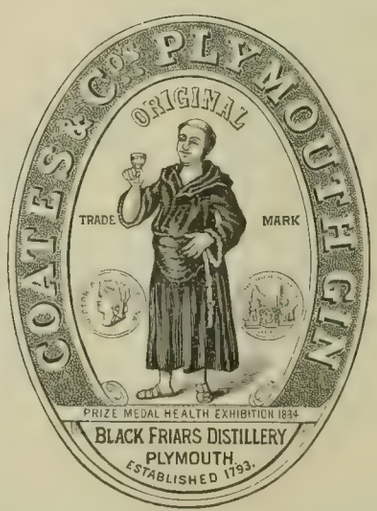

# Plymouth Gin & Dawson's Scotch



**COATES & CO.**

**Plymouth England**

*Sold in Cases Only, Never in Bulk*




**PETER DAWSON**

**Dufftown Scotland**

*UNADULTERATED*

*Thoroughly Matured*




SOLE AGENTS FOR THE PACIFIC COAST

## CHAPMAN & WILBERFORCE

123 CALIFORNIA ST. TELEPHONE MAIN 775 SAN FRANCISCO

## Costly Imported Wines in Demand.

EDITOR PACIFIC WINE & SPIRIT REVIEW, San Francisco.
Dear Sir: In response to your request that we should write you a few lines with regard to our experience in the importing business during the past season, we have much pleasure in stating that 1902 has been one of the best years we have known since the good old days of the early '80's.

Judging from our own sales, and the demand that we have had for the higher grades of wines, we can, indirectly, form a very fair opinion of the general prosperity of the Coast. We never before remember such an inquiry, as there has been of late, for rare and expensive vintages,—in fact, nothing seems too good for our friends at present the cost of the article having, apparently, become a matter of small consideration. Our customers want the best, and are evidently able and willing to pay for it. All of this is very satisfactory, and we only hope it may continue, but we are not going to be tempted into laying in too large supplies of the expensive goods that are now called for, and shall continue to meet the demand by constant small shipments by steamer, and rail, even if we do have to pay more freight than for larger lots by sailing vessel.

The above remarks refer more particularly to imported wines, especially Hocks, Moselles, and Champagnes. For some unaccountable reason, the demand for clarets and Burgundies has, in our experience at least, considerably fallen off, the general enquiry having been more particularly for the white varieties.

We are also pleased to say that our sales of other imported articles, especially Coates' Plymouth Gin, and Dawsons' Scotch Whisky, have shown a very gratifying increase, and, altogether, we can only hope that the coming campaign may turn out as well as the last one. We see no reason to fear the contrary.

We are, dear sir, Yours truly,
CHAPMAN & WILBERFORCE,
San Francisco.

---

"Mayflower" beer, made in Kansas City, which is being introduced in this market by J. P. Weniger & Co., 101 Powell street, is to have the most novel advertising ever utilized in this City. The tandem kites, balloons, etc., are "not in it." When the arrangements are complete, the people of San Francisco will, on cloudy nights and nights of high fog, read "Mayflower" in the heavens. The Imperial Brewing Company has sent out an enormous searchlight and this will be used to throw the advertisement into the skies. It will most certainly be a novelty and assist in bringing the brand rapidly to public notice.

---

The Fleischman Distilling Company have almost completed their plant in New York State near Peekskill, and it is now the largest distillery in America, if not in the world. It is a complete city in itself, with railroads, parks, waterworks, electric lights. The distillery buildings cover thirty acres of ground space, and the manufacture of yeast, gins, spirits and other products give employment to thousands of people the year round.





JESSE MOORE A A

WHISKEY

BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.

## Eastern Beer.

EDITOR REVIEW:—The consumption of eastern beer, both draught and bottled in this market, as well as in foreign markets reached by way of San Francisco, has shown a marked increase of late years, made so for several reasons. We now have among us a large and growing population of eastern people who being familiar with various brands of beer brewed East, notably those made by the Pabst Brewing Co., of Milwaukee, Wis., and being accustomed to their use, demand that article and nothing else, knowing that eastern beer being a saccharine product must be protected from germs, and must also be brewed in absolute cleanliness; that it should be cooled in filtered air, and that the beer itself should be filtered, and as an extreme protection every bottle should be sterilized; also that age is most important for age brings perfect fermentation; without it, the beer ferments in the stomach, causing biliousness. Pabst beer is brewed with all these precautions, and it is the recognized standard all the world over because of its purity.

There is also another reason why eastern beer is universally called for, and that is because the people requiring a light and healthful beverage, the capacity of local brewers have been taxed to keep up with the demand, and by reason of such, consumers of local beer have not been getting a beer sufficiently aged; hence the growing demand for eastern beer, which is well known to be fully matured.

For many years it was the custom of California beer users to call for steam beer, that being the only kind of beer made in California. Later however, the brewers have been turning out a lager. This was made necessary by the advent of eastern lager beer in this market and being brought here in draught made such a good impression that the local brewers realized that it would be necessary henceforth to furnish a better quality of beer to satisfy the growing trade, and they at once turned their attention in that direction.

Unfortunately, California beer still lacks the age and maturity it should, and until the local brewer gives his customer a better quality of beer, the eastern article will continue to grow in favor as there are no germs in pure beer, it being a health-giver, essential to the weak, helpful to anybody.

For years beer drinking in California was not looked upon with much favor, undoubtedly owing to the fact that consumers were unable to procure anything but steam beer. Things have changed however in this respect, and now the best families of San Francisco and elsewhere are large consumers of the light and wholesome beverage, because it is tonic and a food; hops for a tonic and just enough alcohol (3½ per cent) to be a help to digestion.

As before stated, the demand for eastern beer is gradually increasing, there being no club or public resort of note in San Francisco not now carrying eastern beer. This same condition prevails throughout the State. The easteners arriving, make known the good qualities of eastern beer to their neighbors, and after once giving it a trial, they will have nothing else.

As to the exportation of eastern beer, the trade throughout the Orient shows a marked increase. In the Philippines the military authorities have recommended the use of beer among the soldiers as a wholesome and beneficial beverage when brewed like Pabst genuine perfect lager, from carefully selected barley and hops, and when not permitted to leave the brewery until properly aged.

THOS. W. COLLINS & CO.,
San Francisco, Cal.

---

Plymouth Gin is sold in cases—never in bulk. Chapman & Wilberforce, 123 California street, are distributers.



Scene in Sierra Madre Vintage Company's Vineyard, Lamanda, Cal.

## Wines, Liquors and Beverages at St. Louis.

Under the classification of wines and brandies, syrups and liquors, distilled spirits—commercial alcohol and fermented beverages, there will be installed in the Agricultural Palace of the Universal Exposition of St. Louis in 1904, displays as follows:

WINES AND BRANDIES.

Ordinary wines, red and white, sherry, madeira, port.
Sweet wines, and boiled wines. Unfermented grape-juice.
Sparkling wines.
Brandies.

SYRUPS AND LIQUORS—DISTILLED SPIRITS—COMMERCIAL ALCOHOL.

Syrups and sweet liqueurs; anisette, curacoa, ratafia, benedictine, chartreuse, etc.

Aperients having alcohol or wine as a base; absinthe, bitters; vermouth, myrrh, etc.

Commercial alcohols; alcohols made from beets, molasses, grains, potatoes, etc.

Various distilled spirits, whisky, gin, rum, vodka, kirschwasser, etc.

FERMENTED BEVERAGES.

Cider and jerry. Ale, beer, porter and other malt liquors. Pulque. Koumiss and fermented drinks of every kind.

WATERS.

Artificial aerated, carbonated or mineral waters, ginger ale, etc. Soda fountains; carbonating machinery, apparatus and fixtures; filters and methods of purifying water for home use.

EQUIPMENT AND METHODS OF PREPARATION.

Distilleries; distiller's machinery.

Breweries; brewer's machinery.

Manufacture of aerated waters; bottling works and machinery.

SPACE AND POWER FREE OF CHARGE.

There will be no charge for space occupied by exhibits, and a limited amount of power for the operation of mechanical devices to illustrate processes of special interest will be furnished to exhibitors without charge.

"To-Kalon Vineyard"

(Formerly H. W. CRABB'S)

PRODUCERS OF

HIGH GRADE
CALIFORNIA DRY WINES

NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO

E. W. CHURCHILL, Manager.

VINEYARDS AND CELLARS

OAKVILLE, NAPA COUNTY, CAL.

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902

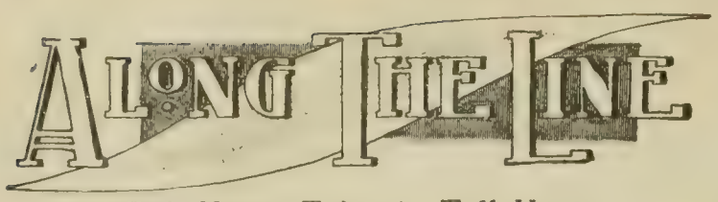


The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.




## Bob Kerns Tries to Tell How.

YOU ask me to tell other fellows how to run a successful saloon in a big city where he is subject to the sharpest kind of competition" said Bob Kern in speaking to the writer. "The fact of the matter is, I do not know that I am in a position to answer that question intelligently. I know that I have been in the business for a great many years and have had wide experience and am regarded as a successful caterer in this line of trade, but how the mischief to tell the other man how I do it is the difficulty.

"I would say that a few rules would cover the whole proposition, and if the right man is in the business and these rules are fairly observed, they should lead to success. In the first place, the successful saloonman should be a diplomat, one who has the faculty to avoid the frictions of the disturbing conditions that are so apt to arise in front of the bar. He should know how to do this without offense to his customers. Having these qualifications, he should endeavor to provide the best of goods in all lines, next, to employ assistant diplomats, who are experts in their calling, in order that the service may be of the very best. Undue familiarity of barkeepers with customers, even if the latter should encourage it, should not be tolerated, for the reason that to many men it is offensive. The man behind the bar is of course expected to work as earnestly in the interests of the house as his employer does, but at the same time he is simply a piece of machinery and is in uniform for one purpose alone; that is to serve and please the public.

"Every means should be used to make the place attractive and cheerful. It pays to have plenty of light and warmth when required. For instance, in my own place, the floor proper is marble and the prospect was naturally cold and cheerless. You will observe that I now have it covered with a heavy, rich red moquette carpet. The change was magical. In these chilly Winter days, the place is not only properly heated, but it looks warm and inviting, more like entering a drawing room than a barroom. All these things count among men who like the good things of life and want to enjoy them in the proper way.

"In conclusion, I would say that it does not do to mislead your customers either by substituting or any other methods. They should receive what they think they are paying for and nothing else."

Sincerely yours,

BOB KERN.

---

Gus Hills, one of the well known salesmen in the wine and liquor trade, has finally accepted a position as city and country salesman for Sherwood & Sherwood.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

# Hilbert Mercantile Company

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
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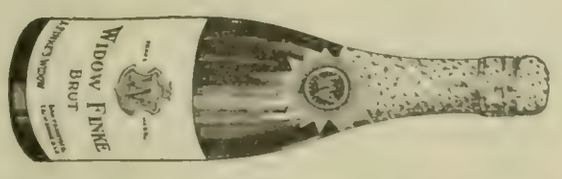
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SAN FRANCISCO, CAL.

# Along The Line

## Present and Future of California Wines in Glass.

CHARLES E. BOWEN.

I HAVE been requested to indite a few lines upon this subject in which the entire wine trade and wine industry are interested. In connection with this subject, I have one regret and that is that it should have been the "past and future."

Those of the wine industry of California, who know as I do the Pilgrim work of what I may term our California Wine Ancestors, will fully understand why we refer to the past as well as the future. Upon their experience and building the present is based. The virtue of certain grapes grown upon certain soils and made into wine, have made themselves manifest. All this in a small way the present knows. Benefiting by this experience, the future will certainly proclaim California with all its climatic advantages, a viticultural object lesson, the value of which it will take centuries to determine.

Many owners of vineyards in this State, making good wine—honest and pure wine—offered for sale under their own individual label in bottles, have failed to win success. Again I refer to the past, for no more capable and deserving men—pioneers of an industry, ever toiled toward the goal of success than George West, I. De Turk, J. De Barth Shorb, L. J. Rose, H. W. Crabb and Charles Krug. I knew of these men personally. In their day, California wine was as pure as it is now, but it could not be as extensively sold in bottles as at the present time. You ask why. I answer: Because American timidity would not tolerate them. Among the snobocracy, it was not proper form to be seen at a hotel or restaurant with a bottle of California wine before one, but it was the real thing to have a bottle bearing a French label at hand. It mattered not to the consumer whether the contents of the bottle was domestic or foreign product, they were paying the price for the imported article and were satisfied. In the last ten years, these conditions have changed remarkably in the Eastern markets and it is now not bad form to be seen discussing a bottle of California's best vintage and the man who entertains friends at his home table is not ashamed to set forth a bottle of representative, matured burgundy, claret or sauterne from the Golden State, for the reason that if his guest is a judge of what is good, he need have no fear of adverse criticism for not providing the foreign production.

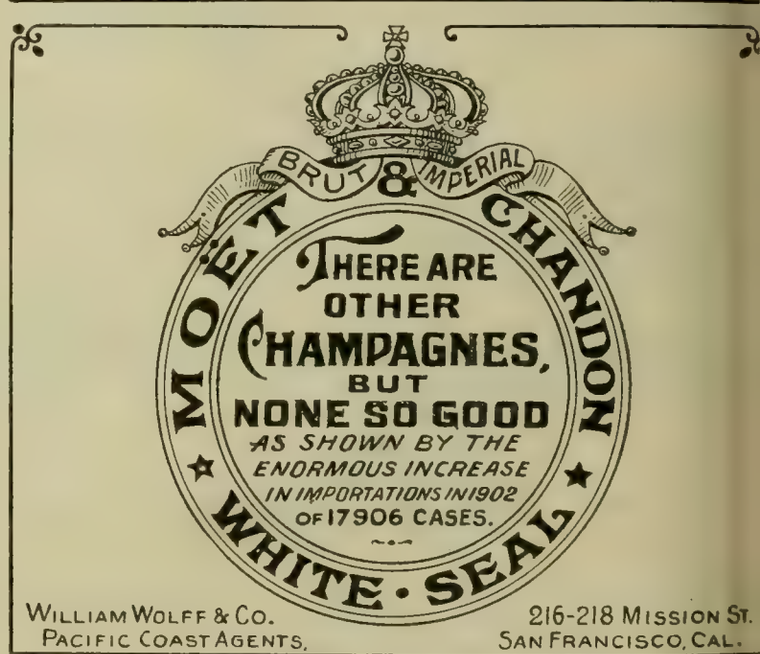
The future of California wines is just dawning and to those who have a specialty in this industry, be it a dry wine or a sweet wine, or a brandy, I advise you to mature it properly, bottle it and sell it. There is no reason why the producer or merchant of this State should not successfully establish a demand for an individual brand, as well as a Kentucky or Pennsylvania distiller for his fine whiskies. Fine wines and fine whiskies travel together. My further advise in this matter is to not fear competition for competition merits and has its own reward.

There will eventually be a national pure wine bill and also a pure food bill, which, if properly drawn and carefully enforced, will add greatly to the demand for our wines and will add materially to their popularity. If we finally succeed in preventing the sale of California wines under foreign labels and in stopping the operations of the brick vineyardists, the future of our industry will be a glorious one.

In conclusion, I have a motto for those who bottle their wines and will work to create a demand therefor and that is this: make your vineyard name on your bottle one as good as must be the guarantee on the note you may give your banker, and you will most surely succeed. Under these circumstances, the future will care for itself.

---

Tracy & Warren of the "Dome" saloon, Market street and City Hall Square, are enjoying an excellent business these days. Mr. Warren's advent into the business was a fortunate one for all concerned. Captain Warren was of H. Company, First California, and was with his regiment during the war in the Philippines, and the fact that he was a great favorite, not only with his regiment, but with military men generally, and that Barney Tracy has a large following of his own, combined to build up a splendid business. The house is now a sort of military headquarters and it did the best business in its history during 1902. It now has the best trade of any saloon in that section of the City.






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TELEPHONE RED 2636 SAN FRANCISCO, CAL.

# ALONG THE LINE

## The Prosperous Yellowstone.

MESSRS. TWOOMEY & MIHALOVICH of the "Yellowstone" Bar at 22 Montgomery street, have enjoyed a remarkably successful business year. Through their methods of catering to the public, they succeeded in increasing the business of 1902 forty per cent over that of 1901 and the latter year up to that time, was the best in the history of the house. As an indication of the prosperity of the Yellowstone, it may be stated that during the month, Messrs. Twoomey & Mihalovich purchased for cash, 65 barrels—a car-load—of old sour mash whiskey, which will be used solely over their bar. At the tim eof their purchase, their cellar contained 25 barrels of old whiskies of all standard brands of goods, in glass and bulk. In short, the Yellowstone carries a cellar stock large enough and varied enough to start a moderate wholesale house. Those only who remember what a wreck the business of the Yellowstone was when Messrs. Twoomey & Mihalovich bought the business, can realize what they have accomplished in a comparatively short time. Speaking of the new year, Mr. Twoomey said: "Business holds up surprisingly well after the holidays. In fact, January was better with us than the last month of 1902. The outlook could not be better."

---

The "Idlehour," 912 Market street and 5½ Ellis street, has been thoroughly renovated and put in fine condition. J. Knobloch, the proprietor, has conducted the place for the past four years and has met with very gratifying success. In addition to the fine adornments of the Idlehour, Mr. Knobloch has installed ten new Brunswick-Balk tables, making it one of the leading billiard parlors in the city. The manager of the bar is J. Mason, a well known and popular member of the white coat brigade.

---

Messrs. Hansen & Elrick, gentlemen's furnishers at 209 Montgomery street, call attention in this issue to their spring stock of golf shirts and light-weight underwear. This firm caters to those who wish to be up-to-date in those things one appreciates for their newness and their originality. There is a sense of satisfaction in knowing one is getting the best for his money.

---

J. P. Dunne & Company have made a very striking improvement in their place at Stockton & Ellis street. Leading off from their main room at the back, they have secured a large, cozy reading room, which is handsomely furnished and supplied with current literature. It is probably the handiest apartment of the kind in the City, for the reason that there is an entrance from the saloon to the reading room, an entrance from the reading room into the adjoining restaurant, another door leading to the barber shop and still another leading to the cigar store.

..A Prime Favorite..




BLATZ BEER

—MILWAUKEE—

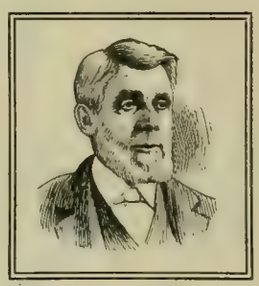
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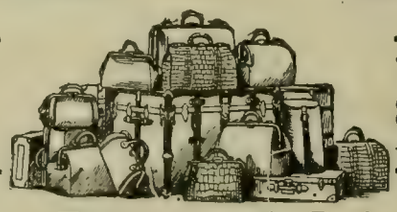
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WINES, BRANDIES AND WHISKIES

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WINES
LIQUORS
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CIGARS

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PROPRIETORS

# Along The Line

S. R. Mount, who for many years was known as "Sam Mount, under the Russ House," is now nicely installed in his new quarters, 330 Bush street. He still retains the name of the old place, "La Rose." The new "La Rose" is a much more attractive place than the Montgomery street house. Its particular advantages are its direct frontage on the street, light and roominess and the warm colors of the decorations. The "La Rose" was opened on the 17th of the month and has done a good business from the first day. It is very plain that Mr. Mount's friends have not forgotten him and also that he is destined to build up a better business than he had at the old stand. His success is very gratifying to his many friends.

---

Radulovich Bros., S. E. Cor. of Bush and Polk, have sold their liquor store to Lee Allenberg. The house, which has been long established, will be under the management of E. W. Reinecke, formerly with Newman's Richelieu, who is not only a well known man in the business, but is popular and is an expert as well.

Why do you keep house in these days, when it costs so much for all commodities, when servants are so hard to get and just as hard to keep? Why not live in a good hotel, where yau may have comfort? Let the hotel people worry over servants and high prices. The Manhattan Hotel at Market and Fell streets is a good place to live a day, a month, or a year. Especially low rates are made to families and guests who remain a month or longer. It is steam heated, with hot and cold running water, luxuriously furnished suits and single rooms with private baths. The cafe is one of the cosiest and homelike resorts in all San Francisco. It is up-to-date in all its appointments. Billiard tables, whist rooms, lavatory, etc., go to make the Manhattan Cafe the most attractive resort on upper Market street. Here you will find only the highest grades of wines and liquors. These are served in faultless style by the master mixologists, Sam Stock and Arthur Connolly, whose cheery welcome to all patrons has won for them a host of friends. Fred L. Skaggs is proprietor.

---

Joe Kerr, one of the best known of the white coat boys on the line and who was long employed at the "Richelieu," has accepted a position with Ben Jellicon at the corner of California and Kearny streets. Business has grown so at this house as to require an additional man and Mr. Jellison has certainly made a first-class selection.


# The E. G. Lyons & Raas Co.

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DISTILLERS OF . . . HIGH GRADE CORDIALS

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## PURE FRUIT BRANDIES
## PURE FRUIT SYRUPS

Pine Apple in Maraschino — Cherries in Maraschino

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Ten cents straight

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DROP-IN RESORT—For Architects, Builders and Business Men Generally

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**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# Along The Line

## No Friend of the "Turk" Bird.

LAST month we had an article regarding the manner in which turkeys are put into consumption along about the holiday season, by means of the lowly nickel-in-the-slot card machine and the enterprising retail dealer who offers a fine turkey for certain results on the machine in the way of a good hand. To give the average reader a general idea of what this means to the retailer as well as to the lucky man who wins the turkey, it may be stated that Bob Kern & Co., at the Boquet Bar opposite the Palace Hotel in this city, during the period from November 20th to January 1st., gave away turkeys, the net cost of which was to them $987. We vouch for this statement because we saw the itemized bills. Bob says he is ashamed to look a turkey in the face.

Gus Hillmer of the Alcazar Bar and Cafe adjoining the Alcazar Theatre is in a very satisfactory frame of mind as to trade conditions. When he bought the place, it was suffering from bad management and other fatal diseases, but by thoroughly remodeling and refurnishing the Cafe and furnishing the best of liquors and service, as well as by reason of the popularity of Mr. Hillmer, the Alcazar Cafe has been put on a fine paying basis.

Abe Leam is to make some very striking improvements in the "Noble" at 1154-56 Market street. Among the alterations, will be a change in the front as well as the interior, which will make the handsome saloon even more attractive than at the present time. Mr. Leam reports business for the past year, notwithstanding strikes, etc., to have been exceptionally good and he looks for even better results during the current year, owing to the fact that that section of San Francisco is rapidly coming to the fore and there is a steady drift of trade out that big thoroughfare.

Rusconi & Fisher report business for the past year exceptionally good, the balance sheet both in the wholesale and retail departments making a splendid showing. Their friends will remember the modest start they made in their California street place and that when they were nicely established and making good money, they were crowded out by the tearing down of their building to make way for the Haywards skyscraper. This forced them around "in the alley," on Liedesdorff and Halleck streets, where they took a location not only with a hoodoo on it, but in direct competition with two of the best retail places in the City. The young men had a hard battle, but they have won in fine form. Their business is now thoroughly established in both branches and is growing as rapidly as could be expected.


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Cabernet

BOTTLED AT THE OLIVINA VAULTS.

Julius Paul Smith. GROWER.

Livermore, California.

NEW YORK OFFICE AND VAULTS,
65 & 67 DUANE ST.

Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.






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TRADE MARK REGISTERED

Guaranteed 10 Years Old. FINE FLAVOR QUALITY UNEXCELLED

SEE OUR PRICES

| Imperial Cabinet Whiskey (In Bulk) | | Imperial Cabinet Whiskey (Squat Quarts.) (12 jugs in a case) | |
|---|---|---|---|
| Imperial Cabinet No. 1 | $2 00 | Imperial Cabinet | $10 00 |
| " " O. K | 2 25 | " " O. K | 11 00 |
| " " "A" | 2 50 | " " "A" | 12 00 |
| " " "A.A." | 2 75 | " " "A.A." | 13 00 |
| " " ".A.A.A" | 3 00 | " " "A.A.A" | 15 00 |
| " " O. P. S | 5 00 | " " O. P. S | 19 00 |

Imperial Cabinet Whiskey (1 dozen bottles in a case.)

| | |
|---|---|
| Imperial Cabinet | $ 7 00 |
| " " O. K | 8 00 |
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FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
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San Francisco, Cal. . . . . .

# Along The Line

## "Cheer Up."

THE above caption is the motto of the Honorable Rome Harris, 133 Montgomery street, and travels in the same class with the late Dan O'Connell's sage advice, "Don't worry." It also applies to the situation in the retail trade as regards the attitude of the Board of Police Commissioners and the future of the traffic in this city.

The retailers have reason to be thankful for the fact that they are still permitted to do business. It is true that the Honorable Police Commissioners have, after juggling with the proposition for two years, finally laid down the inflexible order that no place in which there are booths or boxes, shall be given a license or have a license renewed in the future. There is only one inference from this order and that is that such boxes and booths lead to indiscretion on the part of women and that they are detrimental to the moral standing of the city. This deduction is doubtless correct and if this rule is to be enforced and if it is done in the interest of good morals, the Police Commissioners cannot stop. Their attention is herewith called to the flagrant fact that the reputable saloons of San Francisco that have contained booths and boxes since the early days, are comparatively Salvation Army Lifeboats as against the average French and Italian restaurants in the tenderloin district of this city.

There are hundreds of women who would never think of going into the side entrance of a saloon for the purpose of procuring drinks, who will without hesitation go into these restaurants where the temptations and facilities for wrong doing are countless. If the private room in the reputable retail liquor store must go, the liquor dealers should rise as one man and demand the abolition of the similar institution in these rotisseries. Such a demand would be not only a just one, but if it were recognized by the Board of Police Commissioners, it would be a genuine and great move in the matter of good morals.

While this subject of restaurants is in hand, there is another just demand that the retailers should make, and that is that every restaurant in which wines or liquors are furnished in single glasses or where mixed drinks are served, should be compelled to pay the full tax exacted from saloonkeepers. Some of these restaurants sell more liquor than they do food.

The cheer-up proposition calls for the retailers to get a larger "move" on, to really enthuse over organization for self-protection, to insist on the attendance of members at important meetings, to study methods for the strengthening of the organization and effective plans for using its strength.

As we have said before, if the trade had been properly organized, watchful and aggressive at the time that the present charter was under discussion, the section of that instrument which created the Board of Police Commissioners, with all their arbitrary powers, could either have been eliminated, or the charter could have been easily defeated as a whole. It was passed by a small majority and there would have been no difficulty in preventing its adoption. This one fact should be sufficient to convince the intelligent retailer of the necessity for organization and harmonious action.



E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES ....

None genuine unless name of E. L. CHRISTIN is on label.

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*Straight Goods a Specialty. Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

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Golf Shirts

Spring is almost here and we will show an immense and elaborate assortment of elegant

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From $1.00 Up.

Also a full line of special weight light Underwear.

Our Spring Neckwear is pretty Swell.

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Hansen & Elrick Co.

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

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McDONOUGH BROTHERS

Straight Goods ... Our Specialty ...

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Near Hall of Justice

Old California Exchange



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Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

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GEORGE BIRDSALL

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SAN FRANCISCO'S MOST MAGNIFICENT SALOON

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The Most Elegant Up-Town Saloon



**Manhattan Hotel**

American Plan

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MARKET, FELL and POLK STREETS San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# Along The Line

## "Tote Fair" Messrs. Commissioners.

THE announcement of the rejection by the Board of Police Commissioners of the application for a renewal of license of the proprietor of the Thalia saloon and concert hall, was received by the representative members of the retail liquor trade with satisfaction. It may be that such institutions are a necessary part of the life of a great city, but we do not believe it, and if they are allowed to exist, they should not be permitted to do business in the heart of the city. Such resorts offer entertainment to a class of men and women naturally belonging on the water front and it would be well for the good name of the city, as well as the trade, if they were relegated thereto.

The satisfaction expressed by the reputable trade of San Francisco over the wiping out of the place in question is due to the notorious fact that it is resorts of this kind that give the liquor business its bad reputation. The trouble is that a certain and influential portion of the community bunch all saloon-keepers in one class and their places the same. This classification is highly injurious and if there were proper circumspection observed in the allotment of licenses, the traffic would be regulated and the evil element in it largely eliminated.

Aside from this move on the part of the Police Commissioners, they are certainly going too far with reference to booths and boxes. The Commissioners should most certainly use some judgment in enforcing this order. On the lines of their theory, there may be places that should be regulated in this way, but in making a general ruling, they are doing all kinds of injustice to a long list of reputable and law abiding citizens. It is simply outrageous for the Commission to bunch the trade and say that high-class saloons patronized only by the best male element in the city, shall not have private booths or boxes in which the patrons can retire and have seclusion. We fear that the Commission are getting enthusiastic and running too strongly on one line. A little reflection ought to show them that they might well devote their surplus energy for some time to other lines of effort calculated to make San Francisco a psalm-singing back country village.

---

Denny O'Sullivan was an unlucky and a lucky man during the latter part of December. He was thrown from a trolley car that was running about sixty miles an hour and barely escaped with his life. He was severely cut and bruised and laid up for several weeks. However, he has partially recovered and is again attending to the business of the "Revelation" at 863 Market street. It will probably cost the Railroad Company a pretty bunch of money to settle with Mr. O'Sullivan.


THE
**Moore Talking Scale**

**Have You Seen It?**

**You Need It in Your Business**

Besides giving the exact weight, it amuses your patrons and pays you probably more bets for drinks placed on results of this than any other slot machine.

**They Are No Experiment in Frisco**

Ask any traveling man from here about this.

For Sale by

**H. W. P. COLSON**

440 Van Ness Ave.

SAN FRANCISCO, :: :: CAL.

# FOR SALE



THE MOORE TALKING SCALE WILL ANNOUNCE YOUR WEIGHT

THE
**Moore Talking Scale**

**The Latest and Greatest Novelty**

Next to the money machines as a nickel catcher; no law to interfere and no license to pay. Always good and will last a lifetime.

**How Does it Work?**

Simply step on the platform, put in a nickel and your weight is announced in a clear human voice from the horn.

Funny, isn't it?

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Unrivaled for Purity, Flavor and Excellence.

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# ALONG THE LINE

## "The Lacey."

ANOTHER splendid saloon has been added to the long list of swell resorts of San Francisco. It is known as the "Lacey" and is located at 624 Market street opposite the Palace Hotel. By reason of the fact that it occupies two stories, the possibilities of interior decoration and architectural arrangements are exceptionally good. The designers took advantage of these conditions and the result is what the owners describe as "San Francisco's most magnificent saloon." It might well be designated as "a miniature palace filled with good things to drink." The place is novel in many respects. For instance, the lofty walls instead of being occupied by costly paintings and rare bric-a-brac, as is the rule with institutions of the kind, are used to display all the finest brands of whiskies, wines, liqueurs, etc., in glass and rare old goods in the wood. The back bar instead of having the regulation plate glass mirror and extensive display of cut glass, is occupied by eight dusty and rusty old barrels, from which the liquor is drawn in case the customer desires it, otherwise he can have it from the bottle. Above these barrels, is a handsome case extending to the ceiling, in which is displayed liquors in glass. Opposite the bar is another series of eight barrels on a platform near the floor and again above this are cases covering the whole wall, displaying case goods.

Back of the main saloon is the grill and back of this two richly appointed lounging rooms with fixed seats finely upholstered in leather. The policy of the gentlemen who have the destiny of the "Lacey" in hand, Messrs. Charles Sliter, formerly of Portland, Oregon, and George Birdsall, well-known to every man on the line, is to carry a stock which includes every brand of wine, liquor, etc., of prominence in the world and their display on the opening day, January 31st, was good proof that they intended to carry out the policy. The architectural designs are extremely plain and unusually massive and the interior is entirely fitted with dark oak in the natural finish. The ceiling is coved and most magnificently lighted, the three rooms having nearly 500 incandescent lights, some of which are of very high power.

The house will make a specialty of very old straight whiskies. Among other novelties behind the bar, is some W. A. Lacey whiskey in the original package, distilled in 1869. It sells at 50 cents a pony and is worth it. Other high-class goods are specialties. That the house will cater to family trade is indicated by the fact that each barrel displayed bears a placard giving the price per drink, bottle and gallon.

LASH'S BITTERS
TONIC LAXATIVE

Simon Levy & Co.
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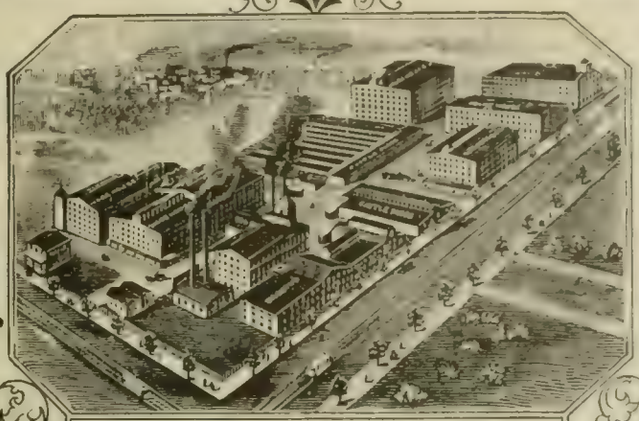
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Absinthe and Kirschwasser

CRAIGELLACHIE-GLENLIVET DISTILLERY CO.
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GAELIC OLD SMUGGLER
Very Fine Old Scotch Whiskey

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SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

# ALONG THE LINE

## A Favorite with the Bon Vivant.

THERE is a peculiar attraction about a good Scotch whiskey that has gained for the Highland product friends over the entire globe. It has a fascination for the palate that bon vivants and epicures love to indulge.

For many years past the Glenmorangie Highland Malt Whiskey has been esteemed as the very acme of Scotch product, its purity, delicacy and absolute freedom from deleterious substances combined with its fragrance and sweetness appealing to the most refined taste.

Mr. James Gibb first introduced this whiskey on this coast fourteen years ago and has since continued to act as sole agent of the manufacturers. The fact that Mr. Gibb has been the sole agent since its introduction here is alone enough to stamp the Glenmorangie as the best in the market, as Mr. Gibb during over forty consecutive years of business on Merchant street, above Montgomery, has had the reputation of not only handling none but the best brands, but of always delivering them to his customers without adulteration or admixture and absolutely pure. These are some of the many reasons why Glenmorangie Scotch Whiskey has become so popular on this coast.

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"So far as I know, there are few rules governing the proper conduct of a saloon which caters to the best class of trade in a City like San Francisco," said P. W. Wobber, the proprietor of the "Chronicle Bar," one of the most popular and valuable saloons in the City. "I tell my barkeepers never to deceive a customer, be he a stranger or a friend of the house and to always give a patron what he calls for, and in case the goods are not to be had, to tell him so, in order that there shall be no possibility of causing offense by substitution. Further, I caution my men to never permit themselves to get "chummy" or familiar with customers and to always endeavor not only to give first-class but prompt service. In a place like mine where it is "stand up business" almost entirely and a vast amount of transient, the average visitor wants to be quickly served. Along with these provisions, should go the best of goods. I know of no other rules that are necessary."

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Among the many popular, capable and clever men who serve behind the bar on the line, we know of none more successful or who has a larger circle of friends and well wishers than R. H. Perry, better known as "Dick" Perry, who has for a number of years been head man for E. A. Kolb, of the E. A. Kolb Co., Inc., 419 Montgomery street. Dick is without question a born diplomat in his line and can not only handle a large volume of trade in a short space of time, but do it well and satisfy everybody. During the rushes of business at this place, it is an interesting sight to see the young man in action. He has the faculty of knowing how to hold friends as well as make them and is an ideal man in the business.

LOUIS FONTANEL is a very happy young man at the present time and has good reason to be in that frame of mind. It was thought at one time that owing to the proposed demolition of the Merchants' Exchange building and the buildings on the Montgomery street frontage to make way for the new Merchants' Exchange, would naturally evict Fontanel. His good fortune comes from the fact that he will not only retain his present location for two years, but has taken a lease of the adjoining storeroom which he will sub-let. This lease runs for two years and until such time as the building is torn down. Mr. Fontanel has also leased a large room in the rear of his place which will be the main cafe. Louis has enjoyed an excellent business in the past year and this new deal puts him in line to make a lot of easy money.

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E. A. Kolb Co., Inc., have done a flourishing business during the past year. From April 1st, 1902, to January 1st, 1903, business of the house went with a rush, the increase being fully one-half. This growth can be partly accounted for by the sales of Lemps Beer and the remarkable growth of the demand for Marquette Rye. Marquette is making friends at an astonishing rate and the fact that one order invariably leads to a duplicate and secures a customer, speaks volumes for that brand in this market. Mr. Kolb reports January business excellent and expects to do a much larger business this year than last. He has the best wishes of a host of friends that the anticipation may be realized. Speaking of Marquette, Mr. Kolb said: "The brand has had a remarkably successful introduction in California and is going forward in splendid style. As an object lesson of what has been done in the development of the jobbing trade of our house, we now have thirteen men employed as against eight in the preceding year. The country trade is growing rapidly notwithstanding we have no one traveling. Of the orders, ninety-nine out of one houses, the business of which has grown so that it requires his entire attention.

---

Tom Ferguson of 719 Market street had a very successful year in both his Market street and Montgomery street houses. Business with the latter was especially satisfactory. The trade has been growing at a handsome rate and notwithstanding the adverse conditions of 1902 with reference to strikes, etc., the year's business for Mr. Ferguson was much better than that of 1901. Mr. Ferguson has been largely engaged in the oil business during the year, but it is expected that he will dispose of his interests at an early date and devote his entire attention to his two houses, the business of which has grown so that they require his entire attention.

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Bob Kern & Co., 634 Market street, have added another comfort to their fine quarters. It is in the form of a very fine moquette carpet, which feels to be about an inch thick. The dominant color is rich red, which gives a very warm inviting appearance to the place, very much in contrast with the former marble floor. The Bouquet bar is now one of the most attractive places in San Francisco.

# E. A. Kolb Co., Inc.

LEMP ST. LOUIS

We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER CANTEEN AND

419

Bourbon and Rye Whiskies

SOLE AGENTS FOR

Litthauer & Caroni Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette Rye

PURE AND MELLOW

A PERFECT WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



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Telephone Main 5096

## Demand For Whiskey in Glass.

THE enormous demand for case goods in recent years bears testimony to the fact that this mode of distributing a standard article has met with universal approval. Twenty years ago the distribution of whiskey in cases was looked upon as more or less of an experiment, but the tremendous extent to which this way of distributing goods has grown has more than demonstrated its popularity.

There are many features connected with the bottling of fine whiskey, to commend its use and demand, not the least of which is the convenience and facility with which it can be handled by the consumer. In times gone by the consumer would ask for a bottle of whiskey and the dealer would deliver it to him in any kind of a bottle that he could select from the junk pile. The whiskey delivered, would be direct from the barrel and the consumer was left to judge whether the same was to his satisfaction or not. It might have been a good quality of goods or it might have been the cheapest kind of a compound, with the chances a great deal in favor of the latter. The consumer had to take his chances on what he got without any hope for recourse or any possibility of solving the problem of getting better goods.

To-day all this is changed. A great revolution has taken place in the whiskey market and there is hardly a wholesale house in the United States of any pretentions to magnitude that does not bottle its finer grades of goods for the benefit of the drinking public. The consumer is at liberty to buy whichever brand he thinks will suit his palate best and when he has tried and tested one to his satisfaction he becomes a friend of this brand and is for the time being—perhaps for all time—one of its most ardent advocates. He will introduce his friends to it and will make it a point to call for and demand this particular brand wherever he goes. He will keep it in his house and on his sideboard and when friends call will sing the praises, virtues and merits of his favorite.

All this is a great help and a forceful advertisement for the owner of this brand. The consumer still continues to call for his favored brand and where he finds it not he will request that the same be purchased and kept in stock for him so that he can get it when he calls again. The dealer usually is obliging and rather than offend, puts a case of the goods in stock and thereby opens up an avenue for further business with the wholesaler controlling the brand, and so it spreads from one dealer to another until the name of the brand grows so popular that it becomes a household word. The dealer finds as time goes on the demand increases and he looks into the merits of the article and identifies himself more closely with it, buys it in larger quantities, both in bulk and in cases, becomes a friend of the brand and recommends it to those who have never tried it. The success of the brand is assured and the owner is naturally gratified both from a standpoint of pride and financial gain.

The foregoing, of course, applies to a brand of whiskey that has merit and virtue in its qualities. There have been hundreds of different brands of whiskies without worth foisted on the market with nothing to recommend them except the attractiveness of the package and the neatness of the label. They have been introduced on the same lines as the popular brands, but they fail to please simply because they have neither quality or merit to back them up. They live their short lives in the community and die from want of support. With the legitimate bottler of fine whiskies, one who has a reputation to sustain and a record to uphold, the refilling of his branded bottles with an inferior grade of goods by unscrupulous dealers, is one of the most trying things he has to contend with. He will work hard for years to build up an honest reputation for the bottling of fine whiskies and after surmounting all obstacles, overcoming all barriers, finally in the end be rewarded for his pains and efforts by seeing his brand reach the topmost rung in the ladder of popular esteem, to be confronted with the still graver obstacle of having unprincipled and brazen dealers sell to the consumer an inferior grade of goods through the medium of the bottle with the popular reputation.

This shortsighted policy of refilling bottles is of course detrimental to the dealer in the long run, but he is out for the few cents extra profit to be gained by this dishonest practice and cannot see that he is driving trade away instead of encouraging it to remain. He very rarely succeeds in business for any great length of time, but while he does exist and pursue his nefarious practices is a sore trial to the honest bottler and a menace to the community.

The facility afforded the dealer in handing to his trade an attractive bottle, neatly wrapped in a convenient sized carton is another feature of enough importance to recommend this branch of the whiskey business. It affords the consumer the opportunity of using the same brand at all times and places, thereby assuring him of uniformity in the use of this commodity.

The demand for case goods on the Pacific Coast is on the increase and it is an undeniable fact that every liquor dealer nowadays includes in his stock a few cases of the leading popular brands of whiskies.

J. FRANK MORONEY,
President of the Jesse Moore-Hunt Company,
San Francisco, Cal.

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The Illinois Pacific Glass Company are introducing a novel and very excellent small germ-proof filter. It is known as the Noxall Jr., and embraces all the valuable features of the famous Noxall filters. It is easily adjustable to any faucet and is sold at the moderate price of $2.50 each. It will filter from five to ten gallons of water per hour.

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588

## Paul Samuel Sees Bright Future.

PAUL SAMUEL, of Samuel Bros. & Company, has been on the coast for several weeks looking into the affairs of the main house. Mr. Samuel is now located in New York, where his concern is doing yeoman work in the introduction of good California wines. The home house is under the management of Mr. Wm. Samuel.

Mr. Paul Samuel, speaking for the Mt. Diablo Vineyard Company, 20 and 22 Desbrosses street, New York, expressed not only great satisfaction with the progress his company has made in the East in a comparatively short time, but was enthusiastic as to the future. He said:

"In branching out and going into that field with part of our forces, we have been more than successful in our aims. This statement is based on the fact that the wines of the Mt. Diablo Vineyard Company are now to be found in all the best clubs and hotels in New York city. Our trade is increasing nicely and the volume of business is all that we could expect. The market is in good shape and the demand for good wines is good. After many years of struggling and up-hill work, the California wine men have succeeded in convincing the wholesale merchants of the East that the wines of California are worth something, that they have merits that have been either hidden or overlooked. As a result of this change of opinion, the native article is taking the place of imported goods very rapidly.

"There is no reason why this situation should not continue and conditions improve. All that is needed is that the standard article be placed on the market without being reblended, and the bottle-ripe wines under an honest label. If this is done, the demand is sure to increase and our wines will do full credit to the reputation of California. Of course the French label fakir is still in business, but the practice is growing less, and it is to be hoped it will eventually be abandoned, either through discouragement, or the enactment and enforcement of national laws regulating matters of the kind.

"One of the hardest things the honest wine man of this State has to contend with is the sophisticated article. The production of this villianous stuff and its sale as pure, natural wine, can only be prevented by securing a national pure food law. To this end, the trade should use every effort to induce their representatives in Congress to fight for such legislation and secure it. It certainly is to their interest to eliminate this unnatural competition, which not only upsets the natural value of their pure products, but gives California wines a vile reputation.

"When we started in the campaign in the Eastern field, we proceeded with the aim to promote a demand only for the better class of California wines and brandies, a branch of the business that has been sadly neglected ever since the industry was established. In making this statement, I do not refer to the few minor institutions that have so pluckily fought for the establishment of their brands. The remark is applied generally. The demand for these better grades of wines is increasing at a very gratifying rate and the trade should give more attention to the promotion of this line. The market is among the millions who are able and willing to buy our wines. It is simply a question of bringing our products properly before the public and the wines and the consuming public will do the rest.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

*Pacific Coast Agents*

## San Francisco, the City of Destiny.

EDITOR REVIEW: In commenting on the business situation in San Francisco and the city's possibilities, I can only say that they are exceptionally bright. I do not believe the average San Franciscan fully realizes the importance of San Francisco or stops to think of its great destiny. San Francisco is no longer a sleepy outpost on the shores of the Pacific, but is a great city with a splendid and rapidly growing commerce. It is a surprise to me that shrewd, enterprising Eastern business men have so long overlooked the opportunities for the profitable and safe investment of large capital in this metropolis. This is the distributing City of the whole West and will always be so.

Our own business has had a steady and very healthy growth from the start. In fact, it has gone beyond our expectations. This is particularly true as regards exports, for we now send large quantities of goods to Hawaii, Mexico and the Philippines, and our trade, both domestic and foreign is showing a virile growth, which is highly pleasing to all concerned. We look to the future with the utmost confidence.

L. G. BEES,
Pacific Coast Representative of Hiram Walker & Sons, Ltd., Distillers of "Canadian Club" Whiskey.

## Colonel "Tom" Craig.

ONE of the best known and popular citizens of California—a man known to master mariners from all parts of the world—is Colonel "Tom" Craig, entrance and clearance clerk of the San Francisco Custom House. The Colonel has been identified with the Government service in San Francisco since the first of January, 1866, when he was appointed by General Miller. For thirty-five years he has been entrance and clearance clerk, and for twenty years has acted as deputy collector. Colonel Craig had an illustrious record long before he was known in the civil departments of the Government. On the 18th of April, 1861, three days after President Lincoln's first call for volunteers, young Craig left his position as bookkeeper in a banking house in Philadelphia and entered the army as a private. He soon rose through the various grades to the rank of Lieutenant Colonel, and was acting Colonel at the age of twenty-four years. He took part in many notable engagements with the army of the Potomac, and was honorably discharged on surgeon's certificate of disability because of wounds received in battle.

By close attention to business, wide knowledge of human nature, a rare personality, and kindness of disposition, Colonel Craig has won a host of friends in all ranks that have ever come in contact with him. He is a rare type of business man and gentleman.



**Scene in one of the Vineyards of the Wetmore-Bowen Co., Producers of "Cresta Blanca Wines and Brandies."**




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON CHICAGO

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MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

# PUGET SOUND AND ALASKA NEWS

THIS is "Grand Jury" month in Seattle and consequently all is "quiet" and everybody on good behavior.

The present Grand Jury is the first one called for seven years. It was called by Judge Bell for the purpose of investigating rumors of alleged corruption among city and county officials, to look into the gambling situation and run down all sensational statements made by the daily press as regards "grafting" in this city and county.

Although two weeks in session the Grand Jury has so far returned no sensational indictments, with the exception of one against Mr. H. B. Dunbar, proprietor of the Rainier Grand Hotel for permitting a swindling gambling club on his premises. My personal opinion is that no indictments against any of the city or county officers will be found, as the Mayor, Chief of Police and the Sheriff are certainly honest and upright, and would not knowingly tolerate any crooked work by their subordinates. Of course the gentlemen on the Jury may take it into their heads to indict the Mayor or Chief for permitting public gambling, etc., to go on in this city; but in that case they might as well indict every voter who voted for Mayor Humes and his avowed "wide open" policy.

Still as stated above I expect nothing rash or sensational from the present Grand Jury as that body is composed of well-known business men who understand the situation thoroughly and who are not apt to give way to the clamor of certain sore politicians and enemies of the present administration, but will return indictments only when actual crime is shown.

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Business since the passing of the holidays has been very queit, but this dull spell is natural and not unexpected, and the community is taking it good-naturedly.

The coming spring season in all lines and branches of business, according to expectation, should be the best Seattle ever experienced. An immense rush for all parts of Alaska and particularly into the Valdes country is confidently predicted. Business men of this city who are well known for their conservative dealings, have invested heavily in the Valdes Oil fields, which according to their personal investigation and consequent statements will put the Texas and California oil industry in the shade. Samples of oil brought down show it to be of the finest illuminating kind, and if this sort of oil is there in quantities predicted, there will certainly be "something doing" in that territory.

Organization amongst the liquormen of this State is at last progressing at rapid speed, and as most of the prominent cities in Washington have now their local association, a State association is soon to be formed, and a convention for that purpose has been called to be held in Seattle on the 27th of this month.

The State legislature is now in session in Olympia and a good many prominent saloonmen of Seattle are now "camping" at the capital looking out for the interest of the liquor trade.

The formal opening of the Bellingham Bay Brewery, at Whatcom, was a great success. This brewery is certainly one of the best and most modern breweries in existence. As you probably know it is controlled by the same men who own the Olympia Brewing Co.

ARTHUR GERBEL, Editor Washington *Liquor Dealer*.
Seattle, Jan. 22, 1903.

PHOENIX MALT.... EXTRACT

MADE OF MALT AND HOPS.

Pronounced by the Foremost American Chemists to be the

PUREST AND BEST

Produced in the United States.

Great Tonic, Nutritive and Remedy for Insomnia.

PHOENIX MALT EXTRACT COMPANY
528 NOE STREET
SAN FRANCISCO, CAL.

We Brew the Finest Ale and Stout on this Coast for sale in cask and in bottle.




Fernet-Branca Bitters

SPECIALTY OF

Mess. FRATELLI BRANCA & CO., Milan, Italy

Originators and Sole Proprietors of the GENUINE PROCESS

Trade Marks Registered at the U. S. Patent Office, November 21, 1893, No. 23,850; November 28, 1893, No. 23,877; and December 5, 1893, Nos. 23,898 and 23,899.

Sole Receivers for the United States, Canada, Mexico, Cuba and Porto Rico

L. GANDOLFI & CO., New York

IMPORT ORDERS SOLICITED Quotations Furnished on Application

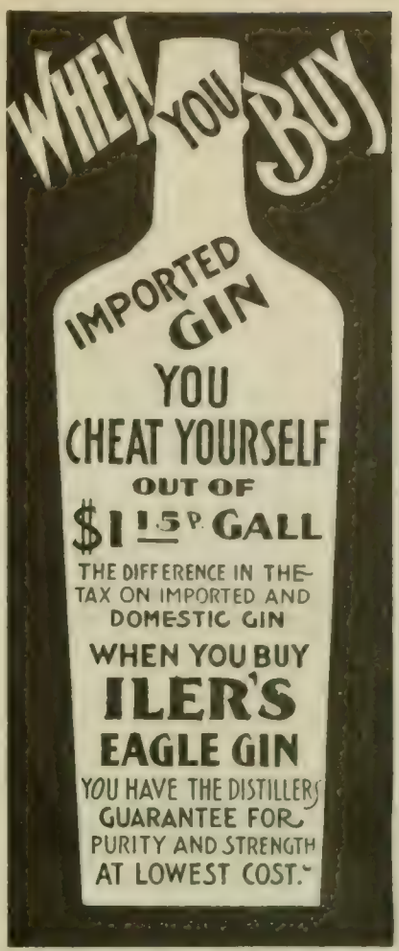
## Hilbert Mercantile Company.

ONE of the most important business changes in the liquor trade for many years was consummated during the month. We refer to the purchase by Hilbert Mercantile Co., (formerly Hilbert Bros.), of the entire interests of the Christy & Wise Commission Co. This combination of brands makes one of the strongest houses of its kind in the West, including as it does such agencies as "A. B. C." Beer, "Hunter Baltimore Rye," "H. B." Rye and Bourbons, "Union League" Whiskies, "El Monte" Whisky, "Buchanan's Black and White" Scotch and "Ruinart Vin Brut" Champagne, etc.

The officials of the Hilbert Mercantile Co. are C. H. Hilbert, President, and C. M. Reynolds, Vice President and Manager. Messrs. Hilbert and Reynolds will go East at once looking not only to the interests of their present important agencies, but for the purpose of securing others in different lines. We are informed by Manager Reynolds that it is the intention to go more extensively into the already large export business of the concern, and to make a specialty of the handling of the best grades of California wines and brandies.

In certain quarters the rumor has been circulated that the sale of the business of the Christy & Wise Commission Co. did not carry with it the agency of Hunter Rye and other agencies of the company. We are in a position to state emphatically that the transfer carries with it all such agencies and all brands, etc., of the Christy & Wise Commission Co.

We bespeak for the new concern a full measure of prosperity.

WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.


E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

(INCORPORATED)

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

OLD TAYLOR
IS
The Premier Kentucky Whiskey

See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

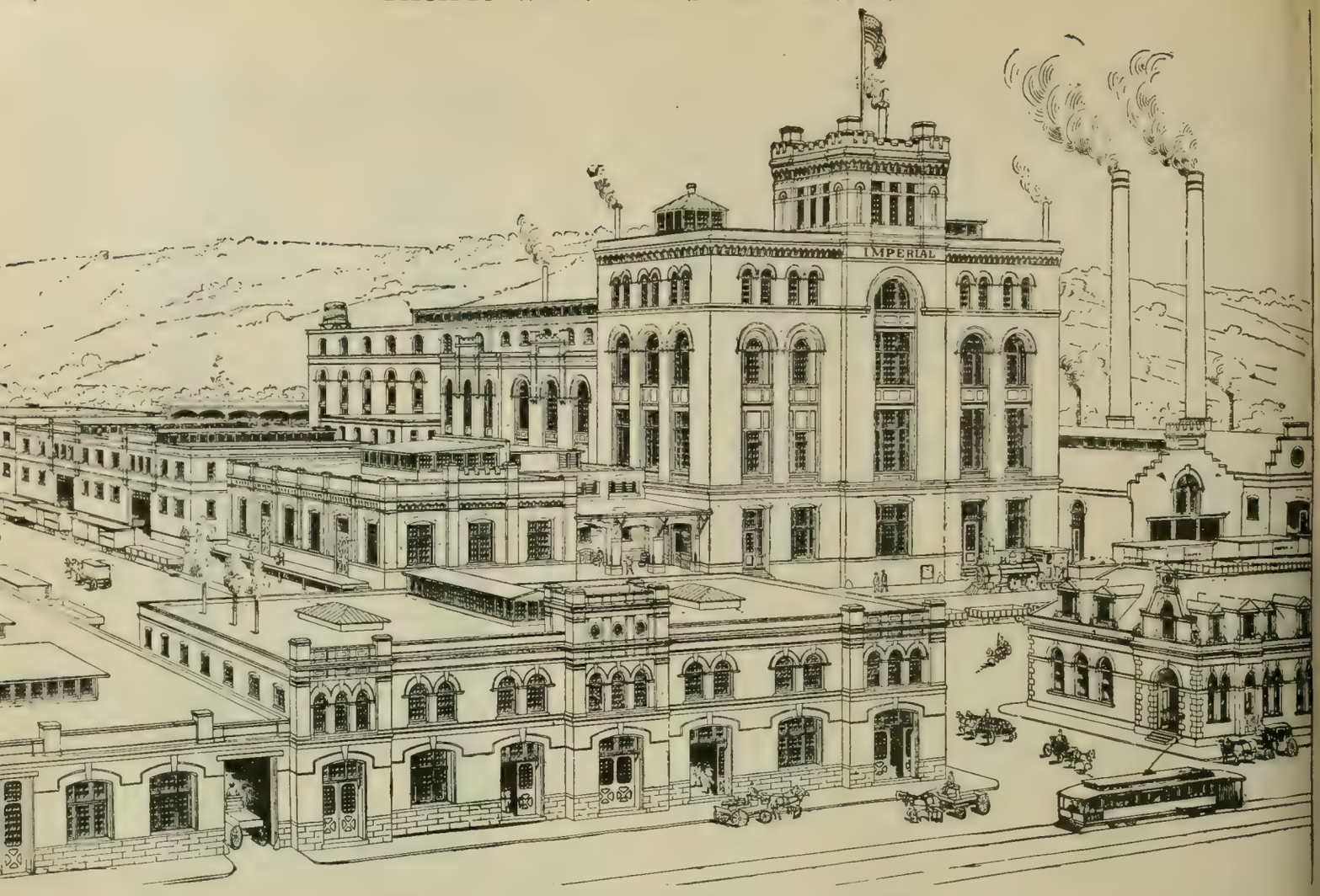
There is but one OLD TAYLOR Distillery in Ky.


(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words
TAYLOR
OLD TAYLOR
as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.

There is but one Old Taylor Whiskey Distilled in Ky.




**Imperial Brewing Co., Kansas City, Mo.**

MAYFLOWER beer is the latest candidate for the favor of Pacific Coast patronage. As heretofore announced by the REVIEW, Mayflower is the brand made by the Imperial Brewing Company of Kansas City, and for sale by P. J. Weniger & Co., San Francisco.

The Imperial Brewing Company is a strong institution. It was organized by two well-known St. Louis brewers—Messrs. A. F. Stoeger and George E. Schraubstadter, men who knew their business well and who were prominently identified with some of the largest breweries in the world before they organized the present company.

After expending more than one million dollars to construct a series of spacious and up-to-date buildings along the Southwest Boulevard, Kansas City, the founders of the new brewery had the satisfaction of owning the most perfect plant in the United States.

The Los Angeles trade will be supplied by the Union Wine Association, which has recently taken the agency. This enterprise was recently incorporated for $50,000, which is also a popular and enterprising house; so there is no doubt that Mayflower will become one of the most popular brands in the far west.

Purity is the great card played by the Imperial people. It is their boast that their beer is made of the best materials, and in order to supply a large trade they began by building a large plant. Equipped throughout with electricity and modern appliances, the bottling department, which is a main feature of the institution, extends for more than 350 feet along the Southwest Boulevard, and is one of the great plants of the world. It has a capacity of 100,000 barrels or 250,000 casks of bottled beer annually. The brewing capacity is about half a million barrels, one-half of which is being disposed of in Kansas City by the appreciative and first-class saloon trade.

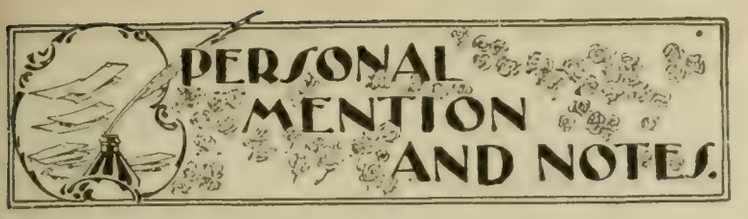
The beer is of the very highest type of purity and excellence, being produced by the Imperial Brewing Company, and it is put up in the most attractive manner at the immense bottling establishment. It positively has no chemicals or adulterations of any kind in it and is aged nine months before bottling. The result is an article which is taking wonderfully all through the central and western part of the southwest. Wherever this beer has been tried it has proved popular, and there is no doubt that it will soon become famous on this coast.

Mr. A. F. Stoeger was for many years prominently identified with the American Brewing Company, of St. Louis. He is thoroughly familiar with every branch of the beer bottling business, and the bottled brand will be a strong favorite with all who patronize the Imperial.

Mr. George Schraubstadter is an expert brewer, who received his education at the famous Weihenstefan Brewer Academy of Munich, Germany. He is considered by all leading brewers one of the best experts in the line of producing the highest types of bottled beer, as well as lager beer, and has been connected with prominent brewing establishments in Bohemia, Germany, and the United States. It will be hard to find a better combination of two partners who have had practical experience each in his respective line, and success is bound to crown their efforts.

Before placing their account on the Pacific Coast the Imperial people surveyed the field thoroughly, and Vice-president and General Manager Stoeger made a visit to San Francisco. After a careful investigation he placed his firm's account with P. J. Weniger & Co. for reasons which Mr. Stoeger thus explained to the REVIEW:

"I introduced another brand of beer on this coast some years ago, and it is a stroke of fate that I was able to place the Mayflower with a strong, aggressive and popular firm located at the same place where I made my first start. We are satisfied that Mr. Weniger is the man to make Mayflower known all over the coast, and we are sure we have made a wise selection in placing the agency in his charge."




The Napa & Sonoma Wine Company report the best year's business since the company was organized. They handle only the finer grades of California wines and cater very extensively to the case goods trade. They find that this class of goods is making rapid headway throughout the territory in which they operate and consider that they have been well rewarded for their efforts. From their standpoint, the outlook could not be expected to be better.

Sanders & Company, the well-known coppersmiths of this city, enjoyed a splendid year's business in 1902. Their far-famed perfected continuous stills continue in high favor as they should, and owing to the rapid strides in the wine and brandy industry, their stills have been in full demand as well as their services for outfitting wineries and distilleries.

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Wm. J. Kearney, the successful and hustling representative of Marquette Rye in the west, has gone on his northern trip. This takes in Oregon, Washington, Idaho and Montana, throughout which territory the aforesaid whiskey is very popular. Mr. Kearney will most certainly return to his headquarters here with a pocket full of orders.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

Mr. Thos. W. Collins, local agent of Pabst's Brewing Company, has been summoned to the parent office at Milwaukee, on important business appertaining to the firm's interests in this city. The great popularity attained by the Pabst Beer, renders it necessary to arrange increased facilities for its distribution in the coming season. During the absence of Mr. Collins, the business will be in charge of his son, who is in every way well equipped to care for the interests of the company.

W. Neumann & Co., successors to the Royal Eagle Distilleries Co., First and Market streets, are very well pleased with the business of 1902. Their trade has been steadily augmented and at a healthy rate and the growth of the volume of trade continues nicely in the new year. Their Double Eagle brands of whiskies have been exceptionally well patronized and the demand for their other specialties has been good. Mr. Neumann says that they have no reason whatever to complain of the rewards of 1902, and that the outlook for the current year is all that could be desired.

## Good California Wine for Home Use, Expensive or Cheap.

IN the December edition of an Eastern trade paper. I read an article alleging that in California according to an authority (The Agricultural Editor of one of our daily papers) good, palatable wines are not within the reach of the average citizen. The article follows:

CHEAP CALIFORNIA WINES UNDESIRABLE.

"Many of our cheaper grades of wine are abominable. They can be endured only by those whose thirst for alcohol must be satisfied at whatever cost to the palate. Our better wines are too costly for the table of the average thrifty citizen. Our wines should find markets, not with the drunkards, but with the families of good citizens. It is very difficult, indeed, to find California wines in California which have an agreeable taste, are not heady, and do not cost too much. You can get good wine if you have the money. If you have plenty of time to hunt you can often get agreeable wine at a low price from some one who does not know its value. Wholesome 'ordinary wine' at ordinary prices is hardly to be had here at all. Our best hope for a wine market lies in that direction."

I can agree with the gentleman only as far as his last remark is concerned; namely, that our best hope for a good substantial market lies with the people that use wine properly at their homes. Otherwise I will say that there is no country in the world where good sound wine, bottled and nicely put up by the dealer, may be obtained for family use as cheaply as in San Francisco. Germany produces and uses an immensely greater amount of wine than we do in California. France in 1901 had a vintage of nearly 1,400,000,000 gallons of wine, while we made just about twenty million gallons, and still you cannot buy in either country for the equivalent price, as good an article as you can purchase here.

I take it for granted that the head of the household is able to purchase not less than fifty or one hundred bottles at a time, and in that case he can obtain a thoroughly good wine from any respectable wine dealer, for the small cost of from seventeen to twenty cents per quart bottle, and when the empty bottle is returned he will be credited four cents for each bottle. This brings the actual cost down to from thirteen to sixteen cents—almost as cheap as beer—while the intrinsic value of the wine is certainly greater, as one quart may easily serve for two meals, without the quality of the wine being impaired to any extent.

While white wine may be a few cents per bottle higher, good red wine, pure and well matured, is obtainable from any dealer who makes wine his specialty. Naturally if a man purchases a bottle of wine only, when he may have a visitor at his table, and gets it at the corner grocery store, at the saloon or even at a drug store, he has to pay twice as much and oftentimes does not get the quality. If one is willing to expend as much as twenty-five to thirty cents per bottle, wine can be had in our city, that is good enough for the most fastidious no matter in which wine making country of the world he has acquired his taste.

The trouble therefore lies not with the wine nor with the dealer who sells it. When our people learn to appreciate the wholesome effect of sound, good wine properly used, and when the deadly ice water pitcher disappears from the table and a bottle of claret takes its stead, then our wine market will be all right, and the wine business will occupy the high place in this country to which it is entitled.

L. JOCKERS,
Secretary Napa and Sonoma Wine Co.
San Francisco, January, 1903.

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The United States Bottlers' Supply Company of Chicago had but one complaint to make concerning the business of last year. Their sole trouble was that they could not get out goods fast enough to supply the increasing demand.



Front View, Sierra Madre Vintage Company's Winery, Lamanda, Cal.

# PERSONAL MENTION AND NOTES.

Nineteen hundred and two was an exceptionally good year with Lachman & Jacobi. They not only did an immense volume of business, but obtained excellent prices for their goods. The field of their operations was materially extended and all in all they have reason to be well satisfied with their year's earnings. The outlook is particularly promising.

Messrs. Coleman & Abadie, 319 Ellis street, proprietors of Cresta Verde Vineyards, Santa Clara County, although only recently entering the field as wine growers and wholesale dealers are meeting with marked success. Their cellars at 319-21-23-25 Ellis street having cooperage for 100,000 gallons are now taxed to their full capacity. They are of even temperature, with all latest modern improvements, thus rendering them especially adapted to storing and maturing wines. Mr. Abadie having been identified with the wine industry of California for many years, is well known to the trade. Being a young man, full of energy, of thorough business training and a striking personality, the success of this new firm seems assured.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recogni ion.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


F. E. Mayhew & Co., the well-known Internal Revenue Brokers, report the business of 1902 better than it has been for many years. The whole force have been compelled to work nights and Sundays in order to keep up with the demand on their time. Mr. Mayhew characterizes the business outlook as "A 1."

In speaking of the business of the past year, A Vignier, of A. Vignier Co., Inc., 429 Battery street, said: "The trade has been very fair with us. We have had plenty of business, the only unsatisfactory feature of the market conditions being that prices were not what they should have been. Still, they might have been worse and on the whole we can say that we have been treated pretty well. We regard the outlook for 1903 fully as good, if not better than 1902."

L. Jockers, Secretary of the Napa & Sonoma Wine Company, departed for Victoria in the early part of the month. His company has a large, desirable trade in the northwest, extending from Victoria, B. C., to the Sound countries and Oregon. He will be gone about a month.

John Anderson, who has been for so many years a dealer in California wines and brandies at 427 California street, under the Merchants' Exchange Building, has been notified to remove, as this famous structure is to be torn down to give place to a splendid skyscraper. Mr. Anderson, however, has not gone out of the business of promoting California wines. His friends and patrons can find him after his removal in the new quarters at the northwest corner of Montgomery and Merchant streets, where they are sure of a cordial reception.

## American Gins and Malt Whiskies.

EDITOR REVIEW, Dear Sir:—Answering your favor of the 6th inst., we thank you for the opportunity of expressing our opinion on "American Gins and Malt Whiskies vs. the Imported." It is, no doubt, a subject of considerable interest to the trade but really more so to the consumer because after all, "He pays the bill." There is probably no article of food or drink the popularity of which depends so largely on imagination and printer's ink as whisky.

As to malt whiskies (and nearly all imported whiskies pretending to be malt whiskies), we believe that American malt whiskies, although as yet produced only in small quantities, are not only equal but superior to the imported goods. It is somewhat difficult to say from what standard such goods should be judged, but we are convinced that American whisky, whether malt, corn or rye, properly made and matured in charred barrels, is superior to any spirit produced on the globe. The popularity of the imported goods is due almost entirely to two causes:

First—The American consumer wants the best of everything and should have it; but he makes the mistake of judging quality largely from the price of the goods he purchases. Since the imported goods pay a duty of $2.25 per gallon against the home tax of only $1.10, the price of the imported must necessarily be at least $1.15 per gallon more than the price of the domestic, aside from the difference in freight, etc.

Second—There prevails in this country, especially amongst the better class of purchasers, a prejudice in favor of anything imported and a "toadying" to foreign fads. It sounds so much more distinguished to call for a "Scotch" highball, than for an "Old Rye and Seltzer."

The English fop is copied altogether too much, not only in his clothes but also in his drink. Unfortunately, dealers are selfish and find it cheaper to cater to the prejudices of the consumer than to educate him for his own benefit.

We think that in time the merit of good American whisky, well made and well matured, will assert itself as against all imported whiskies. The consumer as well as the dealer who in anyway helps to increase the demand for foreign goods only injures himself and in more ways than one. We dare say that the most fastidious, if he had two highballs set before him, one made from Iler's Pure Malt and the other from any brand of imported Scotch, provided of course that he could not see the bottles, he would be just as liable to express his preference for the one as for the other.

We have for some years made at our Willow Springs Distillery a pure rye malt whisky which has in every case fully met the demand for this class of goods wherever the purchaser was sufficiently unprejudiced to give it a trial.

Another count in favor of the home-made goods must not be lost sight of and that is that the high import duty on imported goods is always an incentive to fraud and imitation; we dare say that out of one hundred bottles of imported goods of any kind sold in this market, an average of fifty per cent, and in many cases a much larger percentage, contains spurious, that is, domestic goods bottled under foreign labels. In purchasing the American article, under any responsible distiller's label, the consumer is much more sure to obtain what he pays for.

What we have said about American malt whiskies practically applies also to American gins. Most any unbiased person can readily understand and in fact all dealers know that the distilling industry in America has reached a point where there simply cannot be anything better. The capital and talent employed in this country by far outranks that of the distilling business abroad. American distillers have adopted the best part of the foreign methods and are to-day producing gins which from any point of view are equal and superior to imported gins, but of course, they are not "London Dock."

Our faith in the intelligence of the American public is such that we believe the crowding out of imported goods will be accomplished at no distant date, so far as the consumption by Americans is concerned. American distillers should bend every energy to produce only the best and dealers should be patriotic enough to give preference to such American products as are worthy of it.

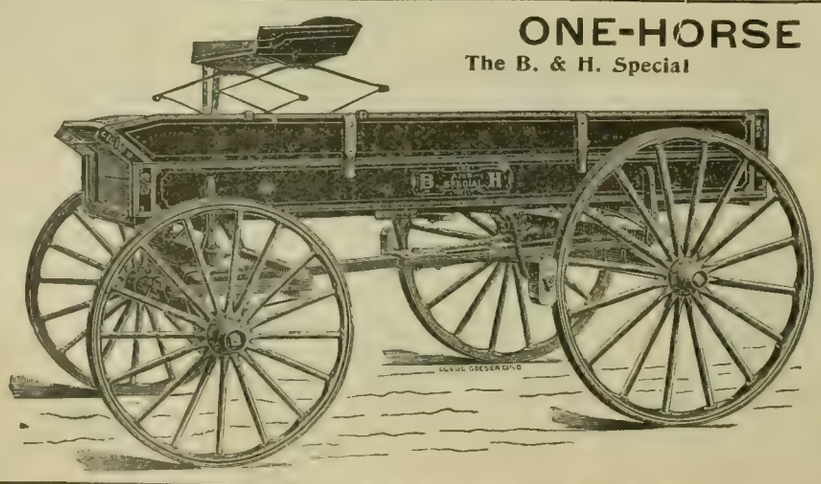
As to our Iler's Eagle Gin, we are willing that it should be treated on its merits.

Yours truly,
ILER & CO.,
T. MEYER, Asst. Manager.

Omaha, Neb.

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Max Neef of the Neef Brewing Company, of Denver, Colorado, paid a visit to the Coast during the month, for recreation. He visited Los Angeles, took a turn at the big fish at Catalina Island and did San Francisco. He says San Francisco is the only real cosmopolitan city in the United States.

ONE-HORSE FRUIT AND FARM WAGONS

The B. & H. Special

| No. | Size of Axles | Sizes of Tires | Estimated Weight | Capacity |
|---|---|---|---|---|
| 10 | 1¼ in. axle | 1½x5-16 in. | 670 lbs. | 1000 lbs. |
| 11 | 1¼ in. axle | 2 x5-16 in. | 680 lbs. | 1000 lbs. |
| 12 | 1⅜ in. axle | 2 x5-16 in. | 810 lbs. | 1200 lbs. |
| 13 | 1⅜ in. axle | 3 x5-16 in. | 825 lbs. | 1200 lbs. |
| 14 | 1½ in. axle | 2x 5-16 in. | 850 lbs. | 1500 lbs. |
| 15 | 1½ in. axle | 3 x5 16 in. | 865 lbs. | 1500 lbs. |

This Wagon is made with Gear Brake instead of Box Brake as shown in cut.

Gears are clipped, not bolted. Bodies are wide, 42 inches out to out, suitable for fruit hauling. Top box is detachable. Seat on hangers as shown above or on Seat Risers. Well ironed throughout. Strong, yet light. Has no equal for marketing and light farm work.

The B. & H. Special is built of high-grade materials.

WRITE FOR PRICES *Mention this Paper*

BAKER & HAMILTON

SAN FRANCISCO LOS ANGELES SACRAMENTO

# PERSONAL MENTION AND NOTES.

As an example of systemization of business methods the offices of Bernheim Bros., of Louisville, proprietors of I. W. Harper whisky, are without equal. Certainly there is none connected with the liquor business that can approach it for thoroughness, convenience and lavish expenditure in office appliances and fixtures and magnificence of interior fittings. Modern methods win in the liquor trade as well as any other branch and after a visit to the home offices of Bernheim Bros., one can readily understand why I. W. Harper whisky is known all over the world.

We have received from the Italian-Swiss Colony a present which we prize highly. It is a lithograph, natural size, of a bunch of the California muscat grape and is decidedly a work of art. The original painting was under the auspices of the California State Board of Viticulture and was made way back in 1878. An idea of the merit of the work may be drawn from the fact that its high artistic beauties are vouched for by such men as Virgil Williams, Director of the San Francisco School of Design; Tobey E. Rosenthal, the creator of "Elaine;" Thomas Hill, who made Yosemite famous; Wm. Keith, the great landscape artist and Jules Tavernier, who needs no introduction. In a written commendation of the work, these artists and others say that it is one of the most successful efforts of Oleographic art ever produced in Europe or America. "The bloom, the delicate warmth and transparent glow of the


The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.

NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.


Just at this particular time the Illinois-Pacific Glass Company has bottle "capsules to burn." It appears that the consolidation of the Abramson-Heunisch Glass Company with the Pacific Coast branches of the Illinois Glass Company and the United States Bottlers Supply Company resulted in a heavy combined stock of stock bottle capsules. In order to reduce the holdings, the company propose to sell immediately four million bottle capsules at inventory prices. This offer is good only as long as this particular stock is on hand. Anybody requiring capsules will find it to their interest to talk business to the Illinois-Pacific Glass Company.

natural clusters, are rendered with the fidelity of nature and vividly portrayed as we see them growing in the vineyards of California." The Italian-Swiss Colony announce that they have all of the original issue of this work on hand and that no new edition will ever be issued, as all the plates have been destroyed by fire.

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The E. A. Kolb Co., Inc., have received another large consignment of Encore Scotch whiskey. The first lot fared well and has evidently paved the way for the present good bunch of goods.

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | | |
|---|---|---|
| Bernheim Bros | ¼ | Page |
| Colson, H. W. P. | ½ | " |
| Gibb, Jas | ¼ | " |
| Gandolfi & Co | ¼ | " |
| Hilbert Mercantile Co | ½ | " |
| Illinois Central R. R | ¼ | " |
| Imperial Brewing Co | 1 | " |
| " " " | ½ | " |
| Laferriere, Wm. Julian | ¼ | " |
| Levy & Co., Simon | ½ | " |
| Meinecke & Co., Charles | 1 | " |
| Meyerfeld, Mitchell & Co | ¼ | " |
| Morphine | 1 | " |
| Rosenfield Bros. & Co. | ½ | " |
| Samuel Bros. & Co. | ½ | " |
| Siebe Bros. & Plagemann | ⅛ | " |
| Smacks & Smiles | ⅛ | " |
| The Lacey | ¼ | " |
| Trumbull & Beebe | ⅙ | " |

RE-CONSTRUCTED

Chapman & Wilberforce..
Hanson & Elrich
Hunter Rye
Illinois-Pacific Glass Co
Seattle Brewing and Malting Co
Weniger & Co., P. J.
Wetmore, Bowen Co.

## The Review Delayed.

THE REVIEW is a few days late this issue and readers will pardon the delay when they see the mass of statistical matter that was required to show the business of the year. The loss of time in securing the figures of December production of wines and brandies was the main cause of delay.

## The Review's Greetings.

OWING to the fact that the REVIEW is dated at the latter end of the month instead of the first of the month, we are necessarily late in extending our new year greetings to the many patrons and friends of this journal. However, it is not too late to do so or to modestly jubilate over the successes of the old year. Everybody in the legitimate line of trade has prospered to more than an ordinary degree and there is no indication of any falling off in the volume of business which is apparently on a natural and sound basis. So far as local houses are concerned, the year has been one of phenomenal success, part of which is properly attributed to the remarkable growth in the population of the city and State. According to the compilation of the Board of Health just announced, San Francisco, which has since 1890 been classed as a city of 350,000, is now found to embrace in its corporate limits more than 410,000, while the growth of population across the bay has proceeded with equal rapidity, so that San Francisco and its environs can safely be said to embrace 600,000 people. The REVIEW has shared in this general prosperity. Its circulation has steadily grown and continues to do so while its advertising columns have been employed by the trade to a greater extent than ever before; at the same time, it has been the aim of the Editor to give more news and to collect more valuable matter for the benefit of the producer and merchant as well. The result is that it supplies its readers with more original matter and of the kind they want than any other wine and liquor trade paper published west of New York.

The business outlook is bright and there is every reason to expect a continuation of the good times of 1902. Let us all work for and hope for such conditions.

## To Encourage Viticulture.

THE efforts of the PACIFIC WINE & SPIRIT REVIEW to secure legislation at Sacramento, for the purpose of aiding viticulture, has led to promising results. During the last week of January, Senator Luchsinger introduced a bill providing an appropriation of $10,000 for experimental and research work in viticulture by the University of California. The bill directs that the University ascertain and report on adaption of the various kinds of vines to the several climatic and soil conditions of the State, the best methods of grafting and propagating stocks and vines, the important methods of vinification, the utilization of the by-products of vineyard and winery, the treatment of vine diseases, and other matters pertinent to the successful conduct of the grape and wine business.

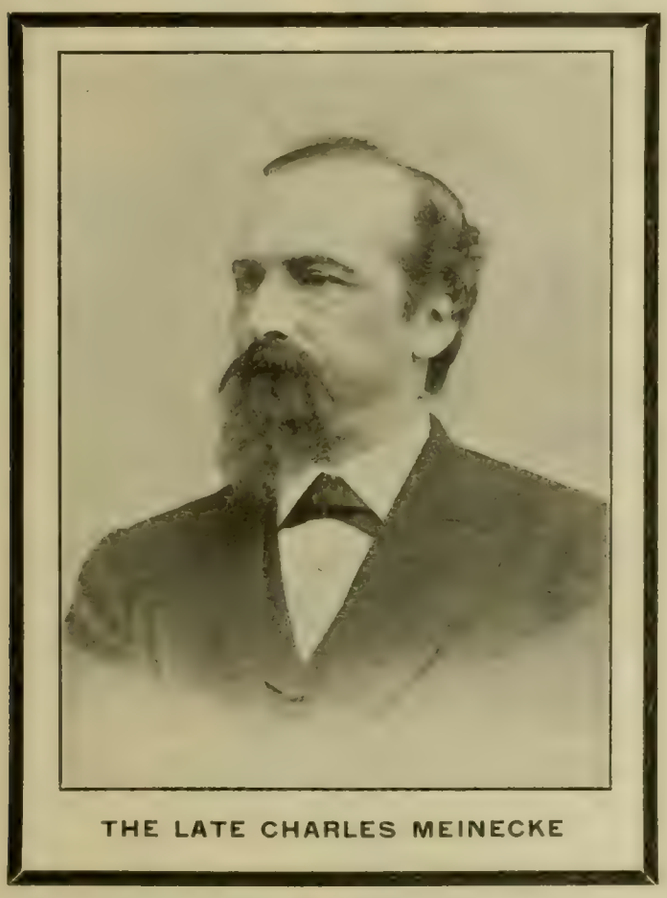
This is in direct line with the suggestions made by the REVIEW, as well as by men eminent in the industry. The recognition of the necessity for such work by the University as shown by the introduction of this bill and as indicated by the knowledge of the draughter thereof, is a long step in the right direction. Properly applied, this amount of money could be made to accomplish great good for viticulture in all its branches in this State and it would put the authorities in Berkeley in a position to co-operate with the United States Government experts in viticulture, the services of whom have already been offered to California. Considering the vast interests involved, the sum required is a modest one and there should be no hesitation whatever on the part of the legislature in passing the bill. So far as the Governor is concerned, he is a friend of the industry and would take pleasure in attaching his signature to a bill of the kind. However, as there will be no political patronage attached to the appropriation, our lawmakers at Sacramento, may not consider the matter in accordance with its importance. Lest the measure might fail through their oversight or carelessness, the REVIEW would suggest to every winemaker, grape grower and wine merchant in the State, to write a personal letter to the Assemblyman and Senator representing his district, urging him to not only vote for but work for the success of the measure. If this is done, the appropriation will be secured and the great task of solving numerous problems affecting the destiny of viticulture in California can be taken up in the proper manner. Remember that if the bill fails of passage this session, there will be two years delay in endeavoring to begin this important work. Therefore, write to your legislators at once.

# Obituary

## Charles Meinecke

IN the December issue of the REVIEW, we were able to give but a brief announcement of the sudden death of Charles Meinecke, the founder of the importing house of Charles Meinecke & Co., of this city. Mr. Meinecke passed away at Wiesbaden on December 30th last, from a stroke of apoplexy. He was stricken while at the dinner table on the 27th and died three days later without having regained consciousness.

Charles Meinecke was born at Nurnberg, Germany, on April 29, 1826, and had therefore long since passed the allotted span of man's life. He came to San Francisco in 1858 and in the following year, September 15th, he opened the doors of the firm of Charles Meinecke & Co., but having no partner. The house was at 55 Front street where it remained a number of years, when it was removed to Commercial street and in 1868 to the present location on Sacramento street. In 1893 Mr. Henry Kunz, who had been connected with the house since boyhood, was admitted to partnership and is now the head of the institution. Seven years ago, Mr. Meinecke, whose health was not robust, went abroad and has remained there since, the business having been conducted by Mr. Kunz.



THE LATE CHARLES MEINECKE

Charles Meinecke was one of the old school of merchants; extremely conservative, at the same time conducting his business on a high plan and insisting on supplying his customers with the best to be had in the markets of the world. He was a successful business man from the start, his methods and personality making him highly popular among those with whom he came in contact. His rule to sell only the best goods, and the standing of his house, enabled him to secure a line of special agencies, the quality and scope of which is not excelled by any importing house in the United States, not barring those of New York. Mr. Meinecke was of a kindly nature, a man who made close friends and held them and will be sorely missed among his intimates. He leaves a wife and four children, Mrs. Clemens Hohwiesner, Miss Ines C., Dr. Emil P., and Miss Minnie Meinecke.

We herewith present an excellent portrait of the late Mr. Meinecke.

## Morris Bernhard Edinger.

IN the December issue of the REVIEW was published a brief notice of the sudden death of Morris Bernhard Edinger, senior member of the well-known firm of Edinger Bros. & Jacobi of New York. It will be remembered that his demise was due to a stroke of apoplexy which he suffered while on the way to his office. We are indebted to *Bonforts* for the following biography of Mr. Edinger:

The deceased was born in Worms, Germany, July 4, 1840, and emigrated to this country in 1866, locating in the south, where he filled various clerical positions until after the Civil War, when he went to California, and later to Idaho and Montana. In the early seventies he returned to California and became interested in the wine business. In 1876 he represented the firm of Lachman & Jacobi throughout the Eastern States. In 1879 he formed the copartnership of M. B. Edinger & Co., comprising himself and brother, A. Henry Edinger. In the following year Mr. M. Jacobi was admitted to membership, and the concern became known as Edinger Brothers & Jacobi, under which firm name it has since remained. Under his fostering hand the business of this house has steadily increased until it has won a very prominent position in the trade. He was a man of the most charitable impulses, and his kindly disposition made itself felt upon the countless people he came in contact with in his long, useful and successful career. Funeral services were held at his late home, No. 5 West Ninety-first street, at 10:30 o'clock, Sunday morning, Dec. 29th, and in accordance with an oft-expressed wish, his body was taken to the Fresh Pond Crematory on Long Island, where it was cremated.

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We have received a copy of a memorial to the late Prof. George Husmann. It is printed for circulation among his friends only. It contains a biographical sketch written by his son, George C. Husmann, the funeral address delivered by Rev. Richard Wylie and the eloquent obituary spoken at the bier by Charles Bundschu; also resolutions by the California Promotion Committee, reciting the labors of Mr. Husmann in the interests of horticulture, viticulture and pomology.

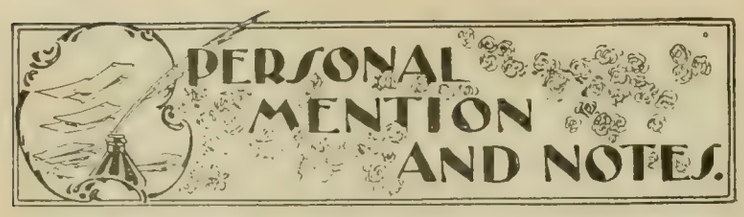
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The Editor belongs to a certain well-known Fraternal Order, the Secretary of which is a German. The other day, the aforesaid Editor received a printed postal card upon which was the following invitation:

"SAN FRANCISCO, Jan. 7, 1903.

"Dear Sir and Brother:—We install the officers of the lodge Friday evening. Be sure not to be present, as a good time is anticipated."

There seems to be something wrong about this "invite" and the writer would really like to know what Mr. Secretary really meant.




The Jesse Moore-Hunt Company has distributed among its many friends, one of the most artistic calendars we have seen this year. It is in the form of a medallion, in imitation of marble, and shows Cupid "very busy" with the lips of a beautiful woman. The calendar will be an ornament to the desk of any office and we have to thank the house for its kind remembrance.

James Raggi, 624 Montgomery street, will please accept our thanks for a very useful and ornamental office fixture. It is in the form of a clock in the cuckoo style, the chief factor of which is to keep time and the minor object to preserve the name and fame of Cyrus Noble whiskey. Mr. Raggi does a great deal of missionary work in this direction himself. Visitors to this popular place who have not been there recently, will find very marked and pleasing improvements. The room in which the bar is located has been enlarged by moving the partition back. This has enabled Mr. Raggi to extend his front and back bars, all of which adds much to the attractiveness of the house.




We are indebted to Messrs. Chapman & Wilberforce, of this City, for the most artistic and serviceable calendar yet at hand. It is a De Luxe Edition of "Peter Dawson's Log Book of 1903." The illustrations are in the nature of modern poster work highly colored and strongly drawn, the frontispiece on the cover being exceptionally fine. The work is from the brush of Burt Barnes, the well known leader in this line of art in New York. The main portion of the calendar is in the same useful form as those of years past. The Waldorf Importation Company of New York are responsible for this fine piece of desk furniture. They are sending it to their many friends in the trade.

With the Wetmore-Bowen Company, the producers of the famous Cresta Blanca wines and brandies, the year 1902 was the greatest in the history of the house. Not only was the good fame of the brand extended very materially during the twelve months, but the growth in the volume of business was unexpectedly large. In addition to making a lot of ready money, the Company has made extensive additions to its plant and realty holdings and enters 1903 with business flourishing and the outlook all that could be wished. The Wetmore-Bowen Company is not only the pioneer house in the introduction of fine wines in glass, but is by far the largest.

## Trade Circulars.

### From Hilbert Mercantile Co.

SAN FRANCISCO, CAL., January 21, 1903.

DEAR SIR:—We take pleasure at this time in advising you that the firm of Hilbert Bros. has been succeeded by the Hilbert Mercantile Company, also that the latter have purchased the business of the Christy & Wise Commission Co., thus giving the new concern the exclusive handling of the following well-known brands: A. B. C. Bohemian Beer, Hunter Baltimore Rye, H. B. Rye and Bourbons, Union League Whiskies, El Monte Whiskey, Buchanan's Black and White Scotch, Ruinart Vin Brut Champagne.

From and after this date all orders for these goods or communications pertaining to the business of the firm succeeded, should be addressed to the "Hilbert Mercantile Company," whose offices and warerooms have been established at 213-215 Market street, San Francisco, Cal.

Knowing the satisfaction our goods have given in the past, we earnestly solicit a continuation of your patronage for the future, and wish to assure you that any commissions entrusted to us will receive the promptest attention.

Very truly yours,

HILBERT MERCANTILE CO.,
C. H. Hilbert, President.

### From Christy & Wise Commission Co.

SAN FRANCISCO, January 24, 1903.

DEAR SIR:—This will inform you that the business heretofore conducted by the undersigned has been purchased by the Hilbert Mercantile Company and that from this date all orders for goods as well as any communications pertaining to the old business should be addressed to the Hilbert Mercantile Co., 213-215 Market street, San Francisco, California.

Thanking you for the courtesies shown us in the past, and hoping that same may be continued to our successors.

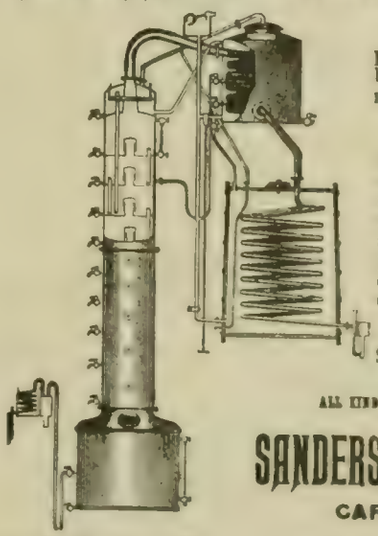
Beg to remain,

Very truly yours,

CHRISTY & WISE COMMISSION CO.,
Charles M. Reynolds, President.

Elsewhere in this issue will be found an article from the pen of Wilfred B. Chapman, head of the importing house of Chapman & Wilberforce, setting forth his views regarding the trade of 1902, etc. It is a highly interesting review of the trade of the year in the matter of luxuries and embraces the conclusions of a shrewd business man, who knows how to get his thoughts on paper in a concise and instructive manner. In connection with this article, there is quite a striking coincidence. Those who read Mr. Chapman's article and who also read the leading review of the year in *Bonfort's* annual number, will be surprised at the similarity, not only of conclusions but language. However, Mr. Chapman's article was written several days before our Eastern contemporary reached this territory, so there was no possibility of making use of the products of the gray matter of the esteemed editor of the big New York publication. Mr. Chapman is naturally elated over the fact that he succeeded in sizing up the situation as ably as did the trained newspaper man, who makes that line of work his specialty.


IMPORTANT TO DISTILLERS AND WINE MAKERS.



This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

This Still has the **advantage over all others**, as it is economical easily operated and separates the aldehyde and other inferior oils and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON Stockton, JOHN WHEELER, St. Helena

PAT'D SEPT. 29, 1891.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

SANDERS & CO'S COPPER WORKS

CARL L. SCHALITZ, PROP.

309-311 HOWARD STREET, SAN FRANCISCO

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretar




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office.*
*S. E. COR. MARKET & SECOND STS.*

NEW YORK BRANCH,
S. COR. WATTS & E WASHINGTON STS.

## The Home Product.

THE question of "Home Product" is one that should interest the citizen of every community. One may go to the smallest hamlet and there will be found someone who is manufacturing a given product and, if you are in the hands of a friend or resident, of that little place, you will find him dilating upon the merits of the article made "over there," as he points, with a villager's pride, to the house or place which, to this man's view, is the sight of his little community and the output of which he, no doubt, hopes to see, as he looks into the future, giving his place of residence a national reputation.

The "Home Products" of every city should be the pride of every resident and nowhere in the world should the Home Products of a State receive the support of her local residents as should California's products receive at the hands of her citizens, for, paraphrasing a well known quotation, "In his own country is he high in honor."

Advertise your locality by supporting Home Products and by this support you are more surely to impress the outside world with the quality and value of that which is produced at home.

The word "California" is a magic word in the ears of every person outside of California. It is hypnotic and the magnetism of its euphony, on the ear of the foreign listener, as the name California is pronounced, wields an influence which, if but likewise appreciated by those who are pleased to call California home, would wield an influence that would make this State's products far more advanced than they are to-day.

In this connection, we wish to call attention to the gratifying advance made by the Long Syrup Refining Co. in their venture in placing the name California before the world in an undying form in their excellent preserved California fruits.

These preservations include the varieties of California's choicest array of fruits, preserved for the table in a manner unequalled by any grade of product on the market, and for bar purposes their brands of Maraschino cherries are so superior and so excellent in flavor that we predict the day not far distant when associated with the name California will be that of Long's.

The Long Syrup Refining Co., in addition to this output, are the pioneers in the making of a bar sugar, the value of which, is only realized by those who appreciate the worth of a high-grade sugar, such as is needed in the making of high-class drinks and in the home and restaurant for use on berries, cakes, etc.

We mention in this article under the caption of "Home Products," the name of the Long Syrup Refining Co., as they took up the manufacture of this line of California's products without ostentation and in a quiet, business like manner have attained a position in the past two years which has not been duplicated by any other manufacturer and is to our view but a lesson and an illustration of what can be done with many of California's products, if a similar standard of excellence and the same method of introduction was adopted.

## An Attractive Irish Show Card

The shippers of the "Great Auk's Head" brand of Guinness's Dublin Stout, have issued a Show Card which is in reality an exceedingly attractive picture in colors, beautifully executed and in a neat gilt frame. The picture represents a typical Irish scene. In the foreground is a road skirting the shores of a lake; a thatched cottage stands with its gable to the road between the latter and the water, and before it stands a real Jaunting Car with a well set up little Irish horse between its shafts, and the driver perched up on the "dickey," all so complete and attractive that to look at it makes one long for a "dhrive" along the fine roads and through the lovely scenery of the Emerald Isle. Messrs. W. A. Ross & Brother are to be congratulated upon their selection of a subject so attractive and appropriate for the advertisement of Messrs. Guinness's famous Irish product. The American Mercantile Co., of San Francisco, are the importing agents for the "Great Auk's Head" brand of Guinness's Stout, and have a supply of these attractive Show Cards for distribution among their customers.



The consolidation of the Abramson-Heunisch Glass Co. with the Pacific Coast Branches of the Illinois Glass Co. and the U. S. Bottlers' Supply Co. has imposed upon us a heavy stock of



STOCK

# BOTTLE CAPSULES



To reduce our enormous holdings we propose to sell immediately

## 4,000,000 Bottle Capsules

at inventory. This offer is good only as long as this stock lasts.

**Investigate at once, in person or by letter.**

# Illinois-Pacific Glass Co.

MANUFACTURERS

10-16 MAIN STREET SAN FRANCISCO

Branches in Portland, Ore., and Los Angeles, Cal.

# THE TRADE OF 1902.

THE statistics of exports of wines by sea during the year 1902, which are herewith presented, are not particularly satisfactory. First they show a falling off of over 5,000 cases and second the valuation of exported wines as compared with the business of 1901 is largely reduced. One has not to go far to locate the discrepancy in the decline of the exportation of case goods. It is found in the manifests showing the shipments to the Philippines. In 1901 we shipped 6,169 cases to our Oriental possessions and in 1902 our exports were only 442 cases. This falling off is not unexpected by reason of the fact that the number of American troops in the Philippines has been greatly reduced in the last two years and that they were the consumers of California wines. However, we should not consider this a disastrous proposition because the natives of that country are anything but buyers of good wines. Mexico, in the matter of bulk goods nearly doubled her purchases and increased her case goods orders materially. Central America was not as good a customer as in 1901. Japan took more wine and China less. South America showed a decrease, while shipments to "all other countries" were trebled.

The movement of wines to New York via Panama and the Horn was increased by a million and a third gallons over 1901. The exact figures were for 1902 6,342,040 gallons and for 1901 5,719,205 gallons. These exports commanded first-class prices and notwithstanding the case goods deficiency, which was not a criterion of the situation, the growth of the demand is highly satisfactory.

Aside from export conditions, 1902 was an exceptional year. It witnessed a great advance in the material welfare of the viticultural industry and produced the greatest vintage in volume in the history of the State. The producer of grapes reaped a bountiful harvest, the prices paid for their products being what could properly be classed as gilt-edged, reaching as high as $33 per ton. The confidence of wine men in the present and future of the industry was illustrated during the year, by the planting of thousands of acres of wine grapes, the greater proportion of which were resistant stock.

Owing to the policy of the trans-continental railroads with reference to the furnishing of statistics as to their transportation of wines, we are unable at this time to give totals of the movements of wines out of the State by rail. However, the volume of business has probably been greater than that of 1901, but the exact figures of rail exports will not be obtainable until after the end of the fiscal year, at which time the Southern Pacific and Santa Fe Railroad Companies furnish this journal the tables of their tonnage of wines and brandies carried out of the State. The total exports of wine by sea during 1902 were 5,124 cases and 6,342,040 gallons bulk.

SWEETS.—That branch of the industry devoted to the production of sweet wines experienced its greatest activity during the late vintage. The increase in production was enormous, the output for the season being nearly double that of 1901. The figures, not including the production in the Fourth District, during December were 14,344,427.06 gallons, as against 8,503,907.87 in 1901. While this shows a great expansion in production, it does not tend to lower prices, by reason of the fact that there has been a remarkable growth recently in the demand for the sweet wines produced in California. The general public has evidently discovered that the vineyards of the Golden State produce sweet wines that have no superior either for purity or quality. Hence the demand.

BRANDY.—It is evident that the demand for California brandies is steadily increasing. We Californians have known for a long time that we can produce brandy which, when properly aged, need not fear comparison with the product of any other country. The ratio of the increase in the production is illustrated by the following figures: In 1900 the production of the State was 871,967.9 tax gallons. In 1901 there was distilled and bonded 1,250,209.5 gallons, while the product for the calendar year 1902 was 1,383,231 gallons. Of the product each year a large quantity of brandy was withdrawn and used in the fortification of sweet wines. The movement of brandies in bond to Eastern bonded warehouses during the year aggregated 621,690 gallons as against 513,723.3 gallons in 1901. During 1902 438,792.1 gallons were tax paid, in 1901 497,682.1. The quantity of brandy used for fortification of sweets was the greatest in the record of the industry. The total was 3,773,143.5, as against 1,847,864.2 in 1901. There remained in bond in the State January 1, 1903, 1,462,504.2 gallons. This does not include a possible increase of bonded stocks of the Fourth District for December, 1902, the figures of which are not obtainable at this time. The bonded stocks in the State January 1, 1902, were 1,037,157.4 gallons, showing an apparent increase of 425,346.8 tax gallons.

WHISKEY.—There is little to say regarding the export trade in whiskies. The abnormal demand that grew out of the war in the Philippines and the conflict in China, has passed and business has settled down to a normal basis. As a consequence we find that while in 1901 we exported 35,471 cases and 30,825 gallons, in the past year our exports have been 18,358 cases and 35,984 gallons. In 1901 the Philippines took 23,915 cases and 16,333 gallons as against 3,261 cases and 6,563 gallons in 1902. These figures merely show that Uncle Sam's soldiers are not now in the islands looking for good things to drink. Trade with China was slightly increased and Mexico bought more from us than usual. Aside from the unnatural comparison due to the falling off in the Philippine trade, the export business in whiskies was fairly satisfactory.

BEER.—The beer exporters have just cause to be proud of their operations for the year. There was a great increase of exports over the totals of 1901. The figures were as follows: In 1902, 33,047 packages bottled and 472 packages bulk, and in 1901 20,178 packages bottled and 248 bulk. Among the figures in the tables which will be found interesting are those showing the comparative figures of beer exports of last year and the year before. For instance in 1901 the Philippines took 9,374 packages bottled beer and in 1902 13,756 packages. Central America largely increased her purchases.

There was a healthy increase in the exportation of wines and liquors classed as "miscellaneous." The total for 1902 was 13,645 cases, 684 packages bulk, and 10,954 gallons, valued at $107,472. The figures for 1901 were 11,857 cases and 1,189 packages bulk, the value of which was $89,290.

IMPORTS.—There are many fluctuations in the comparative figures of imports of the various lines. The trade of the year with importers was fairly satisfactory. The figures pertaining to their traffic will be found herewith.

# EXPORTS OF WINE

(BY SEA.)

Year ending December 31, 1902.

| Destination. | Cases | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 438 | 22,382 | ..... |
| " China..... | 719 | 30,351 | ..... |
| " Japan ..... | 146 | 65,247 | ..... |
| " Philippine Islands ... | 442 | 11,251 | ..... |
| " Mexico ..... | 768 | 124,381 | ..... |
| " Central America ..... | 1,211 | 142,651 | ..... |
| " South America..... | 133 | 18,982 | ..... |
| " To New York (via Panama and Horn) | 81 | 5,595,603 | ..... |
| " Tahiti ..... | .... | 42,360 | ..... |
| "*Hawaii ..... | 1,066 | 229,329 | ..... |
| " All other countries... | 120 | 59,503 | ..... |
| Total..... | 5,124 | 6,342,040 | $2,252,015 |

In 1901--

| Destination. | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 756 | 30,907 | ..... |
| " China..... | 137 | 63,093 | ..... |
| " Japan ..... | 306 | 49,479 | ..... |
| " Philippine Islands ... | 6,169 | 18,289 | ..... |
| " Mexico..... | 605 | 79,380 | ..... |
| " Central America ..... | 1,935 | 184,400 | ..... |
| " South America..... | 210 | 24,134 | ..... |
| " New York (via Panama and Horn) | 108 | 5,040,288 | ..... |
| " Tahiti ..... | .... | 70,627 | ..... |
| "†All other countries... | 208 | 158,608 | ..... |
| Total .. ..... | 10,434 | 5,719,205 | $2,833,449 |

In 1900—

| Destination. | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 354 | 27,275 | ..... |
| " China, Japan and Philippine Islands | 2,126 | 193,571 | ..... |
| " Mexico ..... | 529 | 149,969 | ..... |
| " Central America ..... | 2,053 | 177,434 | ... |
| " South America..... | 519 | 46,049 | ..... |
| " New York, via Panama | 85 | 4,710,073 | ..... |
| " Tahiti ..... | 1 | 48,339 | ..... |
| "‡Hawaii ..... | 632 | 122,963 | ..... |
| " All other countries... | 829 | 155,389 | .... |
| §Total ..... | 7,128 | 5,631,060 | $1,222,912 |

*Includes only months from June to Dec. inclusive, 1902.
†Does not include exports to Hawaii.
‡Includes only first six months, 1900.
§During first three months, 1900, valuations were not obtainable.

# EXPORTS OF WHISKY

(BY SEA.)

For year ending December 31, 1902.

| Destination. | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 426 | 60 | ..... |
| " China ..... | 2,098 | 1,420 | ..... |
| " Japan ..... | 751 | 2,419 | ..... |
| " Philippine Islands ... | 3,261 | 6,563 | ..... |
| " Mexico ... ..... | 3,101 | 2,476 | ..... |
| " Central America ..... | 4,276 | 5,680 | .... |
| " South America ..... | 357 | 862 | ..... |
| "*Hawaii ..... | 3,304 | 14,796 | ..... |
| " All other countries... | 784 | 1,708 | ..... |
| Total ..... | 18,358 | 35,984 | $179,816 |

In 1901—

| Destination. | Cases. | Gal. Blk | Value. |
|---|---|---|---|
| To British Columbia .... | 561 | ..... | ..... |
| " China ..... | 2,220 | 2,580 | ..... |
| " Japan ..... | 530 | 918 | ..... |
| " Philippine Islands ... | 28,915 | 16,333 | ..... |
| " Mexico .. ..... | 2,632 | 2,265 | ..... |
| " Central America ..... | 4,348 | 4,415 | ..... |
| " South America..... | 510 | 45 | ..... |
| "†All other countries... | 755 | 4,269 | ..... |
| Total ..... | 35,471 | 30,825 | $308,795 |

In 1900—

| Destination. | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 1,246 | 174 | ..... |
| " China and Japan..... | 9,408 | 567,481 | ..... |
| " Philippine Islands ... | 5,708 | 2,001 | ..... |
| " Mexico ..... | 1,283 | 1,774 | ..... |
| " Central America ..... | 2,273 | 15,126 | .... |
| " South America..... | 590 | 745 | ..... |
| "‡Hawaii ..... | 3,383 | 10,953 | ..... |
| " All other countries... | 4,131 | 2,151 | ..... |
| §Total ..... | 28,022 | 600,405 | $268,368 |

*Includes only months from June to Dec. inclusive, 1902.
†Does not include exports to Hawaii.
‡Includes only first six months, 1900.
§During first three months, 1900, valuations were not obtainable.

# EXPORTS OF BEER

(BY SEA.)

For year ending December 31, 1902.

| Destination. | Pkgs. Bot'd | Pkgs. Blk. | Value. |
|---|---|---|---|
| To China..... | 4,209 | .... | ..... |
| " Japan ..... | 2,176 | ..... | ..... |
| " Philippine Islands .. | 15,756 | ..... | ..... |
| " Mexico ..... | 255 | ..... | ..... |
| " Central America .. | 2,517 | ..... | ..... |
| " South America..... | 125 | ..... | ..... |
| " Tahiti ..... | 158 | 347 | ..... |
| "*Hawaii ..... | 5,438 | 125 | ..... |
| " All other countries..... | 1,354 | ..... | ..... |
| Total ..... | 33,047 | 472 | $252,963 |

In 1901—

| Destination. | Pkgs. Bot'd. | Pkgs. Blk | Value. |
|---|---|---|---|
| To China..... | 4,676 | .... | ..... |
| " Japan..... | 2,720 | 5 | ..... |
| " Philippine Islands ..... | 9,374 | .. | ..... |
| " Mexico ..... | 570 | ..... | ..... |
| " Central America ..... | 1,940 | 59 | ..... |
| " Tahiti ..... | 217 | 184 | ..... |
| "†All other countries .... | 681 | ..... | ..... |
| Total ..... ..... | 20,178 | 248 | $164,247 |

In 1900—

| Destination. | Pkgs. Bot'd. | Pkgs. Blk. | Value. |
|---|---|---|---|
| To China and Japan ..... | 19,414 | 6,764 | ..... |
| " Philippine Islands ... | 2,541 | 2,077 | .... |
| " Mexico ..... | 330 | 161 | ..... |
| " Central America ..... | 1,915 | 536 | ..... |
| " Tahiti ..... | 19 | 12 | ..... |
| "‡Hawaii.. ..... | 4,019 | 1,154 | ..... |
| " All other countries ..... | 4,552 | 131 | ..... |
| §Total..... | 32,790 | 10,835 | $233,232 |

*Includes only months from June to Dec. inclusive, 1902.
†Does not include exports to Hawaii, 1901
‡Including only first six months, 1900
§During first three months, 1900, valuations were not obtainable.

# EXPORTS MISCELLANEOUS WINES AND LIQUORS

(BY SEA.)

Year ending December 31, 1902.

| Destination. | Cases. | Pkg. Blk. | Gal. | Value. |
|---|---|---|---|---|
| To British Columbia. | 115 | 1 | ..... | ..... |
| " China..... ..... | 4,939 | 134 | 8,000 | ..... |
| " Japan ..... | 198 | 29 | ..... | .... |
| " Philippine Is..... | 2,366 | 183 | 1,230 | ..... |
| " Mexico ..... .... | 1,537 | 75 | 750 | .... ... |
| " Central America . | 982 | 67 | 79 | ..... |
| " South America... | 128 | . | 200 | ..... |
| "*Hawaii .... | 2,807 | 151 | 650 | ..... |
| " All other countries | 573 | 44 | 45 | ..... |
| Total .....13,645 | | 684 | 10,954 | $107,472 |

| Articles. | Cases. | Bbls. | Csks. | Kgs. | Oct. | Gal. |
|---|---|---|---|---|---|---|
| Ale, Stout and Beer | 44 | 19 | 2 | .... | .... | .... |
| Bitters..... | 170 | .. | .. | .... | .... | ..... |
| Blackberry Brandy | 391 | 7 | ... | .... | .... | 10 |
| Champagne..... | 515 | ... | . | .. .. | .... | ..... |
| Gin ..... | 535 | 41 | . | 1 | .... | 324 |
| Ginger Ale..... | 193 | 67 | 103 | .... | .... | ..... |
| Liquors..... | 7,140 | 130 | ... | 10 | .... | ..... |
| Mineral Water .... | 3,014 | ... | 100 | .... | .... | ..... |
| Spirits ..... | 99 | 105 | ... | .... | .... | 9,548 |
| Vermouth ..... | 131 | 4 | .. | 9 | ... | 27 |
| All other Liquors.. | 1,413 | 83 | ... | .... | 3 | 1,045 |
| Total .....13,645 | | 456 | 205 | 20 | 3 | 10,954 |

In 1901—

| Destination. | Cases. | Pkgs. Blk. | Value. |
|---|---|---|---|
| To British Columbia.... | 156 | 1 | ..... |
| " China ..... | 3,265 | 57 | ..... |
| " Japan ..... ..... | 955 | 25 | ..... |
| " Philippine Islands .. | 5,620 | 498 | ..... |
| " Mexico ..... | 1,187 | 184 | ... |
| " Central America .... | 376 | 409 | ..... |
| " South America ..... | 101 | . | ..... |
| "†All other countries.. | 199 | 15 | ..... |
| Total..... | 11,857 | 1,189 | $89,290 |

In 1900—

| Destination. | Cases. | Pkg. Blk | Gal. | Value. |
|---|---|---|---|---|
| To British Columbia.. | 246 | 27 | ..... | ..... |
| " China and Japan ..2,037 | | 5,066 | 15,125 | ..... |
| " Philippine Islands. | 767 | 13 | .... .. | . |
| " Mexico ..... | 573 | 307 | ..... | ..... |
| " Central America .. | 182 | 251 | .. .. | .... . |
| " South America .. | 214 | 11 | ..... | ..... |
| "‡Hawaii ..... | 940 | 1,076 | ... | . |
| " All other countries | 945 | 250 | .. . | ..... |
| §Total.....5,904 | | 7,001 | 15,125 | $92,620 |

*Includes only months from June to Dec. inclusive, 1902
†Does not include exports to Hawaii.
‡Includes only first six months, 1900
§During first three months, 1900, valuations were not obtainable.

# IMPORTS WINES, WHISKIES.

BY SEA.

For year of 1902, with Comparative Figures.

## ALE, BEER AND STOUT.

| | Cases. | Bbls. | Csks. | Hhds. |
|---|---|---|---|---|
| In 1902 | 7,256 | 574 | 1,175 | 30 |
| " 1901 | 9,141 | 1,084 | 320 | 22 |
| " 1900 Beer only . | 2,216 | .. | 864 | 25 |

## BITTERS.

| | Cases. | Csks. |
|---|---|---|
| In 1902 .... | 2,740 | 20 |
| " 1901 | 2,[illegible] | .... |
| " 1900 . . . | 1,[illegible] | . |

## BRANDY.

| | Cases. | Bbls. | Csks. | Oct. | Qrs. |
|---|---|---|---|---|---|
| In 1902 . ..... | 2,740 | 96 | 78 | 35 | 18 |
| " 1901 ... | 2,[illegible] | 64 | 164 | 39 | .... |
| " 1900 .... .... | 2,[illegible] | 118 | 45 | 35 | |

## CHAMPAGNE.

| | Cases. |
|---|---|
| In 1902 .. ... | 1,[illegible] |
| " 1901 .. | [illegible] |
| " 1900 .... . .. ..... | 3,945 |

## GIN.

| | Cases. | Bbls. | Csks. | Oct. | Pipes. |
|---|---|---|---|---|---|
| In 1902 .. .... | 6,182 | 65 | 45 | 15 | .... |
| " 1901 ..... . | 5,673 | 220 | 5 | 28. | |
| " 1900 ... . . | 5,[illegible]0 | 56 | 140 | 146 | 25 |

## ABSINTHE.

| | |
|---|---|
| In 1902 ..... ... ... ... | 2,385 |
| " 1901 .. .. . ... . | 1,875 |

## LIQUORS.

| | Cases. | Bbls. |
|---|---|---|
| In 1902 .. .. .. . . . | 268 | 2 |
| " 1901.... . . . . | 2,389 | .. |
| " 1900 . ..... ... | 6,219 | .. . |

## MINERAL WATER.

| | Cases. | Bbls. | Csks. |
|---|---|---|---|
| In 1902..... . ..... | 5,[illegible] | 265 | .... |
| " 1901 . ... ..... ..... | 6,003 | 1,[illegible] | 160 |
| " 1900 . ..... | 6,207 | 878 | .... |

## WINE.

| | Cases. | Bbls. | Csks. | Oct. | Qrs. | Oct. | Kgs. | Hhd. | Qr |
|---|---|---|---|---|---|---|---|---|---|
| In 1902.... | 3,[illegible] | 194 | 58 | 16 | 34 | | . . | 10 | 35 |
| " 1901. . | 3,[illegible] | 569 | 244 | 7 | 207 | 2 | 10 | 1 | .. |
| " 1900 ... | 3,690 | 509 | 650 | ... | 352 | ... | 750 | .. | .. |

## WHISKY.

| | Cases. | Bbls. | Csks. | Oct. | Hhd. | Qrs |
|---|---|---|---|---|---|---|
| In 1902 ..... | 11,311 | 3,293 | 79 | 311 | 10 | 8 |
| " 1901..... | 14,155 | 5,[illegible] | 68 | 199 | 8 | . |
| " 1900 . .... | 15,[illegible] | 3,313 | 7 | 281 | 7 | |

## VERMOUTH.

| | Cases. | Bbls. | Csks. | Oct. |
|---|---|---|---|---|
| In 1902. . . . . | 18,[illegible] | 52 | 1 | |
| " 1901.... | 20,764 | 60 | 10 | 6 |
| " 1900... . . ..... | 17,805 | 2 | 20 | |

## MISCELLANEOUS.

1902—

| Articles. | Cases. | Bbls. | Csks. | Oct. |
|---|---|---|---|---|
| Fruit Juice ..... | .... | 62 | . | . |
| Ginger Ale..... | 330 | 765 | ... | .... |
| *Liqueurs..... | 2,065 | 40 | . | . |
| Rum ..... | 55 | 10 | 20 | 35 |
| Sarsaparilla . | 15 | 65 | ... | .... |

1901—

| | Cases. | Bbls. | Csks. |
|---|---|---|---|
| Fruit Juice ..... ..... | .... | . | 39 |
| Ginger Ale..... ..... | . | 425 | .... |
| †Liqueurs . . | 195 | 3 | .... |
| Rum . . | 575 | . | .... |
| Sarsaparilla . | . | 100 | .... |

In 1900, miscellaneous imports were 6,067 cases, 1,247 bbls., 82 csks., 3 octs.

*Includes 25 cases Ma[illegible]; 195 cases Benedictine, 381 cases [illegible], 45 cases Kümmel, 325 cases Anisette Picon, 50 cases Punch, 321 cases and 35 barrels [illegible]
[illegible] cases Cognac, 10 cases Kirsch, 15 cases, 2 barrels Cassis, 25 cases Liqueur Cordials, 25 cases Punch and 5 cases Maraschino

# BRANDY PRODUCTION

FIRST DISTRICT—Month of December, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded | 357,557.7 |
| Received from distillery, Fourth District, California | 35,487.3 |
| " " special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 130,351.5 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 9,715.0 |
| Exported | 49.9 |
| Tax-paid | 24,367.5 |
| Remaining in bond December 31, 1902 | 1,228,234.2 |

## BRANDY PRODUCED, 1902.

| | Tax Gals. |
|---|---|
| First District | 1,282,589.2 |
| Fourth District | 100,642.0 |
| †Total, 1902 | 1,383,231.2 |
| Total, 1901 | 1,250,209.5 |
| Total, 1900 | 871,967.9 |

BONDED STOCKS, BRANDY—Disposition of Brandy in 1902.

| | Tax Gals. | | Tax Gals. |
|---|---|---|---|
| Transferred in Bond to Eastern Special B. W. H. | 621,690.3 | Remaining in Bond 4th District, Dec 1, 1902 | 234,270.0 |
| Tax Paid | 438,792.9 | †Total Bonded Stock in State, Jan. 1, 1903 | 1,462,504.2 |
| Used in Fortification of Sweet Wines | 3,773,143.5 | Remaining in Bond Jan. 1, 1902 | 1,037,157.4 |
| Remaining in Bond 1st District Jan. 1, 1903 | 1,228,234.2 | Increase of Bonded Stock | 425,346.8 |

† Does not include brandy produced in 4th District, month of December, 1902. See letter of Collector of Internal Revenue Bell on this page.

# SWEET WINE PRODUCTION

FIRST DISTRICT—Month of December, 1902.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | | 459,268.5 |
| Brandy withdrawn from special bonded warehouse for fortification | | 10,844.4 |
| Brandy actually used for fortification | | 381,500.6 |
| | | Wine Gals. |
| Port produced | | 134,695.00 |
| Sherry produced | | 1,885,849.82 |
| Angelica produced | | 48,351.05 |
| Muscat produced | | 543,005.02 |
| Tokay | | |
| Malaga | | 8,538.46 |
| Total sweet wine produced in December, 1902 | | 2,620,439.35 |

# RECAPITULATION.

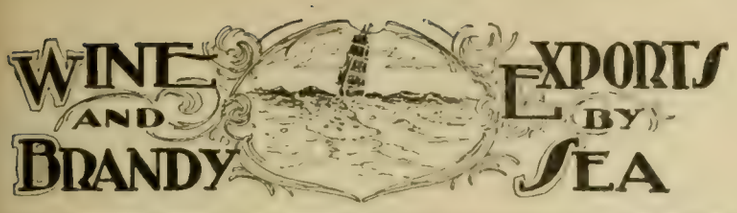
SWEET WINES PRODUCED IN 1902.

| | 1ST DISTRICT | 4TH DISTRICT | TOTAL |
|---|---|---|---|
| Port | 4,134,965.25 | 698,189.28 | 4,833,154.53 |
| Sherry | 6,205,626.24 | 1,104,014.12 | 7,309,640.36 |
| Angelica | 662,317.78 | 117,935.02 | 780,252.80 |
| Muscat | 1,344,987.69 | 40,160.97 | 1,385,148.66 |
| Tokay | 27,692.25 | ..... | 27,692.25 |
| Malaga | 8,538.46 | ..... | 8,538.46 |
| *Total, 1902 | | | 14,344,427.06 |
| Total, 1901 | | | 8,503,907.87 |
| Total, 1900 | | | 9,345,371.00 |

*Does not include production of Sweet Wine in 4th district, month of December, 1902. See following letter from Collector Bell :

"Replying to your telegram of January 31st, requesting sweet wine and brandy production for December, I have to say that owing to the great amount of work in this office during the month of January, and the small office force, I have been unable to get these figures up to the present time, and it will probably be several days before they can be furnished.

Respectfully,
H. C. BELL,
Collector."




## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM DEC. 25, 1902, TO JAN. 28, 1903.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Acapulco | Buenaventura | Italian Swiss Colony | | 614 |
| " | Panama | California Wine Association | | 960 |
| Peru | La Union | L F Lastreto & Co | | 80 |
| " | " | C Schilling & Co | | 534 |
| " | Amapala | " | | 432 |
| " | " | Gundlach-Bundschu Co | 60 | |
| " | La Libertad | " | | 156 |
| " | " | L F Lastreto & Co | | 246 |
| " | " | Bertin & Lepori | 16 | |
| " | Acajutla | " | | 315 |
| " | Panama | California Wine Association | | 6.000 |
| " | Punta Arenas | " | | 600 |
| " | " | C Schilling & Co | | 210 |
| San Juan | San J de Guat | " | | 140 |
| " | Panama | L F Lastreto | | 308 |
| " | Acajutla | " | | 244 |
| Colon | " | Italian-Swiss Colony | 8 | |
| " | " | C Schilling & Co | 2 | |
| " | " | Wetmore, Bowen Co | 2 | |
| " | " | B Frapolli & Co | 4 | |
| " | La Libertad | C Schilling & Co | | 875 |
| " | San J de Guate'la | " | | 50 |
| " | Champerico | Crown Distilling Co | | 20 |
| " | La Union | B Arnhold & Co | | 40 |
| " | Panama | Lachman & Jacobi | | 207 |
| " | La Union | Leo Metzger | | 27 |
| " | " | L F Lastreto & Co | 12 | 293 |
| " | Amapala | " | | 40 |
| " | Punta Arenas | " | 10 | |
| Neko | " | Italian-Swiss Colony | | 301 |
| " | Ocos | C Schilling & Co | | 153 |
| Total | | | 114 | 12,825 |
| Value | | | | $5,229 |

TO NEW YORK.

| VESSEL. | DESTINATION | SHIPPER | CASES. | GALLONS |
|---|---|---|---|---|
| Acapulco | New York | Geo. West & Son | | 31,500 |
| " | " | Gundlach Bundschu Co | | 6,250 |
| " | " | Italian-Swiss Colony | | 12,700 |
| " | " | California Wine Association | | 55,500 |
| " | " | Mt Diablo Vineyard Co | | 3,071 |
| " | " | Lachman & Jacobi | | 24,505 |
| " | " | C Schilling & Co | | 24,277 |
| Peru | " | California Wine Association | | 30,250 |
| " | " | Lachman & Jacobi | | 2,587 |
| San Juan | " | Gundlach Bundschu Co | | 12,500 |
| " | " | Mt Diablo Vineyard Co | | 24,168 |
| " | " | Cal'fornia Wine Association | | 12,250 |
| " | " | G Massoni | | 421 |
| Colon | " | California Wine Association | | 2,500 |
| " | " | Lachman & Jacobi | | 41,758 |
| " | " | Italian-Swiss Colony | | 12,750 |
| San Jose | " | " | | 12,660 |
| " | " | Lachman & Jacobi | | 17,[illegible]4 |
| " | " | California Wine Association | | 25,650 |
| " | " | Gundlach-Bundschu Co | | 10,000 |
| Total | | | | 376,[illegible]01 |
| Value | | | | $11[illegible],504 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Coptic | Nagasaki | C Schilling & Co | | [illegible] |
| " | Hiogo | California Wine Association | 8 | 250 |
| " | Yokohama | Goldberg Bowen Co | | 105 |
| Amer Maru | " | Lemmon and Broz | | 153 |
| " | Hiogo | Gundlach-Bundschu Co | | 500 |
| Korea | " | California Wine Association | | 500 |
| " | Yokohama | Berringer Bros | | 103 |
| " | " | Italian-Swiss Colony | | 500 |
| " | Kobe | Lyden Co | | 156 |
| Total | | | 8 | 2,655 |
| Value | | | | $1,127 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Hermonthis | Bahia | C Schilling & Co | | 102 |
| " | Guayaquil | " | | 250 |
| " | " | H Levi & Co | | 330 |
| Neko | Mollendo | California Wine Co | 11 | |
| " | Salavery | Italian-Swiss Colony | | 103 |
| Total | | | 11 | 785 |
| Value | | | | $811 |

STANDARD BRANDS OF

# WINES, SPIRITS AND MINERAL WATERS

CHAMPAGNE ..... Messrs. Moët & Chandon, Epernay
WHITE SEAL (Grand Cuvée) Brut Imperial
CLARETS AND SAUTERNES ..... Messrs. Dubos Freres, Bordeaux
HOCK AND MOSELLE WINES ..... Messrs. Deinhard & Co., Coblenz
BURGUNDY WINES ..... F. Chauvenet
Nuits Cote d'Or
PORTS AND SHERRIES ..... Messrs. Morgan Bros., Oporto
GINGER ALE ..... Messrs. Cantrell & Cochrane, Belfast
CANADIAN CLUB WHISKY ..... Messrs. Hiram Walker & Sons, Ltd., Walkerville
THE OLD GOVERNMENT WHISKY ..... Special Reserve
Reduced at Distillery to 90 per cent proof
COGNAC BRANDY ..... Messrs. J. & F. Martell, Cognac
SCOTCH WHISKY ..... Messrs. Andrew Usher & Co., Edinburgh
BASS' ALE AND GUINNESS' STOUT ..... Messrs. Read Bros., London
"Dog's Head" Brand
AMERICAN WHISKIES ..... From Bonded Warehouse

WILLIAM WOLFF & CO.

PACIFIC COAST AGENTS

216 and 218 Mission Street,
SAN FRANCISCO, CAL.

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Acapulco | Manzanillo | Williams, Dimond Co. | | 27 |
| " | " | C. Schilling & Co. | | 28 |
| " | " | B. Frapolli & Co. | | 158 |
| " | San Blas | W Loaiza & Co | | 110 |
| Peru | Acapulco | Urioste & Co | 10 | |
| San Juan | Manzanillo | Tannhauser & Co | | 107 |
| " | " | W Loaiza & Co | | 175 |
| Colon | Acapulco | California Wine Association | | 300 |
| Neko | San Benito | " | 20 | 100 |
| " | " | Italian-Swiss Colony | | 120 |
| " | " | Mohns & Mohns | | 50 |
| " | Manzanillo | California Wine Association | | 100 |
| " | Tonola | W Loaiza & Co | | 50 |
| " | Salinas Cruz | Madera Vineyard Co | | 210 |
| Total | | | 30 | 1,535 |
| Value | | | | $772 |

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Queen | Vancouver | California Wine Association | | 77 |
| Puebla | " | B Arnhold & Co | | 27 |
| " | Victoria | A Repsold & Co | | 10 |
| " | Nanaimo | Wm Hoelscher & Co | | 28 |
| Umatilla | Victoria | A Repsold & Co | | 250 |
| " | Ladysmith | Farnsworth & Ruggels | | 50 |
| Queen | Victoria | D De Bernardi & Co | | 101 |
| Puebla | Vancouver | Napa & Sonoma Wine Co | | 155 |
| Total | | | | 698 |
| Value | | | | $266 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Coptic | Shanghai | California Wine Association | | 350 |
| Stanley Dollar | Port Arthur | Lyden Co | | 120 |
| Amer. Maru | " | " | | 105 |
| " | Shanghai | California Wine Association | | 150 |
| " | Tsingtan | Lachman & Jacobi | | 1,549 |
| " | Port Arthur | E G Lyons Co | 40 | |
| Total | | | 40 | 2,274 |
| Value | | | | $957 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Papeete | C Schilling & Co | | 240 |
| " | " | Gundlach-Bundschu Co. | | 192 |
| " | " | Italian-Swiss Colony | | 6,046 |
| " | " | Chaix & Bernard | | 156 |
| " | " | Hellmann Bros & Co. | | 28 |
| " | " | J Pinet | | 254 |
| Total | | | | 6,916 |
| Value | | | | $2,240 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Zealandia | Honolulu | | 13 | 6,101 |
| Nevadan | " | | 17 | 1,150 |
| W H Dimond | " | | | 792 |
| Amy Turner | Hilo | | | 1,500 |
| Enterprise | Honolulu | | | 8,747 |
| Coronado | " | | | 5,590 |
| Sonoma | " | | | 707 |
| H C Wright | Mahukona | | 5 | 20 |
| G C Tobey | Honolulu | | | 648 |
| Alameda | " | | | 1,437 |
| Andr'w Welch | " | | 10 | |
| Imgard | " | | 140 | |
| Nebraskan | " | | | 2,275 |
| Total | | | 185 | 28,967 |
| Value | | | | $13,161 |

MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Peking | Samarang | C Schilling & Co. | | 246 |
| Coptic | Manila | California Wine Association | | 500 |
| F of Hallad'le | Liverpool | Gundlach-Bundschu Co. | | 500 |
| Sonoma | Pago Pago | Goldberg, Bowen Co | 2 | |
| Neko | Hamburg | J D Spreckels Bros Co. | | 37 |
| Triton | Ponopie | Italian-Swiss Colony | | 104 |
| Korea | Vladivostock | " | | 501 |
| Total | | | 2 | 1,888 |
| Value | | | | $981 |

Grand Total Exports of Wine for month, 390 cases, 432,044 gallons, valued at $139,138.


# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

**212-214 MARKET ST., SAN FRANCISCO, CAL.**
Telephone Main 447

**216 N. MAIN ST., LOS ANGELES, CAL.**
Telephone Green 217

## PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).

E. & J BURKE'S***Irish and Garnkirk Scotch

DEWAR'S Old Highland Scotch Whisky.

KEYSTONE MONOGRAM Whisky.

BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.

ROYALTY HOLLAND Gin, in Wood.

ECHENAUER & CO'S Clarets and Sauternes.

A. HOUTMAN & CO'S Holland Gin.

LAWSON'S Liqueur Scotch Whisky.

GLENLIVET Scotch Whisky, in Wood.

JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.

MEINHOLD'S Anchor Brand New York Cider.

HENK WAUKESHA Mineral Water.

EVANS' INDIA Pale Ale.

SHERWOOD ROBIN HOOD, in wood & bottle

MACKENZIE & CO'S Spanish Sherries and Port.

E. & J. BURKE'S Nonpareil Old Tom Gin.

BURKE'S Hennessy Brandy and Dry Gin.

ROSS' Belfast Ginger Ale, Club Soda, Etc.

TRINIDAD BITTERS.

FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.

Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.

Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.

Re-Imported Whiskies.

## EXPORTS OF BEER BY SEA.

From Dec. 25, 1902, to Jan. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS DRAUGHT |
|---|---|---|---|---|
| Peking | Manila | S P Co | 300 cs. | |
| " | Hong Kong | A T & S F R R Co | 125 " | |
| Peru | La Libertad | J T Wright Co | 5 " | |
| " | Amapala | S F Breweries Ltd. | 5 " | |
| " | La Libertad | C Pereira | 11 " | |
| Coptic | Honolulu | | 1000 " | |
| " | Shanghai | S P Co | 120 " | |
| " | Hong Kong | " | 120 " | |
| Amy Turner | Hilo | | 50 " | |
| Californian | Honolulu | | 370 " | |
| Enterprise | " | | 35 " | |
| Coronado | " | | 25 " | |
| Colon | San J de Guat | Schwartz Bros | 2 " | |
| " | La Union | S F Breweries Ltd | 23 " | |
| Amer Maru | Shanghai | S P Co | 125 " | |
| Mariposa | Papeete | Hellmann Bros Co | 10 " | |
| " | " | Fredericksburg B Co | 2 " | |
| " | " | S F Breweries Lt'd | 5 " | |
| Alameda | Honolulu | | 26 " | |
| Andr'w Welch | " | | 240 " | |
| Imgard | " | | 138 " | |
| Nebraskan | " | | 493 " | |
| Total | | | | 3,230 packages |
| Value | | | | $25,626 |

## EXPORTS OF WHISKY BY SEA.

From Dec. 25, 1902, to Jan. 25, 1903.

| VESSEL | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Peking | Nagasaki | Crown Distilleries Co | 100 | |
| " | Manila | Haslett Warehouse Co. | 70 | |
| Peru | La Libertad | Crown Distilleries Co | 20 | 107 |
| " | Acajutla | Hiram Walker & Sons | 16 | |
| Nevadan | Honolulu | | | 40 |
| " | | | 20 | 795 |
| Coptic | Nagasaki | Crown Distilleries Co. | 30 | |
| Hermonthis | Liverpool | " | | 50 |
| " | Guayaquill | Haslett Warehouse Co. | 2 | |
| Enterprise | Honolulu | | 35 | 47 |
| Coronado | " | | 25 | |
| Colon | Amapala | Rheinstrom Bros. | 14 | |
| " | Acajutla | Crown Distilleries Co | 11 | 52 |
| " | Champerico | " | 30 | 160 |
| G C Tobey | Honolulu | | 25 | |
| Amer Maru | Shanghai | Haslett Warehouse Co. | 20 | |
| Neko | San Benito | G A Moore | | 46 |
| " | " | Crown Distilleries Co. | 102 | 48 |
| " | Ocos | " | | 54 |
| " | Iquiqui | " | | 52 |
| " | Antifogosta | " | 20 | |
| " | Amapala | Hiram Walker & Sons | 80 | |
| Alameda | Honolulu | | 80 | |
| Andr'w Welch | Honolulu | | 5 | 1,250 |
| Imgard | " | | 10 | 47 |
| Nebraskan | " | | 190 | 800 |
| Total | | | 914 | 3,548 |
| Value | | | | $14,606 |

## EXPORTS OF BRANDY BY SEA.

From Dec. 25, 1902, to Jan. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Acapulco | New York | C Schilling & Co | | 191 |
| Peking | Manila | E G Lyons Co | | 10 |
| San Juan | Manzanillo | " | | 10 |
| Coptic | Hong Kong | Mattoon & Danglada | 2 | |
| Enterprise | Honolulu | | 10 | |
| Sonoma | " | | | 50 |
| Imgard | " | | | 100 |
| Total | | | 12 | 361 |
| Value | | | | $882 |

The wines of the Italian-Swiss Colony are making California famous as a wine-growing State. While the quantity that they handle is extremely large, they never lose sight of the fact that quality tells, and it is their aim to ship only the best that the State can produce. This concern is doing grand missionary work in educating the people to use wine.—*Bonforts.*


# CHARLES MEINECKE & CO.

**314 SACRAMENTO STREET, SAN FRANCISCO**

**Sole Agents Pacific Coast for**

# "DUFF GORDON SHERRY"

FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

# "SWAN GIN"

FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

# "BOORD'S" OLD TOM AND DRY GINS

FROM BOORD & SON, LONDON, ENGLAND

# "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Dec. 25, 1902, to Jan. 25, 1902.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Acapulco | Panama | Crown Distilleries Co | 7 cs liquors |
| Peking | Manila | E G Lyons Co | 1 case cordials |
| " | " | Haslett Warehouse Co | 27 cs cocktails |
| Peru | Corinto | F G Harper & Co | 1 " alcohol |
| " | Punta Arenas | C Schilling & Co | 2 " min water |
| Zealandia | Honolulu | | 15 " " |
| " | " | | 55 " liquors |
| " | " | | 2 " champagne |
| " | " | | 1 bbl alcohol |
| Nevadan | " | | 133 cs liquors |
| Puebla | Alaska | Merchants Express Co | 2 " liquors |
| " | Victoria | F De Bary & Co | 20 " champagne |
| San Juan | San J de Guat | B.bo, Neuman Co | 8 " sweet wines |
| " | Manzanillo | E G Lyons Co | 1 case cocktails |
| Coptic | Hong Kong | Mattoon & Danglada | 1 " porter |
| " | " | " | 1 " champagne |
| Hermanthis | Guayaquill | H Levi & Co | 1 " cider |
| " | Bahia | C Schilling & Co | 2 " " |
| " | " | " | 2 cs liquors |
| Enterprise | Honolulu | | 5 " liquors |
| Coronado | " | | 225 " gin |
| Sonoma | Pago Pago | Goldberg, Bowen Co | 5 " min water |
| Colon | La Union | L F Lastreto | 10 " ginger ale |
| " | " | S F Breweries, Ltd | 2 " " |
| " | Amapala | Rheinstrom Bros | 1 " liquor |
| G C Tobey | Honolulu | | 25 " gin |
| " | " | | 130 " min water |
| Amer Maru | Port Arthur | E G Lyons Co | 17 " rum |
| " | " | " | 2 " liquors |
| " | Yokohama | Mattoon & Danglada | 6 " champagne |
| " | " | " | 1 " ale |
| Neko | San Benito | W Loaiza & Co | 2 " alcohol |
| " | Antifogosta | Crown Distilleries Co | 50 " liquors |
| " | Salinas Cruz | E G Lyons Co | 4 " " |
| " | " | " | 5 " vermouth |
| Alameda | Honolulu | | 2 " alcohol |
| " | " | | 5 " min water |
| " | " | | 180 " liquors |
| " | " | | 2 bbls " |
| San Jose | San Juan del Sur | C Schilling & Co | 2 kegs " |
| Puebla | Alaska | Haas Bros | 1 case " |
| Korea | Port Arthur | Wilmerding, Loewe Co | 2 bbls rum |
| " | Hong Kong | E Martin & Co | 5 cs champagne |
| Total | | | 969 packages |
| Value | | | $6,492 |

## Imports of Beer by Rail

During January, 1903.

E. A. Kolb Co. (Lemps)—250 casks.

Hilbert Bros. (A. B. C.)—650 casks.

Braunschweiger & Co. (Val Blatz)—200 casks.

E G. Lyons & Raas Co. (Anheuser-Busch Co.)—300 bbls, 400 cases.

T. W. Collins & Co. (Pabst)—300 bbls. draught, 75 hf. bbls. draught, 200 qr. bbls. draught; 650 casks, bottled; 500 casks tonic.

## WINE AND BRANDY RECEIPTS

At San Francisco from Interior Cellars during 1902.

| | Wine. | Brandy. |
|---|---|---|
| January | 1,795,110 gallons | 68,300 gallons |
| February | 1,579,700 " | 26,825 " |
| March | 1,769,950 " | 20,450 " |
| April | 1,203,766 " | 7,650 " |
| May | 1,758,200 " | 500 " |
| June | 1,580,000 " | " |
| July | 715,950 " | 1,300 " |
| August | 673,650 " | 1,950 " |
| September | 645,140 " | 2,450 " |
| October | 1,338,450 " | 83,800 " |
| November | 1,727,210 " | 168,650 " |
| December | 1,652,309 " | 210,037 " |
| Total | 16,437,485 " | 591,912 " |
| In 1901 | 15,814,782 " | 417,205 " |
| In 1900 | 14,696,361 " | 307,318 " |

## American Whiskys in Bond.

There remained in bond in San Francisco on December 31, 1902, distilled spirits and whisky aggregating 233,867 gallons.




## IMPORTS OF WINES AND LIQUORS BY SEA.

JANUARY, 1903.

FROM GENOA—Per S. S. "Neko."

| | | |
|---|---|---|
| | 10 cases wine | F Barcto |

FROM ANTWERP—Per "Genl. Mellinet."

| | | |
|---|---|---|
| | 210 cases Apollinaris water | United Agency Co |
| | 30 " brandy | Chas Meinecke & Co |
| | 6 casks " | Shea, Bocqueraz Co |
| | 10 " " | Goldberg, Bowen Co |
| | 5 " " | E Martin Co |
| | 2 " " | Naber, Alfs & Brune |
| | 5 " " | Order |
| | 100 cases " | " |
| | 225 " " | Wm Wolff & Co |
| | 25 " wine | Bielenberg & Weniger |
| | 50 " " | E A Kolb Co |
| | 100 " whisky | Bank British N A |
| | 100 " bitters | " |
| | 200 " absinthe | A Vignier Co |
| | 50 " kummel | " |

FROM HAMBURG—Per S. S. "Hermonthis."

| | | |
|---|---|---|
| | 5 cases Swedish punch | F Holtum |

FROM GENOA—Per S S "Hermonthis."

| | | |
|---|---|---|
| | 2 bbls liquor | Berkowitz Bros |
| | 12 cases wine | M Giaconio |
| | 12 " fernet | " |
| | 6 bbls wine | " |
| | 60 " " | G B Leduggi |
| | 17 " liquors | " |

FROM CALAO—Per S. S "Hermonthis"

| | | |
|---|---|---|
| | 5 bbls pisco | Duncan Nicol |

FROM HAMBURG—Per S. S. "Ramses."

| | | |
|---|---|---|
| | 25 cases wine | Order |

FROM ANTWERP—Per S S "Ramses."

| | | |
|---|---|---|
| | 20 cases gin | Crown Distilleries Co |

FROM ANTWERP—Per "Scottish Lochs"

| | | |
|---|---|---|
| | 50 cases wine | Theo Gier Co |
| | 131 " " | Simon Levy & Co |
| | 145 " " | Neuberger & Loeb |
| | 2 hhds " | " |
| | 5 qrs brandy | E A Fargo & Co |
| | 25 cases " | Bertin & Lepori |
| | 10 qrs " | Neuberger & Loeb |
| | 200 bbls whisky | Bank of British N A |
| | 500 cases vermouth | " |
| | 225 cases beer | Order |
| | 125 bbls whisky | L Cahen & Son |
| | 300 cases mineral water | United Agency |
| | 75 " absinthe | Wm Wolff & Co |

## Imports of Beer by Rail, 1902,

**From Jan. 1, 1902, to Jan. 1, 1903.**

***BULK BEER—14,350 bbls., 4,555 hf. bbls., 7,415 qr. bbls., 1,730 sixth bbls., and 725 casks; also, 1,552 cases and 620 bbls. Malt Tonic.**

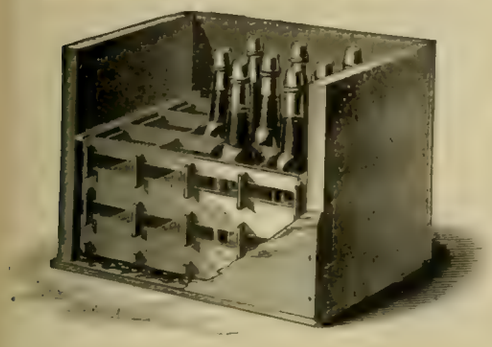
**BOTTLED BEER—3,100 cases, 4,730 bbls., 21,160 casks; also 1,400 bbls. and 14,490 casks in transit to Manila.**

*Includes "Rainier" for first six months of year only.

## Wine and Brandy Receipts.

Receipts of wine by rail from interior cellars for the month of January, 1903, were 1,244,350 gallons. Brandy, 95,685 gallons.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

ST. LOUIS, MISSOURI

The calendar of the Enterprise Brewing Company of San Francisco for 1903 is at hand. It shows the extensive plant of the company and enables the general public to get a fair idea of the extent of the Enterprise Brewing Company's institution.

We have received from Walter Cawood, Secretary of the Manchester Brewers Central Association, Manchester, England, an announcement of the first Brewer's Exhibition in the northern counties. The preparations are such as to indicate the most successful exposition ever held in that section.

**MORPHINE**

Opium, Laudanum and kindred habits cured at home by a treatment wholly new in method, action and results. No PAIN SUFFERING or publicity. No treatment last stage. No substitution, but a thorough, lasting cure, leaving you strong and free. Can refer to a large number cured, some of whom had repeatedly failed by other methods. No matter how often YOU have failed we can cure you without interruption in your ordinary work or business; in fact, you will feel better, brighter and more energetic than while using the drug.

WE WILL TREAT YOU FREE

for a sufficient time to prove the perfection of our methods, and will send you free a booklet, sealed, giving particulars and testimonials. Write today to

DR. K. F. PURDY, ROOM 7 MITCHELL BLDG., HOUSTON, TEX.

**MOTT'S**

CELEBRATED **NEW YORK CIDER**




=A= Pure Apple Cider

IN QUARTS AND PINTS

**THOS. W. COLLINS & CO.**

AGENTS

105 California St., San Francisco

**132,000 Deaths from this alone.**

One special danger menaces those who live well, who can use champagne and fine liquors, and that is Bright's Disease. Posted clubmen understand this so well that many have tests made every few months. Others drink nothing but dry wines. But still the deaths reported from Bright's Disease and Diabetes are increasing at a fearful rate. The last census reports show that since 1890 the increase has been nearly fifty per cent. and that the deaths in the United States alone from above causes and diseases growing out of them last year reached the enormous number of 132,000.

Hence the importance of every clubman knowing this one fact, viz.: "That Bright's Disease and Diabetes are now positively curable in about 87% of all cases. The Fulton Compounds are now saving the lives of hundreds, and will, when better known, save the lives of thousands who are now with little hope.

If you question this momentous statement, ask R. M. WOOD, the Editor of this paper. He knows personally of a number of recent recoveries. Send for full descriptive pamphlets to

JOHN J. FULTON CO.

Mills Building, San Francisco, Cal.

## PERSONAL MENTION AND NOTES.

I. W. Kingman, the well-known whiskey broker at 421 Market street, is thoroughly satisfied with the results of business of 1902. During the three years that Mr. Kingman has been permanently located here on his own account, his trade has steadily grown and while 1901 showed a fine balance sheet, 1902 was largely in excess of it. Mr. Kingman is a great worker and by reason of the fact that he handles high grade goods and never misleads a patron, either as to quality or value, he is enabled to transact a large volume of business. He has been exceptionally successful in distributing the old goods of the George T. Stagg Company—O. F. C. and Carlisle—and is rapidly establishing a good demand for the brands of Corning & Co., Peoria, Ill. He has been representing this house but a short time, but has been very successful, this fact being indicated by the circumstance that at this writing there are six full car-loads of the Corning goods on the way to this market. Mr. Kingman believes the business of 1903 will be better than that of the preceding year.

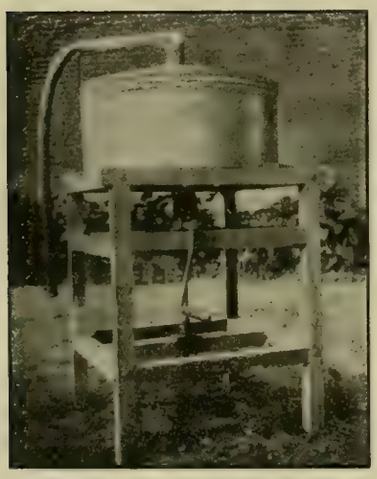
The attention of vineyardists is called to the advertisement of Messrs. Baker & Hamilton in this issue of the REVIEW, in which they set forth the merits of their "B. & H. special" one-horse fruit and farm wagon. It is certainly the best vehicle of its kind in the market and has no equal for marketing purposes and light farm work. Messrs. Baker & Hamilton have the largest manufactury west of Chicago and have branch stores in Los Angeles and Sacramento. Write for their catalogue and prices if you need anything in their line.

---

The Italian-Swiss Colony had a highly successful year in 1902. They not only advanced the reputation of their wines and brandies throughout the land, but largely increased their realty holdings and plants in various sections of the State. In fact, the Goddess of Fortune has specially smiled upon the colony and its outlook for the future is exceedingly bright. As an indication of its advance, it may be stated that at the close of 1902, its storage capacity in its various wineries was ten million gallons.

---

Mr. M. Samuel and Paul Samuel of Samuel Bros. & Co., are here for a short stay. They are looking over the business field and attending to the large replanting plans and other improvements contemplated in various properties they own.

# Laferriere Filter and Electric Machine

LATEST AND BEST OF THE KIND.

DOES THE WORK.

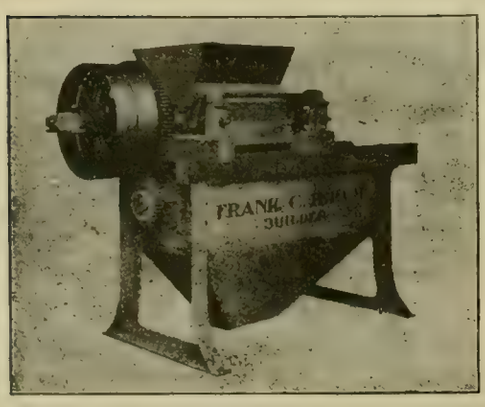
*Editor Review:*—I have been asked by Mr. Wm. J. Laferriere to comment on his machine in your columns. I find after trying it that it is a good Filter, also a good Must Cooler, and does its work as he recommends. What makes the machine particularly desirable is its simplicity and low cost—only $125.00.

Respectfully yours, F. L. HUSSMANN, Rutherford, Cal.

PATENTS FOR SALE.

For further particulars address WM. JULIEN LAFERRIERE, Mayfield, California.

# Wine Making Machinery



CRUSHER

## FRANK C. BIRCH

Mechanical and Consulting Engineer

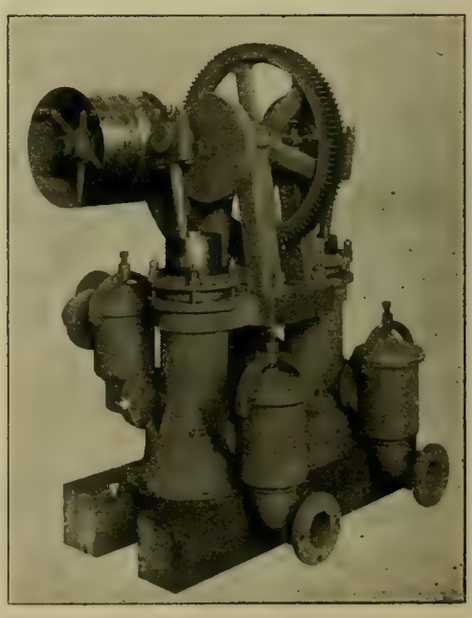
519 Mission Street, Merle Bldg., S. F.

Manufacturer of All Kinds of

WINE MAKING MACHINERY

Plans and Specifications Furnished for Plants Complete.

References: California Wine Ass'n, Italian-Swiss Colony and others.



MUST PUMP

The Glenmorangie Distillery Co. Limited.
TRADE THE IMMORTAL MARK
SIR WALTER SCOTT
SCOTCH WHISKY
bottled by
617 Merchant St. S.F. Cal.

Backus Studio
44 GEARY STREET
SAN FRANCISCO
PHONE BLACK 3731

Commercial Photography

New Machine For Catalogs..

Saves 1/3 Cost All Through

We Photograph Anything

FOR A HOT TODDY HOT SCOTCH OR A HIGH BALL ITS A GOOD THING HELP IT ALONG
USE Glen's PURE MALT WHISKEY WORTH MORE THAN IT COSTS

Willow Springs Distillery, Omaha, Neb., U. S. A.

Labels! Labels!

Mutual
LABEL & LITHOGRAPHIC CO.

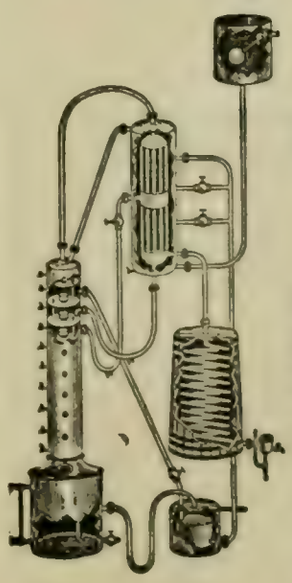
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Folding Paper Boxes
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Office and Works, Second and Bryant Streets
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Lithographic Work of All Kinds

Pacific Copper Works



565 MISSION STREET SAN FRANCISCO

L. WAGNER
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Wine-makers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, Jan. 22, 1903:—Recent transactions have shown that the values of saloon property in Los Angeles are keeping up, along with increases in other lines. The limitation of the number of licenses to 200 has had the effect of adding to the value of established places and putting a good price upon new saloons. Those retail liquor houses that have well established reputations as well as a patronage and a license, have attained values regardless of the amount of stock on hand. It is said, on the authority of a man who has excellent reason to know that of the 200 saloons in Los Angeles not one is worth less than $5,000 in the open market. And all this value is dependent upon the whim of the police commissioners at whose word any one of the owners must go out of business and lose all he has invested. In these circumstances it is not to be wondered at that the liquor interests feel anxiety over the prospect of the police commission taking a stand antagonistic to their interests. Under the new administration the old board holds over, but there seems to be a disposition to worry the liquor men into thinking radical measures are to be begun against them. The majority of the reputable saloon men say they will help the police commission enforce the laws of the city for it is to their interest to keep the business in good repute. Every little while a careless liquor dealer is caught selling at an hour illegal and his punishment is deemed just by those men who are content to abide by the regulations of the city.

In the general prosperity of Los Angeles the liquor interests are having their share of good business. It is thought every liquor house is having better business than ever before and it is a certainty that there has not in a long time been a failure. Eastern people are flocking into the city in unprecedented numbers and many of them are thirsty and know what is good. These conditions have done much for the general prosperity of the city for much money has been put into circulation.

---

Rol King, who runs the Richelieu, went to court to object to being torn all up in the operation of reconstructing the Bryson block in the basement of which he does business, but he was defeated. Al Levy who holds the lease of the Bryson block basement and sublets to King, made a hard fight to prevent the tearing up, but in vain. In the adding of two stories to the five of the block the Richelieu will for a time seem much torn up.

---

C. F. A. Last, brigadier-general of the national guard, expects to retire from military duty in a few months and devote all his time to his wholesale liquor business.

---

H. L. Knight, an orange rancher from Covina, has purchased, for $10,000, the Wellington saloon on West Third street, from P. B. Roy who bought the place from Bob Kern. Mr. Knight has shown good judgment at the outset by engaging as manager, "Billy" Oakes, who is a well-known mixologist, recently with Dan Jerrue. Mr. Roy has not yet made up his mind what business he will next engage in.

---

Harry Althouse has sold the St. Louis saloon on Broadway to Hall and Rutz who were cashier and manager,

The PALACE CAFE
*Is the "Louvre" of Los Angeles*
Corner First and Spring Streets

SCHNEIDER & FIEBER, Props.
JOHN WIELAND'S LAGER BEER ON DRAUGHT
BEST KITCHEN IN THE CITY
The well known BERTH FAMILY ORCHESTRA plays from 12 to 2 at noon; from 6 to 7:30 evenings, and from 8 to 12 nightly.
Don't fail to pay us a visit while in Los Angeles

HARPER WHISKY
"On Every Tongue"
Scientifically distilled. Naturally aged. Best and Safest for all uses.
*SOLD BY ALL LEADING DEALERS*
*BERNHEIM BROS., Distillers LOUISVILLE, KY.*

respectfully, of the Imperial Cafe. They start out with a good trade already built up in a first-class place. Harry Althouse proposes to go with his family on a tour to Europe. The new proprietors of the St. Louis are experienced and popular saloon men.

---

Charlie Bell, gauger for the internal revenue department, in San Bernardino, San Diego and Orange counties, and with headquarters in Los Angeles, says the brandy output this season will exceed that of all former years.

---

Col. Dan Jerrue, of the wholesale and retail liquor house of D. B. Jerrue & Co., this city, thought he had repurchased the "Hermitage" saloon at Bakersfield, owned by him years ago, intending to conduct the place in conjunction with the house in this city. It is Mr. Jerrue's ambition to make his house the Chapin & Gore of the Pacific Coast. But the deal fell through.

---

After F. Antonovich had made elaborate preparations to open a restaurant at his saloon, 311 North Main street, the police commissioners denied him a license.

---

The Union Wine Association has obtained a wholesale liquor license for the place at 304 South Los Angeles street.

---

"Billy" Greenough, popular mixologist who after serving for Bob Kern at the Wellington, passed a season at the Hollenbeck bar, is back again at the Wellington for P. B. Roy. "Billy" is a popular young man who can carry his patrons with him.

Daniel Pitzel's saloon license is safe. A fire commissioner who made a mistake the other day, annulling the license, has backed water and finds that Pitzel's restaurant liquor license alone was forfeited by an alleged infraction of the ordinance.

---

Now the county supervisors are about to try a new plan to do away altogether with the social clubs which are becoming so numerous under the anti-saloon embargo. They expect to pass an ordinance that will do away with all the clubs, but how they propose to do it is not so plain.

---

The Los Angeles brewery is in a peck of trouble now because by certain recent changes in the arrangement of the buildings a regulation of the government was violated in that the bottling works were brought into too close proximity to the brewery. When the internal revenue collector caught on there was nothing for the brewery to do but to try to put up a bottling works across the street. As the council refuses to permit the laying of a spur track across the street the brewery people are in a stew.

---

George Kuchel, of Escondido, has completed wine-making at the Big Rock Winery and finished the season of sweet wine making by tax-paying on all the brandy he had on hand. He had sold all the trimmings of his vineyard as cuttings for planting in the district around Escondido.


# Corona Blanca

PERFECT

## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutadel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO:

**H. J. WOOLLACOTT,**
ESTABLISHED 1860

LOS ANGELES, - - - CALIFORNIA

# Illinois Central Railroad

UNION DEPOT:
OMAHA
ST. PAUL
CHICAGO

ILLINOIS CENTRAL — MISSISSIPPI CENTRAL VALLEY ROUTE — RAILROAD

UNION DEPOT:
NEW ORLEANS
ST. LOUIS
LOUISVILLE

IN CONNECTION WITH
THE SUNSET LIMITED
AND
THE OVERLAND LIMITED

# Illinois Central Railroad

Manifest Freight Trains insures to shippers prompt service on all East and West-bound shipments.

SPECIAL ATTENTION given to all inquiries pertaining to Freight and Passenger business.

238 S. SPRING STREET
Los Angeles, Cal.

648 MARKET STREET
San Francisco, Cal.

# NEWS OF HONOLULU

HONOLULU, T. H., Jan. 17, 1903.

EDITOR REVIEW:—Dear Sir: Knowing that you always appreciate news about the liquor business on these islands, we take the liberty of stating that our city is now the proud possessor of a General Bonded Warehouse for the storage of whiskies and other liquors distilled from grain. This warehouse, or rather warehouses, for there are three distinct buildings, are owned by Mr. A. Dreier, a retired wealthy sugar planter, who has the thanks of the local dealers for starting this enterprise which is bound to prove a most powerful help to the island liquor trade. Mr. Dreier has the reputation of never doing anything on a cheap scale, and therefore his warehouses were constructed with much heavier walls and concrete floors than is ordinarily done on buildings of similar dimensions, thus reducing the fire risk to the very lowest minimum. The ventilation is also perfect, and the temperature in these warehouses the best for quickly maturing spirits, as the following table will show:

Average temperature from July to December:

| | July | August | September | October | November | December |
|---|---|---|---|---|---|---|
| 7 a. m. | 73.2° | 74° | 73.6° | 72.9° | 71.3° | 70° |
| 12 noon | 79 | 78 | 76.4 | 75.2 | 75.6 | 74.8 |
| 5 p. m. | 75.9 | 75 | 75.1 | 74.6 | 73 | 72.5 |

People who have lived here for any length of time will know what a remarkable temperate climate with few changes prevails throughout the entire year in Honolulu, and so our local dealers may be justified in claiming that our city is an ideal one for the storing and maturing of liquors.

Mr. Dreier's warehouses have at present only a capacity of about 4,000 barrels, but this could readily be increased to more than 20,000, if necessary.

San Francisco dealers who have been in the habit of supplying their island customers with goods from their own stores, will now very likely find it necessary to carry a certain stock of bulk goods in bond here, for most local dealers are now in a position to do their own mixing, and henceforth will care for little else but straight goods.

We remain, dear sir,

Yours very truly,

HOFFSCHLAEGER CO., LTD.

## Cold Distillation.

THE Editor of the REVIEW has had the pleasure of sampling brandy produced under the cold process of distillation, which is being introduced by the Horne Cold Distilling Company. The brand at four months old has all the principal characteristics of a well matured spirit produced under the ordinary conditions. It is clean, the aroma is particularly pleasing and the flavor excellent. Mr. W. L. Horne, President of the company, makes claims for the new process that are hard to accept. For instance, in the production of one gallon of brandy by the ordinary still, five gallons of wine are consumed, making a loss of four gallons. Mr. Horne says that he extracts the one gallon of brandy from the five gallons of wine and has a by-product, four gallons of non-alcoholic wine, which while quite acid, has a characteristic flavor and by the use of sweetening, is converted into a delicious table beverage. It further has the merit of keeping in any climate under any conditions. For the brandy, it is claimed that it contains no fusel oil, aldehyde or the acrid ethers. At the same time, its stimulating effects are supposed to be about the same as the ordinary brandy. The sample of wine and brandy shown to the writer was made from wine of the recent vintage, for which 22 cents per gallon was paid. Out of the $1.12 worth of wine, one gallon of excellent brandy worth 75 cents and four gallons of the very best of altar wines were secured. Carried to a logical conclusion, on this basis of profit, the cold distilling proposition would appear to be nothing less than a mint if properly handled.

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We are very glad to learn from Messrs. W. A. Ross & Brother that the sale of their Great Auk's Head brand of Bass's Ale and Guinness's Stout has increased in this country during the year 1902 about 14 per cent., and that an increase in the shipments from England to India, Australia and the Philippine Islands can also be noted. A traveler around the globe may always be in touch with the Great Auk's Head brand, and will find it on all the ocean steamships; so that while the "Great Auk" itself is extinct, its name will not be lost in the mists of antiquity.—*Bonforts.*

---

Emile Girard, of the firm of J. Jullien & Co., Wines and Liquors, 617 Pacific street, is quite ill. However, he is expected to return to his duties ere long.

MEYERFELD, MITCHELL & CO.
(INC.)
WHOLESALE
Wine and Liquor Merchants
116 FRONT STREET San Francisco, Cal.
CONTROLLERS OF
Old Oscar Pepper (Blue Label) "The Peer of All"
"Days of '49" and "Army and Navy Club" Whiskies
"Canada White Rye" Pepsin, Celery, Iron and Malt

## The Proposed Pure Wine Law.

AN Act To Prohibit the Sophistication and Adulteration of Wine, and to Prevent Fraud in the Manufacture and Sale Thereof; to Provide the Penalty Therefor, and to Appropriate Money to Enforce the Same. The people of the State of California, represented in senate and assembly, do enact as follows:

SECTION 1. For the purposes of this act, pure wine shall be defined as follows: The juice of grapes fermented, preserved, or fortified for use as a beverage, or as a medicine, by methods recognized as legitimate according to the provisions of this act; unfermented grape juice, containing no addition of distilled spirits, may be denominated, according to popular cusstom and demand, as wine only when de according to popular custom and demand, as wine only which de preserved for use as a beverage or medicine, in accordance with the provisions of this act. Pure grape must shall be deemed to be the juice of grapes, only in its natural condition, whether expressed or mingled with the pure skin, seeds, or stems of grapes. Pure condensed grape must shall be deemed to be pure grape must from which water has been extracted by evaporation, for the purposes of preservation or increase of saccharine strength. Dry wine is that produced by complete fermentation of saccharine contained in must. Sweet wine is that which contains more or less saccharine appreciable to the taste. Fortified wine is that wine to which distilled spirits have been added to increase alcoholic strength, for purposes of preservation only, and shall be held to be pure when the spirits so used are the product of the grape only. Pure champagne, or sparkling wine, is that which contains carbonic acid gas or effervescence produced only by natural fermentation of saccharine matter of must, or partially fermented wine in bottle.

SEC. 2. In the fermentation, preservation, and fortification of pure wine, it shall be specifically understood that no material shall be used intended as substitutes for grapes, or any part of grapes; no coloring matters shall be added which are not the pure product of grapes during fermentation, or by extraction from grapes with the aid of pure grape spirits; no foreign fruit juices, and no spirits imported from foreign countries, whether pure or compounded with fruit juices or other material not the pure product of grapes, shall be used for any purpose; no aniline dyes, salicylic acid, glycerine, alum, or other chemical antiseptics, or ingredients recognized as deleterious to the health of consumers, or as injurious to the reputation of wine as pure, shall be permitted; and no distilled spirits shall be added except for the sole purpose of preservation and without the intention of enabling trade to lengthen the volume of fortified dry wine by the addition of water or other wine weaker in alcoholic strength.

SEC. 3. In the fermentation and preservation of pure wine and during the operations of fining, or clarifying, removing defects, improving qualities, blending and maturing, no methods shall be employed which essentially conflict with the provisions of the preceding sections of this act, and no materials shall be used for the promotion of fermentation, or the assistance of any of the operations of wine treatment, which are injurious to the consumer, or the reputation of wine as pure; provided, that it shall be expressly understood that the practices of using pure tannin in small quantities, leaven to excite fermentation only, and not to increase the material for the production of alcohol; water before or during, but not after fermentation, for the purpose of decreasing the saccharine strength of musts to enable perfect fermentation; and the natural products of grapes in the pure forms as they exist in pure grape musts, skins and seeds; sulphur fumes to disinfect cooperage and prevent disease in wine; and pure gelatinous and albuminous substances, for the sole purpose of assisting fining or clarification, shall be specifically permitted in the operations hereinbefore mentioned, in accordance with recognized legitimate custom.

SEC. 4. It shall be unlawful to sell, or expose or offer to sell, any beverage purporting to be made from the juice of grapes or other fruits, whether fermented or unfermented, or condensed, under the name of wine, or grape musts, or condensed musts, or under any name designating pure wines or pure musts, as hereinbefore classified and defined, or branded, labeled, or designated in any way as wine or musts, or by any name popularly and commercially used as a designation of wine produced from grapes, such as claret, burgundy, hock, sauterne, port, sherry, madeira, and angelica, any beverage or compound except pure wine, or pure grape must, or pure grape condensed must, as defined by this act, and produced in accordance with and subject to restrictions herein set forth; provided, that this act shall not apply to liquors imported from any foreign country, which are taxed upon entry by custom laws in accordance with a specific duty, and contained in original packages or vessels, and prominently branded, labeled, or marked so as to be known to all persons as foreign products, excepting, however, when such liquor shall contain adulterations of artificial coloring matters, antiseptic chemicals, or other ingredients known to be deleterious to the health of consumers; and provided, further, that this act shall not apply to currant wine, gooseberry wine, or wines made from other fruits than the grape, which are labeled or branded and designated and sold, or offered or exposed for sale, under names, including the name wine, but also expressing distinctly the fruit from which they are made, as gooseberry wine, elderberry wine, or the like excepting, however, when such wines and beverages shall contain adulterations or artificial coloring matters, antiseptic chemicals, or other ingredients known to be deleterious to the health of consumers.

SEC. 5. Every manufacturer of, and every person, or firm, or corporation dealing in, or handling wines and beverages, as defined in this act, shall mark every cask, barrel, or other wooden package, in stencil of one inch size letters, his or the firm's name, and also the name, kind or variety of wine or beverage it may contain.

SEC. 6. All wines and beverages in bottles shall carry on their labels the name and place of the grower, manufacturer, dealer, firm or corporation, and the name and kind of wine or beverage they contain.

SEC. 7. Any wine or beverage, as defined in section one of this act, showing by analysis by the professor of agriculture of the University of California, or his duly accredited assistant, the presence of any of the ingredients, as defined in section two of said act, or any substance deleterious to the health of the consumer, shall, upon a certificate to that effect, be subject to seizure and confiscation.

SEC. 8. Any person, firm, or corporation violating any of the provisions contained in any section of this act shall be deemed guilty of a misdemeanor and subject to a fine of not less than one hundred dollars nor more than five hundred dollars for the first offense, and a fine of not less than five hundred dollars nor more than one thousand dollars and imprisonment in the county jail for a period of not less than one month nor more than six months for the second offense. It shall be the duty of the district attorney upon application of any person engaged in the enforcement of this act to attend to the prosecution in the name of the state of any suit brought for the violation of any of the provisions of this act within his district. All moneys collected by virtue of prosecutions had against persons violating any of the provisions of this or any preceding sections shall go, one half to the informer and one half to the said county.

SEC. 9. It shall be the duty of the board of regents of the state university to, or cause to be analyzed, through the college of agriculture of said university, such samples as may be suspected of adulteration; and a certificate of analysis, signed by the professor of agriculture, shall constitute prima facie evidence, and shall be acted on by the district attorney of the county in which the samples were obtained, and said board of regents shall require said college of agriculture to enforce the provisions of this act.

SEC. 10. There is hereby appropriated for the use of said board of regents, to be expended through the college of agriculture for the purposes aforesaid, out of any money in the state treasury not otherwise appropriated, the sum of five thousand dollars, of which not more than twenty-five hundred dollars shall be expended during the fifty-fifth fiscal year, and not more than twenty-five hundred dollars shall be expended during the fifty-sixth fiscal year. All salaries, fees, costs, and expenses of every kind incurred in the carrying out of the law shall be drawn from the sum so appropriated, and the state controller shall draw his warrant on the state treasurer in favor of the person entitled to the same.

SEC. 11. All acts and parts of acts inconsistent with this act are hereby repealed.

SEC. 12. This act shall take effect on July first, nineteen hundred and three.

LASH'S BITTERS
TONIC · LAXATIVE

# CALIFORNIA WINE ASSOCIATION

**Owners and Handlers of its own Brands**

**and Also the Well-Known . . . .**

**Brands of**

NAPA VALLEY WINE CO.

KOHLER & VAN BERGEN

KOHLER & FROHLING

B. DREYFUS & CO.

S. LACHMAN CO.

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MAIN OFFICES:

661 THIRD ST.,

SAN FRANCISCO,

CALIFORNIA

INCORPORATED.




AUGUST 10, 1894

GOLD MEDALS AWARDED
AT PARIS, 1900
AND BUFFALO, 1901

NEW YORK OFFICE:

410 W. 14th St.

## P. C. Rossi Declares Industry's Rights.

THE Italian-Swiss Colony is heartily in accord with the campaign that has been and is being made by the PACIFIC WINE AND SPIRIT REVIEW to secure proper and just recognition from the Legislature. We should have a substantial appropriation from the State, on the same lines as are followed in European wine-producing countries. It is shameful that a wealthy State, such as California, absolutely ignores and discourages the wine and raisin industry, which annually bring millions of money into the commonwealth. This situation is not so much the fault of the legislators as it is of the grape growers and wine makers themselves. They don't seem to care enough about their own interests to look after them. If we stood together like people in other parts of the country and guarded our rights, we would have had a mass meeting in this city or Sacramento, and demanded the passage of the bill appropriating $10,000 for scientific and experimental work, particularly with reference to vineyard conditions. What is more, such a meeting could have shown that the industry was fully entitled to such recognition. If we are "turned down" it will be our own fault. So far as justice is concerned, we should have not only State but National assistance, the same as the other young and struggling industries.

Of the vintage of 1902 I will say that it was undoubtedly the largest and best in the history of the industry. In 1897 California produced about 10,000,000 gallons of sweet and 27,000,000 gallons of dry wines, while this year the production of sweet wines will probably exceed 14,000,000 gallons and that of dry wines will probably exceed 26,000,000 gallons, and I should not be surprised if the brandy production would also be above the average for the preceding years. The last vintage has also proved the best, first, because the prices realized by the grape growers were, with a few exceptions, the highest ever paid in California; and, secondly, because the wines made in California this year are generally healthy and well fermented, although light in alcoholic strength.

Notwithstanding the fact that the production this year is certainly above the consumption, neither the merchants nor the wine-makers need worry, as a considerable quantity of this year's vintage will be needed for aging purposes, and there is no doubt that should we be able to obtain a foothold in the market of Cuba, where considerable wine is used, then, for several years to come, we need not fear an over-production.

Heretofore, the wine industry of the United States has always been made the victim of reciprocity treaties; but let us hope that in the case of the Cuban Treaty our industry will be well taken care of, and should that not be the case, then let all the people interested in our industry, not only in California but all over the United States, rise in a body and demand from the President and the Senate the protection needed.

---

We have received from the Lenk Wine Company of Toledo, Ohio, the new year's greeting. This year's calendar is as usual both useful and ornamental. The main feature is a fine interior view of an old German wine cellar.

## Dake Agency Moved.

The E. C. Dake Newspaper Advertising Agency has moved from the Merchants' Exchange, where it has been located for the last twenty-three years, to the Eyre Building, 124 Sansome street, new and larger quarters. This is the leading agency of the coast, in fact, it is the only agency, for it places advertisements almost anywhere, and by telegraph if necessary. This agency is now known as one of the solid institutions of the west, and many who wish to do business through a reliable source hunt up Dake's Agency when wishing to place advertising.

---

The Mutual Lithograph & Label Company, of this city, transacted an enormous amount of business in their line during 1902. The merging of several of the leading houses into this great institution, which is now one of the largest in the United States, gave the company exceptional facilities for not only doing the very highest class of work, but turning it off rapidly and in large quantities. The wine or fruit man who requires labels or lithographic work of any kind whatever, will find it to his interest to secure quotations from this company. Their work is A1 and their prices satisfactory.

---

The oldest house in the market making a specialty of dealing in essential oils for the wine and spirit trade is that of William Rudkin's Sons, No. 427 Fourth avenue, New York. The house was established in 1855, and they are thoroughly familiar with all the details of the trade, and not only have goods to sell but can instruct you as to their use.—*Bonforts.*

---

Charles Meinecke & Company are sending out an attractive calendar for 1903. It bears the well-known name of R. B. Hayden whiskey. The other attraction is a portrait of a beautiful young woman with auburn hair and many other charms.

---

J. H. Cutter whiskey has been a favorite in the market for half a century. It is yet a leader.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors.

T. H. FRÖLICH

Wines and Brandies

Domestic and Import Trade

Telephone Main . . . 396

330 Market Street

SAN FRANCISCO

# WINE AND VINE NEWS OF THE STATE.

Julius Paul Smith, of Olivina Vineyard, has shipped two carloads of port wine and two carloads of brandy to New York in the last week of January.

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Vineyard property is changing hands very rapidly in the vicinity of Oleander lately. Three sales of twenty-acre lots are reported the past week at prices ranging from $150 to $250 an acre.

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The Standart Bros., who are seeding 280 acres at the mouth of Kings River to wheat and alfalfa, intend to plant ten acrs to vines as an experiment on the lake lands.—*Lemoore Leader.*

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Conradi Brothers, of Oakland, have taken possession of their father's Spring Mountain vineyard and will look after the place hereafter. This is the property which for several years has been successfully managed by T. S. Vann.

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The St. Helena Star says: B. Bruck, manager of the Charles Krug Winery, has brought to this office a branch from a five-year-old Rupestris St. George vine. The branch is one year's growth and is nineteen feet in length.

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The Ben Lomond winery is shipping 12,000 gallons of wine a month east, principally to New York and Chicago. The output of the winery this year was about 160,000 gallons, it is said.

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The Leemore winery was visited a few days since by several of the managers of the leading wineries of the State, who said that the plant was one of the finest and most completely equipped plants in the State. Next season will find the plant greatly increased in capacity, for the Italian-Swiss Colony Company are going to put an additional engine and crusher and also double the tankage capacity of the plant.

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The Italian-Swiss Colony, it is announced, is soon to begin the work of enlarging its winery building in Lemoore. The building will be doubled in length and also made some forty feet wider. The erection of twelve new tanks of 30,000 gallons capacity each will also soon begin, and an additional crusher and still will be added to the plant.

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C. L. Crellin will open a headquarters and State agency for the Ruby Hill Vineyard Company in Livermore within the next few weeks and will place it in the charge of the veteran viticulturist, D. C. McNally. Case and bulk wines will be kept in stock and the extensive trade in Ruby Hill wines will be supplied from the local depot.

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F. A. Kruse has purchased of Wells, Fargo & Co. the fine fruit farm and vineyard formerly owned by T. S. Merchant and located on the Russian River bottom lands some ten miles below Healdsburg. The ranch comprises nearly five hundred acres, one hundred and twelve of which is in orchard fruits and eighty acres in bearing vines.

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Mr. Malasani, the general manager of the Swiss-Italian wineries, with headquarters at Madera, passed through Kingsburg a few days ago. He stated that he had in contemplation various changes and extensive improvements for the distillery here. He will enlarge the plant, making it second to none in the valley. He will probably duplicate the buildings and triple the tank capacity.

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The Wetmore-Bowen Company received this week from France 30,000 rooted grape vines, which will be planted at Cresta Blanca, on C. A. Wetmore's place and in Theo. Gier's vineyard near Pleasanton. The vines are all resistant stock of several different kinds and include nearly all the varieties of white grapes from which the highest type of wines are made. The vines were all in fine condition when they arrived. Mr. Wetmore expects these vines to be in full bearing in three years.

---

This will no doubt prove the banner year for vineyard planting. A conservative estimate goes to show that in the Mt. Shasta district (vicinity of Clayton) and in

GOLDEN WEST COMPANY
California Wines
—WINERIES—
RUTHERFORD
HEALDSBURG
FRESNO
SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO.
RUTHERFORD, NAPA CO.
SAN JOSE, SANTA CLARA CO.
FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

Ignacio Valley five hundred acres will be set out in choice wine grapes, most of it in lots of an average of thirty acres. Each district named will increase the acreage in vineyard no less than 250 acres. Taking climate, soil and the required altitude to free the grape from frost and moisture, there is no better location for the wine grape than that which lies on the south, east and western foothills of Mt. Diablo. And the time is not far distant when every hill will be covered with vines.—*Oakland Enquirer.*

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The Tulare *Register* states that it has kept pounding away at the vine planting idea for a good long while, "but Superintendent Forrer of the culture station informs us that he is beset with people who want cuttings and they will take everything the station can furnish this year. In fact they will hardly take no for an answer and about all the approved varieties in demand, and even the white grapes, are in great request after years when they would scarcely be touched. There is no likelihood of immediately overdoing that line of business. The demand for wines is growing at a time when the old vineyards in other parts of the State are in a sorry condition.

The Covell vineyard was sold to Mr. Towne of Sacramento at $300 per acre, and the selling party still regrets that he made so great a mistake. We have been informed that one of the Boyce brothers refused $20,000 cash for 40 acres of vines. Mr. Williams of Woodbridge sold his crop on 25 acres of vines for $3,000 in the field. Mr. Mason made $1,100 from a vineyard of seven acres. Another gentleman realized $900 from four acres of Tokays and Emperors. Mr. Merrill cleared $3,000 from twelve acres of Tokays. Other growers have shipped at a profit of $200 per acre, and some have reported a profit of more than $300 per acre.

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The Italian Vineyard Company, of South Cucamonga, according to the Upland News, is clearing the section of land just north of the Southern Pacific and west of Archibald ave., and will plant it to vines in the spring. This will make them over 2200 acres in one block, the largest vineyard in Southern California.—*California Fruit Grower.*


**TREES** Apple, Peach, Plum, Prune, Apricot — Logan Berry, Mammoth Blackberry, Strawberries, Currants, Raspberries and Gooseberries

RESISTANT GRAPE VINES

**SEEDS** Direct importation of APPLE, PEAR, CHERRY and MYRABOLAN PLUM PITS

SEND FOR 1903 CATALOGUE

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SEEDSMEN AND NURSERYMEN

419-421 SANSOME ST. SAN FRANCISCO

Keep free of coughs by the use of KENTUCKY FAVORITE — SPRUANCE, STANLEY & CO., Proprietors.

**ROOTED VINES AND CUTTINGS**

Rupestris St. George — Rupestris St. Martin

RIPARIA GLOIRE MONTPELIER

Over 100 Varieties of Cuttings Offered — Vines Grafted Under Contract

Grafted Vines Imported Under Special Agreement

**Complete Stock of Deciduous Trees**

SMYRNA FIGS

Logan Berries, Mammoth Blackberries and other small Fruits.

NAPA VALLEY NURSERY CO., Inc.

JOHN L. AMES, Pres. and Mgr. —NAPA, CAL.

**California Nurery Co.**

NILES, CALIFORNIA

We have all you want for your *Orchard*, *Vineyard*, *Street*, *Roadside*, and *Garden*.

For a complete list send for our Catalogues.

No. 1—Descriptive Catalogue of Fruit Trees, Small Fruits, Figs, Olives, etc , 4 cents.

No. 2—Descriptive Catalogue of Shade and Ornamental Trees, Shrubs, Roses, Climbing Plants, etc., 6 cents.

No. 3—Catalogue and Price-List free.

No. 4—Phylloxera-Resisting American Grapes, free.

JOHN ROCK, Manager.

**Rupestris St. George Cuttings**

Anyone desiring to plant vineyards can secure the best imported, phylloxera proof, Rupestris St. George cuttings from G. de Latour at Rutherford. Said cuttings are for sale in three sizes and are very thrifty.

Address, G. de LATOUR,
Rutherford, Napa Co., Cal.

# California Northwestern R'y

Lessee of S. F. and North Pacific R'y

The Picturesque Route of California

**Is more than Attractive for short, Sunday trips**

## On SUNDAYS

**HALF RATES, OR ONE FARE FOR THE ROUND TRIP**

**From SAN FRANCISCO To**

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*No one traveling on this road on Sundays will come in contact with Sunday picnics, either on boats or trains.*

*TAKE BOAT AT TIBURON FERRY*

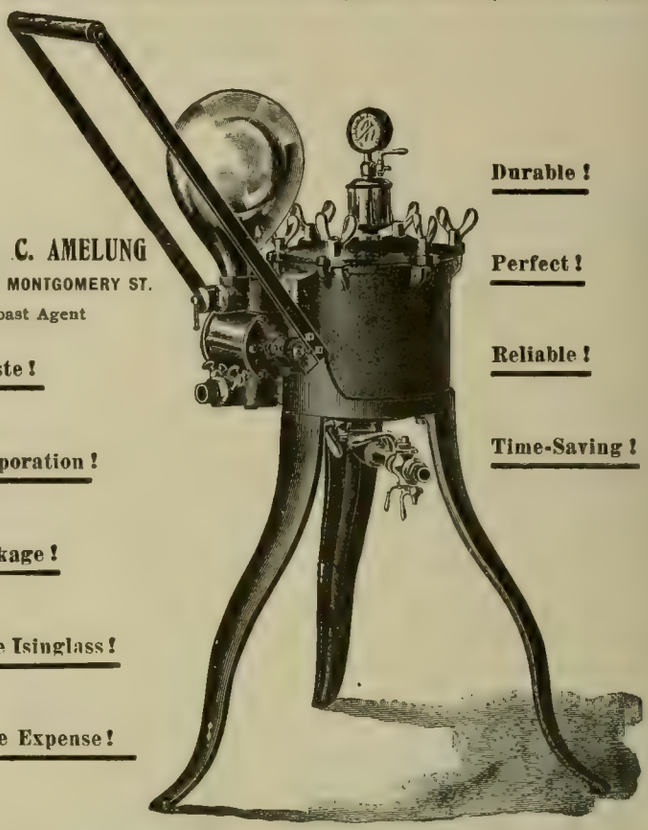
TICKET OFFICES—650 Market St. (Chronicle Building) and Tiburon Ferry.
GENERAL OFFICE—Mutual Life Building, corner California and Sansome Streets, San Francisco, Cal.

H. C. WHITING, Gen'l Man. R. X. RYAN, Gen'l Pass. Agt.

# Loew's System Patent Filter

—FOR—

**WINES, BEER, CIDER, LIQUORS, CORDIALS, WATER, &c.**



**Durable!**

**Perfect!**

**Reliable!**

**Time-Saving!**

**JULIUS C. AMELUNG**
161 NEW MONTGOMERY ST.
Pacific Coast Agent

**No Waste!**

**No Evaporation!**

**No Leakage!**

**No More Isinglass!**

**No More Expense!**

Wine Dealers and Growers, Brewers and Liquor Merchants are invited to see filter in operation at Pacific Coast Agency

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Filter can be seen in operation at the New Storage Warehouse, No. 161 New Montgomery Street.

THE NEW OVERLAND LIMITED is the FASTEST TRAIN across the Continent, and is provided with such conveniences as to make TRAVEL A LUXURY. Electric Lights, Reading Lamps in every berth; Buffet and Smoking cars, with Bath and Barber-shop; Complete Library, Observation Cars, superb Dining cars, commodious dressing-room for ladies. TELEPHONE SERVICE on car at terminals and refined and attentive service. Illustrated literature from any Agent Southern Pacific.

HIGHEST GRADE

## LIQUOR FLAVORS

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# WILLIAM H. RUDKIN CO.

(For Thirty-five Years at 74 William St.)

**228 West Broadway.** NEW YORK — **291 E. Kinzie St.** CHICAGO, ILL.

***Goods For Sale in California only by***

**REDINGTON & CO., 23-27-29 SECOND ST., SAN FRANCISCO**

TISSUE PAPER MANILA PAPER
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# PAPER OF ALL KINDS

## A. ZELLERBACH & SONS

**Cor. Sansome and Commercial Sts.**
**San Francisco**

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MANUFACTURERS OF

*Redwood Lumber, Telegraph Poles, Shingles, Shakes and Posts, Also*

## Grape Stakes

2x2-4 Ft. Long, 2x2-5 Ft. Long, 2x2-6 Ft. Long;
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ternal Revenue Matters Generally, and the Exportation of Wines, Liquors and Spirits in Bond or with Privilege of Drawback, Specialties.

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"HENDERSON ROUTE"

Consign your shipments from Louisville and interior Kentucky points, care of the Louisville, Henderson & St. Louis Railway, which is a direct line to Pacific Coast points, and same will receive prompt attention.

For rates and other information, address the undersigned:

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Traffic Manager.
LOUISVILLE, KY.

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U. REMENSPERGER, PRESIDENT
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BREWERS OF

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STEAM BEER — LAGER BEER — ALE and PORTER

2015-2023 FOLSOM STREET,

TELEPHONE, MISSION 152 SAN FRANCISCO, CAL.



# George West & Son, Incorporated

PRODUCERS OF

## Sweet Wines and Brandies

THOMAS R. MINTURN,
General Manager

Stockton, Cal., U. S. A.

# W. NEUMANN & Co.

**Successors to ROYAL EAGLE DISTILLERIES CO.**




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## San Francisco, Cal.




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DOUBLE EAGLE WHISKEY




RYE




## "Tea Kettle"

Is the leading old fashion, straight Sweet Mash Whiskey

## "Crab Orchard"

Straight Sour Mash
The brand controlled b
JAMES LEVY & BRO. has thei
name burned in the bb

# "SUSQUEHANNA"

**GUARANTEED ALL RYE**

# "SPRING HILL"

**HIGH FLAVOR** **HEAVY BODY**

## "Pilgrimage"

An old style Sour Mash

## "Old G.W.H."

Straight Sour Mash
Worth trying

THE WER'S BREW. GREAT ARKS HEAD BASS & GUINNESS AM. MERCANTILE CO SAN-FRANCISCO


# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VINICULTURE.

ESTABLISHED TWENTY-THREE YEARS

Organ of the wine, spirit and brewing trade of the Pacific Coast.

VOL. XLV. SAN FRANCISCO, FEBRUARY 28, 1903. No. 4






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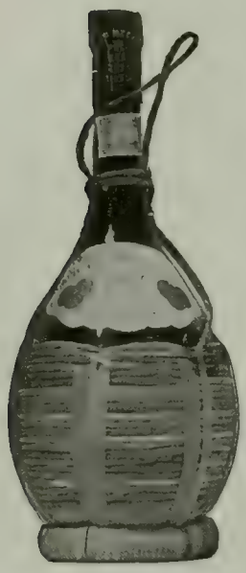
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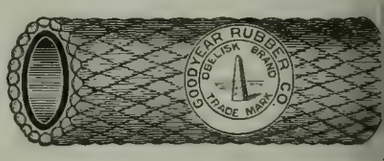

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(WHERE TO GET GOOD THINGS TO DRINK AND EAT.)


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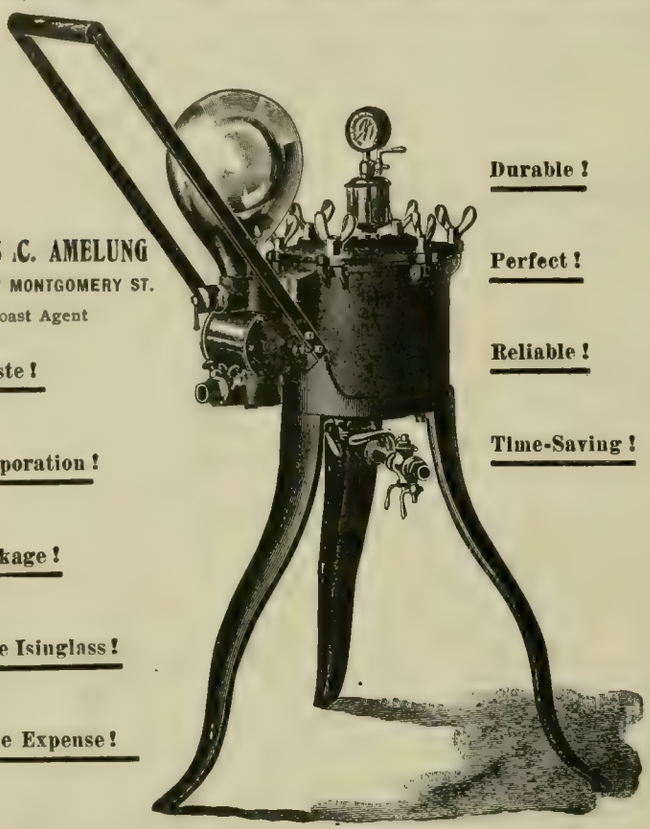

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ANALYTICAL CHEMIST

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JOURNAL OF VINICULTURE.

ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

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*The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.*

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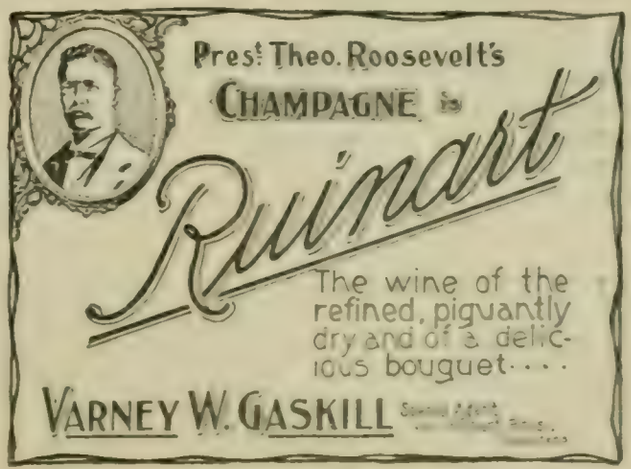
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# MARKET CONDITIONS.

DRY WINES:—Considering the immense production of last year, the market is surprisingly strong. There have been and are no signs of weakness, a pleasing fact which is due to the powerful interests that dominate the industry and the trade. Dealers who a month ago were inclined to feel shaky as to the outlook, are now actually jubilant, feeling assured that the present desirable conditions will be maintained steadily. In other words the possible danger of a slump in values has passed and the feeling on the street shows more confidence and cheerfulness than has existed for many years. All of which wil be highly gratifying to the readers of the REVIEW.

Seasonal quietness prevailed during February, exports by sea being somewhat shy. The total were 120 cases and 373,427 gallons, valued at $145,142. Of this quantity 309,722 gallons, valued at $117,694, went to New York. Hawaii took 85 cases and 26,573 gallons, valued at $12,010.

SWEETS:—The situation is not only all that could be expected, but is satisfactory. Notwithstanding there were about six million more gallons of these wines made last year than in 1901, prices are firm and values maintained. The product for 1902 was 14,590,910 gallons, as against 8,503,907 gallons in 1901. The product for 1900 was 9,345,371 gallons. Of last season's output sherry took the lead with 7,450,668 gallons; port was second with 4,938,609 gallons and muscat a bad third with 1,385,148 gallons. The detailed figures which were not available last month, will be found elsewhere in this issue. We hear of one considerable transaction, under contract where the producer's price was slightly shaded from the ruling figures of 42½ to 45 cents. However, the seller found to his chagrin that he could have sold his entire lot at the better figure. The market is healthy and sherry is in particular good demand.

BRANDIES:—If there were good round lots of aged brandies available, the market would be considered to be in a very perfect state. Aside from this lack it is in excellent shape. The demand is good. Prices for young brandies range from 70 to 80 cents, with a tendency to advance. Elsewhere in his issue, appears the complete figures of production during 1902. There was a considerable increase, the total bonded crop being 1,524,615 tax gallons, as against 1,250,209 gallons in the preceding year. It will be noticed that the production has nearly doubled since 1900. During the year there were transferred to Eastern bonded warehouses 648,281 gallons and in the same period 444,372 gallons were tax-paid. The fortification of sweet wines consumed 3,829,996 gallons and there remained in the State in bond on January 1, 1903, 1,519,023 tax gallons. This shows an incerase of bonded stocks of 481,865 tax gallons over those of January 1, 1901.

Exports of brandy by sea were larger than usual, aggregating 13,379 gallons and 16 cases. Receipts from the interior were 30,800 gallons.

WHISKIES:—Business held up well in February, being rather better than could have been reasonably expected. Trade was somewhat slack in the forepart of the month, but recovered in the latter. Wholesalers are content with the situation and feel assured that they have entered upon another prosperous year. The local retail business has been, with some exceptions, somewhat on the quiet order. Exports were nominal, the aggregate being 718 cases and 1,789 gallons, valued at $7,954. Imports were 200 cases and 1,903 barrels.

IMPORTATIONS:—February treated the importers unusually well. Business was good and the month closed with bright outlook for continued activity. The demand was general for all leading lines. Imports included 2,000 cases mineral water, 1,080 cases gin, 350 cases absinthe, 2,060 cases vermouth, 674 cases liqueurs, 301 cases and 8 qrs. brandy, 368 cases, 108 casks, 20 octs. and 2 hhds. wine, and 200 cases, 1903 bbls. whiskey.

BEER:—The only activity among the brewers was in preparing for the beer season which is at hand. That there will be a sharp fight for the great and growing trade here, is evidenced by the preparations of not only the local brewers, but of the agents for Eastern brands. The receipts of beer by rail were of ordinary volume and the exports the same. Sea shipments aggregated 1,789 packages valued at $12,808.

The Shea Bocqueraz Co., report trade exceptionally brisk for this time of the year. Their travelers are keeping the store force busy filling orders. The Tea Cup whiskey, always a favorite, is more than holding its own. Another of their specialties, Roanoke Rye, is rapidly pushing to the front, as a prime favorite with those who enjoy a glass of good rye whiskey.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company




OFFICE AND SALESROOM

105 to 115 Ellis Street

TELEPHONE MAIN 5716

San Francisco, California

## Now It Is the Brandy Fakir.

A FEW months ago the wine fakir was abroad in California, with schemes to make a blending mixture for ten cents a gallon. By reason of the exposure of this institution by the WINE & SPIRIT REVIEW, it was driven out of business. Now comes another concern, the letter head of which is dated at Cognac, France, offering to furnish an article for "liqueuring, flavoring, preparing and coloring brandy as at Cognac." The stuff is called "Coeur de Cognac" and is intended for producing "brandy" from plain spirits or commercial alcohol.

In the circular which was handed to us by a prominent firm in this city, it is stated that the results obtained from using such spirits and alcohol "is a very good brandy, better than much of the cheap and medium priced brandy shipped and may be used to blend with high priced brandy to reduce the cost." The price of this remarkable juice is $5.10 for the first and $3.30 for the second quality. This delectable faking house has another good thing for the sophisticators. It is known as "Rancio Limousin." This is a concentrated extract of Limousin wood. The circular further states that "it is used in all prepartions of brandy to give a special taste like that acquired by Charente brandies aged in Limousin wooden casks, this taste of wood being much appreciated by connoisseurs." This wood extract is cheap, as it only costs $2.25 per gallon including the cask. The circular also contains the "recipe and proportions for obtaining cheap cognac as at Cognac." The formula includes rectified spirits, distilled water, Coeur de Cognac, Rancio Limousin, cooked sugar and caramel. Out of this forty-eight gallons of alcohol with water, the fakir gets 100 gallons of "brandy," and he most emphatically stipulates that this concoction must be allowed to age in an oak barrel for a "fortnight at least."

The circular is accompanied by a letter, in which the alleged merits of these articles are whooped up in the genuine French style. Here is a sample: "Our products which are known since several years on the European markets, are adopted by all the largest brandy distillers because of their efficacy and absolute superiority." This will be nice reading for the brandy drinker who enjoys a pony of good Cognac. Of course the writer of the letter was a prevaricator, but there is no doubt that the institution does an extensive business.

We do not know whether there is any ruling by which the customs authorities could prevent the entry into this country of such stuff calculated to be used for purposes of fraud only, but if there is not, there should be. The government should be in a position to confiscate all such vile preparations. Thus far, the company, the name of which we do not mention for obvious reasons, have not established an agency in this city. Should they do so, it will be the duty of the REVIEW to undertake to drive them out of business, as it did the wine fakir.

## American Whisky in Bond.

There remained in bond in San Francisco on January 31, 1903, distilled spirits and whiskey aggregating 334,118 gallons.

## Frederick Diehl Discusses Whiskies.

ON this coast as well as in the East, there is much speculation as to the actual status of the whiskey market. Mr. Frederick Diehl, managing partner of the house of Grommes & Ulrich, of Chicago, one of the largest institutions of its class in the world, is one of the big buyers of good whiskies in this country. In response to a query from the writer as to the status of the market, Mr. Diehl said that he knew of no one who was in a position to answer the question properly.

"The market is very sensitive," said he. "Apparently everybody is ready to sell and there are plenty of buyers, but if you go into the market to buy 25 or 50 barrels of old goods, the prices are immediately advanced. In other words, there is an uncertainty in the mind of the buyer and the seller and the result is that there is very little business transacted at this time. Aside from old goods, the whole situation hangs on the next season's production and so far as I know nobody has been able to ascertain anything definite as to what the output will be.

"So far as old goods are concerned, there should be no question as to their value because of the fact that from the product of 1895 to 1898 inclusive, the stocks are practically nothing. There is a fair supply of ninety-nines, but it is readily seen that the general trade are lamentably weak on matured goods. If there is a conservative production of whiskies this season, the market should rule strong. I believe prices have reached the apex."

Mr. Diehl is thoroughly enamored of San Francisco. He had not been here a week before he made the announcement that there was but one other city in the world more attractive than San Francisco and that was Paris, and that no other city reminded him so much of the great French capital as this. Speaking of the metropolis of the Pacific Slope, Mr. Diehl said: "San Francisco is, speaking broadly, the center of the universe. It is midway in the continent north and south and is the gateway through which the mighty commerce of future years must pass to and from the Orient. You and I will not live to see it, but as sure as fate, this city is destined to be the commercial center of the world. So far as the Oriental trade is concerned, it is practically in a nascent state—it has not really had its birth. When the grand onrush of traffic comes, as it surely will, the port of San Francisco will be the busiest one on earth. Aside from its geographical advantages, it has a magnificent equable climate—one that cannot be equaled elsewhere on this continent. San Francisco is all right and I shall make it my business to return to it at a not far distant date."

The Sutter Home Wine & Distilling Co., are now occupying their new quarters at Nos. 1293-95-97 Folsom street. The premises have been thoroughly reconstructed to meet the largely increased requirements of the Sutter Home people. The main floor has a storage capacity of 500 barrels, while the cellar cooperage, now complete, carries 100,000 gallons of wine, ranging in grade from ordinary table claret to the choicest zinfandel and burgundies. The offices, being largely constructed of plate glass, are light as well as roomy. In connection with their wholesale business they have established a retail and family department where those who wish to buy in smaller quantities can obtain the very best of imported wines and liquors.

## PUGET SOUND NEWS

SEATTLE, Washington, Feb. 26th:—The State of Washington and the city of Seattle, seem to be determined to go wrong in the matter of becoming goody-goody too rapidly. What with the Legislature passing the most rabid kind of anti-gambling measures and the grand jury warning Mayor Humes that he must make this seaport city as orderly and circumspect as a New England village, or suffer dire consequences, the average citizen is wondering where he is "at." The governor says that every kind of gambling must cease. He goes so far as to put a ban upon all prize packages, such as gun and "money-back" breakfast foods, teas and coffees. No more cards, no more betting on horse races, no more matching for carfare, no more shaking for the drinks—we are beginning to wonder where we are to get our amusement.

So far as the gambling games proper are concerned, they will doubtless be quite thoroughly suppressed. This feat was accomplished in San Francisco, by Chief Lees, and the same is possible here. It is bad business for Seattle, however.

The year just closed was the most prosperous in the history of Seattle. Business in all lines has been exceptionally active and by reason of the new developments in the gold mines of the far north, there will be another great rush toward the Arctic circle. This means much to the commerce of this city. Seattle is growing at a rapid rate and still the demand for residence and business properties holds up strong.

So far as the saloon men are concerned, they might have fared worse. Those conducting the better class of places have made some money, but would have done better had their license tax not been increased to the present extortionate figure. When they are thoroughly organized they propose to take a "fall" out of that ordinance.

The Seattle Brewing & Malting Co. report '02 the greatest in the history of the far-famed Rainier beer. The output was largely increased and the sales widely extended in foreign lands of the Pacific, in the Orient and Australia. The hardest problem the company has, is to keep the supply well up with the demand.

The Migliavacca Wine Company, the home house of which is at Napa, Cal., found 1902 the best year since they have been in business here. They now have the finest and most extensive trade in their line in the northwest.

There have been several changes among the retail trade, but none of great moment. M.


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"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

# STATE LEGISLATION AFFECTING THE WINE INDUSTRY AND LIQUOR TRADE.

## Special Correspondence.

SACRAMENTO, Feb. 27th:—On January 22d Corlett introduced in the Senate Bill 274, which is to prohibit the sophistication and adulteration of wine and to prevent fraud in the manufacture and sale thereof. The committee on Agriculture and Dairying recommended that the bill do pass as amended. The amendment simply cuts down the amount of money to be given the State University to carry out the provisions of the bill. The bill is now on third reading and Senator Corlett feels confident that it will be passed. He states that the manufacturers of wine are heartily in favor of the measure as it protects their interests, but that the retailer objects to the bill as it prevents them from adulterating and sophisticating wine.

The bill sets forth what pure wine is and imposes a heavy penalty for anyone to sell or expose or offer to sell any beverage purporting to be made from the juice of grapes or other fruit.

The bill further provides that all wines and beverages in bottles shall carry on their labels the name and place of the grower, manufacturer, dealer, firm or corporation and the name of and kind of wine or beverage they contain. It also states that it shall be the duty of the Board of Regents of the State University, to cause to be analyzed through the college of agriculture of said university, such samples as may be suspected of adulteration; and a certificate of analysis, signed by the professor of agriculture, shall constitute prima facie evidence, and shall be acted on by the District Attorney of the county in which the samples were obtained, and the board of regents shall require the college of agriculture to enforce the provisions of the act.

Senator Luchsinger's bill calling for an appropriation of $10,000 for the protection of the viticultural interests of the State is also on the third reading file. It has been amended in a trifling degree and will pass the upper house.

Probably the most important measure introduced in the Senate this session is Senate Bill 794, introduced by Tyrrell of San Francisco. It is a measure in the interest of the saloon-men of San Francisco and is aimed at the Board of Police Commissioners of that city.

The bill provides that in any city or city and county, where by general law or by charter the Board of Police Commissioners is authorized and empowered upon a hearing to revoke permits or licenses for the sale of liquor in less quantity than one quart, or to revoke permits or licenses to any person engaged in the business of selling liquor to be drunk on the premises; when it shall appear to the board that the business of such person is conducted in a disorderly or improper manner, such hearing shall be full, fair and impartial. It also requires certain procedure for such hearing and provides that Superior Courts and all courts of competent jurisdiction shall have power to inquire into the question of the regularity of such hearing, review the evidence given thereon and make orders and render judgments in relation thereto. Following is an extract of the bill:

SECTION 1. In any city, or city and county in this State, where by general law or by charter the board of police commissioners of such city, or city and county is authorized and empowered to revoke permits or licenses for the sale of liquor in less quantity than one quart, or to revoke permits or licenses of persons engaged in the business of selling liquor to be drunk on the premises, when it shall appear to such board that the business of such person or persons is conducted in a disorderly or improper manner, and where by such law or charter hearings are provided for in such cases, such hearings must be full, fair and impartial, and can be had only upon a written charge or complaint filed with the secretary or clerk of such board, which must be verified by the oath of the person making the same, and must contain a statement in ordinary and concise language, of all the facts constituting the charge made: and a copy thereof certified by such secretary or clerk must be served upon the party complained against at least five days before the time set for the hearing of the complaint. At such hearing the person complained against shall have the right to appear in person and by counsel and make defense to such complaint, he may produce witnesses to testify in his behalf upon such hearing, and shall also have the right, if he shall so request, to have all of the testimony given upon such hearing, both against him and in his behalf reduced to writing by questions and answers, or reported by a stenographer and transcribed at the expense of said city, or city and county, which said written or transcribed testimony shall be filed and remain of record in the office of such secretary or clerk of such board, and such board must render its decision upon the evidence adduced upon such hearing and not otherwise. No such board of police commissioners shall have power or authority to revoke any such permits or licenses arbitrarily, nor summarily, nor otherwise than for good cause shown by the evidence adduced upon such hearing, in all cases where such hearing is provided for by such general law or charter.

Tyrrell is enthusiastic over this bill. He says it will pass both houses and will surely become a law. In an interview with a representative of the PACIFIC WINE AND SPIRIT REVIEW, he said:

"It has come to such a pass in San Francisco, that if a man in the saloon business is objectionable to the board, they close his saloon without cause. I don't propose that this sort of work shall continue. It is unjust and unlawful. My bill is to prevent these star chamber proceedings. If a man runs his place in a disorderly manner, he should be closed up, but he should not be closed up in order to appease the spite of some one who has influence with the board. Every saloon man has a right to a hearing and my bill provides that he should receive one. It should be in the nature of a trial and the person who makes the charge must appear before the board or the affidavit of such person must be filed with the board and read at the hearing in order that the party so accused can offer a proper defense.

T. R.

## Some Serious Problems.

FRANK T. SWEET, of Martinez, one of the best authorities on grapeculture in the State, recognizes the importance of having State aid in solving the serious problems that confront the Viticulturists of California. His views are in line with those advanced by this journal. In the course of an article in the Rural Press, with reference to the affinity or non-affinity of certain vines with resistant stock, he says:

"The Emporer is a vine of difficult affinity. It has enormous loose textured leaves, coarse grained, soft wood, and although a rank grower, is not a hardy vine. The Tokay, though an equally vigorous grower, is noted for its hardiness. When grafted on Rupestris St. George, on soils at all inclined to dryness, in localities where the sun's heat is considerable, Emperor is subject to severe sunburn of the leaves and branches. I have seen cases in which a vineyard has been nearly ruined by excessive sunburn. The vines were so badly affected that the wood failed to ripen and the growth of the vines the next season was scanty and weak. The stock was Rupestris St. George, the soil rich bottom land.

If Riparia thrives on "Reader's" soil, I would advise him to graft his Emperor on that stock, as I have never seen indications of sunburn on Emperors grafted on Riparia Gloire de Montpellier.

Thompson's Seeddless seem to do well on Rupestris St. George. However, when Riparias thrive, it is likely that much larger crops of earlier ripening grapes will resuit when grafted on them.

The Riparia seems to thrive in the irrigated soils near Fresno, and where it does well it should be used in preference to Rupestris St. George. It is true that the latter vine looks stockier, and makes a larger stem, but that is a point that only appeals to the beginner. The questions of crop and adaptation to the soil are the main ones. The heaviest growing vine is not always the heaviest bearer. What a difference between the Cabernet, with its tremendous growth and scanty crop, and the Folle Blanche, drawf-like and stunted, but yielding ten or twelve tons to the acre.

There are many problems of great importance to be solved in California regarding adaptation and affinity of resistant stocks. If the experiments planned by Prof. Hilgard, and begun at St. Helena by Prof. Bioletti in 1897, had been continued, we would have some valuable information. But owing to lack of funds the work had to be dropped.

I hope that growers over the State will ask the University to devote more of its attention to viticulture. Prof. Twight is earnest and competent, but sadly hampered by lack of funds to do actual experimental work in the field.

If this State, with vineyard interests amounting to $80,000,000, cannot appropriate but $250 a year for viticulture, something is wrong somewhere.

---

The banquet of the year in Baltimore is that of the Merchants and Manufacturers' Association. This was held at the Hotel Rennert on January 29, and was attended by a number of distinguished men of national reputation. The only Champagnes served at the banquet were Piper-Heidsieck and Moet & Chandon.

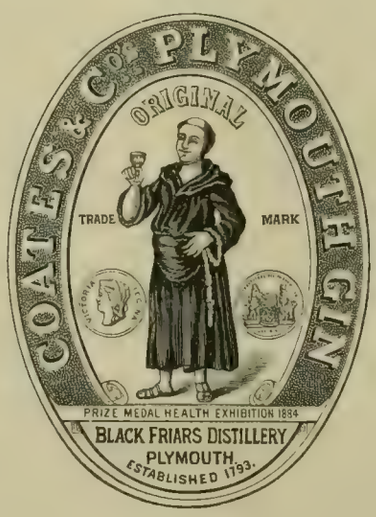

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## C. M. Mann Predicts Bright Future.

EDITOR REVIEW:—Owing to the unusual press of business and orders particularly for case goods during the month of January, we were unable to give you any data in your January issue, regarding the condition of the trade of our company during the past year, but we are certainly more than gratified at the results of the very large increase in our case good trade which has kept us working day and night to fill the orders.

Our wines, which are listed in all the large hotels, leading restaurants and cafes throughout the Pacific Coast States and Territories as well as the Hawaiian Islands, also in many of the large Eastern Cities, have given and are giving, every satisfaction, and the outlook for selected vintages in the future is very promising. We predict a great future for wines in glass, thoroughly matured and finished, and put up under any of the well-known brands, many of which we have on this coast, and the proprietors of which have devoted their lives to fostering the industry, will certainly be compensated for their industry. It is only the ignorant and prejudiced persons now, who will scoff at our fine California vintages.

One of the great difficulties in shipping small consignments of our wines throughout the East and South is, owing to the fact that in making up the assorted cars the railroad company will not give them the attention which they ought, thereby giving the producers of fine wines in bulk or glass, every advantage in making up assorted cars to any Eastern point and distributing the car to the different points upon its arrival. If the railroad would make the same prompt delivery in a car for distribution as they do for a straight car, it would very greatly assist the smaller shippers in distributing their wines in glass and bulk and placing them in the hands of consumers throughout the East and South. For instance, we shipped a part of a carload during November with a number of other well known houses, and the car, after it arrived in Pittsburg was left there unclaimed, and many of the consignees, who desired their goods before the holidays, refused to accept them after the lapse of two months. This was caused by the fact that the railroad company insisted upon the freight being paid on the whole car and not by each respective consignee. All of the shippers here who were in this car guaranteed to indemnify the railroad company against any loss in freight. Finally after two months, at least, the car was released and the goods distributed.

This is certainly an unfair proposition and has the tendency to throttle competition. There are thousands of persons in the East who desire and prefer to get their wines direct from the producers in California. This matter, we believe could be very easily adjusted with the railroad authorities through the efforts of the Merchants' Association here, and certainly would be the means of ameliorating the condition and securing prompt delivery of assorted cars throughout the East and South in the future.

Respectfully yours,

C. M. MANN CO.,

C. M. Mann, President.

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## Farewell to Sherry.

UNDER the melancholy echo "Farewell to Sherry!" our contemporary, the *Licensing World*, has some remarks which are too sadly true, viz.:—

"Public taste is as fickle as woman's love"; and wine merchants who have stocks of sherry on hand must recall Addison's caustic criticism with anything but pleasant anticipations. Sherry has gone out of fashion, just like crinoline and chignons, and it is extremely doubtful if it will ever come into favor again. It is comparatively but a few years since port and sherry were equal favorites among wine drinkers of the middle class, and a "pint of dry sherry" was as commonly ordered in the commercial room of a provincial hotel as is a bottle of claret nowadays Yet who ever orders a pint of sherry now? Who drinks sherry—ordinary vintages, that is? In the earlier Victorian years the wine was in vogue, and even in the seventies there was still a demand for it. But when, in June last year, some very choice lots from the late Queen's cellars came under the hammer, the prices realized were disappointing, and those who bought largely have still the bulk of their purchases on hand. Perhaps we live too rapidly in these go ahead times, for the sherry drinker of a bygone generation was a man of deliberate habits, who loved to linger over his wine, to hold his glass lovingly up to the light, and to sip its contents slowly and critically. Now we drink our claret at a draught; we leave the dining-room with the ladies instead of spending an hour "over the walnuts and the wine"; and for the hours devoted to the worship of Nicotina, whisky, variously diluted, has entirely replaced the "golden wine of Xeres." Probably the popularity of the weed has had something to do with the decline of sherry-drinking, for that wine assorts but poorly with the flavor of an Havana, or even a Trabuco—or, rather, it does not assort at all.

## Want 7,200,000 Bottles.

PITTSBURG has won another signal victory over foreign competition. A deal has just been closed which places an enormous order for bottles with a firm in this city, the largest of the kind in the history of the firm. Were the bottles to be placed end on end they would make a string about 1,500 miles long, from New York to Chicago and then back to Pittsburg.

William Lanahan & Son, Baltimore, Md., proprietors of Hunter Baltimore Rye, awarded the Pittsburg concern the contract for furnishing 50,000 gross of bottles during the year 1903. There are to be shipped fifty gross per day, and no less than three car loads per week. It will require 156 cars to carry the product from Pittsburg to Balitmore, or four ordinary freight trains.

Each bottle is twelve inches long. There will be 7,200,000 bottles, which will make a line of bottles about 1,500 miles long. Assuming that there are an average of thirty-two drinks to the bottle the order will have a capacity of 230,400,000 drinks, or about three drinks for every person in the United States. In all there will be a capacity of 1,440,000 gallons in the 7,200,000 bottles. The above speaks volumes for the popularity of Hunter Baltimore Rye.

## Typical California Vineyard Scene



PLEASANT WELLS VINEYARD, NEAR SANTA ROSA
ON THE LINE OF THE CALIFORNIA NORTHWESTERN RAILWAY

## Wine Nomenclature.

EDWARD R. EMERSON, President of the Brotherhood Wine Company, presents the following argument on the naming of wines, as an introduction to the annual price list, just issued by the Company:

"We have the gratification of knowing that our wines have never masqueraded under foreign titles, for we have ever been anxious to develop our name and business, and we have never been able to discern how a label bearing the foreign title, we will say, for example, of 'Lafite,' will do as much good as Brotherhood Table Claret. One comes from a private estate in France, while our wines come from our own estates in America. Unfortunately, the French owners neglected to have their names patented, and it is therefore the property of any one who chooses to use it, as are dozens of other foreign names, as, for instance, St. Julien, Pontet Canet, Johannisburger, Steinberger, etc., etc., and the fact that these names are in general use for wines that are made in America, we regret to say, cannot be denied. There are two views of the question: one that it is done to deceive, and the other through ignorance. If to deceive, it is a fraud; but if through ignorance, it shows a deplorable lack of intelligence as well as national pride. It is the consensus of opinion of every wine expert who has ever visited the United States that we can make the finest wines of any country on the globe. In no particular is our country lacking, and in many we excel; but they have one and all criticised our regretable method of naming our wines after foreign estates. Of course, when is comes to general classification, the Brotherhood is included, and perhaps it would be better that we submit, but we do not think so, and we never will: we do not believe in misnaming our wines, no matter what the excuse may be; but we do believe in our wines, and if we cannot sell them for what they are —pure matured vintaged wines made and named by ourselves—we prefer not to sell them at all.

"We have made a change in this issue of our pricelist to which we wish to call your attention. We contend that the name of a town, district, or country is not a generic term as applied to wine, even should the wine come from that country; it is only a specific type of wine made in a manner peculiar to the section from which it comes, as a wine from the Rhine district should be termed a *type* of Rhine wine; so, a wine made in other countries in exactly the same manner should be called a type; if it is a country, city or town, it only indicates the type of wine; and therefore, in accordance with this idea, our wines bearing location names bear in addition to their names the word 'type.'

---

"What on earth are you doing in here, Tommy?" asked his mother peering into the darkness of the henhouse, whence had been coming for five minutes or more a series of dismal squawkings, accompanied by a loud flapping of wings. "I am trying," said Tommy, who seemed to be doing something with a knotted rope, "to fix this rooster so his alarm won't go off before seven o'clock tomorrow morning."

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# ALONG THE LINE

## Police Commissioners Unjust.

EVEN those who do not like "Pop" Sullivan personally, are outspoken in their condemnation of the Board of Police Commissioners, particularly Howell and Hutton, for the shameful manner in which they have treated Mr. Sullivan. When the Police Commissioners started on the war path for the side entrances and other imaginary bugbears, they compelled Mr. Sullivan to comply with certain regulations laid down by them and assured him personally that if he complied therewith, he would not come under their ban.

They did not keep their faith with the proprietor of the Hoffman Cafe, for during the month they ordered him under penalty of the forfeiture of his license to tear out these same booths that had been re-modeled to suit their previous whim. Furthermore, he was given but a few days in which to comply with their autocratic behest. This will entail a cost of many thousand dollars upon the victim, for all of which, the commissioners mentioned do not care a rap. At the same time we believe that if they were taken into a court of equity by Mr. Sullivan, he could make them pay dearly for their actions. It is to be hoped that the time will come when some saloon man will have the backbone to go into court and determine how far the board can go on the lines now laid down. Of course, if such a party won, he would be all right, but if he failed to make his case, he could expect the ax out of motives of spite at least.

If we keep on at this rate, it does not seem to be far distant when we may expect the curfew bell, Sunday closing and have to take out a license to quench our thirst, all of which is to the point that this is not a city in which the Board of Police Commissioners, looking to the worldly good of the community, can afford to experiment in any such manner.

---

Bob Kern, at 634 Market street, continues to keep the Boquet Bar and Grill crowded with the best class of trade not only of the city, but transient. Among railroad men he is the best known retail liquor dealer on the Pacific Coast. In these times that kind of acquaintance and friendship mean success in business. The Boquet is furthermore fortunate in its location, being in the center of the Railroad Rialto.

---

Edson W. Baker, formerly of the "Yellowstone," and one of the cleverest members of the White Coat Brigade of this City, has been added to the galaxy of stars at the Davy Crockett. Mr. Baker is recognized as the Berry Wall of the bar boys of Frisco and is entitled to the distinction





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# Along The Line

## Commissioners Concede Practically Nothing.

THE result of the conference of the representatives of the wholesale and retail liquor trade and the brewers with the Board of Police Commissioners, should convince the entire trade that they can expect nothing reasonable at the hands of the Honorable Commission. With one exception, the Board refuses every request of the liquor trade of San Francisco. They will permit the existence of boxes in roadhouses, far removed from the centers of population, presumably because a wrong act committed there would not be so improper as if done in the city proper. The commissioners are also kind enough to favor the French and Italian restaurants of the tenderloin, in that they are permitted to serve drinks in private dining rooms. The dictum of the autocratic board is so illogical and unjust that it might have been laid down by a school boy. It is here reproduced for present and future reference:

"Upon the first proposition 'that licenses should be granted to applicants who want to maintain side rooms, with the understanding that only women who are accompanied by escorts are to be served,' we are of the opinion that it would be impossible to exclude women not accompanied by male escorts from saloons with private boxes, and are fully satisfied that neither the saloon-keepers nor the Police Commissioners could enforce such a rule. Some of our reasons for denying applications for licenses to saloons that have maintained private boxes patronized by women, with or without escorts, are:

"First—Such boxes are peculiar to the liquor trade of San Francisco and some Pacific Coast cities, in many of which they are now being removed, and are permitted in no other part of the world, as far as our information leads us.

"Second—We believe the existence of such boxes to be prejudicial to the moral welfare of San Francisco.

"Third—We believe it to be demoralizing to a woman to drink in a liquor saloon with or without private boxes.

"Fourth—Saloons with boxes patronized by women, with or without male escorts, have been endeavoring to gain a foothold in the residence districts of San Francisco. The Police Commission is emphatically opposed to them there, and not being able to consistently refuse an application for a license to a saloon with such boxes in one part of the city and deny it in another, we think all such licenses should be denied.

"Fifth—That there are more than 3,000 saloons in San Francisco at this time. At least 75 have by order of the Police Commission removed their private boxes within the last two or three months, and the proprietors generally express satisfaction. There are less than an equal number now remaining. We are convinced that it is the wish of the general public and a great majority of the saloon-keepers in San Francisco that such boxes be entirely removed, and a small minority of either are in favor of their retention.

"Sixth—We believe that private boxes in saloons attract young girls, who get their first introduction to vice.

"Upon the second proposition, 'that licenses should be granted to applicants who wish to maintain sitting-rooms for the accommodation of their male patrons,' we beg leave to state that the Police Commission has not now and never had any objection to sitting-rooms in saloons that are entirely patronized by males, providing their arrangement is in accordance with law.

"Upon the third proposition, 'that licenses should be granted to applicants who wish to conduct a grocery and bar in combination,' we believe that business is also peculiar to San Francisco, and that such combination is prejudicial to its family interests, but we are reluctant to disturb what has the appearance of a vested right in those now existing. We are opposed to granting licenses to applicants desiring to open new places.

"Upon the fourth proposition, 'that licenses should be granted to applicants who desire to keep a concert hall without boxes or greenroom, and who propose to reserve a section of their house for the exclusive use of women and their escorts,' we beg leave to state that within the last two months propositions of that character have been made by us to people conducting such places and in each instance we have been told that it was impossible to conduct them in that manner.

"Upon the fifth proposition, 'that licenses should be granted to applicants who want to serve drinks in rooms connected with legitimate restaurants,' the commission has never yet objected to granting a license to such a place, and it is not our intention at this time to refuse a restaurant-keeper, who desires to sell liquor with meals in private boxes, provided no bar is maintained, and drinks are served only with meals. Our recollection is that that was the desire of your committee.

"The commission does not at present think it well to prohibit the sale of liquor in private boxes in places that are known as road houses remote from the city's residences or business locations operating under a hotel license.

"In respect to the statement that was made to us that 'saloon-keepers were frequently "haled" (was the expression) before the Police Commission without cause,' we beg leave to state that in no instance has such a proceeding been had.

"With respect to the statement that parties have been told by the Police Commission that they could erect boxes for drinking purposes in saloons, and subsequently ordered to take them out, we beg leave to state that in no case has such a thing occurred. If the claim is based upon the fact that during the year 1900 the Police Commission, as a compromise, accepted saloons with boxes with apertures cut in the walls, the lower edge of which was six feet from the floor, so that they would conform to the law, and it is now refusing to grant licenses where such boxes exist, the course of the commission is perfectly justified from the fact that it was almost generally the practice of saloon-keepers during the year 1902 to cover such apertures with cloth or paper, so that in effect the cutting of such apertures was entirely useless, and the boxes were restored to their original condition, all in violation of the ordinance.

"With respect to the impression that seems to prevail among certain saloon-keepers in San Francisco that the Police Commission imposes unnecessary hardships upon those seeking licenses, we beg leave to state that since January, 1902, licenses in number of about fifty have been revoked or refused by the commission in districts for causes that we believe to be and were for the public good, yet there has been a general increase and there are now more saloons and groceries selling liquor in San Francisco than in January, 1902.

"Our desires are, among others, to improve the condition of the liquor business in San Francisco by trying, among other things, to restrict the number of saloons in all localities, so that each can conduct a profitable business, and to eliminate some of the features therefrom that have brought to it considerable discredit, and generally to promote public welfare, which we consider paramount to all else."

The serious question that confronts the trade of the city just now is: What are you going to do about it?






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Old Crow and Hermitage Straight Kentucky Whiskies served from the barrel for all drinks, mixed or plain. English Ale on draught.

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# ALONG THE LINE

## This Bill Should Become a Law.

A BILL has been introduced in the legislature by Senator Tyrrell, of San Francisco, for the purpose of taking from the Board of Police Commissioners the autocratic power they now possess under a conglomeration of the Charter and the Consolidation Act. The bill relates to the revocation of saloon licenses. It provides that a license may be revoked only after a complaint on oath is filed with the Board, and a full, fair and impartial hearing is had upon it. The person complained against shall be entitled to counsel, and, if he so requests, the testimony given must be reduced to writing, at the expense of the city or city and county. The Board is not to have any authority to revoke permits or licenses arbitrarily, summarily or otherwise than for good cause shown on the hearing. The evidence taken and the Board's proceedings may be reviewed in the Superior Court, and its orders set aside, with the proviso that "the Court shall not interfere with the proper exercise of discretion by such boards."

There is nothing provided in this measure that is not in the line of justice. The average citizen of ordinary intelligence can see that the proposed law calls for nothing that is not fair not only to the liquor dealer, but to the public. The only objection that will be made to the passing of the bill, will come from the Police Commissioners, especially Howell and Hutton, who are antagonistic to the liquor dealers, and from the anti-saloon league which is anti-everything.

If the lawmakers at Sacramento consider this measure on its merits without any reference to the pull of certain police commissioners, or the push of the enemies of the liquor traffic, they will make this bill a law and by so doing, they will make it impossible for a biased Board of Police Commissioners to ruin a man's business by a word. In short, they will be placed where they belong and that is in a position where they will be compelled to proceed on the lines of equity. Under present conditions, they can practically confiscate a man's property and he has no redress. Thus far no man in the trade, who has been mistreated by the commissioners, has dared to take them into court and make them show that in equity they have the right to do the shameful things they have done.

If this measure does not become a law, it will be because the trade has not taken proper interest in securing its passage.

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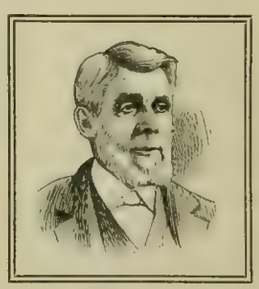
Jno. L. Herget, at Taylor and Golden Gate avenue, reports business good. The wholesale department which is principally for family trade is doing nicely and so far as the bar business is concerned, John has never been known to complain. He conducts one of the most orderly and respectable places in the city and stands exceptionally high with the Board of Police Commissioners, a fact of which he is justly proud. Mr. Herget is entitled to much credit for his success in arranging for the benefit and entertainment for the hospital fund of Aerie No. 61 of the Eagles of this city, which was held a few days ago.

## Local Option Turned Down.

THE Anti-Saloon League, represented in the Assembly by Lewis, of Riverside, received a knockout blow in Assembly on the 26th inst. They were endeavoring to force a local option measure through the Assembly. It was entitled "An act providing for the submission of the proposition of the license and sale or prohibiting the sale of intoxicating liquors, to the vote of the people by municipal corporations of the 5th and 6th class."

The bill had been defeated once before, but its author secured a reconsideration and when it came up for the final vote, the Southern Prohibitionist felt confident he had secured sufficient strength to pass it. In this he was mistaken, as it was defeated by a decisive vote of 28 to 36.

In this home of the wine and vine, neither the Prohibitionists or tee-totalers have any business because they are a lot of crazy fanatics. If they had their deserts, these Probibs would be shipped back to Kansas or Vermont. In the latter State, after fifty years of Prohibition, the people have discovered it is a fraud and delusion and have repudiated it within the last month.

DR. G. S. MOORE'S

SCIENTIFIC HAIR RESTORER

A Sure and Positive Cure. One Bottle will Convince the Most Skeptical. Dr. Moore will challenge the world to produce an equal to this preparation. Remedy sent to all parts of the world.

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*For Everybody Who Likes*
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*Black Bass Fishing* *Deer Hunting* — *Fine Cuisine* *Bathing, Boating*
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Cafe Entrance O'Farrell St. Side
Hot Lunches Day and Night
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... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
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DINING PARLORS
FINE DINNERS COOKED TO ORDER

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PHONE FELL 8186
McAllister, Sacramento, Jackson, Geary Streets Cars

WINES LIQUORS AND CIGARS
HARRY A. KEELER
L. H. PEDLAR
PROPRIETORS

# Along The Line

Gus Bellmer, of the Alcazar Cafe, is doing a prosperous business notwithstanding the quietness of this season of the year. He has one of the handsomest saloons in that section of the city. It is connected directly with the lobby of the Alcazar Theater, which is located on one of the busiest blocks in San Francisco. In addition to this, Mr. Bellmer is one of the best known and most popular young men in the trade and has the wisdom to serve his customers with the best of everything to be had. He deserves the success he has won.

Business at the Davy Crockett has held up exceptionally well during the past two months, which are usually expected to be seasonably dull. While some houses are complaining of slack trade, the bar of the Davy Crockett appears to be always busy and the expert manipulators of the glass and spoon at that place are not given much time for retrospection. They are too busy serving the liquids. As a consequence, Messrs. Marks & Adler wear a high-grade smile these days.

## Another Richmond in the Field.

THE Old Kentucky Distillery, of Louisville, the products of which have many friends in this section of the country, have found the demand of this market so extensive that they have opened a branch store and warehouse at 228 Front street, this city, with C. S. Richardson & Co. in charge. We are informed that they will carry in stock a full line of straight goods and blends in case and bulk. The leading brands are Kentucky Dew and Royal Velvet. The coast agents announce that they "will solicit orders from the retail trade direct, which will give them an opportunity of getting their goods straight from the distillery and do away with the middleman's profit." The Old Kentucky Distillery is one of the largest in Kentucky outside of the trust, and the trade is assured that they manufacture "every gallon of whiskey used in blending," thereby guaranteeing customers the same character and quality of goods from one season to another.

Jno. J. Kreiss, 616 Montgomery street, has built up an excellent trade in the comparatively short time he has been in business. The patronage of the house has steadily increased and he has gathered an excellent class of trade. One of the latest improvements is an addition of storage shelves for a large quantity of wines and liquors in glass. Mr. Kreiss bottles native wines for family use and when he goes into the market to buy in bulk, there is nothing too good for him. Therefore, his customers get the best.


# The E. G. Lyons & Raas Co.

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PURE FRUIT BRANDIES
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Pine Apple in Maraschino  Cherries in Maraschino

OUR SPECIALTIES

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|---|---|---|---|---|
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| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
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| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

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All the Leading Brands of Case Goods
Ten cents straight

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Wholesale and Retail Dealer in the Finest Brands of . . .

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SAN FRANCISCO, CAL

JOHN L. HERGET



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TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

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WINES AND LIQUORS.

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SAN FRANCISCO, CAL

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**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Howell Should be Removed.

THE time seems to be ripe for Mayor Schmitz to recognize the propriety and justice of gently retiring Mr. Howell as Police Commissioner. The Honorable Commissioner is most certainly out of place. The official position he occupies is in the nature of a judge by reason of the fact that practically his sole duties are deciding between right and wrong as applied to the liquor dealers and the members of the police department. It goes without saying that in law, a biased or prejudiced judge is disqualified and it is the right of a litigant to set forth allegations of bias and prejudice for the purpose of securing a change of venue in order that a fair trial may be obtained.

The foregoing observations are brought out at this time for several reasons, the main one being the unconcealed animosity displayed by Mr. Howell toward the saloon men and his brazen attacks upon them through the medium of the real estate circular of the firm of Baldwin & Howell, real estate dealers. Each month, Mr. Howell goes to the expense of securing the drawing and engraving of a cartoon, in which the saloon interests are always viciously attacked. As an illustration, the cartoon the Honorable Commissioner put out in February shows the retail liquor dealer in the light of a highwayman with shotgun in hand, holding up a stagecoach loaded down with tax payers. In addition to this in the past two weeks, this same official in reply to the plea of a prominent attorney in the interest of the Hoffman Cafe, stated plainly that while the board had the power to make a judicial discrimination, that he would in no wise consider a plea therefor. In other words, being at war with the liquor interests and also occupying the position of Czar, he would not bother himself to give the saloonman the benefit of a fair consideration of his case.

Mayor Schmitz should take serious cognizance of the fact that with the exception of the work of disciplining policemen, the sole labors of the Police Commission are in connection with the regulation of the liquor traffic. It goes without saying that the people of San Francisco do not desire to be unjust with the retailers, but on the contrary require that their representatives in the board of Police Commissioners should deal fairly as the law and right demand.

With Mr. Howell on the board, justice and fairness cannot be expected. In other words, he is extremely biased and prejudiced and the Honorable Mayor would find full and just cause to place in the position of Mr. Howell a man who will not allow his personal prejudice to warp his judicial judgment. In this connection, it might be stated that the wine and liquor trade of San Francisco represents many millions of dollars invested and there are thousands of citizens who derive their livelihood from it. Mr. Howell should be promptly retired for cause.


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Why Not Try Us Instead of a Hotel?

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*Swellest Midday Lunch in the City*

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MASON AND O'FARRELL STS.
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*Fine Wines and Liquors*

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GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

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"On Every Tongue"

Scientifically distilled. Naturally aged. Best and Safest for all uses.

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*BERNHEIM BROS., Distillers*
*LOUISVILLE, KY.*

# Along The Line

## A Sacred Institution Attacked.

OUR erratic cousins across the briny have a new fad which possesses more or less alarming features. They are organizing clubs throughout England, the particular object of which is to put an end to drinking between meals. They are known as semi-teetotalers, and wear a blue button to designate themselves as such.

A scheme of this kind might work out fairly well in England, where in the past few years the drinking of wines with meals has to a great extent given way to the seductive Scotch and soda, which is partaken of liberally at the table.

We are grieved to state that the Anglomaniacs in New York are disposed to ape the British in this respect and the fever has spread as far West as Chicago. However, in the latter place, a sturdy stand is being made to protect the sanctity of the National Institution known as the American cocktail. Under the English scheme, this honored beverage would become a thing of history. The sentiment of the manhood of the windy city is that the matutinal cocktail must not be interfered with. This is as it should be. If there could be a law abolishing this national eye-opener, there is no telling what dire results would ensue. One thing is certain; the wheels of commerce as well as those of legislation at Washington and elsewhere would be badly clogged in the early hours of the day.

Speaking seriously, a movement of that kind would be highly detrimental to the wine and beer interests in this country. We have not advanced to the Scotch-and-soda period. We take various kinds of dry wines and beer with our meals and are better for it, and it can be readily seen that should a large proportion of the drinking community be drawn into this particular organization, things would generally be upset, so we trust that this English fad will not interfere with our long established customs and habits.

The Lacey, 624 Market street, which was opened in January, has done a good business from the start and more than met the expectations of the management, Messrs. Sliter & Birdsall. The saloon is one of the sights of this big city, owing to the magnificence of its equipment, the novelty of its arrangement and the quality of its goods. Having no only these features, but the advantage of a location that is second to none west of Chicago, there can be no question of the continued success of the place.

Harry Adler, one of the proprietors of the Davy Crockett on Market street, not only enjoys a reputation of being an expert judge of good things to drink, but is fast gaining a reputation among the bon vivants as a good feeder. Harry's tastes are not only epicurean, but he has a wholesome capacity for good things to eat. This statement is proven by the fact that at a recent spread at a certain swell restaurant "rare fowl from foreign lands," constituted the chief dish. While the others were downstairs taking aboard creme de menthe, Adler was true to his palate and remained at the table doing a lively stunt with the remainder of the birds.

LASH'S BITTERS
TONIC LAXATIVE


E. L. CHRISTIN

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PIONEER LIQUOR STORE
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R. B. HAYDEN BOURBON
AND RYE WHISKIES....
None genuine unless name of E. L. CHRISTIN is on label.
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*Straight Goods a Specialty, Family Trade a Prominent Feature.*
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Spring is almost here and we will show an immense and elaborate assortment of elegant
Golf Shirts
From $1.00 Up.
Also a full line of special weight light Underwear.
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Straight Goods ... Our Specialty ...

Most Historical Saloon in San Francisco

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Near Hall of Justice

Old California Exchange



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MARKET, FELL and POLK STREETS San Francisco Phone South 833

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# ALONG THE LINE

## Many Eagles to Celebrate.

THE Eagles of San Francisco, Stockton and Vallejo are active these days in celebrations and entertainments. In this city, Golden Gate Aerie No. 61 gave its first souvenir and bon bon party in Native Sons Hall on the 26th inst. The decorations of the hall were exceptionally artistic and very elaborate. A feature thereof were five monster eagles captured by a member of the Aerie in Alaska. They are the finest specimens of this bird ever taken. There were canopies of gorgeous design, floating centerpieces, garlands and rare floral decorations, with a magnificent display of electrical pieces, which gave imitations of a thunder storm and lightning.

To Jno. L. Herget, as chairman of the committee of arrangements, the Eagles owe a special vote of thanks for the highly successful work he did for this occasion. Golden Gate Aerie, of which Mr. Herget is called the "father" is only two years old, but has 600 active members on the roll, many of whom are prominent business men. The following are the committees who had the function in charge:

Committee of arrangements—J. L. Herget (chairman), William Maxwell, M. C. Mogensen, J. J. Smith, Frank Shannon, F. A. Anderson, C. A. Westcott, S. Hartwick, Joseph Haggard, George Martin, Edw. A. Reilly, Al. H. Coney, J. Manning, J. W. Carroll.

Floor manager, Chris E. Schoettle; assistant floor manager, Edward E. Kelly.

Floor committee—George Ackerson, Charles J. Stewart, Sig Levy, Abe Jacobs, H. Jacobsen, Th. G. Knight, G. Iacherri, Joseph P. Kelleher, Theo. Lunstedt, Harry Hinton, William Wilson, John Atherton, M. J. Daly, A. E. Harrington, W. J. Surrhyne.

Reception committee—Dr. T. B. W. Leland (chairman), William J. Wynn, John E. McDougall, Frank J. Gould, W. W. Shannon, R. P. Troy, Stephen V. Costello, Dr. J. J. Kingwell, Edw. J. Murphy, S. A. Devota, Louis Chester, Waldo Bradford, John O'Connell, James A. McDonald, P. J. Fitzsimmons, John T. Gibson, John J. Dean, James Cofforth, William Douglas, Caleb Coakley, J. Roach.

Honorary reception committee—State Deputy Grand President James J. Cheetham, Thomas Lindsay, E. L. Wagner, Ed. Tead, Oscar Hocks, Charles G. Nagle, I. Mulcreevy, Charles Curry, Eugene E. Schmitz, J. J. Parry, Thomas Graham, Carroll Cook, John Hunt, George C. Pardee, Theo. A. Bell.

Vallejo Aerie No. 71 will hold a street carnival during the first week in March. The Eagles were granted the use of the principal streets of the city and the success of this first street fair of Vallejo is assured. Excursions will be run from neighboring towns and there will be change of program each day. On the Eagle's Day, March 4th, Aeries of Oakland and Napa are to attend. The week's festivities are to conclude with a grand ball. The executive committee of Vallejo Aerie, which has made the general arrangements for the approaching carnival, is composed of W. H. Grissim, John Minahan, George F. Hinton, H. F. Stahl and J. A. Browne.

The Eagles of Stockton have arranged for a street carnival to be held for one week beginning May 4th. They have engaged the services of the leading carnival company of the coast and are working energetically to insure the success of the affair. There will be fifteen shows, which will probably be located at Hunter street square, which is in the heart of the city. The committee of arrangements consists of J. E. Lynch, C. L. Six, Geo. McAllister, C. P. Reudon, A. W. Hollis, Jno. Quinn and Ray Friedberger.

AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE
TRADE MARK
BOURBON

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SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
S. E. Cor. Sacramento St. San Francisco, Cal.



Charles Dickens once said that "people look at things yet don't see them." Those who are interested in and fond of good music should see and hear the

JUSTLY CELEBRATED

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FIRRT-CLASS IN QUALITY
MODERATE IN PRICE
GUARANTEED FOR TEN YEARS
SOLD ON EASY PAYMENTS

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FINE LIQUORS
and BEERS

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San Francisco



## THE TREASURY

640 Commercial St.

BEST
SELECTED
Wines
Beer and
Cigars

BELOW KEARNY, SAN FRANCISCO

W. W. HOPCROFT

# BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
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A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast. 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# Along The Line

## Another Historical Saloon Gone.

WITH the demolition of the Merchants' Exchange building, to make way for a great sky-scraper, there passes one of the best known saloons of this city. The Merchants' Exchange bar was opened in the palmy days of 1868 by James Quinn who soon sold to A. H. Vaughn, who had been formerly connected with the Crystal Palace. Quinn disposed of his interest shortly to Jas. Kearney, who became one of the most widely known retailers of the coast. Mr. Kearney conducted the place until he was forced to make way for the builders. The Merchants' Exchange bar was the headquarters particularly for pilots, master mariners and the business men of the financial center of the city. Cutter whiskey was the standard brand of the house.

Peter and Thomas McDonough, who own the Old California Exchange, at the corner of Kearny and Clay streets, are the fortunate possessors of one of the best-paying saloons in the city. In fact we think there are few of the more pretentious places on the line that can show the net profits of this famous historical resort. The year '01 was a recordbreaker for the McDonough boys, but the net receipts for '02 were just double those of the preceding twelve months. With a continuance of their present profitable business for five years the young men will be able to retire with a competence. They are energetic and hard-working caterers and deserve all the good fortune they are enjoying.

James Raggi has recently withdrawn from bond an invoice of Belmont whiskey of spring 1896. These goods being now seven years old, are thoroughly matured and mellow. We also noticed several packages of Sazerac brandy, distillation of 1878. No better liquids than these are sold over any bar in this city. Indeed all wines and liquors dispensed by Mr. Raggi, are of the highest grade. That they are appreciated by his customers is evidenced by the large number that patronize his resort.

W. W. Hopcroft has purchased the Treasury Bar, at 640 Commercial street, from H. L. Soehlmann. Mr. Hopcroft is recently from Bakersfield, where he was for several years a successful caterer to the thirsty souls of that section. The Treasury is a cosy drop-in-place where good things to drink will be found, together with the best of treatment. The location is excellent and the Treasury Bar will doubtless prosper.

J. J. Gray, formerly with Phil De Martini of the "Sunnyside," 304 California street, is fitting up a swell saloon at 427 Montgomery street, corner of Sacramento. The location is one of the best in that part of the city and the venture ought to be successful.

## Fine Bar Fittings.

THERE is a marked trend these days among retailers toward artistic embellishment of their places. This is particularly noticeable in the style of bars and back bars now being employed. In fact the trade seems to have arrived at that stage when the very best is none too good. This leads to the fact that this desirable improvement in the style of saloons in San Francisco and throughout the State, is largely to be credited to Oscar Fincke, of 503 Fifth street, this city. Mr. Fincke has been in the business of manufacturing the finest of fittings for saloons during the past fifteen years. The house was originally Bader & Fincke, but Mr. Bader withdrew four years ago and the present great success of the concern is due to the ability and energy of Mr. Fincke. Those who require new work or remodelling, in fact anything in this line, will do well to consult this house. The motto of Mr. Fincke is "Fine work and close figures." The place has been rushed with business for months. Mr. Fincke is now fitting up the bar connected with the Theater Republic, on Fifth street, for Supervisor Alpers. The work is of exceptional beauty.

## A Well-Deserved Honor.

Theodore Gier, the well-known wine merchant of Oakland, and owner of Lotus Farm in the Napa Redwoods, has just received a beautiful token of esteem from Emperor William of Germany.

The gift is the gold cross of the Kronen Order, and was presented to Mr. Gier by Emperor William through the office of Herr Rosenthal, the German Consul General of San Francisco.

On one side, in letters of gold in a circle of blue enamel, is engraved the words "Got mit uns."

On the reverse side is the date of the foundation of the order, "Den, 18 October, 1861." This was the date of William I's accession to the throne of Prussia. The order and decoration has never before been conferred upon an American citizen of this coast. It was given Mr. Gier in consideration of great favors shown the German officials who visited this coast three years ago for the purpose of purchasing horses for the Chinese war.

Melczer Bros. Company, 404 Front street, are Pacific Coast agents for the celebrated James E. Pepper whiskey. It is mellow, and of unsurpassed purity.

Naber, Alfs & Brune, of this city, import the finest lines of wines and liquors made abroad.

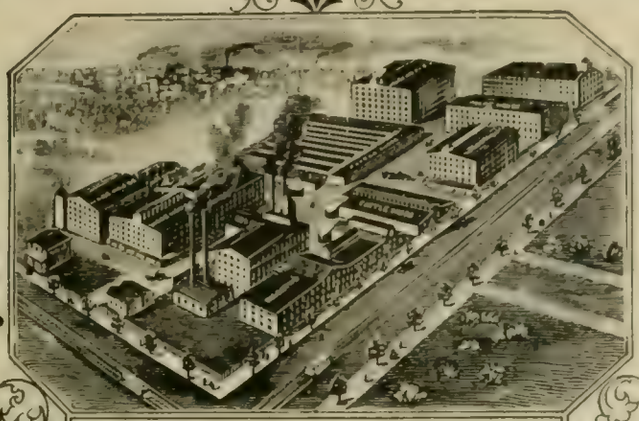
Jesse Moore whiskies hold their popularity against all competitors. They are found on the side-board in every well-regulated household, as well as in every first-class retail place.

Messrs. Rusconi & Fisher report business highly satisfactory during the month. Indication of the condition of their trade is found in the fact that they have found it necessary to add still another traveling salesman to their staff. They now have four travelers on the road in the interest of Kennel Club whiskey.

INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

STORAGE CAPACITY: 8,000,000 GALS.

DISTILLERIES Nº5 & 297. 5TH DISTRICT OF KY

OFFICES:

NEW YORK, Gerken Bldg cor Chambers & West Broadway LOUISVILLE 28TH St & Broadway.,
CHICAGO, 174 RANDOLPH ST. MAIN OFFICE.
to which all Business communications should be addressed

SUNNY BROOK DISTILLERY CO.

LOUISVILLE, KY.

---

SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

OWNERS OF

MT. DIABLO WINE CO., Clayton, Cal.
ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
JANOWITZ VINEYARD CO., Reedley, Fresno Co., Cal.
RIVERSIDE VINEYARD CO., Reedley, Fresno Co., Cal.
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CONTROLLERS

HOME COMFORT OLD BOURBON WHISKEY
CUSTER'S RESERVE BOURBON WHISKEY
GOLDEN PHEASANT CLUB OLD WHISKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich




Frederick Diehl, managing partner of the firm of Grommes & Ullrich, Chicago, Ill., has been in the city for a couple of weeks, looking to the interests of his house, which are becoming quite extensive in this territory. Mr. Diehl's main object in visiting the coast is to look into the status and prospects of Marquette Rye, which is the favorite brand of his house. Much to his satisfaction, he finds the situation of his brand much betetr than he could have expected, considering the brief time during which this whiskey has been before the trade of the slope, for Marquette is making unexpected progress and the outlook is exceptionally bright. The progress of Marquette Rye in this market has been in the nature of a record breaker and we are informed that Messrs. Grommes & Ullrich, through their California agents, Messrs. E. A. Kolb Company, Inc., will forthwith make special efforts to bring the brand more prominently before the general public in order that its merits may be made known.

---

The E. G. Lyons & Raas Co., are producing a special grade of brandies and cordials from California fruits, which are meeting with pronounced success and rapidly duplicating similar French productions. That these goods are duly appreciated by consumers, is evidenced by the fact that the Company are filling large orders for these goods from Mexico, Central and South America, as well as the Orient, by every steamer leaving this port. The E. G. Lyons & Raas Co. are also putting up cherries in Maraschino, which are pronounced by connoisseurs to be fully equal to the imported article. Many car-loads of these goods are being shipped to Eastern cities where they are used in preference to a similar French article, known as "Bigarreaux and Marasquin." Anyone wanting goods in these lines will make no mistake in placing an order with this old well-known house.

---

Messrs. W. Neumann & Co.,successors to the Royal Eagle Distilleries Co., report business to have been quite satisfactory during the first two months of the year. Their Nob Hill rye is recognized by connoisseurs as a superior piece of goods. No bar is complete without a supply of Nob Hill rye. Their Double Eagle bourbon is also a popular whiskey, by reason of its merits. It is to be found in all first-class saloons and on the side-boards of many of the social clubs.

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Ahrens, Pein and Bullwinkel, wholesale liquor dealers at 620 Post street, have incorporated; capital stock, $75,000; shares, $10 each; subscribed, $70, by G. M. and Eliese D. Ahrens, G. H. Pein, Marie H. H. Pein, J. D. and Cathrina D. Bullwinkel, Adolph Gieschen, 1 share each. Ahrens, Pein & Bullwinkel are sole proprietors of the O. K. "Royal Stag" Kentucky Bourbon, and agents for the celebrated Olympia pale lager. The house has been established for many years and has a reputation for fair dealing and good goods.

The Schoenthaler Manufacturing Company of St. Louis is now in its 22d business year. During this time it has earned the reputation for its partition bottle packing, which has no superior.

The Schoenthaler Bottle Packing is used in every State in the Union, in Mexico and other foreign countries. Its superiority over all others is impregnably established by the test of time. Its prominent features are the firmness of its compartments at the intersection of the strips forming the walls of each nest and the elasticity of these strips separating the various bottles. It is made of thin elastic strips of veneer, and built in such a manner as to form a separate compartment for each bottle. A clearance space is formed by the projecting ends or shoulders of the strips around the entire packing and this prevents the bottles or jars striking the sides and ends of the case, a point well worth remembering because all boxes are subject to rough handling. Being made of wood, water or dampness does not impair its efficiency. The Packing is shipped in knock down shape in boxes, packed flat and solid and in such a manner that they can be conveniently stored and the strips taken out as wanted.

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At the close of the year 1902, Julius Kessler & Co., in taking a retrospect of progress made, may well be fully satisfied with the increase of sales as compared with preceding years. It has proved to be the banner year of Julius Kessler's signally successful career. Who would have thought a few years ago that Julius Kessler would rise to be one of the leading factors in the Kentucky straight whiskey interest, controlling more distilleries of leading brands than any single individual firm in the country.

And yet this is an absolute fact which cannot be gainsaid even by his strongest competitors. He has wrested recognition from friend and foe alike and goes on undisturbed, constantly devising ways and means to find new and perma constantly devising ways and means to find new and permabrands.—*Mida's Magazine.*

---

Mr. Thomas W. Collins, during a recent trip to the Eastern States visited a number of posts of the G. A. R., he being on the executive committee, and chairman of the committee on hotels and accommodation of the 37th Annual Encampment of that organization to be held in San Francisco August next. He says the utmost enthusiasm prevails among the members and their friends, in anticipation of their visit to California. He estimates that there will be a large influx of old soldiers, and others, numbering at least 50,000 to 60,000 people. There is evidence of a large number coming here on the Colonists' rates which went into effect on February 15th, so all considered it behooves the people of our State to prepare for the strangers and show them what California hospitality is.

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Messrs. Meyerfeld, Mitchell & Co., are selling large quantities of Oscar Pepper whiskey, than which there is none better produced. This brand was established by Labrot & Graham, distillers, in 1838, at Frankfort, Ky., and at once took rank with the highest class productions of the Blue Grass region. Its popularity has been maintained to the present time. All who have drunk of it pronounce it a generous piece of goods. The distillers are to be congratulated upon their good fortune in securing as their agents such energetic and successful people as Meyerfeld, Mitchell & Co.

# E. A. Kolb Co., Inc.

LEMP ST. LOUIS

We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER CANTEEN AND

419

Bourbon
and
Rye
Whiskies

SOLE AGENTS FOR

Litthauer & Caroni Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette Rye

PURE AND MELLOW

A PERFECT WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



TRADE MARK

OFFICE AND VAULTS:

417-419 Montgomery St.
San Francisco, Cal.
Telephone Main 5096

## Desirable Grape Vines for Distribution.

THERE was recently issued by the Agricultural Experiment Station, University of California, an interesting bulletin relating to plant and seed distribution. In it we learn that in answer to requests for some of the less known varieties of vinifera grapes for special purposes the station authorities have prepared the following classified list, cuttings of which are now offered under the usual terms:

PORT VARIETIES.

1. Tinta de Madeira—Bears well, makes a fine port wine with a smoothness and roundness most desirable; is improved by blending with Tinta Amarella and Mourisco preto.

2. Tinta Amarella—A heavy producer; a good grape to make the bulk of a port vineyard, but needs a higher grade to improve its quality.

3. Tinta Cao—Not a heavy bearer but bears regularly; gives an excellent blending port.

4. Mourisco Preto—A vigorous vine; one of the most promising port varieties.

SHERRY VARIETIES.

5. Pedro Jimenes—A fine sherry and table variety and a good bearer.

6. Palomino—A good regular bearer; can be well recommended in good soils.

7. Beba—Makes a fine sherry and is also a very valuable table grape; keeps well.

8. Peruno—Gives a good, sweet wine, but is rather neutral and needs to be blended with a variety that will give it more flavor. It is a good bearer.

9. Mantuo de Pilas—Gives a fine flavor to sherries and is used a great deal to blend with neutral varieties; a fair bearer.

10. Verdelho—Is a good bearer, makes a fine wine that acquires a marked rancio flavor, and blended with about a third of neutral wine makes a fine sherry.

11. Malmsey—Quite productive in good soil and makes a good, sweet wine, having a very agreeable aroma.

All these varieties are specially adapted to warm districts, such as our interior valleys, where the tendency is to make nothing but sweet wines of Spanish types; in cooler districts most of these are not well adapted to make the dry wines on account of the special composition of their musts.

TABLE GRAPES.

12. Luglienga—An early grape which does well in loamy soils; is highly flavored, crisp flesh.

13. Pizutello di Roma—Crisp, good flavor, loose bunch; makes good raisins.

14. Golden Queen—It is a good bearer, high quality, does not crack, can remain on vine till late in November.

15. Zabalkanski—A good bearer when pruned long on a trellis; a beautiful table variety.

The authorities at Berkeley send only small lots for trial, not quantities for commercial planting; twenty-five cents for ten cuttings of any one variety, or of assorted varieties, post paid. Application, with the amount specified for each variety ordered, should be made as soon as possible as the station people are unable to continue distribution throughout the year. Address E. J. Wickson, Agricultural Experiment Station, Berkeley, California.

Louis Gerstley, of the well-known house of Roskam, Gerstley & Co., paid a visit to the coast during the month, accompanied by his representative, Geo. Gosling. They were here for the purpose of promoting the interests of Keystone Monogram and Old Saratoga whiskies, of which they are distillers and producers. Roskam, Gerstley & Co., are among the largest whiskey houses in the country and carry one of the biggest stocks of old whiskies in bond of any individual house. These old goods are used in the blending of Keystone Monogram and Old Saratoga. Mr. Gerstley finds business conditions on the coast highly satisfactory and looks to a prosperous year for his brands. The Pacific Coast Agents for his house are Messrs. Sherwood & Sherwood of this city.

## Exports of Brandy in 1902.

(BY SEA.)

Year ending December 31, 1902.

| Destination. | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia | 115 | 325 | ..... |
| " China | 38 | 5 | ..... |
| " Japan | 4 | ..... | ..... |
| " Philippine Islands | .... | 186 | ..... |
| " Mexico | 123 | 1,069 | ..... |
| " Central America | 86 | 610 | ..... |
| " South America | 6 | 220 | ..... |
| " NewYork(viaPanama) | .... | 6,554 | ..... |
| "*Hawaii | 97 | 353 | ..... |
| " All other countries | 5 | 867 | ..... |
| Total | 474 | 10,189 | $16,226 |

| In 1901— Destination. | Cases. | Gal. Bulk. | Value. |
|---|---|---|---|
| To British Columbia | 5 | 470 | ..... |
| " China | 54 | 632 | ..... |
| " Japan | 41 | 45 | ..... |
| " Philippine Islands | .... | 1,747 | ..... |
| " Mexico | 81 | 825 | ..... |
| " Central America | 121 | 166 | ..... |
| " South America | 2 | 640 | ..... |
| " NewYork (via Panama) | 1 | 1,260 | ..... |
| "†All other countries | .... | 20,434 | ..... |
| Total | 305 | 26,219 | $25,999 |

| In 1900— Destination. | Cases. | Gal. Bulk. | Value. |
|---|---|---|---|
| To British Columbia | .... | 140 | ..... |
| " China, Japan and Philippines | 39 | 2,914 | ..... |
| " Mexico | 1 | 350 | ..... |
| " Central America | 29 | 1,227 | ..... |
| " South America | .... | 796 | ..... |
| " NewYork (via Panama) | 15 | 49,419 | ..... |
| "‡Hawaii | 3,257 | 142 | ..... |
| " All other countries | .... | ..... | ..... |
| §Total | 3,341 | 54,988 | $63,891 |

*Includes only months from June to Dec. inclusive, 1902.
†Does not include exports to Hawaii, 1901.
‡Includes only first six months, 1900.
§During first three months, 1900, valuations were not obtainable.

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

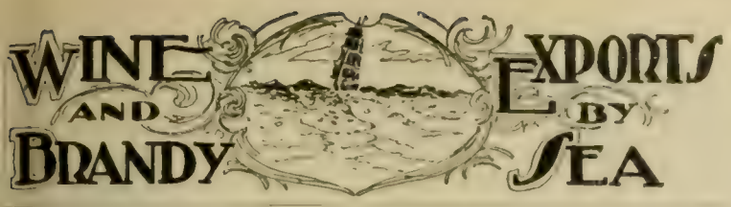
Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588




## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM JAN. 25, 1903, TO FEB. 25, 1903.

TO NEW YORK.

| VESSEL. | DESTINATION | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| Newport .... | New York ..... | Lachman & Jacobi .... ..... | ... .. | 1,792 |
| " | " | Gundlach-Bundschu Co..... .. | ..... | 7,500 |
| " | " | C Schilling & Co ..... | ..... | 17,860 |
| " | " | Chaix & Bernard..... .... | ..... .. | 4,000 |
| " | " | California Wine Association .. . | ..... | 12,750 |
| City of Para | " | " | ..... | 5,000 |
| " | " | Beringer Bros..... | ..... | 104 |
| " | " | Lachman & Jacobi .. ..... | ..... | 30,146 |
| " | " | Gundlach-Bundschu Co ..... | ..... .. | 10,000 |
| Texan..... | " | J P Smith..... ..... ..... ... | ..... | 3,000 |
| Cy of Pan'ma | " | California Wine Association.... | ..... | 15,000 |
| " | " | Gundlach-Bundschu Co..... | ..... | 7,000 |
| " | " | Lachman & Jacobi..... .. .... | ..... | 15,320 |
| " | " | Italian-Swiss Colony ..... | .... .. | 12,750 |
| S P Hitchcock | " | Chas Stern & Sons ..... ..... | ... | 25,500 |
| " | " | Italian-Swiss Colony ..... | ..... | 50 000 |
| " | " | Lachman & Jacobi..... | ... .... | 95,000 |
| Total. ..... | | | ..... | 309,722 |
| Value ... | | | ..... | $117,694 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Honk'g Maru | Yokohama ..... | California Wine Association .... | 1 | 1,947 |
| " | " | B Arnhold & Co.... ..... ... | ..... | 1,015 |
| China ..... | " | California Wine Association... | ..... | 1,534 |
| " | Hiogo .. ..... | " | ... ... | 200 |
| Doric ..... | " | " | ... ... | 750 |
| " | Yokohama .... | " | ... ... | 450 |
| " | Kobe .. ..... | Italian-Swiss Colony.. ..... | ..... | 663 |
| Total ..... | | | 1 | 6,559 |
| Value .... | | | .... .. | $2,496 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Tropic Bird . | Papeete..... | J Pinet & Co ..... | ... | 1,000 |
| " | " | Italian-Swiss Colony ... | .. | [illegible] |
| Mariposa ... | " | " | . | 5,154 |
| " | " | J Pinet & Co | | [illegible] |
| " | " | Hoffman Bros & Co ... | . | [illegible] |
| " | " | C Schilling & Co ... | | 120 |
| " | " | Chaix & Bernard ... | | 154 |
| " | " | Gundlach-Bundschu Co | . | [illegible] |
| Total ..... | | | .... | [illegible] |
| Value ..... | | | .. .. | [illegible] |

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Newport ... | La Union ..... | C Schilling & Co... ... | . . | [illegible] |
| " | San J de Guate'la | California Wine Association .. | | [illegible] |
| " | Champerico..... | Gundlach-Bundschu Co .. | ..... | [illegible] |
| " | Panama .... | L F Lastreto & Co. | .. | [illegible] |
| " | Amapala .... | " | . | 110 |
| " | Acajutla. .... | C Schilling & Co..... ..... | 1 | [illegible] |
| " | " | E G Lyons & Raas Co..... | | 103 |
| " | Punta Arenas . | L F Lastreto & Co ..... | ..... | 55 |
| Isis .... .... | Ocos ..... | Gundlach-Bundschu Co .. | | [illegible] |
| " | " | Chaix & Bernard ... | | 80 |
| " | Acajutla. ..... | E G Lyons & Raas Co | . | [illegible] |
| City of Para. | " | California Wine Association | | [illegible] |
| " | " | Gundlach-Bundschu Co.... .... | . . | [illegible] |
| " | San J de Guat . | Italian Swiss Colony..... | ... | 4 |
| " | Panama ..... | Lachman & Jacobi ..... | | 1,805 |
| Cy. of Pan'ma | " | L F Lastreto ... ... | | [illegible] |
| " | Corinto ..... | " | . | 132 |
| " | " | California Wine Association .. | ... . | [illegible] |
| " | Esmeraldas. ... | " | ..... | 50 |
| " | La Union..... | " | 2 | 538 |
| " | San J de Guat... | " | . | 300 |
| " | " | Thannhauser & Co ... | .. | 267 |
| " | Punta Arenas.... | Otis, McAllister & Co . | .... | 10 |
| " | Corinto ..... | " | ... | 30 |
| " | Acajutla . | Italian-Swiss Colony ... ... | 2 | .... |
| " | Buenaventura ... | Maillard & Schuerier ... ... | .. | 20 |
| " | Champerico .... | Urioste & Co ..... | | 50 |
| Ramses..... | Acajutla ..... | C Schilling & Co .... ... ... | .. | [illegible] |
| " | Champerico ... | Lachman & Jacobi ... ... | . | [illegible] |
| Acapulco'.... | La Union ..... | C Schilling & Co . ... ... | | [illegible] |
| " | Acajutla ..... | Gundlach-Bundschu Co.. ... ... | | 52 |
| " | Punta Arenas . . | L F Lastreto ..... ... | 5 | 105 |
| Total ..... | | | 11 | [illegible] |
| Value ..... | | | | [illegible] |

STANDARD BRANDS OF

# WINES, SPIRITS AND MINERAL WATERS

CHAMPAGNE ..... Messrs. Moët & Chandon, Epernay
WHITE SEAL (Grand Cuvée) Brut Imperial
CLARETS AND SAUTERNES..... Messrs. Dubos Freres, Bordeaux
HOCK AND MOSELLE WINES ..... Messrs. Deinhard & Co., Coblenz
BURGUNDY WINES..... F. Chauvenet
Nuits Cote d'Or
PORTS AND SHERRIES..... Messrs. Morgan Bros., Oporto
GINGER ALE..... Messrs. Cantrell & Cochrane, Belfast
CANADIAN CLUB WHISKY..... Messrs. Hiram Walker & Sons, Ltd., Walkerville
THE OLD GOVERNMENT WHISKY..... Special Reserve
Reduced at Distillery to 90 per cent proof
COGNAC BRANDY..... Messrs. J. & F. Martell, Cognac
SCOTCH WHISKY..... Messrs. Andrew Usher & Co., Edinburgh
BASS' ALE AND GUINNESS' STOUT..... Messrs. Read Bros., London
"Dog's Head" Brand
AMERICAN WHISKIES..... From Bonded Warehouse

WILLIAM WOLFF & CO.

PACIFIC COAST AGENTS

216 and 218 Mission Street,
SAN FRANCISCO, CAL.

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Senator | Vancouver | Italian Swiss Colony | | 102 |
| Queen | " | Gaffney Dray Co | | 52 |
| " | " | A Repsold & Co | | 50 |
| " | " | Bertin & Lepori | | 103 |
| Puebla | " | Gundlach Bundschu Co | | 212 |
| " | " | Chas Meinecke & Co | | 500 |
| Queen | Victoria | D De Bernardi & Co | | 103 |
| Puebla | " | Napa & Sonoma Wine Co | | 465 |
| " | " | California Wine Association | | 52 |
| " | " | A Repsold & Co | | 306 |
| Senator | " | C A Worth | | 25 |
| " | " | Bertin & Lepori | | 30 |
| " | Nanaimo | " | | 162 |
| " | Vancouver | " | 12 | 213 |
| " | " | Farnsworth & Ruggles | | 50 |
| " | Victoria | " | | 150 |
| Total | | | 12 | 2,575 |
| Value | | | | $1,266 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Ramses | Tonola | W Loaiza & Co | | 460 |
| " | San Benito | Chaix & Bernard | | 60 |
| " | " | B. Frapolli & Co | | 230 |
| " | " | Italian-Swiss Colony | 5 | 650 |
| Total | | | 5 | 1,400 |
| Value | | | | $617 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Isis | Bahia | C Schilling & Co | | 1,550 |
| " | Maebala | " | | 420 |
| " | Guayaquil | " | | 310 |
| Ramses | Salaverry | Italian-Swiss Colony | | 51 |
| " | Mollendo | E G Lyons & Raas Co | 2 | 60 |
| Total | | | 2 | 2391 |
| Value | | | | $1,215 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Katherine | Hilo | | 30 | 3,478 |
| Kaiulani | Honolulu | | 50 | 5,777 |
| Nevadan | Kahului | | 5 | 1,180 |
| Alameda | Honolulu | | | 2,167 |
| Martha Davis | Hilo | | | 9,689 |
| Alden Bessie | Honolulu | | | 2,874 |
| Sierra | Hilo | | | 1,388 |
| Total | | | 85 | 26,573 |
| Value | | | | $12,010 |

MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Ventura | Pago Pago | Goldberg, Bowen Co | 3 | |
| " | Apia | Gundlach-Bundschu Co | | 80 |
| Senator | London | Italian-Swiss Colony | | 5,100 |
| Gaelic | Samarang | C Schilling & Co | | 248 |
| Ramses | Hamburg | Italian-Swiss Colony | | 1,100 |
| Queen | Skagway | E G Lyons & Raat Co | | 51 |
| Sierra | Wellington | Getz Bros & Co | 1 | |
| " | Apia | California Wine Association | | 113 |
| " | " | C Schilling & Co | | 10 |
| Pueblo | Alaska | California Wine Association | | 103 |
| Doric | Samarang | C Schilling & Co | | 248 |
| Total | | | 4 | 7,053 |
| Value | | | | $3,131 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Honk'g Maru | Tsingtau | Lachman & Jacobi | | 1 033 |
| Doric | Shanghai | S Foster & Co | | 52 |
| " | Hong Kong | M Blumenthal & Co | | 70 |
| Total | | | | 1,155 |
| Value | | | | $433 |

Grand Total Exports of Wine for month, 120 cases, 373,347 gallons, valued at $145,142.


# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

**212-214 MARKET ST., SAN FRANCISCO, CAL.** Telephone Main 447

**216 N. MAIN ST., LOS ANGELES, CAL.** Telephone Green 217

## PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous in California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).

E. & J. BURKE'S***Irish and Garnkirk Scotch

DEWAR'S Old Highland Scotch Whisky.

KEYSTONE MONOGRAM Whisky.

BASS RATCLIFF & GRETTON, Ltd —Bass Ale, in Wood.

ROYALTY HOLLAND Gin, in Wood.

ECHENAUER & CO'S Clarets and Sauternes.

A. HOUTMAN & CO'S Holland Gin.

LAWSON'S Liqueur Scotch Whisky.

GLENLIVET Scotch Whisky, in Wood.

JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.

MEINHOLD'S Anchor Brand New York Cider.

HENK WAUKESHA Mineral Water.

EVANS' INDIA Pale Ale.

SHERWOOD ROBIN HOOD, in wood & bottle

MACKENZIE & CO'S Spanish Sherries and Port.

E. & J. BURKE'S Nonpareil Old Tom Gin.

BURKE'S Hennessy Brandy and Dry Gin.

ROSS' Belfast Ginger Ale, Club Soda, Etc.

TRINIDAD BITTERS.

FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.

Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.

Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.

Re-Imported Whiskies.

## EXPORTS OF BEER BY SEA.

From Jan. 25, to Feb. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| Ventura | Sydney | S F Breweries Ltd. | 4 csks | |
| St. Katherine | Hilo | | 100 " | |
| Hong. Maru. | Tientsin | S P Co. | 120 " | |
| W H Dimond | Honolulu | | 50 " | |
| Ed May | Makaueli | | 75 " | |
| Tropic Bird | Papeete | Fredericksburg B Co | 4 " | |
| Nevadan | Honolulu | | 350 " | |
| R P Ritbet | " | | 120 " | |
| Martha Davis | Hilo | | 20 " | |
| Mariposa | Papeete | Chs Tetze n & Co. | 1 " | |
| " | " | Macondry Co. | 2 " | |
| " | " | S F Breweries Ltd. | 6 " | |
| " | " | Enterprise Brewing Co | 2 " | |
| " | " | Lang Bros | 5 " | |
| " | " | John Rapp & Son | 5 " | |
| " | " | O'Callaghan, Nelson & Co. | 35 " | |
| " | " | Fredericksburg B Co. | 2 " | |
| " | " | Gundlach-Bundschu Co. | 2 " | |
| S C Allen | Honolulu | | 226 " | |
| Sierra | Hilo | | 65 " | |
| Doric | Hong Kong | S P Co. | 240 " | |
| Acapulco | San J de Guat | E A Kolb Co., Inc. | 1 " | |
| Total | | | 1,435 | |
| Value | | | | $12,808 |

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Jan. 25, to Feb 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Ventura | Sydney | S P Co | 1 bbl alcohol |
| " | " | S F Breweries Co | 9 cs liquors |
| " | Apia | Otis McAllister & Co. | 2 " cider |
| " | Honolulu | | 5 " min water |
| " | " | | 5 bbls alcohol |
| " | " | | 25 cs cider |
| Gaelic | Hong Kong | Mattoon & Danglada. | 2 " champagne |
| " | " | " | 3 csks ginger ale |
| " | " | " | 2 cs ale |
| St. Katharine | Hilo | | 25 cs gin |
| " | " | | 20 " liquors |
| " | " | | 1 octr port wine |
| Roderick Dhu | " | | 2 bbls alcohol |
| " | " | | 7 cs min water |
| " | " | | 1 " ginger ale |
| Hong K Maru | Manila | Haslett Warehouse Co. | 132 cs cocktails |
| " | Yokohama | Crown Distilleries Co. | 38 " liquors |
| " | " | Mattoon & Danglada. | 1 " ale |
| " | " | " | 2 " ginger ale |
| " | " | " | 5 " champagne |
| " | " | " | 2 " min water |
| Newport | La Libertad | Crown Distilleries Co. | 10 " liquors |
| " | Acajutla | " | 5 " " |
| " | Amapala | " | 1 " alcohol |
| C of Panama | Punta Arenas | L F Lastreto | 4 " ginger ale |
| Alameda | Honolulu | | 11 " min water |
| " | " | | 40 " champagne |
| " | " | | 2 " gin |
| " | " | | 6 bbls alcohol |
| " | " | | 4 " liquors |
| Martha Davis | Hilo | | 4 cs liquors |
| Alden Bessie | Honolulu | | 32 " liquors |
| Mariposa | Papeete | J Pinet & Co. | 1 " ginger ale |
| " | " | " | 11 " cider |
| Ramses | Tonola | W Loaiza & Co. | 20 " ginger ale |
| " | " | " | 1 keg liquor |
| " | Salinas Cruz | Crown Distilleries Co. | 76 cs liquors |
| China | Tientsen | E G Lyons & Raas Co | 2 " " |
| " | Honolulu | | 1 " " |
| Enterprise | Hilo | | 30 " " |
| " | " | | 3 bbls gin |
| " | " | | 1 case alcohol |
| Senator | Vancouver | Bertin & Lepori | 2 cs cordials |
| " | " | " | 5 " vermouth |
| Doric | Hong Kong | Mattoon & Danglada. | 4 " champagne |
| " | " | " | 1 bbl ginger ale |
| " | " | " | 1 " porter |
| " | " | " | 1 " ale |
| Total | | | 568 packages |
| Value | | | $7,229 |

## EXPORTS OF BRANDY BY SEA.

From Jan. 25, to Feb. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Ventura | Honolulu | | 2 | 53 |
| Isis | Bremen | T H Froelich | | 6 618 |
| Texan | New York | J P Smith | | 3,000 |
| Puebla | Vancouver | Gundlach-Bundschu Co. | 3 | |
| Kaiulani | Honolulu | | 10 | |
| Ramses | Bremen | Albert Lachman | | 3 596 |
| Enterprise | Hilo | | | 90 |
| Puebla | Alaska | California Wine Association | | 52 |
| Doric | Hong Kong | Mattoon & Danglada. | 1 | |
| Total | | | 16 | 13,379 |
| Value | | | | $7,906 |

## EXPORTS OF WHISKY BY SEA.

From Jan. 25, 1903, to Feb. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Ventura | Apia | Crown Distilleries Co. | 5 | |
| " | Honolulu | | 80 | |
| Isis | Guayaquil | Haslett Warehouse Co. | 4 | |
| Gaelic | Manila | | 205 | |
| " | Yokohama | Crown Distilleries Co. | 8 | |
| St. Katherine | Hilo | | 20 | 282 |
| Kaiulani | Honolulu | | 110 | 303 |
| Edward May | Makeweli | | 50 | |
| Nevadan | Honolulu | | 80 | 70 |
| Honk'g Maru | Kobe | Haslett Warehouse Co. | | 128 |
| Cy.of Pan'ma | Corinto | " | 22 | |
| " | Punta Arenas | " | 4 | |
| " | San Jose de G. | Crown Distilleries Co. | 90 | |
| " | Acajutla | " | 10 | |
| Alameda | Honolulu | | 1 | 236 |
| Ramses | Tonola | W Loaiza & Co | 10 | |
| " | " | E G Lyons & Raas Co. | 10 | 50 |
| " | Salinas Cruz | Crown Distilleries Co. | 12 | |
| " | San Benito | F Chevalier Co | | 20 |
| China | Shanghai | Haslett Warehouse Co. | 10 | |
| Queen | Skaguay | E G Lyons & Raas Co | | 5 |
| Sierra | Sydney | Crown Distilleries Co. | | 5 |
| Enterprise | Hilo | | 21 | 749 |
| Acapulco | Acajutla | Hiram Walker & Sons | 16 | |
| " | San Jose de G. | Rheinstrom Bros. | 6 | 21 |
| Doric | Yokahama | Crown Distilleries Co | 8 | |
| Total | | | 718 | 1,789 |
| Value | | | | $7,954 |

## Imports of Beer by Rail

During February, 1903.

E G. Lyons & Raas Co. (Anheuser-Busch Co.) — 200 bbls, bottled; 400 cases, bottled.

Hilbert Commercial Co. (A. B. C.)—750 bbls., bottled.

Braunschweiger & Co. (Val Blatz)—150 bbls., bottled.

E. A. Kolb Co. (Lemps)—250 bbls., bottled.

T. W. Collins & Co. (Pabst) — 525 bbls., bottled; 250 bbls., bulk; 100 hf. bbls., bulk; 225 qr. bbls., bulk; 625 cases Pabst Tonic.


MOTT'S

CELEBRATED NEW YORK CIDER



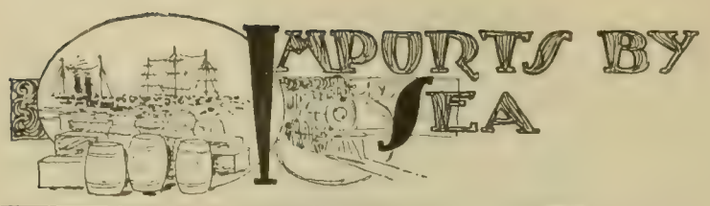

A Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.

AGENTS

105 California St., San Francisco




## IMPORTS OF WINES AND LIQUORS BY SEA.

FEBRUARY, 1903.

FROM ANTWERP—Per "London Hill."

| | | |
|---|---|---|
| 200 | cases mineral water | Order |
| 200 | " " | United Agency Co |
| 120 | " " | Tillman & Bendel |
| 8 | qrs brandy | The E G Lyons Co |
| 2 | hhds wine | " |
| 10 | cases " | " |
| 1 | case brandy | " |
| 100 | cases benedictine | Wm Wolff & Co |
| 150 | cases amer picon | Jas de Fremery Co |
| 55 | " liqueurs | " |
| 150 | " gin | " |
| 45 | octvs " | " |
| 70 | casks wine | Chas Meinecke & Co |
| 75 | cases " | " |
| 200 | " gin | " |
| 50 | " bitters | " |
| 106 | " wine | A Vignier Co |
| 119 | " liqueurs | " |
| 210 | " absinthe | " |
| 15 | " kirsch | " |
| 50 | " brandy | Pascal Dubedat Co |
| 35 | " liquors | " |
| 10 | " wine | " |
| 10 | casks " | " |
| 500 | cases vermouth | " |
| 300 | " beer | Order |
| 50 | " gin | " |

FROM HAMBURG—Per "Glenricht."

| | | |
|---|---|---|
| 375 | bbls whisky | Ky Distil Warehouse Co |
| 25 | " " | E G Lyons Co |
| 34 | " " | G Cohn & Co |
| 150 | " " | First National Bank |
| 679 | " " | Order |
| 640 | cases mineral water | " |

FROM ANTWERP—Per "Galena."

| | | |
|---|---|---|
| 525 | cases Apollinaris water | United Agency Co |
| 51 | " brandy | Kuhls & Schwarke |
| 25 | " " | Barner & Kellenbach |
| 175 | " " | A Vignier Co |
| 55 | " liqueurs | " |
| 20 | " wine | " |
| 4 | casks " | " |
| 10 | octvs " | " |
| 10 | " " | Jas de Fremery Co |
| 1 | cask " | " |
| 50 | cases " | " |
| 75 | " gin | " |
| 35 | octvs " | " |
| 225 | cases " | Gensalves Co |
| 20 | " liqueurs | Pascal Dubedat Co |
| 200 | " whisky | Order |
| 67 | " wine | " |

FROM ANTWERP—Per "Vellore."

| | | |
|---|---|---|
| 115 | cases Apollinaris water | United Agency Co |
| 600 | " gin | Jas de Fremery Co |
| 15 | " liqueure | " |
| 100 | " absinthe | " |
| 15 | " kirsch | " |
| 20 | " curacoa | " |
| 900 | " vermouth | " |
| 20 | casks wine | " |
| 75 | cases liqueurs | Wm Wolff & Co |
| 60 | " " | Pascal Dubedat Co |
| 100 | " bitters | " |
| 550 | " vermouth | " |
| 3 | casks cassis | " |
| 40 | cases absinthe | Goldberg, Bowen Co |
| 1 | cask wine | Wichman Lutgen Co |
| 2 | " " | C Schilling Co |
| 30 | cases " | Order |
| 200 | " mineral water | " |
| 100 | " bitters | " |
| 110 | " vermouth | " |

Von Blumer (roaring)—Who told you to put this paper on the wall? Decorator—Your wife, sir. Von Blumer—Pretty, isn't it?

Mrs. Crimsonbeak—I see by this paper, John, that coal has been discovered in Sullivan county. Mr. Crimsonbeak—In whose cellar!





Pabst Blue Ribbon Beats the World

PABST MILWAUKEE TRADE MARK

Pabst Export Beer Is Famous



# THOS. W. COLLINS & CO.

105 California Street
San Francisco, Cal.




General Agents
Telephone Grant 149

PABST MALT EXTRACT

"THE BEST TONIC" HAS NO EQUAL

# BRANDY PRODUCTION

FIRST DISTRICT—Month of January, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 241,751.8 |
| Received from distillery, Fourth District, California | 62,350.8 |
| " " special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 40,340.9 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 31,328.9 |
| Exported | 456.4 |
| Tax-paid | 31,087.9 |
| Remaining in bond January 31, 1903 | 1,365,081.4 |

FOURTH DISTRICT—Month of December, 1902.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 141,384.1 |
| Transferred from distillery to special bonded warehouse, First District, Califoenia | 52,212.6 |
| Transferred from distillery to special bonded warehouse, Eastern District | 14,839.1 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special b nded warehouse, Eastern District | 11,752.4 |
| Exported | |
| Tax-paid | 5,579.3 |
| Remaining in bond, Decemb.r 31, 1902 | 290,188.9 |

FOURTH DISTRICT—Month of January, 1903.

| | Tax Gal. |
|---|---|
| Produced and bonded in this district | 15,817.8 |
| Transferred from distillery to special bonded warehouse, First District, California | 13,685.4 |
| Transferred from distillery to special bonded warehouse, Eastern District | 1,805.0 |
| Transferred from special bonded warehouse to special bonded warehou e, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 5,676.6 |
| Exported | |
| Tax-paid | 4,253.1 |
| Remaining in bond, January 31, 1903 | 366,487.6 |

## BRANDY PRODUCED, 1902.

| | Tax Gals. |
|---|---|
| First District | 1,282,589.2 |
| Fourth District | 242,026.1 |
| Total, 1902 | 1,524,615.3 |
| Total, 1901 | 1,250,209.5 |
| Total, 1900 | 871,967.9 |

BONDED STOCKS, BRANDY—Disposition of Brandy in 1902.

| | Tax Gals. | | Tax Gals. |
|---|---|---|---|
| Transferred in Bond to Eastern Special B. W. H. | 648,281.8 | Remaining in Bond 4th District, Jan. 1, 1903 | 290,188.9 |
| Tax Paid | 444,372.2 | Total Bonded Stock in State, Jan. 1, 1903 | 1,519,023.1 |
| Used in Fortification of Sweet Wines | 3,829,996.0 | Remaining in Bond in State Jan. 1, 1902 | 1,037,157.4 |
| Remaining in Bond 1st District Jan. 1, 1903 | 1,228,834.2 | Increase of Bonded Stock | 481,865.7 |

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F

San Francisco Office, S. E. COR. MARKET & SECOND STS.

NEW YORK BRANCH, S. COR. WATTS & E WASHINGTON STS.

# SWEET WINE PRODUCTION

| FIRST DISTRICT—Month of January, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 854 | 133,914.4 |
| Brandy withdrawn from special bonded warehouse for fortification | 525 | 46,493.9 |
| Brandy actually used for fortification | 1,923 | 136,751.7 |
| | | Wine Gals. |
| Port produced | | 28,082.86 |
| Sherry produced | | 880,994 58 |
| Angelica produced | | |
| Muscat produced | | 10,540.73 |
| Tokay | | |
| Total sweet wine produced in January, 1903 | | 919,618.17 |

| FOURTH DISTRICT—Month of December, 1902. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 300 | 46,190.4 |
| Brandy withdrawn from special bonded warehouse for fortification | 20 | 1,741.7 |
| Brandy actually used for fortification | 459 | 56,852.5 |
| | | Wine Gals. |
| Port produced | | 105,455.17 |
| Sherry produced | | 141,028.59 |
| Angelica produced | | |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in December, 1902 | | 246,483.76 |

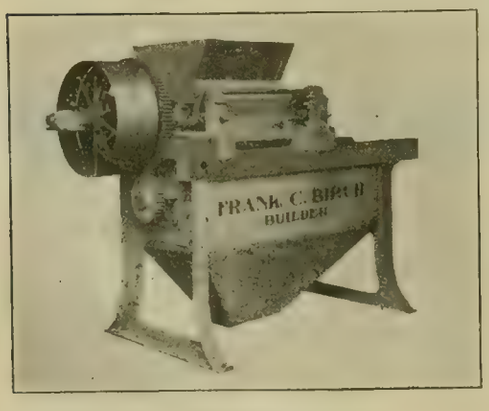
| FOURTH DISTRICT—Month of January, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortificati n | 230 | 21,030.7 |
| Brandy withdrawn from special bonded warehouse for fortification | | |
| Brandy actually used for fortification | 450 | 42,091.6 |
| | | Wine Gals. |
| Port produced | | 47,416.74 |
| Sherry produced | | 120,398.53 |
| Angelica produced | | |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in January, 1903 | | 167,815.27 |

## RECAPITULATION.

SWEET WINES PRODUCED IN 1902.

| | 1ST DISTRICT | 4TH DISTRICT | TOTAL |
|---|---|---|---|
| Port | 4,134,965.25 | 803,644.45 | 4,938,609.70 |
| Sherry | 6,205,626.24 | 1,245,042.71 | 7,450,668.95 |
| Angelica | 662,317.78 | 117,935.02 | 780,252.80 |
| Muscat | 1,344,987.69 | 40,160.97 | 1,385,148.66 |
| Tokay | 27,692.25 | | 27,692.25 |
| Malaga | 8,538.46 | | 8,538.46 |
| Total, 1902 | | | 14,590,910.82 |
| Total, 1901 | | | 8,503,907 87 |
| Total, 1900 | | | 9,345,371.00 |


# Wine Making Machinery




CRUSHER

## FRANK C. BIRCH

Mechanical and
Consulting Engineer

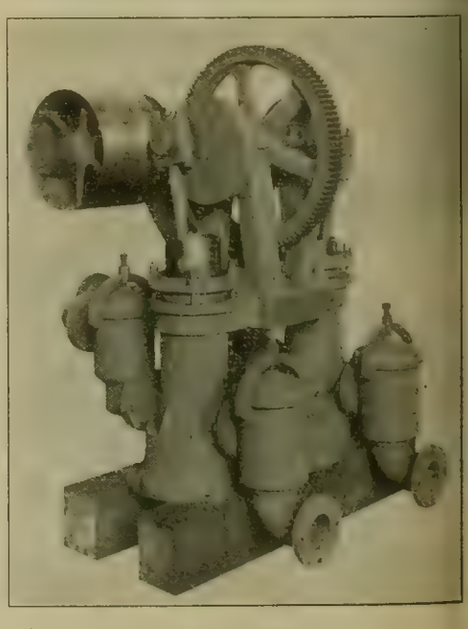
519 Mission Street, Merle Bldg., S. F.

Manufacturer of All Kinds of

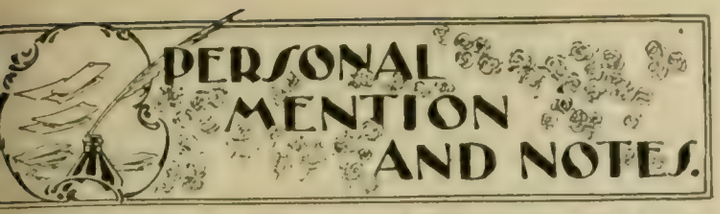
**WINE MAKING MACHINERY**

Plans and Specifications Furnished
for Plants Complete.

References: California Wine Ass'n, Italian-Swiss Colony and others.



MUST PUMP




The Spohn-Patrick Company of this City, are the agents of Julius Paul Smith for his famous Olivina wines. The Company is meeting with gratifying success in the handling of this well-known brand. It is understood that Mr Smith is arranging to do some very extensive advertising in the interests of the products of Olivina. We are glad to note this, as it is a step in the right direction and one that should be followed by all who are endeavoring to introduce brands of California wines or brandies.

Sunny side All Rye is made in the East and is backed by Cincinnati capital. In fact, it is a Cincinnati property. Who better knows how to handle whiskies than Cincinnatians? They see so much of the article that they naturally take to it. I was talking to an Eastern distiller the other day. He was telling me in what ways the Eastern rye was superior to all others. While I could not agree with him in all that he said, I commented to myself, as he checked off on his fingers the points in which his whiskey excelled all others, that Sunny Side shared in all of them. Sunny Side is a good blender, and should be considered as such by those who are looking for a superior article. If you have not done so, try it, just for fun, and see if I am not about right.—*Bonforts.*

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI.O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

The Corona Blanca sauternes of H. J. Woollacott, of Los Angeles, were specially honored during the month. On February 21st at the annual banquet of the Los Angeles Chamber of Commerce, these wines were used to the exclusion of foreign brands. Mr. Woollacott was highly complimented upon their excellence as they were a credit not only to his house but to the State as well. The merchants of the Angel city are all right. In San Francisco the Chamber of Commerce would sniff at a home product of that kind. It would not be good enough for them.

Those who are intending to purchase a piano and who appreciate an instrument of high merit, should examine the Adam Schaaf make, for which Statham & Co., 106 McAllister street, are coast agents. This instrument is the best that is made for the money. It is deep-toned, and mellow in the lower register and sweet and brilliant in the upper. The finish is beautiful, and, taken all in all, it is a most desirable piece of furniture to have around. The prices of the Schaaf piano are very reasonable and the instruments are guaranteed for ten years.

## Hon. Newton S. Farley.

ALL who have had business at the Custom House within the last decade, must have met Newton S. Farley, known as the "encyclopedia of learing and the ideal of politeness." Mr. Farley knows everything pertaining to his department thoroughly, and it is a pleasure to do business with him.

Mr. Farley, Deputy Collector in charge of the Entry and Marine Divisions of the Custom House, is a Native Son. He was born in Alameda, California, in 1861, so he is not the aged patriarch, as some have believed on account of his knowledge of Custom House lore.

In early life he was a telegraph operator and station agent on the S. P. C. R. R., narrow gauge, between San Francisco and Santa Cruz. He held this position from 1879 until 1885, when he was appointed Warehouse Withdrawal-Clerk in the Custom service. From 1886 until 1887 he was Assistant Entry Clerk and was promoted to Chief Warehouse Clerk in 1887. In 1888 he was Liquidating Clerk, resigning in 1890 to accept a position with John D. Spreckels Bros. Co., in whose service he was engaged until August, 1893, when he was appointed to his present position.

It is unnecessary to say that Mr. Farley is one of the most competent and popular men i nthe service. He is thorough in all he undertakes, and his demeanor is that of a courteous gentleman.

---

A woman never knows her own mind until she wants something she can't get.

## Progress of the Coast.

A MARKED proof of the adancement of the Sound and of the progressiveness of a public spirited citizen, is to be found in the city of New Whatcom, where to-day there stands an opera house as fine as there is west of Chicago, both for equipment and for size. Mr. Jake Beck, a well-known business man and a good friend of every salesman in the trade who "makes" Whatcom, is the builder and owner of this magnificent structure, which has been erected on a solid rock foundation, built entirely of stone. The dimensions are 80x165 feet.

The seating capacity of the house is 2,200, the stage is immense, being 80x46 feet, while the lobby extends 125x46 feet. The building itself is three stories, and there are five floors of dressing rooms alone. The theater proper is equipped with the latest improvements in stage apparatus, etc. Right adjoining the theater a first-class restaurant may be found, where, after delectation of the mind, the inner man can also be refreshed. The numerous friends of Mr. Beck wish him the best of success in his enterprise. He is certainly entitled to it.

---

"How about that new cook of yours. Is she good?" "I hope so." "Don't you know?" "I can only trust so. She tried to light the fire with benzine yesterday."

---

"Did Willigs borrow five dollars from you?" "Yes." "That's too bad!" "Don't you think he will be able to pay me?" "Oh, yes. He'll be able to pay. I bet him $10 that he couldn't coax the loan out of you."


The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

OLD TAYLOR
IS
The Premier
Kentucky Whiskey

See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

E. H. Taylor Jr. & Sons
(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words
TAYLOR
OR
OLD TAYLOR
as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.)

There is but one Old Taylor Whiskey Distilled in Ky.

# PERSONAL MENTION AND NOTES.

Fred. C. Siebe, managing partner of the house of Siebe Bros. & Plagemann, wholesale liquor dealers, this city, proposes to take a well deserved rest. On the 28th of March he will depart on a journey to Germany to visit friends and relatives. His stay will be quite extended. Mr. Siebe's many friends, with the REVIEW, will wish him a plesant journey and a safe return.

Archibald McKillopp, the hustling General Representative of the Crown Distilleries Company, has gone to Honolulu on business connected with the welfare of Cyrus Noble whiskey. He is one of the most successful business men in his line.

L. G. Bees, the able and energetic representative of Hiram Walker & Sons, distillers of Canadian Club whiskey, has gone on his usual southern trip in the interests of this favorite brand. He will take in Los Angeles and Santa Barbara, and other points where Canadian Club has a large and growing demand.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


Paul Samuel of Samuel Bros. & Company, has returned to New York after a stay on the coast of several weeks. He was here for the purpose of supervising extensive operations of his company in the matter of planting new vineyards and increasing plant capacity, etc. Mr. Samuel found trade conditions here highly satisfactory and was enthusiastic as to the future of the best grades of California wines in Eastern markets.

Harry Levy, of Jas. Levy & Bro., the big whiskies distributors of Cincinnati, who was quite seriously injured in an elevator accident some time ago, has recovered sufficiently to be about again. He is very properly receiving the congratulations of his friends.

Thomas Kirkpatrick, former president of the Jesse Moore-Hunt Company, after an all round tour of the world via the Oriental route, has returned to San Francisco in robust health. Mr. Kirkpatrick believing in the old saw, that it is better to "wear out, than to rust out," could not stay out of harness. He has accepted the general business management of the liquor house of A. P. Hotaling & Company. Mr. Richard Hotaling's responsibility as administrator of the estate of the late Anson P. Hotaling Sr., has grown so great that he has been obliged to devote almost his entire time to the trust, giving little or no attention to the commercial interests of the estate. Mr. Kirkpatrick, by reason of long experience, and thorough knowledge of the business in all its details, is amply equipped to promote the large interests of the A. P. Hotaling Company.

## Percy T. Morgan to Perkins.

ON January 24th, Percy T. Morgan sent to United States Senator George C. Perkins, the following telegram, concerning a statement made by General T. H. Bliss which was quoted by Senator Perkins in a speech before Congress in reference to the Cuban reciprocity treaty:

"*Senator George C. Perkins, Washington, D. C.*: The statement attributed to you in this morning's press dispatches that the Cuban treaty is one of great benefit to the California wine industry must have been derived from some badly misinformed source. The facts are that under the proposed treaty California vineyardists would starve to death in an attempt to compete with the wines now coming into Cuba from Europe. The statement that dealers do not appear to have attempted to reach that market is also incorrect, for we sent an agent to Cuba to investigate the effect of the proposed treaty on the securing of a market there for our wines, and abandoned the proposition as hopeless. We do not know General Bliss, but he certainly is neither authorized nor qualified to speak as an authority on the California wine situation.

" PERCY T. MORGAN,
"*President California Wine Association.*"

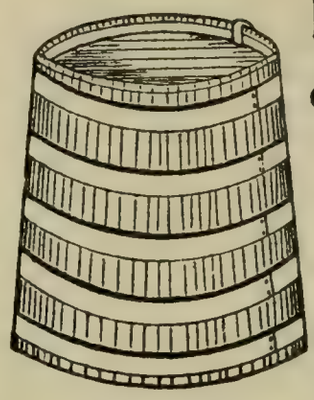
## Generous Mr. Pabst.

A large number of Milwaukee families this winter will owe at least a part of the warmth and cheer of their households to the philanthropy of the Pabst Brewing Company as displayed through the liberality of Colonel G. G. Pabst. About 350 cords of fuel, consisting of kindling made by knocking to pieces dilapidated beer-bottle cases, have been distributed to those who found their fuel run short from time to time and applied to the Associated Charities for relief. The charity has been put into operation unobtrusively, and this is the first time that it has been brought to public notice. In placing the wood at the disposal of Agent Frellson of the Associated Charities, Colonel Pabst requested that official to say nothing about it. The fact that wood has run up to $10 a cord and that the amount of the donation is in the neighborhood of $3,000 is considered sufficient reason.

It is better to purchase two cents' worth of music daily from the organgrinder than to owe for a grand piano.

If one would shine in society, one of the first things he must do is to black his boots.


REDWOOD TANKS



F. KORBEL & BROS.

723 Bryant Street
SAN FRANCISCO

—OR AT—

NORTH FORK MILL
Humboldt County, Cal.




Willow Springs Distillery, Omaha, Neb., U. S. A.

MEYERFELD, MITCHELL & CO.
(INC.)
WHOLESALE
Wine and Liquor Merchants
116 FRONT STREET San Francisco, Cal.
CONTROLLERS OF
Old Oscar Pepper (Blue Label) "The Peer of All"
"Days of '49" and "Army and Navy Club" Whiskies
"Canada White Rye" Pepsin, Celery, Iron and Malt

# PERSONAL MENTION AND NOTES.

Julius Kessler will visit Boston and several other New England cities this month, to meet and confer with various firms that handle the products of the Kessler Company. A good story is told of Mr. Kessler, it being an incident that happened during his visit to his old home in Budapest, Hungary, last summer. Soon after his arrival, accompanied by his mother and brother, while walking along the main street of the city, newsboys in passing, crying the news, mentioned his arrival. "All about the Whiskey King of America," was their way of putting it. Mr. Kessler and his brother sensed the meaning of the call, but the mother, thinking perhaps of royalty of another kind, expressed her curiosity to learn who the great personage was that the boys were announcing. When the brother explained that it was her son, there was an almost pathetic scene for a moment, for, while the mother knew her boy had won prominence and fortune in that far-off land, she was surprised and pleased at the fact that he had carved out a title, even though granted by courtesy, as it showed her that his successes were more remarkable and distinguished than she had ever imagined. Mr. Kessler is planning to visit the old world again in the coming summer and intends a rather long stay at his old home.—*New England Liquor Dealer.*

The American Wine Company are now located at 1145 Mission street, having removed from the former location at Hyde and California. Their cellars are at 659 Mission. Both the store and cellar are among the best equipped places of the kind in San Francisco, for the handling of fine family trade. The management showed taste and judgment in the equipment of their plant. G. Jenssen, the head of the institution, is one of the youngest men in the business and at the same time one of the best known. As a boy, he was with the Napa Valley Wine Company and in later years was Secretary of A. Finke's widow. He is a hustler and understands his business thoroughly, and will most certainly meet with success. The American Wine Company carry as specialties, Monopole Cognac and Columbia Bitters. They conduct a high class bar and cater particularly to the best family trade. They are doing well.


The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.
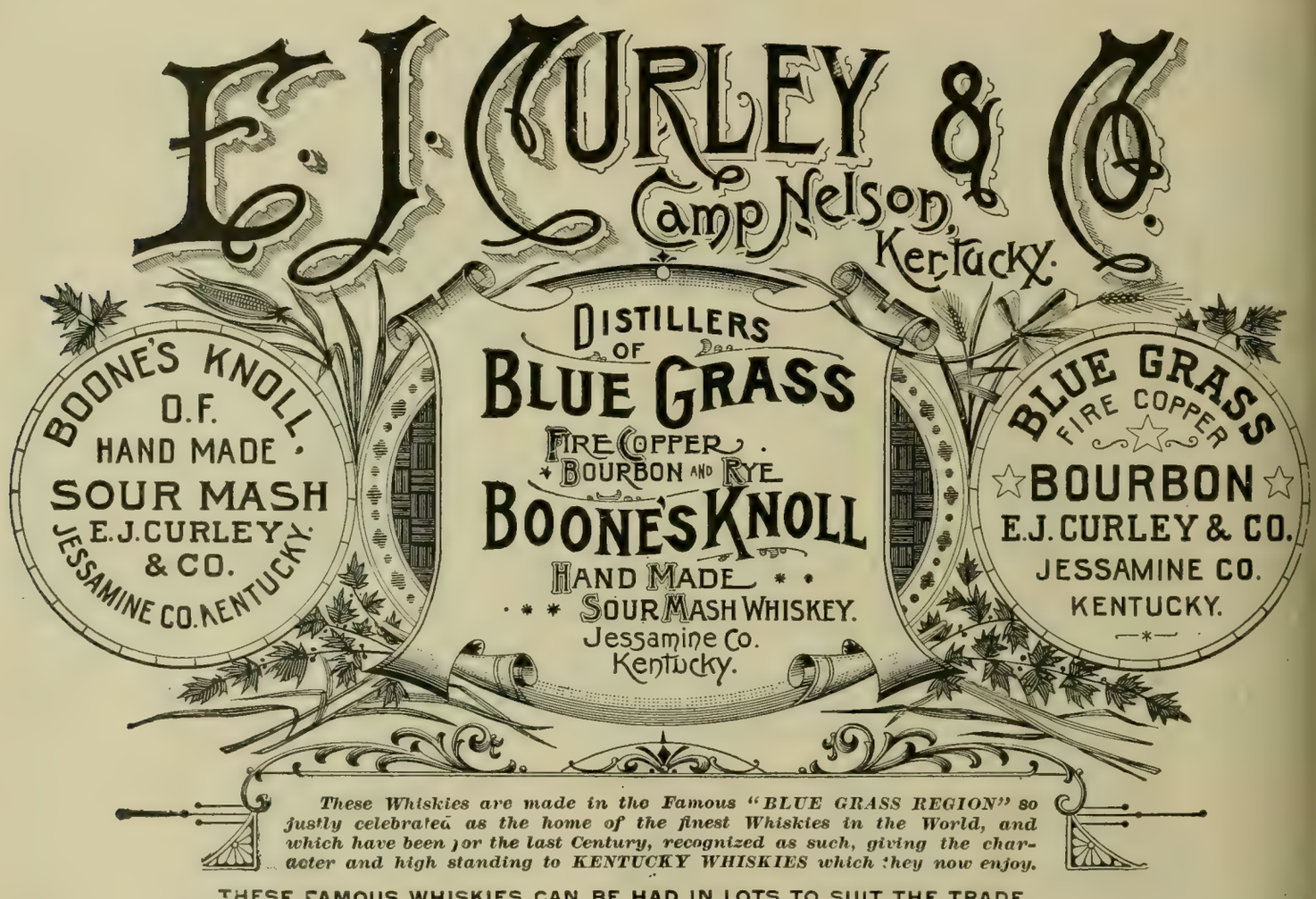
NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.


Watson & Company of Oakland, are about to close the most sucessful year in the history of the house. The firm has not only a large local trade, but does an extensive business throughout the State.W. M. Jurgens, the junior member of the house, has just returned from an extended trip through the San Joaquin and Sacramento valleys, for the purpose of becoming acquainted with the many patrons of the firm in that section of the State. His tour was a succesful one and he was highly pleased with the situation. Mr. Jurgens is a young man, very ambitious and full of business vim, which makes a good combination. He is the son of the well-known capitalist of the city of Oakland.




The famous Napa Lodge of Elks, No. 832, gave a swell installation banquet in Napa on February 14th. The menu was exceptionally elaborate. Among the other good things partaken of was To-Kalon Sauterne and Burgundy, from the To-Kalon Vineyard, Napa County. These wines have many excellent qualities and are making friends wherever they are introduced.

Mr. Thomas W. Collins, local representative of the Pabst Brewing Company, of Milwaukee, has just returned after a six weeks' pilgrimage to the East. The principal object of his journey was to see the brewery people, and arrange for meeting the increasing demands of their already extensive business in this region. Mr. Collins says it is impossible for one to realize the magnitude and extent of their gigantic plant of the Pabst Company unless by a personal inspection. "Among the first things to challenge your admiration, when you visit its various departments," said Mr. Collins, "is the absolute cleanliness of everything pertaining to the production of beer. The new malt house is a marvel of its kind. It is equipped with all the latest devices in use in this country and in Europe. It is, in fact, a model malt house. The company furnish employment to about two thousand people and while all are busy, the utmost discipline prevails, and work in the various departments proceeds as if regulated by machinery." During his trip, Mr. Collins visited many of the principal business centers East of the Rockies. He says trade everywhere is good, and people are looking forward to another prosperous year. Mr. Collins is glad to be back in California.




Merced Court, No. 10, Knights of the Royal Arch, has elected the following officers for the ensuing term: Valiant Commander, E. S. Nolan; lieutenant, L. Poitrass; treasurer, M. Molera; orator, Wm. L. Gommo; recorder, L. Gstrein; master of ceremonies, B. Berry; captain of guard, F. Lagomarsino; tyler, Roy Lockett; assistant tyler, A. Anderade; physician, Dr. O'Brien; attorney, B. Berry; advisory board, D. Ladouceur, C. Sehrt, F. Douglas, Los Banos, Gus Schmidt, M. S. Trindade.

The supplement to Ridley's Wine & Trade Circular of London, England, for January has a magnificent photo lithographic view of the beautiful city of Palermo, Sicily. It is really a work of art and well worthy of preservation.

Keep free of coughs by the use of KENTUCKY FAVORITE.—SPRUANCE, STANLEY & CO., Proprietors.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

## Walkerville, Canada

LONDON CHICAGO

NEW YORK SAN FRANCISCO

MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

## Selection and Hybridization of Grapes.

T. V. MUNSON, of Denison, Texas, read a paper before a number of horticulturists recently, giving the results of his investigations and observations on the selection and hybridization of grapes, the subject being entitled Advantages of Conjoint Selection and Hybridization and Limits of Usefulness in Hybridization among Grapes.

The author claims that the quality of grapes may be readily improved by increasing the vigor of the vine. To secure better varieties of fruit recourse should be had to selection and hybridization. Selection alone is considered too slow, and new flavors and characteristics can be obtained only in a limited degree through bud variation. On the other hand, indiscriminate crossing without selection may prove injurious, and it is only when crossing is followed by careful and continued selection that valuable results are obtained. The methods of securing crosses were described and the statement made that any method of crossing which is adapted to a genus of plants having many species will be found adapted to other genera possessing numerous species.

Among the limits of crossing the author considered the possibility of double fecundation, stating that were it possible it would aid very materially in hybridizing, so that in a single generation forms possessing several desirable attributes could be obtained. In grape hybridizing, as well as with other plants, so far as possible pure races alone should be used. Seasonal changes, soils and climates influence the character of hybrids. A hybrid adapted to a given region in which it has exceedingly valuable characteristics may utterly fail in other regions with different conditions.

Special sorts of grapes and other plants should be produced for special conditions, and no attempt should be made to develop a variety that would be expected to contain all the desirable qualities and adapted to all regions and climates. A number of examples were cited of desirable parentage for new sorts for special qualities, conditions and regions. The parentage of a large number of well-known varieties of cultivated grapes was traced at considerable length.


# Corona Blanca
PERFECT
## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

**ROYAL WESTERN—CALIFORNIA CHAMPAGNE**
**A Fine, Sparkling White Wine**

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

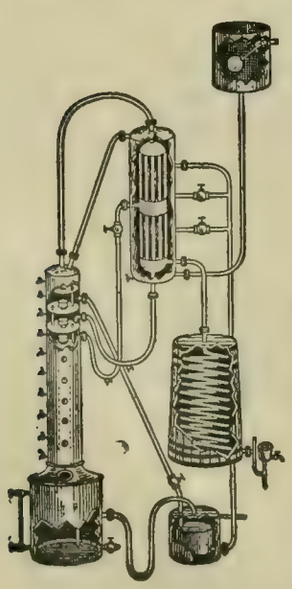
**Distributers Wanted**

FOR PRICES, ETC., APPLY TO:

**H. J. WOOLLACOTT,**
ESTABLISHED 1880
LOS ANGELES, - - - CALIFORNIA



# Pacific Copper Works



565 MISSION STREET
SAN FRANCISCO

**L. WAGNER**
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition'






WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, Feb 23:- Now the Police Commission proposes to regulate the so-called social clubs, which have become numerous in this city, as well as in the county, by imposing a license that shall make them subject to police supervision. It is supposed that many club managers, rather than submit to the tax and the supervising, will retire from business. Regular retail liquor dealers who pay heavy tax for the privilege of doing business openly and without any evasion or subterfuge, are divided in their opinion as to the advisability of licensing the clubs, as there may be danger of impairing to a certain degree, the alue of the $200 saloon licenses now in effect.

The City Council proposes again to raise the retail liquor license from $50 to $75 a month. As the license is now, the two hundred saloons pay to the City Treasury $10,000 per month and it is no wonder, therefore, that the retailers feel anxious about this threatened addition to their burdens, for they consider a license of $600 a year all they can bear. Besides the increase on retailers the wholesale liquor dealers will be assessed $50 a month and the restaurant liquor selling privilege will cost $50 a month. It is possible that the druggists will be forced to pay $25 a month, though this is not positively decided.

That old fakir, Carrie Nation, afforded much amusement for the liquor interests in Los Angeles, but wisely refrained from doing any smashing. Her engagement at the Chutes, owned by the brewery firm of Maier & Zobelein may have advertised the beer, but it added nothing to her influence. In other towns, even in prohibition Long Beach, she was considered an arrant hypocrite and was hissed. Her usefulness, even as a freak to be looked at by the curious, is on the wane.

At the annual election of the Royal Arch, February 19th, these officers were elected, all of them being well known in the liquor trade of Los Angeles: Valiant Commander, Ed. Halbriter; Lieutenant Commander, George Berger; Grand Treasurer, Charles W. Fox; Recorder, Tom W. Kirby; Chief Orator, Charles Sternfeldt; Master of Ceremonies, Tom Thompson; Captain of the Guard, R. T. Goings; Tyler, Thomas B. Billings; Advisory Board, C. F. A. Last, George Zobelein, W. E. Hutchinson, Pat. Gibbons, William Flemming. Lodge No. 1 of the Royal Arch has now 250 members. In the State are now twenty lodges of the order of liquor men, comprising 4,8000 members.

## Los Angeles Notes.

Mayor Snyder has reminded all owners of refreshment places that the Police Commission has a rule prohibiting the use of doors or curtains on private boxes, in saloons and restaurants. Every so often this kind of play must be made.

P. Tanner, who organized the ill-fated Pomona Social Club, is back in Pomona, preparing to open up a club outside the city limits and just over the Los Angeles County line, in San Bernardino County.

Deputy Constable O'Hara, who was employed by the prohibitionists to serve as a spy on supposed liquor dealers in Pasadena, was, in company with Harry Fluke, one of the suspected ones, painting the City of Los Angeles a vivid red the other night. In a scuffle between the chums the revolver of O'Hara went off and he was charged with shooting at Fluke.

F. E. Scott, for whom the Pomona police were supposed to be searching the world over to make him pay a fine and serve a sentence for conducting a social club, has been walking the streets of Los Angeles as boldly as though no jail existed, but he is through with Pomona.

F. C. Bowe or T. C. Brower, as he is variously called in the papers, has been discouraged from keeping a social club in Los Angeles by a fine of $100.

Paul Kerkow, who has been long enough in business to know the ropes, has lost his license for violating the Sunday closing ordinance.

Ed. Halbriter, who has a saloon on West Fifth street, is succeeding well and has lots of friends.

Billy Oakes, Manager of the "Wellington," has taken with him a good following of trade. He is a first-class mixologist.

Salter & Weber are building up a good whiskey trade at their South Spring street place. They have just bought three barrels of twenty year old and three barrels of fifteen year old Glencoe whiskey.

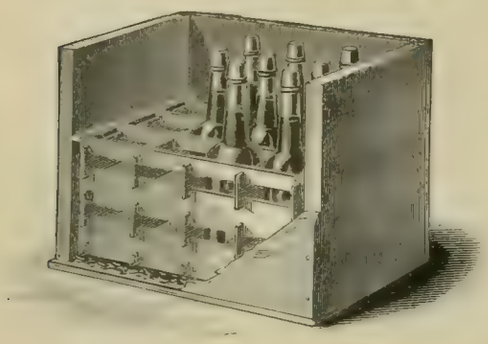
President Dan Jerrue says is it untrue that Carrie Nation applied for membership in the Retail Liquor Dealers' Association. R.

Percival W. Clement, the Vermont local option leader in the late campaign, says in relation to the recent election: "The benefits to Vermont can hardly be estimated. We will have more temperance and better whiskey as soon as the law gets in working order." And the people of Vermont are not the only ones who will benefit by the recent change. Boston merchants will find a new avenue for their goods.

The PALACE CAFE *Is the "Louvre" of Los Angeles*
Corner First and Spring Streets

SCHNEIDER & FIEBER, Props.
JOHN WIELAND'S LAGER BEER ON DRAUGHT
BEST KITCHEN IN THE CITY
The well known BERTH FAMILY ORCHESTRA plays from 1. to 2 at noon; from 6 to 7.30 evenings, and from 8 to 12 nightly.
Don't fail to pay us a visit while in Los Angeles

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## American Champagnes Going Ahead.

THE importers of French champagne are now advertising more extensively than for many years. Why? Simply because American champagnes are cutting seriously into their trade. There is no doubt that, with one or two exceptions only, the French champagnes have been, and are today, steadily losing ground in this country. The superior quality and excellence of the leading domestic brands of champagne are now being recognized by wine-drinkers and by all fair-minded people. The question (as put in the advertisement of an American champagne) is: "Why buy imported champagnes when you can get the domestic of equal value at half the price?"

We have in this country all the essentials for producing champagne; we have the soil, the grapes, the experts, the knowledge, and the skill, and why should not Americans succeed and lead in wine and champagne making, just as they do in almost every other line of industry?

The growth of the American champagne trade has been one of the noticeable things in our wine industry. There They are increasing their trade every year by their push, by their enterprise, and by their advertising. In fact, most of the money expended in advertising American wines is for American champagnes.—*Am. Wine Press.*

## Says Alcohol is a Food.

WHILE London is making an effort to stamp out alcoholism by special legislation, Paris is discussing the value of alcohol as food. The question is raised by Dr. Duclaux, director of the Pasteur Institute and a member of the Academie de Medicine of the Institute de France, who states that not only is alcohol food like bread, meat and sugar, but, for equal weight, contains more vital energy than any of these. Duclaux deprecates excess in alcohol, as in everything else, but thinks an average of a quart of wine daily good for every active person.

That merchant is wise who has learned to mark up a generous advertising account on his books with as much regularity as he does the sums expended for rent, light, clerk hire, and other running expenses. Advertising is the vital force of business.—*Business Problems.*

## Hotchkiss on Bulk Wines.

WM. J. HOTCHKISS, formerly of the California Wine-makers' Corporation, and who is considered an authority on the wine situation here says that he considers the California wine outlook very favorable, that the California Wine Association has the situation well in hand and that it is best that it should be so. Several years ago, when he was a competitor in the making and handling of wine he advocated the policy of producing large quantities of good, cheap wine that would be within the reach of all. He also held that the people who actually produced the grapes should have a large share of the profits. Under the old regime the growers got scarcely any profit on their grapes and many small wineries produced an inferior wine which injured the reputation of the State's vintage. Under the present conditions the growers received the highest prices for grapes and notwithstanding the enormous crops of 1902, the prices of grapes and wine have been well maintained thus far by the leading dealers.

As to quality the ordinary wine of California is found by actual comparison to be superior to the same grade of wine produced in any other State or country. Mr. Hotchkiss believes that it does not pay to age cheap wine as it does not improve sufficiently to justify ageing. Such wine he says, should be and is usually consumed within two years after making. The fact that at the present prices for cheap wines, it would not be profitable to any but those who have large capital to do business with, is given as an argument in favor of the control of the wine crop by a few hands.—*S. F. Corr. Criterion.*

Women are loth to praise work done by other women.

**T. H. FRÖLICH**

**Wines and Brandies**

Telephone Main . . . 396

**330 Market Street**
SAN FRANCISCO

Domestic and Import Trade

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PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

Adam Schaaf Piano.....¼ Page
F. Korbel & Bros.....⅛ "
Post Street Turkish Baths.....¼ "
The Treasury Bar.....⅛ "

RE-CONSTRUCTED

Ranier Beer.....
Hunter Rye Whisky.....

## A Menace to the Wine Shipping Industry

THERE is pending in Congress a measure known as the "Hepburn Bill," to "limit the effect of the regulations and commerce between the several States," etc. It passed the House of Representatives on the 17th of January. The bill is by no means the innocent one indicated by the allegation of its scope. The sole purpose of the measure is to subject liquors imported from one State into another to the jurisdiction of the laws of the State into which they are imported, on the arrival of such liquors within the boundaries of such State. Should this bill pass the Senate and become a law, it would be a severe blow to the wine and liquor trade, as it would destroy the power of interstate commerce and the rights enjoyed thereunder as guaranteed by the Federal Constitution. Those interested in the trade and industry, particularly those who have vital business interests in the States where they would be affected, should use the wires to urge their represntatives in the Senate to defeat the bill. It is a bad one.

## To Aid Viticulture.

THE grape growers and wine makers of California have to thank Andre Sbarboro, President of the Manufacturers' & Producers' Association of California, for the support of that Institution for the promotion of the passage of the bill providing an annual appropriation of $10,000 to be expended for the benefit of viticulture. Through Mr. Sbarboro's friends, a strong petition was forwarded to the Legislature on February 2d, in which the Association prayed the law makers to give the measure favorable consideration, stating that urgent necessity exists for the enactment of this measure. A petition of this kind coming from such a widely representative organization, should do much to convince the legislators of the need for such legislation.

We are informed that through the suggestion of the REVIEW, many of the leading wine makers and grape growers have written their representatives at Sacramento, asking them to work for and vote for this bill. It centainly should become a law.

## Perkins Well Hammered.

THE Honorable Geo. C. Perkins, United States Senator from California, has learned a lesson in connection with his attitude toward the Cuban Reciprocity Treaty. He now knows that he was sent to Washington to represent this State and not to do politics or take orders from the Administration. He had the unwisdom to announce in advance his intention to vote for the Cuban measure and explained that he would do so because it was desired by the President. Within twenty-four hours he was bombarded with sharp telegrams from leading men in all lines of trade and industry in California and within so many hours he was whipped into line and taught a lesson that he will never forget. Having had this experience, we may in future expect Mr. Perkins to labor exclusively along the lines calculated to benefit the State he represents.

## Sweet Wine and Brandy Production in 1902.

ELSEWHERE in this issue will be found the completed figures of production of sweet wines and brandies in California during the year 1902. Of sweets there were about six million gallons more produced last year than in 1901 and some five millions more than in 1900.

There was a marked increase in the output of brandy, the total bonded product being 1,524,615 tax gallons. The product in 1901 was 1,250,209 gallons as compared with 871,967 gallons in 1900. The aggregate amount of brandy used in fortification of sweet wines was 3,829,996 gallons. On January 1, 1903, there remained in bond in this State, 1,519,023 gallons, being a gain over January 1, 1902, of 481,865 tax gallons. During the past year 648,281 gallons were transferred in bond to Eastern warehouses and 444,372 gallons were tax-paid.

## Wine and Brandy Receipts.

Receipts of wine, by rail, from interior cellars, for the month of January, 1903, were 1,680,300 gallons, brandy 30,800 gallons.

## Gives the Lie to Teetotalers.

THE *Wine and Spirit Gazette*, of London, in its annual number gives the "death roll" of members of the wine and liquor trade in the United Kingdom during the year 1902. The list is a long one and gives the lie to the teetotalers, who assert that those connected with the liquor trade are short lived as a rule. The showing is remarkable, in view of the fact that out of sixty-three deaths noted, the youngest was fifty-two and the eldest eighty-eight years of age. This makes an average of between sixty and sixty-one years, which is not a bad record for any particular trade or profession.

## What Wine Does.

"WINE," says the old Roman captain in George Croly's novel, "Tarry Thou Till I Come," "does wonders. It is the true leveler, for it leaves no troublesome inequality of conditions. It is the true sponge that pays all debts at sight, for it makes us forget the existence of a creditor. It is the true friend that sticks by a man to the last drop; the faithful mistress that forsakes no man; and the most charming of wives, whose tongue no husband hears, whose company is equally delightful at all hours, and who is as bewitching today as she was fifty years ago."

# Obituary

## Carlos Pereira.

AFTER a gradual decline of his health caused by degeneration of the heart, W. Carlos Pereira died suddenly on February 10, 1903, not fully 54 years old. He was widely known in Mexico and the Central American Republics, where he represented the commercial interests of the Gundlach-Bundschu Wine Company, Crown Distilleries Company, the Sperry Flour Mills and Payot Upham Company, for many years, with success. Lately he established himself as a commission merchant, making regular trips to the Southern Republics. He was a single man and leaves several brothers, one of them residing in Paris. At the funeral services, Mr. Charles Bundschu offered to his departed friend an eloquent obituary from which he quote the following:

WHEN the soul has fled and life has departed from a fellow being standing near to our heart, and our minds are bent in sorrowful affliction, no one can plead a better right to emphasize the solemnity of the hour than a



W. CARLOS PEREIRA

sympathizing friend. Thus may I well take it upon myself to sound words of peace and eternal rest over the lifeless form of one who for many years proved a faithful and kindhearted companion to us all.

Carlos Pereira was born on May 31, 1849, in San Domingo, but was brought up in Port of Spain on the Island of Trinidad, in the West Indies. While his early life is only known to us in a fragmentary way as an existence of youthful struggle, trials and experiences, we may safely assume from his intellectual development and exemplary training that he received a bountiful education at the hands of his parents, or those that took charge of his younger days. Most of us only know him since his mercantile career brought him in contact with commercial life in San Francisco. Never a richer, broader and more conscientious character devoted his energy and individual exertions to the development of foreign trade relations of California. His social inclinations, his business tact, his sincere and gentle appreciation of every good quality of the human mind, his honorable bearing and his benevolent spirit impressed themselves everlastingly on every one he met.

Among the people of Central America, where the power of his latter years' labors was industriously spent, his untimely loss will be seriously felt. To many of them he was not alone a cherished friend, whose transitory yearly appearance animated and inspired their tropical homes, but to them he was also, as to us, a sympathetic counsellor and a generous, brotherly adviser, who shared their misfortunes and condoled with them in their unforseen disappointments. His was a true and noble heart beneath an intelligent mind, with a strong touch of unaffected sincerity. In his modest unassuming way he never aspired to place himself prominently above others.

In Carlos Pereira, San Francisco loses a valuable link that fostered and founded, established and maintained through powerful individual efforts, valuable social and commercial relations between our city and many representative citizens and merchants of the various Republics of Mexico and Central America. His friends in these distant countries will mourn with us his untimely death. When it will be known to them, they will, in their simple but affectionate conception of life, shed a genuine tear of grief and sorrow for one in whom they have lost a matchless friend who understood their unpretentious lives and joined their tender emotions in joy or affliction. During his lingering disease he was brave and courageous and never complained; he heeded the lofty counsel of the poet advising us:

"So live, that when thy summons comes to join"—

* * * * *

We here can only fulfill the last solemn duty towards our departed friend in giving expression to our sorrowful impressions in this hour of distress. We recommend his immortal spirit to the Almighty omnipotent power that gave him life and existence. We part from him in grateful recognition of his moral worth and character, of his high sense of duty and of his devotion to his friends and to his fellow men. May the pure, immaculate symbolic flame of life carry his eternal soul to everlasting rest.

CHARLES BUNDSCHU.

February 12, 1903.

## The Strain Is Too Much.

IT is evident that the druggists, Prohibitionists, anti-saloon leaguists, and others of their ilk, have fallen upon the Commissioner of Internal Revenue like a thousand of brick, by reason of his ruling of December 15th, 1902. In this special dictum, Commissioner Yerkes made a plain statement that druggists who sell carbonated drinks or similar beverages to which distilled spirits, wine, or other compounds thereof are added, must pay a special tax. The foregoing remarks are drawn forth by a ruling issued on January 24th, in which the Commissioner appears to take a back track in order to get out of the way of the irate druggists, whose liquor trade will be interfered with by said order of the Commissioner. In another column will be found a text of the Commissioner's new idea as to the rights of druggists.

# WINE AND VINE NEWS OF THE STATE.

The wineries of Livermore Valley are shipping an average of fifty carloads of wine per month to San Francisco and Eastern points.

C. Schilling & Co. are adding 100 acres of new vineyard to their fine property at Mountain View. The work is under the supervision of A. H. Grossman, who is one of the best in this line of work in the State.

The Lemoore Leader states that it is estimated in the neighborhood that 5,000 acres will this season be planted to grape vines.

Vineyard Increase.—About Clayton and in Ignacia valley each about 250 acres of new vineyard will be set this season in wine grapes, and mostly in lots of thirty acres.

Two men at Exeter, Tulare county, have recently purchased in the neighborhood of 400,000 grape cuttings of the Thompson Seedless, Sultana, Muscat, Zinfandel, Mission and other varieties. These are to be planted out this season.

Vineyardists are preparing to increase their acreage. The Italian-Swiss colony will add from fifty to sixty acres to their mammoth vineyards. Farmers throughout that county are also putting out many vines this year.

The movement for a United States experiment station in the interest of viticulture, to be located at Healdsburg, bids fair to meet with the general approval of the State, in the opinion of the Sonoma County Farmer.

The hauling of wine from the Mt. Diablo and the Glenn Terry Vineyard cellars is done. The hauling occupied two months' time. About a quarter of a million gallons were taken away and shipped to the California Wine Association.

Many acres of vineyard are being planted over Sonoma way, and it is believed the boom in the industry will be revived there. Owing to the ravages of phylloxera in that vicinity several years ago and the low prices of grapes and wine a number of vineyards were destroyed.

Mount & Boke have sold for the Phelan estate 109 acres of land about three miles west of town, known as the Roth place, to Reuben Small of Petaluma. Mr. Small has entered into possession and contemplates setting considerable vineyard and orchard this spring.

The country around Sultana, Orosi and Dinuba is building up with wonderful rapidity, says the Sultana Herald. "New houses are being built everywhere and hundreds of acres of land that has heretofore been used for grain are being planted to vineyards, orchards and alfalfa pasture."

Those who are interested in the establishment of a new winery near Armona, tell the Hanford Sentinel that the proposition has passed the stage of doubt and is an assured thing. This means more grapes, more employment of labor, more wine made, more idle acres profitably employed, more people, more prosperity.

The exhibit of the Italian-Swiss Colony at the Cloverdale Citrus Fair, is the largest display made. It stands in a corner of the pavilion, and represents a Japanese tea garden. The garden is about ten by twelve feet and twelve feet in height. Steps leading to the garden, the railing surrounding the same are composed of oranges, as is also the floor of the garden. The roof and front of the same are prettily decorated in oranges, and smilax gracefully twined adds effectiveness to this display. Olive branches and bamboo are also used in this design.

C. L. Crellin has leased from the Bank of Livermore the store room in the McLeod block occupied for several years by A. M. Bridge as a harness shop and will fit it up as a depot for the Ruby Hill wines. The depot will be in charge of D. C. McNally who will begin Monday to get the place in readiness to receive a large stock of wines.

GOLDEN WEST COMPANY
California Wines
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HEALDSBURG SAN JOSE
MAIN OFFICE
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Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

Ripe grapes in the last week of January. That may sound like hot air from the southlands, but it is not. It is a Stockton fact.

J. Dentoni, who resides at the corner of Cedar and Lafayette streets in the Fair Oaks, has a splendid garden and vineyard in his back yard. This year his Emperor grape vines bore a second crop very late and Mr. Dentoni decided to leave the grapes on the vines as long as they would remain in good condition.

Last Monday he picked his grapes. They were in splendid shape, ripe, sound and of fine flavor. He has placed a large cluster of the grapes on exhibition in the real estate office of Otto Grunsky and F. J. Deitrich.—*Mail.*

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A feature of interest in connection with the planting of new vineyards is the fact that the first vines planted on resistant stock in the vicinity of Vacaville are being set out this year. Rupestris St. George is the stock used. Those who have adopted this method of planting are E. F. Pinkham, Mrs. S. A. McKevitt and F. B. McKevitt, who are putting out ten, five and six acres respectively of Tokay on resistant stock.

While the new acreage of table grapes will far exceed that devoted to wine grapes, still we understand wine grapes are not being entirely overlooked, and we are told one man will set out 25,000 Zinfandel vines in the hills west of town.

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Wine, whiskey, or beer men who are in need of a filter, need look no further than the Loew System Patent Filter. It is conceded to be the best, and therefore the cheapest, in the market, and there are probably more of these machines in operation, than all the other makes combined. They do excellent and fast work and are very durable, as well as money savers. The machine can be seen in operation at the offices of Julius C. Amelung, Pacific Coast agent, 161 New Montgomery street, this city.

## Prosperous Vineyardists.

The Italian-Swiss Colony set out 100 acres of new grape vines on their property at Asti last year. The vines are doing nicely and are making satisfactory growth. Secretary Sbarboro refers to the new vineyard as "the last baby," and watches over it with a fatherly care says the Santa Rosa *Republican*. The vineyardists of that section are among the most prosperous residents of the entire State of California. Prices for grapes and vines have risen to such proportions in recent years that those who were recently mortgaged have liquidated their indebtedness and now have a comfortable sum to their credit in the banks. Most of the vineyardists in the vicinity of Cloverdale and Geyserville dispose of their crops to the Italian-Swiss Colony, and where they formerly received checks in payment which ran into the hundreds, this season, their checks all ran into four figures. There was no exception to this among those who sold their crop to the colony. On a small ranch which was once offered for sale at the sum of five thousand dollars, a crop of grapes was secured last season which brought over eight thousand dollars. This is only one instance of the increase of prices which has been general.

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The Analy Standard of Sebastopol says that many new orchards and vineyards are being planted and old ones increased in size. The wine tankage was increased 200,000 gallons the past year. All over the country new houses, barns, fruit dryers, etc., are constantly going up, and the clatter of the carpenters' saws and hammers never dies away winter or summer.

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## Vineyards of California.

[by Leonard Coates.]

DIVESTED of poetic imagery, hyperbole, or any form of exaggeration, California is unquestionably and superlatively the "Home of the grape."

The grape will thrive anywhere from San Diego to Siskiyou; from the coast to the foothills of the Sierra Nevada Mountains. This cannot be said of any other fruit, deciduous or citrus. While all such will grow, and, perchance, bear fruit, yet there are special conditions of soil and climate which must be considered before the culture of either may be considered a safe or profitable investment. The alluring and seductive refrain of the real estate man has been "California, the Home of"——everything! So it is, but as there is a wide range of difference between a crab-apple and an orange, a peach and a quince, a blackberry and a fig, so there are certain soils and climatic conditions specially suited to each. We have them all, but not in one field, one township, or one county.

The grape, vitis Californica, grows wild throughout the length and breadth of California. This is the distinct species generally met with, but botanists find such marked variation that it is yet a question if there be not other species.

Early history of the grape in California is full of interest. The old "Mission" variety of the Spanish padres is still a popular table grape, and useful in wine-making; it holds its own, notwithstanding the introduction of hundreds of other varieties. Large importations of grape vines were made more than fifty years ago by A. Delmas of San Jose and others, but it has taken half a century to discriminate as to variety, locality, and the many other intricate problems which confront the grower. Those who are interested in the following up of this study may find much material in the publications of the transactions of the Agricultural Society, of the State Horticultural Society, of the State Board of Horticulture, as well as in the early monthly periodicals and individual essays and reports, all of which can be found in the public libraries.

The extent of viticulture in California may further be judged when the industry is necessarily divided into three great groups, wine-making, table grapes and raisins, with the important subdivisions in the first group of dry wines and sweet wines.

Vitis Vinifera, the European species, is the grape for wine, for raisins, or for table use. The rigorous winters of the Eastern States and the moist, tropical climate of the South alike preclude and effectually prohibit its culture in those districts. The efforts of such noted American vignerons as T. V. Munson, of Texas, and many others, to produce hybrid grapes possessing any of the fine characteristics of the vinifera have proved futile; the "foxy" wild taste of the native species is only too persistently apparent. We can grow Isabella, Catawba, Concord, Delaware or Pocklington, for those of our Eastern friends who still want them, and we can improve on them by producing Isabella Regia, later known as Pierce, a sport of Isabella more than double the size, with melting pulp and but little of the "foxy" harshness of its parent, but it, too, must retire before a Muscat, a Black Hamburg, a Rose of Peru, a Cornichon, a Tokay or a Lady de Coverly.

For something over fifty years the vinifera varieties have been grown in California, cuttings being distributed in a more or less spasmodic manner, and over a somewhat restricted area, and it is only during the last fifteen or twenty years that the varieties best suited for a special purpose have been selected with any degree of confidence. Dry wines, such as clarets and Sauternes, are produced mostly in the northern counties adjacent to the Bay of San Francisco. These counties are Sonoma, Napa, Santa Clara, Contra Costa; sweet wines, such as Angelica or Port, are made principally in the Sacramento and San Joaquin alleys; raisins, chiefly in Fresno county, but also throughout the whole central valley or plain, from San Diego to Butte county, and table grapes in the foothills of the Sierra Nevada Mountains in the central counties of the State. These localities may be said to be the main centers of these branches of grape growing, varied and modified, of course, according to local conditions.

In propagation, the method usually employed is to plant cuttings fifteen to twenty-four inches long, directly in the ground intended for a vineyard. The land is prepared by deep plowing and subsoiling, the cuttings being planted by means of an iron bar at an average distance of 8x8 feet apart, only one eye being left exposed above the surface. The land is previously leveled and marked off. Cuttings should alweys be made from short-jointed wood. It is also necessary to have them firmly planted, especially at the lower end.

Another method is to plant the cuttings in nursery rows, cultivate thoroughly and irrigate, if necessary, getting as strong a growth as possible, transplanting to permanent vineyard. The advantage is the surety of an even stand; the disadvantage being the increased expense. The methods of pruning are according to the variety, a proper understanding of which requiring both knowledge and experience, the latter being a very important assistant to the former.

Pruning is done during the winter months, followed by plowing in early spring, by which time there is a heavy growth of weeds to "turn in," the same acting as a valuable fertilizer. This operation is followed by harrowing and cultivating for several months, or until the vines have grown so much that this work can no longer be done. Before and during the "setting" of the fruit it is always advisable to sulphur the vines as a preventive of mildew.

The sulphur is blown into and throughout the vines by means of a bellows.

Varieties—This is a complex question, and is here but briefly touched upon. For red, dry wines, some of the most important are Beclau, Mataro, Val de Penas, Mondeuse, Cabernet, Zinfandel, Carignana Petite Sirah, Alicante Bouschet, Moristell. The Sauterne, or white wine type, includes Semillon, Golden Chasselas, Sauvignon vert, and the Rieslings and Traminer.

The varieties grown for table and shipping purposes are few in number, comprising Flame Tokay, Muscat, Malaga, Emperor, Rose of Peru, Black Morroco, Vedel, Cornichon, Black Hamburg. For haisins the Miscat of Alexandria, Sultana and Thompson Seedless are used.

There are other important considerations which must be taken into account by the planter or prospective vineyardist. In a brief sketch of this kind it is impossible to go much into detail, and the interested reader is referred to the year-book of the Department of Agriculture of 1898 for a very concise and admirable paper by Professor George Husmann on the "History of the Grape in California," to the year-book for 1901, especially valuable, and to the University of California for its series of useful bulletins covering all branches of the vineyard industry, especially as relating to grapevine diseases and resistant stocks,

and to the art of wine-making; and also to Reports of State Board of Horticulture.

No industry has passed through greater changes of fortune, and, having weathered them all, become established so firmly, with so bright a future.

The advent of the phylloxera, or grape louse, together with the low prices for all grape products, was almost a death blow to the industry. The foolish prejudice of the American people which resulted in their drinking California wines, after they had been shipped to France and reshipped to this country as French goods, the lack of organization, the fight of the Wine Growers' and Dealers' Associations, the greed of the railroads—all this, and more, is a matter of history. The settlement of these difficulties of dispute, the rise of a Theodore Kearny, who, whatever faults may be assigned to him, brought the raisin growers out of the "slough of despond," and made their crop one of profit instead of loss; the gradual opening of the eyes of the Southern Pacific Company and kindred monopolies to the fact that they must foster an industry which allows them to declare enormous dividends instead of throttling it in order to get every cent in sight; the recognition of California wine and other grape products as equal to the best, and the exploitation of the same in an energetic and intelligent manner; and, last, but not least, the planting of new vineyards grafted on hardy native stocks, thereby insuring them against the phylloxera scourge—all these things show the vineyard industry in a new light, and are factors for encouragement and congratulation.

The phylloxera, which at one time threatened and nearly accomplished the destruction of the vineyard industry in Europe and practically cleaned out the early planted vines of Sonoma, Napa and Santa Clara, is no more to be dreaded. Vines grafted upon wild native stocks may be procured at the nurseries, or these stocks may be planted in the vineyard and there grafted. Of these stocks the Rupestris St. George is found to be most generally adapted to the California conditions, but, in shallow soil with clay subsoil or where the moisture is very near the surface, Riparia Glorio de Montpelier is preferable. The French vignerons, aided by their intensely practical government, are to thank for the selection of these varieties; their use saved viticulture in France; it also did California a similar service. What Charles A. Wetmore did for California in the early days of viticulture, A. P. Hayne and F. T. Bioletti have done more recently in a work, which, though different, has been of equal benefit. Wetmore built up viticulture in the State and fostered it by the creation, through his efforts, of a State commission. Hayne, of the State University, familiarized himself in France with French methods for the remedy of the phylloxera pest; Bioletti, also of the State University, and now in South Africa, where the British government appreciates his services better than he is appreciated at home—Bioletti, by careful experiments, inaugurated a system of bench grafting, by which vineyards might be planted at the least possible expense grafted on stocks immune against the phylloxera.

Other special diseases of the vine in California are the "Anaheim Disease," and the "California Vine Disease," both of which are, so far, confined to the southern part of the State, while the phylloxera has confined its ravages to the north.

These two diseases cause much alarm because so little is known concerning them. For several years Professor Newton B. Pierce of the Department of Agriculture, has been stationed in Southern California to study and if possible find a remedy for this menace to grape growing.

The Los Angeles Board of Supervisors, at variance with all that is progressive in this line, passed an ordinance, practically prohibiting the importation from other countries of any grape vine or other cuttings or stocks, and yet the only hope of the cure or prevention of these diseases is to find a stock which is "resistant" as has been done with the phylloxera. In the report of the Secretary of the Department of Agriculture, published in the year-book of 1901, he says, speaking of experiments made with grape vine stocks, which will prove resistant to "culture" in the Southern States: "Some of the vines appear to be resistant to a serious and destructive root disease which has appeared in California, and they may resist the worst of Pacific Coast grape diseases—the so-called 'California vine disease.'"

Obviously, harvesting can be but touched upon. Some grapes are shipped into the San Francisco and local markets as early as July and from that time on until September and October, or even later, the grape harvest is at its height. The local markets consume great quantities, but the chief outlet for table grapes is the market of the United States. Many hundreds of carloads of Tokay, Muscat, Emperor and other grapes are shipped to Chicago, New York and other centers. The fruit is picked carefully, every defective berry being cut out, and packed in baskets holding about five pounds, four baskets in a crate. These are loaded in refrigerator cars, and generally reach their destination in first-class order.

The vintage or harvesting of wine grapes begins about the last week in September, continuing through October. The fruit is picked into boxes, holding about fifty or sixty pounds, and hauled to the wineries. At present the price is very satisfactory, running from $16 to $32 per ton, according to variety and locality, five tons to the acre being considered a very good crop. The highest prices for grapes are paid in the northern counties, where the finest dry wines are made, but the yield per acre in the San Joaquin valley is greater.

Raisin grapes are picked during September and the first half of October. They are spread upon small trays, which are placed upon the ground in every other row of vines. When dry they are poured into "sweat boxes," and hauled to the packing houses. The "cluster" and layer grades are steamed to toughen the stems, and then packed in various fancy ways; the seedless varieties—Sultana and Thompson's—are run through a stemmer and separated while stems are still brittle, and then processed and packed. The present price is satisfactory.

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(Formerly H. W. CRABB'S)

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## Bleaching Wine Casks.

ACCORDING to L. Mathieu (*Revue de Viticulture*), it occasionally becomes necessary to store white wines, brandy, etc., in casks, vats, or other vessels that have previously contained red wines; and in this event it is desirable to bleach the vessels in question, otherwise the coloring matter that has been absorbed into the pores of the wood will be gradually dissolved in the new contents and spoil their color.

These coloring matters of red wines form, with wood, a compound insoluble even in hot water; and, besides penetrating into the pores and joints of the wood, the deposit is often covered with an incrustation of tartar. In the latter event, the first step in cleaning out the vessels is to scrape off the crust of tartar, for which purpose the casks will have to be unhooped, and planing the wood is also advisable when there is any bad flavor noticeable. In the absence of tartar, the vessel should be first steamed or swilled out with hot water, then brushed or scrubbed out, and next treated with some chemical capable of dissolving and removing the insoluble coloring matter present, sufficient time being allowed for the solvent to penetrate the pores and enter the interstices between the staves.

Various decoloring agents have been proposed—sulphurous solutions, sulphuric acid, lime water, milk of lime, soda crystals, carbonate of potash, caustic soda or potash, bleaching powders, etc. Of these the author gives the preference to carbonate of soda or of potash, a solution of one pound of soda crystals in one gallon of boiling water removing the red coloring matter in a few hours, and leaving the vessel perfectly clean. The cold solution acts far more slowly. The most convenient method of performing the operation in the case of casks is to place about two gallons of the ten per cent. solution, as hot as possible, in the cask, and then roll the latter, as in ordinary washing, four or five times in twelve hours, the cleansing action being considerably accelerated by steaming the cask at intervals to warm up the solution. In the case of large tuns or vats, when there is no hurry, the vessels may be filled with water containing one per cent. of soda crystals, and left to soak, the liquid being stirred up from time to time; but when the work has to be done quickly, it is better to make a very strong solution—say, one pound of crystals per gallon of hot water—and rub this over the walls and bottom with a long-handled broom. Owing to the caustic nature of the solution the workmen should use leathern gloves and wear masks. Should the stain be slight, a hand-pump or pulveriser may be used for applying the solution; but in that case the operation must be several times repeated, though the same solution may be used over again. Solutions of caustic potash or soda (five or six ounces per gallon) are still more energetic than the carbonates, and therefore act more rapidly. They are, however, extremely corrosive and comparatively dear, besides being less easily procured.

After the foregoing treatment, the vessels must be swilled out at least twice with plenty of water, to remove all traces of the alkali from the wood. This is essential, since the smallest quantity of alkali turns the coloring matter brown, the red color reappearing in presence of an acid, so that such an imperfectly cleansed vessel may spoil the color of subsequently introduced white wines or spirits. It is therefore necessary to ascertain whether the vessel has been thoroughly freed from coloring matter; the best method being to run a few pints of water, containing one per cent. of tartaric acid and little alcohol, into the cask, and, after rolling the same about, leaving it to stand for twelve hours. If a red coloration is then apparent in the liquid, the cask has not been properly cleansed.

As regards other solvents, milk of lime will do when the casks are not very much stained; but the bleaching chlorides are too risky, owing to the difficulty in eliminating the taste of chlorine.

## Experimental Station.

An effort is being made and headed by Progressive Grange of Healdsburg and many of the enterprising farmers to interest the Agricultural Department at Washington with a view of having an Experimental Station established at this place for experimenting and disseminating practical information relative to the fruit and wine interests of this section and Northern California. The *Enterprise* says:

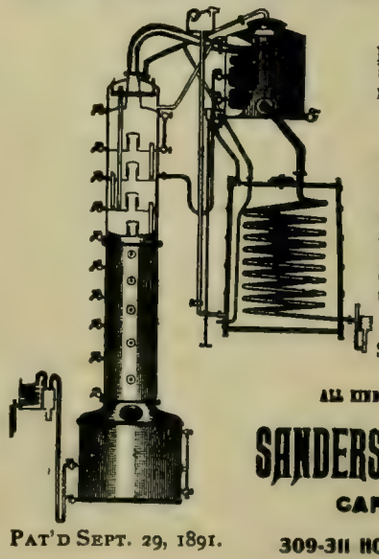
The following petition has already been signed by many of the fruit and grape men of that section:

"We, the undersigned residents and fruit growers of Sonoma County, California, being alarmed by the ravages of phyloxera and other diseases of unknown name and nature, infesting the vineyards of Northern California, to the detriment of the wine and fruit industry of the State, respectfully petition the Department of Agriculture to establish an Experimental Station at or near the town of Healdsburg, in the center of the principal wine and fruit producing region of Northern California, for the purpose of studying and combatting these diseases.—*Santa Rosa Press-Democrat.*

Samuel Bros. Company are not going out of the whiskey business, but will continue to supply their customers with the finest wines and liquors at the old stand, 521 Market street.

The E. G. Lyons & Raas Company of this city are in the land of sunshine, fruits and flowers. Their cordials and syrups are excellent. Try them.


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This cut represents our latest Improved Continuous Still which has been perfected after years of experiment and large expense.

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We refer to Geo. West & Son Stockton, John Wheeler, St. Helena

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PAT'D SEPT. 29, 1891.

## Dijon, the Home of Burgundy.

MOST people will agree that Burgundy is essentially a manly wine. Unlike Champagne, its stimulating qualities cannot be attributed to frothy exhalation, nor, like port, to the addition of alcohol. It is, therefore, a perfect wine in every sense of the word. There is nothing insidious, mean or underhanded about Burgundy. It is strong by its own virile nature, and does not attempt to disguise it. If you ultimately go down before it, the fall is due to a fair, straight blow, *never below the belt.* The fine physique of the Burgundians and their frank *bonhomie*, in which they so differ from their neighbors, have been attributed to the rich blood-making quality of their wines. It is difficult to explain physiologically how a beverage can thus affect body and disposition, but the fact has been affirmed by many competent authorities. Stendhal, referring to this district, says: "It is evident that their temperaments are owing to this excellent wine. A logical head is not sufficient to make good a claim for superiority; an ardent temperament is equally necessary."

It is proverbially useless to discuss about matters of taste, but to which ever product of France, Portugal or Spain personal inclination may adjudge the palm, no one will dispute that a fine, well-matured wine of the Cote d'Or possesses in the highest degree all the qualities of excellence.

The famous vineyards begin almost immediately south of Dijon. The quality of the product depends upon several conditions, such as the declivity of the ground and the aspect of the slope; but to attain the excellence, qualifying it to rank as *Vin hors Ligne,* other requisites are indispensable. The vineyard must be situated where it is sheltered from northerly winds, and where it can obtain all the sunshine available in that latitude. The species of vine cultivated must be the *Pinotfin* exclusively, and the soil on which it is planted must be within the geological zone of the Oxford clay. Neither the limestone on the summits of the hills nor the alluvium of the plains can produce wine of the first degree of excellence; nor can any grower compensate by intelligence, industry or experience for the absence of any one of the requisites named. It will be readily understood, therefore, how few the vineyards are which fulfil all these conditions. There is no authoratative classification of the *Climats* of Burgundy as there is of the *Crus* of Bordeaux. Nevertheless, for practical purposes, that published by Mons. M. R. Danguy, in his able book entitled "*Les Grands Vins de Bourgoyne,*" is generally adopted in the trade. It is doubtless universally known that where the word *Clos* is prefixed to the name, as in Clos-Morgeot, Clos-Pitois, etc., the vineyard is inclosed within walls.

After leaving Dijon the first vineyards of the Cote d'Or are Gevrey, Chambertin and Cambolle, next to which are those of the justly celebrated Clos-Vougeot. Vougeot derives its name from a spring called Vouge, the waters of which are sufficiently abundant to supply a reservoir, work two mills, water eight or nine villages and irrigate a hundred vineyards. The river falls into the Saone just below Saint-Jean-de-Losne. The vineyards were formerly the property of the Abbey of Citeaux, and the archives of Nuits prove that the wines were highly estimated as early as the seneveteenth century.

Next to Vougeot is the town of Nuits, which produces the Saint-Georges, ranked by connoisseurs as high as the Corton d'Aloxe and the Lambrey de Morey, and second only to the Romanee and Richebourg. The village of Vosne is situated at the foot of the slope between Nuits and Vougeot, but the vineyards which produce the famous *Climats* mentioned grow from 900 to 925 feet over sea level. It is needless to say that the wines of Romanee-Conti, Richebourg and Tache have for nearly four hundred years had a commercial value as high, if not higher, than that of any wine of the region.

The Canton of Beaune includes the celebrated vineyards of Corton, Pommard, Volnay, Montrachet and Meursault, and consequently is not less renowned than Nuits for the excellence of it wines.—*Bonforts.*

## Rev. Morgan Wood Defends Saloons.

A press dispatch of 3d inst. from Columbus, O., says:

"Rev. L. Morgan Wood of Cleveland, formerly of Detroit, spoke before the anti-saloon congress yesterday.

"He said several of his friends in Cleveland were in the liquor business and he had no idea of repudiating them on that account. He said he did not believe in the efficacy of pledges and liquor cures, but thought education would have a better effect.

"Dr. Wood said he thought nothing worse could happen than the removal of the saloons in the poverty stricken districts. The temperance people have nothing to substitute for the saloon, he said. The poor must have their clubs, and the saloons are the poor man's club. He called the rich man's club a high grade saloon."


# 132,000 Deaths from this alone.

One special danger menaces those who live well, who can use champagne and fine liquors, and that is Bright's Disease. Posted clubmen understand this so well that many have tests made every few months. Others drink nothing but dry wines. But still the deaths reported from Bright's Disease and Diabetes are increasing at a fearful rate. The last census reports show that since 1890 the increase has been nearly fifty per cent. and that the deaths in the United States alone from above causes and diseases growing out of them last year reached the enormous number of 132,000.

Hence the importance of every clubman knowing this one fact, viz.: "That Bright's Disease and Diabetes are now positively curable in about 87% of all cases. The Fulton Compounds are now saving the lives of hundreds, and will, when better known, save the lives of thousands who are now with little hope.

If you question this momentous statement, ask R. M. Wood, the Editor of this paper. He knows personally of a number of recent recoveries. Send for full descriptive pamphlets to

JOHN J. FULTON CO.

Mills Building, San Francisco, Cal.

## Internal Revenue and Customs Ruling.

### SPECIAL TAX-SALES OF BEVERAGES.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
Washington, D. C., Jan. 24, 1903.

*To collectors of internal revenue and other internal revenue officers:*

In view of the letters of inquiry received at this office concerning Circular 636, dated Dec. 15, 1902, relating to the liability to special tax of druggists and other persons who sell soda water drinks or similar beverages to which distilled spirits, wine or other compounds thereof are added, collectors are advised that the purpose of said circular was to discountenance and prohibit the sale of distilled spirits, wines or compounds thereof, in combination with soda water or other beverages of a similar character by druggists and other persons without payment of special tax, and was not intended to hold that special tax should be imposed upon persons who sell soda waters, ginger ale, or other like beverages in the condition in which they are received from the manufacturer, without adding thereto, when served by the dealer, any spirits, wine or compounds thereof, or who add in serving the beverage only extracts in the condition in which they were received from the manufacturer of the same, and which beverages or extracts, contain no spirits or only spirits in quantity necessary in the manufacture and for the preservation of the same.

It must be understood, however, in this connection that if any manufacturer of extracts or sirups, soda water, or other drinks susceptible of use as a beverage, introduces into such extract, sirup, or compound, in the manufacture of the same, a quantity of spirits or wine, or compounds thereof, not necessary in the manufacture or for the preservation of the same, thus constituting a compound liquor within the meaning of the statute, such manufacturer should be held liable to special tax as a rectifier, and wholesale or retail liquor dealer, or both, according to the quantity sold at one time, and the venders of such compound will render themselves liable to special tax with relation to the sale of the same, whether sold in the manner in which received from the manufacturer or otherwise.

This office does not wish to interfere with or embarrass legitimate manufacturers of extracts or sirups, soda waters, or other similar beverages which are recognized as non-alcoholic compounds or drinks; but it is intended that alcoholic beverages, no matter by what means produced, or through what agency introduced, shall not be vended without payment of special tax by the vender.

J. W. YERKES, Commissioner.

### DOG'S HEAD ALE.

Average gauge of the capacity of the smaller size bottles of Dog's Head Ale.—T. D. 22426 modified.

TREASURY DEPARTMENT, January 7, 1903.

SIR—The Department is in receipt of a communication from H. P. Finlay & Co., Limited, of New York, and a report from the United States appraiser at that port, to the effect that the smaller bottles containing Dog's Head Ale imported by said firm have been reduced in size, and that numerous tests by the appraiser show that such bottles average 1.072 gallons per dozen.

The above average gauge may, therefore, be accepted for importations of such goods, instead of the average gauge of 3 gills prescribed in Treasury decision 22426, dated August 10, 1900, in order to secure uniformity in practice.

The foregoing, however, does not apply to the same brand of stout mentioned in the Department's instructions of said date. In all other respects the aforesaid decision of the Department will be regarded as in full force and effect.

Respectfully, O. L. SPAULDING,
(2638*f*.) *Assistant Secretary.*
COLLECTOR OF CUSTOMS, *Philadelphia, Pa.*

## California Wines in England.

THERE are no means of ascertaining the quantity of these wines that goes into consumption, and even separate statistics as to the imports are wanting. One has, therefore, nothing but his own observation to guide him in forming an opinion as to the way in which the trade is being maintained. As one meets the wines of California of a certain brand at every turning, it may be concluded that they are fully retaining the large measure of public favor which they won in such a few years. The quality of the wines seems to be kept up to a good standard.—*Wine Trade Review, London.*

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VOL. XLV. SAN FRANCISCO, MARCH 31, 1903. No. 5






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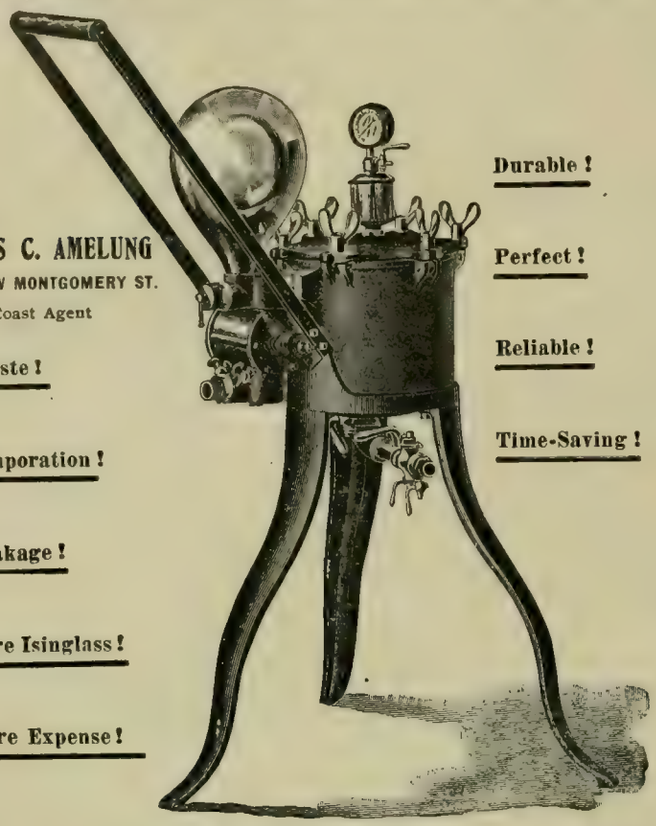

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JOURNAL OF VINICULTURE.

ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

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*The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.*

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# MARKET CONDITIONS.

DRY WINES.—The market is in fairly good condition and trade is holding up very well, all conditions considered. Notwithstanding the agitation in the State of New York, looking to the doubling of the license tax of liquor dealers, the volume of business continues satisfactory. It is conceded that should the proposed legislation become a law, a great many small dealers will be crowded out, but it is believed that this would not materially affect the sale of California wines and brandies. The demand for these products has a steady and healthy growth and they are being every day introduced into new fields, where by reason of their quality and cheapness, they will further extend the market.

We have as yet heard of no important sale of new dry wines that could be used as a basis for fixing the values of the wines of the 1902 vintage. This unusual situation is due to the fact that all the large concerns are stocked to the limit with new wines and are not in the field as buyers. This being the case, it looks as though the purchasers who yet hold their crop will perforce have to wait until there has been a material reduction in the stocks of the big distributors. Sales reported thus far have been small and were no criterion of values.

Exports by sea during the month were of good volume, aggregating 487 cases and 570,978 gallons bulk, valued at $208,690. Receipts of wine from interior cellars were 1,514,860 gallons.

Reports from all the wine sections of the State, indicate that the planting of new vineyards and replanting of old vineyards would exceed the record of any previous year. Yolo County, for instance, is coming to the fore and it is understood that a large up-to-date winery will be built at Woodland, to handle the increasing crop of that section this year. In several other districts the erection of large wineries is in contemplation. The splendid warm soaking rains of March, which have not been equaled in some sections for nearly a quarter of a century, coupled with the long continued cold of the midwinter, promise to bring forth a good crop for this year. At the same time this thorough saturating of the soil, mountain and valley, will be very beneficial to crops for several years to come.

SWEETS.—There has been no change in the condition since the last report. Values remain unchanged, and healthy, and the demand is fairly good. Young wines are quoted at about the following figures at the winery: Port, 35 cents; Muscat, 35 cents; Angelica, 37½ to 40 cents, and Sherry, 40 cents. Notwithstanding the large production of the last vintage, there is no indication whatever that prices will recede. Production in the Fourth District in February aggregated 56,480 24-100 gallons, and in the First District for the same month, 356,456 92-100 gallons, making a total of 412,937 16-100 gallons.

BRANDY.—The demand for these goods is wholly satisfactory and values are very firm at the price formerly quoted. In fact it is reasonable to expect that there will be an advance at no far distant date, as the conditions are such as to warrant it. Old goods are not to be had. The production in February in the Fourth District was 25,655 6-10 gallons, and in the First District, for the same period, 59,905 3-10 gallons, making a total product for the month of 85,558 9-10 gallons. Exports by sea were larger than usual, aggregating 6,748 gallons bulk and one case, valued at $4,892.

WHISKIES.—Business both for bulk, and case goods, is excellent and shows all indications of holding up well late into the season. The glowing prospects for splendid crops this season give the wholesalers and jobbers full confidence that a first class business year is here. So far as the Coast trade is concerned, there is no reason why it should not be the best in the history of the trade. Exports of whisky by sea aggregated 612 cases, 6,572 gallons bulk, valued at $12,477.

Of miscellaneous liquors there was a total of 1,080 packages, valued at $7,462.

Whisky imports were of good volume, the aggregate being 490 barrels, 1,122 cases, 10 quarters and 7 octaves.

MPORTATIONS.—Trade was of fair volume during the month and gives the promise of continuing so. Among the principal items of imports were 490 barrels, 1,122 cases, 10 quarters and 7 octaves of whisky; malt liquors, 830 packages; vermouth, 765 cases; brandy, 13 barrels, and 10 quarters; mineral water and ginger ale, 455 packages.

BEER.—The demand is livening up from the improvement in the weather, and the outlook for Summer business is brighter than ever. The City now has a greater population than at any previous time and is also crowded with tourists. In addition to this, there will be conventions and also the great annual encampment of the Grand Army of the Republic, all of which means good business for the brewers. Imports of beer by rail were of fair volume, as shown elsewhere in the statistical tables. Imports of malt liquors by sea were 830 packages. Exports for the month were 2,163 packages of the value of $19,762.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
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## Some Thoughts On Wines And Food.

Many people believe that it is not necessary to change wines at a well-prepared dinner. However, it is an hearsay. The tongue is saturated after the third glass, and the best of wine does not then raise on it but an obtuse sensation. It is as true as the saying "that a dessert without cheese, is a 'belle' with only one eye."

If we are invited to a special dinner we should be always punctual, as it is very important for a cook to be to the minute, and certainly I consider it an act of impoliteness to the guests present to make them wait for the one that has delated himself. Also, we should bear in mind that the selection of the wines should be the pride of the master of the house, just as it should be the pride of the mistress of a well-regulated home to attend to the superiority of the coffee offered to her guests.

Returning to the tongue, we must all know that that part of our anatomy is a very important one, enabling us to well appreciate and taste wines, as well as food. The tongue has a very nervous muscular strength, which helps us to mix, turn over, press and help swallowing our food. Moreover, on account of its papilla, which is more or less studded on it, it impregnates the sapid particles of all soluble matters with which it comes in contact, and as if all that was not sufficient, many adjacent parts of it are concurring also to complete the sensation—such as the cheeks, the palate, and, above all, the rear of the nasal membrane, upon which the physiologists have not insisted enough in their lectures.

The cheeks produce saliva, also necessary to the chewing and the formation of the alimentary basin. The cheeks, just as much as the palate, are endowed with an appreciative faculty, and I do not go too far to say that even the gums are participating in the enjoyment of tasting, while if we were deprived of the sense of odorating, which operates in the back of the palate, the sensation of taste would be obtuse and perfectly imperfect.

My own experience persuades me that without the participation of the sense of smell, there is no possibility of a complete and perfect taste or degustation, and I am tempted to believe that smell and taste are only one sense which has the mouth for a laboratory and the nose for a chimney, or, to express myself more exactly, one is used to the degustation of the tackle bodies, while the other works upon the degustation of the gases. We do not eat anything without tasting or feeling the food with more or less reflexion, and for unknown food the nose is always making the function of an advance guard, who cries out, "Qui vive."

If we intercept the sense of smell, we paralyze taste. Let us suppose that our nasal membrane is irritated by a violent "coriza" (cold in the head), the faculty of taste is almost entirely obliterated. We cannot find any relish in anything we swallow, although the tongue is not at all affected and remains in its natural state. Take food while you squeeze your nose and you will be very astonished to have the faculty of taste imperfect. These various effects are from the same cause, viz: co-operation with the sense of smell, which operates upon the sapid bodies only appreciating its juice, and not for the delicate and odorifous gases which emanate from them.

Exhalation caused by champagne is thus well explained: Doctor Corvisart, a French physician of great repute, always drank iced champagne with his daily meals, and it was remarkable that while the other guests at the same table were quietly busying themselves eating at the beginning of the meal, he, on the contrary, was loud, jovial and certainly under the first effect of champagne. While the other guests, who were drinking still wines, were becoming interested in conversation, he, on the contrary was becoming more and more taciturn and somewhat surly. From that observation and many others, I deduct the theorem that champagne, which is a stimulant in its first effects, is stupefactive afterwards, which explains itself physically on account of the carbonic acid gas which it contains.

But fashion has it that champagne is a prime wine, and we are slaves to fashion; so let us obey to it. This recalls a story told by Mr. ——. Prince Bismarck, who was an amateur judge of good wines, said that he never liked German champagne, and the following is an illustration: "On one occasion," said Prince Bismarck, "I was dining with his gracious Majesty the Emperor (the present Emperor). I had some champagne in my glass, the taste of which made me suspicious. When the butler again passed the table I tried to get a look at the label on the bottle, but it was impossible, for a napkin was wrapped round it. I then turned to the Emperor to inquire the name of the particular brand, when his Majesty blurted out that it was indeed German champagne. 'Deutscher schaumwein?' 'Yes,' the Emperor said; 'I drink it from motives of economy, as I have a large family, and I have strongly recommended it to my officers for the same reason. Then, again, I also drink it from patriotic motives.' Thereupon I said to the Emperor, 'With me, your Majesty, patriotism stops short of the region of my stomach.'"

Wine is a sin, some people say, while I contend to write that "Wine is life," and as an objurgation may here take place, I must decry some doctors, who should not be too severe in excluding it from the diet of their patients. Unfortunate is a patient who falls in the hands of some one of the faculty of doctors who have "Wine is a sin" in their vocabulary. They make the patient submit to a string of "Don't take this," and want us to renounce almost everything we are fond of and which we are accustomed to take.

I believe this a great mistake, because it is in the nature of a sick man to very rarely have an appetite for what is injurious to him. Physicians should never lose sight of our natural inclinations. We have seen patients smile at the sight of a spoonful of wine or a few drops of liquor. A fine old gentleman, whom, I must admit, was perhaps too fond of good things, wines and liquors not excepted, one day being sick, called a doctor, and the first thing the physician told him, was to abstain completely from wines. At the next visit the doctor was stupefied to find his patient with a smile on his face, and near his bed, a table, covered with a dainty white tablecloth, a superb crystal glass, a most inviting wine bottle and a napkin to wipe his lips. Seeing this, the doctor began remonstrating, and said he was compelled to abandon the case and was ready to retire, when the dear old bon vivant cried out to him, "Ah, doctor, could you not remember that you prohibited me to drink wine, but you never yet forbade me the sight of the bottle." Well, the doctor was still more cruel, not only forbidding him to drink wine, but prescribed for him large draughts of water. Naturally the patient's wise consort, immediately after the doctor's departure, presented the patient with a most beautiful clear glass of water, the limpidity of which was sparkling and appetizing. The patient took it with great docility and began drinking, but stopped at the first mouthful, and returning the glass to his spouse, with a serious expression on his face, said: "Take that, my dear; keep it for another time. I have always heard that it was dangerous to play with remedies."

In our present epoch, good cooking has become almost general, and the dishes are prepared in such a very attractive manner that they continually revive the appetite, and also are made to flatter the palate without overloading the stomach. This state of affairs is such, that, if we were not called out by the necessity of our business affairs to retire from table, or if sleep was not to call us out, the feasting time would be indefinite and hours would pass from the time we drank the appetizer till that of the last punch. However, we are not compelled to believe that a very elaborate bill of fare is indispensable to afford a good time at table. One could have the full extent of its pleasure if he have good care to assure four conditions of things: Good meat, good wines, amiable guests and sufficient time. So it will be permitted to three pair of friends to regale themselves with a leg of mutton and kidney-madere, a fine bottle of well-selected California red wine, of the old Medoc type, and after this a quiet interchange of witty sayings, and our friends will have no desire for better cooking and more choice dishes.

It is a fact that, however recherche or sumptuous the dishes are, there is no pleasure at a dinner if wine is bad or common, the guests not well chosen and dull of physiognomy and the repast comes to an end with precipitation. But then, you may ask me, what must regulate all the conditions which procure to a supreme degree the pleasure of the table? I will tell you.

First. That the number of guests be only twelve, in order that the conversation be continual and general.

Second. That the guests be intelligently selected, their occupation varied, their taste analogous and with such points in the contact that introduction be not necessary.

Third. That the dining-room be well and luxuriously lighted, the linen choice and the temperature about 65 Fahrenheit.

Fourth. That the men be witty and unpresumptuous, the ladies most amiable without too much coquetry.

Fifth. That all dishes served be of an exquisite choice, but not in too large quantity, and the wines of the very first quality and served in their respective and proper degree of heat.

Sixth. That the progression of the first wines be substantial and that the following be the most tempting, with choice bouquet.

Seventh. That the consumption of everything be moderate, the dinner being the last affair of a day, the guests must arrive at the same degree of pleasure.

Eighth. That the "Mocha" be served very hot and the liquors be specially of the most refined quality. That the retreat do not begin before 11 o'clock.

If any one has assisted at a dinner that afforded all these conditions, he can boast of having been present to his own apothesis.

These are facts, not theories, for if one has troubles caused by hunger, he cannot sleep. The agonies of his stomach will keep him awake with all kind of suffering, and if, through weakness, he gets sleep, it will be a light one, full of anxiety and many times interrupted. On the contrary, if one has had a meal, inside the limit of discretion, he falls immediately into a most absolute sleep. If he has a dream, he will slightly remember it, because the nervous fluid crosses in all ways in the sensitive canals. By the same reason, if he has been overfeeding, his awakening will be abrupt; he returns with pain to the social life, and when sleep is totally dissipated, he feels still, and for a period of time, all the fatigues of a difficult digestion.

To terminate, I will say that the man who has reflected upon his physical existence and conducts his diet from the principles I have given, prepares himself with acuteness to a gentle life, repose, sleep and dreams, and he can manage his work in order never to exceed needs—he has had all the pleasure of good living, he has refused himself neither good wines nor delicate viands, because he took of all with moderation, at dessert he talked and paid gallant compliments in preference to topics on religion or politics. When he retires for the night his eyes close immediately, he crosses the twilight and his night has been a perfect repose, nature having levied its due, assimilation having taken place gently and with benefit, and his sleep has been light and invigorating, he returns to social life without having to regret any time lost, because even in his sleep he has found pleasure.

CAPTAIN J. CHAMON DE ST. HUBERT.

---

OWING to the increase of its business, the Italian-Swiss Colony has purchased from the A. P. Hotaling Company two fifty-vara lots on the south side of Greenwich street, extending from Sansome to Battery streets, and will erect buildings thereon which will quadruple its city mercantile capacity. The price to be paid is private, but is known to be between $80,000 and $100,000.

This property is within a block of the line of the belt railroad, and a spur will be built to it, thereby enabling shipments to be received direct from the colony's vineyards at Asti and Madera, and shipments to be made by rail to all Eastern markets. In addition it is on the line of the Sansome-street cars, so that the location is more easy of access than the present offices and warehouse on Battery street. On the Sansome-street fifty-vara stands the Haslett warehouse, a three-story brick building, which is to be remodeled for use as a casing and bottling department, while on the Battery-street fifty-vara the Italian-Swiss Colony will erect a steel fireproof structure for office and storage purposes. At first it will be three stories in height, but will be so constructed that it may be increased to six stories when necessity shall require it. The intention is that the new plant shall be ready for occupancy by January next, when the company's lease on its present building will expire. A. Sbarboro negotiated the purchase for the Italian-Swiss Colony, while Benjamin M. Gunn & Co. acted as brokers for the A. P. Hotaling Company in the transaction.


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| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
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# BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
**CHAS. MEINECKE & CO., Sole Agents Pacific Coast** **314 Sacramento Street, SAN FRANCISCO, CAL.**

# STATE LEGISLATION AFFECTING THE WINE INDUSTRY AND LIQUOR TRADE.

## Special Correspondence Review.

SACRAMENTO, March 27.—The Liquor Dealers did not fare well at the hands of the Governor. Both Houses of the Legislature had them in mind when they passed certain measures, but the Chief Executive avoided the issue by pocketing a number of bills that directly interested our readers.

It is to be regretted that the Governor did not sign the Boisson Bill. This is better known as the Assembly Bill 517, or the Schmitz Injunction Bill. Had he affixed his signature to it there would have been a toppling of heads in municipal politics. The men who have seen fit to spoil the Mayor's administration by doing things which he does not sanction would have been removed. Such men as Howell and Hutton, who are members of the Board of Police Commissioners, would have lost their jobs and men been placed on the Board who would not be so arbitrary in their treatment of the members of the Liquor Dealers' Association.

It is well understood that if the bill had been signed Messrs. Howell and Hutton would have been dropped from office. Mayor Schmitz is a broad-minded man and has broad-minded views on the liquor question. He appointed a certain man to the Board of Police Commissioners and despite his decided disapproval, this man has been acting in a cavalier sort of fashion. Hutton can now snap his fingers at the Mayor, as he has no power to remove him. Howell can continue to mete out mistreatment to the liquor men without danger of losing his place.

The Governor also saw fit to "pocket" Assembly Bill 921 introduced by Lux. This bill passed the Assembly and Senator Tyrrell of San Francisco worked like a Trojan to put it through the Upper House. He succeeded, and the bill was sent to the Governor for his signature. The bill, had it been signed, would have given the liquor men a chance to seek redress in the Superior Court. At the present time, the Board of Police Commissioners hold "star chamber" proceedings, and a saloon-keeper has as much chance as as snowball in the torrid zone. The Lux Bill provided that in any city or city and county in the State, where, by the general law or Charter, the Board of Police Commissioners are empowered to revoke permits or licenses for the sale of liquor in less quantity than one quart, or to revoke permits of licenses to any person engaged in the business of selling liquor to be drunk on the premises, when it shall appear to such Board that the business of such person is conducted in a disorderly or improper manner, such hearing shall be full, fair and impartial, and providing that Superior Courts and all courts of competent jurisdiction shall have power to inquire into the question of the regularity of such hearing, review the evidence given thereon and make orders and render judgments in relation thereto."

By not signing that bill Governor Pardee worked a hardship upon the liquor dealers of San Francisco, as the measure was introduced for their protection. It is to be regretted that Pardee did not see fit to affix his name to the bill.

The only bills he signed that are of interest to the liquor men are Senate Bill 375, by Luchsinger, and Assembly Bill 293. The first bill appropriates the sum of $3000 for the protection of the viticultural interests of the State. The bill reads as follows:

"The regents and the president of the University of California are hereby directed to cause to be prosecuted with all possible diligence, in connection with and in addition to the work heretofore carried on by the agricultural experiment station, experimental and research work in the field of viticulture, including both cultural and industrial processes. They are directed to ascertain the adaptation of the various kinds of vines to the several climatic and soil conditions of the State, with special reference to those stocks for propagating purposes, resistant to the phylloxera, and to further their adaptability and utility as grafting stocks for producing wine, raisin and table grapes. They are directed to ascertain the best methods of grafting and propagating said stocks and vines, together with the most important methods of vinification and the preparation, manufacture and application of yeasts in vinification and distillation. They are further directed to report upon the utilization of the by-products of the vineyard and winery, the study and treatment of the vine diseases and all matters appertaining to the viticultural industry pertinent to the successful conduct of the business and that may be of general public interest, use and profit. They are further directed to publish the result of said experiments and investigations in form of bulletins from time to time, as may seem advisable and not less than two bulletins showing the progress and result of the work, shall be issued in any fiscal year."

Assembly Bill 293, by Goodrich, makes it a misdemeanor for any person to adulterate spiritous and malt liquors or wine. It reads as follows:

"Every person who adulterates or dilutes any article of food, drink, drug, medicine, spiritous or malt liquor, or wine, or any article useful in compounding them, with a fraudulent intent, to offer the same, or cause or permit it to be offered for sale as unadulterated or undiluted, and every person who fraudulently sells, or keeps or offers for sale the same as unadulterated or undiluted, or who in response to an inquiry for any article for food, drink, drug, medicine, spiritous or malt liquor, or wine, sells or offers for sale a different article or an article of a different character or manufacture, without first informing such purchaser of such difference, is guilty of a misdemeanor; provided that no retail dealer be convicted under the provisions of this section if he shall prove a written guarantee of purity obtained from the person from whom he purchased such adulterated or diluted goods."

Senator Corlett withdrew his bill after it passed the Upper House. It was an act to prevent the sophistication and adulteration of wine and to prevent fraud in the manufacture and sale thereof. It passed the Senate, and Corlett, fearing that it would be lost in the Assembly, withdrew it.

L. H.

## Should Name Commissioner at Once.

SPECIAL CORRESPONDENCE.

NOW that Governor Pardee has finished with the Legislature and can put his hand to other work, he should take up the matter of the selection of two Commissioners to the coming Louisiana Purchase Exposition, to be held at St. Louis next year. There is a vast amount of preliminary work to be done in order to show the wonderful resources of California.

The appropriation measure requires the appointment of a Commissioner from Northern and one from Southern California, but there need be no delay on the Governor's part, as he has the names of men who are not only thoroughly qualified for the position, but who are exceptionally well recommended. It is to be hoped the Governor will see this matter in the proper light and lose no time in acting.

There are several candidates for the important position of Commissioner to the Exposition, among them being J. A. Filcher, manager of the State Board of Trade Exhibit at the Ferry Building, Frank Wiggin of Los Angeles, and Editor De Young of the San Francisco *Chronicle*. All three men are competent, but as there are only two to be appointed, there will probably be a lively scramble for the appointment from the northern part of the State. In the south, Mr. Wiggin seems to have the field to himself. De Young has recognized executive ability, but Filcher has had the wide practical experience as manager of exhibits, not only of the State Board of Trade, but at the Paris Exposition and that at Buffalo. He is also entitled to the credit for the success of the splendid Thanksgiving exhibit of Northern California in the nave of the Ferry Building last November.

So far, we have heard of but two candidates for the position of manager of the wine exhibit; namely, Benjamin P. Barker, for many years general manager of the Olivina vineyards and W. H. McNeil, who was in charge of the viticultural exhibits during the latter administration of the State Board of Viticulture in the old quarters on Pine street, this City, and also of the California wine exhibits at the Columbian Exposition. Mr. McNeil is now a resident of St. Joseph, Mo. Mr. Barker is a highly competent man with good executive ability, and is certainly well qualified for this important position. He is backed by the best men in both the viticultural and trade departments of the industry, and we feel assured that if Mr. Barker receives the appointment, that the difficult work of properly handling the big exhibit will be satisfactorily handled.

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F. C. Birch, the well-known Civil Engineer and manufacturer of wine-making machinery, has issued three circulars, which will be of particular interest to the makers of wine. One relates to his well-known "Must Pump," which is conceded to be the best manufactured, another refers to his crusher, which is given the same rating, and the third to his improved raisin-cutter and his pipe system for delivering of must; also descriptive of grape elevators. Mr. Birch gives references embracing the most prominent institutions in the wine industry. Winemakers and others in need of machinery of this class will be consulting their own interests by getting in communication with Mr. Birch, whose offices are located at 519 Mission street.

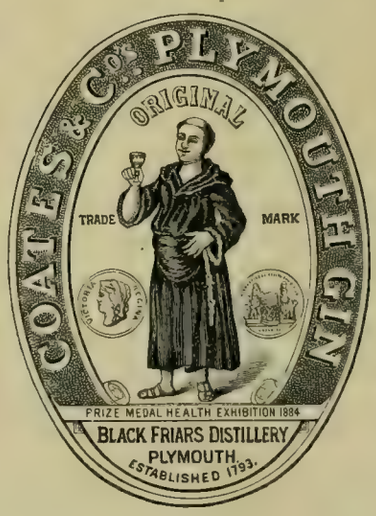

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## Italian-Swiss Colony Banquet.

WE are in receipt of a handsome souvenir menu card, which was a feature of the banquet given by the New York branch of the Italian-Swiss Colony, of which Mr. B. E. Severns is manager, to their salesmen and office employes. The feast was held at the Hotel Roversi on February 21st, too late for mention in the preceding issue of the REVIEW. The menu cards are works of art, containing views of the New York and San Francisco houses, the names of the officers of the company, East and West, and of the salesmen and travelers. The solids and liquids were all that could be desired and from the soup to the cafe noir the banqueters were faithful to the domestic products. The affair was greatly enjoyed by all present and messages of congratulation were received from the offices of the Italian-Swiss Colony at San Francisco. This idea of bringing the employes together in a social way and thereby showing appreciation of their labors, is a good one, and might well be adopted by many other concerns in the same line of business.

During the banquet the guests gave Manager Severns a very pleasant surprise in the shape of a beautiful gold watch. However, he was not too much surprised to express his heartiest thanks for the kindness of his subordinates.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.
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## Summer Session of the State University.

THE six weeks Summer Session of the University of California, for this year, will extend from June 25th to August 5th, and those interested would do well to write the Dean of the University for a pamphlet containing all particulars. Scholars recognized as leaders in their specialties will go to Berkeley for the next Summer session, from all the chief American Universities.

Among the members of the faculty from other American universities will be Professor George H. Palmer or Harvard for ethics, Professor James R. Angell of Chicago for psychology, Professor Paul Monroe of Columbia for educational methods, Professor Albert Bushnell Hart of Harvard for history, Professor Charles E. Bennett of Cornell for Latin, Professor George R. Carpenter of Columbia and Professor Robert Herrick of Chicago for English, Professor Charles Palache of Harvard for mineralogy, and Professor Benjamin P. Bourland of Western Reserve University for French. Among the men from the permanent faculty will be Professors H. Morse Stephens, Adolph C. Miller, H. K. Schilling, Irving Stringham and E. J. Wickson.

These Summer sessions at the University have been highly successful and have accomplished a great and good work. The attendance last Summer was larger than that of any of the Eastern Universities.

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## Cheering and Interesting News.

THE report made to the directors of the California Wine Association at their recent annual meeting by President Percy T. Morgan, was not only highly gratifying to the stockholders, but cheering news to the viticulturists of California. The following excerpts from the report will be read with interest by all concerned in the industry and trade:

Favorable conditions have been maintained in the California wine trade for the past year, and the business has realized a fair profit on the turn-over.

The vintage of 1902 is a memorable one from the fact that an enormous yield was coupled with the maintenance of a price for grapes which has seldom if ever before been equaled.

The wineries owned, allied with or controlled by your association made two-thirds of all the wine produced in the State during the vintage of 1902.

The policy of your management is to encourage grape-growers to feel that they have a friend and partner in the Wine Merchant who is willing to share with them whatever prosperity the business affords. With this in view prices were paid for grapes during the vintage which caused the larger part of the profit which has hitherto been derived from wine-making to inure to the growers. This policy should meet the approval of all well-wishers of the industry, for unless grape-growing is remunerative the business would languish and there would be no incentive to plant the new acreage necessary to offset damage by phylloxera, and to supply the increasing demand for dry wines.

The vineyardists in their struggle with vine diseases and water and soil conditions have felt the pinch of low prices more than any others engaged in the trade, for while Wine Merchants and Dealers have been able to accommodate their business to fluctuations in the value of the product the grape-growers, from the permanent and inelastic nature of their investment, have been compelled to bear the brunt of any vicissitudes through which the industry has passed.

That the vineyardists have reaped great benefits from the concentration of the wine business is evidenced by the fact that while no increase has been made in the wholesale price list for wines since just subsequent to the vintage of 1900—or more than two years ago—the price of grapes per ton has been increased in some localities nearly fifty per cent within the same period.

To such a reasonable prosperity, therefore, of the vineyardists as is consistent with the safety of its own invested capital the efforts of this association have been directed. Wineries in convenient localities have been provided and extremely remunerative prices paid for grapes.

Should the grape-grower prefer to take the risks of wine-making, he then of course enters the speculative field, and must be subject to all the fluctuations and uncertainties surrounding the mercantile end of the business, for when this association has provided the grower with a fair market for his grapes its responsibility must cease.

During the year many large and valuable wine-making contracts were entered into by your association, and several vineyards with their wineries were acquired under lease.

The Great Western Vineyards, one of your constituent companies, last year planted a large acreage in Fresno County, and secured a fine stand of young vines.

The statement of earnings and expenses shows an improvement over the previous year both in volume of business and in the lessened percentage of operating expenses to gross receipts.

The stock of wine and brandy now on hand is the heaviest ever carried by your association, and this, coupled with its excellent quality, is a matter for extreme gratification to your directors, being a guarantee for the stability of the business. While its acquisition has necessitated a considerable increase in current liabilities (which, however, has been considerably reduced since the first of the year), the low average inventory value at which the wines are carried as compared with the market quotations for wines remaining in growers or wine-makers' hands should render this investment entirely safe as well as profitable.

## Mildew and Fertilizers.

THE following, which is extracted from a report from a Wisconsin experimental station, will be read with interest by grape-growers and wine men:

"Various theories have been suggested as to the action of sulphur in preventing the growth of the powdery mildew, *Oidium tuckeri,* upon the grape. The efficiency of this fungicide has been attributed to mechanical, physical and chemical action. All of these theories have been stated and reviewed at some length by an European investigator, K. Windisch, the author seeming to adhere to the theory of chemical action, although his experiments were not satisfactory and are to be repeated.

Investigations were carried on upon various kinds of sulphur, in which the questions of fineness and purity were examined and the different methods of determining these factors are described. The different kinds of sulphur found upon the market were studied, and comparisons are drawn between the efficiency of ground, sublimed and precipitated sulphur.

The author claims that nearly all investigators agree that ground sulphur is more efficient than the flowers of sulphur in preventing grape mildew. Analyses are reported of a number of trade preparations that are recommended for use as substitutes for sulphur. In nearly all of them sulphur was found to be the most abundant constituent, lime, gypsum, etc., often being added to make bulk.

In a treatise by a French experimentalist, L. Degrully, analyses of several classes of wine are given, with especial reference to the quantities of phosphoric acid and potash contained in them. There seems to be a close relationship existing between quality and phosphoric acid content, the best wines having the highest amount of phosphoric acid and the poorest wines the least.

## The Whisky Crop.

FROM the operations of the distilleries at the present time, we might infer that the production of 1903 will be heavier than that of 1902, but, as a matter of fact, the production up to the present time, for the season, is said to be one-half million gallons short, as compared with the same period of last year. Our distillers have all had considerable trouble in getting supplies, such as grain, coal, etc., but it looks now as if the railroad companies are in shape to furnish these supplies more promptly.—*Louisville Bulletin,* March 1.

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, March 22.—They are not saying very much, but it is understood the retail liquor dealers of Los Angeles are content to pay the new $60 a month license so long as the same tax may be imposed upon their formidable and heretofore favored competitors, the druggists. But the druggists are roaring. They swear by the great horn spoon that they will yet defeat the City Council's efforts to equalize the liquor tax, and will test the ordinance in the courts. Wholesale liquor dealers have better reason to feel aggrieved because they, too, are required to pay the same tax as the retailer and the druggist, and the restaurant man who sells wine and beer. While a number of the big wholesalers say their chief objection is the fact that no tax is imposed on the visiting agents of concerns in other cities, and who consequently have an advantage, it is a fact that many smaller dealers feel that the license is almost prohibitive and if enforced will drive them out of business. Plainly enough the new ordinance that was adopted just a little too late to be reported in this letter last month is full of inequalities. The drug store tax was put up to reach the many little concerns that have been put upon so many corners in districts outside the limits where saloons are permitted, for the sole purpose of catching the whisky trade. These little drugstores are rivals of the retail liquor dealers, and heretofore have escaped with only a nominal license.

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Charles Zinkand, of San Francisco, is welcomed in the ranks of the Los Angeles caterers. Not satisfied with preparing to open in the new Chamber of Commerce a restaurant that will excel anything in the West, he has purchased the Imperial, and is said to have his eye on other properties in the same line.

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Litigation involving the Los Angeles Brewing Company has resulted in a divided victory. President P. Max Kuehnrich is not satisfied with the verdict, though it leaves him in control of the brewery, and says he will carry the case to the Supreme Court.

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A bold highwayman robbed R. M. Armour in his saloon the night of March 7. Armour looked into the barrel of the robber's gun and gave up like a little man. He was not prepared to die to save a measly $30.

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Keepers of social clubs and a few wholesale liquor men were victimized by P. T. Tanner, formerly of Pomona, who collected a fund with which to fight the county ordinance against the clubs. He is said to have gone to Mexico with the cash.

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Saloon men seem to be marked as victims of the festive hold-up man as well as for the City Council. T. W. Gossard, who has a saloon at the corner of Eighth and Olive streets, was held up by a bold robber the night of March 11th, and robbed of all the cash in the register. The bartender and two customers were in the place with Gossard, but when the robber said "hands up" they all complied.

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Charles McCurdy, a well-known barkeeper, for seven years with Dan Jerrue, dropped dead of heart disease in his lodgings in Spring street, the 16th, and was buried the 18th. He leaves a wife and a son. Charlie McCurdy was almost as well known in Sacramento as in Los Angeles, for he made a practice of going to the Capital City when the Legislature met and served the patrons of the Capital Hotel bar.

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Proprietors of the social clubs in the country are asking the Supervisors to issue to them restaurant liquor licenses to take the place of the social club privileges which have been taken away by ordinance.

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L. Simons, who lost his saloon license in Pico Heights for being caught at violating the Sunday closing ordinance reopened the place as an incorporated club. Now the police have raided his place and taken all his stock because the residents of the region objected to his presence among them.

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Local restaurant keepers are divided in their opinion of the new $60 monthly license imposed on them for the privilege of selling wines and liquors with meals. Some of the larger places are willing to pay in the hope that the license is big enough to drive the little fellows out of the business.

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Dan Jerrue will run a first-class cafe at Avalon, Catalina Island, this coming summer.

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Joseph Maier, of Maier & Zobelein, the brewers, will go to Europe for six months in hopes of regaining his health. He will be accompanied by his family.

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The well known BERTH FAMILY ORCHESTRA plays from 1: to 2 at noon; from 6 to 7:30 evenings, and from 8 to 12 nightly.
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# Along The Line

## Jesse Moore Whiskies Praised.

JESSE MOORE whiskies have been recognized as among the very finest of Kentucky whiskies since 1853. The present company was formed by consolidation in 1896. There is high authority for the statement that a good name is better than riches, and the truth of this statement was never better illustrated than in the case of Jesse Moore whiskies, which retain and perpetuate in an ever increasing ratio the good reputation which Mr. Jesse Moore made for them, and which his successors holding on to his name have been studiously careful to preserve by keeping up the quality as well as the name he gave them.

Mr. Jesse Moore in his lifetime cultivated the Pacific Coast trade assiduously, and in San Francisco and in all the towns of the Pacific Slope the Jesse Moore brand of whiskies has long been a prime favorite while the Western trade is very large—in fact, so large that the company makes its headquarters there, the home trade, as we may call that, having its center in Louisville, has not been in the slightest neglected, and steadily maintains its old time large proportions.—*Mida's Magazine.*

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Tommy Walsh of 733 Market street feels aggrieved that Carrie Nation did not call upon him while in the City. He says he was all ready to give her a nice reception. To prove the statement, he points to a robust brand new axe hanging upon the wall ready for use. We do not know to what use Mr. Walsh intended the axe should be put. In reply to a question in reference to this matter, he merely stated that if Carrie called, she would "get the axe." The reader can draw his own conclusions. The firm name has been changed. Whereas, heretofore, it has been many years Thos. J. Walsh & Co., the sign now reads plain Thos. Walsh. Mr. Walsh reports business all that could be expected.

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Duncan Nicol, proprietor of the Bank Exchange Saloon, 636 Montgomery street, reports that notwithstanding the quiet season of the year, and the surrounding competition, his business is quite satisfactory. A reason for this may be found in the fact that Mr. Nicol caters to a first-class trade only, who require a high grade of wines and liquors. This, coupled with a tasty hot lunch, served daily, cannot fail of appreciation. It is evidenced by the large number of people one meets there. The bar service is exceptional. In this, Mr. Nicol is ably assisted by genial Frank Keeley and Oscar Kians, whose skill as mixologists, and whose affable manners, have won for them a host of friends and in no small degree assisted in making the Bank Exchange a popular resort for gentlemen.

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Men who haggle over small things usually blink at great wrongs.

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It does not make heaven a fact to call earth a fiction.





JESSE MOORE A A

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SAN FRANCISCO, CAL.

# Along The Line

## Around the Moulin a Vent.

EDITOR REVIEW:

Dear Sir: In your valuable paper for the month of February, I read a very interesting article entitled "Dijon, The Home of Burgundy." It was doubly interesting to me, for I came from quite near there, so am able to say a few words about the surrounding country, called the Maconais, which is also a very important district. You are probably aware that the wines therefrom are world-renowned.

My father was once the owner of some of the richest vineyards, among them the Moulin a Vent & Craquelin. You have no doubt heard of the Moulin a Vent, which is situated on a hill on which stands an old Dutch windmill, from which the vineyard derives its name. Below are many acres of land producing the famous grapes. To the right is the Craquelin, and below that are vineyards that produce some of the best wines in that country. Still further down commences the Banjolais, which is also famous.

The Moulin a Vent has a very rich soil, which was originally rocky, but which has been enriched for years with some of the best fertilizer possible, costing a great deal of money. The vines are small, but the grapes are very sweet, and they receive the best of care by men who know nothing else but viticulture.

The Craquelin has a history. It has been owned by many rich titled families, and so it was when my father bought it, at a very high figure. The soil is of a reddish color and is sheltered so that it gets full benefit of the sun and no wind.

The Moulin a Vent and the Craquelin occupy the best part of that province. In some parts the Muscat has been cultivated and I have never seen any grape in this country to equal it. Most of the large vineyards have distilleries where the grapes, after being pressed, make a very fine "eau de viede Marc."

I well remember when all the vineyards were in full bloom, up to 1880, which was about the time the phylloxera made its appearance. My father spared no expense trying to find an engrais to kill this dreadful disease of the vine. He spent many thousands of dollars, but failed to discover a cure. The French Government has a large standing reward for the one who can find a remedy for such. In the years following that period it could be noticed that the leaves would turn a reddish brown and the product of grapes was very much less. The American plant was favored and was grafted to the others.

These wines were sold through Belgium, Germany and Switzerland at very high figures. It was through these trials that my father heard of this great country and decided to extend his business here on a very large scale, so he made a pleasure trip and formed the acquaintance of Mr. Henrotin, the Belgian Consul, and banker, of Chicago, who advised him to bring his famous wines here. My father, being overwhelmed at the prospect, did not hesitate to go back to France and sell his vineyards and ship all the wine he could gather, which filled two ships. These precious cargoes arrived in Chicago in 1885. The duty at Custom House was $52,000.

It may be well at this time, and very interesting to your readers to speak of the custom of grape-picking. The pickers are called montaniard, which means mountaineers. At the time of grape-picking, which is the last of September and all of October, they come from the mountains in bands of forty and fifty, each having an overseer. It is very interesting to see the villages at this time. They reserve a space on the plaza, where they gather as early as 4 o'clock in the morning and wait for some owner of a vineyard to come and hire them for the season. The bands include men, women and children, my father having employed as many as 300 at a time. The wages amount to 20 and 30 cents per day and found. The day's work is twelve hours, from 6 A. M. to 6 P. M. After working all day, they enjoy themselves by singing, playing and dancing, often until 10 o'clock, when they retire to a loft to sleep on straw, and so on, until the season is over.

Yours truly,

LOUIS FONTANEL.

SAN FRANCISCO, March 24, 1903.

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"You ought to call this the volcano cigar," said the patron looking critically at the cheroot. "Might be a good name," assented the dealer. "You bet it would. Why, all the survivors will be wanting to brag about how they escaped it."

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The greatest fault of all is to be conscious of the fault

---

The vision of God gives right views of all things.





**Olympia Oyster Cocktails**

NOTICE:
WE ARE GOOD
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As a result of long and careful study, we are enabled to offer the **only Oyster Cocktail that will stand shipment and give perfect satisfaction.** Our Cocktails are processed in full four-ounce, hermetically sealed, white flint glass bottles, handsomely capped and labeled; one portion to the bottle. Packed in substantial cases, six or twelve dozen to the case, as ordered. We quote lots of six dozen and upwards at 85 cents per dozen, with a rebate of 15 cents per dozen upon return of empty bottles.

TERMS: All goods are shipped C. O. D. unless otherwise stipulated. When ordered by freight, the freight should be prepaid, and if possible the order should be sent through a wholesale liquor house.

**Olympia Oyster Cocktail Company** 1808 Ellis Street SAN FRANCISCO

# WHERE TO GET GOOD THINGS TO DRINK AND EAT



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**Brotherhood Extra Dry and Brut**

**No Better than the Best Imported.**

A true legitimate Champagne, recommended by connoisseurs and experts as worthy of a place on eve y gentleman's table.

If you would like to supply your patrons with a fine domestic champagne, something that you can feel assured will give satisfaction, write the

**BROTHERHOOD WINE CO.**

**Spring and Washington Streets** NEW YORK, N. Y.

EDWARD R. EMERSON, President

*Merchants' Lunch* OPEN ALL NIGHT

**Mint Exchange**

*J. H. PEIN*
*Proprietor*

*S. E. Corner*
*Fifth and Market Sts.*
*San Francisco, Cal.*

House Founded 1853

**Bank Exchange**

**South-East Cor. Montgomery and Washington Sts.**

IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

DUNCAN NICOL

**Arraks Sewdish Punsch**

Gold Mdal, London, 1884
Antwrp, 1885

**C. A. LINDGREN & CO.**
**Stockholm**

**SIMON LEVY & CO., Agents for the Pacific Coast**
SAN FRANCISCO, CALIFORNIA

**All Leading Brands of Case Goods 10 Cents Straight.**

PHONE, MAIN 5855

GOLD DUST WHISKEY A SPECIALTY

**FRED. E. BRETT**

MERCANTILE LUNCH
From 11 a. m. to 2 p. m.

**310 Montgomery St. San Francisco**

Jno. G. Whelan

*Formerly of Ukiah Cal.* *Late Index Bar 326 Market Street, S. F.*

**WHELAN'S BAR AND CAFE**
**Front 226 Street**

Old Crow and Hermitage Straight Kentucky Whiskies served from the barrel for all drinks, mixed or plain. English Ale on draught.

TELEPHONE RED 2636 SAN FRANCISCO, CAL.

# Along The Line

## Successful Liquor Trade Drummers, No, 2.

IT is ever a matter of curiosity among the trade of the interior to know what manner of men represent the great wine and liquor houses of the City in the local field. Naturally, these are among the best salesmen in the entire trade. Some of them have grown gray in the service, but the majority are young, active and zealous, whose grand ambition in life is to turn in fat order books, the losses on which are represented by a cipher.

Among the best known and most popular men in this line is the subject of this sketch, "Charlie" Hildebrecht, better known to the trade and to his friends as "Hilde." He is of the younger generation and a splendid specimen



of physical manhood, 27 years of age, and standing six feet two and three-quarters inches in his stockings. "Hilde" is city salesman for William Wolff & Co., with which house he has been for four years. His specialties are Moet & Chandon White Seal Champagne and the Old Government Whiskey, for which William Wolff & Co. are Pacific Coast Agents. Mr. Hildebrecht has his individual methods of doing business and it is unnecessary to say that they are successful—otherwise he would not be occupying the important position he now holds. He is very active and very earnest in his work. He handles his patrons, or prospective customers, in a quiet way, and has the inherent power of readily convincing the other fellow that his goods are just what they are represented to be. Hilde's motto, to which he steadfastly adheres, is "Good Square Treatment, Backed Up by the Goods." He was born in Ohio, but has been in San Francisco since he was a child of one year. On account of his genial, whole-souled personality and kindliness of heart, he has a very large circle of friends for a man of his years. He is also very well acquainted with the trade of the City.

"Hilde" is a good model for young men who are entering the trade in capacity of outside salesmen. His success is assured, because he has ability, ambition, splendid health and good habits. Such a combination is bound to win anywhere. That is why we say that other young men would do well to imitate him.

We present herewith an excellent likeness of the young man.

---

Rusconi & Fisher are doing a rushing business just now. Mr. Fisher says their trade is greater at this time than ever before within their history. This applies to both their retail and wholesale departments. The Kennel Club Bourbon and Rye Whiskies, for which they are Sole Agents on the Pacific Coast, have now thoroughly established themselves in high public favor. The demand for these goods is rapidly increasing, so much so that Messrs. Rusconi & Fisher have been obliged to put out another traveler. This they have done in the person of "Harry" Johnson, who is one of the most popular drummers on the road. We wish him great success with the "Kennel Club."

L. Levy Co.
TOURIST OUTFITTERS
Commercial Travelers

Trunks and Sample Cases A Specialty
Trunks, Bags and Suit Cases
134-136 ELLIS STREET
Corner Mason Street SAN FRANCISCO, CAL.

WILLOW SPRINGS DISTILLERY
OMAHA
DISTILLERS FROM GRAIN OF
GOLDEN SHEAF PURE RYE
AND SOUR MASH BOURBON
"STANDARD" SWEET MASH BOURBON
ILER'S { PURE MALT WHISKEY AND EAGLE GIN
DAILY CAPACITY 13000 GALLONS.
WAREHOUSE CAPACITY 20000 BBLS.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

TWOMEY & MIHOLOVICH
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

Hotel Montrio
Russian River Station
Sportsmen's Ideal Resort
*Black Bass Fishing* *Deer Hunting* *Fine Cuisine* *Bathing, Boating*
CHAS. F. CARR, Proprietor

GUS MASSEY HENRY DUNLAP
MASSEY'S
201 Powell Street, S. F.
MASSEY & DUNLAP, Proprietors. Telephone, Main 1584
HOT LUNCHES DAY AND NIGHT

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 SAN FRANCISCO, CAL.

Bar Cafe and Inn
DINING PARLORS
FINE DINNERS COOKED TO ORDER

THE WINONA
2950 Fulton Street
Cor. Sixth Avenue — SAN FRANCISCO
PHONE FELL 8186
McAllister, Sacramento, Jackson, Geary Streets Cars

WINES LIQUORS AND CIGARS
HARRY A. KEELER
L. H. PEDLAR
PROPRIETORS

# Along The Line

## A Good Old-Time House.

### JOHN SROUFE & CO.

THERE are comparatively few of the old-time importing and wholesale liquor firms of San Francisco in existence. Among these is that of John Sroufe & Co. The house is a lineal descendant of the early day firm of Loud, Hosmer & Co., who began business in 1850. It was succeeded in 1857 by Loud, Hosmer & Tilton, in 1862 by Snyder & Reed, in 1864 by Hosmer, Goewey & Co., in 1875 by Sroufe & McCrum and in 1890 by the present administration. Throughout these various changes of proprietorship, the business has been uniformly successful, and it can be very properly said of the present managers and members of the firm that they are "worthy sons of noble sires." They retain a good proportion of the trade established by their predecessors, and have the confidence of dealers in general throughout the Pacific Coast. Since the establishment of the house but one move has been made, that being from 411 Front street to the present spacious quarters at 208-210 Market street.

Kaufmann & Campbell of the Eagle, O'Farrell and Mason street, are enjoying their good regular business, notwithstanding the fact that Mr. Kaufmann has been very much indisposed for some time. He went for an outing during the month and returned feeling somewhat improved, but later had a slight attack of paralysis on one side. However, his many friends will be glad to know that the stroke is not considered serious. We trust that Charley will recover his old-time form, because he is too good a fellow to be knocked out of the game at his time of life.

---

The Manhattan Hotel, conducted by Frederick L. Skaggs, at Market, Fell and Polk streets, is one of the best appointed hotels in San Francisco. It is now conducted on the European plan, prices for rooms ranging from 75 cents a day upwards. The dining and grill rooms are on the fifth floor and the service is first class in every particular. The grill room is conducted on the same lines as those of the more pretentious downtown hotels, and it especially commends itself to ladies who are shopping or calling in that vicinity, and desire a dainty mid-day lunch. The bar is one of the finest in the City, and those who drop in either as patrons of the bar or guests of the hotel, will be pleased with the surroundings. Desirable location, unsurpassed cuisine, unequaled service and all modern conveniences are the attributes that go to make the Manhattan one of the most popular hotels in San Francisco.

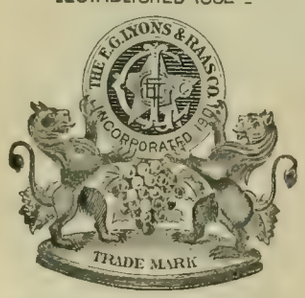

# The E. G. Lyons & Raas Co.

549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-




## PURE FRUIT BRANDIES
## PURE FRUIT SYRUPS

Pine Apple in Maraschino  Cherries in Maraschino

-ESTABLISHED 1852-




## OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .
Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



## ON THE DOWN-TOWN LINE.

SHUFFLE BOARD

GYMNASIUM ATTACHED
The White WINE HOUSE
McLACHLAN 114 SUTTER ST. PHONE MAIN 904

TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST.

SAN FRANCISCO, CAL.










AGENTS AND DISTRIBUTERS FOR

**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Another Big Enterprise Launched.

CASPER H. ROWE, of the firm of Fleischman & Co., of Cincinnati and New York, informs the REVIEW that he has secured satisfactory quarters for the future operations of his house in this City. The location is the corner of Battery and Oregon streets, the building having six stories and containing 36,000 square feet of floor space. One of the special advantages is that above the second story the building has light on all sides. Contracts for cooper work, coppersmith work, carpenter work and electrical plant have all been signed, and the big institution will soon be in full swing. Messrs. Fleischman & Company intend to engage largely in the manufacture of cherries in maraschino, the preservation of fine fruit syrups and cordials in all lines. This is in addition to their widely extended business as distillers. Mr. Rowe is greatly impressed with San Francisco of to-day and is enthusiastic as to its future.

"I notice remarkable changes since I was here three years ago," said Mr. Rowe, "and I expect to see still greater advancement in the next three years. San Francisco is the great natural distributing point and through its harbor must flow the mighty traffic between the Orient and this country. Our house knew of your great prosperity on the Coast, and feeling assured that the future has wonderful things in store for this Pacific Metropolis, we concluded we wanted to share some of the good times. I must confess," said Mr. Rowe, in conclusion, "that I have fallen deeply in love with your City."

The San Francisco branch will be under the management of John T. Earley, a graduate of the great Cincinnati house of Fleischman & Co. Mr. Earley is apparently a very young man for such responsibilities, but he understands the business from the basement to the attic, and we have no doubt of his success in this section, as he is not only thoroughly trained, but full of energy and enterprise.

Bob Kern, proprietor of the Bouquet Bar and Grill, on Market street, opposite the Palace, has met with splendid success in the short time in which he has been in business in the City. Mr. Kern and John Pein of the Mint Exchange, Market and Fifth streets, purchased the Bouquet Bar seventeen months ago at a good figure. Since that time the business has been more than trebled and a long term lease secured, making the place a highly valuable one. In the one year and five months Mr. Kern made enough money to buy out his partner, at his own price. The dissolution of partnership was purely a matter of business, and on the most friendly basis. Mr. Pein made a rich turn in a few months and Mr. Kern ditto, so they are both satisfied.

## War in Wild and Woolly San Rafael.

THE little city of San Rafael, Marin County, is in the throes of a tremendous contest over the liquor traffic. The cause of the war is the defi of the Good Govenment Club in putting up a regular municipal ticket, the platform of which embraces a pledge to increase the retail liquor license from $80.00 to $600.00 a year. This naturally put the liquor trade on the defensive and they have now nominated a ticket, the slogan of which is "No Change in the License." This movement of the liquor trade has brought another element into the field; who have also nominated a full ticket, their cry being "Moderate License." The result is that every prominent man in the place is on some one of the tickets as Candidate for City Councilman.

There are forty places in the City paying license and with the high license and moderate license people voting against each other, it would appear that the liquor dealers have a fair show to win the fight. If they are well organized they can accomplish much. This movement of the so-called Good Government Club is only another proof of the fact that the high license idea is taking root too rapidly for the good of the trade, all of which leads back to the old advice—organize.

The El Dorado Saloon, at the southwest corner of Sacramento and Montgomery streets, was opened on the 24th inst. The place is very tastily fitted up and the location an excellent one. J. J. Gray, the manager, announces that it is his intention to conduct a strictly first-class house and to carry all the leading brands of wines and liquors.

THE POST STREET TURKISH BATHS
AND HAMMAM
CLEAN — AND — GOOD
Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD
ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

CHARLES KAUFMANN
LAWRENCE CAMPBELL

## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .

## HARPER WHISKY

"On Every Tongue"

Scientifically distilled. Naturally aged. Best and Safest for all uses.

*SOLD BY ALL LEADING DEALERS*

*BERNHEIM BROS., Distillers*
*LOUISVILLE, KY.*

# ALONG THE LINE

## Pardee Needs Political Eye Doctor.

GOVERNOR PARDEE either has no future political ambition, or is a pinhead. He had the temerity to kill the bill known as the Anti-Injunction Bill. This measure was not only popular with the House and Senate, but was desired by the best class of people in the City, by reason of the fact that it strengthened the Charter and put in the hands of the Mayor the power which the Charter was supposed to give him. That is, the Charter says that the Mayor shall have the power to appoint and remove officials at his own discretion, and it made him responsible for the good conduct of the affairs of the City. That was Mayor Phelan's greatest plea in favor of the Charter during the campaign, because it placed the whole responsibility of good government upon the shoulders of the Chief Executive. Some people thought this was giving one man too much power, but enough of the voters thought well enough of the idea to pass the Instrument with a safe majority.

Now, it has been found that the Charter is a fraud in so far as this feature is concerned. The Mayor has the power to appoint, but, as has been shown in the case of the infamous "bubonic" Board of Health, he cannot remove occupants of the various offices at will or for cause. If ever a bunch of officials deserved to get kicked out of office, it is this selfsame Board of Health, but when the Mayor endeavors to remove them, they have only to go into Court and secure an injunction, and throw their political influence and technical abilities into play, to obtain postponements, etc., to the end of time. In other words, the main strength of the charter is thus destroyed.

The bill that Mr. Pardee assassinated was intended to make the Charter what the people voted it to be. However, our Eye Doctor Governor feared that the Superior Courts would not know enough of Constitutional law to enable them to protect themselves against this measure. Mr. Pardee's excuse for his killing of the bill was that he feared that it would deprive the Superior Courts of certain powers given them in the said Constitution.

To an ordinary citizen it would appear that, in view of the fact that it would devolve upon the Superior Courts to decide the constitutionality of this act, that Governor Pardee should have kept his hands off. He should have felt assured that the Courts would protect their own rights in the premises.

The Mayor most certainly ought to have the power to remove one or two of the Police Commissioners, who may now be expected to be more autocratic and unfair than ever.

There is one thing Mr. Pardee can be assured of, and that is that the liquor men not only of San Francisco, but of the State generally, will remember how he put himself out of the way to deprive the saloon men of their rights under the Constitution, in order to cater to some third-rate politicians and yellow journals.

From this neck of the woods, it looks as though Governor Pardee should have his eyesight and foresight cared for by a Political Optician, for he is not seeing straight.

---

L. Jockers, Secretary of the Napa and Sonoma Wine Company of this City, has gone on his regular Southern trip, which will include Los Angeles and Santa Barbara. His Company enjoys an excellent trade in that section of the State, particularly for their fine wines. A satisfactory feature of their business in Southern California is the fact that the demand for their goods steadily increases.




E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES ....

None genuine unless name of E. L. CHRISTIN is on label.

PHONE MINT 1326 FOR HAYES VALLEY DISTRICT

*Straight Goods a Specialty, Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

F. LABORY, PROPRIETOR

Golf Shirts

Spring is here and we will show an immense and elaborate assortment of elegant

Golf Shirts

From $1.00 Up.

Also a full line of special weight light Underwear.

ur Spring Neckwear is pretty Swell.

TELEPHONE MAIN 5600

Hansen & Elrick Co.

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods Our Specialty

Most Historical Saloon in San Francisco

Telephone Front 66

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange



Phone South 481 Vineyards, Napa County

RED SEAL WHISKEY

Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

1295 FOLSOM ST. San Francisco, Cal.

TELEPHONE MAIN 5325

Thos. J. Walsh & Co.

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

CHARLES SLITER, Formerly of Portland, Or.

GEORGE BIRDSALL

The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

PHONE BUSH 739

In the Wood

624 MARKET STREET

PHONE BUSH 40

JOHN J. KREISS

FORMERLY WITH JAMES GUNN

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST. COR. MERCHANT SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

American Plan

Good Goods and Good Service

MARKET, FELL and POLK STREETS San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# Along The Line

## Better Put On Your War Paint.

THE California Liquor Dealers' Association sent out during the month an invitation to the retail trade requesting them to subscribe $5.00 each toward the payment of the expenses of the second annual banquet of the Association, which is to take place on April 9th. The trade are informed that the $5.00 includes "wine," and they are informed that if they desire to be present on the festive occasion, they will please make the fact known.

From the standpoint of the practical observer, it would seem that there is no particular reason for this festive occasion among the retail liquor trade of San Francisco at the present time. On the other hand, they would better take a serious view of the outlook. They have been pretty well harassed by the police during the past year and their hopes of relief from these grinding conditions by means of legislation at the recent Legislature have been dashed; they have been turned down during the month as to the jurisdiction of the Commissioners, by the Superior Court in Bank, and they may safely gamble that the road they are to travel in the future will be much rockier than that they have passed over.

We do not desire to be presumptive or hypercritical, but we would modestly suggest that instead of having this festive feed at $5.00 per, the gentlemen interested would better assess themselves $5.00 apiece and put the same into a fund to employ able legal talent to carry to a finish the contest which involves the question as to the powers of the Police Commission. It is possible that the lower Court is mistaken in its view of these powers and that the higher Court would decide that a man, even if he be a saloonkeeper, has certain inalienable rights under the Constitution of this State, and that it is not within the power of the municipal corporation to deprive him of such rights by means of the Charter.

Such a course would decide the matter and put the liquor dealer in a place where he would know "where he was at," then he could trim his sails to the winds, whether they be fair or foul. The present attitude of the organization is very much like that of a ship without a rudder, and the sooner they get down to business and accomplish something the sooner the Association will gain the strength and respect to which it is entitled.

---

This is the season of the year when the average citizen is liable to lose his appetite, become bilious and yellow and miserable. One of the best and most agreeable methods of changing this condition is in the use of Ferro-Quina Bitters, for which D. P. Rossi, at 1400 Dupont street, this City, is General Agent. These bitters are not only a pleasant tonic, but are a fine appetizer, and act very satisfactorily upon a torpid liver. A wineglass full in a tumbler of mineral water taken on arising in the morning performs wonders. These bitters are for sale in all first-class saloons.

---

Sam Mount at 330 Bush street has been most pleasantly surprised at his success in his new location. Owing to his inability to renew the lease of his old place under the Russ House, where he was located for more than 13 years, he was compelled to vacate and go to his present quarters. From the start he has done a nice business, and the most gratifying feature is the fact that his trade grows steadily. There is good travel on that block in these days, and his close proximity to Kearny street gives him a part of the transient business on that great thoroughfare. Sam keeps the best goods in the market and serves all case goods at ten cents straight.

AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE
TRADE MARK
BOURBON

JOHN D. SIEBE
FR. C. SIEBE
J. F. PLAGEMANN

SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
S. E. Cor. Sacramento St. San Francisco, Cal.



Charles Dickens once said that "people look at things yet don't see them." Those who are interested in and fond of good music should see and hear the

JUSTLY CELEBRATED

Adam Schaaf Piano

FIRST-CLASS IN QUALITY
MODERATE IN PRICE
GUARANTEED FOR TEN YEAR
SOLD ON EASY PAYMENTS

W. STATHAM, Sole Agent
106 McAllister Street San Francisco, Ca

PIANOS TO RENT, AND EXPERT TUNING AND REPAIRING

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
NEIL LINDSAY



DEALERS IN
Fine Wines and Liquors
Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



## ROME HARRIS

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS

514 MONTGOMERY STREET
San Francisco

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

## Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,
550 Clay Street, near Montgomery
San Francisco.

# BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
CULMBACHER
PORTER

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# Along The Line

## The Trade Should Congratulate Themselves.

THE liquor trade of California have good cause to congratulate themselves over the fact that the Legislature adjourned, without having enacted any laws inimical to their interests. It was confidently expected last year that the enemies of the liquor traffic who have been very active for some time past, would make a strong effort to pass laws to restrict and harass the trade. However, it is evident that they were not prepared for the onslaught, and are waiting to gather their strength for the session of two years hence. The only adverse measure introduced, was a Senate bill calculated to restore to Boards of Supervisors the power to levy a license tax upon retail liquor houses in incorporated cities and towns. This bill was defeated in the Senate by a good majority.

Notwithstanding the easy time the trade have had at this Session, they should not be over-confident as to the future, but should go forward steadily and organize and devise plans for defense against the attacks of their enemies, which are sure to come.

"Dick" Perry, chief "white coat" in the retail department of the E. A. Kolb Co., Inc., is not only a star as a mixologist, but a pretty good punster. As a proof of the latter statement, we offer the following: The other day two gentlemen came in and one asked for Bourbon and the other for Rye. They were both acquainted with Perry and therefore had the full right to make a kick. The Bourbon man was satisfied, but the man who wanted Rye was not. He had poured out his liquor and tasted it, and put it down with the remark that he did not like it, and asked if he could change for something else. "Why, certainly," replied the obliging Perry, "I would give you anything in the house rather than see you make a Rye face." The pun made a hit and the gentleman at whom it was aimed felt it his duty to "set 'em up."

---

This is the season of the year when the angler gathers up his rod and creel and hies him into the country in quest of the festive trout. It is not everybody that likes the rough accommodations that are usually found in places where the fish is found. Parties who are looking for an ideal sportsman's resort, need go no further than the Russian River station. The hotel "Montrio," conducted by Charles F. Carr, has excellent accommodations, and in the season, trout fishing, black bass fishing, deer hunting, bathing and boating. The place is easy of access, and charges for accommodations are extremely moderate.


OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

BAR
STORE
OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

S. E. CORNER
5th and Bryant
Streets

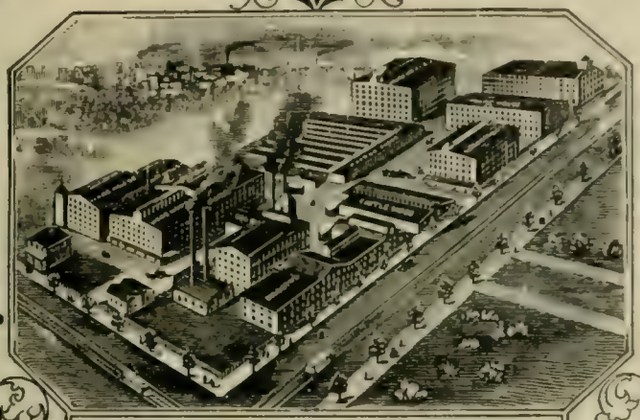
SAN FRANCISCO, CAL.

Telephone South 326

INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

STORAGE CAPACITY: 8,000,000 GALS.

DISTILLERIES Nº5 & 297. 5TH DISTRICT of KY

OFFICES:

NEW YORK, Gerken Bldg. cor. Chambers & West Broadway LOUISVILLE 28th St & Broadway.,
CHICAGO, 174 RANDOLPH ST. MAIN OFFICE.
to which all Business communications should be addressed

SUNNY BROOK DISTILLERY CO.

LOUISVILLE, KY.

---

SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

OWNERS OF

MT. DIABLO WINE CO., Clayton, Cal.
ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
JANOWITZ VINEYARD CO., Reedley, Fresno Co., Cal.
RIVERSIDE VINEYARD CO., Reedley, Fresno Co., Cal.
OROSI VINEYARD CO., Orosi, Tulare Co., Cal.

CONTROLLERS

HOME COMFORT OLD BOURBON WHISKEY
CUSTER'S RESERVE BOURBON WHISKEY
GOLDEN PHEASANT CLUB OLD WHISKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

# ALONG THE LINE

Tom Ferguson of 719 Market street was up from his oil wells for a few hours during the month. He was bronzed and rugged and full of business, also of enthusiasm over the splendid outlook for his company's holdings in Northern Santa Barbara County. A pump plant has just been installed, and the Southern Pacific Company has recently taken a lease of 200 acres of the Ferguson Company's lands, for the purpose of sinking wells. The big gusher that was struck a couple of weeks ago is in the same district. This particular section is declared by all competent experts to be the most valuable of any yet discovered in the State. Tom is in a position to make a fortune in a very short time, and he has a host of friends who will be only too glad to hear of his success.

---

Competition has no effect upon the excellent business done by Tevendale & Lindsay at 536 Sacramento street. The place is known all over the City as the "Scotchman's," and well it may be, as it is owned by two of the best known Scots in the City, and is the headquarters for not only the Scotchmen of San Francisco, but seafaring men of that birth. Here one finds the best of wines, liquors and imported ales, and he is often given the pleasure of imbibing his liquor to the tune of the bag-pipes. The place has a reputation for a special whiskey cocktail, known as "Lindsay's Patent." It is a mystery concoction, but is deliciously flavored and blended and a grand appetizer, worth going a long way to partake of.

---

John G. Whelan, of Whelan's Bar and Cafe, 226 Front street, is doing a prosperous business and enjoying the best line of trade there is in the wholesale district. His patronage is well deserved, for various reasons. He is a man of a fine personality and popular among all who know him. In addition to this, he carries a line of goods not excelled any place in San Francisco or elsewhere. His merchant's mid-day lunch was a success from the start.

---

P. W. Wobber of the Chronicle Bar always has the one reply to make as to queries regarding the state of business, and it is one that few houses in the city can make; namely, that his business seldom varies to any extent whatever. It is a steady "hurry" trade that keeps the men behind the bar always busy. Mr. Wobber has the valuable faculty of knowing not only how to secure business, but how to hold it.

---

Messrs. Twomey & Miholovich, 22 Montgomery street, report business good. The Yellowstone Bar for a number of years has not known what quiet times consisted of. It is one of the busiest bars in the city, and enjoys the very highest class of patronage. Its location, so near to all the principal hotels, gives the place a fine transient trade, all of which is deserved.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# E. A. Kolb Co., Inc.

LEMP ST. LOUIS

We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER CANTEEN AND

419

Bourbon and Rye Whiskies

SOLE AGENTS FOR

Litthauer & Caroni Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette Rye

PURE AND MELLOW

A PERFECT WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



TRADE MARK

OFFICE AND VAULTS:

417-419 Montgomery St.
San Francisco, Cal.
Telephone Main 5096

# SWEET WINE PRODUCTION

| FIRST DISTRICT—Month of February, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 238 | 41,109.5 |
| Brandy withdrawn from special bonded warehouse for fortification | 395 | 39,824.5 |
| Brandy actually used for fortification | 253 | 23,423.5 |
| | | Wine Gals. |
| Port produced | | 4,430.95 |
| Sherry produced | | 351,071.53 |
| Angelica produced | | 954.44 |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in February, 1903 | | 356,456.92 |

| FOURTH DISTRICT—Month of February, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 115 | 13,403.7 |
| Brandy withdrawn from special bonded warehouse for fortification | | |
| Brandy actually used for fortification | 115 | 13,403.7 |
| | | Wine Gals. |
| Port produced | | 3,882.41 |
| Sherry produced | | 52,597.83 |
| Angelica produced | | |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in February, 1903 | | 56,480.24 |

# BRANDY PRODUCTION

FOURTH DISTRICT—Month of February, 1903.

| | Tax Gal. |
|---|---|
| Produced and bonded in this district | 25,655.6 |
| Transferred from distillery to special bonded warehouse, First District, California | 6,960.4 |
| Transferred from distillery to special bonded warehouse, Eastern District | 6,582.9 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 2,273.1 |
| Exported | |
| Tax-paid | 5,906.6 |
| Remaining in bond, February 28, 1903 | 385,533.4 |

FIRST DISTRICT—Month of February, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 59,905.3 |
| Received from distillery, Fourth District, California | 10,742.8 |
| " " special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 11,129.5 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 19,322.8 |
| Exported | 3,565.0 |
| Tax-paid | 36,950.9 |
| Remaining in bond February, 1903 | 1,322,561.4 |

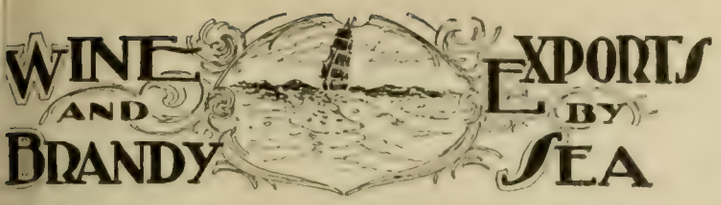



SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.




## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM FEB. 25, 1903, TO MAR. 25, 1903.

### TO NEW YORK.

| VESSEL. | DESTINATION. | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| t.Luckenb'k | .... | California Wine Association .. | .... | 178,850 |
| " | .... | Geo West & Son .... | .... | 25,000 |
| " | .... | Gundlach-Bundschu Co. | .... | 20 000 |
| " | .... | Fountain Grove Vyd Co. | .... | 27,600 |
| " | .... | Chaix & Bernard | .... | 7,550 |
| " | .... | Cal Wine and Brandy Co | .... | 9,000 |
| eru | .... | Luigi Corsiglia | .... | 300 |
| " | .... | A Debay & Son | .... | 100 |
| " | .... | Geo West & Son | .... | 5,000 |
| " | .... | California Wine Association | .... | 22,750 |
| " | .... | Lachman & Jacobi .. | .... | 15 636 |
| " | .... | Italian-Swiss Colony | .... | 12,750 |
| " | .... | C Schilling & Co | .... | 14,613 |
| " | .... | Lenormand Bros. | .... | 250 |
| " | .... | Jos. Fetz | .... | 51 |
| an Juan | .... | California Wine Association | .... | 31,000 |
| " | .... | Gundlach-Bundschu Co | .... | 8,500 |
| " | .... | Lachman & Jacobi | .... | 16 997 |
| " | .... | Cal Wine and Brandy Co | .... | 6,150 |
| " | .... | C Schilling & Co | .... | 16 343 |
| olon | .... | " | .... | 14,645 |
| " | .... | California Wine Association | .... | 43,700 |
| " | .... | Italian-Swiss Colony | .... | 11,750 |
| " | .... | Lachman & Jacobi | .... | 28,295 |
| " | .... | Gundlach-Bundschu Co | .... | 10,000 |
| " | .... | French-Amer Wine Co. | .... | 3,000 |
| Total. | .... | .... | .... | 529,830 |
| Value | .... | .... | .... | $190,486 |

### TO BRITISH COLUMBIA.

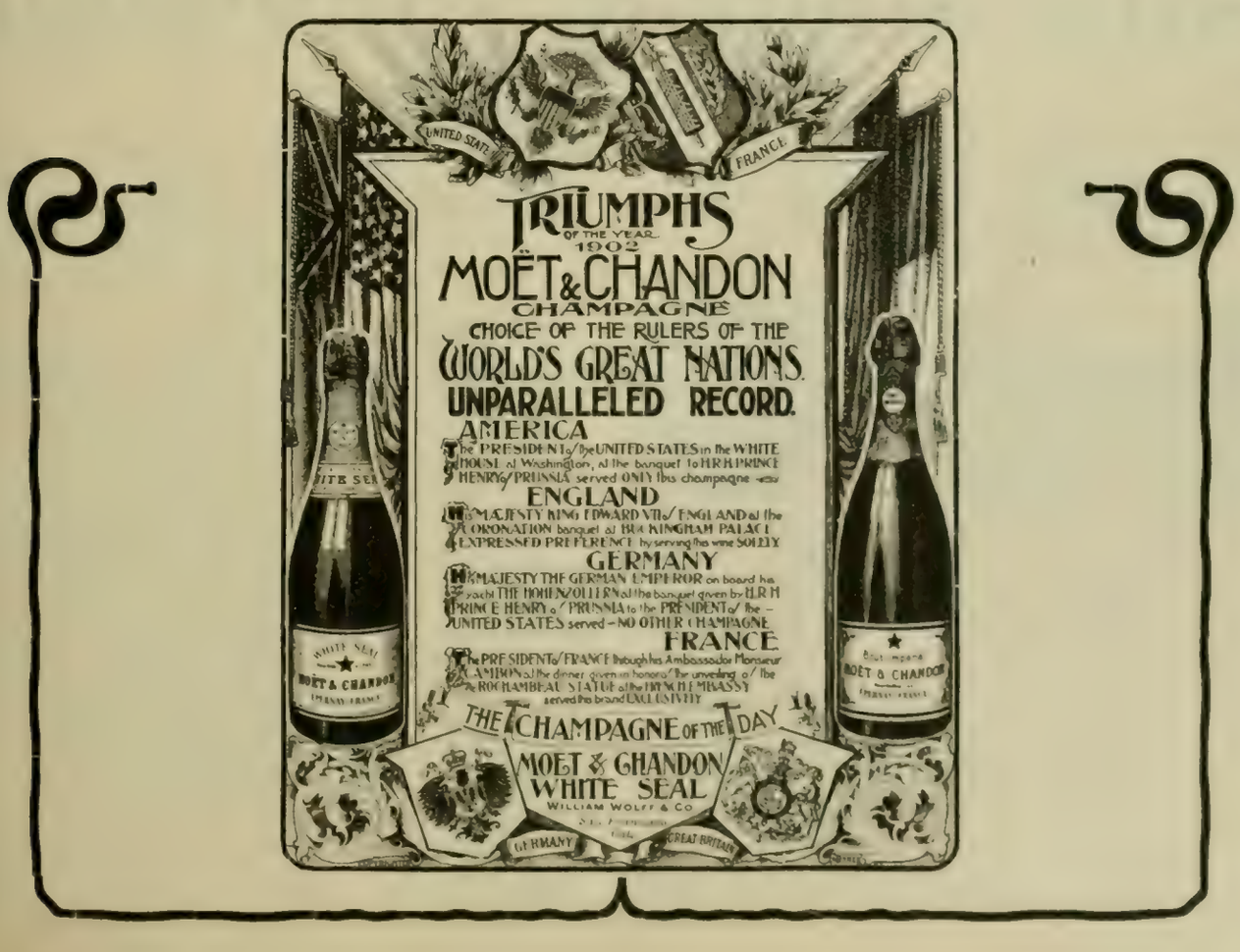
| | | | | |
|---|---|---|---|---|
| Queen | Vancouver | Farnsworth & Ruggles | .... | 50 |
| " | " | Schlesinger & Bender | .... | 216 |
| " | Victoria | " | .... | 275 |
| " | " | L Lerda | .... | 150 |
| " | " | Lachman & Jacobi | .... | 283 |
| Senator | " | Napa & Sonoma Wine Co | .... | 27 |
| " | Vancouver | J F Knief | .... | 52 |
| Puebla | " | Gaffney Dray Co | .... | 50 |
| " | " | Chas Meinecke & Co | .... | 396 |
| " | " | Farnsworth & Ruggles | .... | 50 |
| " | " | Lachman & Jacobi | .... | 817 |
| " | " | Italian Swiss Colony | 15 | .... |
| Queen | " | Wetmore, Bowen Co | 10 | .... |
| " | " | California Wine Association | .... | 30 |
| " | " | A Repsold & Co | .... | 150 |
| " | " | C M Mann Co | 5 | 52 |
| " | Nanaimo | " | .... | 132 |
| " | Westminster | " | .... | 157 |
| " | Victoria | Lachman & Jacobi | .... | 154 |
| Senator | Vancouver | California Wine Association | .... | 79 |
| Total | .... | .... | 30 | 3,047 |
| Value | .... | .... | .... | $1,529 |

### TO CHINA.

| | | | | |
|---|---|---|---|---|
| Nippon Maru | Hong Kong | California Wine Association | .... | 500 |
| " | " | S Foster & Co | .... | 184 |
| " | Port Arthur | Getz Bros. | .... | 379 |
| Siberia | Shanghai | S Foster & Co | .... | 616 |
| " | " | Italian-Swiss Colony | 16 | .... |
| " | Hong Kong | " | .... | 51 |
| " | Taingtan | Gundlach Bundschu Co | .... | 500 |
| " | " | Goldberg, Bowen Co. | 1 | .... |
| " | " | Lachman & Jacobi | .... | 1,035 |
| " | Tientsin | Fountain Grove Vyd | 13 | .... |
| " | Chinampo | Getz Bros. | .... | 60 |
| Coptic | Port Arthur | E G Lyons Co. | .... | 250 |
| Total | .... | .... | 30 | 3,565 |
| Value | .... | .... | .... | $1,396 |

### TO PHILIPPINE ISLANDS

| | | | | |
|---|---|---|---|---|
| Siberia | Manila | Pac Oriental Trading Co | 175 | .... |
| Coptic | " | E G Lyons & Co | .... | 150 |
| Total | .... | .... | 175 | 150 |
| Value | .... | .... | .... | $564 |



TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Lena Swosey | Altata | W Loaiza & Co | | 200 |
| " | " | Leo Metzger | | 41 |
| Peru | Acapulco | Cal'fornia Wine Association | | 360 |
| Totmes | San Benito | Crown Distilleries Co | 50 | |
| " | " | Italian-Swiss Colony | | 290 |
| " | " | B Frapolli & Co | | 60 |
| " | Salinas Cruz | Madera Vineyard Co | 24 | |
| Gen Banning | Mazatlan | W Loaiza & Co | | 400 |
| Total | | | 74 | 1,351 |
| Value | | | | $802 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Papeete | Hellman Bros & Co | | 307 |
| " | " | Gundlach-Bundschu Co | | 80 |
| " | Tahiti | " | | 321 |
| " | " | Italian-Swiss Colony | | 2,076 |
| " | Papeete | " | | 104 |
| " | " | French Amer Wine Co | | 102 |
| " | " | J Pinet & Co | | 154 |
| Total | | | | 3,144 |
| Value | | | | $1,027 |

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Peru | Acajutla | Gundlach-Bundschu Co | | 207 |
| " | Panama | California Wine Association | | 3,000 |
| San Juan | " | " | | 1,200 |
| " | " | L F Lastreto | | 245 |
| " | La Union | " | | 363 |
| " | Acajutla | " | | 122 |
| " | Punta Arenas | Otis McAllister | | 45 |
| " | " | E G Lyons & Raas Co | | 21 |
| " | La Union | Goldberg, Bowen & Co | 1 | |
| " | San J de Guat | C Schilling & Co | | 101 |
| " | La Union | Urioste & Co | | 616 |
| Colon | San J de Guate'la | Haslett Warehouse Co | | 30 |
| Totmes | La Union | C Schilling & Co | | 160 |
| " | Ocos | California Wine Association | | 500 |
| " | Champerico | " | | 300 |
| Total | | | 1 | 6,910 |
| Value | | | | $2,485 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Totmes | Lima | E G Lyons Co | 20 | |
| " | Bahia | California Wine Association | | 420 |
| " | Manta | " | | 730 |
| " | " | C Schilling & Co | | 459 |
| " | Guayaquil | " | | 605 |
| Total | | | 20 | 2,214 |
| Value | | | | $1,305 |

TO HAWAIIAN ISLANDS.

| | | | | |
|---|---|---|---|---|
| Nebraskan | Honolulu | | 5 | 3,615 |
| Alameda | " | | 2 | 610 |
| Archer | " | | | 268 |
| AnnieJohns'n | " | | | 927 |
| Santiago | Hilo | | | 1,400 |
| Wilder | Honolulu | | 1 | 549 |
| Diamond H'd | " | | | 782 |
| Nevadan | " | | | 1,705 |
| Sonoma | " | | 98 | 3,030 |
| H C Wright | Mahukona | | 1 | |
| Rosemond | Honolulu | | | 2,600 |
| W B Flint | Makaweli | | | 1,252 |
| Mohican | Honolulu | | | 880 |
| Alameda | " | | 26 | 870 |
| Total | | | 133 | 18,287 |
| Value | | | | $7,339 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Nippon Maru | Nagasaki | Getz Bros | | 18 |
| Siberia | Yokohama | B. Frapolli & Co | | 312 |
| " | Kobe | Mohns & Mohns | | 52 |
| Coptic | " | T Komada & Co | 15 | |
| " | Hiogo | California Wine Association | | 510 |
| " | Yokohama | Lyden Co | | 518 |
| Total | | | 15 | 1,410 |
| Value | | | | $570 |


# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

**212-214 MARKET ST., SAN FRANCISCO, CAL.**
Telephone Main 447

**216 N. MAIN ST., LOS ANGELES, CAL.**
Telephone Green 217

## PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).

E. & J BURKE'S***Irish and Garnkirk Scotch

DEWAR'S Old Highland Scotch Whisky.

KEYSTONE MONOGRAM Whisky.

BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.

ROYALTY HOLLAND Gin, in Wood.

ECHENAUER & CO'S Clarets and Sauternes.

A. HOUTMAN & CO'S Holland Gin.

LAWSON'S Liqueur Scotch Whisky.

GLENLIVET Scotch Whisky, in Wood.

JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.

MEINHOLD'S Anchor Brand New York Cider.

HENK WAUKESHA Mineral Water.

EVANS' INDIA Pale Ale.

SHERWOOD ROBIN HOOD, in wood & bottle

MACKENZIE & CO'S Spanish Sherries and Port.

E. & J. BURKE'S Nonpareil Old Tom Gin.

BURKE'S Hennessy Brandy and Dry Gin.

ROSS' Belfast Ginger Ale, Club Soda, Etc.

TRINIDAD BITTERS.

FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.

Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.

Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.

Re-Imported Whiskies.

### MISCELLANEOUS.

| | | | | | |
|---|---|---|---|---|---|
| iebla | Alaska | Ciocci & Lombardi | | | 10 |
| burla | Singapore | California Wine Association | | | 150 |
| noma | Aukland | Gundlach-Bundschu Co | | | 100 |
| " | Fanning Islands | P J Weniger & Co | | 2 | |
| " | Pago Pago | Goldberg Bowen & Co | | 5 | |
| nator | Alaska | F Cavagnaro | | 2 | |
| afiafi | Pago Pago | Geo A Moore | | | 20 |
| otmes | Hamburg | C Schilling & Co | | | 50 |
| " | " | Lachman & Jacobi | | | 10 |
| na Beg'nk'a | Liverpool | Gundlach-Bundschu Co | | | 100 |
| Total | | | | 9 | 1,020 |
| Value | | | | | $687 |

### EXPORTS OF BEER BY SEA.

From Feb. 25, to Mar. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS IN BLK |
|---|---|---|---|---|
| cher | Honolulu | | 30 | |
| braskan | " | | 191 | |
| ntiago | Hilo | | 65 | |
| ppon Maru | Port Arthur | S P Co | 720 | |
| " | Hong Kong | " | 120 | |
| amond H'd | Honolulu | | 150 | |
| n Juan | Buenaventura | Otis, McAllister & Co | 3 | |
| " | Amapala | Buffalo Brewing Co | 12 | |
| " | La Union | S F Breweries Ltd. | 4 | |
| vadan | Honolulu | | 215 | |
| noma | " | | 120 | |
| " | Sydney | S F Breweries Ltd | 6 | |
| " | Pago Pago | Goldberg, Bowen Co | 3 | |
| beria | Manila | S P Co | 135 | |
| " | Shanghai | " | 130 | |
| olon | Corinto | S F Breweries Ltd | 30 | |
| otmes | Esmeraldas | " | 2 | |
| " | Bahia | " | 5 | |
| afiafi | Pago Pago | Geo A Moore & Co | 2 | |
| C Wright | Mahukona | | 1 | |
| B Flint | Warmea | | 10 | |
| ptic | Hong Kong | S F Breweries Ltd | 50 | |
| " | Shanghai | S P Co | 125 | |
| ariposa | Tahiti | Enterprise Brewing Co | 1 | |
| " | " | S F Breweries Ltd | 7 | |
| " | " | Maillard & Schmeidel | 1 | |
| " | Papeete | Fredericksburg Btg Co | 2 | |
| " | " | Macondry & Co | 3 | |
| Total | | | 2,168 | |
| Value | | | | $19 762 |

### EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Feb 25, to Mar. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| rcher | Honolulu | | 65 cs liquors |
| " | " | | 1 bbl rum |
| G Wilder | " | | 53 cs gin |
| " | " | | 16 " liquors |
| ebraskan | " | | 10 bbls min water |
| ameda | " | | 1 cs min water |
| " | " | | 1 bbl alcohol |
| " | " | | 42 cs liquors |
| ppon Maru | Manila | S P Co | 100 bbls min water |
| " | Yokohama | Mattoon & Danglada | 3 cs champagne |
| " | " | " | 1 csk G Ale |
| nieJohns'n | Honolulu | | 18 cs liquors |
| H Marston | " | | 8 cs alcohol |
| n Juan | Punta Arenas | Crown Distilleries Co | 1 " " |
| " | La Union | L F Lastreto | 2 " cider |
| C Wright | Honolulu | | 1 " spirits |
| beria | Hong Kong | Crown Distilleries Co | 5 bbls liquors |
| " | Yokahama | " | 30 cs liquors |
| " | Chimulpo | Getz Bros | 2 bbls cider |
| ieen | Vancouver | Rothenberg Co | 25 cs B B brandy |
| noma | Pago Pago | L T Snow | 3 bbls cider |
| " | " | Goldberg, Bowen Co | 2 cs min water |
| " | Fanning Islands | P J Weniger & Co | 1 " champagne |
| " | " | " | 1 " gin |
| " | " | " | 1 " bitters |
| " | " | " | 1 " ale |
| olon | San Jose de G | Haslett Warehouse Co | 1 bbl gin |
| " | " | " | 1 " vermouth |
| afiafi | Pago Pago | Geo A Moore & Co | 5 " cider |
| vadan | Honolulu | | 5 " liquors |
| " | " | | 158 cs liquors |
| " | " | | 25 " vermouth |
| " | " | | 5 " bitters |
| semond | " | | 130 " min water |
| otmes | Salinas Cruz | E G Lyons Co | 42 " liquors |
| " | Lima | " | 6 " liquors |
| nator | Alaska | F Cavagnaro | 1 " champagne |
| ptic | Manila | E G Lyons Co | 186 " liquors |
| " | Port Arthur | " | 25 " liquors |
| " | Shanghai | " | 52 " liquors |
| " | Hong Kong | Chas Meinecke & Co | 10 " champagne |
| " | " | Mattoon & Danglada | 5 " champagne |
| " | " | " | 1 " min water |
| " | " | " | 2 " G ale |
| derick Dhu | Honolulu | | 25 " min water |
| ameda | " | | 1 bbl 11 cs alcohol |
| Total | | | 1,080 packages |
| Value | | | $7,462 |

### EXPORTS OF BRANDY BY SEA.

From Feb 25, to Mar 25, 1903.

| VESSEL | DESTINATION | SHIPPERS | CASES | GALLONS |
|---|---|---|---|---|
| J L Luckenbach | New York | California Wine Association | | 6,225 |
| Peru | " | C Schilling & Co | | 189 |
| " | | Lenormand Bros | | 27 |
| Puebla | Alaska | Ciocci & Lombardi | | 10 |
| San Juan | New York | C Schilling & Co | | 27 |
| Nevadan | Honolulu | | | 50 |
| Conon | New York | C. Schilling & Co | | 54 |
| Senator | Alaska | F Cavagnaro | | 16 |
| Coptic | Manila | E G Lyons Co | | 150 |
| Alameda | Honolulu | | 1 | |
| Total | | | 1 | 6,748 |
| Value | | | | $4,892 |

### EXPORTS OF WHISKY BY SEA.

From Feb. 25, 1903, to Mar. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Nebraskan | Honolulu | | 26 | |
| Alameda | " | | 54 | |
| AnnieJohns'n | " | | 25 | |
| Archer | " | | | 13 |
| Nippon Maru | Yokohama | Crown Distilleries Co | 5 | |
| S G Wilder | Honolulu | | 92 | 54 |
| Diamond H'd | " | | 100 | |
| San Juan | Acajutla | Crown Distilleries Co | | 82 |
| Helene | Honolulu | | | 3 000 |
| Nevadan | " | | 34 | 348 |
| Sonoma | " | | 6 | 1,302 |
| " | Fanning Islands | P J Weniger & Co | | 27 |
| Queen | Vancouver | Haslett Warehouse Co | | 207 |
| " | Juneau | Walter Distillery Co | | 5 |
| Colon | San Jose de G | Haslett Warehouse Co | | 85 |
| " | Panama | Sprunance, Stanley Co | 2 | |
| Senator | Alaska | F Cavagnaro | 13 | 16 |
| Totmes | Mollendo | Haslett Warehouse Co | 12 | |
| " | Ocos | Crown Distilleries Co | 32 | |
| " | Salinas Cruz | " | 45 | |
| " | " | E G Lyons Co | | 100 |
| " | Lima | " | 100 | |
| " | San Benito | " | 40 | |
| Rosemond | Honolulu | | | 573 |
| Coptic | Manila | E G Lyons & Co | | 150 |
| " | " | Haslett Warehouse Co | 20 | |
| Siafiafi | Pago Pago | Geo A Moore & Co | | 10 |
| Mariposa | Tahiti | Haslett Warehouse Co | 6 | |
| Total | | | 612 | 6 572 |
| Value | | | | $12,477 |







## IMPORTS OF WINES AND LIQUORS BY SEA.

MARCH, 1903.

FROM ANTWERP—Per "Wm. Mitchell."

| | | |
|---|---|---|
| 150 | cases gin | Jas de Fremery Co |
| 765 | " vermouth | A Vignier Co |
| 10 | casks wine | " |
| 40 | cases mineral water | Jas de Fremery Co |
| 445 | bbls whisky | Haslett Warehouse Co |

FROM LIVERPOOL—Per "Dunreggan."

| | | |
|---|---|---|
| 150 | cases whisky | Wm Wolff & Co |
| 495 | " stout | Order |
| 100 | " gin | " |
| 5 | " rum | " |
| 200 | " whisky | Macondry & Co |
| 1 | qr " | " |
| 7 | octvs " | " |
| 400 | cases " | Order |
| 50 | bbls ginger ale | Sherwood & Sherwood |
| 5 | " sarsaparilla | " |
| 3 | cases orange bitters | " |
| 25 | " apricot brandy | " |
| 10 | bbls ale | " |
| 25 | cases whisky | W H Campbell |
| 25 | " " | Catton, Bell & Co |
| 10 | octvs wine | Hellmann Bros & Co |
| 100 | bbls mineral water | Goldberg, Bowen Co |
| 200 | " ginger ale | Wm Wolff & Co |
| 10 | " sarsaparilla | " |
| 100 | " stout | D Nicholson |
| 50 | " beer | Forbes Bros |
| 175 | " " | Order |
| 5 | cases mineral water | " |
| 15 | octvs wine | " |
| 45 | bbls ginger ale | Goldberg, Bowen Co |

FROM HAMBURG—Per "Springbank."

| | | |
|---|---|---|
| 100 | bbls whisky | Naber, Alfs & Brune |
| 100 | " " | Spruance, Stanley & Co |
| 25 | " " | Haslett Warehouse Co |
| 304 | cases " | C W Craig & Co |
| 10 | casks " | " |
| 10 | qrs brandy | A Repsold & Co |
| 6 | casks " | John Yoost |

FROM LIVERPOOL—Per S. S. "Newport."

| | | |
|---|---|---|
| 18 | cases whisky | Sherwood & Sherwood |

FROM HAVRE.

| | | |
|---|---|---|
| 25 | cases champagne | Capt J Schmidt |
| 13 | bbls brandy | Jas de Fremery Co |

## Imports of Beer by Rail.

T W. COLLINS & CO. (Pabst's), 2 barrels draft, 120 half-barrels draft, 225 quarter-barrels draft, 600 casks bottled and 575 casks of tonic.

Braunschweiger & Co. (Van Blatz), 200 barrels bottled.

Hilbert Mercantile Company (A. B. C.), beer, 620 casks bottled; Manila, 1214 casks.

E. A. Kolb Company (Lemps), 275 barrels bottled.

A lovable man usually enjoys a high opinion of himself.

Acts of folly too often are put down as harmless eccentricities.

LASH'S BITTERS
TONIC · LAXATIVE




Pabst Blue Ribbon Beats the World

PABST MILWAUKEE TRADE MARK

Pabst Export Beer Is Famous



THOS. W. COLLINS & CO.

105 California Street
San Francisco, Cal.




General Agents
Telephone Grant 149

PABST MALT EXTRACT

"THE BEST TONIC" HAS NO EQUAL

## World's Fair Horticulture.

BY FREDERIC W. TAYLOR, CHIEF OF THE DEPARTMENT.

THE fruit growers and Horticultural Societies, both State and local, are taking great interest in the plans that are being made for the fruit exhibit in the Horticultural Building. The fact that there is to be practically twice as much space devoted to this exhibit at St. Louis as there has been at any former Exposition is encouraging news to them.

Many inquiries from individual fruit-growers and local Horticultural Societies concerning space for a fruit exhibit have been received by the Department of Horticulture, and it seems that a general statement of the method of securing space is of interest.

The space will be secured by an officer representing the State Commission of each State, and all exhibits of this character will be under the management of the State Commission unless there should be a State that does not have a Commission, in which case, some other arrangements will be made.

Fruit-growers in making an exhibit of fruits are assured that they will not lose their identity by an arrangement of this kind, for it will be required that all exhibits be plainly marked, showing the name of the grower and the locality where the fruit was produced. This will be of great value for an educational standpoint, as it will give all who are interested in studying fruits, definite information as to the locality where the fruit was produced.

Not only are visitors who are studying fruits helped by an arrangement of this kind, but practically all visitors are more interested in the exhibit when they know definitely the localities where all the fruits were grown.

It is important that fruit-growers everywhere begin at once to prepare to grow fruit for exhibit purposes. Sufficient plant food should be supplied to enable the trees to bear perfect specimens, and this should be followed throughout the season with the most thorough cultivation.

Thorough cultivation will hold the moisture in the soil which will be available for the use of the trees and plants in development of perfect specimens of fruits.

The thinning of fruit should not be neglected. This is an important consideration where it is desired to grow perfect specimens. In doing this work it is advisable to leave only such specimens as promise to be large and perfect, and also those that are not shaded by foliage.

States that are planning to exhibit must have a sufficient quantity of fruit in cold storage so that the space allotted to them will be entirely covered at the time of the opening of the Exposition, and in order that they may have a sufficient quantity in reserve in storage to keep the space covered until the 1904 crop of fruit is available.

A circular on cold storage of fruits will be sent out from the Department of Horticulture in good season giving the latest information obtainable concerning that subject.

It is intended that a collective exhibit of nursery stock from all sections of the world will be made in the Department of Horticulture of the Louisiana Purchase Exposition. This will afford a splendid opportunity for nurserymen, botanists and fruit-growers to study the individual varieties and types represented. From an educational standpoint, the value of such an exhibit will be appreciated by all interested in Horticulture.

It is also expected to have a collection of the newer varieties of grapes in bearing, especially those that have been produced by crossing. These will be planted the present spring so that they will be in bearing in 1904.

A collection of varieties of strawberries will be planted the present spring. These will be confined to the new varieties. A part of these will be new varieties that have been produced by a careful system of breeding for the purpose of obtaining varieties possessing certain characteristics.

In the Nursery exhibit, a collection of nursery trees affected with crown gall and other diseases as well as trees infected with woolly aphis will be made.

## Expenses of a Wine Agent.

HECTOR D. MACKENZIE, agent of a wine company in New York, was sued on a judgment for $258. He acknowledged that he received $12,000 a year salary, but declared that he had to spend most of it in pushing the business of the company he represented. "In fact," he said, "I am practically a tank into which I pour the wine in order to earn a living. Why, I know a wine agent who gets $40,000 a year. Between pushing the business and paying household expenses I haven't a cent."

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office, S. E. COR. MARKET & SECOND STS.

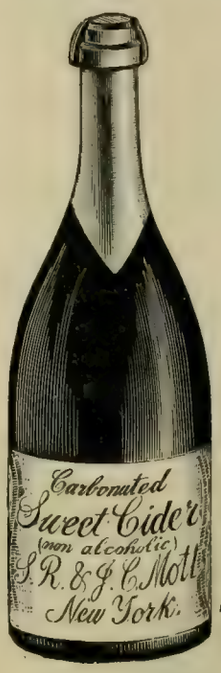
NEW YORK BRANCH, S. COR. WATTS & E. WASHINGTON STS.

## Champagne Graft.

INSTEAD of moderating, it seems that abuses multiply in the champagne trade. The matter has now grown so serious and got so close to the point where patience ceases to be a virtue, that houses engaged in the business feel like putting their heads together in an effort to break down some, at least, of the unwarranted and unjustifiable difficulties that beset them. One of the most glaring abuses, and possibly the one which most needs immediate adjustment, is the giving away of wine to ball and race track caterers and others for the doubtful "honor" of having the brand listed on a menu card, or in exchange for the gracious courtesy of being permitted to tack up a few signs about a race track bar. It is idle to look for the beginning of these evils, to trace their origin or to figure out who the architects of such troubles are. That they exist and should be stopped is now apparent to all. There seems to be an inclination in the trade to unify on some good plan that will at once deal a blow to this particular evil. Why it is that people engaged in the champagne trade should be expected to give away their goods for nothing any more than any other merchant is certainly an anomaly; but the argument stands good, that as long as the trade remains passive in the face of such abuses and fails to assert its independence by resenting these "hold-up" propositions, so long will there be people mean and grasping enough to avail themselves of the advantage which such an unbusinesslike state of affairs gives them. These people would be properly classified if designated as sharks or vampires; but unless all signs fail, they have had their day, and will in future have to pay for their champagne just as they do for their clothes or other requirements. Were it not for the seriousness of the situation, the demands which these people make upon the wine houses would make amusing reading, so varied are they in character and so fitly do they exhibit the virtues of cheek, gall, nerve or what you may. The really absurdly absurd feature of the game, and that which best signalizes its audacity, is that having been given so much wine for nothing, these people expect the salesmen of the various houses to come around and buy it.—*Bonforts.*


MOTT'S

CELEBRATED NEW YORK CIDER



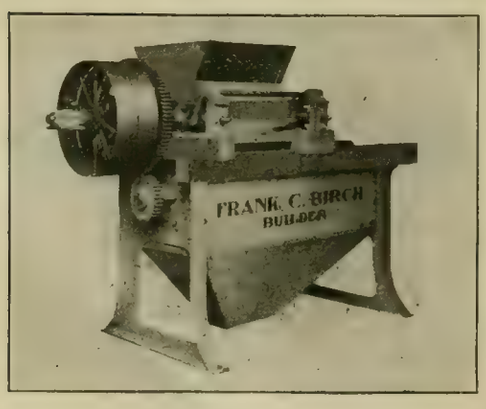

A Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.
AGENTS
105 California St., San Francisco

LASH'S BITTERS
TONIC LAXATIVE

Wine Making Machinery



CRUSHER

FRANK C. BIRCH

Mechanical and
Consulting Engineer

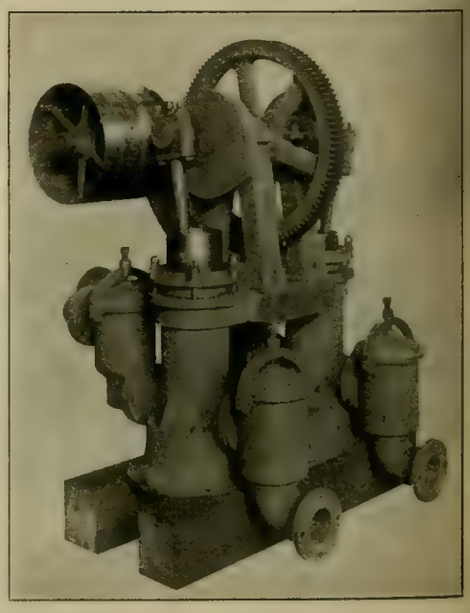
519 Mission Street, Merle Bldg., S. F.

Manufacturer of All Kinds of

WINE MAKING MACHINERY

Plans and Specifications Furnished
for Plants Complete.

References: California Wine Ass'n, Italian-Swiss Colony and others.


MUST PUMP




H. R. Meinecke, Pacific Coast Traveling Representative of W. W. Johnson & Co., Cincinnati, was in the City during the month on his regular tour of the Slope. Mr. Meinecke paid the REVIEW a call and had nothing but good news to report. He found Old McBreyer prospering in this territory and stated that it was meeting with exceptional success East of the Rockies. Mr. Meinecke returned home by way of Los Angeles, where his brand, as well as himself, have many friends.

Otto B. Schmieder, for many years proprietor of the To-Kalon Wine Company, at 1442 Market street, this City, has disposed of his business. He is now connected with the house of Hellman Bros. at 220 Market street, in the capacity of manager of the wine, liquor and importing departments. We feel assured that Mr. Schmieder will succeed in his management. He thoroughly understands his business, has good executive ability, a host of friends and is withal a gentleman. We congratulate Messrs. Hellman Bros. upon their good fortune in adding him to their staff.

J. C. Wunder, the well-known brewer of Wunder beer, paid a visit to Portland, Oregon, on a trip combining business with pleasure. He was accompanied by Mrs. Wunder. On his return he spent a couple of days in the City and then departed for Los Angeles on a business tour.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI.O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

Jones, Mundy & Co. of this City have been appointed agents for Overholt whiskey, bottled in bond. The same firm have handled the goods in bulk for many years.

John L. Koster, proprietor of the Mount Hamilton Vineyards and head of the California Barrel Company, has earned a well-deserved rest, and proposes to take it. On May 1st he will visit the old home of his ancestors in Germany and will be absent several months.

The To-Kalon Wine Company at 1442 Market street, conducted for many years by Otto Schmieder, has been purchased by Nat Hanley & Son.

Henry Van Bergen, formerly Treasurer of the California Wine Association, returned during the month from an extended European trip. Mr. Van Bergen went for recreation and returned looking in splendid health. His many friends will be glad to greet him.

## Whisky Pill Won't Do.

WHILE nearly every great invention has many claimants, one genius stands alone in the glory of achievement. H. Charles Obendaugh of Binghamton, N. Y., has no rivals. He is the sole discoverer, patentee and manufacturer of the whisky pellet, the dumdum bullet of intoxication. After profound research and much experiment he has produced a solid drink, a pungent and exhilarating pill which he guarantees is equal to any ordinary two fingers of the "red eye" of commerce.

Thoughtful consideration fails to disclose any marked advantage to the human race in this system. Science long ago taught men to take liquor by hypodermic injection, but that method is merely a curious experiment or a resort of surgery. Likewise the whisky pill. Of rare interest in the laboratory, it stirs no responsive chord in the practical breast.

But is now possible, runs the boast, to carry a supply in the vest pocket, to take a furtive cocktail with as much ease as a cough drop. No need to go out between the acts at the play. Simply take a drink between your thumb and forefinger, yawn casually behind your programme, and there you are. Every man his own bartender.

Man is a gregarious animal and drinking is a gregarious vice, the chief charm of which is that it may be exhibited to the admiring public. It is extremely difficult to appear genial or reckless while taking a pill. Mr. Obendaugh's notable invention must remain a chemical curiosity. There is no place for it in the present spectacular system.

## How to Judge Wines.

TO the uninitiated it is a matter of some wonderment that men in the wine business are not frequently overcome by the quantities they drink in sampling vintages. The fact is, they do not drink it. In judging wines the experienced merchant takes a swallow, but holds it in his mouth for a time, while he lightly breathes through his nose. His palate tells him whether the wine is rough or smooth; but his sense of smell detects its aroma, and is largely depended on to determine its quality. Of course, it is the brain to which the smell is communicated that is really instrumental in fixing values, and as the effect on the brain is only momentary, a great deal of wine may be sampled in this way without ill effects. But when the wine is permitted to pass into the stomach, the fumes which arise from it continue to assail the brain as long as the liquor remains there in its original state, and if taken in large quantities results in fuddling the brain.

---

"If I were to give you an orange," said a well known lawyer, "I would simply say, 'I give you the orange,' but should the transaction be entrusted to a lawyer to put in writing he would adopt this form: I hereby give, grant and convey to you all my interest, right, title and advantage of and in the said orange, together with its rind, skin, juice, pulp, and pips, and all rights and advantages therein, with full power to bite."


# The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

**OLD TAYLOR**
IS
**The Premier Kentucky Whiskey**

See that your barrel is *Double Stamped,* and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

**JUDGMENT**
**Of the Franklin Circuit Court, April 9, 1891 (Excerpt)**

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY,
and from representing or describing any of their whiskies as TAYLOR WHISKEY,
either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one **OLD TAYLOR** Distillery in Ky.

E. H. Taylor Jr. & Sons
(INCORPORATED)

**OPINION**
**Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)**

"The judgment is also to be approved in denying to the appellants the use of the words
TAYLOR
OR
OLD TAYLOR
as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.)

There is but one **Old Taylor** Whiskey Distilled in Ky.

# PERSONAL MENTION AND NOTES.

E. A. Kolb, President of the E. A. Kolb Co., Inc., was apparently quite proud and haughty during the fore part of the month. This was not due to suddenly acquired wealth or the excellent volume of business being transacted, but was due to the circumstance that he was a new papa, the little visitor on this occasion being a girl. The interesting event took place at Mr. Kolb's country residence at Palo Alto, and mother and child are doing nicely.

The California Wine Association have recently added a line of fruit brandies and are now offering pure peach, pear and prune brandies to the trade. These goods are sold in bond only, thus insuring the trade against imitation goods. They will make a special feature of the labels for these brandies, realizing the fact that a beautiful and artistic label often assists in the sale of goods. They intend to spare no expense in this particular regard.

As California is famous for its fruits and wines, the California Wine Association are now in position to further increase their fame in the distilled juices of the Bartlett pear, the Crawford peach and the Imperial prune.—*Midas.*


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


Canadian Club whiskey holds its own the world over against all competition. Mr. Lionel G. Bees, Pacific Coast representative of Hiram Walker & Sons, reports the demand for these goods to be rapidly increasing. The company are now exporting considerable quantities to Central and South America. Mr. Bees returned from a flying trip to the South during the month, visiting Santa Barbara and Los Angeles. In the latter place the Canadian Club has a well established demand, and in Santa Barbara he had a very satisfactory experience and succeeded in his initial effort in selling 150 cases, comprising two orders. This is an excellent showing considering the fact that there are only three jobbing houses in that little city. The demand in San Francisco is growing steadily.

Everybody in San Francisco knows that there is such a thing as "Mayflower Beer," for the Imperial Brewing Company of Kansas City has been doing a novel turn in advertising, which made it impossible for the average citizen to overlook the fact. This was accomplished by the use of a particularly strong searchlight, which threw the light great distances. "Mayflower Beer" in brilliant letters was flashed upon the street, under your feet, upon the tall buildings, small buildings, and on cloudy and foggy nights, upon the skies. The idea is a good one. Messrs P. J. Weniger & Co., 101 Powell street, are the agents for Mayflower, which is heralded as "Missouri's Best Bottled Beer."

## A Famous Pioneer House.

THE pioneer house of Spruance, Stanley & Co., 410 Front street, was founded by Horace Webster and Asa D. Nudd in 1854, at 417 Front street, which is at the northwest corner of Merchant. The original firm name was H. Webster & Co. A few years later, Samuel Stanley, a salesman of the house, was made a partner. In 1861 Charles S. Lord became a member of the firm, and soon thereafter Mr. Webster sold his interest to his partners. Webster went to New York and established a re-distilling and rectifying business at 33 Monroe street. Within a year Mr. Stanley sold his interest in the business to Joseph W. Low, a brother of ex-Governor F. F. Low, and went to New York and joined his old partner, Webster. Low remained in the firm but a short time, selling his interest to his partners, Asa D. Nudd and Charles S. Lord. The firm name became Nudd, Lord & Co., and so remained for several years. Later, following the death of both Nudd and Lord, Mr. Stanley returned to San Francisco, and with John Spruance bought back the old business, and continued under the name of Spruance, Stanley & Co. On the death of Mr. Stanley, which occurred in 1889, Mr. Charles W. Fore secured the Stanley interest, and, in association with Mr. John Spruance, yet carries on the business under the firm name of Spruance, Stanley & Co., at the old stand, 410 Front street.

One of the show places of the Latin Quarter of San Francisco is the famous Mexican Restaurant opposite the Broadway Jail. It is conducted by Mathias Morticia, who is the King of his class as a caterer. The cooking is done strictly in the Mexican style and the dishes embrace enchiladas, tamales, frijoles and all kinds of Mexican delicacies. It is worth the trouble of a trip to the place to come in contact with Mathias, who is a character in his way, speaking half a dozen languages and being full of wit and good humor.

The Italian-Swiss Colony has ordered the machinery necessary to duplicate the wineries which were erected at Lemoore, Kingsbury and Madera. The necessary buildings are now being erected. The colony will also set out from 500 to 800 more acres of vineyards in the neighborhood of the plants mentioned. The plant of the colony at Asti will soon be lighted and operated by electricity, supplied by the Cloverdale Electric Light and Power Company.

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588




Willow Springs Distillery, Omaha, Neb., U. S. A.

MEYERFELD, MITCHELL & CO.

(INC.)

WHOLESALE

Wine and Liquor Merchants

116 FRONT STREET San Francisco, Cal.

CONTROLLERS OF

Old Oscar Pepper (Blue Label) "The Peer of All"

"Days of '49" and "Army and Navy Club" Whiskies

"Canada White Rye" Pepsin, Celery, Iron and Malt

# PERSONAL MENTION AND NOTES.

George West & Son of Stockton, Cal., have purchased en-acre tract of land with excellent railroad facilities r Fowler, in the grape-growing districts of Fresno unty. On this tract the firm will erect one of the gest wineries and distilleries in that section of the ntry. Eighteen hundred feet of railroad siding will put in for the accommodation of the plant. It is derstood that work will begin on the new winery within hort time.

Naber, Alfs & Brune, 323-325 Market street, are foremost among the solid wholesale liquor firms of San Francisco. They report trade exceptionally active for this season of the year. They carry many specialties in domestic and imported liquors. Their Phoenix Bourbon whiskey is a choice piece of goods, which on account of its purity and delicacy of flavor, has deservedly become a great favorite in this market. You'll have no headache in the morning, if you confine your tipple over night to Phoenix whiskey. This firm also deal largely in Sweedish liquors of their own direct importation, principal among which are "Sweedish Punch," "Aquavit," "Sweedish Rent Branvin" and others of similar character. These goods although new in this market, are being drunk along the line, and are winning their way to popular favor. When in need of anything in this special line, or of wines and liquors in general, you will make no mistake if you place your order with Naber, Alfs & Brune.


The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.

NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.


Secondo Guasti, of Los Angeles, one of the most widely own producers of sweet wines and brandies in the ited States, spent a couple of weeks in San Francisco ring the month. He was here on a trip combining busiss with pleasure and had an enjoyable time. Mr. Guasti ver looked better, and stated that affairs with him are ry satisfactory. Speaking of the crop outlook in the uth, he said there never had been such a splendid seanal rainfall since 1885 to his knowledge. He looks for eat prosperity for everybody in his section this year.

Some people have an idea that a Hammam bath is an expensive luxury that few can afford. This is a misconception. At the Post street Turkish Baths, 222 Post street, one who desires one of these wholesome baths will find excellent accommodations. The service is clean and good, and the place is open day and night. One can go to the baths after the theater, have an excellent Turkish or Hammam bath and then retire to a good bed, thus securing accommodations over night and a bath for one price; namely, $1.00.




Veuve Cliquot Ponsardin is the name of one of the most delicious champagnes of the age. Sold by A. Vignier Co., Pacific Coast agents, 429-431 Battery street.

Sherwood & Sherwood are Pacific Coast agents for Dewar's Scotch whiskies and for Burke's old Tom and dry gins, also for the celebrated Schlitz Milwaukee Beer, and "Keystone Monogram Rye."

Enterprise beer is up to its name, being the beer of the age, up-to-date in every particular. The Enterprise Brewery uses only the best materials and conducts its business on the most approved lines. This is one of the secrets of its success.

Fred Brett, of Brett's Cafe, 310 Montgomery street, reports business all right considering the off season and the siege of stormy weather during the month, which has kept the average citizen indoors. Mr. Brett makes a specialty of the finest lines of case goods at ten cents straight. He also sets an elaborate mid-day lunch for business men, which is well patronized.




Roanoke Rye is rapidly becoming a prime favorite in this market. It is renowned for purity and delicate bouquet. Shea Bocqueraz Co. are Pacific Coast agents.

Cantrell & Cochrane's ginger ale and sarsaparilla are universally acknowledged to be the best. William Wolff & Co. are Pacific Coast agents.

Col. Pabst, the gentleman who makes "the beer that made Milwaukee famous," is spending a part of the winter at the Hotel "Potter," Santa Barbara, which is now the most fashionable and popular winter resort in the United States.

"So this is a prohibition town?" said a drummer to the landlord of a small local option town in Texas.

"Yes; we don't allow any liquor to be sold if we can possibly prevent it. But, sir, there are men in this town so utterly devoid of honor and principle that for twenty cents they will peddle out this liquid damnation. What do you think of such an unprincipled scoundrel?"

"It strikes me it is a mere matter of business. Where can I find that unprincipled scoundrel?"

"I am the man. Follow me."

When the drummer returned his moustache was moist and he was out a quarter.—*Texas Siftings.*




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON CHICAGO

NEW YORK SAN FRANCISCO

MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

## To Begin the Good Work.

EO. HUSMANN, Viticultural Expert, Department of Agriculture, Washington, D. C., has returned to California for the purpose of taking preliminary steps for starting the work of viticultural experimentation. Mr. Husmann informed the writer that he had made satisfactory arrangements with the College of Agriculture of the University of California for co-operation in the various lines of work to be taken up.

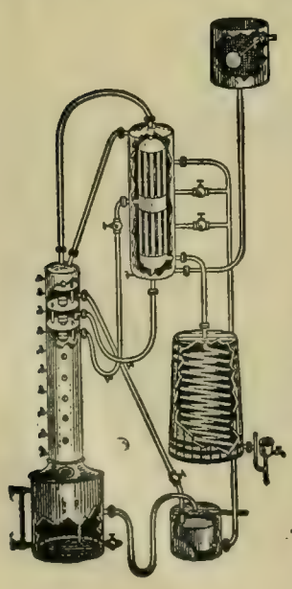
The recent Legislature appropriated $3,000 to be used by the Regents of the University in the interests of Viticulture, and on July 1st Government funds intended for the same purpose will be available. He stated that he had selected one station for broad permanent work, and would depart in a few days for Southern California to locate another. A third station will be selected later, which will be used to solve problems of a local nature. He was very much pleased with the situation and glad to make such a promising start. The people, he said, are aroused and are taking much interest in the coming efforts of the experts. The good will of the University is shown in the readiness to act in unison, and Mr. Husmann feels that great good will come to the Industry financially from this modest start.

The plots to be used will embrace 20 acres each. To begin with, 5 acres on each plot will be planted in about 100 difierent varieties of resistants and these plantations will be increased as time and occasion permit. This is one of the best pieces of news the grape-growers and wine-makers of California have received in a long time, as it means much for the future of the industry.

## Import Duties in Columbia.

CONSUL Oscar Malmros writes from Colon, January 6, 1903, that after ninety days from January 5, 1903, the increase of duties previously reported will be reduced by 10 per cent per month, until the taxes reach the original amounts established by decrees of the Department of Panama of 1894 and 1895.


# Pacific Copper Works



565 MISSION STREET SAN FRANCISCO

L. WAGNER
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition


## Senator Vance's Cure for Insomnia.

DURING the last term of the late Senator "Zeb" Vance, of North Carolina, a man noted at the capital and throughout the South as a wit, he was met walking down Pennsylvania avenue about two o'clock one winter morning by Major E. B. Pope, now Western passenger agent for the Chesapeake & Ohio road in St. Louis.

Scenting a Senatorial poker party somewhere or else a late supper at Chamberlin's, Major Pope, with feigned seriousness, said:

"Good morning, Senator; isn't it a little early for you to be taking a stroll?"

"No, sah," drawled the Senator, with all his Southern dignity, "it is very usual for me to walk about Washington at this hour."

"Ah, I see," replied Major Pope, backing water, as it were, "insomnia. I know how it is myself."

"Majah Pope," said Vance, "I long ago found out a sure cure. If I do not at once go to sleep I get up and take a drink of corn whiskey. I go back to bed, and if sleep doesn't come immediately, I get up and take another dram. I go back to bed, and then, if I see sleep is still slow in coming to me, I get up and take another drink. And do you know, Majah, after I've had five or six drams of corn whiskey, I don't care a rap if I never go to sleep."

There is still another Eastern beer in the field for Coast and export business. The brand is the "Koster" made in Columbus, Ohio, and one of the best-known beers in the East. The Coast agents are Mailliard & Schmiedell, 307 Sansome street.





WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

## Wine Associations' Finances.

AT the annual stockholders' meeting of the California Wine Association, held at the company's office at Hercules, California, on February 26th, no changes were made in the Board of Directors. The following satisfactory financial statement for the year ending December 31st, 1902, was read:

ASSETS.

| | |
|---|---|
| Inventory of Wines, etc. | $2,915,313 68 |
| Bills and Accounts Receivable | 1,415,291 33 |
| Stocks in Other Companies | 2,051,905 58 |
| Real Estate, Plant, Machinery, etc. | 1,653,008 88 |
| Tax and Insurance Accounts | 30,727 45 |
| | $8,066,246 92 |

LIABILITIES.

| | |
|---|---|
| Capital Stock | $4,336,700 00 |
| Surplus | 532,849 39 |
| Contingent Reserve | 100,000 00 |
| | $632,849 39 |
| Bills and Accounts Payable | 3,069,295 35 |
| Lease Suspense Account | 27,402 18 |
| | $8,066,246 92 |

E. H. TWIGHT, viticultural expert, College of Agriculture, University of California, has gone on an official trip to Fresno County, where he will attend several Farmers' Institutes and examine the experimental plot located in that county. Mr. Twight states that there is great interest everywhere in the budding of vines.


## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



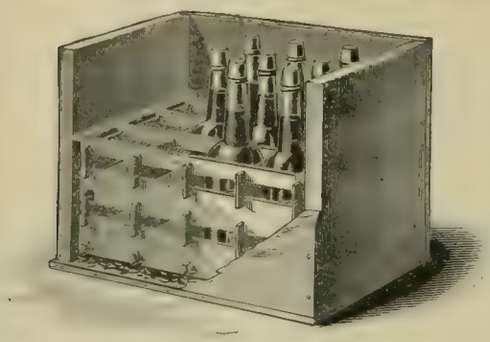
The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

THE VERY BEST WOOD PARTITION PACKING FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

Bottles
Jars
Etc.

SCHOENTHALER MANUFACTURING CO.

Samples at Our Expense
Write for Prices and References

ST. LOUIS, MISSOURI

## Pepper and Crow.

I AM inclined to think," says Col. James E. Pepper in Bonforts, "that my grandfather, Elijah Pepper, who came from Virginia to what is now Woodford County, Kentucky, and established a distillery in 1780, was one of, if not the first man, who ever made whiskey in what is now the Commonwealth of Kentucky.

"My grandfather was succeeded by my father in the distilling business, and he built the first distillery that James Crow ever operated. Mr. Crow was a Scotchman, from Edinburgh—a very fine chemist and an exceedingly scholarly man. He moved from Edinburgh to New York City, where he engaged in the shipping business. The loss of a valuable cargo at sea, however, caused him to fail in business and he drifted out to Kentucky and settled at Versailles. While living there he made friends of such men as Robert A. Alexander, the great thoroughbred man, and himself a Scotchman, Tom Marshall, the great orator, and others.

"Being in need of employment, he suggested to my father that although he had never operated a distillery, he knew how it should be done, and being a chemist, he felt a confidence in his ability to make a superior product. The result was that my father built a distillery for Mr. Crow to operate and he lived in this distillery until he was in a position to bring his wife and daughter, Miss Kitty, out to Versailles from New York. I can remember Mr. Crow very well, although he died when I was about nine or ten years of age. Like many of the intellectual men of the time in which he lived, Mr. Crow was exceedingly fond of the bottle. I have heard my father say many a time, that Tom Marshall, Alexander and Crow would start out with the singing of Scotch songs, with the reciting of Burns' poetry, and with drinks in between each song or peom—the end of the entertainment being that he would find them lying around the distillery, one perhaps on the floor and the others possibly in the mash tubs."

## From L. Gandolfi & Co.

DEAR SIR: We take pleasure in informing you that we have been appointed Sole Agents in the United States and dependencies, Canada, Mexico and Cuba, for the sale of the well-known Anesone Triduo, shipped by the successors of Fratelli Mancabelli, Brescia, Italy.

This special preparation is an agreeable and not exciting beverage. Mingled with water, it imparts to it a pleasing and delicious savor. Taken with coffee, it develops its flavor and helps the digestion.

We trust you will favor us with your valued orders, and remain,

Yours truly,

L. GANDOLFI & Co.

NEW YORK, March 10, 1903.




EL REY

THE KING OF

WHISKIES

BOURBON AND RYE

DISTILLED IN THE FAMOUS BLUE GRASS DISTRICT OF KENTUCKY

McDONALD & COHN

(Formerly CARROLL & CARROLL)

120 FRONT STREET, San Francisco

SOLE AGENTS



# DEMIJOHNS

**CALIFORNIA LIQUORS** should be put up in **CALIFORNIA BOTTLES** and **DEMIJOHNS.** OUR DEMIJOHNS are manufactured at our FACTORY in SAN FRANCISCO from **CALIFORNIA MATERIALS** and by **WHITE UNION LABOR.**

Our DEMIJOHNS are **no higher in price** than the Eastern made article, and some Eastern factories have *their* Demijohns *covered at Reform Schools.*

In buying our CALIFORNIA MANUFACTURED DEMIJOHNS, you are keeping MORE MONEY ON THE COAST, and no Eastern Contractors are enriched.

**INSPECT OUR FACTORY,** and follow the work of making a DEMIJOHN from the sand heap to the shipping room. It will furnish you with a **GOOD REASON WHY YOU SHOULD ENCOURAGE CALIFORNIA INDUSTRIES.**

## We Want Your Business on Demijohns

**A Postal will bring you price list and discount.**

# Illinois-Pacific Glass Co.

MANUFACTURERS

GENERAL OFFICES:
**10-12-14-16 Main Street**

FACTORIES:
**15th and Folsom Sts**

SAN FRANCISCO, CAL.

BRANCHES AT PORTLAND, ORE., AND LOS ANGELES, CAL.

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | | |
|---|---|---|
| Olympia Oyster Coctail Co. | ¼ | Page |
| John C. Knobloch | ⅛ | " |
| Wieland Brewery | ½ | " |
| Oscar Fincke | ½ | " |
| Imperial Brewing Co. | ½ | " |
| Fleischmann & Co. | ½ | " |
| McDonald & Cohn | ¼ | " |
| E. C, Dake's Advertising Agency | ⅛ | " |
| Hilbert Mercantile Co. | ½ | " |

RE-CONSTRUCTED

Brett, Fred
Illinois-Pacific Glass Co.
Seattle Brewing & Malting Co.
William Wolff & Co.

## The Cuban Treaty Held Up.

THE United States Senate at the last moment "Passed the buck" on President Roosevelt in dealing with the Cuban treaty. The ordinary procedure was not observed, by reason of the fact that the convention was adopted conditionally. The Senate dodged the issue very clumsily and placed upon the House of Representatives the responsibility of finally ratifying the treaty, notwithstanding the Senate is the treaty-making branch of the Government. Fortunately for California, the outlook for the ratification of the convention is not encouraging. However, every one interested in the welfare of the California industries threatened by this proposed reciprocal arrangement, should persistently urge their representatives in Congress to use every means to kill the measure in the House.

## What's The Matter, Criterion?

FOR some time we have looked in vain for the usual reports in *Mida's Criterion,* concerning the market conditions for California wines in Chicago. For some unknown reason they have disappeared from the interesting columns of our contemporary in the Windy City. We are sure that large quantities of the wines of the Golden State are shipped to and consumed in Chicago, and therefore it is safe to presume that there are market conditions there. What's the matter, Brother Mida? Don't tire of well-doing.

## New York Wine Market.

DURING the past two weeks the demand for dry wines has improved a little, but no large transactions have been made. Prices continue to be firm. Sweet wines have also been in better demand than in January.

Brandies move freely at advancing prices.—*Bonforts,* March 10.

## Our Wines Please Belgians.

IT will be news to many that the wines of California are making substantial headway in Belgium. The most recent proof of this fact is the shipment of 500 barrels of Burgundy from Cupertino, Santa Clara County, to Belgium. The wine was from the Chateau Ricardo Vineyard of which A. L. Heney is Manager, and was of the '02 vintage. It was from foothill vineyards, the wines of which have been making firm friends in this foreign land for several years. Mr. Heney states that he has enjoyed a good European trade for a number of years at satisfactory prices. The Belgians who discovered these wines, 7000 miles away, know a good thing in the way of vinous product when they find it, and Mr. Heney has been assured time and again that the Santa Clara product is equal in all ways to the French wine with which it comes in competition.

While this is certainly a case of "carrying coals to Newcastle," it is highly cheering news, establishing as it does the fact that our best wines, as well as the ordinary, have been improved to the point where they do not suffer in comparison with those of La Belle France.

It is well within the bounds of possibility that a great many years will not elapse ere we will be heavy shippers of middle and high grade wines to the best markets of Europe, as well as elsewhere.

Mr. Heney is to be congratulated upon his enterprise and success. He is doing a good work not only for himself, but for the State.

## Why the Tax Was Not Reduced.

FROM a statment made by Congressman Kahn to a representative of the PACIFIC WINE AND SPIRIT REVIEW the distillers of brandies and whiskies should not feel discouraged because of the failure to secure a reduction of the tax, at the last session of Congress.

"There was considerable thought and discussion devoted to the proposition to reduce the tax, and I regarded the attitude of the committee as friendly," said Mr. Kahn "However, when it comes to a measure of this kind, that at the start would materially reduce the revenues, the Ways and Means Committee are very loath to act favorably.

"I believe that had it not been considered a foregone conclusion that the canal measure would succeed, there would have been a reduction in the whiskey and spirit tax. The final ratification of the canal treaty would necessitate the withdrawal from the Treasury of $50,000,000, which is no bagatelle, even for this rich nation. So it was not deemed expedient to interfere with the revenues derived from the source mentioned at that session of Congress.

"It would be well to keep up the work of agitating for the reduction, as a coming Congress may, and doubtless will, find itself in a position to take the important step demanded."

Congressman Kahn's explanation seems to be reasonable and there is no question as to the wisdom of his suggestion to keep on working. That is the only way to win in this contest.

## County Liquor Tax Bill Knocked Out.

TWO years ago, when it was found that a bill had been passed through the Legislature and signed by the Governor, which deprived Supervisors of Counties of the power to levy a retail liquor tax upon dealers in incorporated cities and towns, the Anti-Saloon League and Prohibitionists were in a frenzy. They made all kinds of threats about what they would do to the promoters of the measure, and announced boldly that they would pass a bill restoring the aforesaid powers to the Supervisors. They presented such a measure at the recent session of the Legislature and it went through the Assembly without much trouble, but we are glad to state that it was given an emphatic quietus in the Senate, so the retailer in incorporated cities and towns will escape double taxation for another two years at least. In the meantime, if the trade will organize thoroughly and work together properly, they will create a power which will protect them against injustices of this kind in the future.

## Trade Papers as Educators.

THE use of trade papers to the business managers of the various lines of trade, is as essential to their gathering knowledge, as the study of the dictionary, encyclopaedia, and text book to the scholar. We cannot emphasize too strongly the necessity of supporting and aiding the trade publications through becoming subscribers, and notifying editors of any changes, peculiar conditions or interesting matter in their line of business that may occur of general interest. If you are not a subscriber to the publications in your own particular line of business, become so at once, and in this way grow in knowledge yourself, and aid financially those who are in every way trying to assist you.—*Trade Press List.*

# Obituary

## E. S. Churchill.

WE regret very much to have to chronicle the very sudden death of E. S. Churchill, owner of the famous To-Kalon vineyard and winery as well as a prominent banker, and cashier of the James H. Goodman Company of Napa. He was also Secretary of the water company. Death was due to heart failure. Mr. Churchill was a native of Rochester, New York, and one of the best known and most highly respected citizens of that section. He had resided in Napa for 25 years, and was 61 years of age at the time of his death. The deceased leaves a widow, a son, Mr. E. W. Churchill, and a daughter, Mrs. Edward Twitchell of Sacramento.

## Vine Culture in France.

IT may be interesting to note that the latest official returns show that the area under vine culture in France now amounts to 1,733,338 hectares, or, taking the hectare as equal to two and a half acres, 4,333,345 acres. For this very substantial total, Herault is responsible for 191,756 hectares, Gironde for 189,465 hectares and Aude for 131,036 hectares.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.
Spruance, Stanley & Co., San Francisco, Proprietors.

**Typical California Vineyard and Winery Scenes**



**Vineyards around Chiquita, on the California Northwestern Ry.**

## In the Northwest.

A PROMINENT whiskey drummer informs us that Spokane is to have the finest liquor store in America, "barring none." The proprietor is James Durkin, who is now making $14,000 worth of improvements in his place. Mr. Durkin is a liquor dealer who believes in the efficiency of printer's ink, and has proved his theory of the value of advertising by amassing a fortune in less than three years. He conducts a wholesale and retail place, advertises freely, and is arranging for display windows such as are used in dry goods houses to exhibit his wares. An idea of the volume of his business is given by the statement that he carries fifteen carloads of goods in the warehouse alone, buys cheese for his lunch counter by the ton, pint flasks by the carload and half-pints the same.

Recently Mr. Durkin had an argument with a prominent citizen of Spokane by the name of Oppenheimer on the value of advertising. The gentleman with the Hebraic name contended that Mr. Durkin needed no advertising, while the latter maintained that his business career was proof to the contrary.

The argument led to a wager, which was to show whether or not people read advertisements. Mr. Durkin placed a two-line advertisement in an obscure corner of a daily paper of Spokane, offering $1.50 apiece for cats, to be delivered at the home of Mr. Oppenheimer. To the surprise of the latter, Mr. Durkin won his bet hands down. The Oppenheimer premises in the early morning were swarming with kids, each one of whom had a bag containing one or more yowling felines. Mr. Oppenheimer bought cats at any old price until he became desperate, and then referred all comers to Mr. Durkin, who believed in advertising. The latter was offered cats in number from one up to a spring wagon load, and he bought them at 10 and 15 cents per head to the number of over 100; then he retreated from the army of boys who still had cats to sell. His next move was to buy a number of fox terriers to drive the self-same cats out of his part of the country.

The Oppenheimer gentleman paid his wager cheerfully and is now counted among the enthusiastic believers in the proposition that it pays to advertise.


# FLEISCHMANN & CO.

Beg to announce the opening of their Distributing Branch for San Francisco and the Pacific Coast on May 1st, at

## 508, 510, 512 Front Street

**San Francisco, Cal.**

Their line will include **Fleischmann & Co.'s Specialties, Fine Blended Whiskies,** bearing **Baltimore, Maryland, Inspection, Double Stamped Gins,** (our own distillation) in all style packages. **Western Ryes, Fleischmann's Pure, and Sylvan Grove), and Bottle in Bond Whiskies.**

To meet the demands of the Jobbing Trade throughout the United States we have installed a complete plant for the distillation of **Cordials, Liqueurs and Percolation of Bitters.**

California being the Fruit Growing Center of the United States, we are in a position to procure and pack the best quality of Fruits, and will make a specialty of **Cherries in Maraschino** and **Pineapples.**

**Our goods in original packages, bearing our signature, will be found to be the best of their respective kind, unsurpassed by any, whether of imported or domestic production.**


Messrs. Chapman & Wilberforce report that business with them is very active. The sales along their entire line are very satisfactory. Especially is this the case with Coates & Company's Plymouth Gin, which is fully conceded to be one of the very finest brands on the market It is sold only in glass; never in bulk.


**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Sprusance, Stanley & Co., San Francisco, Proprietors.

# PUGET SOUND NEWS

SEATTLE, April 20:—Business throughout the Sound Ports as well as interior points like Spokane, is somewhat improved over the volume of last month. This is particularly the case in Seattle. The Alaska trade is giving good orders to the merchants in various lines and the outlook is highly satisfactory. There is no doubt but that the liquor trade is feeling the effects of adverse legislation at the recent Legislature, and until there shall have been a repeal of these new laws, there will be a serious handicap on the wine and liquor trade. The legislature in question was the freakiest that ever sat at Olympia. This statement is borne out by the roster of the "anti-bills," passed by that body and sent up to the Governor for his approval. Among these was the remarkable measure making gambling a felony. So far as our knowledge goes, this State is the only one that ever succeeded in electing enough cranks in a bunch to make it possible to enact and secure the signature to a statute, which makes it a felony for an American citizen to make a wager. There is a question as to the constitutionality of this act and it is a marvel that the Governor could bring himself to the act of making it a law. He should have turned it down and by so doing, he would have met the desires of a large majority of the citizens of the State. One thing is certain and that is that gaming will continue in the state of Washington in spite of this crazy law.

There was an unusual number of bills introduced detrimental to the liquor trade and had it not been for the fact that the retailers were pretty well organized and were represented at the Capitol by some very able men, it is probable that every one of these measures would have gone upon the statute books. These men, by means of argument, showing the injustice of the proposed measure, did remarkably good work. They succeeded in defeating the local option bill by having it amended in such a manner as to make it impossible for the Governor to sign it. The biggest fight of the trade was in connection with the high license bill, which was mentioned in these columns in the last issue. This measure called for the maximum liquor license of $2,500 and a minimum of $1,000 and would have been prohibitive outside of the City and larger towns, had it prevailed. The Senate amended the bill so that it read $400.00 minimum and $1,250 maximum, but the liquor dealers were strong enough in the lower house to defeat the measure. Another vicious bill was that which provided that no saloons should be located within one mile of any naval station, which amounted to special legislation directed at Bremerton.

The work of protecting the interests of the liquor trade at the Legislature was conducted by J. W. Morrison, President of the State Asociation, Chairman, assisted by a committee composed of J. J. Malone of Tacoma, Henry A. Beck and Arnold Zebinden. Others who assisted in the good work were Thos. Lund of Yakima, Al. Barton and J. P. Brijl of Seattle, W. Norman of Spokane and Assemblyman Weir, President of the King County Liquor Dealers' Association.

Dave Johnson of the firm of Jas. Levy & Bro., Cincinnati, the greatest straight whisky house in the country distributers of Susquehanna All Rye, Spring Hill, Crab Orchard, Tea Kettle and other noted brands, spent some time in Seattle recently. He transacted a nice business particularly in Crab Orchard, which is an exceptionally popular brand in this section. Among the other callers were Thos. Johnson, the traveling representative of Corning & Company of Peoria, Illinois.

Wm. J. Kearney, the successful and affable Western representative of Grommes & Ullrich, Chicago, distillers of Marquette whiskey, was here recently, accompanied by Frederick Diehl, managing partner of that great house. The result of their visit was the most successful of any yet made to this section by representatives of Marquette Mr. Kearney returned to San Francisco highly pleased with results.

North Yakima has organized a Liquor Dealers' Protective Association.

BOBS.

Is sold in every land
washed by the Pacific.
There's a reason for this
great demand:—Pure spring
water—the finest hops—the
most perfect barley—carefully
brewed—result Rainier Beer.

Rainier BEER

The reason is plain—
It's celebrated
flavor and absolute purity
commands attention everywhere.

JOHN RAPP & SON
AGENTS
Opposite 8th and Townsend Streets
SAN FRANCISCO

IF YOU WISH TO ADVERTISE
IN NEWSPAPERS
ANYWHERE AT ANYTIME
Call on or Write
E.C. DAKE'S ADVERTISING AGENCY
124 Sansome Street
SAN FRANCISCO, CALIF.

# WINE AND VINE NEWS OF THE STATE.

The Delpech Winery, at Los Gatos, Cal., has been incorporated with a capital stock of $100,000 by A. Delpech, A. Zerryman, P. J. Americh, J. J. Stanfield and J. Zarus.

The new winery to be built at Dinuba will be known as the Smith Mountain Winery. It is to be modern in design and equipment.

Nearly all the grape brush of all varieties is being made into cuttings, showing the faith that people have in the raisin and wine business of the great San Joaquin Valley. —*Fresno Republican.*

The Italian-Swiss Colony at Asti are preparing to ship a carload of brandy to Germany. The brandy will be shipped from the bonded warehouse in Santa Rosa. The colony does a big export business.

Fred Husmann, son of the late George Husmann, has accepted a position with the Mount Diablo Wine Company of San Francisco. He will have charge of their principal properties. He began his duties March 1st.

While grape roots of native stock are very scarce in this county, says the *Hanford Sentinel,* many thousand are being set this year preparatory to a large plant next season.

The *Sutter County Farmer* states that John McKinley has purchased 140 acres of land near Franklin Corners for $45 per acre. He expects to plant the land to grape vines next year.

The Lodi *Sentinel* of March 7th states that Frank West, President, and Thomas R. Minturn, Manager, of George West & Son, Incorporated, visited Lodi on an inspection tour. Before leaving they stated that the building just south of town, which was originally built for a winery but was never equipped with machinery, is now to be fitted with the necessary tanks and machinery for the manufacture of wines. A. Bauer is to have charge of both the Lodi wineries of the company.

The Sanger correspondent of the *Fresno Republican* states that there will be no scarcity of either raisin or wine grape cuttings next season, as the vineyardists are nearly all making the brush from their vineyards into cuttings.

The foreman of Judge J. Currey's ranch at Dixon is this season setting out an additional forty acres in fruit trees and grape vines. Five acres will be devoted to oranges and the remaining thirty-five will be set with grape vines.

The manager of the Harrell ranch, five miles west and and north of Visalia, was in Orosi recently after grape cuttings. He returned home, says the *Orosi Offer,* with 100,000 Muscat grape cuttings, which will be rooted this season and planted out on the Harrell ranch next year.

The *Sanger Herald* says: Grape vines are not to be had here at any price. Owing to the unprecedented demand for them this winter, the price for rooted vines of the Thompsom Seedless variety has gone up to $20 per 1000. It is said that the big vineyardists west of Reedley are offering $16.50 per 1000 for all the rooted vines, wine varieties, that can be obtained.

Paul Masson, who has extensive interests in Santa Clara Valley, has received notice that two tons of rooted and grafted grape vines consigned to him have arrived at New York from France, and they will very shortly reach San Jose. He is showing his faith in the vine industry in the valley by planting one hundred acres of new vineyard, in addition to his already extensive vineyard holdings.

The Delpech Los Gatos Winery has been incorporated with a capital stock of $100,000, divided into 10,000 shares of the par value of $10 each. Its principal place of business

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

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CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
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Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

is Los Gatos and the directors for the first year are: A. Delpech, A. Berryman, P. J. Arnerich, J. J. Stanfield and J. Bazus, all of whom reside at Los Gatos. R. F. Robertson is attorney for the incorporators.

---

The annual meeting of the Moulton Hill Vineyard Company of Cloverdale was held in San Francisco during the month. Percy Morgan was elected President; Isidore Landsberger, Vice-President; F. Albertz and Mary Albertz, Directors; Louis Landsberger, Secretary.

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The Visalia *Delta* prints the following: J. M. Fox has completed his work of gauging at the Reedley winery, where in 1892 he says they did more work than ever before for one season. Nearly 9000 tons of grapes were crushed, which yielded 65,000 gallons of marketable brandy, and Mr. Fox confirmed over 700,000 gallons of wine, it being port, muscat, angelica and sherry, all of which is now being shipped out. He has gauged nearly 2400 packages. The Calwa winery crushed 19,000 tons, and it is safe to say that Fresno County has produced one-third more of brandy and wine this year than ever it did in one season before.

---

A new corporation of wine-makers and vineyardists has been formed. It will be known as the French-American Wine Company and will succeed to the business of Chaix & Bernard of San Francisco. Four Cloverdale people are prominently identified with the company. They are Jules Leroux, Paul Leroux, A. Dehay and T. J. Dehay, all well-known vineyardists and wine-makers, who are numbered among the most substantial citizens of the French colony. Since the early '80's they have been engaged in the growing of grapes and making of wine and their product has always been classed with the best output from this district. The firm of Chaix & Bernard of San Francisco has been known to the vineyardists of Cloverdale as a thoroughly reliable house and has handled thousands of gallons of wine from our local wineries. The new company has a million gallons of wine in its cellars at the present time and will be in the market to buy more. By its incorporation papers the company is permitted to buy wine or grapes, real estate or cultivated vineyards and carry on a general wine-making business. Mr. Chaix is President and manager of the company, Mr. Bernard Secretary, J. U. Leroux manager of the Cloverdale department and the German-American Company is Treasurer.—*Cloverdale Reveille*.

---

The Wunder Brewing Company of San Francisco is distributing a calendar which is really in the nature of an art poster. The subject is a lovely specimen of womanhood admiring a glass of Wunder beer. The drawing and coloring are really artistic.

---

## American Whiskies in Bond.

There remained in bond in San Francisco on February 28th, 1903, whiskies and distilled spirits aggregating 229,854 gallons.


**ROOTED VINES AND CUTTINGS**

**Rupestris St. George** **Rupestris St. Martin**

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Over 100 Varieties of Cuttings Offered

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## The Past And Future of American Viniculture.

Perhaps the greatest failing that we Americans have, is that very few of us work for work's sake. With us work is largely a means to the end—we would not be Yankees, if we did not always or (as David Harum modifies it), "Most generally always," have a weather-eye to the $$$. Our progressive farmers' sons study the science of agriculture with a view of increasing the profitability of their farms, our progressive merchants' sons study the science of commerce with a view of making their business enterprises more lucrative. Our young men study Spanish because some day they wish to engage in trade in or with one of the Spanish speaking countries; the wish to read Don Quixote in the original or to enjoy the beauty of Voltaire's style in that philosopher's native tongue is only in very rare cases the incentive for one of our young men to take up the study of Spanish, respectively French. We are, above all, practical, and, as a nation, we have very little use for any science that can not be aplied to practical use.

Perhaps no other industry has suffered so much from this lack of unselfish studiousness as that of wine growing and winemaking. Far more than advantages of the soil and climate the proverbial thoroughness with which the German delves into scientific problems has been the leading factor in securing for Germany one of the first places among wine exporting countries. What the Frenchman lacks in thoroughness, he makes up by his natural adroitness, and the Italian, equally dexterous, has at his elbow's ends a government that, poor though as it may be, always has money to supply its wine growing subjects with scientific assistance, with a corps of well trained oenotechnical experts that seek their equal anywhere in the world.

And what have we done to further the science and industry of wine growing, wine making and wine selling, for the latter phase of the trade has come to be a science, too? If we are going to be honest, we must candidly confess "a little less than nothing." Once the Californians heeded the example of the Old World and with the aid of the State an Oenotechnical Station was established, only to die an early death because the otherwise not over parsimonious California politicians feared that, if they would continue to thus assist the wine industry, there might be a request from the shirtmakers of the Golden Gate to assist that worthy industry. This farsightedness on the part of the California powers that be or perhaps (pray to God) were, has cost and continues to cost the State of California a pretty penny every year.

Any one of the American wine producing States can grow a wine which, properly grown, properly racked, properly cellared, and properly marketed, will command the respectful attention and gradually the remunerative patronage of that part of the international public which will be attracted by that very individuality that forbids comparison. There is practically no American wine sold abroad to-day and the home consumption confines itself to that element which buys it because of its cheapness. It is this condition of affairs which deserves the attention of the thinking men in the trade, of the men who have the economic welfare of our country at heart. When you remember that little Greece, a country which, to put it very plain, is almost too poor to get stationery printed, has created for her wines a market in many of the European countries, when you remember that Constantia wine grown near the Cape of Good Hope, has a fairly good market, limited though it may be, four thousand miles away from where it comes, when you read of the great efforts the new Australian Commonwealth is making to extend the export of Australian wines, the lethargy with which the American winegrower seems to be smitten, appears almost criminal.

If the American wine grower would only look about himself and see what related industries have done. Take the brewing industry for instance. Less than half a century ago the beverage which we know to-day as "lager beer" was practically unknown. When the pioneers of the industry came from Germany and applied the knowledge which they had practically obtained by years of apprenticeship, they were often ridiculed and until ten years ago every German would say: "Ah, they can't brew beer here like they do in Germany." No, we brew a different beer here than they do in Germany, and yet the exports of beer contribute to-day a handsome pile to the Nation's wealth.

And how was this change brought about? By the elevation of brewing from a mere trade to an exact science. Men like the late Anton Schwarz convinced the brewers that their sons must study brewing both theoretically and practically, and the result is that the sons of the wealthy brewers of Chicago, Milwaukee, St. Louis, New York and other cities have acquired the ins and outs of theory at a brewing academy, backed up by an actual apprenticeship in their father's breweries. They have studied chemistry, as far as that science applies to brewing and they have studied engineering, as far as it comes within the province of their profession.

There have been wine pioneers as well as there were brewing pioneers. The Spanish settlers of California brought the art of wine making to their new homes. The Jesuit fathers who settled in Mississippi grew Wabash wine of such excellence that the French government, fearing a dimunition of exports to the colonies, ordered the American vineyards destroyed. Colonies then were merely intended to serve the wealthy aristocrats at home as a means of acquiring wealth. The Rhenish settlers of the Mohawk Valley regretted nothing more than that they had to leave behind their well cultivated vineyards, when Gov. Hunter and Livingston made exiles of them in the eighteenth century. Hugh Jones reports in his work on the "Present Condition of Virginia," published in 1724 that the Rhenish colonists at Germanna on the Rapidan were very successful as wine growers. When the first Germans settled along the banks of the Ohio, they started to transform the country into what they intended to be a second Rhine. Vineyards were laid out along the banks of the river and to this day yet the Ohio is often alluded to as the American Rhine, but the enthusiasm has gone and the present dwellers of Porkopolis and its environments have inherited none of the vinicultural penchant of their ancestors.

In 1796 a Swiss syndicate sent John Jacob Dufour to the United States to lay out vineyards in what was, then, the Far West and to see what could be done with wine-growing in the new land. In 1801 his brothers followed him and together they built the town of Vevay on the Ohio. On the sunny mountains of Jessamine Switzerland County, (Ind.), the most beautiful vineyards were laid out. The shoots from Swiss vines were propped onto the American wood and in 1802 the first wine west of the Alleghenies was cellared and a very fine drop it was. Dufour sent a

generous sample of his wine to President Jefferson. John Franz Dufour, his brother, accompanied by the trapper William Hunt presented the gift to the President at the White House in the presence of the entire Cabinet and with this Ohio wine the purchase of Louisiana was celebrated by the Chief Executive of the nation and his advisers. In thanking Dufour, President Jefierson paid a very gracious compliment to the growers of wine whom he called the allies of civilization. The President exhibited the wine to the Members of Congress who came in and toasted the industrious men who had grown it.

*To be concluded next issue.*

## How Old.

THE popular impression is that whiskey, like wine, improves indefinitely the longer it is kept under proper conditions. Which idea certain practical men of business pronounce "all moonshine," declaring that a well-made whiskey, aged in steam-heated warehouses, attains its perfection at five or six years, and is likely to deteriorate rather than improve thereafter. Now, Tom Gilmore, of Louisville, ought to know about this, though we don't suppose he ever—at least, hardly ever—uses the article he deals in and writes about as a beverage, preferring, so a little bird has told us, imported beer for his own private stock. Therefore the following from his last letter to Bonfort's is entitled to respectful consideration:

"Mr. Thomas S. Jones, of Thomas S. Jones & Werner, has been exhibiting to some of his friends an old black decanter filled with bourbon whiskey made in 1850, in Woodford County, Ky., by James Crow, and presented to Col. R. T. Durrett, president of the Filson Club, of this city, in 1859, by Governer Beriah Magoffin. Col. Durrett presented the bottle to Mr. Jones. This whiskey was kept in the wood for thirty years, but it is entirely free from any flavor of the wood; it is very dark in color, exceedingly fragrant, soft and mellow, and as delightful to the palate as an old sherry or Madeira wine. It establishes beyond question the fact that a whiskey—if properly handled—will continue to mature until almost an indefinite period. Mr. Jones has in his possession Kentucky whiskies made twenty-two years ago, thirty years ago, forty years ago and fifty-two years ago."

The only trouble about getting at the exact facts of the matter from this interesting dictum is that its author is so prone to dilute all his drinks with the milk of human kindness that the next time he meets the owner of a lot of Spring '97 he is likely to assure him that any whiskey is old enough to vote after five years in wood.—*Barrels & Bottles.*

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TELEPHONE PRIVATE EXCHANGE 313

## Internal Revenue and Customs Rulings

(640.)

RECTIFIERS.

It is not necessary for a person qualifying as rectifier, for the sole purpose of rectifying for other persons, to qualify as wholesale liquor dealer.—How book Form 52 should be kept.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, March 17, 1903.*

SIR: Your letter of the 11th inst has been received, wherein you ask—

If a person qualifies as a rectifier for the sole purpose of rectifying spirits for other persons, is it also necessary for him to qualify as a wholesale liquor dealer?

It is not, if he neither sells nor offers for sale distilled spirits or wine or any compound thereof, but confines himself strictly to rectifying spirits or wine belonging to other persons and, after completion of the rectification, sends out these rectified liquors to the owners in the prescribed packages bearing proper stamp, marks, and brands. He must, however, keep the book Form 52, and make careful entries therein of packages of spirits received by him for rectification, stating "the date when, the name of the person or firm from whom, and the place whence the spirits were received," and, upon sending out these rectified spirits, "enter in like manner in said book the day when and the name and place of business of the person or firm to whom such spirits are to be sent," etc., in strict compliance with section 3318, Revised Statutes, as amended.

Respectfully, ROBT. WILLIAMS, JR.,
Acting Commissioner.

MR. E. B. STEPHENSON,
Collector Internal Revenue, Omaha, Nebr.

## Wine Manufactured from Prunes.

There is no liability for simply manufacturing wine from prunes not made in imitation of sparkling wine and with no admixture of distilled spirits.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., March 4, 1903.*

SIR: Your letter of the 25th ultimo has been received, inquiring "whether any revenue must be paid to the Government on wine manufactured from prunes."

If it is simply a wine manufactured from the juice of prunes, and is not made in imitation of sparkling wine, and if there is no addition of distilled spirits thereto (sec. 3328, Rev. Stat.), there is no tax thereon under the internal revenue laws of the United States; but dealers therein are required to pay special tax as liquor dealers under these laws.

If, in making the prune wine to which you refer, distilled spirits or other materials are mixed therewith, changing it into a spurious, imitation, or compound liquor in contemplation of the third paragraph of section 3244, Revised Statutes, a person who manufactures this liquor for sale is required to pay special tax as a rectifier and to comply with all the provisions of the internal revenue laws relating to rectifiers; and he is also required to pay special tax as a liquor dealer for selling this compound liquor. All other persons engaged in its sale are required to pay special tax as liquor dealers.

Respectfully,
J. W. YERKES, Commissioner.

MR. R. J. REEVES, Wilbur, Wash.

## Trade Circulars.

*From Lachman & Jacobi (Inc.).*

NEW YORK, March 2d, 1903.

DEAR SIR:

We beg to inform you that owing to the death of Mr. Morris B. Edinger, the limited partnership of Edinger Bros. & Jacobi has become dissolved. The assets and goodwill of the late firm have been taken over by Lachman & Jacobi of New York (inc.), who will continue the business and to whom all accounts are payable.

SOLOMON M. MANDEL,
Surviving General Partner.
FREDERICK JACOBI,
Special Partner.

Referring to the above notice, we beg to inform you that we have succeeded to the business of the firm of Edinger Bros. & Jacobi.

It will be our endeavor to pursue the policy of the late firm, and to give the best of satisfaction to the trade both as to price and quality.

We will be glad to supply your needs in California wines and brandies either from our stock here, or at San Francisco.

Hoping to receive a continuance of your esteemed patronage, we remain, Yours respectfully,

LACHMAN & JACOBI, of New York (Inc.)
By FREDERICK JACOBI, President.
SOLOMON M. MANDEL, Vice-President.

*From Charles Stern & Sons.*

It affords us pleasure to report that our preparations for business for this year are on a much larger scale than ever before. Not only have we almost doubled our former productions of the various well-known varieties of California wines, but in this, our forty-second vintage, our unusually large brandy production, so far as quality is concerned, is superior to the best we have heretofore placed upon the market.

We also took special aim to meet the fullest requirements of the rectifier and compounder in distilling a Muscat brandy exclusively for their use, which combines a heavy body and a remarkably high flavor, exactly the qualifications these important trade elements have been desiring for years.

We trust you may give this most excellent production a trial, feeling assured that it will prove satisfactory in every respect. Samples and quotations will be gladly furnished upon request.

Thanking you for favors in the past, we solicit a continuance of your esteemed patronage, and awaiting your commands, we are, Yours very truly,

CHAS. STERN & SONS.

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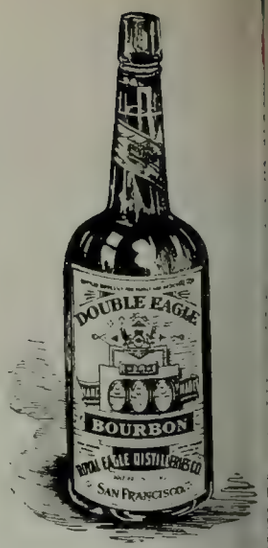
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VOL. XLV. SAN FRANCISCO, APRIL 30, 1903. No. 6






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GOLD MEDAL, CAL. MIDW. FAIR, 1894 GOLD MEDAL, COLUMBIAN EXP'N, 1893
GOLD MEDAL, TURIN, 1898 SILVER MEDAL, BORDEAUX, FRANCE, 1895



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(WHERE TO GET GOOD THINGS TO DRINK AND EAT.)


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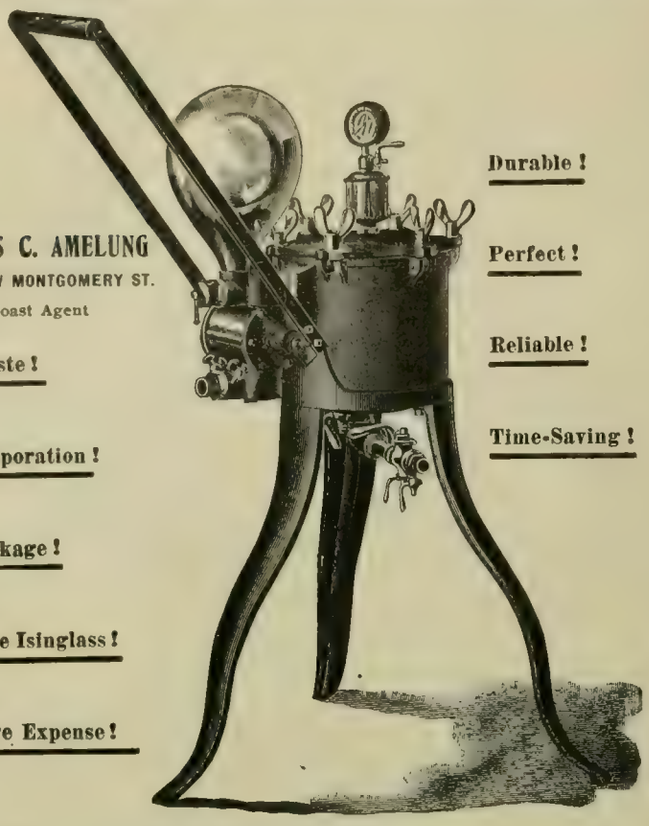

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# Loew's System Patent Filter

—FOR—

**WINES, BEER, CIDER, LIQUORS, CORDIALS, WATER, &c.**



**Durable!**

**Perfect!**

**Reliable!**

**Time-Saving!**

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161 NEW MONTGOMERY ST.
Pacific Coast Agent

**No Waste!**

**No Evaporation!**

**No Leakage!**

**No More Isinglass!**

**No More Expense!**

Wine Dealers and Growers, Brewers and Liquor Merchants are invited to see filter in operation at Pacific Coast Agency

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TONIC LAXATIVE

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## SUNNY BROOK DISTILLERY CO.
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ROSENFIELD BROS. & CO, PROPS.
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Tents and Cottages To Rent

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CHARLES KAUFMANN
THE EAGLE, 296 O'Farrell St.

**L. CAMPBELL, Prop.**
P. O. ADDRESS
SAUSALITO, CAL.

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**LARGE PRODUCER OF SWEET WINES.** **Send for Price List and Samples**

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*Telephone MAIN 185.*

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**BEST BEER In the World**

**SACRAMENTO, CAL.**

# THE HOTALING J. H. CUTTER WHISKIES

CERTIFIED AS THE BEST IN THE MARKET

READ THE FOLLOWING DIRECT AND POSITIVE STATEMENT OF THEIR ABSOLUTE PURITY MADE BY AN ANALYTICAL CHEMIST OF THE HIGHEST STANDING

**A. P. HOTALING & COMPANY**

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CENTLEMEN:

I HAVE CAREFULLY EXAMINED BY CHEMICAL ANALYSIS, SAMPLES OF YOUR J. H. CUTTER WHISKIES PURCHASED IN OPEN MARKET, AND FIND THEREIN NO DELETERIOUS INGREDIENTS WHATEVER—NO FUSEL OIL, NO MINERAL ACIDS, NOR VEGETABLE DRUGS. THE WHISKIES ARE ABSOLUTELY PURE. FURTHER, I CAN STATE THAT, FOR THIS REASON THEY ARE OF **CREATER MEDICINAL EFFICACY** THAN ANY OF THE ALLEGED FINE AMERICAN WHISKIES SOLD IN THIS CITY.

San Francisco Cal. February 15th, 1893

Government Rooms Nos. 48 & 49 Montgomery Block

*C. A. Ogden,*

ANALYTICAL CHEMIST

# Lachman & Jacobi



## California Wines and Brandies

**BRYANT & SECOND STREETS, SAN FRANCISCO**

EDINGER BROS. & JACOBI ——— General Agents ——— NEW YORK

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**Capital and Surplus,** OF NEW YORK **$1,000,000.00**

THIS COMPANY IS ACCEPTED AS

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THE MOST DELICIOUS CHAMPAGNE OF THE AGE

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SUCCESSORS

# I. De Turk

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**Vineyards, Sonoma County, Cal.**

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**WINES AND BRANDIES**

CASE GOODS AND SPARKLING WINES A SPECIALTY




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SAMPLES SENT ON APPLICATION

## Sierra Madre Vintage Co.

GROWERS AND PRODUCERS OF

*Pure California Wines and Brandies*

PORT AND SHERRY

A Specialty

Lamanda, Los Angeles County, Cal.




GOLD MEDAL PARIS EXPOSITION 1900

GOLD MEDAL Pan-American Exposition Buffalo, 1901



LARGEST CIRCULATION OF ANY TRADE PAPER IN THE WEST.

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VINICULTURE.

ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

VOL. XLV, No. 6. SAN FRANCISCO, APRIL 30, 1903. $2.00 PER YEAR

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FIRST NATIONAL BANK BLDG. - - A. D. BARHAM, MANAGER

*The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.*

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## WANTS, FOR SALE, ETC.

### FINE BUSINESS OPENING

WANTED — Party with $10,000 capital, to operate together with owner, the "HILL SIDE WINERY AND DISTILLERY" on 4 acres ground in Los Angeles, California. Party expected to manage and to reside in 8-room house on place. Apply to owner, PAUL WACK, 1959 Wyoming Street, ST. LOUIS, MO., or Agent, R. A. ROWAN, 419 Douglas Building, LOS ANGELES, CAL.

### Wine or Olive Press For Sale.

For sale, one hydraulic wine or olive press; all in first-class condition and subject to inspection. Price, $200. California Winery, Sacramento.

### Wine Wanted.

ANY Wine Maker wishing to sell independently of Trusts or Combinations can find a ready market by addressing

"BUYER,"
Care this Paper.

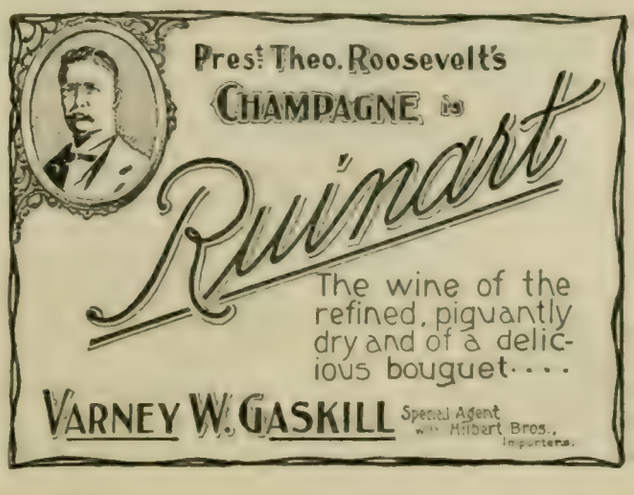
### Position Wanted.

ENERGETIC Traveller desires position with a California Wine Firm, has had much experience in introducing wines (not Californian) into foreign countries. Best of references. Apply

TRAVELLER
care this paper.

### Wanted.

A competent sweet wine maker with an established reputation and references; one who can assist in the construction of a modern winery. The right man can have a small interest in the company or part payment in stock. Address, J. J., Box 8, Escondido, California.



# MARKET CONDITIONS.

DRY WINES:—The demand during April was very good and the order books of all the leading shipping houses show that the volume of business during the first four months of 1903 was considerably in excess of that of the same period of 1902. As last year's trade was a great improvement on many preceding years, the showing for 1903 must be regarded as excellent. At the present time when orders are supposed to fall off sharply, certain houses, particularly those whose shipments are largely wines in glass, are still worked to their full capacity to satisfy the demand. This fact and the rapid growth of this branch of the business is one of the most satisfactory features connected with the trade and industry. There is no longer any doubt of the fact that good, sound, matured bottle wines from California are destined to enjoy an increased demand for many years to come and we believe that the quality will keep pace with the demand. As to the quantity, that is assured. Exports of wines by sea were of fair volume, the aggregate being 494 cases and 732,020 gallons, valued at $261,199. This is about one-quarter of a million gallons in excess of the sea exports during the preceding month. Rail exports were of good volume.

Reports from various wine sections of the state show that the vineyards are, with very few exceptions, in fine condition. The vines are from 3 to 4 weeks backward in development and should there be killing frosts between now and the 15th of May, which is the average limit of the frost season, the damage would probably not be excessive. In other words, the fact of the unusual cold Winter, which kept the sap in the roots, and the fortunate distribution of the rainfall, make it possible that there will be a full vintage to follow the record breaker of 1902. Of course the vines have to run the gauntlet of frosts, couloure, sunburn, etc., ere that fruition can be realized.

Receipts of wines from interior cellars during the month of April, 1903, were 1,095,200 gallons; brandy 25,900 gallons.

SWEETS:—The market for sweet wines continues to be healthy. Prices are well maintained as usual. The exceptional production of last season will probably lead certain of the big houses to select some of their choicest wines to put away for ageing purposes. We believe that this is one of the best things that could be done in that branch of the industry. There are some of the wines of Central and Southern California, which if given full maturity, could practically drive all competitors out of the market. This seems to be a good time to inaugurate this branch of the enterprise. The production during March in the state was 243,719 14-100 gallons. Prices remain unchanged.

BRANDY:—There is a strong healthy demand for both old and young goods, but the aged product is almost entirely unobtainable. Young brandies of good quality are quoted at 75 to 77½ cents per gallon. It is understood that some of the stronger houses will take advantage of the immense product of the past vintage and store a moderate quantity of brandy for ageing. However, the merchants are not inclined to do this, on the theory that they prefer to allow the Eastern distributers to incur the expenses and risk. The production in the two districts aggregated 30,484 3-10 gallons. There were tax paid 47,717 8-10 gallons. Transfers in bond to Eastern bonded warehouses amounted to 33,177 6-10 gallons, and there remained in bond on March 31st in the state, 1,646,443 1-10 gallons. Exports by sea were of very small volume.

WHISKIES:—Trade with the interior throughout the Coast has been good during the month, showing a healthy condition of affairs in all the country. Collections have been exceptionally satisfactory. In the City, there has been a period of dullness that cannot be explained on previous lines. It certainly is not due to the hegira of people to the country, because that is more than counterbalanced by the immense influx of tourists and homeseekers. The City generally was never so prosperous and everybody is earning good wages. It is probable that the close of the race tracks of the California Jockey Club may witness a marked change in the conditions, as it is believed that the ponies are responsible for the situation in the retail trade. Exports by sea held up fairly well, the total being 1932 cases and 3994 gallons, valued at $19,303. The imports were 261 cases and 575 barrels.

IMPORTATIONS:—The importers have enjoyed a good business and are unanimous in stating that not only was April better than the same month of the preceding year, but that the volume of business for the first four months of 1903 was much in excess of 1902. As the latter year was a good one, the trade certainly has reason to congratulate itself and the movement of business leads those in this line best qualified to analyze the situation, to believe that this year will be a lively one in their business. Imports by sea were of fair volume. Among the principal items were:—Six casks, two hundred cases beer, 14 casks and 300 cases brandy, 285 cases absinthe, 15 octaves and 1880 cases gin, 560 cases mineral water, 1500 cases vermouth, 189 casks, 3 quarters, 100 octaves, 244 cases wine, 575 barrels and 261 cases whiskey.

BEER:—The season opens auspiciously for the brewers and there is no doubt that they will all do a business this summer largely in excess of any preceding year. A number of well-known local steam brewers are installing lager plants in order to get their share of the largely increased business in the lager line. For some reason, the California product known as "steam" beer is losing favor. The taste of the drinking public is getting in touch with that of the East, which is for lager all the time. Exports by sea were large, the aggregate being 6613 packages, valued at $27,201. Imports by rail were heavy and foreign exports very small.

## Wine and Brandy Receipts.

Receipts of wine by rail from interior cellars for the month of April, 1903, were, wine 1,095,200 gallons. Brandy, 25,900 gallons.

## New York Wine Market.

During the past fortnight, the demand for all sorts of wines has perceptibly improved, showing that that part of the trade which has a sound basis is capable of quickly recovering from blows such as it has received through the increased licenses.

The prices continue to be firm. Sweet wines and brandies have received special good attention.—*Bonforts, April 25th.*




McDonald & Cohn, 120-122 Front street, are noted for their upright treatment of customers, and the high class of goods handled by them. Just at present there is great demand for their justly popular "El Rey" whisky, but this is but one of several well-known brands carried by this firm. Customers desiring James E. Pepper whisky, will find it there, and the Henry Clay rye is also in evidence—all matured goods, in and out of bond, also distillery bottling. We commend this house to buyers from the country as well as to dealers in the City. A strong feature of the firm, aside from its right prices, and right goods, is the fact that much pains are taken by the proprietors, as well as of all members of their staff, to show great attention to buyers.

---

Mr. Henry G. Plagemann of William Wolff & Co., importers, has just returned from an all-round trip to the Pacific Oriental ports and our Insular possessions, overlooking the extensive connections of his firm in the far East. Although glad to return home, he enjoyed his trip very much, and is well pleased with results. William Wolff & Co., are among the heaviest exporters from San Francisco to the Orient. Their large interests at the various points, are in the hands of experienced representatives who will undoubtedly maintain the established reputation of this firm for high commercial integrity.

---

The Wunder Brewing Company, which was established in January, 1901, has enjoyed the largest increase of business of any brewery in San Francisco, since its first brew was placed upon the market. During the year 1901, the Company sold 10,000 barrels, in 1902, 22,000 barrels, and the increase for the first four months of 1903 indicates that the sales for this year will be more than 30,000 barrels, which is a remarkable showing for a comparatively young enterprise. A part of the secret of the success of the Brewing Company is that it is equipped with the very latest improved machinery such as is used in the best breweries in the East. Among the latest improvements are two new Vulcan ice-making machines of 40 tons capacity, one racking machine of the latest design, and the only one in the City. This device handles the beer automatically under compressed air, and absolutely preserves the beer in its original strength. The bottling works have had a similar satisfactory growth. In 1901, this department bottled seventy dozen per day, and in 1902 and 1903 about 460 dozen per day, all of which shows what enterprise, skill in manufacture, and business sagacity can accomplish in a comparatively short space of time.

---

## National Wholesale Liquor Dealers' Association.

CINCINNATI, March 27, 1903.

*To the Trade:*

GENTLEMEN: On Jan. 31 we forwarded you a pamphlet setting forth some of the work that had been accomplished up to that time by this Association in the interests of the trade.

Since issuing that pamphlet, the Association has been instrumental in preventing the passage of the Hepburn bill in the United States Senate.

We have also secured the adoption by the Western Trunk Line Committee and the Southwestern Tariff Committee of the Western Classification Committee's ruling eliminating the valuation clause on "commodity rates."

We mention these facts to show you that the National Wholesale Liquor Dealers' Association has missed no opportunity to protect the interests of the industry with which you are identified.

As the Association is working for the trade generally, it should have general support. Will you not give yours?

In this connection, your attention is called to the Eighth Annual Convention of this Association at Baltimore, on June 3, 4 and 5 next. This meeting promises to be one of vital interest to every dealer. A reduction of fare and one-third has been secured for those attending the meeting, details of which will be furnished in due time. Will you not prepare to attend this meeting and participate in its proceedings, by signing the inclosed membership application blank and returning it to this office? Trusting to hear from you, we remain,

Respectfully,

J. WALTER FREIBERG,
*President.*

Attest:

DAVID STAUBER, *Secretary.*

---

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

**Napa and Sonoma Wine Company**

OFFICE AND SALESROOM

**105 to 115 Ellis Street**

TELEPHONE MAIN 5716

**San Francisco, California**

## Hilbert Mercantile Company's Enterprise.

ONE of the most important deals involving the handling of one of the world's most famous brands of whiskey, was consummated during the month. This transaction consisted of the placing of the agency for Cedar Brook (W. H. McBrayer Whiskey) in a widely extended territory. Heretofore, Julius Kessler & Company, proprietors of this great product of the still, have distilled and distributed it, but they have now made a contract with the Hilbert Mercantile Company, by which the latter corporation will handle the Cedar Brook (McBrayer), exclusively, not only on the Pacific Coast, but in China, Japan, and the Philippines. The Hilbert Mercantile Company is now the largest holder aside from the distillery, of this brand of bonded and free goods.

This very important business deal which will be of wide interest to all who are concerned with fine whiskies, was closed by Mr. C. H. Hilbert, President of the Hilbert Mercantile Company, during his recent Eastern trip, on which he was accompanied by Mr. C. M. Reynolds, Manager of the corporation. During this Eastern visit, Mr. Hilbert secured the agency for Booth's Old Tom and dry gins. With these acquisitions, the Hilbert Mercantile Company became one of the strongest in the country. Their line of agencies is exceptionally representative. It includes A. B. C. Beer, Hunter Rye, Cedar Brook (W. H. McBrayer Whiskey), Ruinart Champagne, Black & White Scotch. Booth's Old Tom and Dry Gins and the proprietory brands of the Company, which include H. B. Bourbon and Rye Whiskies, El Monte Bourbon and others, all of which are good sellers. Messrs. Hilbert and Reynolds returned from their extended Eastern trip in excellent health and ready for harness in a business way.

---

Advices from New York State that the old house of A. Werner & Co., producers of sparkling and California wines, at 52 Warren street, are in dire straits. They have been unable to meet their obligations, particularly in the shape of a $10,000 note. The creditor bank obtained a judgment for the amount. Under the administration of the late August Werner, Sr., who died in 1900, the business was very successful, but his sons were evidently not possessed of the business ability to carry out the successful policy of their sire, hence their disaster.

---

The California Wine and Cordial Company of San Francisco has been incorporated, with a capital stock of $75,000, of which $25,000 has been subscribed. The directors are Stanley Jackson, A. H. Green, J. S. Green, Robert Richards and J. E. Bren.


# Corona Blanca
PERFECT
## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

**ROYAL WESTERN—CALIFORNIA CHAMPAGNE**
**A Fine, Sparkling White Wine**

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO

**H. J. WOOLLACOTT,**
ESTABLISHED 1880
LOS ANGELES, - - - CALIFORNIA






# FERRO-QUINA
## KIDNEY AND LIVER BITTERS

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. ☞ For sale in any first-class saloon.

**D. P. ROSSI,**
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PACIFIC COAST AGENT



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# THE WINES OF CALIFORNIA.

## Their Production and Consumption—A Statistical Review.

BY GEORGE ROBERTSON.

THE production and consumption of wines in the United States is small compared with other wine producing countries, the quantity consumed in this country in the year 1900 being only 34,758,233 gallons, or less than one-half gallon per capita.

As a producer in the world's supply, the United States holds only the fourteenth place, as shown in the following list, the figures in which will be a revelation to many, as but few persons have any idea of the enormous quantities of wine that are produced annually in all parts of the globe.

WORLD'S PRODUCTION OF WINE IN 1900.

| Europe. | Gallons. |
|---|---|
| 1. France | 1,482,000,000 |
| 2. Italy | 583,000,000 |
| 3. Spain | 517,000,000 |
| 4. Portugal | 139,000,000 |
| 5. Algeria, Tunis, etc., (French possessions) | 130,000,000 |
| 6. Austria and Hungary | 114,000,000 |
| 7. Roumania | 92,000,000 |
| 8. Germany | 80,000,000 |
| 9. Bulgaria | 75,000,000 |
| 10. Russia | 53,000,000 |
| 11. Turkey and Cyprus | 49,900,000 |
| 12. Switzerland | 35,000,000 |
| 13. Servia | 27,000,000 |
| 14. Greece | 20,000,000 |
| 15. Madeira, Azores and Canary Islands | 7,000,000 |
| Total European countries | 3,403,000,000 |

AMERICA (NORTH AND SOUTH).

| | |
|---|---|
| 1. United States | 23,000,000 |
| 2. Chile | 69,000,000 |
| 3. Peru | 49,000,000 |
| 4. Argentina and Uruguay | 41,000,000 |
| 5. Bolivia, Brazil, Mexico | 15,000,000 |
| Total | 197,000,000 |

BRITISH POSSESSIONS.

| | |
|---|---|
| Australia | 5,500,000 |
| Cape of Good Hope | 3,500,000 |
| Total | 9,000,000 |
| Asia-Persia | 700,000 |
| Total yield of the world | 3,609,700,000 |

Of the twenty-three million gallons of wine produced in the United States in the year 1900, no less than nineteen million gallons were made in California, or more than four times the combined output of all the other States.

According to the last census, twelve States reported having over two million vines in bearing (table, wine and raisin grapes), and the figures following, though at best but close approximations, are sufficient to give a clear idea of the importance of California as a wine producing country:

| State. | No. of Vines. |
|---|---|
| 1. California | 90,686,458 |
| 2. New York | 29,636,216 |
| 3. Ohio | 13,772,800 |
| 4. Kansas | 5,762,700 |
| 5. Michigan | 5,232,450 |
| 6. Pennsylvania | 4,711,039 |
| 7. Missouri | 3,546,319 |
| 8. Oklahoma | 3,542,034 |
| 9. Illinois | 3,008,888 |
| 10. Indiana | 2,570,579 |
| 11. Georgia | 2,376,904 |
| 12. Iowa | 2,072,101 |

It should be noted, however, that both as regards the number of gallons of wine produced and the number of vines in California, the census figures appear to be considerably less than the actual totals.

During the last decade, California has made great progress in the development of her vineyards in all parts of the State, but more especially in the central and northern counties.

While Sonoma and Napa are the leading producers of claret, Burgundy and the white dry wines, Fresno county is the center of production of sweet wine and brandy, the acreage in vines in this county far exceeding all others.

The value of the wine produced in California has increased over 126 per cent in the last ten years and is likely to continue increasing at an even greater rate during the next few years.

In 1890 there were 128 wineries and 8 distilleries in the State, in 1900 there were 187 wineries, with a capital of $4,658, 625, the number of distilleries remaining the same; but these figures do not convey the real amount of the growth of the industry, as in many cases the capacity of the wineries has been greatly increased.

Production of California wines and brandies in gallons—1902-1903:

| Year. | Dry Wines.* | Sweet Wines.** | Total. |
|---|---|---|---|
| 1892.. | 10,305,434 | 4,694,566 | 15,000,000 |
| 1893.. | 18,775,419 | 3,924,581 | 22,700,000 |
| 1894.. | 11,708,482 | 4,291,518 | 16,000,000 |
| 1895.. | 7,975,997 | 6,024,003 | 14,000,000 |
| 1896.. | 8,532,639 | 4,967,361 | 13,500,000 |
| 1897.. | 16,975,634 | 7,024,366 | 24,000,000 |
| 1898.. | 10,749,771 | 7,779,229 | 18,529,000 |
| 1899.. | 14,996,622 | 8,433,378 | 23,430,000 |
| 1900.. | 13,762,953 | 9,914,047 | 23,677,000 |
| 1901.. | 13,698,645 | 9,301,355 | 23,000,000 |
| 1902.. | 15,000,000 | 13,000,000 | 28,000,000 |

BRANDIES.

| Year. | Total Gal. |
|---|---|
| 1892—93 | 2,209,617 |
| 1893—94 | 2,007,965 |
| 1894—95 | 1,754,000 |
| 1895—96 | 2,100,000 |
| 1896—97 | 1,420,000 |
| 1897—98 | 1,250,000 |
| 1898—99 | 1,699,035 |
| 1899—00 | 3,256,513 |
| 1900—01 | 850,135 |
| 1901—02 | 1,700,000 |
| 1902—03 (Estimated) | 3,550,000 |

*For the calendar year ending December 31st.
**For the fiscal year ending June 30th.

It is only in sparkling wines, or champagne that California does not excel, as out of 169,055 gallons produced in the United States only 8,880 were made in California, the greater proportion, or 113,435 gallons coming from the State of New York. Much remains to be done to develop this branch of the wine industry which no doubt is partly due to the climate in many districts being too hot, but most of all to the want of large underground cellars for storage. These figures, however, are a mere drop in the ocean of champagne produced in France, the home, and practically the only producer of this popular wine. The stock in the French champagne districts alone, in April last, announced to no less that 113,000,000 bottles, while the annual rate of consumption is about 28,000,000 bottles.

The twelve leading counties in the production of vines (wine, raisin and table grapes) in California are as follows, ten out of the twelve being in Northern California:

| County. | No. of Vines. |
|---|---|
| 1. Fresno* | 24,904,559 |
| 2. Sonoma* | 15,004,458 |
| 3. Santa Clara* | 7,103,402 |
| 4. Napa* | 4,859,490 |
| 5. Kings | 4,218,824 |
| 6. Sacramento* | 3,639,513 |
| 7. Alameda* | 3,549,414 |
| 8. Los Angeles* | 2,884,144 |
| 9. Tulare | 2,473,308 |
| 10. Contra Costa | 2,400,257 |
| 11. San Joaquin | 2,346,061 |
| 12. San Bernardino | 1,752,046 |
| Total | 75,135,476 |
| Other counties | 15,550,982 |
| Total California | 90,686,458 |

*These are also the seven largest producers of wine grapes, in the order in which they stand.

The California wineries now possess some of the largest vats or tanks in the world, one tank in the Italian-Swiss colony having a capacity of 500,000 gallons.

The wine grapes grown in California are of great variety, though nothing approaching to the numerous kinds cultivated in France, where there are no fewer than fifteen hundred distinct varieties and 4,326,000 acres in vines.

Great attention is now being given to the production of wine in Australia and South Africa, and as the climate and conditions in many parts of these colonies are similar to California, the following list should be of some interest and value. These varieties have been recently recommended by an expert of high standing in a report written by request of the London Chamber of Commerce, as probably the best of their kind for cultivation in those parts of the British empire, for producing the wines named, and the finest brandy:

CLARETS.

Black grapes—Cabernet, Sauvignon, Cabernet Franc, Carmenere, Merlot, Malbec and Verdot.

SAUTERNE.

White grapes—Sauvignon blanc, Semillon, Muscadelle and Enrageat.

BURGUNDY.

Red Burgundy—Black grapes—Pineau noir and Gamay.

Chablis—White grapes—Pineau blanc and Servoyen.

CHAMPAGNE.

Black grapes—Pineau noir, Vert dore and Meunier.

White grapes—Pineau blanc.

Saumur (Sparkling)—Black grapes—Pineau noir, Groslot and Cos.

White grapes—Pineau blanc and Chenin blanc.

COGNAC.

White grapes—Folle blanche.

As regards Australia, new vineyards are being planted on the most scientific principles in all parts of the commonwealth, particularly in Victoria, New South Wales and South Australia, and each year shows a marked improvement in the produce of the existing vineyards. Improved storage, too, is facilitating the proper maturing of the wines for shipment.

Fresno county, which is situated in the San Joaquin valley, one of the most fertile regions in California, and the geographical center of the State, has developed with marvelous rapidity during recent years. It can now not only boast of the largest acreage of vines, in which it entirely eclipses all others, but it even outrivals the famous county of Santa Clara, as a fruit producer; Fresno county having 75,000 acres in vines, and upwards of 11,000 in other fruits, or a total of over 87,000 acres; against 65,000 acres in fruit and vines in the latter county; the next in order being San Bernardino county with a total of 32,000 acres in fruits.

There are a number of large wineries in the State, the most important of which, now belonging to the California Wine Association, which has no less than six in Fresno county alone, the largest being the Calwa winery, about two miles from Fresno city.

This Association, with a capital of $10,000,000, was organized some few years ago by some of the leading men interested in the success of the wine industry, and was the outcome of an evident necessity for self-defense, to save the wine growers from ruin. Previously, every grower acted for himself selling at such prices as he thought fit, underbidding one another in the market, with the result that the vineyardist had often to sell at a price that was below the cost of production.

Owing to the phylloxera and the Anaheim disease, the production of wine and brandy during the last ten years has fluctuated considerably. So far back as 1888 and 1889 the phylloxera made great ravages in Napa and Sonoma counties, but in spite of all these difficulties the industry has made steady progress, as the few following figures will show:

| | Wine. | Brandy. |
|---|---|---|
| 1876..... | 3,750 gal. | 142,799 gal. |
| 1882..... | 10,000 gal. | 502,513 gal. |
| 1886..... | 18,000 gal. | 402,121 gal. |
| 1888..... | 25,000 gal. | 953,589 gal. |
| 1902.....28,000,000 gal. | | 3,550,000 gal. |

During the last fifteen years the production of wine has so increased as to amount to as many million gallons as there were then thousands, and there is every prospect of the last season proving a record year, both in quantity and quality. Not only was the crop of grapes unusually heavy last year, but a considerable number of raisin grape growers sold their crops to the wineries early in the season, as a precautionary measure, fearing that the California Raisin Growers' Association would collapse, and that prices would therefore fall to an unremunerative basis. This apprehension proved unfounded, and the raisin association has had the most successful season on record, which has greatly added to its strength and reputation as a safe-guard to grape growers generally, and especially to the small vineyardists who form the great majority, but who are not strong enough to hold out alone for a fair price for their produce.

It is sometimes said that Americans do not take kindly to wine, and it is certain that as a rule they are not habitual wine drinkers. It is surprising that even in such a splendid wine producing State as California the consumption of wine is comparatively small, and has made but little progress.

There is no reason why wine should be any longer regarded as a luxury, to be indulged in only by the rich, as sound and pure light wines are now produced in California at a price that places them within the reach of those with the most moderate means.

Another recommendation of much greater importance is the fact that wine is a much more wholesome drink than either beer or whiskey, and that in all communities where wine is the national beverage, there is less intemperance than in any others. In France and Spain more especially in the wine producing districts, the light or ordinary wines form the common drink of all classes, and it is served at meals in the smallest restaurants free of charge. In this country, however, wine will probably never become so cheap as in Europe, owing to the cost of labor, but there is room for reform, especially in the revision of prices by many retail dealers. Even in the center of the wine districts, the consumption of wine is checked by the high prices that are often charged. California wines are actually sold in London as cheaply as they can be purchased retail in many towns in the heart of the wine-making districts of California, where 50 cents is no uncommon charge for a bottle of very ordinary Zinfandel. These remarks do not apply to the wine makers and large wholesale dealers, for as already stated the prices which now prevail place good, sound, wholesome light wines within the reach of all.

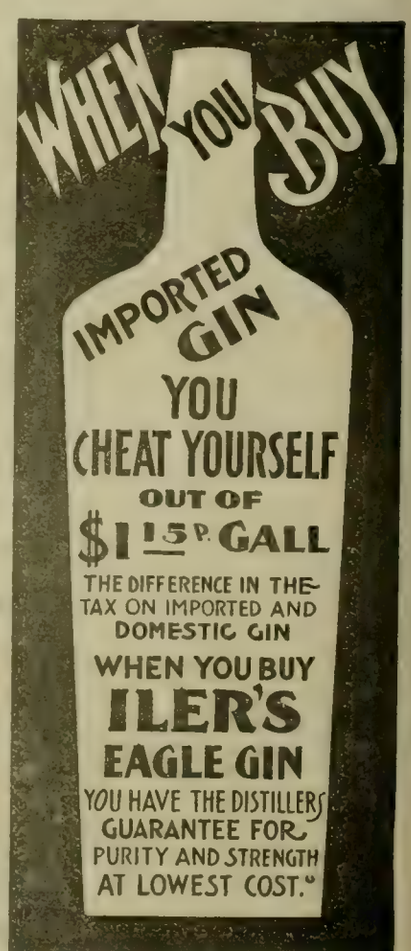
The common grade of dry wines must always be the mainstay of the wine industry, as the consumption is on a much larger scale than for sweet wines. If the public taste for the light, dry red and white wines was more widely cultivated, the demand for them should be greatly increased in the course of a few years. This has been accomplished in England, in great measure, by the energy and perseverance of Messrs. W. and A. Gilbey, who were the pioneers in introducing the cheap light wines to public notice. Thirty years ago, Claret, Burgundy and white wines were not drunk by the British public to anything like the extent that they are to-day, and no doubt a like increase in the consumption might be brought about in this country in the course of time if similar steps were taken to make California wines more popular.

For a clear illustration of the truth of this statement we have only to study French statistics. The consumption of wine in France amounts to the enormous total of one thousand one hundred and forty-four million gallons per annum.

Another object lesson in the way that the consumption of wine may be, and in fact, is increased, by a reduction in the price, and that it also encourages temperance, is afforded by the following figures: In 1898 the consumption of wine per head for France and Paris, respectively, was 120 and 234 bottles per annum, but owing to the reduction of the duty, thus reducing the cost, these two figures rose in 1891 to 150 and 354 per head. Not only this, but the increased consumption of wine has brought about a simultaneous decrease in the spirit drinkers, the quantity per head having fallen from 11¼ bottles of proof spirit in 1898, to 8 bottles in 1901. In England a reduction of duty after 1860 had the effect of doubling the consumption within the ten following years.

But before California can become really famous for her finest wines, like France, Spain and Portugal, more care and patience will have to be exercised in keeping and ageing them, especially those produced in good vintage years when they are of exceptionally fine quality. The mistake is often made of placing wines on the market when they are too new, with the result that when people want a fine old and well-matured wine, they buy the imported article at an extra high price, because the domestic product is not up to the standard they require or fancy.

One of the great difficulties in dealing with a subject like the wine, raisin, or fruit industries, is the want of reliable statistics. At the present time when this county is making such wonderful progress, applications are constantly being made to chambers of commerce and other local authorities for information of this nature, but which they are unable to supply. We already have a bureau of labor statistics, and a State dairy bureau, but what is mostly needed is a State bureau of statistics for agriculture, which would be able to furnish the up-to-date returns for which there is now such a great demand.



WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

## West Wineries Not Leased.

STOCKTON seems to possess a reportorial graduate of one of the Yellow Journals. About once a year in these latter days, there comes from the Channel city a red hot dispatch announcing some big deal in connection with Geo. West & Son, Incorporated. On the 9th inst., a dispatch came from the reporter with a vivid imagination, to the effect that the entire plant of this great corporation including its various wineries and vineyards scattered throughout the San Joaquin valley, had been leased to an "Eastern Syndicate" at a fat rental of $100,000 per year for a period of ten years. This would mean a million dollars for the term. The news gatherer jumped at conclusions by reason of the fact that Frank West, the head of the institution, with his family started recently on a trip to Japan and that B. R. Kittridge, the other principal partner had gone to New York with his family. Along with this declaration was a statement that the alleged Eastern Syndicate was in position to market its wines, an advantage that could not be enjoyed by the owners; that they had branch houses in large Eastern cities and in European centers, etc., and were in a position to force the wines to the front and give them a standing that would call for even higher prices than are now quoted.

The reporter wrote a readable paragraph and excited much interest among the trade and the producers, but in the language of the modern Scot, he was "talking in his bonnet." As a proof of this fact, we quote from a letter received from Thomas R. Minturn, General Manager of Geo. West & Sons, Inc., replying to a letter of inquiry as to the truth or untruth of the story. Mr. Minturn says, "there is not one particle of foundation for it. No change in the affairs of Geo. West & Sons, Incorporated, is had or is contemplated."

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The old saying that there is "always room for one more," is proved to be true particularly in the case of the Wunder Brewing Company of this city. The growth of the business of this concern is certainly phenomenal. About four years ago J. C. Wunder established the brewery and laid down the law to his employees to make the best beer that could be turned from the plant. Two years later, Mr. J. A. Hieronimus joined the Company, associating himself in the business with Mr. Wunder and Col. H. Bendel. The output of the Wunder brewery in 1901 was 10,000 barrels, and in 1902 the Company produced 26,000 barrels. This is most certainly a remarkable showing and up to the present day during this year, the output has exceeded that of 1902 by 500 barrels per month. There is only one plausible explanation of such a situation and that is that the Wunder Brewing Company has the ability to produce and the enterprise to place a fine product properly before the people.

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FROM BOORD & SON, LONDON, ENGLAND

## "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

## Coates on Coulure.

THE premature dropping of the berries or failure to "set" fruit is due to a specific disease known as coulure. The muscat is one of the most highly bred varieties of grape, and is, therefore, more susceptible to disease. This refers to the muscat of Alexandria and the muscatelle Gordo Blanco.

Hirasco, imported from Chile, is equal in every way and less subject to coulure. This disease cannot be controlled because it is due to climatic causes, such as a sudden change to cold weather after a warm spell.

Prof. Pierce, pathologist of the department of agriculture, recognizing these facts, took the matter up some years ago with the object of getting a hardier grape which would make first class raisin. He therefore pollenized muscat vines with the pollen of Malaga, which is not liable to coulure, and some of the seedlings resulting have borne fruit of "remarkably fine quality." This is, from its very nature, a slow and laborious work, but when a muscat not affected by coulure is grown and this claim fully established, it will not take many years to increase the wood by grafting upon old vines.

The muscat, being so tender, should receive more care in every way. I would suggest also, that particular attention be given to sulphuring, both before and after setting of fruit, and that a few rows be treated with the amoniacal copper solution instead of sulphur and also some with the spray in addition to sulphur, the results being carefully noted. This solution is prepared as follows: Into a vessel having a capacity of 2 quarts or more pour 1 quart of ammonia; add 3 ounces carbonate of copper; stir rapidly for a moment and the carbonate of copper will dissolve in the ammonia, forming a very clear liquid. For use, dilute to 22 gallons. No more ammonia should be used than is necessary to dissolve the copper carbonate. This solution has advantage over the bordeaux mixture in that it may be kept indefinitely, merely diluting when needed for use, while the bordeaux should be made fresh every time.

One great authority on the grape says that "The physical condition of the soil is very much more important than the elements of which it is composed." In Bavaria, in planting hops, the ground is first pulverized to the depth of thirty or forty inches, and the muscat vine should receive equal care at least to get the best results. While this is an extreme which would hardly pay in the accomplishment, yet it is given as an illustration to show what is done when the natural conditions are less favorable. Compare this with the usual methods employed in planting, pruning, and in rarely fertilizing the soil at all, and it cannot but be acknowledged that there is room for improvement.—*Leonard Coates.*

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P. C. Rossi, President of the Italian-Swiss Colony, sailed for Europe from New York accompanied by several of his children, on April 2d, bound for Rome. He reached the Eternal City in time to spend Easter Sunday there. He is there as a delegate from the State of California, to the International Agricultural Congress, which meets in Rome. Mr. Rossi will be absent about four months, during which time he will visit Italy, France, Germany and England.

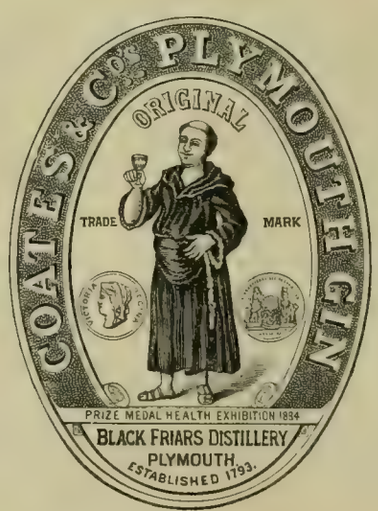

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# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, April 20.—G. G. Brown, a wealthy distiller from Kentucky, now in Los Angeles, has caused a flutter among the local temperance agitators by asserting that he is not only a prominent distiller but is a good Presbyterian, and as a God-fearing man he deplores all excess in the use of intoxicants, and would do what he could to remove from the business of liquor-selling, all men who are not respectable and upright and of good moral character. Local anti-saloon people cannot reconcile Mr. Brown's declaration with his business, for they pretend to think that all manufacturers of liquor must of necessity be bad.

Mr Brown says in an interview: "The Methodist Church would be forced to deny membership to Christ himself if He should come to earth to-day." He sees nothing incongruous in being a distiller and a good Presbyterian at the same time. While willing to discuss the relation of a Christian to the liquor trade he did not want to parade himself as a conspicuous church member. He said he recognized that the business is abused by some who are engaged in it and he has exerted his influence to eliminate these abuses.

Mr Brown does not think that "temperance" and "prohibition" are synonymous. He said:

"Temperance is the antipode of prohibition. We do not wish those who favor temperance, which is always a virtue, confused with those who favor prohibition, since we feel that such prohibitionists have no basis in the Bible for their position.

"In my judgment, the sooner the American people adopt rational ideas about the use of intoxicants, the sooner we will minimize their abuse and still be entitled to our self-respect. I would not have any man to justify himself by anything I may say or do, by abusing the use of an intoxicant, as there is no justification in such abuse."

## Southern California Notes.

AT South Cucamonga the Italian Vineyard Company of Los Angeles, a big concern, of which Secondo Guasti is President, is planting an entire section, 640 acres, to grapes for sweet wines. This in addition to the former holdings of the company at South Cucamonga, makes an

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

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TELEPHONE PRIVATE EXCHANGE 313

acreage of 2,240, the largest vineyard in one tract in California. J. A. Barlotti, Secretary of the Company, says it is the aim to make the best sweet wines in California, and with this end in view the utmost care is exercised in the selection of vines. It is the intention to propagate only those vines that are found best suited to the making of the finest qualities of sweet wines.

---

Cucamonga district is destined to become the greatest sweet wine producing district. Already there are in this section about 6,000 acres of vineyard, and to this much more is to be added. It is said the hard winds which are not beneficial to citrus fruits, do good to the vines and the soil is well adapted to the growing of the grapes.

---

Charles Stern & Sons report an excellent business in the past year and expect a greater volume in the year to come. This concern will add largely to its acreage in vineyards.

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In the planting of new vineyards much activity is noticeable in Southern California, especially in Los Angeles and San Bernardino Counties. The replanting of old and the setting out of new vines to add to the acreage, indicates that in the next few years there will be a great increase in the production of wines and brandies. The California Wine Association is expending $75,000 in a vineyard and winery at Cucamonga, which is but one example of the faith in the southern field.

---

The Riverside Vineyard Company has completed the planting of 600 acres of wine grapes at West Riverside. This gives to this company 1900 acres of wine grapes, the first crop of which will be harvested this year. The company expects to gather from one to two tons to the acre. A winery is to be constructed at once.

---

The Palace Cafe, under the proprietorship of Schneider & Fieber, continues to do a tremendous business. No matter how many other cafes open up the crowd at the Palace never grows smaller, and generally, especially after the theater, the accommodations are insufficient though so great. The proprietors are adding improvements all the time, and the resort is now all the fashion. One fact that patrons have found is that the quality of the liquid and solid refreshments served is of the best.

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Only a few of the wholesale liquor merchants have paid the new $60 a month city license and they expect to get their money back when the ordinance is declared unconstitutional.

Mayor Synder says that not while he is in office will the number of saloon licenses in Los Angeles be increased from 200, the present limit.

---

An attempt of Maier & Zobelein to induce the City Council to permit the licenses of saloons in the residence districts to become property, so as to be valuable and perpetual, failed.

---

F. E. Scott, the Pomona social club man, has emerged from his trouble with the authorities.

---

Alfred Dolge, the founder of Dolgeville, N. Y., and one time millionaire, who lost his fortune because of alleged wickedness of his partners, conducted the Fair Oaks Wine Company in this city until recently. Now he is going to be put upon his feet again by H. E. Huntington, and will start a new manufacturing town near Alhambra.

---

In the Santa Monica election the saloon interests and the prohibs came out about even, which is satisfactory enough to the "wet" party, it is said.

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Los Angeles saloon interests are said to be helping the prosecution of B. L. Chambers, the San Jacinto druggist who is being tried for illegal sale of liquor.

---

F. J Cotta, manager of the Imperial, and brother-in-law of C. Zinkand, found it necessary to make a gun-play the other night to subdue some turbulent waiters.

---

Anto Stearns has gained a liquor license for his place at West Glendale despite the opposition of the prohibitionists of the neighborhood.

---

Fred Pabst, the millionaire brewer of St. Louis, is visiting Southern California.

---

A hobo tried to stab George Feasel the night of the 25th, at Feasel's saloon, but the knife struck the saloon man's watch and did no damage. It was a close shave.

---

August Reuter, who with his brother conducted a winery and vineyard near Santa Ana, died of appendicitus on March 22.

---

Charles Stearns & Sons have let the contract to Charles Quast for a concrete winery, to be built on section 4, township 2 south, range 6 west. It will be one story, and will cost $4,080. W.

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(INC.)
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"Days of '49" and "Army and Navy Club" Whiskies
"Canada White Rye" Pepsin, Celery, Iron and Malt

# WHERE TO GET GOOD THINGS TO DRINK AND EAT



Telephone, Jessie ... 211

The 1100

Cafe & Tamale Grotto
No. 1 Turk Street

Jerome Bassity
Proprietor

1100
Market Street
San Francisco



Come and try our Wonderful Champoreau—A Grand Bracer

## The Celebrated Champoreau

FINE WINES, LIQUORS AND CIGARS

J. B. CASADEBAT, PROPRIETOR
HOT LUNCH AT 8 A. M.

532 MERCHANT STREET
BET. MONTGOMERY AND SANSOME, S. F.

Most Handsomely Decorated Saloon in San Francisco

Headquarters for Mining and Stock Men

## "Sam Mount's"

Fine Wines and Liquors

330 Bush St.
SAN FRANCISCO

TELEPHONE
RED
2671

Old Thompson
THE BEST WHISKEY

Telephone FOLSOM.. 2111

## The Revelation

STRAIGHT X X X X
OLD THOMPSON WHISKEY
A Specialty X X X X

DENNY O'SULLIVAN & CO.

863 Market St., opp. Powell
San Francisco, Cal.

## The Chronicle Bar

HIGHEST GRADES OF LIQUORS

P. W. WOBBER
Proprietor

644
MARKET
STREET
San Francisco

TELEPHONE MAIN 1123

E. A. GROEZINGER

E. O. SCHRAUBSTADTER

## A. FINKE'S WIDOW




## CHAMPAGNES AND WINES

809 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

# ALONG THE LINE

## The Eagles Will Celebrate.

THE Eagles comprised in the two aeries of San Francisco will have their annual outing and picnic on May 17th, at Schentzen Park, San Rafael. The management is in good hands and there is no question of the fact that all who attend will have an enjoyable time. If they do not, it will be their own fault. Contrary to the popular conception of an outing of retail liquor men, these picnics are better conducted and more orderly than any others that go out of this great city. The most circumspect and exacting need have no fear of not receiving proper treatment or failing to have a good time if they participate in this event.

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John L. Herget at Taylor street and Golden Gate Avenue, reports business all that could be expected. In the early stages of the agitation for the abrogation of the private room or booth, Mr. Herget, a part of whose premises was devoted to cafe business, decided to eliminate that feature without waiting for the order of the Board of Police Commissioners. In place of the booths, he established a wholesale department in which he purveyed the best of liquids in glass. When asked recently as to the results of the radical change in his business, Mr. Herget very cheerfully replied that the change was one of the best he could possibly have made and that his business was growing at a very satisfactory pace.

---

The well-known Ferry Cafe at the foot of Market street, has passed into new hands. A very artistic souvenir announcement has reached our desk, in which it is made known that on Monday, April 20th, 1903, Gus. H. Kilborn, Proprietor of the Sausalito Ferry bars, and J. Emmet Hayden of the Tiburon and Santa Fe Ferry bars, assumed control of the business. The Ferry Cafe is one of the well known resorts of the City and its location makes it a very valuable property. With two such able business men to promote its welfare, there is no question of the fact that the place will be highly successful. One of the attractive features of the cafe is the lunch in the grill from 11 A. M. to 2 P. M.

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Here is a proposition that will seem to be peculiar to many people, but at the same time to the few who know the inside of the operations of the men behind the bar, it will be appreciated. The other day, a widely known whiskey drummer called into one of the most prominent bars of this city at a time of day when business was very active. When asked what he desired, he called for a fancy drink, the proper construction of which called for a lot of time and labor. The beverage was produced and upon its delivery, the man behind the bar made the sage remark, "no liquor trade drummer who understands his business, ever calls for mixed drinks when the house is busy." This is the end of the story and the balance of it tells itself.

---

The "Lacey" saloon opposite the Palace Hotel has become famous as well as prosperous during the short time in which it has been open. The plain but rich style of its equipment and the oddity of its arrangements are important features in its success, but the main secret of this same success is the fine quality of the goods that are served the public. The man who wants a draught of very old whiskey or brandy can find it at the "Lacey" and need have no doubts as to the date of the birth of the liquor, as it has its age plainly shown in its quality. The place is under the able management of Messrs Sliter & Birdsall and deserves all the patronage it receives

---

John Pein, the well-known proprietor of the popular Mint Exchange at Fifth and Market streets, and one of the best known retailers in San Francisco, has accepted the agency for Geneva Lithia Water. This water is said to possess even better qualities than the Buffalo Lithia. As to its merits, there is no question. It is a wonderful beverage and is all that its promoters claim for it, a fact which is decidedly unusual. Geneva Lithia should be carried by every first-class retailer in the city on the proposition that it is a money maker.

---

"Harry" McIntyre, who was for a long time employed by "Tommy" Walsh on Market street, has become a benedict. On April 14th, he was united in the bonds of wedlock with Miss May Welton. Mr. McIntyre is now employed in the Oriental Cafe on Powell street and is one of the most popular men in the white coat brigade.




JOHN SROUFE & CO.

IMPORTERS OF WINES AND LIQUORS

Fine Kentucky Whiskies

208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE

## Davy Crockett

Marks and Adler

PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... Everything Up-to-date

...842 Market Street...



I. L. Marks

---

HOUSE FOUNDED 1839

## Brotherhood Extra Dry and Brut

**No Better than the Best Imported.**

A true legitimate Champagne, recommended by connoisseurs and experts as worthy of a place on eve y gentleman's table.

If you would like to supply your patrons with a fine domestic champagne, something that you can feel assured will give satisfaction, write the

## BROTHERHOOD WINE CO.

**Spring and Washington Streets** NEW YORK, N. Y.

EDWARD R. EMERSON, President

---

*Merchants' Lunch*

*OPEN ALL NIGHT*

## Mint Exchange

*J. H. PEIN*

*Proprietor*

*S. E. Corner Fifth and Market Sts.*

*San Francisco, Ca'.*

---

House Founded 1853

## Bank Exchange

**South-East Cor. Montgomery and Washington Sts.**

IMPORTER OF

Famous Old Campbeltown SCOTCH WHISKY

Pisco de Italia, Madeira Wine

Sazerac de Forge & Sons Brandy

DUNCAN NICOL

---

## Arraks Sewdish Punsch

**Gold Medal, London, 1884**
**Antwerp, 1885**

## C. A. LINDGREN & CO.

**Stockholm**

**SIMON LEVY & CO., Agents for the Pacific Coast**

SAN FRANCISCO, CALIFORNIA

---

**All Leading Brands of Case Goods 10 Cents Straight.**

PHONE, 5855

GOLD DUST WHISKEY A SPECIALTY

## FRED. E. BRETT

MERCANTILE LUNCH
From 11 a. m. to 2 p. m.

**310 Montgomery St. San Francisco**

---

*Jno. G. Whelan*

*Formerly of Ukiah Cal* *Late Index Bar 306 Market Street, S. F*

## WHELAN'S BAR AND CAFE

## Front 226 Street

Old Crow and Hermitage Straight Kentucky Whiskies served from the barrel for all drinks, mixed or plain. English Ale on draught.

TELEPHONE RED 2636 SAN FRANCISCO, CAL.

# ALONG THE LINE

Did You Ever Drink a Champoreau when you felt sorry for yourself in the morning? If you have not, you have a real novel, pleasant experience in store. It is one of the most remarkable revivers or bracers so far produced, and does not leave deleterious after-effects. The Champoreau in all its excellence and fascination is to be had at 532 Merchant street. This is one of the characteristic Bohemian resorts of San Francisco—orderly, reposeful and enjoyable. Its attractions appeal particularly to literary men, as well as to the working newspaper men of the City. Among its patrons will be found many men prominent in the various professions, as well as the commercial life of the town. There are many other attractions beside this famous beverage, among them being a characteristic lunch at the unusual hour of 8 A. M.

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Jno. Knobloch, 550 Clay street, has been missed from his place of business during the month. Mr. Knobloch was taken very ill and it was found necessary to place him in a sanitarium, where he underwent a serious operation, which was successful. His many friends will be glad to know that he will soon be able to cater to their wants as heretofore.

The Chronicle of a recent date contained an interesting article concerning the Tonopah Revelation mining Company located in Tonopah district and owned largely by Dennis O'Sullivan of the Revelation Saloon on Market Street. Very important developing work has been done on this claim recently and the ore at sixty feet assays $224.00 per ton gold and silver. The richness of the vein increases so rapidly that the campany is confident of having its property upon a dividend-paying basis before long. That Mr. O'Sullivan has fallen upon a gilt-edge proposition is strongly evidenced by the roster of officers of his mining company. Here they are: Martin Murray, president (of Thompson Brothers' distillery, Louisville, Ky.); Dennis O'Sullivan, vice-president; Paul Desmond, secretary (with Mann & Wilson, insurance, San Francisco; John S. Merrill, treasurer (Holbrook, Merrill & Stetson, San Francisco); the other directors are: Claude Matter, of Redington & Co., San Francisco; W. Whittier, of Whittier, Coburn & Co., San Francisco, and Oscar Roulleau, of the Guarantee Title Insurance Company, San Francisco. J. W. Kennedy, M. E., is superintendent. The office of the company is at 582-583 Parrott Building, San Francisco.

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Charles E. Geer, the most popular retailer of Point Richmond, is making some extensive improvements in his place. Among these is a modern handsome front, which will make it the most striking place of the kind in town.





JESSE MOORE A A

WHISKEY

BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

TWOMEY & MIHOLOVICH
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

**Hotel Montrio**
Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing* *Fine Cuisine*
*Deer Hunting* *Bathing, Boating*

CHAS. F. CARR, Proprietor

GUS MASSEY HENRY DUNLAP

MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 SAN FRANCISCO, CAL.




Olympia Oyster Cocktails

NOTICE:
WE ARE GOOD
TRY US

As a result of long and careful study, we are enabled to offer the **only Oyster Cocktail that will stand shipment and give perfect satisfaction.** Our Cocktails are processed in full four-ounce, hermetically sealed, white flint glass bottles, handsomely capped and labeled; one portion to the bottle. Packed in substantial cases, six or twelve dozen to the case, as ordered. We quote lots of six dozen and upwards at 85 cents per dozen, with a rebate of 15 cents per dozen upon return of empty bottles.

TERMS: All goods are shipped C. O. D. unless otherwise stipulated. When ordered by freight, the freight should be prepaid, and if possible the order should be sent through a wholesale liquor house.

Olympia Oyster Cocktail Company 1808 Ellis Street SAN FRANCISCO Phone West 259

# ALONG THE LINE

The attention of those in need of bars, back bars, store fixtures or anything in the line of this class of work, will do well to communicate with or call upon Oscar Fincke, at Fifth and Bryant streets. Mr. Fincke is the successor to the business of Bader & Fincke and by his energy and ability, backed up with high-class work, he has built up the largest manufactory of its kind in the Far West. Owing to the great facilities of his plant, he is not only able to turn out work rapidly, but to do it more cheaply than his competitors, all of which makes him the leader in the business.

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When one wants a genuine wholesome appetizer and while is also non-alcoholic, he should try an Olympic oyster cocktail, prepared by the Olympic Oyster Cocktail Company. They are the best in the market and are wholesome and thoroughly appetizing. They serve as well for an "eye-opener" as a "night-cap." If the truth of the foregoing is doubted, try one. They are for sale at all first-class bars, or the manufactory, 1808 Ellis street.

John Butler, the famous retailer and wholesaler, Market and Sutter streets, who is equally well known as "John Butler, the famous wielder of the fishing-rod and nemesis of the warlike steelhead," has been very busy of late pursuing his favorite game. Mr. Butler seldom fails to bring home trophies of the chase in large quantities. While he is away, taking in the members of the finny tribe from the cold wet, his liquor store is transacting with few exceptions the largest volume of business conducted by any retail house in San Francisco.

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The Buffalo Brewing Company of Sacramento are sending out a catchy ad calculated to call attention to the sterling merits of their famous beer. It is in the shape of an illustrated card, a part of which is a very puzzling puzzle. The best part of the ad, however, is a toast to Spring, entitled: "Greet her joyfully. May you ever have as good a beverage in which to drink her health as 'New Brew Lager.' There is a beer for you—good for the strong; better for the weak or debilitated." The foregoing praise of the beer brewed by the Buffalo Brewing Company is merited, as it is one of the best malt products of the Coast.

LASH'S BITTERS
TONIC LAXATIVE

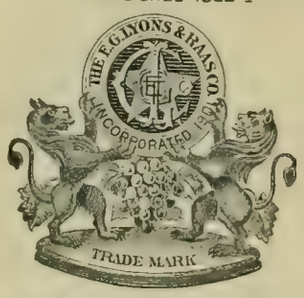
# The E. G. Lyons & Raas Co.

549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

ESTABLISHED 1852




ESTABLISHED 1852




PURE FRUIT BRANDIES
PURE FRUIT SYRUPS

Pine Apple in Maraschino — Cherries in Maraschino

OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

## WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

**MITCHELL'S**

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

SHUFFLE BOARD




TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

JAMES RAGGI.
WINES AND LIQUORS.
624 MONTGOMERY ST.
SAN FRANCISCO, CAL










AGENTS AND DISTRIBUTERS FOR

**quavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## High License Defeated in San Rafael.

THE great fight embodying the question of low, medium or high license in San Rafael, and which has attracted the attention of the entire State, and Coast, for that matter, nas been settled, as was predicted by the REVIEW in its last issue. The low license advocates, which largely comprise the retail element, won the battle in good style. They were opposed most bitterly and strenuously by an organization known as the Good Government Club, and the contest was the hottest of its kind ever held in the State. The Good Government Club left no stone unturned to assure the defeat of their opponents and employed every means to that end. They had able speakers, plenty of money and enthusiasm. Their influence was sufficient to induce such men as United States Circuit Judge W. W. Morrow to take the stump for the advocacy of the high license plan. However, their efforts were of no avail, and San Rafael stands in the low license column until further orders.

The trade put up a grand fight and are deserving of much credit for their success, but they should not forget that they had a narrow escape, and there is no doubt that had it not been for the ticket which was known as the "moderate license," the high license people would have carried the day. The contest between the high and the medium license people made it possible for the low license advocates to land their candidates in office. The San Rafael liquor men should look to the future and prepare for further wars of this kind by thoroughly organizing.

John J. Gray, manager of the El Dorado, S. W. Cor. Sacramento and Montgomery streets, has been a very sick man for several weeks, but is about again. Mr. Gray had a close call and his friends will be pleased to know that he is on the road up grade in the matter of health. He says that business with the new saloon opened up in as good shape as could be expected. He has no doubt that the place will be a success.

The "Adele," at 324 Battery street, is the latest addition to the retail houses in the wholesale district. The proprietor is Adolph Grantz, who was five years in the Gilt Edge Saloon at Napa before entering into business here. Mr. Grantz was previously connected with the American Biscuit Company twenty years. The Adele is handsomely fitted up an equipped with the best wines and liquors, etc., to be had in the market.

L. Levy Co.
TOURIST OUTFITTERS
Commercial Travelers

Trunks and Sample Cases
A Specialty
Trunks, Bags and Suit Cases
134-136 ELLIS STREET
Corner Mason Street SAN FRANCISCO, CAL.




THE POST STREET TURKISH BATHS
AND HAMMAM
CLEAN AND GOOD
Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD
ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

# WHERE TO GET GOOD THINGS TO DRINK AND EAT


## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

CHARLES KAUFMANN
LAWRENCE CAMPBELL

## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .

## HARPER WHISKY

"On Every Tongue"

Scientifically distilled. Naturally aged. Best and Safest for all uses.

*SOLD BY ALL LEADING DEALERS*

*BERNHEIM BROS., Distillers*
*LOUISVILLE, KY.*

# Along The Line

## Liquor Dealers Electors Officers.

THE California Liquor Dealers' Association held its regular semi-annual meeting at B'nai B'rith Hall, on the 3d inst., for the purpose of electing officers. The meeting was well attended and the following officers and board of directors were chosen: President, Jesse E. Marks; vice-president, D. R. Dunbar; secretary, William Clack; financial secretary, F. P. McCann; treasurer, Oscar Hocks; conductor, Isaac Tuchler; sergeant at arms, Charles Kaufmann. Board of directors—Luke Marisch, P. M. McGushen, H. M. Meyers, J. L. Herget, J. C. O'Connor, D. T. Foster, C. L. Adams, R. H. Stafford, J. H. Muller, James Cairns, Frank Dunne, H. J. Keeler, William Hatman, J. Michel, Charles Mitchell, John Butler, J. E. Daly, Charles McLain. Committee at large—P. J. Weniger, J. W. Crowe, J. F. Cheetham, T. Lunsted. Advisory committee—T. H. Lindsay, C. M. Fisher, D. J. O'Keefe, William Laid, E. L. Wagner.

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Among the younger wholesale liquor houses of the City that have had an exceptionally successful career is that of Rusconi and Fisher, who started in business on California street about four years ago as retailers. They later moved to Leidesdorff and Halleck streets, where the work of extending the wholesale branch of their business was industriously pushed by Mr. Fisher, Mr. Rusconi having charge of the retail end of the concern. Their trade has increased to such an extent that their present quarters are entirely inadequate to handle the traffic and they have therefore entered into an arrangement with Clark Bros. & Co., of Peoria, Ill., to take a large portion of the four-story building at the southeast corner of California and Leidesdorff streets, formerly occupied by the Illinois Glass Company. This will give Messrs. Rusconi & Fisher ample scope for meeting the rapidly growing demand for Kennel Club whiskey.

P. J. Weniger & Co., 101 Stockton street, finds business exceptionally brisk with them these days. There is no time for loafing at their establishment. Mr. Weniger's chief cause for worriment just now seems a fear that he will be unable to receive goods fast enough to keep abreast with his orders. Prominent among their specialties are "Mayflower, Missouri's Best Bottled Beer," White Rock Lithia Water and "Roderick Dhu" Scotch Whiskey. This latter piece of choice goods has been awarded prize medals wherever exhibited. It is distilled and bottled by Wright & Greig, L'td., Glasgow. It is guaranteed a genuine old spirit, thoroughly matured in sherry wood, and will be found a whiskey of the very highest class. In combination with White Rock Water, "Roderick Dhu" Scotch makes a most delicious high-ball. Try it.

---

The Old Kentucky Distillery, the principal place of business of which is Louisville, Ky., has been incorporated under the laws of this State. The capital stock is $300,000, all of which is subscribed. The directors are D. Meschendorff, O. H. Irvine and D. B. Musselman of Louisville, Ky. The management of the business of the Old Kentucky Distillery on this coast is in the hands of C. S. Richardson & Co., 228 Front street, this City.




E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES ....

None genuine unless name of E. L. CHRISTIN is on label.

PHONE MINT 1326 FOR HAYES VALLEY DISTRICT

*Straight Goods a Specialty, Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

F. LABORY, PROPRIETOR

We have the Largest Assortment of

Summer Vests and Imported Shirtings

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

Prices are Moderate. Goods the Best.

TELEPHONE MAIN 5600

Hansen & Elrick Co.

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods Our Specialty

Most Historical Saloon in San Francisco

Telephone Front 60

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange



Phone South 481 Vineyards, Napa County

RED SEAL WHISKEY

Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

1295 FOLSOM ST. San Francisco, Cal.

TELEPHONE MAIN 5325

Thos. J. Walsh & Co.

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

CHARLES SLITER, Formerly of Portland, Or.

GEORGE BIRDSALL

The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

PHONE BUSH 739

In the Wood

624 MARKET STREET

PHONE BUSH 40

JOHN J. KREISS

FORMERLY WITH JAMES GIBB

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST. COR. MERCHANT SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

American Plan

Good Goods and Good Service

MARKET, FELL and POLK STREETS San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# Along The Line

## The New Excise Law of New York.

THE following is an act passed by the Senate and subsequently, on March 31, by the Assembly of the State of New York, touching upon excise legislation. It became a law by the signature of the Governor on April 2.

While we carefully refrain, as a general rule, from discussing the political side of questions affecting our trade, we cannot pass this over without pointing out that this law was passed by a strictly party vote. It might be called a personal measure of Governor Odell, and seems to us to be the most pernicious form of direct taxation, which the Governor previous to his election promised to avoid. The principal changes from the old law are the increase of 50 per cent in the various taxes to be levied and the change in the distribution of the amounts collected under this law. Under the previous law, which this supersedes, one-third of the revenue resulting from taxes went to the State and two-thirds to the locality in which the taxes were collected, while the present law makes the distribution half and half. New York pays by far the most money under this taxation, and a few figures will show the result of the new re-adjustment. Under the old law the tax in New York City for the retail liquor dealer being $800, the State received $266.66 and the City of New York $533.33; under the new law the tax is $1,200, of which the State gets $600 and the city $600; therefore, by the increase of $400 in taxes, the city benefits to the extent of $66.66 and the State in the amount of $333.33. The conclusion is obvious; there is no doubt but that the whole measure was concocted so that a large Democratic city should be made to pay more than its share of the expenses of the State, principally for the benefit of the Republican sections of the State, in an attempt to strengthen, in the up-State districts, the hands of the party which passed this bill. In our opinion the results of the bill will be to eliminate the small dealer who is doing an honest business, and who at the present time is just about making both ends meet, to benefit the large dealer to whom the matter of a 50 per cent increase in taxes is of no serious consideration, to cause a number of places to spring up where liquor is sold without a license, and to drive many people who desire a drink to the low dives, which have no fear of the law or make so large a profit that they can afford to pay the increase in tax.—*Bonforts.*

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Bert Poet, the handsome and popular night manager for McDonough Bros., Kearny and Clay streets, had a narrow escape from drowning at the Ocean Beach, on the 22d inst. In company with Ray Peck, who is employed at the A. B. C. house, at California and Kearny streets, he was driving along the beach in the water's edge. They were too venturesome, and an immense breaker swept shoreward, hurling the two men from their buggy and rolling them fiercely in the sand and water. Poet was so badly strangled that it took some time to bring him around, and it was necessary to take him to the Life Saving Station to resuscitate him. The rig was demolished and there was great difficulty in saving the horse. It is hardly necessary to say that Poet will not go buggy-riding in the briny again.

---

We all admit there is a good deal in a name, but when it comes to Champagne it isn't so much the brand on the cork which tells, as what is behind the cork. All unbiased judges agree in placing "Clicquot" upon the highest pinnacle of excellence. A. Vignier Co., 429 Battery street, are the sole distributers for the Pacific Coast.


AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE
TRADE MARK
BOURBON

JOHN D. SIEBE
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SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
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CHEAP BUT GOOD

No Agents ✦ No Canvassers ✦ No Humbug
No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established
33 Years

106 McALLISTER STREET

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
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DEALERS IN
Fine Wines and Liquors



Telephone RED 5069

536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



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SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS

514 MONTGOMERY STREET
San Francisco

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

## Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,

550 Clay Street, near Montgomery
San Francisco.

# BUFFALO

NEW BREW
BOHEMIAN

Sacramento, Cal.

# BREWING

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
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PALE EXPORT
CULMBACHER
PORTER

# COMPANY

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# Along The Line

## Protest of a Saloon Man.

PLEASE give these few lines a space in your valuable paper. Why are the church and temperance people continually "roasting" the saloonkeeper? They never say a word against the wholesaler that sells the goods to him. Whisky and other intoxicating liquors have been drunk and always will be. Why don't they send a mammoth petition to Congress and ask the Government to stop the manufacture of these things? Don't the government look upon it as legal by charging so much per gallon for every gallon that is made? Will the government stop it? Oh, no; there's too much revenue in it. Well, then, how can the church and temperance people remedy the evil (as they call it) by their lectures? They are wasting their eloquence on the desert air, for unless they can stop the manufacture of liquors they will never accomplish their end. How is it that when a church or temperance lecturer refers to a saloon-keeper's wealth they always speak of his ill-gotten gains, and yet are willing, these same church and temperance people, to accept those very ill-gotten gains from a saloonkeeper when they are going around begging for the benefit of some church? Are they not as bad as the saloon-keeper? They accept some of the money the saloon-keeper has traded his whisky for; yes, and they are glad to get it, even though it be ill-gotten. The saloon-keeper is more sinned against than sinning by a lot of hypocrites that are only too glad to get their hands on some of his ill-gotten gains. Why roast the saloon-keeper? Is he the only one to blame? Why not get after the druggists, the grocery men and department stores? They are just as guilty as the saloon man. All of them sell liquors.

SALOON-KEEPER.

---

Shea Bocqueraz Company, 525 Market street, pioneers in the wholesale liquor business, report affairs entirely satisfactory during the first quarter of the current year. Their trade extends from Idaho to Texas and the travelers covering the various routes are just now keeping the home force busy filling their orders. One of the most popular men on the road is that veteran Knight of the Grip, Ben F. Armstrong, who has recently returned from a Southern trip. He reports generous orders and collections O. K. This Company are sole agents on the Pacific Coast for Teacup Bourbon, so favorably known for many years. They are also distributors for Roanoke Rye and the Duc de Montebello Champagne Brut 1895. This wine is rapidly becoming a favorite at many private and public functions.


OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

BAR
STORE
OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

S. E. CORNER
5th and Bryant
Streets

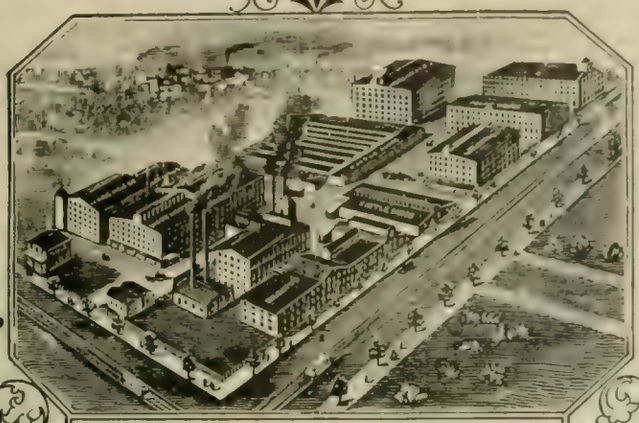
SAN FRANCISCO, CAL.

Telephone South 326

INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

STORAGE CAPACITY: 8,000,000 GALS.

DISTILLERIES Nos 5 & 297. 5TH DISTRICT OF KY

OFFICES:

NEW YORK, Gerken Bldg. cor. Chambers & West Broadway LOUISVILLE 28th St & Broadway.,
CHICAGO, 174 RANDOLPH ST. MAIN OFFICE.
to which all Business communications should be addressed

SUNNY BROOK DISTILLERY CO.

LOUISVILLE, KY.

SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

OWNERS OF

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ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
JANOWITZ VINEYARD CO., Reedley, Fresno Co., Cal.
RIVERSIDE VINEYARD CO., Reedley, Fresno Co., Cal.
OROSI VINEYARD CO., Orosi, Tulare Co., Cal.

CONTROLLERS

HOME COMFORT OLD BOURBON WHISKEY
CUSTER'S RESERVE BOURBON WHISKEY
GOLDEN PHEASANT CLUB OLD WHISKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

# ALONG THE LINE

## Honolulu View of Prohibition.

IT IS true that Congress has the power to make the sale of liquor to an American soldier a misdemeanor. Congress can make the most drastic laws as regards the sale of liquors, just as many States have enacted prohibitory laws. But there is nothing to suggest that the result will be different than that recorded by an officer of our local army post who reported that the absence of the canteen had largely increased the business of the swipe joints in the vicinity of the hog ranches. Few claim that soldiers, workmen or any one else are benefited by the continuous use of liquor. Excessive use of soda water of inferior grades is also said by many to be very injurious.

Coffee is sometimes put in the same category and tea as well. The fact remains that a very large portion of soldiers as well as civilians class liquors as a beverage and the chief interest of the army officers in their support of the canteen is the guarantee it furnishes that if the soldiers are to use liquor as a beverage they shall have at their disposal as pure a grade as possible. The real question is whether the canteen does not do more to practically solve the temperance problem in the army than does prohibition.

The young man who would be led astray by the jeers of his fellows in the army canteen could hardly be expected to withstand the request to join in a drinking bout in a saloon or swipe joint. The protection which a man finds around him in any walk of life after he leaves his home is the memory and the teaching of the home. He encounters temptations on every side and if he has not the character or decided purpose to follow home teaching all the canteen or anti-canteen laws possible to enact could not save him from being led astray. The average man is not led, he goes of his own volition.

In the canteen law as well as efforts to prohibit, the earnest, honest advocates are beginning at the wrong end of the line to promote temperance. They are fighting against established customs and in many instances firm conviction with law, without first having educated the people to the point where they are satisfied that liquors of all character are a menace to the welfare of mankind. Despite the charges laid against liquor associations the average liquor dealer does not strive to promote his trade by corrupting the youth or urging men to drink. This class of work is done by the illicit sellers who are responsible for illicit brews of indescribable character sold in low joints of a most disreputable character and to which it is found that soldiers find their way more generally than in the days of the canteen. It has not yet been proved that prohibition promotes temperance in the army of any State or territory of the nation.—*Honolulu Bulletin.*

---

Sherley Moore of Louisville, the director of the Jesse Moore-Hunt Company, and identified with the company's Louisville house, is on the Coast on a pleasure trip.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# E. A. Kolb Co., Inc.




We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER
CANTEEN AND
419

Bourbon
and
Rye
Whiskies

SOLE AGENTS FOR
Litthauer & Caroni
Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette
Rye

PURE AND MELLOW

A PERFECT
WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



TRADE MARK

OFFICE AND VAULTS:
417-419 Montgomery St.
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Telephone Main 5096

## Liquor Dealers Have a Merry Feast.

THE annual banquet of the California Liquor Dealers' Association was given at the California Hotel on the 3d inst. The affair was an enjoyable one, the menu being all that could be desired, the fellowship good and the speeches highly taking. Among the star after-dinner speakers was his Honor Mayor Schmitz, who responded to the toast "Our City." He said in part:

"This is not the first time I have had the pleasure of appearing before you, and I hope that it will not be the last. In the past you and the members of your association have not been understood—they have been lied about and treated maliciously. People are beginning to understand to-day that it is not the business that makes the man, but the man that makes the business. There are people in California to-day, living here, who would like to see the grape, one of the great products of the State and which helped to make California famous, used only on the table. I will state openly to-day I appreciate the resources of California as a wine-producing State, and would never stand in the way of hindering the industry. I understand what your trials and tribulations are, and all I can say is that during my administration I have done all in my power to smooth those troubles out."

Chief Wittman of the San Francisco Police Department was given even a more hearty reception than the Chief Executive of the municipality. In fact, the boys gave him some good, hearty, rousing cheers. The Chief made a brief but forceful speech, in which he administered a deserved rebuke to what he styled the "yellow journalism" of San Francisco. He gave the trade some good advice and assured them of his friendship and protection so long as they conducted their places in the proper manner. He saw no reason why such a course would not bring the traffic to a status in this community the same as any other merchandise enterprise. He advised the saloon men to strive to elevate the business and thus place their enemies on the defensive.

Among the special features of the entertainment were songs by W. H. Brown (Bill), who also sings the praises of Marquette Rye for the E. A. Kolb Company, Inc.; also songs by Frank Thompson, the versatile city salesman of the Crown Distilleries Company; remarks by A. Ruef, upon "Liquor Dealers as Factors in American Citizenship." John Butler, mighty fisherman, and successful wholesale and retail dealer, responded neatly to the toast "Nightcap—Another Wet."

The following was the programme in full:

Toastmaster.....Theo Lunstedt
"Yankee Hustler's March".....Bromberger's Orchestra
"California Liquor Dealers' Association".....
.....Response by President Jesse E. Marks
Song.....W. H .Browne
"Our City".....Response by Mayor Eugene E. Schmitz
Specialties.....Richard I. Whelan
"Our City Fathers"....Response by Hon. Fred N. Bent
"Police Department".....
.....Response by Chief George W. Wittman
Song.....Frank W. Thompson
"Liquor Dealers Association as a Factor in American Citizenship".....Response by A. Ruef
Comic Song.....George Ryan
"The Press".....Response by Merton C. Allen
"The Ladies".....Responses by Captain James W. Crowe
"Benefits of Organization"..Response by P. A. Fitzgerald
"Nightcap—Another Wet"....Response by John Butler

Those who were present were: Mayor Eugene E. Schmitz, Chief of Police Wittman, Supervisors Alpers, Bent, Lynch, Curtis, D'Ancona, Eggers, McClellan, Walsh, Boxton, Braunhart, Captain John Martin, Varney Gaskill, Auditor Harry Baehr, P. A. Fitzgerald, W. H. Westerfield, J. Evans, J. H. Brenner, William Clack, Don R. Dunbar, Theodore Lunstedt, Oscar Hocks, P. M. McGushen, Frank Dunne, J. L. Herget, H. A. Keeler, Jesse E. Marks, I. Tuchler, Gus Massey, F. P. McCann, James F. Cheetham, John Butler, E. L. Wagner, F. Queyrel, Joseph Espitallier, P. J. Weniger, J. C. O'Connor, R. H. Stafford, T. J. Kelly, J. P. Glynn, J. H. Muller, Charles L. Adams, W. J. Holman, A. G. Hagedorn, James Cairns, Charles McLain, T. H. Lindsay, T. J. Clancy, James W. Crowe, O. Weinhold, Ed Ring, H. E. Anderson, E. H. Coney, J. Michel, A. Nougier, Charles H. Linn, Frank Warren, Thomas J. Walsh, J. P. Burguburu, William P. Block, Charles Leonhard, J. Cavagnaro, Thomas Brennan, Peter Busch, Luke Marisch, Peter Moreno, Charles Kaufmann, H. Duhman, Fred Brett, Leon Franks, Charles Mitchell, Fred I. M. Williams, Charles Hildebrecht, T. A. Keogh, James Garrity, James E. Daley, D. Becker, William Laib, Charles Corey, D. Hadley, M. Kelly, Captain Cattanirich, Jacob Samuels, Joseph Campbell Jr., Charles L. Peters and Jules Guhardt.

MOTT'S

CELEBRATED NEW YORK CIDER




A Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.
AGENTS
105 California St., San Francisco

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

E. A. KOLB CO., INC. 417-419 Montgomery St.
California Agents San Francisco

# PERSONAL MENTION AND NOTES.

Hibernia beer is just the thing when you sit down to a good luncheon, or when you are thirsty on a hot day.

---

The E. G. Lyons & Raas Co., situated in the very heart of flowers and surrounded by large orchards, are thoroughly equipped to produce the very best cordials in the world

---

We call attention to the advertisement of Fleischmann & Co., the famous Cincinnati distillers. High-grade rye and bourbon whiskies and superior gin produced after the Holland process are among their specialties.

---

Through mis-information, it was stated in the March issue of the REVIEW that the firm name of Thos. J. Walsh & Company, had been changed by dropping the "Company." The fact is that this famous resort is still conducted under the old firm name, by reason of the success of which Tommy Walsh has much reason to be proud.

When you drink Champagne you might as well ask for one of the best. Try Ruinart and you will quit satisfied. This celebrated brand becomes more popular each year. Hilbert Mercantile Company, 213 Market street, can tell you many more good things about it.

---

Every first-class club and saloon should carry Gilt Edge O. P. S. whisky. However, most of them carry it. If you think you have a high-class bar without this celebrated brand—you are mistaken, that is all. The distributers in San Francisco are Wichman, Lutgen & Company, 320-322 Clay street.

---

Sutter Home Wine & Distilling Co., are extensive dealers in California wines and brandies. They are also sole Pacific Coast distributers for "Red Seal Bourbon and Rye whiskies, Kentucky's finest production." When in need of this class of goods, try this reliable house. You'll find them at 1295 Folsom street.

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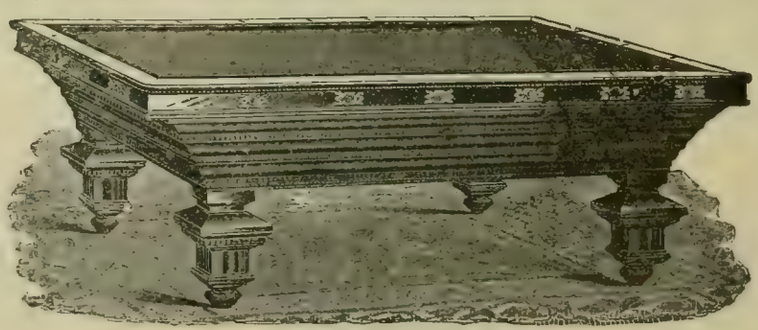
Sherwood & Sherwood handle many of the very best wines and liquors produced throughout the world. Read their advertisement in these columns in order to get an idea of the great variety of goods they carry in catering for a high-class trade. Their brands are not the newest, but they are among the most reliable of any that ever reach San Francisco.

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THE Brunswick-Balke-Collender Company

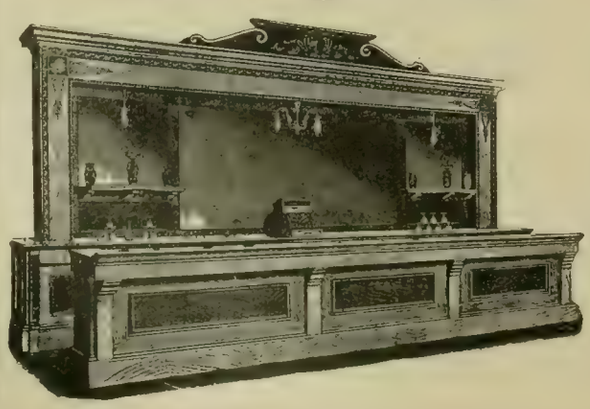
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Billiard Tables
Pool Tables
Billiard Materials
Bar Fixtures
Refrigerators
Special Designs



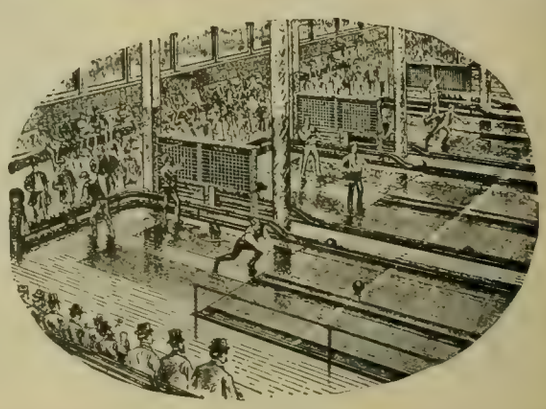
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Sold for Cash or Installments

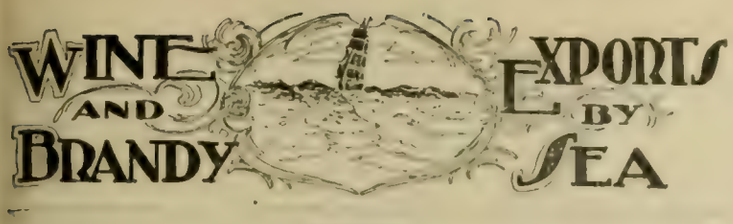
Bowling Alleys and Bowling Supplies



Bar Fixtures

of any size or kind shipped on twenty-four hours' notice.






## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM MAR. 25, 1903, TO APR. 25, 1903.

TO NEW YORK.

| VESSEL. | DESTINATION | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| City of Para | .. | Cal Wine and Brandy Co | ... | 1,815 |
| " | ... | Overland F & T Co. | ... | 500 |
| " | ... | California Wine Association | ... | 13 750 |
| " | ... | Lachman & Jacobi | ... | 37,424 |
| " | ... | Gundlach-Bundschu Co. | ... | 5 000 |
| " | ... | A Repsold & Co | ... | 15 |
| Newport | ... | Lachman & Jacobi | ... | 31,575 |
| " | ... | Gundlach-Bundschu Co | ... | 7,500 |
| " | ... | French-Amer Wine Co. | ... | 5 170 |
| " | ... | Italian-Swiss Colony | ... | 12,750 |
| " | ... | California Wine Association | ... | 24,550 |
| " | ... | C Schilling & Co | ... | 18 329 |
| W F Babcock | ... | Chas Stern & Sons | ... | 22 500 |
| " | ... | California Wine Association | ... | 150,000 |
| " | ... | Italian-Swiss Colony | ... | 62,500 |
| " | ... | Lachman & Jacobi | ... | 137,500 |
| San Jose | ... | California Wine Association | ... | 20,000 |
| " | ... | Italian-Swiss Colony | ... | 12,750 |
| " | ... | C Schilling & Co | ... | 17,504 |
| Costa Rica. | ... | Lachman & Jacobi | ... | 28 027 |
| " | ... | California Wine Association | ... | 18,000 |
| Total. | | | ... | 627,159 |
| Value | | | ... | $214 910 |

TO PHILIPPINE ISLANDS

| | | | | |
|---|---|---|---|---|
| Gaelic | Manila | California Wine Association | 2 | 510 |
| Honk'g Maru | Ilvilo | Crown Distilleries Co. | 30 | ... |
| Total | | | 32 | 510 |
| Value | | | | $315 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| City of Para | Acapulco | California Wine Association | . | 480 |
| San Jose | Manzanillo | | . | 100 |
| " | " | Thannhauser & Co. | 6 | 108 |
| " | " | Wetmore Bowen & Co | .. | 28 |
| " | Acapulco | Urquiza & Co | . | 104 |
| " | San Blas | Wm A Schultz & Co | ... | 30 |
| " | Manzanillo | W Loaiza & Co | ... | 50 |
| Costa Rica | Acapulco | Thannhauser & Co | . | 604 |
| Theben | Salinas Cruz | W Loaiza & Co | ... | 155 |
| " | | Madera Vineyard Co | 27 | ... |
| " | Manzanillo | W Loaiza & Co | 2 | 50 |
| " | San Benito | California Wine Association | 20 | 450 |
| " | " | B Frapolli & Co | | 150 |
| " | " | Italian Swiss Colony | | 200 |
| " | " | Medus & Medus | 15 | ... |
| " | " | Geo A Meyer & Co | 15 | ... |
| Curacao | Guaymas | C Schilling & Co | ... | 62 |
| " | " | C D Bunker & Co | ... | 50 |
| " | " | B Frapolli & Co | | 182 |
| " | " | A Pinard | | 105 |
| " | " | California Wine Association | | 100 |
| " | " | Bertin & Lepori | 2 | 328 |
| " | " | Italian Swiss Colony | 30 | 1 800 |
| " | " | E G Lyons & Raas Co | ... | 390 |
| " | " | Gundlach-Bundschu Co | ... | 200 |
| " | " | L F Lastreto | ... | 100 |
| " | " | Crown Distilleries Co | ... | 78 |
| " | " | W Loaiza & Co | ... | 2,955 |
| " | " | Thannhauser & Co | ... | 387 |
| " | La Paz | Napa and Sonoma Wine Co | ... | 64 |
| " | " | Thannhauser & Co | ... | 226 |
| " | " | Progresso Mining Co | ... | 52 |
| " | Ensenada | Cal Wine and Brandy Co | ... | 203 |
| " | " | California Wine Association | 2 | 140 |
| " | Altata | " | ... | 540 |
| " | " | C Schilling & Co | ... | 88 |
| Total | | | 119 | 9 998 |
| Value | | | | $1 528 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Newport | Esmaraldes | California Wine Association | ... | 300 |
| " | " | C Schilling & Co | 3 | 270 |
| Total | | | 3 | 560 |
| Value | | | | $40 |

COMPILED FROM THE CUSTOM HOUSE REPORTS

## Imports of Champagne into the United States, from January 1st to April 1st

| | 1902 Cases | 1903 Cases |
|---|---|---|
| **MOET & CHANDON** | 26,281 | 43,370 |
| G. H. Mumm & Co. | 36,129 | 35,315. |
| Ruinart, pere & fils, | 2,933 | 5,305 |
| Pol Roger | 1,746 | 2,160 |
| Vve Clicquot | 1,460 | 2,060 |
| Pommery & Greno | 5,380 | 1,935 |
| Louis Roederer | 2,907 | 1,831 |
| Duc de Montebello | 830 | 1,417 |
| Piper Heidsieck | 1,856 | 1,389 |
| Various | 6,154 | 5,562 |
| Grand Total | 85,676 | 100,344 |

MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, ═══ San Francisco, Cal.

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Puebla | Vancouver | B Frapolli | | 10 |
| " | " | Gundlach-Bundschu Co | 1 | 50 |
| " | " | R Petri | | 88 |
| " | Victoria | Lemormand Bros | | 50 |
| Queen | " | Morton's Special Delivery Co | | 120 |
| " | Vancouver | Gundlach-Bundschu Co | | 100 |
| Senator | Rosland | Schlessinger & Bender | | 23 |
| Puebla | Nanaimo | Wetmore, Bowen Co | 6 | |
| Queen | " | Italian Swiss Colony | | 107 |
| " | Vancouver | C Schilling & Co | | 27 |
| " | " | Napa & Sonoma Wine Co | | 103 |
| " | " | The Emporium | | 50 |
| " | " | Gaffney Dray & Delivery Co | 9 | 5 |
| Senator | " | Italian-Swiss Colony | | 28 |
| " | " | California Wine Association | | 230 |
| " | New Westminster | Western Trans & Storage Co | | 100 |
| Puebla | Victoria | C M Mann Co | | 258 |
| " | Vancouver | " | | 51 |
| Total | | | 16 | 1,247 |
| Value | | | | $ 704 |

TO HAWAIIAN ISLANDS.

| | | | | |
|---|---|---|---|---|
| Nebraskan | Honolulu | | | 2 925 |
| " | Kahului | | 5 | 690 |
| Albert | Honolulu | | 40 | 5,526 |
| Amy Turner | Hilo | | 10 | 4,294 |
| Ventura | Honolulu | | 18 | 724 |
| Coronado | " | | | 3,775 |
| S N Castle | " | | | 2,106 |
| Enterprise | Hilo | | | 12,329 |
| Alameda | Honolulu | | 36 | 2,136 |
| Andr'w Welch | " | | | 770 |
| Kauilani | " | | 85 | 7,848 |
| W H Dimond | " | | | 775 |
| St. Katharine | Hilo | | | 6,796 |
| Nevadan | Kahului | | | 875 |
| " | Honolulu | | | 5,145 |
| Geo. Curtis | " | | | 775 |
| Sierra | " | | 2 | |
| Total | | | 196 | 57 489 |
| Value | | | | $25,99 9 |

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| City of Para | Champerico | Gundlach-Bundschu Co | | 600 |
| " | Acajutla | " | | 411 |
| " | " | California Wine Association | | 1,028 |
| " | La Libertad | " | | 200 |
| " | " | C Schilling & Co | | 210 |
| " | La Union | " | | 388 |
| " | " | California Wine Association | | 252 |
| " | " | L F Lastreto | 50 | 700 |
| " | Champerico | G A Moore & Co | | 169 |
| " | Punta Arenas | Oliveto Wine Co | | 284 |
| " | " | S Foster & Co | 8 | |
| " | Panama | Italian-Swiss Colony | | 1,232 |
| Newport | Punta Arenas | L F Lastreto & Co | | 26 |
| " | " | Italian-Swiss Colony | | 308 |
| " | Acajutla | Gundlach-Bundschu Co | | 84 |
| " | " | C Schilling & Co | | 189 |
| " | La Libertad | " | | 105 |
| " | San J de Guate'la | " | | 1,064 |
| " | Buenaventura | " | | 960 |
| " | Panama | " | 2 | 926 |
| " | " | California Wine Association | | 3.000 |
| " | " | Italian-Swiss Colony | | 1,008 |
| " | Buenaventura | California Wine Association | | 900 |
| San Jose | Champerico | M J Brandenstein & Co | | 120 |
| " | " | California Wine Association | | 650 |
| " | Panama | " | | 1,500 |
| Costa Rica | Acajutla | " | | 270 |
| " | " | Italian-Swiss Colony | | 102 |
| " | " | C Schilling & Co | | 100 |
| " | Champerico | Otis, McAllister & Co | 8 | |
| " | La Union | California Wine Association | | 527 |
| " | San J de Guate'la | " | | 570 |
| " | La Libertad | L F Lastreto & Co | | 161 |
| " | Punta Arenas | " | 10 | 281 |
| " | Panama | " | | 739 |
| Theben | La Union | " | | 80 |
| " | Ocos | C Schilling & Co | | 2 0 |
| " | " | Gundlach-Bundschu Co | | 140 |
| Total | | | 58 | 19.475 |
| Value | | | | $7,869 |

LASH'S BITTERS
TONIC LAXATIVE

# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

**212-214 MARKET ST., SAN FRANCISCO, CAL.**
Telephone Main 447

**216 N. MAIN ST., LOS ANGELES, CAL.**
Telephone Green 217

## PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
E. & J BURKE'S***Irish and Garnkirk Scotch
DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
TRINIDAD BITTERS.
FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

### TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Amer Maru.. | Yokohama ..... | Beringer Bros ..... | ..... | 104 |
| Korea..... | " | California Wine Association .. | ..... | 2,612 |
| " | Nagasaki ..... | L F Snow & Co ... ... .. | ..... | 22 |
| " | Hiogo ..... | California Wine Association ... | ..... | 510 |
| Gaelic..... | Yokohama ..... | Johnson-Locke Mer. Co..... | 2 | |
| " | " | S Foster & Co ..... | 2 | ... |
| " | Hiogo .. ..... | Gundlach-Bundschu Co..... | ..... | 500 |
| Hong. Maru. | Yokohama ..... | California Wine Association | 15 | |
| Total..... | | | 19 | 3,748 |
| Value..... | | | | $1,312 |

### TO CHINA.

| | | | | |
|---|---|---|---|---|
| Amer. Maru.. | Hong Kong..... | California Wine Association .. | .... .. | 256 |
| Pacific ..... | Shanghai .... | Getz Bros Co..... | 5 | ..... |
| " | " | S Foster & Co... ..... | ..... | 648 |
| " | " | B Arnhold & Co ..... | ..... | 1,025 |
| " | Taingtan ..... | Lachman & Jacobi .. ..... | ..... | 575 |
| Hong K Maru | Shanghai ..... | Gundlach Bundschu Co ..... | ..... | 500 |
| " | " | S Foster & Co ..... ... | 5 | ..... |
| Total..... | | | 10 | 2,974 |
| Value..... | | | ... | $1,296 |

### MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Senator.. ... | Skaguay ..... | Theo Gier Co..... ... ... | 21 | ..... |
| Ventura ..... | Apia.. ..... | California Wine Association..... | ..... | 10 |
| " | " | C Schilling & Co..... ..... | ..... | 20 |
| " | Dunedan ..... | California Wine Association..... | 16 | ..... |
| Amer. Maru.. | Samarang ..... | C. Schilling & Co..... ..... | ..... | 558 |
| Bering ..... | Petropavloosk... | Lachman & Jacobi ..... | ..... | 7,670 |
| Gaelic..... | Seoul..... | The Rosenblatt Co . . ..... | ..... | 150 |
| Senator ..... | Alaska ..... | Clocca & Lombardi ..... .. | ..... | 50 |
| Theben..... | Hamburg. ..... | J L Koster..... .... | 4 | 200 |
| " | Attola..... .... | Sutter Home Wine & D Co ..... | ..... | 52 |
| Honk'g Maru | Singapore ..... | California Wine Association .... | ..... | 150 |
| Total..... | | | 41 | 8,860 |
| Value..... | | | | $4,045 |

### EXPORTS OF BEER BY SEA.

From Mar. 25, to Apr. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | PACK'GES BOTTL'D | PACK'GES IN BLK |
|---|---|---|---|---|
| Nebraskan .. | Honolulu..... | . . . . . | 625 | |
| Amy Turner. | Hilo . . . . . | . . . . . | 15 | |
| Ventura .... | Sydney .... .. | S F Breweries Ltd | 4 | |
| Coronado... | Honolulu . . . | . . . . . | 25 | |
| City of Para | La Union.. . | S F Breweries Ltd..... ... | 22 | |
| " | Champerico .... | " | 10 | |
| S N Castle... | Honolulu .... .. | . . . . . | 122 | |
| Enterprise. | Hilo ..... | . . . . . | 287 | |
| Amer Maru | Port Arthur . . | S P Co... .. . . . | 480 | |
| Newport . | Ermeraldas ... | S F Breweries Ltd ..... | 2 | |
| " | San J de Guat... | Schwartz Bros & Co . . . | 6 | |
| Bering. . | Lieh . . ..... | S F Breweries Ltd..... | 2 | |
| " | Taria.. ... .... | " | 2 | |
| Korea ..... | Manila ..... | " | 2 | |
| " | " | S P Co ... | 90 | |
| " | Port Arthur .... | " | 480 | |
| Curacao . . | Guaymas.. | Crown Distilleries Co..... | 1 | |
| Andr'w Welch | Honolulu . . . | . . . . . | 70 | |
| Kaulani..... | " | . . . . . | 150 | |
| San Jose..... | Acapulco..... | S F Breweries Ltd. ..... | 25 | |
| St Katherine. | Hilo . . ..... | . . . . . | 110 | |
| Costa Rica... | Acajutla..... | Schwartz Bros & Co . . . | 6 | |
| Nevadan ... | Honolulu.. .... | . . . . . | 606 | |
| Theben..... | Salinas Cruz..... | S F Breweries Co . . . .... | 5 | |
| " | Acajutla ..... | " | 2 | |
| " | Callao..... | E G Lyons Co..... ... .... | 100 | |
| " | Salinas Cruz.. | W Loaiza & Co.. . . ... .. | 5 | |
| Total ..... | | | 3,040 | |
| Value . | | | | $25,201 |

## American Whiskies and Spirits in Bond.

There remained in bond on March 31st, 1903, 229,454 gallons of American whiskies and spirits in United States bonded warehouses in San Francisco.




Pabst Blue Ribbon Beats the World

PABST MILWAUKEE TRADE MARK

Pabst Export Beer Is Famous



# THOS. W. COLLINS & CO.

105 California Street
San Francisco, Cal.

General Agents

Telephone Grant 149




PABST MALT EXTRACT

"THE BEST TONIC" HAS NO EQUAL

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Mar 25, to Apr. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Nebraskan .. | Honolulu | | 10 bbls min water |
| Albert | " | | 15 cs champagne |
| a | " | | 2 " apricot bdy |
| r | " | | 10 " min water |
| " | " | | 25 " vermouth |
| " | " | | 2 " gin |
| " | " | | 5 bbls spirits |
| " | Sydney | S P Co | 1 cs min water |
| City of Para. | La Union | L F Lastreto | 17 bbls vermouth |
| " | " | | 1 cs cider |
| Enterprise .. | Hilo | | 1 " alcohol |
| " | " | | 1 bbl " |
| " | " | | 3 cs min water |
| Amer Maru . | Yokahama | Mattoon & Danglada | 8 " champagne |
| Bering | Bering | Crown Distilleries Co | 1 " alcohol |
| Korea . .. | Kobe | E G Lyons Co.. | 55 " syrup |
| " | Manila | Mack & Co | 1 " min water |
| Curacao.. | Ensenada | Gilbert Clements & Son | 5 bbls apple fizz |
| " | " | United Agency | 70 cs min water |
| " | " | Sherwood & Sherwood | 2 " ale |
| " | " | " | 3 " porter |
| " | " | " | 3 " Old Tom gin |
| " | " | " | 5 " rum |
| " | " | Thannhauser & Co | 4 " min water |
| " | Guaymas | L F Lastreto | 2 " Old Tom gin |
| " | " | Bertin & Lepori | 1 " min water |
| " | " | Italian Swiss Colony | 2 " champagne |
| " | " | W Loaiza & Co. | 6 " min wa'er |
| " | La Paz | Progesso Mining Co | 2 " gin |
| Alameda ... | Honolulu | | 9 bbls alcohol |
| " | " | | 20 cs liquors |
| " | " | | 1 bbl spirits |
| " | " | | 21 cs min water |
| " | " | | 1 " ginger br'dy |
| " | " | | 1 " orange bit'rs |
| " | " | | 1 bbl cider |
| " | " | | 1 " malt extract |
| Andr'w Welch | " | | 115 cs min water |
| Kaulani .... | " | | 35 " champagne |
| San Jose ... | San Blas | Wm A Schultz | 1 " ginger ale |
| Gaelic ..... | Shanghai | Getz Bros | 10 " bitters |
| " | Hong Kong | Mattoon & Danglada | 1 " ale |
| " | " | " | 1 " porter |
| " | " | " | 2 " ginger ale |
| " | " | " | 2 " min water |
| Costa Rica... | Acajutla | L F Lastreto | 1 bbl vermouth |
| " | Corinto | Crown Distilleries Co | 18 cs liquors |
| Nevadan .... | Honolulu | | 25 " gin |
| Theben..... | Salinas Cruz | C A Hooper & Co | 12 " min water |
| " | " | Rufus Jennings & Co | 22 " " |
| " | " | W Loaiza & Co | 10 " " |
| " | " | " | 2 " liquors |
| " | La Union | L F Lastreto | 1 keg vermouth |
| Honk'g Maru | Manila | E G Lyons & Raas Co | 55 cs liquors |
| " | Shaughai | E G Lyons Co | 1 " bitters |
| " | Yokohama | Mattoon & Danglada | 1 " min water |
| " | " | " | 6 " champagne |
| " | " | " | 1 " ginger ale |
| Total | | | 646 packages |
| Value | | | $6,721 |

## EXPORTS OF WHISKY BY SEA.

From Mar. 25, 1903, to Apr. 25, 1903.

| VESSEL | DESTINATION. | SHIPPERS | CASES. | GALLON. |
|---|---|---|---|---|
| Nebraskan .. | Honolulu | | 73 | 47. |
| Albert | " | | 135 | |
| Amy Turner. | Hilo | | 25 | 8 |
| Ventura . | Honolulu | | 40 | 24 |
| Senator | Alaska | Tillmann & Bendell | 3 | |
| Coronado | Honolulu | | 100 | |
| City of Para. | Acajutla | Waldonado & Co | 6 | |
| " | " | Hiram Walker & Sons | 81 | |
| " | " | Crown Distilleries Co | 88 | |
| S N Castle... | Makaweli | | 125 | 27 |
| Enterprise . | Hilo | | 10 | 9 |
| Amer Maru.. | Hong Kong | Shea, Bocqueraz & Co | | 42 |
| " | Yokohama | Crown Distilleries Co | 4 | |
| Newport .... | San Jose de G | Spruance, Stanley Co | 4 | |
| " | Acajutla | Haslett Warehouse Co | 20 | |
| " | " | Bertin & Lepori | 9 | |
| " | La Libertad | Crown Distilleries Co | | 48 |
| Bering | Bering | " | 1 | |
| Korea | Tokio | Haslett Warehouse Co | 3 | 6 2 |
| Alameda | Honolulu | " | 166 | 158 |
| And'w Welch | " | " | 20 | 98 |
| Kaulani | " | " | 266 | 163 |
| San Jose | San Blas | Wm A Schultz | 4 | |
| " | Manzanillo | Thannhauser & Co | | 28 |
| Galeic | Yokohama | Crown Distilleries Co | 3 | |
| St. Katherine | Hilo | " | 80 | 634 |
| Costa Rica.. | Acajutla | Schwartz Bros & Co | 30 | |
| " | " | J T Wright | 2 | |
| " | " | Wilmerding, Loewe Co | 5 | |
| " | " | Haslett Warehouse Co | 5 | |
| " | " | Crown Distilleries Co | 30 | |
| " | Amapala | " | 10 | |
| " | La Libertad | " | 10 | |
| " | San J de Guat | Hiram Walker & Sons | 26 | |
| Nevadan .. | Wailuka | | 36 | |
| Theben ..... | Punta Arenas | Waldonado & Co | 4 | |
| " | San Benito | Geo A Moore & Co | | 98 |
| " | " | Crown Distilleries Co | | 50 |
| " | Manzanillo | " | 30 | |
| " | Amapala | Hiram Walker & Son | 16 | |
| Hong. Maru.. | Manila | E G Lyons & Raas Co | 125 | |
| " | Shanghai | Crown Distilleries Co | 75 | |
| Sierra | Honolulu | | 2 | |
| " | Apia | Kind Vineyard Wine Cellar | 3 | |
| " | " | Crown Distilleries Co | 17 | |
| Curacoa .... | Ensenada | Sherwood & Sherwood | 10 | 25 |
| " | " | Wm Wolff Co | 45 | 31 |
| " | " | Crown Distilleries Co | 5 | |
| " | Guaymas | " | 3 | 488 |
| " | " | E G Lyons & Co | | 10 |
| " | " | Wm Wolff Co | 35 | |
| " | " | Haslett Warehouse Co | 135 | 200 |
| " | " | Hiram Walker & Son | 50 | |
| " | " | Italian-Swiss Colony | 1 | 28 |
| " | La Paz | W Loaiza & Co | 10 | |
| Total | | | 1,932 | 3,944 |
| Value | | | | $19,303 |

Mr. Hirschfield, representing the Kentucky distilleries and warehouse company of Louisville, visited the trade of San Francisco during the month.


CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




# Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

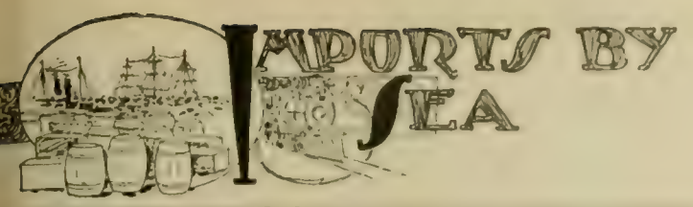
# California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office,*
*S. E. COR. MARKET & SECOND STS*

NEW YORK BRANCH,
S. COR. WATTS & E WASHINGTON STS.




## IMPORTS OF WINES AND LIQUORS BY SEA.

APRIL, 1903.

FROM HAMBURG—Per S. S. "Totmes."

| | | |
|---|---|---|
| 6 casks | beer | Delms & Co |
| 100 cases | gin | Wm Wolff & Co |
| 20 " | whisky | Order |

FROM GENOA—Per S. S. "Theban."

| | | |
|---|---|---|
| 10 cases | wine | J F Fugazi & Co |
| 3 qrs | " | " |
| 12 cases | vermouth | " |
| 4 bbls | " | " |

FROM HAMBURG—Per S. S. "Theban."

| | | |
|---|---|---|
| 18 cases | wine | W Lichtenberg |

FROM LONDON—Per S. S. "Theban."

| | | |
|---|---|---|
| 12 casks | wine | Crown Distilleries Co |

FROM ANTWERP—Per "Ruddlan Castle."

| | | |
|---|---|---|
| 10 octvs | gin | Meyerfeld, Mitchell Co |
| 5 hlf octvs | " | " |
| 50 cases | " | Order |
| 5 casks | brandy | Meyerfeld, Mitchell Co |
| 6 " | " | Wichman, Lutgen & Co |
| 30 cases | wine | Hellmann Bros & Co |
| 110 " | Apollinaris water | United Agency |

FROM ANTWERP—Per "Hyderabad."

| | | |
|---|---|---|
| 100 cases | gin | Ahrens, Pein & Bullwinkel |
| 100 " | Apollinaris water | United Agency |

FROM LONDON—Per "Falkirk."

| | | |
|---|---|---|
| 45 cases | wine | Crown Distilleries Co |
| 185 " | whisky | " |
| 10 " | liquors | " |

FROM GENOA—Per "Falkirk."

| | | |
|---|---|---|
| 65 cases | liquors | Jas de Fremery & Co |
| 250 " | fernet | Order |

FROM ROTTERDAM—Per "Falkirk."

| | | |
|---|---|---|
| 65 cases | gin | Jas de Fremery & Co |

FROM LONDON—Per "Falkirk."

| | | |
|---|---|---|
| 200 cases | gin | Chas Meinecke & Co |
| 50 " | bitters | " |

FROM MARSEILLES—Per "Falkirk."

| | | |
|---|---|---|
| 1000 cases | vermouth | Jas de Fremery & Co |
| 300 " | absinthe | " |
| 15 " | wine | Order |

FROM LONDON—Per "Duc d'Armale."

| | | |
|---|---|---|
| 250 cases | gin | Chas Meinecke & Co |
| 50 " | bitters | " |
| 25 " | whisky | " |
| 160 casks | wine | Crown Distilleries Co |
| 1 " | whisky | Cosmos Club |
| 200 cases | gin | Chapman & Wilberforce |
| 200 " | beer | Wm Wolff & Co |

FROM ANTWERP—Per "Blackbraes."

| | | |
|---|---|---|
| 10 cases | liquors | W R Grace & Co |
| 7 " | gin | " |
| 2 casks | " | " |
| 300 cases | Apollinaris water | United Agency |

FROM BORDEAUX—Per "Blackbraes."

| | | |
|---|---|---|
| 75 cases | wine | Jas de Fremery Co |
| 1 cask | " | " |
| 51 cases | " | Goldberg, Bowen Co |
| 25 " | liqueurs | Order |
| 50 " | bitters | Pascal Dubedat & Co |
| 85 " | absinthe | " |
| 175 " | brandy | " |
| 65 " | liqueurs | " |
| 25 " | brandy | Simon Levy & Co |
| 51 " | " | Ahrens, Pein & Bullwinkel |
| 3 casks | " | " |
| 51 cases | " | Kuhls, Schwarke Co |

FROM MARSEILLES—Per "Blackbraes."

| | | |
|---|---|---|
| 150 cases | vermouth | Pascal Dubedat & Co |

FROM ROTTERDAM—Per "Blackbraes."

| | | |
|---|---|---|
| 300 cases | gin | Jas de Fremery & Co |

FROM HAMBURG—Per "Blackbraes."

| | | |
|---|---|---|
| 300 bbls | whisky | Order |
| 175 " | " | Hasenfeld Wine & Liquor Co |
| 150 " | " | Wm Wolff & Co |
| 350 " | " | Jacob Tantau & Co |

FROM BREMEN—Per "Blackbraes."

| | | |
|---|---|---|
| 50 cases | Apollinaris water | Delsol Bros |
| 210 " | bitters | Luyties Bros |
| 300 " | mineral water | Order |

FROM LEITH—Per "Blackbraes."

| | | |
|---|---|---|
| 6 casks | wine | Schroeder & Becker |
| 2 " | " | Wm Bros & Sons |
| 5 " | " | Lemp Brew Co |
| 3 " | " | Kuhls, Schwarke & Co |
| 10 octvs | " | Jas de Fremery Co |
| 30 cases | whisky | Order |

## EXPORTS OF BRANDY BY SEA.

From Mar. 25, to Apr. 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | CASES | GALLONS |
|---|---|---|---|---|
| Ventura | Honolulu | | | 25 |
| S N Castle | " | | 15 | |
| Amer Maru | Yokohama | Mattoon & Danglada | 1 | |
| Newport | New York | C Schilling & Co | | 107 |
| Bering | Bering | Crown Distilleries Co | 1 | |
| Curacoa | Ensenada | California Wine Association | 1 | |
| And'w Welch | Honolulu | | | 28 |
| Kauilani | " | | 10 | |
| San Jose | New York | C Schilling & Co | | 27 |
| St. Katherine | Hilo | | 10 | |
| Theben | San Benito | Crown Distilleries Co | | 100 |
| Honk'g Maru | Yokohama | Mattoon & Danglada | 1 | |
| Total | | | 39 | 287 |
| Value | | | | $1,246 |

## Imports of Beer by Rail

E. A. Kolb Co. (Lemp's)—125 casks, bottled.

Braunschweiger & Co. (Val Blatz)—125 casks, bottled.

Hilbert Mercantile Co. (A. B. C.)—1,040 cases, bottled.

E. G. Lyons & Raas Co. (Anheuser-Busch Co.)—150 casks, bottled.

Thos. W. Collins & Co. (Pabst)—640 casks, bottled; 325 casks draught, 150 hf. casks draught, 285 qr. casks draught, 625 casks tonic.

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588

# SWEET WINE PRODUCTION

| FIRST DISTRICT—Month of March, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 79 | 15,847.9 |
| Brandy withdrawn from special bonded warehouse for fortification | 180 | 16,020.1 |
| Brandy actually used for fortification | 404 | 44,531.4 |
| | | Wine Gals. |
| Port produced | | |
| Sherry produced | | 172,249.81 |
| Angelica produced | | |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in March, 1903 | | 172,249.81 |

| FOURTH DISTRICT—Month of March, 1903. | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 125 | 15,431.1 |
| Brandy withdrawn from special bonded warehouse for fortification | | |
| Brandy actually used for fortification | 137 | 17,776.9 |
| | | Wine Gals. |
| Port produced | | 3,148.78 |
| Sherry produced | | 68,065.05 |
| Angelica produced | | 252.50 |
| Muscat produced | | |
| Tokay | | |
| Total sweet wine produced in March, 1903 | | 71,459.33 |

# BRANDY PRODUCTION

FIRST DISTRICT—Month of March, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 30,350.9 |
| Received from distillery, Fourth District, California | 4,101.2 |
| " " special bonded warehouse, Fourth District, California | 2,485.9 |
| Transferred from distillery to special bonded warehouse, Eastern Districts | 7,987.6 |
| " " special bonded warehouse to special bonded warehouse, Eastern districts | 16,268.3 |
| Exported | 43.6 |
| Tax-paid | 41,243.1 |
| Remaining in bond March 31, 1903 | 1,266,106.1 |

FOURTH DISTRICT—Month of March, 1903.

| | Tax Gal. |
|---|---|
| Produced and bonded in this district | 20,133.4 |
| Transferred from distillery to special bonded warehouse, First District, California | 9,672.4 |
| Transferred from distillery to special bonded warehouse, Eastern District | |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | 2,485.9 |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 9,121.7 |
| Exported | |
| Tax-paid | 6,274.7 |
| Remaining in bond, March 31, 1903 | 380,337.0 |




SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.

# PERSONAL MENTION AND NOTES.

John Sroufe & Co., 210 Market street, this City, report business of good volume for the season. This old pioneer house is one of those that enjoys a good, steady and regular trade the year round, the minor variations of trade having little or no effect upon their business. Their favorite specialty, "Slater's Premium" bourbon, continues to increase its long list of admirers.

E. A. Kolb, of the E. A. Kolb Co., Inc., who has not been in robust health for some time, took a rest of ten days during the month and enjoyed a long drive through the mountains and valleys of Sonoma and Mendocino Counties. In company with a friend, he drove from Sausalito up through the Russian River Valley to Ukiah and thence to Laytonville. Mr. Kolb, who is a very strenuous and successful fisherman, did some good stunts with the trout, and altogther had a delightful time, and returned home with much improved health and looking more like his old self than for a long time. He was not out for orders, but it is certain that in a casual way he made it very probable that those who follow on his route later in the season will be able to obtain those two famous beverages known as Lemp's beer and Marquette whiskey.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


We are indebted to the Buffalo Brewing Company for circulars announcing the fact that there is to be a grand Electric Carnival in Sacramento during the week of May 11-16 inclusive. The slogan of the celebrators is "all for fun—fun for all," and the emblem of the carnival indicates that this idea will be carried out to the limit. When the people of the Capitol City undertake jobs of this kind, they invariably do first class work. One of the things that visitors from afar will discover, is that the law-making city also makes great beer, in which connection we are pleased to mention the Buffalo.

William Alfs, of the well-known liquor and importing house of Naber, Alfs & Brune, of this City, returned from an extended trip to Europe during the month. Mr. Alfs left for Germany, accompanied by his family, about eight months ago, and the most of the interim has been spent at the home of his mother at Dresden. Mr. Alfs, who was not enjoying exceptional good health at the time of his departure, is looking very robust and feeling quite well. He is very glad to be back again in the sunshine and fogs of San Francisco and his hosts of friends will be equally pleased to greet him once more.

## Profit in Ageing California Wines.

A PECULIAR condition presents itself to-day in the wine market; a condition while disagreeable and detrimental to a good many wine-makers, gives promise of also doing a great deal of good. I have reference to the fact that standard red wines of last year's vintage are being offered (with not many takers) for 17½ cents to 19 cents, f. o. b. cars. A great deal of such wine has been made from grapes which have cost the wine maker all the way from $22.50 to $30.00 a ton, and it therefore stands to reason that in such case the wine maker not only cannot make a profit, but he will eventually be money out of pocket. If, however, he is not forced to sell at such prices, has made good sound wine and can afford to keep the same for one or two years, taking proper care of it during this time, he will then have no trouble in obtaining a figure for his product which will leave him a good margin on his original investment, besides paying him handsomely for his work and loss sustained while ageing his wines. It is this feature of the wine business which is being so sadly neglected by the farmer and wine maker these days, and it is difficult for the onlooker to find a good reason for it.

With a steadily increasing demand for fine California wines, and in view of the willingness to pay high prices for older wines of firms whose aim it is to sell the best only, real good wines two or three years old are hard to find. In fact, there are none to-day in first hands. As I stated before, the present unsatisfactory situation may be productive of good results after all, and when our farmers realize the advantage there is in ageing their own wines they will probably also take a greater personal pride in producing only the best, and giving their wines such good care while in their cellars that highest results may be achieved.

L. JOCKERS.

San Francisco, April, 1903.

## Chicago Wine Market.

In California wines and brandies business is reported as steady and satisfactory. Notwithstanding the increased crop of wine this season, which is estimated at from 30,000,000 to 40,000,000 gallons of dry and sweet wines, and the greatly enhanced prices paid for grapes, it is considered unlikely that the prices of wines will be raised in the near future. It would be eminently possible for those controlling the output to do so, but there are intervening considerations which forbid it, and it is likely a matter of good policy that prices will remain at least for a time in *statu quo*. The yield of grapes was probably the largest in the history of the State.—St. Louis Correspondent *Bonforts*.

A saloon man who will go out for a night and spend from $5 to $20 with his friends and return the next day, with a statement that he cannot afford to take a paper devoted to the interests of his own business, is not the right man for the saloon business. This class of men will have to give way to a more intelligent class and the sooner that element is eliminated from the saloon business that much sooner will fanatic reform waves cease to roll over the country.—*Ex.*

## Wine and Brains.

SO PECULIAR is the construction of man that when every ingredient is resolved into its primitive state it is found that ⅞ of his organism is simply water; and if this analysis is confined solely to cerebral matter, the test will show that all this wonderful tissue is 15-16 water. This being the case, what is the natural food for thinking man? Is it meat? Meat is more than 4-5 water. Is it fruit or vegetables? They will average 9-10 water. Is it cereals? They are composed of nearly 2-3 water; and all food, as we now know and interpret the word, is for the development of the body, muscle, fat, sinew and bones. In fact, in all our list of foods there is not one that is recommended as a brain food; and yet, if a man's brain is not active, he amounts to no more than an animal—physically, he may be a perfect specimen of manhood, but his mentality may be brightened and his thoughts quickened by the judicious use of pure wine. This has been proven by many conspicuous examples in history.—*The Vintage.*


# Hotel for Sale

$10,000 Cash Required

A well-known San Francisco Hotel is for sale and can be bought at a BARGAIN.

The owner is engaged in other business that requires greater part of his time—is the reason for selling.

Established **Paying Business** that will particularly **appeal to a LIQUOR MAN**, as there is an elegant bar connected with the house.

For further particulars call at, or address X. Y. Z. this office.




**Willow Springs Distillery, Omaha, Neb., U. S. A.**

# PERSONAL MENTION AND NOTES.

J. W. Kingman, one of the most widely known whiskey brokers in the United States, has just remodeled and refurnished his splendid offices at 421 Market street, this city. Mr. Kingman's business home prior to these improvements was highly ornamental and artistic, but under the new conditions, the apartments undoubtedly constitute the handsomest offices in the West, devoted to whiskey brokerage business. Every one who knows Mr. Kingman, knows that he is an artist when it comes to the selling of goods and any one who inspects his remodeled offices will readily realize that he also possesses the artistic taste. The floors are covered with elegant moquette carpets, the walls are finely tinted and decorated with oil paintings while the woodwork is resplendent by reason of the polisher's art. One of the striking features of the main office is a mahogany case in which samples are kept. This is so arranged that all the many samples of goods for which Mr. Kingman is agent are classified so that they can be forthcoming at a moment's notice.

Clark Bros., the big distillers of Peoria, Ill., the producers of "Clark's Pure Rye," any many other specialties, have decided to extend their business operations in this territory. They have been handling their trade under the direction of Manager Dowler on the warehouse basis, but this has not been found satisfactory, and the company will now open a regular branch house and carry full floor stocks. The location is the four-story building at the corner of Sacramento and Leidesdorff streets, formerly occupied by the Illinois Glass Company. A part of the building has been leased by Rusconi & Fisher, to be devoted to the wholesale department of their business, which along with the retail trade has grown phenomenally. Kennel Club Whiskey has made friends so rapidly that the original facilities for handling and distributing it have become entirely inadequate. With the new quarters, the house will be properly equipped for conducting their growing business.


The World-Famous (W. H. McBrayer)

CEDAR BROOK WHISKEY

BOTTLED IN BOND

The Best Known Brand in the World




Agencies Wanted in Every Town of the United States

Shipped in cases of one dozen Quarts, 2 dozen Pints, or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the distillers.




Famous For a Third of a Century

Julius Kessler & Co.

NEW YORK (World Building)
CHICAGO (Ashland Block)
LAWRENCEBURG, KY.


The French-American Wine Company, the incorporated outgrowth of the old firm of Chaix & Bernard, have been in the past few weeks establishing agencies throughout the United States, this business having been in the hands of Mr Chaix. One of the best selections they could have made is that of John Endres of St. Louis. Mr. Endres is one of the widely known and successful wine salesmen of the Middle West and has always made a specialty of high grade wines. He has a long list of first-class customers and the French-American Wine Company can congratulate themselves upon having secured his services.

## PERSONAL MENTION AND NOTES.

Wm. Neumann of the W. Neumann Company, this city, has great faith in the future of Bolinas Bay and is proving his faith by erecting a hotel on the shores of the bay, intended not only to accommodate the present traffic, but that which is to flow in that direction with the advent of the proposed trolley line to connect with the North Shore Road. Those who know whereof they speak, say emphatically that Bolinas Bay beach is the finest in California in smoothness, extent, protection, etc. The railroad people in connection with the improved facilities of the North Shore Road, contemplate the landing of passengers at Bolinas Bay within less than 60 minutes from San Francisco. Mr. Neumann, by reason of his forethought, will be in a position to profit by the increase of business in that section. With a city of half million people within sixty minutes' picturesque ride of Bolinas Bay, there is no doubt that that beach will soon become the second Coney Island of the Continent.

In order to satisfy the growing demand for their wines, the Golden West Company have increased the capacity of their plant and vaults in San Francisco. They are also concluding arrangements at Rutherford, Napa County, and Healdsburg, Sonoma County, for direct shipment of their product to Eastern points. Their distillery at Rutherford will soon be fitted with new stills and a sherry house will be added to their extensive plant there. Mr. de Latour returned recently from New York, New Orleans and Chicago, where he established agencies for handling their wines and brandies. He comes back much impressed with the opportunities for an independent concern to get their share of the trade. Their wines find gratifying favor in the East. Mr. Lancel, manager of the wine department of the Golden West Company, reports business improving handsomely.






William Wolff & Co., of this City, are putting out among their patrons one of the most acceptable souvenirs that has been offered to the trade of the Coast for many a year. It is in the form of an elegant grouped engraving of the Presidents of the United States, from Washington to Roosevelt. The name of each is so placed as to make the distinction of the various Fathers of the Country easy. The study of this engraving is quite fascinating and the souvenir is one that will most certainly be preserved by every one who is fortunate enough to secure one. It is framed handsomely and substantially.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

**Walkerville, Canada**

LONDON — CHICAGO
NEW YORK — SAN FRANCISCO
MEXICO CITY — VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

## Personal Mention.

Arthur Koch, the well-known Western representative of Wm. J. Lemp Brewing Company, St. Louis, is in the city on his regular trip. Mr. Koch is the picture of health and in fine fettle and finds to his satisfaction that Lemp's beer is enjoying wide popularity in this market. Mr. Koch will remain here for some time and proceed on his regular swing around the circle.

The business of the Seattle Brewing and Malting Company in San Bernardino and neighboring towns has grown to such dimensions that the company has found it necessary to erect large bottling works in that City. The demand for Rainier beer is of highly satisfactory proportions in that section, as well as elsewhere. The building is to be erected upon leased land and will cost not less than $15,000.

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"On every tongue" is the slogan of Harper whiskey, distilled by Bernheim Bros., of Louisville, Ky. This is one of the famous brands of the country and is noted for its fine qualities. It is carried by all leading dealers, and if you get Harpers, you know you are getting one of the best products of the still.


Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye mal

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco


Richard Hotaling, head of the A .P. Hotaling Company, and Thomas Kirkpatrick, General Manager thereof, left for the East on the 25th inst. to attend to matters concerning J. H. Cutter whiskey in this market, and its future. The gentlemen will visit Louisville and New York and will endeavor to return to San Francisco in time to attend the banquet to the President. It is understood that the liquor interests of the Hotaling estate will be separated from the general property and incorporated, and that the famous old brand of J. H. Cutter whiskey will be given all the prominence and success that good management and enterprise can secure.

The Geneva Lithia Water Company of California, the principal place of business of which is San Francisco, have been incorporated, with a capital stock of $24,000. The directors are: John H. Pein, the well-known liquor dealer of Fifth and Market streets; W .C. Webb, E. D. Beni, R. F. Fuarg and Edwin Schwartz. This Lithia water is one of the finest of nature's products, and with such good business men behind it, is certain to achieve fame and success.

## Australian Wines For Canada.

VE had the pleasure during the month of a call from Mr. W. Ogilvie Campbell of Sydney, N. S. W. Mr. mpbell's business in America was for the purpose of in-ducing Australian wines to the Canadians. It was ought that by reason of the fact that the Australian Fed-ted States were large buyers of Canadian products, a iprocal business might be done in the wines of Australia, t in this Mr. Campbell informs us he was greatly disap-inted. He found that while their wines were appre-ted, they were fatally handicapped by the fact that ench wines had the advantage of 30 per cent ad valorem import duties by reason of the favored nation provision. is, with the large cost of transportation, leaves little pe for the Australian wine makers in that market unless y can overcome the advantage of the French. However, . Campbell succeeded in listing the wines of New South ales, Victoria and South Australia in all the best hotels the Canadian Pacific Railway and hopes that satisfying sults will follow. He found that the people of British lumbia preferred the light wines of New South Wales those of the other two federated states.

The gentleman stated that not long ago Australian wines d quite a demand in Japan and the market was very omising, but when the head tax was placed on Japs to them from Australian countries, Japan retaliated by cing a prohibitive impost upon all Australian products. This shut out the wines of that country to the advantage of the wines of California.

The viticultural industry of Australia is yet in its infancy, the total average product being five and a half million gallons per year. Mr. Campbell says that they produce a red wine of the Burgundy type which is distinctly Australian in its character and cannot be produced elsewhere. This wine has a great and growing demand in Great Britain. The gentleman bears a letter of introduction from Sir Edmund Barton, Prime Minister of Australia, J. S. Larke, Canadian Government Agent in Sydney, and many others. He is comparatively young, energetic and an industrious seeker of information, having more of the characteristics of the typical hustling American than of the Englishman.

Mr. Campbell expresses a high admiration for the representative wines of California, being particularly impressed with the merits of our port, sauternes and fine clarets.

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There is a good deal of California wine and brandy used here, of which the California Wine Association, represented by Edw. Lungstras, a very energetic agent, sells the most. Next in the list is the firm of C. Schilling & Co., represented by Fred H. Bergmann, of Chicago, and as local agent, F. W. Mathias. The other California wine companies sell in proportion. The Italian-Swiss Colony has a good trade, as have Lachman & Jacobi and others.—St. Louis Correspondent *Bonforts*.


**The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.**

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

VERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF
**Kentucky**
DECIDE AS TO
**TAYLOR**
**WHISKEY**

**OLD TAYLOR**
IS
**The Premier Kentucky Whiskey**

See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

**JUDGMENT**
**he Franklin Circuit Court, April 9, 1891 (Excerpt)**

Said defendants, and each of them, and all their ser-ts, agents and emp'oyees are perpetually enjoined and rained from branding, stamping or in any way mark-the packages containing any of their whiskies with words TAYLOR WHISKEY, from representing or describing any of their skies as TAYLOR WHISKEY, er by brands, signs, labels, show cards or advertise-ts in newspapers or trade journals or trade reports, any way whatever."

re is but one OLD TAYLOR Distillery in Ky.

E. H. Taylor Jr. & Sons
(INCORPORATED)

**OPINION**
**Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)**

"The judgment is also to be approved in denying to the appellants the use of the words

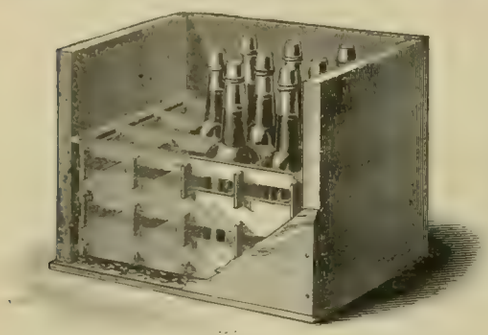
TAYLOR
OR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."

(E. H. TAYLOR JR. & SONS.

There is but one Old Taylor Whiskey Distilled in Ky.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

ST. LOUIS, MISSOURI

Gundlach, Bundschu Co., continue to ship large quantities of wine to all parts of the world. Every vessel leaving our shores for the Antipodes, South Seas, Oriental ports, North and South America and many ports of Europe, all carry their goods. This firm deals only in the very best class of dry and sweet wines. When in the market for anything in this line intending buyers should visit their vaults before placing their orders. The general offices of the firm are located at the S. E. corner of Market and Second streets.

It gives us pleasure to record that during the time the legislative battles were raging the press did not even hint of any underhanded work on the part of the State Organization, its members or committees. The fact is the Association had no "boodle" to distribute, but plunged into the fight on their influence only, asking for no favors, but demanding justice. On the part of the liquor-men everything was open and above board, which is more than can be said of the hypocrite and scoundrel Dr. Thomes, the appropriate leader of the "antis."—*Washington Liquor Dealer.*

P J. Weniger & Company are selling large quantities of the famous Mayflower beer. This beer is a pure production of hops and malt. All those who are drinking it pronounce it one of America's very best brews.

OLIVINA-IDEAL VINTAGES.




*Cabernet*
BOTTLED AT THE OLIVINA VAULTS.
*Julius Paul Smith.*
GROWER.
*Livermore,* *California*
NEW YORK OFFICE AND VAULTS,
65 & 67 DUANE ST.

Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.




# EL REY

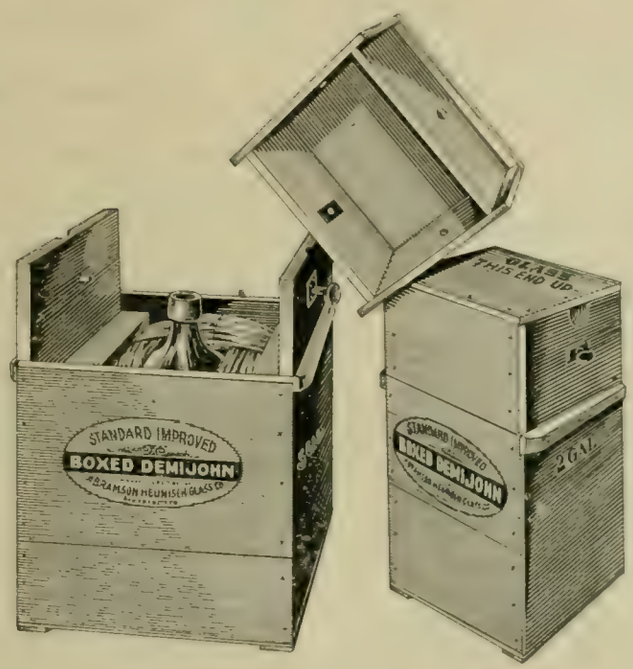
THE KING OF
WHISKIES — BOURBON AND RYE
DISTILLED IN THE FAMOUS BLUE GRASS DISTRICT OF KENTUCKY
McDONALD & COHN
(Formerly CARROLL & CARROLL)
120 FRONT STREET, San Francisco — SOLE AGENTS



# Standard Improved Boxed Demijohns

Have Stood the Test for 25 YEARS

ASK ANYBODY




THEY Insure Safe Shipments. Satisfactory Delivery. No Wastage or Leakage.

SATISFIED CUSTOMERS

PRICES: 1 Gallon, 75c each; 2 Gallon, $1.25 each; 3 Gallon, $1.35 each; 5 Gallon, $1.50 each

Write us for Quantity Discounts

# Illinois-Pacific Glass Co.

10-12-14-16 Main St., San Francisco, Cal.

LOS ANGELES PORTLAND

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | | |
|---|---|---|
| Brunswick-Balke-Collender Co. | ½ | Page |
| The Champoreau | ⅛ | " |
| Grommes & Ullrich | 1 | " |
| John Sroufe & Co. | ¼ | " |

RE-CONSTRUCTED

Hansen & Elrick Co.
Illinois-Pacific Glass Co.
Wm. Lanahan & Son
Massey's
Seattle Brewing & Malting Co.
P. J. Weniger & Co.
William Wolff & Co.

## The "Review" Growing Steadily.

THE many friends of the PACIFIC WINE AND SPIRIT REVIEW, whether they be advertisers or subsbcribers, will be pleased to know that the circulation of the paper grows steadily. Aside from the increase throughout the United States, there is a new demand for the paper in foreign countries, such as France, England, Japan and in Uncle Sam's new possessions in the Pacific and the Orient. As shown by its advertising columns, it is making very gratifying progress in that department, and gathering a clientele which includes the best houses in the country. The REVIEW is now recognized throughout the United States as the third representative wine and liquor publication. We feel that it will not be immodest to state this fact, for the reason that as a trade publication, it gives more news three times over than any other publication in its field. When it comes to news of the wine industry and wine trade, there is no other publication that even pretends to give the news.

These foregoing facts account readily for the prosperous condition of the paper, which is now far along in its twenty-third year.

Those who want information concerning the wine and liquor trade of the Coast, or to keep in touch with the wine industry as to news and matters of scientific and technical importance, should, for their own advantage subscribe for the PACIFIC WINE AND SPIRIT REVIEW. So far as its value as an advertising medium is concerned, its advertising columns give answer in no uncertain way

## Wake Up, Mr. Governor.

POLITICIANS, business men, and others as well, are much puzzled at the needless and improper delay of Governor Pardee in making the appointment of Commissioners to the Louisiana Purchase Exposition at St. Louis in 1904. The situation is this: There is a vast amount of very important work to be done by the two Commissioners in order that the exhibits of California products may be properly displayed upon this great occasion and that the generous sum appropriated by the Legislature for such display may be properly expended.

There are but three men worthy of mention, who are candidates for the two offices. One of them must be appointed from the South and one from the North of California. There is only one conclusion to be had from this delay on the part of the Governor, and that is that he must be endeavoring to do some more of his peanut politics; but even the wise ones are not able to discover exactly where Mr. Pardee can accomplish anything of consequence in this line. It is about time his Excellency dropped the chase of Normal Schools and Normal School meetings long enough to sign commissions such as this, which are of such great importance to the State.

## Importers Finally Obtain Justice.

UNDER the head of "Internal Revenue and Customs Decisions," in this issue, will be found an opinion by General Appraiser Sommerville, which will be of much interest to the importers of wines and liquors particularly. The meat of the opinion is that henceforth where there is a deficiency in goods examined by Customs Officials, the importer is no longer required to pay for goods he does not receive. Furthermore, it is no longer made the duty of the Importer to prove to the Collector of the Port that the shortage occurred before the arrival of the merchandise in this country. In the liquor importing trade, shortages are as common as importations, and this ruling revolutionizes the business to the advantage of the importer.

## Passing of a Famous Vineyard.

A DISPATCH from Los Angeles announces the sale of the San Gabriel Wine Company's property, to one of the hustling, bustling promoters of that lively section of the State. This property went for the measly sum of $11,000, and it is safe to say that 20 years ago, it could not have been bought for many times that sum. It was the home property of the late J. De Barth Shorb, who invested vast sums of money in establishing the vineyard and winery. The winery was at the time of its erection, the best in the State and there was a fortune invested in oak cooperage, particularly tanks. It is stated that there were a large number of oak ovals that cost $500.00 apiece that were never wet by wine. Mr. Shorb was for a number of years a member of the Board of State Viticultural Commissioners, but after the Anaheim disease had run its course, his affairs started on the down grade and he was unable to avoid financial ruin. Notwithstanding his alliance with one of the principal and wealthiest Spanish families of Southern California, he died a poor man.

It is to be sincerely regretted that this historical place upon which was planted one of the first vineyards that ever attained prominence in California, has gone into hands that will transform it into town lots, etc.

The Crop Bulletin says:—The warm rains of the past week have started the grain and green feed throughout the San Joaquin valley growing at a fast rate. Orchards and vineyards are in splendid condition and a record-breaking crop seems assured. The ground is now too wet to be plowed and work has been suspended.

## Experimental Station Established.

GEO. C. HUSMANN, the well-known Government Expert on Viticulture, has returned to his labors in Washington, D. C. On the eve of his departure, he called at the REVIEW Office and left some news that will be of much interest to all who are interested in the wine industry of California.

Mr Husman stated that, as a consequence of the satisfactory working combination made with the University of California, there had been established two stations for experimental work—one at Fresno, on the property of the California Wine Association, and one at the To-Kalon Vineyard at Oakville, Napa County. Each of these stations consists of twenty acres, with the privilege of more acreage if it is desired. "These," said he, "are to become the broad stations for viticulture work, and it is our intention to locate a third station south of Tehachapi Pass. In addition to these stations will be minor stations, the work in which will be for the purpose of determining climatic and soil conditions and the adaptability of vines thereto, etc. We have made a start with a stock of some eighty varieties of resistant vines, and this number will be largely added to during the coming season. At the present time we are simply skirmishing around in the selection of these stocks, which are now being gathered. From these stocks, we propose to take the stocks with which to plant the minor stations I have spoken of. The fact that we have been able to secure such a large number of resistant varieties of vines is one that we consider highly encouraging, and we look to valuable results from this work that is now being inaugurated."

Mr. Husmann stated that he would return to California during the early Fall to make a detailed study of the various viticultural districts and select the locations for the minor stations.

In connection with the foregoing, Mr. E. W. Churchill, proprietor of the To-Kalon Vineyard, writes us as follows: "Along the lines mentioned and under the supervision of Mr. Husmann, we have already laid out about ten acres of new vineyard and planted the same with resistant cuttings sent us by the United States Department of Agriculture at Washington."

We look for valuable results from these particular stations by reason of the fact that many good things have come to the viticulture of California by reason of experiments made on this same property by the founder thereof, E. W. Crabb. As Mr. Crabb was an intelligent enthusiast and had facilities for extensive experimentation, the progress of this work under Government direction will be watched with great interest by the REVIEW and reported regularly.

## Imports of Wines and Liquors.

GOVERNMENT statistics embodied in the Division of Foreign Markets—Circular No. 25, show a decided improvement in the importing trade as regards wines and liquors for the year 1902. In that period alcoholic imports aggregated $15,246,640 or $980,040 in excess of the sum paid for imports under this head in 1901. Wines form the principal item, having an import value of $8,921,138. This was an increase over 1901 of $701,902. Of distilled spirits there were imports valued at $4,445,154 representing a gain over the preceding year of $283,005.

# Obituary

CHARLES A. GREEN, formerly one of the proprietors of the Columbia Cafe on Powell street, died on the 3d inst., after a comparatively brief illness. The direct cause of death was pneumonia. Deceased was taken ill recently in Los Angeles, while traveling in the interests of the Hilbert Mercantile Company of this City. He was suffering from a slight attack of typhoid fever, and up to within a few days of his death, when hecontracted pneumonia, was considered on the road to recovery. "Charlie" Green was very widely known and will be regretted by many friends.

## J. Harry Brennan.

THE trade on the Coast, as well as that of the city, will hear with regret of the untimely demise of J. Harry Brennan, one of the best known men in the retail liquor business in San Francisco, and also one of the most noted all around athletes of California. He died at the age of 36 years from pulmonary troubles. Harry Brennan was open hearted, genial and generous and the needy man, woman or child was not necessitated to ask more than once for his charity. Up to the time that he was stricken by the fatal malady, he enjoyed the distinction of being a thorough athlete, his skill being along the lines of boating, swimming and boxing. Mr. Brennan was one of the inaugurators of the sport of coursing in this city. Deceased was married in July, 1901, to the daughter of Sergeant of Police Gorman, this city. The interment was in Vallejo, the place of his birth.

## Joseph Park.

Joseph Park, one of the most noted men in the grocery and liquor trade in the United States, President of the Park & Tilford Company, died in New York in the early part of the month. Mr. Park, who was born in Rye, New York, in 1823, began life in the metropolis at the age of fourteen, and before he was nineteen years old he associated himself with Jno. M. Tilford in the conduct of a small store. This was the foundation of the great grocery house of Park & Tilford, which now conducts fifty-one stores in New York and employs about 800 men. Mr. Park was one of the most prominent business men and financiers of the big city and the owner of an estate of 2000 acres, including a farm on which he was born in the town of Rye.

LASH'S BITTERS
TONIC LAXATIVE

## In the Northwest.

A PROMINENT whiskey drummer informs us that Spokane is to have the finest liquor store in America, "barring none." The proprietor is James Durkin, who is now making $14,000 worth of improvements in his place. Mr. Durkin is a liquor dealer who believes in the efficiency of printer's ink, and has proved his theory of the value of advertising by amassing a fortune in less than three years. He conducts a wholesale and retail place, advertises freely, and is arranging for display windows such as are used in dry goods houses to exhibit his wares. An idea of the volume of his business is given by the statement that he carries fifteen carloads of goods in the warehouse alone, buys cheese for his lunch counter by the ton, pint flasks by the carload and half-pints the same.

Recently Mr. Durkin had an argument with a prominent citizen of Spokane by the name of Oppenheimer on the value of advertising. The gentleman with the Hebraic name contended that Mr. Durkin needed no advertising, while the latter maintained that his business career was proof to the contrary.

The argument led to a wager, which was to show whether or not people read advertisements. Mr. Durkin placed a two-line advertisement in an obscure corner of a daily paper of Spokane, offering $1.50 apiece for cats, to be delivered at the home of Mr. Oppenheimer. To the surprise of the latter, Mr. Durkin won his bet hands down. The Oppenheimer premises in the early morning were swarming with kids, each one of whom had a bag containing one or more yowling felines. Mr. Oppenheimer bought cats at any old price until he became desperate, and then referred all comers to Mr. Durkin, who believed in advertising. The latter was offered cats in number from one up to a spring wagon load, and he bought them at 10 and 15 cents per head to the number of over 100; then he retreated from the army of boys who still had cats to sell. His next move was to buy a number of fox terriers to drive the self-same cats out of his part of the country.

The Oppenheimer gentleman paid his wager cheerfully and is now counted among the enthusiastic believers in the proposition that it pays to advertise.


# FLEISCHMANN & CO.

Beg to announce the opening of their Distributing Branch for San Francisco and the Pacific Coast on May 1st, at

## 508, 510, 512 Front Street

**San Francisco, Cal.**

Their line will include **Fleischmann & Co.'s Specialties, Fine Blended Whiskies,** bearing **Baltimore, Maryland, Inspection, Double Stamped Gins,** (our own distillation) in all style packages. **Western Ryes, Fleischmann's Pure, and Sylvan Grove), and Bottle in Bond Whiskies.**

To meet the demands of the Jobbing Trade throughout the United States we have installed a complete plant for the distillation of **Cordials, Liqueurs and Percolation of Bitters.**

California being the Fruit Growing Center of the United States, we are in a position to procure and pack the best quality of Fruits, and will make a specialty of **Cherries in Maraschino** and **Pineapples.**

**Our goods in original packages, bearing our signature, will be found to be the best of their respective kind, unsurpassed by any, whether of imported or domestic production.**


Messrs. Chapman & Wilberforce report that business with them is very active. The sales along their entire line are very satisfactory. Especially is this the case with Coates & Company's Plymouth Gin, which is fully conceded to be one of the very finest brands on the market It is sold only in glass; never in bulk.


**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors.

## PUGET SOUND NEWS

SEATTLE, April 20:—Business throughout the Sound Ports as well as interior points like Spokane, is somewhat improved over the volume of last month. This is particularly the case in Seattle. The Alaska trade is giving good orders to the merchants in various lines and the outlook is highly satisfactory. There is no doubt but that the liquor trade is feeling the effects of adverse legislation at the recent Legislature, and until there shall have been a repeal of these new laws, there will be a serious handicap on the wine and liquor trade. The legislature in question was the freakiest that ever sat at Olympia. This statement is borne out by the roster of the "anti-bills," passed by that body and sent up to the Governor for his approval. Among these was the remarkable measure making gambling a felony. So far as our knowledge goes, this State is the only one that ever succeeded in electing enough cranks in a bunch to make it possible to enact and secure the signature to a statute, which makes it a felony for an American citizen to make a wager. There is a question as to the constitutionality of this act and it is a marvel that the Governor could bring himself to the act of making it a law. He should have turned it down and by so doing, he would have met the desires of a large majority of the citizens of the State. One thing is certain and that is that gaming will continue in the state of Washington in spite of this crazy law.

There was an unusual number of bills introduced detrimental to the liquor trade and had it not been for the fact that the retailers were pretty well organized and were represented at the Capitol by some very able men, it is probable that every one of these measures would have gone upon the statute books. These men, by means of argument, showing the injustice of the proposed measure, did remarkably good work. They succeeded in defeating the local option bill by having it amended in such a manner as to make it impossible for the Governor to sign it. The biggest fight of the trade was in connection with the high license bill, which was mentioned in these columns in the last issue. This measure called for the maximum liquor license of $2,500 and a minimum of $1,000 and would have been prohibitive outside of the City and larger towns, had it prevailed. The Senate amended the bill so that it read $400.00 minimum and $1,250 maximum, but the liquor dealers were strong enough in the lower house to defeat the measure. Another vicious bill was that which provided that no saloons should be located within one mile of any naval station, which amounted to special legislation directed at Bremerton.

The work of protecting the interests of the liquor trade at the Legislature was conducted by J. W. Morrison, President of the State Asociation, Chairman, assisted by a committee composed of J. J. Malone of Tacoma, Henry A. Beck and Arnold Zebinden. Others who assisted in the good work were Thos. Lund of Yakima, Al. Barton and J. P. Brill of Seattle, W. Norman of Spokane and Assemblyman Weir, President of the King County Liquor Dealers' Association.

Dave Johnson of the firm of Jas. Levy & Bro., Cincinnati, the greatest straight whisky house in the country distributers of Susquehanna All Rye, Spring Hill, Crab Orchard, Tea Kettle and other noted brands, spent some time in Seattle recently. He transacted a nice business particularly in Crab Orchard, which is an exceptionally popular brand in this section. Among the other callers were Thos. Johnson, the traveling representative of Corning & Company of Peoria, Illinois.

Wm. J. Kearney, the successful and affable Western representative of Grommes & Ullrich, Chicago, distillers of Marquette whiskey, was here recently, accompanied by Frederick Diehl, managing partner of that great house. The result of their visit was the most successful of any yet made to this section by representatives of Marquette. Mr. Kearney returned to San Francisco highly pleased with results.

North Yakima has organized a Liquor Dealers' Protective Association.

BOBS.

Is sold in every land
washed by the Pacific.
There's a reason for this
great demand:—Pure spring
water—the finest hops—the
most perfect barley—carefully
brewed—result Rainier Beer.

Rainier BEER

The reason is plain—
It's celebrated
flavor and absolute purity
commands attention everywhere.

JOHN RAPP & SON
AGENTS
Opposite 8th and Townsend Streets
SAN FRANCISCO

IF YOU WISH TO ADVERTISE
IN NEWSPAPERS
ANYWHERE AT ANYTIME
Call on or Write
E. C. DAKE'S ADVERTISING AGENCY
124 Sansome Street
SAN FRANCISCO, CALIF.

# WINE AND VINE NEWS OF THE STATE.

Frank J. Lease has finished setting out forty acres of vines on his ranch, three and one-half miles east of Lodi on the Lockeford road. The varieties are Tokays and Zinfandels.

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A carload of wine of fine quality was recently started on the way from Asti, by the Italian-Swiss Colony, the destination being Switzerland. This was followed by a shipment of brandy.

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The Healdsburg Enterprise reports the local shipping interests as being active. Within a few days something like twelve carloads of wine were sent out by rail, part of it coming to San Francisco and the remainder going to eastern points.

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Robert Horbach and J. N. Larson of Porterville lately received 15,000 grape cuttings from Fresno, which they intend to root and then, it is said, transplant to a tract of land near Lindsay, which is owned by them.

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Officers of the Moulton Hill Vineyard Company, Cloverdale, as determined at the recently held annual meeting are. Percy Morgan, president; Isidore Landsberger, vice-president; F. Albertz and Mary Albertz, directors, and Louis Landsberger, secretary.

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One hundred and sixty-five acres two miles from Dinuba have been set out to wine grapes for Rauschaupt Bros. There were required something like 90,000 grapevines to cover the ground. It is said that 400 acres across the road from Rauschaupt's property is also to be set to vines.

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J. P. Keohler and his partner in the Stockton Drug Company, have gone extensively into the grape growing industry. They have just finished the planting of 120 acres a half mile from Lodi and 390 acres about three miles from Lodi to vines. This is probably the largest planting by any one firm noted this season.

Wm. Julien Laffarrerie, who recently purchased twenty acres of the Krekeler farm at Rutherford, has about finished planting ten acres of vineyard. He is expecting his family in a few days and will take up his temporary residence in one of Captain Niebaum's houses. He will build on his property soon. Another twenty acres of this same property has been sold recently, but we have not been able to learn the name of the purchaser.—*Napa Register.*

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Sanders & Co., Coppersmiths, at 309 Howard street, manufacturers of the famous "continuous still," were never more busy. Their line embraces every possible branch of the coppersmithing trade. This includes everything from the outfitting of a transport all through every phase of copper manufactures, to the production of everything in their line connected with winery, distillery or brewery. Carl L. Schalitz, proprietor of the works, very truthfully says that there is no other institution of the kind in the United States that manufactures the variety of work that is turned out by his plant. That the quality and prices thereof are eminently satisfactory is proved by the success of the business.

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So far but few sales of wine have been made throughout the county, at least no mention has been in the county press. Usually the case at this time of the year much of the wine has been sold and deliveries being made. From a Cloverdale winemaker the Enterprise learned last Sunday that two sales had been made in that section, but he seems to think the price was not what it should be considering the high price paid for grapes. The sale made, he said, called for 17 and 19 cents. The latter figure was on slow delivery and sold outside the large dealers.

The fact that much of the wine is still on hand will add materially to the assessment of the county and in this section Deputy Assessor Dudley says that he has noticed quite a difference in the assessment of many of the wineries over that of last year.—*Healdsburg Tribune.*

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

## Expansion in the San Joaquin.

THAT the wine industy is going to expand in this part of the valley is certain. The farmers are giving assurance of this by the fact that there will probably be at least 500 new acres planted to grapes this spring. The success of the winery business both at Hanford and Lemoore has demonstrated that these institutions are a factor in the commercial life of this county.

This week H. Nordheim, of San Francisco, a gentleman who founded the bank of Dinuba last year, is here in the interest of capital that proposes to erect a modern winery near Armona, which shall be strictly modern and have ample capacity for handling the grapes. Mr. Nordheim says his proposition merely contemplated a guarantee of 2,000 tons of grapes per year for five years, and this good will and guaranteed delivery is all that will be asked of the growers. He says that if the plant is established those who take their goods to the new institution will be enabled to unload their grapes within five minutes of the time they drive upon the scales, as new methods of hauling and delivering grapes from the vineyard are now in vogue which not only facilitate the handling of the goods, but preserve the product from all loss of the juices that exude during the hauling and the handling of the grapes.

Although he has been here looking over the situation but a few days, he has met with every encouragement, and the new enterprise may be said to be almost a certainty at this writing.—*Hanford Sentinel.*

## Golden West Distillery.

DISTILLERY No. 3, of the Golden West Company, situated at West Berkeley, formally commenced operating April 27th, by setting their first mash. The distillery has a producing capacity of 100 bbls. per day. The plant in part consists of four stills, two wooden continuous brandy stills of 4000 gals. capacity, one Sanders continuous still 380 gals. capacity, and one large French still and evaporator combined, of 4000 gals. capacity; also 8 fermenting tanks. U. S. Bonded Warehouse No. 4 attached, has storage capacity for 1900 bbls.

It is the intention of the Golden West Company to produce high grade of neutral spirit 192 per cent, from molasses If they are successful, a ready market will be found in San Francisco, for their entire output. The principal offices of the Company are located at 307 Clay street, this city.

Will Twombly is preparing to plant about 12,000 grape cuttings on his ranch in the Redwood district as soon as the weather moderates. This land is situated in the western foothills, is especially adapted for vines, and there is every prospect that the venture will prove a profitable one, it being the opinion of well-posted viticulturists that wine grapes will command good prices for the coming ten years.


"To-Kalon Vineyard"

(Formerly H. W. CRABB'S)

PRODUCERS OF

HIGH GRADE
CALIFORNIA DRY WINES

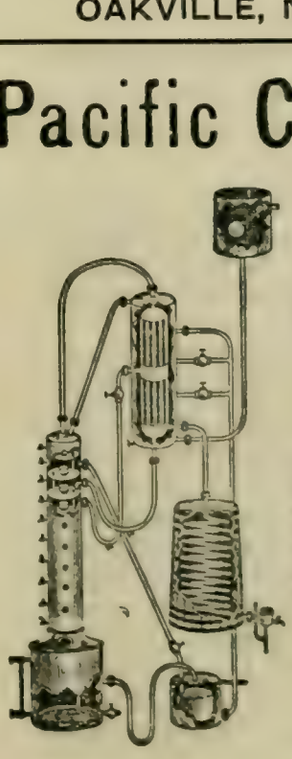
NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO

E. W. CHURCHILL, Manager.

VINEYARDS AND CELLARS

OAKVILLE, NAPA COUNTY, CAL.

Pacific Copper Works



565 MISSION STREET
SAN FRANCISCO

L. WAGNER
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity saving of heat, fuel, water and labor. Now in use by Risen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition

ROOTED VINES AND CUTTINGS

Rupestris St. George Rupestris St. Martin

RIPARIA GLOIRE MONTPELIER

Over 100 Varieties of Cuttings Offered

Vines Grafted Under Contract

Grafted Vines Imported Under Special Agreement

Complete Stock of Deciduous Trees

SMYRNA FIGS

Logan Berries, Mammoth Blackberries and other small Fruits.

NAPA VALLEY NURSERY CO., Inc.

JOHN L. AMES, Pres. and Mgr. NAPA, CAL.

## Past and Future of American Viniculture.

*Concluded.*

And what remains to-day of Vevay, the beacon-light of American viniculture? John Jacob Dufour's tombstone. The Swiss colony soon deserted Vevay and settled in the vicinity of Cincinnati. Men like Martin Baum and Nicholas Longworth sent for practical viniculturists from the Rhine and Moselle and started the growing of Catawba wine. At the beginning of the year 1840 some 1200 vineyards with a total acreage of 743 acres were under cultivation within an area of 20 miles around Cincinnati. Carl Ruemelin began the publication of the *Deutsch-Amerikanische Winzer Zeitung* (German-American Wine-Growers' Gazette) and did his best to make the new Wine El-Dorado known. In 1842 a newspaper in Germany, *Rheinische Blaetter* (Rhenish Gazette), had the following correspondence from Cincinnati:

"The Germans on the Ohio will soon excel their countrymen on the Rhine; they have laid out vineyards and drink their product at merry gatherings. They sell the gallon at 35 cents to a dollar, according to quality."

This, however, was an error, as the gallon of Ohio wine, if at all good, brought them at the lowest $1, usually though $2. Please compare these figures with those of to-day.

In 1847 the Germans on the Ohio drank the first American champagne, made of Catawba by George Selves and John Roth. It soon became known as Ohio champagne, and soon after Longworth advertised 6,000 bottles of Ohio champagne for sale.

When President Van Buren passed through Cincinnati on June 3, 1842, a deputation of wine-growers presented him with samples of their choice growths, and the President said that in quality their wine was on a par with the best imported wines he had ever tasted.

We all know the praises sung to Catawba by our immortal Longfellow. In 1851 Ohio wine celebrated its greatest triumph. At the International Exposition at London it was deemed worthy of the Golden Medal.

Longworth was indefatigable in his efforts on behalf of American wine. In 1860 he began experiments in the Chatauqua Belt and at Keuka Lake, in the State of New York. In 1860 about 2,000 acres were under cultivation near Cincinnati.

Almost suddenly the Ohio wine industry, with its promising future, went to pieces. The destruction of the woodlands caused a change in the climatic conditions and black-rot, coupled with a rise in the value of real estate, did the rest. The industry was driven further North and to-day has its center at Sandusky. There are numerous German wine growers in the little islands that abound in that neighborhood. They are satisfied with what little money they can make in the immediate vicinity and have no aspiration, save that of amassing a modest competency. There is no Nicholas Longworth among them and to make American wine a world-wide known commodity, is about as far from their thoughts as the spiritual welfare of the Zulu is from ours.

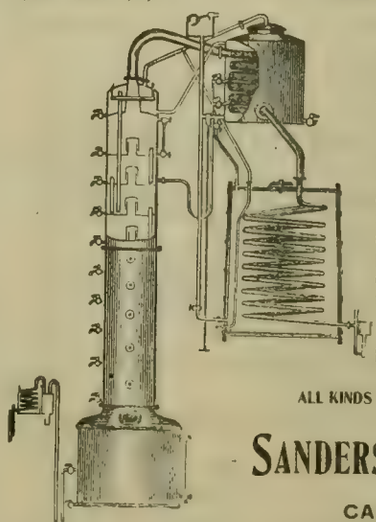
In Missouri the Germans started to lay out vineyards on a moderate scale in 1830 and the village of Hermann, colonized by the Philadelphia Colonization Society, soon developed into a wine-growing center, retaining its original character to this very day, though never very important as a shipping point. The quality of the wine grown there also never gave very much promise.

The California wine industry is but fifty years old. During the days of Spanish monasteries the country between San Diego and Sonoma was uninterrupted wineland, every acre yielding from 700 to 1,000 gallons of excellent wine. The lack of cellars necessitated local consumption with ensuing intoxication among the peasantry. The confiscation of the monasteries by the United States and the gold fever were not very favorable to the development of viniculture, and it was not until A. Haraszthy induced the State Board of Agriculture to circulate one of his pamphlets on wine growing, that the impetus for renewed vinicultural activity was given. This took place in 1858. In 1861 a commission was appointed by the Legislature to develop viniculture. Haraszthy was sent to Europe and bought 100,000 vines, 1,400 varieties in all; these were planted in the Sonoma Valley.

Had the State of California not later withdrawn its protection from the wine-growers, California might to-day already been producing wines that would command the attention of the world. A change in the system of marketing, the formation of combinations, all factors that are still fresh in our memory, have done the rest, namely to make of the American wine industry a purely domestic and, at that, very much limited affair. The salvation lies in the thorough technical education of our young wine-growers and in a return to conditions which will engender that healthy competition that causes every producer to strive after the production of the best wine in his power.

We cannot hope that California wine will be consumed in London, Paris, Berlin and St. Petersburg, before we have a product which will be so high in quality and so intelligently marketed that our own gourmets will find pleasure in drinking American wine.—*P. Atriot, in Criterion.*


IMPORTANT TO DISTILLERS AND WINE MAKERS.



PAT'D SEPT 29, 1891.

This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

**This Still has the advantage over all others,** as it is economical, easily operated and separates the aldehyde and other inferior oils, and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

SANDERS & CO.'S COPPER WORKS

CARL L. SCHALITZ, PROP.

309-311 HOWARD STREET, SAN FRANCISCO.

## Internal Revenue and Customs Rulings.

(24334— G. A. 5317.)

*Shortage of Imported Goods.*

Where the local appraiser reports to the collector that, on the opening of a package of imported merchandise, a deficiency of goods was found to exist, it is the duty of the collector to make due allowance for such deficiency in the estimation of duties, and he cannot require the importers to produce evidence, under Article 1419 of the Treasury regulations of 1899, that the shortage occurred before the arrival of the merchandise in this country.—United States v. Park (77 Fed. Rep., 608).

A Treasury regulation is invalid which amounts to an amendment of an act of Congress.—Morrill v. Jones (106 U. S., 466); United States v. Goodsell (91 Fed. Rep., 519; 33 C. C. A., 661).

Before the United States General Appraisers at New York, April 4, 1903.

In the matter of the protest, 3905 h-9535, of G. W. Sheldon & Co., against the decision of the Collector of Customs at New York, N. Y., as to the rate and amount of duties chargeable on certain merchandise, imported per Moltke, and entered July 10, 1902.

Opinion by Somerville, General Appraiser.

This protest relates to a shortage of imported merchandise. The goods consist of razors, and the local appraiser reported to the collector as follows: "15 dozen short, case not full and in bad order." The collector, however, refused to make any allowance for the deficiency, on the ground that the importers failed to produce evidence showing that the shortage occurred before the arrival of the merchandise in this country, as required by article 1419 of the Customs Regulations of 1899.

In our judgment, the collector erred in failing to make the allowance. The case of the United States v. Park (77 Fed. Rep., 608) is conclusive of the rights of the importer. In that case the local appraiser had reported that certain goods were missing from a package which he opened. Duty, however, was assessed upon the deficiency, and the importers protested. The Board sustained the protest, and on appeal their decision was sustained by the United States Circuit Court for the southern district of New York, per Wheeler, J. (77 Fed. Rep., 608).

The case turned on the provisions of section 2921 of the Revised Statutes, which enacts that—

If, on the opening of any package, a deficiency of any article shall be found, on examination by the appraisers, the same shall be certified to the collector on the invoice, and an allowance for the same be made in estimating the duties.

The learned Judge said:

The examiner and appraiser were Government officials, charged to ascertain and report about this, and their report showed that, on opening the packages, a deficiency was "found on examination by the appraisers." This was not only some evidence, but was the statutory evidence, on which an allowance is required "to be made in estimating the duties." (Rev. Stat., sec. 2921; Robertson v. Bradbury, 132 U. S., 491, 500; 10 Sup. Ct., 158.) No further proof could be necessary, for the merchandise must have been in the custody of customs officials from the time of entry, which would show that what was examined was what was imported, and that none was lost after importation and before examination. The statute seems to be based upon this presumption.

This decision affirmed that of the Board, and from it the Government prosecuted no appeal.

In the case at bar, the local appraiser having made the necessary notation on the invoice, no further proof could be required, although article 1419 of the Customs Regulations of 1899, on which the collector relies, provides that, notwithstanding the appraiser's report of deficiency—

No allowance shall be made unless evidence satisfactory to the collector shall be produced that said shortage occurred before the arrival of the merchandise in this country, the burden of proof in such cases resting upon the importer.

This article of the regulations manifestly requires a greater amount of proof than the statute has made necessary, and is, to that extent, unauthorized and illegal, just as in the Park case the court held, in effect, that article 922 of the regulations of 1892 was not a justification for the collector's assessment of duty.

It is not the office of a Treasury regulation to work an amendment of the law. (Morrill v. Jones, 106 U. S., 466, per Waite, C. J.; United States v. Goodsell, 91 Fed. Rep., 519; 33 C. C. A., 661, affirming In re Goodsell, G. A. 3880—T. D. 180 78, citing many authorities on this point. The case at bar differs from In re Derby, G. A. 2838 (T. D.15578), in which case the local appraiser has made no certificate of shortage. So, also, as to In re Hempstead, G. A. 3886 (T D. 18084), where the missing articles were bags of sugar not contained in packages and no certificate of the appraiser was made under Section 2921. In Sherwood's case, G. A. 2268 (T. D. 14384), the collector had himself reported certain articles as missing, and the Board held his report to be satisfactory evidence of the shortage. (See, also. In re Thomas, G. A. 3778 T. D. 17844.)

The protest is sustained and the decision of the collector reversed, with instructions to reliquidate the entry.

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(646.)

*Fermented Liquors—Special Tax.*

A person manufacturing for sale a fermented liquor made from a substitute for malt must qualify as brewer

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE.
*Washington, D. C., March 31, 1903.*

SIR: Your letter of the 25th inst. has been received, inclosing a letter relating to what is called "a tonic * * * produced by the fermentation of molasses, hops, sugar. and wheat bran," to which "a few cakes of compressed yeast are added," and "the material is allowed to ferment for about twelve hours."

This is held to be a fermented liquor made from a substitute for malt, within the meaning of the first subdivision of section 3244, Revised Statutes; and therefore, the person who manufactures it for sale is required to qualify and pay special tax as a brewer, and also special tax as a malt liquor dealer for selling this beer in bottles.

Respectfully, J. W. YERKES, *Commissioner.*

Mr. P. G. RENNICK, *Collector Fifth District, Peoria, Ill.*

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*Distilled Spirits—Imitation Stamps.*

Circular letter relative to caution labels on packages of distilled spirits, in similitude of or having the resemblance

or general appearance of an internal-revenue stamp, calling attention to circular 638.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER INTERNAL REVENUE,
*Washington, D. C., April 3, 1903.*

*To Collectors and all Officers of Internal Revenue:*

In the matter of "caution notices" and similar devices used by wholesale liquor dealers and rectifiers on the stamp heads of single-stamped spirits, it is found that circular 638, dated December 17, 1902, which was intended to be a conclusive statement of the attitude of this office upon the subject-matter, has not stopped the submission of samples of such devices, in infinite variety, for approval. It is, therefore, deemed necessary to give notice that this office will not occupy itself with examining for approval or disapproval samples of devices intended to be used on packages of spirits.

The law governing the matter (sec. 3316 a, Rev. Stat., amended) and circular 638 ought not to require further elaboration. The circular sufficiently states the construction of the law by this office. Wholesale liquor dealers and rectifiers who, in good faith, wish to use a device as a label or trade mark know how the possibility of interference with their property by internal revenue officers may be obviated. Compliance with the law and the regulation is easy to the dealer who wishes to use a device for legitimate trade purposes. Such as wish to use a device, however, as nearly like a spirits stamp as may be, without incurring the penalties of the law, will get no aid from this office.

J. W. YERKES, *Commissioner.*

## New York Wine Market.

THE demand for wines during the past two weeks has been but small, especially in New York, as could be expected considering the disturbed condition in which the trade has been thrown by the increased cost of licenses.

But the demand outside of the State of New York for all sorts of wines has been pretty fair, at well maintained prices.

Brandies continue to be in good demand, and prices for them are ever tending upward.

Good old port wines and sherries are becoming scarce, and are also on the upward turn.—*Bonforts,* Apr. 22.

There is a new and very prominent wholesale liquor institution in Seattle known as the Northern Liquor Company. It began operations in the Puget Sound Metropolis two weeks ago, but has a large established business in Dawson, being one of the richest concerns of that country. I. Rosenthal, who is partner and manager of the Seattle branch, is an old-time citizen of that State and a Yukoner as well. The house will handle only straight Eastern blends and bonded goods. One of their initial orders was for two carloads of Marquette Rye. Another was a contract to take $60,000 worth of Lemp's beer during the season.


## Two and One-Half Years After

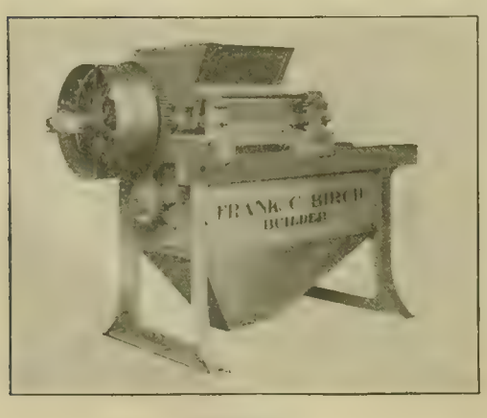
IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.



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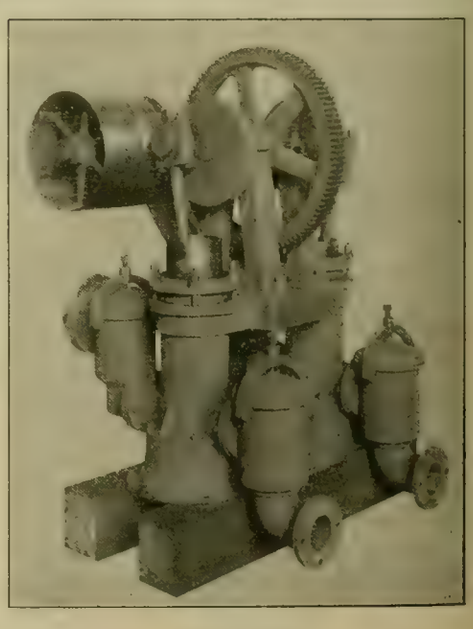
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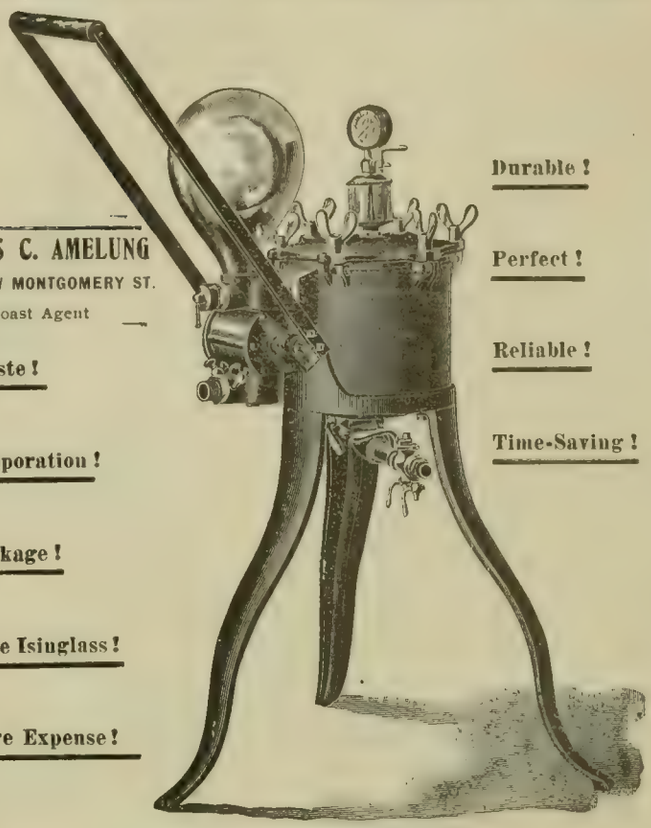

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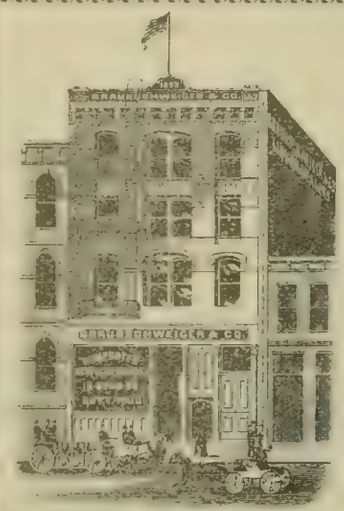
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## WANTS, FOR SALE, ETC.

### FINE BUSINESS OPENING

WANTED — Party with $10,000 capital, to operate together with owner, the "HILL SIDE WINERY AND DISTILLERY" on 4 acres ground in Los Angeles, California. Party expected to manage and to reside in 8 room house on place. Apply to owner, PAUL WACK, 1959 Wyoming Street, ST. LOUIS, MO., or Agent, R. A. ROWAN, 419 Douglas Building, LOS ANGELES, CAL.

### Wine or Olive Press For Sale.

For sale, one hydraulic wine or olive press; all in first-class condition and subject to inspection. Price, $200 California Winery, Sacramento.

### For Sale at a Bargain.

A New 500 Gallon Copper Still, Complete.

PACIFIC COPPER WORKS,
565 Mission Street.

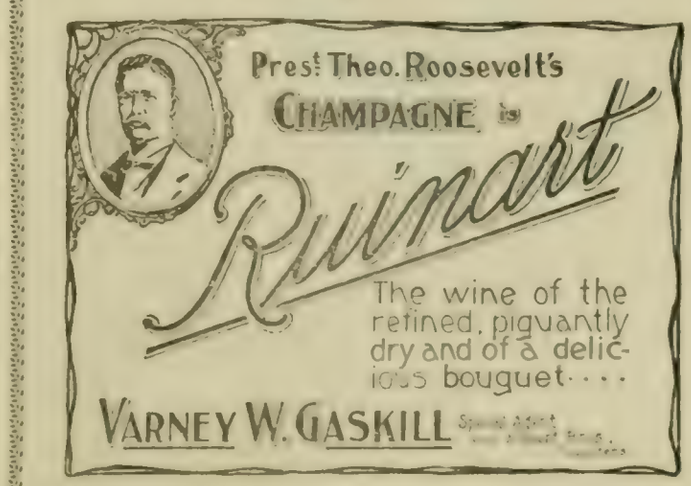
### Wine Presses for Sale.

One No. 1 Klotz & Kroneer Wine Press. One No. 2 Roemer & Boschert Steam Power Wine Press.

Address GAST BREWING CO.,
St. Louis, Mo.

### Wanted.

A competent sweet wine maker with an established reputation and references; one who can assist in the construction of a modern winery. The right man can have a small interest in the company or part payment in stock. Address, J. J., Box S, Escondido, California.



# MARKET CONDITIONS.

DRY WINES:—The usual seasonal conditions characterize the wine trade. May business was fairly good, comparing well with the same month of last year. Exports by sea were of nominal volume. However, no activity in this branch of the trade is looked for at this season of the year. The figures are 449 cases, 393,043 gallons, valued at $142,653. Of this quantity 324,030 gallons were for New York. The Hawaiian Islands took 25,782 gallons and 102 cases, valued at $12,202. Receipts of wines during May aggregated 1,141,650 gallons.

The general market is in a sound condition, and notwithstanding the prospect of another full crop, prices continue steady. So far as the value of wines of the '02 vintage are concerned, we have heard of no sales that would tend to fix prices. They are fluctuating around the twenty cents figure, and some minor sales have gone several points below this point. With a few exceptions, the vines escaped damage from frost, and from all sections come satisfactory reports as to the outlook. In the lower San Joaquin, it is estimated that the crop will exceed that of last year.

In the dry wine districts everything is satisfactory so far as the condition of the vines is concerned, and from Southern California, the reports are of the same tone. The only complaint heard from the producers at the present time is that they are being compelled to carry and mature their wines instead of as heretofore passing them on to the merchant to perform that task. Of course there is no certainty that there will be a heavy vintage, but if the grapes are not subjected to sunburn or blighting Northern blasts a full crop may be looked for.

SWEETS:—The market has no new feature. Prices are well maintained, and the outlook is very good. The demand for this class of wines of California is having a very sturdy and steady growth, and the possibilities of the future are great. The people of the United States are at last discovering that the native product is possessed of all the qualities they require. The production in the two districts for the month of April aggregated 289,916.58 gallons. Of this quantity 285,693.43 was sherry, a fact which is significant of the great and growing popularity of this particular California wine.

BRANDY:—The demand for California brandies continues to be good, and there is every indication that there will be no falling off. Like the sweet wines, they are making friends throughout the whole country solely on their merits, the chief of which is purity. The future of this product is assured and it is a bright one. The production in the two districts was 24,307.4 gallons. There were transferred in bond to Eastern warehouses 14,399.7 gallons. The fortification of sweet wines during April consumed 73,128.1 gallons. There remained in bond April 30th, 1903, in both districts 1,619,839.6 gallons. Exports by sea were of unusual volume owing to a shipment to Europe. The totals were 69 cases and 2,705 gallons.

WHISKIES: Notwithstanding May is invariably an off month, trade has held up well and could be classed as pretty good. Some of the leading wholesale houses report business for the month not only better than April, but more satisfactory than that of the similar month of last year. This in connection with the fact that collections are in good shape, augurs well for the liquor trade during the Summer and Fall. In short, there is every reason to look for continued prosperity. Exports by sea included 1,327 cases and 1,601 gallons, valued at $9,288. Imports by sea were 100 barrels, 5 octaves and 354 cases.

IMPORTATIONS:—Importers did a fairly good business during the month and look for a reasonably good volume of trade during the next few months. Importations by sea were of normal volume; the principal items being as follows: Brandy, 25 casks, 5 quarters and 570 cases; gin, 10 casks, 10 oct., and 805 cases; wine, 10 casks, 38 qrs., 70 oct., 463 cases; mineral water, 1,125 packages; vermouth, 1,700 cases; ale and beer, 477 packages; liquors, 887 cases; whisky, 100 bbls., 5 oct., 354 cases; absinthe, 210 cases.

BEER:—The men who promote the malt beverage, are doing a very satisfactory business these days. Local brewers are enjoying a lucrative trade, and the distributers of Eastern beers are disposing of a large quantity of goods. This fact will be made plainer by a reference to our tables showing imports of Eastern beer by rail. The Summer promises to be a busy one for beer men. Imports of ale and beer by sea aggregated 477 packages.

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The Wetmore-Bowen Company celebrated the eighth anniversary of their incorporation in a novel manner. They gave an excursion to their employees, conveying them to the Cresta Blanca vineyard near Livermore, where a good old fashioned picnic was had. The repast included everything from salads to ice cream, and the drinkables from plain beer to Cresta Blanca sparkling sauternes. There were speeches, dancing and inspection of the famous wine tunnels of Cresta Blanca. The occasion was one that will be long and pleasantly remembered by those who were fortunate enough to be present.

## American Whiskies and Spirits in Bond.

There remained in bond on April 30th, 1903, 217,065 gallons of American whiskies and spirits in United States bonded warehouses in San Francisco.

## Wine and Brandy Receipts.

Receipts of wine by rail from interior cellars for the month of May, 1903, were, wine 1,141,650 gallons. Brandy, 16,225 gallons.

## New York Wine Market.

THE demand for dry wines is pretty much the same as it was two weeks ago, although many of the small dealers on this market think that they must not buy much at present, since they just had a large sum to pay for licenses, but the aggregate demand has not diminished; on the contrary, it has rather improved.

Old sweet wines are in good demand, but the younger wines do not receive much attention at present.

Brandies are still in good demand at firm prices.—*Bonforts, May 10th.*

## The World's Fair at St. Louis.

THE Commissioners to the Louisiana Purchase Exposition at St. Louis in 1904 are settling into harness and beginning to evolve plans for the exposition of California's products at this World's Fair, which is to be the greatest in all history. The State is to erect a separate building, but under the rules of the Exposition authorities no State can make a composite exhibit, as the products must be distributed to the different departments or classes to which they belong. It would seem that the fund appropriated at the last Legislature was sufficient to enable the Commission to establish such a composite display of California's products outside of the Exposition grounds, but if there is not sufficient money for the purpose the deficiency could be readily made up by the Boards of Supervisors of the various counties. If the varied and wonderful resources of this State can be gathered in one grand display, properly segregated, the California exhibit would attract more attention than that of any other State in the Union.

We note that Horticulture is to have a special manager, and the mining men want similar recognition, but we hear nothing of the proposition to appoint a capable man to have charge of the wine and viticultural exhibits. We trust that this is not an indication that the Commissioners intend to in any way neglect this department. It is not to be supposed that Messrs. Filcher and Wiggins will overlook the fact that viticulture is and is destined ever to be California's greatest agricultural industry. Properly encouraged, the wine and vine men of California will provide the material for a splendid display of our products in these lines, but if they are expected to take "pot luck," as has been their experience on other occasions, they will not be disposed to go to any particular expense or trouble to be represented at St. Louis.

The Commissioners should promptly appoint a man who is familiar with the viticultural industry, from the planting of a cutting to the finishing of a fine wine. There should be not only an imposing, but a well-managed display of California's vinous products, but the vines themselves should form a part of our exhibit. The Exposition authorities have set aside a large plot of ground which will be devoted to fruits, vines, etc., and this portion of the ground is expected to be one of the Exposition's most attractive features. California should most certainly be properly represented there. There is endless work for such a man between now and the opening of the great show, and we hope the Honorable Commissioners will at an early date make such an appointment. Wine and vine men will not be disposed to accept anything less from them.

So far as the selection is concerned, the Commissioners have good material from which to draw.

## How They Advertise Schlitz.

"Advertising is the life of business. I took hold six years ago of the advertising of the Schlitz beer—'the beer that made Milwaukee famous.' The Schlitz people have advertised continually and extensively ever since, each year increasing the appropriation for that purpose, and now their annual expenditure for newspaper advertising is nearly $200,000. This advertising and their intelligent way of doing business have made the Schlitz Brewery one of the five largest in the world.—*J. L. Stack, Advertising Agent of Chicago, in San Francisco Bulletin.*

## German Exporters Alarmed.

A DISPATCH from Berlin, under date of May 15th, contains the following rather surprising statements:

"The publication throughout Germany of the statement that the agricultural appropriation bill passed at the last session of Congress contained a clause authorizing the exclusion of adulterated food and drinks has frightened German exporters, especially of beers, sausages and wines, who believe that the United States at last intends to retaliate for the meat and other food discriminations of Germany.

"It is well understood by the trade that the export of what are known as "delicatessen wares" would be nearly destroyed were preservatives and adulterations prohibited. The trial of Dr. Schlamp, the wine-grower of Nierstein, revealed the extent of the secret adulteration of home-consumed wines, but the adulteration of wines for export is openly conducted. One concern at Hamburg exports immense quantities of what are labeled as Bordeaux wines which it makes with potato alcohol as a base. Some of these wines are sent to the United States, but the larger portion go to South Africa and South America.

"The feeling, officially, is that the Germans ought to feel no surprise if the United States does retaliate, and that the tariff exclusion controversies can only be settled by a new commercial treaty."

The Champagne served at the Union League Club dinner tendered to President Roosevelt, May 14th, at the Palace Hotel, was Moet & Chandon (White Seal).

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

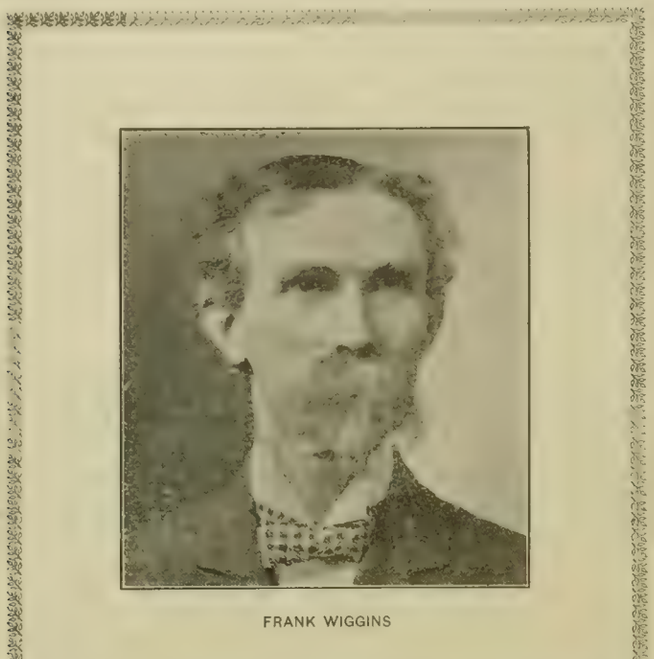
Napa and Soroma
Wine Company

OFFICE AND SALESROOM
105 to 115 Ellis Street
TELEPHONE MAIN 5716
San Francisco, California

## Frank Wiggins, World's Fair Commissioner.

HON. FRANK WIGGINS, Secretary and Superintendent of the Los Angeles Chamber of Commerce, who was recently appointed Commissioner to the Louisana Purchase Exposition at St. Louis, is one of the best equipped men in the State for this responsible position.

Mr. Wiggins was born in Richmond, Indiana, in 1849. His parents and grandparents on both sides belonged to the Society of Friends, and he was therefore educated in the Richmond Quaker School. Mr. Wiggins, the father, was the owner of a large and prosperous saddlery and harness business, and on his leaving school, Frank entered this business, and in time came to be its general manager. In 1886 his health failed, and he came to California. For some time it was an open question whether



FRANK WIGGINS

recovery was possible, but at last the climate performed the same miracle that it has accomplished in thousands of other cases, and Mr. Wiggins was ready to throw his tremendous energies into new work under new skies. His services to Southern California from that time to this have been of almost inestimable value.

He filled the office of Superintendent of Exhibits of the Chamber of Commerce from 1890 to 1897. In 1897 the offices of Superintendent of Exhibits and Secretary were combined, he assuming both positions and has served in that capacity up to the present time. He had charge of the Orange Carnival in Chicago in 1891, of the Southern California display at the World's Fair at Chicago in 1893, at the Midwinter Fair in 1894, at Atlanta in 1896, at Omaha in 1898, and at Buffalo in 1901. It is largely due to his tireless industry and to his special aptitude for this class of work that the permanent exhibit of the Chamber of Commerce has been built up to its present excellence. Mr. Wiggins has served as Superintendent for six or seven citrus and agricultural fairs.

## Hon. J. A. Filcher, World's Fair Commissioner.

IN RESPONSE to a very general demand from commercial organizations and leading citizens of the State, the Governor has appointed J. A. Filcher manager of the California State Board of Trade, and Frank Wiggins, Secretary of the Chamber of Commerce of Los Angeles, Commissioners to the Louisiana Purchase Exposition at St. Louis in 1904.

Mr. Filcher hardly needs an introduction to the people of California, as he has been before them in various capacities for a great many years. He was raised on a farm and educated himself, and was in 1874-94 editor and publisher of the Placer *Herald*. At the latter date, he leased the paper and accepted a position as Secretary and Manager of the State Board of Trade. He was a member of the State Constitution Convention; served four sessions in the Senate; was State Prison Commissioner under Governor Bartlett and was Presidential-Elector in 1892.

His Exposition work began with the Placer County exhibit at the World's Fair at Chicago, and he was identified with the exhibits of the county throughout the State for some time. He represented the State at Atlanta in 1895; in Hamburg, Germany, in 1897; was associated with the work at Paris in 1900, and at Buffalo in 1901. It will thus be seen that Mr. Filcher has had an exceptionally wide experience in this line of action, and at the great St. Louis Exposition, in the high office of Commissioner, he will have an unusually good opportunity to do valuable work for the State.

Elsewhere in this issue will be found a biographical sketch of Mr. Frank Wiggins.

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The California Winery Company, at Sacramento, Cal., has arranged with the management of the Palace Hotel, in this city, to have the output of the company's Cardova winery used in the big hotel. This company's wines will also soon be placed in all of the dining cars on the lines running from this city. The company has just instituted a publicity department to look after the advertising of its vintages. At the Sacramento headquarters the company will hereafter carry a jobbing stock of whiskies.

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

## The Manufacture of Wine in California.

By Henry Lachman.

Of San Francisco, Cal., for the U. S. Department of Agriculture.

WITH the advancement the United States is making commercially and the improvement of her manufactured goods, especially steel and iron, due to their being equal to, if not excelling, European manufactures, she is bound to make the same inroads into the world's trade with her farm products by following the same lines and catering to the European taste by the adoption of European standards.

There is no question that the wine produced in California comes nearer to the European product than that produced in any other country in the New World. We are convinced of this by the action of the jury at the Paris Exposition in putting out of competition all California wines bearing labels designating their types, which the French considered as imitations, although they had allowed these same labeled wines to enter into competition for the last twenty years and until the Exposition of 1900. The writer's earliest recollection of medals being awarded for California wines is the Vienna Exposition of 1876.

Although there has been wine-raising in California for local consumption as far back as 1860, shipments to Eastern points were not considered until about 1870, when California wines received recognition. In former years California had but few varieties of grapes to work with. The mission was the principal wine grape. It produces fine sweet wine, but poor red wine, the chief objections being its strong tannin and earthy taste, due not so much to the ground as to its not being suited for light dry wines.

After the planting of foreign varieties, such as zinfandels, mataros, carignans, etc., the production of the finer types of red wines was possible, and in the last eight years rapid progress has been made in the manufacture and maturing of wines, wine-making having been conducted on more scientific lines.

Owing to the devastation wrought by the phylloxera in California, which in a few years will have cleared out the entire old vineyard area of the State, it is to be hoped that the vineyards will be replanted with the varieties for which they are best adapted. Elevation, drainage, sun exposure and moisture should be taken into consideration, and vines set out according to the nature of the roots they throw out. Low lands with boggy spots and flat areas exposed to frosts should be left unplanted. When trees are planted through a vineyard the vines often produce more heavily, the grapes being protected from the hot winds as well as frosts. The question of fertilizers, which has been overlooked heretofore, will also have to be considered. All this requires considerable time and money. The question that confronts the California wine-maker to-day is whether the returns will justify his going to all this trouble and expense.

The chances of loss in the cultivation of the vines and the raising of crops are much greater than on any other product. The vintner has many things to contend with. He may select the wrong location. In planting he may not choose the right varieties. During the planting, he may strike a bad season and be delayed a year in the setting out of his vineyard. When his vineyard is in bearing, there is the danger of frost. If he escapes the frost he is likely to suffer damage by sunburn. He has also climatic conditions to contend with, such as prolonged cold spells, which are likely to produce coulure, or dropping of the grapes from the bunches; and there is the danger of mildew during a foggy spell just before the vintage. Besides all this, constant care is required in the cultivation of the vines; and when the grapes are finally ripe and ready to be gathered, the wine-maker's hard work begins.

### HARVESTING.

In California wine-making begins in Fresno County, the principal sweet wine district, from August 15 to 20. The red varieties are the first to ripen, and consist of zinfandels, mataros and carignans. These grapes are not sweet wine varieties and carry a high percentage of acid. Still, owing to the dryness of the soil and the high temperature in which they are grown, they run very high in sugar, which somewhat reduces their free acid. To make a desirable port it is necessary to blend the wine made from these grapes with other varieties, such as mission, Rose of Peru, emperor and bouschet. The trousseau, the principal port wine grape, ripens about September 20, and is blended with this wine later.

Following the red grapes come the burgers, feher zagas, malagas and sultanas, which brings the harvesting up to about the middle of September, after which the second crop of malagas mature. The second crop of muscats arrives in September and October; the first cop of muscats is generally used for raisins.

Grapes are crushed until about October 20. Third crops have been harvested as late as Christmas, when there have been long seasons and no steady rains. Sometimes the third crops mature fully, containing as much as 24 degrees sugar. In Fresno County, as a rule, the vines are not staked, and the yield is from 6 to 10 tons to the acre.

Before the grapes are gathered they are tested for their saccharine strength, the usual method being to pick a few bunches from different vines, drop them into an empty cloth flour bag, and squeeze the juice through into a cylindrical vessel. Oftentimes farmers put a plug into a piece of hose and drop the saccharometer into this makeshift. Tin cylinders are most generally used, being less breakable than glass.

After the grapes have been tested for sugar (the standard being not less than 24 degrees Balling for sweet wines) gangs of men—Chinese, Indians, Servians—boys, and often women, proceed to pick the bunches, collecting them in boxes holding from 50 to 60 pounds. The price paid the gatherer is based on the size of the crop and upon the season. Should a man be able to fill a box from two vines (which is very good picking) he is paid at the rate of $1 per ton. Should the crop be short, and it takes more vines to fill a box, the price is often raised as high as $2 per ton. At this rate the pickers average from $1.50 to $2 per day. They board themselves, generally traveling from place to place in wagons with their wives and children. Each picker is given a number, which he marks on each box that he gathers. Most of the vineyards are set out in rows eight feet apart, one row missing in every twenty, which gives avenues

about sixteen feet wide through which the wagons pass and gather the boxes of grapes from the pickers. As each picker delivers a box to the driver he is given a tag in exchange. These tags are turned into the "boss" contractor, or superintendent who works the gangs, and the amount is paid. The pickers have to supply their own blankets and pay 50 cents daily for their meals, sleeping quarters being provided.

If grapes are shipped to a winery at a distant point, they are hauled to the depot and shipped in boxes; or often, in the Fresno district, where the varieties are thick-skinned, such as muscats, the grapes are dumped from the boxes into the cars, frequently on flat cars, in the same manner as gravel is loaded. The grapes generally reach their destination within forty-eight hours after picking. Should it take longer, and the grapes arrive in a damaged condition, they can only be used for brandy-making.

In the bay counties (the dry wine district) the vintage generally begins between September 5 and 10, and deliveries continue until about the middle of October. There is very seldom any crushing done in November in the dry wine districts, excepting possibly some second-crop grapes or mission varieties. The first dry wine grape to be delivered is the zinfandel, after which, about September 20, come the burgundies. The mataros and carignans arrive from the beginning to the middle of October.

The first dry wine white grape delivered is usually the chasselas. The riesslings follow, then the sauvignons, and the burgers last. In the bay counties the grapes are gathered in the same manner as in the sweet wine districts, but the deliveries are generally made in wagons direct to the wineries. There are some Indians (who travel with the squaws and children) and Chinese among the grape gatherers, but the majority of the laborers are white. Usually the people in the immediate neighborhood participate, as do those who have pre-empted land in the mountainous districts, who travel down to the farming sections in harvesting time, beginning with the picking of cherries, following with peaches and pears, then the hops and prunes, and lastly the grapes, which affords them steady employment from June to about November. They earn from $1.50 to $2 each per day, which is about the same as the pay in Fresno County, and generally sleep in tents, camping out.

Table grapes are gathered under somewhat different conditions, the grapes being culled and perfect bunches selected. These people are known as packers and not pickers, the pickers delivering to the packers. Table grapes are not profitable for making wine, on account of their thick skin and little juice. While wine grapes produce 150 gallons to the ton, table grapes will produce only about 80 to 90, and the juice is not so desirable on account of its lack of acid. The wine produced from table grapes is mostly used for brandy-making.

### VARIETIES OF CALIFORNIA WINE GRAPES.

The following is a list of the various varieties of grapes grown in California, and the average yield per acre of each:

SWEET-WINE GRAPES.

| | |
|---|---|
| Trousseau, Sultana, Palamino, Thomson's Seedling, Muscat of Alexandria, Sweet Water, Feher Zagas, Malaga, Emperor | Grown chiefly on flat land and yield 6 to 10 tons to the acre. |

*Dry-wine varieties grown in sweet-wine districts and used in the manufacture of sweet-wines.*

| | |
|---|---|
| Zinfandel, Mataro, Carignan, Burger | Yield from 6 to 10 tons per acre. |

DRY-WINE GRAPES.

*Red grapes.*

| | |
|---|---|
| Zinfandel, Mataro, Grenache, Charbono | Yield 4 to 6 tons in the valley; 2 to 4 tons on the hills. |
| Cabernet Franc, Cabernet Sauvignon, Beclan, Merlot, Gamay, Alicante Bouschet, Petite Bouschet | Yield 2 to 3 tons per acre in the valley; 1 to 2 tons per acre on the hills. |
| Petite Syrrah, Verdot, San Macaire, Mondeuse, Muenier, Barbera, Tenant, Chauche Noir | Yield 3 to 5 tons in the valley; 2 to 3½ tons on the hills. |

*White grapes.*

| | |
|---|---|
| Golden Chasselas, Gutedel, Johannisberg Riesling, Franken Riesling, Gray Riesling, Traminer | Yield 4 tons per acre in the valley; 2½ tons per acre on the hills. |
| Sauvignon Vert, Sauvignon Blanc, Semillon, Muscat de Bordelais | Yield 3 to 3⅓ tons in the valley; 1½ to 2 tons on the hills. |
| Folle Blanche, Colombar | Yield 4 tons in the valley; 2 tons on the hills. |
| Burgers, Verdal, Green Hungarian | Yield 8 to 12 tons in the valley; 5 to 8 tons on the hills. |

RED GRAPES USED FOR WHITE WINES.

| | |
|---|---|
| Mission, Malvoise, Black Pinot | Yield 4 to 6 tons per acre in the valley; 3 to 4 tons per acre on the hills. |

TABLE GRAPES USED IN WINE MAKING.

| | |
|---|---|
| Rose of Peru, Black Hamburg, Cornichon, Tokay, Emperor | Yield 4 to 6 tons per acre in the valley; 3 to 4 tons per acre on the hills. |

There is no second crop from the white varieties. There is a second crop from the zinfandels, and occasionally from the mataros if the season is long and the growth heavy.

(*Continued next issue.*)

*Since placed upon the market, there is not a single Beer whose trade upon this Coast has increased as rapidly as*

# WUNDER BEER

THE OUTPUT HAS TRIPLED IN THE LAST THREE YEARS AND IS STILL INCREASING AT THE SAME RATIO

*THE REASONS ARE PLAIN:*

The production of a California product which does not need an Eastern reputation, which is placed upon the market side by side with any beer made upon its merits, and at a local price. Absolute cleanliness, purity and age, and the latest scientific methods in brewing have made it the Finest in the Land.

For Agency Privileges in Kegs or Bottles Write to

**WUNDER BREWING COMPANY**

San Francisco, Cal.

## P. C. Rossi Honored.

THE correspondent of the daily *L'Italia* has the following news from its correspondent at Rome, Italy:

"P. C. Rossi, the President of the Italian-Swiss Agricultural Colony, who was appointed by Governor Pardee as delegate for the State of California to the International Congress of Agriculture, which is now being held in Rome, was, a few days ago, the guest of the King of Italy at a gala banquet, given by his majesty at the Quirinal in honor of the delegates sent there from all parts of the world. Among said guests were many statesmen and scientists, and still the place assigned to Mr. Rossi at the table of honor was very near that of the King. In fact, his majesty had at his right the Countess of Guicciardini, and then Mr. Rossi, followed by representatives of France and Austria, the Mayor of Rome, etc. This distinction enjoyed by Mr. Rossi is considered as a special honor to the State of California. After the banquet King Victor Emmanuel had a conversation with his guests, and was particularly interested with Mr. Rossi, of whom he asked many questions about California, though Mr. Rossi was much surprised on noticing how well acquainted his majesty was with the affairs of our State. He expressed his appreciation for the great and hearty reception given by the public of San Francisco to Mascagni, who the King considers as one of his personal friends."

## Exploiting California Wines.

THE United States Government is about to establish in Fresno a station for the investigation of problems in vine growing and wine making. Similar stations are to be established in other districts. These stations, and other efforts, public and private, will doubtless do a great deal to wards improving the quality and increasing the yield of California wine, but they can do nothing towards the still more important problem of enlarging the market for California wine. That will have to be done by business enterprise, both in California and in the East. The pity is that more of it has not yet been done.

It is really absurd to consider the contrast between the wine product of California as it is and as it ought to be. In that favored State is the greatest and richest wine-growing region in the world, and, tributary to it, is the richest nation in the world.—*Criterion.*

## Sunny-Side.

FOR a multitude of reasons Sunny-Side Pure Rye appeals to those who appreciate fine whiskey. It is an all Rye Whiskey, made in Pennsylvania from the finest ingredients by skilled distillers. For blending purposes Sunny-Side has no superior. Try it and see if your business will not improve with the use of this good old distillation—"Sunny-Side Pure Rye whiskey."—*Wine and Spirit Gazette, New York.*

## Our Wines at the Paris Exposition, 1900.

THE importance of the relation of agriculture to wine making is continually increasing in the United States. There are large areas of our country where the environment—meaning by this term the soil and climate together—is suitable to the growth of the vine. In fact, by careful attention vineyards can be successfully established in almost every part of the country. There are, however, some especial portions of the United States which have shown unusual advantages for grape culture. In the eastern part of the country these localities are found in Virginia and New York, in the central Northern States in Ohio, in the south in Florida, and in the west in California; in fact, the chief part of the viticultural interests in the United States is found in California, so that often in speaking of American wines California wines are understood by implication to be meant.

An attempt was made to send typical samples of wines from the various regions above mentioned to the Paris Exposition. The collection and preparation of these samples for the exhibit were confided to the Chief of the Bureau of Chemistry, who was also made the representative of the United States on the jury appointed to judge the character of the wines exhibited. The importance of this exhibit was so great as to render advisable a more extended study of the wine industry, and to this end duplicate samples of most of the wines exhibited were secured for analysis.

It is now well established that the character of a wine depends solely upon its chemical composition. It is further established that this character depends, first, upon the constitution of the grape itself, and second, upon the changes to which the grape juices are subjected in passing from the fresh state to that of the finished wine. These changes are wholly of a chemical nature, and are induced chiefly by certain chemical reagents known as ferments. The character of the fermentation depends upon the nature of the ferments and the environment to which they are subjected; in other words, what is known in making wines as the cellar treatment.

We have been fortunate in securing the collaboration of Mr. Henry Lachman, a wine expert of the highest ability, in furnishing a description of the cellar methods employed in California, where the wine-makers have learned by experience what cellar methods will give the best results in that particular environment. The high temperatures which often prevail during the fermenting season in California produce, perhaps, the most disturbing influence of any part of the environment upon the fermentation. Hence the character of the fermentation, the speed with which it is accomplished, and the methods of controlling it are all different from those which exist in older countries where wine is made. Mr. Lachman is admirably equipped to study these methods, and his description of them is a welcome addition to our knowledge of the fermentation of grape juices.

The action of the jury in refusing to grant awards to certain American wines, bearing upon the labels names of foreign origin, opens a question of grave consideration for our wine-makers. While the representative of the United States on the jury protested against what he considered the injustice of the action of the jury, the wisdom of the use of such labels is extremely doubtful. It is to be hoped that, as a result of this complication, our wine-makers will be led to exclude, eventually, from their labels any name which could have any influence whatever in misleading the purchaser of a wine in regard to its identity or character. The names of our wines, established by their real merit, would be a sufficient advertisement to extend their consumption, not only to all parts of our own country, but even, as is now the case, to other countries. It is a remarkable fact that American wines are largely replacing other wines in the London markets, and their qualities of strength, color and purity have commended them to wine-makers and consumers throughout the world. It is not claimed that in this country we have yet had the experience and skill to produce wines of the highest type, but we do produce wines of excellent qualities and of undoubted purity and wholesomeness. [Introduction to the report of H. W. Wiley, Chief of the Bureau of Chemistry, on the composition and character of American wines exhibited at the Paris Exposition in 1900.]

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Mr. Luther L. Miller, a well known Patent and Trade Mark lawyer of Chicago, has published two books entitled respectively, "Trade-Marks, a Book for Advertisers and "The Law of Trade Marks of the United States and the Principal Foreign Countries." The two books give valuable information on the commercial importance of trade marks, and on the trade mark rights in the United States and in foreign countries. They also define the doctrine of unfair competition.


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PERFECT

## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

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| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Troussaau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

**ROYAL WESTERN—CALIFORNIA CHAMPAGNE**
**A Fine, Sparkling White Wine**

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

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LOS ANGELES, - - - CALIFORNIA

# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

THE Royal Arch had a day off May 6 and had a jolly time at Redondo. It was a reception and bull's head breakfast tendered to the delegates to the State Convention held here. P. A. Fitzgerald of Sacramento, Grand Valiant Commander, made an address in which he urged upon all members the necessity of upholding the laws of the State and of the communities in which they live. "Our mission is to dignify our calling, and to uphold the laws of the land," he said. "We contribute 62⅝ per cent of the total taxes levied and collected for the maintenance of the general government and 70 per cent of the revenue of the State of California, and we must so conduct our business that we may receive that recognition from the whole people that we deserve.

"The ill-advised acts of a small proportion of our number should not be charged up to us as a body and the Royal Arch is organized to secure to its members that recognition which is their due as representative tax-payers and law-abiding citizens. The crank and the faddist is our worst enemy, but in point of fact it remains within ourselves to place our business upon a plane which will be above the legitimate criticism of any fair-minded man."

Los Angeles wine experts claim the grape crop of 1903 will be the heaviest in the history of Southern California. From every grape-growing center the reports indicate a heavy yield, so far as can be determined thus early in the season. Vineyards never gave better promise, and so far weather conditions have been perfect.

The McClure vineyards are noticeably thrifty this season, and a big wine and brandy crop is now assured. Lower down and eastward through the San Gabriel Valley, the outlook was never more favorable for a heavy yield. The Rose, Chapman and Baldwin ranches are all in fine shape.

Demand for Southern California port and sherry is growing steadily, and it is predicted that when age is secured the product from this section will lead the world in commercial value.

Captain Fred Pabst, the millionaire brewer, of Milwaukee, who was reported dangerously ill at his hotel in this

**CHARLES MEINECKE & CO.**

**314 SACRAMENTO STREET, SAN FRANCISCO**

**Sole Agents Pacific Coast for**

**"DUFF GORDON SHERRY"**
FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

**"SWAN GIN"**
FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

**"BOORD'S" OLD TOM AND DRY GINS**
FROM BOORD & SON, LONDON, ENGLAND

**"WHITE HORSE CELLAR" SCOTCH WHISKEY**
FROM MACKIE & CO., ISLAY, SCOTLAND

## LOS ANGELES NOTES.

city, has so far recovered as to be out of immediate danger. Members of his family were telegraphed for at a time when his condition seemed most critical.

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At Santa Ana an attempt to close two saloons by refusing to accept their bonds failed, and the town will continue to have seven places for the sale of liquor at retail.

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The purchase of the old San Gabriel winery by H. E. Huntington is confirmed, but not to be used as a winery. The building is to be used as a felt factory.

---

Whittier City Council has again passed an ordinance prohibiting the sale of liquor in that Quaker town.

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A new San Bernardino ordinance limits the number of saloons there to 18 instead of 16.

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Rol King and Al Levy are having lots of fun with Landlord Bryson over the possession of the quarters occupied by the "Richelieu." When Bryson wanted to put the tenants out he declined to receive the proffered rent. Then the court decided against him in the suit to recover possession of the saloon room, and now he asks for the rent money, which is not forthcoming. As the owner of the building has taken part of the premises to be used in his plan of reconstructing the Bryson Block the tenants refuse to pay the rent. Meantime they are doing a big business and defying the landlord.

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Certain of the smaller producers of wines in the South profess to believe that the coming of the California Wine Association into this section will be to their disadvantage, but persons who should be posted on the subject hasten to reassure them that their fears are groundless. It is set forth that the association will maintain prices and that cannot fail to be advantageous to the smaller producers. The association has been kept out of this territory twenty years, but it was inevitable that such a thing could not last forever. Percy Morgan, of the California Wine Association, is here much of the time these days, on business connected with the opening of the branch company's winery at Cucamonga.

---

Mrs. Margaret Weis of Downey will plant fifty acres additional to grapes this year.

John B. Lafourcade of this city will start up his winery and distillery at Cucamonga, where he has 1500 acres of vineyard.

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For the first time in five years Jules J. Delpy will this season operate his winery and distillery at Monte Vista, San Diego County.

---

A. D. Barham, who with Guy B. Barham, is doing a thriving brokerage business, has returned from a trip to San Francisco and Sacramento.

---

Now in Dan Jerrue's popular place there are three excellent mixologists—Frank Rockhill, Billy Murray and Dave McCumiskey. They are great trade attractors.

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It is estimated that the Cucamonga district will produce this season 2000 tons of wine grapes.

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Indications now are that the rapacity of the City Council in the desire to impose a heavy license tax upon the wholesale liquor dealers will result in the total defeat of the ordinance and the dealers will go entirely free. The wholesalers will fight the ordinance through the Supreme Courts and doubtless will do to the city what the Liquor Dealers' Association did to the county when the Supervisors raised the license to an unreasonable figure. They knocked the whole thing out.

---

The army worm is doing considerable damage to the vines at Cucamonga, but the pests are now supposed to have about ceased their devouring.

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR

*CALIFORNIA WINE ASSOCIATION*

SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

MEYERFELD, MITCHELL & CO.

(INC.)

WHOLESALE

Wine and Liquor Merchants

116 FRONT STREET San Francisco, Cal.

CONTROLLERS OF

Old Oscar Pepper (Blue Label) "The Peer of All"

"Days of '49" and "Army and Navy Club" Whiskies

"Canada White Rye" Pepsin, Celery, Iron and Malt

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Telephone, Jessie ... 211

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Cafe & Tamale Grotto
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Proprietor

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Come and try our Wonderful Champoreau -A Grand Bracer

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HOT LUNCH AT 8 A. M.

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Headquarters for Mining and Stock Men

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Fine Wines and Liquors

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# A. FINKE'S WIDOW




## CHAMPAGNES AND WINES

609 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

# Along The Line

## Newhall Should Remain President.

ONE of the daily papers announced a few days ago that George Newhall, President of the Board of Police Commissioners, would resign from that body shortly. Mr. Newhall made a statement denying the allegation, but said that he desired to be relieved of the duties of President of the Board, as they made too large a call upon his time.

The trade will be sorry to hear this news, because Mr. Newhall, during his administration, has been honest with them and withal the broadest and most fair-minded man on the Board. His retirement from the Presidency, which position is the great power of the Commission, will result in the appointment of either Howell or Hutton, a fact which means unnecessary trouble and annoyance to the liquor trade. Howell is fanatical in his attitude toward the liquor traffic and really has no right by reason of his prejudices to deal with a case affecting the material interests of any man who is engaged in the liquor business, for the reason that he does not act from the standpoint of a fair judge. On the contrary, he is greatly prejudiced.

His colleague, Hutton, is not of the same ilk, but he is narrow-minded, and inflated by his idea of the importance of his position. He is not regarded as having lived up to the standard his friends set for him when he was appointed to the office. Mayor Schmitz pulled him out of obscurity by appointing him a Commissioner. At the first opportunity presented the new member to act with the Mayor in a matter affecting the integrity of the municipal government, he not only turned down the Mayor, but his friends; so if he becomes President of the Board, we shall look for troublous times.

By reason of seniority, the Presidency will probably go to Howell.

---

In these days when one is inclined to biliousness and to have a dull "Spring Fever" feeling, the use of Veronica Water brings prompt and ready relief. This famous Spring water is a sovereign remedy for stomach, liver and kidney troubles. It is easy to take and is sold by the glass by all liquor dealers.

## Meyerfeld, Mitchell & Co.

IT has always been known that a good name is the one that all merchants should seek as a pearl above price. These remarks are of particular application when one thinks of the sterling worth of the old and reputable house of Meyerfeld, Mitchell & Co., 116 Front street, San Francisco. This house has been justly popular for many years for upright treatment of its patrons, the high grade of goods carried and the great pains it takes to please its customers. Among the favorite whiskies carried by this firm is the "Old Oscar Pepper," for which on this Coast there is a great demand. But this is but one of the numerous brands which they carry. Customers desiring the "Days of '49," "Army and Navy Club" or "Canada White Rye" whiskies, will find them in their stock. A strong feature of the house aside from its right prices and high-grade goods, is the fact that it is the special pleasure of the proprietors, as well as of the members of their staff, to show courteous attention to all customers. We heartily commend this firm to all dealers, from the country as well as in the City.

---

The Anti-Saloon League of Central and Northern California will hold their annual convention in this City on June 4th, in the Y. M. C. A. Building. Every minister in charge of a church, every delegate representing a church, Sunday-school, Young People's Society or Non-Partisan Temperance Organization, will be members of the convention. The trade may expect to hear a great many things about themselves that they do not at present know.

'PHONE, MAIN-5718

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J. EMMET HAYDEN PROPRIETOR TIBURON AND SANTA FE FERRY BARS

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16 MARKET ST S. F.



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IMPORTERS OF WINES AND LIQUORS

Fine Kentucky Whiskies

208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

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Harry Adler

THE

## Davy Crockett

Marks and Adler

PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... ..... Everything Up-to-date

...842 Market Street...



I. L. Marks

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Phone Clay 351 Next New Examiner Bldg.

## The Press

FINE WINES AND LIQUORS

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15 Third Street San Francisco, Cal.

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*Merchants' Lunch* *OPEN ALL NIGHT*

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*J. H. PEIN*

*Proprietor*

*S. E. Corner*

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*San Francisco, Cal.*

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South-East Cor. Montgomery and Washington Sts.

IMPORTER OF

Famous Old Campbeltown SCOTCH WHISKY

Pisco de Italia, Madeira Wine

Sazerac de Forge & Sons Brandy

DUNCAN NICOL

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Gold Medal, London, 1884

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C. A. LINDGREN & CO.

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GOLD DUST WHISKEY A SPECIALTY

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310 Montgomery St. San Francisco

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HOUSE FOUNDED 1839

## Brotherhood Extra Dry and Brut

No Better than the Best Imported.

A true legitimate Champagne, recommended by connoisseurs and experts as worthy of a place on every gentleman's table.

If you would like to supply your patrons with a fine domestic champagne, something that you can feel assured will give satisfaction, write the

BROTHERHOOD WINE CO.

Spring and Washington Streets NEW YORK, N. Y.

EDWARD R. EMERSON, President

# ALONG THE LINE

Did You Ever Drink a Champoreau when you felt sorry for yourself in the morning? If you have not, you have a real novel, pleasant experience in store. It is one of the most remarkable revivers or bracers so far produced, and does not leave deleterious after-effects. The Champoreau in all its excellence and fascination is to be had at 532 Merchant street. This is one of the characteristic Bohemian resorts of San Francisco—orderly, reposeful and enjoyable. Its attractions appeal particularly to literary men, as well as to the working newspaper men of the City. Among its patrons will be found many men prominent in the various professions, as well as the commercial life of the town. There are many other attractions beside this famous beverage, among them being a characteristic lunch at the unusual hour of 8 A. M.

---

Jno. Knobloch, 550 Clay street, has been missed from his place of business during the month. Mr. Knobloch was taken very ill and it was found necessary to place him in a sanitarium, where he underwent a serious operation, which was successful. His many friends will be glad to know that he will soon be able to cater to their wants as heretofore.

The Chronicle of a recent date contained an interesting article concerning the Tonopah Revelation mining Company located in Tonopah district and owned largely by Dennis O'Sullivan of the Revelation Saloon on Market Street. Very important developing work has been done on this claim recently and the ore at sixty feet assays $224.00 per ton gold and silver. The richness of the vein increases so rapidly that the campany is confident of having its property upon a dividend-paying basis before long. That Mr. O'Sullivan has fallen upon a gilt-edge proposition is strongly evidenced by the roster of officers of his mining company. Here they are: Martin Murray, president (of Thompson Brothers' distillery, Louisville, Ky.); Dennis O'Sullivan, vice-president; Paul Desmond, secretary (with Mann & Wilson, insurance, San Francisco; John S. Merrill, treasurer (Holbrook, Merrill & Stetson, San Francisco); the other directors are: Claude Matter, of Redington & Co., San Francisco; W. Whittier, of Whittier, Coburn & Co., San Francisco, and Oscar Roulleau, of the Guarantee Title Insurance Company, San Francisco. J. W. Kennedy, M. E., is superintendent. The office of the company is at 582-583 Parrott Building, San Francisco.

---

Charles E. Geer, the most popular retailer of Point Richmond, is making some extensive improvements in his place. Among these is a modern handsome front, which will make it the most striking place of the kind in town.





JESSE MOORE A A

WHISKEY

BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


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*For Everybody Who Likes*

GOOD THINGS

## TWOMEY & MIHOLOVICH

The YELLOWSTONE SALOON

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22 MONTGOMERY STREET — San Francisco, Cal.

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## Hotel Montrio

Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing*
*Deer Hunting*

*Fine Cuisine*
*Bathing, Boating*

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GUS MASSEY — HENRY DUNLAP

## MASSEY'S

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MASSEY'S SPECIAL RYE AND BOURBON

*Safe Deposit Boxes for Accommodation of Patrons.*

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719 MARKET STREET
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HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS

ALWAYS CARRY IN STOCK THE FINEST BRANDS OF

## WINES, BRANDIES AND WHISKIES

Branch, 141 Montgomery Street

Telephone MAIN 1891 — SAN FRANCISCO, CAL




## Olympia Oyster Cocktails

NOTICE:
WE ARE GOOD
TRY US

As a result of long and careful study, we are enabled to offer the **only Oyster Cocktail that will stand shipment and give perfect satisfaction.** Our Cocktails are processed in full four-ounce, hermetically sealed, white flint glass bottles, handsomely capped and labeled; one portion to the bottle. Packed in substantial cases, six or twelve dozen to the case, as ordered. We quote lots of six dozen and upwards at 85 cents per dozen, with a rebate of 15 cents per dozen upon return of empty bottles.

TERMS: All goods are shipped C. O. D. unless otherwise stipulated. When ordered by freight, the freight should be prepaid, and if possible the order should be sent through a wholesale liquor house.

**Olympia Oyster Cocktail Company** 1808 Ellis Street SAN FRANCISCO — Phone West 259

# ALONG THE LINE

Messrs. Tillmann & Bendel announce that on May 1st they were appointed Pacific Slope distributers of the Anheuser-Busch Brewing Association of St. Louis. Some idea of the extent of this mighty plant may be obtained from the statement that it covers 125 acres and has a capacity of nearly three-quarters of a million bottles daily. During the month Messrs. Tillmann & Bendel purchased seven carloads of one hundred casks each for this market, which is a very good indication that there is a demand for Anheuser-Busch products in this territory. Messrs. Tillmann & Bendel were fortunate in obtaining such a high-class agency so early in their career as liquor merchants, and there is no doubt that the brewery people will be well satisfied with their representation here.

---

Rome Harris, on Montgomery street, opposite the Occidental, has in a comparatively short space of time established an excellent business, notwithstanding that he was in a hot bed of competition. Rome is one of the best-known men in the business, widely liked and has an exceptionally attractive place. A feature of the business that has proven highly popular is the mid-day lunch. This spread is not so elaborate, but it is one of the daintiest luncheons served by any place of the kind in San Francisco. It is well worth going a long distance to partake of it.


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Yes, **CLICQUOT !**

It is acknowledged by all Connoisseurs, both at home and abroad, to be the STANDARD of Fine **CHAMPAGNE**



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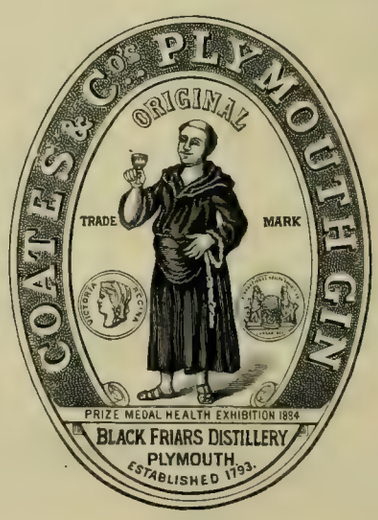
**Plymouth Gin** & **Dawson's Scotch**




**COATES & CO.**

Plymouth
England

*Sold in Cases Only, Never in Bulk*




**PETER DAWSON**

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*UNADULTERATED*
*Thoroughly Matured*




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# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

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... WHOLESALE and RETAIL ...
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*Drink* VERONICA WATER

The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass

*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# ALONG THE LINE

The McMahan Bros., proprietors of the famous Bartlett water, have the usual experience of people who place a meritorious article on the market and create an extensive demand for it. There is only one Bartlett water, and there is no water similar to it in its chemical composition, but there are imitators, who have placed upon the market a water that has some similarity in taste. These imitators, in the selection of bottles and in labeling the packages, as well as in the construction of packing cases, are following the output of the Bartlett water people as closely as the law will allow. On this account the Bartlett people have found it necessary to change the style of their label, to remove the neck label and attach an extra distinguishing ribbon label, in order that the general public will know that they are getting what they call for when they order Bartlett water. It is a safe plan for the customer to see the label, for the reason that the barkeeper very often finds it to his interest to substitute the spurious for the real article.

Bob Kern, of the Bouquet Bar, opposite the Palace Hotel, is now classed by his friends as "a farmer." Mr. Kern has been put in the "Jasper" class by reason of the fact that he has leased a delightful cottage on the hillside at Escalle, over in Marin County, by the year, and proposes to spend his Summers there. The "farm" is a small one, but it is handy to the City, has a fine outlook over valley and hill, and is in one of the most picturesque sections of the State. Bob has the latchstring out for friends and has started in to raise livestock, his initial effort being an earnest endeavor to properly rear a thoroughbred black kitten contributed by a friend.

---

The well-known Buffet Zinkand, conducted for many years by Kelly & Brennan, has changed hands. After the death of Harry Brennan, it became necessary for the widow to dispose of the property. The saloon and cigar stand were purchased by Sam Epstein at a good figure. Epstein is proprietor of the big popular cigar store in front of the Noble Saloon, on Market street, near Taylor. He is well known and popular and will doubtless do a prosperous business.

LASH'S BITTERS
TONIC LAXATIVE

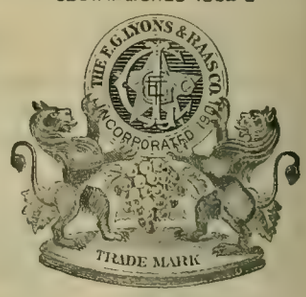
The E. G. Lyons & Raas Co.
549-551 Mission Street
San Francisco, Cal.
(ESTABLISHED 1852)
DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-



PURE FRUIT BRANDIES
PURE FRUIT SYRUPS

Pine Apple in Maraschino  Cherries in Maraschino

-ESTABLISHED 1852-



OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .
Wines and Liquors

1 Taylor Street and
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SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

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GYMNASIUM ATTACHED

The White WINE HOUSE

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TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST.

SAN FRANCISCO, CAL









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NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Eagles Take Another Flight.

THE regular annual excursion and picnic of the fraternal Order of Eagles of San Francisco, was held on the 17th inst., at Schuetzen Park. The affair was in every way the most enjoyable and successful in the history of the order in this city. The picnic was under the auspices of San Francisco Aerie No. 5 and Golden Gate Aerie No. 61, and there were more than three thousand persons present, the greater number of whom came early and remained throughout the day. There were dancing and various athletic games. At noon, luncheon was served. The committee to whom the credit of the success of the annual outing is due, was composed of the following well known Eagles:

Committee on Arrangements—H. I. Mulcreavy, Chairman; E. G. Laws, Vice-Chairman; Gustav Pohlman, Secretary; M. C. Morgensen, Treasurer; J. T. Sullivan J. George Crowley, J. C. O'Connor, J. W. Larson, E. L. Wagner, Sig. Levy, David S. Creamer, Thomas T. Dillon, E. L. Wadham, Dr. T. B. W. Leland, J. L. Herget, Leon S. Mayer, C. J. Stewart, William Maxwell, Frank Shannon, J. F. Cheetham, F. A. Anderson, J. J. Fanning, M. J. Daly, Frank Dunn, E. S. Havens, E. E. Kelly, J. A. Barr, Caleb Coakley, Henry Kuhls, G. Phillips, Charles Mitchell and Robert Rusch.

Reception Committee, San Francisco Aerie No. 5, F. O. E.—Oscar Hocks, Chairman; Eugene E. Schmitz, John Hunt, George Cabaniss, William Lawlor, Alfred J. Fritz, J. R. Daniels, Thomas F. Graham, Charles T. Conlan, W. H. Langdon, R. B. McClellan, Harry Baehr, George Alpers, George W. Wittman, J. J. Van Nostrand, Ed L. Head, Martin Kelly, A. B. Mahoney, E. J. Smith, John S. Parry, Adam Andrew, Julius Kahn, Fred N. Bent, Arthur Fisk, Ed Godchaux, Luke Marisch, Otto Hansen, William Clack, R. M. Donnelly, Thomas Ferguson, Thomas J. Walsh, Thomas J. Clancy, Ike Deutsch, T. O. Larsh, C. L. Peters, J. W. Boyce, Phil Figel, C. Fred Williams, William Dasha, J. J. Kennedy, Henry Carleton, J. J. Daughney, John H. O'Brien, R. M. Conroy, T. H. Lindsay, John Morrisey, Frank Smith, John Thompson, James Cairns, Carl Penther, W. B. Phemester, J. H. Seeba, Charles Leonhardt Jr., W. J. Bloomberg, Charles Radomsky, Henry Bibo, Robert H. Stafford, M. H. Fleishman, Dr. F. E. Allen, Dr. S. R. Jacobs, Dr. William A. Harvey, Charles Newman, Andy Devlin, A. A. Watson, Charles F. Kapp, Charles Scheene, John Gernus, Henry Borneman, Gus Holmgren, James W. Lucy, George Sharp, Jules Thiron, Charles Long, J. B. Martinez, Herman Christ, Charles Oliver, R. L. Flynn, W. C. Fink, Dr. M. H. Atkins, James W. Crowe, Dr. J. Laughlin, Dr. T. Miller, W. C. Cramer, Ernest Bohlen, Albert M. Armstrong, J. F. Stormfield, F. D. Mullin, C.A. Boulanger, J. F. Lawlor, William H. Rice, C. L. Kenneally, E. L. Head, Harry Corbett, J. B. McNamara, Charles McClain, C. S. Lahanier, John Brennan, James Newsom, Louis Fontanel and Charles M. Fisher.

Golden Gate Aerie No. 61, F. O. E.—T. B. W. Leland, F. H. Gould, W. J. Wynn, J. E. McDougald, W. W. Shannon, R. P. Troy, S. V. Costello, J. J. Deane, P. J. Kelleher, Theo. Lunstedt, Dr. J. J. Kingwell, Ed Murphy, J. C. Coffroth, J. J. Searey, P. J. Fitzsimmons, R. H. Morse, T. G. Knight, B. F. Hanlon, John C. Meyers, T. E. Bailey, William F. Douglas, J. E. W. Stange, H. H. Venker, H. Hinton, A. A. Bianchi, C. Hansen, A. L. Leam, L. A. Devoto, J. E. Marks, Dr. L. D. Bacigalupi, Al Naeman, Dr. F. A. McMahon, James Garrity, R. A. Fisk, G. Praetorious.

Floor Committee—Jules Berges, James H. O'Brien, Dan Anglum, W. Kidd Lewis, Charles Oliver, Charles McClain, Chris Schoettle, Dave Becker, Harry Hinton, Tom H. Knight, William Wilson, T. Hawkins, Charles Furlong, J. J. Carroll.

Team of San Francisco Aerie No. 5—Fred Everett, Fred Peterson, M. Fleishman, M. King, M. Welch, C. Hobson, H. Jones, F. Clavelot, F. Darrow, C. Schneider.

Team of Golden Gate Aerie No. 61—J. Fanning, C. Sheean, E. Nelson, D. Linehan, G. Bennett, F. H. Manning, J. Leahey, W. H. Miller, G. Moore, D. H. Evans, M. J. Daley (Chairman).

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Jno. Herget of "Mitchell's," Taylor and Golden Gate avenue, returned from the Convention of the Knights of the Royal Arch, at Los Angeles, during the month. The Royal Arch boys had a delightful time and found that their Order has been making wonderful strides during the past year in the matter of membership and popularity.




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Why Not Try Us Instead of a Hotel?

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Bouquet Bar and Grill

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MASON AND O'FARRELL STS.
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GUS BELLMER

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## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

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Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .

# HARPER WHISKY

"On Every Tongue"

Scientifically distilled. Naturally aged. Best and Safest for all uses.

*SOLD BY ALL LEADING DEALERS*

*BERNHEIM BROS., Distillers*
*LOUISVILLE, KY.*

# Along The Line

Jerome Bassity, who was injured by a fractious horse in November last, is around again, but is compelled to use crutches. However, the young man is as cheerful as ever, and says his "gimpy" leg will be as good as new after a while. Mr. Bassity intends to make some very extensive improvements in his place at 1100 Market street. He will take in the adjoining store to the West and remodel the building, so that the cigar store on the gore will have a 25-foot counter on the Market-street side, making it the largest frontage of the kind in San Francisco. The saloon will be greatly enlarged by taking in the adjacent storeroom and will have a 29-foot bar. One of the features will be safe deposit boxes for the use of patrons, on the main floor. The downstairs will be converted into a first-class grill room, making short orders a specialty. Among the star dishes will be terrapin stew, welsh rarebit and fine steaks. The staircase will be of marble and the Market-street side of the building finished in handsome tiling. The cost of the improvements is estimated at $12,000.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors

James Raggi, No. 626 Montgomery street, one of our most popular saloon men, says business with him is entirely satisfactory. His growing trade called for increased accommodation for his patrons; therefore in making needed alterations and improvements, he added ten feet to the length of his bar, which now gives him a twenty-two-foot counter. This, with other conveniences, makes Raggi's one of the best-equipped resorts in San Francisco. A reason for his success may be found in the fact that he serves only the highest grades of wines and liquors. If you want a "tipple" of very old whiskey or brandy, you can find it at "Jim's"; say straight "Belmont Bourbon," 1896 (seven years old), or Sazerac Brandy of 1868—what better can you get in all San Francisco. Raggi's laboratory is becoming famous for a high class of Italian wines and liqueurs, which just now are being drunk to some extent by connoisseurs of good things in this line. Among them may be found: Vino Chinato, Milange Biffi Milano and Elizer Camomilla; also Acquavita di Geneva. When in his vicinity, give him a call. You will be sure of courteous treatment and exemplary service.

---

"The Lacey," on Market street, opposite the Palace Hotel, was one of the handsomely decorated saloons of the City during Presidential week. The garnishments were in exceptionally good taste, "Old Glory" being the main feature. The effect was magnificent. The "Lacey," which by many was regarded as a questionable experiment upon its opening, appears to be a pronounced success. It is enjoying an excellent and growing trade.

**THE BUFFALO HOTEL**

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.



FIRST-CLASS BAR

Famous Chowder and Lunches

Located Over the Water
Fine Marine View
Fishing and Boating

We have the Largest Assortment of

**Summer Vests and Imported Shirtings**

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

**Prices are Moderate.** **Goods the Best.**

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**209 Montgomery Street**

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods Our Specialty

Most Historical Saloon in San Francisco

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Near Hall of Justice

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Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

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Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

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FREDERICK L. SKAGGS Proprietor

# ALONG THE LINE

## Representative Liquor Trade Salesmen.

W. P. McFaul.

AMONG the liquor trade salesmen representing San Francisco houses, and who occupy commanding positions in their line, is W. P. McFaul. It is Mr. McFaul's pleasure and good fortune to promote the distribution and popularity of Jesse Moore Whiskey throughout the Coast, and it is hardly necessary to say that his efforts are highly successful. He has been a whiskey drummer for eight years, four years of which have been devoted to the Jesse Moore-Hunt Company. Mr. McFaul can be classed among the younger men in the business, being only 39 years of age. He is a Badger, having been born in Wisconsin. He came to California thirty years ago and during that period has been transformed from a Badger to a thorough Californian, with all the good, manly qualities that these terms signify.

Mr. McFaul, like all other successful men in his line of business, has his characteristic way of getting trade. Necessarily he possesses the first requisite of a successful saleman—namely, the faculty of making friends without particular effort. Added to this is the ability to cement such friendship and hold it indefinitely. Of course, Mr. McFaul goes on the road to get orders, but he does not make a grand parade of this fact. He goes at the proposition in a modest way and while the prospective customer knows that he is there in pursuit of the festive dollar of the aforesaid liquor dealer, this wise salesman never makes the end of his business prominent; at the same time, when it comes to the showdown, he invariably "gets there," as is proven by the state of his order book whenever he returns from one of his many trips. Mr. McFaul is a genial gentleman, blessed with many good qualities and a host of friends, and is the kind of man that lends dignity and respectability to the liquor traffic. There can never be too many of his kind in the business. His portrait is herewith presented.



W. P. McFAUL

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PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

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SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
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STATHAM PIANOS
CHEAP BUT GOOD
No Agents ✦ No Canvassers ✦ No Humbug
No "Get-all-you-can" price. EASY PAYMENTS
W. STATHAM
Established 33 Years
106 McALLISTER STREET

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
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DEALERS IN
Fine Wines and Liquors



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NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



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HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS, Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS

514 MONTGOMERY STREET
San Francisco

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

## Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,
550 Clay Street, near Montgomery
San Francisco.

# BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
CULMBACHER
PORTER

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# ALONG THE LINE

The Frankfurter Fishing Club, which has for a number of years had more or less prominence in the daily press whenever it went on one of its annual fishing expeditions, has been found to be a fake so far as the fish-catching abilities of its members is concerned. It goes without saying that the Frankfurter Club always bring back the fish to prove that they have been fishing. The main feature of their record was that they got "all kinds" of fish. The mendacity of these alleged fishermen is shown by the fact that in their last outing, which took place during the month, they brought back 150 pounds of fish, including all varieties. One of the members, who has a conscience, gave the snap away. The fish were obtained by the robbery of a Chinese junk while the "Chinks" were away on a fishing trip. The Frankfurter crowd raided the junk and took everything inside in the shape of fish. However, they had the kindness to leave several bottles of cool beer as evidence of good faith. Dan O'Keefe, Fred Brett, Auditor Baehr and Fritz Koehnke are said to be the ringleaders in this fishing piracy.

It looks as though our old friend, Charles Kauffman, of Kauffman & Campbell, Mason and O'Farrell streets, may be landed in the office of Supervisor of this City and County. "Charlie" has been in line for the position for some time and his friends are planning to secure his nomination at the next municipal convention. He is a widely popular man and has an unusually extensive acquaintance, which will be of great value to him in running for such an office, where the candidate is voted for at large. Kauffman is certainly a good man for the place, having ability and that sterling quality known as good sense. We hope his friends will succeed in nominating him and feel assured that a nomination is equivalent to an election, in his case.

---

Ernest Hacquette, of the Palace of Art, 16 Post street, has built up an excellent business. There is no place in the United States which contains such a valuable collection of works of art, and it is claimed that it has not an equal in the world. Upon entering the place one hardly realizes that it is a saloon, as the liquor department seems to be a minor feature. This is so much the case that the beautiful resort is largely visited by ladies and their escorts. During Presidential week the place was packed day and night.


OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

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OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

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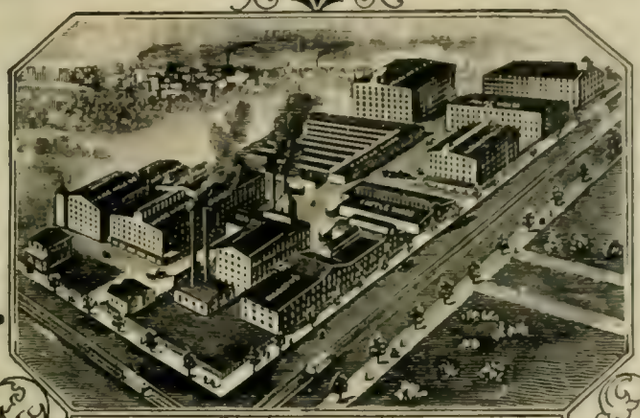
SAN FRANCISCO, CAL.

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LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

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LOUISVILLE, KY.

# SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

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ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
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HOME COMFORT OLD BOURBON WHISKEY
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GOLDEN PHEASANT CLUB OLD WHIKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

# ALONG THE LINE

Messrs. Kilburn & Hayden, who control the bar business on the Sausalito, Tiburon and Santa Fe ferries of the bay, are meeting with great success in the conduct of the Ferry Cafe at 16 Market street, which they purchased recently. The Ferry is one of the swell places at the lower end of the line, and aside from the fact that it carries the best goods in the market, is the other important fact that the two proprietors are, by reason of their business connections, exceptionally widely known and very popular. Their interests on the various ferry-boats enable them to properly divert trade to their Market-street house. Their many friends will be pleased to know of their well-deserved success.

---

Have you ever drunk a Pisco Punch, one of the kind you get at the old Bank Exchange, 636 Montgomery street? If you have not, you have overlooked your hand. How it is concocted we'll never tell; that is a secret most jealously guarded by Duncan Nicol, who claims to be the original discoverer of this seductive beverage. That it is a favorite with his numerous patrons is fully proven by the many whom one meets at the Bank Exchange enjoying this exhilarating tipple. As another attraction, Duncan serves a tasty merchants' hot lunch daily, of several courses, between 11 A. M and 2 P. M. Duncan caters to first-class trade only. The lunch and liquors served at his place are not excelled in all San Francisco.

---

This is the season when good beer enjoys deserved popularity. The warm, thirst-producing days are at hand, and the consumer as well as the brewer are happy. Not all the excellent beers are made in the East, as the output of the local breweries proves. One of the most famous of the California products is the extra pale lager beer brewed by the John Wieland Brewery, whose shiboleth is "Brewers and Bottlers of the Best Beer on Earth." This beer was awarded a medal at the Paris Exposition in 1900. The brewers pride themselves on the fact that it is a "Western product." On the front cover of this issue of the REVIEW will be found a very characteristic advertisement on this line.

---

People who are seeking for a trans-bay outing, need look no further than the North Shore Ferries running to Sausalito. There they will find the most picturesque portion of San Francisco and San Pablo Bays. While enjoying the day along the water, they can find ample accommodations for the inner man at the Buffalo Hotel. This place has not only a first-class bar, but is famous for its chowder and short order lunches. The hotel is over the water, has a fine marine view, and is the best fishing place on that side of the bay. Charles Feutsch, the proprietor, takes pleasure in promoting the comfort of his patrons.

---

If you want a high ball of exceptionally fine Scotch whiskey, you can make no mistake in selecting Buchanan's "Black and White," pronounced by experts to be the finest in the country. The agents and wholesale distributers are the Hilbert Mercantile Company, 213-215 Market street.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# E. A. Kolb Co., Inc.

LEMP ST. LOUIS

We are Sole Distributers of the celebrated beer produced by the WM. J. LEMP BREWING CO. and invite the trade to afford us an opportunity to show prices and quality in competition with any other brand in the market.

TOM PARKER CANTEEN AND

419

Bourbon
and
Rye
Whiskies

SOLE AGENTS FOR

Litthauer & Caroni Bitters ...

## CALIFORNIA WINES and BRANDIES

SOLE AGENTS

Marquette Rye

PURE AND MELLOW

A PERFECT WHISKY

Grommes & Ullrich
Distillers
CHICAGO, ILL.



TRADE MARK

OFFICE AND VAULTS:

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San Francisco, Cal
Telephone Main 5096

## Increased Acreage in California Wine Grapes in 1902.

Compiled for the "Review" by GEORGE ROBERTSON.

WINE GRAPES hold the first place in the vineyards of California, and the Assessors' returns for the past year show a considerable increase, though not nearly so great an addition as has actually taken place.

The total acreage in vines is reported as 230,675 acres, of which 118,209 acres are in wine grapes, 89,792 in raisin grapes, and the balance in table grapes.

Compared with the previous year, wine grapes show an increase of 10,301 acres, and raisin grapes 5,581 acres. In order to arrive at the correct figures, at least 20 per cent should be added to these returns.

The nine leading counties in the production of wine grapes are as follows:

| Counties. | Acres. |
|---|---|
| Fresno | 30,596 |
| Sonoma | 15,550 |
| Sacramento | 9,200 |
| Los Angeles | 7,502 |
| Yolo | 7,000 |
| San Bernardino | 7,000 |
| Alameda | 6,800 |
| Santa Clara | 6,501 |
| Napa | 5,000 |

Twenty-five counties report an increase, and nine a decrease, but on the face of them, many county returns show that they are incorrect. For example Los Angeles County reported no non-bearing vines last year, but this year shows an increase of 4252 vines in bearing. Where did they come from?

The following table includes wine grapes only; some of the counties produce large quantities of raisin grapes and table grapes in addition; but although 39 counties cultivate wine grapes only about one-quarter of them manufacture wine to any extent, the remainder only cultivate them on a small scale for local consumption.


MOTT'S

CELEBRATED NEW YORK CIDER




A Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.

AGENTS

105 California St., San Francisco


### THE ACREAGE IN WINE GRAPES IN CALIFORNIA, BY COUNTIES FOR THE YEARS 1901 AND 1902.

(Compiled From the Assessor's Returns, State Board of Equalization).

NORTHERN CALIFORNIA.

| COUNTIES | 1901 | | | 1902 | | | Increase or D'crease |
|---|---|---|---|---|---|---|---|
| | Bearing | Non-Bearing | Total | Bearing | Non-Bearing | Total | |
| Alameda | 6,900 | ..... | 6,900 | 6,800 | ..... | 6,800 | d 100 |
| Alpine | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Amador | ..... | ..... | ..... | 15 | 6 | 21 | i 21 |
| Butte | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Calaveras | 1,200 | 500 | 1,700 | 1,200 | 500 | 1,700 | ..... |
| Colusa | 20 | ..... | 20 | 40 | ..... | 40 | i 20 |
| Contra Costa | 1,850 | 750 | 2,600 | 1,050 | 800 | 1,850 | d 750 |
| Del Norte | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| El Dorado | 1,000 | ..... | 1,000 | 1,650 | 200 | 1,850 | i 850 |
| Fresno | 25,345 | 4,350 | 29,695 | 26,120 | 4,476 | 30,596 | i 901 |
| Glenn | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Humboldt | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Inyo | 50 | ..... | 50 | 50 | ..... | 50 | ..... |
| Kern | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Kings | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Lake | 200 | ..... | 200 | 300 | ..... | 300 | i 100 |
| Lassen | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Madera | 710 | ..... | 710 | 960 | ..... | 960 | i 250 |
| Marin | 425 | 10 | 435 | 425 | 6 | 431 | d 4 |
| Mariposa | 400 | ..... | 400 | 400 | ..... | 400 | ..... |
| Mendocino | 460 | 880 | 1,340 | 475 | 890 | 1,365 | i 25 |
| Merced | 625 | 248 | 873 | 300 | 100 | 400 | d 473 |
| Modoc | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Mono | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Monterey | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Napa | 3,000 | ..... | 3,000 | 3,500 | 1,500 | 5,000 | i 2,000 |
| Nevada | 300 | ..... | 300 | 300 | ..... | 300 | ..... |
| Placer | 290 | ..... | 290 | 400 | ..... | 400 | i 110 |
| Plumas | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Sacramento | 9,000 | ..... | 9,000 | 9,200 | ..... | 9,200 | i 200 |
| San Benito | 171 | ..... | 171 | 171 | ..... | 171 | ..... |
| San Francisco | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| San Joaquin | 870 | 1,217 | 2,087 | 1,070 | 1,132 | 2 202 | i 115 |
| San Mateo | 235 | ..... | 235 | 200 | ..... | 200 | d 35 |
| Santa Clara | 7,920 | ..... | 7,920 | 4 501 | 2,000 | 6,501 | d 1,419 |
| Santa Cruz | 1,069 | ..... | 1,069 | 1,088 | ..... | 1,088 | i 19 |
| Shasta | 200 | ..... | 200 | 650 | ..... | 650 | i 450 |
| Sierra | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Siskiyou | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Solano | 820 | ..... | 820 | 930 | ..... | 930 | i 110 |
| Sonoma | 12,080 | 2,370 | 14,450 | 12,990 | 2,560 | 15,550 | i 1,100 |
| Stanislaus | 106 | ..... | 106 | 210 | ..... | 210 | i 104 |
| Sutter | 19 | ..... | 19 | 27 | ..... | 27 | i 8 |
| Tehama | 2,860 | ..... | 2,860 | 2,815 | ..... | 2,815 | d 45 |
| Trinity | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Tulare | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Tuolumne | 1,520 | 210 | 1,730 | 1,600 | 250 | 1,850 | i 120 |
| Yolo | 7,200 | ..... | 7,200 | 7,000 | ..... | 7,000 | d 200 |
| Yuba | 215 | ..... | 215 | 235 | ..... | 235 | i 20 |
| Total North'n Calif. | 87,060 | 10,535 | 97,595 | 86,669 | 14,420 | 101,089 | 3,494 |
| Total South'n Calif. | 7,113 | 3,200 | 10,313 | 12,870 | 4,250 | 17,120 | 6 807 |
| Total California | 94,173 | 13,735 | 107,908 | 99,539 | 18,670 | 118,209 | 10,301 |

SOUTHERN CALIFORNIA.

| COUNTIES | 1901 | | | 1902 | | | Increase or D'crease |
|---|---|---|---|---|---|---|---|
| | Bearing | Non-Bearing | Total | Bearing | Non-Bearing | Total | |
| Los Angeles | 3,250 | ..... | 3,250 | 7,502 | ..... | 7,502 | i 4,252 |
| Orange | ..... | ..... | ..... | 980 | ..... | 980 | i 980 |
| Riverside | 18 | ..... | 18 | 60 | ..... | 60 | i 42 |
| San Bernardino | 2,500 | 3,000 | 5,500 | 3,000 | 4,000 | 7,000 | i 1,500 |
| San Diego | 450 | ..... | 450 | 375 | ..... | 375 | d 75 |
| San Luis Obispo | 800 | 200 | 1,000 | 850 | 250 | 1,100 | i 100 |
| Santa Barbara | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Ventura | 95 | ..... | 95 | 103 | ..... | 103 | i 8 |
| Total South'n Calif. | 7,113 | 3,200 | 10,313 | 12,870 | 4,250 | 17,120 | i 6 807 |


THERE are thousands of people, and many women among them, who require stimulation. Convalescents, the aged and those of delicate constitution are compelled to brace up nature by creating appetite and aiding the digestive organs in their assimilating powers. Hunter Baltimore Rye is an article that is rapidly taking the place of remedies advertised for strengthening and recreating, all of which rely upon their alcoholic ingredients. This rye whiskey is old, pure, mellow and of fine, rich flavor. Hilbert Mercantile Company control all the wholesale distributers.

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

E. A. KOLB CO., INC. 417-419 Montgomery St.
California Agents San Francisco

# PERSONAL MENTION AND NOTES.

At the annual banquet of the "Societe Francaise la Lique Henri IV," May 16th, at Frank's Rotisserie, this City, the Champagne served was Moet & Chandon (White Seal).

---

Old Gilt Edge whiskey is justly famous. Wichman, Lutgen & Co. are too well known to need recommendation from anybody, but if they should be short on recommendations, Old Gilt Edge "O. P. S." would give them a standing in any country—at least big Fred Stande says so, and he ought to be believed.

---

Messrs. Tillmann & Bendel, who only three months ago added a wholesale liquor department to their great grocery store, have reason to be proud of the progress they have made in that time. Their leader is the well-known "Paul Jones" rye and bourbon. Within ninety days, by means of thorough advertising, business ability and good goods, this brand has been placed in every first-class liquor store in San Francisco and vicinity. The brand is taking well and is assured an enviable position on the Pacific Coast. The house also carries a long line of imported goods.

The old and reliable house of A. Finke's Widow is sel ing large quantities of Gold Seal Champagne, one of th most wholesome of all the native sparkling wines. Th firm also deals extensively in high grade sweet and dr still wines. Messrs. Groezinger & Schraubstadter, th proprietors, successors to Widow Finke, are both youn men, brim full of energy. They have built up a large bus ness and an enviable reputation for honesty and fai dealing. See this enterprising house before you try els where.

---

Louis Chapman, the wag and wit of the Corinthia Yacht Club, and one of the most popular and best know men in the City, has accepted the position of Secretary an Manager of the E. A. Kolb Company, Inc. Louis is a tho oughly capable business man and his acquisition to th staff of the Kolb Company will certainly be advantageou to the house.

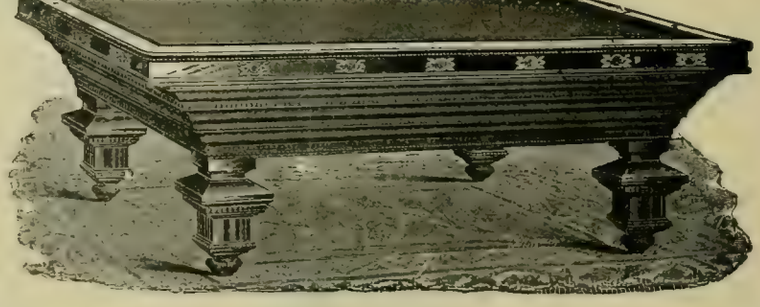
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Elsewhere in this issue will be found the business card c Cosmo Morgan of Los Angeles. Mr. Morgan is a commi sion merchant and Southern California agent for the Cal fornia Wine Association. Mr. Morgan announces that a counts placed in his hands for representation in Souther California will have his earnest attention. He has trave ers to cover the Southern section of the State and attend to the Los Angeles business himself. Anybody requirin such service will do well to communicate with Mr. Morgan


THE Brunswick-Balke-Collender Company

652, 654, 656 MISSION STREET, CORNER ANNIE PHONE MAIN 1436

Billiard Tables
Pool Tables
Billiard Materials
Bar Fixtures
Refrigerators
Special Designs



Low Prices will be a Surprise to You.

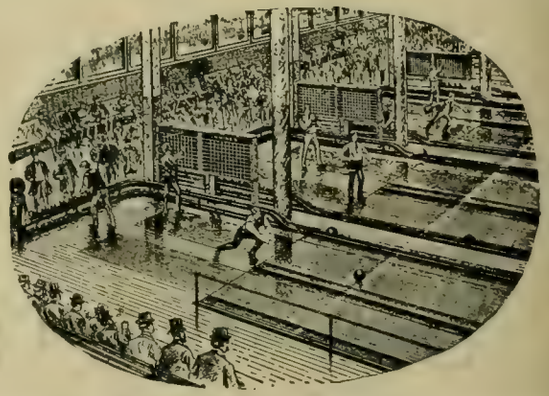
Sold for Cash or Installments

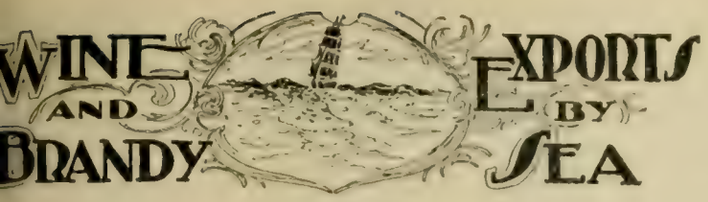
Bowling Alleys and Bowling Supplies



Bar Fixtures

of any size or kind shipped on twenty-four hours' notice.






## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM APR. 25, 1903, TO MAY 26, 1903.

TO NEW YORK.

| VESSEL. | DESTINATION. | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| ru..... | New York ..... | French Amer Wine Co..... | ..... | 1,490 |
| " | " | Mt. Diablo Wine Co..... | ..... | 8,148 |
| " | " | G Capurro ..... | ..... | 515 |
| " | " | Lachman & Jacobi ..... | ..... | 24,240 |
| " | " | Gundlach-Bundschu Co..... | ..... | 7,500 |
| " | " | California Wine Association.... | ..... | 21,250 |
| n Juan.... | " | " | ..... | 18,750 |
| " | " | Seatena & Co ..... | ..... | 11,250 |
| " | " | Capelli Bros..... | ..... | 250 |
| " | " | Gundlach-Bundschu Co ..... | ..... | 7,750 |
| " | " | Lachman & Jacobi..... | ..... | 47,932 |
| " | " | C Schilling & Co ..... | ..... | 13,721 |
| apulco..... | " | " | ..... | 26,226 |
| " | " | French Amer Wine Co..... | ..... | 5 200 |
| " | " | Italian-Swiss Colony..... | ..... | 12,775 |
| " | " | California Wine Association.... | ..... | 30,000 |
| lon..... | " | " | ..... | 54,000 |
| " | " | Lachman & Jacobi..... | ..... | 18,975 |
| " | " | Italian-Swiss Colony ..... | ..... | 12,750 |
| " | " | Cal Wine and Brandy Co ..... | ..... | 1,318 |
| Total ..... | | | ..... | 324,080 |
| Value ..... | | | ..... | $110,980 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| apulco... | Tunaco ..... | California Wine Association..... | ..... | 952 |
| nbis ..... | " | " | ..... | 240 |
| emphis .... | Guayaquil ..... | C Schilling & Co..... | ..... | 730 |
| Total..... | | | ..... | 1,922 |
| Value ..... | | | ..... | $745 |

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Peru..... | Acajutla..... | I. F Lastreto ..... | ..... | 62 |
| " | Champerico... | California Wine Association ..... | ..... | 500 |
| " | " | Gundlach Bundschu Co ..... | ..... | 500 |
| " | " | C Schilling & Co..... | ..... | 300 |
| " | Corinto ..... | " ..... | ..... | 844 |
| " | " | California Wine Association .... | 24 | ..... |
| " | San J de Guate'la | Thauhauser & Co ..... | ..... | 262 |
| San Juan. | " | Lachman & Co ..... | ..... | 15 |
| " | " | Italian-Swiss Colony ..... | ..... | 517 |
| " | " | C Schilling & Co..... | ..... | 130 |
| " | Corinto ..... | " ..... | 50 | 771 |
| " | Champerico | Gundlach-Bundschu Co ..... | ..... | 500 |
| " | Panama ..... | California Wine Association ..... | ..... | 614 |
| " | San J de Guate'la | " ..... | ..... | 466 |
| Acapulco.... | " | Bibo, Neuman Co ..... | 4 | ..... |
| " | San Juan del Sur. | Lachman & Jacobi ..... | ..... | 52 |
| " | Acajutla..... | I. F Lastreto ..... | ..... | 198 |
| " | " | California Wine Association ..... | ..... | 1,172 |
| " | " | C Schilling & Co ..... | ..... | 952 |
| Memphis .... | " | Gundlach-Bundschu Co..... | ..... | 256 |
| " | Ocos ..... | " ..... | ..... | 100 |
| " | " | California Wine Association.. | 8 | ..... |
| " | La Union..... | I. F Lastreto ..... | ..... | 190 |
| Colon ..... | " | B Armhood & Co ..... | ..... | 450 |
| " | " | C Schilling & Co..... | 100 | 1,445 |
| " | Amapala ..... | " ..... | ..... | 300 |
| " | San Jose de G.... | " ..... | ..... | 800 |
| " | " | California Wine Association. ..... | ..... | 300 |
| " | Champerico..... | " ..... | ..... | 300 |
| " | Panama ..... | " ..... | ..... | 6 650 |
| " | Acajutla..... | Italian-Swiss Colony ..... | ..... | 127 |
| " | " | Gundlach-Bundschu Co..... | ..... | 206 |
| " | Punta Arenas.... | I. F Lastreto ..... | ..... | 51 |
| " | " | Italian-Swiss Colony ..... | 5 | 449 |
| Annbis ..... | La Libertad ..... | W Loaiza & Co. ..... | ..... | 27 |
| " | Champerico ... | Gundlach Bundschu Co ..... | ..... | 100 |
| " | Ocos ..... | " ..... | ..... | 250 |
| Total ..... | | | 191 | 9,457 |
| Value ..... | | | ..... | $8,970 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Peking ..... | Shanghai ..... | California Wine Association.... | 3 | 900 |
| Nippon Maru | " | S P Co ..... | 15 | ..... |
| " | " | Getz Bros Co..... | ..... | 53 |
| " | Tsingtan ..... | Lachman & Jacobi..... | ..... | 516 |
| Total ..... | | | 18 | 1,469 |
| Value ..... | | | ..... | $710 |

COMPILED FROM THE CUSTOM HOUSE REPORTS

## Imports of Champagne into the United States, from January 1st to April 1st

| | 1902 CASES | 1903 CASES |
|---|---|---|
| **MOET & CHANDON** | 26,281 | 43,370 |
| G. H. Mumm & Co. | 36,129 | 35,315 |
| Ruinart, pere & fils, | 2,933 | 5,305 |
| Pol Roger | 1,746 | 2,160 |
| Vve Clicquot | 1,460 | 2,060 |
| Pommery & Greno | 5,380 | 1,935 |
| Louis Roederer | 2,907 | 1,831 |
| Duc de Montebello | 830 | 1,417 |
| Piper Heidsieck | 1,856 | 1,389 |
| Various | 6,154 | 5,562 |
| Grand Total | 85,676 | 100,344 |


# MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, ═══ San Francisco, Cal.

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Queen | Vancouver | Wetmore, Bowen & Co | 41 | |
| " | " | Gaffney Dray Co | | 10 |
| " | Victoria | Lachman & Jacobi | | 361 |
| " | " | A Repsold & Co | | 200 |
| Senator | Vancouver | " | 2 | 38 |
| " | " | Schlessinger & Bender Co | | 153 |
| " | " | Napa and Sonoma Wine Co | | 132 |
| Puebla | " | Italian-Swiss Colony | | 104 |
| " | " | | | 50 |
| " | Victoria | Lenormand Bros | | 51 |
| " | " | S Brizzorao & Co | | 59 |
| " | Nanaimo | Oliveto Wine Co | | 109 |
| Valencia | Vancouver | " | | 102 |
| " | " | California Wine Association | | 102 |
| " | " | R Petri | | 102 |
| " | Victoria | D De Bernardi & Co | | 60 |
| Puebla | " | V Sattui | | 28 |
| Senator | Vancouver | Gundlach-Bundschu Co | | 90 |
| Total | | | 43 | 1,751 |
| Value | | | | $1,127 |

TO HAWAIIAN ISLANDS.

| | | | | |
|---|---|---|---|---|
| Peking | Honolulu | | 1 | |
| Alameda | " | | 4 | 2,526 |
| Nebraskan | " | | | 1,265 |
| Enterprise | Hilo | | | 5,486 |
| Martha Davis | " | | | 9,160 |
| R P Rithet | Honolulu | | | 1,684 |
| Alden Bessie | " | | | 1,850 |
| AnnieJohns'n | " | | 75 | 450 |
| Sonoma | " | | 10 | 10 |
| Diamond H'd | " | | 10 | 3,309 |
| H C Wright | Mahukona | | 2 | 42 |
| Total | | | 102 | 25,782 |
| Value | | | | $12,202 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Peking | Yokohama | California Wine Association | | 1,500 |
| " | Hiogo | Italian-Swiss Colony | 1 | 714 |
| Doric | Yokohama | Beringer Bros | | 523 |
| Nippon Maru | Hiogo | Gundlach-Bundschu Co | | 500 |
| Total | | | 1 | 3,237 |
| Value | | | | $1,302 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Peru | Acapulco | W Loaiza & Co | | 100 |
| San Juan | " | California Wine Association | | 480 |
| " | San Blas | Maldonado & Co | | 180 |
| " | " | B Frapolli & Co | 22 | 321 |
| Acapulco | Manzanillo | P Espinoza | | 48 |
| " | " | C Schilling & Co | | 162 |
| " | Acapulco | L F Lastreto | | 257 |
| Curacao | Guaymas | W Loaiza & Co | | 420 |
| " | La Paz | " | | 50 |
| " | Topolobampo | " | | 150 |
| " | Altata | " | | 250 |
| " | " | Maldonado & Co | | 810 |
| " | Guaymas | " | | 1,228 |
| " | La Paz | " | | 261 |
| " | Topolobampo | " | | 70 |
| " | Mazatlan | " | | 270 |
| " | Guaymas | Gundlach-Bundschu Co | | 200 |
| " | " | California Wine Association | | 300 |
| " | " | Lachman & Jacobi | | 222 |
| " | " | Bertin & Leperi | 1 | |
| " | " | E G Lyons & Raas Co | | 183 |
| " | Altata | " | | 537 |
| " | La Paz | California Wine Association | | 5 |
| " | " | Napa & Sonoma Wine Co | | 10 |
| " | Ensenada | Italian Swiss Colony | | 514 |
| " | Mazatlan | L F Lastreto & Co | | 128 |
| " | Guaymas | B Frapolli & Co | | 819 |
| " | " | Italian Swiss Colony | | 87 |
| " | " | Thaunhauser & Co | | [illegible] |
| " | La Paz | " | | 212 |
| " | " | Leo Metzger & Co | | 82 |
| Annbis | San Benito | Geo A Moore & Co | | 10 |
| " | " | B Frapolli | | 150 |
| " | " | W Loaiza & Co | | 100 |
| " | " | Italian-Swiss Colony | | 280 |
| " | Tonala | " | | 110 |
| " | " | W Loaiza & Co | 15 | 135 |
| " | Salinas Cruz | " | 5 | 100 |
| " | " | Thannhauser & Co | | 10 |
| " | San Blas | " | | [illegible] |
| " | Port Angel | Italian Swiss Colony | | 620 |
| Total | | | 43 | 10,736 |
| Value | | | | $4,508 |

LASH'S BITTERS
TONIC LAXATIVE

# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

212-214 MARKET ST., SAN FRANCISCO, CAL.
Telephone Main 447

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Telephone Green 217

PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous in California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
E. & J. BURKE'S***Irish and Garnkirk Scotch
DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
TRINIDAD BITTERS.
FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

### TO TAHITI.

| | | | | |
|---|---|---|---|---|
| ariposa.... | Papeete | J Pinet & Co | .... .. | 155 |
| " | " | French-Amer Wine Co | ..... | 156 |
| " | " | Gundlach-Bundschu Co | ..... | 141 |
| " | " | C Schilling & Co | .... ... | 27 |
| " | " | California Wine Association | ..... | 149 |
| " | " | Italian Swiss Colony | ..... | 153 |
| ropic Bird . | " | J Pinet & Co | .... ... | 743 |
| Total | | | ..... . | 1,524 |
| Value | | | ..... .. | $471 |

### TO PHILIPPINE ISLANDS.

| | | | | |
|---|---|---|---|---|
| ippon Maru | Manila | California Wine Association | ..... | 1,410 |
| Total. | | | ..... | 1,410 |
| Value | | | ..... | $423 |

### MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| eking ..... | Samarang ..... | O. Schilling & Co | ..... | 558 |
| nnator..... | Alaska ..... | California Wine Association | ..... | 100 |
| " | " | Ciocca & Lombardi | ..... | 100 |
| apulco.... | Hamburg..... | Gundlach-Bundschu Co | ..... . | 50 |
| emphis .... | " | California Wine Association | ..... | 135 |
| D Spreckels | Guam ..... | Spohn, Patrick Co. | 30 | 300 |
| uebla ..... | Alaska ..... | Italian-Swiss Colony | 10 | 378 |
| nnbis ..... | Hamburg ..... | P P Biber & Co | 11 | ..... |
| nnator..... | Alaska.. ..... | Ciocca & Lombardi | ..... | 104 |
| Total | | | 51 | 1,725 |
| Value | | | ..... | $1,215 |

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors.

### EXPORT OF WHISKEY BY SEA.

From Apr. 25, 1903, to May 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Peru .. .... | Acajutla..... | Crown Distilleries Co | 10 | ... |
| " | Chaperico ..... | " | 62 | 150 |
| " | Corinto ..... | Haslett Warehouse Co | ..... | 36 |
| " | Acajutla ..... | Hiram Walker & Sons | 50 | ..... |
| San Juan.... | San Jose de G.. | Crown Distilleries Co | 46 | 108 |
| " | Corinto ..... | Haslett Warehouse Co.... | 2 | 9 |
| Peking ..... | Honolulu..... | ..... | 65 | 250 |
| Alameda.... | " | ..... | 7 | 158 |
| Acapulco .... | Acajutla..... | Hiram Walker & Son. .. | 36 | ..... |
| " | La Libertad .... | " | 24 | ..... |
| " | Acapulco ..... | Crown Distilleries Co | 35 | ..... |
| Curacao .... | Hermosillo .... | E G Lyons Co | 20 | 50 |
| " | La Paz .. | Crown Distilleries Co | 10 | .... |
| " | " | Wm Wolff Co ..... | 5 | ... |
| " | Mazatlan ..... | Haslett Warehouse Co. | 10 | ..... |
| " | Guaymas ..... | " | 10 | ..... |
| " | Topolobampo ... | " | 7 | ..... |
| " | Altata ..... | " | 22 | .... |
| Nebraskan .. | Kahului ..... | ..... | 15 | 231 |
| Doric ..... | Manila ..... | E G Lyons Co. | 150 | .... |
| " | " | Crown Distilleries Co ..... | 350 | ..... |
| " | " | " | 4 | ... |
| Enterprise .. | Hilo ..... | ..... | .. | 120 |
| Valencia.... | Victoria..... | P M S S Co ..... | ... | 35 |
| Nippon Maru | Yokohama .... | Crown Distilleries Co..... | 15 | ..... |
| Colon ..... | Acajutla ..... | Hiram Walker & Son..... | 16 | ..... |
| " | La Union... .... | C Schilling & Co..... | 2 | 10 |
| Diamond H'd | Honolulu.. ..... | ..... | 235 | ..... |
| J D Spreckels | Guam ..... | Spohn Patrick Co ..... | 56 | ..... |
| " | " | Johnson-Locke Mer. Co..... | 25 | ..... |
| Puebla ..... | Alaska ..... | Haslett Warehouse Co..... | 50 | ..... |
| Annbis ..... | San Benito. ..... | Crown Distilleries Co..... | ..... | 49 |
| " | Salinas Cruz..... | " | 10 | ..... |
| " | Champerico..... | " | ..... | 350 |
| " | Tonala ..... | " | ..... | 45 |
| Total | | | 1,327 | 1,601 |
| Value | | | ..... | $9,288 |



Pabst Blue Ribbon Beats the World

PABST MILWAUKEE

Pabst Export Beer Is Famous



# THOS. W. COLLINS & CO.

**105 California Street**
San Francisco, Cal.




**General Agents**
Telephone Grant 149

PABST MALT EXTRACT

"THE BEST TONIC" HAS NO EQUAL

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From Apr. 25, to May 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Queen | Victoria | A Vignier & Co | 50 cs vermouth |
| Peru | Corinto | C Schilling & Co | 22 " liquors |
| " | " | " | 2 kegs vermouth |
| " | San J de Guat | S P Co | 1 cs alcohol |
| " | Acajutla | Baruch & Co | 1 " min water |
| " | Punta Arenas | Haslett Warehouse Co | 1 octv rum |
| San Juan | Corinto | C Schilling Co | 6 kegs vermouth |
| Mariposa | Papeete | J Pinet & Co | 2 cs min water |
| " | " | " | 9 " cider |
| Peking | Kobe | Crown Distilleries Co | 27 " liquors |
| " | Yokohama | " | 27 " " |
| " | Shanghai | E G Lyons Co | 11 bbls " |
| Senator | Victoria | Fredk de Bary Co | 15 cs champagne |
| Alameda | Honolulu | | 1 bbl 2 cs cider |
| " | " | | 30 cs min water |
| " | " | | 1 " gin |
| " | " | | 1 " alcohol |
| Acapulco | Acajutla | L F Lastreto | 1 bbl vermouth |
| Curacao | La Paz | W Loaiza & Co | 15 cs min water |
| " | " | Thannhauser & Co | 6 " ginger ale |
| " | Guaymas | " | 3 " min water |
| " | " | W Loaiza & Co | 10 " liquors |
| " | Ensenada | A Vignier & Co | 10 " " |
| " | " | " | 10 " vermouth |
| Nebraskan | Honolulu | | 18 " min water |
| Doric | Hong Kong | Mattoon & Danglada | 2 " ginger ale |
| " | " | " | 1 " porter |
| " | Manila | Pac Oriental & T Co | 80 " min water |
| Enterprise | Hilo | | 3 " alcohol |
| " | " | | 10 bbls alcohol |
| Martha Davis | " | | 10 cs min water |
| " | " | | 5 " liquors |
| S G Wilder | Honolulu | | 51 " " |
| Alden Bessie | " | | 1 " alcohol |
| " | " | | 25 bbls gin |
| Santiago | Hilo | | 1 cs min water |
| Nippon Maru | Yokohama | Mattoon & Danglada | 1 " " |
| " | " | " | 15 " champagne |
| " | " | " | 1 " porter |
| " | " | " | 2 " ginger ale |
| Colon | La Union | C Schilling & Co | 2 " " |
| " | " | " | 2 " min water |
| " | " | " | 2 " vermouth |
| Memphis | Acajutla | Goldberg Bowen & Co | 6 " min water |
| " | " | " | 2 bbls min water |
| " | " | " | 2 " ginger ale |
| " | " | " | 2 " gin |
| Sonoma | Honolulu | | 10 " liquors |
| " | " | | 10 cs " |
| " | " | | 1 " alcohol |
| " | " | | 1 octv vermouth |
| " | " | | 1 bbl prune juice |
| H C Wright | Mahukona | | 1 cs alcohol |
| J D Spreckels | Guam | Spohn, Patrick Co | 1 " cocktails |
| " | " | Crown Distilleries Co | 26 " liquors |
| " | " | Sherwood & Sherwood | 12 " gin |
| Puebla | Winnipeg | E G Lyons Co | 30 " liquors |
| Annbis | Ocos | Haas Bros. & Co | 5 " min water |
| " | Tonala | W Loaiza & Co | 5 " liquors |
| " | " | " | 1 bbl cider |
| Senator | Vancouver | Gundlach-Bundschu Co | 2 cs bitters |
| " | Alaska | Sherwood & Sherwood | 1 " cocktails |
| Archer | Honolulu | | 115" min water |
| Total | | | 730 packages |
| Value | | | $6,673 |

## EXPORTS OF BRANDY BY SEA.

From Apr. 25, to May 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| San Juan | Corinto | Crown Distilleries Co | | 12 |
| " | New York | C Schilling & Co | | 131 |
| Peking | Shanghai | E G Lyons Co | | 700 |
| Senator | Vancouver | P M S S Co | 1 | |
| Alameda | Honolulu | | 1 | 102 |
| Acapulco | New York | C Schilling & Co | | 81 |
| Curacao | Altata | Haslett Warehouse Co | | 9 |
| " | Guaymas | " | | 25 |
| " | Ensenada | Sherwood & Sherwood | 8 | |
| " | " | Crown Distilleries Co | | 50 |
| Doric | Manila | " | 50 | |
| Puebla | Alaska | P C Rossi | | 45 |
| Annbis | Bremen | " | | 1,550 |
| " | " | A Repsold & Co | 5 | |
| Senator | Vancouver | Gundlach-Bundschu Co | 4 | |
| Total | | | 69 | 2,705 |
| Value | | | | $4,214 |

## EXPORTS OF BEER BY SEA.

From Apr. 25, to May 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| San Juan | Palema | Fredericksburg Bottling Co | 1 | |
| Mariposa | Papeete | J Pinet & Co | 2 | |
| " | " | Fredericksburg Bottling Co | 6 | |
| " | " | John Rapp & Son | 3 | |
| " | " | Macondry & Co | 5 | |
| " | " | S F Breweries Ltd | 7 | |
| " | " | Gundlach-Bundschu Co | 8 | |
| Acapulco | San Juan del Sur | Sherwood & Sherwood | 6 | |
| " | Panama | S F Breweries Co | 5 | |
| Curacao | La Paz | Progresso Mining Co | 1 | |
| Nebraskan | Honolulu | | 615 | |
| Enterprise | Hilo | | 20 | |
| S G Wilder | Honolulu | | 150 | |
| Alden Bessie | " | | 10 | |
| Nippon Maru | Shanghai | S P Co | 125 | |
| Colon | Corinto | Buffalo Brewing Co | 25 | |
| " | La Union | C Schilling & Co | 3 | |
| Sonoma | Honolulu | | 248 | |
| H G Wright | Mahukona | | 1 | |
| Annbis | Salinas Cruz | S F Breweries Ltd | 20 | |
| Total | | | 1,255 | |
| Value | | | | $7,228 |

## Imports of Eastern Beer by Rail.

Hilbert Mercantile Company (A. B. C.)—1,040 casks, bottled.

Braunschweiger Co. (Val Blatz)—100 casks, bottled.

E. A. Kolb Co. (Lemps)—125 casks, bottled.

T. W. Collins & Co. (Pabst)—625 casks, bottled; 350 bbls. draught; 150 hf. bbls. draught; 150 qr. bbls. draught; 590 bbls. tonic.

Tillmann & Bendel (Anheuser-Busch)—500 casks, bottled.

P. J. Weniger & Co. (Mayflower)—260 casks, bottled.

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office,*
*S. E. COR. MARKET & SECOND STS.*

NEW YORK BRANCH,
S. COR. WATTS & E. WASHINGTON STS.




## IMPORTS OF WINES AND LIQUORS BY SEA.

MAY, 1903.

### FROM ANTWERP—Per "Balmoral."

| | | |
|---|---|---|
| 200 | cases vermouth | Bank British N A |
| 100 | " wine | A Vignier Co |
| 225 | " brandy | Wm Wolff & Co |
| 100 | " Amer Picon | Order |
| 176 | " spirits | Goldberg, Bowen Co |
| 15 | octvs rum | Chas Meinecke & Co |
| 350 | cases Apollinaris water | United Agency Co |
| 80 | " Johannesberg water | " |
| 5 | casks brandy | A Vignier Co |

### FROM ANTWERP—Per "Conway."

| | | |
|---|---|---|
| 325 | cases Apollinaris water | United Agency Co |
| 35 | " Johannesberg " | " |
| 125 | " liqueurs | A Vignier Co |
| 30 | " gin | Bank British N A |

### FROM ANTWERP—Per "Genl. Faidherbe."

| | | |
|---|---|---|
| 25 | casks brandy | Wm Wolff & Co |
| 130 | cases " | " |
| 5 | casks rum | A Vignier Co |
| 50 | cases brandy | " |
| 50 | cases liqueurs | " |
| 700 | cases vermouth | Pascal Dubedat & Co |
| 100 | bbls whisky | E Martin Co |
| 10 | octvs gin | Hellmann Bros & Co |
| 10 | casks gin | Crown Distilleries Co |
| 50 | cases bitters | Bank British N A |
| 150 | bbls stout | Order |
| 93 | " ale | " |
| 34 | cases ale | " |

### FROM BORDEAUX—Per "Castle Rock."

| | | |
|---|---|---|
| 138 | cases wine | Jas de Fremery & Co |
| 2 | casks wine | " |
| 110 | cases wine | A Vignier Co |
| 15 | " wine | Order |
| 65 | " liqueurs | " |
| 18 | qrs wine | A Vignier Co |
| 50 | cases brandy | " |
| 103 | " liqueurs | " |
| 8 | casks wine | " |
| 10 | octvs " | " |
| 209 | cases liqueurs | Pascal Dubedat & Co |
| 100 | " bitters | " |
| 100 | " brandy | " |
| 5 | qrs brandy | " |
| 5 | cases curacoa | " |
| 15 | " creme de cassis | " |
| 20 | qrs wine | Chas Meinecke & Co |
| 60 | octvs wine | " |
| 375 | cases gin | Jas de Fremery & Co |
| 50 | " gin | Wichman, Lutgen & Co |
| 100 | " wine | Goldberg, Bowen & Co |
| 5 | octvs rum | Louis Taussig & Co |

### FROM ANTWERP—Per "Castle Rock."

| | | |
|---|---|---|
| 325 | cases Apollinaris water | United Agency Co |
| 210 | " absinthe | A Vignier Co |
| 15 | " brandy | " |
| 15 | " kirsch | " |
| 10 | " mineral water | " |

### FROM MARSEILLES—Per "Castle Rock."

| | | |
|---|---|---|
| 800 | cases vermouth | Pascal Dubedat & Co |
| 300 | " Amer Picon | Jas de Fremery Co |

### FROM ROTTERDAM—Per "Castle Rock."

| | | |
|---|---|---|
| 300 | cases gin | Jas de Fremery Co |
| 5 | octvs whisky | Meyerfeld, Mitchell Co |

### FROM LIVERPOOL—Per "Castle Rock."

| | | |
|---|---|---|
| 5 | cases rum | Order |
| 50 | " dry gin | " |
| 75 | " whisky | " |
| 333 | " ale | " |
| 100 | " beer | Crown Distilleries Co |

### FROM LONDON—Per "Castle Rock"

| | | |
|---|---|---|
| 103 | cases whisky | Order |
| 150 | " beer | " |
| 50 | casks beer | Hellmann Bros. & Co |




E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES ....

None genuine unless name of E. L. CHRISTIN is on label

PHONE MINT 1326 FOR HAYES VALLEY DISTRICT

*Straight Goods a Specialty, Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

F. LABORY, PROPRIETOR

OTTO B. SCHMIEDER & CO.

TELEPHONE JOHN 3831

*Producers' and Manufacturers' Agents*

SPECIALTIES:

IMPORTED WINES, LIQUORS, "SCOTCH," IN CASES
GUINNESS' PORTER, BASS' ALE, GINGER ALE, MINERAL WATER
KENTUCKY WHISKIES IN BULK,—CASE GOODS
NEW ENGLAND RUM, EASTERN GIN, EASTERN BEER
PRUNE JUICE, CHERRY JUICE, BLENDING SHERRY
CALIFORNIA WINES AND BRANDIES IN BULK OR GLASS
FINEST CALIFORNIA OLIVES, SAN BERNARDINO OLIVE OIL, ETC.

OFFICE AND SAMPLE ROOM

104 Clay Street

ABOVE DRUMM STREET

SAN FRANCISCO, CAL.

Correspondence Respectfully Solicited.

# SWEET WINE PRODUCTION

FIRST DISTRICT—Month of April, 1903

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 31 | 6,602.3 |
| Brandy withdrawn from special bonded warehouse for fortification | 240 | 21,335.1 |
| Brandy actually used for fortification | 670 | 61,367.4 |
| | | Wine Gals. |
| Port produced | | |
| Sherry produced | | 241,078.26 |
| Angelica produced | | |
| Muscat produced | | |
| Tokay | | |

FOURTH DISTRICT—Month of April, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 7,758.4 |
| Transferred from distillery to special bonded warehouse, First District, California | 7,369.6 |
| Transferred from distillery to special bonded warehouse, Eastern District | 5,427.0 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 675.5 |
| Exported | 46.5 |
| Tax-paid | 4,019.7 |
| Remaining in bond, April 30, 1903 | 389,626.9 |

# BRANDY PRODUCTION

FIRST DISTRICT—Month of April, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 16,549.0 |
| Received from distillery, Fourth District, California | 10,014.6 |
| Received from special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern districts | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 8,297.2 |
| Exported | |
| Tax-paid | 36,732.3 |
| Remaining in bond April 30, 1903 | 1,280,212.7 |

FOURTH DISTRICT—Month of April, 1903.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 88 | 11,565.6 |
| Brandy withdrawn from special bonded warehouse for fortification | 3 | 195.1 |
| Brandy actually used for fortification | 91 | 11,760.7 |
| | | Wine Gals. |
| Port produced | | 3,726.82 |
| Sherry produced | | 44,615.17 |
| Angelica produced | | 106 06 |
| Muscat produced | | 390.27 |
| Tokay | | |
| Total sweet wine produced in April, 1903 | | 48,838.32 |

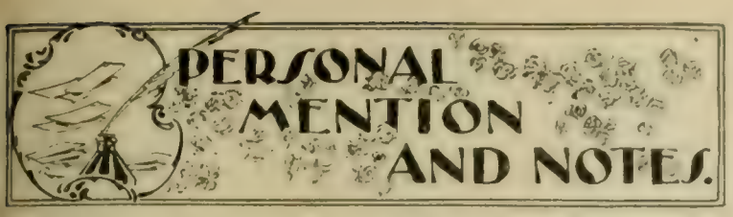



SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.




Sherwood & Sherwood, 212-214 Market street, are among the heaviest importers in San Francisco of many of the very best liquors in the world. Want of space prevents us from enumerating them. You should read their advertisement in these columns in order to get an idea of the large variety of high-class goods carried by this firm. Their brands are not the newest, but they are the best tried and most highly recommended of any that reach San Francisco.

Lachman & Jacobi are keeping a large force of their employees busy at their large wine depot at the corner of Second and Bryant streets, San Francisco. They report that both the market and the crop prospects are as good as or better than they were last year at this time. They do not expect much change in wine prices this year. Therefore the wine trade is considered very fair. They ship a good deal of California wine from this port to China. This firm made the first shipment of wine to the Philippines, but the market in that territory has not improved to any extent, beer being the principal drink in the islands. This firm will operate wineries in Fresno, Sonoma and Napa counties this year. Each of their wineries handled from 7000 to 10,000 tons of grapes last year.—San Francisco Correspondent *Bonforts*.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

**Hilbert Mercantile Company**

SUCCESSORS TO

**HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY**

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
Ruinart Vin Brut Champagne
Union League Whiskies
American Club

**213-215 Market Street - - San Francisco, Cal.**

TELEPHONE PRIVATE EXCHANGE 313

C. H. Hilbert, president of the Hilbert Mercantile Co., 213 and 215 Market street, San Francisco, Cal., visited New York during the fortnight. The firm of Hilbert Brothers is one of the largest and most prosperous in the wholesale wine and liquor trade of San Francisco. Among the various brands which they handle successfully may be mentioned Buchanan's "Black and White" Scotch whisky, their orders for which are phenomenal; which goes to show that not only is this brand becoming popular in the East, but also along the Pacific Coast.—*Criterion*.

Winemakers and vineyardists who want the best sulphur to be obtained should send their orders to the San Francisco Sulphur Company, of 318 Front street, this City. They are importers and refiners of sublimed, refined, powdered and crude sulphur. Their prices are right and they will always be glad to quote them, either by mail or in person.

W. J. Kearney, the Western representative of Grommes & Ullrich, and the man who made Marquette Rye famous on this Coast, left on the 8th inst. for Chicago, by way of the Northwest. He will be absent about six weeks.

## German Agriculturists Entertained.

CHARLES BUNDSCHU, of the Gundlach-Bundschu Wine Company, is one of the hardest worked men in the business, not only with reference to his own affairs, but, being one of the ablest and most popular Germans in San Francisco, his services as orator, entertainer or hustler for the public, being always in demand. As one of the leading members of the California Promotion Committee, his latest task, and a pleasant one, was the entertaining of the German Agricultural scientists, who are making a tour of the United States to study our agricultural methods in all lines. It is needless to say that Mr. Bundschu performed his duties to the entire satisfaction of all concerned and with credit to the people of San Francisco and California as well.

The notable guests were shown all the sights of the city. They visited the University of California, and were received and entertained by the officials of that institution. At the noon hour, they had luncheon with President Wheeler of the University at the Faculty Club on the Campus. In the afternoon they were taken to Mt. Tamalpais. In the evening, they were guests at a banquet given in the Maple Room of the Palace Hotel tendered them by the prominent German residents of this city. The menu was elaborate and a genial spirit prevailed. Speech-making in the mother tongue began after the coffee and cigars. Mr. Bundschu, in his address of welcome very happily said:

"I have been privileged to extend a hearty greeting to all assembled at this festive board, and also to give expression to gratification that this joyful event should bear a far-reaching significance. The proudest representation of national economy that ever left Germany in such a numerously selected form honors the State of California with an extended visit. The waves of our great Pacific Ocean offer in their sweeping measure their peaceful welcome to these distinguished representatives of German agriculture. Thousands of miles are now between them and the country whose borders they passed to study the heart beats of another great commonwealth. Inspiration and admiration both must fill the heart of every German-American, and I cheerfully assume the privilege to extend to you, our distinguished guests, members of the great German Agricultural Association, here on the border line of the Far West, on behalf of all your countrymen in California, a most hearty welcome. Your mission to the United States emanates from a lofty and ideal endeavor, from a powerful intellectual inspiration, whose demonstration has become so remarkably dominant during the past years in Germany's leading international position. For America especially this frank and open advancement of a powerful friendly will, supported by the spirit of modern times, has been of far-reaching importance. The population of this country embraces in its cosmopolitan composition a vast amount of the indestructible inheritance of German culture. We, the children of German blood, cannot be grateful enough to the high-spirited, remarkable man in whose hands is vested to-day the future destiny of Germany; we cannot be grateful enough for the fulfillment and solution of one of the manifest problems of his laudable ambition—the fostering and maintenance of everlasting friendship between Germany and the United States.

I raise my glass and pledge this toast, and ask you to drink with me: "To the potent representative of the German nation, German prowess and German culture, his Majesty William II, Emperor of Germany."

On the following morning the visitors were taken in charge by Andrea Sbarboro, secretary of the Italian-Swiss Colony, and conveyed to Asti, the principal institution of the Italian-Swiss Colony, where they first came into knowledge of the importance of the wine industry of California. The day was one of novel experiences for the German savants. Before reaching the monster cement wine tank, which has a capacity of five million gallons, they were given a long drive through the magnificent vineyards of the colony, which occupy about fifteen hundred acres. Later, the immense plant of the company was shown to them in detail, after which, luncheon was served under a fine shaded arbor, garnished with the flags of Germany and Italy. Italian girls waited upon the table. The German visitors sang an old country refrain in German to the honor of their host. The visitors expressed themselves as more than delighted not only with their reception, but the beauties of the country through which they have passed since they have been in the State.

---

New Orleans is said to use over 60,000 barrels of California wine each year, most of it claret. The foreign wines have been almost entirely superseded by the Western product, at least in so far as the cheaper grades are concerned. Common claret sells in New Orleans for ten cents per quart, and the French and Creoles use it to the practical exclusion of water and most other beverages.—Cor. *Bonforts.*

E. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588




Willow Springs Distillery, Omaha, Neb., U. S. A.

## PERSONAL MENTION AND NOTES.

Thos. Kirkpatrick of A. P. Hotaling & Co. returned during the month from a flying trip made to Louisville, in company with Mr. Richard Hotaling. The visit was in connection with the business of Hotaling & Co. and the famous Cutter whiskies. Mr. Kirkpatrick reports a great scarcity of old whiskies in the Eastern market and says there are no sour mash whiskies over two years old to be had. Mr. Kirkpatrick met many old friends and was received royally wherever he went. The reorganization of the Hotaling Company will take place upon the return of Mr. Hotaling, which will be about the 15th of June.

Retailers who are contemplating improvements in their places, or in the way of adding to the attractiveness thereof, should read the advertisement of the Brunswick-Balke-Collender Company in this paper. The company, which is located at 652-656 Mission street, is the largest in its class in the United States. Among its productions are billiard tables, pool tables, billiard materials, bowling outfits, bar fixtures, refrigerators, etc. Back bars and other fittings are made in special designs if desired. By reason of its immense facilities, the company is enabled to quote surprisingly low prices, and goods are sold for cash or on the installment plan. Readers of the REVIEW desiring anything of this kind should give the company a chance to quote them prices and show designs.


THE WORLD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY

The Best Known Brand in the World




BOTTLED IN BOND

Cedar Brook Distillery No. 44

LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned.




Famous For Over Half a Century

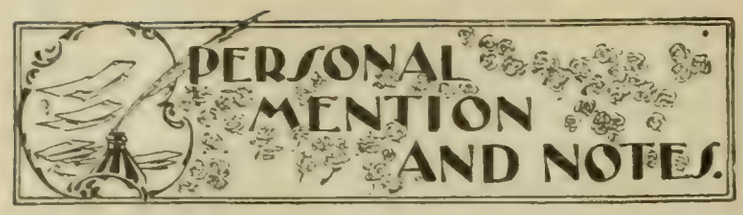
HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.


P. J. Weniger & Company are doing a large business with the famous "Mayflower" brand of beer. This is a pure product of hops and malt, and those who are drinking it pronounce it one of America's very best brews.

E. G. Lyons and Raas Company are manufactures of wines, liqueurs and cordials. Their productions are all pure and their fruit syrups and cordials are of the very finest.

Leo Allenberg, the well-known wholesale and retail liquor dealer at Bush and Polk streets, has joined the ranks of the benedicts. On the 17th inst. he was united in the bonds of wedlock with Florence Bock at 319 Haight street. The happy couple will spend their honeymoon in traveling in Southern California. In the meantime, Mr. E. Reinecke will have the management of the business. The many friends of Mr. Allenberg will extend him congratulations on this most important occasion.




That sterling quality firm, Fleischman & Co., are still branching out and adding to their tremendous trade in every direction. As an indication of the widespread policy of the company, it is announced that they will soon open a branch house in San Francisco. Mr. Casper H. Rowe, the young and successful member of the great firm, left a few days ago for that city, to arrange for the establishment of this branch, and will be absent for about six weeks. While in the nature of an experiment, the well known merit of the goods put out by this house make it a foregone conclusion that the new branch will "make good" from the start. Mr. Rowe, besides being a man of ideas, is strong in executive ability, and will not leave San Francisco until the name of Fleischman & Co., with their various popular brands of well-advertised whiskies and gins, is known all over the city. This move is only another proof of the enterprise that has always distinguished the firm which has done so much to make Cincinnati famous throughout the country. —*Criterion.*

Samuel Bros. & Co., 521-523 Market street, San Francisco, and 22 Desbrosses street, New York, are prominent as extensive wine and liquor merchants. They report business very brisk at this season. These gentlemen own some of the large wineries and distilleries of the State and control several others of importance, notably among which are: Mt. Diablo Wine Company, Clayton, Cal.; Riverside Vineyard, Orsi, Tulare County, Cal.; Home Comfort and Custer's Reserve old bourbon whiskies, Alma Cognac Brandy, two and three crowns, in glass only, are specialties. Intending buyers, before placing their orders, will promote their own interests by inspecting the large and varied stock of Samuel Bros. & Co.




E. A. Kolb, President of the E. A. Kolb Company, Inc., is taking a well-earned vacation. He has hied him to the tall timber; in other words, he is in the Sierras for the purpose of resting and regaining his health, which has not been good of late. He is located at Dutch Flat Station, where there is plenty of fishing and game, and finds great improvement in his condition. His many friends will be glad to see him return full of his old-time vigor.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

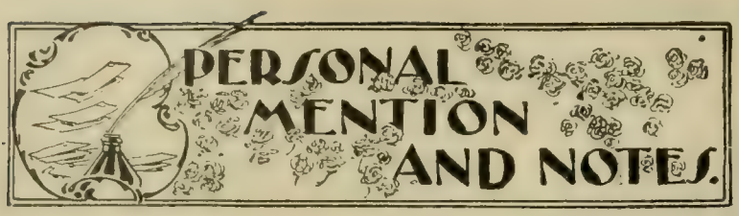
Walkerville, Canada

LONDON CHICAGO

NEW YORK SAN FRANCISCO

MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.




An item which appeared in the April issue of the REVIEW, concerning Clark Bros. & Co., appears to have been somewhat misleading. The paragraph in question announced the fact that this particular house had concluded to open a branch in San Francisco to handle the Coast and foreign trade. It also mentioned the fact that Messrs. Rusconi & Fisher, of Kennel Club fame, had moved into the same building, at Sacramento and Leidesdorff streets. This interesting statement led many of the jobbers and wholesalers to believe Messrs. Clark Bros. & Co. were combined with Messrs. Rusconi & Fisher, for the purpose of catering to the retail trade. Upon the authority of Manager Dowler, of Clark Bros. & Co., we are in a position to state that there is no foundation for any such idea. The two institutions are entirely separate, with the exception that their quarters are in the same building.

In this issue will be found a very striking advertisement of the Illinois-Pacific Glass Company. They have imported bottle capsules for sale in all styles and endless quantities, and they talk some common sense to the bottling trade. Their declaration is that "the appearance of the package often sells the article," a statement over which there can be no controversy. The Vetter cap is their ideal and they show samples of the same that are used by leading houses in the trade and which are calculated to display all doubts as to the truth of their statement. This great institution carries caps of all kinds, colors and shapes, plain or lettered. Quick service is guaranteed on import orders. They very properly advise bottlers to "use lettered caps and be up to date." See their announcement elsewhere.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

Hiram Walker & Sons, Ltd., have removed the agency for their Canadian Club whiskey from room 310 of the Safe Deposit Building, San Francisco, to room 611 in the same building. Mr. L. G. Bees, their local representative, is very comfortably settled in his commodious quarters. We suspect, however, that the growing popularity of "Canadian Club" through the interior will call him away quite often.

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Coates & Co.'s Plymouth gin is one of the very finest drinks of its kind on the market. It is sold in glass only. Never in bulk.

## The Origin of the Brotherhood.

IN THE latter part of the fourth decade of the Nineteenth Century there appeared in the eastern part of our country a pecular semi-religious movement. It seemed to affect all classes and conditions of men and its effect was widespread. Community after community were formed, all centered upon the idea of the betterment of mankind in its own peculiar way. Many of them were Utopian in thought, but still they had their adherents, as for instance, Brook Farm, where some of the brightest minds of America congregated and submitted themselves to the rules and regulations. Contemporary with Brook Farm the Brotherhood Community was established, but unlike Brook Farm, it was more practical in its ideas. This may be accounted for in the fact that practical results were thought to be of more importance than theoretical ideas. While the members of Brook Farm were attaining an exalted theory, the members of the Brotherhood were deriving a livelihood from their efforts; and this, in a word, may be said to be the formation and foundation of the present Brotherhood Wine Co. In the year 1837 the first vineyard which is in the possession of the Brotherhood was planted. Two years later the first wine was made, and it is from that date—1839—that the wine branch of the community takes its origin.

Like the other communities of that period, they had for their watchword honesty of purpose and purity of their products. Whatever they used or disposed of had to be pure in every respect. In after years they found that wine could be pure and yet not suitable for consumption, and they had to add maturity to their maxim; and it is for that reason the Brotherhood has for its motto to-day Purity and Maturity. Wine may be pure, but if it is not mature it is devoid of many of the best qualities that age alone can impart.

This, to an extent, gives you an idea why we are called the Brotherhood. Forty years after we began business it was found necessary to incorporate the company, and the words Wine Company were added, making us the Brotherhood Wine Company. Although we are incorporated, we yet adhere to our original ideas as to purity and maturity and the honesty of purpose. We have been in existence now for nearly sixty-four years, and in all that time we have never found it necessary to adulterate our goods even in the smallest way.—*The Vintage.*

---

The Rosenblatt Company have outgrown their present quarters on Pine street, and will erect a five-story building at the intersection of Second and Silver streets, on a lot 70 x145 feet. The structure will be designed for the business carried on by the Rosenblatt Company, which embraces not only the wine and liquor trade, but the production of cordials and the preserving of cherries in Maraschino. This institution, which is owned and conducted by seven brothers, has had a most remarkably successful career, and this new enterprise is good proof that their success will be continued.


# The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE COURTS OF

# Kentucky

DECIDE AS TO

# TAYLOR

# WHISKEY

**OLD TAYLOR**
IS
**The Premier Kentucky Whiskey**

See that your barrel is *Double Stamped,* and that the *Tax-Paid* brand contains the autograph signature of

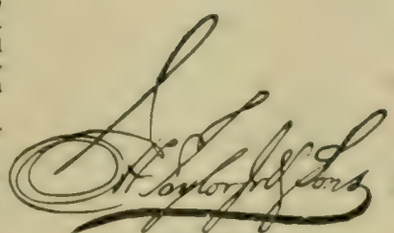
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

**JUDGMENT**
**Of the Franklin Circuit Court, April 9, 1891 (Excerpt)**

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one **OLD TAYLOR** Distillery in Ky.



(INCORPORATED)

**OPINION**
**Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)**

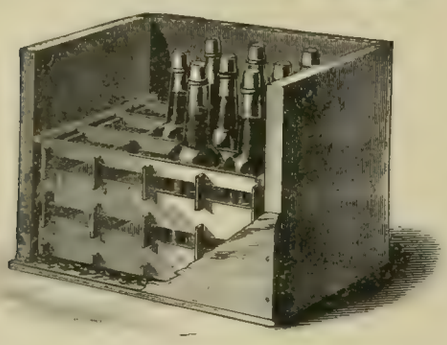
"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.)

There is but one **Old Taylor** Whiskey Distilled in Ky.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## Two Wine-Producing Centers.

THERE are only two centers of wine production in the world, California and France. German, Italian and Spanish wines are narrow in variety and limited in production. The wines of California and France are in great variety and of large production. Our wines have not reached yet one-tenth of our productive capacity. The extension of production proceeds with the growth of the home market for our wines. Being the two centers of the world's wine production, California and France are interested in each other. When the French crop was threatened with extermination by the phylloxera we sent our resistant vines, the Vitis Californica, whose roots defy that destructive insect, and the vineyards of France were renewed, and a great national industry was redeemed from what had seemed to be complete destruction.

The vintage of the two primates of the world's wine is interesting, and there is no reason why California and France should not learn of each other. The use of dry wines as part of the diet is spreading. Its sanitary value is recognized by the medical profession. It is easier now to get a pure and wholesome wine than to get a pure and wholesome beer. The use of wine with food is beginning to be recognized as conducive to temperance, and where the custom increases the use of distilled liquors declines. The beverage with the minimum of alcohol drives out that with the maximum.

In one particular California wine men may learn from the French, and that it in the accuracy and completeness of their viticultural statistics. The study of these statistics is of interest to our wine trade. They are published in the *Moniteur Vinicole*, officially prepared by the Commissioners. In 1902 France had 4,333,345 acres planted in grape vines, which was a decrease of 5000 acres in one year. The total yield of wine was 878,721,792 gallons, or 107 gallons per acre, being 90 gallons per acre less than in 1901. The decrease in total gallons on the product of 1901 was 405,466,270, which is surely a startling decline in production. The total value of the grape crop is put at £34,000,000. The exports of wines for the year were only 45,045,000 gallons, while France imported 83,700,000 gallons, or nearly double her export.

There is another very interesting fact to be found in the *Moniteur's* statistics. While the imports were larger than for 1901 they have often been exceeded, their highest point in the decade being in 1891, when the imports were 243,830,000 and the exports 42,078,000 gallons. The figures for 1900, the largest year of the decade, are instructive; the production was 1,520,292,500 gallons, the imports 117,382,500, and the exports 42,862,500 gallons. It is evident that French wines find their greatest market at home, and that at their maximum they fail to suply the home demand, which requires an imported supply.

It is evident from a study of these figures that California vintners may look to France, their rival in production, for a market. The wine producing countries of Europe, outside of France, are, in the order of their product, Italy, Spain, Austro-Hungary, Portugal, Roumania, Russia, Bulgaria, Germany, Turkey, Greece, Switzerland and Servia. Italy produced in 1902 765,000,000 and Germany 51,750,000 gallons. It is interesting that Mahometan Turkey, where the Koran forbids wine bibbing, produced 40,500,000 gallons. The countries of Europe that produce no wine are Great Britain, Belgium, Holland, Denmark, Norway and Sweden. But these all produce either malt or distilled spirits, which take the place of wine.

The statistics show that in France there has been a steady increase in the tax on spirituous liquors, which now yields £17,000,000 per year. A study of these statistics seems to indicate that there is a decided future for the California vintage, and that by proper attention to the care of our wines and observance of the principles of commercial honor we may expect to greatly extend the quantity, quality and profit of our output.—*San Francisco Call.*

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Col. E. L. Wagner, of the "Press," 15 Third street, has one of the best saloon trades in San Francisco. At nearly all hours of the day it is an exceptionally busy place. Being located on one of the busiest thoroughfares in the City, it enjoys a large transient patronage during the daytime, and being fortunately situated in Newspaper Row, his place is a popular resort for the hundreds of toilers who make the daily papers. Aside from this, the house furnishes the best of goods and high-class service, with Max Dunow as manager. The "Press" is not only a good place to drop in to when you are thirsty, but it contains one of the finest collections of curios in San Francisco, some of which are very valuable.




# IMPORTED BOTTLE CAPSULES







The appearance of a package often sells the article. You will never have the best appearing Wine or Liquor Package until you use a

## VETTER CAP

We sell Vetter Caps.

## CAPS OF ALL KINDS

colors and shapes, plain or lettered. We guarantee quality and quick service on import orders. Give us a trial order. Use a lettered cap and be up to date.







## Illinois-Pacific Glass Company

10-12-14-16 Main Street

PHONE EXCHANGE 18

PORTLAND SAN FRANCISCO LOS ANGELES

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | | |
|---|---|---|
| Bartlett Mineral Water Co | 1 | Page |
| Veronica Water | ¼ | " |
| The Buffalo Hotel | ¼ | " |
| Wunder Brewing Co | ½ | " |
| San Francisco Sulphur Co | ⅛ | " |
| Tillmann & Bendel | ½ | " |
| Toulouse & Delorieux | ¼ | " |
| O. B. Schmieder & Co | ¼ | " |
| Ferry Cafe, Kilborn & Hayden | ⅛ | " |
| Cosmo Morgan | ⅛ | " |
| The Press, E. L. Wagner | ⅛ | " |

RE-CONSTRUCTED

John Wieland Brewery
Rainier Beer
Jesse Moore-Hunt Co
Long Syrup Co
Illinois-Pacific Glass Co

## The Review Enlarged and Delayed.

THE REVIEW appears this issue with an increase of six pages. This enlargement of the paper is due to the demand upon its advertising columns. Owing to the strike of the bookbinders, the paper is unavoidably late in appearing this issue.

## A Far-Reaching Pure Food Law.

THE pure food law which slipped through Congress attached to an appropriation bill, the existence and purport of which were unknown to the public until a few days ago, is calculated to cause a vast amount of trouble to a certain class of merchants. A dispatch from Washington, under date of May 22d, covers the situation fully, and is herewith reproduced:

Acting Secretary of Agriculture Moore has requested the Secretary of State to ascertain from the United States Consul at Mayence the facts regarding the trial of Dr. Schlamp von Hope, who is charged with the adulteration of Niesteiner wines. It was alleged in this case that the wines were largely adulterated and imitated. If this were so, under the act of March 3, 1903, they would be excluded from United States ports.

This act authorizes the Secretary of Agriculture to examine imported food products and to refuse admission to any found to violate its provisions.

The bureau of chemistry of the Department of Agriculture is preparing for the approval of the Secretary of Agriculture and of the State Department a notification to United States Consuls throughout the service of the existence of the law and a request that they suggest to shippers at their ports that their goods shipped should contain nothing that would prevent their distribution or sale in the country where such articles are made.

In this way this Government expects that the expense of administering the new law, which will go into effect July 1 next, will be largely kept down. This Government will refuse to admit into this country articles that are placed under the ban in the country or countries in which they are made or exported.

The laws governing this subject differ widely among the different foreign countries, and it is stated that there is scarcely any food product whose sale is not restricted in one form or another in some country. The ban will extend to canned goods which contain any coloring matters or chemical preservatives; all kinds of preserved meats which contain any kind of coloring matter or preservative, and many jellies, marmalades and jams, etc.

Wine merchants in this country already are asking this Government to certify to the purity of their goods and to state that they contain no added sugar, alcohol or coloring matter, etc. The law, which is soon to go into operation, authorizes the Secretary of Agriculture to investigate the character of chemical and physical tests which are applied to American food products in foreign countries, and when desired by shippers or owners to inspect before shipment American food products intended for countries where chemical and physical tests are required preliminary to sale there.

## Labor Union Demands.

SOME time ago, the organization known as the Wine and Liquor Workers' Union, presented a demand to the wholesale wine and liquor merchants of the city, to take effect on the 1st of June. As usual, it called for less work and more pay, the union notifying the wine merchants that they must pay $2.25 per day for inexperienced men, $2.50 a day for men who have had some experience, and $3.00 per day for experienced men. The California Wine Association gave its reply to the union on the 25th inst. On this date, a notice was posted in the various plants of the great institution, announcing that beginning with the 25th inst., nine and a half hours should constitute a day's work, instead of ten, and that the minimum wages of the men employed in the cellars would be increased 20 per cent and furthermore that wages would be graded according to ability and fidelity to the company's interests, and that overtime would be paid for at the rate of the price of time and a half. Heretofore, the minimum pay has been $10.00 per week. It is understood that the action of the Wine Association would be followed by all other wine houses in the city, and it seems that the concession is all the employees could expect to receive, as the pay is good.

The eleven principal cities of New Hampshire on May 13th had an opportunity to vote for license or no license. The result was an overwhelming vote in favor of the sale of liquor. The election was under the recently adopted law which repeals State prohibition, and simply goes to show that after years of experiment, it is found that prohibition is a farce and accomplishes little in the way of good.

# Obituary

## Edouard L. Christin.

IT is with sincere regret we announce the untimely taking off of Edouard L. Christin, one of the most popular members of the Swiss and French Colonies of San Francisco. Mr. Christin died on May 21st, and the funeral took place from the Masonic Temple on May 24th, under the auspices of La Parfaite Union Lodge, No. 17, F. and A. M. Hundreds of the friends of the departed followed his remains to their final rest, and seldom has a sadder cortege moved to the City of the Dead.

Mr. Christin was a man of generous impulses, and gave much for charity in an unostentatious manner. Many poor families will miss his helping hand in the hour of need. He was respected and loved, not only in Hayes Valley, where he was born and grew to manhood, but wherever he was known. His business—conducting the Pioneer Liquor Store, 335 Hayes street—brought him in contact with large numbers of our best citizens, who lament his unfortunate demise. He left a widow and one son, to whom we extend our sincere sympathies.

## Drury Melone.

DRURY MELONE, one of the best known of California's citizens, died on the 25th inst., at his home at Oakville, near Napa, and the cause of death was heart failure. Mr. Melone was Secretary of State from 1871 to 1875 and a regular delegate to all Republican State Conventions up to the time of his death. Some twenty years ago he retired from active life, having married the daughter of R. B. Woodward, whose death later made him master of one of the finest brewery properties in Napa County. He was an enthusiastic agriculturist and viticulturist and had so improved his property that it was one of the most beautiful country homes in all America. Mr. Melone was 67 years of age at the time of his demise. He leaves a widow and two children. He was a native of Lexington, Ky., and will be greatly missed by his many earnest friends.

## Promotion Committee Issued Splendid Map.

THE California Promotion Committee has issued a splendid map of the State which will be furnished anyone who desires it. The size of the map is 23 by 27 inches. The map has been compiled with great care and is strictly up to date. It is so systematically arranged that no one will have difficulty in identifying any location, or in finding distances.

A remarkable feature about this map is that it gives in detail the chief horticultural, agricultural and mineral products of California classified in counties. It also gives a miscellaneous list of industries, and it is valuable to the prospective settler for the fact that he can tell immediately by looking at the classification table where the various products are grown, how the localities are reached, etc. The map also gives the population of the different cities and towns and the county seats of the different counties together with the distance of same from San Francisco. It is printed in colors, each shade having a signification. Altogether the map is the most complete and handy map of the State ever published.

"To-Kalon Vineyard"

(Formerly H. W. CRABB'S)

PRODUCERS OF

HIGH GRADE
CALIFORNIA DRY WINES

NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO

E. W. CHURCHILL, Manager.

VINEYARDS AND CELLARS

OAKVILLE, NAPA COUNTY, CAL.



HORTICULTURAL BUILDING, ST. LOUIS EXPOSITION

## Personal Mention

Frank Perdon, who has been with Rome Harris for a long time, and was for many years behind the bar at the Cliff House, has taken a genuine vacation. He has gone on a trip to his old home in England to visit his family, whom he has not seen in fifteen years. The young man will be absent four months, and will then return to his former position with Rome Harris, at 133 Montgomery street.

By the time the REVIEW reaches its readers, Edward F. Sweeney, Vice-President and manager of the famous Seattle Brewing and Malting Company will have become a benedict. Announcement was made during the month that he would be joined in wedlock with Miss Jessie Louise Gair, at the home of the bride's parents in Brooklyn, New York, on June 1st. The groom is well known in San Francisco, and is not only a fine fellow, but an exceptionally able business man. The young lady is the daughter of one of the largest and wealthiest manufacturers of Brooklyn, New York. The honeymoon will be spent on the Atlantic seaboard, after which Mr. and Mrs. Sweeney will return to Seattle, where they will permanently reside. The happy couple will please accept the hearty congratulations of the REVIEW.


# FLEISCHMANN & CO.

Beg to announce the opening of their Distributing Branch for San Francisco and the Pacific Coast on May 1st, at

## 508, 510, 512 Front Street

**San Francisco, Cal.**

Their line will include **Fleischmann & Co.'s Specialties, Fine Blended Whiskies,** bearing **Baltimore, Maryland, Inspection, Double Stamped Gins,** (our own distillation) in all style packages. **Western Ryes, Fleischmann's Pure, and Sylvan Grove), and Bottle in Bond Whiskies.**

To meet the demands of the Jobbing Trade throughout the United States we have installed a complete plant for the distillation of **Cordials, Liqueurs and Percolation of Bitters.**

California being the Fruit Growing Center of the United States, we are in a position to procure and pack the best quality of Fruits, and will make a specialty of **Cherries in Maraschino** and **Pineapples.**

**Our goods in original packages, bearing our signature, will be found to be the best of their respective kind, unsurpassed by any, whether of imported or domestic production.**


Elsewhere in this issue will be found the reconstructed advertisement of W. H. McBrayar's Cedar Brook whiskey, Julius Kessler & Company, Distillers, at Lawrenceburg, Ky. Heretofore, the Pacific Coast, Oriental and South American business has been handled by Messrs Kessler & Co., but this business is now in the hands of the Hilbert Mercantile Company, who are announced as distributers for this famous brand in this wide extended territory. We congratulate the distillers upon securing such an exceptionally strong house to represent their goods, and we think that congratulations are also due to the Hilbert Mercantile Company in securing the control of such a grand brand of whiskey.

Naber, Alfs & Brune, 323-325 Market street, are prominent as extensive wine and liquor dealers and direct importers of many of the very best foreign productions. We call attention to a few of their specialties for which they are agents and distributers in the United States. Quavit, Jorgen B. Lysholm, Norway, manufacturers of Swedish Punch, Axel, Bagge & Co., Sweden, manufacturers Swedish Rent Branvin, Sweden. They are also sole proprietors and manufacturers of Damiana Bitters, justly celebrated for their rejuvenating properties. At the present time they are having a heavy call for "Phoenix Old Bourbon," which is a superior piece of goods, and a prime favorite in this market.

## ADDITIONAL LOS ANGELES NOTES

Cosmo Morgan, the resident agent for the California Wine Association, says the new $75,000 winery for the association at Cucamonga is being constructed rapidly and will be ready to handle this season's crop. He reports prospects exceedingly good for business.

Hugo Goldschmidt, of the Southern California Wine Company, was in San Diego the last week in May, looking after conditions down that way. This company is branching out rapidly in all directions.

Sherwood & Sherwood are making great drives in Keystone Monogram and in Schlitz beer. These brands of beverages have become exceedingly popular and maintain their high quality.

Mr. Kaufmann, of the Union Wine Association, 314 South Los Angeles street, reports exceedingly good business and better prospects. Though the association has been operating only since last October its business is extending rapidly.

Ed. Green, formerly of Guggenheim & Green, and well known to the trade of Southern California, having been on the road for several of the leading liquor houses of Los Angeles, in years past, has opened a swell wholesale liquor store at 116 East Main street. It is well managed, and stocked with a fine supply of popular brands of whiskies, wines and imported goods of all kinds.

Henry S. Baer, proprietor of the Los Angeles Wine Company, and Bert Lyttle, an experienced wine-maker, have bought the well-known Pironi Winery at West Glendale, and will reconstruct and equip it so as to be modern in every respect. With the winery the puchasers acquire fifteen acres of vineyard and they expect to get nearly fifty more. The winery now has a capacity of 100,000 gallons of sweet wine, but this amount will be increased at once. The new concern will engage largely in the making of fruit brandies, as well as sweet wines. This deal will cause no change in the Los Angeles Wine Company, for Mr. Baer will continue at the Spring-street establishment. The firm name is Baer & Lyttle.

John Phillipi, at Broadway and Sixth, is having a great business. W.

It is not easy to make something which is better than the best of its kind, but the producers of "Clicquot" Champagne have succeeded in doing what their competitors have tried in vain. They have beaten their own heretofore unexcelled brands of "Sec" (dry) and "Brut" (extra dry) by placing on the market their new brand "Brut, vintage of 1898." A. Vignier Company, 429-431 Battery street, San Francisco, sole distributers of "Clicquot" for the Pacific Coast, have just received a shipment of this most excellent vintage.

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# WINE AND VINE NEWS OF THE STATE.

B. S. Wright, local buyer of wine grapes for the California Wine Association at Sacramento, for the past year, having returned from a trip among the vineyards of this county, reports the prospects for a heavy tonnage good, possibly exceeding that of 1902 by 10 per cent.

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It is reported by the Healdsburg *Tribune* that W. L. Cunningham is having seventeen acres of resistant grape vines planted in addition to the large acreage already in bearing on the New England farm, New Windsor.

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Andrea Sbarboro, secretary of the Italian-Swiss Colony, on the occasion of his visit to the colony at Asti a few days ago, predicted that with the absence of frost there would be a large grape crop in Sonoma County this year.

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At the ranch of W. C. Chisholm two years ago sixty-six tons of grapes were marketed from the vineyards. Last year there were sold 187 tons. This vineyard, says the Windsor *Herald*, was badly infected with phylloxera when Mr. Chisholm bought it. He says his success comes not from spraying with chemicals, but from regular and continuous cultivation.

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Edmund H. Twight, assistant professor of viticulture and the fermentative industries in the University of California, started on the 19th inst. on an extended tour of the State, during which he will make a careful inspection of the general conditions of the vineyards in the principal grape-growing regions, and will also make preliminary plans for the inauguration of an extensive series of experimentation in the matter of resistant vines.

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In the Sacramento Valley claims are being made that the coming grape crop will be ten per cent larger than that of last year. Although the local vineyards look exceedingly well, experienced vineyardists decline to make any estimates until they are certain that the grapes escaped damage by frost.—Livermore *Herald.*

The grape vines seem to have been affected very little by the heavy frosts of April. The season was so backward that vineyardists were unable to determine at the time whether any damage had resulted. There is some complaint of mildew, but it is not regarded as serious. If the summer is fairly cool there is likely to be a heavier yield of most varieties than last year.—Livermore *Herald.*

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All indications point to fully as large a crop of grapes as last year, as all of the vineyards have been favored with a lot of moisture and the vines are in splendid condition. They have grown rapidly and everything points to the vines being heavily loaded. The acreage this year will be the heaviest ever known in the county, as many large vineyards which have been planted will come into bearing on a large scale for the first time, while some vines set out of late years will produce a part of a crop.—Lodi *Sentinel.*

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## Phylloxera Bulletin.

A BULLETIN outlining a successful method of combatting the phylloxera, has just been issued by the University of California Agricultural Department. The bulletin is the work of Professor Edmund H. Twight, instructor in viticulture and the fermentative industries in the University, being an abstract of a former bulletin by Professor Bioletti. The deductions are:

"The most satisfactory method of combating phylloxera is the use of resistant vines, because it is applicable to all conditions and is the most economical in the end. A resistant vine is one which is capable of keeping alive and growing even when phylloxera are living upon the roots. Its resistance depends upon two facts: First that the insects do not increase so rapidly upon its roots, and, second, that the swellings of diseased tissue caused by the puncture of the insect do not extend deeper than the bark of the rootlets and are sloughed off every year, leaving the roots as healthy as before.

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

## Incorporations.

La Perla Vineyard Company. Principal place of business, San Francisco. Capital stock, $50,000; $5 subscribed. Agnes Lemme, August Schilling, Henry C. McPike of Oakland, Claus Schilling of San Francisco, William F. McPike of St. Helena, directors.

American Vineyard Company. Principal place of business, Portland, Me. John E. Abbott of Watertown, Mass., Frank Wood, George Nutting of Boston, G. Henry Whitcomb of Worcester, George B. Warren of Newton, Simon W. Hathway of Dedham, Charles L. Marston of Yarmouth, directors.

Cucamonga Winery, principal place of business, Los Angeles. Capital stock, $75,000. Directors: L. T. Garvey of Los Angeles, I. W. Hellman, W. Hanson of San Francisco, Harry B. Ainsworth of Redondo and Percy T. Morgan of Santa Clara.

Two vineyard properties on Spring Mountain, St. Helena, have recently been incorporated. The 160-acre place formerly owned by Mrs. A. M. Lemme and W. F. McPike, is now the property of the Spring Mountain Vineyard Company, and the second tract, two miles distant from the first mentioned, formerly the property of Mrs. C. Lemme is now owned by the La Perla Vineyard Company. The directors in both companies are: Mrs. C. Lemme, A. Schilling, C. Schilling, H. C. McPike and W. F. McPike. The two places contain 320 acres, 100 of which are planted to resistant vines, mostly in bearing.

The Italian-Swiss Colony has begun suit against F. Cavagnaro for an injunction to prevent him from using the trade mark "Tippo Chianti." The plaintiff claims that it has for ten years past imported grape cuttings from the vicinity of Italy, and from them raised grapes at Asti, Sonoma County, California, from which were produced a wine equal to that of Chianti, Italy. They charge that Cavagnaro has imitated the package, label and brand, and they ask for an accounting, an injunction and $10,000 damages.

Those who are contemplating the building of new wineries, or adding machinery to established plants, will do well to read the advertisement of Toulouse & Delorieux, of 620 Commercial street, this City. Their factory is known as the Commercial Machine Works, and they make a specialty of appliances for the winemaker. Among these are continuous wine presses, crushers, stemmers, must pumps, and, in fact, everything that is required in a winery. This is the oldest house of its kind in the United States and its enviable reputation was gained by the quality of goods and service rendered its patrons.

Clarence M. Mann, President of the C. M. Mann Company, is taking a well-earned rest. In company with his family, he departed for Europe on the 23d inst., and will spend the month of June in Italy. Mr. Mann will be absent six months, during which time he will be traveling pretty steadily throughout the European Continent.


ROOTED VINES AND CUTTINGS

Rupestris St. George Rupestris St. Martin

RIPARIA GLOIRE MONTPELIER

Over 100 Varieties of Cuttings Offered

Vines Grafted Under Contract

Grafted Vines Imported Under Special Agreement

Complete Stock of Deciduous Trees

SMYRNA FIGS

Logan Berries, Mammoth Blackberries and other small Fruits.

NAPA VALLEY NURSERY CO. Inc.

JOHN L. AMES, Pres. and Mgr. NAPA CAL.

LASH'S BITTERS

TONIC LAXATIVE




TOULOUSE & DELORIEUX,

COMMERCIAL MACHINE WORKS,

MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

## A New Fining for Wines.

A NEW fining for wines has been discovered. As far as is known this has only been used in two cellars in Australia (Chateau Tah and Chateau Dookie), but it is evidently of such great value that it is said to be destined to play an important part wherever good wine is made. Generally speaking, in Australia the fining of wine is a work that is either much over done or very badly neglected. Of all the manipulations necessary in the maturing of wines, clarification, or, as it is more commonly called, fining, is perhaps the most important. As long as a wine is not perfectly bright, so long is it liable to disease. and the first care of the wine-maker is therefore to get the product of his grapes clear as soon as possible. For certain wines filtering may give good results. The latter process, however, has its disadvantages, especially with regard to light table wines, and fining is, as a rule, far more satisfactory. This process consists in the addition of some gelatinous or albuminous substance, which combines with the tannin in the wine to form an insoluble tannate. This tannate being heavier than the wine, falls to the bottom of the cask, carrying all impurities with it. The action is therefore dependent upon the amount of tannin contained in the wine, and it is palpable that if there is not sufficient tannin to coagulate the whole of the fining substance added, that some of it will be left in the wine, and the result will be eminently unsatisfactory. The wine will have an unpleasant taste of finings, liable to the action of noxious microbes, and even if temporarily bright, will always be liable to become cloudy again, and, what is of material importance, be unfit for consumption. As this tannin is one of the chief keeping qualities of wine, it is essential that the quantity the wine contains should not be too much reduced.

A substance that will clear a wine without impoverishing it, and at the same time obtainable at a reasonbale price, is the ideal fining. The new substance that seems to fill these conditions is a preparation of pure casein of milk called "Lactocolle." Lactocolle, invented by Laval, of cream separator fame, is a white powder, containing nothing but pure casein, capable of complete saturation by tannin, and in default of that by the acids in the wine. The new preparation can therefore be used with safety in wines deficient in tannin, without the danger of any finings being left in suspension afterwards. To compare the action of Lactocolle with other finings, such as isingless, eggs, dried albumen and gelatine, it is necessary to study their coagulating power and the quantity of tannin which they require to render them insoluble. Le Sourd, a French authority, who divides finings into three categories in accordance with their coagulating powers, adds that gelatine, being an organic nitrogenous substance, is eminently subject to assist putrefying fermentations. Various other French authorities absolutely condemn the use of gelatine. Dr. Carles of Bordeaux gives the following tables, which show the amount of tannin necessary to precipitate a given weight of finings. Thus, 10 grammes of white of an egg require 30 grammes of pure tannin, while 10 grammes of Russian isinglass (dissolved cold) require 2.68; a like quantity of dried albumen, 3.07; the same of casein (Lactocolle), 3.29; also 10 grammes of Russian isingless (dissolved hot), 3.84; the same of gelatine (best quality), 7.68; also of ordinary isinglass (according to division), 2.88 to 9.61; and of gelatine (according to quality), 10.50 to 12.0 grammes respectively of pure tannin.

The foregoing shows that gelatine and cheap isinglass impoverish the wine most of all. Lactocolle and dried albumen to a less extent, and the best quality of Russian isinglass the least. Unfortunately, the price of the latter is practically prohibitive. Eggs are at most seasons of the year too dear, and very difficult to obtain fresh in sufficient quantity. Lactocolle, obtained at about the same price as gelatine, has evident advantages. It is impossible to state the exact amount of any finings to use, as no two wines require exactly the same treatment. However, a French chemist's analysis furnishes a basis upon which it is calculated that 30 parts of Lactocolle are equivalent to 28 parts of dried albumen, which would mean for a moderate fining from ½ oz. to ¾ oz. of Lactocolle per hogshead of 60 gallons.

Lactocolle can be prepared for use in a few minutes by sifting the powder into a little tepid water which is kept well stirred. If water is poured on to the powder it cakes and is difficult to dissolve afterwards. The solution in water, about the consistency of thin paint, can be poured directly, but gradually into the cask to be fined. Unlike other finings, it is necessary to mix the solution with a bucketful of wine to be fined before putting it in a cask to be stirred. A practical man recently experimented on fining two casks of the same wine—a red, 18 months old—one with Lactocolle and the other with the best quality of gelatine. The wine in both casks became perfectly bright, but the one fined with the Lavel preparation cleared the quicker. After twelve days the casks were racked, and the one fined with gelatine tasted slightly of finings, and was appreciably paler in color that the other. The wine fined with Lactocolle was perfectly clean, and completely free from foreign flavor. The lees of the two casks were curiously dissimilar. The gelatine threw an abundant muddy deposit of a dull violet color, while the Lactocolle deposited lees less than one-third of the volume of the other, quite firm and brownish black in color, the wine running off them clear to the last drop.

L. Levy Co.
TOURIST OUTFITTERS
Commercial Travelers

Trunks and Sample Cases
A Specialty
Trunks, Bags and Suit Cases
134-136 ELLIS STREET
Corner Mason Street SAN FRANCISCO, CAL.

## Vine and Alcohol n Re Gout.

HOW many people are suffering from "gout" and attribute their sickness to wines and also spirits? When I say spirits, I mean various distillations which take their name from the material they are istilled from, such as whiskey from grain, Geneva (gin) rom grain, with an addition of Juniper berries, and ognac or brandy from wines, etc.

I met, while in the army, a famous General, who was uffering from gout, and calling me, he said, "Oh, my dear riend, I will not touch any more wines or cognac. I will nly drink beer, as I used to formerly." He positively efused to drink a most valuable brand of old cognac, I anted him to taste. However, after much persuasion, a ertain day came when I had yet some cognac left in my anteen, while his stock of ale and porter was all gone, he ccepted a "wee drop" of my old liquor.

"I will be found dead to-morrow surely," he said, but he next day he was relieved of much pain and so he coninued to drink a "wee drop" daily, with water. After a ortnight of fighting and hard field-work, he was almost elieved of the gout. This caused him to continue the use f spirits and wine, and he left off beer of all kinds. He ever was cured, however, of this chronic case of gout, but e did not complain of it for seven years, when he died rom an accident. This fact caused me to look further nto this matter, and the considerable difference which is aid to exist between the various fermented liquors and heir power to induce gout, and such observations may be f some interest.

On account of the alcohol contained in all fermetned iquors, they are all said to cause gout, in proportion to the uantity contained in them. However, if we carefully nvestigate the subject, we come to the conclusion that his supposition is not correct. Spirits when drunk exlusively in moderation, do not possess the power to induce out, whereas ale and porter and beer in general are the otent agents of that disease.

In Scotland where spirits are used in great quantities, e meet less gout than in England, where beer, (principally ale and porter) are almost exclusively used.

The light wines, such as claret, hock, moselle, sauternes, tc., have no power to induce gout, if taken in moderation, nd this is perfectly demonstrated in the wine districts r countries of Europe, principally France, Italy and Germany, where very few are found affected with this isease. However, in Germany, in the parts where beer s exclusively drunk, gout prevails.

In New England States where cider is extensively used, he people are not affected with gout. Why, therefore, ould we accuse spirit and wine of being guilty of "gout isdemeanor?" Most probably because very little is nown of the saline matters in wines and liquors. Light ines produce diuresis, and this state is certainly caused y the alkaline salts, especially those of potash, these ines contain in various quantities, and bring good effects n many ways. From what we can affirm we may deduct hat distilled spirit has very little power to induce gout, ut when alcohol is taken in large quantities after also ndulging largely in malt beverages, it causes gout, and the arger the quantity drunk the more severe the case of gout.

I never met any case of this disease among the moderate rinkers of spirits or wines, and when it is necessary to romote digestion, a small quantity of brandy or cognac, reely diluted with plain or aerated water, is the very best beverage to be called for. This can also be said of claret, hock, sauterne, etc., but never of malt liquors or beverages. Also an agreeable method of stimulating the skin and kidneys, and at the same time to produce an alterative action on the blood, is to add to light wines a mixture of carbonate of ammonia, bi-carbonate of potash and citric acid, of course using lemon instead of citric acid, if at hand, and it will still taste better.

But should any one be suffering with gout, let him try to use either wines or cognac exclusively, diluted with plain or aerated water, and he will soon find himself well. Sulphur should be added if the gout is in a chronic form, and when the function of the skin is defective, or when there is a torpid condition of the alimentary canal and its appendages, and if combined with magnesia which increases its purgative action, will at the same time act as an alkaline remedy.—*Captain J. Chamon de St. Hubert.*

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Rusconi & Fisher are making some very extensive improvements in their retail department at Leidesdorff and Halleck streets. The offices have been removed into another building where the wholesale department is now located. The bar, back bar, etc., were moved back to admit of the construction of a model cigar stand. The change will greatly improve the place, which is one of the most inviting in the city. The wholesale department on Leidesdorff street is now fitted up with all conveniences, and has a handsome, spacious office supplied with all conveniences. The department for bottling Kennel Club rye and bourbon is something of which the house is quite proud, owing to the spaciousness, light and the ease with which a large volume of business can be handled.

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## President's Visit to the Big Tree Grove.

FROM C. M. MANN CO.

IT is with pride and great pleasure that we are desirous of informing the patrons of the PACIFIC WINE AND SPIRIT REVIEW that during the recent visit of President Roosevelt and his party at the Big Tree Grove, Santa Cruz County, through the kindness of our friend, Mr. Stanley Welch, the owner of the Big Trees, that the following celebrated I. De Turk wines were donated by him at the luncheon on the 11th inst. given to the President:

I. De Turk Medoc, selected.
I. De Turk Zinfandel, ex. choice.
I. De Turk Cabernet, Grand Vin.
I. De Turk Haut Sauterne, Grand Vin.
I. De Turk Dry Sauterne, Grand Vin.
I. De Turk Johannisburg Riesling.

A beautiful Roll made of sheep's skin, the color of the bark of the trees, with many handsome photos, 18x25, of the Giants of the Forest, was presented to the President by Mr. Stanley Welch, and the inscription on same, painted by Miss Leila A. Mann, read as follows:

To his Excellency, President Roosevelt.
Souvenir of the Big Tree Grove, May 11th, 1903.
Santa Cruz County, California.

The President and his party were more than delighted and pleased with the reception they received there, and he, like many others, is of the staunch opinion that these magnificent specimens of primeval days should be owned by the State, and under the supervision of the Government, and to allow these Giants of the Forest to be defaced in any way, shape or manner would be a disgrace to the country, particularly when we reflect the untold generations that have passed under their boughs, and we have no doubt when he returns to Washington, from the impression created upon him by these Wonders of the Forest, he will take steps to have them owned and looked after under the supervision of the Government and State.

Yours truly,

C. M. MANN CO.

## Manhattan Hotel.

ALL the worry and weariness and expense of the Sunday dinner during the Summer season can be avoided if you will accept our cordial invitation and sit at our board in the ladies' grill room, on the fifth floor, reached by a quick-running electric elevator. Brilliant china, shining silver and snowy linen await the polite serving of the choice and toothsome viands at our special family repast. We will reserve a private table for you and your family, where you can enjoy all the privacy and pleasures of the home dinner without its annoyance and bother of preparing it. Our French Chef will serve any favorite dish you may desire, by giving short notice at the office in advance. After dinner, when the ladies retire to the parlor for an interchange of views on the prevailing fashions, etc., the gentlemen can enjoy their "whiff" in the cafe on the first floor, where Havana's choicest productions are served. All these good things at the Manhattan Hotel, Market, Fell and Polk streets, San Francisco. Fred L. Skaggs, Proprietor.

## French Vineyards Greatly Damaged.

EDITOR REVIEW: The latest news which we received from France confirms the report of enormous damage done by frosts which occurred between the 10th and 20th of April, and on the 17th and 18th especially.

At Bordeaux the thermometer dropped to 4 degrees below zero (according to Celoius), which is equal to 25 degrees Fahrenheit. It is estimated that at least half of the wine crop has been destroyed, some estimates even going as high as three-fourths, and, at the time of writing, further damage was expected.

There was snow in the North and in the East; in Germany it snowed on Easter Sunday, also in Switzerland, where it looked as if Winter had returned to stay.

Prices of all grades of wines have gone up considerably already.

Yours very truly,

A. VIGNIER & CO.





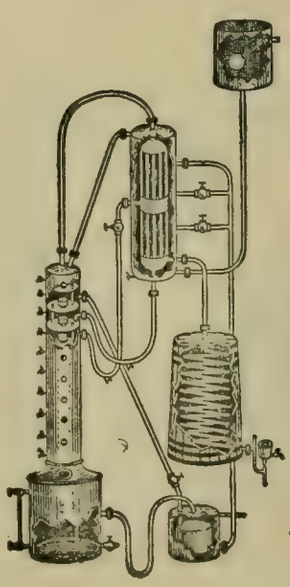
**FERRO-QUINA**
**KIDNEY AND LIVER BITTERS**

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. For sale in any first-class saloon.

**D. P. ROSSI,**
1400 Dupont St., San Francisco.
PACIFIC COAST AGENT

**Pacific Copper Works**



565 MISSION STREET
SAN FRANCISCO

**L. WAGNER**
Proprietor

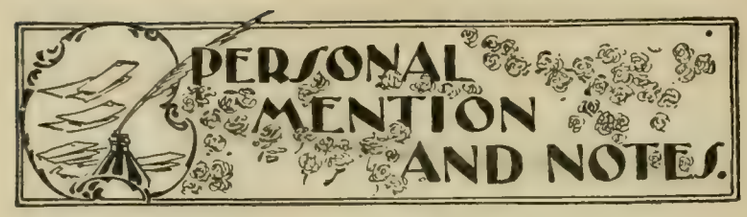
This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Mid-Winter Exposition



THE accompanying illustration represents the new five-story Braunschweiger Building at Nos. 9 and 11 Drumm Street, this city, situated 100 feet North of Market Street. It is the property of Mr. Herman Braunschweiger, a pioneer liquor dealer of San Francisco, whose business is now conducted at Nos. 5 and 7 Drumm Street, which property is also a part of his estate. This fine fire-proof building has just been completed and is now ready for occupancy and lease. It is 46 by 70 feet, and is finished in light gray pressed brick, with terra cotta trimmings of the same shade. It is thoroughly lighted throughout, has a fast-running passenger and freight elevator, concrete basement and every convenience necessary in a building of this kind.




Charles Hildebrecht, representing William Wolff & Company, has returned from a month's trip through the Northwest. He did a satisfactory business, and comes home in exceptionally good health and spirits.

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I. S. R. Tevendale, 536 Sacramento street, has added one more valuable medal and purse to his collection, as a result of his exceptional ability as a piper. The prize was won at the recent Caledonian picnic. Mr. Tevendale captured a medal valued at $250, and $25 cash purse.

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L. Jockers, Secretary of the Napa and Sonoma Wine Company, is on his regular Northern trip, which usually occupies a month. His company has a valuable and growing high-class trade in the Northwest, and Mr. Jockers very naturally takes an honest pride in promoting it. He will return with a fat order book as usual.

---

Messrs. Wetmore-Bowen Company are modestly proud of the fact that at both banquets tendered to President Roosevelt in this city, the Cresta Blanca wines occupied a prominent position. More than this, the President drank of them, and was pleased and surprised at the quality. The State as well as the producers of Cresta Blanca wine may well be proud of the product.

---

Shea-Bocqueraz & Co., 525-527 Market street, report business entirely satisfactory at this season of the year. Their customers cover territory from Idaho to Texas, who require a large force of commercial tourists to interview them at regular intervals. Their "Tea Cup" bourbon is still the big seller it was when it first took the market with a rush over twenty years ago. It is a pure fire copper bourbon whiskey—sold in cases or bulk. There is not a headache in a barrel of it. Analysis shows there is none more wholesome. It is appreciated by connoisseurs of Kentucky's finest productions.

Carl H. Weil, Secretary and Treasurer of the Goodhart-Hartmann Company, distillers and importers, of Chicago, was in San Francisco recently. His visit was for the purpose of looking after the welfare of his brand, Herald whiskey, which is distributed in this market by Lemle-Levy Co., of this city. It was Mr. Weil's first trip to San Francisco, and he expresses himself as delighted and surprised with what he saw. He will continue his trip to Honolulu in the interests of his brand.


## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.






EL REY

THE KING OF

WHISKIES

BOURBON AND RYE

DISTILLED IN THE FAMOUS BLUE GRASS DISTRICT OF KENTUCKY

McDONALD & COHN

(Formerly CARROLL & CARROLL)

120 FRONT STREET, San Francisco

SOLE AGENTS



Mr. John E. Fagothey, former manager for Hilbert Bros., has severed his connection with that house. He has accepted a position with the well-known firm of P. J. Wegiger & Co. We wish Mr. Fagothey full success in his new connection, and congratulate Messrs. Weniger & Co., on securing the services of so competent and popular a man as Mr. Fagothey.

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We are informed that the city is to have a new wholesale liquor house within a few months. It is stated that Ivan Treadwell, of the famous Treadwell estate, and Frank Miner, whose father was one of the leading chocolate manufacturers of the country, will be associated in the business. It is understood that they will control one or more very prominent brands of whiskey.

---

Mrs. Thos. J. Kirby, widow of the late Thos. J. Kirby, proprietor of the Phoenix Malt Extract Company, desires the trade to know that she is continuing in the business with the assistance of her son. She has had many difficulties and annoyances, but is now getting the business in shape. A first-class quality of malt extract is being produced, and she asks the old customers of the house to take cognizance of this fact, and continue their patronage.

---

Ahrens, Pein & Bullwinkel, 620 Post street, have been well known for many years as one of our largest liquor houses. They have gained an enviable reputation for honest dealing, and the high grade of goods dealt in. Just at present the store force is very busy filling orders sent by their country and city salesmen. Among the numerous specialties may be found, O. K., "Royal Stag," "Old Pal," Kentucky bourbons, and "Chief Tonic," a great nutritive and remedy for insomnia. This firm are also agents for "Olympia Pale Lager" made of malt and hops, at Olympia, Washington, pronounced by the foremost American chemists to be one of the purest and best beers produced in the United States. We recommend this sterling firm to all who need goods in this line.

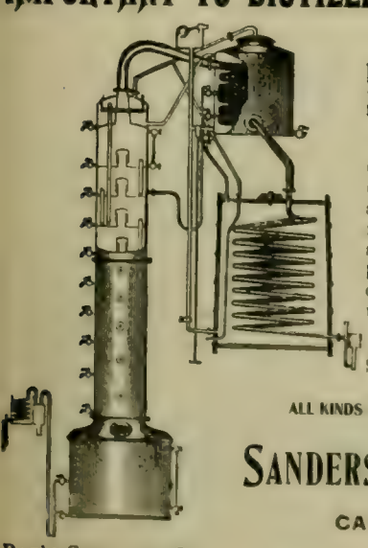




WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

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# IMPORTANT TO DISTILLERS AND WINE MAKERS.



This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

**This Still has the advantage over all others,** as it is economical, easily operated and separates the aldehyde and other inferior oils, and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

## SANDERS & CO.'S COPPER WORKS

CARL L. SCHALITZ, PROP.

309-311 HOWARD STREET, SAN FRANCISCO.

PAT'D SEPT. 29, 1891.

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# OLIVINA-IDEAL VINTAGES.




*Cabernet*

BOTTLED AT THE OLIVINA VAULTS.

*Julius Paul Smith*
GROWER.

*Livermore* *California*

NEW YORK OFFICE AND VAULTS,
65 & 67 DUANE ST.

Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.

## Internal Revenue and Customs Rulings.

(661.)

*Special tax—Brewers selling bottled beer.*

A brewer who holds the requisite special-tax stamp posted up at his place of business as a malt-liquor dealer for the sale of his beer in bottles may deliver this bottled beer from wagons driven from place to place, or from places of storage to his regular customers, whose standing orders he has at his place of business, without involving himself in additional special-tax liability.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., May 16, 1903.*

GENTLEMEN: In reply to your letter of the 11th inst., you are hereby advised that, under the long-settled ruling, a brewer holding the requisite special-tax stamp as a dealer in malt liquors for selling bottled beer, or any person holding such a special-tax stamp, who has standing orders from regular customers for bottled beer, may send out the beer in wagons by his drivers and they may ascertain from these customers on their routes how much bottled beer they may want, and then deliver the beer to them without involving the dealer in additional special-tax liability on this account.

The dealer may also establish places of storage for the convenience of himself and his regular customers in thus delivering beer to these customers whose standing orders he has at his place of business where the requisite special-tax stamp is posted up, and additional special tax is not required to be paid by him at these places of storage if no orders are received and filled there.

Respectfully, ROBT. WILLIAMS, JR.,
*Acting Commissioner.*

To ——— ———.

(24400.)

*Gauge of bottles.*

Measurements adopted as the conventional gauge of Bass ale, Bull Dog ale (Bass), and Bull Dog Stout (Guinness).

TREASURY DEPARTMENT, May 1, 1903.

GENTLEMEN: Referring to your letter of the 18th of March last, and to the Department's reply thereto of the 10th ultimo, concerning the gauge of ale and stout bottled by Robert Porter & Co., Ltd., of London, England, I have to inform you that the Department is in receipt of a report from the United States Appraiser at New York in the matter, in which he states that measurements have recently been made by the examiner of liquors, beverages, etc., of that office, of Bass ale received from E. & J. Burke, Dublin, Ireland, and that said measurements show 1.074 gallons per dozen; also of Bull Dog ale (Bass) and of Bull Dog stout (Guinness), shipped by Robert Porter & Co., Ltd., Liverpool, England, and show 1.113 gallons per dozen of the former and 1.089 gallons per dozen of the latter.

The Department has adopted said measurement as the conventional gauge of such merchandise.

Respectfully, ROBERT B. ARMSTRONG,
*Assistant Secretary.*

(2223.)

Messrs. BATJER & Co., *New York, N. Y.*

*Japanese sake.*

Japanese sake, a beverage made from rice by processes similar to those employed in making beer, but which in alcoholic strength, quality, general appearance, somewhat in taste, and other physical characteristics, resembles wine, is dutiable by similitude at the rate imposed upon "still wines" by paragraph 296, tariff act of 1897, and is not dutiable, either directly or by similitude, as beer or as malt extract under parapraphs 297 and 298, or as a nonenumerated manufactured article under section 6 of the act.

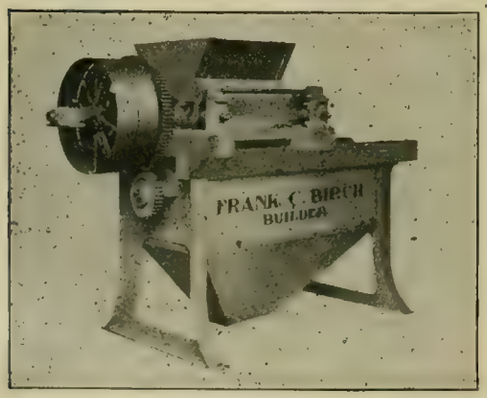
## From L. Gandolfi & Co.

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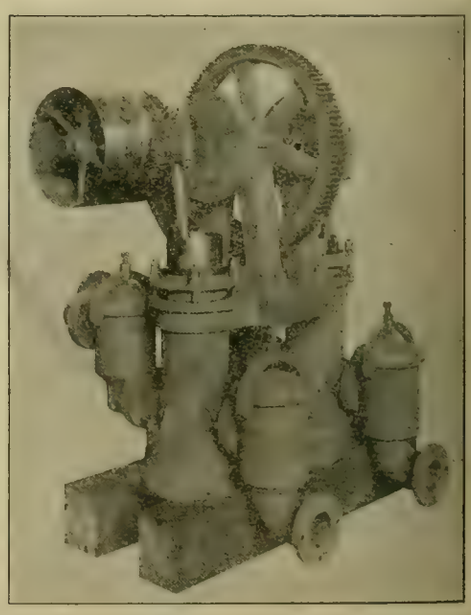
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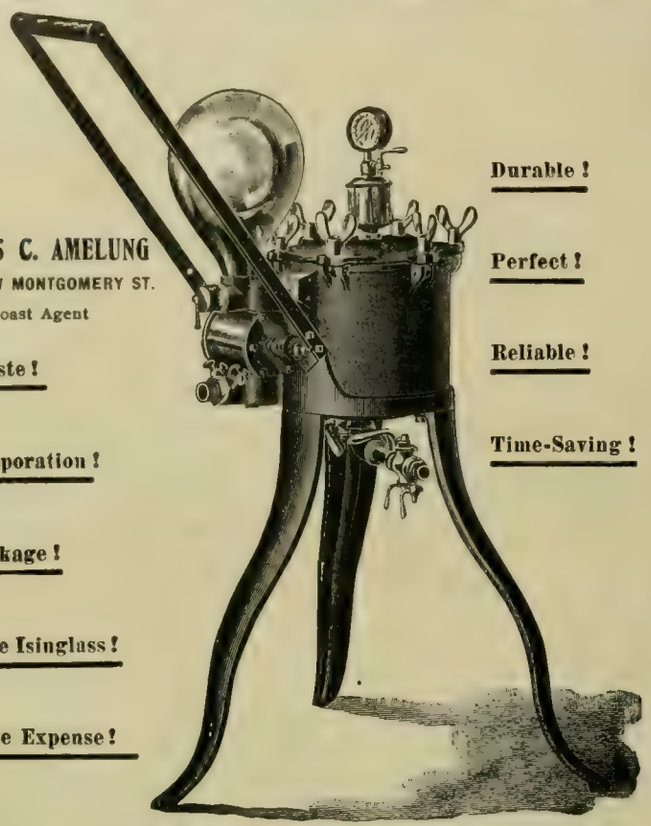

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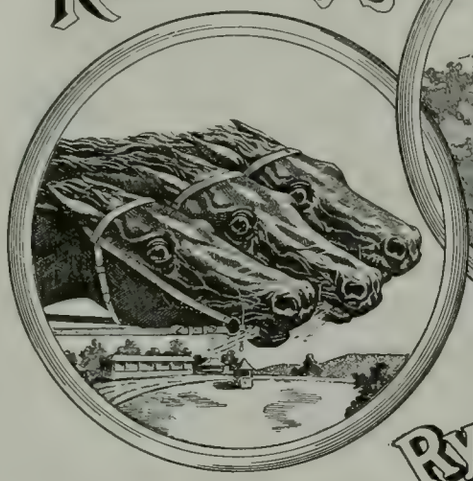
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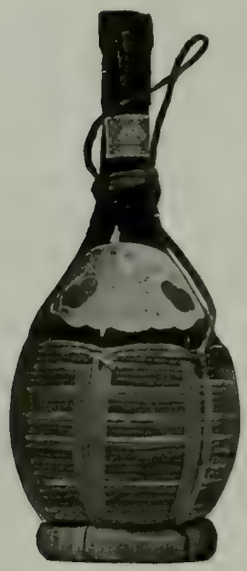
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Address B. B., WINE AND SPIRIT REVIEW.

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### Wine Presses for Sale.

One No. 1 Klotz & Kromer Wine Press. One No. 2 Boomer & Boschert Steam Power Wine Press.

Address, GAST BREWING CO.,
St. Louis, Mo.

### Wanted.

A competent sweet wine maker with an established reputation and references; one who can assist in the construction of a modern winery. The right man can have a small interest in the company or part payment in stock. Address, J. J., Box 8, Escondido, California.




Pres. Theo. Roosevelt's
CHAMPAGNE is
Ruinart
The wine of the refined, piquantly dry and of a delicious bouquet....
VARNEY W. GASKILL Special Agent

# MARKET CONDITIONS.

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There will certainly be no dearth of re-imported whiskey in this market for some time to come. The receipts from Europe during the month aggregated 2,675 barrels, which we believe is the record for any thirty days in the history of this trade. There were also received 11 casks, 35 octaves and 413 cases. Foreign miscellaneous exports aggregated 1,066 packages, valued at $13,738.

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It seems that a number of sweet wine makers of the southern part of California, while not over anxious to sell, are taking some measure to make room in time for the coming vintage.

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## "Two Wine Producing Centers."

"Review" of June, reproduced from San Francisco *Call*.

EDITOR REVIEW: In the article on "Two Wine Producing Centers," there are a few points that, I think, need a little explanation.

In the first place let us reproduce a list that was published in your valuable paper last year. This will give us an idea of the position of California as a wine center.

WINE PRODUCT OF THE WORLD IN 1901.

| | |
|---|---|
| France | 1,530,223,200 |
| Italy | 1,013,760,000 |
| Spain | 520,080,000 |
| Portugal | 155,760,000 |
| Austria | 116,160,000 |
| Roumania | 87,120,000 |
| Russia | 76,000,000 |
| Bulgaria | 73,000,000 |
| Germany | 60,000,000 |
| Turkey | 50,000,000 |
| Chile | 87,000,000 |
| Argentine Republic | 55,000,000 |
| California | 40,000,000 |

It is very doubtful whether the figure given for California is correct, but taking it as being so, we are at the thirteenth place, which is quite a difference with the second center of production of wine in the world. This is not said to diminish the importance of the wine industry in California or its bright future, but so as not to lead people to wrong conclusions.

Regarding the importation of some 117,000,000 gallons of wine in France it must be remembered that most of the wines imported are blending wines used to raise the color and alcoholic degree of the light South-of-France wines, and that a large proportion of these blending wines comes from Algeria, a French colony, well protected against foreign nations by tariffs. With such large producers as Italy and Spain at their very doors, with cheap water rates from those countries to France it would be exceedingly difficult for California to find a market for their wines in such a distant country.

Another observation regarding the "Vitis Californica." When phylloxera destroyed the French vineyards, they were not re-established on Vitis Californica at all, for this stock is not resistant enough. This was demonstrated at the time in France and has been also clearly shown in California, where many vineyards planted on Vitis Californica have died from phylloxera. Most of the vineyards in France have been replanted on Riparia and Rupestris roots.

E. H. TWIGHT,
Assistant Prof. Viticulture, University, Cal.

## Shaking Up Alaska Saloons.

SEATTLE, June 28.—Federal District Attorney J. J. Boyce of Alaska, recently appointed from California, has notified every saloon-keeper in Southeastern Alaska that the Federal laws regarding the closing of saloons on Sundays, the selling of liquors to minors and the employment of females about saloons are hereafter to be absolutely enforced.

As an earnest of his intention Boyce last week secured an injunction at Juneau restraining the proprietor of the Douglas Opera-house from running gambling games. It is reported this drastic action was taken because of an open boast at Juneau that no jury would convict a man for gambling at Douglas.

The District Attorney's action in this respect, together with his sending of a printed circular to all saloon men within his district, has caused consternation among the liquor dealers of Juneau. They held a meeting last week and appointed a committee to wait upon Boyce. They complained particularly of his intention to compel them to close their places on Sundays, declaring that the effect will be disastrous to their business.

The committee received no satisfaction, Attorney Boyce plainly stating that the law will be strictly enforced. The effect of Boyce's crusade will be to place the saloons of Southeastern Alaska under as close police surveillance as that exercised by the British police in the British Yukon. The movement in this direction was started last fall, when President Roosevelt, on complaint of a temperance editor of St. Louis, requested the Department of Justice to strictly enforce the laws regulating the liquor business and every form of vice in Alaska.

"To-Kalon Vineyard"
(Formerly H. W. CRABB'S)
PRODUCERS OF
HIGH GRADE
CALIFORNIA DRY WINES
NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO
E. W. CHURCHILL, Manager.
VINEYARDS AND CELLARS
OAKVILLE, NAPA COUNTY, CAL.

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast
314 Sacramento Street, SAN FRANCISCO, CAL.

## The Manufacture of Wine in California.

By Henry Lachman.

Of San Francisco, Cal., for the U. S. Department of Agriculture.

*(Continued.)*

FERMENTATION.

Grapes are handled by raising them on an elevator to a position above the fermenting tanks, where they are dumped into a crusher, which is oftentimes located above the fermenting tanks. They are then crushed between corrugated rollers which are set so as not to crush the seeds, only breaking the skins. After this they pass into the stemmer and the stems are removed. The seeds, skins, pulp and juice are then run along chutes to the fermenting tanks. (See Pl. II, fig. 2.) Should there be any varieties where the stems have become dry, the stemmer is taken off and stems and all allowed to pass into the fermenting tanks, so that the tannin can be drawn from the stems. As a rule grapes are fermented without the stems in California.

Immediately after the fermenting tanks are filled about two-thirds full the must is tested for sugar, which should not go under 22 degrees, the thermometer generally registering about 70 degrees. Should the grapes after crushing remain over a cold night it sometimes takes two days before fermentation starts. When the temperature of the must is not over 80 degrees there is no trouble in drying it out. At 90 degrees fermentation always stops. The temperature is taken three times a day, and the sugar calculated from the density of the must.

The first day the must loses about 6 degrees of sugar, 6 degrees the second day, and the same amount on the third. Four degrees are lost on the fourth day, and from the fifth to the seventh day the sugar practically disappears. As soon as the sugar is gone the juice is drawn off the pomace.

Uniformly ripened bunches generally go through fermentation without any trouble, coming out perfectly dry, while those with green or half-dried grapes have a spasmodic fermentation, registering a drop in sugar one day and no decrease another day, finishing generally with the gas leaving the must during the time the temperature is over 90 degrees. In this condition there is often from 1 degree to 4 degrees of sugar left. Such wine goes rapidly into lactic acid and is fit only for distilling, and will spoil any sound material that is blended with it. This mistake is too often made. When a wine maker can see that it is to his advantage to hold his loss to a minimum, and not try to cover his mistakes, he will be the gainer. Merchants are distributers, and can sell only what they have to offer or what is on the market. Every gallon of poor wine loses a consumer, and it takes time to remove prejudice. There is no manufacturing business that can give satisfaction where inferior material is worked in. Assorting is carried on with all California fruits to-day, prunes being graded according to size, apples on their size and appearance, pears and peaches the same, and oranges for their color, size, and quality. When the wine maker realizes that the control of fermentation is the vital point in wine-making he will have no trouble in producing an article that will take care of itself, figuratively speaking, and it will give no trouble to the dealer in handling and preparing it for market.

California grapes ripen with all the essential elements for producing fine grades of wine. The percentage of alcohol, extract, tannin, glycerol and acid in the wines proves them equal to the best. From an analytical point they lack nothing, and are within the standards adopted by France and Germany and by the last congress of wine growers at Paris in 1900.

The care of wines is a constant study and requires incessant thought and observation. A lazy or indifferent man should never undertake their care. Like a child, they must be nursed and watched. They do not always act alike, and for this reason they should be examined not less than once a week. There are no standard rules to follow. Wines often get tired from overwork; that is, handling them too frequently. They also get sick from being overheated. They are affected by changes in temperature. The temperature at which white wines are stored should not go over 60 degrees or under 50 degrees; red wines should never go under 60 degrees or over 70 degrees. Wines need cleaning, and casks should be racked and given a suit of clean clothes, by being drawn into freshly cleaned packages. By "clean" we mean scrupulously clean. In cleaning a cask that has a manhole, the cellarman should get inside with hose and scrubbing brush and thoroughly cleanse it with soda and hot water if it has been empty for any length of time, and then rinse with cold water until the water runs out clean and sweet. The cask should then become thoroughly dry before filling with wine. All tools used in this operation should also be thoroughly clean.

It is always best to use the same packages for the same character of wine. Superior Burgundy types should always be stored in cooperage that has previously contained wine of the same kind. Good wines stored in cooperage that has previously contained inferior grades are bound to deteriorate, while poor goods stored in packages that have held good wines might spoil them for further use for finer grades. Red wines should never be stored in cooperage that has contained white wines, and vice versa. A new wine, especially a sweet wine, port or sherry type, is much improved by being stored in a package that has previously contained old similar wine. To prevent a package from souring it should be sulphured not less than once a month, using about 3-inch sulphur wicks for the purpose.

The size of the fermenting tanks depends upon the size of the winery. There is a discussion as to whether the large fermenting tanks give more satisfactory results than the small ones. The writer's experience indicates that no fermenting tank should have over 5-foot staves, 12 feet in diameter, with a capacity of about 5,000 gallons.

In order to keep the pomace cool, punching rods are used to submerge it beneath the juice, the pomace always rising to the top of the tank. Frequently juice is pumped over the pomace once a day to keep the mass constantly fermenting and at the same time extract the tannin and color from the skins and seeds. The main object is to keep the mass fermenting until the wine has become thoroughly dry. As soon as the carbonic-acid gas has left the wine it is drawn off into closed tanks or casks for storing. These tanks, previous to filling, should be thoroughly cleaned and sulphured. The pomace should then be handled at once, as it sours immediately when it comes in contact with the air, beginning at the top and working

downward. Should the top of the pomace pile cake, it should be skimmed at once and thrown away. If the pomace is to be pressed it should be done within twenty-four hours after the juice has left it.

To produce a piquette, or wash for brandy making, it should be made strong enough to pay for distilling—that is, from 5 to 7 per cent in alcohol. This is generally accomplished by passing water into a tank filled with pomace, through a pipe feeding from the bottom, the overflow from this tank passing off the top and entering a second tank filled with pomace at the bottom. The overflow from the second tank is then conducted into a third tank filled with pomace, in the same manner. The wash from the first tank generally goes between 2 and 3 per cent alcohol; from the second, 3 to 4½ per cent, and from the last about 5 to 7 per cent. After the pomace has been washed twice it is thrown out and sold to the cream-of-tartar works for the manufacture of cream of tartar, the price paid being from $0.75 to about $1.25 per ton.

Should the fermentation cease—generally caused, as stated before, by too high a temperature and an excess of sugar in the grape—fresh must from grapes that are not so sweet should be pumped over the "stuck" wine. This should be done within six hours after the tank has ceased working, and fresh juice should be worked over it until fermentation is again started.

White grapes as a rule are crushed without stemming. Six to ten hours is sufficient time to allow the must to settle from the pomace when the juice is drawn off. The pomace is then put through the press to produce a "press" wine, after which it goes through the same process of washing as the red pomace.

When first drawn off, the fresh juice is pumped into small oak casks about two-thirds full, and allowed to ferment. These casks are closed. (See Pl. II, fig. 1.) The fermentation is watched closely each day. During the first five or six days of fermentation a heavy scum forms on top. This is drawn off and fresh juice added to take its place. After the sixth day, the violent fermentation having ceased, the casks are filled close to the bung, and a fermenting bung (which is generally a piece of block-tin pipe in the form of a goose-neck) is attached to the cask, through which the gas passes into a bottle of water. The Italians often use a bag of sand, which they place over the bung-hole. The object is to allow the gas to escape, as otherwise the high pressure would burst the casks.

The control of temperature in both the fermenting and storage cellars is most essential. In the fermenting room between 70 degrees and 80 degrees is quite safe. In the cellar new wines can safely be stored the first year at from 60 degrees to 70 degrees temperature. After the first year 60 degrees F. is the standard temperature for storing wines. The ventilation in the cellar should also be perfect, and there should be no drafts. It has often been noticed that wines stored in cooperage beside a window or door are more backward than those protected and away from openings. Light in the cellar is also objectionable, as it has a tendency to change the color of wine.

After the wine has become dry it begins to precipitate or clear itself. This depends greatly on the place where it is stored, and also on the condition of the weather. In very cold and clear weather wine precipitates much faster. Before the lees begin to rise the wine is drawn off the sediment into thoroughly cleaned cooperage. The first racking takes place from six to ten weeks after the wine is made, depending upon the condition of the wine. The next racking occurs from February to April. The wines are again racked before the hot weather begins, which causes the sediment to rise. All new wines should be racked about four times a year, the last racking taking place before the vintage, in August or September. Old wines should always be removed previous to the making of the new, and if possible stored in a separate building. If this is not done, it will often be found that the wines take on a musty taste, caused by the decomposition of the old sediment brought on by the action of the new ferment germs.

In California, where wines are handled on a large scale, much larger cooperage is used than in Europe, and of somewhat different style. The fermenting tanks range from 2,500 to 10,000 gallons, and in some places as high as 25,000 gallons. For storage, the packages range from 5,000 to 50,000 gallons, from 10 to 20 feet in diameter, made up of redwood, with staves 2 to 3 inches thick and 10 to 20 feet high. This style of package is used mostly at wineries where wines are stored for the first year, and where 1,000 to 15,000 tons of grapes are handled during the season. In these same wineries wines are stored in cooperage of 2,000 to 3,000 gallons capacity.

New wines are generally held intact until the second racking in spring, when they are assorted and blended. Wines that show no improvement with age, although not spoiled, are used for the production of brandy for the market, along with fresh juice. After the spring fermentation, should there be any, wines that have remained in the country about six months are shipped to San Francisco, where the blending for the various markets is performed. For England a Burgundy type is blended; for China and Japan, a Bordeaux type. New Orleans uses a wine more on the line of "vin ordinaire." New York takes various Burgundy types and light clarets, as well as strong stringent wines for the Italians.

16956—No. 72—03—3.

For blending these different wines oak cooperage is used up to 80,000 gallons capacity, but principally 25,000-gallon oak tanks are employed. A "blender," or cylinder, 10 feet long and 3 feet in diameter is used, into which the wines enter through ten 2-inch hose, and whose outlet is one 4-inch hose, which connects with a centrifugal pump with a capacity of 20,000 gallons an hour. In this way, after making four blends of 250,000 gallons each, 1,000,000 gallons can be reblended.

After blending, the wines are allowed to rest for about ninety days, when they are put through a filter machine and drawn down into oval casks of from 1,000 to 4,000 gallons capacity.

### CLARIFICATION.

Gelatin and the whites of fresh eggs are used in the clarifying of red wines. From one-half to 1 pound of this material is used to 1,000 gallons, according to the age and clearness of the wine. When using the whites of fresh eggs, all the way from half a dozen to a dozen are used to 100 gallons of the wine to be fined, one dozen being the maximum.

The fining material is thoroughly soaked in water and then beaten to a froth with a rattan broom. It is then

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San Francisco, Cal.

oured into a tub of about 20 gallons capacity, contain ng from 5 to 10 gallons of the wine to be fined, and the ass again beaten till it froths. After this it is poured nto the cask to be fined and thoroughly worked through y agitating the wine with a pump for one to three hours, epending upon the size of the cask.

For clarifying white wines Russian isinglass is used solution of this material is made consisting of 7½ ounds of the dry Russian isinglass (gelatine) to 75 gal- ons of water, the dry isinglass having first been soaked or twenty-four hours in water until it becomes soft and liable, after which it is made into a homogeneous mass y grinding and then worked through a sieve until it be- omes thoroughly dissolved. In this dissolved form one- alf gallon is used to each 1,000 gallons of white wine. It s beaten to a froth, the same as the gelatine first men- ioned and other fining matters, before being added to the ine.

After the addition of fining matter the cooperage is filled o the bung. The package must be filled to the bung again he next morning, as the wine contracts, leaving a space. The casks must be filled up for about three days in suc- ession before the shrinkage will cease, and regularly once week thereafter, until the wine is drawn off the fining. s packages often fail to come clear after fining if filling p has been neglected. This has been proven by allowing ne or two packages to remain without filling up.

It is also highly necessary that the bung fit perfectly nto the bunghole. Often in old cellars, where the bungs are frequently removed, the bunghole is "out of round" and the bungs much worn, forming a shoulder. The cost of a bung is not at the utmost over 5 cents, while the dam- ge to a cask of wine of 2,000 gallons capacity, at 5 cents per gallon would amount to $100. It is oversight in these small matters that proves very expensive in cellar work.

The wine is left on fining all the way from twenty to thirty days. If at the end of this period it does not come clear, it is drawn off and reclarified. Too much filtering flattens wine and injures the flavor. Heavy sulphuring of casks often precipitates color in the red wines.

About sixty days after wines have been blended a thor- ough analysis is made. Sweet wines, when new and prop erly made, average 0.052 volatile acid; at 0.100 they stand condemned. Wines of the sherry type should not go over 0.50 free acid, and are condemned at 0.100 volatile acid. Clarets for export should not exceed 0.12 volatile acid; at 0.14 they are considered doubtful, and at 0.16 they are condemned. The average alcohol of red wines produced in California is 12.25 and of white wines 11.5 per cent. Some white wines made from burgers, green hungarians, and other light varieties run as low as ten per cent and are similar to the German Rhine wines. Wines of the sauterne type go from 13 to 14.5 per cent in alcohol. From analyses it is seen that the standard white wines will pass the laboratory of any country in which standards are adopted. Unfortunately there are no such regulations in the United States.

*(To be continued.)*

## Present Vineyard Conditions.

PROFESSOR OF AGRICULTURE E. H. TWIGHT, of the College of Agriculture, University of California, sends the REVIEW the following interesting matter concerning vineyards in Southern California and the San Joaquin Valley:

The vineyards in Southern California are in a very thriving condition wherever they are not attacked by the Anaheim disease. This disease seems to be working up slowly along the San Bernardino Valley, and has done a good deal of damage along the foothills.

The vineyards in the Cucamonga district are in fine condition, and the large new vineyard of the Italian Vineyards Co. is certainly a beautiful site. This can also be said of all the vineyards between there and Redlands.

It is very unfortunate, though, that many of the new vineyards in the above district have been planted with cuttings coming from vineyards that were known to be affected by the California vine disease, as it has been clearly demonstrated by Professor N. B. Pierce that the disease is carried by cuttings. It seems of the utmost importance at the present time not to get cuttings from an infected district, even if the vineyards do not show any signs of disease at the time being.

In the district laying between Sacramento and Stockton the phylloxera can be seen nearly everywhere, and it is a great pity to see so many new vineyards planted with Vinifera varieties on their own roots. It is nothing but a speculation to make such plantations when phylloxera is all around.

One of the great objections to resistant stock is that when grafted they do not bear as well nor as quickly as the vinifera on their own roots. This fear is entirely groundless, when proper attention has been given to the adaptation of the stock to the soil and also to the proper cultivation of the soil previous to planting. Many examples of thriving vineyards planted on resistant stock, could be given right in California, but probably one of the best is that of a 200-acre vineyard belonging to the California Winery of Sacramento. This vineyard is in its third year of growth and was grafted two years ago. The stock is Rupestris St. George, and the scions are wine grapes; the vines are nine feet high, and will have a crop of two to three tons to the acre. The writer went through the vineyard in company with the owners, and is ready to vouch for the above statement.

This is one out of many other instances of what good judgment and good cultivation can do. It must be stated that in the above vineyard the land was subsoiled down to 24 inches.

In many instances vineyards where found to have suffered from sunburn, after the late spring the heat came rather suddenly and some vines were somewhat affected, but they have generally recovered. The Experimental Station of Berkeley is trying to locate at the present time five or six local experimental plats for the testing of the adaptation of resistant stocks. These plats will be started next spring. The cuttings for these are already ordered so there will not be any delay.

## True, Every Word,

ANYONE who has kept in touch with the wine and spirit trade publications during the past fifteen years must have noticed how great an improvement has taken place in this department of our business, this important department, which has so greatly to do with the creation of trade sentiment, and which speaks for our branch of commerce to the outside world.

Regular periodicals are now issued, either in the interest of the wholesale or the retail trade, in nearly every large city from New York to San Francisco, and with hardly an exception they are edited with boldness and intelligence, and in the treatment of the problems with which we have to do they speak in tones that are serious and that reflect the best thought of our merchants and manufacturers rather than in the abusive language inspired by prejudice and hate which was generally employed fifteen or twenty years ago. There are certain of our papers which could soften down their editorials now and then to advantage, we think; but taken all in all, the wine and spirit press of to-day is one that our trade may well be proud of and one that deserves its liberal support. —*Bonfort's Wine and Spirit Circular.*

One reason men prefer to go to the mountains for a vacation is that the drinks out of a jug are not measured by a bartender.—Fresno *Republican.*


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# LOS ANGELES DEPARTMENT

LOS ANGELES OFFICE
*PACIFIC WINE AND SPIRIT REVIEW*
A. D. BARHAM, Agent
*222½ North Main St.* *First National Bank Building*

LOS ANGELES, June 21.—Wine makers agree that business in their line just now is dull and that the crop of grapes this year may be such as to cause a lower price for their product. The grape crop this year will be fully 50 per cent greater that that of 1902. In San Diego County also the grape crop will be heavy and wine makers there expect to have a great vintage. Sales are seasonably slow and dealers report "nothing doing."

NOTES.

Mrs. Weis of Downey will not operate her winery this year, but will sell her grapes, being convinced that she can make more money by so doing.

Arthur McDeavitt, formerly of the Palace Cafe, has returned from a visit to Jerome, Ariz., and bought an interest in the Orpheum Annex Saloon, his co-partners being Louie Arzner and Carroll Holmes. The Annex does a big business.

William P. Merry, better known as "Billy," the popular mixologist at Dan Jerrue's, took the boys by surprise by marrying without asking them anything about it. He and his bride, who was Miss Edith C. Parker, made a wedding tour to Catalina Island.

At San Jacinto, R. Busteed has converted his saloon into a drug store, so he can save $796 a year in license tax. He found that the only way to compete with the drug store.

Colton, with a $2000 a year license, will have a second saloon.

The Italian Vineyard Company, of which Secondo Guasti is the president, has purchased Mr. Guasti's entire wine making plant, machinery, cooperage and stock. Capital stock of the company is increased from $100,000 to $200,000. For vineyard purposes the company has purchased 200 additional acres at North Cucamonga and also acquired a two-thirds interest in the Demateis & Pelissier vineyard in the same district. Now the Italian company has 3000 acres in vineyard at Cucamonga.

Santa Ana has adopted a prohibition ordinance modeled after that of Long Beach. When a Fourth of July Com-

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FROM BOORD & SON, LONDON, ENGLAND

**"WHITE HORSE CELLAR" SCOTCH WHISKEY**
FROM MACKIE & CO., ISLAY, SCOTLAND

## LOS ANGELES NOTES.

mittee in Santa Ana set out to raise funds for holding a celebration its members seemed surprised because the saloon men would not contribute to an affair to be held after they are put out of business. As no one was willing to make up for the amount the liquor men usually give for patriotism, the celebration was abandoned.

Albert Rambaud fell foul of the police because he sold wines at his winery in this city Sunday. He contended as he sold only goods of his own manufacture the local ordinance on closing did not cover his case. On the advice of his attorney he pleaded guilty and paid his fine. It seems his stock includes goods manufactured by others.

W. E. Hutchinson has sold the "Hutch" Saloon, at Olive and Seventh streets, to C. Miller of Santa Ana.

Ex-Councilman Tom Savage says he is finding good business at his new place, on Los Angeles and Commercial streets. Tom is an oracle in politics and can swing the Eighth Ward.

Sherwood & Sherwood report good business, especially in the beach trade. Their goods go to all the sea shore resorts, even those that are supposed to be "dry."

Gore & Wilson had a grand opening of their new Pioneer Hall, Market street, June 20. Jo Moreno stays with the firm that succeeds Arthur Gore.

Electors of Santa Monica rejected prohibition of the liquor traffic by a decisive majority, June 8. The special election wherein the Long Beach ordinance was the test, failed of indorsement by a vote of 287 for and 544 against prohibition, a majority of 257 in favor of the saloon.

The Southern California Wine Company is having a big sale of the stocks formerly owned by A. Paradis and the California Mercantile Company. Hugo Goldschmidt says business is exceedingly good.

Gus Holmes, proprietor of the Angelus Hotel, says he will convert the entire basement of that fine hostelry into a restaurant, of which one principal specialty will be a merchants' lunch. This will be interesting news to many saloon men and restauranteurs south of Third street.

Baer & Lyttle are putting extensive improvements into their Glendale winery. They will have additional cellars, new continuous still and other modern equipment. W.

### Old Harper Whiskey.

ESTABLISHED away back in 1872, the house of Bernheim Bros. has long been recognized as a foremost leader not only among Kentucky houses, but of any in the entire country. Their position in the trade at the top is assured by years of honorable and liberal dealing, and their patrons are cemented to them not alone by business relations but by ties of friendship as well. The name of Bernheim Bros. is a synonym for staunchness and integrity wherever fine whiskies are used.

Their leading brand OLD HARPER occupies a similarly lofty pinnacle in the minds of the trade with the firm that puts it forth. Its reputation is not confined to the bounds of the United States but extends to all parts of the world, and it has carried off gold medals and highest diplomas of honor at all the recent world's expositions. Wherever it is placed in competition it easily comes out the winner.—*Midas.*

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# ALONG THE LINE

## The Mixed Drink Fad.

A "Barboy's" Plea for the Straight Old Stuff.

SOME men drink mixed beverages because they like them and know how to appreciate them, some because the straight goods pall upon their palate, and others because they see some one else taking the seductive concoctions. There is still another class. That is the man who hears the name of a new mixture and straightway goes to his favorite drinking place and orders it without having any remote idea of what he is putting into his stomach. Usually this kind of a man finds the beverage very novel and pleasing, and nine times out of ten, he will do the line and order this same drink with other mixed drinks wherever he goes. The chances are good that he will become so forgetful and imbued with the work of the mixologist that he will miss his car and conclude that a coupe is cheap anyhow.

In the morning he has a number of tastes in his mouth, none of which he can properly classify. His great aim at this time is to lose these tastes, but he does not know how. However, he possesses a friend, a certain young man downtown, skilled with the mixing glass and spoon, whom he calls by his Christian name, and he straightway goes to him for relief. The young man behind the bar has to hear the long, sad story of the gentleman's experiences on the previous night, before it can be determined what he shall imbibe at this particular critical moment.

The bright young man in the white coat knows just what to do, and tells him that he can fix him a drink that will at once make him feel like a new man. This he does, and then the gentleman feels it incumbent upon himself to take another for the "new man." Then it is the case of another long, hard day, and the result is that he begins to have doubts, and finally concludes that "fancy" drinks are not quite as good as they seem, and thinks it best to stick to the old whisky straight.

Gentlemen, the moral of this story is: It is not well to mix drinks unless you know what you want and what is proper to take, and I can assure you that by remembering this, you will always come out all right.

"DICK" PERRY.

San Francisco, June, 1903.

## Suburban Local Option.

THE Anti-saloon League is making a hot fight under the local option proposition to drive the retail liquor trade from Fitchburg, Elmhurst and vicinity, in Oakland. The new law adopted by the Supervisors last Fall, provides that it shall be optional with the voters of any district whether or not licenses shall be granted to conduct saloons there. Since then, the Anti-saloon League has obtained signatures to a protest of the majority of those who voted in the last general election in that district. Therefore, to obtain a license to sell liquor in that section, an applicant must now obtain the written consent of more voters than have signed the protest. From our point of view, under these conditions, the saloon men of that part of Alameda County may find it necessary to go out of business.

Eddie Baker, formerly of the Davy Crockett, this city, has gone to Santa Cruz to take charge of the Sea Beach Hotel. Eddie is the right kind of a man for the place, and knows the game from start to finish. We bespeak for him success.

'PHONE, MAIN-5718

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SAN FRANCISCO

## Chas. Meinecke & Co.'s Remodeled Quarters.

THE steady and continued expansion of their business has made it necessary for Chas. Meinecke & Co., the pioneer importers, to enlarge their facilities for doing business. They have been in their present location, 314 Sacramento street, for 35 years, during which time the firm has enjoyed a prosperous career. Recently the whole building was leased and remodeled. The lower floor is entirely devoted to counting house purposes, and divided between a fine, large, well-lighted main office, a private office for Mr. Kunz, the head of the house, another for Mr. Cordes, the chief accountant, and a well appointed sample room. This contains a fine sample case and a large sideboard for sampling goods. These pieces are in golden oak, while the table is in an original design in weathered oak with handsome chairs, etc. Mr. Kunz's private office can well be called "the red room," as it is finished throughout in a rich, warm, red tone. The main office as well as the other apartments are blessed with plenty of sun and light, and it can be truly said that the counting rooms are by far the finest, most commodious and well appointed of any importing house in the West. The upper floor is used for storage purposes, the stairway and elevator having been removed to the rear, giving the general office the full frontage of the building.

Messrs. Meinecke & Co. report business for the first six months of the year exceptionally good. While the business of 1902 was satisfactory, each month of 1903 thus far has shown marked increase over the business of 1902. The R. B. Hayden whiskey has enjoyed a great popularity, the records of the Government showing that there was twice as much R. B. Hayden Sour Mash whiskey withdrawn from bond in San Francisco the past year as any other brand of straight whiskies.

## Beer Drinking in Munich.

MUNICH'S reputation for beer drinking is in danger. The city is still far ahead of any other in the quantity consumed, but in 1901 it drank fifteen litres a head less than in 1900, only 341 litres a man—that is to say, less than a litre a day. This is ascribed in part to the falling off in the number of strangers who visit the Athens of the Izar.

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# Along The Line

## High License at Fresno.

FRESNO has gone to the high license class. On June 2nd, Board of Trustees passed an ordinance raising the license to $600 per annum. It is also proposed to limit the number of saloons in the city corporation to fifty. It goes without saying that such a license in a little city like Fresno is more than excessive. The success of the Anti-saloon League hustlers in securing the passage of such a drastic measure in a one time wide open town, shows that the saloon men are either very poorly organized or badly led in their fight to defeat the movement.

The downtown district has another new up-to-date cafe and grill. It is located at the southeast corner of California and Battery streets and is fitted up in an exceptionally tasty manner. Besides purveying everything that is good in the way of liquids, a first-class grill will be conducted, and with the wide acquaintance and popularity of the proprietors, Messrs. F. D. Mullin and D. V. Sullivan, and the excellent location, the enterprise should be a success. The place will be known as the "Del Paso."

## New York's New Thing in Saloons.

HERE'S something new for the New York Tenderloin—a saloon where every man pays for his own drink. Under the white flag of reform, the Acorn no-treating tavern, will throw opon its doors to the thirsty within the next three weeks somewhere between Thirty-fourth street and Forty-second street, on Broadway. Backing the enterprise are R. Fulton Cutting, E. R. Gould, Herbert Parsons, the fusion leader in the Board of Aldermen, and a number of other well known men who share Bishop Potter's idea of making the saloon less obnoxious than it is to-day. Bishop Potter and Dr. Rainsford will be asked to indorse the enterprise and be present when it is opened.

Joseph H. Johnson Jr., head of the Order of Acorns, the political organization which supported Mayor Low in the last campaign, announced that the capital for the enterprise had been subscribed. He said he had practically decided upon the location of the place.

The objects of the new no-treating tavern are thus set forth in the prospectus:

1. To eliminate private profit from liquor selling.
2. To divorce the liquor traffic from politics and to attack blackmail.
3. To decrease the per capita consumption of liquors.
4. To disassociate immorality from the drinking habit.

Managers of the new tavern are all to be teetotalers. Drinks will be sold for ten cents.

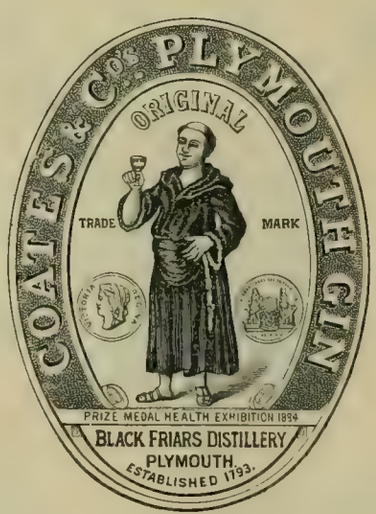

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123 CALIFORNIA ST. TELEPHONE MAIN 775 SAN FRANCISCO

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

TWOMEY & MIHOLOVICH
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

**Hotel Montrio**
Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing* *Fine Cuisine*
*Deer Hunting* *Bathing, Boating*

CHAS. F. CARR, Proprietor

GUS MASSEY HENRY DUNLAP
OPEN ALL NIGHT
MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 SAN FRANCISCO, CAL.




*Drink* VERONICA WATER

The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass

*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# Along The Line

Gus Massey of Massey's, Powell and O'Farrell streets, has the long expected safe deposit safe in operation. It was built to order on a special design, being a combination safe and having safe deposit boxes for the use of customers. It proves to be a very handy thing for men about town, and particularly for those from the country, and it is very nice if one has an unusual amount of money or valuables about him to be able to place them where their custody is absolutely safe. It goes without saying that Mr. Massey's enterprise is appreciated by his patrons. The safe is a beauty, and one of the finest of its kind in the city.

---

Frank Doran has got his annual fishing fever, and will go to Catalina Island the middle of July, to be gone for two weeks. There is the greatest fishing on earth, and as he is one of the cleverest rod-wielders in the State, he certainly will enjoy great sport.

## A Caroni Cooler.

THE latest drink from the East is concocted as follows: Take two old-fashioned cocktail glasses. In one put two dashes of absinthe, twist and efface in shaved ice. In another glass, half a lump of sugar, two dashes Caroni Bitters, one dash Fleur d'Orange, a cube of ice and a jigger of bourbon, crowned with a twist of lemon peel and a few drops of sour. Spoon lovingly and well, strain off into first glass and then drink it. 'Tis the best that ever happened.

---

Handsome J. Doyle of the Davy Crockett is reported to be hunting big game at King's ranch, near Cazadero. He writes to his friends at the Davy Crockett that he is well fixed for exterminating the fierce, wild animals that range that country, having an arsenal which consists of six Winchesters, four shotguns, 10 revolvers, a few clasp knives and two thousand rounds of ammunition. A few days ago he telegraphed that he had killed two white elephants in one afternoon, but it was discovered later that the game was two white cows belonging on the adjoining ranch. Mr. Doyle paid the bill.

LASH'S BITTERS
TONIC LAXATIVE

The E. G. Lyons & Raas Co.
549-551 Mission Street
San Francisco, Cal.
(ESTABLISHED 1852)
DISTILLERS OF . . . HIGH GRADE CORDIALS
-ESTABLISHED 1852-
PURE FRUIT BRANDIES
PURE FRUIT SYRUPS
Pine Apple in Maraschino Cherries in Maraschino
OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

Superior to the Imported—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

SHUFFLE BOARD




TOP TABLE GAME

TOP-IN RESORT—For Architects, Builders and Business Men Generally

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST.

SAN FRANCISCO, CAL










AGENTS AND DISTRIBUTERS FOR

**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Representative Liquor Trade Salesmen.

"FRED" STAUDE.

CONTINUING our sketches of progressive young business men in the liquor trade, it would be a marked oversight to omit the name of "Fred" Staude, of Wichman, Lutgen & Company, for Mr. Staude is one of the best-known and most deservedly popular men connected with the liquor trade of San Francisco, which means the whole State.

Fred is one of the younger generation, 35 years of age, and as magnificent a specimen of physical manhood as can be found in all San Francisco, standing six feet two inches in his stockings, straight as an arrow and faultlessly built from the ground up. When it is stated that he began as a boy with the firm of which he is now a member, about twenty years ago, it will be understood that there must be sterling merit in his composition, or he would not have worked his way from a struggling youth to a place of responsibility and deserved recognition.

When he began his apprenticeship, it was as an assistant bookkeeper, and after learning that branch thoroughly and becoming familiar with the wider field of the firm's affairs, he was promoted from time to time, until he became a partner.

Mr. Staude further identified himself with the firm by taking unto himself a wife, the daughter of Mr. Lutgen. One whose close association with a business allows him to make so bold as to become a member of the family of one of the seniors of the firm certainly has the elements of social as well as of business preferment—and in the case of Mr. Staude, it is no wonder, for he has always been popular as a citizen, and as a member of the firm, also a leading spirit of that crack military company, "The German Fusileers."

Fred is the man who made the "O. K. Gilt Edge" whisky famous on this coast. "There's not a headache in a carload of it." Those who know Mr. Staude will readily join us in wishing him long life and prosperity.

We present herewith an excellent likeness of the gentleman.



"FRED." STAUDE.

## Eagles' New Home.

SAN FRANCISCO Aerie No. 5 of the Fraternal Order of Eagles, have moved into their new home at 729 Market street. The ceremonies took place on the 7th inst. Representatives of the order were present from all sections of the State. The programme was in charge of Harry I. Mulcreavy, President of the local organization. The dedicatory oration was delivered by John J. Kennedy, and the dedicatory poem was read by Fred Webster.

THE POST-STREET TURKISH BATHS
AND HAMMAM
CLEAN AND GOOD
Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD
ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

CHARLES KAUFMANN
LAWRENCE CAMPBELL

## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .

## HARPER WHISKY

"On Every Tongue"

Scientifically distilled. Naturally aged. Best and Safest for all uses.

*SOLD BY ALL LEADING DEALERS*

*BERNHEIM BROS., Distillers*
*LOUISVILLE, KY.*

# Along The Line

Jerome Bassity, who was injured by a fractious horse in November last, is around again, but is compelled to use crutches. However, the young man is as cheerful as ever, and says his "gimpy" leg will be as good as new after a while. Mr. Bassity intends to make some very extensive improvements in his place at 1100 Market street. He will take in the adjoining store to the West and remodel the building, so that the cigar store on the gore will have a 25-foot counter on the Market-street side, making it the largest frontage of the kind in San Francisco. The saloon will be greatly enlarged by taking in the adjacent storeroom and will have a 29-foot bar. One of the features will be safe deposit boxes for the use of patrons, on the main floor. The downstairs will be converted into a first-class grill room, making short orders a specialty. Among the star dishes will be terrapin stew, welsh rarebit and fine steaks. The staircase will be of marble and the Market-street side of the building finished in handsome tiling. The cost of the improvements is estimated at $12,000.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors

James Raggi, No. 626 Montgomery street, one of our most popular saloon men, says business with him is entirely satisfactory. His growing trade called for increased accommodation for his patrons; therefore in making needed alterations and improvements, he added ten feet to the length of his bar, which now gives him a twenty-two-foot counter. This, with other conveniences, makes Raggi's one of the best-equipped resorts in San Francisco. A reason for his success may be found in the fact that he serves only the highest grades of wines and liquors. If you want a "tipple" of very old whiskey or brandy, you can find it at "Jim's"; say straight "Belmont Bourbon," 1896 (seven years old), or Sazerac Brandy of 1868—what better can you get in all San Francisco. Raggi's laboratory is becoming famous for a high class of Italian wines and liqueurs, which just now are being drunk to some extent by connoisseurs of good things in this line. Among them may be found: Vino Chinato, Milange Biffi Milano and Elizer Camomilla; also Acquavita di Geneva. When in his vicinity, give him a call. You will be sure of courteous treatment and exemplary service.

---

"The Lacey," on Market street, opposite the Palace Hotel, was one of the handsomely decorated saloons of the City during Presidential week. The garnishments were in exceptionally good taste, "Old Glory" being the main feature. The effect was magnificent. The "Lacey," which by many was regarded as a questionable experiment upon its opening, appears to be a pronounced success. It is enjoying an excellent and growing trade.

**THE BUFFALO HOTEL**

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.



FIRST-CLASS BAR

Famous Chowder and Lunches

Located Over the Water
Fine Marine View
Fishing and Boating

We have the Largest Assortment of

**Summer Vests and Imported Shirtings**

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

**Prices are Moderate.** **Goods the Best.**

TELEPHONE MAIN 5600

**Hansen & Elrick Co.**

**209 Montgomery Street**

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods
Our Specialty

Most Historical Saloon in San Francisco

Telephone Front 66

N. E. Cor. Clay and Kearny Sts., S. F.
Near Hall of Justice

Old California Exchange



Phone South 481 — Vineyards, Napa County

RED SEAL WHISKEY

Sutter Home Wines and Brandies

SUTTER HOME Wine and Distilling Company

1295 FOLSOM ST. San Francisco, Cal.

TELEPHONE MAIN 5325

Thos. J. Walsh & Co.

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

CHARLES SLITER, Formerly of Portland, Or. — GEORGE BIRDSALL

The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

PHONE BUSH 739

In the Wood

624 MARKET STREET

PHONE BUSH 40

JOHN J. KREISS
FORMERLY WITH JAMES GIBB

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST. COR. MERCHANT — SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

American Plan

Good Goods and Good Service

MARKET, FELL and POLK STREETS San Francisco — Phone South 833 — FREDERICK L. SKAGGS Proprietor

# ALONG THE LINE

The pleasantest trans-bay trip from this city is to the Marin shore, the most picturesque section of the bay shore region. From Sausalito there are many delightful walks, there are opportunities for boating and yachting and the roads are all that can be desired for driving, "biking," or spinning the "choo-choo" wagons. People who get hungry or thirsty while in that pretty bay-side resort, can find ample and satisfactory accommodation at the Arbordale, adjoining the ferry depot grounds. Here the guest can dine within doors or al fresco, and be well served with good food, excellently cooked, while the bar affords everything that can be desired. Messrs. Kistenmacher Bros. enjoy a fine patronage by reason of their success as caterers.

---

Mein Host Carr, of Hotel Montrio, Russian River Station, is sending out a very handsome and instructive folder, setting forth the charms of the country surrounding his delightful place, as well as the attractions and advantages of Montrio itself. It is one of the ideal spots for rest or outdoor action, for swimming, boating or loafing. Montrio, in addition to its many other charms, is the Mecca of the nimrod who seeks the combat with the splendid fighting black and striped bass. The best fishing grounds on the river are adjacent to the hotel.

---

J. W. Kennedy, the partner of Denny O'Sullivan in the ownership of large interests in the Revelation and other mining claims in the Tonopah district, went to the famous mining camp on June 22nd, accompanied by Denny O'Sullivan Jr. The property has been incorporated, the directors being nearly all millionaires. Instead of waiting to sell stock to proceed with the developing work, the directors advanced the money, and Mr. Kennedy will now begin the work of active sinking and drifting to show up the riches of the Revelation. The many friends of Mr. O'Sullivan will be glad to know of his good fortune in this connection.

## Bartenders' League Elect Officers.

AT a meeting on the 22d ult. of the Bartenders' International League, Local No. 41, the following were elected: President, Wm. Kugler; First Vice-President, Carl F. Meyers; Second Vice-President, J. J. Zander; Financial Secretary, John Ringen; Recording Secretary, T. J. Sullivan; Business Agent, Al Condratte; Treasurer, Simon Carlson; Trustees, C. Friedman, E. F. Gill and J. Nealing; Executive Board, V. P. Siebert, C. Robinson, D. Oeltjen, J. T. McKeon, J. Chanhin; Inspector, Al Johnson; Guard, William Dean.

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THE United Brewery Workmen of San Francisco held their annual picnic at Schuetzen Park on June 15th, and had a delightful time. A programme of bowling, racing and target contests for prizes, besides constant dancing in the pavilion, offered a diversity of entertainment, and the crowd which sought the home-bound cars as dusk approached was thoroughly contented. The Committee of Arrangements included the following: Philip Braun, George Hook, R. Speck, C. Diehl, A. Pfaendler, A. M. Tiedemann, Henry Wedekind, Dennis Murphy, John Harding, A. H. Hohmann, J. Gefken, F. Gasto, A. F. Weissenberger, M. W. Silk, A. Kraiger, A. Merkh, August Adams, Joe Graef, E. Knox, Richard Best and Herman Kuerzi.

---

Use Caroni Bitters for a good flavor in your cocktail. There is not a better bitters in the world and few as good. It is much more delightful than any other make of Angostura. The Pacific Coast Agents are the E. A. Kolb Co., 419 Montgomery street.

---

When ordering your "Gin Fizz" in the morning, after sitting up all night with a "sick friend," be sure the barkeeper gives you "Plymouth." A Fizz made after the following formula will brace you up and make you feel good all day: Use a large mixing glass three-quarters full of fine ice; two bar spoons of sugar; juice of half a lemon; one and a half jiggers "Coates Plymouth Gin"; white of one egg. Shake well and strain into Fizz glass. Fill with seltzer. Add one slice pineapple.



STATHAM PIANOS

CHEAP BUT GOOD

No Agents ✦ No Canvassers ✦ No Humbug

No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established 33 Years

106 McALLISTER STREET

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
NEIL LINDSAY



DEALERS IN
Fine Wines and Liquors
Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



## ROME HARRIS

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS, Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS

514 MONTGOMERY STREET
San Francisco

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

## Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,
550 Clay Street, near Montgomery
San Francisco.

# BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
CULMBACHER
PORTER

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# ALONG THE LINE

## Point Richmond Eagles.

THE Eagles are now well organized at Point Richmond, being known as Point Richmond No. 354. The first election of the Aerie resulted in the election of the following: P. W. P., James B. Duffy; W. P., A. C. Lang; W. V. R., J. Q. Black; W. Chap., J. L. Kennon; W. Sec., B. J. Baker; W. Treas., T. S. Downar; W. Cond., Chas. Valencia; W. I. G., Oscar Sundberg; W. O. G., Gus Johnson; Trustees, C. E. Geer, J. E. Boquet and Gust. Vogt; W. Phy., C. L. Abbott.

---

"Coates Plymouth Gin" is the finest in the market. We notice the arrival of another invoice of 500 cases during the current month. This "Gin" is sold only in glass, never in bulk, by the Agents, Chapman & Wilberforce, 123 California street, this city.

Dr. C. Bouvier's "Buchu Gin" is meeting with a very flattering reception in this market. This combination of gin and buchu makes one of the best and simplest diuretics, as well as an excellent remedy for kidney and bladder troubles. The Grunauer Commission Company, 116 California street, this city, the Pacific Coast Agents, have not only advertised Buchu Gin extensively, but have it very well introduced in nearly all first-class houses in the city and vicinity. The house is now energetically engaged in placing the goods throughout the country and is meeting with very gratifying success. The advertisement can be found on the margin of the front cover of this page.

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Tom McLachlan, popular host of the White Horse Wine House, at 114 Sutter street, is about to make a very important move. He has leased the premises around the corner from his place, on Trinity street, for a ten years' term, and will remove to his new quarters shortly. The White Horse, which adjoins the sky-scraper Bullock & Jones building, has twice the floor space of the present place, and when fitted up will be one of the real novel show places of the city. In the next issue of the REVIEW we will be enabled to give a complete description of the new resort.


OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

BAR
STORE
OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

S. E. CORNER
5th and Bryant
Streets

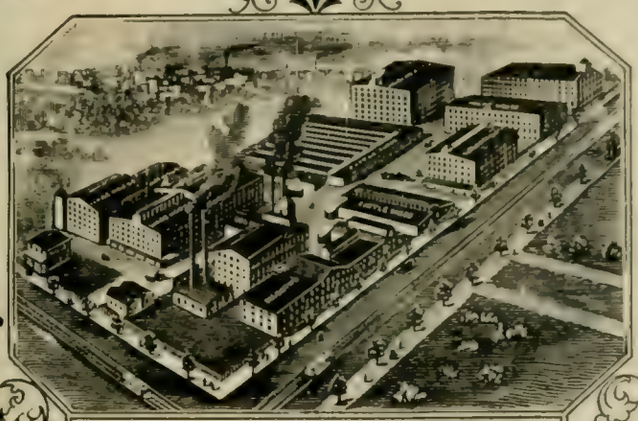
SAN FRANCISCO, CAL.

Telephone South 326

INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

STORAGE CAPACITY: 8,000,000 GALS.

DISTILLERIES Nº5 & 297. 5TH DISTRICT of KY

OFFICES:

NEW YORK, Gerken Bldg. cor Chambers & West Broadway LOUISVILLE 28th St & Broadway.,
CHICAGO, 174 RANDOLPH ST. MAIN OFFICE.
to which all Business communications should be addressed

SUNNY BROOK DISTILLERY CO.

LOUISVILLE, KY.

---

# SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

OWNERS OF

MT. DIABLO WINE CO., Clayton, Cal.
ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
JANOWITZ VINEYARD CO., Reedley, Fresno Co., Cal.
RIVERSIDE VINEYARD CO., Reedley, Fresno Co., Cal.
OROSI VINEYARD CO., Orosi, Tulare Co., Cal.

CONTROLLERS

HOME COMFORT OLD BOURBON WHISKEY
CUSTER'S RESERVE BOURBON WHISKEY
GOLDEN PHEASANT CLUB OLD WHISKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

# ALONG THE LINE

Siebe Bros. & Plagemann are one of the oldest and best-known wholesale liquor firms in San Francisco, having been identified with the trade for over a quarter of a century. Originally establishing as Siebe Bros., on Sansome street, opposite what is now the Appraiser's Building, the firm at once took its place among the foremost establishments in their line in San Francisco, and before many years they had to take larger quarters. The result was finally the present firm, which needs no introduction to the Coast. John D. Siebe has been long known and trusted by the public of San Francisco, having been honored by election to the important office of Assessor and re-elected with a pleasing indorsement in the form of a high vote. Fred C. Siebe is prominent in business and fraternal circles, and is well acquainted in the capitals of Europe, whither he frequently goes for recreation. Mr. Plagemann was formerly prominent in the tobacco business, but that was some years ago. He has long been identified with the firm that bears his name in part. The house of Siebe Bros. & Plagemann has always been noted for carrying the very best grade of goods, viz.: "Rosedale" bourbon and other fine brands of whisky; also "Vina brandy," the late Governor Stanford's pride, the best production of the vineyard of that good man who founded a great university. The buyer who patronizes this firm is sure of fair treatment and the best goods in the market.

---

"Sunflower Pennsylvania Rye" is a whisky sold by Spruance, Stanley & Co. It is strictly pure and highly recommended as a family whisky for its health-giving and strengthening properties. This old, reliable house is always in the market with something good, and there is no exception to be made to this statement in the present instance. This firm is also proprietors of "African Stomach Bitters," said to be unsurpassed as a regulator for torpid liver and the various forms of kidney troubles. Another of their specialties is "Miller's Milwaukee Beer," for which they are Coast Agents. They report a steadily increasing demand. In the manufacture of "Miller's Milwaukee Beer," the barley is right, the hops are right and the water strictly pure. Add to this many years' experience in the art of brewing, and you have a basis for producing a perfect beer. Intending buyers of anything in the wet goods line will serve their own interests, before placing orders elsewhere, to interview Spruance, Stanley & Co., 410 Front street.

---

"Mayflower Beer" is getting a "cinch grip" on this market. It is made from the choicest of selected barley and malt, by expert brewers, and recognized to be as fine, perfect, healthy a lager beer as human skill and experience can produce. See P. J. Weniger & Co., 101-103-105 Powell street, this city.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE
## Davy Crockett
Marks and Adler
PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... ..... Everything Up-to-date

...842 Market Street...



I. L. Marks

---

Phone Clay 351 Next New Examiner Bldg.

## The Press

FINE WINES AND LIQUORS

Steam Beer and Lager on Draught

E. L. WAGNER, PROP.

15 Third Street San Francisco, Cal.

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*Merchants' Lunch* OPEN ALL NIGHT

## Mint Exchange

*J. H. PEIN*
*Proprietor*

*S. E. Corner*
*Fifth and Market Sts.*
*San Francisco, Cal.*

---

House Founded 1853

## Bank Exchange

South-East Cor. Montgomery and Washington Sts.

IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

DUNCAN NICOL

---

## Arraks Swedish Punsch

Gold Medal, London, 1884
Antwerp, 1885

C. A. LINDGREN & CO.
Stockholm

SIMON LEVY & CO., Agents for the Pacific Coast
SAN FRANCISCO, CALIFORNIA

---

All Leading Brands of Case Goods 10 Cents Straight.

PHONE, 5855

GOLD DUST WHISKEY A SPECIALTY

## FRED. E. BRETT

MERCANTILE LUNCH
From 11 a. m. to 2 p. m.

310 Montgomery St. San Francisco

---

*TELEPHONE MAIN 5325*

## Thos. J. Walsh & Co.

733 MARKET ST.
SAN FRANCISCO
CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

## Thomas W. Collins.

WE reproduce this week a photo of Mr. Thomas W. Collins, the popular representative of the Pabst Brewing Company of Milwaukee and Mott's Cider of New York. Mr. Collins is also Chairman of the Committee of Hotels and Accommodations of the Thirty-seventh Annual Encampment of the G. A. R., and as such we present him to our readers. He is wideawake to his duties as such, and he informed our representative recently that the Encampment has all the promises of being a grand success. Applications have been received from all parts of the country inquiring for accommodations. Thus far, fully 25,000 persons have been assigned hotel and rooming accommodations.

The Thirty-seventh Encampment promises to be one of the greatest and most elaborate conventions ever held in this




THOMAS W. COLLINS.
Successful agent of Pabst Brewing Co., and Chairman of the Committee on Hotels and Accommodations, of the coming National G. A. R. Encampment at San Francisco.

State. The Committee on Decoration and Illumination, at a recent meeting of the Executive Committee, presented plans for the electric display of the most extensive and striking character. The Grand Court of Honor and the display from the ferry out Market street will surpass anything heretofore seen in California.

All considered, the Thirty-seventh Annual Encampment will be a grand success and the whole State will derive vast benefit from this convention. Not only will the veterans visit the Golden State, but their friends and their friends' friends, sons and daughters, prominent citizens, soldiers and statesmen, will be our guests. Excursions will be arranged, and one week, from August 17th to August 24th, will be a week of festival that the city and State has never known before.

## He Was the Right Kind.

THE will of a once prominent citizen of Louisville, Captain Norton, dying in California, probated and contains the following provision—referred to in the specials as "novel," and novel it is, indeed:

"While my body is undergoing the process of cremation I wish my executors to engage, at the cost of two hundred ($200) dollars, the Bellstedt Concert Band, of forty musicians, of Cincinnati, to render a fine concert programme, composed of favorite musical selections; copy of said concert programme will be found in the same envelope which contains this, my last will. It will be noticed in said concert programme there are two intermissions, of fifteen minutes' duration each, and during said intermissions I wish my friends, who will be the witnesses of the incineration of my body, to invite the musicians to join with them in drinking my *bon voyage* in Montebello Brut Champagne, several cases of which will be sent to the crematory from the Pullman car."

## Large Shipment of Spirits

The Union Distilling Company of Agnews, Santa Clara County, shipped per S. S. "Korea," hence June 20th, to Kobe, Japan, 75 bbls. spirits—70,870 proof gallons.

LASH'S BITTERS
TONIC LAXATIVE

MOTT'S

CELEBRATED NEW YORK CIDER




A Pure Apple Cider

IN QUARTS AND PINTS

THOS. W. COLLINS & CO.
AGENTS
105 California St., San Francisco

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

E. A. KOLB CO., INC. 417-419 Montgomery St.
California Agents San Francisco

## Whiskey With Meals.

IN a recent issue of the New York *Sun* published the following interesting editorial:

Father Doyle of the Paulist Fathers made some interesting statements in an address to the Veronica League the other night. His remarks were in regard to the growth in this city of the habit of drinking whisky. He said that if one went into any cafe he would see men and women at every table drinking whisky. "Attend a public banquet; there is a glass of whisky at every plate."

As to the presence of the whisky glass at the banquet table we are inclined to agree with the good Father. Whisky and water or whisky and soda are coming more and more into favor at the dinner table, not only at public banquets, but at home; and we do not hestitate to declare that the change is for the better. The older custom of drinking at elaborate banquets a long programme of wines, including sherry, claret, champagne and burgundy, a custom which has by no means died out, is a very bad one. Any physician can testify that continued indulgence in the vaudeville method of imbibing is likely to result in gout or rheumatic afflictions.

When the era of the aching joints dawns upon a man the doctor will tell him to stop drinking all liquors except whisky. Of all spirituous drinks that seems to be the least harmful. The man who takes a little of it, judiciously diluted, for his dinner every day will be a better man at fifty than he who punishes his bottle of burgundy and his pint of champagne; and he will not have any particular craving for the "pony" of brandy or the seductive and destructive liqueur after dinner.

Of course the new style makes old-time *bon vivants* shake their heads at the degeneracy of modern days, and it shocks estimable people who hold the word "whisky" to be synonymous with perdition. But many of those who care little for the sacredness of customs, which, as Hector Berlioz once noted, are especially sacred when they are bad, are putting the whisky glass beside their dinner plates and sending the old-fashioned varied assortment of wine glasses to the quiet retirement of the sideboard, where they will do no harm.

## Liquor and Longevity.

*THE DAILY TELEGRAPH* of London lately published the following statistics, which show the ages attained by those who refrain completely from the use of alcohol, those who indulge in it moderately and those who abuse it:

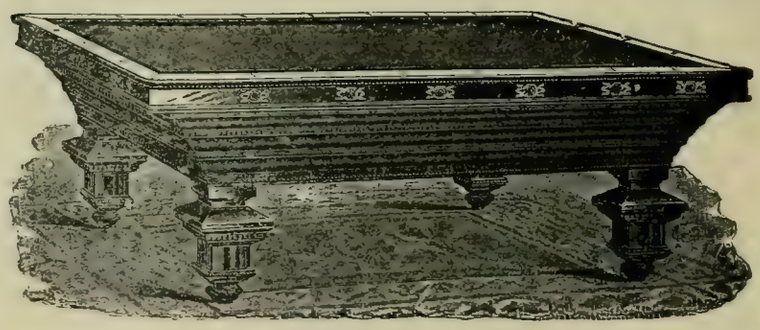
1. Total abstainers, 51 years 22 days.
2. Habitually temperate drinkers, 63 years 13 days.
3. Careless drinkers, 59 years 67 days.
4. Free drinkers, 57 years 59 days.
5. Decidedly intemperate drinkers, 53 years 3 days.

These figures demonstrate very clearly that alcohol is beneficial to the system, and if taken in moderation "is the best of all ways to lengthen your days."


THE Brunswick-Balke-Collender Company

652, 654, 656 MISSION STREET, CORNER ANNIE PHONE MAIN 1436

Billiard Tables
Pool Tables
Billiard Materials
Bar Fixtures
Refrigerators
Special Designs



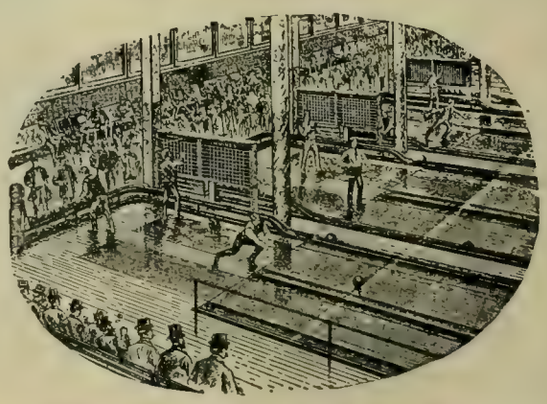
Low Prices will be a Surprise to You.
Sold for Cash or Installments

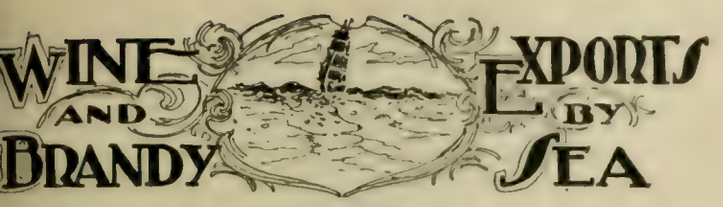
Bowling Alleys and Bowling Supplies



Bar Fixtures

of any size or kind shipped on twenty-four hours' notice.






## WINE.

EXPORTS OF WINES, LIQUORS, ETC., FROM APR. 25, 1903, TO MAY 25, 1903.

TO NEW YORK.

| VESSEL. | DESTINATION. | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| Aryan | New York | California Wine Association | | 102,000 |
| " | " | Italian-Swiss Colony | | 102,000 |
| " | " | Lachman & Jacobi | | 102,000 |
| " | " | Chas Stern & Son | | 17,850 |
| Sydney | " | Lachman & Jacobi | | 2,560 |
| " | " | California Wine Association | | 46,250 |
| " | " | Gundlach-Bundschu Co | | 7,500 |
| " | " | Italian-Swiss Colony | | 19,230 |
| " | " | C Schilling & Co | | 18,866 |
| " | " | French-Amer Wine Co | | 4,110 |
| " | " | Jos Fetz | | 28 |
| Newport | " | Lachman & Jacobi | | 15,013 |
| " | " | Overland F T Co | | 250 |
| " | " | Geo. West & Son | | 5,000 |
| " | " | California Wine Association | | 16,250 |
| " | " | Gundlach-Bundschu Co | | 2,500 |
| City of Para | " | Italian-Swiss Colony | | 13,000 |
| " | " | A J Dehay | | 100 |
| " | " | French Amer Wine Co | | 3,152 |
| " | " | Lachman & Jacobi | | 14,034 |
| " | " | California Wine Association | | 18,750 |
| San Jose | " | " | | 12,500 |
| " | " | Gundlach-Bundschu Co | | 10,000 |
| " | " | Lachman & Jacobi | | 12,880 |
| " | " | C Schilling & Co | | 23,904 |
| Cy of P'n'ma | " | Berringer Bros | | 52 |
| " | " | California Wine Association | | 15,000 |
| " | " | Gundlach Bundschu Co | | 11,250 |
| " | " | Lachman & Jacobi | | 5,727 |
| " | " | L Lerdo | | 308 |
| Total | | | | 602,044 |
| Value | | | | $207,561 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Siberia | Shanghai | California Wine Association | | 510 |
| " | " | Maldonado & Co | 1 | |
| Amer Maru | Hong Kong | Italian Swiss Colony | | 178 |
| Korea | Port Arthur | Maldonado & Co | 1 | |
| " | Taingtan | Gundlach-Bundschu Co | | 600 |
| " | " | E G Lyons Co | | 400 |
| " | " | Lachman & Jacobi | | 1,082 |
| " | " | Italian Swiss Colony | | 110 |
| " | Shanghai | Getz Bros & Co | 30 | |
| " | " | California Wine Association | | 500 |
| Total | | | 32 | 3,380 |
| Value | | | | $1,536 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Para | San Blas | C Schilling & Co | | 64 |
| " | " | Maldonado & Co | | 400 |
| " | Manzanillo | " | | 156 |
| " | " | Thannhauser & Co | | 108 |
| Curacao | La Paz | Wm Cluff & Co | | 40 |
| " | " | Napa and Sonoma Wine Co | | 82 |
| " | " | Thannhauser & Co | | 227 |
| " | Altata | " | | 120 |
| " | " | E G Lyons & Raas Co | 10 | 57 |
| " | " | C M Mann Co | | 103 |
| " | " | California Wine Association | | 960 |
| " | " | Maldonado & Co | | 214 |
| " | Mazatlan | " | | 158 |
| " | " | Gundlach-Bundschu Co | | 160 |
| " | " | L F Lastreto | | 246 |
| " | Guaymas | Thannhauser & Co | | 200 |
| " | " | E G Lyons & Raas Co | | 354 |
| " | " | Schlesinger & Bender Co | | 208 |
| " | " | C Schilling & Co | | 104 |
| " | " | Wm Wolff & Co | 13 | |
| " | " | B Frapolli | | 100 |
| " | " | W Loaiza & Co | | 1,460 |
| " | " | Maldonado & Co | 1 | 801 |
| " | Ensenada | Italian-Swiss Colony | | 104 |
| " | " | B Frapolli | | 20 |
| " | " | Cal Wine and Brandy Co | | 123 |
| Gen Banning | Mazatlan | W Loaiza & Co | | 200 |
| Cy of Pan'ma | Manzanillo | Samuels Bros Co | 5 | |
| " | " | Maldonado & Co | 5 | 100 |
| Total | | | 34 | 6,869 |
| Value | | | | $8,019 |


**Compiled from the Custom House Reports**

## Imports of Champagne into the United States

**From January 1st to April 1st**

| | 1902 CASES | 1903 CASES |
|---|---|---|
| **MOËT & CHANDON** | 43,171 | 60,978 |
| G. H. Mumm & Co. | 49,249 | 54,900 |
| Ruinart, pere & fils, | 6,051 | 8,526 |
| Pommery & Greno | 11,301 | 6,310 |
| Vve Clicquot | 4,455 | 6,060 |
| Louis Roederer | 4,637 | 4,116 |
| Piper Heidsieck | 5,276 | 3,209 |
| Pol Roger | 1,863 | 3,057 |
| Dry Monopole | 2,500 | 2,648 |
| Various | 11,118 | 15,884 |
| Grand Total | 139,621 | 165,688 |

# MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, San Francisco, Cal.

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Numantia | Callao | California Wine Association | 50 | |
| Sesostris | " | Italian-Swiss Colony | | 513 |
| Total | | | 50 | 513 |
| Value | | | | $301 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Papeete | J Pinet & Co | | 155 |
| " | " | French Amer Wine Co | | 157 |
| " | " | Gundlach-Bundschu Co | | 317 |
| " | " | California Wine Association | | 104 |
| Total | | | | 733 |
| Value | | | | $315 |

MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Ld Templet'n | Cape Town | J D Spreckels Bros Co | | 51 |
| Ventura | Gisbourne, N Z | Goldberg, Bowen & Co | 2 | |
| " | Apia | Leo Metzger | | 40 |
| Winchester | " | Jos Fetz | | 10 |
| Amer Maru | Singapore | California Wine Association | | 300 |
| Queen | Alaska | Ciocca & Lombardi | | 261 |
| Puebla | " | " | | 52 |
| Total | | | 2 | 714 |
| Value | | | | $279 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Siberia | Hiogo | California Wine Association | | 253 |
| Amer Maru | " | Gundlach-Bundschu Co | | 500 |
| " | Yokohama | " | 3 | |
| " | " | California Wine Association | | 3,527 |
| " | " | Goldberg, Bowen & Co | | 27 |
| Korea | Kobe | Italian-Swiss Colony | 1 | |
| Total | | | 4 | 4,307 |
| Value | | | | $1,340 |

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Valencia | Vancouver | Wetmore, Bowen & Co | 15 | |
| " | Victoria | Lachman & Jacobi | | 516 |
| Queen | " | " | | 710 |
| " | Vancouver | The Emporium | | 28 |
| " | " | B Frapolli | | 21 |
| Valencia | " | B Arnhold & Co | | 27 |
| Puebla | " | California Wine Association | 2 | 80 |
| " | " | Italian-Swiss Colony | | 158 |
| " | " | Wetmore, Bowen Co | 2 | |
| " | Victoria | Lenormand Bros | | 10 |
| Queen | Vancouver | Wetmore, Bowen Co | 10 | |
| Puebla | " | A Repsold & Co | 20 | |
| " | " | Napa & Sonoma Wine Co | | 108 |
| " | Victoria | " | | 104 |
| " | " | California Wine Association | | 360 |
| " | Wellington | Farnsworth & Ruggles | | 50 |
| Total | | | 49 | 2,172 |
| Value | | | | $1,010 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Alameda | Honolulu | | 45 | 1,677 |
| Defender | Honoipu | | | 25 |
| Ventura | Honolulu | | 16 | 600 |
| Nevadan | " | | 5 | 1,661 |
| Albert | " | | | 4,461 |
| Amy Turner | " | | 1 | 1,717 |
| Nebraskan | " | | 10 | 700 |
| Enterprise | Hilo | | | 6,217 |
| Coronado | Honolulu | | | 8,450 |
| W H Marsten | " | | | 6,400 |
| W B Flint | Makaweli | | | 2,535 |
| Alameda | Honolulu | | 193 | 2,122 |
| W H Dimond | " | | | 1,532 |
| Fall of Clyde | Hilo | | | 5,077 |
| Korea | Honolulu | | | 10 |
| Total | | | 270 | 44,214 |
| Value | | | | $17,701 |

LASH'S BITTERS
TONIC LAXATIVE

SHERWOOD & SHERWOOD

Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

212-214 MARKET ST., SAN FRANCISCO, CAL.
Telephone Main 447

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PACIFIC COAST AGENTS FOR

SCHLITZ MILWAUKEE BEER
Renowned for Purity and Flavor

"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
E. & J BURKE'S***Irish and Garnkirk Scotch
DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
TRINIDAD BITTERS.
FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Sidney | Acajutla | Bertin & Leperi | | 102 |
| " | San J de Guate'la | Urioste & Co | 1 | |
| " | San Juan del Sur | C Schilling & Co | | 50 |
| " | Panama | " | 20 | |
| Newport | Acajutla | California Wine Association | 50 | 120 |
| " | " | Gundlach-Bundschu Co | | 260 |
| " | " | C Schilling & Co | 10 | 1,112 |
| " | Amapala | L F Lastreto | 2 | 142 |
| " | Champerico | " | | 300 |
| " | " | California Wine Association | | 520 |
| " | La Union | Gundlach-Bundschu Co | | 100 |
| " | " | Hellman Bros & Co | | 104 |
| City of Para | Champerico | California Wine Association | | 500 |
| Numantia | Acajutla | " | | 300 |
| San Jose | " | E G Lyons & Raas Co | | 417 |
| " | Punta Arenas | Waldonado & Co | | 50 |
| " | La Libertad | C Schilling & Co | | 312 |
| " | La Union | " | | 90 |
| " | San J de Guate'la | " | | 1,016 |
| " | " | Italian-Swiss Colony | | 67 |
| " | La Union | L F Lastreto | | 123 |
| " | Panama | F Cavagnaro | | 55 |
| " | " | C Schilling & Co | | 610 |
| " | Buenaventura | Otis, McAllister & Co | | 100 |
| Cy.of Pan'ma | Acajutla | C Schilling & Co | | 80 |
| " | " | Gundlach-Bundschu Co | | 256 |
| Total | | | 83 | 6,786 |
| Value | | | | $3,854 |

Some women are so sensitive and sympathetic that they would marry any man rather than hurt his feelings by refusing.

**Avoid Colds**

By drinking Kentucky Favorite Whiskey.

Spruance, Stanley & Co., San Francisco, Proprietors.

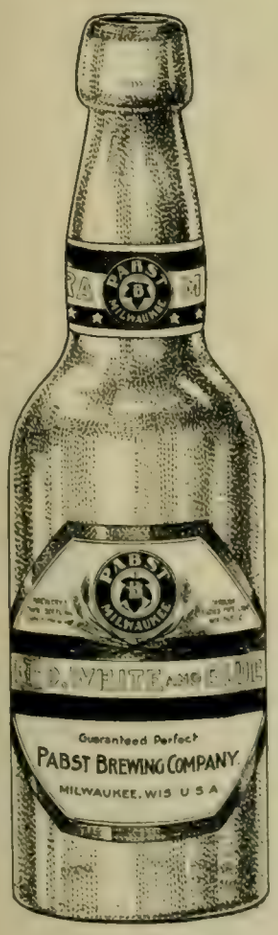
EXPORTS OF BEER BY SEA.

From May 25, to June 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTLED | PACK'GS BULK |
|---|---|---|---|---|
| Valencia | Nome | E A Kolb & Co | 50 | |
| Siberia | Port Arthur | S P Co | 500 | |
| Alameda | Honolulu | | 2 | |
| Sidney | Acajutla | S F Breweries Ltd | 10 | |
| Roderick Dhu | Hilo | | 50 | |
| Newport | Acajutla | Buffalo Brewing Co | 16 | |
| " | Corinto | S F Breweries Ltd | 40 | |
| Nevadan | Honolulu | | 200 | |
| Mariposa | Papeete | J Pinet & Co | 4 | |
| " | " | Macondry & Co | 3 | |
| " | " | Fredericksburg Bottling Co | 3 | |
| " | " | S F Breweries Ltd | 4 | |
| " | " | Gundlach Bundschu Co | 4 | |
| " | " | John Rapp & Son | 2 | |
| " | " | Enterprise Brewing Co | 2 | |
| City of Para | Acapulco | S F Breweries Ltd | 20 | |
| Curacao | Guaymas | " | 6 | |
| Nebraskan | Honolulu | | 500 | |
| Enterprise | Hilo | | 65 | |
| Coronado | Honolulu | | 50 | |
| Mohican | " | | 150 | |
| W B Flint | Makaweli | | 50 | |
| San Jose | La Union | Buffalo Brewing Co | 15 | |
| " | Acajutla | | 5 | |
| " | " | Jno T Wright | 10 | |
| Amer Maru | Manila | S P Co | 1,500 | |
| Genl Banning | San Blas | S F Breweries Ltd | 1 | |
| Alameda | Honolulu | | 13 | |
| Korea | Port Arthur | S P Co | 1 000 | |
| " | " | Maldonado & Co | 1 | |
| " | Shanghai | S P Co | 125 | |
| Cy.of Pan'ma | Manzanillo | Samuel Bros Co | 5 | |
| Total | | | 4 467 | |
| Value | | | $25,423 | |

It might require a large reward to find one woman who was true to another.

PABST




Choicest Brew




THOS. W. COLLINS & CO.
GENERAL AGENTS
105 CALIFORNIA ST., SAN FRANCISCO

CLEAR AS CRYSTAL




Most Convenient Bar Package

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From May 25, to June 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Siberia | Manila | E G Lyons Co | 30 cs cr de minthe |
| " | " | " | 25 " rum |
| " | " | " | 15 " asstd syrup |
| " | " | F Chevalier Co | 10bbl bkby brandy |
| " | " | " | 50 cs cider |
| Alameda | Honolulu | | 30 " champagne |
| " | " | | 18 " bitters |
| " | " | | 5 " cr de minthe |
| " | " | | 2 " vermouth |
| " | " | | 4 " cordials |
| " | " | | 25 " liquors |
| " | " | | 2 " alcohol |
| " | " | | 2 bbls alcohol |
| " | " | | 38 cs min water |
| Sidney | San J de Guat | Schwartz Bros | 5 " " " |
| " | Manzanillo | E K Smoot | 1 " " " |
| " | Acajutla | Haas Bros | 1 " ginger ale |
| " | San Juan del Sur | C Schilling & Co | 7 kgs liquor |
| " | Manzanillo | S P Co | 4 cs " |
| Athol | Manila | Overland F & T Co | 25 " min water |
| Newport | Champerico | Crown Distilleries Co | 50 " liquors |
| Ventura | Honolulu | | 1 " min water |
| Nevadan | Hong Kong | | 20 " " " |
| Coptic | " | Mattoon & Danglada | 2 " " " |
| " | " | | 2 " ginger ale |
| " | Alaska | | 1 " porter |
| B'ra Hermst'r | Papeete | Northwestern Com'l Co | 40 " min water |
| Mariposa | " | J Pinet & Co | 10 " champagne |
| " | Honolulu | " | 1 " ginger ale |
| Helene | " | | 43 " liquor |
| " | " | | 10 " cider |
| " | " | | 1 " bitters |
| Rosamond | Ensenada | | 10 " min water |
| Curacao | Guaymas | United Agency | 15 " " " |
| " | " | L F Lastrelo | 2 " " " |
| " | " | W Loaiza & Co | 3 " " " |
| " | La Paz | " | 2 " liquors |
| " | " | Chapman & Wilberforce | 2 " gin |
| " | Mazatlan | Maldonado & Co | 15 " ginger ale |
| " | Guaymas | Thanuhauser & Co | 4 " " " |
| " | " | Wm Wolff Co | 1 " ale |
| " | " | " | 1 " porter |
| Numantia | Callao | Crown Distilleries Co | 10 " gin |
| Enterprise | Hilo | | 1 " min water |
| " | " | | 1 " liquor |
| Coronado | Honolulu | | 20 bbls gin |
| San Jose | La Union | C Schilling Co | 2 kgs vermouth |
| " | Acajutla | " | 4 cs min water |
| " | " | " | 2 " ginger ale |
| Amer Maru | Manila | E G Lyons Co | 20 " fruit syrup |
| " | Kobe | " | 4 " " " |
| Alameda | Honolulu | | 9 bbls alcohol |
| " | " | | 1 cs " |
| " | " | | 16 " bitters |
| " | " | | 20 " champagne |
| " | " | | 16 " gin |
| " | " | | 22 bbls liquors |
| " | " | | 75 cs " |
| " | " | | 45 " min water |
| " | " | | 10 " porter |
| Puebla | Alaska | Henry Campe & Co | 5 bbls spirits |
| " | Victoria | F DeBary & Co | 1 cs cocktails |
| " | " | Walter Distilling Co | 100 " champagne |
| W H Dimond | Honolulu | | 5 " bitters |
| " | " | | 10 " min water |
| Korea | Kobe | Union Distilling Co | 5 bbls spirits |
| " | Tsingtan | E G Lyons Co | 75 " " |
| " | Tsintsin | " | 15 cs liquors |
| Cy. of Pan'ma | Manzanillo | Samuel Bros Co | 41 " " |
| " | " | " | 4 " min water |
| | | | 2 " ginger ale |
| Total | | | ....1,066 packages |
| Value | | | .....$13,738 |

## EXPORT OF WHISKEY BY SEA.

From May 25, 1903, to June 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Valencia | Nome | E A Kolb Co | 5 | |
| " | " | Sherwood & Sherwood | | 228 |
| Siberia | Yokahama | Crown Distilleries Co | | 147 |
| " | Shanghai | Maldonado & Co | 2 | |
| " | Manila | E G Lyons Co | 300 | |
| Alameda | Honolulu | | 35 | 55 |
| Defender | Honoipu | | | 20 |
| Sidney | Acajutla | Crown Distilleries Co | 14 | 54 |
| " | Manzanillo | " | 4 | |
| Athol | Manila | " | 200 | |
| Newport | Champerico | " | 20 | |
| " | " | Haslett Warehouse Co | 10 | 141 |
| " | Acajutla | " | 41 | |
| " | " | Hiram Walker & Sons | 16 | |
| " | Amapala | " | 40 | |
| Ventura | Honolulu | | 75 | 52 |
| Coptic | Yokohama | Crown Distilleries Co | 6 | |
| " | Hong Kong | Haslett Warehouse Co | 2 | |
| Mariposa | Papeete | " | 7 | |
| Helene | Honolulu | | | 149 |
| Albert | " | | 50 | |
| City of Para | San Blas | Haslett Warehouse Co | | 18 |
| " | Manzanillo | Crown Distilleries Co | 10 | |
| Curacao | Guaymas | " | 160 | 101 |
| " | " | Wm Wolff & Co | 15 | |
| " | " | Haslett Warehouse Co | 25 | |
| " | Altata | " | 7 | |
| " | Mazatlan | " | 10 | |
| " | La Paz | Hiram Walker & Sons | 25 | |
| " | Ensenada | California Wine & Brandy Co | | 123 |
| Nebraskan | Kahului | | 30 | |
| Numantia | Callao | Crown Distilleries Co | 40 | |
| " | Acajutla | Maldonado & Co | 6 | |
| Enterprise | Hilo | | 25 | |
| W H Marston | Honolulu | | 15 | |
| W B Flint | Makaweli | | 50 | |
| Valencia | Victoria | Crown Distilleries Co | 25 | |
| " | " | Haslett Warehouse Co | 50 | |
| San Jose | La Libertad | " | | 20 |
| " | Acajutla | Crown Distilleries Co | | 73 |
| " | Chaperico | " | 10 | 40 |
| " | San Jose de G | Hiram Walker & Son | 20 | |
| " | Corinto | " | 10 | |
| Amer. Maru | Yokohama | Johnson-Locke Mer Co | 5 | |
| " | " | Crown Distilleries Co | 28 | |
| Alameda | Honolulu | | 294 | 605 |
| Puebla | Nome | Hilbert Mercantile Co | | 194 |
| " | Victoria | P M S S Co | | 60 |
| W H Dimond | Honolulu | | 30 | |
| Korea | Port Arthur | Maldonado & Co | 2 | |
| C of Panama | Acajutla | Crown Distilleries Co | 12 | 53 |
| " | " | Hiram Walker & Sons | 16 | |
| " | Manzanillo | Samuels Bros & Co | 12 | |
| " | " | Haslett Warehouse Co | 10 | |
| " | San Jose de G | Rheinstrom Bros | 10 | 61 |
| Total | | | 1,779 | 2,194 |
| Value | | | | $15,443 |

## Imports of Beer by Rail.

Tillmann & Bendel (Anheuser Busch)—900 casks, bottled.
Braunschweiger Co. (Val Blatz)—200 casks, bottled.
E. A. Kolb Co. (Lemp's)—125 casks, bottled.
Hilbert Mercantile Co. (A. B. C.)—910 casks, bottled.
P. J. Weniger (Mayflower)—350 casks, bottled.
T. W. Collins & Co. (Pabst)—650 casks, bottled; 425 bbls., 200 hf. bbls., 480 qr. bbls., bulk; 600 cases Pabst's Best Tonic.


# OTTO B. SCHMIEDER & CO.

TELEPHONE
JOHN 3831

*Producers' and Manufacturers' Agents*

SPECIALTIES:

IMPORTED WINES, LIQUORS, "SCOTCH," IN CASES
GUINNESS' PORTER, BASS' ALE, GINGER ALE, MINERAL WATER
KENTUCKY WHISKIES IN BULK,—CASE GOODS
NEW ENGLAND RUM, EASTERN GIN, EASTERN BEER
PRUNE JUICE, CHERRY JUICE, BLENDING SHERRY
CALIFORNIA WINES AND BRANDIES IN BULK OR GLASS
FINEST CALIFORNIA OLIVES, SAN BERNARDINO OLIVE OIL, ETC.

OFFICE AND SAMPLE ROOM
104 Clay Street
ABOVE DRUMM STREET
SAN FRANCISCO, CAL.

Correspondence Respectfully Solicited.




## IMPORTS OF WINES AND LIQUORS BY SEA.

JUNE, 1903.

FROM HAMBURG—Per "Gudrun."

| | | |
|---|---|---|
| | 5 casks prune juice | Order |
| | 485 bbls whiskey | C W Craig & Co |
| | 25 " " | Kiefer & Co. |
| | 100 " " | Nabet Alfs & Brune |
| | 90 " " | Braunschweiger Co |
| | 228 " " | Goldschmidt Bros. |
| | 125 " " | Julius Kessler Co |
| | 1520 " " | Kentucky Dist & W H Co. |
| | 100 cases beer | Burnell & Co |

FROM BORDEAUX—Per s.s. "City of Panama."

| | | |
|---|---|---|
| | 49 cases champagne | Order |
| | 5 " brandy | " |
| | 4 " wine | " |

FROM LONDON—Per s.s. "Menes."

| | | |
|---|---|---|
| | 100 cases beer | Crown Distilleries Co |

FROM HAMBURG—Per s s. "Sesostris."

| | | |
|---|---|---|
| | 25 bbls fruit juice | Order |
| | 20 cases wine | M A Benham |
| | 53 bbls wine | Order |
| | 2 " spirits | Hellmann Bros. & Co |
| | 13 cases " | " |
| | 1 " kirsch | " |

FROM GLASGOW—Per "L'Hermite."

| | | |
|---|---|---|
| | 150 bbls whisky | Wm Wolff & Co |
| | 20 octvs " | " |
| | 200 cases " | Chas Meinecke & Co |
| | 15 octvs " | " |
| | 11 casks " | Order |
| | 125 cases gin | " |

FROM ANTWERP—Per "Suzanne."

| | | |
|---|---|---|
| | 4 hhds wine | P Pinet & Co |
| | 300 cases gin | Chapman & Wilberforce |
| | 200 " mineral water | Order |
| | 26 " gin | Bank British N A |
| | 50 " " | Order |
| | 500 " vermouth | Pascal Dubedat & Co |
| | 200 " spirits | Wm Wolff & Co |
| | 100 " Amer picon | A Vignier Co |
| | 100 bbls whisky | Naber, Alfs & Brune |

## EXPORTS OF BRANDY BY SEA.

From May 25, to June 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Alameda | Honolulu | | 5 | |
| Sidney | San Juan de Sur. | Crown Distilleries Co | | 20 |
| | New York | C Schilling & Co | | 26 |
| Athol | Manila | The Rosenblatt Co | 59 | 256 |
| Coptic | Hong Kong | Mattoon & Dangiada | 3 | |
| Rosamond | Honolulu | | 25 | |
| Queen | Vancouver | B. Frapolli & Co | 1 | |
| Enterprise | Hilo | | | 10 |
| San Jose | New York | C Schilling & Co | | 80 |
| Alameda | Honolulu | | 10 | |
| Cy of Pan'ma | New York | Ciocco & Lombardi | | 28 |
| Total | | | 94 | 420 |
| Value | | | | $1,094 |

The old-time saloon men of Napa have been violating the ordinance with reference to permitting minors to enter a retail liquor place and have been properly punished. The penalty was the revocation of their licenses. This is proper and will probably tend to convince others that it is best to not only obey but to uphold the laws.




E. L. CHRISTIN

ESTABLISHED 1869

PIONEER LIQUOR STORE

337 HAYES STREET

SAN FRANCISCO

EDWARD L. CHRISTIN, Sole Distributer and Bottler of

R. B. HAYDEN BOURBON AND RYE WHISKIES ....

None genuine unless name of E. L. CHRISTIN is on label

PHONE MINT 1326 FOR HAYES VALLEY DISTRICT

*Straight Goods a Specialty, Family Trade a Prominent Feature.*

Branch Store, N. W. COR. NINTH AND HARRISON STREETS

F. LABORY, PROPRIETOR

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office, S. E. COR. MARKET & SECOND STS.

NEW YORK BRANCH, S. COR. WATTS & E WASHINGTON STS.

Mr. John Endres of St. Louis, Mo., who has heretofore successfully represented Beringer Bros., St. Helena, Cal., will henceforth represent the French-American Wine Co. of San Francisco, wine growers and distillers of Icaria, Sonoma County, Cal. The French-American Wine Co. is a recent corporation and succeeds to the business of Chaix & Bernard, San Francisco. The following well known vineyardists and wine makers are prominently identified with the company: Jules Leroux, Paul Leroux, A. Dehay and T. J. Dehay. The new company has 1,000,000 gallons of wine at the present time. The firm of Chaix & Bernard has ever been regarded as among the most reliable and substantial, and the officers of the succeeding corporation are Mr. Chaix, president and manager; Mr. Bernard, secretary, and Mr. Jules Leroux, treasurer. We congratulate the company on having secured so efficient and reliable a representative as Mr. John Endres, who deservedly enjoys the highest confidence of the trade, and who numbers among his friends the leading houses of the West.—*Criterion.*

Mr. Harry Hyams, the energetic and popular president of the Barrett Co., New York, had an original motion up his sleeve at the National Convention in Baltimore, which his modesty, however, prevented him from bringing up. It was, "Resolved, That Unrivalled Prune is the recognized standard of the highest excellence in its line." We respectfully submit the resolution to the trade at large and request those in the affirmative to send in their orders direct to President Hyams, who will see that their votes are properly entered on the poll books. While the motion was not brought before the convention, it is now up for confirmation by the entire trade.—*Criterion.*

---

The Sacramento Council has passed an ordinance abolishing side entrances to saloons, prohibiting boxes and private rooms in such places, and reducing the number of saloon licenses to a maximum of 100.

# BRANDY PRODUCTION

FIRST DISTRICT—Month of May, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 13,314.9 |
| Received from distillery, Fourth District, California | 3,445.6 |
| Received from special bonded warehouse, Fourth District, California | 1,931.1 |
| Transferred from distillery to special bonded warehouse, Eastern districts | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 6,807.2 |
| Exported | 1,826.6 |
| Tax-paid | 29,648.0 |
| Remaining in bond May 31, 1903 | 1,209,397.1 |

FOURTH DISTRICT—Month of May, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 3,250.4 |
| Transferred from distillery to special bonded warehouse, First District, California | 1,442.9 |
| Transferred from distillery to special bonded warehouse, Eastern District | 4,160.8 |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | 1,931.1 |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 8,870.4 |
| Exported | |
| Tax-paid | 6,150.2 |
| Remaining in bond, May 31, 1903 | 375,071.1 |

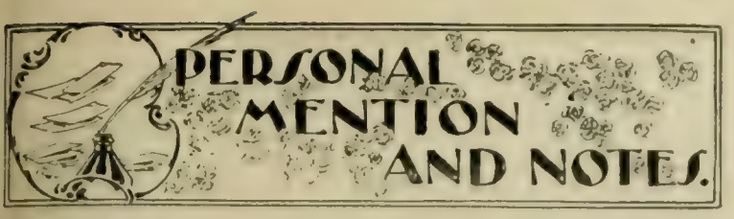



SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.




J. C. Wunder, President of the Wunder Brewing Company, made a business trip to San Diego the fore part of the month. Wunder beer is making friends there in the same easy manner that it does elsewhere. At Hanford Mr. Wunder established a large agency for his beer. He reports business excellent, and that the Wunder beer is holding up its average growing demand to his entire satisfaction.

The California Winery at Sacramento informs the REVIEW that President Roosevelt, upon his visit to the Capitol City on the 19th of May, was served with "Cordova" wines at the banquet tendered to him by the Sutter Club. These wines had the distinction of being the only domestic products of the kind used at the feast. The President pronounced them of the highest quality and expressed surprise at finding such high class products in this far away land. He was presented with a very fine claret jug, from which he said he would "drink Cordova as long as he lived." We congratulate the California Winery upon these facts, not only on their own account, but by reason of the fact that all incidents of this kind tend to largely benefit the entire industry.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

**Hilbert Mercantile Company**

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
Ruinart Vin Brut Champagne
Union League Whiskies
American Club

213-215 Market Street - - San Francisco, Cal.

TELEPHONE PRIVATE EXCHANGE 313

Kearny street is to have an up-to-date wine store. Simon Co., will open a barrel house at 404 Kearny street, about uly 15th. They will make a specialty of California wines f the best selected vintages, and also of fruit brandies. his portion of the stock will come from Mt. Diablo Vineard Company. Fine old Kentucky whiskies will always e in stock. The business will be under the management f Joseph Simon, formerly of 80 Third street, this city. he location is an excellent one, and there is no doubt Mr. imon will continue his well known success in this line of usiness.

Otto B. Schmeider, for many years proprietor of the To-Kalon Wine Company's store on Market street, and who sold out some time ago, is again in business. He is a producers' and manufacturers' agent, and has an office and sample room at 104 California street. He has a general line of specialties, both in imported and domestic wines and liquors, olives, olive oil, etc. He is in a position to give close figures and solicits correspondence. Otto is a hustler, and has now adopted a line in which he should be exceptionally successful.

## Amen to This, Brother.

"TRADE PRESS LIST" is a unique publication, of which Robert Mitchell Floyd, 50 Central street, Boston, Mass., is the owner and editor.

"It gives a list of technical, trade and class journals of all the different industries, not only in the United States, but all over the world. When we first received a copy of this list, it did not seem as if it would be of much interest and value, but we have since found frequent occasion to consult it, and have found it of value in various ways in referring our own advertisers and subscribers to authorities in other lines outside our own. It seems to us that to general advertisers, using the publications of more than one line of trade, it would be of great value.

"We have only one suggestion to make, and that is that Mr. Floyd should in some way endeavor to indicate distinction in the character of circulation of the papers, so that a person who is unfamiliar with an industry might determine which are the leading publications. From inspection of a sample copy it is usually easy to tell by general make-up, character of the reading pages and the volume of advertising in what estimation the journal is held by its own clientage.

"It is pretty safe to say that any journal whose reading pages are composed largely of write-ups and puffs has not much of a subscription list. People don't pay for that sort of thing. What they pay for is information or news in regard to their industry. Too many trade papers neglect the subscriber. The publishers forget that they are best serving the interests of their advertising patrons by making a paper that will be subscribed for and read by the people that the advertiser wishes to reach. Trade journalism is undergoing a process of evolution and in every line of industry one or two publications are forging ahead and stand out as the recognized leading and influential journals in its line. The subscription departments of such magazines are conducted in a straightforward, business-like fashion. Subscribers are expected to pay promptly or are cut off. The advertising rates are fixed and not a matter of barter, and the editorial and reading pages are governed by a well-defined policy uninfluenced by advertising considerations. Such a journal commands the respect of its clientage, and holds both its subscribers and advertisers by giving them an equivalent for their money; rather than through friendship, blackmail or subservient truckling. Such a trade journal is one of the important factors for good of the trade it represents, instead of a leech draining it of all the money it can get."—*Textile World Record, Boston.*

---

Max Getz, traveler for the Braunschweiger Company, while on a recent trip through the Northern counties was relieved of $250 by a festive road agent, who requested him to hold up his hands. Max was loath to refuse this polite invitation, and gracefully submitted to the "touch." Max says the mouth of that Winchester looked like a 12-inch cannon.





**FERRO-QUINA**
**KIDNEY AND LIVER BITTERS**

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. For sale in any first-class saloon.

**D. P. ROSSI,**
1400 Dupont St., San Francisco.
PACIFIC COAST AGENT

---

W. P. WICHMAN JOHN LUTGEN FRED STAUDH

**WICHMAN, LUTGEN & CO.**

Importers and Wholesale Dealers in

**Wines and Liquors**

SOLE PROPRIETORS OF

**Gilt Edge Whiskies**

318, 320, 322 Clay St. San Francisco, Cal.
TELEPHONE, MAIN 5588

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**Willow Springs Distillery, Omaha, Neb., U. S. A.**

# PERSONAL MENTION AND NOTES.

"Canadian Club" whisky, under the very able management of Mr. Bees, has developed into a formidable rival, on this Coast, to the Kentucky article. It has now invaded Mexico, Central and South America. Scarcely a vessel clears for any of these ports without carrying among its cargo a number of cases of Hiram Walker & Sons' "Canadian Club Whisky." It is also being shipped to Manila, in considerable quantity. Mr. Bees is justly elated over the success attending him since his advent in San Francisco.

THE Union Distilling Company's new French stills have arrived, and are now being installed in the distillery at Agnews. These stills were built especially for the company, in France, and are of the very latest models, with every modern improvement tending toward the production of an absolutely neutral spirit, and guaranteed to give entire satisfaction to the most fastidious consumer. This company has also secured at a big salary the services, as general manager, of Mr. C. Clerc, a French distiller of acknowledged ability in producing a superior grade of neutral spirit from beet root molasses. The distillery will be obliged to commence operating to its full capacity, night and day within a short time, as they have large orders booked ahead for spirits for domestic and foreign consumption.

Mr. Frolich, secretary of the company, feels sanguine that complete success will attend their efforts to produce a superior neutral spirit from "black-strap."


THE WORLD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY




The Best Known Brand in the World

BOTTLED IN BOND

Cedar Brook Distillery No. 44
LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned.




Famous For Over Half a Century

HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.


Paul Samuel, of Samuel Bros. & Co., who has been in New York for upwards of two years assisting in the establishment of the company's many stores in New York, returned to San Francisco the latter part of the month. Mr. Samuel is here for the purpose of assuming the management of the main house and the many interests connected with it. Mr. William Samuel, who has been in charge here, has gone to join the New York staff of the firm.

We are informed that there has been a change in the Coast Agency for Lemp's Beer. The Johnson-Locke Company are now the distributers in this territory. With their exceptional facilities for covering the field, they should be able to make a splendid showing.

Dyspepsia makes you nervous, and nervousness makes you dyspeptic. Jesse Moore whiskey taken in moderate doses daily will cure both.

## Scope of Distillers' Bonds.

THE United States Circuit Court of Appeals has rendered an important decision with reference to scope of obligation of a distiller's annual bond. It is in the case of the United States vs. the National Surety Company of Kansas City, Mo., and was rendered on May 5th last.

This suit was brought by the United States on two ordinary annual distillers' bonds, executed by Wilson Howard, with the defendant in error as surety thereon, one in 1896 and the other in 1897, and exactly similar in form and effect.

The questions now presented for determination arise under a second amended petition in the cause.

The action was for the collection of certain special deficiency assessments made by the Commissioner of Internal Revenue, and also for the amount of the tax on a specified number of gallons of spirits manufactured, or distilled, by said Howard during the term covered by the bonds, and subsequently deposited in a warehouse, and a warehousing bond executed to secure payment of the tax due threon.

The suit was against the defendant in error alone, Wilson Howard having died before the institution of the suit. The amount claimed on account of special deficiency assessments was paid, or judgment taken without contest in the court below, and recovery for the tax on the quantity of spirits deposited in the warehouse was resisted on the ground that a warehousing bond had been executed and accepted to secure payment of that tax, in consequence of which the contention is that the defendant surety company was not liable for such tax.

A reply to the defendant's answer was filed on behalf of the United States, setting forth that judgment had been obtained upon the warehousing bond, and execution duly and promptly issued thereon, and returned *nulla bona*. The reply further averred that the surety on the warehousing bond was insolvent, and that since the execution of those bonds Wilson Howard had died, leaving no property whatever, and that his estate was insolvent. To this reply a demurrer by the defendant was sustained by the court and the suit dismissed, and to review that judgment writ of error was duly sued out and the case brought to this court.

After a long review of the facts and law of the case, the Court says that the construction of the revenue laws indicated in the claim of the United States is sound in principle and supported by well considered cases. The judgment of the Court was as follows:

We conclude that the United States was entitled to judgment for such taxes as accrued upon the spirits manufactured by the distiller during the period of his official bond, and that there was error in the ruling and judgment of the Court below.

The judgment of that Court is accordingly reversed, and the case remanded for further proceedings, not inconsistent with the opinion of this Court.






BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

**Walkerville, Canada**

LONDON CHICAGO
NEW YORK SAN FRANCISCO
MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.




Are you bilious? Everybody is so at times. It interferes with work, pleasure and happiness, until life becomes a burden. The fault lies with the stomach, liver and kidneys. Three or four wine glasses of "Chief Tonic" daily, will remove the evil. Sold at all first-class bars and at wholesale by the manufacturers, Ahrens, Pein & Bullwinkel, 620 Post street.

OFFICIAL figures compiled from Custom-house reports show the imports of Moet & Chandon Champagne into the United States, from January 1, 1902, to June 1, 1903, to be 60,978 cases, showing an increase of 17,807 cases during the first five months in 1903 over a corresponding period in 1902. Official returns also show the imports of Moet & Chandon ("White Seal and Brut Imperial") into the United States during the first five months of the current year exceeds by 6078 cases that of any other brand of champagne. Messrs. William Wolff & Co., Pacific Coast agents, point with justifiable pride to the giant strides made by the Moet & Chandon champagne.

---

Mothers-in-law, sweethearts and wives, all join in both the pleasures and praises of Pabst's best tonic. It benefits both old and young. It is pre-eminently a home beverage, healthful, bracing and refreshing. Interview Thos. W. Collins & Co., 105 California street.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

A cable from Paris says: American prosperity is reflected this year in the annual report of the Chamber of Commerce of Reims, the great center for the production of French champagne. Almost 32,000,000 bottles were produced during the past twelve months and 22,500,000 were sent abroad. More than one-half of this amount was sent to the United States alone, where over 1,000,000 more bottles were consumed during the last year than in any preceding twelve months.

---

Among the various beers on the market, one brand enjoys a popularity that has constantly increased since the day of its introduction. The reason of the enduring favor enjoyed by Rainier beer is that it is the best beer on the market, and absolutely free from adulteration.—*Town Talk.*

## Import Duties in Columbia.

The Department has received from Consul-General H. A. Gudger, of Panama, and Consul Oscar Malmros, of Colon, translations of a recent decree, which provides:

Article 1. The reduction of commercial imports, of which decree of January 5, 1903, treats, will continue in effect until the 1st of June next. From the aforesaid date, the rate of duty on merchandise destined for sale or use in this Department will be 25 per cent in Colombian silver on the value in gold.

Article 2. Liquors will pay in accordance with the following tariff:

For each liter (1.0567 quarts) of common whiskey and its compounds up to 21 degrees Cartier, such as rum, brandy, gin, whiskey, aniseed brandy, refined rossolis, orange, etc., 1.50 pesos (54.1 cents).

For each liter of liquor from 22 degrees to 42 degrees, as chartreuse, cream of cocoa, peppermint, father kermankummel, etc., 2 pesos (72.2 cents).

For each liter of alcohol up to 42 degrees, 1 peso (36.1 cents).

For each liter of alcohol more than 42 degrees, 1.50 pesos (54.1 cents).

Pure alcohol which is introduced in small quantities by the pharmacies in order to use it for medicinal purposes will pay in conformity with paragraph of article No. 1.

For each liter of condensed liquid which serves for the preparation of strong drinks 15 pesos (85.42).

For each liter of bitters, such as angostura bitters, fernet branca, coca, etc., 60 centavos (21.6 cents).

Article 3. The wines will pay thus:

For each liter of wine known as white, red, or Bordeaux, and the like, 10 centavos 3.6 cents).

For each liter of wine known by the names of sweet, dry, Malaga, Jarez, port, vermuth, etc., 20 centavos (7.2 cents).

For each liter of champagne of any mark, 2 pesos (72.2 cents).

For each liter of sparkling wine, as Margarita, moscatto, moselle, etc., 1 peso (36.1 cents).

For each liter of beer of any class, 20 centavos (7.2 cents).

Article 4. Mineral or gaseous waters, soda, lemonade, kola, appollinaris, and any other similar drinks will pay in conformity with article 1 of this decree.

---

Andre Sbarboro of the Italian Swiss colony is in demand in all directions. On Sunday, June 14th, he was the orator on the occasion of the celebration of the anniversary of Italy's independence, a day which is with the Italian people what July 4th is to Americans. We know of no one better qualified to do the subject justice than Mr. Sbarboro.


The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

(INCORPORATED)

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

OLD TAYLOR
IS
The Premier Kentucky Whiskey

See that your barrel is *Double Stamped*, and that the *Tax-Paid* brand contains the autograph signature of
*E. H. Taylor Jr. & Sons.*

*Beware* of *Single Stamp* imitations of *Old Taylor*

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

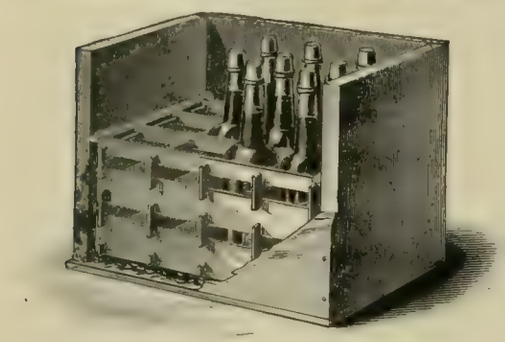
E. H. Taylor Jr. & Sons
(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words
TAYLOR
or
OLD TAYLOR
as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.

There is but one Old Taylor Whiskey Distilled in Ky.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## Disastrous Frosts in France.

WRITING from Bordeaux, under date of April 24, 1903, United States Consul Albion W. Tourgee sends the following interesting account of the disastrous spring frosts in France:

"The frosts from April 10 to 20 were of a very serious character and are likely to have a lamentable effect on the business as well as the production of this region.

"Wine is not only the most important product of France, but in the southwest outranks in value all other agricultural productions. The commercial enterprises of this region, outside of wine, are nearly all based on some sort of fruit production. Prunes, apricots, peaches, cherries and vegetables of various kinds are largely exported in their natural state, and also constitute an essential element of the thousand varieties of confiture and preserves which, next to wine, are the chief commercial products of this busy city beside the Garonne.

"It is estimated that one-half of the vine crop of France is destroyed. The vines had not yet put out their blossom shoots, but the swollen buds, just ready to unfold, were frozen and have largely turned brown and dry. A certain proportion of new buds will come on, but the number depends entirely on the weather conditions which may hereafter prevail.

"The commercial importance of such a reduction of the vintage of a single year is greatly modified by the fact that wine is not marketed or consumed as soon as made. Two years, and, if it is of good quality, three years must elapse before it comes on the market. The failure of a single crop does not, therefore, produce immediate scarcity. Practically, there are two years' stock now on hand, and should the next crop be one of such profusion as those of 1874 and 1892, which followed other great frosts, the failure of this year's vintage would hardly be felt in the world's markets. There is much more than a normal supply of wines of low degree of alcohol now on hand, not only in France, but also in Italy, Spain, Algeria, etc. It is not certain, therefore, that any permanent augmentation of existing prices is likely to result in the wine trade.

"All fruit, with the exception of pears, is said to be absolutely destroyed. The most important consequence of this is the failure of the French prune crop, the destruction of which is reported to be practically complete, and as this follows the poor crop of last year, the country is without any reserve supplies except what may be left of last season's importations from California. Should the failure of this crop be as sweeping as now indicated, it will be a fact of decided interest to California prune growers and dealers.

"As the other fruits which are prepared here in large quantities have also been destroyed, thousands of laborers will be thrown out of employment. There will probably be an increased demand for the better qualities of dried apples. There will of necessity be a scarcity of other fruit products which are largely exported to the United States, such as cherries, apricots, etc. Following as this does two years of scarcity of sardines on the French coasts, it is very hard on the packing industry of this section."

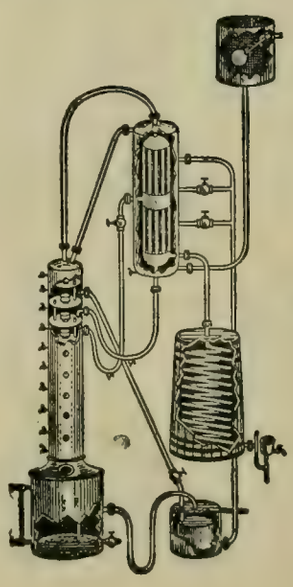
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A man can sow three or four ten-acre crops of wild oats, but if a woman gathers in one measly little bunch, there's an awful unholy row over it.

---

If you would make your wife happy, let her boss you occasionally and think she is the smarter of the two—which she sometimes is.

**Pacific Copper Works**



565 MISSION STREET
SAN FRANCISCO

**L. WAGNER**
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Midwinter Exposition

# IMPORTED BOTTLE CAPSULES







The appearance of a package often sells the article. You will never have the best appearing Wine or Liquor Package until you use a

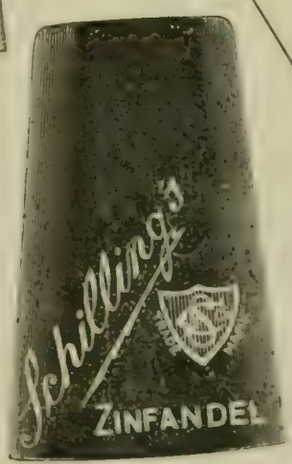
## VETTER CAP

We sell Vetter Caps.




## CAPS OF ALL KINDS

colors and shapes, plain or lettered. We guarantee quality and quick service on import orders. Give us a trial order. Use a lettered cap and be up to date.







## Illinois-Pacific Glass Company

10-12-14-16 Main Street

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PORTLAND SAN FRANCISCO LOS ANGELES

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

Arbordale ..... ¼ Page
Ferdinand Westheimer & Sons. ..... ¼ "
Dr. Bouvier's Buchu Gin ..... ⅛ "

RE-CONSTRUCTED

Wm. Wolff & Co.
Seattle Brewing and Malting Co
Thos. W. Collins & Co.
E. A. Kolb Co

## Good News From St. Louis.

THE good news comes from St. Louis that after the statement by the California Commissioners to the World's Fair authorities that the Golden State was very desirous of erecting a special building within the Exposition grounds for displaying composite collections of products of this State, it was announced that California's request was to be granted.

This means that the State will have the greatest opportunity in its history to show to the world what it can do in the way of products, natural and artificial. It is plain that the fund of $130,000 set aside by the last Legislature for the purpose of representing the State at this Exposition, will not be adequate. However, we do not see any difficulty in this direction, because it will be easy for the various counties to appropriate under the law, certain funds to be used for advertising purposes on these lines. This matter should be taken up by the Boards of Supervisors in every county that has products to exhibit, and for that matter, those counties that will have no display, should contribute something to the general fund, because one section cannot be benefited without some advantage to the other.

This is a grand opportunity, and every possible advantage should be taken of it. We understand that the work of collecting proper material for the exhibits will be taken up promptly and carried on to the end that California shall make its most magnificent bow to the peoples of the earth at this coming greatest World's Exposition.

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The Sonoma County authorities are evidently tired of the festive nickel-in-the-slot machines. The District Attorney of that county is making a campaign against the devices and it is stated that an ordinance abolishing the machines in Healdsburg will be introduced at the July meeting of the City Trustees, and that it will in all probability become a law.

## Will Benefit Domestic Wine Trade.

A DISPATCH from Washington, D. C., dated June 22, is calculated to severely jar that class of exporters who ship adulterated wines, liquors and food products to this country. The operation of this law will certainly be of great advantage to many branches of industry and trade in the United States. The dispatch follows:

Dr. Wiley, the chemist of the Agricultural Department, who will have charge of the examination of adulterated articles imported after July 1st, which are placed under the ban of the new law, is of the opinion that the California wine trade will be greatly benefited by shutting out impure and adulterated foreign wines. The new law can be made very strict, and the officials of the Treasury and Agricultural Departments say they will enforce it to the letter.

The Treasury Department's circular has been issued on the subject and that of the Agricultural Department giving the details of the inspection of suspected food products will be issued as soon as Secretary Wilson approves it. No wines or other food products suspected to be injurious to health can be imported, if after inspection, adulterants are found, but must be destroyed or returned to the country of origin at the expense of the importer. The Secretary of the Treasury is authorized to break open original packages in suspected cases and give samples to the Agricultural Department for analysis.

## The New Fertilizer Law.

THE College of Agriculture of the University of California has issued a circular containing a copy of the new Fertilizer Law passed at the last session of the Legislature, which takes effect July 1st this year. The object of this law is to provide the purchaser of commercial fertilizer with all the information concerning the various brands which may be presented to him that may be necessary to enable him to make an intelligent selection of the material desired. To this end, the law requires that every parcel or package of commercial fertilizer or material used for manurial purposes (excepting the dung of domestic animals) that is sold or offered for sale at a price exceeding $8 per ton, shall be accompanied by a plainly printed label bearing the requisite information.

This information has first to be filed by the manufacturer or dealer under oath, with the Director of the Experiment Station under a formal affidavit, setting forth the composition of the various brands of fertilizer bought by him in the State. He will then receive a certificate of registration. It will thus be seen that no manufacturer can do business upon a basis of $8 per ton unless he shall have secured the certification required by law. Every package of fertilizer offered for sale must bear the word "registered." It must also contain exact information as to its composition. This has to do with both the percentage of phosphoric acid, nitrogen and potash in the fertilizer, and the source from which the several materials are derived. The object of the law is a meritorious one, and if it is properly enforced, it will be of great advantage to agriculture and horticulture.

## Uncle Sam Reports on Paris Exposition.

BULLETIN No. 72 of the Bureau of Chemistry, United States Department of Agriculture, a part of which is being published serially in the REVIEW, should be in the hands of every wine maker in the State. It deals with American wines at the Paris Exposition of 1900, their composition and character. The work is by H. W. Wiley, Chief of the Bureau of Chemistry. His report goes into the chemical composition of the various wines, not only from California, but from all the wine-growing sections of this country, and contains an official report of the clash with the Exposition authorities by reason of the fact that a number of the best American exhibits which were barred from the competition, bore French names.

The work of Mr. Wiley is highly instructive. The latter part of the bulletin is devoted to a monograph on the manufacture of wines in California. This is by Henry Lachman, formerly of the California Wine Association, and was written for the Government at the urgent request of Mr. Wiley. It deals with the harvesting of grapes, gives the various varieties of California wine grapes, yield per acre, and where they thrive best. Fermentation is fully treated from the California standpoint, also clarification, as well as tasting, bottling, varieties of wines produced in glass, marketing, output, etc.

A copy of this document can be obtained by remitting five cents to the Bureau of Documents, Union Building, Washington, D. C.

## Cuban Market Not Available.

THE United States Consul at Lyons, France, J. C. Covert, in a report to the Department of State, says that Spain sold to Santiago De Cuba in 1901, wines of the value of $88,772. He says the French wine papers advise their readers to make an effort to capture this trade from Spain. Mr. Covert says he sees no reason "why the wine growers of New York, Ohio and especially of California should not capture the Cuban market."

That field has been thoroughly exploited by capable agents of the California Wine Association, whose reports show that California wines cannot successfully compete in the Cuban market under present conditions. However, the time may come when our wines will be able to more than hold their own in that country, as they do in far-off Japan.

CHICAGO is very much in danger of becoming Puritanical in its regulation of the liquor traffic. It sounds strange to read that on the 10th inst., by order of the Chief of Police, backed by a resolution adopted by the City Council, all saloons in that great city were ordered to close at midnight. The penalty for disobeying the order was loss of license. The instructions of the Chief were very carefully observed. It appears there are some politics behind this move and there is no doubt that the midnight closing order will either be revoked or forgotten in a very short time, as it is impolitic and an imposition upon the strangers within their gates, for a city like Chicago, which never goes to sleep, to close up resorts or entertainment of this class after 12 o'clock midnight.

WE hear with pleasure that Tom Gilmore, for many years Western editor of *Bonfort's Circular*, with headquarters at Louisville, has accepted the Pacific Coast representation of Paul Jones & Co., Louisville, distillers of the famous Paul Jones whisky. The distributers of these goods on this coast are Messrs. Tillmann & Bendel, who have met with exceptional success in placing the brand in the city and in its environments in a comparatively short time. Mr. Gilmore is one of the best known men in Kentucky, and has for years been one of the most entertaining writers in the liquor trade press. We do not know that he has exceptional qualifications as a salesman, but if he injects as much energy and earnestness into the conduct of the affairs of Paul Jones & Co. on this coast as he did in the capacity of a newspaper man, there will be no doubt about the ultimate success of Paul Jones whiskey in this market. Br'er Gilmore, we dislike to see you surrender the editorial pen, but as you have done so, we extend to you the glad "mit" of the REVIEW, and wish you the utmost success in your new career.

## New and Strict Subscription Laws.

THE following six laws, which have been compiled from recent decisions of the United States Court, will be found of interest to both publisher and subscriber:

1. Subscribers who do not give express notice to the contrary are considered as wishing to renew their subscriptions.

2. If subscribers order the discontinuance of their periodicals the publisher may continue to send them until all arrearages are paid.

3. If subscribers move to other places without informing the publisher, and the papers are sent to the former address, they are held responsible.

4. The courts have decided that refusing to take periodicals from the office or removing and having them uncalled for, is *prima facie* evidence of intentional fraud.

5. If subscribers pay in advance they are bound to give notice at the end of the time if they do not wish to continue taking it; otherwise the publisher is authorized to send it, and the subscriber will be responsible until an express notice, with payment of all arrearages, is sent to the publisher.

6. The latest postal laws are such that newspaper publishers can arrest anyone for fraud who takes a paper and refuses to pay for it. Under the law the man who allows his subscription to run along for some time unpaid and then orders it discontinued or orders the Postmaster to mark it "refused," and has a postal card sent notifying the publishers, leaves himself liable to arrest and fine, the same as for theft.

It will be seen that many disputed points are disposed of by decisions, which are certainly only just. If a subscriber doesn't want to renew his subscription let him notify the publisher. The second decision given here will be a surprise to some publishers who believed that they must stop a delinquent subscriber's paper if ordered to. The delinquent must pay up if he desires to discontinue his subscription; otherwise he is held responsible for as long a time as the paper is being sent to him, whether he takes it from the Postoffice or not.




Lionel G. Bees, avant courieur of Canadian Club whisky, returned during the past week from a twelve days' trip to Los Angeles and Santa Barbara. He reports a very satisfactory journey, finding that his famous brand is rapidly making friends in the southern part of the State, as well as elsewhere. That Mr. Bees was not in the orange land for his health is evidenced by the fact that he sold a carload and 176 cases of Canadian Club during his short stay.

Charles Meinecke & Co. report the demand for Barrett's Unrivaled Prune Juice excellent. This brand is by far the leader along the Pacific Coast. This is shown by the fact that Barrett's Unrivaled Prune Juice is used by every rectifier of any prominence throughout the entire slope. The goods are of standard quality and they never vary.

---

A. L. Dowler, Manager of the San Francisco branch of Clarke Bros. & Co., 519-525 Sacramento street, reports that, notwithstanding the general quietness of trade, his house has done a volume of business during the past month, of which there can be no complaint. Mr. Dowler will spend the next two weeks at Paraiso Springs, after which he will make an extended northern trip.


# FLEISCHMANN & CO.

Beg to announce the opening of their Distributing Branch for San Francisco and the Pacific Coast on May 1st, at

## 508, 510, 512 Front Street

**San Francisco, Cal.**

Their line will include **Fleischmann & Co.'s Specialties, Fine Blended Whiskies,** bearing **Baltimore, Maryland, Inspection, Double Stamped Gins,** (our own distillation) in all style packages. **Western Ryes, Fleischmann's Pure, and Sylvan Grove), and Bottle in Bond Whiskies.**

To meet the demands of the Jobbing Trade throughout the United States we have installed a complete plant for the distillation of **Cordials, Liqueurs and Percolation of Bitters.**

California being the Fruit Growing Center of the United States, we are in a position to procure and pack the best quality of Fruits, and will make a specialty of **Cherries in Maraschino** and **Pineapples.**

**Our goods in original packages, bearing our signature, will be found to be the best of their respective kind, unsurpassed by any, whether of imported or domestic production.**


E. G. Lyons & Raas Co., are distillers and makers of the very finest cordials and liqueurs in the world. One of their specialties, "Cherries in Maraschino," is pronounced by many connoisseurs to be superior to the imported article. You should see them before buying elsewhere.

---

Jesse Moore-Hunt Company, this city, announce that they have decided to make a radical change in the handling of their foreign business. In future Maldonado & Co. will act as their foreign agent in the place of individual reprerentatives in the various foreign points.

The Hilbert Mercantile Company, representing Hunter Rye, Cedar Brook (W. H. McBrayer) whisky, A. B. C. beer and other brands, on the Pacific Coast and in the Orient, are about to increase their capital. They will hold a stockholders' meeting on July 16th, at 2 P. M., at their place of business, 213 Market street, for the purpose of increasing the capital stock from $250,000 to $400,000. The business of this house, the members of which are all young men, has grown tremendously within the past few years, and under the reorganization is destined to enjoy still greater expansion.

## "Old Taylor Whisky."

WHISKY, when properly made, holds within itself certain specific properties in the nature of essential ils, which in due time are converted into alcoholic or weet ethers, and are not only digestible but healthy. hey give to whisky all the aroma and flavor found there- n, and operate as a perfect and complete antidote for all ne toxine effects of pure spirits. The "Old Taylor" is in his class. It is distilled from the finest of selected grain and he purest of spring water, upon the little tub "Hand-made our Mash" process. Each and every barrel is guaranteed o be strictly pure and free from any must. "Old Taylor" one of the greatest American whiskies, strictly high- rade in every particular, having a reputation second to one. When given a trial, it speaks for itself. There is nt one "Old Taylor" whisky produced in Kentucky, and is made by the E. H. Taylor Jr. Company, Frankfort, ranklin County, Seventh District, Ky.

The work of rebuilding the Fredericksburg Brewery, hich was partially burned last September, has been in rogress during the past six months. Some idea of the xtent of the damage done may be gained from the state- ent of Superintendent Baumgartner, that the recon- ruction will not be completed before next September or ctober. The greatest part of the work is the rebuilding the immense malt house, which was entirely destroyed. he total loss was $125,000.

J. W. McCulloch, distiller of the famous Green River, "the whisky without a headache," has disposed of one-half interest in his business to Tom J. Landrum of Louisville, Ky. The company, which is located at Owensboro, Ky., has been reorganized with a capital stock of $150,000, of which Messrs. McCulloch and Landrum share equally. The distributing offices will be located in Louisville, with Mr Landrum in charge. Green River is one of the most widely known products of the Blue Grass State and its fame is due solely to its merits and the enterprise and business horse sense of J. W. McCulloch. We bespeak for the new company equal success with that of the past with the brand.


L. Levy Co.

TOURIST OUTFITTERS

Commercial Travelers



Trunks and Sample Cases
A Specialty

Trunks, Bags and Suit Cases

134-136 ELLIS STREET

Corner Mason Street SAN FRANCISCO, CAL.

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# WINE AND VINE NEWS OF THE STATE.

A. Rasmussen of Napa has taken charge of the California Wine Association's winery at Fresno.

Beringer Bros., of St. Helena, recently shipped 75 barrels of brandy to Chicago.

From Sutter County word is received stating that the grape crop this year will be large if the balance of the season is favorable. The vines are blossoming full.

The stone work on the new wine cellar being built by Theodore Gier in the Napa redwoods, is nearly completed, and the building will be ready in all ways for the reception of the coming vintage. Work has also been commenced on excavations for a distillery building adjoining the winery.

Grapes are doing well in northern Sonoma, and promise an abundant yield, says the Santa Rosa *Republican.* The recent warm weather has caused them to make rapid growth. A good rainstorm in the near future would be of vast benefit to the crop.

Indications, says the Sebastopol *Times,* point to an enormous grape crop in Analy Township this year. All the vines are in good condition and heavily laden. Vineyardists expect to receive at least $20 per ton for their product.

The total average of vineyard in San Joaquin County is 6036, according to the *Pacific Rural Press.* In 1901 it was 5267, and this year's increase amounts to 769 acres. The total acreage of vines in Northern California is 194,632. This year there was an increase of 8744 acres over last year.

The bulletin on resistant stock just published by the Experimental Station opens with a reprint of Prof. Bioletti's former bulletin on resistant stock, but this is only an introduction, the second part being entirely a new bulletin.

The Sanger Wine Association has been incorporated. The principal place of business is Sanger, Cal. Capital stock $25,000; $2600 subscribed. R. J. Paden, W. D. Mitchell, D. R. Evinger, J. B. Harrison, W. P. Friend of Sanger, directors.

A well known vineyardist, says the Healdsburg *Enterprise,* expressed a very encouraging view. He said his grapes and those of his neighbors and other vineyards that he inspected looked none the worse for the dry and windy weather that has been prevailing for some time. He thought the crop would turn out good.

L. A. Jordan is authority for the statement that this is to be a record breaking year for grapes and a paying year as well. In this particular Mr. Jordan's views coincide with others who make a study of the crop conditions in this county. The crop bulletins sent out by various persons tally almost exactly.

Mr. Jordan's most recent observations were taken in the Vine Hill and Trenton country. He says that the country never looked better than at this time of the year. Despite the fact that no late rains have been given, the orchards and vineyards could not look better. Where a crop will be shorter than last season the size and quality promises to more than make up for the deficiency. This will be particularly the case with prunes, which will be light. It is the opinion of observers, however, that the weight will be equal to that of last year, notwithstanding this fact, and the size and quality will be far superior.—Santa Rosa *Republican.*

The *Herald* reports that vineyardists and business men of Sanger, Fresno County, have decided to formulate plans for the erection of a large winery in the neighborhood.

A committee consisting of W. P. Friend, H. M. Rodgers and R. J. Paden, was appointed to visit the wineries in Fresno and other counties for the purpose of learning as much as possible about the various processes of wine-making and profiting by the experience of others in the pur-

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

hase of a plant. It is understood that offers have been nade to furnish the necessary tankage for the new winery, aking stock in payment, and it is believed the rest of the tock will be subscribed for at home in a short time. It is roposed to capitalize this enterprise at $20,000, and any ne can take stock. There seems very little doubt but hat a winery will be built near here in time to handle the ext crop of grapes.

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A. Forni, the well known wine grower of Napa, and wner for many years of the Gambrinus saloon, has dis-osed of the latter property, and will devote his entire ime to his wine interests. The buyers were John Brocco nd W. E. Fulton.

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Vineyardists in the vicinity of Cloverdale report most ex-ellent prospects for a heavy yield of grapes this year. It s said at the Italian-Swiss colony that the outlook was ever better, and it is estimated that the yield from this amous vineyard will aggregate 5,000 tons. Coupled with his there is the happy prospect of good prices, as the mount of vintages in the cellars is limited. Last year was good one for the grape grower, and this year bids fair to qual the previous one.—Cloverdale *Reveille.*

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## Wine Outlook in Fresno County.

THE wine crush this year will not be so large as that of last. In fact some very disquieting rumors have een afloat regarding the intentions of the wine men. It as reported that they would not buy any grapes this year t all, their own vineyards and those under lease supply-ng all the grapes required. It was also said that they ould not be in the field for second crop muscat grapes, hich would mean that the second crop would be made nto raisins, and the association would be fairly swamped. George P. Beveridge, local representative of the Califor-ia Wine Association, when asked about the reports, said e had also heard them and didn't know how they started. t is true that the wine association does not intend to make as much wine as last year, and has decided not to buy any first crop muscat grapes. Last year, it will be remem-bered, the crops of several of the largest raisin vineyards were bought by the wine men and were made into wine. Among them were the big Lucerne vineyard at Hanford, the Butler vineyard, east of town, and the Hector Burness vineyard.

The wine association, though, expects to take care of all wine grapes and the second crop muscat grapes as usual, says Mr. Beveridge.

There are two reasons why the association will make less wine this year than last. The first and chief reason is a longer carry-over. The spring sales from January up to the present time have been unusually light, fully 35 per cent below normal. The reason for this is not easy to ar-rive at, but is probably because, on account of the heavy output, a drop in the price was expected. The association has held the price firm, however.

Another reason is inability to secure sufficient cooper-age. It is almost impossible, says Mr. Beveridge, to get seasoned lumber for cooperage, and when green lumber is used it means trouble for several years.—Fresno *Republican.*


**ROOTED VINES AND CUTTINGS**

**Rupestris St. George** **Rupestris St. Martin**

RIPARIA GLOIRE MONTPELIER

Over 100 Varieties of Cuttings Offered

Vines Grafted Under Contract

Grafted Vines Imorted Under Special Agreement

**Complete Stock of Deciduous Trees**

SMYRNA FIGS

Logan Berries, Mammoth Blackberries and other small Fruits.

NAPA VALLEY NURSERY CO. Inc.

JOHN L. AMES, Pres. and Mgr. NAPA CAL.

**LASH'S BITTERS**

TONIC LAXATIVE




**TOULOUSE & DELORIEUX,**

**COMMERCIAL MACHINE WORKS,**

MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

# PUGET SOUND NEWS

SEATTLE, June 22.—Public interest during the fore part of the month has been centered in the putting into effect of the recent law, making gambling of all kinds a felony. This measure was passed at the last Legislature, and promptly signed by the Governor. It went into operation at midnight on the 10th inst. There was little or no opposition to the enforcement of the law, notwithstanding its drastic features. It covers the gambling proposition from the nickel-in-the-slot machine right through to the limit, including all games of chance, etc. In other words, it is a "corker."

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From Olympia, it is announced that none of the local gamblers will attempt to test the new statute. Merchandise slot machines, which had been permitted in all saloons as well as the money-paying kind, have been filed away for momentoes. In Fairhaven, slot machines and open gambling became things of the past at the last moment. The same can be said of Everett and Ballard. The police raided the saloon of Peterson & Chestnut, also the Brunswick, where "Black Jack" games were in progress. The dealers pleaded guilty and were fined $25 and costs each.

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A dispatch from Walla Walla says that every gambling game in the city was closed promptly at midnight, and all nickel-in-the-slot machines in cigar stores were boxed up and stored away. Gambling has not been running very high for several weeks, and a number of the sporting fraternity have left the city.

All the gamblers who have been employed in the large gambling houses are preparing to leave the city, many of them going to Pendleton and Baker City. One gambling outfit was packed up and shipped to Portland to-night.

It is the general opinion that Sunday closing of saloons and cigar stands will be the next move. As the time for the city election approaches, the police force is making an effort to rigidly enforce the Sunday closing law, and all business on Sunday will soon be entirely suspended.

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From Spokane comes the rumor that some one of the gamesters will place himself in a position to test the law. There were four large gambling houses in that city, all of which closed, and many of the sporting fraternity are preparing to depart to adjacent States.

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The City Trustees of Bremerton by failing to exercise common sense in the handling of the saloon problem at that port where the Government Navy-yard is situated, have caused it to end in a bad muddle. The Trustees were warned by the Naval authorities at Washington to suppress the disreputable resorts that were right in the gates of the Navy-yard, or to move them to a suitable distance therefrom. This was not done, and the result was that the Government promptly diverted a quarter of a million dollars' worth of work from the Bremerton yard to Mare Island, California. After this had been done, the Trustees took another tangent and revoked all the licenses in the place with the proposition that the town would be "dry" for all time to come. That portion of the money paid for licenses into the City Treasury, which is due the retailers, will be refunded through the Chamber of Commerce. The next question is how long it will take a few enterprising gents to open up establishments beyond the limits of the town.

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Business throughout the Sound has been of fairly good volume and has been well sustained by the Alaskan trade. The flow of gold from the North this season, will be far in excess of any previous year, and its going into circulation will naturally tend to improve the financial conditions. The outlook for the Summer and Fall is good.

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The Seattle Brewing and Malting Company are handling a tremendous trade, the popularity of their famous Rainier beer seeming to grow steadily with each month. Edward F. Sweeney, Vice-President and manager of the company, who was married on June 1st, to Miss Jessie Louise Gair, of Brooklyn, New York, is enjoying his honeymoon on the Atlantic seaboard.

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The Migliavacca Wine Company report business good. Their trade is steadily increasing, and they look for a continuation of the same satisfactory conditions.

JACK.

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## Art of Serving Wines.

It is not only to possess good wines, but they must be drunk just when their quality is most developed. We shall not write upon the choice to be made of bottles, labels, etc., as that is a matter only of "catch the eyes," but it is quite different when we have to distinguish how to appropriate wines to he dishes to be served. It is there that the host can show ow he was educated in the very refined quality of the rt of well living. It is commonly known that if before asting a wine, ham, cheese or walnuts are served, the pal-te is well disposed to grant a superior quality to the ine, just as the most delicious fruit is contrary. We have ome observations to give in the art of offering wine, whether in a thick or light glass.

As far as possible, fine wines should not be used before he necessary time has been allowed to these wines to de-elop in the bottle all their harmonious qualities, which ave made for them their high reputation. That time aries greatly with the different wines; it depends upon he soil from which they come; from the variety of grapes, nd the number of years the wines have to remain in the ood. That term is short for ordinary wine and from 18 onths to 5 years for "grand vins." As for white wines, hey keep longer and develop longer in bottle. A red rand vin can perserve the fullness of its qualities for 0 or 12 years, while a grand white wine can keep it al-ost double that time, but it is wrong to believe that the lder a wine is the better it has developed its qualities. t rare exceptions among the "Grand Vins," and taking r types the best years, twenty years is the limit maxima, nd no grand vin is really so if it has not had its proper me in the bottle. It is, however, a superstition to keep em longer than 15 years in the glass, because wine is a ving article that must be drunk while in all its bloom of mparative youth and not to be musty in flavor and have e "Momie" age and its cadaverous aspect.

Wine also should be served at a proper temperature, hich varies with its nature. Red wines are more particu-rly nervous and agreeable at a temperature of 17 to 18 grees C., the white at 10 degrees C., the sparkling wines 8 degrees to 10 degrees C. above zero. However, for the arkling wines, it has been lately found more to the taste the people to place them at 2 degrees below zero. The ses are not then so lively and their flavor is more pleas-g to the palate.

For red wine, the best mode is to bring them from the llar to the dining room a few hours before they are to be nsumed. They then acquire the temperature that gives em all requirements. It is of course necessary not to ake the bottle and the cork must be withdrawn carefully. decanting them into crystal decanters, take good care t to disturb the deposit that may be in the bottom of the ttle. This, if mixed with the wine, gives it a muddy ste and appearance. Many ways are in use for the de-nting in baskets or tube, etc.

Now comes the order in which wines should be served:

After soup, Madera, sherry, dry.

With oysters, or hors d'oeuvre, white wines, Graves, ablis, Vouvray, Meursault, Barsac, Sauternes.

At first service, St. Emilion and Low Medoc, or Beau-ais.

At second service, Burgundy, grand ordinary, or Medoc rand ordinary.

Entremets—Grand white wines Chateau Yquem, Chat-eau Chalon, Montrachet or Johannisberg.

With roasts—Grand wine (red), St. Estephe, St. Ju-lien, Nuits, Beaune.

With Pate de foie gras—The grand first-growth wines, such as Chateau Lafitte, Romanee, Chateau Margaux, Richebourg clos de Vougeot, Hermitage or Cote Rotie.

At dessert—Champagne of the best grand marks and wines or liquors such as Malvoisie, Rivesaltes Port.

As to cautioning moderation in the use of these wines (one or two small glasses of each), it is, I suppose, use-less, as the gourmet knows well that should he indulge in more he would lose the sensitive acquisitiveness of the taste, and—well, the one who gets drunk only proves him-self without taste, and is a brute.

But one may say that program is not for every purse, not even the middle-rich one. How could one have rich wines the prices of which range from $1.00 to $5.00 per bottle, and some of them more? Well, it is not to be used daily, and just as we indulge in grand prices when we buy artistic works or visit fine musical concerts, we pay for the extra acquisitiveness we have on hand.

The degustation of "Grand Vins" is a chef d'oeuvre of nature and of oenology, and will be always one of our prin-cipal joys at all grand occasions.

However, it is false to believe that a Grand Vin must necessarily be of an exceptional price. If you buy it from the grower direct, you will obtain it cheaper. Naturally, the retailers are obliged to keep it high in price on account of the scarcity of demand. We can buy all Grand Vins at a democratic price, and then offer it in our inner circles, family parties, and after all, if we use it in moderation, we find that such wine is a good article and not dear.

Translated for the REVIEW from an article in *Liqueurs and Tabacs* of Montreal, by Captain J. Chanon de St. Hubert.

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## Up in Vermont.

Can we believe the latest news?
It's surely made a stir
That old Vermont has wakened up,
And got a move on her!
"Abandoned farms" will not be known
Where now they greet the eye,
For there'll be something doing since
Vermont's
No longer
"Dry."

Observe the smile that spreads across
The face of that old State,
She's thirsty—whew! how thirsty—but
She knows it's not too late
To do as other big States do;
And so she'll cut out pie
For breakfast, and grow young again—
Vermont's
No longer
"Dry!"

—APPLE JACK.

## National Wholesale Liquor Dealers' Annual Convention.

THE following interesting report of the proceedings of the eighth annual convention of the National Wholesale Liquor Dealers' Association, at Baltimore, Md., on June 3d, is from the *Champion of Fair Play*, Chicago:

As soon as President Freiberg had called order, Colonel William A. Boykin, of the Baltimore Committee on Arrangements, made a short address on the death of Colonel Charles Goldsborough. This was followed by the convention adopting resolutions on the death of the Baltimorean. The President then submitted his report, which said that eighty-four new members had been admitted during the year, and that the present membership was 380 firms. The President touched on the defeat of the "Hepburn bill" through the work of the Association. This bill provided for giving the Prohibition States power to exclude the reception of liquors over their borders.

Much space in the President's report was devoted to the Protective Bureau of the Association, which was established at the last convention. The work of this Bureau is explained by the following abstract from the President's report:

"The need of some organization to represent the trade in its contest against its most formidable enemy—prohibition—was so thoroughly discussed at the last convention that no mention of it is necessary here. Suffice it to say, the Protective Bureau was established none too soon, as will be readily understood when the reports of the chairman and general manager have been heard.

"Upon looking over the results of the past year's work, I am compelled to express regret that this branch of the Association's work was not begun years sooner. We now know the advantages of preparedness and the necessity of constant labor even when not directly or immediately threatened."

The victory secured by the Association in the recent C. O. D. package decision was referred to, in which it was decided that the sale of liquor on a C. O. D. shipment was made at point of shipment, and not at place of delivery, and therefore no special tax was required at that point.

The rejort also referred to the passage of the Joy bill, allowing for the outage of whisky in bond up to seven years, after a desperate fight, although the bill was by no means a concession, but a simple act of justice.

The Association had also been successful, through the intercession of Mr. William Mida of Chicago, in securing the rescinding of the order of the Western Freight Association, in which cased goods were forced to pay double freight, thus saving an average of 50 cents on every case of liquor shipped by freight.

Next to the President's, the most interesting report was from the Executive Committee of the Protective Bureau. This committee reported that while the expenditures had been over $14,000, not a dollar had gone to bribe Legislatures, nor a cent spent to influence a vote, but all had been spent in the most honorable way for the betterment of the trade.

Mr. Cyrus C. Turner, the General Manager of the Protective Bureau, or, better still, the Educational Bureau, had accomplished excellent results. During the year two million five hundred thousand pieces of literature in opposition to local option and other temperance measures had been printed, of which one million four hundred thousand copies had been mailed direct to voters and nearly one million sent by express for distribution at 160 different points where local option elections were to be held. As a result of this work the Prohibition States of Vermont and New Hampshire had been redeemed, eighty-seven cities in the former and sixty-one in the latter State being now under a reasonable license law.

Elsewhere the Association had taken part in no less than 181 local option elections of the 144 that have taken place. Local option had been defeated in 103 cities and victorious in but 41 cities—results which speak well for the work of the Bureau.

Most of these successes had been obtained in the Northern, Eastern and Western States. In the South the trade has fairly held its own, but in Texas the fight has been a losing one, owing to the iniquitous local option law in that State, a similar one to that proposed in Illinois and elsewhere last winter, but the education of the people of Texas by the Bureau's publications is steadily having its effect. But to successfully continue this work more funds are required.

After the acceptance of this report the convention adjourned.

At the close of the first session the delegates and friends were escorted to the steamer Tennessee, which at once proceeded on its way to the historic city of Annapolis. During the trip luncheon was served, and upon arrival the Naval Academy was visited, and after the usual parade of the cadets the company once more boarded the Tennessee, where dinner was served, and all the delicacies of the season thoroughly enjoyed by the hungry and thirsty delegates.

During the evening the second session of the convention was held in the cabin of the steamer, at which the report of the special committee on a uniform license law was submitted.

It was quite evident that the committee had given the subject deep thought, taking the theoretical idea of the subject, but not the more practical one. To those of the delegaes who get out and hustle for orders from the retail trade the report was anything but acceptable. The fight against it was led by Mr. N. M. Uri of Louisville, who proved to be the Daniel Webster of the convention, and Mr. P. H. Nolan, who advised caution in the decision of the convention, as the retailers and brewers were as interested, and possibly more so, than the wholesaler.

After a lengthy debate the report was referred to the Executive Committee to ascertain the opinions and wishes of other sections of the trade.

On Thursday morning, after a good night's sleep, the delegates found themselves at Newport News, where, after breakfast, an opportunity was given to inspect the building of many of Uncle Sam's finest warships, Old Point Comfort and Fortress Monroe being reached about noon, in time for luncheon at Hotel Camberlin, where the delegates and friends were quartered at the expense of the Reception Committee.

The third session of the convention was held in the pavilion immediately after luncheon, at which the following officers were unanimously re-elected:

President, J. Walter Freiberg, of Freiberg & Workum, Cincinnati, Ohio.

First Vice-President, Samuel Wertheimer, of A. Guckenheimer & Bros., Pittsburg, Pa.

Second Vice-President, Marion E. Taylor, of Wright & Taylor, Louisville, Ky.

Treasurer, Ephraim Brice, of William Brice & Co., Philadelphia, Pa.

Secretary, David Stauber, Cincinnati, Ohio.

Executive Committee—A. J. Sunstein, Louis Gerstley, Samuel Grabfelder, August Graf, John S. Morrin, and the President ex-officio.

The proposition to re-engage Attorney Hough of St. Louis for another year at the same salary of $15,000 was most bitterly opposed, and was certainly the main feature of the convention. An attempt was made to make the salary $7000, which was afterwards increased to $10,000, but the $15,000 proposition was finally adopted, Mr. Hough being recognized by all parties as one of the best authorities on excise laws.

The Executive Committee also advanced the salary of Secretary Stauber 50 per cent.

The Committee on Resolutions presented a report in which they suggested the following:

First—That no tax should be charged on alcohol used in the manufactures and art, a most absurd proposition that was unceremoniously voted down.

Second—That a national copyright law should be advocated for the better protection to trademarks and labels, which was referred to the Executive Committee.

Third—That when whisky is sold by the Government for taxes, that the surplus, after paying all expenses, be returned to the distiller.

Fourth—That the publishing of inaccurate, unreliable, illegitimate price lists be abolished; referred to the Executive Committee for action.

Fifth—That wood alcohol, being a deadly poison, should be either etherized or colored.

Sixth—That a test case should be made of the law recently passed by the Michigan Legislature imposing a tax on all non-resident liquor dealers; referred to the Legislative Committee.

Seventh—That strenuous efforts be made to have the tax on whisky reduced from $1.10 to 70 cents.

Eighth—That section 290, schedule 4, of the tariff act of 1897, be so amended that liquors imported from Canada must be in cases of not less than 100 wine gallons, or in glass when in cases, containing not less than fifteen full quart bottles.

## Experiment Station Work.

om the report of the College of Agriculture on Culture Work at the substations, by Charles H. Shinn, Inspector of Stations.

### Foothill Substation.

N important part of the substation is the large vine-yard, on both slate and granite soils, containing one ndred and fifty varieties of table and wine grapes. The al demand for cuttings of wine grapes is at present con-ed to those varieties which bear large crops. A good al of wine is made for the local market, but very little ds its way elsewhere, and quantity is the main thing th all growers in this region. As transportation facili-s improve, the making of better wines will attract more tention, and the fine collection of varieties at the sub-ation will be more generally drawn upon.

The bearing quality of some varieties has improved with e and with changes in method of pruning. The fore-an, Mr. J. H. Barber, furnishes the following interest-g synopsis of his observations here, noting in parentheses e method of pruning which is best:

*Varieties for Dry Red Wine.*—Aramon (short prun-g), Bastardo (half-long), Carignane (short), Grenache hort), Mataro (short), Mondeuse (half-long), Mouras-l (short), Petit Bouschet (short), Tinta Val de Penas alf-long). Preference for quality combined with bear-g capacity should be given to Aramon, Carignane, Ma-ro, and Tinta Val de Penas. Aramon is also a fine table ape for local use, and Tinta Val de Penas a very accept-le one.

*Varieties for Dry White Wine.*—Burger (short prun-g), Sauvignon Vert (short), Semillon (long).

*Varieties for Sweet Wines.*—Port type: Tinta amarella alf-long).

Sherry type: Palomino, or Golden Chasselas (short or lf-long), West's White Prolific (short), Boal de Ma-ira (half-long), Mantuo de Pilas (short), Mourisco anco (short). Preference for quality is given to a mix-re of two-thirds Palomino and one-third Boal; these va-eties ripen at the same time. Palomino is a very accept-le table grape, as are also Mantuo de Pilas, Mourisco anco, and Tinta Amarella.

Cuttings of table grapes are in great demand, and the nge of varieties wanted is much wider than in the case wine grapes. A succession is desired, and quality counts r much. The substation, modifying, as experience dic-tes, previous lists, now recommends the following table apes:

*White.*—Luglienga (July grape), Chasselas de Fon-inebleau (sweetwater), Small Muscatel (Frontignan), lomino (Golden Chasselas), Muscat of Alexandria, uasco (which some prefer to Muscat), Mantuo de Pilas, hite Tokay, Peruno, Pizzutello di Roma, Mourisco anco, Napoleon, Verdal and Almeria.

*Red.*—Barbarossa, Flame Tokay and Zabalkanski.

*Black.*—Tinta Val de Penas, Cinsaut, Aramon, Califor-a Black Malvoisie, Tinta Amarella, Moscatello fino Black Muscatel, a light bearer but of finest quality), Gros olman (here of better quality than in the valley), Black orocco, and Emperor.

The above list covers a season here from July 25th until rains and frosts destroy the fruit, usually in November. Emperor and Almeria, picked and hung in a cool dry place, will keep until nearly Christmas.

The foreman further cuts down this list of table grapes, for home vineyards as follows: "A good selection for the home vineyard would be the following: Luglienga, Aramon or Cinsaut, Tinta Val de Penas, Palomino, Huasco, Mantuo de Pilas, Gros Colman, Pizzutello di Roma, Flame Tokay or Zabalkanski, Verdal. Of these, Luglienga, Pizzutello and Zabalkanski should have long pruning; Tinta val de Penas and Palomino, short or half long; the remainder, short. Luglienga and Pizzutello are good vines for arbors or trellises; in that case Pizzutello should be pruned to short spurs on long arms, as is the Mission when grown on an arbor."

There is as yet no demand for "shipping grapes" in this district, but when it comes, Flame Tokay will not be use-ful, as it bears poorly. Emperor, Mourisco branco, and Almeria promise better. There is only a small local de-mand for raisin grapes here. The quality is excellent, and the varieties planted are Muscat of Alexandria, Huasco, Thompson's Seedless, and Sultana. Muscats are to be pruned short; the seedless kinds are properly pruned long or half-long, according to soil.

### Coast Range Station.

The following table shows growth and yield per vine of leading varieties of grapes on light soil underlaid by hard-


# Corona Blanca
PERFECT
## California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO

**H. J. WOOLLACOTT,**
ESTABLISHED 1860
LOS ANGELES, - - - CALIFORNIA

pan. If planted on stronger and deeper soil, of which there is much in the district, and more especially if planted well up on the hillsides, the growth and yield of a vineyard would undoubtedly be much more satisfactory. In many seasons the late frosts destroy, or at least shorten the crop of this hardpan vineyard. The crop is usually shortened by the ravages of birds, which attack all kinds of fruit. The vines whose crop was weighed were those which had been least severely attacked:

GRAPES IN 1901.

| Variety. | Average Season's Growth of Canes. | Yield per Vine. |
|---|---|---|
| Verdelho | 2 feet. | 2 lbs. |
| Meunier | 3 " | 2 " |
| Cinsaut | 3½ " | 4 " |
| Gros Mansenc | 3 " | 2 " |
| Cariggane | 4 " | 5 " |
| Bastardo | 3½ " | 3 " |
| Blue Portuguese | 2½ " | 2 " |
| Tinta Amarella | 4½ " | 6 " |
| Black Morocco | 4 " | 8 " |
| Pinot St. George | 3½ " | 6 " |
| Golden Chasselas | 4½ " | 7 " |
| Folle Blanche | 3½ " | 5 " |
| Serine | 3½ " | 6 " |
| Crabb's Black Burgundy | 4½ " | 8 " |
| Sultana | 3 " | 2 " |
| Verdal | 4 " | 5 " |
| Tinta de Madera | 4½ " | 6 " |
| Herbemont | 3½ " | 4 " |
| Malbec | 4 " | 8 " |
| Chauche Noir | 3 " | 1 " |
| Pizzutello | 6 " | 8 " |
| Muscatello Fino | 4 " | 5 " |
| Robin Noir | 3½ " | 7 " |
| Burger | 4 " | 5 " |
| Petit Bouschet | 3½ " | 6 " |
| Mataro | 2½ " | 6 " |
| Huasco | 2 " | 4 " |
| Charbono | 2½ " | 1 " |
| California Black Malvoisie | 4½ " | 8 " |

Out of sixty-six varieties reported upon by the foreman in 1901, none yielded more than 8 pounds to the vine. The strongest grower by far was Pizzutello, here one of the best table grapes and one of the best bearers of the whole collection. Hundreds of cuttings of this grape, as well as of Black Morocco and others that promised well here, have been distributed in the region.

Louis Taussig & Co. have adopted the new schedule of wages and hours, which was proposed by the Wine and Liquor Workers' Union of San Francisco. The entire plant is now thoroughly unionized. A representative of the company says that his firm was already paying the union wages and higher in the case of some of the employees.


## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.






EL REY

THE KING OF

WHISKIES

BOURBON AND RYE

DISTILLED IN THE FAMOUS BLUE GRASS DISTRICT OF KENTUCKY

McDONALD & COHN

(Formerly CARROLL & CARROLL)

120 FRONT STREET, San Francisco — SOLE AGENTS



## Blue Grass Whiskey.

THIS well known whiskey has been a favorite in this market nearly half a century. It is distilled by E J. Curley & Co., at Camp Nelson, Jessamine County, Eighth District, Kentucky, in the famous "Blue Grass" region, so justly celebrated as the birthplace of the finest whiskies on earth.

"Blue Grass" is a strictly "Old fashioned Fire Copper" sweet mash whiskey, in the production of which, it is guaranteed that 40 per cent of small grain is used, thus giving to the whiskey a heavy body, and excellent flavor.

The "Blue Grass" is stored in the latest improved bonded warehouses with patent racks, metal roof, iron shutters and doors. Giving their personal attention to the safe handling and care of these goods, with every advantage and facility for shipping, satisfaction is guaranteed in every particular.

## From Associated Distilleries of Kentucky.

PACIFIC WINE AND SPIRIT REVIEW, San Francisco, Cal.

*Gentlemen*: We wish you would kindly place the following insertion in your next issue:

"We hereby warn the public not to buy or negotiate the following described warehouse receipts issued to the California Wine and Brandy Co., of San Francisco, Cal.:

Bond Nos. 10,476-85; serials 51,376-425; 50 barrels May, 1900.

Bond Nos. 10,511-20; serials, 51,551-600; 50 barrels. June, 1900.

Bond Nos. 11,704-13; serials, 57,516-65; 50 barrels; February, 1901.

Bond Nos. 13,862-69; serials, 68,306-45; 40 barrels, November, 1901.

Bond Nos. 13,911-12; serials, 68,551-60; 10 barrels; November, 1901.

Yours very truly,

ASSOCIATED DISTILLERIES OF KENTUCKY.

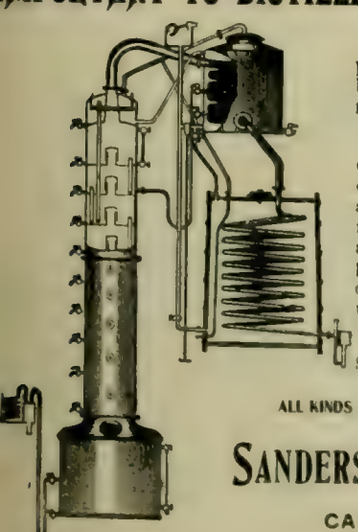
Louisville, Ky., May 25, 1903.





WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.

IMPORTANT TO DISTILLERS AND WINE MAKERS.



This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

**This Still has the advantage over all others,** as it is economical, easily operated and separates the aldehyde and other inferior oils, and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

PAT'D SEPT. 29, 1891.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

SANDERS & CO.'S COPPER WORKS

CARL L. SCHALITZ, PROP.

309-311 HOWARD STREET, SAN FRANCISCO.

OLIVINA-IDEAL VINTAGES.




Cabernet

BOTTLED AT THE OLIVINA VAULTS.

Julius Paul Smith's
GROWER

Livermore, California.

NEW YORK OFFICE AND VAULTS,
65 & 67 DUANE ST.

Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.

## Internal Revenue and Customs Rulings.

(663.)

*Special tax—Retailing liquor on boats.*

A special tax stamp is not permitted to be issued for the retailing of liquor on any boat that is not engaged in the business of carrying passengers.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., May 23, 1903.*

SIR: Your letter of the 18th instant has been received, stating that application has been made to you in two instances for a special-tax stamp to cover the retailing of liquor on small boats plying on the Mississippi River, in one of which cases the applicant, after stating the capacity of his boat, says that "it can carry about 35 passengers," and in the other it is said that the boat "does carry passengers, but not regularly."

You are hereby directed to refuse to issue a special-tax stamp for the retailing of liquors on either of these boats or on any other vessels that are not regularly engaged in the business of carrying passengers. This is the settled ruling in view of the joint resolution of May 8, 1876 (Compilation 1900, p. 114), to which you refer.

Respectfully, J. W. YERKES, *Commissioner.*

MR. JOHN E. MCCALL,
*Collector Fifth District, Nashville, Tenn.*

---

(664.)

*Special tax—Sale by distiller of whisky bought in bond.*

Where a distiller sells to another his distillery and all his whisky in bond, the purchaser cannot sell the packages of whisky without subjecting himself to special tax as a wholesale liquor dealer.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., May 23, 1903.*

SIR: In reply to your letter of inquiry of the 15th instant, you are hereby advised that where a distiller has, as you state, sold to another "his distillery property and all of the whisky in the bonded warehouse," he can not, by continuing, as you suggest, "to make an annual distiller's bond" and authorizing the sale of the whisky in bond in his name, relieve the purchaser from special tax as a wholesale liquor dealer for selling this whisky which has become his own property. Such a case can not be brought within the exempting provision of the statute, which reads:

That no distiller who has given the required bond and who sells only distilled spirits of his own production at the place of manufacture, or at the place of storage in bond, in the original packages to which the tax-paid stamps are affixed, shall be required to pay the special tax of a wholesale liquor dealer on account of such sales. (Sec. 62, act of Aug. 28, 1894, 28 Stat., 509.)

Respectfully, J. W. YERKES, *Commissioner.*

MR. E. S. CLARKE, *Falmouth, Ky.*

---

(24453.)

*Gauge of bottles.*

Two and eleven thirty-second gallons per dozen bottles adopted as the conventional gauge of Bernard & Co.'s Encore Whisky.—T. D. 22237 amended.

TREASURY DEPARTMENT, *June 1, 1903.*

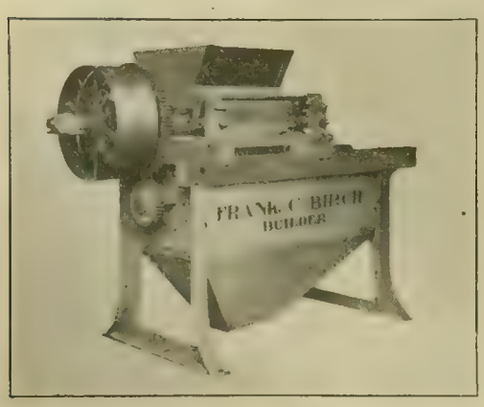
SIR: Referring to your letter of the 16th ultimo, concerning the gauge of bottles containing Bernard & Co.'s Encore whisky, listed in T. D. 22237 of May 21, 1900, as 2¼ gallons per case, I have to inform you that recent tests made at the port of New York indicate that the present gauge is 2 11-32 gallons per dozen bottles, and the appraiser at that port reports that that gauge will hereafter be adopted as the average gauge of the bottles containing the particular brand of whisky in question. You will observe that the latter gauge agrees with that found at your port as the result of a number of tests.

In view of the foregoing, 2 11-32 gallons per dozen bottles is adopted as the average or conventional gauge of such bottles where actual gauge is not taken, and T. D. 22237, so far as the same relates to Bernard & Co.'s Encore whisky, is hereby amended accordingly.

Respectfully, ROBERT B. ARMSTRONG,
(4577.) *Assistant Secretary.*

SURVEYOR OF CUSTOMS, *Indianapolis, Ind.*


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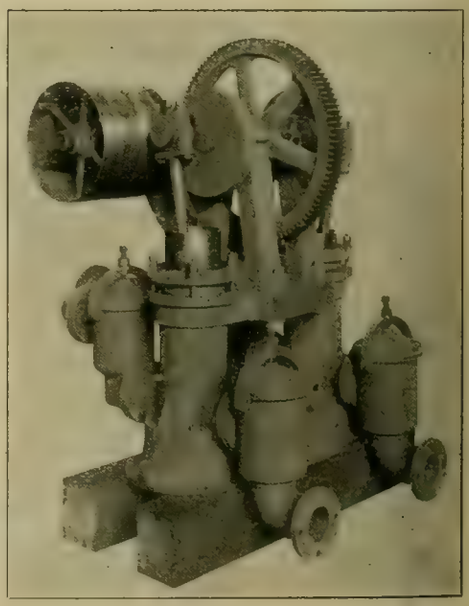
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(WHERE TO GET GOOD THINGS TO DRINK AND EAT.)


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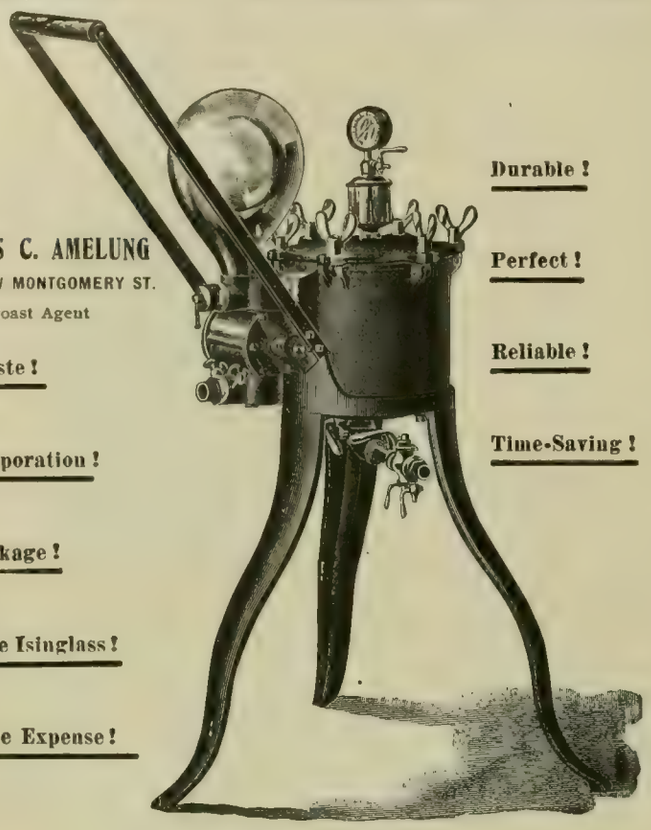

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*The PACIFIC WINE AND SPIRIT REVIEW is the y paper of its class West of Chicago. It circulates among Wholesale and Retail Wine, Spirit and Beer Dealers of Pacific Coast, the Wine Makers and Brandy Distillers of ifornia, the Wine and Brandy Buyers, and the Importers, stillers and Jobbers of the United States.*

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# VINTAGE PROSPECTS

**The REVIEW presents herewith its regular Mid-summer report of the conditions of vineyards in various wine districts in the State. They cover the field thoroughly, and the conditions in the month of July indicated that the grape crop will be of full volume, but with few exceptions not nearly so large as that of 1902. The reports of the situation are from representative and reliable men, and are in response to a circular letter sent out on July 8th. They follow and will be found interesting and instructive news.**

H. B. Wagoner, Livermore.—Conditions of vineyards good at present. Small damage by frost or sunburn. Crop practically the same as last year. About the same amount of wine in cellar as last year. Progress by phylloxera and other diseases difficult to estimate, but increasing; 100 acres of vines planted this season.

C. J. Wetmore, Livermore.—Vines not diseased making good growth and grapes setting well. Damage from frost very small; from sunburn none. Crop prospects a little better than at this time last year. Considerably more wine remaining in cellar this year. Phylloxera spreading fast. About 100 acres of vines planted this season.

A. C. McLeod, Livermore.—Vineyards all have a larger crop than last year. No damage by frost or sunburn. The crop this year will be much larger than that of last under favorable conditions. Fifty thousand gallons of wine remain in cellar this year; last year none. Disease made more headway last year than ever before; vineyards are going very fast. About fifty acres of vines have been planted in this vicinity this season.

Grau & Werner, Irvington.—Old vineyards are badly diseased. The new ones on resistant stock look healthy. No frost to speak of. The hot wave in June caused some coulure. There will be about a quarter crop. Same amount of wine in cellar as last year. It is only a question of time when all old non-resistant vineyards will be destroyed by the phylloxera. About 75 acres planted; about 250 acres taken up.

J. Chauvet, Glen Ellen.—Condition of vineyards fair. Damage by frost or sunburn very little. Crop prospects about the same, if not better, than last year. About half as much wine remaining in cellar this year. No phylloxera or other diseases. About 20 acres of vines planted this season.

Albert Gaye, Sebastopol.—Condition of vineyards fair. Not much damage by frost or sunburn so far. There is about two-thirds of a crop. Three hundred and fifty thousand gallons of wine remain in cellar in all Sebastopol cellar combined. Not much progress by phylloxera or other diseases. About 100 acres of vines in all planted this season.

W. D. Sink, Cloverdale.—Crop conditions this year are hardly as good as last. Small berries, and I think three-fourths as much as last year. About the same amount of wine in cellar as last year. Phylloxera and other diseases about the same as last year. About 350 acres of vines hav been planted this year.

Louis Bee, Cloverdale.—Condition of vineyards good No damage by frost or sunburn. Crop prospects not a good as last year. Wine all sold. No disease. Four acre of vines have been planted this season.

J. C. Merithew, Cupertino, Cal.—The vineyards ar about the same as last year. There is no damage done b frost or sunburn. Crop prospects are somewhat bette than those of last year. About one-quarter more wine re mains in cellar than last season. Phylloxera and othe diseases are about the same as last year. There is no in crease. About the same number of vines have been planted this year as last year.

Pierre Klein, Mountain View.—New grafted vines on resistant stock are in excellent condition. No damage by frost or sunburn. Crop prospects as compared with those of last year are very good. Some progress is being mad by phylloxera on old non-resistant vines; none of any other disease.

Thomas Casalegno, Evergreen—Vines on Riparia Lenoir are dying. Rupestris St. George doing well. One-quarter damage by frost and sunburn. Crop prospects same as those of last year. Thirty-five thousand gallons of wine in cellar. Phylloxera going as usual. One hundred and twenty acres of vines planted this season. All doing well except 15 acres of Lenoir growing slowly.

P. Prudhomme, San Jose.—Vineyards doing well. No damage by frost or sunburn. Crop conditions about the same as last year. Same amount of wine remaining in cellar as last year. No progress by phylloxera or other diseases. Vines seem to recuperate. About 50 acres of vines have been planted this season.

A. Rieln, Mission San Jose.—Vineyards badly phylloxerated. No frost and no sunburn on strong vines. Crop prospects on healthy vines this year better. No advance in progress of phylloxera and other diseases.

Linda Vista Vineyard, Mission San Jose.—Conditions of vineyards about the same as last year. So far have not shown much effect of disease. No damage by frost. A trifle by sunburn. Crop propects good for this district. Considerable remaining strength in vines. Phylloxera has a strong hold.

Jno. A. Corotto, San Jose.—Vines are looking very good. One vineyard only suffered slight frost; no damage or sunburn so far. Prospect of larger crop than last year. From one-half to three-quarters as much wine remaining in cellar as last year. Phylloxera and other diseases, in some localities, still spreading; in other localities gradually diminishing.

F. L. Husmann, Concord.—Condition of vineyards in this section very good. No damage whatever from frost. Prospects for crop are much superior to last year. No wine remaining in cellar. Some progress has been made by phylloxera, but to no great extent as yet. About 400 acres of vineyards have been planted this season.

Mrs. G. R. Upham, Martinez.—Vineyards are in fair shape at present. No damage has been done to my vineyard by frost or sunburn. Conditions are favorable and crop will probably be larger than last. Phylloxera is spreading over the vineyards. Nearly all show some sick vines. About 40 or 50 acres planted this season.

M. W. Joost, Vinehill, Martinez.—The old vineyards re in fairly good condition. Fifty per cent of the ung vines planted or grafted this year have died out ow- g to the want of late rains. No damage so far has been ne by frost or sunburn. The crop will be about the same last year. No wine in cellar this year. The phylloxera is made very little progress in Vinehill. From 300 to 400 res of vines have been planted this season.

R. C. Terry, Clayton.—Condition of vineyards is first ass. Very little, if any, damage done by frost or sun- rn. Crop conditions about the same as last year. About e same amount of wine remains in cellar this year as st; hardly any unsold. No phylloxera or other disease to y knowledge. About 250 acres of vines have been planted this immediate vicinity.

E. E. Meyer, Wrights—Vineyards in fine condition. No mage by frost or sunburn. Crop about the same as last ar. No wine remains in cellar. Very little phylloxera other diseases. About 10 acres of vines planted this ason.

A. Liliencrantz, Aptos, Santa Cruz County.—Condition vineyards very good. No damage by frost or sunburn. op prospects better than last year. About 10,000 gallons wine on hand. No phylloxera or other diseases. nly three acres of vines planted this season.

Jacob Kober, Ben Lomond.—Vineyards look thrifty. No mage by frost or sunburn. Last year the outlook was for full crop, this year for a two-thirds crop. No wine in llar. No disease here so far. About 40 to 50 acres of nes planted in small tracts.

C. K. Kirby, Fowler.—Condition of vineyards good. No ost; sunburn light so far. Crop somewhat less than last ar. No wine remaining in cellar. No disease of any nd in the neighborhood. Large amount of vines planted is season, but cannot say how many acres.

E. W. Churchill, Oakville.—Old non-resistant vineyards re going,; grafted vineyards O. K. Damage by frost slight nd no damage by sunburn that amounts to much. Crops en better than last year. Progress made by phylloxera other diseases as above. Fifteen acres of vines planted is season.

Chas. Krug Winery, St. Helena.—Condition of vine- rds good, making more wood and better growth than er. Very little damage by frost or sunburn. The crop ill not be as heavy as last year. Probably a little more ine remains in cellar this year than last. Vines appear ealthier this year than for some years past. Probably not ore than 100 acres of vines have been planted this season.

California Winery, Sacramento.—Condition of vine- rds excellent. No damage to speak of by frost or sun- rn. Crop prospects better than last year by a great eal. Less wine in cellar than last year. Our vineyards re on resistant stock. Others are suffering and feeling ffect each season.

Hanford Winery, Hanford.—Condition of vineyards ex- llent in all respects. No damage by frost or sunburn. rop prospects for this year 75 and 80 per cent of last ear, which was abnormally large. Twenty-five per cent ore wine in cellar this year than last. No progress by hylloxera or other diseases to note. Five hundred acres f vines planted this season.

Sierra Vista Vineyard Company, Minturn.—Condition f vineyards good. No damage by frost or sunburn. Sev- enty-five per cent of crop of last year. Thirty per cent more wine remaining in cellar this year than last. Of phylloxera and other diseases nothing to note.

Wm. Palmtag, Hollister.—Condition of vineyards very good. No damage by frost or sunburn. Crop prospects very good. One hundred and five thousand gallons of wine in cellar. No phylloxera or other diseases. Eight acres planted.

H. R. Schell, Knights Ferry.—Vines are healthy and have made vigorous growth. Fifty per cent damage was done by frost. The yield will be about one-half of that of last year. About two-thirds as much wine in cellar as there was last season. No disease of any kind inthis locality. Comparatively no planting has been done.

Charles Thomsen, Cozzens, Sonoma County.—Vines are thrifty with plenty of foliage even where insufficiently cultivated. We have had no frosts and very little mildew. Some black measles, but less than usual. Comparative crop conditions are fully as good as last year on an aver- age. Wine in cellar about 200,000 gallons as against empty cellars at this time last year. Phylloxera is making rapid progress in the lower part of Dry Creek Valley, near Healdsburg. No planting of any consequence.

G. De Latour, Rutherford.—Crop conditions are very good. Damage by frost and sunburn very light. The vin- tage will not be as great as last year. A good deal of wine remains in cellar in Napa Valley. Wine-makers are wait ing for better prices. Last year cellars were practically empty. Phylloxera is making very little progress, as re- sistant stock is being generally planted. About 400 acres of vines have been put out this year.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company

OFFICE AND SALESROOM

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San Francisco, California

Theo. Gier, Oakland.—In the Napa Valley the outlook is very good, the crop in sight being the same as last year. The same conditions exist in my Livermore vineyard. The damage by frost and sunburn has been very slight. Wine in cellar in Napa is twice the quantity of last year at this season, and Livermore about the same. In the Livermore section, phylloxera is making now more progress than last year. In Livermore, I planted thirty acres with imported French grafts of noted varieties. In my Napa vineyard I planted forty acres with Rupestris St. George.

William J. Laferriere, Rutherford.—Vineyard conditions are fair, although sunburn shows in some places. Some damage by sunburn, and if hot weather continues, it will be greater and a large quantity of grapes will dry on the vines before ripening. The prospective crop is about two-thirds of last year. Wine remaining in cellar about 70 per cent. Phylloxera is rampant in the vicinity of Calistoga. I have seen the Santa Clara vine disease in several vineyards in this valley. Cuttings that were grafted this spring on fine healthy resistant stock are now badly diseased. Replanting is of no consequence.

Dresel & Co., Sonoma.—Our vineyard is in fair condition; heavy frost early in April did some damage, but the majority of vines, being backward, escaped. The north wind on July 2nd and 3rd did considerable damage. Grapes have set well and look promising; we expect an average crop. The usual stock of wine is in cellar. Phylloxera has been checked by resistant stock. Some damage is done by a new disease. A kind of blight (California or Anaheim)? We do not know which. No new vineyards have been planted. We have grafted about eight acres.

C. H. Wente, Livermore.—Vineyards as a whole are looking excellent except the spots attacked by phylloxera. We had slight damage by frost in some places. The crop promises to be the best since 1897. Less wine in cellar than last year at this time. The phylloxera has taken a good hold here during the past season. Planting has not exceeded fifty acres.

John McClure Burbank.—Vineyards in this section are in splendid condition, and the Anaheim disease has about disappeared. No damage by frosts or sunburn. Vineyard prospects about the same as last year at this time. More wine in cellar than last year. There has been some planting of new vineyards in this region.

B. F. Lint, the well-known wine man of Los Gatos, Santa Clara county, called on the REVIEW during the fortnight. Mr. Lint reports the vines in his section to be in an exceptionally fine condition. The outlook is for a good yield of grapes.

## Southern California.

Cosmo Morgan, Los Angeles.—Best crop in years. No damage by frost or sunburn. Crop prospects double that of last year. Phylloxera im making considerable headway in some vineyards.

Sierra Madre Vintage Company, La Manda.—Condition of vineyards excellent. Plentiful rains of last season have given vines new vigor. No damage by frost or sunburn. Looking for a larger crop than last year. Less wine in cellar than last year. No phylloxera here. The so-called Anaheim disease does not seem to be gaining ground except in a few vineyards. Several hundred acres of vines planted this season.

Geo. Yung, Santa Ana.—Vines look thrifty. Crop is very heavy. No damage by frost or sunburn. Crop prospects about the same as last year.

Chas. Stern & Sons, Los Angeles.—Condition of vineyards excellent. No damage by frost or sunburn. Crop prospects same as last year. No phylloxera in Southern California. About 1600 acres of vines have been planted this season.

Etienne Bros., Pasadena.—Condition of vineyards good. No damage by frost or sunburn. Crop prospects better than last year. Same amount of wine in cellar as last year. No phylloxera or other diseases in our vineyards.

Secondo Guasti, Los Angeles.—Condition of vineyards very good. No damage by frost or sunburn. Crop prospects about the same as last year. No progress by phylloxera or other diseases.

A. York & Sons, Templeton.—The vineyards of this section are in a healthy condition, the vines having made good growth. No damage worth mentioning was done by frost. It is too early in the season for sunburn. The crop we consider a good average, although not nearly so heavy as last year's. We have a little more wine on hand than at this time last year. We have never had any phylloxera or other serious diseases here.

Henry Sandoz, Pomona.—Condition of vineyards very good. No damage by frost or sunburn. Crop prospects much better than those of last year. About four to five thousand gallons of wine remain in cellar this year. Some damage is done by phylloxera or other diseases, especially in the old vines. Fifteen acres of vines have been planted this season.

G. F. Merriam & Son, San Marcos, San Diego County.—Condition of vines very good. No damage done by frost or sunburn. Crop prospects this year are better with most varieties. More wine remains in cellar this year than last. No signs of phylloxera; other disease very little. About five hundred acres of vines have been planted this season.

E. Vache & Co., Redlands.—Vineyards in good shape. Last winter's rainfall, heavier than it has been for the last four years, helped the vines very much. No damage by frost or sunburn yet. We think the crop one-quarter heavier. A trifle more wine remains in cellar than last year. No phylloxera; traces of oidium, commonly called mildew, on Zinfandels.

T. J. F. Boege, Anaheim.—The vines are in better condition than they have been for years. No damage by frost or sunburn. The crop is about the same as last year. About the same amount of wine in cellar as last year. About 100 acres of vines have been planted in Orange County.

J. Rudel, San Gabriel.—Condition of vineyards better than for years. No damage by frost or sunburn. Crop prospects better this year than last, both as to quantities and qualities. About the same amount of wine in cellar this year as last. There are some signs of disease, but not so marked as last year. About one hundred acres of vines have been planted in the neighborhood this season.

## Wine Men Should Exhibit Splendidly.

R. M. Wood, Editor—

*Dear Sir*:—Your favor of the 7th inst., addressed to Mr. Wiggins, in which you ask for a promised contribution on the purposes and plans of the California World's Fair Commissioners in reference to the matter of a California wine exhibit, has been referred back to this office. I will not assume to dictate an article as such, but take pleasure in giving you our ideas regarding a California Wine Exhibit.

This State, being the largest wine producer in the United States and of the American Continent, ought to have the strongest, most imposing, and effective wine display at the St. Louis World's Fair, and it is the ambition of the Commissioners to make such a display. In order to do this effectively and satisfactorily, they feel that they must have and are entitled to the co-operation and assistance of the wine men of California. If they get this co-operation and assistance they will make such a display of our native wines as has never before been seen on this Continent.

In the Agricultural Building, where the main California exhibits will be installed, and adjoining the California space near the center of the building, an allotment of space 52 feet by 91 feet has been made to California for the purpose of installing thereon some one special feature. The Commisioners propose to offer this to the wine men of the State. Our idea is to erect thereon a roofed pagoda, supported by large columns from four to five feet in diameter. Our plan is to build these columns with a well finished panelled base about thirty inches high, and from the base to the cap of the columns construct shelves for the installation of bottled wine. Our plan contemplates giving to each wine firm that participates one of these columns exclusively for his particular wine, and you can readily understand that the columns can be multiplied to equal the requirements of as many wine houses as may care to participate. Indeed, the larger they are and the closer together, allowing, of course, room enough for people to pass through, the more imposing and impressive the structure will be. The cornice should be heavy so as to comport with the heavy columns. It is our idea to decorate the columns with wine bottles, and to roof the structure with wine bottles instead of tiling. We further contemplate a heavy panelled ceiling, and if the wine men see fit the panels in this ceiling can be decorated with views of the cellars, or vineyards, or other wine features of California. In this large space we think of installing two large wine casks, and between them a 4,000 or 5,000 gallon vat, with door cut through the side, with a view to using the interior of the vat as an office for the attendant, and incidentally as a sampling room. Interspersed can be placed easy settees or lounges, on which the people can rest and contemplate the display, or study the pictures in the ceilings.

You will appreciate that it is difficult to describe in words this plan as well as it might be illustrated in a drawing, or in reality. We hope to have a drawing made of the same in a short time for the purpose of submitting it to the wine men for their approval.

In the meantime we are taking measures to secure a list of the principal wine men of the State, with a view of inviting them into conference for the purpose of finding out how many desire to participate, and to what extent they will co-operate with us in helping to make a showing at St. Louis of the importance of their industry. When notice of the conference is sent out you will be advised of the same, and will also be advised of the progress of our work in this regard as results may develop.

In the meantime, thanking you for your interest in the matter, I beg to remain, very truly yours,

California-Louisiana Purchase Exposition Commission,

J. A. Filcher, Commissioner.

San Francisco, July 10, '03.

## A Little Cherry Talk.

DO all cherries look alike to you? They ought not to—there's a world of difference in them. Let us consider the question briefly.

Some cherries are passable, some are good, some are better, and—the others are Fleischmann & Co.'s Maraschinos. Why? Because nothing less than the very best is ever offered their customers. It's a habit they have.

California! That's where the good cherries grow. Lots of Maraschino cherries come from there. Understand? "Come FROM there." That's where the trouble lies—they travel thousands of miles before they are stoned and preserved.

Cherries are not human—they do not improve with travel. They are too delicate—too dainty for rough usage. And when they are shipped from the orchards to some distant point in the East, they do not travel in Pullman cars, you may be sure! They get jostled and hustled about until their tender meat is bruised, and half of them begin to rot.

Then they are stoned and put up. That is the usual way.

With Fleishmann & Co.'s Maraschino Cherries it is different. The firm realized what a bad thing it was to transport the fruit so far and then preserve it, so they turned around the old order. Their cherries are preserved right where the luscious fruit grows. Fresh from the trees, carefully picked and handled, they are stoned and put into the liquor on the spot. Hardly cold from the sun's kiss, they are sealed in their bottles. Then, and not until they, are cherries really ready for shipment.

Ever think of that before? It's a little thing—but it assumes large proportions when the result is compared with other cherries. There never were such good cherries as those preserved by Fleischman & Co., simply because other firms ship first and put up afterwards. They get the cart before the horse.

Your customer will appreciate the difference—they cannot help noticing it. Solid, crisp, delicious in flavor—all that a cherry ought to be, and preserved in the best liquor made, and the best ever placed on the market.

George Washington knew the value of cherries, but it was unnecessary to cut down the tree to get the best.

Think how the Father of His Country would have enjoyed Fleishmann & Co.'s Maraschino Cherries!

You are luckier than he, for you can order them to-day.

And every one calls for more.

# LOS ANGELES DEPARTMENT

LOS ANGELES, July 21.—Reports from all quarters indicate that the grape crop in the South this year will be double that of last year and generally of a superior quality. As to how prices will rule opinions differ. It is claimed that last year's prices cannot be maintained because of the great crop. Many wineries have big stocks of wine on hand and will sell their grapes instead of making wine if the prices are too high to suit them. Cosmo Morgan of the California Wine Association says the grape crop will certainly be double that of last year, but he cannot hazard a guess as to how prices will be. Secondo Guasti says prices are bound to be lower.

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The Italian Vineyard Company, of which Secondo Guasti is president, will have between 2000and 3000 tons of grapes on the company's vineyards this season. The company will operate an extensive plant in this city extending over two blocks, at Palmetto and Mateo streets. The company has bought the cooperage of the San Gabriel Winery, about 200,000 gallons of oak oval casks. Rumors of a combination of the Secondo Guasti interests and the Goldschmidt Bros., and others, gained currency, but were said to be premature. But the combination is expected to be effected.

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Charles Stern & Sons are completing their new winery on the Salt Lake road in Riverside County.

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The Union Wine Association reports a growing business. George P. Kaufman is president and John Y. Oldham is secretary.

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Eugene Mazwell of the M. & M. saloon has returned from a trip to San Luis Obispo, where he was attending a law suit.

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Ned Greenway, on one of his usual trips to this city, in the interest of the champagne he represents, said to a hotel group of acquaintances: "Did you ever hear of seasick wine? It is a curious fact that a certain class of 'still' wines attain the mal de mer during a voyage either by sea or by train journey. The rocking motion plays havoc with the emulsion, or whatever you may call the combination of molecules. After a trip these wines, and especially claret, are not good to drink. They are liable to cause trouble with the digestive apparatus. Wine men are aware of the facts I have recited, and, after a stock arrives by boat or train, the claret is carefully laid away in a quiet place to recover its usual spirits; no pun intended." Some of his hearers thought he was joshing.

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Town authorities of Long Beach have had a backset in their idea that they had a right to search a man's premises if they suspected the presence of liquors of any kind. The town officers have in exercising this right of search gone to extremes which in other communities would call for a killing, but they must not do it any more. In the case of Frank L. Wingard, a druggist of Long Beach, charged with violating the liquor ordinance in the seashore town, Judge Trask of the Superior Court has decided that search warrants may not legally be used in waging war against the sale of liquor. He says: "Conceding the search warrant procedure described in the Penal Code to be sufficient and proper for the taking of such things as counterfeiters' and burglars' tools, lottery tickets and stolen or embezzled property, when the possession thereof is unlawful, it falls far short of satisfiyng the constitutional safeguards against taking property without due process of law when the property taken is intoxicating liquors. For intoxicating liquors in California are property which a man has the lawful right to own and possess. He cannot be deprived of such property without due process of law."

## LOS ANGELES NOTES.

Sherwood & Sherwood report an extra heavy demand for Schlitz beer. They are doing particularly good business with the seashore towns.

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John J. Shay, proprietor of the Reception, is heavily interested in a patent cooker and expects to become a millionaire.

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Billy Greenough of the Wellington is out again after a severe attack of illness and his many friends are glad.

CHAS. CARPY, President
ARTHUR LEGALLET, Vice-President

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# WUNDER BEER

THE OUTPUT HAS TRIPLED IN THE LAST THREE YEARS
AND IS STILL INCREASING AT THE SAME RATIO

*THE REASONS ARE PLAIN:*

The production of a California product which does not need an Eastern reputation, which is placed upon the market side by side with any beer made upon its merits, and at a local price. Absolute cleanliness, purity and age, and the latest scientific methods in brewing have made it the Finest in the Land.

For Agency Privileges in Kegs or Bottles Write to **WUNDER BREWING COMPANY**
San Francisco, Cal.

Jake Waldeck, who is to build a new theater in South Spring street, has bought the saloon of Charles Steinfeldt to be used as an annex. Mr. Waldeck formerly was treasurer of the Orpheum.

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The big winery for the California Wine Association at North Cucamonga is nearing completion and will be ready for this season's wine making.

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Charles de Roulet has succeeded Pelissier & de Roulet as owner of the Monte Vista and Cucamonga Vineyard Company, at 429 South Main street. The concern is doing a big business.

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H. S. Baer of the Los Angeles Wine Company has gone to Saratoga with the Shriners on their pilgrimage.

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Dave McCumiskey, of Dan Jerrue's place, is back, after a visit paid to San Francisco to recover from an attack of illness. Al Henry, a well-known mixologist, has a place in Jerrue's now, having succeeded Billy Merry, who is said to be looking for a place of his own.

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Billy Salter, of the Magnolia, has been called in consultation with the architect who is drawing the plans of the new grill and bar room of the Jonathan Club in the Huntington Building.

At 534 East Fifth street the Los Angeles Liquor Company, T. W. Roulo, is making a specialty of Rosehill whiskey.

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Dick Krebs, one of the best wine makers in California, is preparing the Baldwin Distillery and Winery for active business this season in making wine and brandy.

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Now part of the population of Redondo Beach has an idea that the town should be "dry," and the Trustees have started to close up all the retail liquor stores. Two places were closed by order of the Town Trustees, but three are remaining open. W.

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR
*CALIFORNIA WINE ASSOCIATION*
SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

## President P. C. Rossi Returns.

MR. P. C. ROSSI, President of the Italian-Swiss Colony, who was appointed by Governor Pardee Commissioner of the State of California to the International Agricultural Congress at Rome, arrived home on the 21st ult. He was accompanied by his charming daughter, Miss Marie Rossi, and his sister-in-law, Miss Aglae Caire, a popular society leader of Oakland's smart set. The trio have been absent about five months, most of which time was spent in Italy. When returning, they visited London, Paris and many other principal cities of Europe. A hearty home welcome greeted the returning tourists by a large party of relatives and friends, who met them at Vallejo Junction. In speaking of his trip, Mr. Rossi said that his anxiety for knowledge was only equalled by the same anxiety from all the prominent people interested in agriculture, horticulture and viticulture, who wanted to know in detail what California is doing, and how she could in so short a time assert herself in the way she has done in all those



P. C. ROSSI

branches. "In fact," he said, "as soon as I had paid my respects to the President of the Congress, ex-Minister Marquis Capelli, he requested me to address a public meeting of prominent citizens and discuss these matters with them, and when I tried to decline the favor for the reason that I was no orator, he said that the agriculturists wanted facts and figures instead of rhetoric, and insisted that I should comply with his wishes. The next day, to the best of my ability, I tried in the short time allotted to me, to do justice to California, of which I was the proud representative. I am sorry that I was not able to do more, but I am glad to hear that my talk was well received, both here and in Italy, where, as a delegate from the Golden State, I received most cordial and hospitable treatment, and where everybody was anxious and glad to give all information at their command. I found there many new things that can be applied here to good advantage, and explained to them many valuable discoveries which could be successfully utilized in Italy. I hope that the information received and imparted will prove beneficial to both my native and adopted countries."

## "Great Auk's Head."

BASS'S Ale and Guinness's Stout. More statistics. Last month you heard from our London house with comparative figures for 1900, 1901 and 1902, showing the growth of sales year by year, and we now ask you to note the increase in sales of "Great Auk's Head" brand in the United States during the six months just ended compared with the corresponding six months in 1901 and 1902. The first six months' sales of 1902 exceeded those of the corresponding six months in 1901 by

17.88 per cent.

*AND* our sales during the first six months of 1903 just ended have exceeded those of the corresponding six months in 1902 by

43.03 per cent.

This great and rapid growth never, we believe, equalled by any other brand, is due entirely to maintained excellence in quality and condition, and we are preparing abroad for an even increasing demand in this country for the "Great Auk's Head" bottling.

Soliciting your valuable orders,

Yours truly,

W. A. ROSS & BROTHER.

The American Mercantile Co. of 420 Battery street, San Francisco, are California agents for the "Great Auk's Head" brand of Bass's Ale and Guinness's Stout and are to be congratulated on representing such a popular brand of Ale and Stout.


CLICQUOT ??

Yes, CLICQUOT !

It is acknowledged by all Connoisseurs, both at home and abroad, to be the STANDARD of Fine CHAMPAGNE



A. VIGNIER CO.

Sole Distributers for the Pacific Coast

429-431 BATTERY ST. SAN FRANCISCO

## New York Correspondence.

New York, July 20th, 1903.

EDITOR REVIEW: "It is usually warm in summer," and this summer is no exception to the rule. It has been hot. Now and then an off day with cooler temperature has revived us sufficiently to enable us to stand another spell of the conditions that "stagger humanity," and just now we are staggering.

There is probably no part of the country where the word vacation so much means vacating as New York. Every one who can get away gets away, and the seashore, mountains and woods are full of them. In the Wine and Spirit Trade, offices are nigh deserted, and to give a list of those absent from the city would read almost like a Wholesale Dealers' Directory.

Naturally such a situation means that business is extremely dull and items of news very scarce. Market conditions are hard to define because there is no market. No buyers and really few sellers. Such buying as occurs is of the hand-to-mouth variety, being confined to actual requirements, and they are small. Now and then something is wanted and must be obtained. That is what, just at present, constitutes the market, and unless one romances, a market report is not possible.

Still, although it is very quiet, there is no dissatisfaction except amongst the chronic grumblers. Up till quite recently, business has been satisfactory, and there is a strong feeling of confidence in a good trade for this Fall. The importing houses are receiving large consignments of the brands for which they are agents, in anticipation of a demand later on, and traveling men are already impatiently waiting for the word to "go," and in two or three weeks quite a number will be ready to start out.

The outlook for Eastern rye whiskies is most promising, stocks of old goods are exceedingly limited, and any lots offered at the slightest concession have been quickly snapped up. There are few now to be had, they being held by bona-fide users, who unable to replace them, will not offer them for sale. The continually increasing sale of blended whiskies, assures, for at least some time to come, the value of Eastern ryes, and their conservative production equally assures the stability of their value.

Kentucky whiskies have for a long time held an anomalous position. They exemplify the fallacy of the adage "figures never lie." Sometimes they do. Statistically Kentucky whiskies should boom, but they do not. However, with the opening of Fall trade, there are many who predict advances all "along the line."

The market for spirits and alcohol is disturbed. Too many fighting for trade—and too little trade just now, to fight for. It would be a brave prophet who would venture to forecast the future in this branch with so many competing for the trade, and large concerns getting ready to enter the field. Recently there has been a slight stiffening in price, and distributers suggest a further advance likely.

The Weideman Company of Cleveland, Ohio, are about to open a branch house here at No. 11 Bowling Green Building. They have been long recognized as one of the most aggressive houses in the trade, and their advance upon the "enemy's country" is in line with their usual energy. They will, however, find nothing but friends in this part of the country.

After a delightful trip to Great Britain, mainly for pleasure and incidentally business, Mr. W. A. Ross of W. A. Ross & Bro. recently returned to New York. The sale of the various brands handled by his house, show a steady increase, and Mr. Ross found the business had been well maintained during his absence.

Messrs. Ferd. Westheimer's Sons have purchased the business of Cahn, Belt & Co. of Baltimore, Md., which they will continue under the same name. "Maryland Club" is a household word all over the United States, and bids fair to be more extensively known under the clever and masterly management of the Messrs. Westheimers.

"New York."

July 20, 1903.

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July 10th, 1903.

OFFICIAL returns at the Custom House, New York, show the importation of champagne at that port, from January 1st to July 1st, from which we extract the figures of five leading brands, as follows:

| | 1902. | 1903. |
|---|---|---|
| Moet & Chandon | 50,731 | 72,767 |
| G. H. Mumm | 65,124 | 71,886 |
| Pommery & Greve | 13,401 | 14,960 |
| Ruinart | 7,885 | 12,554 |
| —— Clicquot | 6,160 | 8,505 |

MEYERFELD, MITCHELL & CO.
(INC.)
WHOLESALE
Wine and Liquor Merchants
116 FRONT STREET San Francisco, Cal.
CONTROLLERS OF
Old Oscar Pepper (Blue Label) "The Peer of All"
"Days of '49" and "Army and Navy Club" Whiskies
"Canada White Rye" Pepsin, Celery, Iron and Malt

## Grand Vins.

THE grand wines represent only a small portion of the annual product of the wine industry, be it in Europe or in America.

In France, the revenue taxes the produce in two parts, viz.: "Vins ordiniaires" and "Grand wines." The ordinary wines comprise those that are sold under $10.00 per hectolitre, which amounted in 1893 to about forty-nine millions of hectolitre, while the quantity denominated as "Grand vins," or superior quality, meaning prices ranging over 50 francs (wholesale) per hectolitre, the quantity was only 1,250,000 hectolitres. These superior quality wines are to be found in the Cote-d'or, Salone-and-Loire and Yonne for the Burgundy variety, which do not produce much over 132,000 hectolitres, and the balance belong to the departments of the Bordeaux wines——from which the Laffite, Latour, Margaux and Haut-Brion produce about 575 tonneaux, or about 5175 hectolitres, of which four-fifths are called par excellence "Grand vins."

Laffite has been in renown since 1650 and that vineyard was selling at that time a 50-gallon barrel for 45 francs ($900.00). At that epoch, the Burgundy wines were *dearer* than those of the Bordeaux districts. At the time of the revolution the proprietor of Chateau Laffite was Mr. de Prichard, who was beheaded in 1793. That estate was then bought by a Dutch corporation, who paid $240,000, and that vineyard was again sold in 1821 to an Englishman, Mr. Samuel Scott, who paid a million francs for it. In 1868 it was sold by the Sheriff (Tribunal of Paris) to Baron de Rothschild, who paid for it 4,140,000 francs ($828,000). That vineyard contains only 70 hectares (about 175 acres). The Chateau Margaux contains 80 hectares (about 197 acres), and was bought in 1879 for 5,000,000 francs (about $1,000,000) by Count Pillet-Will from the Marquis of Las Marimas, who had bought it in 1838 for 300,000 francs ($260,000).

These wines, grand vins, par excellence, were sold at $1000 per 50-gallon barrel in 1861 and over $1200 ever since 1868, The making and the care of these wines is very elaborate and the expense leaves only a net profit not much over $100,000 per annum. It is a luxurious fashion to possess such vineyards.

The Chateau Yquem, which contains 90 hectares (222 acres) has belonged for centuries to the family of Marquis de Lur-Saluces. It is on account of the great care in the making of these wines and the great attention in the selection of the grapes sent to the fermentation that those wines have obtained such a great popularity with the connoisseurs and that they never sell under 4000 francs ($800.00) the barrel of 225 gallons. This means, however, for ordinary crops; while in exceptional crops, such as that of 1859 (to name one) $4000 (20,000 francs) were paid for four barrels by the Grand Duke Constantine, who selected the wines himself in the cellars of that vineyard.

The two hectares (5 acres) of the Romanee-Conti (Burgundy) in the Commune of Vosne, belongs to the Count de Vogue, whose family acquired the vineyard at the time of Louis XV for 97,000 livres. It produces not more than


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**Sole Agents Pacific Coast for**

## "DUFF GORDON SHERRY"

FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

## "SWAN GIN"

FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

## "BOORD'S" OLD TOM AND DRY GINS

FROM BOORD & SON, LONDON, ENGLAND

## "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

000 bottles per annum and it is a very difficult matter to uy any, as it is run after by all the Courts of Europe at abulous prices.—(Translated from *Liqueurs and Tabacs*—Captain J. Chamon de St. Hubert.)

From the foregoing we can see the importance of a good ame for a vineyard, and that a good name can only be obained by not only careful selection of soil, but also by perecting the wine therefrom, and also never to offer the crop or sale before it is properly matured and ready for botling. I have sampled wine from Santa Clara, San Benito nd Livermore counties from vineyardists who have seldom sold wines except by direct sales to customers all over he United States, all of which obtained good prices and ave perfect satisfaction on account of the quality, bouuet and well-maturing of these wines. There is no doubt hat vineyards of that kind, that are not yet generally well nown, will fetch fancy figures when prejudice shall have allen away, and connoisseurs and amateurs of fine "Grand 'ins" will have shown and established their repute.

This fortune is certain to come for many California ineyards, the proprietors of which, having given time, paience, knowledge and skill in conducting this golden inustry of our unequaled California soil and climate.

CAPT. J. CHAMON DE ST. HUBERT.

## "Old Taylor."

E. H. Taylor Jr. & Sons of Frankfort are doing a great deal of very effective advertising of their famous "Old Taylor" whiskey. Col. E. H. Taylor Jr. is one of the very few old-fashioned Kentucky gentlemen distillers, that remain to us. He is one of those who take a pride in their whiskey, making it just the same this year as they did a quarter of a century ago. It is bottled in bond, and the stamp is the certificate of the United States Government to its age and purity.

Col. Taylor does not regard his whiskey as a mere article of commerce, to be made at the lowest possible cost, but he makes it with all the care and affection that the Kentucky breeder of thoroughbreds bestows upon his stock. And the real judges of good whiskey, the men who shut their eyes and inhale the fragrance, and then turn their glass in the sunlight and study the color, and dwell upon the flavor with cultivated senses on the qui vive—such drinkers appreciate the quality of this aristocratic "Old Taylor" whiskey.

In a few years there will be no more such distillers: the making of the whiskey will be wholly commercialized, and such names as that of "Old Taylor" will live but in the traditions of Kentucky's early glory, shrined then in poetry and romance, but no more the living, breathing life of the anti-bellum days.—*Louisville Free Press.*


The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

(INCORPORATED)

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY

THE GENUINE
Taylor
WHISKEY
Is bottled in bond under direct supervision of the United States Government.

E. H. TAYLOR, JR., & SONS
(Incorporated)
Distillers, - - Frankfort, Kentucky

BEWARE! Alleged Whiskey is being sold as the TAYLOR Whiskey of Kentucky, which is not whiskey at all, but a commercial fraud—a CONCOCTION that never was made at a KENTUCKY distillery, and never was in a bonded warehouse in Kentucky, and which claims a fictitious age.

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."

(E. H. TAYLOR JR. & SONS.)

There is but one Old Taylor Whiskey Distilled in Ky.

## California Promotion Committee Issues Standard Work.

"CALIFORNIA TO-DAY," an attractive volume of 160 pages, which has just been issued by the California Promotion Committee, is a work which is destined to have an enduring value. The volume has been written to present the conditions as they are in California. It treats impartially of the whole State, each section receiving careful and authentic notice. There are 61 representative full-page halftones in the volume and many valuable tables. No better presentation of every branch of industry in California has ever been given. The volume is strictly down-to-date in every respect and all the statistics are the latest possible obtainable, while the descriptions and presentations of real conditions have been carefully written, edited and have met the approval of some of the most experienced residents in each portion of the State. A year of careful work has been devoted to the preparation of this volume, and from the fact that the Promotion Committee is a patriotic organization, with its object the settlement and development of California, that it is supported by donations and that its members give their time gratuitously, one is assured of an impartial presentation of California resources.

The California Promotion Committee is certainly to be congratulated upon "California To-Day." The book is a good, readable, common-sense work, replete with information, and no one who desires to be thoroughly and accurately informed can afford to be without it.

"California To-Day" has been edited by C. S. Aiken.

## Alcohol as a Source of Life.

Dr. Julius Stoklasa, a famous German chemist, is attracting the widest attention by lectures on alcohol as the source of life and energy. He contends that alcohol and carbonic acid are products of the breath of animal and vegetable bodies, that fermentation is going on in all organs of the human body, especially the liver, muscles, lungs and pancreas, producing alcohol, which is the breath of plants and the source of life and energy in the human body. Stoklasa is not prepared to say to what extent the use of alcohol aids life and energy, or retards it, but he is making elaborate experiments, the results of which are to be reported to the next International Conference of Applied Chemistry.

## Large Exports of Alcohol.

WE notice a shipment by the Union Distilling Co. of Agnews, Cal., per SS. "City of Peking," hence July 13th, to Yokohama, of 150 bbls. of alcohol, 13.899 P. G. This alcohol was produced from black-strap, or beet-root molasses.

Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

E. A. KOLB CO., INC. 417-419 Montgomery St.
California Agents San Francisco

## LOS ANGELES NOTES.

mittee in Santa Ana set out to raise funds for holding a celebration its members seemed surprised because the saloon men would not contribute to an affair to be held after they are put out of business. As no one was willing to make up for the amount the liquor men usually give for patriotism, the celebration was abandoned.

Albert Rambaud fell foul of the police because he sold wines at his winery in this city Sunday. He contended as he sold only goods of his own manufacture the local ordinance on closing did not cover his case. On the advice of his attorney he pleaded guilty and paid his fine. It seems his stock includes goods manufactured by others.

W. E. Hutchinson has sold the "Hutch" Saloon, at Olive and Seventh streets, to C. Miller of Santa Ana.

Ex-Councilman Tom Savage says he is finding good business at his new place, on Los Angeles and Commercial streets. Tom is an oracle in politics and can swing the Eighth Ward.

Sherwood & Sherwood report good business, especially in the beach trade. Their goods go to all the sea shore resorts, even those that are supposed to be "dry."

Gore & Wilson had a grand opening of their new Pioneer Hall, Market street, June 20. Jo Moreno stays with the firm that succeeds Arthur Gore.

Electors of Santa Monica rejected prohibition of the liquor traffic by a decisive majority, June 8. The special election wherein the Long Beach ordinance was the test, failed of indorsement by a vote of 287 for and 544 against prohibition, a majority of 257 in favor of the saloon.

The Southern California Wine Company is having a big sale of the stocks formerly owned by A. Paradis and the California Mercantile Company. Hugo Goldschmidt says business is exceedingly good.

Gus Holmes, proprietor of the Angelus Hotel, says he will convert the entire basement of that fine hostelry into a restaurant, of which one principal specialty will be a merchants' lunch. This will be interesting news to many saloon men and restauranteurs south of Third street.

Baer & Lyttle are putting extensive improvements into their Glendale winery. They will have additional cellars, new continuous still and other modern equipment. W.

## Old Harper Whiskey.

ESTABLISHED away back in 1872, the house of Bernheim Bros. has long been recognized as a foremost leader not only among Kentucky houses, but of any in the entire country. Their position in the trade at the top is assured by years of honorable and liberal dealing, and their patrons are cemented to them not alone by business relations but by ties of friendship as well. The name of Bernheim Bros. is a synonym for staunchness and integrity wherever fine whiskies are used.

Their leading brand OLD HARPER occupies a similarly lofty pinnacle in the minds of the trade with the firm that puts it forth. Its reputation is not confined to the bounds of the United States but extends to all parts of the world, and it has carried off gold medals and highest diplomas of honor at all the recent world's expositions. Wherever it is placed in competition it easily comes out the winner.—*Midas.*

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR

*CALIFORNIA WINE ASSOCIATION*

SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

MEYERFELD, MITCHELL & CO.

(INC.)

WHOLESALE

Wine and Liquor Merchants

116 FRONT STREET San Francisco, Cal.

CONTROLLERS OF

Old Oscar Pepper (Blue Label) "The Peer of All"

"Days of '49" and "Army and Navy Club" Whiskies

"Canada White Rye" Pepsin, Celery, Iron and Malt

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Come and try our Wonderful Champoreau—A Grand Bracer

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FINE WINES, LIQUORS AND CIGARS

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Most Handsomely Decorated Saloon in San Francisco

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STRAIGHT
OLD THOMPSON WHISKEY
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# CHAMPAGNES AND WINES

809 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

## Institution for Fermentative Industries.

DR. A. WILHELMJ has established at 519 Mission street an elaborate laboratory for the manufacture of selected yeasts of California and European origin for wine, beer, fruit brandies, spirits, and compressed yeast. The institution is also prepared to design and erect wineries, distilleries, breweries, and yeast factories. In connection with the fermentative proposition, Dr. Wilhelmj says:

"For years, wine-makers, either of grapes or fruit, such as apples, peaches, oranges, etc., also distillers have been striving to acquire means by which they can absolutely control fermentation. Researches by such eminent authorities as Profs. Pasteur, Harrison, and Wortmann, have lead to the use of yeast prepared under certain conditions, having characteristic qualities and adapted to climatic conditions, so for instance, high grade dry wines are now being made in Algeria in spite of the hot climate. This has been accomplished by the use of specially prepared yeast adapted to the pervailing conditions there.

"In certain Southern California wine districts, having a similar climate to Algeria, no dry wines have been made to any extent, the grapes being used for sweet wines or brandies. By using pure selected yeasts, wine growers can control fermentation. Where it is necessary or advisable to add Bisulfite Potassium to the freshly crushed juices to prevent spontaneous fermentation until the juices have cooled, also to prevent the multiplying of such bacteria whose presence in larger quantities are deadly to fermentation, it is necessary to employ a specially prepared yeast accustomed to the presence of Bisulfite of Potassium. At the discretion of the wine maker this yeast is added to the naturally cooled juices, and a rapid and regular fermentation is started and kept up until all the sugar has been converted into alcohol. Fermenting juices at a comparatively low temperature, gives them time to develop their respective flavors and boquets so much desired, whereas fermentation at a high temperature, causes a large quantity of volatile acids to escape to the detriment of the wine. Heretofore, pure, selected yeasts had to be ordered from Europe, this often causing a loss in strength during transit. Furthermore, they were not always suitable to the climatic conditions. It is the object of this institute for fermentative industries to prepare any desired kind of selected yeast and to deliver it fresh in any quantities ordered."

The laboratories have been equipped with the latest and best appliances and are under the personal supervision of Dr. Wilhelmj.

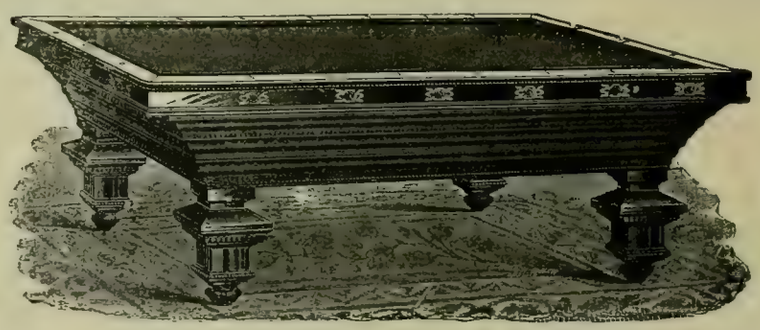
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The REVIEW was favored by a call from Mr. Carl Zeimet. Mr. Zeimet was on his way to Germany after a number of years in the South Seas, and devoted considerable time in this State to observing our methods of cultivating vines, the examination of wine plants, distilleries, etc., and the obtaining of a general idea of California methods of producing the various wines. Mr. Zeimet is the son of the editor of the *Weinmarkt*, one of the best known technical and trade journals, of its class, in Germany. The young man was very nicely received by the wine men of this State.


THE Brunswick-Balke-Collender Company

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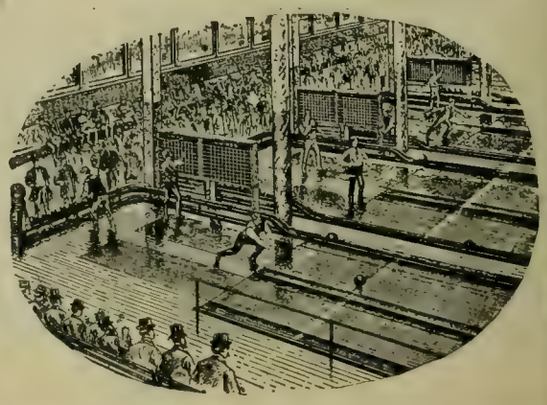
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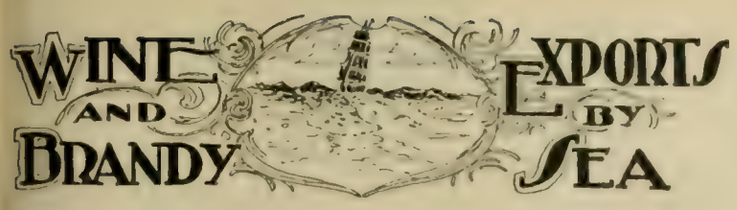
Bowling Alleys and Bowling Supplies



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of any size or kind shipped on twenty-four hours' notice.






EXPORTS OF WINES, LIQUORS, ETC., FROM JUNE, 25, 1903, TO JULY 25, 1903.

## WINE.

| VESSEL. | DESTINATION | SHIPPER | CASES. | GALLONS |
|---|---|---|---|---|
| Acapulco | New York | C Schilling & Co | | 15,811 |
| " | " | California Wine Association | | 12,500 |
| " | " | Lachman & Jacobi | | 6,458 |
| " | " | French Amer Wine Co | | 5,526 |
| " | " | Italian-Swiss Colony | | 13,260 |
| Peru | " | Lachman & Jacobi | | 13,119 |
| " | " | California Wine Association | | 65,630 |
| " | " | French-Amer Wine Co | | 4,100 |
| " | " | Gundlach-Bundschu Co | | 7,500 |
| San Juan | " | Lachman & Jacobi | | 15,074 |
| " | " | California Wine Association | | 18,750 |
| " | " | C Schilling & Co | | 15,570 |
| " | " | California Wine & Brandy Co. | | 1,508 |
| " | " | Mount Diablo Wine Co | | 7,666 |
| " | " | W W Lyman | | 50 |
| Henry B Hyde | " | Italian-Swiss Colony | | 76,500 |
| " | " | Chas Stern & Son | | 25,500 |
| " | " | Lachman & Jacobi | | 77,775 |
| " | " | California Wine Association | | 255,300 |
| Colon | " | " | | 36,250 |
| " | " | Gundlach-Bundschu Co | | 12,500 |
| " | " | Italian-Swiss Colony | | 12,750 |
| " | " | Lachman & Jacobi | | 2,600 |
| " | " | Cappelli Bros | | 300 |
| " | " | River Express Co | | 200 |
| Total | | | | 702,177 |
| Value | | | | $260,522 |

### TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Mexico | Salinas Cruz | Madera Vineyard Wine Co | 48 | |
| " | " | E G Lyons Co | 2 | 150 |
| " | " | W Loaiza & Co | | 350 |
| " | Tonola | " | | 100 |
| " | San Benito | Gundlach-Bundschu Co | 12 | |
| " | " | B. Frapolli & Co | | 100 |
| " | " | Italian-Swiss Colony | | 250 |
| " | " | California Wine Association | | 300 |
| " | Manzanillo | " | | 100 |
| Acapulco | Acapulco | Maldonado & Co | | 200 |
| Curacao | Guaymas | Gundlach-Bundschu Co | | 305 |
| " | " | Italian-Swiss Colony | 9 | 306 |
| " | " | E G Lyons & Raas Co | | 264 |
| " | " | B Frapolli & Co | | 253 |
| " | " | W Loaiza & Co | | 1,330 |
| " | " | Maldonado & Co | 15 | 210 |
| " | La Paz | " | | 310 |
| " | Altata | " | | 100 |
| " | Ensenada | E G Lyons & Raas Co | | 5 |
| " | " | Italian Swiss Colony | | 206 |
| " | Mazatlan | " | | 455 |
| " | " | W Loaiza & Co | | 330 |
| " | " | B Frapolli & Co | | 85 |
| " | " | L F Lastreto | | 373 |
| " | La Paz | Napa and Sonoma Wine Co | | 5 |
| " | " | Thannhauser & Co | | 327 |
| " | Ensenada | California Wine Association | 3 | 110 |
| " | Guaymas | A Pinelli | | 133 |
| Colon | Acapulco | L F Lastreto | | 102 |
| " | " | California Wine Association | 10 | 352 |
| " | Manzanillo | W Loaiza & Co | | 50 |
| Total | | | 99 | 7,046 |
| Value | | | | $3,350 |

### TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Kaulani | Honolulu | | 50 | 8,380 |
| Nevadan | " | | | 1,631 |
| Andr'w Welch | " | | | 1,885 |
| Sierra | " | | 12 | 78 |
| Alameda | " | | 39 | 3,453 |
| Nebraskan | " | | 10 | |
| " | Kahulaui | | 5 | 850 |
| St Katherine | Hilo | | | 5,581 |
| Enterprise | " | | | 7,392 |
| Alden Bessie | Honolulu | | 5 | 10 |
| Sonoma | " | | | 15 |
| Geo Curtis | " | | 30 | 2,262 |
| Total | | | 151 | 31,537 |
| Value | | | | $11,122 |

## Compiled from the Custom House Reports

## Imports of Champagne into the United States

### From January 1st to April 1st

| | 1902 CASES | 1903 CASES |
|---|---|---|
| MOËT & CHANDON | 43,171 | 60,978 |
| G. H. Mumm & Co. | 49,249 | 54,900 |
| Ruinart, pere & fils, | 6,051 | 8,526 |
| Pommery & Greno | 11,301 | 6,310 |
| Vve Clicquot | 4,455 | 6,060 |
| Louis Roederer | 4,637 | 4,116 |
| Piper Heidsieck | 5,276 | 3,209 |
| Pol Roger | 1,863 | 3,057 |
| Dry Monopole | 2,500 | 2,648 |
| Various | 11,118 | 15,884 |
| Grand Total | 139,621 | 165,688 |

MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, San Francisco, Cal.

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Menes | Guayaquil | C Schilling & Co | | 700 |
| " | " | Maldonado & Co | | 3,700 |
| " | Salaverry | Italian-Swiss Colony | | 53 |
| Total | | | | 4,453 |
| Value | | | | $1,061 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Papeete | Gundlach-Bundschu Co | | 101 |
| " | " | J Pinet & Co | | 52 |
| " | " | French Amer Wine Co | | 58 |
| " | " | Italian-Swiss Colony | | 4,617 |
| " | " | C Schilling & Co | | 233 |
| Total | | | | 5,061 |
| Value | | | | $1,463 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Gaelic | Shanghai | California Wine Association | | 240 |
| Honk'g Maru | Hong Kong | " | | 300 |
| " | Shanghai | Getz Bros & Co | | 53 |
| " | Port Arthur | E G Lyons Co | | 450 |
| Peking | " | " | | 445 |
| Total | | | | 1,218 |
| Value | | | | $726 |

TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Gaelic | Yokohama | Lederman Bros | | 154 |
| " | " | Berringer Bros | | 210 |
| " | " | California Wine Association | | 286 |
| " | Hiogo | Haas Bros | | 50 |
| Honk'g Maru | " | Italian Swiss Colony | 30 | 103 |
| Peking | " | Gundlach-Bundschu Co | | 500 |
| " | Yokohama | Donato & Co | | 361 |
| Total | | | 30 | 1,664 |
| Value | | | | $777 |

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Valencia | Vancouver | Gaffney Dray & Delivery Co | 12 | 5 |
| " | " | Napa & Sonoma Wine Co | | 478 |
| " | Victoria | B Arnhold & Co | | 51 |
| Queen | " | Lachman & Jacobi | | 253 |
| " | " | C M Mann Co | 20 | 28 |
| " | Vancouver | A Repsold & Co | 6 | |
| " | " | Lachman & Jacobi | | 175 |
| " | Rosland | Schlesinger & Bender Co | | 210 |
| Puebla | Vancouver | A Repsold & Co | | 250 |
| " | " | C M Mann Co | 35 | 292 |
| " | Victoria | " | 6 | |
| Umatilla | Vancouver | Bertin & Lepori | 1 | 51 |
| " | " | Gaffney Dray & Delivery Co | | 27 |
| Total | | | 80 | 1,820 |
| Value | | | | $907 |

MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Gaelic | Samarang | C Schilling & Co | | 552 |
| Peking | Singapore | California Wine Association | | 150 |
| Queen | Alaska | " | 6 | 28 |
| " | " | J F Plumel | | 241 |
| Total | | | 6 | 971 |
| Value | | | | $619 |

TO THE PHILIPPINES.

| | | | | |
|---|---|---|---|---|
| Peking | Manila | California Wine Association | | 250 |
| " | " | Italian-Swiss Colony | 12 | |
| Total | | | 12 | 250 |
| Value | | | | $100 |

LASH'S BITTERS
TONIC LAXATIVE

# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

212-214 MARKET ST., SAN FRANCISCO, CAL.
Telephone Main 447

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PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
E. & J BURKE'S***Irish and Garnkirk Scotch
DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
TRINIDAD BITTERS.
FEIST BROS. & SONS, Frankfort-on-Main, Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Menes | Amapala | Leo Metzger | 8 | 30 |
| " | Champerico | Gundlach-Bundschu Co | | 1,0 0 |
| " | " | M J Brandenstein & Co. | | 120 |
| " | Ocos | Bertin & Lepori | | 160 |
| Acapulco | Corinto | Maldonado & Co. | | 60 |
| " | Amapala | L F Lastreto | | 120 |
| " | " | C Schilling & Co | | 60 |
| " | Punta Arenas | " | 2 | 1,014 |
| " | La Libertad | " | | 276 |
| " | Corinto | " | | 418 |
| " | San J de Guate'la | California Wine Association | | 140 |
| " | Acajutla | " | | 320 |
| " | La Union | Gundlach-Bundschu Co. | | 300 |
| " | Amapala | " | 60 | |
| " | San J de Guate'la | Italian-Swiss Colony | | 203 |
| " | Panama | French Amer Wine Co | | 441 |
| " | " | California Wine Association | | 1,520 |
| Peru | " | " | | 6,900 |
| " | San J de Guate'la | " | | 400 |
| San Juan | " | C Schilling & Co | | 10 |
| " | Amapala | " | 31 | 812 |
| " | La Union | " | | 463 |
| " | " | L F Lastreto | | 244 |
| " | " | B Frapolli | | 50 |
| " | " | California Wine Association | | 500 |
| " | Acajutla | " | | 50 |
| " | Amapala | " | 82 | |
| " | Champerico | Gundlach-Bundschu Co. | | 60 |
| Colon | Panama | California Wine Association | | 122 |
| Total | | | 183 | 15,794 |
| Value | | | | $6,608 |

The big wind-jammer, Henry B. Hyde, cleared for New York on the 15th ult., carrying a large cargo of general merchandise, notable among which was 8,531 bbls. California Wine—about 435,000 gals.—value $174,000.

EXPORTS OF BRANDY BY SEA.

From June 25, to July 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS | CASES | GALLONS |
|---|---|---|---|---|
| Menes | Salinas Cruz | E G Lyons Co | | 30 |
| Sierra | Honolulu | | | 5 |
| Gaelic | Hiogo | Haas Bros Co | 5 | |
| " | Hong Kong | Mattoon & Danglada | 2 | |
| Valencia | Alaska | Rosenblatt Co | 1 | |
| Acapulco | Amapala | E G Lyons Co | 14 | 41 |
| Peru | San Juan del Sur | California Wine Association | | 27 |
| Puebla | Alaska | Cucci & Lombardi | | 52 |
| Curacao | Ensenada | Wm Wolff & Co | 5 | |
| San Juan | Amapala | C Schilling & Co | 3 | |
| " | " | A Repsold & Co | 2 | |
| St. Katharine | Hilo | | | 28 |
| Queen | Alaska | California Wine Association | | 50 |
| Colon | Manzanillo | W Loaiza & Co | | 20 |
| Enterprise | Hilo | | 25 | |
| Acapulco | New York | C Schilling & Co | | 212 |
| Total | | | 57 | 454 |
| Value | | | | $1 390 |

## Imports of Beer by Rail.

Hilbert Mercantile Co. (A. B. C.), 1300 casks bottled.

Braunschweiger Co. (Val Blatz), 150 casks bottled.

Tillmann & Bendel (Anheuser Busch), 800 casks bottled.

T. W. Collins & Co. (Pabst), 450 barrels 225 half barrels, 525 quarter barrels, bulk; 575 casks bottled; 525 Pabst tonic.

P. J. Weniger Co. (Mayflower), 130 barrels.




## EXPORTS OF BEER BY SEA.

From June 25, to July 25, 1903.

| VESSEL. | DESTINATION | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| Andr'w Welch | Honolulu | | 134 | |
| Sierra | Suara | Tillmann & Bendel | 5 | |
| Gaelic | Port Arthur | S P Co | 500 | |
| Acapulco | Amapala | Buffalo Brewing Co | 10 | |
| Peru | San Juan del Sur | S F Breweries Ltd | 10 | |
| " | Manzanillo | John Rapp & Son | 1 | |
| Hong. Maru | Manila | S P Co | 255 | |
| Mariposa | Papeete | J Pinet & Co | 3 | |
| " | " | John Rapp & Son | 2 | |
| " | " | Enterprise Brewing Co | 1 | |
| San Juan | Amapala | C Schilling & Co | 1 | |
| " | La Union | Estate of C Periera | 1 | |
| Nebraskan | Kahului | | 70 | |
| " | Honolulu | | 500 | |
| Peking | Manila | S P Co | 1,500 | |
| St Katherine | Hilo | | 15 | |
| Sonoma | Honolulu | | 5 | |
| Enterprise | Hilo | | 45 | |
| Geo Curtis | Honolulu | | 50 | |
| Total | | | 3,110 | |
| Value | | | $19,960 | |

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From June 25, to July 25, 1903.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Menes | San Juan | E G Lyons Co | 23 cs liquors |
| " | Coatzacoulcos | " | 126 " " |
| " | Salinas Cruz | " | 145 " " |
| " | Rincon Adilena | " | 10 " " |
| " | Champerico | Crown Distilleries Co | 8 " " |
| " | Salinas Cruz | " | 40 " " |
| " | " | R P Jennings | 24 " min water |
| " | " | C A Hooper | 18 " " |
| Nevadan | Honolulu | | 5 bbls liquor |
| " | " | | 25 cs " |
| Andr'w Welch | " | | 130 " min water |
| Sierra | " | | 10 " " |
| " | " | | 14 " liquors |
| " | Sydney | E G Lyons Co | 20 " " |
| Alameda | Honolulu | | 31 " min water |
| " | " | | 2 " spirits |
| " | " | | 6 " champagne |
| " | " | | 1 " liquor |
| Gaelic | Manila | E G Lyons Co | 85 " " |
| " | Shanghai | " | 50 " " |
| " | Hong Kong | Mattoon & Danglada | 3 " min water |
| " | " | " | 3 " champagne |
| " | " | " | 2 " ginger ale |
| S G Wilder | Honolulu | | 62 bbls liquors |
| Ching Wo | Manila | S P Co | 100 cs min water |
| Valencia | Alaska | Rosenblatt Co | 1 " gin |
| " | " | " | 2 " cordials |
| Queen | Rosland | Schlessinger & Bender Co | 1 bbl b'b'brandy |
| Acapulco | Amapala | Crown Distilleries Co | 1 cs gin |
| " | " | Sprusance, Stanley Co | 4 " min water |
| " | " | E G Lyons Co | 1 " vermouth |
| " | " | " | 1 bbl vermouth |
| " | " | " | 7 cs liquors |
| Hong Maru | Port Arthur | " | 70 " " |
| " | " | " | 12 " syrup |
| " | Yokohama | Mattoon & Danglada | 2 " ginger ale |
| " | " | " | 7 " champagne |
| " | " | " | 3 " min water |
| Umatilla | Victoria | A Vignier & Co | 50 " vermouth |
| Curacao | Guaymas | Thannhauser & Co | 5 " ginger ale |
| " | Mazatlan | Maldonado & Co | 10 " " |
| " | " | " | 10 " min water |
| " | Ensenada | C D Bunker & Co | 155 " " |
| Mariposa | Papeete | J Pinet & Co | 1 " cider |
| San Juan | Amapala | C Schilling & Co | 2 " bitters |
| " | " | " | 23 " liquors |
| " | " | " | 1 " ginger ale |
| " | " | " | 1 " min water |
| " | La Union | " | 11 " vermouth |
| " | " | Estate of C Periera | 1 " min water |
| " | Panama | E G Lyons Co | 2 " liquors |
| Peking | Port Arthur | " | 180 " " |
| " | Manila | " | 21 " cbrs marasc |
| " | " | P O T Co | 10 " bitters |
| " | Yokohama | Union Distilling Co | 150 bbls alcohol |
| " | Hiogo | Goldberg, Bowen Co | 8 cs min water |
| St Katherine | Hilo | | 6 " liquors |
| " | " | | 1 " bitters |
| Queen | Alaska | J F Plumel | 20 " vermouth |
| " | " | " | 10 " fernet |
| " | Victoria | F DeBary | 75 " champagne |
| Alden Bessie | Honolulu | | 127 " gin |
| " | " | | 1 " champagne |
| Sonoma | " | | 9 " liquors |
| " | Pago Pago | L F Snow | 2 bbls cider |
| Colon | Panama | L F Lastreto | 1 " vermouth |
| Enterprise | Hilo | | 2 cs spirits |
| " | " | | 1 " min water |
| Geo Curtis | Honolulu | | 22 " liquors |
| Puebla | Victoria | E G Lyons Co | 25 " b'b'brandy |
| " | " | F DeBary | 75 " champagne |
| Total | | | 2,070 packages |
| Value | | | $14,987 |

## EXPORT OF WHISKEY BY SEA.

From June 25, 1903, to July 25, 1903.

| VESSEL | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Menes | Amapala | Rheinstrom Bros | 20 | |
| " | Guayaquil | L Taussig & Co | 1 | |
| " | " | Haslett Warehouse Co | 30 | |
| " | Chaperico | M J Brandenstein & Co | 8 | |
| " | San Juan | E G Lyons Co | | 48 |
| " | Coatzacoulcos | " | | 47 |
| " | Salinas Cruz | " | 5 | 216 |
| " | Rincon Adilina | " | 10 | 188 |
| " | Tonola | " | 4 | |
| " | San Benito | " | | 25 |
| Kahulaui | Honolulu | | 75 | |
| Nevadan | " | | 54 | |
| Alameda | " | | 185 | 160 |
| Gaelic | Yokohama | Crown Distilleries Co | 8 | |
| S G Wilder | Honolulu | | | 165 |
| Valencia | Alaska | Rosenblatt Co | 6 | |
| Acapulco | Acajutla | Wm Wolff & Co | 20 | |
| " | " | Hiram Walker & Sons | 75 | |
| " | Amapala | Haslett Warehouse Co | 6 | |
| " | " | Crown Distilleries Co | | 76 |
| " | Acapulco | Haslett Warehouse Co | 16 | |
| Peru | Manzanillo | " | | 29 |
| " | " | Maldonado & Co | | 37 |
| " | San Juan del Sur | Haslett Warehouse Co | | 49 |
| Hong. Maru | Yokohama | Crown Distilleries Co | 5 | |
| " | " | Mattoon & Danglada | 4 | |
| Curacao | Ensenada | Wm Wolff & Co | 50 | |
| " | Altata | Crown Distilleries Co | | 466 |
| " | Mazatlan | Haslett Warehouse Co | 20 | |
| " | " | Maldonado & Co | 10 | |
| San Juan | Amapala | Haslett Warehouse Co | 7 | |
| " | " | Hiram Walker & Sons | 30 | |
| " | Acajutla | " | 66 | |
| " | " | Crown Distilleries Co | 42 | |
| " | Corinto | " | 10 | 28 |
| Nebraskan | Honolulu | | 12 | 720 |
| Peking | " | | 100 | |
| " | Manila | Haslett Warehouse Co | 130 | 242 |
| " | " | S P Co | 195 | |
| Queen | Alaska | J F Plumel | | 5 |
| " | Victoria | Haslett Warehouse Co | 50 | |
| Sonoma | Apia | Crown Distilleries Co | 15 | |
| " | Melbourn | Maldonado & Co | 1 | |
| Enterprise | Hilo | | 25 | |
| Alden Bessie | Honolulu | | 25 | |
| Geo. Curtis | " | | | 54 |
| Puebla | Victoria | Haslett Warehouse Co | | 177 |
| H C Wright | Mahukona | | 10 | |
| Total | | | 1,331 | 2,662 |
| Value | | | | $13,195 |




## IMPORTS OF WINES AND LIQUORS BY SEA.

JULY, 1903.

FROM HAMBURG—Per s.s. "Herodot."

| | | |
|---|---|---|
| 70 casks brandy | | Crown Distilleries Co |
| 6 cases liquors | | Hellmann Bros. & Co |

FROM GENOA.

| | |
|---|---|
| 100 cases vermouth | Granucci Bros |

FROM LIVERPOOL—Per s.s. "Mearaguan."

| | | |
|---|---|---|
| 15 casks brandy | | Pascal Dubedat & Co |
| 5 octvs " | | " |
| 6 cases wine | | " |
| 20 " port | | Hilbert Mercantile Co |
| 10 " wine | | H Levy & Co |
| 16 " vermouth | | Order |
| 65 " champagne | | " |

FROM GENOA—Per s.s. "Colon."

| | |
|---|---|
| 100 cases vermouth | Order |

FROM HAMBURG—Per "Denderah."

| | |
|---|---|
| 5 bbls brandy | F Holtum |

FROM GENOA.

| | | |
|---|---|---|
| 10 cases wine | | A Razetto |
| 10 casks " | | " |
| 200 cases " | | G. B. Lavaggi |

## Gundlach-Bundschu Wine Company's Annual Circular.

San Francisco, Cal., August, 1903.

CALIFORNIA WINES: After a fairly animated spring trade, with a satisfactory volume of shipments through the regular channels and an increased demand for coast consumption, the usual midsummer dullness will soon pass away, and indications point toward a responsive business in the fall. The wines of the vintage 1902 had a fair chance to develop far enough to show their merits and it may be definitely asserted that a goodly portion of the abundant yield is somewhat deficient in body and sustaining qualities. Especially some of the red varieties are lacking in color, tannin and alcoholic strength. Buyers are reluctant to invest and are only ready to recognize cellars of superior or standard quality. Undesirable, high-acid and thin wines remain in first hands and find little attention—a condition which somewhat influences the market. Some of the winemakers, who paid high prices for grapes without discrimination of their actual value, must necessarily suffer under prevailing conditions. The outlook for an average crop is favorable and the vineyards generally show up a fair yield of grapes, although not as prolific as last year. Some of the newly planted acreage will also come into bearing, adding somewhat to the regular yield. Under these conditions it can be easily foreseen that the investments of last year of $30 and more for grapes will not be repeated by our ambitious winemakers during the coming season, and prices will assume again more normal conditions.

The introduction of our new Federal food law and its application on imported wines may somewhat influence and stimulate the trade in American wines—provided our own winemakers will understand and heed the timely warning implied by this act of Congress. Wherever nefarious practices are tolerated, the degeneration of an industry begins. It must therefore become the aim and ambition of every wine-producing State of the Union to uphold the standard of purity and excellence of its home product.

Centralization of wine-making in large wineries and storing in large vats under one direction and control may somewhat reduce the original cost—but quantity and cheapness of the product must naturally interfere with its quality. All high-grade wines are the result of special selection and expensive handling. This begins with the cultivation, variety and selection of the grapes, then further on with the crushing, handling and fermentation, continues through many years of care during the period of rational cellar treatment, and finally ends by developing the true type of excellence in the bottle, where alone a fine wine can reach its fullest maturity. And "there is many a slip between the cup and the lip" in viticulture and viniculture.

We are still adhering to our well-established policy of giving special attention to quality. We consider the production and selection of the rarest and finest grades of California wines under a guarantee of absolute purity the best advancement of our own interest, thus fostering at the same time the welfare and reputation of the viticultural industry of our State.

Respectfully submitted,
GUNDLACH-BUNDSCHU WINE COMPANY.
CHARLES BUNDSCHU,
President.
C. GUNDLACH,
Vice-President.
H. GUNDLACH,
Secretary.

---

THE American Protective Tariff League of New York is early in the field for the campaign of 1904. Realizing that the percentage of new voters may prove to be sufficient to turn the scale in several States, the League has mailed to its members and connections inquiry cards asking names and addresses of young men who will, next year, cast their first votes at a Presidential election. Replies to these cards are coming in by the hundreds in every mail, and the League is rapidly accumulating an immense list of names to which it will send literature of the sort calculated to inform young electors as to the merits of the questions dividing the two political parties.

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office.*
*S. E. COR. MARKET & SECOND STS.*

NEW YORK BRANCH,
S. COR. WATTS & E WASHINGTON STS.

## The Little Green Stamp Over the Cork.

NO country in the world has had so much reason to be seriously alarmed by the extent of adulterated food products and beverages as the United States.

No country in the world so absolutely protects the public in the matter of whiskey.

The United States puts a little green stamp over the cork of unadulterated whiskey. Look at it!

The little green stamp over the cork is put there by the government to show you, not only that the whiskey is unadulterated; but the government describes that particular whiskey in the particular bottle. What the little green stamp tells:

It tells you that the whiskey was "Bottled under bond under supervision of the United States Government in the Distillery Bonded Warehouse. It tells you the age of the whiskey; it tells you the proof of the whiskey; it tells you the name of the distiller; it tells you the location of the distillery; it tells you the State; it tells you the quantity in the bottle; it tells you the date bottled.

It tells you, by its presence over the cork, under the provision of the Bottling in Bond Act, passed by Congress in 1897, that the whiskey it encloses is guaranteed by the United States Government to be free from adulteration. Its absence.

Even to-day, with this admirable protective Act in effect as a law of the land, thousands of injurious compounds are advertised as "pure whiskey" as "adapted to use in the sick room, etc." Guaranteed by whom? By what? Is the little green stamp over the cork? If not, why not? Thousands of spurious, impure whiskies are invading the sick chamber under pitiless disguise, and these adulterated concoctions are often given by a loving mother to a sick child, and even administered at the death bed by the hand that would willingly be cut off to save. Old Taylor bottled in Bond.

"Old Taylor" whiskey is the very purest of the green stamp class. It is not only unadulterated—as pledged by the Government—but it is the purest whiskey and the most superb beverage on the market. Our script signature and the portrait of our President have always guaranteed this, but now, supplemented by the Government's pledge, it is as sacredly guaranteed as the coin of the realm. E. H. Taylor Jr. & Sons, Inc., Distillers, Frankfort, Kentucky.

# BRANDY PRODUCTION

FIRST DISTRICT—Month of June, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 2,525.6 |
| Received from distillery, Fourth District, California | 1,442.9 |
| Received from special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern districts | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 15,394.3 |
| Exported | |
| Tax-paid | 28,125.4 |
| Remaining in bond June 30, 1903 | 1,168,902.0 |

FOURTH DISTRICT—Month of June, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 163.3 |
| Transferred from distillery to special bonded warehouse, First District, California | 1,437.9 |
| Transferred from distillery to special bonded warehouse, Eastern District | |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 5,022.7 |
| Exported | |
| Tax-paid | 4,463.7 |
| Remaining in bond, June 30, 1903 | 367,911.2 |




SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.

# SIMON LEVY & CO.

## IMPORTERS

Hills & Underwood LONDON

Old Tom and Sloe Gin

Dry Gin

Orange Bitters




Hills & Underwood LONDON

Old Tom and Sloe Gin

Dry Gin

Orange Bitters

MANUFACTURERS AND WHOLESALE DEALERS IN **Syrups, Cordials, Bitters, Essences, Etc.**

211 BATTERY STREET

Telephone Main 5651 SAN FRANCISCO

# E. A. KOLB CO., Inc.

SOLE AGENTS

**MARQUETTE RYE**

PURE AND MELLOW

**GROMMES & ULLRICH**

Distillers

CHICAGO, ILL.



TRADE MARK

**TOM PARKER CANTEEN** AND **419** **BOURBON** AND **RYE WHISKIES**

SOLE AGENTS FOR . . .

**LITTHAUER & CARONI BITTERS**

## California Wines and Brandies

Office and Vaults:

## 417-419 Montgomery Street

TELEPHONE MAIN 5096 SAN FRANCISCO, CAL.

# Along The Line

## Watermelons.

To R. E. G.

Oh, sing me a song of the watermelon land,
Where the cows give watermelon milk,
And where young maids and brash young jades
Are arrayed in watermelon silk.

Oh, sing me a song of a watermelon mine,
With your voice in the middle of the note,
Where they blast for oil in a sandy soil
Through a bit of watermelon float.

Oh, tell me a tale of a watermelon bar,
With cocktails hot and cold,
Where they make a gin-fizz with watermelon rind,
And none but those are sold.

C. M.

San Francisco, July, '03.

James Raggi, 624 Montgomery street, notwithstanding the dull summer season is with us, is still doing a satisfactory business. He is always on the alert for something extra good to serve to his patrons. His latest is an invoice of "Pousse Cafe au Kirsch," and Bisquit Dubouche & Co. (Le Grande Champagne), Cognac W. S. O. P., than which there is none better in the world. With such inducements, and the very best wines and other refreshers that money can buy, is it strange Raggi's bar is so well patronized and that he carries a smiling countenance when many others in his line are complaining of dull times. Call in and try a tipple of his liquid rejuvenator. He will mingle something to touch the spot and send you away a happier and a wiser man.

---

The summer vest is more popular this season than ever, and colored shirtings are their natuaral accompaniment. We have seen nowhere a finer assortment than is carried by Hansen & Elrick, the popular haberdashers of 209 Montgomery street, Russ House Block. These gentlemen aim to carry exclusive designs, and they certainly have an assortment this season that is just about the proper caper. Summer vests in new stripes and checks and several exclusive imported shirting patterns are now being shown. You will be accorded every courtesy in dealing with this firm, and we have no hesitancy in saying their stock of goods is just about the swellest we've seen.

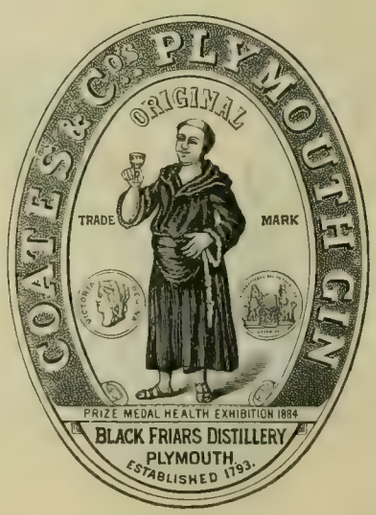

Plymouth Gin



COATES & CO.

Plymouth
England

*Sold in Cases Only, Never in Bulk*




Dawson's Scotch




PETER DAWSON

Dufftown
Scotland

*UNADULTERATED*
*Thoroughly Matured*

SOLE AGENTS FOR THE PACIFIC COAST

CHAPMAN & WILBERFORCE

123 CALIFORNIA ST. TELEPHONE MAIN 775 SAN FRANCISCO

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

TWOMEY & MIHOLOVICH
The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

Hotel Montrio
Russian River Station
Sportsmen's Ideal Resort
*Black Bass Fishing* *Deer Hunting* — *Fine Cuisine* *Bathing, Boating*
CHAS. F. CARR, Proprietor

GUS MASSEY HENRY DUNLAP
OPEN ALL NIGHT
MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 SAN FRANCISCO, CAL.




*Drink* VERONICA WATER
The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass
*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# ALONG THE LINE

Rome Harris is treasuring a souvenir of the completion of the Pacific Cable to Honolulu and Guam. The souvenir is in the form of a cablegram from friends in the two Islands mentioned, who were connected with the Cable Company. The first dispatch was to President Roosevelt and the only "Romey" got cablegram number two on July 4th. It is safely framed and will deservedly become an heirloom.

---

Denny O'Sullivan of the "Revelation" at 863 Market street has another run of good luck. In addition to the valuable mines owned by him and his associates, it has been found that he individually, by reason of his possession of the "Rawhide" mine, controls all the desirable water rights for Tonopah. This monopoly alone would be a fortune for a dozen men. Denny's many friends will hear this news with much satisfaction.

Abe Leam, the popular proprietor of the "Noble" at 1154 Market street, is one of the wise lads in the business. He has been working very hard in the conduct of his business and the re-modeling of his place and needed a rest, so one afternoon he walked into the "Noble" with his grip-sack in hand and notified the managing barkeeper that he was going on his vacation. The M. B. asked "where" and the boss said "none of your business. I am going away to rest." "Well, suppose something happens of importance, what should I do?" was the anxious query of the man in the white coat. "Well," replied Abe, "if anything does happen, you just wrestle with it the best way you can. That is all I could do if I were here. Good-bye." And they did not know where he was until he came back and told them. Business is much improved and the place is a far handsomer one than it was before the alterations.

---

John E. Mannix, formerly of The Index, 506 Market street, is now with the "Lacey." John is looking better than ever and his friends are glad to note that he is located in such an exceptionally good place.

LASH'S BITTERS
TONIC LAXATIVE

The E. G. Lyons & Raas Co.
549-551 Mission Street
San Francisco, Cal.
(ESTABLISHED 1852)
DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-



PURE FRUIT BRANDIES
PURE FRUIT SYRUPS
Pine Apple in Maraschino Cherries in Maraschino

-ESTABLISHED 1852-



OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods
Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

SHUFFLE BOARD




TOP TABLE GAME

DROP-IN RESORT—For Architects, Builders and Business Men Generally.

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST.

SAN FRANCISCO, CAL









AGENTS AND DISTRIBUTERS FOR

**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# Along The Line

## Quiet Times on the Line.

THERE have been an unusual number of complaints among retailers, particularly in that section of the city known as "The Line," that business is duller than ever at this time of the year. There was much grumbling last year at this time, but conditions were better then than now. There have been many reasons offered to explain this condition, and at one time it was thought that it was due almost entirely to the early closing movement, which practically cut out the night trade in many quarters, but the fact that the dullness is almost entirely confined to the months of June and July, shows that that explanation is not the right one. It is now conceded that on account of the fact that there has been plenty of work for everybody at remunerative wages, more people have been enabled to go into the country for a summer vacation than ever before. The people who plan for these outings and take them, are the ones who are spenders when in the city and that is why the saloonmen feel the strain on the cash register balance. These spenders are coming back now and during the month of August the trade pendulum will swing back, and there will be smiles and satisfactory receipts following the period of stagnation.

Gus Herget, brother of John L. Herget, and manager of the wholesale department of the business, spent his summer outing at Larkspur and San Rafael and through the picturesque mountain ranges of that locality. John L. Herget, accompanied by his wife, spent several weeks at Skaggs Springs, in search of health as well as recreation. Mr. Herget had a touch of rheumatism, and as these springs are famous for dispelling such troubles, he chose that section. He returned feeling in good fettle.

P. W. Wobber, proprietor of the famous Chronicle Bar, has been spending a portion of his summer at his fine fruit ranch near Sunol. Business remains excellent as usual.

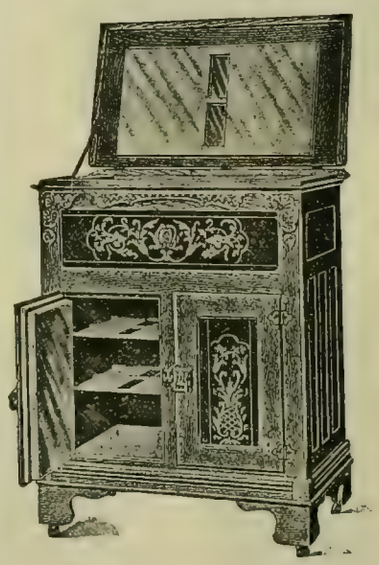
AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE BOURBON
TRADE MARK

JOHN D. SIEBE
FR. C. SIEBE
J. F. PLAGEMANN

SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
S. E. Cor. Sacramento St. San Francisco, Cal.

...Alaska...
Refrigerators



Solid Ash—Oak Grained, Enameled and Tile-Lined. Will keep provisions longer and *use less ice* than any other Refrigerator on the market.

W. W. MONTAGUE & CO.
SAN FRANCISCO

THE POST STREET TURKISH BATHS
AND HAMMAM

CLEAN AND GOOD

Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD

ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

# WHERE TO GET GOOD THINGS TO DRINK AND EAT


## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

CHARLES KAUFMANN
LAWRENCE CAMPBELL

## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .




## JOHN SROUFE & CO.

IMPORTERS
OF WINES
AND LIQUORS

Fine Kentucky Whiskies

208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

# Along The Line

Barney Tracy, of Tracy & West, Dome Saloon, City Hall avenue and Market street, spent his vacation in Glen Ellen, camping. The place was known as "Camp Tracy," and was one of the most popular in the country, easily tributary to the city. Among Mr. Tracy's guests were Supervisors Bent, Connor, McClelland, Curtis; Congressman Wynne, Michael Casey, President of the Board of Public Works; Thos. Casserly, Edward O'Connor, Dan and Andrew Leary, the only Dan Reardon, Sam Jacobs, and a host of others. It is not necessary to say that the guests were highly entertained.

---

Mein host Sliter of the "Lacey," the famous saloon opposite the Palace Hotel on Market street, reports business good considering the season of the year. The natural trend of retail trade in San Francisco during the past two months has been exceptionally dull, which is due to the great hegeira of the money spenders to the country for summer outings. The "Lacey" has built up an excellent trade which is certain to continue.

---

James Gibb, 617 Merchant street, spent a pleasant vacation at Camp Meeker, where he maintains a delightful summer home and entertains freely. He returned much improved in health and ready for the business grind.

Tom McDonough has returned from a two weeks' vacation at Witter Springs, Lake County. He had a pleasant outing. Peter McDonough will spend his vacation with his family in the same section of the State. The McDonough Brothers are nothing if not enterprising. They have one of the best retail trades in the big town, which enables them to occasionally pick up a bargain in real estate, and now they are trying an investment in the manufacturing business. They are among the principal incorporators of the Pacific Coast Rattan Company, with offices and salesroom at 1910 Market street. The factory will be located in the Mission. The boys see a way to make some easy money in competition with Eastern houses and evidently know just what they are about. With their business sagacity and proverbial good fortune, they are almost certain to make a hit.

---

Sportsmen who anticipate a trip to Catalina Island, "the fisherman's paradise," should make it their business while at Los Angeles, en route to Catalina, to visit the great sporting goods house of Wm. H. Hoegee Co. It carries the most complete line of sporting goods of any house on the Pacific Coast, particularly of fishing tackle, and is the only place where tackle built according to the Catalina Tuna Club specifications can be had. Don't buy an outfit until you reach Los Angeles, then call at the Wm. H. Hoegee Co.'s store. They know just what you need in that line and will furnish you with the best manufactured at prices lower than similar goods can be purchased for anywhere else on the Coast.


**THE BUFFALO HOTEL**

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.

FIRST-CLASS BAR

FAMOUS CHOWDER AND LUNCHES

LOCATED OVER THE WATER.
FINE MARINE VIEW.
FISHING AND BOATING.



**Tyroler Halle**

Opposite
John Wieland's Brewery

219 Second Street Corner Tehama Street

SAN FRANCISCO, CAL.

Fine Wines, Beers, Liquors
and Cigars

CHARLES FUETSCH, Proprietor

We have the Largest Assortment of

**Summer Vests and Imported Shirtings**

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

**Prices are Moderate.** **Goods the Best.**

TELEPHONE MAIN 5600

**Hansen & Elrick Co.**

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods ... Our Specialty ...

Most Historical Saloon in San Francisco

Telephone Front 66

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange






KISTENMACHER BROS.

PHONE MAIN 204

The Arbordale

First-Class Family Resort.
Restaurant and Oyster House.
EXCELLENT BAR
MEALS AND DRINKS SERVED AL FRESCO
CONCERTS EVERY SUNDAY

SAUSALITO .. .. CALIFORNIA

CHARLES SLITER, Formerly of Portland, Or.

GEORGE BIRDSALL

The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

PHONE BUSH 739

In the Wood

624 MARKET STREET

PHONE BUSH 40

JOHN J. KREISS

FORMERLY WITH JAMES GRIM

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST.
COR. MERCHANT

SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

European Plan : : : :

Good Goods and Good Service

MARKET, FELL and POLK STREETS
San Francisco Phone South 833

FREDERICK L. SKAGGS
Proprietor

# ALONG THE LINE

## The Dreadful I. O. U.

THE representative saloonmen of San Francisco ought to be able to find some way to rid themselves of the hardships and losses worked upon them by the operation of the deadly "I. O. U." As an illustration of the extent to which this borrowing of money from the men behind the bar is carried, we would cite the instance of a man who has been in business but one year, and who has these cards in his safe to the extent of nearly $800, more than the salary of a good barkeeper. There are houses that have as high as $15,000 in I. O. U.s, and it is known that one concern which has been on Montgomery Street but a few years, has $7,000 in these mementos filed away for reference.

If one could obtain an exact total of the amounts owed to retail liquor dealers by their patrons and which are secured only by these cards, it would run into an enormous sum. Why the saloonman, who is the target of everybody from Uncle Sam to the Anti-Saloon League, should be regarded as the banking friend of the man who patronizes his bar, we cannot understand.

The custom is a rank imposition upon the most liberal class of men in the business community, and they ought to be wise enough to find some way to protect themselves without to any extent affecting their personal interests. It is possible that this could be done by means of the Association. Of course the evil will never be entirely stamped out, because the good-hearted retailer cannot refuse his friend who is supposed to be in need, but we believe that the custom could be abolished to a great degree, and it is worth while for the retailers to try to get together on some such line as is indicated.

---

This is the season of the year when it is of the highest importance to keep the inner man in the best of condition. In order to tone the stomach and keep the bowels in proper shape, there is nothing one can use so simple, harmless and effective as Veronica Springs Mineral Water. It does its work quickly and with certainty and leaves no bad after effects. It can be found on the bars of all first-class retail liquor houses.

Louis Fontanel finds that business has held up exceedingly well during the dull mid-summer. His receipts compared with last year are very satisfactory and he considers himself quite fortunate. His mid-day merchant's lunch has been patronized during the past month to a much greater extent that he expected, whereof the young man is happy. Pop Ashmore, the handsome and courteous gentleman, who is largely responsible for the popularity of Fontanel's cafe, expects to spend his vacation at Tahoe and have it out with the trout. He is one of the experts in the nimrod business, and his friends may look for frying-pan results.

'PHONE, MAIN-5718

GUS H. KILBORN PROPRIETOR SAUSALITO FERRY BARS

J. EMMET HAYDEN PROPRIETOR TIBURON AND SANTA FE FERRY BARS

Ferry Cafe

16 MARKET ST S. F.

WILLOW SPRINGS DISTILLERY
OMAHA
DISTILLERS FROM GRAIN OF
GOLDEN SHEAF PURE RYE
AND SOUR MASH BOURBON
"STANDARD" SWEET MASH BOURBON
ILER'S { PURE MALT WHISKEY AND EAGLE GIN

DAILY CAPACITY 13000 GALLONS. WAREHOUSE CAPACITY 20000 BBLS.



STATHAM PIANOS

CHEAP BUT GOOD

No Agents ☘ No Canvassers ☘ No Humbug
No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established 33 Years

106 McALLISTER STREET

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
NEIL LINDSAY



DEALERS IN

Fine Wines and Liquors



Telephone RED 5069

536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



## ROME HARRIS

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

Phone Black 5063 — WILLIAM PETERS, Proprietor

## The Old Corner

WHERE GOOD FELLOWS QUENCH THEIR THIRST

FINE LIQUORS and BEERS

514 MONTGOMERY STREET
San Francisco

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

## Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,

550 Clay Street, near Montgomery
San Francisco.

# BUFFALO

NEW BREW
BOHEMIAN

Sacramento, Cal.

# BREWING

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

PALE EXPORT
CULMBACHER
PORTER

# COMPANY

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# ALONG THE LINE

John Rusconi, of Rusconi & Fisher, is one of the few men in the business who does not find time to growl. Notwithstanding the fact that their place at Halleck and Leidesdorff street has been torn up for weeks in the making of repairs and that business on the line has been poorer than ever, their volume of trade has been much better than last year. The comparative monthly receipts showing an average gain of $20 a day, which is something to be proud of. The wholesale department has thriven equally well.

---

The new White Horse Wine House around the corner from the old stand on Sutter street, is open for the reception of the public. Without desiring to flatter Mr. McLachlan or purvey any extra heated atmosphere, we can say that it will be one of the show places in its line in this big city. The place is fitted in exceptionally artistic taste after plans drawn by Mr. McLachlan himself. It is impossible to give a detailed description of the White Horse Wine House in this issue, but in the following number we will be able to show its beauties with illustrations.

Notwithstanding the quiet times on the line, Bob Kern finds business much to his liking. His July trade of last year was in excess of his expectations and those of the present month have been a great improvement over 1902. Considering the general conditions, it is a showing of which Mr. Kern may well be proud. His 25-cent merchant's midday lunch is a grand success.

---

These are the days when refrigerators are luxuries and luxuries are usually very costly, but W. W. Montague & Co., of this city, have a luxury in the shape of the Alaska Refrigerator, the price of which is very moderate. It is made of solid ash, grained in oak, enameled and tile lined, and is guaranteed to keep provisions longer and use less ice than any other refrigerator on the market. Saloon men would find it to their advantage to write for prices.

---

John Bowen, so long head barkeeper for Jno. L. Herget, at Golden Gate avenue and Taylor street, took a specially enjoyable vacation. He put in his time in the Yosemite Valley and returned glowing with health and enthusiasm over the exceptional beauty of the falls and valleys. There is more water in the streams than for ten years past, and the sights are consequently magnificent.


OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

BAR
STORE
OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

S. E. CORNER
5th and Bryant
Streets

SAN FRANCISCO, CAL.

Telephone South 326

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Telephone, Jessie ... 211

The 1100

Cafe & Tamale Grotto
No. 1 Turk Street

Jerome Bassity
Proprietor

1100
Market Street
San Francisco



Come and try our Wonderful Champoreau—A Grand Bracer

## The Celebrated Champoreau

FINE WINES, LIQUORS AND CIGARS

J. B. CASADEBAT, PROPRIETOR
HOT LUNCH AT 8 A. M

532 MERCHANT STREET
BET. MONTGOMERY AND SANSOME, S. F.

Most Handsomely Decorated Saloon In San Francisco

Headquarters for Mining and Stock Men

## "Sam Mount's"

Fine Wines and Liquors

330 Bush St.
SAN FRANCISCO

TELEPHONE
RED
2671

Old Thompson
THE BEST WHISKEY

Telephone
FOLSOM.. 2111

## The Revelation

STRAIGHT OLD THOMPSON WHISKEY
A Specialty

DENNY O'SULLIVAN & CO.

863 Market St., opp. Powell
San Francisco, Cal.

The Chronicle Bar

HIGHEST GRADES OF LIQUORS

P. W. WOBBER
Proprietor

644
MARKET
STREET
San Francisco

TELEPHONE MAIN 1123

E. A. GROEZINGER

E. O. SCHRAUBSTADTER

## A. FINKE'S WIDOW








## CHAMPAGNES AND WINES

809 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

# ALONG THE LINE

Meyerfeld, Mitchell & Co., 116 Front st., is one of the old substantial houses of San Francisco. There is no house in California that stands higher or has done a more prosperous business. The trade extends over a considerable portion of the Pacific Slope. The favorite brands are "Old Oscar Pepper" (Blue Label), "The peer of all," "Days of '49" and "Army and Navy Club" whiskies, and "Canada White Rye." This whiskey is manufactured from an all-rye mash and from carefully selected grain, and distilled by a thorough, experienced distiller, and is receiving from the trade the recognition its merit deserves. It is stored in warehouses of the latest design, heated by steam, and embraces every convenience known. Under this system of heating, the goods ripen rapidly, and with thorough uniformity.

"COL. PEPPER'S JULEP."

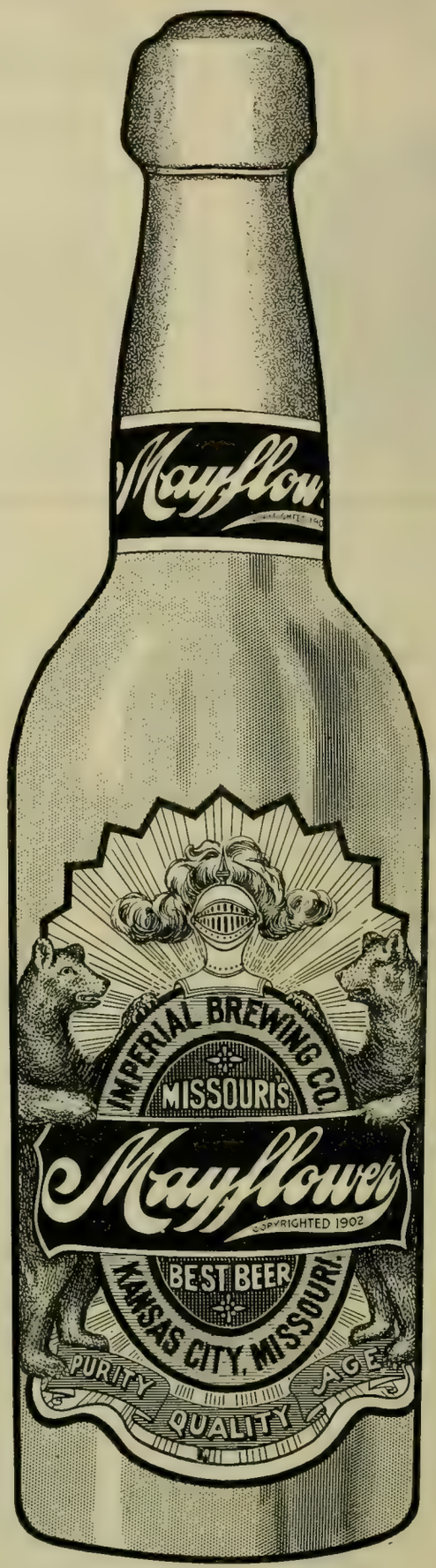
If there is anybody that is entitled to be considered authority on the "mint julep," that man is Col. James E. Pepper. As this is mint julep season, here's what he says about it: Take a large bar glass, or, better still, a silver mug that has been packed in ice. Fill it to the top with crushed ice, over which let trickle through a teaspoonful of gum syrup, then your jigger of "Old Pepper Whiskey"; on top, arrange your boquet of fragrant mint, and don't run the risk of losing your life by bruising one leaf or stem of the delicate plant, for, in Kentucky, that is a shootable offense; then bury your nose in the flower of the mint, get the fragrance of the drink through your nostrils and the contents of the glass into your stomach, and when you have had three or four you are ready for fried chicken and beat biscuit. You can make love to your sweetheart with greater unction, or run a footrace with the other fellow; try it." For the Old Pepper Whiskey, interview Meyerfeld, Mitchell & Co., 116 Front street.

---

Charles Sliter of the "Lacey" took a two weeks' fishing trip in the neighborhood of Mokelumne Hill. Mr. Sliter is a successful nimrod and made a big killing of trout during his stay. When he returned, he brought a basket of fish that was widely distributed and highly appreciated by his many friends.

---

Vincent Miholovich, one of the proprietors of the famous "Yellowstone" bar, opposite the Lick House, returned during the month from a very enjoyable outing. He spent three weeks at the Geyser Springs in Sonoma county. He had a grand time and returns to his labors as frisky as a two-year-old.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE
**Davy Crockett**
Marks and Adler
PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... Everything Up-to-date

...842 Market Street...



I. L. Marks

---

Phone Clay 351 Next New Examiner Bldg.

**The Press**

FINE WINES AND LIQUORS

Steam Beer and Lager on Draught

E. L. WAGNER, PROP.

15 Third Street San Francisco, Cal.

---

*Merchants' Lunch* *OPEN ALL NIGHT*

**Mint Exchange**

*J. H. PEIN*
*Proprietor*

*S. E. Corner*
*Fifth and Market Sts.*
*San Francisco, Cal.*

---

House Founded 1853

**Bank Exchange**

South-East Cor. Montgomery and Washington Sts.

IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

DUNCAN NICOL

---

**For Up-to-Date Styles in Hats**

..GO TO..

**Herrmann & Co**
328 Kearny St.
SAN FRANCISCO, CAL.
Fashionable Hatters.

---

All Leading Brands of Case Goods 10 Cents Straight.

PHONE, 5855

GOLD DUST WHISKEY A SPECIALTY

**FRED. E. BRETT**

310 Montgomery St. San Francisco

---

*TELEPHONE MAIN 5325*

**Thos. J. Walsh & Co.**

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

## To Advertise Marquette Extensively.

W. J. KEARNEY, the Western representative of Grommes & Ullrich, of Chicago, the man who has given to Marquette Rye its fame in the Western States and Territories, has returned from a six weeks' trip to headquarters, by way of the northwest. He states that business in Chicago while he was there was extremely dull, owing to the continual strikes. That of the cooks and waiters was particularly destructive to the wine and liquor trade, the falling off in the demands of the great hotels and restaurants being something enormous. Mr. Kearney announces that he just closed contracts to expend in this territory $22,000 for general advertising of Marquette Rye. This will include daily and weekly newspapers and bill boards. The brand has thus far won its way in this territory purely on its merits and this broadside of advertising will certainly force it forward to the position it is entitled to occupy.

## "Duc De Montebello Brut" Champagne.

We gather from London dispatches that during the recent visit of President Loubet to King Edward VII, the wine selected for use at all public functions was, "Duc de Montebello Brut." The Pacific Coast agents and distributers are Shea-Bocqueraz Co., 525 Market street.




*If You Never Have— Try Hoegee*

**Hoegee Has It**

Everything conceivable for a camping, hunting, yachting, fishing and pleasure trip and he can furnish the full outfit at a price sure to satisfy. Sporting clothing —canvas in sage, green or tan colors, complete suits to order from $3.50 up; khaki, complete suits to order, from $5.50 up. If you want an outing suit send for self-measurement blanks and send also for our Gun, Tent, Flag, Garden Hose, Marine or Sporting Goods Catalogs, if you are interested. Deal direct with the maker and save the middleman's profit.

**Wm. H. Hoegee Co.**

**138-140-142**
**SO. MAIN STREET**
**LOS ANGELES CALIFORNIA**







# JESSE MOORE A A

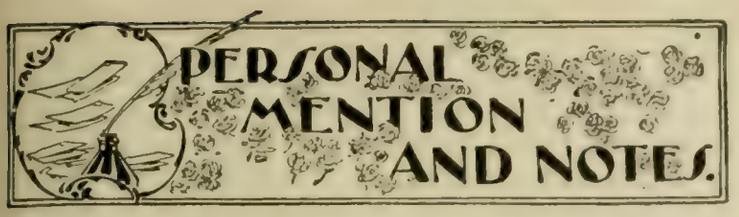
## WHISKEY

## BEST ON EARTH

**JESSE MOORE-HUNT CO.**

**DISTILLERS AND WHOLESALE LIQUOR DEALERS**

**SAN FRANCISCO, CAL.** **LOUISVILLE, KY.**




P. J. Weniger & Co. are having a great time with White Rock Lithia Water this season. The difficulty is not in the selling of this splendid water, but getting it from the East fast enough to supply the demand which appears to be growing with leaps and bounds. The truth of this statement will be realized when it is known that the sales by this house for this season will exceed fifty carloads.

Chapman & Wilberforce are still importing large quantities of Coates & Co.'s Plymouth Gin by almost every steamer that arrives. The "Suzanne," a recent arrival from Antwerp, brought them 300 cases. Nowadays, that the Gin Fizz has become so popular, the connoisseur demands an old, well-seasoned gin. It must be made out of the best materials and have sufficient age to ripen and become mellow. Plymouth Gin is such an article. Messrs. Coates & Co. long ago gained an international reputation for high quality, and their gin is found in high-grade houses in every city of any importance in the world. Messrs. Coates & Co. have great reason to feel proud of their Pacific Coast representatives, Messrs. Chapman & Wilberforce, under whose skillful handling Plymouth Gin has become immensely popular in California.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

**Hilbert Mercantile Company**

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
Ruinart Vin Brut Champagne
Union League Whiskies
American Club

213-215 Market Street - - San Francisco, Cal.

TELEPHONE PRIVATE EXCHANGE 313

Shea-Bocqueraz Co., 525 Market street, is one of the biggest and most progressive of our local importing houses. This firm dates its existence back to 1852 and prides itself on the large trade it has built up for high-grade wines and liquors. Its leading brands in whiskies are "Tea Cup" bourbon and "Roanoke" rye, both of which are very popular and command large sales Shea-Bocqueraz Co. are also agents for "Duc de Montebello" champagne, which is making rapid strides for favorable recognition at many public and private functions.

If you are looking for jags, it is necessary to go to the place where they make a specialty of selling them. If you are looking for a jug, it is necessary to follow out the same rule. The Illinois-Pacific Glass Company make a specialty of jugs, and on another page in this issue you will find set forth the merits of "the standard," which is one of the finest demijohns on the market. It is furnished with or without labels or with or without porcelain top corks. Any tradesman requiring goods of this kind, will surely consider his own interests by applying to the Illinois-Pacific Glass Company for prices. A postal card to them brings a salesman to you.

## Frank C. Birch.

CONTINUING our articles on successful young business men of San Francisco, we present our readers with a sketch of Mr. Frank C. Birch, Mechanical Engineer, 519 Mission street. There is a motto that "nothing succeeds like success," but in some cases, one feels like saying that deserved success succeeds better than any other kind. This thought is uppermost when one considers the achievement of Mr. Birch, for Mr. Birch came by his success through honest merit, having inherited his late father's talents and being blessed with a thorough training under his father's guidance.

W. H. Birch, father of the subject of this sketch, was a well-known San Francisco manufacturer. He came to San Francisco in early days and became connected with the Vulcan Iron Works. Afterwards he founded the California Machine Works and was really the inventor of the street-car cable grip, though the patent was actually taken out in the name of Henry L. Root.



FRANK C. BIRCH

Frank C. Birch, the subject of this sketch, was born in San Francisco about thirty-three years ago. He started his business career with his father, in whose office he learned mechanical engineering and draughting. After the death of his father, he established himself in 1899 as a mechanical engineer, and his career has been marked with fine success. He has patented a number of useful inventions, particularly in the field of wine-making machinery, improved elevators for delivering grapes to the crusher, improved raisin-cutters, etc., etc. Mr. Birch has just received letters patent for an improved pipe system for delivering the must.

In all modern wineries of to-day, the crushed grapes are delivered to the fermenting tanks through a system of piping and valves, doing away with all wood troughs and hose. The piping is the standard galvanized size, and is made in delivering capacity as the requirements of the winery demand. By using this system, the winery is kept perfectly clean, also doing away with excess labor, which, at the time of the vintage, is very scarce. The grapes are pumped through the pipe system direct from the crusher, and are distributed to every four tanks by the use of Birch's patent valve and sheet iron distributing pipe. The valves are constructed of cast iron and then galvanized, and are arranged with a rubber valve, which is held in place with a heavy ball, doing away with all screws and hand wheels. This pipe system can be placed in any winery and the sizes made to suit the capacity of the same.

Mr. Birch's familiarity and success with wineries has brought him many orders from the very best establishments. He drew plans for the Lemoore Winery, Fresno County; for the Mount Diablo Winery at Clayton; for the Union Distillery Company, at Agnews, Santa Clara County; for the Italian-Swiss Colony, at Asti, and several plans during the last year for the California Wine Association. Mr. Birch's work, however, is not limited wholly to wineries, but it comprises all kinds of electrical and mechanical engineering of a high type. He drew the plans and built the coal-bunkers for R. Dunsmuir Sons & Co., at Folsom-street wharf, San Francisco. Mr. Birch also had charge of the designing and building of the Cloverdale Electric Light and Power Company's plant at Cloverdale.

In all his work Mr. Birch has had the benefit of the skilled services of Mr. J. A. Haste, a highly competent assistant. Mr. Haste and Mr. Birch learned the profession under the late senior Birch, and it is a pleasure to them to carry on the business of the present establishment together.

We will wish Mr. Birch every success in his enterprises, for his careful mastery of the difficulties of making machinery that has to do with wine-producing entitles him to a generous patronage.

We herewith present a good portrait of Mr. Birch.




**Willow Springs Distillery, Omaha, Neb., U. S. A.**

# PERSONAL MENTION AND NOTES.

Simon Levy & Co., of 211 Battery street, report mid-summer business all that could be expected and see a fine fall and winter trade coming. Elsewhere in this issue will be found their advertisement, which has been enlarged to one-half page, in which they call attention to the fact that they are Pacific Coast agents for a long line of high class imported goods. Among them are all the Hills & Underwood special brands, also Abricotine, Creme de Menthe, Arraks Punsch, Apricot Brandy, etc. The house are also manufacturers and wholesale dealers in syrups, cordials, bitters, essences, etc.

Elsewhere in this issue will be found the advertisement of the French-American Bank, one of the new financial institutions of the Coast, located in the Nevada Block, 315 Montgomery street. Wine men will take particular interest in the fact that the President of the bank is Mr. Charles Carpy, one of the pioneers of the wine industry of California. The Secretary is Leo Bocqueraz, of the firm of Shea-Bocqueraz & Co. The bank has a paid-in capital of one million dollars and is empowered by law to act as trustee, executor, administrator, guardian, receiver and assignee, and to do a general banking business. The French-American bank particularly solicits country accounts. With such a fine working capital and with men of this class to conduct its affairs, the future of the French-American Bank will most certainly be a bright one.

J. C. Donnelly has established a new wholesale liquor house at Tacoma, Wash., and is doing an excellent business. One of his recent purchases was a lot of 70 barrels of Marquette Rye.


THE WORLD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY

The Best Known Brand in the World




BOTTLED IN BOND

Cedar Brook Distillery No. 44
LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned.




Famous For Over Half a Century

HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.


Fleischmann & Co. have established a cherry preserving plant in California, in conjunction with their branch house, opened there recently. This is a progressive move, as the cherries are preserved and put up on "their native heath," without being transported in crates a long distance before they are stoned and brandied. The branch house, by the way, is doing wonderfully well, and the demand for their special brands of liquors is steadily increasing.—*Criterion.*

William A. Frederick, President of the Jackson Brewing Company, spent the month of July at Bartlett Springs, enjoying a well deserved rest and a period of recuperation. He returned in his usual good health.

Mr. C. M. Mann, of the C. M. Mann Company, accompanied by his family, is having a delightful tour through Europe. The editor of the REVIEW herewith acknowledges the receipt of a postal card, under date of June 29th, on which day Mr. Mann and family visited the Colliseum at Rome.

## Work of the California Promotion Committee.

IN the current July issue of the *National Magazine*, published at Boston, Mass., appears an interesting article on the work of the California Promotion Committee. The article is included under the head of "Note and Comment" by Frank Putnam, and shows that the work of the Committee is attracting attention in the East. The article reads as follows:

"The work of State development has reached an advanced stage in California, where the leading commercial bodies, boards of trade and chambers of commerce have formed themselves into a central organization known as The California Promotion Committee. The Promotion Committee is devoted exclusively to promoting the settlement and development of the State at large. Its purposes are wholly public and its members are representatives of the local organizations. The success of the Committee has been remarkable. During the past year—it was organized just one year ago—it has brought hundreds of families to the State and located them through the farming and fruit raising districts. The Committee has been instrumental in bringing a great amount of capital and inducing industrial establishments to locate in California. Considering that it is the only organization of its kind in the world, and that it has no ulterior purpose to serve, the innovation has been worthy of its support. Rufus P. Jennings, an influential San Franciscan, is Executive Officer of the Committee. If the commercial bodies of the other States can combine with like success they will do well to follow California's example.

J. FANNING O'REILLY, for many years identified with journals in the wine and spirit trades, has assumed an important position with Mr. J. G. Rose, sole agent in the United States and Canada for Paul Ruinart & Co.'s champagne. He will make his headquarters at 233 Broadway, New York, and will devote his efforts mainly to pushing the sales of the brand mentioned, "Paul Ruinart," in the metropolis, but will make occasional trips throughout the country. Although "Paul Ruinart" Champagne has only been on the American market since the beginning of the year its sales have been exceedingly large, which fact is due not alone to the excellent quality of the wine but also to the hustling capability of Mr. Rose, who is well and favorably known through his many years' connection in other branches of the business.




The California Wine Association is showing in a decidedly practical way its faith in the future of the wine industry by investing many thousand dollars in improvements to its large plant here. There was already a large amount of cooperage in the Pioneer Winery, but when the work now under way is completed the storage capacity of the winery will be fully half a million gallons. Six 30,000-gallon tanks are being erected together with twice as many 15,000-gallon tanks.—Livermore *Herald*.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON CHICAGO
NEW YORK SAN FRANCISCO
MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

# TRADE OF THE HALF YEAR, 1903.

HEREWITH is presented the regular semi-annual figures of exports and imports by sea for the six months ending June 30, 1903, accompanied by comparative figures of previous years. In the wine trade, exports show a slight falling off, both in case and bulk goods as compared with the first six months of last year. The brandy exports were very largely in excess of those of 1902. There was a falling off of over two thousand cases in the exports of whisky and a gain of 9,500 gallons bulk as compared with the preceding year. Beer imports show a healthy growth, the gain being nearly three thousand packages. Among the exports champagne by sea more than doubled and the same can be said of gin. There was a general falling off in the shipments of miscellaneous liquors.

Among the imports, whisky showed a sharp falling off in case goods, but five thousand barrels gain in bulk. There was a fine increase in the imports of brandy, the total being the largest in four years. Gin imports were practically doubled and there was a slight falling off in the receipts of wines. The Vermouth imports exceeded those of 1902, but were less than those of 1901 and 1900. The bitters total was more than double that of 1902 and mineral waters had a boom, the receipts being nearly three times greater than those of the same period of the preceding year. The general miscellaneous liquors show marked gain over the same months of 1902. The details follow :

## EXPORTS OF WINE

(BY SEA.)

First six months ending June 30, 1903.

| Destination | Cases. | Gal. Blk. | Value. |
|---|---|---|---|
| To British Columbia .... | 150 | 11,540 | ..... |
| " China..... | 130 | 14,817 | ..... |
| " Japan ..... | 48 | 21,916 | ..... |
| " Philippine Islands ... | 207 | 2,570 | ..... |
| " Mexico ..... | 295 | 31,566 | ..... |
| " Central America ..... | 382 | 53,725 | ..... |
| " South America. ..... | 85 | 8,885 | ..... |
| " New York (via Panama..... | .... | 2,565 076 | ..... |
| " Tahiti..... | ... | 19,817 | ..... |
| " Hawaii..... | 971 | 201 312 | ..... |
| " All other countries... | 108 | 30,514 | ..... |
| Total..... | 2,377 | 2,961,238 | $1,075,456 |
| * Total first six mo. 1902 | 2,584 | 3,329,770 | 1,172,138 |
| † " " " " 1901 | 4,450 | 2,527,902 | 865,516 |
| § " " " " 1900 | 5,716 | 2 831,021 | ..... |

* Wine to Hawaii month of June, 1902, only.
† Does not include exports to Hawaii.
‡ Valuations were not obtainable.

## EXPORTS OF BRANDY

(BY SEA.)

First six months ending June 30, 1903.

| Destination. | Cases | Gal. Bk. | Value. |
|---|---|---|---|
| To British Columbia.... | 9 | ..... | ..... |
| " China ..... | 6 | 700 | ..... |
| " Japan..... | 2 | ..... | ..... |
| " Philippine Islands.... | 100 | 406 | ..... |
| " Mexico ..... | 9 | 194 | ..... |
| " Central America..... | .... | 32 | ..... |
| " New York..... | .... | 10,002 | ..... |
| " Hawaii ..... | 99 | 508 | ..... |
| " All other countries... | 6 | 11,857 | ..... |
| Total..... | 231 | 23,699 | $20,032 |
| * Total first six mo. 1902 | 125 | 2,246 | 4,458 |
| † " " " " 1901 | 231 | 17,337 | 18,494 |
| § " " " " 1900 | 3,314 | 28,060 | ..... |

* Brandy to Hawaii month of June, 1902, only.
† Does not include exports to Hawaii.
‡ Includes exports to Hawaii, but valuations were not obtainable.

## EXPORTS OF WHISKEY

(BY SEA.)

First six months ending June 30, 1903.

| Destination. | Cases. | Gal Blk. | Value. |
|---|---|---|---|
| To British Columbia.... | 75 | 302 | ..... |
| " China.. ..... | 111 | 42 | ..... |
| " Japan ..... | 115 | 877 | ..... |
| " Philippine Islands... | 1,363 | 150 | ..... |
| " Mexico..... | 944 | 1,708 | ..... |
| " Central America..... | 1,034 | 1,553 | ..... |
| " South America..... | 176 | 102 | ..... |
| " Hawaii..... | 3,063 | 14,317 | ..... |
| " Tahiti ..... | 13 | ..... | ..... |
| " All other countries... | 173 | 493 | ..... |
| Total ..... | 7,067 | 19,541 | $77,464 |
| * Total first six mo. 1902 | 9 325 | 10,586 | 75 280 |
| † " " " " 1901 | 27,482 | 18,430 | 198,132 |
| § " " " " 1900 | 13,038 | 578 027 | ..... |

* Whiskey to Hawaii month of June, 1902, only.
† Does not include exports to Hawaii.
‡ Valuations were not obtainable.

## EXPORTS OF BEER

(BY SEA.)

First six months ending June 30, 1903.

| Destination. | Pkgs. Bot'd. | Pkgs. Blk. | Value. |
|---|---|---|---|
| To China..... | 4,581 | ..... | ..... |
| " Japan..... | .... | ..... | .... .. |
| " Philippine Islands ..... | 2,137 | ..... | ..... |
| " Mexico ..... | 89 | ..... | ..... |
| " Central America ..... | 257 | ..... | ..... |
| " South America..... | 107 | ..... | ..... |
| " Tahiti ..... | 148 | ..... | ..... |
| " Hawaii..... | 8,381 | ..... | ..... |
| " All other countries..... | 48 | ..... | ..... |
| Total ..... ..... .. | 15,738 | .... .. | $114,863 |
| * Total first six mo. 1902 .. | 12,948 | 335 | 111,823 |
| † " " " " 1901... | 15,096 | 167 | 127,187 |
| § " " " " 1900... | 18.231 | 3,184 | ..... |

* Beer to Hawaii month of June, 1902, only.
† Does not include exports to Hawaii.
‡ Includes exports to Hawaii, but valuations were not obtainable.

## EXPORTS MISCELLANEOUS WINES AND LIQUORS

(BY SEA.)

First six months ending June 30, 1903.

| Destination | Cases. | Bbls. | Casks. |
|---|---|---|---|
| To China..... | 8 | ..... | ..... |
| " Japan..... | 8 | ..... | ..... |
| " Mexico ..... | 7 | ..... | ..... |
| " Hawaii..... | 10 | ..... | ..... |
| " All other countries..... | 2 | .... | .... ... |
| Total..... | 30 | | |
| Total first six mo. 1902. .. | 27 | 1 | 1 |

### BITTERS.

| | Cases. |
|---|---|
| To China..... | 11 |
| " British Columbia..... | 2 |
| " Mexico ..... | 7 |
| " Hawaii..... | 46 |
| " All other countries..... | 1 |
| Total..... | 60 |
| Total first six months 1902..... | 97 |

### BLACKBERRY BRANDY.

| | Cases. | Bbls. | Gal |
|---|---|---|---|
| To British Columbia..... | 25 | ..... | ..... |
| " Philippine Islands... | .... | 10 | ..... |
| Total ..... | 25 | 10 | ..... |
| Total first six mo. 1902 . | 360 | 1 | 10 |

### CHAMPAGNE.

| | Cases. |
|---|---|
| To British Columbia..... | 135 |
| " China ..... | 27 |
| " Japan ..... | 43 |
| " Mexico..... | 2 |
| " Tahiti ..... | 10 |
| " Hawaii ..... | 132 |
| " All other countries..... | 2 |
| Total ..... | 351 |
| Total first six months 1902..... | 153 |

### GIN.

| | Cases. | Bbls. | ½ bbls. | Kegs. |
|---|---|---|---|---|
| To Mexico ..... | 9 | ..... | .. .. | .... |
| " Central America..... | 2 | 1 | ..... | ..... |
| " South America..... | 10 | ..... | ..... | ..... |
| " Hawaii ..... | 374 | 48 | ..... | ..... |
| " All other countries... | 26 | ..... | ..... | ..... |
| Total ..... | 421 | 49 | ..... | ..... |
| Total first six mo. 1902.. | 201 | 1 | 1 | 1 |

### GINGER ALE.

| | Cases. | Bbls. | Casks. |
|---|---|---|---|
| To China..... | 8 | 1 | 2 |
| " Japan..... | 5 | ..... | 1 |
| " Mexico ..... | 48 | ..... | ..... |
| " Central America..... | 21 | 2 | ..... |
| " Tahiti..... | 1 | ..... | ..... |
| " Hawaii ..... | 2 | ..... | ..... |
| Total..... | 85 | 3 | 3 |
| Total first six months 1902. ..... | 72 | 11 | 50 |

### LIQUORS.

| | Cases. | Bbls. | Gals | Kegs. | Casks. |
|---|---|---|---|---|---|
| To China..... | 96 | 16 | ..... | ..... | ..... |
| " Japan..... | 122 | ..... | ..... | ..... | ..... |
| " Mexico . ..... | 196 | ..... | ..... | 1 | ..... |
| " Cen. America.. | 106 | ..... | ..... | 9 | ..... |
| " So. America.. | 58 | ..... | .... | .... . | ..... |
| " Philippine Isls. | 241 | ..... | ..... | ..... | ..... |
| " Hawaii .. .. . | 989 | 43 | ..... | ..... | ..... |
| All other countries | 68 | .... | ..... | ..... | ..... |
| Total..... | 1,876 | 59 | ..... | 10 | . |
| Tot'l 1st 6 mo. 1902. | 4,889 | ..... | 1 828 | 6 | ..... |

### MINERAL WATER.

| | Cases. | Bbls. | Casks. |
|---|---|---|---|
| To China..... | 25 | ..... | ..... |
| " Japan..... | 4 | ..... | ..... |
| " Mexico ..... | 183 | ..... | ..... |
| " Central America. ..... | 18 | 2 | ..... |
| " Philippine Islands..... | 106 | 100 | ..... |
| " Tahiti .. ..... | 42 | ..... | ..... |
| " Hawaii ..... | 747 | 20 | ..... |
| " All other countries.. ..... | 6 | .. ... | ..... |
| Total ..... | 1,131 | 122 | ..... |
| Total first six months 1902..... | 1,002 | ..... | 100 |

### SPIRITS.

| | Cases. | Gals. | Bbls. |
|---|---|---|---|
| To China..... | .... | ..... | 75 |
| " Japan..... | .... | ..... | 5 |
| " Mexico ..... | 2 | ..... | .. ... |
| " Central America..... | 3 | ... .. | ..... |
| " Hawaii..... | 34 | ..... | 53 |
| " All other countries..... | 1 | ..... | 6 |
| Total..... | 40 | ..... | 139 |
| Total first six months 1902..... | 21 | 9,548 | 20 |

### VERMOUTH.

| | Cases. | Bbls. | ½ bbls. | Kegs. | Oct. |
|---|---|---|---|---|---|
| To British Columbia.. | 55 | .... | ..... | ..... | ..... |
| " Mexico ..... ... | 15 | ..... | ..... | ..... | ..... |
| " Central America .. | 2 | 20 | .. .. | 11 | ..... |
| " Hawaii ..... | 52 | ..... | ..... | ..... | 1 |
| Total..... | 124 | 20 | ..... | 11 | 1 |
| Total first six mo. 1902 | 125 | 3 | 1 | 9 | ..... |

## ALL OTHER MISCELLANEOUS LIQUORS.

| | Cases. | Bbls. | Gals. | Oct. |
|---|---|---|---|---|
| To British Columbia | 3 | ..... | ..... | ..... |
| " China | 17 | 2 | ..... | ..... |
| " Japan | 39 | ..... | ..... | ..... |
| " Mexico | 6 | 6 | ..... | ..... |
| " Central America | 11 | ..... | ..... | 1 |
| " South America | 3 | ..... | ..... | ..... |
| " Philippine Islands | 272 | ..... | ..... | ..... |
| " Tahiti | 20 | ..... | ..... | ..... |
| " Hawaii | 49 | 5 | ..... | 1 |
| " All other countries | 4 | 10 | ..... | ..... |
| Total | 424 | 23 | ..... | 2 |
| Total first six mo. 1902 | 429 | 16 | 200 | 3 |

Grand total exports of miscellaneous wines and liquors first six months ending June 30, 1903, were 1,540 cases, 452 packages bulk, valued at $47,815.

* First six months 1902: 7,376 cases, 225 packages bulk, 11,586 gallons, valued at $47,406

† First six months 1901: 7,894 cases, 466 packages bulk, 30,850 gallons, valued at $52,581.

§ First six months 1900: 2,271 cases, 5,943 packages bulk, 15,125 gallons, valued at $59,933.

• Includes Hawaii, month of June, 1902, only.

† Does not include exports to Hawaii.

‡ Includes exports to Hawaii, but valuations were not obtainable.

## IMPORTS WINES, WHISKIES.

(BY SEA.)

### WHISKEY.

1903, 1902, 1901 and 1900.

| | Cases. | Bbls. | Csks. | Oct. | Hhd. |
|---|---|---|---|---|---|
| In 1903 | 2,085 | 5,756 | 22 | 47 | 1 |
| " 1902 | 3,814 | 930 | 31 | 173 | 1 |
| " 1901 | 2,879 | 2,781 | 42 | 115 | 2 |
| " 1900 | 5,469 | 532 | 7 | 141 | 7 |

### BRANDY.

| | Cases. | Bbls. | Csks. | Oct. | Qrs. |
|---|---|---|---|---|---|
| In 1903 | 1,584 | 13 | 78 | ..... | 38 |
| " 1902 | 848 | ..... | 18 | 15 | 18 |
| " 1901 | 1,176 | 21 | 374 | 10 | ..... |
| " 1900 | 1,239 | 109 | 35 | ..... | ..... |

### CHAMPAGNE.

| | |
|---|---|
| In 1903 | 74 cases |
| " 1902 | 36 " |
| " 1901 | No receipts |
| " 1900 | 1,535 cases |

### SPIRITS.

| | Cases. | Bbls | Csks | Pkgs. |
|---|---|---|---|---|
| In 1903 | 389 | 2 | ..... | ..... |
| " 1902 | 100 | ..... | ..... | ..... |
| " 1901 | 3,284 | ..... | 295 | 82 |
| " 1900 | 1,022 | 181 | ..... | 220 |

### BEER, STOUT AND ALE.

| | Cases. | Bbls. | Csks. | Hhds. |
|---|---|---|---|---|
| In 1903 | 2,057 | 578 | 56 | ..... |
| " 1902 | 2,335 | 69 | 100 | ..... |
| " 1901 | 2,807 | 2,129 | 205 | ..... |
| " 1900 | 2,081 | 20 | 646 | 20 |

### GIN.

| | Cases. | Bbls. | Csks. | Oct. |
|---|---|---|---|---|
| In 1903 | 4,388 | ..... | 12 | 103 |
| " 1902 | 2,144 | ..... | 13 | 5 |
| " 1901 | 2,665 | ..... | ..... | 75 |
| " 1900 | 1,730 | 35 | 140 | 88 |

### WINE.

| | Cases. | Bbls. | Csks. | ½Csk | Oct | ¼Oct | Kgs | Hhd |
|---|---|---|---|---|---|---|---|---|
| In 1903 | 1,547 | 129 | 382 | ... | 65 | ... | ... | 8 |
| " 1902 | 1,835 | 47 | 86 | 106 | 126 | . | ... | 10 |
| " 1901 | 901 | 139 | 89 | 7 | 134 | 2 | 10 | 1 |
| " 1900 | 2,346 | 478 | 98 | ... | 212 | . | ... | .. |

### LIQUORS.

| | Cases. | Bbls. |
|---|---|---|
| In 1903 | 120 | 19 |
| " 1902 | 705 | 2 |
| " 1901 | 1,074 | ..... |
| " 1900 | 3,795 | ..... |

### VERMOUTH.

| | Cases. | Bbls. | Csks. | Oct. |
|---|---|---|---|---|
| In 1903 | 7,037 | 4 | ..... | ..... |
| " 1902 | 6,279 | ..... | 1 | ..... |
| " 1901 | 8,537 | ..... | ..... | 6 |
| " 1900 | 8,890 | ..... | ..... | ..... |

### BITTERS.

| | Cases. |
|---|---|
| In 1903 | 863 |
| " 1902 | 350 |
| " 1901 | 230 |
| " 1900 | 1,325 |

### MINERAL AND APOLLONARIS WATER.

| | Cases. | Bbls. | Casks. |
|---|---|---|---|
| In 1903 | 4,740 | 100 | ..... |
| " 1902 | 1,880 | 115 | ..... |
| " 1901 | 2,594 | 425 | 160 |
| " 1900 | 3,763 | 617 | ..... |

### GENERAL MISCELLANEOUS.

| | Cases | Bbls | Csks. | Oct. | Hhd. |
|---|---|---|---|---|---|
| In 1903— | | | | | |
| Rum | 10 | .. | 5 | 20 | |
| Ginger Ale | . | 295 | ..... | ..... | .. |
| Absinthe | 1,220 | . | ... | ..... | ..... |
| Kimmel | 50 | ..... | ..... | ..... | . |
| Swedish Punch | 5 | ..... | . . | . ... | . . |
| Fernet | 262 | . | ..... | ..... | ... |
| Benedictine | 100 | ..... | ..... | ..... | . . |
| Amer Picon | 50 | ..... | ..... | ..... | . |
| Liqueurs | 1,041 | ..... | ..... | ..... | ..... |
| Pisco | .... | 5 | ..... | ..... | ..... |
| Kirsch | 46 | ..... | ..... | ..... | ..... |
| Curacoa | 25 | ... | ..... | ..... | ... |
| Cassia | 15 | ..... | 3 | ..... | ..... |
| Sarsaparilla | ..... | 15 | ..... | ..... | |
| Fruit Juice | ..... | 25 | ..... | .. | ..... |
| Total | 3,324 | 340 | 8 | 20 | ..... |
| In 1902 | 2,039 | 275 | 5 | 15 | ..... |
| " 1901 | 1,645 | 3 | 5 | ..... | 5 |
| " 1900 | 3,340 | 315 | 82 | ..... | ..... |

## Six Months' Imports of Beer by Rail

Bottled Beer—1,840 cases, 2,650 barrels and *11,009 casks.

Bulk Beer—1,827 barrels, 645 half barrels, 1,280 quarter barrels, 325 casks, 150 half casks, 285 quarter casks.

Pabst's Tonic—1,700 casks, 1,225 cases and 590 barrels.

* Of this amount 1,211 casks A. B. C. in transit to Manila

## Wine and Brandy Receipts

Receipts of Wine by rail from interior cellars for the first six months 1903: 7,780,283 gallons.

Brandy, same period, 246,560 gallons.


BARRETT CO.,

43 Front Street, New York

BARRETT'S UNRIVALLED PRUNE JUICE

"THE RECOGNIZED STANDARD"

CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.




TOULOUSE & DELORIEUX,

COMMERCIAL MACHINE WORKS,

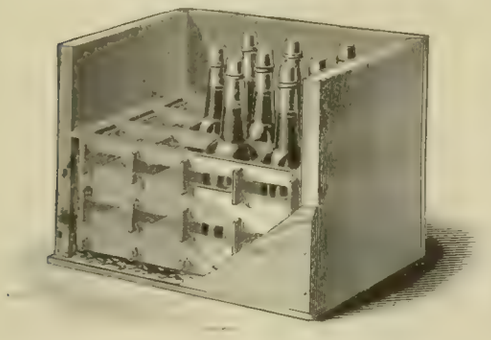
MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## San Francisco Breweries, Ltd.

IT is a satisfaction to study the growth of a large business enterprise under modern management. One of the foremost institutions in California has been seen to complete its growth within the last thirteen years, and in a way that is a marked credit to all connected with it.

We refer to the enormous business of the institution whose name heads this article, and it is proper to say that it has become what it is by thoroughly progressive business methods, under a liberal policy, and with brains and scientific means as the basis of its success. The present manager, Mr. Alton, was with the company the day the books were opened under the English syndicate's management, and he has learned the business by faithful application under conditions that have enabled him to master every branch of the industry.

The consolidation of the companies that were formerly separate and competitive, has resulted in cheaper manufacture and more wholesome and uniform products. Everything known to modern brewing has been utilized in the work of the San Francisco Breweries, Ltd., and the result has been the growth of the business and the multiplication of friends. Public and private enterprises have been fostered under the management of this great institution, and in the case of public disasters, no firm or individual has been more prompt or liberal than the syndicate. Recently in the floods of Arizona and again when the San Jose fire laddies rendered prompt aid during a disastrous fire that destroyed their malt house, the company sent large checks at once. In the Arizona case, it was an act of charity pure and simple; in the San Jose instance, it was a thoughtful appreciation of duty promptly done.

It is not often that one is permitted to see the workings of a great business consolidation as plainly as in the case under discussion, and it is a pleasure to customers of the great institution that its managers have always been so agreeable that the magnitude of the business never disturbs the pleasant personal relations.

The San Francisco Breweries Ltd., maintain the individuality of the brews that were separate before, only all have been improved, and the economic management gives the trade and public marked advantage over old methods.

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

**WICHMAN, LUTGEN & CO.**

Importers and Wholesale Dealers in

**Wines and Liquors**

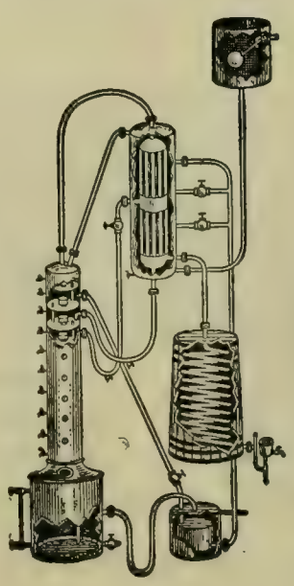
SOLE PROPRIETORS OF

**Gilt Edge Whiskies**

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588

**Pacific Copper Works**



565 MISSION STREET SAN FRANCISCO

**L. WAGNER**
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Risen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Midwinter Exposition

# A JUG

## OF WHISKEY OR WINE

MAKES AN ATTRACTIVE PACKAGE;
REDUCES BREAKAGE TO A MINIMUM.

## WE SELL JUGS

With or Without Labels
With or Without Porcelain Top Corks

This
"STANDARD"
is only one of many
different styles
we have to offer

CALL AND SEE
OUR SAMPLES




A Postal
To Us;

A Salesman
To You.

PRICE PER DOZEN:

| | |
|---|---|
| Standard Jugs, 5 to the gallon | $1.35 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks | 1.50 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks and Labels, | 1.65 |

## ILLINOIS-PACIFIC GLASS CO.

10-12-14-16 MAIN STREET

LOS ANGELES SAN FRANCISCO PORTLAND

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | | |
|---|---|---|
| French American Bank | ¼ | Page |
| Wm. H. Boegee Co | ¼ | " |
| Hermann & Co | ⅛ | " |
| Herald Whisky | ¼ | " |
| Korbel Winery | ⅛ | " |
| Santa Fe | ¼ | " |
| Montague & Co | ¼ | " |
| Bartlett Springs Mineral Water Co | 1 | " |
| Institute for Fermentative Industries | ½ | " |

RE-CONSTRUCTED

| | |
|---|---|
| Simon Levy & Co | Enlarged |
| Illinois-Pacific Glass Co | |
| Rainier Beer | |
| Hunter Whisky | |
| Secondo Guasti | |
| E. H. Taylor Jr. & Sons | |
| Fleischmann & Co | |
| Southern Pacific Co | |

## Market Conditions.

THERE is nothing of moment to be stated as to the conditions obtaining in the wine, liquor and beer trade. The ordinary volume of business is being transacted on a sound basis and there are indications that this Coast is to enjoy an exceptionally good fall and winter trade in all lines. Good crops at good prices are practically assured, and trade conditions are satisfactory.

Wine exports included 561 cases and 771,991 gallons bulk, valued at $287,315. Of this amount, 702,177 gallons valued at $260,322, was destined to New York. To Hawaii 151 cases and 31,537 gallons of the value of $11,122. Exports of whisky were 1,331 cases and 2,262 gallons of the value of $13,195; brandy, 57 cases and 454 gallons of the value of $1,360; beer, 3110 packages of the value $19,960; miscellaneous, 2,070 packages, valued at $14,987.

The production of brandy for the month of June was surprisingly small, the aggregate of the two districts being only $2,688.09.

Receipts of wine by rail from interior cellars to July 30th aggregated $1,529,940 gallons and brandy 3,950 gallons.

The importing trade is in good shape. There is every indication that the representative houses will enjoy a healthy fall and winter business.

## Wine and Brandy Receipts.

Receipts of wine by real from interior cellars for the month of July, 1903, were: Wine, 1,529,940 gallons; brandy, 3,950 gallons.

## Will Discuss the St. Louis Exposition.

One hundred and thirty of the leading wine men of California have been invited to meet in this city at the rooms of the San Francisco Chamber of Commerce on Thursday, August 6, for the purpose of ascertaining the best way to have California wines and brandies exhibited at the St. Louis Exposition. The invitations for this conference have been sent out by the California St. Louis Exposition Commission. Commissioner Filcher says that the attendance promises to be large and that important action is likely to result.

## New York Wine Market.

The demand for wines of all sorts is as good now as it is usually at this time of the year.

There are no outside lots on the market, and prices are firm.

The reports from California show that the vine acreage has been largely increased during the past few years, and that the vines which will come into bearing this year will very much increase the production; most of the new plantings are, however, in table grapes, so that no large increase in the production of wine can be expected.

Brandies continues to be in good demand at advancing figures.—*Bonfort's,* July 25, '03.

During the past two weeks, since the weather has become more favorable for the summer trade, business has been quite active.

Although no large lots have been moved, the aggregate of the shipments represent quite an extensive volume.

Some large lots of sweet wines are said to have changed hands in California, which will but add to the general firmness of prices.

Brandies continue to be in good demand. Prices are very firm for the same, especially the '90s and the '91s, of which there seems to be very little left on the open market. —*Bonfort's,* July 10, '03.

## Anent World's Fair Exhibits.

THE wine and brandy producers and merchants of the State should carefully read the article from Commissioner Filcher, in which he sets forth certain ideas with reference to the nature of the imposing display at the St. Louis exhibition. There is no question that we should make this the greatest of all displays yet made. In order to accomplish it it would be necessary for those interested to get together and work in unity.

To the end that there may be a proper exchange of ideas as to the best mode of procedure, it would be well for every one interested, to attend the meeting in this city, called by the World's Fair Commissioners, for the coming week. So get in line. They want to talk to you and get the benefit of any ideas that may be advanced.

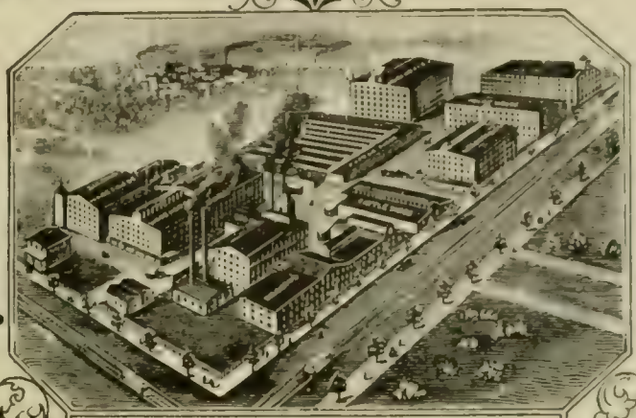
## American Whiskies and Spirits in Bond.

There remained in bond on June 30, 1903, 271,529 gallons of American whiskies and spirits in United States bonded warehouses in San Francisco.

INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

STORAGE CAPACITY: 8,000,000 GALS.

DISTILLERIES Nº5 & 297 5TH DISTRICT OF KY

OFFICES:

NEW YORK, Gerken Bldg. cor Chambers & West Broadway LOUISVILLE 28th St & Broadway.,
CHICAGO, 174 RANDOLPH ST. MAIN OFFICE.
to which all Business communications should be addressed

SUNNY BROOK DISTILLERY CO.

LOUISVILLE, KY.

---

SAMUEL BROS. & CO.

521-523 Market St. San Francisco, Cal.

OWNERS OF

MT. DIABLO WINE CO., Clayton, Cal.
ALMA VINEYARD CO., Reedley, Fresno Co., Cal.
JANOWITZ VINEYARD CO., Reedley, Fresno Co., Cal.
RIVERSIDE VINEYARD CO., Reedley, Fresno Co., Cal.
OROSI VINEYARD CO., Orosi, Tulare Co., Cal.

CONTROLLERS

HOME COMFORT OLD BOURBON WHISKEY
CUSTER'S RESERVE BOURBON WHISKEY
GOLDEN PHEASANT CLUB OLD WHISKEY

SWEET AND DRY WINES IN WOOD OR IN GLASS

Distillers of the Finest Pure California Grape Brandies

—ALL AGES—

ALMA COGNAC BRANDY, 2 AND 3 CROWN, IN GLASS ONLY

NEW YORK OFFICE:

Mount Diablo Vineyard Co., 22 Desbrosses St., cor. Greenwich

## PERSONAL MENTION AND NOTES.

The trade will take note of the change in the advertisement of "Old Taylor" Whisky. It is in the form of a warning as follows: "Beware! Alleged whisky is being sold as the Taylor Whisky of Kentucky, which is not whisky at all, but a commercial fraud—a concoction that was never made at a Kentucky distillery and never was in a bonded warehouse in Kentucky, and which claims a fictitious age."

THE FINEST GROWN

Large, Luscious California Cherries

BOTTLED direct from the trees, in a *fully ripened*, natural condition, and, therefore, *each cherry* has all the excellencies of perfect fruit. This method imparts a flavor and aroma unobtainable from fruit subjected to deterioration by transportation in a semi-ripened state.

Handsomely glassed and labeled, *Golden Gate Cherries* in Maraschino *appeal to the palate through the eye.*




*They are Trade Winners*

Heischmann & Co.

Cincinnati, & Baltimore,
Pittsburg, & New Orleans,
San Francisco.

508, 510, 512 Front Street, San Francisco, Cal.

Attention is called to the advertisement in this issue of Herrmann & Co., the well-known hatters. This is the oldest hat firm on the Coast, and needs no introduction. A new stock of the latest fall and winter blocks has just been received. This firm caters to the very best class of trade and has built up a business that has been handed down from father to son, that is a credit to the sterling abilities and business sagacity of the elder Hermann. We notice they have a stock of Panamas that it would be hard to duplicate.

Messrs. Tillmann & Bendel report a gratifying success in their liquor department. Although a recent addition to other lines, it has already assumed large proportions and become a prominent factor of their business. It is not at all surprising when you consider the fact that they handle only the very highest grade of wines and liquors. This, coupled with energetic efforts and up-to-date methods of placing goods before the public, thus attracting buyer and consumer alike, is sure to win. One of their big specialties is the well-known brand of "Paul Jones" bourbon and rye whiskies, distilled by the "Paul Jones Co.," Louisville, Ky. These whiskies have been handled for nearly fifty years by the best trade of the country, and are acknowledged to be the equal of any whiskey produced in Kentucky. The "Paul Jones" whiskies are thoroughly matured in wood and under the best conditions of storage, etc., before being offered to the trade. Tillmann & Bendel are also Pacific Coast agents and distributers for the celebrated "Anheuser Busch" Milwaukee beer, which is too well known to require comment. Buyers will promote their own interests before purchasing elsewhere by examining the stock of Tillmann & Bendel.

---

The well-known and long established house of Mohns & Mohns has changed hands. The purchasers are Walter Mohns, Justice Werle, Edward St. Supery. The business will be conducted on similar lines, but there will be more energy and general activity in the reaching out for business.

## To Grape Growers in Need of Help.

OUR attention has been repeatedly called to the shortage of help with which to harvest the fruit crop of this State. We are informed that help is needed in the orchards, vineyards, packing-houses, canneries and on drying grounds in nearly every part of California. The complaint is repeatedly made to this journal by growers, driers and packers that they are experiencing great difficulty in securing sufficient help, and that in certain localities great quantities of fruit must necessarily go to waste for lack of the necessary help to harvest it.

We are in receipt of a timely letter from the California Promotion Committee, 25 New Montgomery street, San Francisco, stating that the committee's efforts in the East have been fruitful of good results, and is bringing to the Coast quite a number of persons desirous of securing employment at once in the fruit harvest. The applicants thus far are chiefly stout, able-bodied young men, who are not only able, but willing and anxious to go to work at once.

Growers and others in need of this class of help can at least in part have their wants supplied from this source by sending their applications to the California Promotion Committee, 25 New Montgomery street, San Francisco, stating plainly when and what help they will require. By corresponding with the California Promotion Committee, you will not only relieve your own wants and secure help to harvest your crops, but will furnish employment to a number of worthy people seeking employment.

Fill out this coupon and forward to the California Promotion Committee, 25 New Montgomery street, San Francisco:

.....

Date, ....., 1903.

To the California Promotion Committee,
25 New Montgomery street, San Francisco:

The undersigned kindly requests that you supply the following help:

..... men to work at .....
..... women to work at .....
..... young men and boys to work at .....
Remarks .....
.....
Nearest railroad station is .....
Name .....
Street address .....
Town .....
County .....

A. H. Holm of the house of Mackie & Co., Islay, Scotland, distillers of the world famous White Horse Cellar Scotch whisky, was in the city during the month. Mr. Holm was on his way homeward from a visit to Australia, and was the guest of Mr. Henry Kunz, head of the house of Charles Meinecke & Co., who are agents of The White Horse Cellar Scotch on the Pacific Coast.

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# WINE AND VINE NEWS OF THE STATE.

The grape crop this year will be the best of many seasons, and the outlook for a strong market with a good demand has never been better.—Lodi *Sentinel.*

The Lodi *Sentinel* announces that there is to be a new vineyard of 403 acres, known as the Barnhart tract, bordering the town, planted this season. The contract for putting out the vines has been let. The entire tract will be planted to Zinfandels.

The grape crop, in the neighborhood of Corning, was said to have never looked in better condition than at the present time. The yield promises to be abundant.

Light Bros. have transferred 100,000 gallons of claret, chiefly Zinfandel, from their winery recently sold to the California Wine Association, to the big cellars of Brun & Chaix at Oakville, is an advice from Porter Creek.

Congressman Bell will meet with the wine growers and makers at St. Helena on the 15th proximo, and discuss, and if possible, agree upon some plan of action that will secure the passage through congress of a pure wine law. Representative Bell is alive to the interest of this industry and will also hold other meetings throughout his district.

Additions of tanks to the winery at Lemoore, when completed, will bring the capacity up to over a million gallons. A new engine, boiler, and crusher are among the many additions and improvements, and when the work now under way is completed the plant will be capable of caring for over 300 tons of grapes per day.

That now is the proper time to plant vineyards in the Napa and Sonoma valleys is the opinion of Professor E. H. Twight of the agricultural department of the State University. Professor Twight has returned from among the vineyards of the two counties and is outspoken in his belief that money is to be made in vineyards there.

Articles of incorporation of the To-Kalon Vineyard Company have been filed with the County Clerk. The capital stock is $150,000, of which the following amounts have been subscribed: E. W. Churchill, $1,000; M. A. Churchill, $1,000; John P. Ames, $1,000; E. E. Stone, $100; W. V. Witcher, $1000. The principal place of business is Napa.

A recent issue of the Sonoma County *Farmer* says: "With offers of $23 a ton for grapes, 17 cents for hops, $10 to $12 a ton for new hay, and a fairly good prospect for prunes and other fruit, Sonoma county farmers have no great complaint to make. By the way, the hay crop is going to be heavier than was thought thirty days ago. Instead of having to import hay, an unusual thing for this county, there will no doubt be some to spare. Still No. 1 hay will be worth good money."

Cupertino has a new company incorporated under the laws of South Dakota with a capital stock of $30,000, says the Mountain View *Register.* It is the purpose of the company to purchase 160 acres of land now owned by J. W. and E. E. Rupert and to plant it to vines. The principal place of business will be at Huron, South Dakota, with a branch office at Cupertino.

Vineyardists, says the *Reveille,* in the vicinity of Cloverdale, report most excellent prospects for a heavy yield of grapes this year. It is said at the Italian-Swiss Colony that the outlook was never better and it is estimated that the yield from this famous vineyard will aggregate 5,000 tons. Coupled with this there is the happy prospect of good prices, as the amount of vintage in the cellars is limited.

L. A. Jordan, says the Healdsburg *Enterprise,* is authority for the statement that this is to be a record breaker year for grapes and a paying year as well. Last season the vineyardists who contracted to supply ten or more tons, generally supplied thirty. It will be even greater this year if present indications are reliable. The vines hang loaded and if prices are not as high as last year, the quantity will make the grapes a paying proposition, nevertheless.

GOLDEN WEST COMPANY
California Wines
— WINERIES —
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

## Livermore Valley All Right.

In past seasons our wineries have handled all our grapes without difficulty often handicapped by a large carry-over stock of wines; this season finds them all practically empty and better equipped than ever for business.

The Ruby Hill, Miller, Altschul, Dos Mesas, Olivina, True, Concannon, and Cresta Blanca wineries are all able to care for their own grapes, and also have room for many grapes from the other vineyards. The C. H. Wente winery, which in 1897 made from 400,000 to 500,000 gallons of wine, is empty this season and will be a competitor for its share of the crop. Mr. Wente also has the Wegener estate winery under lease.

The Wagoner winery will be operated this season and is understood to have a large amount of empty cooperage and will be a strong competitor for grapes.

The recent addition of 350,000 gallons of new cooperage by the California Wine Association shows their faith in the industry in this section, as well as their appreciation of our product.—Livermore *Herald.*

Any one desiring wine tanks ranging in capacity from 800 to 1,400 gallons should consult Korbel's Winery near Guerneville, Sonoma County. Their advertisement can be found on page 7 of this issue.

## Winery at Lodi.

THE winery and wine grape growing business in this vicinity will receive an impetus this season by the operation of a new winery to be located in the edge of Lodi.

The new winery will be operated by George West & Son, who now have a force of carpenters at work building a large addition to the structure erected for them some years ago in the southern portion of the town, and which they at the time intended using for winery purposes.

Buying out the Bauer & Brack winery, across the Mokelumne River, a short time afterward, they dropped the proposition of fitting up the Lodi building for the time being.

Last season the winery across the river did such an enormous businesss as to induce the West Company to proceed with the fitting up of the building in the edge of the town. The addition now being built will be as large as the main building, and the entire structure will be occupied.

A complete new plant will be put in, as large or larger than that in the works across the river, and it will be modern in every detail. The machinery will be in place and ready for operation by the time the grape season opens.—*Lodi Herald.*


# Institute for Fermentative Industries

DR. A. WILHELMJ, Director

**519 Mission Street** **San Francisco, Cal.**

Plans, Specifications and Erection of Wineries, Distilleries Breweries and Yeast Factories

Manufacture of Pure Selected Yeasts of Californian and European Origin for Wine, Beer, Fruit-Brandies, Spirits and Compressed Yeasts : : : : :

Preparation of any desired Species of Pure, Selected Yeast : : : : : :

Treatment of Diseases of Wines and Beers : : : : : : : : : : : :

Chemical and Physiological Analysis for all Fermentative Industries : :

Selected Yeast Multipliers furnished for all Purposes : : : : : : : : :

Re-modeling of Old Wineries and Distilleries : : : : : : : : : :

CORRESPONDENCE SOLICITED

**We are now ready to supply Pure Selected Yeast of any desired kind and in any quantity required.**

**We make a specialty of Selected Yeast, suitable for hot climates, this guaranteeing a rapid and complete fermentation where this has so far been impossible.**

WRITE FOR FURTHER PARTICULARS

## The Manufacture of Wine in California.

By Henry Lachman,

Of San Francisco, Cal., for the United States Department of Agriculture.

A LAW protecting trade-marks and labels, convicting persons refilling bottles or imitating brands with an attempt to deceive, and the confiscation of adulterated goods, is the only protection to the American wine grower. There is in California as much grape country upon which suitable wine can be raised as the entire wine-producing area of France. Farmers with a variety of crops—prunes, peaches and cereals—have often stated that a vineyard, on an average five-year basis, paid better than any other crop; that is, when they have sold their grapes at the ruling price and have not speculated on the wine market.

Wines should never be put on the market unless they are perfectly clear; that is, they should hold clear and show brilliant before a candle. Only wines not less than eighteen months old that have been properly made can stand this test. This age refers to bulk goods only, and such wine is too young for bottling.

### TASTING.

Some wines will not precipitate and clear themselves, because they still contain a slight amount of gas. To determine whether there is any gas in a wine, take a mouthful and slowly move the tongue through the wine to the palate, twirling it at the same time. A prickly sensation at the tip of the tongue denotes the presence of carbonic acid gas. It has the same effect, but not so strong, as carbonated waters.

Should the wine be perfectly dry, but with a trace of gas, it should be aerated by running it through a faucet and bringing it in contact with the air. Should there be any sweetness discernible to the taste, it is not advisable to bring the wine in contact with the air, but to hold the gas in it; and when racking the casks should not be sulphured, as the sulphur is likely to check the fermentation. The casks should be filled to the bung not less than twice a week until the wine becomes thoroughly dry. The saccharometer in common use will register at zero, although a little sweetness is still discernible to the tongue. Consequently one can not rely upon that instrument as to a wine being dry.

In tasting there is the "first taste," the "second taste" and the "good-bye," after the wine has left the mouth. On the "first taste," the body or extract is detected; on the "second taste," the acids, free and acetic, and on the "good-bye," the tannin, flavor and defects are caught. The musty taste is not noticed until fully half a minute after the mouth has dried.

The most difficult branch in the handling of wine is the art of blending, which should be assisted by chemical analysis, as it is the only check showing that the taster is correct in his judgment. A taster should never attempt to judge wines if he is out of condition. An experienced taster should be able to tell the alcohol, extract, and free and volatile acids, to detect any blemish, and tell whether a wine has been corrected by the use of lime, chalk or salt. This requires constant practice. There are so many tests to make on wines that comparatively few can be made in the laboratory if each sample is to be analyzed for all its ingredients.

Many varieties of grapes are discernible by smell, but mostly by the flavor on the tongue. Grapes like cabernet and semillon, with their too pronounced flavors when new, are generally used for blending for finer grades, and do not develop after the second or third year.

### BOTTLING.

The bottling of wines is the last handling. It is the only proper method of distributing and the least considered, although it is the only way of holding the identity of brands, which, owing to the uncertainty of protection, has received no encouragement.

There is more expense in putting wine on the market in glass than in any other form, the cost of the cover and handling being a considerable percentage of the value of the product. It is safe to say that of the large amount of wine put up in bottle much is tooyoung. No red wine should be bottled under three years and no white wine under four, and not then until they are thoroughly matured and perfectly brilliant. This is usually determined by a candle test; that is, by holding a candle behind a glass of wine and noting whether the flame burns brilliant and that the little red tip on the end of the wick is plainly discernible through the glass. Another method pursued is to place the finger in front of the candle light, behind the glass. If the outline of the finger is sharply seen through the wine without any shadow it can be safely bottled.

The only thoroughly safe way is to make a test by bottling two or three bottles and locating them in different places; exposing one to light, another to heat and the third to draft. Should the wine show no change and hold clear for a week or ten days, it is safe to bottle. No general rule, however, can be made for all wines. Some mature sooner than others. Some take three years; others five. A great many go backward after three years if not properly made. California dry wines that have been bottled for twenty years have been found to be perfect. A great many bottled wines that are ten years old are being shipped out of California to-day.

The bottles should be perfectly clean and thoroughly dried before filling, and the corks should be of the best quality. In bottling, wines should be kept away from the air. The best way is to fill direct from the cask through a faucet.

In selecting bottling wines, the taste as well as the eye must be considered. Wines should be acclimated to the cellars in which they are stored before they are bottled, which takes fully six months; and two rackings in their new home are necessary before bottling should be attempted.

### VARIETIES OF WINES PRODUCED IN CALIFORNIA.

Owing to the very many foreign varieties of grapes grown in California, and the different soils, wines similar to those of any country may be produced.

In the vineyards away from the coast, protected from the ocean winds by two mountain ranges, where the air is filtered through pine and redwood forests, and tempered by fogs, similar light wines to those of Germany and France may be made. The same varieties of grapes that the Rhine

wine makers and the French produce their wines from are grown, and wines are manufactured on the same lines.

In the southern part of the State, where the land is sandy and the vineyards are far from the coast and not reached by ocean fogs and winds, the same type of wine as is made in Spain and Portugal is produced, and the process of manufacture is identically the same. California wines are never strengthened by blending with those of another country.

White grapes grown on flat lands with heavy soils produce a heavy growth and give quantity, while rolling lands produce a fine grade, and a hilly or mountainous country gives the higher flavors. The white wines made from the grapes grown in Livermore Valley on gravel or lime formation, the bed rock being not over 5 to 8 feet from the surface, have a different character altogether from the white wines from our other dry-wine districts. A blend of two-fifths semillon, two-fifths sauvignon blanc and one-fifth muscat de bordelais from this section produces a sauterne type similar to that turned out by French bottlers. The red grapes grown in Livermore produce an altogether different type of red wine from those produced in other districts.

### PORT TYPE.

Wines of the port type are manufactured on the same lines followed in Southern Europe; that is, by fermenting the juice down to about 60 degrees to 10 degrees sugar and fortifying it up to 20 per cent alcohol. A great many manufacturers try to keep their alcohol below this number, which is a mistake. Any dealer who wants to age a wine of this kind that is over three years should never store it away under 22 per cent in alcohol.

### SHERRY TYPE.

Wines of the sherry type are made by fermenting white must down to about 4 degrees of sugar and fortifying it up to about 20 to 21 per cent alcohol. It is then baked by the sun in cooperage ranging from 50 to 160 gallons in a building whose roof and the side most exposed to the morning sun are glass. The temperature in this style of a sherry house goes as high as 140 degrees F. and is kept steady by the assistance of a furnace at night. Another method of baking the wine is to store it in a room built for the purpose, generally of brick, heated either by steam or hot air. In the latter process it is always advisable to reach 140 degrees at once, and when drawn off it should be cooled to about 60 degrees.

Should these wines be held from five to ten years they will have the same flavor as is found in the Spanish article. No artificial flavor can ever equal the flavor of age. California is more backward in sherry types than any other wines produced in the State, on account of not allowing them sufficient time to develop their flavor.

### MALAGA TYPE.

This wine is produced by taking a very sweet grape on the style of the trousseau, oftentimes boiling the must, thus producing a very heavy bodied wine. It is then either baked in the sun or heated in the oven for a time.

### TOKAY TYPE.

These wines are produced by allowing the grapes to shrivel on the vines, becoming partly raisin, and fortifying up to 20 per cent alcohol, the same as with the sherry types. The grapes selected contain a little more acid and are mostly of the muscat varieties blended.

### SPARKLING WINES.

Champagne types can be produced in California, although fully $1,000,000 has been lost in experimenting. This is due to the fact that the manufacturer did not select his grapes nor his wines for the purpose, usually trying to make it out of old wine, or wines that were between 12.5 and 13.5 per cent alcohol, which was too high.

In the manufacture of the champagne type, the grapes should be especially selected and the wine carefully made. No cuvee should be bottled that goes over 10 per cent in alcohol. We raise a pinot, a red grape from which red wine should never be made, a bulger whose acid is too pronounced by itself, a green hungarian, and a verdal, besides other varieties that ripen at between 18 degrees and 20 degrees sugar, which are bound to make a satisfactory champagne type if properly handled. High alcohol wines continue to throw a deposit for too long a time, and by the time they are ready to be disgorged they have taken on a hard taste.

Labor is also a handicap in the manufacture of this



article. There are no mechanical contrivances for handling each bottle. The riddling, disgorging and recorking are altogether dependent upon hand labor, and in this country the men are paid about twice as much as those in Europe, and are not as skilled in this branch. The average cellar man in California is paid at the rate of $2 per day, or between $50 and $60 per month. Experienced help often receives as high as $3 a day. Wine superintendents and wine makers average $100 per month.

MARKETING THE WINES

This is one of the most important branches in the handling of wine. The wine industry can be divided into six branches: First, the nursery for rooting vines; second, the planting of vines and raising of grapes; third, the winery; fourth, the brokerage end or the middleman, who acts between the producer and the dealer; fifth, the dealer, who stores, blends and matures wine; and sixth, the retailer, who sells to the consumer direct.

According to the official statistics, the wine crops of California for 1892 to 1900, inclusive, were as follows:

| | Gallons. | | Gallons. |
|---|---|---|---|
| 1892 | 15,000,000 | 1897 | 34,000,000 |
| 1893 | 27,700,000 | 1898 | 18,529,000 |
| 1894 | 16,000,000 | 1899 | 23,433,000 |
| 1895 | 14,000,000 | 1900 | 23,677,560 |
| 1896 | 13,500,000 | | |

If a dealer is going to run a brand, it is most necessary that he have a sufficient uniform supply. This can only be assured by setting aside large blends of wine of the same type, and continuing if from year to year by careful selection and blending. The future of the wine business lies altogether in the marketing. It can be safely stated that California wines have never been fully understood nor correctly handled. The adoption of a standard again comes into play. If wines are assorted and classified according to their virtues, as is done in Europe with wines and other merchandise, the opportunities for improvement in the business will continue. Until this is done the California grape grower and wine maker will be working at a disadvantage.

In the new era that is about to open with the replanting of vineyards, encouraged by the advanced prices that have made grape growing again profitable, all these difficulties can be overcome.

## Italian-Swiss Colony Banquet.

THE Italian-Swiss Colony on July 21st were the hosts at a very distinguished and enjoyable function. The guests of honor were his Excellency Edmund Mayor Des Planches, Italian Embassador to the United States, and Mr. Pietro Rossi, the President of the Italian-Swiss Colony. The occasion was a banquet to these gentlemen and about one hundred of their invited guests. Mr. Rossi had just returned from a five months' tour of Europe, during which time he attended the International Agricultural Congress recently held at Rome, as Commissioner from the State of California. The banquet was held at the Poodle Dog Restaurant, and was a highly enjoyable affair. The editor acknowledges an invitation thereto.

J. Marriott has one of the best vineyards in the State at his place north of Lemoore, says the *Leader,* and adds: He has a 10-acre vineyard that would be hard to beat either in growth or production. Although the vineyard was set out but two years ago, the vines have made a wonderful growth and this season is bearing a heavy crop of grapes. In fact Mr. Marriott has already been offered $1,000 for the crop off his 10-acre vineyard as it now stands on the vines. The vineyard consists of Zinfandel, Palamino, Blanco Berger, and Malvoise, which are all wine grapes, and will be marketed at the Lemoore winery.





**FERRO-QUINA**
**KIDNEY AND LIVER BITTERS**

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. ☞ For sale in any first-class saloon.

**D. P. ROSSI,**
1400 Dupont St., San Francisco.
PACIFIC COAST AGENT

**Corona Blanca**
**PERFECT**
**California Wines**

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

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|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Trousseau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO

**H. J. WOOLLACOTT,**
ESTABLISHED 1880
LOS ANGELES, - - - CALIFORNIA

## Breaking Down of Grafts.

THE following communications in reply to a query from the editor, is published for the instruction of a number of subscribers who have asked for the information. The responses follow:

Editor *Review*, Dear Sir:—In answer to the questions asked by your correspondent as per your letter of the 18th, I would say that I have known of Rupestris St. George breaking down after having been grafted two to four years and being in good bearing. In fact, I have never seen any difference between the result of grafting done on Rupestris St. George and any other Rupestris. The causes are the following: Too little affinity between the Rupestris and most of the Viniferae varieties; bad union between the stalk and the scion, great amount of suckers growing from the roots or lower buds; hot and dry summer stopping the circulation of the sap at the union, especially if the union is poor through lack of affinity; a fungus rot called the white rot, to which the St. George is very susceptible; a soil containing too much lime.

But, very likely, the cause of your correspondent's Rupestris breaking down are all these first ones together, or simply the lack of affinity between the stock and the scion. The same experience has been told by Messrs. Pfeffer and Wehner, and, in Europe, the unreliability of the St. George in permanently holding the scion, especially in hot and dry regions, and its breaking down during a single season of drought, has been published. Yours truly,

Wm. Julien Laferriere.

Rutherford, July 19, 1903.

Editor *Review*, Dear Sir:—It may happen that Rupestris St. Georges, as well as other grafted stock, groweth well for 2 or 3 years and then may collapse. This may be due to the bad affinity of the stock to the scion, to the bad adaptation of the stock to the subsoil, or to a defective graft. It can be often seen for instance when Emperor is grafted on Rupestris, as Mr. F. Swett of Martinez made me notice in Alhambra Valley shortly ago. This again brings forward the importance of the study of affinity and adaptation and also the importance of rejecting all grafts that are not perfect. Yours very truly, E. H. Twight.

One of the largest arrivals of re-imported whisky for an individual house came to William Wolff & Co., on the 25th inst. It consisted of 543 barrels of choice export whisky which will find its way into channels of trade through this well-known house.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

Long's

MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO

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TOURIST OUTFITTERS

Commercial Travelers



Trunks and Sample Cases A Specialty

Trunks, Bags and Suit Cases

134-136 ELLIS STREET

Corner Mason Street SAN FRANCISCO, CAL.

## Technology of Wine.

(By E. Schraubstadter of A. Finke's Widow.)

PERIODS OF RIPENING OF THE GRAPE.

WE divide these periods into two parts. The first begins with the fruitification of the blossom and ends with the softening of the berries (at the same time coloring of the blue-red wine-grapes). In this period the berries grow and show but little difference in their chemical composition over the other green parts of the vine. They show but traces of sugar, as that which is produced by the leaves is used for their growth. We should therefore call this the period of growth.

The second period starts with the softening of the berries and ends with the ripening of the same. The time of ripening is not sharply defined and is generally recognized by the drying of the stem and the disappearing of the greenish color of the skin, in whose place a golden yellow or yellowish brown appears. In the blue varieties, the bluish red color changes to a deep blue black. In this period sugar produced in the leaves is saved up by the berries, inasmuch as it is not further used for the growth of the same. This period is known as the sugar period. At this period, when the berry has reached its largest diameter, a large reduction in acid takes place, contrary to the first period, in which the acid always increases in volume. The grapes are therefore shortly before ripening at their highest in acid.

In those districts where the grape is allowed to hang over its full period of ripening we have a third period, or raisin period. In this period, as the stem is already dry, no nourishment can reach the berries from the vines, and the changes that take place are due either to the decomposition in the material of the berry or evaporation of the water in the same, producing thereby a concentration and shriveling of the berries. Even in this period the acid may reduce.

The acid in the berries consists mostly of malic and tartaric acid, the latter disappearing in the second period more than the first named, so that good ripe grapes contain but a small amount thereof, and that mostly united with potassium.

As a matter of interest, it having no bearing on domestic production, I will add the period which has made the Rhenigauer wines famous the world over, the period known to them as the Edelfaule (noble rot). They distinguish sour, raw and noble rot grapes. Sour grapes are those which have become rotten through the sour-worm living in them before they have reached the second period and are therefore very high in acid. Raw--rotten grapes are those which have become rotten through the ordinary fungus families. Edelfaule berries are those which have been attacked by the fungus batrytis Cinerea. The berries start to rot from the stem. Mecilium of the fungus draws its nourishment closely under the skin because it can more easily obtain the oxygen of the air. This kills off the skin and flesh and the same become brownish red. A chemical change takes place inasfar as the fungus nourishes itself on sugar and acid of the berry, and contrary to most fungus disposes of more acid than sugar. Besides the bouquet of the wine, which is mostly contained in the skin, is changed. A physical change takes place, inasmuch as the skin dying off allows the water to evaporate, and thereby concentrates sugar and extract.

## No More New Saloons.

THE Police Commissioners, represented by Messrs. Howell and Hutton, have laid down the rule that there shall be no new retail liquor licenses granted within precincts of the municipality. Hutton was the author of the movement, but Commissioner Drinkhouse, who presided, opposed the proposition to adopt the rule. Hutton's spiel about the workingman's temptations, etc., were for the grand stand and were the usual Tommy Rot. If Mr. Hutton waits patiently, something will drop on him later, and it won't be a feather pillow, either.

LASH'S BITTERS
TONIC LAXATIVE




EL REY
THE KING OF
WHISKIES
BOURBON AND RYE
DISTILLED IN THE FAMOUS BLUE GRASS DISTRICT OF KENTUCKY
McDONALD & COHN
(Formerly CARROLL & CARROLL)
120 FRONT STREET, San Francisco
SOLE AGENTS



A law protecting trade-marks and labels, convicting persons refilling bottles or imitating brands with an attempt to deceive, and the confiscation of adulterated goods is the only protection to the American wine grower. There is in California as much grape country upon which suitable wine can be raised as the entire wine-producing area of France. Farmers with a variety of crops—prunes, peaches and cereals—have often stated that a vineyard, on an average five-year basis, paid better than any other crop; that is, when they have sold their grapes at the ruling price and have not speculated on the wine market.


## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

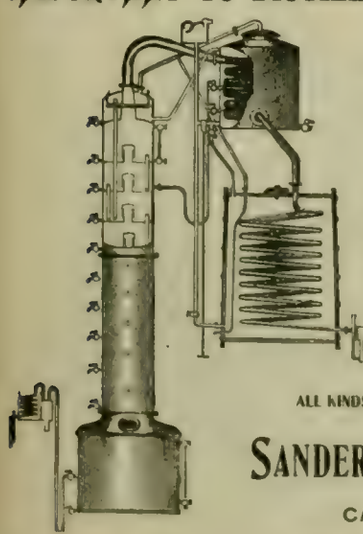
After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.

San Francisco, Cal.



## IMPORTANT TO DISTILLERS AND WINE MAKERS.



This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

**This Still has the advantage over all others,** as it is economical, easily operated and separates the aldehyde and other inferior oils, and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

**SANDERS & CO.'S COPPER WORKS**

CARL L. SCHALITZ, PROP.

309-311 HOWARD STREET, SAN FRANCISCO.

PAT'D SEPT. 29, 1891.






WILLOW SPRINGS DISTILLERY
OMAHA, NEB., U. S. A.



## OLIVINA-IDEAL VINTAGES.




*Cabernet*

BOTTLED AT THE OLIVINA VAULTS.

*Julius Paul Smith*
GROWER

*Livermore, California*

NEW YORK OFFICE AND VAULTS,
65 & 67 DUANE ST.

Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.

## From Bernheim Bros.

*Dear Sir*:—The change from Bernheim Bros. to Bernheim Distilling Co. is merely one of name; the same men who have made for the old firm its enviable reputation and who, by close and conscientious attention to the wants of its customers, have built it up from small beginnings to its present international importance, are still at the head, directing its movements and setting its pace.

The change to the new firm was brought about by a desire to give recognition to many deserving men of brains and industry, to whom in no small measure is due the eminent success of the old firm. They have been admitted as stockholders and are becoming to-day part and parcel of the organization. The new joined with the old should, and no doubt will, give to Bernheim Distilling Co. additional force to maintain its pre-eminence in the commercial world and additional energy to widen its scope.

Bernheim Bros. cease to exist from this day on. For more than a third of a century they received support and encouragement from their friends and customers and to those particularly, we desire to extend our thanks for past favors, bespeaking at the same time kind consideration for the new firm.

The Bernheim Distilling Co. promises that it will keep abreast with the progress of the country, and like its predecessors, stand for the highest in mercantile honor and enterprise.

With assurances of esteem, we remain,

Sincerely yours,

BERHEIM BROS.,
BERNHEIM DISTILLING CO.,
Incorporated.

Wines should never be put on the market unless they are perfectly clear; that is, they should hold clear and show brilliant before a candle. Only wines not less than eighteen months old that have been properly made can stand this test. This age refers to bulk goods only, and such wine is too young for bottling.





**Just One Road to Chicago**

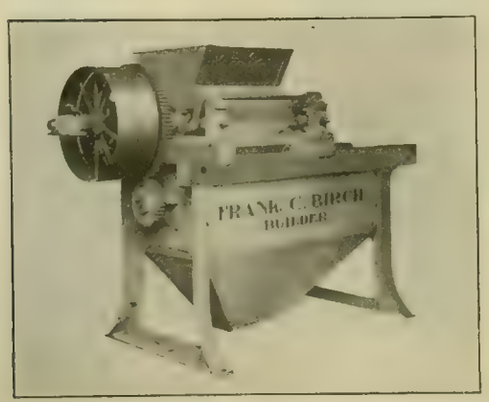
The Atchison, Topeka and Santa Fe Railway System is the only one with its own rails San Francisco to Chicago.

There are combinations of railways which join each other in forming through lines between these cities, but the Santa Fe is the only one under the same management, and therefore the only one with uniformity of service and undivided responsibllity.

When you start on the Santa Fe you are sure to go through. Of course, delays may occur, but you will never miss connections, because you have no connections to make clear from San Francisco to Chicago.

**Santa Fe All the Way**

# Wine Making Machinery




CRUSHER

## FRANK C. BIRCH

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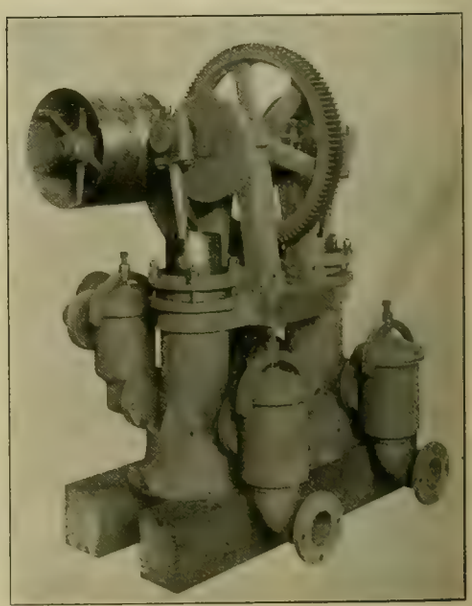
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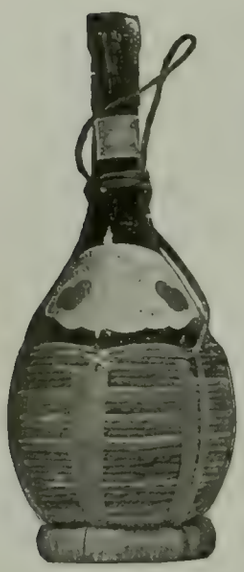
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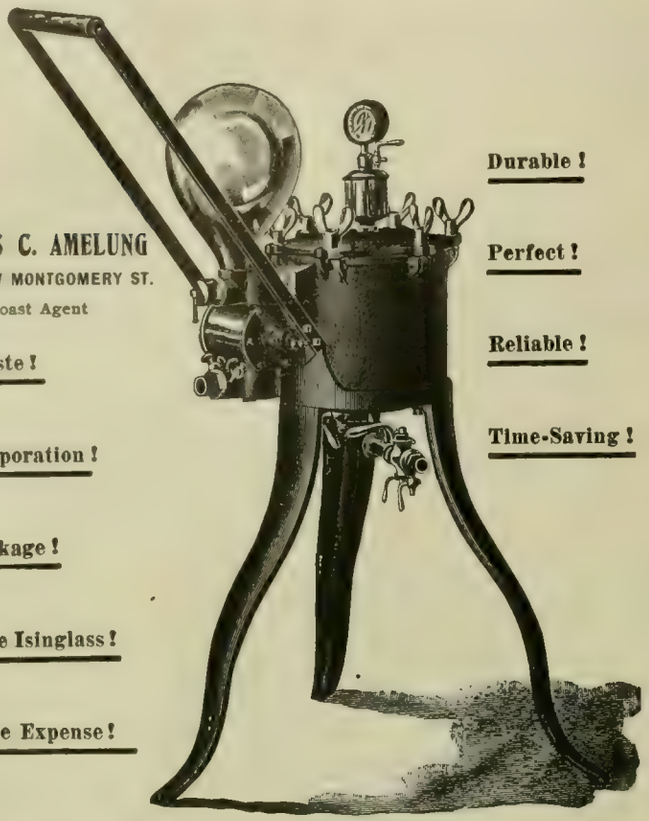

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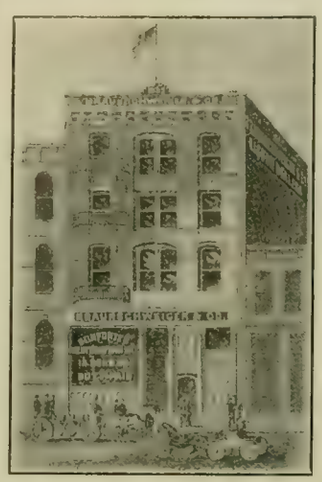
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"SALESMEN WANTED—We want several first-class Whiskey Salesmen with established trade. Good salaries to good men. Specify references with applications. Address CAHN, BELT & CO., BALTIMORE, MD."



# MARKET CONDITIONS.

THERE is no news in the wine and liquor market deserving of special mention. August is always classified as a dull month and the past one has been no exception to the rule. In fact, in the wine trade business has been very backward. However, there is nothing in the situation to cause any worry. On the contrary, general conditions indicate that there will be a good fall and winter trade, on the Coast as well as in the Eastern markets. The vintage has begun in several sections, but will not be in full swing before the middle of September. Reports from Los Angeles show that the vines are quite backward south of the Tehachapi, and that the vintage will close later than usual in that part of the State. As to prices there have been no contracts reported of sufficient importance to indicate a general value of grapes. As will be seen from extracts taken from country exchanges, there is mention of $15.00 and $20.00 as being the probable figures. However this may be, it is certain that there is to be a very good crop and it is quite evident that prices of grapes are to be less than the general average of last year. This seems to be the opinion throughout the various wine districts.

Exports of wines by sea were of moderate volume but considerably in excess of those for the same month in 1902. The figures were 336,867 gallons and 434 cases, valued at $118,088, as against 292,600 gallons and 224 cases, valued at $103,524 in August, 1902. This showing is certainly not discouraging. Shipments to Hawaii aggregated 154 cases and 37,655 gallons.

Receipts of wine from interior cellars during the month were lively, the aggregate being 1,149,900 gallons.

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BRANDY.—The brandy market remains unchanged. The demand is fairly satisfactory and the values are stiffly upheld. This is a matter of supply and demand. Exports by sea were nomiual, being only six cases and 599 gallons. Production in the two districts in July aggregated 7,625.8 gallons. There remained in bond in the State on July 31st, 1,513,995.8 tax gallons.

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WHISKIES.—The whiskey market is featureless. Business is all that could be expected, some houses that are particularly fortunate at this off season being in a position to report trade quite satisfactory. The opinion of those best qualified to judge of conditions, is that the Fall and Winter trade will be excellent. The outlook is certainly very cheering. Exports were of fairly good volume, the totals being 872 cases and 3,333 gallons, of the value of $11,359. This is much better than August, 1902.

The imports were 215 cases and 743 barrels.

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IMPORTATIONS.—Business with the importers during the month was pretty good for the season, and there is little cause for complaint. The summer has been especially kind to them. Importations were much heavier than in July. The principal items were: Absinthe, 850 cases; ale, beer, and stout, 433 packages; bitters, 371 cases; brandy, 56 casks; 20 oct's, 646 cases; cordials, 438 cases, fernet, 250 cases, gin, 30 casks, 73 octs, 15 1-16th casks and 2210 cases; liquors 471 cases, liqueurs 305 cases, mineral water 395 cases, vermouth 100 cases, whiskey 743 bbls and 215 cases; wine 14 casks, 116 octs, 12 bbls, 4 half-bbls, 430 cases. Miscellaneous exports 1266 pkgs, valued at $12,705.

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BEER.—Business with the brewers and brewers agents has moved along at a pretty good rate. The local trade was good and imports aggregated 1266 pkgs, valued at $12,705.

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The production of whiskey for twelve months ending June 30, 1903, was, in Kentucky, 32,191,271 gallons; Pennsylvania, 9,506,126 gallons; Maryland, 5,132,726 gallons; and the withdrawals for the same period have been, in Kentucky, 19,376,294 gallons; Pennsylvania, 6,374,796 gallons; Maryland, 2,965,026 gallons.

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## New York Wine Market.

During the past two weeks business has been very dull, which is attributed to the prevailing unseasonable weather; the large dealers are pretty well supplied and are not inclined to entertain any offers since very few goods are being moved.

Orders for some outside lots of dry wines were solicited, but as no inducements in prices were held out, nothing has been done.

The present dullness applies to all sorts of wines and also to brandies, but is not likely to have any influence on prices.—*Bonfort's,* August 10.

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The weather in nearly all parts of the State continues favorable to the full development of the grape, reports on the subject being remarkably uniform in tenor and everything points to a splendid vintage. The matter of prices is another thing, the large stocks on hand being a ready weapon to beat down prices wherever it is possible. Still the interests of the growers and the wine men are identical and this, being appreciated to a greater extent annually, may result in good figures for another year, though this as yet is speculative.—*Fruit Grower.*

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## First Shipment of Wine Grapes.

WOODLAND, Aug. 31.—The first carload of wine grapes picked in the county, and possibly in the State, was received at the winery Sunday morning. They came from the Wyckoff vineyard, near Dunnigan, and are of excellent quality.

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Samuel Bros. Co., 521-523 Market street, are well pleased with the business situation at this time, the first quarter of the current year having exceeded all previous ones. They have many specialties. Prominent among them is something new—"Royal Alma Spiced Cordial," put up in bottles and fancy hand-made jars. It is a delicious after-dinner cordial, said to be superior to all foreign cordials. Messrs. Samuels Bros. are also sole distributors of the "Alma Cognac Brandy," 2 and 3 crowns, sold in glass only. This is a choice piece of goods, and is making rapid strides as a prime favorite with brandy drinkers.

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If damaged reputations could be disposed of at a bargain counter sales, the rush would be a record breaker.

# PURE WINE CONVENTION

THE meeting at St. Helena on the 15th inst., held at the instance of Congressman Bell, for the purpose of considering the proposition to secure the passage of a pure wine law at the next session of Congress, was well attended by wine and grape men of the State generally. The gathering was a success in that it was made plain that the representative men in the industry and trade are anxious to secure the passage of a law that will thoroughly discourage the production of spurious wines.

J. L. Beringer called the meeting to order, stating that they were there at the suggestion of Congressman Bell, who desired the consensus of opinion of the wine men of California as to the procurement of the adoption of a national pure wine law. At the close of Mr. Beringer's remarks A. Sbarboro was elected chairman and Bismarck Bruck secretary by acclamation. In an interesting, but brief, speech Mr. Sbarboro said, in part, that the grape growers and winemen of California were greatly indebted to the gentlemen who brought the convention to order. It was only the course of wisdom to protect and foster the wine industry, as it was destined to be of vast importance to the commonwealth.

Unfortunately our legislatures of the past several years have paid little or no attention to this great industry. Last year we asked for an appropriation of $10,000 in order that experimental stations should be established throughout the State. After a great deal of effort we finally obtained the paltry sum of $3,000 to be spent by the agricultural bureau of the State university, and I am sorry to say that even this small sum is not being all used for the purpose for which it was appropriated.

We should have Congress pass pure food laws that will protect the pure wines of California. The price of grapes in this State is generally so low that there is no inducement to make wine with anything else but grapes. It is true that in some seasons and in some localities where the grapes do not furnish the required percentage of sugar it becomes necessary to add pure cane sugar to bring the grapes to the proper standard in order to make good wine, but this is not adulteration; it is simply assisting nature. It is done by all expert wine-makers in Europe, and, in fact, is specifically permitted by the United States government in the making and fortifying of sweet wines.

Mr. Sbarboro, in conclusion, stated that California was deeply indebted to Dr. Wiley, chief chemist in the department of agriculture at Washington, for securing at the recent session of Congress the passage of the law prohibiting the importation from foreign countries of adulterated foods, etc. This law will be of great benefit to American producers.

On the motion of F. J. Merriam, the chair appointed a committee on resolutions composed of C. L. La Rue, Charles Bundschu, Theodore Gier, W. W. Lyman, A. Forni, Otto Schleur and A. Hansen. A recess was then taken until 1 o'clock, at which time the secretary read a list of delegates, showing that there were more than 100 in attendance.

The committee on resolutions reported as follows:

"Whereas, The manufacture and sale of impure wine in the United States has become detrimental to the wine interests of this country; and

"Whereas, Stringent legislation is required to prevent a continuance of such abuse; therefore be it

"Resolved, That this convention, composed of the wine growers and wine dealers of California, earnestly demand a Federal law that will protect the legitimate wine industry from imposition and fraud; and we respectfully request our representatives in Congress to take all proper means to secure the passage of such measure."

The convention gave Congressman Bell a very cordial reception when he was called to the platform. He said he was unprepared to make a set speech, and in any event would not be disposed to take up the valuable time of the delegates. He desired to thank those present for the deep interest shown in the meeting. "You represent a great industry and a great interest in California," he said, "and all of you winemen are vitally interested in the passage of some national law that will protect the pure wine of California. The object of this meeting is to invite a full, fair and unrestricted discussion of the best way to accomplish the end for which we are striving. I have been requested to do all in my power to aid this object, and I am ready to do so. I have been promised the hearty support of all my congressional colleagues from California. One of them, Congressman Wynn of San Francisco, is here to speak for himself. The men behind this movement are not out for a few days' recreation; they mean business. If any one here is opposed to a legitimate wine industry, now is the time for him to speak, or forever hold his peace. If there is to be any fight, we want it in the open. If any one disagrees with the object of this meeting, I implore him now to have his say. I want the consensus of opinion to help me to help you. I desire to be possessed of all the information possible for me to absorb, before I go to Washington. This is a State, not a sectional matter. In my judgment there is one way to take hold of this question. I believe the evil you complain of can be remedied through direct legislation. Any pure wine law would be a dead letter unless provision is made for its enforcement.

"A tax of one-half cent per gallon on all wines produced in 1902 would bring in over $100,000, which would pay several officers to see that the law is enforced. Have it relegated to the revenue department and as strict laws controlling it as control the manufacture of brandy, whisky or beer. Have the wine maker brand his "pure wine" and the manufacture of spurious stuff "impure wine." Let the latter be taxed still higher. Have inspectors visit cellars, giving them access as freely as we do into our distilleries. This is, in brief, my idea. I have received synopsis of copies of European laws and I am having them translated so that I may familiarize myself with what other countries are doing along this line."

The address of Mr. Bell was well received.

The Honorable William Wynne, congressman from the Fifth district, made a short speech which had no particular bearing upon the matter before the meeting, by reason of the fact that he was not familiar with the subject. He, however, told the convention that he was a friend of the working man, and finally frankly promised to use his best efforts to promote any measure that would redound to the welfare of his native State, California.

Senator M. F. Tarpey, of Fresno, one of the big grape growers of this State, gave a home-made talk which was very much to the point. He said he was greatly interested in the viticultural industry and was highly gratified at the attendance of this initial meeting. He hoped that it would be followed by other conventions aimed to promote the welfare of the grape grower and wine maker. Such occasional meetings would certainly result in good to all concerned in the industry. "I hope," said he, "out of this meeting will grow a general convention, to be composed of delegates from every Congressional District in the State, to discuss more fully the subject of pure wine legislation. Notwithstanding the vast amount of money invested in the industry, the custom of having meetings for mutual benefit has entirely lapsed. No industry can prosper without the exchange of ideas; without a consensus of opinion of what should be sold as California wine. Chile produces seven times as much wine as California. The capacity of our State is only now coming to be appreciated. We should encourage the production of pure wine by advocating the use of the pure article only. Don't be ashamed of our product, but at banquets insist upon the use of California wines under their genuine label." Mr. Tarpey then spoke of interesting things that have come under his observation in this country and in Mexico. Of late years he has had much business in Mexico, and when he first commenced going to that country there was not a restaurant or hotel in the City of Mexico where pure California wine could be had. In several banquets the Senator gave he insisted that only California wines be used. In spite of the vigorous protests of the caterer he carried his point, and today there are twenty of the leading hotels and restaurants of the City of Mexico that have California wines upon their wine list. "California wine," said Mr. Tarpey, "was tabooed for a long time by the Mexican government because that that was shipped to Mexico was doctored. Every package of wine going there is officially inspected, and not a gallon of impure wine is allowed to be sold. That is the way the people of that country are protected. Why should not our people be similarly protected from adulterated and impure wines?"

Senator Tarpey then introduced the following resolutions, which were adopted:

"Resolved, That the vineyard and winemen of the State be requested

to call meetings at central points within each Congressional District, to which meetings Congressional Representatives be especially invited, for the purpose of fomenting interest in the grape and wine industry and to select three delegates to a central convention to be held thereafter.

"Resolved, That the chairman of this convention is hereby authorized to appoint three delegates to meet and confer with like delegates from other Congressional Districts of the State, to the end that permanent Congressional and State conventions of grape and winemen be held annually to promote their industry."

G. D. Silvia, representing the Healdsburg Grange, said that that organization had authorized him to notify the convention that they had passed resolutions favoring the enactment of necessary legislation to regulate the production and sale of wine, to the end that adulteration might be prevented.

Charles Bundschu, president of the Gundlach-Bundschu Wine Company, made one of his characteristic and forcible addresses. He urged the convention to appoint a committee of winemen from all parts of the State to confer with the California Congressional delegation with a view of assisting the Congressmen in framing a law that would meet the necessities of the present situation. He said that every man interested should do all in his power to promote the passage of such a measure and to see that it was enforced to the letter. "Nature has given us all we need," said he. "If, as stated, some do not want such a pure wine law passed, we should work all the harder to secure one.

"We cannot keep down those who want to rectify nature. In 1902 there were 118,000 acres of wine-producing grapes in California, and 112,000 acres of raisin and table grapes, all of which were in bearing condition—230,000 acres of bearing grape vines. Last year there were 15,295,000 gallons of sweet and fortified wines and 1,636,318 gallons of brandy manufactured. Take an average production of three tons to the acre, would leave the product of dry wines for 1902 at 22,000,000 gallons, and there was not much more than that amount of wine produced. We cannot be too careful in the kind of wine we market. In order to fortify the Congressional delegation, I move the appointment of the following committee to act until such time as a general convention is held: J. L. Beringer, Napa county; C. L. La Rue, Sacramento; Theo. Gier, Alameda; Percy T. Morgan, San Francisco; Carl Bundschu, Sonoma; W. B. Rankin, Santa Clara." The motion prevailed.

William Hanson, secretary of the California Wine Association, offered the following resolutions, which were adopted:

"Resolved, By the members of the pure wine convention held at St. Helena, August 15, 1903, that the thanks of the grape growers and wine makers of California are tendered to the department of agriculture and particularly to Hon. Dr. Wiley for his efforts in having procured the passage through Congress of the bill protecting the people of the United States from adulterated and falsely labeled foods and beverages, and that the secretary of this convention be instructed to forward a copy of this resolution to the department of agriculture at Washington and to Dr. Wiley."

A telegram from J. A. Filcher, world's fair commissioner to St. Louis, was read to the convention by Mr. Bundschu. Mr. Filcher earnestly urged the winemen present to bear in mind the preparation for a representative wine exhibit at the coming Louisiana Purchase exhibition.

W. A. Bunker, representing the San Francisco Chamber of Commerce, in a brief address, said this was the first time the Chamber of Commerce of the metropolis had sent a representative to such a meeting, a fact which is significant of the importance that body attached to the movement. He stated that in his capacity as representative at Washington of the San Francisco Chamber of Commerce it was his business to aid in every possible way every project at the national capital which concerned not only San Francisco, but the State at large. Mr. Bunker pledged his best efforts in the interest of the proposed legislation, and promised to aid the Congressional delegation, and assured the convention that the Chamber of Commerce would be behind the measure.

J. J. Jacobi, of the firm of Lachman & Jacobi of San Francisco, introduced the following resolution, which was adopted:

"Resolved, That this meeting thank the wine makers of Napa county and the citizens of St. Helena for calling this meeting.

The meeting then adjourned without date.

Following is a list of those who attended from outside districts: Hon. William J. Wynn, San Francisco; Hon. Theodore A. Bell, Napa; W. T. Broderick, San Francisco; E. W. Churchill, To-Kalon Vineyard, Napa; H. Martin, Calistoga; J. R. Thairlwall, Calistoga; R. J. Padin, Sanger; A. Senconi, Healdsburg; L. Simi, Healdsburg; C. Doda, Calistoga; F. Doda, Calistoga; P. Simi, Healdsburg; John Hein, Napa; H. A. Schram, Schramberg, Calistoga; J. Grim, Calistoga; A. Dupait, V. Perinie, Sebastopol; John Bosch, Geyserville Winery, Geyserville; Messrs. C. and F. Haezl, Baehi Bros., Cloverdale; J. M. Colley, Cloverdale; Willis G. Witter, Berkeley; R. Schmidt, Calistoga; W. Hanson, California Wine Association, San Francisco; H. H. Sherwood, Sherwood & Sherwood Company, San Francisco; T. M. Gilmore, Bonforts Circular, Louisville, Ky.; Charles S. Ash, California Wine Association, San Francisco; E. A. Twight, College of Agriculture, University of California; G. H. Wente, Livermore Valley; E. S. Coghill, Stanley Estate, Napa; E. B. Johnson, Hotel and Wine Gazette, Stockton; L. Jockers, Napa and Sonora Wine Company, San Francisco; E. Steiger, Agua Caliente; K. L. Justi, Glen Ellen; J. D. Silvia, Progressive Grange, Healdsburg; W. A. Hall, Healdsburg; A. I. Phellps, Healdsburg; E. Trapet, Healdsburg; W. L. Horne, Horne Distillery, Oakland; T. T. Glastie, Green Oak Vineyard, Vineberg; A. Wagner, Green Oak Vineyard, Vineberg; W. F. Bornhorst, Calistoga; Theodore Gier, Theodore Gier Company, Oakland; L. Kortum, Calistoga; J. L. Christin, Napa; Dr. A. Wilhelmj, Institute for Fermentative Industries, San Francisco; G. W. Cutler, Calistoga; Charles Bundschu, San Francisco; William A. Bunker, San Francisco Chamber of Commerce; J. K. Pare, Capelle; C. L. La Rue, H. M. La Rue & Son, Yountville; J. J. Jacobi, Lachman & Jacobi, San Francisco; William B. Rankin, Los Gatos Co-Operative Winery, Los Gatos; F. C. Wyckoff, Woodland; Otto Schluer, Woodland; A. H. Siegfried, C. Schilling & Company, San Francisco; Joseph Migliavacca, Napa; W. S. Keyes, Liprita Vineyard, Angwins; G. Siel, Healdsburg; D. C. Piper, Rutherford; J. B. Duvall, Lidell; W. D. Sink, Winery and Grower, Cloverdale; C. N. Pickett, Calistoga; A. Repsold, San Francisco; H. C. Sievers, Lomitas; E. Light, Calistoga; A. Casansa, Santa Rosa; D. Casansa, Santa Rosa; W. S. Harrington, Rutherford; Hensley Davis, Napa; Albert Gurrlin, Oakland; W. F. Mixon, Woodland; C. A. Carroll, Calistogian, Calistoga; Robert Corlett, State Senator, Napa; M. F. Tarpey, Fresno; A. E. Burham, Healdsburg; Carl Browne, Calistoga; Jacob Neez, Yountville; A. J. Dehay & Son, San Francisco; R. W. Clayton, Napa; B. Salinnia, Napa; J. L. Miller, Mount Olivet; C. N. Gallagher, Sebastopol; J. A. Storry, Sebastopol; P. Schmidt, Healdsburg; L. Dotta, Healdsburg; T. J. Schwartz, Healdsburg; J. C. Fawver, Trubody; Louis Kimdi, Santa Rosa.

## Decline of Wine Drinking in England.

T. L. ORR, the well-known wine man of Occidental, Sonoma County, has returned from a trip to England and Scotland covering the months of June and July. Mr. Orr went to see his old home and family, and had an enjoyable visit. He says that California wines are widely known throughout the United Kingdom through the efforts of the proprietors of Big Tree brand, and that the drinking of wine in England is now at the lowest ebb. The craze seems to be now for the "tea kitchen." Those who crave a stimulant, can, for a very small sum, get the desired effect. What will come next, Mr. Orr is unable to suggest, but he says that the effects of the tea drinking are worse than those from the consumption of alcoholic beverages and that the tea kitchens are in the interest of the temperance teetotaler movement. The results are anything but satisfactory from a standpoint of the man who looks to the best interest of the race. As England has for centuries been a great wine-consuming country, he believes that a reaction will bring back the good old times, famed in song and story.

## A $25,000 Tartaric Acid Prize.

WHO can devise a process to utilize grapes for grape acid?

The man who can solve this problem will be $25,000 richer and will win fame. Chemists all over the United States are burning the midnight oil trying to win the prize. It is offered in good faith and the winner will have no trouble in collecting the money. The prize is tendered by the American Grape Acid Association, which is composed of men having large investments in California. The directors are: President, P. C. Rossi, president of the Italian-Swiss Colony, the largest producers of Grapes in the United States; Vice-President, C. De Guigne, director of the Nevada Bank, Donohoe-Kelly Bank and the London and San Francisco Bank; Treasurer, Daniel Meyer, banker; John L. Howard, president of the Alameda Sugar Company and president of the Union Sugar Company; Edwin Goodall, of the firm of Messrs. Goodall, Perkins Co.; A. Schilling, of the firm of Messrs. A. Schilling & Co.; M. B. Kellogg, attorney for the Spring Valley Water Co., and Professor E. W. Hilgard, director of the agricultural experiment station, University of California.

There is a tremendous market for tartaric acid and cream of tartar in the United States. It is believed by men composing this association that should it be found practicable to turn grapes into tartaric acid growers will reap a very much larger income from their efforts.

In the prospectus issued by the association the following information is given:

The solving of the problem how to produce grape acid from grapes, presumably means intelligent perseverance, hard persistent study and experiment by a number of especially equipped chemists. We believe the importance of the undertaking will justify an effort by the chemist whose time is most valuable, and while we desire that this presentation of the subject shall come into the hands of the most eminent and brilliant chemists in the world, we are not unmindful of the fact that many great things have been accomplished by men unknown and unheralded.

As the solving of this problem is of vital importance to a large number of the population and a very large area of our land, we hope the American consuls stationed abroad will aid us in disseminating the subject of this booklet, perhaps through the press—at all events secure publicity for this offer. It is probable that we can reach all the universities through the mail. The consuls would be able to reach others of whom we could not know.

When the wine was pressed from the grapes the residue for many years was thrown away; in these lees or residue there is an acid which when properly treated makes tartaric acid, or cream of tartar.

There is a tremendous market for tartaric acid and cream of tartar in the United States.

They are compounded with bicarbonate of soda and made into baking powder.

The combination produces carbonic acid gas which makes the little air bubbles that make the dough rise. There is no better leavener for breadstuffs than grape acid, the true fruit acid, if combined with bi carbonate of soda.

American grape growers did not know how to treat the residue which is wasted. To help them husband their resources, improve their methods, produce at home what is now imported, build up and strengthen an industry that is as yet just begun, is the object of the American Grape Acid Association.

To give greater stability to the United States' wine and raisin market, security for twenty-five thousand dollars has been deposited with Daniel Meyer, Esquire, Banker, to be paid for a practical demonstration of the best process at a cost which will permit utilizing large quantities of the grapes for tartaric acid on a scale permitting export without a loss.

The basis is: The grapes to be utilized will average over 18 per cent sugar; the value of the grape is to be estimated at $10.00 per ton.

## Uncle Sam's Internal Revenue Receipts.

THE preliminary report of the Commissioner of Internal Revenue relative to the receipts of his bureau for the fiscal year ended July 1, of this year, shows that the total collections amounted to $230,740,382, which was a decrease of $41,127,607 compared with the receipts for last year. This decrease was due to the repeal of the war taxes on tobacco, beer, legacies, etc., which is accountable for a sum far greater than that shown for the consumption of beer, cigars, cigarettes and manufactured tobacco was larger than in the preceding year and there was also an increase of $10,815,459 in the receipts from spirits. The following table shows the receipts from distilled spirits and malt liquors and the increase or decrease compared with those for the fiscal year 1902:

| | 1902 | Change |
|---|---|---|
| Spirits | $131,953,472 | inc. $10,615,459 |
| Beer | 47,547,856 | dec. 24,441,040 |

The withdrawals for consumption of spirits and beer during the year show a decided increase. The amounts withdrawn were:

| | 1902 | Change |
|---|---|---|
| Spirits, gallons | 114,420,471 | inc. 9,615,830 |
| Beer, barrels | 46,650,730 | inc. 2,171,830 |

Among the States contributing to the internal revenue Illinois heads the list, with a total of $50,562,455. Indiana comes second, with $28,183,610; New York third, with $26,749,648; Kentucky fourth, with $21,115,626; Ohio fifth, with $20,979,333, and Pennsylvania sixth, with $18,890,389. All other States return sums less than $10,000,000.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company

OFFICE AND SALESROOM

105 to 115 Ellis Street

TELEPHONE MAIN 5716

San Francisco, California

# LOS ANGELES DEPARTMENT

LOS ANGELES, Aug. 22.—Developments this summer have proved that if Santa Monica had persisted in a policy of prohibition it would have meant the doom of the place as a seaside resort. The vote to be more liberal to the liquor interests is said to have saved the town and consequently business was kept up through the season. In the multiplicity of seaside resorts on the Southern California coast there must be all kinds to catch the various fancy of the patrons. To many the ocean breezes are not enough attraction to overcome the fatigue of a journey on a crowded car, other things must be available. Experiment proved that Santa Monica, by becoming a "dry" town never could catch the patronage of the long hairs who prefer Long Beach where it is dangerous even for a stranger to carry a pocket flask for fear of the local law. Plainly enough Santa Monica can never be a prohibition place and retain its popularity as a resort, and now the townsmen know it. It is said the ghost of Bob Eckert troubles certain of the townsmen whose threats of coming prohibition caused his heart to break in the prospect of destroyed prestige as the famous caterer of the seaside resort. That the experiment of prohibition was expensive was said to be conceded and it may never be tried again unless the usual patrons of the Long Beach will pledge themselves to come to Santa Monica instead. This may never be.

Seaside business has been great with all the wholesalers in Los Angeles. Even prohibition Long Beach has bought extensive supplies which the owners must hide as though they had been stolen instead of bought and paid for. As has been the experience in inland towns where prohibition prevailed, the town of Long Beach has developed much deceit among those who use wines, liquors and beer and pretend otherwise.

## LOS ANGELES NOTES.

George Yung, of Orange, will operate his distillery and winery this year though the county has gone prohibition.

Emile Vache & Co. are making 6,000 gallons of brandy for San Francisco dealers.

Though the grape crop is large it is slow in turning and crushing is not expected generally to begin before September 15.

The San Gabriel Wine Company will make brandy only this year.

The winery of Henry S. Baer and Bird Little, at Glendale, is almost ready to operate. Henry Baer went to San Francisco to hurry up the new machinery ordered. By a mere coincidence he happened to be in the city when the big fight took place.

Herman Boettcher has torn down his well-known distillery at Thirty-second and San Pedro streets and is no longer in the business. His vineyard has been converted into a residence tract.

Already the new cafe to be opend in the basement of the Angelus hotel gives promise of magnificence. Landlord Gus Holmes will be justly proud of the place when it will be ready for business.

This year the Sunset winery and distillery, owned by Hugo Goldschmidt will be operated on a large scale.

The Baldwin distillery at Santa Anita will start up September 1. "Lucky" Baldwin is now mayor of his new town of Arcadia and is lord of all he surveys.

Since the night of Aug. 15, Gen. C. F. A. Last has been the heavy-weight champion, he having prevailed in a spirited argument with August Wagniere. The sportsman was knocked out and the champion wholesale liquor man was given the decision.

After three months of prohibition in Santa Ana, a social club is to open and defy the ordinance in the expectation of knocking out the local law which is claimed to be unconstitutional inasmuch as it is contrary to a State statute. John J. Gerkens, formerly bartender at the Rossmore saloon, is the ruling spirit in the new club.

CHAS. CARPY, President
ARTHUR LEGALLET, Vice-President

LEON BOCQUERAZ, Secretar
JOHN GINTY, Cashier

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*Since placed upon the market, there is not a single Beer whose trade upon this Coast has increased as rapidly as*

# WUNDER BEER

THE OUTPUT HAS TRIPLED IN THE LAST THREE YEARS AND IS STILL INCREASING AT THE SAME RATIO

*THE REASONS ARE PLAIN:*

The production of a California product which does not need an Eastern reputation, which is placed upon the market side by side with any beer made upon its merits, and at a local price. Absolute cleanliness, purity and age, and the latest scientific methods in brewing have made it the Finest in the Land.

For Agency Privileges in Kegs or Bottles Write to **WUNDER BREWING COMPANY**

San Francisco, Cal.

F. A. Riedder has sold the "Cozy" saloon, at First and Broadway, to M. Lustig for $8,000 cash. Fred Charbonnier has sold the "Eden Cafe," to S. Leach for $8,250. Williams Bros. have sold their saloon at the junction of Spring and Main streets to B. Haskins for $5,500. These sales were all made by Frank Lerch and the prices indicate the values of licenses and locations, for none of these places carries much stock or has particularly good equipment.

Every little while there are rumors that C. Zinkand, of San Francisco, has decided to throw up his lease on the first floor of the new chamber of commerce building where he was to open a magnificent cafe. As he is continuing to spend much money in getting the place ready the rumor is not believed. He has declared the intention to expend $75,000 in furnishing the place.

## Change in Tariffs of Costa Rica.

BY a decree which appears to-day in the Gaceta Official, a slight change is made in the tariffs of Costa Rica. The maximum strength of alcohol permitted in wines is increased to 25 per cent—that is, all wines and juices which contain over 25 per cent of alcohol are considered, for assessment purposes, as brandies. Under the old law, all wines and juices which contained over 20 per cent alcohol were considered brandies. The change takes effect today, July 11, 1903.—*C. S. Caldwell, Vice-Consul, San Jose, July 11, 1903.*

E. N. Richardson, one of the best known and most popular commercial men on the Coast, has accepted a responsible position with the pioneer liquor firm of A. P. Hotaling & Co. of San Francisco, devoting his time exclusively to San Francisco, Oakland and Alameda.

Jos. Melczer & Co., of Los Angeles have bought the entire 1902 wine crop of the "Lucky" Baldwin ranch. This vintage is said to be the best ever produced from the Santa Anita vineyards and is without doubt a magnificent lot of wines. Messrs. Melczer & Co. are very fortunate in securing them.

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR

*CALIFORNIA WINE ASSOCIATION*

SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

# Before the Vintage

THE vintage will soon be at hand and now is the time for each winemaker to take all the necessary measures to obtain a wine capable to suit the market and to please the palate of the consumer.

The conscientious winemaker must first proceed to put in good order and then thoroughly clean his winery and all material that is to be used in the vintage; for most of the faults and alterations of wine are caused by the bad conditions and uncleanliness of the machinery, tools and cooperage that are used for the picking of grapes and winemaking.

This material, left for several months without any care, has taken a more or less bad taste, which will surely be communicated to the must and thence give much trouble to the careless winemaker. Therefore, if he desires to make good sound wines, he must see without delay that all his winery material should be very clean and in good condition before using. Then when the winery is ready for operation, he must see that the grapes are ripe before picking and bear in mind that good wines can be made with good and sound grapes only.

### Germs of Diseases of Wine.

Pasteur has irrefutably proved that most of the diseases of wine are due to the multiplication of microbes which exist in wines and can live without air. The germs of the diseases that can develop in wine have two distinct origins: First, most of them are brought into the fermenting tanks by the grapes, and, second, the others are introduced into the wine, either by the air or the material used in the wineries.

In the making of wine, the must very often lacks a portion of its constituents necessary to make good wine; sometimes it is the proportion of sugar that is too low or too high and sometimes the acidity is insufficient. Even with a normal must it is not always easy to make a normal wine on account of those germs or micro-organisms, which are as much prolific as the ferment that transforms the must into wine; and, if the must has not all the favorable conditions for the ferment to accomplish its work, these micro-organisms take its place, the fermentation quickly stops, the wine remains sweet and soon becomes turbid.

Microbes will multiply themselves if the exterior conditions (especially the temperature) and the chemical compositions of the middle are favorable. A temperature of from 60 to 100 degrees is necessary to their vitality; and the more the temperature is close to 95 or 100 degrees, the greater their vitality; but, on the contrary, if the temperature lowers to 50 degrees, they are paralyzed. It is for this reason that cold cellars are necessary to keep wines in good condition for several years. Experience has also proved that the evolution of diseases is very slow in wines containing a high percentage of alcohol; and on the contrary, that the sugar is a nutriment for many micro-organisms. That is why wines containing little sugar (that is wine not thoroughly fermented) have less chance to keep than those that are perfectly dry, as soon as drawn off the fermenting tank.

However, a wine shall not necessarily become diseased because it contains germs, as the exterior temperature and the composition of the wine must be favorable. Therefore, it is possible that germs contained in a certain wine can multiply themselves in another wine while they cannot do so in the former. This has very often been proved by blendings. Furthermore, if the evolution of the disease is slow, the wine can be consumed before the disease can be detected by the taste.

Taking all the above facts into consideration, one must come to the conclusion that in practical winemaking the most necessary law is that the alcoholic ferment must live in the most favorable conditions so that it cannot give way to the germ-parasites that live in contact with it. If it has a favorable middle acid and temperature (from 75 to 85 degrees) and if the fermentation has been well controlled, the wine produced will be good and sound. But the fermentation is unhappily too often neglected or under the supervision of too many bosses who spoil the wine as "too many cooks spoil the broth." The must then is exposed to all the bad germs that float in the air and the result is a prickly or sour sweet wine and therefore an unsound or diseased wine.

Now, even if the wine has been normally made, but the storage tank has not been constantly filled, the surface of the wine is quickly covered with a white veil, very thin at first, but forming afterwards an agglomeration of white dust which is called "wine flowers." These wine flowers are nothing less than a fungus which absorbs the oxygen of the air and transforms the alcohol of the wine, with which it is in contact, into water and carbonic acid gas. The surface of the wine is consequently low in alcohol and


CLICQUOT ??

Yes, CLICQUOT !

It is acknowledged by all Connoisseurs, both at home and abroad, to be the STANDARD of Fine CHAMPAGNE



A. VIGNIER CO.
Sole Distributers for the Pacific Coast
429-431 BATTERY ST. SAN FRANCISCO

oon takes a bad taste, flat and disagreeable to the palate; nd if the wine is not taken care of, this taste is little by ttle communicated to the whole mass. The development f this disease is more or less rapid, according to the alcoolic strength of the wine and the temperature of the ellar.

It is easy to prevent the appearance and evolution of the ine flowers; all that is necessary is to keep the tank full y frequent ullings and the bung perfectly tight. But as oon as their appearance is manifest, they must be taken ut by filling the tank up to the top of the bung hole, where hey will agglomerate and float and from where they can e easily removed. Nevertheless, every measure should e taken to prevent the formation of wine flowers, because his fungus is the precursor of the "mycoderma aceti" acetic ferment) which is so much more active and dangerus than wine flowers.

This parasite also absorbs and carries the oxygen of the ir to the alcohol of the wine and transforms the alcohol nto acetic acid, and rapidly makes the wine undrinkable, s one gram of alcohol produces 1.30 gram of acetic acid.

To prevent this disease the wine must be kept as much s possible from the contact of air and stored in a cold ellar. It is especially during the summer months when he temperature is at 85 to 100 degrees that the acetic fernent is the most rapidly produced. As soon as this fernent is noticed in the wine the acidity must be neutralized nd the wine consumed as soon as possible. This is done y combining with the wine either some tartrate or carbonate of potash in proportion to the degree of acidity; hen by pasteurizing or simply by sterilizing by electricity, s sterilization by electricity is always complete.

Among the germs in wines there is one that particularly levelops itself in those that contain albuminous and geltinous matters in excess, for lack of tannin. It makes he wine thick and gives it a greasy aspect, from whence t takes the name of "grease." White wines, which generlly lack tannin are the most subject to this disease. The remedy consists in adding to and thoroughly mixing with he wine a certain quantity of tannin (which must be first letermined) previously dissolved in a little alcohol.

There is also another special ferment, a diastrase or oxylase which absorbs the oxygen of air in large quantity, ombines it with the color of the wine and precipitates it. The wine then takes a yellowish brown color and a taste 'sui generis." This disease is called the "casse." The remedy consists in making the wine absorb a certain quanity of sulphurous acid gas or of bisulphide of potash beore exposing it to the air; then pasteurizing or sterilizng by electricity, the latter being the best because it is omplete.

WILLIAM JULIAN FAFERRIERE.

Rutherford Cal., Aug. 15th, 1903.

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*Chicago-American* reports that Edith Violet Mida, the handsome daughter of William Mida, publisher of *Mida's Criterion*, proved herself a heroine at Atlantic City a few days ago, by stopping a runaway team thereby saving the lives of two children. Two ponies drawing a rig in which a girl and a boy were seated, became frightened at an automobile and ran away. Miss Mida, who is an excellent equestrienne, was taking her morning ride at that time. She started her fast horse in hot pursuit and just as the ponies were about to smash into the heavy iron work of the board walk Miss Mida grasped the reins and held them. Several men then ran forward and quieted the steeds.

## Discuss Proposed Wine Exhibit.

LEADING winemen of the State met in the rooms of the Chamber of Commerce August 6th to discuss the plan of making a worthy exhibit at the St. Louis exposition. Great enthusiasm was shown, and it is certain that the exhibit of wine will surpass anything heretofore attempted.

J. A. Filcher, a member of the commission selected by Governor Pardee, presided at the meeting. He explained to the assembled winemen that the commissioners had secured an option on a space 52x91 feet in the center of the agricultural building, which adjoins the space allotted for the main California exhibit. This space is in a row allotted for features only. He said the plan is to make a showing worthy of the important State industry.

When the meeting was called to order representatives of the Italian-Swiss Colony, Gundlach-Bundschu Company, Cresta Blanca, A. Repsold & Co., Napa and Sonoma Wine Company, Mont Rouge Wine Company, California Wine Association, P. Klein, Dos Mesas Company, W. S. Keyes and the Chauvet Wine Company of Sonoma county were present.

The foregoing wine companies will exhibit at the world's fair, and the committee in charge of the important work is sanguine that three score more dealers will join them in making a fine showing for the State.

A committee composed of Charles Bundschu, P. Rossi and Charles Bowen was empowered to confer with the California commissioners as to the most suitable installation of the exhibit. Commissioner Filcher has been directed to send out invitations to the leading winemen of the State to join in the good work. The proposition put forth by the commissioners is that the winemen furnish the wine and contribute $50 toward the cost of installation. The next meeting of the winemen will be called by Commissioner Filcher. It will probably be held next week, as the work is of great importance to the industry of the State.

In speaking about the coming exhibit Commissioner Filcher said:

"It is planned to make it an impressive exhibit and one worthy of this State. The space allotted us is the best in the hall. It is in the center of the immense structure and if the winemen show activity we will have the finest wine exhibit in the world. There is no reason why this State should not capture the prizes offered by the exposition."

## Export of Whiskies for Pacific Coast Trade.

LOUISVILLE dispatches state that preparations are being made to export from Kentucky 20,000 bbls. of whiskey to Hamburg and Bremen for storage purposes, and that the whiskey is chiefly of 1903 output. The purpose seems to be to secure cheap storage in Germany and there mature the goods for the Pacific Coast trade. It is claimed that whiskies can be exported from Germany to California by water more cheaply than they can be sent by rail from Louisville to San Francisco, besides having the additional advantage of improvement by the sea voyage via Cape Horn, which of course necessitates passing through the tropical regions. The advantage of this procedure to those distillers who are bidding for the Pacific Coast trade must be obvious.—*Criterion.*

## Technology of Wine, No. 2.

*Chemical Composition of the Must.*

FROM a quantitative standpoint, the first to be considered is water, which in the musts containing a small amount of sugar will reach 85 per cent. The next largest amount is sugar, ranging from 16 to 35 per cent. This sugar is composed of almost equal parts of dextrose and luvulose and only in the over-ripe berries do we find a surplus of luvulose. The amount of sugar depends upon the ripeness and species of grape. Burgers, for instance, as an example, have a low amount of sugar, and the burgundy family and (Franken Riesling and Traminer) high in sugar. The vines where the leaves are sickly through mildew or any other sickness have musts very low in sugar.

Following the sugar comes the acid. The former belief that the acid was composed only of tartaric acid is not true; on the contrary, in the ripe grapes there is a far greater amount of malic acid. Only in the unripe grapes is a large amount of tartaric acid to be found. Full, ripe berries are composed of very little free tartaric acid, the greater part of which is in composition with potassium.

In domestic wines the acid will run 5 and 9 per mill; in European wines from 3 to 18 per mill, the grapes from the poorest part of the vineyard showing the greatest amount of acid. Where the summer has been exceedingly warm musts show low amounts of acid. Wines grown in light earth, sand or lime, even under poor conditions show comparatively small amount of acid. The acid, as I have before remarked, is greatly dependent on the grape species. Traminer, Franken Riesling, Gutedel and the Burgundy family are low in acid, and the Johannisberg Riesling, and, in heavy soil. Elbling, are high in acid, while there are several other factors (bouquet, fermentation, etc.) besides sugar and acid, that influence the character of the wine. The quality of the vintage is highly dependent upon their relation. Years with low weighing must (sugar) give thin and light wines; those with high acids, sour, unripe wine, and those with low amount of acid, soft wines. Good vintages are always characterized by musts high in sugar. Of course it would be impossible to judge wines by their sugar and acid, as fine wines attain their value through the factors that do not show in analysis, such as bouquet and harmony.

However, we may well undertake to judge the quality by a comparative analysis of musts out of the same vineyard of different yearly vintage. This method of valuation is surely more reliable than tasting the must, which is often deceptive.

The must obtained from the different parts of the berry are of different composition, the soft part of the flesh containing the most sugar, the skin and the part near the crown the least sugar. The skin contains the least acid, and the flesh more, but these differences are abolished when the grapes are run through the crusher, especially when they are allowed to stand some time after crushing before pressing. The balance of the ingredients of the must we will treat of in the next issue, in "The Composition of the Wines."

E. SCHRAUBSTADTER *of* A. FINKE'S WIDOW.

San Francisco, August 20, 1903.


# CHARLES MEINECKE & CO.

**314 SACRAMENTO STREET, SAN FRANCISCO**

**Sole Agents Pacific Coast for**

# "DUFF GORDON SHERRY"

FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

# "SWAN GIN"

FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

# "BOORD'S" OLD TOM AND DRY GINS

FROM BOORD & SON, LONDON, ENGLAND

# "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

## Get the Real Bartlett Water.

THE Bartlett Springs Company have found it necessary to take steps to protect themselves against the unfair competition of imitators. They are sending out circulars to the entire trade of the Coast, showing a fac-simile of the Bartlett water label, a copy of which was published in the July 31st issue of the REVIEW. The body of the circular says:

"In consequence of spurious imitations, the border of our label has been changed to blue; red strip diagonally across bearing the signature 'L. E. McMahan & Sons,' (LABEL TRADE-MARKED.)

"While there are many waters on the market which sell on their own merit, there are some put up in similar bottles and labeled so that the BARTLETT WATER drinkers may be led to believe that they are being served with BARTLETT MINERAL WATER.

"The reason for this similarity is, of course, to trade on the advertising and reputation of our water, and many BARTLETT WATER consumers are often imposed upon by these similarly labeled bottles.

"When calling for BARTLETT WATER, note the label, and unless it is the same label printed hereon, insist on BARTLETT.

"Very truly yours,
BARTLETT SPRINGS COMPANY."

LASH'S BITTERS
TONIC LAXATIVE

## Absinthe Dutiable at $1.75.

NEW YORK, August 4th, 1903.

G. S. NICHOLAS, Esq., City.

Dear Sir: I have the pleasure to advise you that the Absinthe case of Messrs. Luyties Brothers which was tried in the United States Circuit Court in June has been decided in favor of the importers, the Judge holding that the case is governed by the case of Nicholas against the United States in which it was held, some four years ago, that Liqueurs, the product of France, were dutiable at $1.75 per gallon and not at $2.25 per gallon.

The effect of this decision is that Absinthe from France is dutiable at $1.75 per gallon.

I am informed by the United States District Attorney that he has been instructed to take this case to the Circuit Court of Appeals where it will probably be argued some time next winter, but I have no reason to doubt that the opinion of the Court will be affirmed and that we shall eventually recover all that we have paid on such goods imported from France, in excess of $1.75 per gallon.

As your case, tried some years ago, is the backbone of all the litigation on this subject, I know you will be glad to hear what I now write, and I am,

Yours very truly,
(Signed) FRED'K W. BROOKS.

The well-known grocery house of the Spohn-Patrick Company will have charge of the distribution of the goods among the grocery trade, and the regular distribution will be as heretofore through the E. A. Kolb Company, Inc.


# The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)

THE COURTS OF

# Kentucky

DECIDE AS TO

# TAYLOR

# WHISKEY



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE GENUINE
**Taylor**
WHISKEY

Is bottled in bond under direct supervision of the United States Government.

E. H. TAYLOR, JR., & SONS
Incorporated
Distillers, - - Frankfort, Kentucky

BEWARE! Alleged Whiskey is being sold as the TAYLOR Whiskey of Kentucky, which is not whiskey at all, but a commercial fraud—a CONCOCTION that never was made at a KENTUCKY distillery, and never was in a bonded warehouse in Kentucky, and which claims a fictitious age.

JUDGMENT
of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

E. H. Taylor Jr. & Sons
(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.)

There is but one Old Taylor Whiskey Distilled in Ky.

## A Compliment to Old Taylor.

J. W. BAILEY, President, Portland, Ore. MORINI HEINER, 3d Vice Pres., Utah.

W. W. P. MCCONNELL, 2nd. Vice Pres., Minnesota.

JESSE K. COPE, 1st. Vice Pres. Pennsylvania. R. M. ALLEN, Secy.-Treas. Kentucky.

NATIONAL ASSOCIATION OF STATE DAIRY AND FOOD DEPARTMENTS.

*Office of the Secretary Treasurer, Experiment Station.*

Lexington, Ky., August 17, 1903.

E. H. TAYLOR JR. & SONS, Frankfort, Ky.—Dear Sirs:—I am directed by the National Association of State Dairy and Food Departments to transmit to you the following resolution, unanimously adopted at their last regular session in St. Paul, Minnesota, July 24th, 1903:

"*BE IT RESOLVED,* That we approve of the bottling in bond law as it now stands, and recommend that it be modified and extended in any way that would further facilitate the distribution of pure whiskey from the distiller to the consumer."

And I am further directed to express the thanks of the Association to you for the strong, live address on the subject of protecting the purity of distilled products.

Yours very truly,

(Signed) R. M. ALLEN, Secretary.

## A Test for Watered Wine.

A CABLE despatch from Paris, France, dated July 29, says: M. Maneuvrier, Assistant Director of the Reswich Laboratory, has discovered what he believes to be an infallible method of ascertaining to what extent a given quantity of wine has been watered. The principle on which the method is based is the variable conductivity of different liquids, notably wine and water, and the instrument by which the tests are made is the telephone. M. Maneuvrier's ingenious application of the telephone to a special apparatus enables him to determine to what degree the liquid under observation is a conductor. Tests thus made by the help of a chart tabulating M. Maneuvrier's calculations are much quicker, easier, and less costly than chemical analysis.

---

J. Moran, a wine and liquor dealer of Chicago, went up to Asti with President P. C. Rossi, to spend a few days at the hospitable Swiss Colony. This is Mr. Moran's first visit to the vineyards of Sonoma county, and he is enjoying it immensely. He is a prominent business man of the Windy City and handles large quantities of the product of the colony. That he will enjoy his stay with Messrs. Rossi and Sbarboro goes without saying.—*Santa Rosa Republican.*


Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

WM. J. KEARNEY, Representative
No. 400 BATTERY STREET SAN FRANCISCO, CAL.

## Vine Disease Report Causes Trouble.

A DISPATCH from Berkeley, printed in one of the morning papers, reported Prof. E. H. Twight as stating that a new and mysterious disease was playing havoc with the vineyards and grapes in Sonoma and Napa counties, particularly the latter. It has caused a commotion in Napa county. The dispatch describes the disease as manifesting itself by the rotting of the roots and stems, beginning at the top; turning the leaves red around the veins, and wilting the stems of the leaves on the tender young shoots that spring up from the base of the parent vine. It was further stated that Prof. Twight believes that the disease can be treated successfully and has started a series of experiments to cure the malady. At that time he was unable to determine whether the trouble was due to fungus or bacteria.

As a result of the article in question a largely attended meeting of viticulturists of the Calistoga district was held. There was considerable discussion, which resulted in the adoption of the following resolution:

"We, the viticulturists of Calistoga and vicinity, in mass meeting assembled at the Hotel Calistoga, August 12th, for the purpose of discussing the new and mysterious disease claimed to exist in our vicinity by Professor E. H. Twight of the Agricultural Department of our State University, do hereby resolve that we know of new and mysterious disease in this county."

Vineyardists throughout the valley object very strenuously to the statement, in letters to the St. Helena *Star* replying to queries. Many of the prominent grape growers and wine makers take issue with Prof. Twight's report as to the conditions of the vineyards in the valley, and say they are quite encouraging. Others stated that the disease was not a mystery, it was merely the continued advance of phylloxera.

A couple of months ago a paragraph went the rounds of the country press in the wine districts, in which the same "new disease" was referred to as threatening dire results. Not caring to give general publicity to such a statement, the clipping was sent to the head of the vinicultural department of the State University, asking for definite information regarding it. The reply was that the department had not had time to fully investigate the matter, but that it would be taken up at once and official information forwarded at an early date.

We are inclined to believe that the correspondent of the morning paper in question took the professor at a disadvantage and jumped at conclusions, giving publicity to a matter that should not have gone into print until O. K.'d by the University authorities.

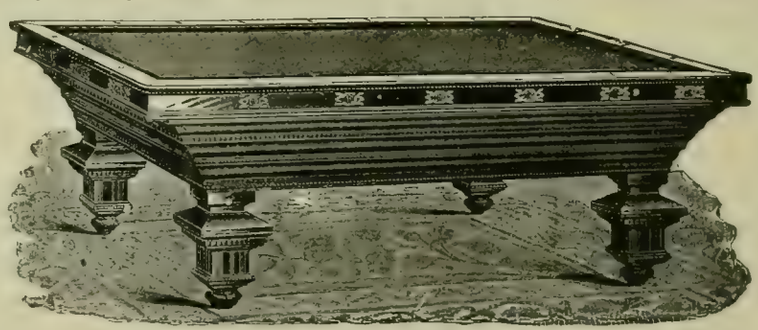
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The New York & Kentucky Co., of New York and Rochester, have lately been appointed General Agents for Perrier Jouet & Co.'s Champagnes and Coates & Co.'s Original Plymouth Gin, but the local and Pacific Coast Agencies still remain in the hands of Chapman & Wilberforce, of this city, who will be happy to supply their customers as heretofore.


THE Brunswick-Balke-Collender Company

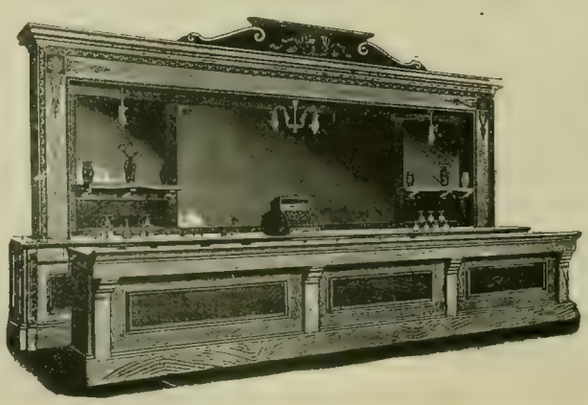
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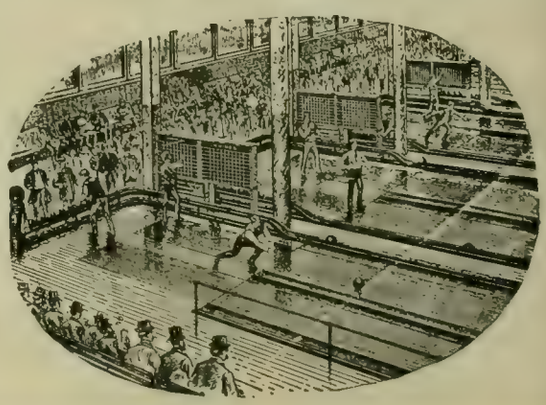
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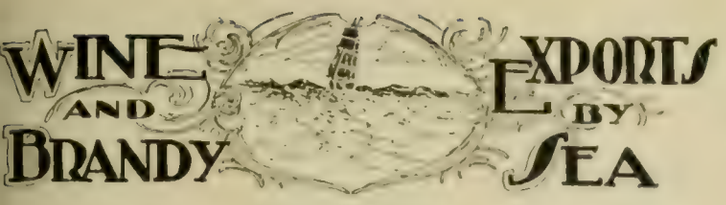
Bowling Alleys and Bowling Supplies



Bar Fixtures

of any size or kind shipped on twenty-four hours' notice.






## WINE.

From July 25, 1903, to August 25, 1903.

TO NEW YORK.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Sidney | New York | C Schilling & Co | | 18,043 |
| " | " | Italian Swiss Colony | | 12,750 |
| " | " | Lachman & Jacobi | | 16,233 |
| " | " | California Wine Association | | 30,000 |
| " | " | Beringer Bros | | 205 |
| " | " | Golden West Co | | 1,500 |
| Newport | " | French American Wine Co | | 5,160 |
| " | " | Overland F T Co | | 500 |
| " | " | Lachman & Jacobi | | 4,120 |
| " | " | Gundlach-Bundschu Co | | 7,500 |
| " | " | California Wine Association | | 47,500 |
| " | " | V Sattui | | 250 |
| City of Para | " | L Lerda | | 50 |
| " | " | Lachman & Jacobi | | 13,879 |
| " | " | Gundlach-Bundschu Co | | 7,500 |
| " | " | California Wine Association | | 17,000 |
| " | " | Italian-Swiss Colony | | 15,809 |
| San Jose | " | Lachman & Jacobi | | 13,331 |
| " | " | California Wine Association | | 19,700 |
| " | " | C Schilling & Co | | 24,927 |
| " | " | California Wine & Brandy Co | | 105 |
| Total | | | | 256,053 |
| Value | | | | $82,885 |

TO CHINA.

| | | | | |
|---|---|---|---|---|
| Nippon Maru | Shanghai | Goldberg, Bowen Co | | 50 |
| Doric | " | B Ackerfeldt & Co | | 1,787 |
| " | " | California Wine Association | | 517 |
| " | Hong Kong | S Foster & Co | | 186 |
| " | " | Maillard & Schmiedel | | 52 |
| " | Tientsin | Speiden, Patrick Co | | 100 |
| " | " | Lachman & Jacobi | | 1,685 |
| Siberia | " | Getz Bros Co | | 100 |
| " | Shanghai | " | | 50 |
| " | " | Gundlach-Bundschu Co | | 500 |
| " | Hong Kong | California Wine Association | | 250 |
| Total | | | | 5,277 |
| Value | | | | $2,566 |

TO JAPAN

| | | | | |
|---|---|---|---|---|
| Nippon Maru | Kobe | Wetmore, Bowen & Co | 25 | |
| " | Yokohama | Johnson-Locke Mer. Co | 6 | |
| Doric | " | California Wine Association | 48 | 236 |
| Siberia | " | Beringer Bros | | 156 |
| " | " | Gundlach-Bundschu Co | | 500 |
| " | Hiogo | " | | 500 |
| " | Kobe | Italian-Swiss Colony | | 511 |
| " | Yokohama | " | | 258 |
| Coptic | " | California Wine Association | 10 | 3,392 |
| " | Nagasaki | " | | 192 |
| Total | | | 89 | 5,645 |
| Value | | | | $2,216 |

TO THE PHILIPPINES.

| | | | | |
|---|---|---|---|---|
| Doric | Manila | E G Lyons Co | | 1,150 |
| Total | | | | 1,150 |
| Value | | | | $345 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Papeete | Macondry & Co | | 50 |
| " | " | French-Amer Wine Co | | 159 |
| " | " | J Pinet & Co | | 154 |
| " | " | Italian-Swiss Colony | | 3,176 |
| " | " | C Schilling & Co | | 40 |
| " | " | California Wine Association | | 103 |
| Total | | | | 3,682 |
| Value | | | | $1,136 |


**Compiled from the Custom House Reports**

## Imports of Champagne into the United States

**From January 1st to August 1st**

| | 1902 Cases | 1903 Cases |
|---|---|---|
| **MOËT & CHANDON** | 53,481 | 76,599 |
| G. H. Mumm & Co. | 70,654 | 75,838 |
| Pommery & Greno | 14,776 | 16,970 |
| Ruinart, pere & fils, | 9,485 | 12,554 |
| Vve Clicquot | 6,915 | 8,684 |
| Louis Roederer | 7,124 | 5,158 |
| Pol Roger | 2,339 | 3,780 |
| Piper Heidsieck | 5,705 | 3,522 |

# MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, San Francisco, Cal.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Herodot | Champerico | Gundlach-Bundschu Co | | 1,000 |
| Sydney | " | Urioste & Co | 20 | 10 |
| " | La Union | " | 14 | |
| " | La Libertad | Sacred Heart Novitiate | | 10 |
| " | Corinto | M J Brandenstein & Co | | 52 |
| " | " | L F Lastreto | | 125 |
| " | Panama | " | | 52 |
| " | Amapala | " | | 109 |
| " | Punta Arenas | " | | 27 |
| " | " | California Wine Association | | 54 |
| " | Amapala | C Schilling Co | 24 | 90 |
| " | Acajutla | " | | 213 |
| " | Tumaco | California Wine Association | | 106 |
| Denderah | Amapala | " | | 350 |
| Newport | San Juan del Sur | L F Lastreto | | 10 |
| " | Champerico | C Schilling Co | 10 | 40 |
| City of Para | Punta Arenas | " | 30 | 1,636 |
| " | Amapala | " | | 96 |
| " | Acajutla | California Wine Association | | 277 |
| " | " | E G Lyons Co | | 54 |
| " | " | L F Lastreto | | 81 |
| " | Panama | " | | 247 |
| " | San J de Guat | C Schilling Co | | 740 |
| " | Buenaventura | " | | 6,260 |
| " | La Libertad | Gundlach-Bundschu Co | 8 | |
| San Jose | " | M J Brandenstein & Co | | 206 |
| " | Acajutla | Leo Metzger & Co | | 27 |
| " | San J de Guat | J A Belloli & Co | | 328 |
| " | Panama | Italian-Swiss Colony | | 1,806 |
| Total | | | 106 | 14,006 |
| Value | | | | $6,566 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Herodot | Manta | Maldonado & Co | | 400 |
| " | Bahia | " | | 500 |
| " | Guayaquil | " | | 80 |
| " | " | Sacred Heart Novitiate | | 150 |
| " | " | C Schilling & Co | | 370 |
| " | Mollendo | " | | 111 |
| Denderah | Salavary | " | | 323 |
| " | Guayaquil | " | | 400 |
| Total | | | | 2,334 |
| Value | | | | $1,121 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Herodot | San Benito | California Wine Association | | 300 |
| " | " | Italian-Swiss Colony | | 70 |
| " | " | B. Fravolli & Co | | [illegible] |
| " | " | E G Lyons Co | | 770 |
| " | Tonala | " | | 96 |
| " | " | W Loaiza & Co | | 150 |
| " | Salinas Cruz | " | | 400 |
| Newport | Mazatlan | L F Lastreto | | 185 |
| " | Manzanillo | Thaunhauser & Co | | 74 |
| Curacao | Guaymas | " | | 64 |
| " | " | B Fiapolli & Co | | 2,2 |
| " | " | Italian-Swiss Colony | | 207 |
| " | " | Gundlach Bundschu Co | | 251 |
| " | " | Wellman, Peck & Co | | 156 |
| " | " | Crown Distilleries Co | | 56 |
| " | " | Bertin & Lepori | | 48 |
| " | " | Maldonado & Co | | 952 |
| " | " | W Loaiza & Co | 8 | 849 |
| " | Mazatlan | " | | 200 |
| " | " | Maldonado & Co | | 300 |
| " | " | Italian-Swiss Colony | | [illegible] |
| " | " | Leo Metzger & Co | | [illegible] |
| " | La Paz | " | | 181 |
| " | " | Napa and Sonoma Wine Co | 2 | 10 |
| " | " | Thannhauser & Co | | 110 |
| " | Santa Roselia | W Loaiza & Co | | 40 |
| " | " | Felix Santalier | | 270 |
| " | Ensenada | California Wine & Brandy Co | 26 | 52 |
| " | " | California Wine Association | | 1[illegible] |
| Quickstep | Santa Roselia | Felix Santalier | | 269 |
| San Jose | Manzanillo | W Loaiza & Co | | 51 |
| " | Mazatlan | Gundlach-Bundschu Co | | 757 |
| Total | | | 36 | 7,837 |
| Amount | | | | $3,366 |

LASH'S BITTERS
TONIC LAXATIVE


# SHERWOOD & SHERWOOD

## Importers and Exporters

Stocks of our Agency Goods for sale in bond and duty paid at

**212-214 MARKET ST., SAN FRANCISCO, CAL.**
Telephone Main 447

**216 N. MAIN ST., LOS ANGELES, CAL.**
Telephone Green 217

## PACIFIC COAST AGENTS FOR

**SCHLITZ MILWAUKEE BEER**
Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).

E. & J BURKE'S***Irish and Garnkirk Scotch

DEWAR'S Old Highland Scotch Whisky.

KEYSTONE MONOGRAM Whisky.

BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.

ROYALTY HOLLAND Gin, in Wood.

ECHENAUER & CO'S Clarets and Sauternes.

A. HOUTMAN & CO'S Holland Gin.

LAWSON'S Liqueur Scotch Whisky.

GLENLIVET Scotch Whisky, in Wood.

JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.

MEINHOLD'S Anchor Brand New York Cider.

HENK WAUKESHA Mineral Water.

EVANS' INDIA Pale Ale.

SHERWOOD ROBIN HOOD, in wood & bottle

MACKENZIE & CO'S Spanish Sherries and Port.

E. & J. BURKE'S Nonpareil Old Tom Gin.

BURKE'S Hennessy Brandy and Dry Gin.

ROSS' Belfast Ginger Ale, Club Soda, Etc.

TRINIDAD BITTERS.

FEIST BROS. & SONS, Frankfort-on-Main. Rhine and Moselle Wines.

Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.

Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.

Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.

Re-Imported Whiskies.

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Alameda | Honolulu | | 9 | 2,075 |
| Irmgard | " | | | 2,827 |
| Albert | " | | 20 | 5,947 |
| AnnieJohnson | " | | 30 | 4,089 |
| Roderick Dhu | Hilo | | | 4,500 |
| Ventura | Honolulu | | 26 | |
| Martha Davis | Hilo | | | 1,850 |
| Nevadan | Honolulu | | 25 | 6,510 |
| Archer, | " | | | 524 |
| S N Castle | " | | | 3,260 |
| Alameda | " | | 42 | 4,570 |
| W B Flint | " | | | 2,703 |
| W H Marsten | " | | 2 | |
| Total | | | 154 | 37,055 |
| Value | | | | $16,308 |

TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Queen | Vancouver | A Repsold & Co | | 30 |
| Umatilla | " | California Wine Association | | 132 |
| " | " | Napa & Sonoma Wine Co | | 316 |
| " | " | Bertin & Lepori | | 60 |
| " | Victoria | A Repsold & Co | | 150 |
| " | " | Lachman & Jacobi | | 360 |
| " | " | E Petri | | 100 |
| " | Vancouver | C Schilling & Co | 21 | 126 |
| Queen | " | Napa & Sonoma Wine Co | | 379 |
| Puebla | " | Italian-Swiss Colony | | 52 |
| " | " | Wetmore, Bowen Co | 17 | |
| " | " | C Schilling & Co | 5 | |
| Total | | | 43 | 1,702 |
| Value | | | | $845 |

There is a new up-to-date liquor store in the city, known as Rathjens, located at 46 Ellis street. The establishment is not only very tastily and handsomely arranged and embellished, but carries a very extensive assorted stock of wines and liquors.

MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Nippon Maru | Samaraug | C Schilling & Co | | 358 |
| Doric | Penang | California Wine Association | | 101 |
| Queen | Nome | Crown Distilleries Co | | 250 |
| Ventura | Samoa | Goldberg, Bowen Co | 3 | |
| " | Apia | Gundlach Bundschu Co | | 20 |
| " | | California Wine Association | | 197 |
| Denderah | Hamburg | J V Brentonel | 5 | |
| Siberia | Saigon | Italian Swiss Colony | | 52 |
| " | Singapore | California Wine Association | | 300 |
| Queen | Alaska | J J Flamel | | 48 |
| Total | | | 6 | 1,526 |
| Amount | | | | $754 |

EXPORTS OF BEER BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| Alameda | Honolulu | | 75 | |
| Doric | Shanghai | S P Co | 140 | |
| Sydney | La Union | Urquiola & Co | 3 | |
| " | " | S F Breweries Ltd | 3 | |
| " | Amapala | Buffalo Brewing Co | 28 | |
| R P Rithet | Honolulu | | 110 | |
| AnnieJohnson | " | | 1 | |
| Roderick Dhu | Hilo | | 230 | |
| Umatilla | Nome | Hilbert Mercantile Co | 20 | |
| Ventura | Samoa | Goldberg-Bowen Co | 3 | |
| " | Honolulu | | 382 | |
| City of Para | Amapala | Buffalo Brewing Co | 28 | |
| Alaskan | Honolulu | | 240 | |
| Nevadan | " | | 327 | |
| S N Castle | " | | 100 | |
| Coptic | Port Arthur | S P Co | 500 | |
| Mariposa | Papeete | Macondry & Co | 2 | |
| " | " | John Rapp & Son | 6 | |
| " | " | Fredericksburg Brewing Co | 7 | |
| " | " | O'Callaghan-Nelson Co | 4 | |
| " | " | Swayne & Hoyt | 5 | |
| W B Flint | Honolulu | | 25 | |
| Total | | | 2,289 | |
| Amount | | | $15,137 | |




## WHISKY.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Alameda | Honolulu | | 10 | |
| Irmgard | " | | | 157 |
| Nippon Maru | Yokohama | Mattoon & Danglada | 8 | |
| Doric | " | Crown Distilleries Co | 6 | |
| " | Shanghai | E G Lyons Co | 1 | |
| Herodot | San Benito | " | 14 | 93 |
| " | Tonola | " | 20 | 27 |
| " | San J de Guat | " | | 98 |
| " | Mollendo | Haslett Warehouse Co | 50 | |
| Queen | Victoria | " | 50 | |
| Sydney | Acajutla | " | 18 | 132 |
| " | " | Crown Distilleries Co | | 28 |
| Albert | Honolulu | | 182 | 473 |
| R P Rithet | " | | 25 | |
| Ventura | Auckland | Haslett Warehouse Co | 50 | |
| " | Honolulu | | 25 | |
| Martha Davis | Hilo | | 1 | 95 |
| City of Para | Acajutla | Hiram Walker & Sons | 30 | |
| " | " | Crown Distilleries Co | 16 | |
| " | " | E G Lyons Co | | 55 |
| Siberia | Oaku | " | 106 | |
| " | Tokio | Haslett Warehouse Co | 3 | 651 |
| Nevadan | Kahului | | 135 | 840 |
| Curacao | Ensenada | California Wine & Brandy Co | | 79 |
| " | " | Sherwood & Sherwood | 5 | |
| " | " | Crown Distilleries Co | | 28 |
| " | Mazatlan | Hiram Walker & Sons | 50 | |
| " | " | Haslett Warehouse Co | | 30 |
| " | Guaymas | " | 10 | 21 |
| " | " | Wm Wolff & Co | 5 | |
| Alameda | Honolulu | | 25 | 521 |
| San Jose | Panama | Crown Distilleries Co | 25 | |
| Coptic | Yokohama | " | 2 | |
| Queen | Alaska | J F Plumel | | 5 |
| Total | | | 872 | 3 333 |
| Value | | | | $11,359 |

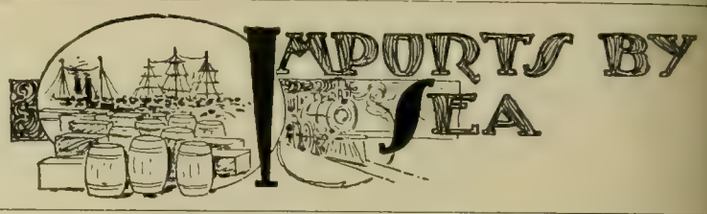
## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS. |
|---|---|---|---|
| Alameda | Honolulu | | 8 cases cordials |
| " | " | | 7 " gin |
| " | " | | 1 bbl " |
| " | " | | 22 case min water |
| " | " | | 11 bbls alcohol |
| Irmgard | " | | 50 case min water |
| Nippon Maru | Yokohama | Mattoon & Danglada | 12 " champagne |
| " | " | " | 2 " ginger ale |
| " | Shanghai | Getz Bros Co | 2 " cider |
| " | " | E G Lyons Co | 12 " liquors |
| " | Kobe | Union Distilling Co | 75 bbls spirits |
| Doric | Yokohama | " | 20 " " |
| " | Hong Kong | Mattoon & Danglada | 5 case ginger ale |
| " | " | " | 8 " champagne |
| " | " | " | 1 " porter |
| " | " | " | 1 " ale |
| " | Manila | E G Lyons Co | 168 " liquors |
| " | Shanghai | " | 50 " syrup |
| Herodot | San Benito | " | 1 " liquor |
| " | San Juan del Sur | " | 2 bbls liquor |
| Queen | Nome | A P Hotaling Co | 5 cases liquors |
| Sydney | Amapala | Spruance, Stanley & Co | 10 " min water |
| " | Acajutla | C Schilling & Co | 12 " liquors |
| Albert | Honolulu | | 5 " liquors |
| AnnieJohns'n | " | | 10 " min water |
| Umatilla | Nome | Hilbert Mercantile Co | 3 " liquors |
| " | " | " | 5 " bitters |
| " | " | " | 10 " cider |
| Ventura | Pago Pago | Goldberg-Bowen Co | 1 " vermouth |
| " | " | " | 2 " min water |
| " | " | John Wightman | 3 bbls cider |
| " | Honolulu | | 260 case min water |
| Martha Davis | Hilo | | 1 bbl alcohol |
| City of Para | Acajutla | E G Lyons Co | 28 cases liquors |
| Siberia | Nagasaki | " | 13 " " |
| " | Shanghai | " | 30 " " |
| Curacao | Guaymas | W Loaiza & Co | 10 " min water |
| " | " | Maldonado & Co | 5 " champagne |
| " | " | Jesse Moore Hunt Co | 2 " b'b'brandy |
| " | " | Thannhauser & Co | 2 " min water |
| " | La Paz | " | 2 " " |
| " | Mazatlan | A J Fanning & Co | 20 " " |
| Nevadan | Honolulu | | 136 " " |
| S N Castle | " | | 100 " gin |
| Alameda | " | | 6 bbls alcohol |
| " | " | | 1 case " |
| " | " | | 59 " liquors |
| " | " | | 7 bbls " |
| " | " | | 3 case min water |
| Coptic | Manila | E G Lyons Co | 175 " liquors |
| " | " | Mattoon & Danglada | 1 " min water |
| Queen | Alaska | J F Plumel | 1 " liquor |
| Total | | | 1,266 Packages |
| Value | | | $12,705 |

Matt Nunan, proprietor of the Hibernian Brewery, spent some time during the month at Paso Robles Springs, where he went for recreation. Unfortunately, he was suddenly called home owing to the ill-health of his wife.

## BRANDY.

| VESSEL. | DESTINATION. | SHIPPER. | CASES. | GALLONS |
|---|---|---|---|---|
| Doric | Hong Kong | Mattoon & Danglada | 2 | |
| " | Manila | E G Lyons Co | | 249 |
| Herodot | San Benito | " | 2 | 30 |
| Sydney | Champerico | Crown Distilleries Co | | 30 |
| " | " | Urioste & Co | | 3 |
| " | New York | C Schilling & Co | | 52 |
| Curacao | Ensenada | California Wine & Brandy Co | 2 | 24 |
| Archer | Honolulu | | | 102 |
| Alameda | " | | | 55 |
| San Jose | New York | C Schilling & Co | | 27 |
| Total | | | 6 | 550 |
| Amount | | | | $912 |




## IMPORTS OF WINES AND LIQUORS BY SEA.

AUGUST, 1903.

FROM ANTWERP—Per "Annasona."

| | | |
|---|---|---|
| | 50 cases gin | A Vignier & Co |
| | 50 " mineral water | Delsol Bros |

FROM BORDEAUX—Per "Annasona."

| | | |
|---|---|---|
| | 6 bbls wine | Jas de Fremery Co |
| | 24 octvs " | " |
| | 400 cases gin | " |
| | 20 octvs brandy | " |
| | 100 cases benedictine | " |
| | 78 octvs wine | Chas Meinecke & Co |
| | 6 bbls " | Pascal Dubedat & Co |
| | 4 hf bbls wine | " |
| | 500 cases vermouth | " |
| | 175 " brandy | " |
| | 6 casks " | " |
| | 100 cases bitters | " |
| | 100 " absinthe | " |
| | 298 " liquors | " |
| | 3 " cassis | " |
| | 40 " chartreuse | " |
| | 51 " brandy | Kuhls, Schwarke & Co |
| | 175 " gin | Wm Wolff & Co |
| | 120 " bitters | " |
| | 173 " liquors | Goldberg-Bowen Co |
| | 50 " Amer picon | " |
| | 125 " liqueurs | Sherwood & Sherwood |
| | 376 " wine | A Vignier Co |
| | 140 " brandy | " |
| | 10 casks " | " |
| | 15 cases liqueurs | " |
| | 210 " absinthe | " |
| | 15 " kirsch | " |

FROM MARSEILLES—Per "Annasona."

| | | |
|---|---|---|
| | 300 cases absinthe | Jas de Fremery Co |
| | 200 " Amer picon | " |
| | 200 " beer | Wm Wolff & Co |

FROM LONDON—Per "Annasona."

| | | |
|---|---|---|
| | 14 octvs wine | Jas de Fremery Co |
| | 275 cases gin | Chas Meinecke & Co |
| | 51 " bitters | " |
| | 5 casks rum | " |
| | 75 cases beer | Wichman, Lutgen & Co |

FROM ROTTERDAM—Per "Annasona."

| | | |
|---|---|---|
| | 8 octvs gin | James Gibb |
| | 10 " " | Livingston & Co |
| | 30 " " | Chas Meinecke & Co |
| | 300 cases " | Jas de Fremery Co |
| | 30 casks " | " |

FROM GENOA—Per "Annasona."

| | | |
|---|---|---|
| | 100 cases bitters | Granecei Bros |
| | 250 " fernet | Pascal Dubedat Co |

FROM HAMBURG—Per "Annasona."

| | | |
|---|---|---|
| | 543 bbls whisky | William Wolff & Co |

FROM ROTTERDAM—Per "Buteshire."

| | | |
|---|---|---|
| | 10 octvs gin | Collins & Wheeland |
| | 50 cases " | " |
| | 15 octvs " | Melczer Bros Co |
| | 15 sixteenths gin | " |
| | 35 cases gin | " |
| | 100 " " | Order |
| | 75 " " | Crown Distilleries Co |

FROM ANTWERP—Per s.s. "Silesia."

| | | |
|---|---|---|
| | 25 cases mineral water | F Chevalier Co |

FROM PANAMA—Per s.s. "City of Para."

| | | |
|---|---|---|
| | 15 cases champagne | A Vignier Co |

FROM ANTWERP—Per "Rowena"

| | | |
|---|---|---|
| 10 cases | wine | A Vignier & Co |
| 10 casks | " | " |
| 345 cases | absinthe | " |
| 15 " | kirsch | " |
| 15 " | eau de vie de gentian | " |
| 30 casks | brandy | " |
| 165 cases | liqueurs | " |
| 100 " | gin | Goldberg-Bowen Co |
| 4 casks | wine | J Julien & Co |
| 22 cases | " | " |
| 10 casks | brandy | Chas Meinecke & Co |
| 80 cases | " | " |

FROM ANTWERP—Per "Queen Victoria"

| | | |
|---|---|---|
| 160 cases | spirits | Bank British North America |
| 55 " | whisky | C W Craig & Co |
| 200 bbls | " | " |
| 300 cases | gin | Chapman & Wilberforce |
| 50 " | " | Sherwood & Sherwood |
| 158 " | stout | " |
| 5 " | rum | " |
| 25 " | ab-inthe | D Holzman & Co |

FROM ANTWERP—Per "Homeward-bound."

| | | |
|---|---|---|
| 320 cases | mineral water | A Vignier Co |
| 250 " | brandy | Wm Wolff & Co |
| 300 " | gin | Chapman & Wilberforce |
| 22 " | wine | Sherwood & Sherwood |
| 500 " | vermouth | C W Craig & Co |

## Imports of Beer by Rail.

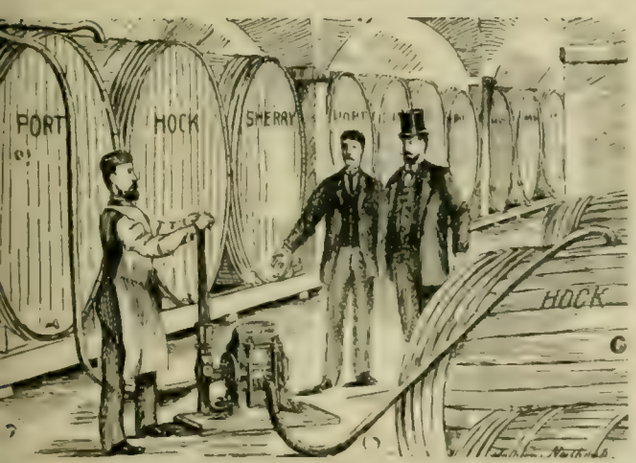
Hilbert Mercantile Co., A. B. C, 910 packages; Braunschweiger Co., Val Blatz, 200 packages; Tillmann & Bendel, Anheuser-Busch, 600 packages; Thos. W. Collins & Co., Pabst, 925 packages, bottled; 575 barrels, 280 half-barrels, 725 quarter-barrels, bulk; 675 casks, Best Tonic.

## Napa Vineyards Not Diseased.

THE vigorous denials made in this county to the statements supposed to have emanated from Professor E. H. Twight of the agricultural department of the state university, to the effect that the vineyards of Napa county were infected with a new unknown disease, are in turn calling forth vigorous denials from the university authorities.

The professor denies stating that the vines of this county were attacked with the disease, and states that his remarks were applicable only to the vineyards of Sonoma county. The disease is either due to a fungus growth or to bacteria of some kind, and results in drying up both the cane and fruit of the vine. A number of specimens of vines attacked by the disease have been sent to the university, and the careful study which will be made there is expected to disclose the nature of the trouble.

As a matter of fact, the vineyards throughout this county are in a healthy condition, and would this year have produced one of the largest crops they are so famous for had it not been for the hot wave of a few weeks ago. As it is, and for this reason only, there will only be from a half to two-thirds of a full crop.—*Calistogan.*

CHALLENGE WINE PUMP IN OPERATION.

# Challenge Wine Pump

**Is of great compactness and power for use in wine cellars for pumping from one tank into another**

The waterways are large and very direct and the whole pump is so simple that there is no liability to get out of order, and so substantial as to be very enduring. Being compact it is easily removed from place to place. The arrangement of the lever makes it less laborious to work than the ordinary lever. We recommend this pump to wine dealers as the most serviceable pump for their requirements and GUARANTEE them equal in every respect to any pump for this purpose in the market, to work one-third easier and to pump one-third more wine.

WE ALSO CARRY A FULL LINE OF

**Wine Hose, Wine Cocks, Tanks, Etc.**

Send for Catalogue Mailed Free

**Woodin & Little**

312-314 Market St. San Francisco, Cal.

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




# Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

# California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office,* S. E. COR. MARKET & SECOND STS.

NEW YORK BRANCH, S. COR. WATTS & E WASHINGTON STS.

## Oppose the Bell Movement.

FROM Stockton, under date of August 23rd, a dispatch says that "a mass meeting of the grape growers took place here yesterday for the purpose of taking action against the proposed bill on pure wines, as projected by Congressman Bell."

Charles A. Wetmore, president of the National Wine-makers' Association, presented resolutions pledging the support of the vine growers of San Joaquin county to all efforts to prevent the manufacture and sale of spurious and adulterated wines; favoring the fair application of the internal revenue laws affecting the use of pure grape spirits to fortify sweet wines so as not to favor large wineries against small ones.

The resolutions further declared it impracticable to subject winemaking to internal laws, as it would foster the evils of monopoly; counseled the resistance of any attempts to pass such a law as proposed by Congressman Bell; favoring the establishment of new independent wineries, and provided for the appointment of a committee to effect local organization.

Copies of the resolutions are to be forwarded to the State's representatives in Congress.

The resolutions were discussed at length by Wetmore and other interested wine and vine men present. All seemed to be in favor of the measure, and no dissenting voice was raised against the passage of the resolutions. Acting on one of the resolutions the matter of effecting organization was taken up and a committee consisting of C. E. Wetmore, G. E. E. Lawrence, Ed. Ladd, Sol Light and A. Braghetta was appointed to arrange for the organization of the vineyardists and wine producers of this county.

There is nothing in the report of the resolutions which gives a reason why the Bell measure should be defeated or why this mass meeting should have been called, all of which is not calculated to give much weight to the movement. We note that none of the prominent wine men of San Joaquin county are mentioned among those present at the "mass meeting."

## WINE AND BRANDY RECEIPTS.

Receipts of wines by rail from interior cellars for the month of August, 1903, were 1,149,900 gallons; brandy for the same period 20,625 gallons.

# BRANDY PRODUCTION

FIRST DISTRICT—Month of July, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 2,880.8 |
| Received from distillery, Fourth District, California | 1,437.9 |
| Received from special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern districts | 4,649.0 |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 5,115.0 |
| Exported | 76.4 |
| Tax-paid | 17,766.4 |
| Remaining in bond July 31st, 1903 | 1,149,462.8 |

FOURTH DISTRICT—Month of July, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 471.5 |
| Transferred from distillery to special bonded warehouse, First District, California | |
| Transferred from distillery to special bonded warehouse, Eastern District | |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 6,485.6 |
| Exported | |
| Tax-paid | 7,850.3 |
| Remaining in bond, July 31st, 1903 | 364,533.0 |




SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.

# SIMON LEVY & CO.

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Hills & Underwood
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Old Tom
and
Sloe Gin

Dry Gin

Orange
Bitters




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CURACAO,
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CREME de
MENTHE,
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VANILLE.

MANUFACTURERS AND WHOLESALE DEALERS IN **Syrups, Cordials, Bitters, Essences, Etc.**

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Telephone Main 5651 SAN FRANCISCO

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TRADE MARK

TOM PARKER CANTEEN AND 419 BOURBON AND RYE WHISKIES

SOLE AGENTS FOR . . .

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California Wines and Brandies

Office and Vaults:

417-419 Montgomery Street

TELEPHONE MAIN 5096

San Francisco, Cal.

# ALONG THE LINE

## McLachlan's White Horse Inn.

THERE is hardly a more attractive resort on the line than the White Horse Inn. Its new quarters are inviting and the initiated drop in and enjoy their cocktail with relish. It was once located at 114 Sutter street, but now the sign hangs out at 11 Trinity street, which is the first little thoroughfare above Montgomery, and within a stone's throw of Sutter. The popular resort has attracted many new friends. T. M. McLachlan can be found there every day handing out good cheer and fish stories to his customers. Tom still has that big fish he "caught on the Russian River." He had it stuffed and placed in a glass case to prove that he is a truth-teller. Intimate friends have insinuated that "Mc" bought the fish, but he has witnesses to prove he landed it.

The White Horse Inn has been in existence for many years. When "Mc" opened his place on Sutter street it was without a name. He wanted a name that would mean something and his customers helped him out. There used to be a bunch of jolly fellows who gathered there of an evening and exchanged fishing stories until after the cars stopped. It was then necessary for them to get home, and the old white horse hitched to the cab that stood on Kearny and Sutter for years would be pressed into service. The white horse became famous with the crowd, and it was suggested to McLachlan that he name his place the White Horse Inn. This suited the genial proprietor and now the place is known far and wide by that name.

The new saloon occupies a spacious one-story building. The interior looks extremely handsome. Burnt Oregon pine and green crepe paper have been used in fitting up the place, which in its class is peerless for simplicity and richness. Fine pictures of events interesting to lovers of horseflesh and fishing cover the walls. Wide open fireplaces and a well-laden lunch counter give the big room an inviting appearance. The barrels, around which many jolly fellows have gathered, have been installed. The patent seats are attached and the weary can rest while waiting for "Andy" or "Bert," the popular sons of the "old man," to mix something delectable.

The card room is wide and filled with comfortable chairs. Everything is in perfect harmony, and a quiet game of draw or pinnochle can be played with pleasure and profit. Another room contains two regulation shuffle boards and a top table. These games are very popular with McLachlan's patrons.

Mr. McLachlan has been congratulated for the excellent taste he has displayed in the arrangement of his new saloon, and he is very proud of his acquisition. It is one of the most original and attractive of the many handsome saloons of this big city.

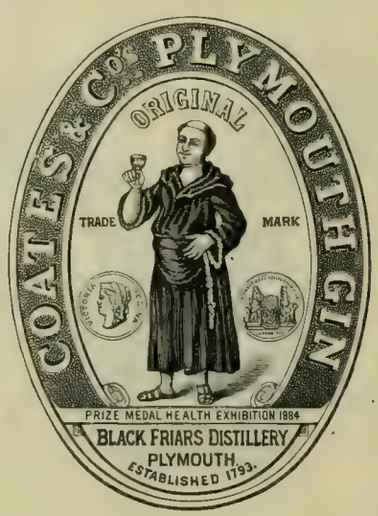

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COATES & CO.

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PETER DAWSON

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*UNADULTERATED*
*Thoroughly Matured*




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*For Everybody Who Likes*
GOOD THINGS

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MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

**Hotel Montrio**
Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing*
*Deer Hunting*
*Fine Cuisine*
*Bathing, Boating*

CHAS. F. CARR, Proprietor

GUS MASSEY — HENRY DUNLAP
OPEN ALL NIGHT
MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

**T. M. FERGUSON**
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 — SAN FRANCISCO, CAL.




*Drink* VERONICA WATER

The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass

*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# Along The Line

## To Be Expected.

THE officers of the United Brewery Workers' local executive committee made a statement on the 14th inst., to the effect that the slack trade in the local consumption of beer resulting from the labor troubles is beginning to have a serious effect on the ranks of workers employed in breweries and saloons. Many beer wagon drivers and inside brewery men have been laid off within the last few weeks and many bartenders have lost their jobs. The brewers say this is due to the many thousands of men who have been kept out of work and short of funds by the long strikes and lockouts in the building trades. Many clerks and employes in retail stores not allied with the liquor business have also been laid off as a consequence of the falling off in trade, due principally to the stagnation in the building trades.

One of the most noted road-sidehouses in the west, is that of Jean Escalle, at Escalle Station, in Marin County, on the North Shore Road. This particular institution has a wider range of cosmopolitan patronage than any other house on the slope. Its patrons include the various nationalities from the humblest working-man to the millionaire, from the working-girl to the lady of quality. All are given equal consideration and it is the most orderly place of its kind in the whole country. Nothing but the best of goods is served and the service is A-1. By the pursuance of this policy Mr. Escalle has accumulated a fortune, to which he is adding a large fat sum every year, and he deserves it all. Many attractions aside from this are boating, bathing, fishing, etc. It is a very pleasant place to spend an afternoon or an evening, and is only 13 miles from the city.

---

The aerie of Fraternal Eagles of Portland, Ore., got into a factional fight over an alleged shortage in the books of the financial secretary, which resulted in the expulsion of many and the suspension of others, including Governor Chamberlain, for non-payment of dues. While the factions were having fun with each other, the Grand President of the order put them out of business by suspending the entire aerie, which was probably the proper caper.


# The E. G. Lyons & Raas Co.

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(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-




PURE FRUIT BRANDIES
PURE FRUIT SYRUPS

Pine Apple in Maraschino  Cherries in Maraschino

-ESTABLISHED 1852-




OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

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All the Leading Brands of Case Goods
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MITCHELL'S
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Wines and Liquors

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**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
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**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Liquor Men Will Swell Charity Funds.

IT IS pleasing to note that the policy and custom which the REVIEW urged for several years have been thoroughly adopted by the retail liquor men of this city, as represented by the California Liquor Dealers' Association. The REVIEW for years urged the saloon men to do away with the Christmas present and donate a certain amount of money to various charitable institutions. Two years ago the abolition of the Christmas bottle was tried as an experiment, but there was more or less complaint that all the houses that were represented did not "stand in." Last year the members of the association subscribed $2,000, which was distributed. This year the association proposes to handle the matter on a larger scale. It is announced that they will give a big theatrical entertainment some time in November for the benefit of local charity. The proceeds will be turned over to the treasurer and a committee of prominent citizens, whose duty it will be to give the money to asylums and hospitals.

The committee of arrangements is composed of P. J. Weniger, chairman; A. G. Hagedorn, G. B. Faktor, T. Lunstedt, William Clack, Thos. H. Lindsey, E. L. Wagner, H. M. Myron and R. H. Staford.

This committee is composed of active hustlers, and with Mr. Weniger as their leader we look for not only a fine entertainment, but for good cash results. We would suggest to the daily press that they would be serving a worthy end by encouraging the liquor men of San Francisco in this unusual and meritorious movement.

---

Max Dunow, manager for Col. Ed. Wagner at the "Press," 15 Third street, spent his vacation at Cazadero Hotel on the Russian River, the terminus of the North Shore Road. Among those in his party were Ernst Kuech and wife, Phil Kiefer and wife, Hanse Verni and wife, and Mrs. Jaulaus, wife of the leader of the Tivoli orchestra. Mr. Kuech is of the firm of Theo. Gier in Oakland, and Mr. Kiefer is the well known popular proprietor of the "Identical" bar at Battery and Sacramento streets. The parties had an enjoyable time with lots of music from the skilled bow of Mr. Dunow.

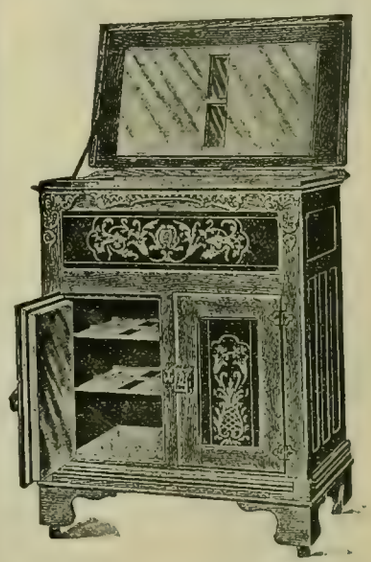
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From
Senator Leland Stanford's
Vina Vineyard
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Refrigerators



Solid Ash—Oak Grained, Enameled and Tile-Lined. Will keep provisions longer and *use less ice* than any other Refrigerator on the market.

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THE POST STREET TURKISH BATHS
AND HAMMAM

CLEAN AND GOOD

Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD

ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

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## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

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Wines and Liquors

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TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

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MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

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GUS BELLMER

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PHONE JAMES 37

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FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
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## JOHN SROUFE & CO.

IMPORTERS
OF WINES
AND LIQUORS

Fine Kentucky Whiskies

208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

# Along The Line

Fleischmann & Co. have been putting up very large quantities of cherries "au Marasquin." Their force of packers have been compelled to work overtime to keep abreast with the orders for these goods. The output of the house for the season, will be very large.

---

Jack Holliday, the tall and handsome sycamore of Tom Ferguson's Montgomery street place, spent a very pleasant vacation at Ed. Nelson's ranch in Olema, Marin County. He met with fine success both in fishing and in deer hunting.

---

Gus Massey at Powell and O'Farrell streets, is securing his share of the business in that section of the city. Massey's is an "all night" house, and has an established trade of the best class. Gus makes a specialty of Massey's special rye and bourbon. The safe deposit boxes, built especially for the accommodation of the patrons of the house, have been very popular from the time they were put in.

## Bartenders' Union Gets Concessions.

AT THE recent meeting of the California Liquor Dealers' Association the matter of the report of the executive committee in reference to the agreements submitted by the Bartenders' International League, was considered and adopted. It will be sent back to the league for its approval. The association agrees to recognize the Bartenders' International League. It further agrees to give bartenders half a day off a week, or two days a month. Ten hours must constitute a day's work and six and a half days constitute a week. All differences must be submitted to a committee composed of two members from each organization for arbitration.

P. J. Weniger & Co. report very brisk business in the many high grade lines they carry. Especially is this the case with the "Mayflower," "Missouri's Best Beer." Although the beer has been on the San Francisco market less than a year, it has already assumed a leading position among the Eastern beers. All the prominent saloons, clubs and cafes serve the "Mayflower" beer. Try it and you will not be disappointed.

---

Harry Duhmen, general manager of Tom Ferguson's, took a brief vacation to Tokaloma during the month. To vary the monotony of railway traveling he took a team from Sausalito and drove to his outing place. He had a very pleasant time and will take another trip at an early date.


**THE BUFFALO HOTEL**

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.

FIRST-CLASS BAR

FAMOUS CHOWDER AND LUNCHES

LOCATED OVER THE WATER.
FINE MARINE VIEW.
FISHING AND BOATING.



**Tyroler Halle**

Opposite
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219 Second Street Corner Tehama Street

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Fine Wines, Beers, Liquors
and Cigars

CHARLES FUETSCH, Proprietor

We have the Largest Assortment of

**Summer Vests and Imported Shirtings**

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

**Prices are Moderate.** **Goods the Best.**

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209 Montgomery Street

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SAN FRANCISCO, CAL.

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Most Historical Saloon in San Francisco

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Old California Exchange






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PHONE MAIN 204

The Arbordale

First-Class Family Resort.
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EXCELLENT BAR

MEALS AND DRINKS SERVED AL FRESCO

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The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

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In the Wood

624 MARKET STREET

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FORMERLY WITH JAMES GUNN

STRAIGHT BELMONT BOURBON AND ASTOR RYE

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COR. MERCHANT

SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

European Plan : : : :

Good Goods and Good Service

MARKET, FELL and POLK STREETS

San Francisco Phone South 833

FREDERICK L. SKAGGS Proprietor

# ALONG THE LINE

## Saloon Men Have No Equity.

A DECISION of the Supreme Court of the State of Washington on August 10th, in connection with a saloon keeper of Bremerton, is rather fierce in its evident conclusions, which are to the effect that a retail liquor dealer has no rights that a town council or board of police commissioners are bound to respect. The retailer in question sued out a writ of supersedeas, asking permission to run his saloon pending a determination of an appeal from the lower court holding that the Bremerton town council was right in its contention that it had the power to revoke a saloon license prior to its expiration. This is certainly a warm package to hand to the retailers, for it makes it plain that town councils or boards of police commissioners are not only empowered to ruin a man's business, but to secure money under false pretenses, leaving the victim no adequate redress. This may be law, but it is neither justice nor equity.

Frank Doran of the "Davy Crockett," on Market street, returned recently from his annual fishing trip to Catalina Islands, off the Los Angeles coast. Frank has long shone as a remarkably successful fisherman, but we fear his fish stories growing out of this trip are destined to cast a doubt upon him. For instance, he tells with all frankness and sincerity that while trying to hook on to a leaping tuna, he fastened on to a young whale which he and the other man fought for twenty-four hours; finally it was necessary to move two frame houses to haul the great fish ashore. He also says he caught a 652-pound tuna which is fully three times the weight of any fish of this specie ever taken from these waters by any other man. Frank says that the reason why he did not get the much-coveted button of the Tuna Club, is that he "used a smaller rod than the regulation called for." Whether or not this is true, we are unable to state, but we understand that his fellow workers and Messrs. Marks & Adler propose to get him a gold medal, not as a great fisherman, but as a most magnificent *fish story liar*.

## Meddlesome Improvement Clubs.

THE individuals who engineer the organization known as the Federation of Mission Improvement Clubs must be "looking" for something. Every few months, they pass resolutions inimical to the retail liquor trade of San Francisco, and shouting for "high license." Thus far they received no encouragements from other organizations of the kind, and are not likely to. This activity could be accounted for in two ways. It may be that Police Commissioner Howell is identified with that organization. If so, this would explain its attitude towards the liquor traffic. On the other hand, it may be that somebody would like to be "seen" by the proper officials of the California Liquor Dealers' Association.

Among the many handsome Aides to the Grand Marshal in the great Army and Navy Parade in this city during the month, none showed to better effect on the hurricane deck of an equine than the redoubtable Varney Gaskill whose pleasure it is to promote the popularity and sales of Black and White Scotch and Ruinart champagne. Mr. Gaskill sat his horse like a centaur and received many congratulations along the course of the parade.

I. S. R. Tevendale of Tevendale & Lindsay, better known as the "Scotchman's," 536 Sacramento street, has returned from a three months' vacation at his ranch in the Coast Range Mountains, near Skaggs Springs. He had a most enjoyable time, caught plenty of trout and never went hungry for venison. He returned braced up and ready for hard Fall and Winter work.

John Kreiss of 616 Montgomery street spent his vacation in Mendocino County, 75 miles north of Ukiah. He and his party camped on Garcia River not far from Point Arena. Among their spoils were three fine bucks and countless trout. The boys had a royal good time, and John returned to business glowing with health.

Peter J. Weber, one of the well known Knights of the White Coat, of this city, has accepted a position in the "Leader" at Vallejo. This is the swell place of the town, and we feel sure that Peter will add much to the popularity of the place.



STATHAM PIANOS

CHEAP BUT GOOD

No Agents ✱ No Canvassers ✱ No Humbug

No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established 33 Years

106 McALLISTER STREET

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## TEVENDALE & LINDSAY

I. S. R. TEVENDALE
NEIL LINDSAY



DEALERS IN

Fine Wines and Liquors

Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



## ROME HARRIS

133 MONTGOMERY ST.
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HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

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GUS H. KILBORN, PROPRIETOR, SAUSALITO FERRY BARS

J. EMMET HAYDEN, PROPRIETOR, TIBURON AND SANTA FE FERRY BARS

## Ferry Cafe

16 MARKET ST
S. F.

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

Wines, Liquors

AND CIGARS

JOHN C. KNOBLOCH,

550 Clay Street, near Montgomery
San Francisco.

# BUFFALO BREWING COMPANY

NEW BREW
BOHEMIAN

PALE EXPORT
CULMBACHER
PORTER

Sacramento, Cal.

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# ALONG THE LINE

A fine mineral water like Bartlett should be used in all places where there are tyhpoid epidemics. It has been shown by eminent physicians that bad water is responsible for a great part of the world's sickness.

---

The many friends of Joe Kerr, one of the best-known of the "Knights of the White Coat" in this city, regret that the young man is seriously ill, and that there are grave hopes for his recovery.

---

Tommy Walsh has enjoyed a good share of the business in his section on Market street, and was exceptionally busy during the Grand Army Encampment. Tommy finds time from the cares of business to slip away and do a good business with the members of the finny tribe.

---

James Gibb, 617 Market street, has received the long delayed invoice of "Glenmorangie Scotch," consisting of ten casks. These goods have been on the water for 181 days, but arrived in excellent condition. Lovers of the grand old Scotch whiskey should make it a point to step in and sample some of this lot.

---

Buy Gilt Edge whisky and you will never regret it. See Wichman, Lutgen & Co., 318-320-322 Clay street, for full particulars. Throughout all changes of seasons and times "Gilt Edge" whiskies hold their own and become more popular as time passes. Interview Fred Staude; he will tell you all about it.

---

Rome Harris, he of "Cheer up" fame, opposite whose place is located the Occidental Hotel, has built up one of the best high-class trades on the line. There is nothing too good for Rome's customers, either in the matter of drinkables or food. In fact, his liquors are above criticism and his merchants' lunch one of the most toothsome and dainty in the city. Hence, the fact that he has done a satisfactory business throughout the sluggish mid-summer.

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We are told on very good authority that Charles Kauffman, proprietor of the "Eagle," at Mason and O'Farrell streets, is quite certain to receive the Republican nomination for Supervisor. He hails from the Forty-third District, where he has a strong following. For that matter, he is so widely known that he has friends throughout the entire town. If Mr. Kauffman had his rights he would have long ago occupied that position, and if the powers that be want a sure thing they need go no further than Charles Kauffman. His nomination would be equivalent to his election, and we trust he will be rewarded in this way for the good work he has done in the interest of his party.

Gus Bellmer of the Alcazar Cafe is one of the most cheerful of the retailers. Business during the unusually dull Summer has held up well and at the close of this month was gaining nicely over the same period of last year. There are several reasons for this, the principal ones being Mr. Bellmer's general popularity, the excellence of the goods he purveys, and his juxtaposition to one of the most popular theaters in the city. Gus is winning well-deserved success.

---

The "Yellowstone" bar, at 22 Montgomery street, seems to be unaffected by ordinary changes in trade conditions. In other words, it has a clientele so regular in habit and so loyal to the house, that there is no particular variation in the bar-room business. In speaking of the situation the other day, Vincent Miholovich said: "Business is very good. In fact, it is always good. Even at this season it keeps us moving all the time." This will be better understood when it is known that four or five men are required behind the bar at the "Yellowstone."

---

Duncan Nicol's Bank Exchange, southeast corner of Montgomery and Washington streets, is one of the old landmarks of the city, a place where only the highest grade of liquors are served. Mr. Nicol and his able assistant, Frank Keeley, a pioneer mixologist of Sacramento and Virginia City, are known by thousands of the very best people on this coast, for the fame of their artful mixing has spread far and near. The finest old wines and the incomparable "Pisco Punch" give the Bank Exchange a prestige that stands alone. Another feature of this celebrated cafe is the daily luncheon spread by Chef JimmyMoore, which is a revelation to lovers of a dainty meal. The atmosphere of an old English inn pervades the place and those who would known what a high grade drinking resort is should not fail to visit the "Old Bank Exchange."

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Nowadays the expert on high-balls demands an old- well-seasoned whisky. It must be made of the best materials and have sufficient age to ripen and mellow. There is one made by James Buchanan & Co., called "Black and White," and exported only when thoroughly matured. It is truly a nectar. Jas. Buchanan & Co. long ago gained an international reputation for the high quality of their goods and their brands are found in high-grade houses in every city of any importance in the world. The Hilbert Mercantile Co., through Varney Gaskill, are distributers for the "Black and White" Scotch whisky in San Francisco.

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Charles Meinecke & Co., 314 Sacramento street, report business fairly good for August. Their trade in June and July was of exceptional volume and that it was thoroughly legitimate was shown by the fact that it was well distributed between the city and country patrons. The demand was along the lines of their specialties, including R. B. Hayden whisky, Duff Gordan sherry, White Horse Cellar Scotch, etc.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



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Proprietor

Telephone, Jessie ... 211

The 1100

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No. 1 Turk Street

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Market Street
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The Celebrated Champoreau

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# A. FINKE'S WIDOW




## CHAMPAGNES AND WINES

809 MONTGOMERY STREET Telephone RED 161 SAN FRANCISCO, CAL.

# Along The Line

## Bottlers Should Win.

THE war between the Bottlers' Association and the junk men, with reference to branded bottles, is not yet over. The decision of Judge Seawell, holding that the association had no right under the special State law, to enter the premises of junk dealers and seize bottles bearing their brand by means of a search warrant, was only a partial victory for the junk dealers. Judge Seawell, in the course of his decision made it plain that his ruling did not invalidate other portions of the act, and suggested to the attorney for the Association that the proper course for his clients to pursue would be to swear out search warrants under the statute of the Penal Code. This will be the next move in the contest to determine if it is legal for parties who do not own the bottles to have them in their possession for the purpose of refilling with spurious goods.

It is understood that a large number of warrants will be sworn out at an early date and the general public, as well as the legitimate trade, will earnestly hope that the sophisticators and fakers of brands will be effectually put out of business, not only in the interest of the reputable dealer but of the public stomach as well.

---

THE E. G. Lyons & Raas Co., with a practical experience covering fifty years in the distillation of high-grade liquors and cordials, are now placing their products on the merket, which are unsurpassed in point of purity and quality by either foreign or domestic productions. This is evidenced by the fact that the E. G. Lyons & Raas Co. number among their customers very many of the leading dealers throughout the United States, also foreign buyers in Mexico, North and South America, and prominent firms in far-off Pacific Oriental countries, where their goods are ofttimes preferred to the imported article.

The natural advantages of California, coupled with the unlimited supply of luscious fruit at our door, have been great factors in placing the products of this popular firm in the front rank as producers of pure fruit brandies, syrups and cordials, also their cherries and pineapples in maraschino, which are pronounced by connoisseurs to be the equal of any imported goods in point of excellence.

---

THE Manhattan Hotel was the official headquarters of the Maine delegation of the G. A. R. during its recent encampment in this city. Here accommodations had been engaged for weeks in advance for the old veterans and their ladies. The Manhattan is a quiet and elegant home for people of refinement and never lacks for patronage. Its location is most desirable, at the junction of Market, Fell and Polk streets, placing its guests within easy walking distance of the downtown district, including the various theaters and other places of amusement. The rooms are all newly furnished and no expense has been spared by the management to keep the house up to its high standard of equipment and service. Mr. Fred L. Skaggs, the proprietor, is one of the most popular and best-known hotel men on the Pacific Coast. The Manhattan is conducted on the European plan.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# WHERE TO GET GOOD THINGS TO DRINK AND EAT



Harry Adler

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**Davy Crockett**
Marks and Adler
PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... ..... Everything Up-to-date

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Steam Beer and Lager on Draught
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House Founded 1853

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IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

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For Up-to-Date Styles in Hats
..GO TO..
Herrmann & Co
328 Kearny St.
SAN FRANCISCO, CAL.
Fashionable Hatters.

All Leading Brands of Case Goods 10 Cents Straight.

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GOLD DUST WHISKEY A SPECIALTY

FRED. E. BRETT

310 Montgomery St. San Francisco

TELEPHONE MAIN 5505

Thos. J. Walsh & Co.

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

## Greatest Champagne Imports.

NEW YORK, August 4, 1903.

To the Editor, Bonfort's Wine and Spirit Circular, Sir: For the information of the trade in general, we take leave to call your attention to the unreliability of a so-called monthly report of imports of champagne usually issued about the first of each month by S. T. Allaire & Son, No. 3 North Williams street, and we ask you to kindly note that the verified imports of the brand of Moet & Chandon champagne into the United States and Canada up to August 1st, 1903, amounted to 76,599 cases, and not 75,678, as erroneously stated in that list, and that this makes the greatest number of cases of one brand ever imported in that period. Very truly yours,

GEO. A. KESSLER & CO.,

Sole agents for the brand of Moet & Chandon champagne in the United States and Canada.—*Bonfort's.*

W. H. MacNeil, well known to the wine men of California, is in this city accompanied by his wife. In the old days Mr. MacNeil had charge of the wines of the Viniculture Commission, later on he was in charge of the California display at the Columbian Exposition. He came here to attend the encampment of the G. A. R. Mr. MacNeil is one of the few survivors of the famous "California 100," and is a hale, hearty and well preserved man. He has a host of friends who will be pleased to learn of his good health and success. His home is in St. Joseph, Missouri.




*If You Never Have— Try Hoegee*

**Hoegee Has It**

Everything conceivable for a camping, hunting, yachting, fishing and pleasure trip and he can furnish the full outfit at a price sure to satisfy. Sporting clothing—canvas in sage, green or tan colors, complete suits to order from $3.50 up; khaki, complete suits to order, from $5.50 up. If you want an outing suit send for self-measurement blanks and send also for our Gun, Tent, Flag, Garden Hose, Marine or Sporting Goods Catalogs, if you are interested. Deal direct with the maker and save the middleman's profit.

**Wm. H. Hoegee Co.**

**138-140-142**

**SO. MAIN STREET**

**LOS ANGELES CALIFORNIA**







# JESSE MOORE A A

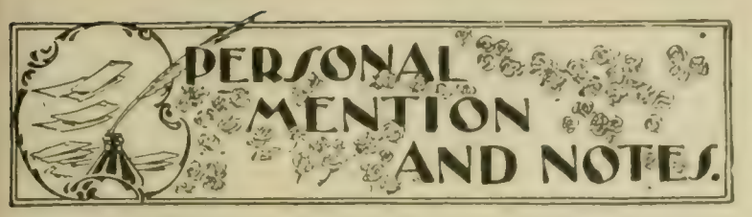
## WHISKEY

## BEST ON EARTH

**JESSE MOORE-HUNT CO.**

**DISTILLERS AND WHOLESALE LIQUOR DEALERS**

**SAN FRANCISCO, CAL.** **LOUISVILLE, KY.**




The business of J. F. Plumel is to be removed from the old quarters on Stockton street to 31 Eddy street, opposite the Tivoli. The new establishment will not only be better situated but more commodious, and we understand that there is to be considerable expansion in the business. The house has long enjoyed an excellent trade and the new move will doubtless add to the volume thereof.

The Hilbert Mercantile Co. find business good even at this off season. The demand for Hunter rye, A. B. C. Beer, Black and White Scotch, Ruinart champagne, and other high grade specialties of the house, hold up the trade very nicely and the promise for an excellent Fall and Winter business was never better.

William Cohn, wholesale liquor dealer, 1716-1718 Market street, reports a very brisk business during August. His travelers are sending in plenty of orders which keep the home force hustling. By the way, the stork visited his home on the 2d, and presented him with a ten-pound assistant, which Papa Cohn thinks is the smartest thing that ever happened. The name of the new clerk is Ira J. Cohn.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

**Hilbert Mercantile Company**

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
Ruinart Vin Brut Champagne
Union League Whiskies
American Club

213-215 Market Street - - San Francisco, Cal.

TELEPHONE PRIVATE EXCHANGE 313

Mr. B. E. Severns, manager of the New York branch of the Italian-Swiss Colony, arrived in San Francisco about the middle of the month, seeking recreation and an escape from the heat of the great metropolis. He had been preceded by his family and will remain a few days longer. Mr. Severns says that the wine business is steady in New York and that consumption is gradually increasing. The large influx of foreigners is helping to make a market for our wines, while the continual strikes are not doing the business any good. He considers the outlook for Fall and Winter trade excellent.

Tom Gilmore, western editor of *Bonfort's*, on the eve of his departure for his new field of labors to the Pacific Coast in the interest of "Paul Jones" whiskey, was given a pleasant surprise by his friends at Louisville. His surprise was in the shape of a handsome gold watch and charm, and Mrs. Gilmore was sent a beautiful pair of cuff buttons. In the center of the back of the watch is a fine diamond and inscribed within is the following: "July, 1903, T. M. Gilmore, from his old Kentucky friends." The charm is a Maltese Cross, set with rubies and diamonds with an appropriate inscription on the reverse from his Masonic brethren.

## New York Correspondence.

NEW YORK, Aug. 19, '03.—The heat of July has been supplemented by most unseasonable weather, alternating between heavy downpours of rain and humid, chilly days. The effects of this have been felt most keenly at adjacent summer resorts, where business has been reduced to a minimum. Some of the larger houses have already closed for the season and others have announced their intention of anticipating their usual closing dates.

The local trade supplying these resorts are accordingly disapppointed, the volume of business done this season is so inconsiderable, and most of the large dealers are therefore carrying over heavier stocks than usual. Collections are particularly slow.

With little or no movement in stocks, dealers are not inclined to place orders for future requirements. There is no manifest eagerness on the part of the wine makers to sell, at least not to the extent of making any concessions on prices, and that is about the only condition that could win orders these days. Recent offerings of some dry wine holdings went a begging on this account.

Old sweet wines continue in good demand, which is likewise true of the aged vintages of Brandy.

This condition of dullness is not confined to the wine trade. It is equally true of the whiskey and spirit market. There have been no sales of any importance reported. Inquiries, in the main, have been restricted to immediate requirements of aged inspections, which continue to sustain their standards of value. There is an abiding confidence as to the general improvement in business with the beginning of September.

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There is an unanimity of opinion here among the wine trade that the application of the Pure Food Law to imported wines will necessarily redound to the advantage of American wines. Heretofore the fact that a wine was "Imported" was sufficient guarantee to many that it was par excellence. While to the trade it has been no secret as to the wholesale adulterations of much of IMPORTED WINES, it remained for the Government to thoroughly demonstrate this to the consumer. Any such argument advanced against foreign wines by a dealer to his customer, was viewed in the light of jealousy and a desire to exploit some American product in which he might have a larger margin of profit.

As was shown at the trial at Mayence of Dr. Schlamp, the wine grower of Nierstein, recently, the adulteration of wines for export had been openly conducted there. It was also shown that one large concern at Hamburg exports immense quantities of so-labelled Bordeaux Wines, in which the basis of manufacture is potato alcohol.

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At a recent meeting of the stockholders of M. Hommel Wine Company of Sandusky, O., arrangements were made for the issue of $30,000 six per cent gold bonds to pay off the present indebtedness of the concern. It is their intent to liquidate this amount at the rate of $3000 per year.

---

Much favorable comment has been made here upon the monograph of Mr. Henry Lachman on the manufacture of wine in California, sent out by the U. S. Department of Agriculture. There are few men as capable to intelligently handle the subject and Mr. Lachman has certainly treated it in a masterly way.

---

Mr. Edward Emerson, President of the Brotherhood Wine Co., has entirely recovered from the effects of the two recent operations on his eyes. The operations were highly successful and Mr. Emerson is being warmly congratulated. Such able executives as the President of the Brotherhood Wine Co. are most essential to the preservation and well-being of the institutions which they direct and it truly would have been most lamentable had the trouble with Mr. Emerson's eyes proven permanent.

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Messrs. L. Gandolfi & Co. of 427 W. Broadway, are distributing a most attractive sign, advertising Fernet-Branca Bitters, on which they report a constantly increasing volume of sales.

---

Among the recent incorporations in this State was the Jos. Benedict Co., for the purpose of bottling wines and liquors. Capital stock, $5,000. Incorporators: E. A. Pfeffer, W. H. Taubert and G. A. Logan of this city.

---

The Newark Fruit Brandy Co. of 215 W. Kinney street, Newark, N. J., has been seized by the Government. This concern was the outcome of the Russian-American Fruit Brandy Distillery Co., which was recently closed up by the Government on account of making twice the quantity of goods which they were authorized to do, according to their returns to the Revenue officials. At that time the proprietors disappeared and have not yet been apprehended. Wm. Eighler and Jos. Stern have been in charge of the place and while having permission to manufacture brandy from prunes and raisins, have been operating the plant at night and turning out high proof wine spirits, which they shipped out without revenue stamps.

"NEW YORK."

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# PERSONAL MENTION AND NOTES.

H. J. Woollacott of Los Angeles, is sending out a handsome price list of his wines, bottled under the label of "Hermes Vintages." Mr. Woollacott places these wines on the market, guaranteed as perfect California products of the finest quality, selected with great care from the choice productions of the vintage yards of Napa, Sonoma and Los Angeles and of Livermore Valley. They range in age from four to twenty years. Each barrel, case and bottle bears a label guaranteeing its contents to be pure California wine. Mr. Woollacott has built up a splendid business in wines of this class, his patrons being found everywhere throughout the United States.

Spohn-Patrick Co. of this city, who are now pushing the sale of Marquette whiskey, have found it advisable to go into the wholesale liquor business, as has been done by other large houses in their line in San Francisco. They will handle only the highest grades of goods and will carry Marquette in case and bulk. They have a large and well established general business with an able corps of traveling men, and are certain to not only do good work with Marquette, but to secure their share of the trade in the general liquor line.

The Jesse Moore-Hunt Company report a very satisfactory business during the past month. Mr. Harvey Mathews in charge of the Northwestern branch, who has been spending several weeks in San Francisco, leaves for his home in Seattle within a few days. Mr. Mathews says, that notwithstanding vigorous competition, Jesse Moore whiskey is maintaining its prestige and making new customers every day among consumers who recognize its superior quality.


THE WOLRD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY




BOTTLED IN BOND

Cedar Brook Distillery No. 44
LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, brandel with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned

The Best Known Brand in the World

Famous For Over Half a Century

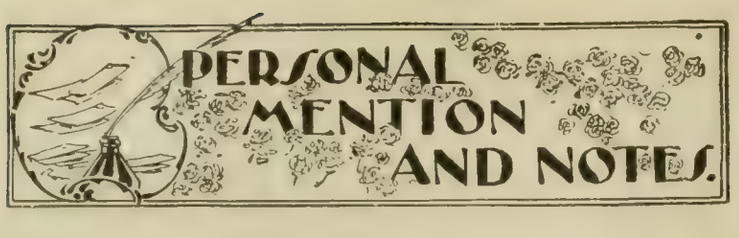



HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.


Chas. Newman, proprietor of the Russ House, issued during the Grand Army encampment a souvenir and book of information regarding San Francisco. It is made of fine paper, splendidly illustrated, with not only views of the interior of the Russ House, but of all points of interest in San Francisco and its environments. The information contained in it is such as to make it valuable for filing as a book of reference. Among the pictures are many illustrations of Newman's dogs and horses.

Those who are intending to invest in billiard or pool tables, bar fixtures, refrigerators, bowling alley and bowling supplies, need seek no further than the Brunswick-Balke Collender Co., 652 to 656 Mission street, this city. This institution is the largest of its kind in the world, and can furnish better quality at better prices than any other. The company sells for cash or installments, and any tradesman needing goods in this line will consult his own interests by calling upon the Brunswick-Balke-Collender Co. first.
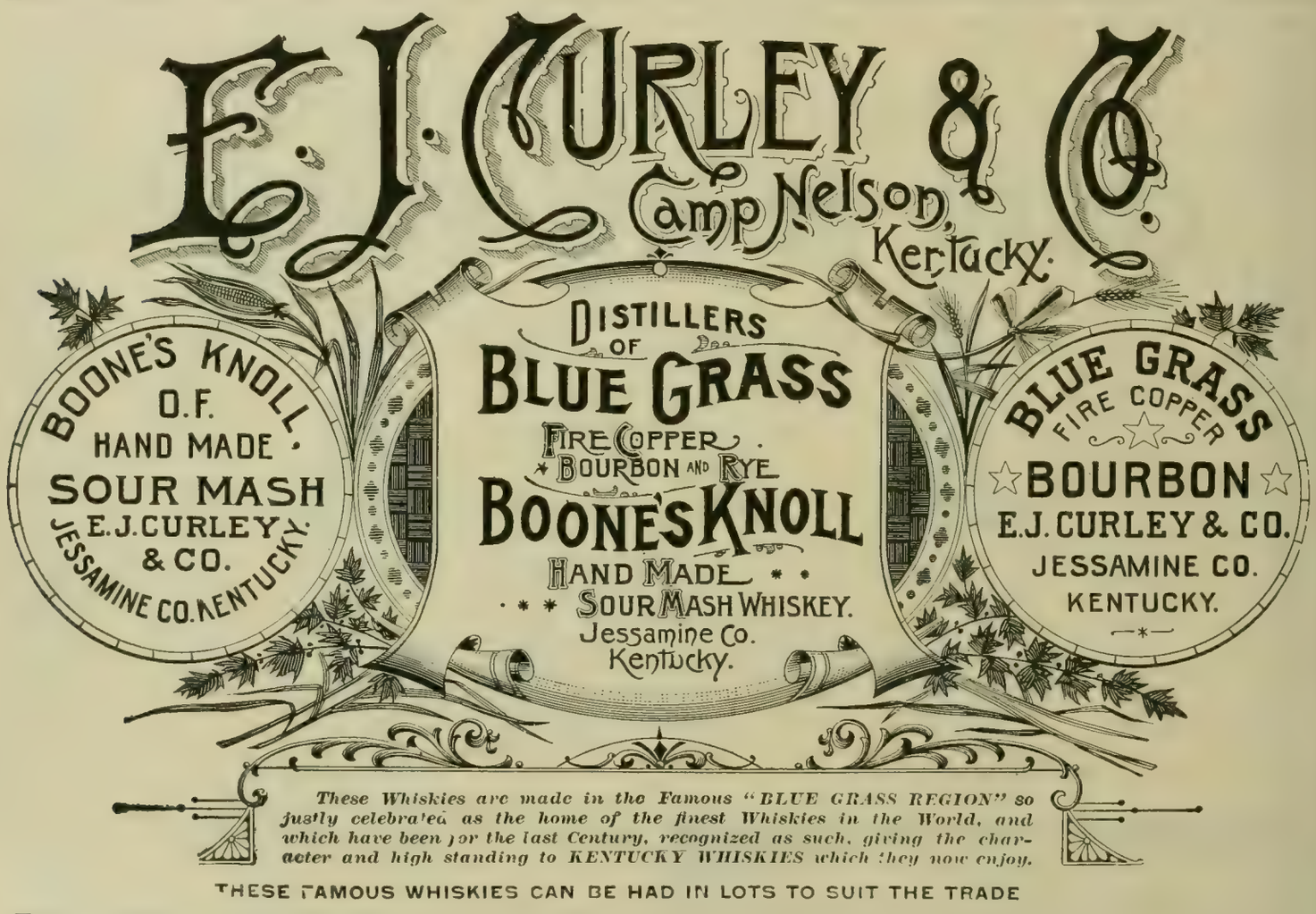



Try White Rock, the world's best table water. P. J. Weniger & Co. are the wholesale distributers for this celebrated product of nature.

---

See Braunschweiger Co., Inc., for "Oak Valley" whisky, extra old Bourbon. It is a popular and fine Kntucky whisky. This old house carries many other of the very best brands on the market, and you cannot afford to miss visiting this pioneer firm when needing anything in this line.

McDonald & Cohn, 120 Front street, are one of the foremost liquor firms in this city. They handle only high grade goods, and by reason of a strictly honorable course adhered to, in all their dealings, they have built up a large and profitable business. One of their specialties is the "El Rey," the King of Whiskies, "Bourbon and Rye." These whiskies are distilled after a celebrated old-fashioned formula from carefully selected grain, and washed by hand in bushel, and half tubs, are thoroughly matured in bond, in the latest improved warehouses, before being offered to consumers. Numerous experts of acknowledged ability endorse the medicinal efficacy of the "El Rey" whiskies, which will be found unexcelled in all cases where a wholesome stimulant is required. A strong feature of the house aside from its right prices, and high grade goods is the fact that it is the special pleasure of the proprietors, as well as every member of their staff to show courteous attention to all customers. We heartily commend this firm to all intending purchasers in their line.




This is the time when the gentle purgative is good for everyone and particularly those who are drinkers of malt or spirituous beverages. For this purpose there is nothing to be compared with the celebrated "Veronica Water." It is a mild laxative, fresh and pure from Nature's laboratory, and is without doubt one of the best remedies extant for rheumatism, constipation, stomach, liver and kidney troubles. It is for sale everywhere, and all liquor dealers sell it by the glass. The headquarters are at 406 Turk street, this city, where the manager, W. E. Pate, will be glad to talk Veronica, and tell of its special merits.

The heavy importations of Plymouth Gin still continue, Chapman & Wilberforce having, in addition to the large arrival mentioned in our last issue, received a further quantity of 600 cases by the sailing vessels "Homeward Bound" and "Queen Victoria," direct from Europe. We understand they have further large shipments on the way.

---

President C. M. Mann of the C. M. Mann Co., Inc., who with his wife, has been touring over Europe for several months, is expected to arrive in San Francisco about September 5th, he having left Liverpool homeward bound on the 22d ult.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON — CHICAGO
NEW YORK — SAN FRANCISCO
MEXICO CITY — VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

# WINE MEN WILL MAKE GRAND EXHIBIT.

WINEMEN of the State are manifesting a deep interest in the proposed exhibition to be made at the coming world's fair in St. Louis. Many have declared their intention of exhibiting their output, and the California commissioners feel confident that it will surpass anything heretofore attempted.

As this is the wine State of the Union, an imposing, impressive and effective wine exhibit will be installed in the agricultural building at the exposition. It will be the feature of California's display.

A few weeks ago there was a special meeting of the winemen in the rooms of the Chamber of Commerce. Commissioner J. A. Filcher presided and explained to the assembled winemen that the commission had secured an option on a space 52x91 feet in the center of the agricultural building, which adjoins the space allotted for features only.

A committee composed of Charles Bundschu, P. C. Rossi and Charles Bowen was appointed to confer with the California commissioners as to the most suitable installation of the exhibit. Owing to the Grand Army encampment, the committee has had no opportunity to confer, but now that the celebration is passed, it is expected the members will take up the work and push it to completion.

Among the wine growers who have signified their intention of joining in the exhibit are the following:

George West & Sons, Chaix & Bernard, E. W. Churchill, proprietor of the To-Kalon Winery, of Napa; Italian-Swiss Colony, Gundlach-Bundschu Company, Mont Rouge Wine Company, Cresta Blanca, A. Repsold & Co., California Wine Association, P. Klein, Dos Mesas Company, W. S. Keyes and the Chauvet Wine Company of Sonoma county.

Another meeting of the winemen will be held shortly. Invitations have been sent out all over the State. If the plans of the commissioners are approved by the winemen the exhibition of wine will be the best ever made by this State.

The committee has been empowered to suggest the name of some man who will take care of the display and explain the advantages of this State for wine making. This representative will have charge of the exhibit and assist in its installation. He will be given a handsome remuneration, but before being selected must satisfy the committee that he has the necessary qualifications for such an important position.

Commissioner Filcher is enthusiastic over the coming exposition. He is pleased to see that the winemen have awakened to their opportunity and is confident that the industry will be greatly benefited. In discussing the matter he said:

"I am encouraged to believe that enough firms will enter this arrangement to make a splendid exhibition in the space allotted to them. It will be one of the most imposing and effective wine exhibits ever installed on the American continent. I believe that it is due to the wine industry of California, which has such immense possibilities for development, that such an exhibit should be made. California is the only place on this continent where the true vinifera wine is made. We owe it to the industry to emphasize this fact and teach our own people that they don't have to go out of America to secure good wines.

"With the improved appliances now being utilized and the superior talent which has been secured in the manufacture of our California wines, we are turning out, and can turn out, as good wine as any country in the world; and whenever the world recognizes this fact, and Americans are willing to take the wine on its merits, rather than on the foreign label which is frequently applied to our best vintages in order to promote the sales and satisfy the false notion of partakers, then the industry will assume such a proportion in California as it is capable of attaining.

"As a commissioner imposed with the duty of exploiting all of California's resources, it is only natural that I should be ambitious to secure such results out of the exhibition to be made in St. Louis. Of course, the same purposes and ambitions actuate me in exploiting other California industries. The commissioners are determined, at all events, to do their full duty in the promotion of our industries. If the representatives of the different industries will do their share, I believe we will be able to make such a display at St. Louis as will be a full credit to the State and satisfy all California.

"What we want the winemen to do, particularly, is to stand in with us in the generous contribution of their product. In view of the fact that we are assigning to them this special space, a concession which cannot be made to every industry, and in view of the further fact that the installation of such an extensive exhibit as is contemplated will cost more in proportion than that allowed for the installation of other features of California's resources, we are naturally asking winemen for more assistance to make up for the cost of installation. Yet we are willing to do our full share, and, if necessary, a little more. Hence we have suggested a small sum of $50 from each firm, which we think they will concede very readily."

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

## Proposed Pure Wine Bill.

THERE was a meeting on the 18th inst., of the Committee on Consultation appointed by the recent convention of the wine makers in St. Helena, and Congressman Theo. Bell, for the purpose of considering the proposed bill in the interest of pure wines. The committee consisted of C. A. La Rue, J. L. Beringer, N. B. Rankin, Carl Bundschu, Theo. Gier and Percy T. Morgan, President of the California Wine Association. Mr. Bell's early departure for Washington made it impossible to get the entire California delegation together, but the others will be consulted regarding the scope of the bill before it is presented by Mr. Bell.

The discussion of the question was on broad and free lines as to conditions not only locally but in the East, and it was decided as a sense of the committee that the measure to be presented should be of a drastic nature in its provision, and that the wine products of the American vine should be composed of nothing else than the pure juice of the grape. The draft of the pure wine bill was postponed until after the return of Congressman Bell from Washington. While in that city he will consult as to its character Dr. Wylie, chief of the bureau of chemistry of the Department of Agriculture, who has spent much time in the study of the pure food problem, while the local consultation committee will examine the wine laws of foreign countries for information as to the manner that the protection of pure wine has been legislated upon abroad. On the return of Congressman Bell from Washington in October it is expected that there will be a final meeting between him and the committee of wine makers; that the pure wine bill will be then drafted and submitted to the other members of the California Congressional delegation, and as approved by it be introduced into Congress. Some modifications in it may be necessary to meet the views of Ohio and New York vineyardists, but in any event the foremost position in the enactment of a pure wine law will be taken by California.

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A dispatch from Washington, D. C., dated Aug. 1, states that the Agricultural Department has called upon the Treasury Department for samples of recent importations of German wines for the purpose of testing their purity as required under the provision of the new pure food law. This is the second requisition of the kind, the first having been for samples of imported meats.

With a long standing and continental reputation, especially on the Pacific Coast, Jesse Moore Whiskies, enjoy, indeed, a proud and enviable standing among the leading brands of Kentucky, and have contributed to the reputation of their native State a luster that few other brands can boast of. And as years pass by this luster grows brighter and shows no sign of suffering eclipse under the energetic and popular management of the firm both in Louisville and San Francisco. As long as the firm remains back of them they are bound not only to maintain but indefinitely to extend their already high prestige.

A complaint as to Jesse Moore Whiskies is something unknown, as it is the steady and constant effort of the house to keep them up to the same uniform high grade.—*Mida's Magazine.*





**Willow Springs Distillery, Omaha, Neb., U. S. A.**




TOULOUSE & DELORIEUX,

COMMERCIAL MACHINE WORKS,

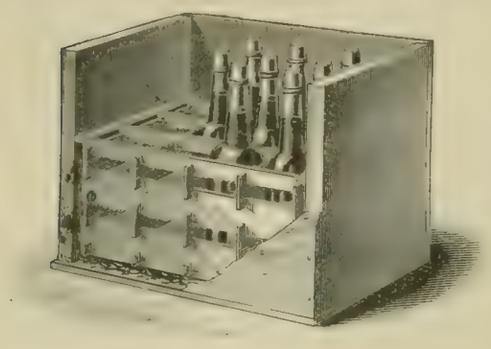
MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## Marquette's Unique Advertising.

A VERY interesting and instructive advertising campaign will shortly be placed before the people of San Francisco.

Grommes & Ullrich of Chicago, distillers of Marquette whiskey—the purest and costliest whiskey made—will place in the newspapers, street cars, and upon the billboards beautifully executed and highly artistic illustrations of the life and adventures of Pere Marquette, the famous explorer and discoverer after whom their whiskey is named.

Every phase of the romantic life of this heroic pioneer will be represented—his departure from the Canadian missions to discover and explore the Mississippi; his journey to reach that river; his many adventures on the river and with the Indians; his founding of the first mission; his sad death in the forest—all these events and many other events in Marquette's life will appear in these pictures.

These illustrations are done by a renowned poster and scenic artist, and promise to be something far above the usual run of advertising art. Advertising of such great historical and biographical value has never been attempted before on the Pacific Coast, and cannot fail to arouse the greatest educational interest and be highly appreciated along that line.

The story of the discovery and exploration of the Mississippi has always been a romantic subject, read and enjoyed for its own charm, irrespective of its historical significance. It is safe to say that never before has this attractive subject been illustrated so completely and artistically as by this poster series.

Grommes & Ullrich are known throughout America as one of the oldest and most reliable distilling firms, who have built up their huge business by their unflinching integrity and enterprising methods of which this advertising campaign is but another example.

This entire advertising plan is being carried out by Barnhart & Swasey, the largest firm in the West in the management, designing, writing and placing of advertising. The whole idea of the style and method of campaign was originated by this firm and immediately accepted by Grommes & Ullrich. —*San Francisco Bulletin.*

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

**WICHMAN, LUTGEN & CO.**

Importers and Wholesale Dealers in

**Wines and Liquors**

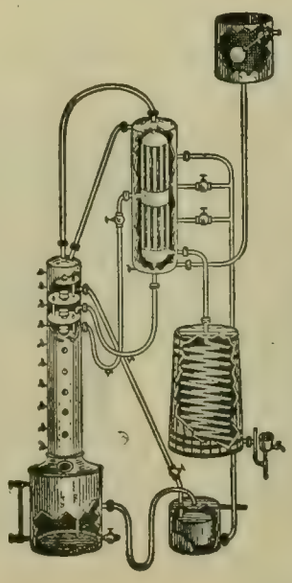
SOLE PROPRIETORS OF

**Gilt Edge Whiskies**

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588

**Pacific Copper Works**



565 MISSION STREET SAN FRANCISCO

**L. WAGNER**
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

*Further Information Given Upon Application.*

Gold and Silver Medals awarded at Mechanics' Fair and Midwinter Exposition

## The New Way to Sell Whisky.

DRUMMERS no longer *call all the bums* up to the bar. A commercial tourist for a leading local whisky house says:

"There has been a great change in the methods formerly in vogue in their business. Formerly they had to be the most liberal "spenders," and it was an understood thing that when they entered a saloon they were expected to call everybody in the house up to the bar and buy drinks and cigars, not once, but two or three times. They had to drink themselves with the proprietors and the bartenders, and be a "good" fellow generally; otherwise there was no hope of selling a bill of goods. That is all changed now. Saloon proprietors began to get the idea that all money the drummers spent in buying drinks for the hangers-on was indirectly worked into the bill they were subsequently called upon to pay. Now the drummer deals with his customer in a more business-like manner, and in much the same fashion as do commercial travelers in other lines. He calls upon the saloon man in the latter's private office and quotes prices to him, and gets his order without stopping in the bar room and calling all the bums up to the bar. He may take his customer to the theater or out to dinner, just as he would do if he were a drummer in a dry goods or hardware house. Sometimes he sends his customer a few bottles of his high-grade liquor, a case of champagne or a box of fine cigars, but the present is sent after the purchase of the goods is completed and the bill rendered, so the saloon-keeper knows he is getting a present and not something he will have to pay for himself.




OSCAR FINCKE

SUCCESSOR TO BADER & FINCKE



*Manufacturer of*

BAR
STORE
OFFICE

**Fixtures**

SHOW ROOMS
437 FIFTH STREET

S. E. CORNER
5th and Bryant
Streets

SAN FRANCISCO, CAL.

Telephone South 326

PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

Ruinart Champagne
Woodin & Little

RE-CONSTRUCTED

Rainier Beer
Wm. Wolff & Co
Hunter Rye
H. J. Woollacott

## Anent Pure Wine Laws.

THERE was a meeting of prominent wine men of the State at St. Helena, recently, for the purpose of discussing ways and means of securing desirable legislation for the protection of the producers of pure wines in the United States. The object of the meeting was a laudable one, and we trust its effect will result in good to the wine industry of California.

The columns of the REVIEW for years past show that this journal has always advocated the securing of legislative action which would prevent the producers of sophisticated wines from placing their miserable stuff upon the market. In this connection it may be stated that the Statutes of California contain a pure wine law, which if it had been enforced, would be of great advantage to the industry. The weakness of the Statute, whether intentional or not, lies in the fact that no official is obligated to enforce the law. As a consequence the law has been a dead letter from the day it went into effect.

While we are in full sympathy with the object of the St. Helena meeting, we must first see the draft of the proposed measure before we will permit ourselves to enthuse over Mr. Bell's idea. The young man has undertaken a task that is liable to make him step backwards. From present indications, he will not only meet with a strenuous opposition from certain sections of the East, but opposition has already sprung up within the boundary of his own State. In another column will be found a report of the meeting held during the month in Stockton, the object of which is to combat the St. Helena convention along certain lines. It is well known that the average Congressman shies at legislation calculated to curb corporation and capital that manufacture food products, and it goes without saying that notwithstanding the proposed measure which will result from the meeting at St. Helena, may be meritorious and deserving of adoption and enforcement, it needs only a mild protest from another section or element of the wine community to insure the defeat thereof.

Mr. Sbarboro, as Chairman of the Napa County meeting, talked of the passage by Congress of "pure food laws." Every good honest citizen wishes to see such legislation in action, but it is a safe proposition that neither Mr. Sbarboro, nor the writer hereof, will live long enough to see legislation calculated to effectively prevent the adulteration of American foods.

Legislation to prevent the introduction of adulterations in this country from foreign lands, is not so difficult, as is shown by the measure passed by the late Congress, but when it comes to protecting American people from their own manufactures, it is a different question. The tremendous packing institutions and the manufacturers of the countless food products put on the market in this country, will see to it that such legislation will be blocked for many years to come.

## An Outrage.

A DISPATCH from the University of California under date of August 21st, says:

"Assistant Professor Edmund H. Twight of the viticultural department has announced the cancellation of all his courses in viticultural instruction this fall on account of the pressing demands for field work and experimentation which will take up more than all the time which had been intended for class work.

"The difficulty is due to the policy adopted in recent years in decimating the staff of instructors in this particular branch until now there is only one man left to do the entire work."

This is the policy adopted by Hilgard since the old days of State conventions of viticulturists, when Chas. A. Wetmore made it plain that the honorable professor did not know enough about viticulture to successfully conduct a vineyard or make wine. As a result the head of the College of Agriculture at the University has never done anything for this great industry that he was not compelled to do. Hilgard can see nothing but the cow counties. The dairy interests, the orchardist, wheat and hop growers monopolize the State funds and the time of professors all at the instigation of the head of the Department.

A few months ago the Legislature appropriated $3000 for work in viticulture and there has thus far been no legitimate call for its expenditure. At the recent convention of wine makers at Calistoga it was openly stated that there were rumors that this appropriation was being spent for purposes other than those for which it was intended. Maybe this is true. At any rate this action on the part of Hilgard is an outrage upon an industry in which there are $65,000,000 invested and 40,000 people interested.

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The time was when the distillers ran the wholesalers and the wholesalers controlled the retailers; but things have changed, observes an exchange. The United States government runs the whole liquor business now, and it is a financial success because the government gets millions of dollars out of it annually, and doesn't have to invest one cent. The minor partners of the government, the brewers, distillers and retailers, put up the running expenses, and the government steps in and collects 90 per cent of the receipts.

## Chas. A. Wetmore Sharply Criticized.

CHARLES A. WETMORE of Stockton is being severely criticised by winemen for his attempt to stir up the small wine growers in the fancied belief that if Congress should pass a law placing a tax on pure wine they would be the sufferers. He has called a meeting to be held in Stockton shortly to protest against such action. The committee selected by the convention which was held in St. Helena on August 15th is wroth at Wetmore. They say that Wetmore has no right to make such an outcry until an attempt is made to injure wine growers. Wetmore's action is a slur on them, and many of those who were in the convention are not slow to express their feelings against Wetmore, whom they have dubbed a "kicker."

The appointment of a committee composed of Jacob S. Beringer, Napa; C. L. La Rue, Sacramento Valley; Theodore Gier, Alameda; Percy T. Morgan, California Wine Association; Charles Bundschu and William B. Rankin, Santa Clara, was made at the suggestion of Congressman Theodore Bell, who, in his speech, expressed the opinion that a bill ought to be offered in Congress to protect the pure California wine against bogus articles which are being manufactured in eastern States. Congressman Bell was willing to introduce a bill that would put a tax of half a cent a gallon on pure wine and $1 a gallon on bogus wine. He said he simply put the question forth as an idea and would be guided by the members of the convention. A synopsis of his speech appears elsewhere in this issue.

Despite the fact that the committee came immediately to San Francisco and held a meeting and decided that it would be injudicious to tax pure wines, Wetmore, whom a member of the committee says is neither interested in viticulture or any other industry in the State, rises up and calls a meeting of the wine growers to be held in Stockton to protest against the passage of a bill which he fears will be recommended by the committee. The committee laughs at Wetmore's agitation and thinks his action is uncalled for. Now that the tax matter has been dropped leading wine growers are wondering what Wetmore will bring forth at the coming meeting.

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A DISPATCH from Honolulu announces that the millennium for those good souls who require beer to quench a tropic thirst, has arrived. In other words, for the first time in the history of the Hawaiian Islands, beer is retailing for five cents a glass in Honolulu.

This is the result of dull times and a war for trade among the saloon-keepers. Beer has always retailed there at 25 cents a glass until the establishment of a local brewery and the issuance of beer saloon licenses, which did not include the sale of spirituous liquors. With the beer license came beer at ten cents a glass and now the saloonkeepers have cut to five cents owing to the increasing competition for the smaller amount of trade that exists through hard times.

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Read our export tables if you want to see the trend of trade. The figures are accurate and show the shipments of Wine and Liquors.

## Professor Pierce Finally Speaks.

THE United States Department of Agriculture has so far succeeded in its experiments for the control of the California vine disease that it is thought desirable to place the facts before the public at an earlier date than would be practicable through official channels.

Experiments with grafting stocks have been in progress in the center of a badly affected district for over eight years. These experiments have included the grafting of some four hundred acres of vines, the enterprise being conducted by leading viticulturists of California. The facts learned are in effect as follows:

1. The Lenoir vine, when growing upon its own roots, is practically resistant to the named disease, having been known to thrive and bear heavily for fifteen years in the midst of thousands of acres of dead and dying vineyards.

2. The Lenoir vine as a top graft has been known to save tender Muscat roots for several years after all Muscats upon their own roots had been killed by the disease throughout the surrounding region.

3. The Lenoir as a root upon which to graft varieties of grapes very subject to this disease and which are fully exposed to its action has saved tens of thousands of such tender tops in a vigorous and normal condition for nearly or quite five years, or to the present date in the midst of dying vineyards, and hundreds of acres of younger vines on the same root are perfectly thrifty and normal under like conditions.

4. New varieties of grapes which have received Lenoir blood through hybridizing have shown great resistance to the same disease.

In addition to the above facts it may be stated that the writer sees no reason to doubt the identity of the vine disease in the Santa Clara Valley with the California vine disease. These views are given so that any advantages that may arise through a knowledge of the hardiness of the Lenoir vine may be realized by the growers of that viticultural district. The fact that phylloxera also exists in many regions should, however, always be taken under consideration.

NEWTON B. PIERCE.
Pathologist in Charge.

Pacific Coast Laboratory and Plant Improvement Gardens, Santa Ana, California.

"To-Kalon Vineyard"
(Formerly H. W. CRABB'S)
PRODUCERS OF
HIGH GRADE
CALIFORNIA DRY WINES
NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO
E. W. CHURCHILL, Manager.
VINEYARDS AND CELLARS
OAKVILLE, NAPA COUNTY, CAL.

## PERSONAL MENTION AND NOTES.

C. J. Wetmore, president of the Wetmore-Bowen Co., accompanied by Mrs. Wetmore and their little daughter, spent an extended vacation at Lake Tahoe. Mr. Wetmore played tag with a large number of splendid trout on that famous body of water and returned to the home of Cresta Blanca refreshed and ready for the rush of fall business.

Business at the Ferry Cafe has never been so good as under the administration of Gus Kilburn and G. Emmet. Hayden. The boys made a hit when they combined, as Kilburn owns the bars on the Sausalito ferries, and Hayden those of the Tiburon and Santa Fe ferry boats. Being very popular men in their line they are able to swing a large volume of trade to their San Francisco headquarters. They conduct a high class house and deserve all their success.

---

Shea-Bocqueraz Co., 525 Market street, sell the never-to-be-excelled "Tea Cup" bourbon and "Roanoke" rye whiskies. They are also Pacific Coast agents for "Duc de Montebello" Champagne.


THE FINEST GROWN

# Large, Luscious California Cherries




BOTTLED direct from the trees, in a *fully ripened*, natural condition, and, therefore, *each cherry* has all the excellencies of perfect fruit. This method imparts a flavor and aroma unobtainable from fruit subjected to deterioration by transportation in a semi-ripened state.

Handsomely glassed and labeled, *Golden Gate Cherries* in Maraschino *appeal to the palate through the eye.*

***They are Trade Winners***

Fleischmann & Co.

Cincinnati, Baltimore, Pittsburg, New Orleans, San Francisco.

508, 510, 512 Front Street, **San Francisco, Cal.**


James Raggi, 626 Montgomery street, is one of the happiest men in the business—he can find no time to growl. It is not a matter for surprise that his business holds up during the dull summer season, when one recognizes the fact that he handles only the highest grades of wines and liquors. For instance, straight "Belmont" whiskey, 1895 (8 years old), "Sazerac' brandy of 1868, Vino Chinato, Elizer Camomiller and Aquavita di Milano, no better goods of the kind produced in the world. These and other choice liquors are served in exceptional style at Raggi's bar.

Vina Brandy is absolutely pure. This brandy is from the late Senator Stanford's distillery. If you want to buy a really fine brandy see Siebe Bros. & Plageman regarding this famous distillation.

---

The Kentucky Exhibit Association has applied for 2,000 square feet of space for its whiskey display at the World's Fair, in St. Louis. Several distillers and liquor dealers have made handsome contributions to the fund being raised by the association for the exhibit, and many more are expected to subscribe. The distilling interest will profit greatly by a fine exhibit of whiskey at the Exposition.

## Tom Gilmore to Promote "Paul Jones."

Tom Gilmore, editor of the *Bonforts*, paid the REVIEW a visit during the month. Mr. Gilmore had to introduce himself, not because the writer did not know Tom Gilmore in the days when he wore the Boulanger beard. The gentleman who walked in was smoothly shaven, young in appearance with a fresh complexion, he said he was Mr. Gilmore, and we, very much surprised by his youthful appearance thought he was his own son. However, he made matters plain and in the course of a very interesting reminiscent conversation conveyed some news that will be of interest to the trade. Mr. Gilmore is here in the interest of the Paul Jones whiskey, and will spend at least one year to promote the popularity and sales of this brand on the Pacific Coast. It is authoritively stated that the successful newspaper man has a contract with the Paul Jones Distilling Company which calls for $12,000 for the twelve months with expenses added. Mr. Gilmore has not severed his connection with *Bonforts*, but has been given one year leave of absence, and we hear that his former services for the paper have been so highly appreciated that he was not only allowed the year's leave, but his salary will go on during that period. Mr. Gilmore is a genuine and successful hustler, and we feel assured that Messrs. Tillmann & Bendel, of this city, who are Coast distributers of Paul Jones, will find the only Thomas a great assistant in the popularizing of Paul Jones whiskey in this portion of the globe.

## From Secondo Guasti.

LOS ANGELES, CAL., July 31, 1903.

PACIFIC WINE AND SPIRIT REVIEW:

Dear Sirs: I beg to inform you that I have sold my plants and entire stock of wines and brandies to the Italian Vineyard Company, a corporation, which will take possession August 1, 1903.

The business of the Italian Vineyard Company will be conducted under my personal supervision and management as president and general manager; hence I assure you of the same courteous treatment as in the past.

The Italian Vineyard Company owns the largest vineyard in Southern California, viz: 3040 acres at Cucamonga, San Bernardino County, planted in the finest variety of wine grapes, which gives the company the great advantage of choice grapes in the manufacture of its wines and brandies.

Thanking you for past favors and soliciting a continuance of the same for the Italian Vineyard Company, I beg to remain,

Yours very respectfully,

SECONDO GUASTI

The owners of the "brick vineyards" should be prohibited by law from selling their medicated compounds as pure wines. The stuff they put on the market is no more wine than oleomargarine is butter.—*Oakland Tribune.*

We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# WINE AND VINE NEWS OF THE STATE.

Grape crushing commenced at the Italian-Swiss colony, Asti, on Wednesday, the 31st inst. The crusher will be started on white grapes.

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The output of wine last year from Glenwood was 400,000 gallons, and during such season some $40,000 was distributed among the vineyardists. This promises to be an equally good season for that locality.

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Professor E. H. Twight of the agricultural department of the State university thinks that now is the proper time to plant vineyards in Napa and Sonoma counties. He has just made a tour of these counties, and is outspoken in his belief that there is money to be made in the vineyards here.

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The wineries at Livermore, usually at this time of the year containing more or less wine, are this season practically empty and in splendid shape for business. The vintage of the neighborhood promises to exceed that even of last year.

---

Supervisor E. Light came down from Calistoga this morning to attend the sessions of the supervisors. Concerning the report that Napa county's vineyards are threatened with a new disease, he said: "There's nothing in it, as far as I have been able to ascertain."—*Napa Register.*

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Eight coopers who have been working in the DeTurk Winery for some weeks past departed Thursday for Oakville, Napa county, where they go to erect cooperage of large capacity. The winery at Napa and the one here are under the management of the California Wine Association. At the local winery cooperage of three hundred thousand gallons' capacity was erected.—*Santa Rosa Republican.*

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There is yet a large quantity of last year's wine on hand in the vicinity, says the *Healdsburg Enterprise,* particularly with several cellars. Unless the wine is soon disposed of but little crushing will be done. It is estimated that possibly 700,000 to 1,000,000 gallons of wine yet remain in this section.

Amedee Delpech, one of the leading wine makers of Los Gatos, died on the 19th inst., of pneumonia. He was the owner of a large winery in that place, which he successfully operated up to the time of his death. The deceased was a native of France, aged 52 years, and had been in California a quarter of a century.

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As far as can be learned the first shipment of Tokay grapes was made from this section yesterday by the Producers' Fruit Company. The grapes are from the Towne vineyard, near Woodbridge and are nicely colored. These shipments are to be followed up every day or so now. The fruit was consigned to the East.—*Lodi Sentinel, Aug.* 11.

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The new winery at Tokay Switch, this side of Smith's Mountain, says the Alta *Advocate,* will be ready for work in a couple of weeks. There are twenty-four vats, holding 30,000 gallons each, in a building 65 by 100 feet, and a smaller building containing an oil burning engine of 80 horsepower. Forty men are employed there now.

---

At the winery of Francischini & Lorenzini, Healdsburg, a new engine room is being erected. The old winery will gradually be abandoned, and the large new brick winery this year will be the seat of work. A new crusher is also being put in, and other improvements being made that make this winery one of the best in the country.

---

Articles of incorporation of the Cucamonga Winery have been filed in the county clerk's office at San Bernardino. The directors are Percy T. Morgan of Mountain View, and J. Frowenfield, I. W. Hellman, Jr., W. Hansen and A. Levy of San Francisco. The capital stock is fixed at $75,000, of which $5,000 has been subscribed. San Francisco is named as the principal place of business.

---

According to the Vacaville *Republican,* Hartley Bros. have received the returns from the first and second crates of Tokays sent out this season from Vacaville. The first crate came from George Dalto's ranch, and was shipped from there July 21. It sold in Baltimore for $5. The second crate left there July 23 and sold in New York for $6.25.

GOLDEN WEST COMPANY
California Wines
WINERIES
RUTHERFORD FRESNO
HEALDSBURG SAN JOSE
MAIN OFFICE
SAN FRANCISCO
CAL.

GOLDEN WEST CO.
CALIFORNIA
WINES AND BRANDIES
WINERIES AND DISTILLERIES:
HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.
Main Office, 307 Clay Street, San Francisco, Cal.

# WINE AND VINE NEWS OF THE STATE

Oscar Bell, brother of Congressman Bell of the Second district, has been appointed superintendent of the Fresno winery of the California Wine Association.

A. Rasmaussen, superintendent of the Scandinavian Winery of Fresno county, writes that the crushing of the grapes of that institution will begin August 28th. He says that the crop is one-fourth less than that of last year, but that the grapes are larger and plumper, the weather having been cooler than the ordinary.

The Napa and Sonoma Wine Company have purchased all the wine in the cellar of G. K. Pryor, Napa county.

John Rankin, superintendent of the Great Western Vineyard Company of Reedley, Fresno county, in the company of Richard Wheeler made a tour of inspection through Sonoma county during the month.

Geo. Hussman, vinicultural expert in the Department of Viticulture at Washington, is back again in California and will remain here throughout the winter. Mr. Hussman comes here purposely to study the vine conditions and the various vine producing sections. His information will be gathered for the purpose of determining several questions of serious importance about the industry. One of the most important of these is the nature of the disease which is spreading so rapidly through several districts, and which is at the present time a puzzle to all the viticultural experts. Mr. Hussman will be heard from at a later day through the columns of this journal.

Work is being rushed on the new winery in the southern part of the town, says the Sanger *Herald*, the fermenting tanks being the first thing to receive the attention of the superintendent, Mr. Ellis, who has a sufficient force of men and teams employed to construct these cement tanks in the ground as speedily as possible. Pipes have been laid for a distance of several hundred feet in order to facilitate the work of mixing the cement, and Thos. Bullis is making the frames in which the walls will be molded. Three of the directors, viz.: Messrs. J. B. Harrison, R. J. Paden and W. P. Friend, are on the ground a good portion of the time helping in every way possible to push the plant to completion. During a recent trip to the city a new still was ordered by Mr. Paden, which will arrive here shortly. *Fresno Republican.*


# Institute for Fermentative Industries

DR. A. WILHELMJ, Director

**519 Mission Street** **San Francisco, Cal.**

Plans, Specifications and Erection of Wineries, Distilleries Breweries and Yeast Factories

Manufacture of Pure Selected Yeasts of Californian and European Origin for Wine, Beer, Fruit-Brandies, Spirits and Compressed Yeasts

Preparation of any desired Species of Pure, Selected Yeast

Treatment of Diseases of Wines and Beers

Chemical and Physiological Analysis for all Fermentative Industries

Selected Yeast Multipliers furnished for all Purposes

Re-modeling of Old Wineries and Distilleries

CORRESPONDENCE SOLICITED

**We are now ready to supply Pure Selected Yeast of any desired kind and in any quantity required.**

**We make a specialty of Selected Yeast, suitable for hot climates, this guaranteeing a rapid and complete fermentation where this has so far been impossible.**

WRITE FOR FURTHER PARTICULARS

## Experiment Station Work.

(From the Report of the College of Agriculture on Culture Work at the Substations, by Charles H. Shinn, Inspector of Stations.)

A LARGE number of cuttings of valuable grapes continue to be distributed from the vineyard of the substation, which is about four acres in extent and includes nearly two hundred and fifty varieties. This season, shipments were made to many points, but the vineyard at Tulare still supplies more cuttings than any other substation. The experimental vineyards of the various substations now form the largest and most available collection of European grapes known to exist in the United States, and they have been drawn upon in recent years by various other stations and by foreign governments.

*Grafting on Resistant Stocks.*—In March, 1901, Mr. Bioletti, then viticulturist of the Department, went to the substation and carried on some grafting experiments on resistant roots of various sorts. The percentage of successful union was low, owing to the injury of many young vines by the hot sun.

The principal work done was with Muscats; other small lots grafted were only to test the affinity which they might have with different varieties of resistant vines. In France the Bouschet grapes, it is said, have little affinity for resistant stocks; but some of the best unions made at the substation were with the Alicante Bouschet.

In all cases the graft were examined and any roots rubbed off from the upper scions in May and in July, when the raffia ties were cut. The ground was irrigated when needful. An excellent growth was made in most cases. Mr. Mills reports that "long grafts," that is, long cuts of an inch and a half at the point of union of the two scions, develop less knot than short unions do, and are in every way preferable. The following table shows results of this grafting:

| Name and Stock. | Number Planted | Total Number Which Grew. | Number Which Made Good Unions | Number Which Made Poor Unions. | Average Growth in 1901. |
|---|---|---|---|---|---|
| Muscat on | | | | | |
| Rupestris St. George | 680 | 95 | 60 | 35 | 9 to 14 in. |
| Rupestris Martin | 374 | 89 | 69 | 20 | 9 " 12 " |
| Riparia x Rupestris 101 | 749 | 151 | 121 | 30 | 9 " 12 " |
| Riparia x Rupestris 3309 | 798 | 254 | 179 | 75 | 9 " 12 " |
| Riparia Gloire de Montpellier | 50 | 7 | 7 | 0 | 9 " 12 " |
| Riparia Grande Glabre | 58 | 8 | 8 | 0 | 9 " 19 " |
| Palomino on— | | | | | |
| Rupestris St. George | 34 | 5 | 5 | 0 | 24 " 40 " |
| Riparia x Rupestris 101 | 28 | 5 | 2 | 3 | 24 " 48 " |
| Riparia x Rupestris 3309 | 38 | 8 | 7 | 1 | 24 " 40 " |
| Riparia Grande Glabre | 34 | 3 | 2 | 1 | 24 " 40 " |
| Rupestris Martin | 40 | 6 | 4 | 2 | 12 " 24 " |
| Feher Szagos on— | | | | | |
| Rupestris St. George | 11 | 2 | 2 | 0 | 12 " 18 " |
| Rupestris Martin | 11 | 0 | 0 | 0 | ... ... |
| Riparia x Rupestris 101 | 11 | 2 | 2 | 0 | 12 " 18 " |
| Riparia x Rupestris 3309 | 11 | 0 | 0 | 0 | ... ... |
| Riparia Grande Glabre | 12 | 1 | 1 | 0 | .. 15 " |
| Sultanina on | | | | | |
| Riparia x Rupestris 101 | 29 | 2 | 2 | 0 | 15 " 25 " |
| Riparia Rupestris 3309 | 28 | 8 | 8 | 0 | 15 " 25 " |
| Rupestris St. George | 28 | 2 | 2 | 0 | 24 " |
| Rupestris Martin | 30 | 5 | 5 | 0 | 24 " 35 " |
| Riparia Grande Glabre | 30 | 3 | 3 | 0 | 24 " 35 " |
| Sultana on | | | | | |
| Riparia x Rupestris 101 | 12 | 3 | 3 | 0 | 16 " |
| Riparia x Rupestris 3309 | 12 | 3 | 3 | 0 | 16 " 20 " |
| Rupestris St. George | 12 | 1 | 1 | 0 | 24 " |
| Rupestris Martin | (?) | 3 | 3 | 0 | 15 " 24 " |
| Alicante Bouschet on— | | | | | |
| Riparia x Rupestris 101 | 17 | 5 | 3 | 2 | 10 " 18 " |
| Riparia x Rupestris 3309 | 18 | 9 | 9 | 0 | 15 " 24 " |
| Rupestris St. George | 20 | 4 | 4 | 0 | 15 " 24 " |
| Rupestris Martin | 20 | 1 | 1 | 0 | 18 " |
| Riparia Grande Glabre | 20 | 1 | 0 | 1 | 12 " |

*New Grapes from the Department of Agriculture.*—The department sent, in the spring of 1901, cuttings of ten new varieties of grapes, under Nos. 5908-5918. All these were grafted into ten-year-old vines of Bakator, and small pieces were rooted in the nursery. One variety, No. 5911, made a feeble growth and finally died, both grafts and cuttings, so that this kind is lost. The other nine varieties made first-class growth, furnished from 80 to 279 cuttings of each sort in the fall of 1901, subject to orders from the Department. The longest cane of No. 5419 grew 15 feet in the season. Nos. 5909, 5910 and 5913 grew very late, and more or less of the wood was killed by frost; Nos. 5917 and 5918, like 5914, ripened thoroughly. Nos. 5915 and 5916 were only fairly well ripened.

One graft, that of 5913, which made a growth of 15 feet, bore two crops of grapes. One bunch was over a foot long. The fruit was dark blue with a tough skin. The vine was very prolific, and bore and ripened grapes till frost. Another variety that bore two crops was No. 5912, a fine white grape. Mr. Mills measured the growths made by these vines, one of each of the nine varieties grafted, and found that the total length of main canes and laterals was from 100 to 380 feet each, an excellent illustration of the rapidity with which grafts on strong, old vines develop under favorable conditions.

*Notes on Table Grapes.*—Mr. J. W. Mills, the foreman, furnishes the following brief, practical notes upon various varieties of grapes used here for the table, and some of them as noted for wine:

Alicante Bouschet is a favorite table and cooking grape in this locality, the bunches being of good size, and the vine a heavy bearer. It is also in demand with wineries.

Almeria is very late here, ripening in November and December. It is a shy bearer, and is not recommended for the sandy soil of the Chino valley.

Black Corinth is also late. The bunches are long (8 to 14 inches) and loose. The berries are a little smaller than those of Purple Cornichon, of good flavor when ripe, and keep well. This grape cracks but slightly under the early rains. Pruned long and tied to a stake, Black Corinth produced abundantly in 1901 (some vines 70 pounds), after having been killed back by frost on March 31st, when the growth was 2 to 4 inches long, thus showing its hardiness.

Black Morocco is a very good, late black grape of largest size; bunches medium size. It yields large second crop, and is recommended for this section.

Black Muscat yields large, poorly filled bunches (badly affected by coulure). It is of good quality, but is not very prolific.

Blue Portuguese is very early, the first ripe being in August, and is prolific, whether pruned long or short, so that we recommend it for trial in the Indio district.

Bowood Muscat is a slight improvement on the Muscat Alexandria, and, in fact, the best of the Muscats here.

Chasselas Rose is a general favorite, and is excellent for home use. Vine, bunches, and berries are small but early.

Cinsaut holds its reputation in dry, sandy soil. It is very sensitive to frost, even when the buds are not yet open, but highly deserves trial in the Indio district.

Cipro Nero is the best late purple shipping grape here; ripens in November. The vines are prolific, whether

pruned long or short. The bunches and berries are large and fine. Most of the crop was ruined in 1901 by early rains.

Emperor: The vine grows rankly, and produces well when young. Grapes are few, but all are large and well shaped, though poorly colored and of inferior flavor. It can not be recommended for this section.

Flame Tokay is neither prolific nor very well colored here. The soil is too light for this grape.

Golden Queen is extremely prolific; the bunches are large and perfect. It is a late sort (November), and a good keeper. The bunches of this grape have the appearance of first-class Muscats, except that the shoulders are less prominent. It does not crack when rained on, but decays in small brown spots when prolonged wet weather occurs.

Gros Colman bears well and the berry is of good quality, but is smaller than elsewhere. The variety does not stand extremely warm weather, and the bunches are nearly all imperfect.

Luglienga is a white and early variety (July), and one of the shyest of bearers, but of good quality. It is not adapted to the sandy soil of Chino Valley.

Malaga is a very rank grower, but not prolific. Vineyards of this grape in this neighborhood have been taken out.

Muscat of Alexandria is a poor producer, and bunches imperfect.

Muscatello Fino is a poor bearer, but of best quality. The vines recovered well from the frost of 1901.

Napoleon: This grape ripens in September and October. It is prolific; a sure cropper. Berries and bunches are of good size, and on the whole it is one of our best late white grapes.

Olivette de Cattane is about the best all-season white grape here. It ripens early in August, and holds its good quality until December. The vine is a strong grower, the bunches are full and large; it is moderately productive.

Pizzutello di Roma is a white, crescent-shaped, tender and crisp grape. Its seeds here are strong in tannin and not agreeable in taste; it is a medium bearer.

Purple Damascus is an early grape with large bunches and berries, but badly affected with coulure. The quality is not first rate. This variety is excellent for arbors but not for vineyards, but it would suit the Indio district.

Quagliano: This grape is of medium quality, but a poor keeper, and therefore not recommended.

Sultana is the best of the seedless grapes for this region.

Thompson's seedless is a shy bearer, and not worth planting here.

Torok Goher Noir seems nearly identical with Gros Colman, but the berry is larger and the bunches are larger and more perfect. It is an excellent large black grape.

Trivata resembles Black Morocco, but is inferior in quality. It is very late, the second crop constituting the bulk of the product. It is spoiled by early rains every year, and is slow to recover from the spring frosts.

Verdal is a fine white grape, which ripens late (October or November). It is tender, and of fine quality. The vine is prolific, and a rank grower.

White Tokay is only moderately prolific, and not recommended.

Zabalkanski has long, imperfect bunches, ripening unevenly, and is always affected with coulure.

The list of Persian grapes includes some excellent sorts, but Alakahee, Ashanee, Rish Baba, and Hutab have imperfect bunches and bear poorly. Pizzutello di Roma resembles these, but is more productive and has better fruit. Askaree is a very early Persian grape with medium-sized bunches and berries. The fruit is white and very crisp and sweet. The vine is not as rank a grower as other Persian varieties. It is worthy of trial in Indio.

Black Shahanee is early (August) and very prolific; its bunches are of good size, but the berries are less than medium. This also is worthy of trial in Indio.

Chavoosee ripens in September; it has large, long, loose bunches, and the berries are the size and shape of Cornichon, and white, crisp, and of good flavor. Khahallee also ripens in September. The bunches are medium; the berries are of good size, bluish-black, pointed, and very crisp and sweet. It is a favorite with all and can be highly recommended. Payhanee Razukee is a red, early grape, a poor producer, and badly affected with coulure. It is very attractive when grown and might do better in Indio. Persians Nos. 20, 22, 23, 24, 25 and 26 are always barren, although the vines make a prodigious growth. No. 21 produces a few fine bunches of large-sized grapes, earlier than Thompson's Seedless by two or three weeks.

American grapes are more or less in demand in Southern California, and cuttings are often asked for.

Agawam ripens in September. It is a reddish-brown, large grape of extra fine flavor and is moderately prolific.

Aminia ripened on August 8th. It is a large black grape with heavy bloom, and of good flavor.

August Giant ripened on August 15th. It is a large purple grape and unproductive.

Brighton ripened on August 5th. The fruit was above medium size, sweet, of good flavor, and very tough.

Brilliant ripened on August 10th. The bunches were small and close, of dull red color, of good flavor, sweet, tough flesh, and tender skin. It is very prolific and bears a heavy second crop.

Campbell's Early ripened on August 5th. The fruit is purple in color, of large size, mild flavor, and sweet and moderately tough flesh. The variety yields a very large crop.

Dr. Hexamer ripened on August 10th. The fruit is reddish, with heavy purple bloom; quality is poor.

Governor Ross ripened on August 5th. It is a white grape, of medium size, and delicate flavor.

Green Mountain ripened on July 20th. The fruit is white, small, sweet, and moderately tender.

Herbert ripened on August 12th. It is a large, reddish purple grape and a good bearer.

Lindley ripened on August 10th. It is a bright red grape, above medium size, with tough skin, tender flesh, and good flavor.

Moore's Diamond ripened on August 5th. It is a white grape, of medium size, fine flavor, sweet and tender.

Rockwood ripened on August 8th. It is a small black grape with heavy blue bloom; flesh tough, sweet, and of good flavor.

In the above list of American grapes Campbell's Early and Agawam are the two best varieties for this locality. More's Diamond is better than the average in all respects, and Governor Ross could be recommended excepting for its shyness in bearing.

## Around the Wineries.

MANY important improvements have been made recently at several prominent wineries in the State, rendered necessary on account of the large crop to be handled during the coming vintage.

At the Cordelia Winery, located at Cordelia, Solano county, they have installed a new Birch crusher of 150 tons capacity per day, also a Birch must pump and pipe system that will deliver the crushed grapes to the top floor, a distance of forty feet. In connection with the crusher and pump there has been constructed on the ground floor a chain conveyor, eighty feet in length, running parallel with the railroad track. With this device they can unload two cars and four teams at one time, thus giving quick dispatch. In the distillery building they have erected a tower to receive a new still of greater capacity than the old one. They have also installed a new 40-H. P. engine and boiler for operating the crusher, pump and conveyor. They maintain the old crusher and elevator, which has a capacity of 100 tons per day. By using both crushers they can handle 250 tons per day. The old press for repressing the pumace has been remodeled and also arranged that the pumace is shoveled from the fermenting tank directly into a car running on a tramway, and delivered over the baskets. After being pressed it is shoveled into another car on the opposite side, running on a tramway that elevates the car over six wash tanks with a capacity of 6,000 gallons each. By this arrangement they have reduced greatly the labor of handling, and have also increased the capacity of the press. Outside of the building they have erected twenty-eight fermenting tanks with a capacity of 6,000 gallons each. By these recent improvements the company will be enabled to handle all the grapes the winery may receive from the farmers in that locality, also from other places.

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At the Yolo Winery, Woodland, many improvements have been made this year. They have replaced the old crusher and elevator with new ones, and also installed a Birch must pump and pipe system for delivering the crushed grapes to the fermenting tanks, which are on the ground floor, close to the railroad track, enabling them to unload from cars and teams at the same time. Their fermenting and storage capacity has also been largely increased. They have also added ten tanks for washing the pumace. The capacity of the still has been enlarged by adding more chambers, making it now a ten-chamber still. They have installed electric lights, using the current from the Bay Counties line, and from the same wiring they will operate the crusher and pump. These improvements enable them to handle 150 tons per day with ease.

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At the Mount Diablo Winery a Birch patent must pump and pipe system has just been installed for delivering the crushed grapes to the fermenting tanks, thus doing away with the old-style hand cars and wooden chutes.

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At the Geyserville Winery extensive repairs have been made to the engine and machinery. Additional cooperage has also been added.

At the Granz Winery, Fresno, they have installed a Birch crusher and elevator, giving them a capacity of seventy-five tons per day. And by attaching power to the present pumace press they have increased their daily output over 50 per cent.

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The Occidental Winery, Sonoma county, has just installed a new Birch crusher of seventy-five tons capacity.

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At Oakville the new winery is nearing completion, and will be ready for the coming season's work. They have installed presses, a Birch patented crusher, must pump, pipe system and elevator. Furnishing power from a gas engine they have increased their capacity to 100 tons per day.





**FERRO-QUINA**

**KIDNEY AND LIVER BITTERS**

**Full 32 ounces (qt. bottles) $10.00 per case**

FERRO-QUINA BITTERS is the leading Bitters of the day. It is used in all the saloons of the city and other towns of the Coast. This new Bitters may be taken pure or mixed with Whiskey. It makes a wonderful drink mixed with Vermouth. It is a great appetizer It is a great Tonic Bitters, and makes you feel strong and happy. As soon as you get up in the morning take about a wine-glassful in a tumbler of mineral water, and it will operate pleasantly upon your liver. We claim no other Bitters in the market can equal the FERRO-QUINA BITTERS. ☞For sale in any first-class saloon.

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PACIFIC COAST AGENT

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## Death of the Inventor of the Gin Rickey.

"YOU take the juice of a whole lime, strained; a touch of lemon peel, as much gin as you fancy, and the seltzer water—that's a gin rickey, as Colonel Joe Rickey himself taught me to make it twenty years ago."

Frank E. Kennedy, President of the Bartenders' Union, sipped a memorial "rickey"—compounded on the spot according to the original formula—and heaved a sigh of regret at the news of its inventor's death in New York.

Friends and acquaintances of the dead man echoed the sigh, while strangers, mindful of the cooling virtues of the drink, suggested that no connoisseur could wish a happier moment.

"Colonel Rickey never called it a 'gin rickey,' by the way," Mr. Kennedy explained. "He always called for a 'Joe Rickey,' and seemed to take a father's delight in its vogue. He treated the other 'rickies,' variations of the original, made with whisky or mixed liquors instead of gin, like step-children, and never tasted them. In the early eighties before bartenders got wise to his new drink, he carried limes around in his pockets sometimes and made his own rickies on the spot.

"He invented the thing in St. Louis, brought it to Chicago, and carried it in turn to Washington, New York and every important city in the country. It was just enthusiasm for the drink, you know. Colonel Rickey was always a gentleman and a game old sport. He backed every betting proposition that came his way—horses, cards, fighters, yachts or steamboats."

"Joe Rickey's end was characteristic," said Albert S. Gage. "He was a thoroughbred, through and through, and when evil ways came upon him he preferred death to living on charity.

"He had his own standard of honesty and lived up to it rigidly. He proposed a conundrum to a crowd of Congressmen once that summed up his own character. "Gentlemen,' he asked, 'can any of you define an honest politician for me?' Of course the Congressmen give it up. 'An honest politician,' Joe told them, 'is one that stays bought.'"

---

R. H. (Dick) Dwyer of the Riley-Dwyer Liquor Company, of Butte, Montana, spent a week in San Francisco in the early part of the month. He was laying in a stock of California wines and brandies and replenishing their stock generally.


Long's

PEERLESS

Bar Sugar

The best and cleanest Bar Sugar on the market.




Makes the making of fine drinks easy, and adds greatly to their flavor.

A California Product Unexcelled by any—either Foreign or American

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MARASCHINO CHERRIES

The finest of California's selected cherries preserved in Maraschin unequalled by any manufacturer.

Long's Maraschino Cherries are pronounced the most perfect and delicious of any Maraschino Cherries manufactured, and no California product has ever attained such immediate recognition.

Long's Maraschino Cherries make a Cock-tail fascinating and delicious.

Try Them. They are Fine. Sold Everywhere.




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It is foolish to try to win a man's good will by convincing him that he doesn't know what he is talking about.

If people could always stop talking at the right time every one might be a victor in the strife.

The difference between a fanatic and a crank is that the latter may listen to reason if properly clubbed.

A woman need not fear that her husband is drifting as long as she can get him to button her waist down the back.

A poor excuse is worse than none, if it isn't believed.

Jewelry charms to soothe the womanly breast.

Nothing makes a woman so happy as to see that her dearest friend is getting wrinkled.


## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

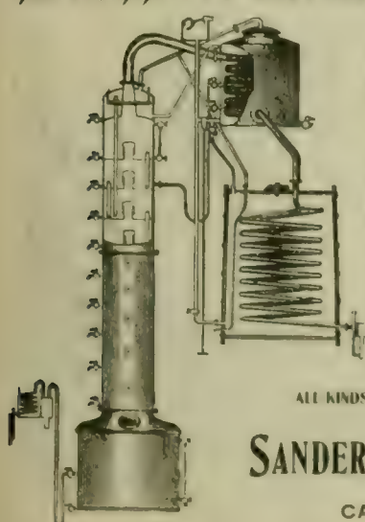
After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.

San Francisco, Cal.



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This cut represents our latest **Improved Continuous Still** which has been perfected after years of experiment and large expense.

**This Still has the advantage over all others,** as it is economical, easily operated and separates the aldehyde and other inferior oils, and makes a pure and high-class brandy and **reduces the cost fully ninety per cent.** in labor and fuel. It requires very little or no water and utilizes all heat heretofore wasted.

We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

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Correspondence Solicited for Wines in Glass or Wood, by
JULIUS PAUL SMITH, LIVERMORE, CALIFORNIA.

## Internal Revenue and Customs Rulings.

(688.)

*Special tax—Liquors bought at foreclosure sale.*

Where a person at a foreclosure sale of liquors bids for them in order to save a debt due him, and they are accordingly sold to him, he may sell these liquors (as having been received by him in payment of the debt) under the exempting provision of the statute, without subjecting himself to special tax, if he is not otherwise a dealer in liquors.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*WASHINGTON, D. C., July 30, 1903.*

SIR: Your letter of the 23d instant has been received, relating to a person who "has a chattel mortgage on some wines and liquors" and "desires to foreclose the mortgage and have the property sold, and, in order to save himself on the debt, will quite likely have to bid the property in."

If these wines and liquors are delivered to this person on his bid, this office, as at present advised, would regard him as receiving them in payment of his debt, and would, therefore, hold that in selling them again "in one parcel only or at public auction in parcels not less than 20 wine gallons," he would come within the exempting provision of the statute to which you refer (Compilation 1900, p. 126), and would not be required to pay the special tax on account of such sale, if, in the language of the statute, he "is not otherwise a dealer in liquors.

Respectfully, J. W. YERKES, *Commissioner...*

MR. DAVID M. DUNNE, *Collector Internal Revenue, Portland, Oregon.*

## Special Tax—Barley Brew or Bok Ale.

A beverage containing but an infinitesimal quantity of alcohol, and (although in color and flavor it has a general resemblance to malt liquor) not being, in fact, such a fermented liquor as section 3339, Revised Statutes, describes, is not taxed under the internal revenue laws of the United States, nor is special tax required to be paid for its sale.

Saloons afloat in Lake Michigan are proposed to defeat the administration of local option laws in St. Joseph and other Michigan towns. At St. Joseph the liquor dealers are talking of fitting two boats with bars, towing them outside the harbor, and bringing them to anchor. Launches and rowboats are to be used to carry resorters and townspeople to and fro.





**Just One Road to Chicago**

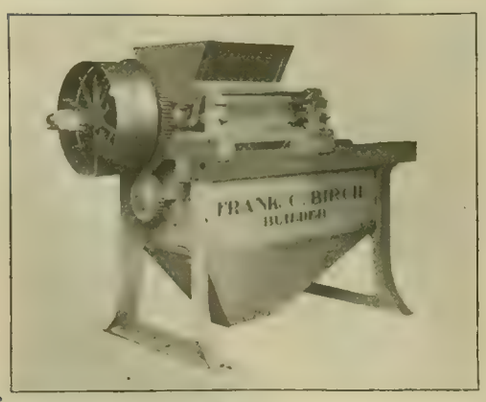
The Atchison, Topeka and Santa Fe Railway System is the only one with its own rails San Francisco to Chicago.

There are combinations of railways which join each other in forming through lines between these cities, but the Santa Fe is the only one under the same management, and therefore the only one with uniformity of service and undivided responsibllity.

When you start on the Santa Fe you are sure to go through. Of course, delays may occur, but you will never miss connections, because you have no connections to make clear from San Francisco to Chicago.

**Santa Fe All the Way**

**Wine Making Machinery**




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Mechanical and
Consulting Engineer

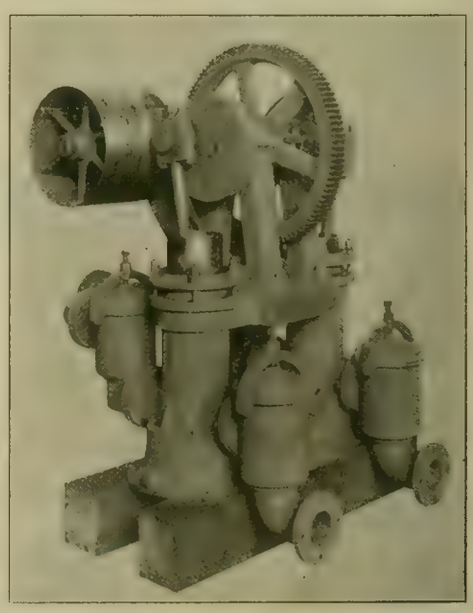
519 Mission Street, Merle Bldg., S. F.

Manufacturer of All Kinds of

**WINE MAKING MACHINERY**

Plans and Specifications Furnished
for Plants Complete.

References: California Wine Ass'n, Italian-Swiss Colony and others.



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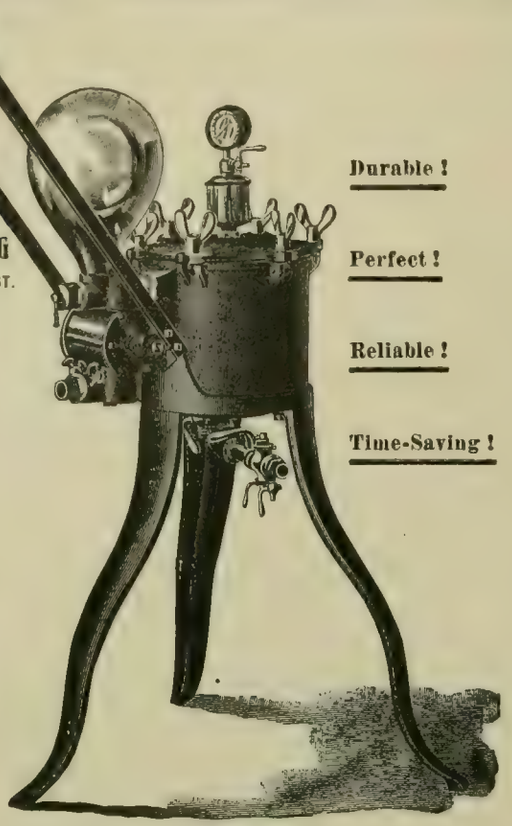

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*The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.*

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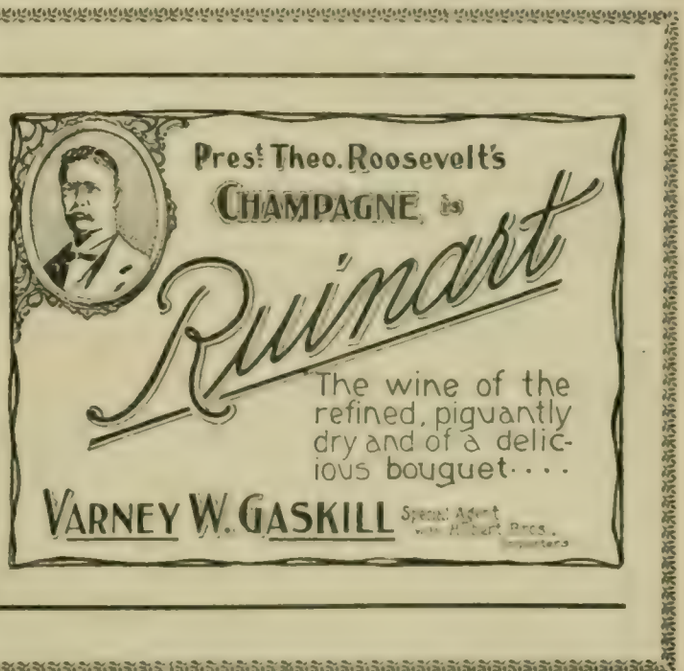
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# MARKET CONDITIONS.

WINES.—In the wine trade the usual seasonal condition exists. For September the exports by sea were of fairly good volume, the figures being 356 cases and 574,981 gallons, of the value of $201,041. Of these exports 483,842 gallons went to New York, while the Hawaiian ports took 114 cases and 27,718 gallons. Eastern advices suggest an active revival of the demand in October.

On another page will be found the official figures of the Southern Pacific and Santa Fe Railway Companies, showing the exports of wines and brandies over their lines during the fiscal year ending June 30th, 1903. The showing is to a certain extent unsatisfactory, but considering the conditions of demand, and advanced prices, it is not so surprising that the volume of exports does not materially exceed that of last year.

The vintage is now in full swing and is progressing very nicely. There are widespread complaints as to the prices offered for grapes this season, the figures in some cases being one-half less than those paid in 1902. The buyers who regulate the market explain their situation by saying that the crop of 1902 was exceptionally large, that it is now being followed by an unexpectedly large vintage, and that the demand for wines, while gradually increasing, is not such as to properly handle this unusual surplus. This latter statement will be borne out by reference to the figures of exports for the fiscal year ending June 30th, 1903, heretofore mentioned. These statistics showed a marked falling off in the export of wines in glass, and a nominal increase in the export movement of bulk wines. The obvious conclusion is that the greater portion of the vintage of 1902 is still stored in this State. The merits of the contentions of the buyers and the producers will determine themselves later, but there is one thing that is certain, and that is, a medium crop this year would have been better for all concerned.

Receipts of wines from interior cellars for the first 28 days of September aggregate 1,075,300 gallons, and of brandies, 18,440 gallons. There were no sweet wines produced during the month of August.

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BRANDIES.—The market is in a healthy condition, and the demand quite good. Prices hold up to the figures that have been maintained for some months past. It is not expected that the production this season will be beyond the normal, as there is no necessity for over-producing. The production in the two districts during the month of August aggregated 20,931 tax gallons. Exports were larger than usual, particularly in bulk goods, the items being 44 cases 20,115 gallons.

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WHISKIES.—During the month there has been a very satisfactory revival in trade, both locally and throughout the Coast. The reaction from the exceptionally dull summer season in the city has been very welcome. Some jobbers report that their August business was in excess of that of the same month last year. Travelers are sending in very promising orders, and the outlook for the fall and winter trade is quite pleasing. Should we be blessed with the long deferred "wet winter" there would be no question of our enjoying not only a good winter and spring trade, but an excellent business for the succeeding year. All the leading houses report collections "loosening up," and there appears to be general satisfaction with the situation. The exports for the month were 3,435 cases, 5,834 gallons, valued at $27,736. Importations of whiskies during the month were very heavy, including 2 hogsheads, 176 casks, 520 barrels, 272 octaves and 2066 cases.

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BEER.—Business with the beer men has been very good, both as to local and Eastern products. The latter part of the month was not beer-drinking weather, but consumption held up well. The imports of Eastern beers were quite heavy and of foreign malt beverages there were 1,559 packages. The exports were of good volume, aggregating 3,891 packages, valued at $24,894.

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IMPORTATIONS.—The importers enjoyed fairly good trade during the month and feel confident that from now on trade will continue to grow better. All conditions warrant them in this anticipation. The principal items of imports were: Whiskey, 2 hhds., 176 casks, 520 bbls., 272 octvs., 2,066 cases. Wine, 43 bbls., 26 qrs., 84 octvs., 91 cases. Brandy, 35 octvs., 601 cases. Liquors and bitters, 743 cases. Gin, 310 cases. Ginger ale, 646 pkgs. Ale, beer and stout, 1,459 pkgs. Rum, 50 cases.

The exports of miscellaneous wines and liquors were 1,084 packages, valued at $13,843.

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## New York Wine Market.

BUSINESS in wines and brandies has been very quiet during the past fortnight all over the country, but more brandy has been tax-paid lately than for some time past, which would indicate that the dealers' holdings are finding their way to consumption, which may be the foreboding of a good fall trade.

Prices have not changed except for brandies for which the usual semi-annual advance is being obtained on new purchases.—*Bonfort's September 10th.*

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## Wine and Brandy Receipts.

Receipts of wines by rail from interior cellars for the month of September, 1903, were 1,075,300 gallons; brandy for the same period 18,440 gallons.

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## Internal Revenue Receipts.

Internal revenue collections in the San Francisco district for August were $194,645, against $201,332 for the same month last year. Receipts last month include $82,603 from spirits and $77,607 from beer.

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## Whiskey and Spirits in Bond.

The quantity of American whiskies and spirits remaining in bond in San Francisco on August 31st was 301,085 gallons.

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Chapman & Wilberforce are importing large quantities of Plymouth gin by almost every vessel arriving from Hamburg or London. We notice recent receipts of 600 cases of these rare goods. Coates & Co. are to be congratulated on the selection of their Pacific Coast representatives, under whose management Plymouth gin has become highly popular. It is sold only in glass, never in bulk.

## An Importer's Protest.

EDITOR REVIEW: The San Francisco *Call*, in its issue of Monday, September 28, publishes an editorial entitled "A Question of Wines," in which it dwells at length upon a certain statement which is "reported" to have been made by Dr. W. H. Wiley, Chief of the Bureau of Chemistry of the Department of Agriculture, to the effect that "there are no Chateau or vineyard wines shipped to the United States from France," and that "the Americans drink nothing but labels."

This is as complimentary to the consumers as it is to the shippers, and to the different American Consuls in France, as well as to the many honest and honorable importers in this country. It appears that Dr. Wiley has just returned from Europe, where he had been "investigating" the export of adulterated or falsely labeled foodstuffs to this country, and the above statement, one would naturally suppose, is the result of his "investigations."

The *Call* informs us that the Bureau of Chemistry is finding some difficulty in deciding which are spurious and which are genuine. It further states that "a" report says: "Chemical analysis will not determine whether a particular consignment of claret has been given the label of some famous Chateau or whether a Scotch whisky is a blend."

"After consulting with experts, including the gentleman in charge of the spirit department of the army and navy stores in London, Dr. Wiley has determined that the only way in which false labeling can be guarded against is by stationing experts, attached to the consulates, at the principal ports from which these wines and liquors are shipped, and requiring said experts to keep so in touch with the situation as to be able to certify whether or not the wines or liquors in question are what the labels describe them as being."

If, according to the above-mentioned report, the origin of which the *Call* fails to give, or chemical analysis will not determine the quality of a claret, and if such an expert as the official in charge of the Government Wine and Spirit Department at the London docks be quoted as substantiating said report, how can it be possible for Dr. Wiley to make such a sweeping assertion as he is reported to have made? In one breath he claims that all the importations of well-known Chateau and vintage wine are fraudulent and in the next he proclaims his inability to detect the difference between the real and the spurious! And what about the stationary experts, attaches to the different consulates of the United States all over France, Spain, Portugal, Germany, Italy, etc.? Is the doctor trying to father a new army of Government officials? If he, as the Chief of the Bureau of Chemistry, cannot determine between a common French claret and a fine old Chateau wine, without looking at the label, how could his imaginary experts do so?

The *Call* concludes by saying that "the American public will have sense enough to perceive the true moral of the situation and recognize that the only sure way of getting good wine and pure is to purchase that of California."

It would seem to us that the consumers of wines can safely be left to take care of themselves. If a man wants a Chateau wine and is willing to pay for it, it is because he knows what is good, and because he appreciates the difference between a fine wine and an ordinary table claret; and if another man wants a good California wine, he will go where he can get the best for the price he is willing to pay.

Everybody knows that adulterated wines and foodstuffs are imported into this country, though the proportion be comparatively small; but we also know too well, unfortunately, that right at home, in our glorious State, there is a great cry raised against the adulteration of our own wines. There are rogues in France, there are rogues all over the world, and our Golden State has its quota, but we will not admit that there are not many honest individuals and many honest and honorable firms in France as well as in California.

A. VIGNIER.

*San Francisco, September, 1903.*

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When the great Pasteur invented the process of keeping the beer in bottles from a second fermentation, thus securing freshness for any length of time, in any climate, the Anheuser-Busch Brewing Association were among the first to adopt this method, and how successful they were is shown by the fact that last year (1902) this very extensive concern bottled and sold the enormous quantity of 83,790,300 bottles of beer. Tillmann & Bendel Co. are the Pacific Coast Agents and Distributers of this world-renowned beer.

---

When you want a bottle of superior champagne for your dinner, and cannot afford to pay "imported prices," try the Gold Seal of A. Finke's Widow. It will give you entire satisfaction.


"HERMES" VINTAGES

PERFECT

California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

True and Pure California Wines

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|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Troussaau |
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ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

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FOR PRICES, ETC., APPLY TO

H. J. WOOLLACOTT,
ESTABLISHED 1880

LOS ANGELES, - - - CALIFORNIA

# WINE SHIPMENTS BY RAIL AND SEA.

## (Fiscal Year Ending June 30th, 1903.)

THE REVIEW herewith presents the official figures showing shipments of wine and brandy from the State over the lines of the Southern Pacific and Santa Fe railroads, for the year ending June 30, 1903. The delay in presenting these statistics is due to the fact that the railroad companies were so rushed with work that they were unable to devote the time necessary to the compilation of the figures. The showing is not as satisfactory as it might have been, particularly with reference to the movements of wines in glass. The grand totals for the twelve months were 55,748 cases and 17,054,949 gallons bulk. The figures for the preceding year were 64,905 cases and 17,390,293 gallons bulk. This shows a decrease in the exports of case goods of 9,157 cases, and a comparative decrease in the movement of bulk wine. A part of this deficiency in the case goods traffic is due to a decline in the demand from the Philippines, and part of it may be attributed to higher prices. The matter of the higher cost of wines would readily account for the fact that there was less bulk wine exported this fiscal year than last by about 340,000 gallons. However, 1902 was rather a phenomenal year, both in the movement of wines in glass as well as in wood. The exports of wines in bulk for the past fiscal year, as compared with that of the twelve months ending June 30, 1901, are satisfactory. A study of the accompanying figures, giving exports of wines in glass, show a very marked fluctuation, the reasons for which are not plain. The segregated and comparative figures showing these exports follow:

### WINE SHIPMENTS BY RAIL.

(Fiscal Year Ending June 30, 1903.)

| | | | |
|---|---|---|---|
| Cases | 50,831 | Gallons | 11,081,441 |

(Fiscal Year Ending June 30, 1902.)

| | | | |
|---|---|---|---|
| Cases | 56,139 | Gallons | 10,812,400 |

(Fiscal Year Ending June 30, 1901.)

| | | | |
|---|---|---|---|
| Cases | 50,866 | Gallons | 11,508,635 |

(Fiscal Year Ending June 30, 1900.)

| | | | |
|---|---|---|---|
| Cases | 30,000 | Gallons | 12,976,200 |

### GRAND TOTALS BY RAIL AND SEA.

(Fiscal Year Ending June 30, 1903.)

| | | | |
|---|---|---|---|
| Cases, by rail | 50,831 | Gallon, by rail | 11,081,441 |
| Cases, by sea | 4,917 | Gallons, by sea | 5,973,508 |
| | 55,748 | | 17,054,949 |

(Fiscal Year Ending June 30, 1902.)

| | | | |
|---|---|---|---|
| Cases, by rail | 56,139 | Gallons, by rail | 10,812,400 |
| Cases, by sea | 8,766 | Gallons, by sea | 6,577,893 |
| | 64,905 | | 17,390,293 |

(Fiscal Year Ending June 30, 1901.)

| | | | |
|---|---|---|---|
| Cases, by rail | 50,866 | Gallons, by rail | 11,508,635 |
| Cases, by sea | 7,912 | Gallons, by sea | 5,328,306 |
| | 58,778 | | 16,836,941 |

THE BRANDY STATISTICS are more satisfactory, the movements of case goods showing a healthy growth. At the same time, the bulk goods fell off considerably, as compared with the two preceding years. The rail shipments included 4,599 cases and 641,504 gallons. In the preceding fiscal year the totals were 3,004 cases and 680,596 gallons. The comparative figures of 1901 and 1900 are given herewith. In noting the apparent falling off in shipments of brandies, it must be remembered that in the past two years there has been an advance in the prices. However, the grand total of exports by wine and sea makes a very good showing. The figures were 5,179 cases and 673,146 gallons. The movements in the preceding year aggregated 3,176 cases and 691,698 gallons. The detailed and comparative figures follow:

### BRANDY EXPORTS BY RAIL.

(Fiscal Year Ending June 30, 1903.)

| | | | |
|---|---|---|---|
| Cases | 4,599 | Gallons | 641,504 |

(Fiscal Year Ending June 30, 1902.)

| | | | |
|---|---|---|---|
| Cases | 3,004 | Gallons | 680,596 |

(Fiscal Year Ending June 30, 1901.)

| | | | |
|---|---|---|---|
| Cases | 4,595 | Gallons | 856,931 |

(Fiscal Year Ending June 30, 1900.)

| | | | |
|---|---|---|---|
| Cases | 2,800 | Gallons | 702,600 |

GRAND TOTALS.

(Fiscal Year Ending June 30, 1903.)

| | | | |
|---|---|---|---|
| Cases, by rail | 4,599 | Gallons, by rail | 641,504 |
| Cases, by sea | 580 | Gallons, by sea | 31,642 |
| | 5,179 | | 673,146 |

(Fiscal Year Ending June 30, 1902.)

| | | | |
|---|---|---|---|
| Cases, by rail | 3,004 | Gallons, by rail | 680,596 |
| Cases, by sea | 172 | Gallons, by sea | 11,102 |
| | 3,176 | | 691,698 |

(Fiscal Year Ending June 30, 1901.)

| | | | |
|---|---|---|---|
| Cases, by rail | 4,595 | Gallons, by rail | 856,931 |
| Cases, by sea | 249 | Gallons, by sea | 44,240 |
| | 4,844 | | 901,171 |

## Wine Association Circular.

The following is the circular letter issued to growers of Fresno and Tulare Counties by the Fresno representative of the California Wine Association:

In response to a number of inquiries, we beg to announce that we will pay the following prices for grapes, delivered at our wineries in Fresno and Tulare Counties: Black wine grapes, $12 per ton; white wine grapes, $10 per ton.

Payment will be made as follows: One-third cash; one-third February 15, 1904, and one-third June 15, 1904.

In naming these prices, which have not been arrived at without careful consideration of present conditions, we think the growers are entitled to some explanation for the drop in price, as compared with the past few years. We will state briefly a few of the reasons for our action.

We handled an enormous vintage last year, the result of a very heavy crop all over the State, and we are now confronted with a phenomenal condition, namely, that of one heavy crop following another. All the wine makers, including ourselves, are at present heavily stocked with wine, and the movement of the same in time to care for the new crop is impossible. After two heavy crops we also have to face the increased acreage which has been set out to wine grapes over a large part of this State, quite a considerable portion of which will be coming into bearing this year and next.

While an increase in consumption of wines has been going on, still it is entirely inadequate to meet the extensive production which is now in sight in this State. It has been brought to our notice that there is a prospect of quite a considerable acreage being yet set out to wine grapes, and we would advise anyone contemplating such action to consider carefully the conditions which are before us, as, at the rate planting is going on to-day, even lower prices are bound to prevail.

Regarding the term payments, we can only say that the present financial conditions have required us to take this step as a matter of caution, and protection to the growers and ourselves.

The price we can pay for Muscats will be announced later.

CALIFORNIA WINE ASSOCIATION,
Per George R. Beveridge.

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Mr. J. F. Moroney of Jesse Moore-Hunt Co. leaves for Louisville, Ky., about October 5th in the interests of his firm, and will be absent about four weeks. He reports business improving in his house as the fall season advances.

## Whiskey Replacing Wine.

The New York *Herald* on the 13th inst. published a cable dispatch from London stating that the habit among English women of indulging in what are commonly called "cordials" is growing at a rapid rate. As a matter of fact there has been little or no change in the habit of women drinking liquors. But the truth of the statement that women are in the habit of drinking whiskey and soda is admitted in the women's clubs, and that it is a growing practice is not denied. It is ascribed, however, to the advice of West End Physicians who recommend this form of alcoholic stimulant instead of the cheap French wines previously drunk by women.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company



OFFICE AND SALESROOM

105 to 115 Ellis Street

TELEPHONE MAIN 5716

San Francisco, California

# LOS ANGELES DEPARTMENT

LOS ANGELES, Sept. 22.—From present indications and reports from various sources it is estimated that the output of sweet wines in the South, especially in Los Angeles County, will be great in volume and excellent in quality. The weather has been favorable for improving the quality of the grapes and the crushing thus far done demonstrates the great tonnage. No vine pests have hurt the vineyards and the crop is fully 60 per cent greater than it was last year. It is estimated that the output of sweet wine in the southern counties this year will amount to fully 1,300,000 gallons, or 300,000 gallons more than last year. Estimates on the brandy output put the figures at about 40,000 gallons for tax paid and 250,000 gallons of the free-from-tax product for fortifying. Crushing is now in progress and all the wineries are busy.

When the Los Angeles wine makers met and resolved to pay $14 and $15 a ton for foothill grapes and $10 and $11 for grapes raised in the lowlands there was heard a protest from the growers, and for a time certain ones were made to believe a war between rival interests would come to pass and help them derive higher prices. It was even said that the visit of President Morgan of the California Wine Association had something to do with the chance of a war, but nothing of the kind resulted. As the California Wine Association has contracted with certain Cucamonga vineyards for all the grapes to be produced in the next three years at $14 a ton there seemed small likelihood of the concern overbidding the Los Angeles wine makers. When this became known the hopes of a war of prices vanished into thin air.

In the compact establishing the schedule of prices to be paid for grapes this year are Secondo Guasti of the Italian Vineyard Company, Sierra Madre Vintage Company, Etienne of Sierra Madre, Goldschmidt Bros., Rudell, Baer & Lyttle, Piuma and others. The meeting was a stormy one, but the resolution fixing the scale of prices was clinched by each concern putting up a bond, to be a penalty in the case of any secret violation of the scale.

It is said the grape crop this year is heavier than it ever was before and is of exceptional quality. This fact and the further one that the cellars are full of wine of former years is given as the reason for adopting a schedule of prices so far below those of last year. But this is not a satisfactory explanation to the growers, for they are resolved to retaliate if they can devise the way. Therefore comes the announcement that the growers will form a co-operative company, get a winery and will crush their own grapes and not sell to the combine. It is the avowed intention to capitalize for $100,000 and enter into active competition with the associated wine makers. They may have started the movement too late for this year, but the fact that they have gone as far as they have is taken as an expression of disapproval.

Already the Italian Vineyard Company has contracted for 4,000 tons of grapes for the season. The company will have 2,500 tons on its own vines at Cucamonga.

Pasadena grape growers, members of the Lamanda Park Grape Growers' Association, declare they will not sell their grapes for the prices offered by the associated wine makers, and will rather let them rot on the vines. The association began advertising for sale 2,000 tons of grapes in hopes of getting greater prices.

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NOTES.

As a result of the prohibition ordinance in Santa Ana a social club with 300 charter members has been formed there and nobody is going thirsty.

Burglars robbed Emilio Castellano's saloon the night of September 14th and got away with $14 and a supply of beer and cigars.

Harry Bates, who manages Dan Jerrue's place at Avalon, Catalina, gave a turkey feast to a party of distinguished guests.

G. Garibaldi wanted a license to sell liquor in his new place next the Postoffice, but the Postmaster knocked him out by convincing the Police Commissioners that the Government would not permit it.

Rol King is fixing up his "Richelieu" in fine style now that the work of reconstructing the Bryson block permits him to do business. The result of his dispute with his landlord is a whole year's rent free to him.

James Underwood, mixologist at the "Magnolia," has a

CHAS. CARPY, President
ARTHUR LEGALLET, Vice-President

LEON BOCQUERAZ, Secretary
JOHN GINTY, Cashier

French American Bank
OF SAN FRANCISCO
315 MONTGOMERY STREET
Capital (Paid In) = = = $1,000,000

Empowered by law to act as Trustee, Executor, Administrator, Guardian, Receiver and Assignee, and to do a General Banking Business. Country Accounts Solicited.

*Since placed upon the market, there is not a single Beer whose trade upon this Coast has increased as rapidly as*

# WUNDER BEER

THE OUTPUT HAS TRIPLED IN THE LAST THREE YEARS
AND IS STILL INCREASING AT THE SAME RATIO

*THE REASONS ARE PLAIN:*

The production of a California product which does not need an Eastern reputation, which is placed upon the market side by side with any beer made upon its merits, and at a local price. Absolute cleanliness, purity and age, and the latest scientific methods in brewing have made it the Finest in the Land.

For Agency Privileges in Kegs or Bottles Write to **WUNDER BREWING COMPANY**
San Francisco, Cal.

local reputation as a counterpart of Bob Fitzsimmons. He is a perfect picture of Fitz.

"Billy" Salter of the "Magnolia" was in a street railroad wreck the other day and was badly cut in the face, but escaped without breaking any bones.

Dan B. Jerrue, who has passed most of the summer attending to his place on Catalina, had a great run of business all season.

"Billy" Oakes, manager of the "Wellington," is taking an enforced vacation because he permitted his right wrist to be badly cut by a broken bottle.

N. Mathie, who formerly was superintendent of the Los Angeles Brewing Company, has organized a company with $500,000 capital stock to build and operate another brewery in Los Angeles.

The Los Angeles Brewing Company will put up a new malt house, to cost $200,000. Plans are being prepared by Architect Morritsen of San Francisco. It is said about 200,000 tons of barley will be handled annually.

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A new liquor license ordinance is before the City Council of Salinas, Cal., and it will be adopted at the next meeting of that body. On and after January 1, 1904, the saloons in that city will have to pay a semi-annual license of $80. At present the rate is $41 per quarter.

## For Tax Reduction.

The Distillers' Association of Kentucky will hold an important meeting in Louisville, Ky., on November 10th, the object being to discuss ways and means to bring pressure to bear on Congress to reduce the tax on whiskey. It is not believed that Congress would agree to lower the tax to 70 cents, but an effort will be made to secure a reduction to 90 cents, and it is thought that support can be obtained for a bill fixing the tax at that rate.

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR
*CALIFORNIA WINE ASSOCIATION*
SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

# WINE NOT THOROUGHLY FERMENTED.

WHEN grape must contains a high percentage of sugar (from 27 to 30 per cent) its fermentation is often more or less complete, and a portion of the sugar remains untransformed and is a constant danger to the wine.

Wine thus fermented is not thoroughly dry and is always subject to a second fermentation, which, at each change of atmospheric pressure or at each quick variation of temperature, affects the whole mass, and it is very seldom (only when the wine contains 15 per cent of alcohol) that its sweetness does not turn sour-sweet, and later on degenerate into acetic acid. The wine may pass the winter without a noticeable change, but as soon as the temperature changes it is subject to a secondary fermentation, which soon spoils its previous limpidity and makes it turbid. Soon after this change the wine is affected by the disease called the "Casse," and then by the acetic acid ferment, and finally becomes unsellable even to the distilleries.

An excess of sugar in wine is the worst accident that the wine maker has to contend with, and therefore he should take all the necessary precautions to prevent it. The way to prevent this regrettable accident is to study the must as soon as the fermenting vat is filled, and to closely watch the fermentation. If an excess of sugar remains untransformed in the wine it is because the wine ferment has been at a certain moment in an unfavorable middle to the continuation of its vitality. The modification of this middle (the control of the fermentation) would be sufficient in most cases to revive the paralyzed ferment, to give it a great activity and to well end the fermentation.

Several causes can paralyze and kill the ferment. The main ones are following, viz: 1. The lack of oxygen, which is the first cause of its vital activity and of its transformative energy; 2. The too high temperature, which is its life or death; 3. The too high percentage of alcohol, which is due to its previous and rapid work and which stops the fermentation; 4. The too high percentage of sugar, which gives an excess of alcohol; 5. The excess or insufficiency of acidity, which fixes its color or injures its taste; 6. The lack or insufficiency of a mineral element or phosphate, which is the cause of its non-keeping qualities.

If the must lacks oxygen, it must be aerated by "punching," or by pumping and spraying it over the "cap," or by passing it through an aerating and cooling centrifugal machine. It will then immediately revive and continue its work, which had been momentarily stopped. But previous to "punching" or pumping it is very prudent to examine the condition of the top of the "cap," which is in contact with the air, as it might be affected by the acetic ferment, and it would be very risky to pump over it a must containing more or less alcohol. When there is such a danger the best way is to immediately separate the must from the pomace by pumping the former into another tank, where the fermentation will rapidly end, thanks to the amount of oxygen absorbed by the must through this operation; the wine will be dry, and although the color may be light, the quality of the wine will be better and the danger of disease avoided.

However, it must not be forgotten that, although the oxygenation of the must generally gives good results, it can cause the disease called "Casse." Therefore the wine maker must operate with judgment. If the must contains much of carbonic acid gas and its temperature is above 88 degrees there is no danger; but when the excess of gas has disappeared (that is a sign that the temperature is decreasing), and the temperature of the must is at 85 degrees, then the must should quickly be stored in a tight tank having the bunghole covered with a patent bung or any other answering the same purpose, and the fermentation will slowly but surely end there.

The too high temperature of the mass (must and pomace) is also injurious to the fermentation. It is a well-known fact that at 70 degrees the fermentation starts slowly but normally; that at 75 degrees it starts in a few hours and works rapidly; that at 85 degrees it starts readily, but, as soon as 7 or 8 degress of alcohol have been produced, it decreases rapidly; that at 98 degrees it is paralyzed, and that at 100 degrees it is completely stopped. Consequently the wine maker must closely watch the march of the fermentation and see that the temperature stays between 75 and 90 degrees, and that it never goes above 95 degrees. Wines fermented at these temperatures will never be sour-sweet, and, consequently, will never be subject to diseases.

In very hot localities must coolers are necessary. The best ones are those working by the ammoniac, or by the aero-centrifugal processes.

If the fermentation is stopped or only decreased in activity, because the middle is too high either in alcohol, sugar or acid, the proportions of the constituent in excess can be decreased by blending the must thus affected with a normal or at least with a better constituted must. In such cases the addition of water to the proper percentage cannot be considered an adulteration; but as wine makers are always very busy during the vintage they have very little time to measure the quantity of water, and it is only when the tank is overflooded that they think of shutting the faucet. Therefore this remedy cannot be recommended, for it is worse than no remedy at all.

When the mineral element is lacking it is very easy to add it. The pure, well-refined phosphate of ammonia is the best of all. When the percentage of sugar and the temperature are high it causes the defecation of the must, lowers the temperature, regulates the fermentation to a certain degree, clears the wine quicker, brightens its color and develops its bouquet.

When wines have been badly fermented and contain a more or less small percentage of sugar they must be treated by one of the following processes, viz: 1. By sulphurous acid gas; 2. By pasteurization; 3. By tannin or by tartaric acid; 4. By a new fermentation, either with fresh grapes or preserved dry yeast; 5. By filtering; 6. By sterilization by electricity. If the new fermentation is not possible the sterilization by electricity is the best of all the processes, because it is complete, while sulphurization is only momentary, pasteurization only a paralysis for a short time, addition of tannin or of tartaric acid is still of shorter duration, and wines thus treated are always sub-

ject to secondary fermentations and, therefore, should be immediately consumed.

PRESERVING WINE YEAST.

When fresh grapes cannot be got in a quantity large enough to referment wines not thoroughly dry, the best method is to use preserved yeast by the Bochm's process. This process consists in straining good and fresh lees from new well-fermented wines through a fine cloth; then to dry them at a temperature of from 90 to 95 degrees by exposing them to the air of a dry room; then to add 7½ per cent of grape sugar and 3 per cent of bicarbonate of soda, and to mix the whole well together. The mixture is dry, if the room is free of moisture, and if not, the mixture is mushy, and consequently of no value.

Dry yeast well prepared by this process can keep over a year.

OTHER METHOD OF REFERMENTING WINES.

Another good method of refermenting wines consists in using 4 pounds of refined sugar, 80 grammes of cream of tartar and 1¼ pounds of good and fresh white wine lees for each 100 gallons of wine. The sugar is first dissolved in two gallons of wine at a temperature of 85 degrees, then the cream of tartar and the lees are added and well mixed together. This mixture is left for an hour at said temperature and afterward poured into the fermenting tank that contains the wine to be refermented. The mass is then well mixed and, if the temperature of the fermenting room is between 80 and 90 degrees, the fermentation will be over in a day or two.

ANSWER TO A CORRESPONDENT.

Clarifying wine with milk is a very delicate operation. It is used for turbid wines, but mostly for white wines, on account of its discoloring virtue. The caseine contained in milk is the ingredient that clarifies. The other ingredients of milk are absolutely useless for clarifying and are more or less injurious to wine. The butter dissolves and destroys the bouquet, and the lactose or milk-sugar causes secondary fermentation, called lactic. It is therefore necessary to use fresh but skimmed milk, and to rack off the wine as soon as it is clear.

Caseine extracted from milk is a yellowish-white powder, completely inodorous, and, if pure, is very similar to albumen, although it contains a little less sulphur. The quantity is from 8 to 10 grammes per barrel. It is a very strong clarifying substance and can be recommended only when used in that state.

WILLIAM JULIAN LAFERRIERE.

Rutherford, September 11th, 1903.

## Bringing Coals to Newcastle.

THE following clipping, from a recent issue of the St. Louis *Post-Dispatch*, is worthy of note, and will interest many of our readers:

WE REVERSE THE USUAL ORDER.

St. Louis, for the First Time, Ships Wine to California.

For many years wine has been shipped by the wholesale from California to St. Louis, but to-day, for the first time, a shipment of wine is being made from St. Louis to California.

Garrett & Co. of Weldon, N. C., who have an office in St. Louis, in charge of S. H. Wright, are the shippers. I. Nathan, the company's Western representative, who travels out of St. Louis, recently sold 500 cases of wine to F. Chevalier & Co. of San Francisco.

Three months ago Mr. Nathan shipped an order to Portland, Or. He says this is the first time wine was ever shipped there from St. Louis.

While it is true this was the first carload shipment of wines made by Messrs. Garrett & Co. to San Francisco, yet they have for a number of years sold their products in California and in the Northwest. They have previously made several carload shipments to Portland, Or., Seattle, Wash., and other points heretofore considered exclusively the fields of the California wine.

The business of this company has steadily expanded, so that, with the completion of the large plant at Norfolk, Va., it has the largest storage capacity and output of any winery in the Eastern States. Garrett & Co. operate vineyards and wineries at Medoc, Tokay and Chockoyotte, N. C., with a large storage and distributing warehouse in St. Louis, and a plant now nearing completion in Norfolk, all of which gives them a capacity of several million gallons annually.

Believing that from the Scuppernong grape could be produced a wine of superior merit, Paul Garrett has given his entire time to the study of its possibilities and the extension of this business. The copyrighted brands "Escapernong," "Virginia Dare" and "Old North State Blackberry" are widely known, and are popular with people in every section of the country. We congratulate the company on the extensive additions to its several bottling establishments, all of which are signs of progress and prosperity.—*Wine Press.*


CLICQUOT ??

Yes, CLICQUOT !

It is acknowledged by all Connoisseurs, both at home and abroad, to be the STANDARD of Fine CHAMPAGNE



A. VIGNIER CO.

Sole Distributers for the Pacific Coast

429-431 BATTERY ST. SAN FRANCISCO

## The Apostle of Straight Whiskies.

THE exhaustive paper recently read by Edmund W. Taylor of E. H. Taylor Jr. & Sons of Frankfort, Ky., before the National Pure Food Congress at St. Paul, Minn., is published in full in the *Morning Herald* of Lexington, and it is interesting reading (although the average blender will hardly agree with the conclusions), for it is an able paper and the best presentation of the straight whiskey side of the whiskey controversy ever given to the American public. E. H. Taylor and his sons are strong writers, masters of fine, forcible English and fighters from the land of Fighterville, and they know how to make whiskey that is so good as to win praise from all competitors, whiskey that would paint a California landscape on the brain of a man whose imagination was dead, or persuade health to the bed of an invalid or a smile to the face of an Egyptian mummy; but in this effort to turn the current of events in the whiskey trade when the odds are so mightily against them, we very much fear that the Taylors will find that the task is too stupendous, if not indeed an impossible one.

Whether to lessen the cost or to lessen the flavor, whether to increase the profit or to better persuade the palate, it is nevertheless true that many blenders are determined upon the use of a certain proportion of neutral spirits, and they consider it a matter of no moment whatever whether those spirits are made in Kentucky, Indiana or Illinois.

The challenge to battle has been made, however, and it is now up to the blenders to find a champion worthy of a Taylor's Damascus blade.—*Bonfort's.*

## Livermore Gets Experimental Station.

PROFESSOR GEORGE HUSSMAN, the viticultural expert from the Department of Agriculture at Washington, who is engaged in locating additional experiment stations for the Government, has wisely determined upon the Livermore Valley as a proper section for scientific experimentation. The station there will be subdivided and will be located partly on the property of C. H. Wente and on another section a mile and a half distant. The location will afford the Government experts plenty of material upon which to carry on their investigations. There are various adverse conditions in the locality in question, the cause of which is unknown to the grape growers, and which will afford the scientific men from Washington plenty of working material. We congratulate the Livermore Valley people upon the fact that they have secured a sub-station.

## Wine to New York.

ACCORDING to *Bonfort's* the receipt of California wines by sea at the port of New York for the first eight months of this year was 2,219,610 gallons; in 1902, for the same period, the total was 2,278,260 gallons, and for the first eight months of 1901 the figures were 2,314,495 gallons. These statistics show that there is very slight variation in the amount of California wine that goes into consumption through that port. There was a large falling off in the shipments of brandy to New York during those months, as compared with the same period of 1902.


# CHARLES MEINECKE & CO.

**314 SACRAMENTO STREET, SAN FRANCISCO**

**Sole Agents Pacific Coast for**

## "DUFF GORDON SHERRY"

FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

## "SWAN GIN"

FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

## "BOORD'S" OLD TOM AND DRY GINS

FROM BOORD & SON, LONDON, ENGLAND

## "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

## American's Drink Labels.

A WASHINGTON dispatch, under date of September 17th, contains the following, which will be read with much interest by wine men and importers generally:

Professor Wiley, chief of the Bureau of Chemistry of the Department of Agriculture, who has been abroad on a two months' vacation, has returned and resumed charge of his experiments with "doctored" and "preserved" foods. It is the intention of Wiley to ascertain accurately the effect on men of good health using food treated with chemicals.

Wiley says that one of the leading wine experts of Europe, whom he consulted while in London, remarked that "there are no chateau or vineyard wines shipped to the United States. The American people drink nothing but 'labels.'"

Wiley thought this declaration too sweeping. He believes that there are some genuine chateau and vineyard wines imported into the United States, but he believes that they usually are special importations, often made for individuals, and that the general buyer seldom gets good wines. The label looks all right and the retailer may make customers believe that the wine is genuine, but in most cases it is not.

Under the new food exclusion law the Secretary of the Treasury is authorized, on certification from the Secretary of Agriculture, to exclude from the United States food products or beverages that are adulterated so as to be injurious to health; that are falsely labeled, or the sale of which is prohibited or restricted in the countries of their origin. The greatest difficulty in the enforcement of this law lies in its application to falsely labeled wines and liquors. Chemical analysis is utterly powerless to detect the difference that exists between high-grade claret of the most celebrated vintage and the common vintage, yet a difference exists and is what makes one wine many times more valuable in the market than others. It is equally impossible to detect blended whisky by ordinary chemical analysis.

Wiley is of the opinion that most of the Scotch whiskies imported into the United States are blended.

## Wine Men Suffer Also.

THE question of cooperage has become a pressing and perplexing problem. We know that timber for barrels is yearly becoming scarcer, and cooperage, which has already advanced very considerably, will have to advance still further. But advance of prices does not increase the supply of timber, and many a distiller will find it impossible to secure barrels, even at abnormally high prices.—*Mida's.*

LASH'S BITTERS
TONIC LAXATIVE

The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.

(INCORPORATED)

THE COURTS OF
Kentucky
DECIDE AS TO
TAYLOR
WHISKEY



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

THE GENUINE
Taylor
WHISKEY
Is bottled in bond under direct supervision of the United States Government.

E. H. TAYLOR, JR., & SONS
(Incorporated)
Distillers, - - Frankfort, Kentucky

BEWARE! Alleged Whiskey is being sold as the TAYLOR Whiskey of Kentucky, which is not whiskey at all, but a commercial fraud—a CONCOCTION that never was made at a KENTUCKY distillery, and never was in a bonded warehouse in Kentucky, and which claims a fictitious age.

JUDGMENT
Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.

E. H. Taylor Jr. & Sons
(INCORPORATED)

OPINION
Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR
OR
OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."
(E. H. TAYLOR JR. & SONS.)

There is but one Old Taylor Whiskey Distilled in Ky.

## Bolivian Native Drink.

EDITOR REVIEW: The methods in vogue among the Indian and Chola women of Bolivia in the manufacture of "Chicha," a beverage which is very popular among the lower classes on the South American plateau and in the mountains of Peru, presumably because of its almost instantaneous intoxicating effect, are not likely to be adopted by manufacturers of drinkables in this country, as will be seen from the details of the manufacture of that article.

The Indian corn, or "maiz," as it is called, is thoroughly cleansed of all foreign substances by being run through several washes. After this all the available women, old and young, seat themselves on their haunches around a large pottery receptacle placed in the middle of the room. Then proceeds the chewing, which is only interrupted when a mouthful of corn has been chewed sufficiently fine. The manner in which this is transferred from their mouths into the common receptacle in the center of the room need not be dwelt upon. It all goes together, though, and at the close of the day, with a dozen workers, a very good showing is made. To this mess is now added cane sugar, hot water and other ingredients, when it is poured into earthenware vessels and buried in the ground. There it is allowed to remain for several weeks, and when it comes up it is called Chicha, and is used to brighten the drowsy lives of the Indian and Cholo men and women of Peru and Bolivia.

Chicha is not a whiskey, but appears to be a kind of strong alcoholic corn wine, of a deep red color, and the "Gringo" (foreigner) who drinks it is very soon aware of the fact that he has taken something. It is about the only intoxicating beverage consumed by the natives of the interior, and he who would court the favor of the brown-skinned senorita of the South, be he white man or native, must come many times, drink much Chicha and wax exceedingly joyous, after which he is received with open arms as one of the family. At the present time, however, so many people have acquired the taste for Chicha that there are not enough women to chew the corn, and it is now crushed by means of stones.

Thus has civilization, with its complex machinery, made its incursions into this land; but those who know the real Chicha agree with all the old women that the new beverage is not like that made in the good old way.

E. R. F.

San Francisco, September, 1903.

## Great Auk's Head Ale Again Victorious.

W. A. Ross & Brother announce that they have again been awarded the contract to supply the Government hospitals under the control of the Secretary of the Interior, with "Great Auk's Head" bottling of Bass's Ale for the fiscal year ending June, 1904. As these contracts are only awarded after a thorough and complete examination and test has been made of all competing brands, the above would serve to show that for superior quality and fine condition, "Great Auk's Head" Bass Ale is second to none.


Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco




You want a bottled
NATURAL
MINERAL WATER
BARTLETT
The best
in the world
For the cure of
CONSTIPATION
STOMACH, KIDNEY
& RHEUMATIC
TROUBLES

As a bar or table water
it has no equal.

W. ERLEWN. ENG. Co.

# A JUG

## OF WHISKEY OR WINE

MAKES AN ATTRACTIVE PACKAGE;
REDUCES BREAKAGE TO A MINIMUM.

## WE SELL JUGS

With or Without Labels
With or Without Porcelain Top Corks

This
"STANDARD"
is only one of many
different styles
we have to offer

CALL AND SEE
OUR SAMPLES




A Postal
To Us;

A Salesman
To You.

PRICE PER DOZEN:

| | |
|---|---|
| Standard Jugs, 5 to the gallon | $1.35 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks | 1.50 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks and Labels, | 1.65 |

## ILLINOIS-PACIFIC GLASS CO.

10-12-14-16 MAIN STREET

LOS ANGELES SAN FRANCISCO PORTLAND

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

WM. J. KEARNEY, Representative
No. 400 BATTERY STREET SAN FRANCISCO, CAL.

## Roanoke Rye Whiskey.

PERHAPS there is not in the market to-day an article of general use more subject to adulteration than whiskey. If the adulterations were confined to non-injurious substances, the purchaser would only be defrauded of his money, without injury to his health, but many of the ingredients employed are positively harmful, containing frequently active poisons which undermine the health. Laws have been enacted to curb this evil, but with little success.

By the exercise of reasonable precaution the public has the remedy in its own hands. Let it refuse to purchase an article that has not stood the test of years and been guaranteed by a firm of character and standing. This requirement is fulfilled in every particular in the famous "Roanoke Rye" whiskey. Every step in the process of manufacturing, distilling, ageing and putting on the market this high class brand of liquor, is done with a view to insure its purity, flavor and wholesomeness. How it has succeeded can very easily be seen from the large sales in every State and Territory west of the Rocky Mountains.

In a chat with a member of the firm of Shea-Bocqueraz Co., sole proprietors of Roanoke Rye Whiskey, much interesting information was obtained regarding the precaution exercised by the distillers in preserving the high character of this whiskey. All harmful ingredients, essential oils and deleterious substances are rigorously excluded, and the result is a pure whiskey, equally wholesome for the sick room, the home or the festive occasion.

These goods are aged in wood ten years before being bottled, and the delightful flavor and mellowness of age thus obtained, without artificial aid, make "Roanoke Rye" a steady favorite with connoisseurs.

Shea-Bocqueraz Co., 525 Market street, importers and wholesale dealers in wines and liquors, have a standing so well recognized among the prominent merchants of this city, that any goods which they send out with the stamp of their approval meet with the confidence of the public. The gratifying success of "Roanoke Rye" whiskey, its entry into the best saloons, club rooms and families, is a convincing proof that it has won its way solely on merit.

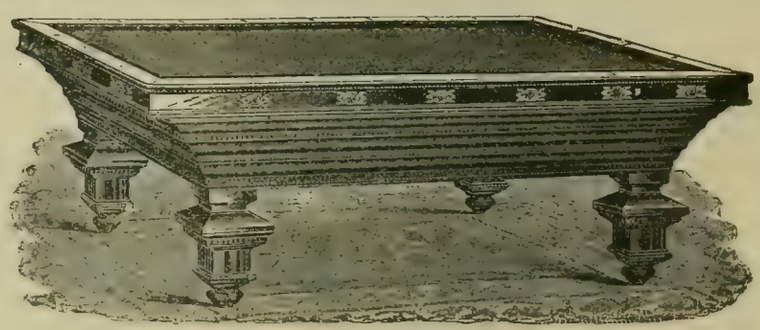
## French Friars to Make Wines Here.

ACCORDING to a newspaper report, widely circulated, the University of Notre Dame, at South Bend, Ind., will spend $1,000,000 for the establishment of vineyards to produce fine wines. The institution has purchased recently more than 500 acres. It is the intention of the university authorities to import vines from France and use the land for the establishment of vineyards. More than 200 expert vineyard workers and wine makers and their families will be imported from France to grow the grapes. The friars, who were expelled from France under the recent law, and who were provided for by the university here, will take charge of the work, according to the report.

THE Brunswick-Balke-Collender Company

652, 654, 656 MISSION STREET, CORNER ANNIE PHONE MAIN 1436

Billiard Tables
Pool Tables
Billiard Materials
Bar Fixtures
Refrigerators
Special Designs



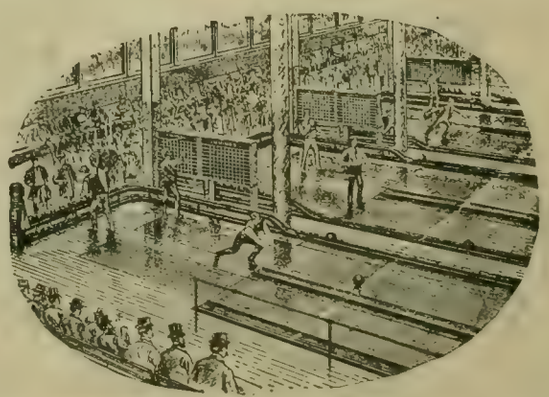
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Sold for Cash or Installments

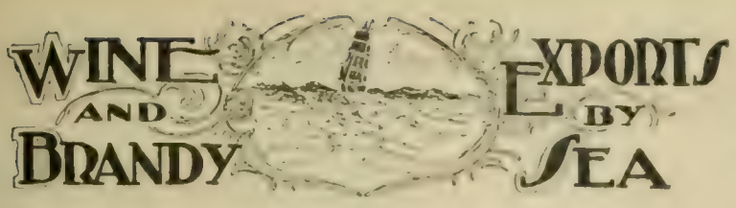
Bowling Alleys and Bowling Supplies



Bar Fixtures

of any size or kind shipped on twenty-four hours' notice.






From August 25, 1902, to September 25, 1903.

## WINE.

### TO MEXICO.

| | | | | |
|---|---|---|---|---|
| Acapulco | Manzanillo | C Schilling & Co | | 27 |
| " | " | B Frapolli & Co | | 204 |
| " | Acapulco | California Wine Association | | 300 |
| Silesia | Tonala | W Loaiza & Co | 8 | 400 |
| " | Salinas Cruz | " | 10 | 100 |
| " | " | Madera Vineyard Wine Co | 17 | |
| " | San Benito | B Frapolli & Co | | 100 |
| " | " | Italian-Swiss Colony | | 100 |
| Curacao | Mazatlan | " | | 122 |
| " | " | L F Lastreto | | 393 |
| " | " | Bertin & Lepori | | 202 |
| " | " | Lachman & Jacobi | | 10 |
| " | " | Gundlach-Bundschu Co | | 283 |
| " | " | Leo Metzger & Co | | 5 |
| " | " | W Loaiza & Co | | 170 |
| " | Altata | " | | 655 |
| " | " | E G Lyons & Raas Co | | 170 |
| " | Guaymas | " | | 201 |
| " | " | Thannhauser & Co | | 240 |
| " | " | M Lichtenstein | | 10 |
| " | " | B Frapolli & Co | | 685 |
| " | " | W Loaiza & Co | | 400 |
| " | " | Maldonado & Co | | 250 |
| " | Altata | " | | 60 |
| " | La Paz | Napa & Sonoma Wine Co | | 68 |
| " | Santa Rosalia | Felix Santalier | 10 | |
| Total | | | 45 | 5,155 |
| Value | | | | $2,384 |

### TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Umatilla | Victoria | Rosenblatt Co | 11 | |
| " | " | D De Bernardi & Co | | 158 |
| " | Vancouver | Italian Swiss Colony | 2 | 152 |
| Queen | Ladysmith | Farnsworth & Ringles | | 50 |
| " | Victoria | Canada Transfer Co | | 105 |
| Puebla | " | Pascal D'Eclat Co | | 60 |
| " | Vancouver | A Reposeld & Co | | 500 |
| Umatilla | " | Graham Dray & Delivery Co | 2 | 67 |
| Queen | " | Gundlach-Bundschu Co | | 217 |
| " | Victoria | D De Bernardi & Co | | 51 |
| Puebla | " | Lachman & Jacobi | | 304 |
| " | " | L Leeda | | 50 |
| " | Vancouver | Bertin & Lepori | | 20 |
| Total | | | 15 | 1,794 |
| Value | | | | $875 |

### TO CHINA.

| | | | | |
|---|---|---|---|---|
| Amer Maru | Shanghai | B Arnhold & Co | | 508 |
| " | Tsingtau | Lachman & Jacobi | | 1,177 |
| Korea | Tientsin | Italian-Swiss Colony | | 56 |
| " | Chemulpo | S Foster & Co | | 124 |
| " | Hong Kong | " | | 68 |
| Gaelic | Port Arthur | C Schilling & Co | 1 | 372 |
| Total | | | 1 | 2,305 |
| Value | | | | $947 |

### TO JAPAN.

| | | | | |
|---|---|---|---|---|
| Korea | Yokohama | Beringer Bros | | 209 |
| " | Hlogo | California Wine Association | | 406 |
| " | Tokio | S P Co | | 1,000 |
| Gaelic | Nagasaki | C Schilling & Co | | 53 |
| Hong. Maru | Hlogo | Gundlach-Bundschu Co | | 500 |
| " | Kobe | Kokusaisha Co | | 154 |
| Total | | | | 2,322 |
| Value | | | | $958 |

### TO THE PHILIPPINES.

| | | | | |
|---|---|---|---|---|
| Korea | Manila | Lachman & Jacobi | | 515 |
| Total | | | | 515 |
| Value | | | | $220 |


**Compiled from the Custom House Reports**

## Imports of Champagne into the United States

**From January 1st to August 1st**

| | 1902 Cases | 1903 Cases |
|---|---|---|
| **MOËT & CHANDON** | 53,481 | 76,599 |
| G. H. Mumm & Co. | 70,654 | 75,838 |
| Pommery & Greno | 14,776 | 16,970 |
| Ruinart, pere & fils, | 9,485 | 12,554 |
| Vve Clicquot | 6,915 | 8,684 |
| Louis Roederer | 7,124 | 5,158 |
| Pol Roger | 2,339 | 3,780 |
| Piper Heidsieck | 5,705 | 3,522 |

# MOËT & CHANDON WHITE SEAL CHAMPAGNE

WM. WOLFF & CO., Pacific Coast Agents

216 Mission Street, San Francisco, Cal.

TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| Barracouta.. | Amapala..... | Italian-Swiss Colony..... | ..... | 35 |
| " | " | L F Lastreto..... | 8 | 63 |
| " | La Union..... | California Wine Association.... | ..... | 400 |
| " | " | C Schilling Co..... | ..... | 893 |
| " | Corinto..... | " | ..... | 320 |
| " | San J de Guat... | " | ..... | 315 |
| " | Acajutla..... | " | ..... | 594 |
| " | Panama..... | " | ..... | 420 |
| " | " | California Wine Association.... | ..... | 980 |
| " | Champerico..... | G A Moore..... | ..... | 60 |
| Acapulco... | San J de Guat.... | California Wine Association..... | ..... | 600 |
| " | Panama..... | Gundlach-Bundschu Co..... | ..... | 264 |
| Silesia..... | Acajutla..... | California Wine Association.... | ..... | 250 |
| " | " | E G Lyons Co..... | ..... | 500 |
| " | Ocos..... | Bertin & Lepori..... | ..... | 60 |
| " | Champerico .... | Lachman & Jacobi ..... | 10 | ..... |
| " | Amapala..... | C Schilling & Co..... | 5 | 54 |
| " | Buenaventura.... | " | ..... | 210 |
| " | " | Maillard & Schmeidel..... | ..... | 100 |
| " | " | California Wine Association..... | ..... | 484 |
| Peru ..... | Acajutla..... | Leo Metzger & Co..... | ..... | 156 |
| " | " | Urioste & Co..... | 10 | ..... |
| " | " | L F Lastreto..... | ..... | 152 |
| " | " | Gundlach-Bundschu Co..... | ..... | 314 |
| " | " | C Schilling Co..... | ..... | 534 |
| " | San J de Guat.... | " | 44 | 931 |
| " | Savinillo..... | " | ..... | 800 |
| " | Corinto..... | " | ..... | 262 |
| " | Amapala..... | " | ..... | 192 |
| " | Tumaco..... | California Wine Association .... | ..... | 660 |
| " | Champerico..... | John T Wright..... | 3 | 150 |
| " | Acajutla..... | California Wine Association.... | ..... | 420 |
| " | Corinto..... | " | ..... | 100 |
| " | Panama..... | " | ..... | 6,000 |
| " | San J de Guat... | " | ..... | 270 |
| " | " | Mohn Freese Com'l Co..... | 3 | ..... |
| San Juan.... | Champerico .... | California Wine Association.... | ..... | 100 |
| " | Tumaco..... | C Schilling & Co..... | ..... | 313 |
| Colon ..... | Champerico..... | California Wine Association.... | ..... | 500 |
| " | Corinto ..... | " | 30 | 50 |
| " | " | L F Lastreto..... | ..... | 475 |
| " | Panama ..... | " | ..... | 10 |
| " | La Union..... | " | ..... | 146 |
| " | " | C Schilling & Co. ..... | ..... | 692 |
| " | La Libertad ..... | " | ..... | 255 |
| " | Punta Arenas ... | " | ..... | 532 |
| " | Acajutla..... | " | ..... | 189 |
| " | San J de Guat.... | " | ..... | 525 |
| " | " | Italian-Swiss Colony..... | ..... | 207 |
| " | Acajutla..... | French-American Wine Co..... | ..... | 56 |
| " | " | Otis McAllister Co ..... | ..... | 52 |
| " | Champerico. .... | Mohns & Mohns. ..... | ..... | 20 |
| Total ..... | | | 113 | 21,665 |
| Value..... | | | ..... | $9,401 |

TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Silesia..... | Manta..... | California Wine Association.... | ..... | 1,330 |
| " | Guayaquil..... | " | ..... | 10 |
| " | " | C Schilling & Co..... | ..... | 125 |
| " | Mollendo..... | " | ..... | 162 |
| Total ..... | | | ..... | 1,627 |
| Value..... | | | ..... | $888 |

TO NEW YORK.

| VESSEL. | DESTINATION. | SHIPPERS | CASES. | GALLONS |
|---|---|---|---|---|
| Barracouta.. | New York ..... | French American Wine Co..... | ..... | 100 |
| " | " | Pacific Transfer Co..... | ..... | 132 |
| " | " | Lenormand Bros..... | ..... | 309 |
| " | " | Cupertino Wine Co..... | ..... | 27 |
| " | " | California Wine Association.... | ..... | 42,250 |
| " | " | Gundlach-Bundschu Co ..... | ..... | 10,000 |
| " | " | Lachman & Jacobi..... | ..... | 14,586 |
| Peru..... | " | " | ..... | 14,110 |
| " | " | Scatina & Co..... | ..... | 8,750 |
| " | " | Italian-Swiss Colony..... | ..... | 12,900 |
| " | " | Gundlach-Bundschu Co ..... | ..... | 10,000 |
| " | " | California Wine Association.... | ..... | 32,000 |
| Acapulco..... | " | " | ..... | 40,000 |
| " | " | Wing Tuck & Co ..... | 10 | ..... |
| " | " | Golden West Co..... | ..... | 2,000 |
| " | " | Italian-Swiss Colony ..... | ..... | 20,195 |
| " | " | Lachman & Jacobi..... | ..... | 21,725 |
| " | " | C Schilling & Co..... | ..... | 15,571 |
| " | " | Beringer Bros..... | ..... | 53 |
| Texan..... | " | California Wine Association..... | ..... | 50,000 |
| Miunewarka. | " | Fountain Grove Wine Co..... | ..... | 16,430 |
| " | " | Italian-Swiss Colony ..... | ..... | 23,000 |
| San Juan.... | " | Lachman & Jacobi..... | ..... | 29,627 |
| " | " | Berringer Bros..... | ..... | 105 |
| " | " | Scatina & Co..... | ..... | 8,750 |
| " | " | California Wine Association.... | ..... | 25,500 |
| " | " | C Schilling & Co..... | ..... | 19,528 |
| Colon ..... | " | Italian-Swiss Colony..... | ..... | 12,625 |
| " | " | California Wine Association..... | ..... | 31,250 |
| " | " | Lachman & Jacobi ..... | ..... | 15,005 |
| " | " | Gundlach-Bundschu Co..... | ..... | 6,750 |
| " | " | Lenormand Bros ..... | ..... | 561 |
| Total .... | | | 10 | 483,839 |
| Value..... | | | ..... | $161,037 |

TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| Nebraskan... | Honolulu..... | | 15 | 1,414 |
| Sierra ..... | " | | 2 | 120 |
| Kauilani..... | " | | 40 | 8,279 |
| Amy Turner | Hilo..... | | ..... | 4,055 |
| Enterprise... | " | | ..... | 3,185 |
| Alameda .... | Honolulu..... | | 35 | 533 |
| S G Wilder .. | " | | 2 | 3,638 |
| Coronado.... | " | | ..... | 510 |
| Nevadan..... | " | | ..... | 2,041 |
| Sonoma ..... | " | | ..... | 28 |
| Falls of Clyde | " | | 20 | 3,935 |
| Total ..... | | | 114 | 27,718 |
| Value..... | | | ..... | $13,141 |

TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Tropic Bird.. | Tahiti..... | Italian-Swiss Colony..... | ..... | 200 |
| Mariposa.... | " | " | ..... | 4,080 |
| " | " | J Pinet & Co ..... | ..... | 154 |
| " | " | French-American Wine Co..... | ..... | 206 |
| Total..... | | | ..... | 4,640 |
| Value..... | | | ..... | $1,441 |

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office, S. E. COR. MARKET & SECOND STS.

NEW YORK BRANCH, S. COR. WATTS & E WASHINGTON STS.

MISCELLANEOUS.

| | | | | | |
|---|---|---|---|---|---|
| Dumfreisshire | Liverpool | California Wine Association | | | 100 |
| Galilee | Apia | Italian-Swiss Colony | | | 50 |
| Amer Maru | Samarang | C Schilling & Co | | | 1,650 |
| Sierra | Auckland | Gundlach-Bundschu Co | 5 | | |
| " | Pago Pago | Napa & Sonoma Wine Co | 2 | | 203 |
| " | " | Goldberg-Bowen Co | 2 | | |
| " | " | G A Moore | 2 | | |
| Silesia | Bremen | F Korbel & Bro | | | 150 |
| " | " | California Wine Association | | | 102 |
| Inverclyde | London | " | | | 9,000 |
| Queen | Alaska | Italian-Swiss Colony | 20 | | |
| " | " | Ciocci & Lombardi | | | 519 |
| Puebla | Nome | Wetmore, Bowen Co | 27 | | |
| Sonoma | Apia | Gundlach-Bundschu Co | | | 70 |
| " | Lyttleton | " | | | 100 |
| Inveresk | London | California Wine Association | | | 8,000 |
| " | " | Italian-Swiss Colony | | | 3,117 |
| M Lightbody | " | Meyer, Wilson & Co | | | 250 |
| Puebla | Nome | California Wine Association | | | 100 |
| Total | | | 58 | | 23,401 |
| Value | | | | | $9,749 |

## BRANDY.

| VESSEL | DESTINATION. | SHIPPER | CASES | GALLONS |
|---|---|---|---|---|
| Barracouta | New York | Lenormand Bros | | 51 |
| " | Corinto | Crown Distributing Co | | 28 |
| Enterprise | Hilo | | 16 | |
| Acapulco | New York | C Schilling & Co | | 24 |
| Sierra | Pago Pago | Napa and Sonoma Wine Co | 1 | |
| Silesia | London | E G Lyons Co | | 2,200 |
| " | " | F H Frocion | | 2,951 |
| " | Bremen | F Korbel Bros | | 50 |
| Queen | Dawson | P C Rossi | | 45 |
| Alameda | Honolulu | | 5 | |
| Korea | Tientsin | Italian-Swiss Colony | 1 | |
| Peru | Acapulta | Gundlach Bundschu Co | | 48 |
| " | Amapara | C Schilling & Co | 17 | 24 |
| Curacao | Ensenada | Wm Wolff Co | 5 | |
| San Juan | New York | C Schilling & Co | | 54 |
| S G Wilder | Honolulu | | 1 | |
| Sonoma | Sydney | E G Lyons Co | | 175 |
| Colon | New York | Lenormand Bros | | 157 |
| Total | | | 44 | 20,115 |
| Value | | | | $9,127 |

## Imports of Beer by Rail.

Hilbert Mercantile Co. (A. B. C.)—1040 casks, bottled.
Braunschweiger Co. (Val Blatz)—200 casks, bottled.
Tillmann & Bendel (Anheuser-Busch)—1000 casks, bottled.
P. J. Weniger & Co. (Mayflower)—200 casks, bottled.
T. W. Collins & Co. (Pabst)—875 casks, bottled; 525 bbls., 240 hf. bbls. and 675 qr. bbls., draught; 600 bbls. Best Tonic.

LASH'S BITTERS
TONIC · LAXATIVE

## Reciprocity and Tariff.

IS the title of a new document of thirty-two pages just issued by the American Protective Tariff League, and includes all of the reciprocity treaties now under consideration by Congress, the editorial opinions of the late Speaker Reed on the Cuban treaty and an exhaustive treatise on the constitutionality of reciprocity treaties by former Representative Sheldon of California. Sent to any address for 4 cents. Ask for Document No. 43. Address W. F. Wakeman, General Secretary, 339 Broadway, New York, N. Y.

PABST




Choicest Brew

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MILWAUKEE
TRADE MARK




THOS. W. COLLINS & CO.
GENERAL AGENTS
105 CALIFORNIA ST., SAN FRANISCO

CLEAR AS CRYSTAL




Most Convenient Bar Package

## WHISKY.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| Barracouta.. | Acajutla | Crown Distilleries Co | 18 | |
| " | " | Hiram Walker & Son | 24 | |
| " | Amapala | " | 50 | |
| " | Punta Arenas | Maldonado & Co | 6 | |
| Nebraskan .. | Honolulu | | 25 | 56 |
| Sierra | " | | 2 | 278 |
| Kaulani | " | | 200 | 270 |
| W H Dimond | " | | 25 | 1,790 |
| Enterprise.. | Hilo | | 50 | |
| Amer. Maru | Shanghai | Crown Distilleries Co | 100 | |
| Acapulco | Corinto | " | 20 | |
| Sierra | Sydney | E G Lyons Co | | 48 |
| Silesia | Salinas Cruz | " | | 48 |
| " | Manzanillo | " | 20 | |
| " | Mollendo | Haslett Warehouse Co | 20 | |
| " | " | Crown Distilleries Co | 51 | |
| " | Salinas Cruz | " | 6 | |
| Korea | Nagasaki | " | 30 | |
| Puebla | Dawson | Wm Wolff & Co | 500 | |
| " | Nome | Sherwood & Sherwood | 47 | |
| Alameda | Honolulu | | 123 | 261 |
| Peru | Amapala | C Schilling & Co | 24 | |
| " | Acajutla | Hiram Walker & Son | 25 | |
| " | " | Crown Distilleries Co | 20 | |
| " | Corinto | " | 20 | |
| " | Champerico | " | | 10 |
| " | San J de Guat | " | 36 | 40 |
| " | " | Haslett Warehouse Co | | 57 |
| Gallilee | Apia | Crown Distilleries Co | 20 | |
| Curacao | Ensenada | Wm Wolff & Co | 10 | |
| " | La Paz | Goldberg-Bowen Co | | 5 |
| San Juan | Manzanillo | E G Lyons Co | 20 | |
| " | " | Wm Wolff & Co | 2 | |
| Gaelic | Yokohama | Crown Distilleries Co | 10 | |
| " | Newchwang | " | 1 | |
| " | Osaka | S P Co | 550 | |
| S G Wilder .. | Honolulu | | 82 | 1,518 |
| Queen | Vancouver | Haslett Warehouse Co | 100 | |
| Nevadan | Honolulu | | 259 | 1,270 |
| Sonoma | " | | 12 | |
| Mariposa | Papeete | Haslett Warehouse Co | 2 | |
| Puebla | Vancouver | " | | 129 |
| Colon | Acajutla | " | 20 | |
| " | " | Goldberg-Bowen Co | 2 | |
| " | " | Crown Distilleries Co | 6 | 54 |
| " | Corinto | " | 18 | |
| " | La Union | " | 10 | |
| " | Champerico | " | 50 | |
| " | San J de Guat | " | 20 | |
| " | " | Hiram Walker & Son | 30 | |
| HongkgMaru | Manila | S P Co | 550 | |
| " | " | Crown Distilleries Co | 208 | |
| " | Yokohama | " | 5 | |
| " | Hong Kong | Mattoon & Co | 6 | |
| Total | | | 3,435 | 5,834 |
| Value | | | | $27,736 |

## EXPORTS OF BEER BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS. | PACK'GS BOTTL'D | PACK'GS BULK |
|---|---|---|---|---|
| Barracouta.. | Amapala | John Rapp & Son | 2 | |
| Nebraskan .. | Honolulu | | 635 | |
| Kaulani | " | | 534 | |
| Amy Turner. | Hilo | | 120 | |
| Enterprise.. | " | | 248 | |
| Amer Maru.. | Shanghai | S P Co | 127 | |
| Sierra | Coolgardi | A T & S F R R | 122 | |
| " | Wellington | Sherwood & Sherwood | 2 | |
| Puebla | Nome | " | 2 | |
| Alameda | Honolulu | | 21 | |
| Mohican | " | | 50 | |
| Korea | Nagasaki | S P Co | 500 | |
| Peru | San Juan del Sur | C Schilling & Co | 2 | |
| " | Corinto | Buffalo Brewing Co | 68 | |
| " | San Jose de Guat. | John Rapp & Son | 2 | |
| Coronado | Honolulu | | 50 | |
| Nevadan | " | | 691 | |
| Sonoma | " | | 260 | |
| Clavering | Yokohama | S F Breweries Ltd | 10 | |
| H C Wright. | Mahukona | | 1 | |
| Tropic Bird . | Tahiti | Fredericksburg Brewing Co | 4 | |
| Mariposa | Papeete | J Pinet & Co | 3 | |
| " | " | Fredericksburg Btg Co | 2 | |
| Hongkg Maru | Manila | S P Co | 525 | |
| Total | | | 3,981 | |
| Value | | | $24,894 | |

Moet & Chandon Brut, Imperial 1899, was served exclusively at an elaborate banquet given by Mrs. Herman Oelrichs at her summer residence, "Rose Cliff," at Newport, R. I., on Saturday, September 5th, 1903. The Pacific Coast agents for this favorite champagne are William Wolff Co., 216 Mission street.

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTEN |
|---|---|---|---|
| Barracouta.. | Amapala | Mohns Freese Commercial Co | 20 cs min water |
| Nebraskan .. | Honolulu | | 1 bbl gin |
| " | " | | 2 cs champagn |
| Sierra | " | | 22 " min water |
| " | " | | 1 " alcohol |
| " | " | | 1 bbl " |
| " | " | | 1 cs gin |
| Amer Maru.. | Shanghai | Crown Distilleries Co | 91 " syrups |
| Sierra | Sydney | E G Lyons Co | 6 " liquors |
| Silesia | Tonola | " | 10 " " |
| " | Lima | " | 21 " " |
| " | Mazatlan | Thannhauser & Co | 1 " min water |
| " | Salinas Cruz | Gray, Langs & Stroh | 1 " bitters |
| " | " | Pascal Dubedat & Co | 1 " " |
| " | " | Madera Vineyard & Wine Co | 2 " champagne |
| " | " | Sherwood & Sherwood | 4 " porter |
| " | Bremen | F Korbel & Bros | 2 " champagne |
| " | Guayaquil | Mohns Freese Commercial Co | 11 " cider |
| " | San Blas | Tung Yick Jan Co | 5 " ginger ale |
| Puebla | Nome | Sherwood & Sherwood | 11 bbls ale |
| " | " | " | 7 " porter |
| " | " | " | 21 cs min water |
| " | " | " | 20 " cider |
| " | " | " | 15 " gin |
| " | " | " | 1 bbl " |
| " | " | " | 1 " ginger ale |
| " | Dawson | Wm Wolff Co | 5 " " " |
| " | " | " | 50 cs champagne |
| Korea | Yokohama | Union Distilling Co | 250 bbls alcohol |
| Alameda | Honolulu | | 10 cs stout |
| " | " | | 30 " min water |
| " | " | | 20 " champagne |
| " | " | | 5 " bitters |
| " | " | | 3 " ale |
| " | " | | 7 " gin |
| " | " | | 7 " liquors |
| " | " | | 2 bbls alcohol |
| Peru | San J de Guat | C Schilling & Co | 2 cs ginger ale |
| " | Corinto | " | 2 " liquors |
| " | Amapala | " | 2 " cocktails |
| Curacao | Ensenada | Thannhauser & Co | 14 " min water |
| " | " | C D Bunker & Co | 10 " " " |
| " | Mazatlan | Maldonado & Co | 5 " " " |
| Enterprise... | Hilo | | 8 " liquors |
| " | " | | 50 " gin |
| " | " | | 1 " min water |
| " | " | | 1 bbl alcohol |
| Gaelic | Kobe | Union Distilling Co | 76 " " |
| " | Hong Kong | Mattoon & Co | 1 cs ginger ale |
| " | " | " | 1 " porter |
| " | " | " | 3 " champagne |
| S G Wilder.. | Honolulu | | 2 " bitters |
| " | " | | 6 " gin |
| " | " | | 5 " liquors |
| " | " | | 25 " min water |
| Coronado | " | | 2 bbls alcohol |
| Queen | Vancouver | Gundlach-Bundschu Co | 2 cs bl'kb'brand |
| Nevadan | Honolulu | | 10 " min water |
| " | " | | 2 " cider |
| " | " | | 2 " rum |
| " | " | | 7 " gin |
| " | " | | 1 bbl alcohol |
| Sonoma | " | | 5 " " |
| Tropic Bird.. | Tahiti | J Pinet & Co | 7 cs min water |
| H C Wright . | Honolulu | | 1 " alcohol |
| Falls of Clyde | " | | 10 " min water |
| Sonoma | Pago Pago | Goldberg-Bowen Co | 1 " " " |
| " | " | L F Snow | 2 bbls cider |
| " | Sydney | E G Lyons Co | 1 cs liquors |
| Mariposa | Papeete | J Pinet & Co | 10 " cider |
| " | " | Pure Water Co | 1 " ginger ale |
| HongkgMaru | Shanghai | Crown Distilleries Co | 50 " cocktails |
| " | Kobe | Union Distilling Co | 75 bbls alcohol |
| " | Hong Kong | Mattoon & Co | 1 cs ale |
| " | " | " | 1 " porter |
| " | " | " | 4 " champagne |
| " | " | " | 2 " ginger ale |
| Colon | Champerico | L F Lastreto | 1 " vermouth |
| " | Acajutla | Goldberg-Bowen Co | 1 " min water |
| " | Amapala | Italian-Swiss Colony | 2 kgs vermouth |
| Total | | | 1,084 Package |
| Value | | | $13,84 |

E. P. WICHMAN JOHN LUTGEN FRED STAUD

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588




## IMPORTS OF WINES AND LIQUORS BY SEA.

SEPTEMBER, 1903.

FROM HAMBURG—Per "Ben Lee."

| | | |
|---|---|---|
| 420 bbls | whisky | C W Craig Co |

FROM ANTWERP—Per s.s. "Luxor."

| | | |
|---|---|---|
| 28 cases | liquors | P J Weniger & Co |
| 50 " | whisky | " |

FROM MARSEILLES

| | | |
|---|---|---|
| 30 cases | bitters | A Vignier Co |

FROM GLASGOW—Per "Amiral Courbet."

| | | |
|---|---|---|
| 70 bbls | ginger ale | Sherwood & Sherwood |
| 20 hf bbls | " " | " |
| 5 cases | orange bitters | " |
| 5 " | beer | Forbes Bros |
| 24 " | gin | Order |
| 20 " | whisky | William Wolff & Co |
| 2 octvs | " | " |
| 25 casks | " | Hellmann Bros & Co |
| 60 cases | " | " |
| 20 " | rum | " |
| 100 " | whisky | D Holzman & Co |
| 100 " | " | Louis Taussig & Co |
| 50 " | " | A Vignier Co |
| 10 octvs | " | Wilmerding-Loewe Co |
| 10 " | " | Chas Meinecke Co |
| 50 cases | " | Ahrens, Pein & Bullwinkel |
| 405 " | " | Order |
| 230 octvs | " | " |
| 16 casks | " | " |

FROM BREMEN

| | | |
|---|---|---|
| 100 bbls | whisky | Naber, Alfs & Brune |

FROM GENOA.

| | | |
|---|---|---|
| 125 cases | bitters | Grannucci Bros |
| 250 " | fernet | " |
| 250 " | " | Pascal Dubedat Co |

FROM LIVERPOOL—Per "Jacobson."

| | | |
|---|---|---|
| 304 cases | beer | Forbes Bros |
| 100 " | " | Chas Meinecke Co |
| 100 " | " | Crown Distilleries Co |
| 270 " | ale | Order |
| 480 " | stout | " |
| 45 " | " | W H Campbell |
| 10 octvs | brandy | Hellmann Bros Co |
| 25 " | " | Crown Distilleries Co |
| 25 cases | " | Order |
| 110 " | gin | " |
| 400 bbls | ginger ale | William Wolff & Co |
| 125 " | " | Goldberg-Bowen Co |
| 120 " | " | Sherwood & Sherwood |
| 1 " | " | W H Campbell |
| 5 cases | rum | Order |
| 101 " | whisky | Macondry & Co |
| 10 octvs | " | " |
| 10 " | " | C D Bunker & Co |
| 1 hhd | " | Pacific Union Club |
| 1 " | " | California Club |
| 200 cases | " | L Taussig & Co |
| 10 casks | " | James Gibb |
| 50 cases | " | William Wolff & Co |
| 50 " | " | Melczer Bros |
| 400 " | " | Hilbert Mercantile Co |
| 330 " | " | Order |
| 10 octvs | wine | " |
| 1 qr | " | " |
| 25 " | " | Hellmann Bros Co |
| 25 octvs | " | " |
| 5 cases | " | Order |

FROM BORDEAUX.

| | | |
|---|---|---|
| 500 cases | brandy | Jas de Fremery Co |
| 24 octvs | wine | " |
| 76 cases | " | " |
| 7 bbls | " | " |
| 65 cases | liqueurs | Pascal Dubedat Co |
| 25 " | brandy | " |
| 51 " | " | Melczer Bros |

FROM LONDON—Per "Alsterdam."

| | | |
|---|---|---|
| 200 cases | gin | Crown Distilleries Co |
| 100 " | whisky | " |
| 125 casks | " | " |
| 25 cases | rum | " |
| 155 " | beer | " |
| 15 octvs | wine | Pascal Dubedat Co |
| 36 bbls | " | " |
| 10 cases | " | A Vignier & Co |
| 10 octvs | " | " |

PERHAPS nine men out of ten, connoisseurs of champagne, if asked what brand of that sparkling nectar meets every requirement of flavor and quality, would answer unhesitatingly "Veuve Clicquot." The large importing house of A. Vignier Co., Inc., 429-431 Battery street, which has been in existence here since 1867, has the sole agency in California of this famous brand of champagne. Its sales have so increased in volume that scarcely a fashionable banquet takes place in the city without Veuve Clicquot being represented on the menu. It has become a favorite among private families familiar with the best champagnes in the world. There are two qualities of this wine, that known as the Sec being a dry champagne, with a yellow label, and the Brut, which is extra dry and bears a gold label. Mr. Vignier informs us that he has recently received a large invoice of the Brut, a special vintage of 1898, and it is so labeled. This will be very interesting news to good judges of champagne, as a special vintage has an advantage in points of excellence over that of an ordinary year.

Dr. Bouvier's Buchu Gin is a great kidney remedy—it fulfills every wish, promptly curing kidney, bladder and uric acid troubles. It corrects the inability to hold water and the evil effects following an excessive indulgence in liquor, wine or beer. The medicinal virtues of Buchu have long been recognized by the medical profession, and gin for hundreds of years has been held as one of the best of all the popular remedies in treating diseases of the kidneys and bladder. Therefore, a scientific combination of buchu and gin must at once appeal to the intelligent practitioner as a remedy which will act beneficially in those diseases. This combination was recently discovered by the eminent kidney and bladder specialist, Dr. Bouvier. Its merit was at once recognized by many prominent physicians, who are now prescribing it with great success in both hospital and private practice. It is pleasant to take; the mild and extraordinary effect of this famous remedy, Dr. Bouvier's Buchu Gin, is soon realized. Buchu Gin is not recommended to cure all diseases, but if you have kidney, bladder or uric acid troubles you will find it just the thing you need. The Pacific Coast agents and wholesale distributers are The Grunauer Commission Company, 116 California street, this city.

TISSUE PAPER MANILA PAPER
LABEL PAPER

PAPER | OF ALL KINDS

A. ZELLERBACH & SONS

Cor. Sansome and Commercial Sts.
San Francisco

# BRANDY PRODUCTION

FIRST DISTRICT—Month of August, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 20,474.7 |
| Received from distillery, Fourth District, California | |
| Received from special bonded warehouse, Fourth District, California | 1,641.8 |
| Transferred from distillery to special bonded warehouse, Eastern districts | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 2,946.3 |
| Exported | 69.3 |
| Tax-paid | 25,679.3 |
| Remaining in bond August 31st, 1903 | 1,141,614.1 |

FOURTH DISTRICT—Month of August, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | 456.3 |
| Transferred from distillery to special bonded warehouse, First District, California | |
| Transferred from distillery to special bonded warehouse, Eastern District | |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | 1,641.8 |
| Transferred from special bonded warehouse to special b.nded warehouse, Eastern District | |
| Exported | 50.2 |
| Tax-paid | 4,907.1 |
| Remaining in bond, August 31st, 1903 | 357,570.1 |

# SWEET WINE PRODUCTION

FIRST DISTRICT—Month of August, 1903

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 153 | 21,734.3 |
| Brandy withdrawn from special bonded warehouse for fortification | | |
| Brandy actually used for fortification | No fortification | |

| | Wine Gals. |
|---|---|
| Port produced | |
| Sherry produced | |
| Angelica produced | No fortification |
| Muscat produced | |
| Tokay | |

FOURTH DISTRICT—Month of August, 1903.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | | |
| Brandy withdrawn from special bonded warehouse for fortificatton | No fortification | |
| Brandy actually used for fortification | | |

| | Wine Gals. |
|---|---|
| Port produced | |
| Sherry produced | |
| Angelica produced | No fortification |
| Muscat produced | |
| Tokay | |

ERNST SCHRAUBSTÄDTER Established 1864 EMILE A. GROEZINGER



A. FINKE'S WIDOW

CHAMPAGNES

809 MONTGOMERY STREET

TELEPHONE RED 161
CABLE ADDRESS: FINKE

San Francisco, Cal.



# SIMON LEVY & CO.

## IMPORTERS

Hills & Underwood
LONDON

Old Tom and Sloe Gin

Dry Gin

Orange Bitters




P. GARNIER
Enghien, France.

ABRICOTINE, APRICOT BRANDY, CHERRY BRANDY, CURACAO, MARASCHINO, ANISETTE, CREME de MENTHE, CREME de CACAO, CREME de ROSE, CREME de VANILLE.

MANUFACTURERS AND WHOLESALE DEALERS IN **Syrups, Cordials, Bitters, Essences, Etc.**

211 BATTERY STREET

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# E. A. KOLB CO., Inc.

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PURE AND MELLOW

GROMMES & ULLRICH
Distillers
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TRADE MARK

TOM PARKER CANTEEN AND 419 BOURBON AND RYE WHISKIES

SOLE AGENTS FOR . . .

LITTHAUER & CARONI BITTERS

## California Wines and Brandies

Office and Vaults:

## 417-419 Montgomery Street

TELEPHONE MAIN 5096

San Francisco, Cal.

# Along The Line

## Bests the Police Commission.

THERE is one institution in the city which purveys liquor galore which has actually got the best of our cranky Board of Police Commissioners. We refer to the Odd Fellows' Grotto, opposite the new City Hall. This is one of the greatest institutions of the kind in the country, being an immense combined restaurant and bar. The proprietors in the past have been most shamefully treated by the Commissioners and put to no end of needless trouble because of the fact that they conducted a bar in connection with a restaurant. They "got wise" and concluded to have nothing more to do with unfair Police Commissioners. The result is that they have surrendered their saloon license, there is an ornamental fence extending the full length of their magnificent seventy-foot bar and signs which notify the visitor that "no drinks are sold at the bar." There are other signs which notify the guests in the main and private dining-rooms that "no drinks are sold without meals."

The plan is a success, and while the bar trade is in no wise interfered with, the proprietors have only to pay the nominal restaurant keeper's license and can snap their fingers at Commissioners Howell and Hutton, at the same time doing business at the old stand.

## Liquor Dealers' Christmas Charities.

PROCEEDING on the lines long urged by the REVIEW, the California Liquor Dealers' Association met on the 24th inst. and completed preliminary arrangements for their second annual charity movement. There has been a long battle, which was inaugurated by the REVIEW for the purpose of doing away with the silly custom of giving away Christmas and New Year's bottles. The aim was to divert the money thus actually squandered to charitable purposes, where it would do the utmost good, and at the same time place the liquor traffic on a better plane with the conservative element of the community.

This policy has become a fixture. As a result of the meeting of the committee the new Tivoli Opera House, now in course of construction, has been engaged for an afternoon and evening performance on Thursday, December 10th. The day will be a liquor dealers' holiday and the proceeds of both entertainments will be awarded to charity. The committee in charge of the affair consists of A. G. Hagedorn (Chairman), D. B. Faktor, T. Lunsted, William Clack, T. H. Lindsay, P. J. Weniger, H. M. Meyer, E. L. Wagner, R. H. Stafford and Jesse E. Marks. The auction sale of boxes, which will seat over 200 people, will take place at the regular meeting of the Association in November.

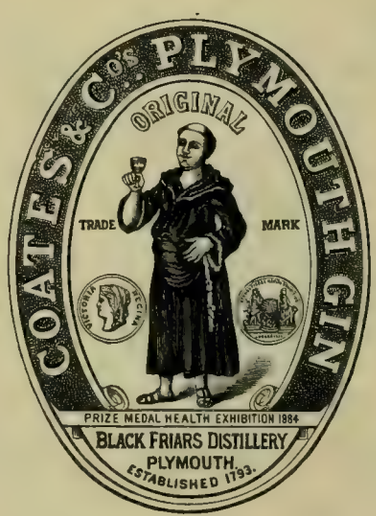

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COATES & CO.

Plymouth
England

*Sold in Cases Only, Never in Bulk*




Dawson's Scotch

PETER DAWSON

Dufftown
Scotland

*UNADULTERATED*
*Thoroughly Matured*




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GOOD THINGS

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The YELLOWSTONE SALOON
MERCHANTS' LUNCH
22 MONTGOMERY STREET — San Francisco, Cal.
Telephone MAIN 1447

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Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing*
*Deer Hunting*
*Fine Cuisine*
*Bathing, Boating*

CHAS. F. CARR, Proprietor

GUS MASSEY — HENRY DUNLAP
OPEN ALL NIGHT
MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1830
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 — SAN FRANCISCO, CAL.




*Drink* VERONICA WATER

The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass

*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# Along The Line

N. A. Hawkins, general traveling representative of McDonald & Cohn of this city, has returned from a successful trip through the northern mines. He brought back a fat order book, in which El Rey Whiskey and the other specialties of the house proved their popularity. Mr. Hawkins reports business in that section as excellent and says the conditions in the interior point to a prosperous fall and winter trade. Mr. Hawkins is one of the youngest salesmen in the business, but has made rapid strides in the direction of the front rank of the whiskey drummers. He has the enterprise and the ability, and we have no doubt that he will land in the coveted position at no far distant date.

---

Emmet Hayden of Kilborn & Hayden, proprietors of the Ferry Cafe, and who is also owner of the bars on the Tiburon and Santa Fe ferries, spent a well-deserved vacation in the Yosemite Valley.

John C. Knobloch, at 550 Clay street, is enjoying a fine trade these days. The house when he purchased it was none too popular, but through his good business methods, genial personality and exceptionally good goods he has built up a valuable trade. It is enough to say that he has the cream of the trade from Printers' Row, to which his place is adjacent.

---

Neil Lindsay of Tevendale & Lindsay, proprietors of the famous old Scotch resort at 536 Sacramento street, has spent a well-earned month's vacation at El Verano. Mr. Lindsay put in a very hard summer's work, and we understand that he changed the program and enlivened matters at that summer resort, not only with his genial personality, but with the bagpipes, upon which he is one of the best performers on the Coast.

---

One of the best known and most thoroughly popular of the boys of the White Coat Brigade on the line, is Dick Farley, who is now in charge of the night watch in Bob Kern's Bouquet Bar and Cafe, opposite the Palace Hotel. Dick is one of the seasoned and thoroughly up-to-date men in his calling in this city, who not only mixes his beverages well, but generally includes with them a generous amount of mother wit, and is one of the kind that one likes to meet.

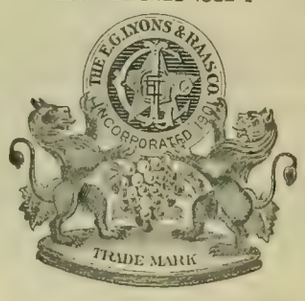

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549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

-ESTABLISHED 1852-




## PURE FRUIT BRANDIES
## PURE FRUIT SYRUPS

Pine Apple in Maraschino — Cherries in Maraschino

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## OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
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| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
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| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

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All the Leading Brands of Case Goods
Ten cents straight

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Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

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SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

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DROP-IN RESORT—For Architects, Builders and Business Men Generally

## JAMES RAGGI.

WINES AND LIQUORS.

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**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
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**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel, Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

**NABER, ALFS & BRUNE** 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## A New Grand Cafe.

TAIT'S CAFE, which is to occupy the basement of the new Flood building at Powell and Market streets, will be the finest and largest this side of the Rocky Mountains. The projectors even go so far as to say it will surpass anything of its kind in the country. Accommodations for 1,000 people are contemplated. The cafe will have 3,000 square feet space, and its kitchen will be roomy and up to date. John Tait, the Manager and one of the Directors of the corporation, is famous as a chef. He has charge of the Olympic Club dining-room, which is conceded to be one of the best in the city, and he is also Steward of the Pacific Union Club. As the latter club is composed of millionaires who know how to eat, it is certain that Tait is "up" in the culinary line. This promises good for the patrons of the new cafe.

The enterprise is incorporated for $250,000. Most of this sum will be used in fitting up the cafe. It will be an inviting place to spend the evening. A splendid orchestra will discourse music at meal time and after theater. Manager Tait will not reserve seats for his best patron. He said the only way a table could be held would be for one of the party to come to the cafe before the crowd arrives and hold it for his crowd. Mr. Tait is aware that the reserving of tables has been abused and he does not intend to lose trade by following the plan.

There will be seven elevators leading into the basement of the building. There will be three entrances, one on Market, one on Powell and the other on Ellis street. The entrance on Powell street will be an attractive one. A whole store has been taken for this purpose. The vestibule will be of marble and the entrance to the cafe will be inside. The ceilings will be fourteen feet high.

The Directors of the Cafe are: B. D. Pike, President; John Tait, Manager; Charles Carpy, J. H. Jellett (Secretary) and Edmund Godchaux.

Architects are now engaged preparing drawings for the interior decorations. Fountains and withdrawing rooms, lounging corners and other picturesque places are being arranged. No money will be spared in making the Cafe a credit to this city.

AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE
TRADE MARK
BOURBON

JOHN D. SIEBE
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SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
S. E. Cor. Sacramento St. San Francisco, Cal.

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Refrigerators



Solid Ash—Oak Grained, Enameled and Tile-Lined. Will keep provisions longer and *use less ice* than any other Refrigerator on the market.

W. W. MONTAGUE & CO.
SAN FRANCISCO

THE POST STREET TURKISH BATHS
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CLEAN AND GOOD

Why Not Try Us Instead of a Hotel?
OPEN DAY AND NIGHT.
222 POST ST., Near Stockton, San Francisco, Cal.
L. H. GREENHOOD

ACCOMMODATIONS OVER NIGHT AND AN EXCELLENT TURKISH BATH FOR ONE PRICE

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## BOB KERN'S

(FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES)

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

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634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

CHARLES KAUFMANN
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## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

## JAMES P. DUNNE & CO.

FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .




## JOHN SROUFE & CO.

IMPORTERS
OF WINES
AND LIQUORS

Fine Kentucky Whiskies

208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

# ALONG THE LINE

## A Popular Cafe.

AS well known as the United States Mint itself is the "Mint Exchange," on the corner of Fifth and Market streets. This establishment is owned by J. H. Pein, formerly of Third and Mission streets, of the "Auzerais" at Powell and Ellis streets and of the well-known firm of Ahrens, Pein & Bullwinkel. The bar is one of the handsomest and largest in the city. It was opened nearly three years ago, after having been thoroughly refitted. A first-class mercantile luncheon is served daily from 11 a. m. until 2 p. m., and at all hours the choicest variety of liquid refreshments is obtainable. These include the justly celebrated Royal Stag Whiskey, Chief Tonic and Olympia bottled beer. Mr. Pein is well known in this community as an enterprising business man and one who expects to give as good as he receives; in fact, it is his record for square dealing that has made him as popular and successful as he is.

## A Filipino Tipple.

THE native wine has given the new controllers of the Philippines no end of trouble. It is known by various names—avisado, vino beno, tuba, etc. The percentage of wood alcohol is extremely high. The natives drink it moderately and it appears to have no deleterious effect on them. An American drinking large quantities of it, as he would whiskey, is speedily rendered temporarily insane, and then passes into a state of coma until the effects have worn off. The regulations regarding its sale to soldiers are very stringent, involving fine, imprisonment and forfeiture of license. Licenses for the sale of native wine are issued only to natives, Mestizos and Chinese. The native Filipinos have drunk this liquor for generations, and it has not been thought best to prohibit the use of it by them.

## Retailers Obtaining Justice.

STOCKTON is setting an example that should be followed by every city, town and hamlet in the country. Some years ago it adopted an ordinance in which the rights of the retailer, as against the restaurant keeper, were protected. The law has been dormant since its enactment, but Chief of Police Walker has determined to enforce the ordinance. He has sent the following notification to the proprietors of restaurants and hotels in that city:

"You will hereby take notice that you must immediately desist from giving, selling or furnishing any distilled liquor in any quantity to any person; that you must not give, sell or furnish any wines, ales or beer to any one except when furnished as part of a meal; and that hereafter the provisions of Ordinance No. 165 of the City of Stockton and the amendment thereto should be strictly followed, for they will be strictly enforced."

The man who drew this ordinance knew what he was about, but the various Chiefs of Police who have been in office since its adoption were not strong enough to enforce it. Such a law should exist in San Francisco above any other city in the State, for the reason that the city teems with restaurants, every one of which is a barroom in disguise—conducting a saloon under the guise of a restaurant or inn, at a nominal license. There would be no injustice in placing such an ordinance on the municipal statute books. On the other hand, it would be merely an act of justice to the saloon man, who has to pay a retail liquor dealer's license, as against the restaurant and innkeeper, who conducts a restaurant or inn and saloon under the one nominal license of a couple of dollars a month. The Supervisors should take this matter in hand and either impose the proper license upon the restaurant keepers or prevent them from making saloons of their establishments.

Louis Fontanel of Fontanel's Cafe, 318 Montgomery street, is enjoying his full share of the revival of trade along the line. As a matter of fact, he fared better than many of his competitors, having little to complain of during the dullest season. The many friends of "Pop" Ashworth will be pleased to know that he has returned to his old post, where he will again dispense good liquor and good wit galore.

We have the Largest Assortment of

Summer Vests and Imported Shirtings

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

Prices are Moderate. Goods the Best.

TELEPHONE MAIN 5600

Hansen & Elrick Co.

209 Montgomery Street

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods . . .
Our Specialty . . .

Most Historical Saloon in San Francisco

Telephone Front 66

N. E. Cor. Clay and Kearny Sts., S. F.
Near Hall of Justice

Old California Exchange






KISTENMACHER BROS.

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The Arbordale

First-Class Family Resort.
Restaurant and Oyster House.
EXCELLENT BAR
MEALS AND DRINKS SERVED AL FRESCO
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CHARLES SLITER, Formerly of Portland, Or.

GEORGE BIRDSALL

The World's Finest Liquors

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Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

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JOHN J. KREISS

FORMERLY WITH JAMES GOOD

STRAIGHT BELMONT BOURBON AND ASTOR RYE

616 MONTGOMERY ST.
Cor. Merchant

SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

European Plan : : : :

Good Goods and Good Service

MARKET, FELL and POLK STREETS
San Francisco Phone South 833

FREDERICK L. SKAGGS
Proprietor

# ALONG THE LINE

## Successful Liquor Trade Salesmen.

THE subject of this sketch, Mr. Varney W. Gaskill, is one of the best-known men in California, and therefore needs no special introduction through these columns. In the language of the orators, his acquaintance "extends from Siskiyou to San Diego and from the Sierras to the sea." Mr. Gaskill is a native son, having been born at



VARNEY W. GASKILL

Forbestown, Butte County, in 1857. His home from 1869 to 1899 was in Alameda County, since which time he has resided in San Francisco. Varney is a splendid specimen of physical manhood and an example of what California can grow without irrigation. Physically he is a Hercules, being one of the largest men in the State, towering far over six feet and built in fine proportions.

Mr. Gaskill comes within the line of these REVIEW sketches, by reason of the fact that he is connected with the Hilbert Mercantile Company of this city, where he has charge of the department of importations, particularly "Ruinart" champagne and "Black and White" Buchanan's Scotch whiskey. Mr. Gaskill secured these agencies while at the Paris Exposition, and it is justly said of him that he put the "Black and White" Scotch on the market more quickly and widely and for less money than such a task was ever performed by any other single person.

His success with "Ruinart" champagne has been equally satisfactory. Through his abilities as a salesman, his widely extended acquaintance and the merits of this wine he has in a comparatively short time been enabled to place it in all the first-class hotels, restaurants and cafes, as well as on the tables of the private citizens. This wine is making rapid strides in popularity throughout the whole United States.

Like all other successful salesmen, Mr. Gaskill is "different." By reason of his grand stature and a naturally dignified manner, accompanied by a very pleasing address, it is not difficult for him to get on the right side of a prospective customer. He is one of the kind of salesmen who never find it necessary to urge a man to buy; on the contrary, he cleverly places the patron in a position where it is a pleasure to give Varney the order, hence his success.

Mr. Gaskill is Senior Warden of Presidio Lodge, A. F. and A. M., and a Mystic Shriner of Islam Temple and stands high in the order. He is an all-round good fellow, as his countless friends can testify, is justly proud of himself and his success and as full of business energy as an egg is of albumen. These qualities and abilities will win for him the battle of life always.

---

Gus Kilborn, proprietor of the Sausalito ferry-boat bars and one of the owners of the Ferry Cafe on Market street, spent a vacation of two weeks in Lake County. Mr. Kilborn was accompanied by his wife and enjoyed part of his outing at the famous Blue Lakes. He returned full of health and, if possible, more energetic than ever. Business on the ferry-boats and at the cafe is excellent.

---

Rusconi & Fisher have made a grand success with "Kennel Club" whiskey in San Francisco, as well as elsewhere. They are also dealers in all the leading brands of wines and liquors. See them at 116 Leidesdorff, before placing orders for your winter stock.




STATHAM PIANOS

CHEAP BUT GOOD

No Agents ✦ No Canvassers ✦ No Humbug

No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established 33 Years

106 McALLISTER STREET

## WHERE TO GET GOOD THINGS TO DRINK AND EAT.


**TEVENDALE & LINDSAY** I. S. R. TEVENDALE NEIL LINDSAY



DEALERS IN

Fine Wines and Liquors

Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

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Phone Main 5955 — Gentlemen's Mid-day Lunch



**ROME HARRIS**

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

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'PHONE, MAIN-5718

GUS H. KILBORN PROPRIETOR SAUSALITO FERRY BARS

J. EMMET HAYDEN PROPRIETOR TIBURON AND SANTA FE FERRY BARS

**Ferry Cafe**

16 MARKET ST
S. F.

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HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

Wines, Liquors AND CIGARS

JOHN C. KNOBLOCH,
550 Clay Street, near Montgomery
San Francisco.

---

**BUFFALO BREWING COMPANY**

NEW BREW
BOHEMIAN

Sacramento, Cal.

PALE EXPORT
CULMBACHER
PORTER

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

---

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast, 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# Along the Line

## Rome Harris in the "Cheering Up" Business.

"I HAVE gone into the cheering-up business," replied Rome to a friend who inquired what good fortune had befallen him that made him look so happy. "The cheering-up business? Well, I don't know what sort of business that may be, but judging from your looks, it must be a paying one. What do you do? How do you run it? Got much capital invested?" "Capital! ha, ha, well, that's good; I like that idea. Why, my dear fellow, my paid-up capital is practically limitless and the business is so simple that it runs itself. All I have to do is to look cheerful and give a smile and a hearty greeting to every one with whom I am on speaking terms. Along with this, I take 'short views of life,' as Sydney Smith recommended. I don't look too far ahead and plan for what may never happen. You have no idea what a saving of energy I find in this method. The fact is my new business has helped my old business so much that its returns for the last six months are at least 25 per cent more than they were the previous six months. And as for my health, well, do I look as if I needed a doctor? I advise every one to go into the cheering-up business. I never heard of a failure in it. It is by long odds the best investment I ever made." Any person desiring more information on this new enterprise, call on Rome Harris, 133 Montgomery street.

---

Bob Kern, the popular host of the Bouquet, opposite the Palace Hotel, will shortly visit Los Angeles and put in a week shaking hands with his friends in the city of oranges and angels. Bob has so many friends in that end of the State that it would easily keep him busy for a week to give them the glad hand. Mrs. Kern will pay an extended visit to friends in that city.

---

John Diersson, who was so long in the employ of Ben Jellison at the corner of California and Kearney streets, has branched out into business for himself. He has purchased the old-established bar at the northwest corner of Sacramento and Battery streets, and as he is one of the best-known men in the business and has a host of friends in that section of the city he is certain to make a success. He is enjoying a good business, which is steadily improving.

---

On September 4th, 1903, a dinner was tendered the visiting "Eagles" by New York Aerie No. 40, at the Waldorf-Astoria. On this occasion Moet White Seal was the only champagne served.


# The King's Taste Sets the Fashion

Royal Warrant has appointed the house of VEUVE CLICQUOT purveyors of Champagne at the palace of

King Edward VII and of H. R. H. the Prince of Wales

Thus reads a notice which has been sent to us. With all due respect to His Majesty the King and to H. R. H. the Prince of Wales, we are pleased to say that **Clicquot** has been the fashion on our Coast for quite some time already; we rejoice, however, that the King himself has taken up the fad.

Better late than never. Long live the King!

A. VIGNIER CO.

Sole Agents for the Pacific Coast of
VEUVE CLICQUOT CHAMPAGNE

Phone Main 1507

429-431 Battery Street, San Francisco

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Telephone, Jessie ... 211

The 1100

Cafe & Tamale Grotto
No. 1 Turk Street

Jerome Bassity
Proprietor

1100
Market Street
San Francisco



Come and try our Wonderful Champoreau—A Grand Bracer

## The Celebrated Champoreau

FINE WINES, LIQUORS AND CIGARS

J. B. CASADEBAT, PROPRIETOR
HOT LUNCH AT 8 A. M.

532 MERCHANT STREET
BET. MONTGOMERY AND SANSOME, S. F.

Most Handsomely Decorated Saloon in San Francisco

Headquarters for Mining and Stock Men

## "Sam Mount's"

Fine Wines and Liquors

330 Bush St.
SAN FRANCISCO

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Old Thompson
THE BEST WHISKEY

Telephone
FOLSOM.. 2111

## The Revelation

STRAIGHT X X X X
OLD THOMPSON WHISKEY
A Specialty X X X X

DENNY O'SULLIVAN & CO.

863 Market St., opp. Powell
San Francisco, Cal.

## The Chronicle Bar

HIGHEST GRADES OF LIQUORS

P. W. WOBBER
Proprietor

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MARKET
STREET
San Francisco

TELEPHONE MAIN 1123

## The Buffalo Hotel

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.

FIRST-CLASS BAR

FAMOUS CHOWDER AND CLUNHES

LOCATED OVER THE WATER.
FINE MARINE VIEW.
FISHING AND BOATING.



## Tyroler Halle

Opposite
John Wieland's Brewery

219 Second Street Corner Tehama Street

SAN FRANCISCO, CAL.

Fine Wines, Beers, Liquors and Cigars

CHARLES FUETSCH, Proprietor

# ALONG THE LINE

## The New "1100."

JEROME A. BASSITY'S new saloon and cafe at 1100 Market street is one of the finest in this city. This is saying a good deal, as this city is noted for its handsomely appointed resorts. Bassity has expended thousands of dollars in improving his place and he is now reaping a harvest of compliments and shekels for his good taste and business ability.

The entrance to Jerome's saloon has attracted the attention of thousands of passers-by. It is something to be proud of. Myriad electric lights imbedded in a background of gold dazzle the eye. The exterior of the place is in harmony with the interior furnishings. The old number "1100" shines out as of yore and reminds his friends that Bassity is doing business at the old stand.

The saloon has been enlarged to twice its size. The interior is finished in mahogany. When lighted of an evening the place looks beautiful. The lights are reflected in the polished woodwork and the ornaments add to the general effect. The ceiling is a dream in blue and gold. The frescoer who did the work certainly had an eye for harmony. Paintings of great value have been used in the four corners of the ceiling. The artist has made them a part of the decorative scheme, and in this has been successful.

Four men in spotless raiment and ever-engaging smiles are kept busy passing out concoctions to the thirsty. Bassity has shown good judgment in the selection of his mixologists. They not only know their business, but are polite and attentive. Jerome's brother also passes out cooling drinks and helps manage the place in Jerome's absence.

The grill downstairs is a gem in its way. There are two entrances to it. One from the Turk-street side and the other from the saloon proper. The grotto is filled with palms. It is finished in oak and innumerable electric lights brighten the place. An expert piano player discourses the latest music, while neatly attired waiters move in and out with trays laden with short orders, tamales, sandwiches and refreshing drinks.

Bassity has "hit off" right and will make a barrel of money in his improved place. Jerome has many friends and they patronize him freely. He keeps high-class goods behind his counter and only charges ten cents a drink for the best goods in the house.

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William J. Kearney, Western representative of Grommes & Ullrich, with headquarters in San Francisco, is on a trip to the Northwest. Mr. Kearney has built up a great demand for Marquette Whiskey in that section of the country as well as elsewhere, and invariably returns with an enviable book of orders. Mr. Kearney is conducting an extensive campaign of advertising, the results of which are found in the rapidly increasing demand for Marquette.

---

Try "White Rock" mineral water and "Roderick Dhu" Scotch, when ordering your morning highball. You will not be disappointed.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE
**Davy Crockett**
Marks and Adler
PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for..... Newspaper Men and the "People"..... Generally..... Everything Up-to-date

...842 Market Street...


I. L. Marks

Phone Clay 351 Next New Examiner Bldg.

*The Press*

FINE WINES AND LIQUORS
Steam Beer and Lager on Draught
E. L. WAGNER, PROP.
15 Third Street San Francisco, Cal.

*Merchants' Lunch* OPEN ALL NIGHT

Mint Exchange

*J. H. PEIN*
*Proprietor*

S. E. Corner
*Fifth and Market Sts.*
San Francisco, Cal.

House Founded 1853

**Bank Exchange**

South-East Cor. Montgomery and Washington Sts.

IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

DUNCAN NICOL

**For Up-to-Date Styles in Hats**
..GO TO..
*Herrmann & Co*
*328 Kearny St.*
SAN FRANCISCO, CAL.
*Fashionable Hatters.*

All Leading Brands of Case Goods 10 Cents Straight.

PHONE, 5855

GOLD DUST WHISKEY A SPECIALTY

**FRED. E. BRETT**

Choice Lunch Throughout the Day

310 Montgomery St. San Francisco

*TELEPHONE MAIN 5505*

**Thos. J. Walsh & Co.**

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

## They Make the Loew Filter.

On August 15, the Loew Supply and Manufacturing Company of Cleveland, moved into their large, modern factory building, which they recently erected on West Madison avenue, extending to the Nickel Plate Railroad tracks, with a switch of the latter railroad running into the factory. The building is 424 feet long, extending from West Madison avenue to the railroad; 60 feet wide, two stories high, and has been especially erected and equipped for the manufacture of brewers' and bottlers' labor-saving machinery. It is equipped with all the latest modern machinery and electric appliances, which will enable The Loew Supply and Manufacturing Company to turn out superior work at a minimum cost and on short notice. One of the especially commendable features of the factory is the facilities and arrangements which have been provided for the comfort, safety and sanitary conditions of the workmen, to which end no expense has been spared. It is undoubtedly one of the best constructed and equipped factory buildings in the United States, and is certainly a credit to this enterprising firm, who have been untiring in their efforts in inventing, improving and simplifying brewers' and bottlers' machinery.—*American Brewers' Review.*

The business of the Italian-Swiss Colony seems to be increasing every month. Their exports of wine by sea, to all parts of the world, have been very large during the last month.




*If You Never Have—*
*Try Hoegee*

**Hoegee Has It**

Everything conceivable for a camping, hunting, yachting, fishing and pleasure trip and he can furnish the full outfit at a price sure to satisfy. Sporting clothing—canvas in sage, green or tan colors, complete suits to order from $3.50 up; khaki, complete suits to order, from $5.50 up. If you want an outing suit send for self-measurement blanks and send also for our Gun, Tent, Flag, Garden Hose, Marine or Sporting Goods Catalogs, if you are interested. Deal direct with the maker and save the middleman's profit.

**Wm. H. Hoegee Co.**
**138-140-142**
**SO. MAIN STREET**
**LOS ANGELES CALIFORNIA**







# JESSE MOORE A A

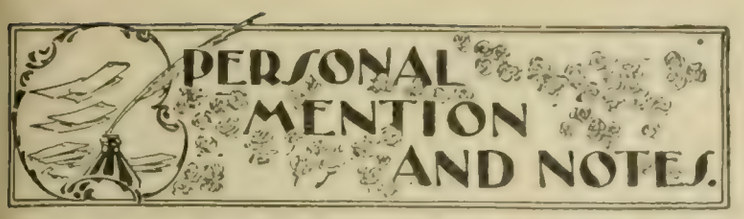
## WHISKEY

## BEST ON EARTH

**JESSE MOORE=HUNT CO.**

**DISTILLERS AND**
**WHOLESALE LIQUOR DEALERS**

**SAN FRANCISCO, CAL.** **LOUISVILLE, KY.**




The Hilbert Mercantile Company carry a large stock of the very finest wines, liquors, etc., sold in this market. The Black and White Scotch Whiskey has proved an exceptional drawing card, judging from the large number of cases which they have imported during the past two months. The "Ruinart" Champagne, for which they are Pacific Coast Agents, has also become a general favorite and is extensively served at many public and private functions.

The old firm of C. P. Moorman & Co., Louisville, Ky., proprietors of the celebrated "J. H. Cutter" Whiskey has been reorganized, with the following officers: C. P. Moorman, President; Alex. Temple, Vice-President; C. A. Wheeler, Secretary and Treasurer. There will be no change in the agency on this coast. The A. P. Hotaling Co. of this city, who during the past fifty years have handled the "J. H. Cutter" whiskies on the Pacific Slope, will, as heretofore, remain in control. Mr. Thomas Kirkpatrick, the local manager of the A. P. Hotaling Co., reports their business to be entirely satisfactory. He says that the "Cutter" whiskey was never in better repute than right now.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

Hilbert Mercantile Company

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer
Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey
Ruinart Vin Brut Champagne
Union League Whiskies
American Club

213-215 Market Street - - San Francisco, Cal.

TELEPHONE PRIVATE EXCHANGE 313

E. & J. Burke have been established over half a century and are the largest bottlers for export in the United Kingdom. Theirs is the only house which bottles Guinness' Stout in Dublin, where it is brewed. Their bottlings of Bass' Ale, Irish Whiskey, Garnkirk Scotch Whiskey, Old Tom and Dry Gins are famous everywhere. Sir John G. Nutting, Bart., is Chairman and Managing Director for E. & J. Burke and resides in Dublin. He enjoyed the honor and distinction of being one of the four Baronets made by King Edward on his last birthday and the only gentleman in Ireland to be raised to that rank, which is hereditary.

The E. A. Kolb Company, Inc., report business of good average volume. Orders both from city and country are satisfactory and the order books show that trade is steadily increasing. Tom Parker Whiskey, 419 rye and the various other specialties of the house are making a very satisfactory record. Ed Kolb, the head of the institution, who has been absent in the Sierra Nevada Mountains for several months in the pursuit of better health, has returned with his family to his home in Palo Alto. He reports that he is much improved in general health, a statement which will be received with the greatest satisfaction by his many friends.

## A Real Kentucky Colonel.

ONE of the most picturesque and interesting figures among the distillers of this nation—or any other nation—is Colonel E. H. Taylor Jr., of Frankfort, Ky. In fact, Colonel Taylor's private business is only a small factor in the interest aroused by his fascinating personality, since his standing as a statesman of broad views on political and economic questions affecting the welfare of his beloved State and the forceful influence and eloquent advocacy he has brought to their support have been acknowledged long and proudly by Kentuckians, while his gracious and charming manners have won all hearts in a community where the fine old Virginia traditions of what constitute a gentleman are still sacredly cherished.



COL. E. H. TAYLOR, Jr.

It is quite true that Colonel Taylor makes whiskey—the very best whiskey that his forty years' experience has enabled him to make—but he differs from a great many other men who make and sell whiskey in that he is not ashamed of his business, and brings to it the same integrity of purpose and honesty of execution that distinguish his attitude toward matters of public import. For sixteen years he served his fellow-townsmen as Mayor of Frankfort, and he is now the recognized leader of his party in the State Senate, while his withdrawal from the race for the Democratic nomination for Governor of Kentucky in the last campaign greatly disappointed the very large number of those who held him to be the ideal representative of that magnificent old Commonwealth. In the heart-to-heart conference on Kentucky's material interests held by the Commercial Association at Louisville a few days ago—a conference in which, en passant, the Marcum tragedy received just and manly execration—Colonel Taylor's address in advocacy of new Capitol buildings at Frankfort was listened to with marked respect and manifest favor.

Did you ever see that delightful play, "Colonel Carter of Cartersville," and did it strike you that F. Hopkinson Smith and Augustus Thomas had overdrawn the charm of the central figure? Very likely, but when you meet Colonel Taylor of Frankfort, Ky., you will change your mind about that. At least the editor of *Barrels and Bottles* had this agreeable experience when he enjoyed an hour of Colonel Taylor's time in the Galt House at Louisville recently. "Oh, for a man," exclaims Thoreau, "through whose backbone you cannot pass your hand." And when to the "fortiter in re" this man adds the "suaviter in modo," as does Colonel Taylor, the effect is altogether irresistible.

This is not an "ad" for "Old Taylor" whiskey. That alluring beverage speaks for itself. But it is an "ad" for straight whiskey of whatever brand and for straight men behind the whiskey—one of whom Colonel Taylor is decidedly. Would that as much might be said for all others of his name! For most people will continue to believe, Judge Toney to the contrary notwithstanding, that there is only one "Old Taylor" whiskey, and that that whiskey is made at Frankfort, Ky., by a man whose graceful counterfeit presentment adorns our front page. In which connection there is significance in these words written by a fellow-townsman of Colonel Taylor:

"While armies of compounders and substitutors have tried to befool the people and under the banner of Kentucky's fame have sought quick-turned fortunes by masquerading cheap concoctions of all sorts as fine old Kentucky whiskey, he challenged these frauds and exposed them."—*Barrels and Bottles, Indianapolis.*

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The Schoenthaler Manufacturing Company of St. Louis, Mo., whose specialty is wood partition bottle packing, are putting out a novelty in their line which is certain to make a hit with the trade. It is a new and much-improved folding partition, combining superior quality with absolute protection. It is known as the Peerless Folding Partition. It is made of thin elastic strips of veneer, set edgewise and looped up at every intersection with tinned bottling wire, tightly bound and twisted together between the strips, but making it possible to easily fold them flat. This is a feature which is not possessed by other packing. The trade who are interested in such necessary adjuncts to their business should write to the Schoenthaler Manufacturing Company for their late pamphlet describing the article.



# PERSONAL MENTION AND NOTES.

L. Jockers, Secretary of the Napa and Sonoma Wine Company, left during the month on his regular trip through the Northwest. He goes as far as Victoria. Mr. Jockers is one of the most successful wine salesmen on the coast and has built up a trade in fine wines in that section of the country of which any man might well be proud.

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At a recent dinner given by Mr. and Mrs. Peter D. Martin at Newport, we note that Perrier Jouet Brut Champagne was the favorite wine served. The Pacific Coast agents for this favorite wine are Chapman & Wilberforce, 123 California street.

Representing Braunschweiger Co., Inc., is Max Getz, one of the most popular knights of the grip. He has just returned from a northern "pleasure" trip through Mendocino, Lake and Trinity counties. Incidentally, he did take a few orders for Oak Valley Whiskey, when they were forced on him, and judging from a glance at his order book Max was "forced" very often. Messrs. Braunschweiger Co. are General Agents of the Oak Valley Distilling Company, Covington, Ky., and also carry a large stock of re-imported whiskies in bond and duty paid, regauged in the U. S. Bonded Warehouses in San Francisco. They are also agents for Val Blatz beer, the beer that made Milwaukee famous. Interview the Braunschweiger Co., Inc., 5 and 7 Drumm street.

---

Mr. A. L. Dowler, Pacific Coast Manager for Clarke Bros., is on an extended northern tour for his house. He will cover Oregon and Washington, and will continue as far east as Wyoming. He is expected home about October 10th.


THE WORLD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY




The Best Known Brand in the World

BOTTLED IN BOND

Cedar Brook Distillery No. 44
LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned.




Famous For Over Half a Century

HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.


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I. W. Kingman of 421 Market street, representing the George T. Stagg Company of Frankfort, Ky., Corning & Co. of Peoria, Ill., the Sunnyside Distilling Company of Pennsylvania and Felton & Co. of Boston, is in fine fettle these days. His business during the past month has been exceptionally good, Mr. Kingman's sales of whiskies, gins, etc., having run into the carloads, while at the same time he has made some very fine sales of California wines to his Eastern customers. He thinks the outlook for business was never so good as at present in his line of trade.

Thomas W. Johnson, general traveling representative of Corning & Company, Peoria, Ill., was in the city during the month. He was here to pay his respects to the firm's local representative, Mr. I. W. Kingman, and also to shake hands with the San Francisco trade. Mr. Johnson found business conditions very satisfactory, and that the Pacific Coast Agent, Mr. Kingman, had his field well in hand. The success of these goods in this market since Mr. Kingman undertook their promotion has been exceptional.

# PERSONAL MENTION AND NOTES.

Mr. Thomas Alton, Manager of the San Francisco Breweries, Ltd., is taking a much-needed vacation, the first in ten years. He sailed for London last month. It is his intention to travel extensively through Europe and visit many of the breweries of note in the old country. During Manager Alton's absence Mr. J. Wiley will be Acting Manager. Mr. Wiley is in every way well equipped to assume charge, he having been associated with the San Francisco Breweries for many years. Mr. Alton has our best wishes for a pleasant journey and a safe return to his numerous friends on this side.

Leo Sutor, manager of the well-known house of H. J. Woollacott of Los Angeles, is gaining quite a reputation as a musician and composer. His valse, "Cupid's Endeavors," and his march, "Teddy's Terrors," have met with enthusiastic approval by the public. Both pieces have been the favorites during the summer at all the band concerts in Los Angeles, as well as at all the beaches and at Catalina Island and the parks, etc., throughout Southern California. The gentleman has a true genius, and not only possesses the grace of composition, but puts the fervor into his notes which suffices to catch the public favor. We bespeak for Mr. Sutor a brilliant career in this line.

The Hermes vintages of H. J. Woollacott have had a most gratifying success, even during the dull season. The orders have steadily increased, until the house is shipping these magnificent wines all over the United States, and at the same time extending the scope of their distribution. The Hermes vintages are most certainly a credit to California, as well as to Mr. Woollacott.


E. J. CURLEY & CO.
Camp Nelson, Kentucky.

DISTILLERS OF
BLUE GRASS
FIRE COPPER
BOURBON AND RYE
BOONE'S KNOLL
HAND MADE
SOUR MASH WHISKEY.
Jessamine Co.
Kentucky.

BOONE'S KNOLL
O.F.
HAND MADE
SOUR MASH
E.J.CURLEY & CO.
JESSAMINE CO. KENTUCKY.

BLUE GRASS
FIRE COPPER
BOURBON
E.J. CURLEY & CO.
JESSAMINE CO.
KENTUCKY.

*These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.*

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE


Mr. Clarence M. Mann, President of the C. M. Mann Co., Inc., has just returned from a six months tour of Europe. During his absence Mr. Mann visited many of the prominent vineyards and wine sellers on the Rhine and throughout Italy, making a careful study of the conditions and methods of the countries he visited. He returns in robust health, fully ready to again assume the cares of his large business. We, among his numerous friends, extend to him a hearty welcome on his home coming.

Now is the time when the wine men particularly need supplies in the way of rubber hose, etc. The vintage is on and wines of earlier vintages have to be moved to make room for the new wines. Those who are in need of supplies of this kind need look no further than the Goodyear Rubber Company, at 573-79 Market street, this city. The house carries the largest and best line of goods for wine makers and merchants, brewers and the liquor trade generally. They make a specialty of such goods and their prices are the best.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON CHICAGO
NEW YORK SAN FRANCISCO
MEXICO CITY VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

## New York Correspondence.

NEW YORK, Sept. 21, 1903.—EDITOR REVIEW: We are still wearing our summer attire. Seemingly not much in this statement, but it relates not alone to our personal appearance, but the condition of business. The dullness which is considered as much a part of the summer, in regard to business, as a straw hat and low-cut gown to the average woman in that season, has not been dispelled by the advent of September. Everybody is back from vacations and all the traveling men are on the road, but there is a something lacking. The Vim, Vigor & Force of Sunny Jim are not in evidence.

General business conditions continue favorable. Crop reports are most encouraging, despite the severe storms in various parts of the country. The whiskey market is firm, with a tendency to advance in the prices of those ages needed for immediate requirements. Purchases are, however, confined mainly to actual wants.

There has been comparatively no change in the California wine and brandy market. Business is, to say the least, "quiet," but greater activity and advanced prices are presaged for the coming month.

Referring to the article in *Bonfort's* of September 10th, under the heading of "The Hold-Up by the Department of Agriculture," we herewith quote:

It is high time the importers of wine were taking steps to protect themselves against the arbitrary rulings of the Secretary of Agriculture. The pure food law, passed on March 3, 1903, gives this official the right to impose restrictions to an almost unlimited extent, and Mr. Wilson has not been slow in taking advantage of the power delegated to him. If the importers of wine are alive to their own interests, and we think they are, they will appeal to Mr. Wilson at once for a modification of the rules he has put into effect. In the event he does not grant the desired relief, application should be made to a higher authority, and a determined effort should be made at the next session of Congress to have the objectionable features of the pure food law repealed.

Notification has been received here that the Collector of Customs has been instructed to take samples of all shipments of still wine from Bordeaux, France, when invoiced at less than twenty francs a case. This means that the entire shipment will be held by the Collector until the samples can be sent for analysis to the Bureau of Chemistry of the Department of Agriculture at Washington. No matter how badly the importer may be in need of the wine, no matter how much his customers may clamor for it, no matter the great loss to importer and dealer because of the delay, entire shipments will be held up for a month or more while the chemists at Washington are looking for adulterants. The rulings of Mr. Wilson are the greatest hardships the importers of wine have suffered for many years, and unless relief is soon secured they will result in untold injury and the loss of thousands of dollars to some of the most substantial business men in the United States. The loss of interest on the money invested while the wine is held for inspection is a considerable item, and the loss of customers because the wine cannot be delivered, although it reached this country when expected, is probably a greater one.

It is not believed the Secretary of Agriculture is aware of the hardships he is imposing upon the dealers, and if the matter is presented to him in the proper light he will probably modify his rulings. If an appeal to him is ignored, Congress should be asked to repeal the features of the pure food bill empowering the Secretary to make arbitrary rulings. It behooves the dealers to act at once and together.

Such a protest is hardly well founded, and in view of Mr. Wilson's broad interpretation of the Pure Food Law up to the present time, savors somewhat of poor judgment. Although this law has been in effect since July 1st, of the numerous shipments received at this port in the meantime but one lot has been held "under suspicion." This can hardly be considered "arbitrary." Unless the goods are examined how can it be determined whether or not they comply with the provisions of the law? To what avail would be the examination of a sample if the entire shipment was not held meantime? If the goods are released to the importer and by him in turn delivered to the dealer, and examination of sample proves the goods should be excluded, it would be rather a difficult task for the Secretary of Agriculture to recover the goods and have them sent out of this country.

This detention of the goods is undoubtedly a hardship for the importer, but the remedy is within his own hands. He can place the onus of the situation upon the exporter, make it obligatory upon him to send goods which meet the requirements of the Government of the country from which the goods are shipped, as well as those of the United States.

At the same time the consumer will hardly be inconvenienced by such delays. However much they may have become accustomed to using any brand of wine, they will hardly complain about not receiving the goods when they understand that the delay has been occasioned by Government requirements, particularly if it demonstrate to them that this particular wine has received official sanction. It is hardly necessary to state that they will likewise find compensation for their delay in ascertaining that the goods are adulterated.

The various protests which are made against Pure Food, or for that matter most any law, generally emanate from those who have been conducting their business in consonance with that oft-quoted statement that "the American people love to be humbugged." This may be true "sometimes," but not "always."

---

Incorporated in Delaware: Non-Refillable Bottle Company of New York City, to make and sell non-refillable bottles. Capital, $100,000.

Nathan Tekulsky of Tekulsky & Co., No. 428 West Seventeenth street, called a meeting of his creditors on the 21st inst., which was attended by all but two of the creditors.

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

Mr. Tekulsky's attorney submitted a statement showing liabilities existing of $34,408, with nominal assets of $16,384 and actual assets $11,194, and proposed a settlement of 25 cents on the dollar, which was accepted by all the creditors present, with the exception of three, who were favorable, but had to report first to their firms.

Mr. Tekulsky has been in business about fourteen years, and explains his trouble as being due to the keen competition existing in the wine and champagne lines. He had not the means to do the extensive advertising which larger firms are doing on those lines and his business suffered accordingly.

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Messrs. W. A. Ross & Bro. are to be congratulated upon having again secured the Government contract to supply the hospitals under control of the Secretary of the Interior with Great Auk's Head bottling of Bass' Ale.

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Among the recent New York incorporations were: The Naboth Vineyards, Brocton, Chautauqua County, with capital of $50,000. The Directors are F. C. Lewis, A. W. Lewis and Vernon Matthews, all of Brocton.

William Taylor Company, Manhattan. Wines, alcohol, spirits, cordials, bitters, carbonated waters and other beverages. Capital, $25,000. Directors—William A. Taylor, William M. Combes and Charles Grant of New York.

"NEW YORK."







SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.



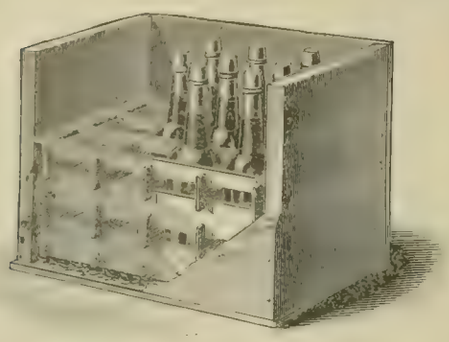

TOULOUSE & DELORIEUX,
COMMERCIAL MACHINE WORKS,
MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

THE VERY BEST **WOOD PARTITION PACKING** FOR



All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish this Packing
In "Set Up" Shape,
Or We Can Supply You Direct
In "Knocked Down" Shape

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**

Samples at Our Expense
Write for Prices and References

**ST. LOUIS, MISSOURI**

## New Incorporations.

San Francisco—Korbel Box Factory; capital stock, $30,000; shares $100 each; subscribed in full, by Joseph F. Korbel and Joseph Dinter, 100 shares each; Anton Korbel, 98 shares; Mrs. Theresa and Leo Korbel 1 share each; place of business, San Francisco.

Santa Rosa Wine Company; capital stock, $25,000. Directors—C. M. Mooslin, M. B. Mooslin, E. J. Mooslin, Sophia Mooslin, Michael Mooslin, W. T. Mellis and Harry Steinberg; to buy, sell, rectify, malt wines, liquors, etc.; place of business, San Francisco.

Rainier Brewing Company; capital stock, $500,000; shares, $100 each; directors—E. F. Sweeney, John T. Campion, L. C. Gilman; place of business, Seattle, Wash.

Victor Malt Whiskey Distilling Company; capital stock, $100,000; shares, $1 each; subscribed, $500, by Charles Alpers, J. H. Sayre, Frank Jones, John Mason, C. A. Wilhelm, 100 shares each; place of business San Francisco.

A new variety of the Concord grape has just been successfully raised by S. H. Taft of Sawtelle, Los Angeles County. Two years ago Mr. Taft obtained the root, and by care and skill has succeeded in raising about 1,000 vines. The grape is remarkable for its prolific qualities and for the size of its leaves, which are eighteen inches across. It is said to be remarkably clean and free from disease.

The Cordelia Winery will handle a large quantity of grapes this season. The company has recently put in up-to-date machinery and is prepared for extensive operations. Grape pressing commenced on the 11th inst. and the run will cover about three months. The company, which discontinued the sale of wine in small quantities about a year ago, has concluded to return to its old practice.

**L. Levy Co.**

TOURIST OUTFITTERS

Commercial Travelers

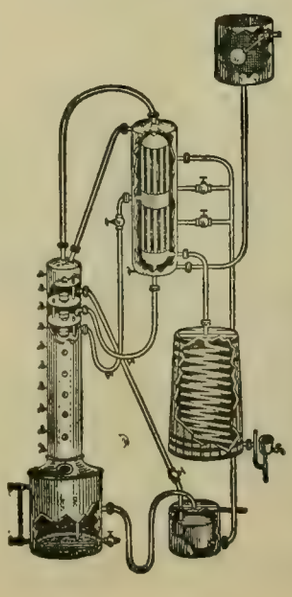


Trunks and Sample Cases
A Specialty

**Trunks, Bags and Suit Cases**

134=136 ELLIS STREET
Corner Mason Street SAN FRANCISCO, CAL.

**Pacific Copper Works**



565 MISSION STREET
SAN FRANCISCO

**L. WAGNER**
Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Eisen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

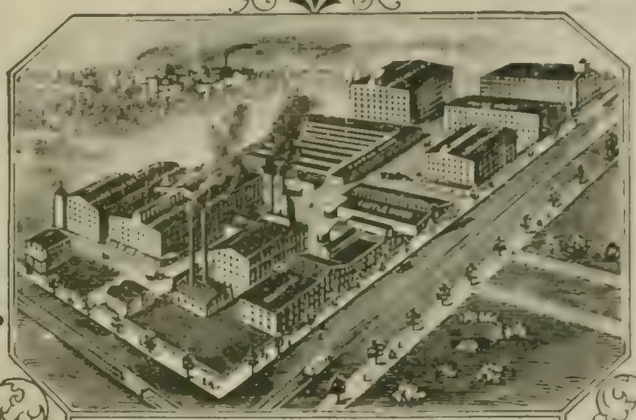
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PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

A. Vignier Co., Inc..... ½ page
Pacific Copper Works, Inc..... ¼ page
A. Zellerbach & Sons ..... ⅛ page

RE-CONSTRUCTED

Rainier Beer .....
Hunter Baltimore Rye .....
Fleischmann & Co.....

## The Review's New Home.

On and after October 1st, 1903, the editorial and business offices of the REVIEW will be in the Montgomery Block, 628 Montgomery street. Take elevator.

## Should Appoint Viticultural Manager.

OUR attention has been many times called to the delay of the Commissioners to the Louisiana Purchase Exposition in appointing a man to take up the work of gathering and classifying a proper viticulture exhibit for the great Fair. The fact is commented upon that the Superintendent of Horticulture, and also of Mining, were appointed weeks ago, and that the Commissioners were, in the case of the former appointee in particular, not urged to make the appointment.

We would respectfully suggest to Messrs. Filcher and Wiggin that the wine men and grape growers of the State think that, in view of the fact that their industry is of far greater importance than either of the others which have been promptly recognized, there is no valid excuse for this delay. We understand that economy is the plea, but if this is correct it might better have been applied to the two other industries mentioned rather than to viticulture.

There is a vast amount of work to be done in connection with the preparation and installation of the wine and vine exhibits which, if properly encouraged by the Commissioners, will be the greatest display of the products of viticulture ever made from California. We regard the delay as false economy, and trust that the honorable Commissioners will recognize the rights of people who have $70,000,000 invested in an industry, and which is justly regarded as the greatest of all the industries of California.

## No Politics in Municipal Affairs.

THE citizen who is interested in the welfare of the city will proceed on this proposition when he goes to the polls in November next. The wine and liquor men should take particular interest in this coming election, and should unite upon one of two men, and of these two Franklin K. Lane should not be one. Mr. Lane is no friend of the liquor traffic; in fact, it has been shown that he was at one time secretary of a temperance organization. He does not affiliate in any way with the trade, and in the event of his election we could look for no sympathy from him.

Mr. Lane represents nothing, excepting Mr. Lane. He has no vested interests here, and the greater portion of his life spent in San Francisco has been in the capacity of an office holder. On the other hand, Mr. Crocker is a man of large means and almost his entire interests are in San Francisco. Furthermore he is one of the most progressive, enterprising and representative citizens of the community. He is therefore fully deserving of any man's vote.

So far as Mr. Schmitz is concerned, he went into office as the declared friend of the trade. We all know what the result of his administration has been. There is no doubt his intentions to give the liquor dealers fair treatment were honest, but his injudicious appointments and inability to exercise any particular influence over the Board of Police Commissioners, made it impossible for him to, in the language of the street, "make good." As a result the trade has suffered.

We shall have more to say upon this subject in the coming issue.

## This Wine Was A Surprise.

THERE are occasional surprises for the observing wine taster in California, some of which are not to one's liking, while others open a train of speculative thought as to what the future can be, as based upon the present. These observations are due to the fact that the writer was fortunate enough recently to order a bottle of I. De Turk's Haut Sauterne at the delightful little Hotel Bon Air, at Escalle, in Marin County. We do not know the age of the wine, except that it would be naturally given the proper age before bottling, and that it bore a Spanish War stamp. Too much praise cannot be given the C. M. Mann Company for producing and maturing such a product. The wine was soft and mellow, with a delicious flavor and a most delightful bouquet, the after-taste being particularly satisfying, thus showing that the wine had not only been properly made, but most skilfully handled in the maturing and finishing processes. Such a wine placed on the table of a producer of French chateau wines would give the gentleman a bad fright, because it would enable him to see the handwriting on the wall.

We congratulate the C. M. Mann Company upon their accomplishment, and hope they will long continue to do credit to the State by distributing such excellent products of the grape.

## Wine Men Should Be Organized.

FOLLOWING the oft-repeated suggestions of the PACIFIC WINE AND SPIRIT REVIEW, that for the purpose of the protection of the American wine industry there should be a national organization of the wine makers and grape growers, the *American Wine Press* takes up the subject and makes an able plea for the establishment of such an organization. In the course of the article the editor sensibly says:

"It is to be regretted that at present our American wine growers are not organized. There is no doubt that an organization, or association, such as can be found in every other line of trade, would be of great value and benefit to the wine business. Many times during the past ten years the need of an organization in the wine industry has been felt. It has been the want of any organization that has kept the wine growers from asserting their rights, and from getting their rights. If there had been a business association the domestic wine trade would be in better shape and condition than it is to-day.

"It is surprising what results have been accomplished by trade associations of different kinds. From the workmen, who combine to raise their wages, to the employers, who unite to raise the prices of their goods, the value of organization has been proved time and again.

"Our leading wine growers should meet and talk over this matter of a trade organization. They should throw aside personal feeling and trade rivalry. It is not a question of Eastern wines or of California wines. It is simply a question of forming an association which would promote the best interests of the wine trade—an association which, by bringing the best people in the wine industry together, would result in an interchange of opinions, and thus bring about many improvements in the business."

## California Day.

AT the St. Louis Exposition there will be many special days set apart. Nearly all the trade associations will have recognition and one of the features will be Alaska Day. This will celebrate the transfer of that great Territory by Russia to the United States. September 9th will be California Day, and there is no question that not only the California wine men, but all others interested in the welfare of the State will put forth special efforts to make this one of the great days of this the greatest of all World's Fairs. Let us all get together and make assurance doubly sure on this occasion, so that our magnificent State may attract all the attention to which its countless merits entitle it.

The Anheuser-Busch plant covers 125 acres, equal to 60 city blocks. Capacity: Brew house, 6,000 bbls. daily; bottling works, 700,000 bottles daily; ice and refrigerating plants, 3,300 tons daily; malt house, 5,000 bushels daily; storage elevators, 1,250,000 bushels; steam power plant, 7,750 horse-power; electric light and power plant, 4,000 horse-power; employs 5,000 people. It is claimed to be the largest brewery in the world. Tillmann & Bendel are Pacific Coast agents and wholesale distributers.

## The Alcohol of the Wine.

THE amount of alcohol is dependent upon the sugar and fermentation of the must. In German wines it goes as low as 5 per cent (volume), but as a rule contain from 7½ to 13 per cent alcohol. Italian and French wines seldom have less than 6½ per cent, and generally 9½ to 12 per cent. Our wines generally run from 10½ to 13 per cent. The fermentation may, however, stop before all the sugar is fermented, through such causes as heavy sulphuring of casks or formation of acidic acid, draughts, high temperature, etc. Acidious wines are the result of a poor fermentation and become acid in fermentation only when the vinegar bacteria has developed strongly before the yeast—in fact, prays on the yeast. Under almost ideal conditions 17 to 17½ per cent of alcohol can be formed in fermentation. Generally with good temperature and cleanliness no more than 13 per cent of alcohol is formed. As most musts contain less than 26 per cent sugar, they should therefore with proper handling ferment dry. Musts very high in sugar are very hard to ferment, and such wines therefore as the great wines of the Rheingau (Schloss Johannisberg Markobrunnen), which contain sometimes as high as 40 per cent sugar, will be found to have but 9 per cent alcohol. Fifty per cent sugar is even under the best artificial circumstances hardly capable of fermentation, and therefore forms a basis for the preserving of fruit. Wines containing over 17½ per cent of alcohol have without doubt alcohol added to them, while even those containing 15 per cent and over may be presumed to have had alcohol added. Certain wines absolutely need, in the climate in which they are raised, to have alcohol added for their preservation, and through hundreds of years of practical application they have come down to us as a type, such as port, sherry, malaga, etc., with about 20 per cent alcohol.

Wines low in alcohol, below 9 per cent, are termed thin, light, cold or empty; alcoholic wines, heavy, strong and warm. The body of the wine is also highly dependent on the alcohol, and it therefore often happens that wines which have a high amount of acid taste smooth by having a high amount of alcohol.

Dry wines not having much body (extract) and high in alcohol possess a "brandy taste," the alcohol not appearing in harmony with the rest of the wine.

The alcohol, aided by the acids of the wine, are its preservation, saving it from sickness, being a strong poison to most bacteria. At the same time these wines are easier to bring to their bottle ripeness, and not only keep clearer in the bottle, but develop and improve with age. Experience has shown this to be a fact up to eight years in the bottle, after which no wines improve in the bottle; when through bacteria most of the alcohol is changed into water, consequently the ridiculousness of the "100-year-old bottled wine." With those wines that have been aged in the wood this is different, and I will deal with them in the "Extract of the Wines."

The lower the wine in alcohol the sooner it deteriorates in the bottles, no better proof of which could be found than the famous Mosel and Pfalzer wines, which after four or five years become flat and hard. They are consequently bottled when one to two years old, and even at six months.

ERNST SCHRAUBSTADTER.

*San Francisco, September, 1903.*

# PERSONAL MENTION AND NOTES.

Messrs. Charles Meinecke & Co. carry a large and varied stock of the very best products of the vineyards and stills of the Old World. In order to get an idea of the latest and best goods for a high-class trade you should read their advertisement in our columns. Their brands are not the newest, but they are among the best tried and most highly recommended of any that reach San Francisco.

The sales of Canadian Club whiskey are increasing on this coast. Hiram Walker & Sons should be highly pleased at the work done by Mr. Bees. He has become thoroughly acquainted with the people of this coast, and is both popular and successful. We notice shipments of this famous whiskey to Mexico and Central and South America, by almost every steamer starting for those countries.

---

It is with regret that we announce the continued illness of Mr. Harry Cohn of the house of McDonald & Cohn, 120 Front street, who has been sick from ptomaine poisoning for two months and a half. Mr. Cohn's many friends hope for his early restoration to health.


CINCINNATI, BALTIMORE, PITTSBURG, NEW ORLEANS OR SAN FRANCISCO

WRITE TO




# The Father of His Country

WAS a lover of cherries, but although George Washington became famous in history, he never knew the MARASCHINO CHERRIES, bottled by Fleischmann Co. There is nothing to compare to them; there is nothing so delicious; preserved in a fructified state; they contain the exquisite aroma and flavor produced by California's sun. They are prepared where they grow and are almost dropped from the

## Tree into the Bottle

WRITE TO

CINCINNATI, BALTIMORE, PITTSBURG, NEW ORLEANS OR SAN FRANCISCO


It is probably unknown to the average sportsman that Los Angeles contains the greatest sporting goods house west of Chicago. All the houses of this class in San Francisco combined would not compare with the great institution of William H. Hoegee Company of the City of Angels. The plant is enormous and the variety of goods carried is unexcelled anywhere. Any sportsman who is about to visit the southern metropolis on a fishing or hunting trip will serve his own interests by making his purchases with this great house.

Sir John G. Nutting, Baronet, and Mr. J. Stanfield Jones are at present visiting the United States and Canada in the interests of the house of E. & J. Burke of Dublin and Liverpool. Mr. J. Stanfield Jones, who is manager of the Liverpool house of that firm, has been staying this week at the Palace Hotel. He expresses himself as highly pleased with the excellent manner in which Burke's goods have been distributed over the Pacific Coast by Sherwood & Sherwood, their agents on the Coast.

---

A good many people are puffed up over the thought that "The world knows nothing of its greatest men."

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Renowned for Purity and Flavor

**"KEYSTONE MONOGRAM RYE" and "OLD SARATOGA"**
THE FINEST EASTERN RYE

SCHRAMSBERGER VINEYARD, The Most Famous In California

CALIFORNIA WINES AND BRANDIES IN WOOD

E. & J. BURKE'S Bass's Ale and Dublin Porter (GUINNESS'S EXTRA FOREIGN STOUT, the finest brew).
E. & J BURKE'S***Irish and Garnkirk Scotch
DEWAR'S Old Highland Scotch Whisky.
KEYSTONE MONOGRAM Whisky.
BASS RATCLIFF & GRETTON, Ltd.—Bass Ale, in Wood.
ROYALTY HOLLAND Gin, in Wood.
ECHENAUER & CO'S Clarets and Sauternes.
A. HOUTMAN & CO'S Holland Gin.
LAWSON'S Liqueur Scotch Whisky.
GLENLIVET Scotch Whisky, in Wood.
JOULE'S Stone Ale, in Hhds. and Hlf. Hhds.
MEINHOLD'S Anchor Brand New York Cider.
HENK WAUKESHA Mineral Water.
EVANS' INDIA Pale Ale.
SHERWOOD ROBIN HOOD, in wood & bottle
MACKENZIE & CO'S Spanish Sherries and Port.
E. & J. BURKE'S Nonpareil Old Tom Gin.
BURKE'S Hennessy Brandy and Dry Gin.
ROSS' Belfast Ginger Ale, Club Soda, Etc.
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Sherwood's Robin Hood, Sherwood's Mascot, Pure Blended Whisky, ready for use.
Canadian Special Rye Whisky (Gooderham & Worts, Limited, Toranto, Canada), Bottled under Government Supervision.
Whiskies, Gin, Brandy, Rum—Imported and Domestic—in bulk and bottled, in bond and free, guaranteed pure.
Re-Imported Whiskies.



We have pleasure in announcing that

Cresta Blanca Wine

was used in christening the

Pacific Cable

on December 14, 1902



The Silver Basket containing the bottle is herewith reproduced.

Respectfully yours,

Wetmore-Bowen Co.

410 Post Street
San Francisco
Cal.

# WINE AND VINE NEWS OF THE STATE.

California Old Mission Wine Company; capital stock, $50,000. Directors: G. L. Carter, J. Thomas Hazlett, T. Emmett Jones, M. Stewart and B. Finley of San Francisco.

At Vina the grape picking is being carried forward by three crews—a white crew, a Chinese crew and a Japanese crew. In all between six and seven hundred men are engaged in the picking. At Vina there are about 3,500 acres in grapes.

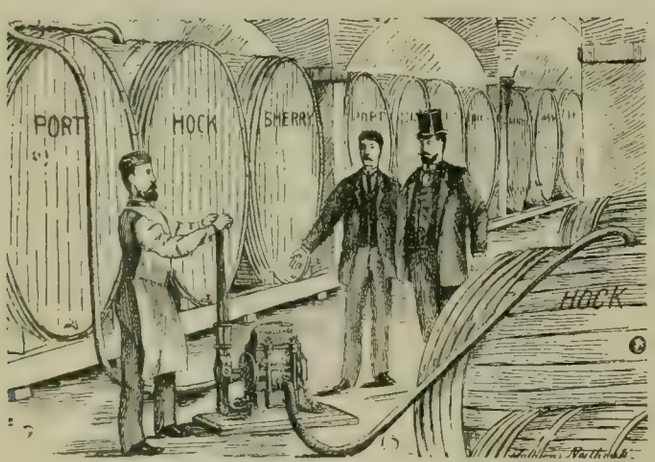
The sidehill owners of Santa Cruz County, says the *Sentinel*, are realizing that their surest and most profitable crops are grapes and apples. These fruits are the standard fruits, and have been for 2,000 years, and our mountain soil and climate are especially adapted to their production. The roots of the vines go a long way to keep the soil on the steep sidehills in place, a fact that should not be overlooked by agriculturists.

C. A. Wetmore, the veteran viticulturist, who was the pioneer in the wine industry in this valley, but who now resides at Stockton, was in town Thursday in the interest of an association of growers in San Joaquin County. He disposed of a couple of small lots of grapes to local wineries. Mr. Wetmore is anxious to organize all the small growers of the State on the same lines as the San Joaquin association, the principal object of which is to give independent wineries an equal chance with the so-called trust in the purchase of grapes.—*Livermore Herald.*

The wine growers of Southern California are hoping for better prices than those first announced, owing to competition among the buyers. Similar low prices have been announced here, and there are just two ways in which they might be increased—competition among the buyers or combination among the producers. If either of these things can be accomplished the prices will go up. If both are unattainable this season the prices will stay down.—*Fresno Republican.*

Preparations are being made at all of the Santa Rosa wineries for handling the grape crop. As far as local makers are concerned there is little wine left over from last year. The grape crop will not be as heavy as that of last year, which was particularly heavy in this section. The price now being offered is $15 per ton, but few contracts are being made at this price. G. Migliavacca is after contracts to secure 1,000 tons of Sonoma grapes for his Napa winery.

Grape picking has commenced in nearly every vineyard and will be continued with but little interruption until the close of the season. The early varieties in some of the

CHALLENGE WINE PUMP IN OPERATION.

## Challenge Wine Pump

**Is of great compactness and power for use in wine cellars for pumping from one tank into another**

The waterways are large and very direct and the whole pump is so simple that there is no liability to get out of order, and so substantial as to be very enduring. Being compact it is easily removed from place to place. The arrangement of the lever makes it less laborious to work than the ordinary lever. We recommend this pump to wine dealers as the most serviceable pump for their requirements and GUARANTEE them equal in every respect to any pump for this purpose in the market, to work one-third easier and to pump one-third more wine.

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GOLDEN WEST COMPANY

California Wines

— WINERIES —

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HEALDSBURG SAN JOSE

MAIN OFFICE
SAN FRANCISCO
CAL.

# GOLDEN WEST CO.

## CALIFORNIA WINES AND BRANDIES

WINERIES AND DISTILLERIES:

HEALDSBURG, SONOMA CO. SAN JOSE, SANTA CLARA CO.
RUTHERFORD, NAPA CO. FRESNO, FRESNO CO.

**Main Office, 307 Clay Street, San Francisco, Cal.**

vineyards are off, and in some instances the pickers are waiting for work in the later varieties to begin. The crop is coming up to expectations, but is considerably lighter than that of last season.

The installment plan of paying adopted by the association is not meeting with any degree of enthusiasm on the part of the growers. In some sections so discouraged are the vineyardists that there is strong talk of building co-operation wineries next season, and the matter is likely to take definite shape in the near future. The association has issued its price list, which is as follows: Grapes running 22 per cent sugar, $15 per ton; 21 per cent, $14.10; 20 per cent, $13.70; 19 per cent, $13; 18 per cent, $12.25. The payments will be on the basis of one-third cash, the other two-thirds running about four and eight months.—*Cloverdale Reveille, September 19th.*

The French-American Wine Company, of which A. De Hay of Fulton is president, has purchased the winery department of the California Tartar Company at Healdsburg and at Rutherford, Napa County, and are now purchasing and crushing grapes, says the Healdsburg *Tribune*. They are paying $15 per ton for 22 per cent grapes, with a reduction of 50 cents per ton for lower grades. The company is entirely independent of the association, and pays spot cash in full for grapes. The tartar works will be operated as usual by the Golden West Company, the sale having no bearing on this branch of the business. J. Ladagnous will continue as manager of the local branch. Extensive improvements and enlargement of the plant at Healdsburg are contemplated for next season.

The California Wine Association has practically set the price of grapes for Napa and Sonoma counties by its offer of $15 per ton for grapes—take or leave alone. A dollar or two more will be paid for some varieties, and they will also allow $1.75 for hauling from this section. It is very doubtful if any of the other makers will offer more than a dollar or two above that of the association. With their offer of $30 last year it makes the average for the past two years $22.50, which is not quite so bad after all. It would have been far better for the industry, though, had the price been about $20 for both last and this year's vintages.—*Calistogan, September 18th.*

George West & Son (incorporated), owners of the West wineries, announce the following prices which they will pay this year for grapes: Ordinary varieties of wine grapes, $13.50 per ton; Mission grapes, $12 per ton; Black Prince grapes, $11 per ton; Tokay grapes, $8 per ton. For a few varieties higher prices will be paid. Terms of payment are one-third cash, balance two-thirds deferred payments. They say there is an overproduction of wine grapes and point out lower prices as inevitable if wild planting continues. Figures are given showing there are 32,615 acres of non-bearing vines in San Joaquin County and 129,950 acres of bearing vines. The production of wine in 1902 was 20,000,000 gallons, or twice the requirements of a year's business, they say, and the present crop is another large one.


# Institute for Fermentative Industries

DR. A. WILHELMJ, Director

**519 Mission Street** **San Francisco, Cal.**

Plans, Specifications and Erection of Wineries, Distilleries Breweries and Yeast Factories

Manufacture of Pure Selected Yeasts of Californian and European Origin for Wine, Beer, Fruit-Brandies, Spirits and Compressed Yeasts : : : : :

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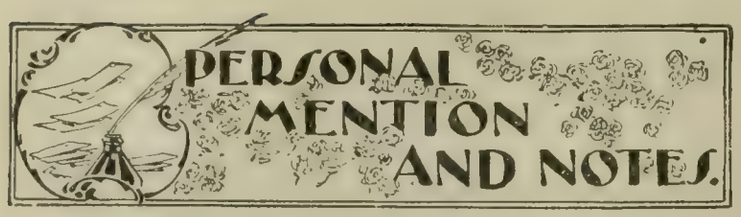
Re-modeling of Old Wineries and Distilleries : : : : : : : : : :

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**We are now ready to supply Pure Selected Yeast of any desired kind and in any quantity required.**

**We make a specialty of Selected Yeast, suitable for hot climates, this guaranteeing a rapid and complete fermentation where this has so far been impossible.**

WRITE FOR FURTHER PARTICULARS




P. J. Weniger & Co. are the Pacific Coast Agents of Mayflower beer, which has become very popular in San Francisco. This is a pure product of hops and malt, and those who have drunk it pronounce it one of America's finest brands. Messrs. Weniger & Co. are active business men, who are doing all that anybody can do to introduce the Mayflower beer on this coast and also in the Orient.

---

The dispatches announce the death on September 20th of the mother of Colonel Fred E. Siebe of Siebe Bros. & Plagemann. The esteemed lady lived to the grand old age of ninety-nine years. Mr. Siebe departed for his old home recently, and is to be congratulated upon the fact that he arrived in time to greet his mother before she passed into the future life.

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P. W. Wobber of the Chronicle Bar is one of the few men in the trade who never find cause to complain of business conditions. The patronage of his place during the dull summer months has apparently not varied, and the volume of business now is not only strong, but increasing. The Chronicle Bar is one of the finest saloon properties in this big city.

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"Jack" Stafford, who was long connected with the bar of Rusconi & Fisher, has severed his connection with that house and is now employed at the El Dorado, at the corner of Montgomery and Sacramento streets, now conducted by Phil De Martini. Stafford is one of the best-known and most popular young men in the White Coat Brigade, and will certainly be a valuable acquisition to Mr. De Martini's staff.

---

Messrs. W. Neumann & Co., the well-known wholesalers, successors to the Royal Eagle Distilleries Company, announce that their hotel at Bolinas Beach is now open and ready for business. It is known as the Dipsea Inn, is modern in all its appointments, has an excellent cuisine and up-to-date management. Bolinas Bay is so situated that surf bathing is enjoyable the year round. The inn is reached by way of the North Shore and Mount Tamalpais railways.

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Dawson Whiskey has become a great favorite with those who like "a wee drap o' Scotch." We learn it is being extensively handled by the Waldorf Importation Company of New York. This company supplies the Waldorf-Astoria and other leading hotels of New York with wines and liquors served by them. When ordering your high ball have it built of Dawson Scotch Whiskey and you will make no mistake. The Pacific Coast Agents are Chapman & Wilberforce, 123 California street.

## Italian-Swiss Colony News.

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ANDREA SBARBORO of the Italian-Swiss Colony says that wine making, which was commenced at Asti about September 1st, will be continued until about November 1st. They are crushing from 200 to 300 tons of grapes daily, about half of the supply coming from the Colony vineyards. Electric Power from the Cloverdale Electric Light and Power Company's plant is operating all of the machinery of the Asti Winery, giving better satisfaction than steam.

At the Madera Winery about the same quantity of grapes is being crushed daily, about half of the supply being obtained from the Colony vineyards and the remainder from private growers. It is possible that this winery may be operated next season by electric power from the Fresno plant. The remaining wineries of the Colony are also crushing grapes at their full capacity. These are located at Cloverdale, Fulton and Sebastopol, in Sonoma County; at Kingsburg, Fresno County, and Lemoore, Kings County. The wine storage capacity has been increased at Asti, Madera, Lemoore and Kingsburg.

The rate paid for grapes in Northern California is $15 per ton, and a little less is paid in the south, conforming to the Wine Association prices generally. Some of the growers objected to these prices at first, but when they found that their receipts from the wineries served as gilt-edge securities for temporary loans, the interest costing them only 22 cents per ton for grapes, they were satisfied. If the growers obtain these figures in the future, as they very likely will, they will find their capital and labor generally remunerative. The grape crop will probably be about the same as last year's. The foggy weather has been favorable, as the grapes are not burned by the sun and they are matured to the full size. They are full of juice and contain an ample quantity of sugar. The phylloxera has not affected the Colony vineyards so far, but every precaution is being taken for the future in planting new stock, etc. Last year the crop was damaged by rain on account of the scarcity of labor. The pickers were paid by the month. This year arrangements were made in advance for picking by contract, which brought many families from the country, who camp out and pick about double the amount realized under the old plan. The output of California wine for this season will probably be about as large as last year, or about 25,000,000 gallons of dry wine and 15,000,000 gallons of sweet wine. Wine prices will be maintained if possible. A good deal of wine will be stored for ageing by the large companies. Some of the small producers may be in danger of producing more wine than they can take care of.—*News Record.*

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Special Tax.—Wholesale malt liquor dealer changing to wholesale liquor dealer.

A person who has carried on business as a wholesale dealer in malt liquor throughout the month of July, and thereafter changes his business to that of a wholesale liquor dealer, and pays special tax accordingly, is not granted by the law any rebate or allowance on account of the special tax stamp taken out by him in July for the year beginning July 1, notwithstanding the fact that he has no further use for this stamp, by reason of having taken out another special tax stamp to cover his business as a wholesale liquor dealer.

## Grape Situation in Sonoma.

Regarding the grape and wine making situation in Sonoma County the Sonoma *Farmer* of the 18th inst. has this to say:

"The Association prices and conditions of payment are anything but satisfactory.

"While a good many growers might be willing to accept $15, half down and the remainder by the close of the current year, because such an arrangement would enable them to meet current obligations and prepare for the year to come, not many would plan any increase of vineyard, or more than a limited experiment with resistant stock, because of the uncertainty of prices.

"However, the outlook is a trifle more encouraging today. Wineries and empty cooperage have been overhauled and many wine growers are planning to make up their own product and are offering a slight advance for small lots. One experienced wine maker stated that he expected to pay from $20 to $22.50 for choice grapes to fill his cooperage.

"It is but reasonable to expect that these independent wineries will bid up for such vineyards as they desire."

According to the Livermore *Herald* of the 19th inst. the vintage in the Livermore Valley is in progress, with prices for grapes ruling a little higher than at first promised. The *Herald* says: "Black grapes are bringing $16 to $16.50 per ton and the ordinary varieties of white grapes from $18.50 to $20. A few of the choice varieties of white grapes, such as Semillon, Muscatel de Bordelais and Sauvignon Blanc, will probably reach $30, but the quantity is limited. The growers are objecting strenuously to the time payment system inaugurated by the California Wine Association and followed to a certain extent by the independent buyers. The contracts call for one-third cash, one-third in February and one-third in June. Some of the local buyers shade the prices slightly, and by paying all cash or one-half cash are securing the output of the vineyards that have heretofore been purchased exclusively by the Association. The latter will not be able to secure within 500 tons of the amount it would if a more liberal system of payments had been followed."

CLAYTON, Sept. 25.—Grape growers have disposed of their crops at prices ranging from $13 to $21 per ton. The local wine makers of Black Diamond did not let the California Wine Association rule in the matter of price. The Association some two years past set the price at $15 per ton. But the Black Diamond buyers gave an average of $5 more per ton, and succeeded in buying, whereas the representative buyer for the Association failed to buy a single ton within a radius of three miles of Clayton.

M. M. Samuels, President of the Mount Diablo Vineyard Company, was a visitor at the local vineyards here and succeeded in buying the entire crop with but a few exceptions, the price paid being $15 per ton delivered at the Mount Diablo wine cellar.




**Willow Springs Distillery, Omaha, Neb., U. S. A.**

J. J. JENKINS, President — S. F. MACFARLANE, Secy. and Treas. — AUGUST R. RETHEY, Manager

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## Hints for Exporters to the Philippines.

THE following instructive hints to exporters to the Philippines, are from the *London Chamber of Commerce Journal* of last month. They are most certainly written by one who knows the conditions in the islands, and should be of much value to shippers from this side:

"Exporters of goods to the Philippines would do well to take careful note of the following hints as to the formalities to be observed in trading with these islands:

*Catalogues.*—Catalogues, which should be submitted in Spanish, should always contain the telegraphic address and the telegraphic codes in use. As correspondence with the Philippine Islands necessitates a very long delay, it often happens that exporters are obliged to cable; hence the application of a code to all the articles offered is an economy which should not be disregarded. Another important point is the quotation of prices for catalogued goods, otherwise the catalogues are of no more value than a book of illustrations. The weights and measurements of the articles shipped, as in customary packages, should also be given.

*Packing and marks on packages.*—Special care is needed in packing. The port is completely without protection, and the bay is thirty miles in diameter. The sea is often—at least from June to October—so rough that all discharging operations are impossible; trans-shipment is carried on two miles from the shore, in native cargo boats, tossed about by the least agitation of the waters. Fortunately, the recent acquisition of large steel tenders has to a certain extent lessened this danger. In a short time boats will be able to ride and discharge directly in an artificial roadstead. In the meantime it is essential that goods should be packed very carefully. Each package should have clearly marked upon it the name of the consignee and its particular mark. It should also always bear an indication of its gross and net weight in pounds and kilograms, and also its cubical contents.

*Invoices and other documents.*—It is not possible to emphasize too clearly the necessity of the correct drawing up of the invoices. The following are extracts from the Philippine customs laws: (1) Each parcel must be enumerated in teh invoice with its marks and numbers; (2) the contents of each package should be shown in detail, with the sale price and place of destination; (3) if the contents of a package fall under two separate classifications the weights of each component part of the package should be shown in the invoice and not the total weight (it would in fact, be impossible for the customs officers to open hundreds of packages to classify the contents, weigh them, and estimate the duty); (4) the declared weights should include that of the box or papers which contain the articles (in fact the interior packing is not deducted, but pays the same duty as its contents; (5) exterior packing, such as cases, barrels, etc., is deducted, also the net tare and gross weight should be shown on the invoice as also on the package itself; (6) invoices should always be submitted in triplicate, two for the customs and one for the consignee. Manufacturers should choose as agents in the Philippine Islands persons of great experience. The customs officers at Manila are guided by fixed rules sanctioned by law and from which they are not able to depart. Exporters should apply themselves to these rules, otherwise great inconvenience both to themselves and the customs officers will be entailed. It is recommended that they should carefully study in the Philippine tariffs the separate classifications and draw up their documents in accordance therewith. Manufacturers should avoid putting small samples in their shipments, or else state clearly in the documents that they are such, otherwise importers would probably be obliged to pay duty on these articles and perhaps also a fine.

*Bills of lading and insurance.*—The exporter should send by the first mail after shipment of the goods a second bill of lading, in order that the importer may be informed before the arrival of the boat as to the details of freight. It is preferable to insure with companies having an authorized representative at Manila, of which there are several.

Commercial travelers in the islands of the Philippine Archipelago must, says the Bulletin of the Paris Chamber of Commerce, pay a tax of $150 Mexican per annum. This tax must be paid quarterly in advance. They have, besides, to take out a license in the town of Manila, costing $20 in gold annually, which must also be paid in advance. The samples which accompany commercial travelers are subject to the customs duties pertaining to the goods which they represent. When, however, their value is below $2,000 gold, the duty levied on their entry is reimbursed on their exportation, provided that this is effected at the customs entry office within three months, or six months at the latest. In the latter case the commercial traveler must, before the expiration of the first three months, obtain from the chief of the customs prolongation of three months. In order to obtain the reimbursement in question the commercial traveler is bound to present the samples at the customs at least five working days before the date of re-exportation, so that they may be identified. When the value of the samples exceeds $2,000 gold, the duty levied on the excess belongs definitely to the treasury, but the commercial traveler may at the entry, select the samples on which an allowance of the duty is eventually to be made to him. Before the samples are permitted to enter on the terms specified above, the commercial traveler must take the oath required for the free entry of foreign merchandise, and he must, equally upon oath, make a declaration in accordance with article 220 of the customs laws.

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GENERAL FRED D. GRANT, commander of the Department of Texas, U. S. A., put in a good word for the re-establishment of the army canteen when he said in his annual report that "to close the doors of the soldier's garrison club and send him out into the haunts of iniquity and vice run by moral vultures, who, degraded themselves, set up no standard of morality, but breaking down all barriers of restraint, invite and induce soldiers to join in all sorts of depravity and infamy, is a wrong to the soldiers as well as a wrong to the community in which the soldier is located." This is strong language, and, coming from such a source, should have great weight when the question is brought up in Congress this winter.

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Advices from Woodland are to the effect that after several weeks of controversy local prices for wine grapes have been established. They are those of the Wine Makers' Association—Zinfandels, $13.50; Sultanas, $12; Muscats, $9; Tokays, $8. The growers expected much better prices.

# PERSONAL MENTION AND NOTES.

The Union Distilling Company at Agnews are compelled to run full capacity to keep abreast of their orders. Their neutral spirit produced from "Black-strap" has proved a healthy competitor in this market with the Eastern article distilled from corn. Their exports have also become a prominent factor in supplying a demand from foreign countries. In this connection we notice the Union Distilling Company have exported to Japan during the past month 600 barrels of alcohol.

James Raggi, 624 Montgomery street, evidently expects to do a rushing business during the coming campaign, judging from the large quantity of fine goods he has lately been receiving. He serves only the very highest grades of wines and liquors, among which are straight "Belmont" whiskey, 1896, "Sazerac" brandy, 1865, and rare Italian wines, which are lately being extensively drunk in San Francisco.

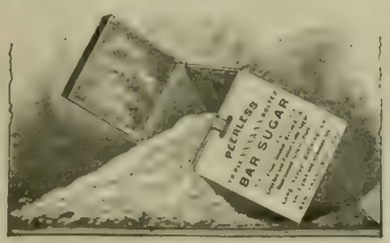
A Retail Liquor Protective Association has been organized in San Luis Obispo. Temporary officers have been elected as follows: H. E. Hoff, President; G. Burns, Vice President; H. N. Hansen, Secretary, and H. M. Mehlman, Treasurer. A committee on permanent organization and by-laws was appointed, which will report at another meeting to be called shortly.


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Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


THE Pacific Coast plant of Fleischmann & Co., in San Francisco, is now in operation, and an important branch of the work during the past month has been the bottling of California cherries. The fruit is bottled direct from the trees, in a fully ripened, natural condition, and thus each cherry has all the qualities of the mature fruit. The brand of "Golden Gate" cherries in Maraschino is put up in the most attractive shape, and, as has been said, "the goods appeal to the palate through the eye." Fleischmann & Co. are known for their broad and liberal policy with the trade, which gives them a large share of their patronage.—*Wine and S. Gazette.*

A. J. Stalder reports to the Riverside *Press* that the Riverside Vineyard Company, which owns 2,000 acres of vineyard across the river, will have a splendid grape crop this season. The company has twenty-five acres of 8-year old Sultanas, and the vines are hanging full of immense clusters of grapes. The remainder of the planting is wine grapes, set two years ago last March. For young vines a splendid output is promised. The company has a couple of wine making plants, which will be operated for the first time this season.

## National Retailers' Meeting.

THE eleventh annual convention of the National Retail Liquor Dealers' Association of the United States of America will convene at the Hotel Henry, Pittsburg, Pa., at 10:30 a. m., Tuesday, October 13th, 1903, for the reception of the reports of the officers and for the transaction of such other business as may be for the best interests of the association. The said convention will continue its sessions from time to time until all business has been duly and legally transacted.

Each State Association duly affiliated with the National Association is entitled to three regularly accredited delegates and three alternates—together with the members of the Executive Committee and national officers from said State, as per Section 2, Article IV, of the Constitution.

Liquor Dealers' Associations not affiliated with this association are cordially invited to send representatives and take part in the deliberations of the convention.

The Executive Committeeman from each State is requested to present a written report of the work of his association during the past year.

The Hotel Henry will be the national headquarters, and all delegates are especially requested to register at this hotel.

All information regarding accommodation, etc., can be obtained by addressing Theodore Huckestein, Hotel Savoy, Pittsburg, Pa.

The Allegheny County Liquor Dealers' Protective Association has issued the following program:

Tuesday, October 13th, the delegates will visit the Iron City Brewery in company with the Entertainment Committee, and at 8:30 o'clock the same evening a euchre and smoker will be given at the Pittsburg Turner Hall. Lady visitors will attend a theater party given by the ladies of Pittsburg.

On Wednesday, October 14th, at 2:30 p. m., the delegates will be escorted to the Carnegie Steel Mills at Homestead. The ladies will visit the Carnegie Library, Phipps Conservatory, Highland Park and in the evening the Pittsburg Exposition.

On Thursday evening, October 15th, the delegates and friends will be entertained at a banquet tendered by the members of the Allegheny County Liquor Dealers' Association at the Pittsburg Turner Hall.

The National Executive Committee will meet in the parlors of the Hotel Henry on Tuesday morning, October 13th, at 9 o'clock for the transaction of such business that may come before it.

Further information regarding the convention can be obtained by addressing the National Secretary at his office, 109 Randolph street, Chicago.

EDWARD L. JORDAN, President.
ROBERT J. HALLE, Secretary.





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The Town Trustees of Visalia are considering an ordinance limiting the number of saloons in the town to twelve. The ordinance will probably be passed at the next regular meeting. The new law does not attempt to revoke any existing licenses, although there are now thirteen saloons running, but the first saloon that goes out of business will not be permitted to procure a new license, thereby limiting the number to twelve.


## Two and One-Half Years After

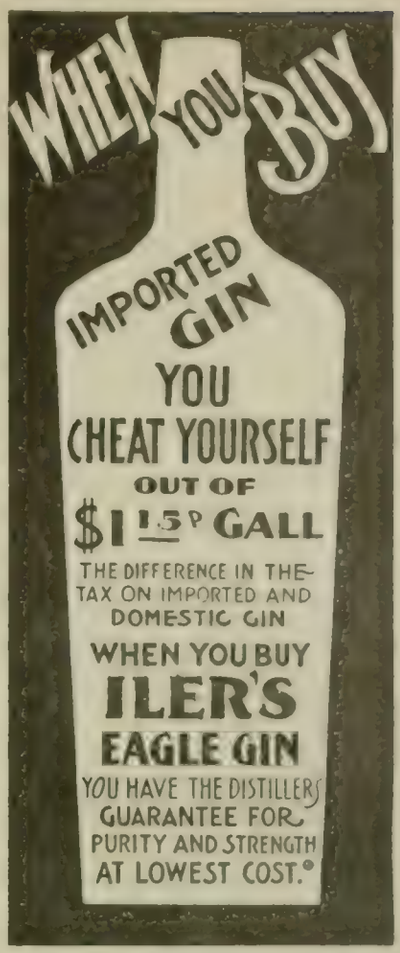
IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.

San Francisco, Cal.

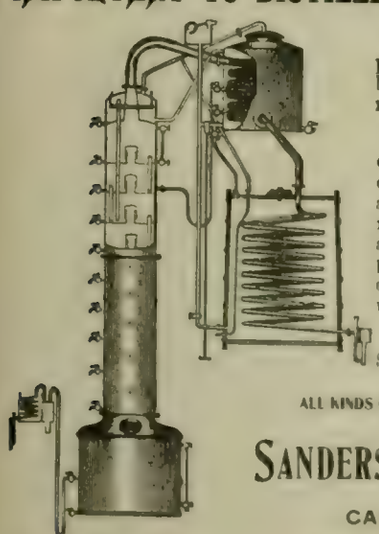





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## Internal Revenue and Customs Rulings.

(24659.)

FRUITS PRESERVED IN SPIRITS.

In the appraisement of fruits preserved in spirits, imported from France, the amount of the French internal revenue tax remitted on the alcohol should be added as a part of the foreign market or dutiable value of the goods.

TREASURY DEPARTMENT, September 12, 1903.

Sir: The Department duly received your letter of the 15th ultimo further in regard to the appraisement of "Maraschino Cherries" preserved in alcohol. It appears from reports received from Special Agent L. M. Montgomery that it is the practice at the port of St. Louis, Mo., to include the amount appearing on the invoice of the French internal revenue tax remitted in the appraised value of the goods.

In a previous report you stated that it is not your practice "on appraisement of Maraschino cherries to add an amount equal to the French internal revenue tax on alcohol contained in such merchandise, as repeated analyses show but 1 to 7 per cent of alcohol. Special Agent Montgomery states that he has learned from importers at New Orleans that the same practice prevails at that port.

In response to certain inquiries addressed to you in Department's letter of the 10th ultimo, you now report as follows:

(1) The same practice obtains in respect of other fruits as to which analyses have shown but 1 to 7 per cent of alcohol. (Figs, peaches and pears, preserved, are usually in a liquid containing 20 to 25 per cent of spirits.) (2) The percentage of spirits in cherries is in instances so small that it can not be determined whether its presence is due to fermentation or to the addition of alcohol. If the addition of alcohol is certainly shown in cherries and other preserved fruits, and the amount of French internal revenue tax thereon should be added on appraisement, the difference in value between such an importation and a like importation to the value of which no addition is made, would depend upon the percentage of alcohol found.

The special agents abroad report that Bordeaux manufacturers of similar goods "buy their alcohol in bond, and when a quantity is withdrawn for export, they furnish the necessary proof of export to the bonded warehouse authorities, and are credited by same for the amount of tax obtaining on the goods, at the rate of fcs. 2.50 a litre," and that "were the goods sold for consumption in France, this tax would be added to the value of the goods."

In United States vs. Passavant (169 U. S., 16), the Supreme Court held that internal taxes remitted by a foreign Government on merchandise purchased in bond for exportation and imported into the United States are properly an element of the foreign market or dutiable value of the goods. Mr. Chief Justice Fuller, who delivered the opinion of the court in that case, said:

"But the laws of this country in the assessment of duties proceed upon the market value in the exporting country and not upon that market value less remission or amelioration as that country chooses to allow in accordance with its own views of public policy."

In Treasury decision 18805 of January 13, 1898, the Department held, following the Passavant case (supra) that—

"Collectors and appraising officers should exercise due vigilance in the examination of invoices to ascertain the amount of any bonus allowed either as a remission of tax or a payment of drawback, so that said amount may be included in the dutiable value of the merchandise."

And in Treasury decision 20218 of October 20, 1898, it was held, construing paragraph 263 of the existing tariff act, that the French internal revenue tax remitted on alcohol withdrawn from bond for use in the preservation of charries was an element of dutiable value and that the same "should appear on the invoice." Accordingly, in the letter of the Department dated February 14, 1903, the Secretary of State was requested to instruct the United States consular officers at the various ports in France to state on the invoices of fruits preserved in alcohol withdrawn from bond in that country, the amount of internal revenue tax remitted on the spirits so withdrawn in each instance.

It thus appears that the amount of the internal revenue tax remitted as aforesaid is a matter of record, and when the same appears on the consular invoice ascertainment thereof does not necessarily depend upon chemical analysis. Of course the Department is aware of the fact that an analysis of samples of each of such importations is necessary in order to determine, for purposes of classification under paragraph 263 of the tariff act of July 24, 1897, whether or not the goods contain over 10 per cent of alcohol, but this is something independent of the amount of internal revenue tax remitted on the spirits, which should be added on appraisement as a part of the dutiable value, for manifestly the addition thereof increases proportionately the amount of the ad valorem duty.

You should be governed accordingly, and in any case of failure on the part of a United States consular officer to state the amount of the remission of the French internal revenue tax on the consular invoice, or otherwise, the matter should be reported to the Department.

Respectfully,

C. H. KEEP,

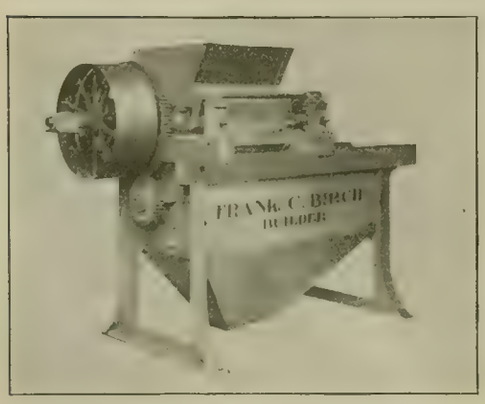
(6411) Assistant Secretary.

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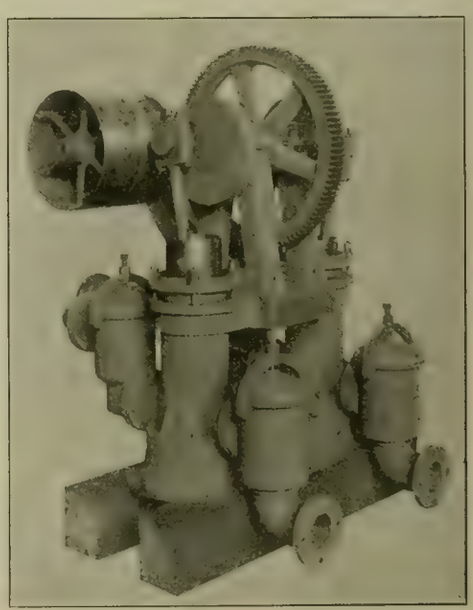
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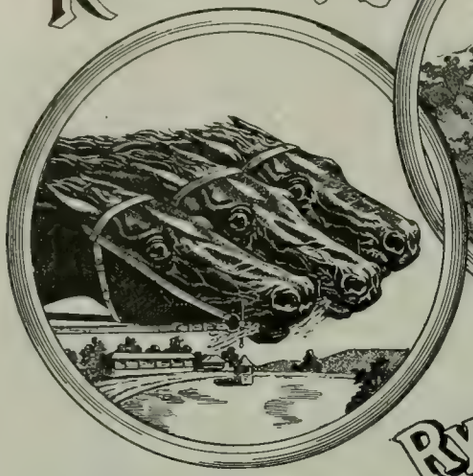
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# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VINICULTURE.

ESTABLISHED TWENTY-THREE YEARS

Organ of the wine, spirit and brewing trade of the Pacific Coast.

VOL. XLV. SAN FRANCISCO, OCTOBER 31, 1903. No. 12






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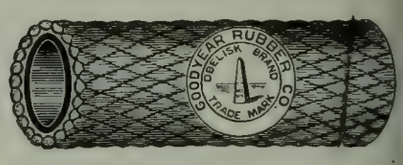

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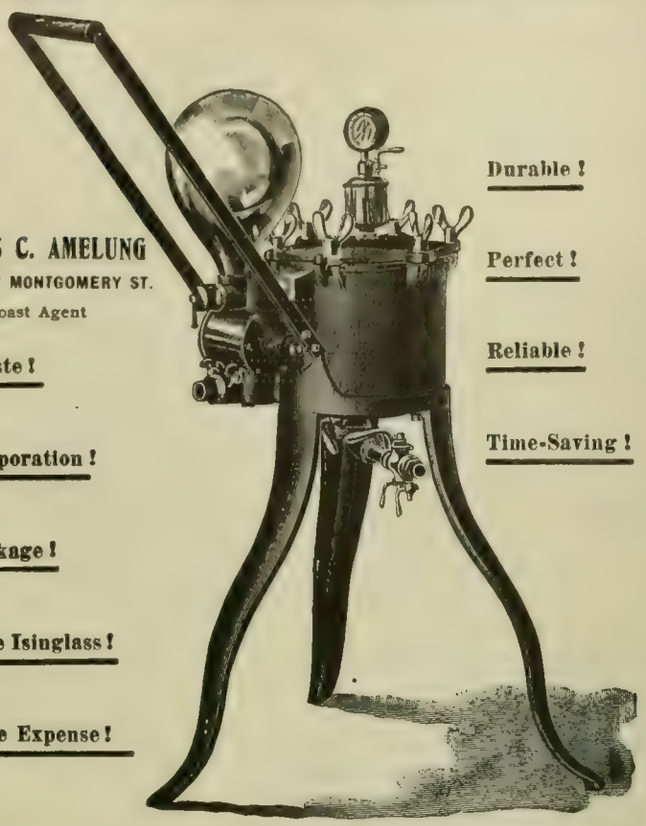

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JOURNAL OF VINICULTURE.

ORGAN OF THE WINE, SPIRIT AND BREWING TRADE OF THE PACIFIC COAST.

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*The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the Wholesale and Retail Wine, Spirit and Beer Dealers of the Pacific Coast, the Wine Makers and Brandy Distillers of California, the Wine and Brandy Buyers, and the Importers, Distillers and Jobbers of the United States.*

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# MARKET CONDITIONS.

WINES.—The trade is in a satisfactory condition, the early winter business opening up in good form. Shippers of standard goods are in a very cheerful frame of mind, and look forward to a fine healthy business during the winter and spring. Shipments by rail were of good volume, but exports by sea were not as large as was expected. The totals aggregated 322 cases and 832,270 gallons, valued at $304,727. Of this quantity New York took 700,987 gallons, Hawaii, 51,245 gallons, Mexico, 15,436, miscellaneous, 29,673.

The vintage, which is now practically at an end, has progressed very satisfactorily, with the exception that in the beginning there was some tardy fermentation in several localities. However, the climatic conditions were such that there was an exceptional development of sugar in the grapes, and reports from all sections indicate that the 1903 vintage should, both as to quantity and quality, add additional luster to the fame of California wines. By reference to reports from Los Angeles, in these columns, it will be seen that the '03 vintage broke all records, and that the yield was so heavy in that section that the winery facilities were insufficient to handle the crop. As a result a large quantity of grapes have been lost for wine-making. This is unfortunate, because of the fact that the wines of Southern California have established a reputation for quality that makes their sale at remunerative prices not a difficult task.

Receipts of wines from interior cellars from September 29th to October 28th inclusive, were 1,374,800 gallons.

SWEETS.—There is no particular variation in the market conditions. The demand continues to be of fair volume. The production in the two districts during September aggregated 2,895,105 gallons. Of this quantity 2,550,527 gallons were port. Advance reports from the Internal Revenue offices are to the effect that the production for the month of October was larger than was expected.

BRANDY.—The market is not maintaining its usual tone. Inquiries are not such as they ought to be. The cause for the present situation seems to be in the fact that while there are no old brandies to be obtained, there is a large stock of young goods, with the product of the 1903 vintage to be added thereto. It is not probable that the production for this season will be any more than is absolutely necessary. Of course, contracts made one and two years ago will be filled. As an indication of the tendency, it may be stated that in the Fourth District there was no distillation during the month of September. The output in the First District during that month was 45,824 gallons. The exports by sea were above the normal figure, the totals being 31 cases and 11,373 gallons, valued at $6,034. There remained in bond in the State on September 30th 1,409,856 gallons. The imports were 251 cases.

WHISKIES.—There has been somewhat of an anomaly in the whiskey trade during the month past. In the local field, while the average retailer has enjoyed a fair business, quietness has characterized the trend of trade among the wholesalers. Toward the latter part of the month there was some improvement, but why October should not have been active in the way of orders, it is hard to understand, when it is realized that the Coast this year produced fine crops for which good prices have been obtained. It is fair to presume that when the business movement sets in the record will be a handsome one. The money is in the country, but the real movement to the city has not yet set in. Exports by sea were of ordinary volume, the totals of which aggregate 1,483 cases and 2,100 gallons, valued at $12,919. Imports by sea were 427 cases, 81 barrels, 5 casks, 8 octaves and 3 hogsheads. Rail imports are reported to have been of very good volume. The export movement of miscellaneous wines and liquors aggregates 1,572 packages and 524 gallons, valued at $11,353.

IMPORTATIONS.—The importers fared very well during the month, the better classes of goods enjoying a healthy demand. Among the principal items of imports were: Absinthe 100 cases, bitters 310 cases, brandy 251 cases, Fernet 1,600 cases, gin 850 cases, 30 octaves, ginger ale 110 packages, liqueurs 600 cases, mineral water 100 packages, malt liquors 1,000 packages, Vermouth 5,160 cases, whiskey 427 cases, 81 barrels, 5 casks, 8 octaves, 3 hogsheads, wine 1,197 cases, 20 casks.

BEER.—The local beer trade has been quite fortunate by reason of the remarkable weather, which, during the latter part of the month, was as warm and genial as in midsummer. Exports were not up to the average, the totals being 2,303 packages bottled and 590 barrels bulk, of the value of $17,979. The rail imports were of very fair volume.

## New York Wine Market.

THE demand during the past two weeks has improved quite a little, but is not as large as it generally is at this time of the year. The reports are to the effect that prices will be lower because grapes are cheaper than last year; but the buyers who base their calculations on these reports will soon realize that, even though the grapes may be cheaper, they cannot be turned into wine from one day to the other, and then they must not forget that wine and brandy making is not the only resource to dispose of a large vintage; furthermore, that all the finished wines which are now in condition to be turned over to the consumers are in strong hands, who show no inclination to lower their figures. There is no doubt that prices remain firm for all sorts of wines and also for brandies, and that from the present outlook they are likely to continue to be firm.—*Bonforts.*

## American Whiskies and Spirits in Bond.

The quantity of American whiskies and spirits remaining in the United States bonded warehouse in San Francisco, on September 30th, 1903, was 287,068 gallons.

## Wine and Brandy Receipts.

Receipts of wines by rail from interior cellars for the month of October, 1903, were 1,374,800 gallons; brandy for the same period 28,950 gallons.

A recent importation of Ayala Champagne into this market has created quite a sensation among connoisseurs. This excellent wine has a high record in Europe. At the London clubs it is a great favorite, on account of the last vintages having proved to be of a superior quality. The Pacific Coast agents for the Ayala Champagne are Messrs. Hellmann Bros. & Co., 220 Market street.

## Uncle Sam's Viticultural Stations.

MR. GEORGE C. HUSMANN, United States Viticulturist, in charge of viticultural investigation for the United States Department of Agriculture, Washington, D. C., who has been in California during the vintage season engaged in locating United States viticultural experimental stations throughout the State, called at the office of the REVIEW on the 27th inst., prior to his departure for Washington. During a conversation, in which he expressed himself as highly pleased with the assistance he has received from our people, and confident that his mission will result in material benefit along the lines laid out by the Department of Agriculture, Mr. Husmann said:

"We have succeeded in locating nine stations in all. At each of the three larger ones twenty acres have been set aside for investigations. One of these is at Oakville, in Napa County, on the To-Kalon Vineyards, another at Fresno, in Fresno County, on the Fresno Vineyards, and the third at Cucamonga, in San Bernardino County, on the vineyards of the Italian Vineyard Company. The Oakville Station is intended to be made a station for testing all wine varieties, it being the intention of the Department to introduce them from all parts of the globe, wherever we hear of anything of value in the wine line. The station at Fresno will look more closely into the raisin and currant tribes, bringing them also from all parts of the world. The station has been established in the Cucamonga district to investigate the conditions we find in a desert land, a new departure of investigation.

"In the six minor districts ten acres have been set aside for investigations. They are located as follows: At Livermore, in Alameda County, on C. H. Wente's vineyards; at Sonoma, in Sonoma County, on the Rhine Farm property of the Gundlach-Bundschu Wine Company; at Mountain View, in Santa Clara County, on B. Distel's vineyards; at Lodi, in San Joaquin County, on E. H. Lawrence's vineyards; at Concord, in Contra Costa County, on the Brookside Vineyard, and at Geyserville, in Sonoma County, on J. T. Bosch's vineyards. These last six stations have been selected with special reference to soil and climatic conditions, and at each of them we intend to take up the study of the phylloxera resistant vines. All of these, possessing, as they do, different soil conditions, and having also climatic differences, we intend to adjust these climatic differences to the soil conditions, and later on to take up the question of affinities. We have also selected these districts with reference to the various types of wines we expect to produce in these different localities, taking as a Sauterne district the Livermore Station, Sonoma as the white wine district, and Mountain View for the Hock types, on the deep gravel soil; at Lodi we will give attention principally to table grape production; at Concord we will touch up the clay and adobe soils and give attention also to the lime conditions; at Geyserville we will concern ourselves more particularly with the foothill soils and the shallow soils with the hard pan or clay sub-soils; here it is the intention to go principally into the production of red wine grapes.

"I would state further that at each of these six districts last mentioned, it is the intention to plant, this coming spring, in planting time, an acre of probably sixty-six different varieties of resistance vines, ten vine-checks of each. These will be selected with special reference to the conditions under which we expect them to thrive, and by putting out as extensive a collection as this we hope to get some readings which will bear directly on the phylloxera existence proposition. As soon as any of these vines come out in any way satisfactorily, we will plant heavily and go into the question of affinity.

"This work is of a broad nature; this is simply a start. We shall take up the different questions as they present themselves. We now have before us some questions which are probably just as serious as the phylloxera of the vine; one or two of them I consider of more importance. What I wish to dwell on particularly is the fact that we have now located these nine stations, which ought to give us very good readings in regard to the nine principal soils and climatic conditions that exist in the State. But I have found on this trip, and after having lived in California for twenty-five years, that one of the most difficult things to be done is to select any one condition, because California is so immense in her resources and so widely divergent in her climate and soils that it would be impossible to select any more than generally representative soils—there are so many minor conditions.

"We would like especially to get in touch with the people, and desire parties in different localities to place themselves in connection with us, so that we may give them all assistance possible towards testing at individual places, on their own account, the resistance of different varieties of wine-producing grapes. We wish to work out these districts on similar lines as they have been worked in Germany.

"We believe that California has a wine and grape producing area that is equal to the entire State of France. While a number of prizes were taken by American wines at the Paris Exposition, I am of the opinion that it was largely the result of chance. Still, there are readings here which show us what can be done, and I believe that with such readings as we already have, we ought to produce not only as fine wines as any of the European countries, but with our virgin soil (not already exhausted by centuries of use for vineyard purposes) we ought to produce finer wines than they. That is why the Department is desirous that these people place themselves in communication with us. We are here for actual work, for their interests, and we want to help them develop the conditions as rapidly as possible.

"One thing I wish to call special attention to is, that the plantings now being made, especially in those districts where grape-growing is carried on most extensively, have been almost entirely of non-resisting stock. With the phylloxera in the State, as we have had it for upwards of twenty-five years, it seems to me that this procedure is somewhat in the nature of folly."

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White Rock Lithia Water is having a splendid sale in this market, a fact which is due to its merits on one hand, and to the enterprise and ability of the distributers, Messrs. P. J. Weniger & Co., of this city, to properly handle it. This house introduced the water into this market in a modest way, and have increased the demand until they now distribute an average of seven carloads every thirty days. This is a record hard to beat. Roderick Dhu Scotch whiskey, of which the house are Pacific Coast agents, is also enjoying a fine demand. There are now on the road four shipments each of 250 cases, a great proportion of which is already sold.

## Fine Vintage in Livermore Valley.

MR. C. J. WETMORE, of the Wetmore-Bowen Co., 410 Post street, has just returned from Livermore Valley, where he has been looking after the grape gathering on the vineyards owned by that firm. The following statement by Mr. Wetmore will be of interest to the trade:

"In point of quantity and of quality, this year's vintage in Livermore Valley excels last year's product; we have more grapes and will consequently get more wine, and they are all in fine condition, especially the white grapes. The weather has been good, the fruit has ripened well and shows plenty of sugar; in fact, the second crop of grapes now coming in shows twenty-two per cent of sugar.

"The yield of our vineyards at Cresta Blanca has been larger than ever before. Many of the vineyards in Livermore Valley are being almost destroyed by phylloxera of the vine. From the present outlook it seems that in three years there will not be half as many grapevines as there are to-day, owing to the growth of this disease.

"The prices of grapes have averaged from $16 to $18 per ton for black and white grapes, respectively; but most of the grapes sold were contracted for last year, under contracts ranging from three to five years, and these grapes brought $20 per ton for black, and $30 per ton for white grapes. So that the grapemen of the valley have made a considerable amount of money this year, and are contented. The amount of old wines carried over from last year was very small. There was plenty of empty cooperage for the handling of the crop, and, in fact, a small amount of grapes was brought into that valley from outside districts. The amount of new cooperage that was installed was about four hundred thousand gallons. The California Wine Association handled the largest amount of red and black grapes, and the Wetmore-Bowen Company handled the largest amount of white grapes."

Mr. Wetmore returns immediately to Livermore Valley with the expectation of finishing the gathering of grapes by November 1st. He reports an unprecedented volume of business at 410 Post street, the home of the Cresta Blanca wines, and says it is all they can do to fill all the orders they receive for those popular brands.

## As to Eastern Wines.

EDITOR REVIEW—Dear Sir: No fair-minded California wine man can but appreciate your copying in your last month's issue an article of the *Wine Press* pertaining to the distribution of Eastern wine in the northwestern territory. Your article is headed "Bringing Coals to Newcastle." However, I take exception to such a seeming comparison, and inasmuch as I am traveling extensively through the field where it is claimed that such eastern wines as Escopernong, and other nongs, are being sold extensively, I may claim that I know whereof I speak, and whereof I have tasted.

It is true that through some parts of Oregon and Washington one may find suspended from the mirrors of some barrooms costly ornaments hanging on silver chains wherein the precious bottle of Escopernong was to be displayed. The name of the enterprising gentleman handling and presumably producing the article was also shown, and wherever I discovered such or similar signs I made it a point to give the wine a fair test. Appreciating the dealer's endeavor, and more to his salesman's success in selling some of this wine in the Northwest, I would say that California wine men need not be afraid of ever finding this article a serious competitor with the pure product of California's soil and sun.

Without disparaging the Eastern wine-maker's efforts, his wine immediately shows the presence of the grape with the irresistible foxy taste, and we feel that while we must be unwavering in our labors California still supersedes, so far, any wine-producing State in the United States. In the matter of quality, we shall have no trouble to maintain our field as long as we continue to give to our customers the pure, unadulterated juice of the grape and give them their money's worth.

Yours truly,

L. JOCKERS.

San Francisco, October, 1903.

The Sutter Home Wine and Distilling Company are doing an excellent business in their new quarters at 1295 Folsom street, this city. They make a specialty of excellent wines and brandies, their vineyards being located in Napa County. The pride of the house is Red Seal whiskey, which is not only well established, but is making fine headway in this market. Oscar Hocks, one of the best known men in San Francisco, and who is now a candidate for Supervisor on the Democratic ticket, is one of the leading members of the company. Their advertisement appears elsewhere in this issue.

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company




OFFICE AND SALESROOM

105 to 115 Ellis Street

TELEPHONE MAIN 5716

San Francisco, California

## Gundlach-Bundschu Co.'s New Quarters.

ON November 1st the old established firm of Gundlach-Bundschu Wine Company will remove their offices and bottling department from Market and Second streets to their wine-cellars and warehouses, situated at 131 141 Bryant street, where their city sales department will continue to receive careful attention as heretofore.

President Charles Bundschu reports their vintage as progressing very favorably, with no undue interference, the weather being all that could be desired. He says the grapes have ripened out finely, and that they are being turned in from the field with an abundance of sugar. The prices of grapes in their section, Mr. Bundschu says, have been advancing and stiffening up, and judging from all indications, the vintage ought to be an excellent one. He looks forward with great anticipations to a most successful season.

This is the oldest wine firm in the State, having been established in 1858. Their offices have been for 30 years on the corner of Second and Market streets, ever since the building was erected by the Cunningham estate. They have long contemplated making a change to more advantageous quarters, but now feel the urgent necessity of doing so in the interests of their trade.

Probably no man in the State of California is better versed in the literature of viticulture than Mr. Bundschu, and a ramble through his large and varied collection of newspaper clippings of olden times is a rare treat, instructive as well as entertaining. He has seen more years of active service in the wine trade than most wine merchants, and in the course of his career has suffered many ups and downs; legislative anxiety, and all the other perversities incident to the wine trade, have thoroughly seasoned him, placing him in a unique position in the wine and liquor trade of San Francisco. Although there have been periods of depression in the years past, when to continue seemed like a losing proposition, the distribution of their products has in the main increased, until now their character is well established and they are no longer hard to sell. Mr. Bundschu has always believed in the idea that he who makes it an invariable rule to supply the people with pure, well-matured, well-made wines, may always depend upon an increase in business from year to year, as pioneer work of this kind must necessarily prove effective in the course of years. No one can honestly and industriously follow any line of business in this day and time, and not see it increase and expand. The possession of such qualities as these, by the wide-awake men in charge of the affairs of the Gundlach-Bundschu Wine Co., is the explanation of the phenomenal success which has come to that reputable and sturdy firm.

## Bottled in Bond Goods Popular.

IT IS certainly very remarkable how the sale of bottled in-case goods is increasing. Your writer has just returned to the city after quite an extensive trip, and every place he went he found numerous cases of bottled-in-bond, and also saw it in many places where it has only been recently introduced for the first time. Our local wholesalers are also remarking what very great demand they are having for this class of whiskey. Another evidence of its growing popularity is that the brokers are now quoting it on their price lists. *Louisville Corr. Midas.*

## Why the Whisky Tax Should Be Reduced.

UPON previous occasions the reduction of the tax on whiskey has been advocated, and we reproduce the opinions of prominent statesmen of those days on this question. The same theories advanced then hold good to-day:

"I am satisfied," said James A. Garfield, in 1875, "that there is a point not very far above the present rate (70 cents) at which we now tax spirits, beyond which we should cease to get additional revenue, and will probably get less."

Said General Butler in 1868: "If you levy a tax so large that the tax is larger than the cost of the article, then the tax becomes a matter of speculation, and, as you exceed the cost of the article, you step by step encourage evasion of the tax."

"A whiskey tax of 90 cents a gallon is a great temptation to fraud," wrote Green B. Raum, Commissioner of Internal Revenue, in 1879.

"Our experience has been," said Senator Sherman in 1875, when the whiskey tax was 70 cents, "that as you advance the tax on whiskey, you decrease the revenue."

"It has been demonstrated," said John A. Logan during the Congressional debate of 1875, "that when we levy a high tax on whiskey, it cannot, and will not, be collected." *-Fair Play.*

No advertisement of a medicine for thin people could catch the public like one reading "Beefsteak 10 cents per pound."

E. C. PRIBER, PRESIDENT
L. JOCKERS, SECRETARY

Napa and Sonoma
Wine Company

OFFICE AND SALESROOM

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# LOS ANGELES DEPARTMENT

LOS ANGELES, Oct. 20.—In the height of the season of crushing the wine-makers realize that the grape crop in the South was much underestimated. Many a vineyard supposed to contain 300 tons of grapes produced to the pickers 400 tons. This has had the result of crowding the cooperage of the various wineries. There is great demand for tanks and barrels, and in several instances the wine-makers have had to throw up their hands and admit they were swamped. Every winery is working full blast. Not alone in quantity will the output of this season be notable for the quality also is of the best. It is said much, if not most of the grapes, are yielding 26 per cent sugar.

Cosmo Morgan of the California Wine Association says the new winery at Cucamonga will fill all its cooperage. It is said for the California Wine Association that but for the financial strength of the Association, enabling it to carry over the great stock of wines on hand the growers in California would have had to sell their grapes for a price much lower than the prevailing schedule. By merest chance, it is said the price was not put down to $6 a ton. Then the growers would have had a chance to raise a loud protest. Many persons do not take seriously the statement that the grape growers who were so dissatisfied with this season's prices will open their own winery next season and crush their own grapes instead of selling them.

"It is immaterial to us whether we buy the grapes or the wine," said Cosmo Morgan in discussing this subject. "Maybe the growers will start their winery and maybe they will profit by it. There will be plenty of grapes for the others."

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TOO LARGE A GRAPE CROP.

H. J. Woollacott says there is bound to be a big loss of grapes in this section because of the inability of the wineries to handle all the tonnage. "Not in many years has there been such a crop of grapes," said he; "the tonnage has so far exceeded expectations that the wineries are swamped with grapes and the cooperage is full. Delay in working up the grapes is giving the fruit a chance to take in more sugar, so now the average percentage is 26. At the Hastings vineyard there is likely to be a loss of 200 tons of grapes out of the 1,000, and in other quarters the loss is almost as bad. As for the new winery to be started by the growers I cannot say anything just now. Nothing will be done in that line until the crushing is out of the way for this season. It is obvious, though, that to handle such crop of grapes as we have had this season the facilities for wine-making must be increased. No, we can't have too much good wine for the demand for the California product is increasing all the time."

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A NEW BREWERY.

Several men who were interested in the Los Angeles Brewing Company at the time of the litigation with President P. Max Kuehnrich are stockholders in the Mathie Brewing Company which has just been incorporated here with $150,000 capital to build and operate a brewery near the site of the Los Angeles brewing company's plant. It is claimed the new brewery will be the most modern plant of its kind on the coast, and it will be constructed at once. Edward Mathie is president of the new company, which is named for him. D. B. Jerrue is vice-president and general manager, and Marco H. Hellman is treasurer. Already much of the $150,000 capital stock has been subscribed. Among the subscribers to the shares are Edward Mathie, $5,000; Rupert Wannemacher, $10,000; Charles J. Nimmer, $5,000; D. B. Jerrue, $5,000; Marco H. Hellman, $5,000; M. Moulton, $10,000; Harry Althouse, $5,000.

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LOS ANGELES NOTES.

At the Secondo Guasti winery in Los Angeles the Italian Vineyard Company is working night and day to work up the grapes. At this concern 7,000 tons of grapes have been crushed.

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Henry Baer, of the Glendale Winery says his concern is working every minute, and has all the grapes that can be crushed this season. Wine-makers are trying to get other wineries to help them through with the grapes, but all seem to be in the same condition. Hugo Goldschmidt says the situation never looked better for the wine-making industry.

CHAS. CARPY, President
ARTHUR LEGALLET, Vice-President

LEON BOCQUERAZ, Secretary
JOHN GINTY, Cashier

French American Bank
OF SAN FRANCISCO
315 MONTGOMERY STREET
Capital (Paid In) = = = $1,000,000

Empowered by law to act as Trustee, Executor, Administrator, Guardian, Receiver and Assignee, and to do a General Banking Business. Country Accounts Solicited.

*Since placed upon the market, there is not a single Beer whose trade upon this Coast has increased as rapidly as*

# WUNDER BEER

THE OUTPUT HAS TRIPLED IN THE LAST THREE YEARS AND IS STILL INCREASING AT THE SAME RATIO

*THE REASONS ARE PLAIN:*

The production of a California product which does not need an Eastern reputation, which is placed upon the market side by side with any beer made upon its merits, and at a local price. Absolute cleanliness, purity and age, and the latest scientific methods in brewing have made it the Finest in the Land.

For Agency Privileges in Kegs or Bottles Write to **WUNDER BREWING COMPANY**

San Francisco, Cal.

Local vineyardists will watch with interest the attempt of the government to make a success of grape growing on the desert at Mojave. It is expected the result may have an important bearing upon the future of the grape-growing industry in Southern California.

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Rats in the cellar of Don Gaspar Orena, at Santa Barbara, caused the spilling of 10,000 gallons of fine wines. The rats had eaten the corks of demijohns and the bungs of casks, and all that remained in the containers was a quantity of bad vinegar.

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P. Max Kuehnrich, president of the Los Angeles Brewing Company has returned from a trip to Europe where he made a study of malting. He says: "I saw malting in England, France, Austria, Belgium and Germany, and I was surprised and pleased to find that the most advanced methods of malting—that used in Stuttgart (Viehingen) is an American system, invented and perfected by a man in Milwaukee and known as the Galland-Henning system." Mr. Kuehnrich says he has for two years been experimenting on the production of a non-alcoholic drink that shall have all the properties of beer.

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Joseph Maier, of Maier & Zobelein, brewers, is reported dangerously ill in New York where he arrived recently on his way home from Europe.

The stock of wines, liquors and cigars formerly belonging to G. McK. Bevin of Bakersfield was sold out here by the Southern California Wine Company.

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The pavilion at Santa Monica has closed for the season. It enjoyed a big business during the summer.

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Sherwood & Sherwood have just received a cargo of Keystone Monogram whiskey by the steamer Arizonian. This whisky is having a great sale. W.

COSMO MORGAN LOS ANGELES

*Commission Merchant*

SOUTHERN CALIFORNIA AGENT FOR

*CALIFORNIA WINE ASSOCIATION*

SAN FRANCISCO

Accounts placed in my hands for presentation in Southern California will have earnest attention. I have travelers on the country trade and attend to city personally.

## New York Correspondence.

EDITOR REVIEW:—Wanted. The address of the BUSINESS BRINGERS COMPANY recently incorporated at Albany, N. Y. Communicate in haste with every wholesale wine and spirit merchant, distiller, distributer, etc.

This is the situation in a nutshell. We have most seasonable weather, crop reports are most encouraging from all parts of the country, labor agitations have been materially minimized, general business is reported as most satisfactory, but "BUSINESS" remains an unknown quantity in this branch of the business world.

As usual there is no dearth of opinions why such a condition should exist, but while these may be convincing enough to those to want to assume this or that view of the matter, on the whole they do not satisfy those merchants who have prepared for an active fall trade, or the distiller who is anxious to have his usual crop of whiskey contracted for.

This is no appreciable amount of activity in the California wine trade. The reports from the growers as to shortage in yield has not had the effect of producing any volume of sales in anticipation of advanced prices.

And still the protests continue against the enforcement of the provisions of the pure food law as applied to foreign wines, etc. Already twenty cargoes of wines and food articles have been rejected among which are five lots of Rhine wine said to contain an abundance of salicylic acid, and two lots of Sauternes, heavily sulphured.

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Several decisions on protests against the rulings of local Appraisers were handed down a few days ago by the Board of United States General Appraisers. One of the most interesting to importers was that on the protest made by Reiss & Brady of New York on the action of the Collector in including in the taxable value of an importation of fruit preserved in spirits the French internal revenue tax. The protest was overruled.

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Under an amendment of the liquor tax law, adopted by the legislature last spring, pharmacists throughout the State pay a license fee of $7.50 per year for the privilege of selling liquors on physicians' prescriptions. In towns that voted for license, they are permitted to sell without a prescription, but not more than a pint to a customer in the course of a day, and the liquor must not be drunk on the premises. On every sale a tax of 10c is assessed, and a 10c stamp must be pasted over the cork of each bottle of liquor thus sold. These stamps are secured from the Excise Department in books of fifty stamps each, and the according to the report from that department, the receipts from the sales of such books during the four months ending September 1st, were $1,455.

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There is one point of advantageous (?) advertising which the California wine makers have seemingly overlooked. Every issue of the various whiskey journals contains reports of various banquets dinners, etc., etc., at which Yum Yum Champagne, or some other brand (always imported) was drunk. Why not devote a few lines to some native wines? Why not prove what is now a truism to be a fallacy, that Americans drink only labels?

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We note with regret the death of Chas. A. Du Vivier, senior member of the firm of Du Vivier & Co., of this city.

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G. S. Nicholas, Jr. has been elected Chairman of the Finance Committee of the Wine and Spirit Traders' Society of the United States. This office was held previously by Chas. A. Du Vivier, deceased.

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At the recent convention of the Wine, Beer and Liquor Dealers' Association, held at Schenectady, N. Y., the following officers were elected: President, Fritz Lindinger; first vice-president, Jos. A. Sullivan; second vice-president,, D. J. Phalen; treasurer, John Glassen; treasurer, John Morrissey.

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D. Kahn, of Kahn Bros., Greenwich street, has just returned from a delightful trip through Germany, Switzerland and Germany.

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J. Walter Freiberg, President of the National Wholesale Liquor Dealers' Association, and head of the firm of Freiberg & Workum, of Cincinnati, has been calling on a few of his friends in this city, accompanied by Leon Rheinstrom, the Eastern exponent of "Highland Pure Rye."

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Max Oberfelder of The Monticello Distilling Company, has returned from a four months' trip to the coast and the West, and reports the business outlook encouraging. Of course, the business done by Mr. Oberfelder on Monticello, has lent a rosette tinge to his spectacles, when viewing the general situation.

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The Wine and Spirit Traders' Society of the United States have secured several perpetual injunctions against the Columbia Wine & Liquor Co., and Morris, May & Co., on behalf of the Benedictine Company, Edward Pernod Company, and John De Kuyper & Son.

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The business of the Werner Champagne Co., which went through bankruptcy within the past year, is about to be re-habilitated. Among recent incorporations, we note that of A. Werner & Co., wines and liquors. Capital, $2,000; directors—Blanche Werner, of Mt. Vernon; John Muth and Albert Mundorff of New York.

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Edward S. Thomas was recently appointed receiver in bankruptcy of the assets of Nathan Tekulsky, doing business as Tekulsky & Co. at 428 West 17th street. The bulk of the liabilities was for wines and champagnes from local concerns.

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## Alcoholic Liquors in German Africa.

DURING the year 1902 the shipments of spirituous liquors (rum, brandy, whiskey, etc.), from the port of Hamburg to the German colonies of East and West Africa amounted to 4,128,747 gallons, an increase of 631,752 gallons over the exports of the preceding year. It appears that spirituous liquors form the chief export from Germany to her African colonies.

## Wild Vineyard Planting.

UNTIL a few years ago the market for wine grapes had been dull, and, in consequence, the prices so low as to bankrupt many grape-growers. Under such circumstances nobody thought of setting out new vineyards nor of replanting, where the phylloxera had destroyed the old vines. It seemed to the dealers as if in a few years they would not be able to secure grapes enough for the limited amount needed and therefore they raised the prices to induce people to start new vineyards, so they could get the needed supply of grapes; their friendly newspapers had leaders about the situation, telling about new markets in Cuba, Porto Rico, the Philippines, etc., and how the high quality of our wines replaced the lower graded and partly spurious goods of Europe in many wine importing countries. The natural consequence was, that people rushed into setting out new vineyards, although there was then still wine enough made in the country. By this wild planting this business is ruined again for many years.

That the large cellars are full of last year's wine and the markets in New York and New Orleans not willing to take the surplus, is a well-known fact; therefore the prices went down and the payments made in installments, the last one after eight months, as the dealers did not care much about buying a surplus. The indications this year are for a very large crop, and this will increase the already too big stock on hand.

Whenever the supply is larger than the demand, prices drop accordingly, and, under these circumstances, I do not expect the prices in a year or two to range higher than $10 to $12 per ton, with a strong probability to drop to $8 or $9.

It seems to me that the country newspapers ought to undertake to open the eyes of people who are not able to look a few years ahead, and prevent their farmer friends from being ruined again by glittering but false prospects.

My advice to all who would plant vines is: DON'T.

The business is already overdone, and, as there is in reality only one buyer, you have to submit to whatever conditions he may see fit to insist on.

In a speech about grape acid, Mr. Sbarboro, of the Italian-Swiss Colony, alludes to the price of grapes for that purpose as $10 per ton, thus giving a clue to what the future price of grapes will be in his opinion, or what the manufacturers will be able to pay.

Besides the danger of getting not even the cost for the grapes in a few years, there are still the grape louse, the Anaheim and another as yet mysterious disease, to be reckoned with.

Therefore I say again: DONT.

—*F. Sievers in St. Helena Star.*

## California Building at St. Louis.

THE contract for the erection of the California Building at the World's Fair in St. Louis has been let at the price of $15,000. The building is to be completed by February 15, 1904. It is to be a replica of the old mission, and gardens at Santa Barbara.

Some women are so frappe in manner that they could cut steel, to say nothing of ice.

It hurts a man's feelings to have a woman appear as clever as he thinks himself.

## California Wine Association.

A representative of large wine interests says that while the output of wine in Southern California this season will be 20 per cent larger than last year the policy of the California Wine Association of limiting the production in the northern part of the State will enable wine prices to be maintained at profitable figures. The association gave early notice that first crop Muscats would not be accepted at the wineries, which had the result of forcing the early Muscats into the raisin trays. This materially increased the raisin crop and yet gave the growers better prices for grapes than the wineries could have paid. The total production of wine will be less than last season. All of the association's wineries are in steady operation and are turning out a superior quality of wine.

The phylloxera, while it exists in certain sections of the State, has not caused serious damage to the vines this year. The crawling variety has been known to exist in one vineyard for twenty years without putting an end to the bearing of the vines. The wing form, which spreads rapidly and was responsible for nearly all of the damage sustained by the French vineyards, is almost unknown in California.—*Finance and Trade.*

## New Incorporation.

THE Tuscan Mineral Springs Corporation (under laws of Oregon); capital stock, $1,000,000; shares, $1 each; directors—A. E. Rockey, R. D. Inman, Alex Sweek, F. J. Hellen; place of business, Portland, Ore.


CLICQUOT ??

Yes, CLICQUOT !

It is acknowledged by all Connoisseurs, both at home and abroad, to be the STANDARD of Fine CHAMPAGNE



A. VIGNIER CO.

Sole Distributers for the Pacific Coast

429-431 BATTERY ST. SAN FRANCISCO

## French vs. California Brandies.

MR. BOUTELLEAU, vice-president of the Viticulture Office of Cognac, being interviewed, made the following declaration:

"Since 1878, at which epoch the California vines had been introduced in the Charente (Cognac) to replace the vines destroyed by phylloxera, the production of brandies had given excellent results, both in quality and quantity. In 1900 the crop was satisfactory; the two following years have been very good. If the crop for 1903 is satisfactory we have to hope for good products and a larger demand for the Cognac from great Britain and the Colonies.

"The cognac trade had much to suffer on account of the ravage of our vineyards by phylloxera, which caused the trade to substitute other kinds of alcohols to replace the brandy made out of wine, and of course the French Cognac has lost a great deal of its reputation.

"The true 'Cognac,' that is to say, the best liquor, which is in demand on account of its fine taste, or for hygienic reasons, was the true Cognac made in Charente. This is asserted by the medical authorities who have recommended it to the Anglo-Saxon race, without one voice to contradict it, for over three centuries. The last three years' crops of Cognac have been the salvation of our industry.

"The vineyards destroyed in 1878 were from twenty to eighty years old. They are all now replanted with American vines, thanks to scientific methods actually employed, and the future of our industry promises to be very brilliant.

"The syndicate of the brandy trade of Charente (Cognac) has resolved to ask the kind consideration of the British Parliament in order to extend a protection to the true Cognac, as many are sold abroad as Cognac which are nothing but inferior spirits sold under the name of Cognac."

The writer takes this opportunity to say that the Charentes (Cognac) district soil is one of the peculiar ones in France. The undersoil is composed of limestone, very friable, with very deep clay, calcareous surface, which much resembles the San Benito range of California.

The climate of Charente is temperate, thanks to its vicinity to the sea. In Charente they never have extreme cold; only in the heart of summer do they have intense heat. The great benefit of such soil and climate is that the root of the vine always receives the moisture necessary to perfection in the maturity of the grapes, and in this respect California has still greater advantage over Charente.

The American resistent vines planted in Charente have been grafted with the "Folle Blanche," which is the par excellence species of grapes from which to obtain the very best Cognac. It is also very prolific. We have therefore in California all these advantages and many more by which to make the best of Cognac, which we should be careful not to call Cognac. I have no doubt that if the care necessary to produce pure brandy is taken by our own


# CHARLES MEINECKE & CO.

**314 SACRAMENTO STREET, SAN FRANCISCO**

**Sole Agents Pacific Coast for**

## "DUFF GORDON SHERRY"

FROM DUFF GORDON & CO., PORT ST. MARY'S, SPAIN

## "SWAN GIN"

FROM J. J. MEDER & ZOON, SCHIEDAM, HOLLAND

## "BOORD'S" OLD TOM AND DRY GINS

FROM BOORD & SON, LONDON, ENGLAND

## "WHITE HORSE CELLAR" SCOTCH WHISKEY

FROM MACKIE & CO., ISLAY, SCOTLAND

people in California we shall obtain a brand far superior to that imported, and it will not be very many years ere the exporters of Cognac will sell in Europe the American brand at higher figures than will be brought by the French product, owing to the superiority of the California brandy to any other produced. Let us try and we shall soon see the result.

In California much red wine is used for distillation, because, perhaps, it has more alcoholic strength than the white wine when first made. However, we must remember that the white wines afford a spirit which possess a finer flavor and a more agreeable taste. The pleasant aroma of brandy is due to the presence of as little as possible of fusel oil, accompanied by oenanthic ethers. Medically, it is distinguished from other ardent spirits by its light, cordial and stomachic properties, and especially when set fire to for a minute or two, forming what is called "burnt brandy"; then it is a valuable household remedy for diarrhoea. Brandy is administered internally in mild cases of diarrhoea unaccompanied by inflammation, but attended with griping pain; by the addition of nutmeg it is productive of good; also as a powerful excitant for restoring patients who are suffering from suspended animation and to relieve those who are laboring under fainting symptoms during an operation in surgery; also as a stimulant and restorative where patients are much depressed in the ultimate stages of fever, and finally as a general stomachic stimulant in indigestion after taking food, in the relief of flatulency and spasms in the stomach and to check vomiting, especially in sea sickness.

The action of brandy, I mean fine brandy, appears to be strictly chemical, as it coagulates the albumen of blood and otherwise tends to render more solid all flesh tissue. Can anything of this kind be properly absent from any household? Yours sincerely,

CAPTAIN J. CHAMON DE ST HUBERT.

San Francisco, September, 1903.

## Coast Notes.

The El Dorado Brewing Company, of Stockton, has decided to double the capacity of its plant. Plans for the new building will be called for soon, and work will be commenced on a large brick building. The company expects to spend about $50,000 in improvements.

A new brewery is to be erected at Prescott, Ariz., with a capacity of 15,000 barrels. The incorporators of the company which is to erect the plant are Henry Brinkmeyer, W. J. Mulvenon and Rupert Maxgut.

The City Trustees of Salinas have passed an ordinance regulating and licensing the sale of spiritous, vinous, malt and alcoholic liquors in that city.

There is a movement under way here to organize a company in Ogden to erect a distillery to consume the large amount of fruit that goes to waste here every year.


The Signature of E. H. TAYLOR JR. & SONS is Always on the Genuine.



E. H. TAYLOR, JR.
OF TAYLOR WHISKEY FAME.

EVERY BOTTLE OF GENUINE TAYLOR BEARS THIS PHOTOGRAPH.

(INCORPORATED)

THE COURTS OF

Kentucky

DECIDE AS TO

TAYLOR

WHISKEY

THE GENUINE

Taylor

WHISKEY

Is bottled in bond under direct supervision of the United States Government.

E. H. TAYLOR, JR., & SONS

(Incorporated)

Distillers, - - Frankfort, Kentucky

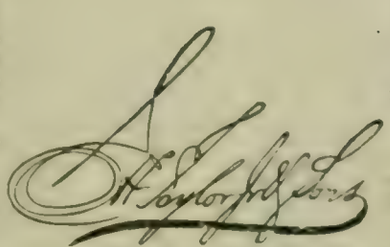
BEWARE! Alleged Whiskey is being sold as the TAYLOR Whiskey of Kentucky, which is not whiskey at all, but a commercial fraud—a CONCOCTION that never was made at a KENTUCKY distillery, and never was in a bonded warehouse in Kentucky, and which claims a fictitious age.

JUDGMENT

Of the Franklin Circuit Court, April 9, 1891 (Excerpt)

"Said defendants, and each of them, and all their servants, agents and employees are perpetually enjoined and restrained from branding, stamping or in any way marking the packages containing any of their whiskies with the words TAYLOR WHISKEY, and from representing or describing any of their whiskies as TAYLOR WHISKEY, either by brands, signs, labels, show cards or advertisements in newspapers or trade journals or trade reports, or in any way whatever."

There is but one OLD TAYLOR Distillery in Ky.



(INCORPORATED)

OPINION

Of Kentucky Court of Appeals, January Term, 1894, Affirming Franklin Circuit Court (Excerpt)

"The judgment is also to be approved in denying to the appellants the use of the words

TAYLOR

OR

OLD TAYLOR

as brands for their whiskies, and in confirming such use to the appellees."

(E. H. TAYLOR JR. & SONS.)

There is but one Old Taylor Whiskey Distilled in Ky.

## The Superiority of American Wines.

THERE is no reason, so far as we know, why Americans should not drink American wines. The product of the vineyards of the United States is, as a rule, far better, more nutritious, more palatable, and purer than the foreign product. Domestic wines are not adulterated for the simple reasons that such adulteration would add an element of expense. The pure wines, with natural ageing, can be made cheaper.

As to the strength, bouquet and flavor, our wines compare favorably with any in the world, and for real richness, they are paramount. Of course, all wines differ; no two are alike, and the connoisseur can usually determine the origin of a wine by its taste and bouquet. In these essentials American wines can not be surpassed.

The qualities of the grape, the soil on which it is grown, the methods of handling both the fruit and the maturing product, are elements which make for excellence in the production of wine and nowhere are these brought to greater perfection than in the United States. All the excellent ideas of foreign manufacturers have been utilized and added to, and improved upon. The famous "curing caves" of France and Germany are surpassed in half a dozen States of the Union, and the seasoned wine turned out is purer, richer, and better in every sense, than that which is imported from abroad.

There is one important difference, that of price. The imported wine costs, including import tax, about three times as much as the American. Those who drink wine simply for the label have the satisfaction of knowing that they are paying twice as much for the label alone as would purchase a wine usually much superior in all that goes to make up good wine.

The *Wine and Spirit Bulletin* is engaged in a thorough investigation of the subject of wines, both sparkling and still, the results of which will reach our readers in due time.—*Louisville Bulletin.*

## The Whisky Cooperage Situation.

AS the distilling season approaches, the question of cooperage demands the attention of the distiller, and he finds, as predicted by us, that cheap cooperage is a matter of the past. Those who made their contracts for fall 1903 and spring of 1904 can now, without the least hesitancy, congratulate themselves, as from all indications prices of whiskey cooperage of all kinds will have to keep pace with the price of white oak lumber, which is advancing with considerable regularity on account of its scarcity. The season in stave and heading territories has been so backward on account of rains, bad roads and scarcity of labor, that it is guess work what prices on cooperage will be before the coming season is half over.

Spirit barrels are to-day selling at $2.00.

Bourbon and rye barrels, Western market, at $2.65.

Rye barrels, Eastern market, $2.80.

Cooperage men are not anxious to make further contracts at even these prices, as one of the leading coopers predicts that the spirit barrels will bring $2.25 to $2.35 and rye and bourbon barrels $3 before next May.—*Mida's.*


Sunny Side

THREE REASONS WHY YOU SHOULD GIVE THIS BRAND YOUR CONSIDERATION

1ST. It is an All Rye | Because the formula used makes it so. viz. 80% finest selected rye & 20% best rye malt.

2ND. It is a Pure Rye | Because it is made so.

3RD. It is a Grand Rye | Because every one that uses it says so.

DISTILLERY ELRAMA PENN. OFFICE CINCINNATI, O.

ALL RYE

I. W. KINGMAN, Pacific Coast Agent, 421 Market Street, San Francisco

QUALITY SPEAKS FOR ITSELF

# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
CHICAGO, ILL.

WM. J. KEARNEY, Representative
No. 400 BATTERY STREET SAN FRANCISCO, CAL.

# A JUG

## OF WHISKEY OR WINE

MAKES AN ATTRACTIVE PACKAGE;
REDUCES BREAKAGE TO A MINIMUM.

## WE SELL JUGS

With or Without Labels
With or Without Porcelain Top Corks

This
"STANDARD"
is only one of many
different styles
we have to offer

CALL AND SEE
OUR SAMPLES




A Postal
To Us;

A Salesman
To You.

PRICE PER DOZEN:

| | |
|---|---|
| Standard Jugs, 5 to the gallon | $1.35 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks | 1.50 |
| Standard Jugs, 5 to the gallon, with Porcelain Top Corks and Labels, | 1.65 |

## ILLINOIS-PACIFIC GLASS CO.

10-12-14-16 MAIN STREET

LOS ANGELES SAN FRANCISCO PORTLAND

QUALITY SPEAKS FOR ITSELF

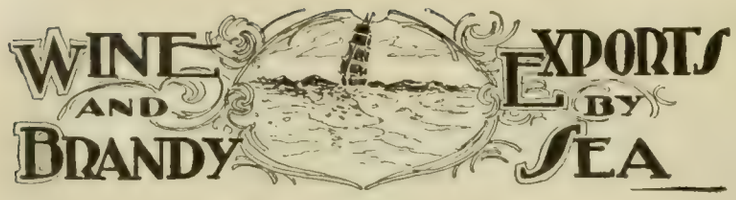
# MARQUETTE
## WHISKY




"FOR THE HOME AND CLUB"

GROMMES & ULLRICH, DISTILLERS, 194 DEARBORN ST.
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WM. J. KEARNEY, Representative
No. 400 BATTERY STREET SAN FRANCISCO, CAL.




From September 25, 1903, to October 25, 1903.

## WINE.

TO NEW YORK.

| | | | | | |
|---|---|---|---|---|---|
| Cy of Sydney | Nw York | via Pnma | Lachman & Jacobi | ..... | 22,985 |
| " | " | | California Wine Association | ..... | 32,650 |
| " | " | | C Schilling & Co | ..... | 20,024 |
| " | " | | Gundlach-Bundschu Co | ..... | 13,000 |
| " | " | | Overland F & T Co. | ..... | 500 |
| Minnetonka | " | via Horn | Ben Lomond Wine Co | ..... | 5,000 |
| " | " | | Gundlach-Bundschu Co | ..... | 14,800 |
| " | " | | Overland F & T Co | ..... | 19,400 |
| " | " | | Wetmore, Bowen Co | ..... | 5,000 |
| " | " | | California Wine Association | ..... | 147,500 |
| " | " | | Italian-Swiss Colony | ..... | 2,500 |
| Newport | " | via Pnma | " | ..... | 13,679 |
| " | " | | Lachman & Jacobi | ..... | 22,161 |
| " | " | | Gundlach-Bundschu Co | ..... | 5,000 |
| " | " | | Geo West & Son | ..... | 7,750 |
| " | " | | California Wine Association | ..... | 65,750 |
| City of Para | " | | Beringer Bros | ..... | 53 |
| " | " | | Lachman & Jacobi | ..... | 23,613 |
| " | " | | California Wine Association | ..... | 53,845 |
| San Jose | " | | " | ..... | 34,000 |
| " | " | | Golden Eagle Dist Co | ..... | 60 |
| " | " | | Gundlach-Bundschu Co | ..... | 2,000 |
| " | " | | Italian-Swiss Colony | ..... | 20,625 |
| " | " | | Lachman & Jacobi | ..... | 12,859 |
| " | " | | C Schilling & Co | ..... | 31,920 |
| Barracouta | " | | Ciocci & Lombardi | ..... | 648 |
| " | " | | California Wine & Brandy Co | ..... | 1,500 |
| " | " | | L Lerda | ..... | 313 |
| " | " | | Gundlach-Bundschu Co | ..... | 10,000 |
| " | " | | Lachman & Jacobi | ..... | 25,532 |
| " | " | | French-American Wine Co | ..... | 11,020 |
| " | " | | California Wine Association | ..... | 75,300 |
| Total | | | | ..... | 700,987 |
| Value | | | | ..... | $249,808 |

TO MEXICO.

| | | | | |
|---|---|---|---|---|
| City Sydney | San Blas | W Loaiza & Co | ..... | 740 |
| " | Manzanillo | " | ..... | 50 |
| " | " | California Wine Association | ..... | 100 |
| Curacao | La Paz | " | ..... | 5 |
| " | Altata | " | ..... | 513 |
| " | Guaymas | " | ..... | 100 |
| " | " | Italian-Swiss Colony | ..... | 1,260 |
| " | " | Napa & Sonoma Wine Co | 1 | 360 |
| " | " | B Frapolli & Co | ..... | 154 |
| " | " | Crown Distilleries Co. | ..... | 53 |
| " | " | E G Lyons & Raas Co | ..... | 640 |
| " | La Paz | " | ..... | 51 |
| " | " | H M Newhall & Co | ..... | 100 |
| " | " | Maldonado & Bro | ..... | 160 |
| " | Altata | " | ..... | 405 |
| " | Guaymas | " | ..... | 1,533 |
| " | Santa Rosalia | " | ..... | 156 |
| " | " | Felix Santalier | ..... | 2,500 |
| " | Guaymas | L F Lastreto | ..... | 155 |
| " | " | Thannhauser & Co | ..... | 325 |
| " | La Paz | " | ..... | 109 |
| " | Altata | " | ..... | 10 |
| " | " | W Loaiza & Co | ..... | 150 |
| " | Mazatlan | " | ..... | 463 |
| " | Guaymas | " | ..... | 930 |
| " | Mazatlan | B Frapolli & Co | ..... | 42 |
| " | " | Leo Metzger & Co | ..... | 5 |
| " | Altata | C Schilling & Co | ..... | 40 |
| " | Ensenada | Wetmore, Bowen Co | 4 | ..... |
| City of Para | Mazatlan | E G Lyons & Raas Co | ..... | 80 |
| " | " | Gundlach-Bundschu Co | ..... | 978 |
| " | " | " | 20 | ..... |
| " | Manzanillo | O'Callaghan-Nelson Co | 1 | ..... |
| " | Acapulco | W Loaiza & Co | 10 | 101 |
| Barracouta | " | Maldonado & Co | ..... | 500 |
| " | Manzanillo | " | ..... | 102 |
| " | " | C Schilling Co | ..... | 156 |
| Isis | " | W Loaiza & Co | ..... | 50 |
| " | San Benito | B Frapolli & Co | ..... | 140 |
| " | " | California Wine & Brandy Co | ..... | 50 |
| " | " | Italian-Swiss Colony | ..... | 150 |
| " | Mazatlan | " | ..... | 20 |
| Isis | Tonola | Gundlach-Bundschu Co | ..... | 308 |
| Total | | | 36 | 13,744 |
| Value | | | ..... | $5,193 |

One good thing about the telephone is that it does not transmit the garlic breath with the words.


# JOHN DEWAR & SONS

## DISTILLERS

By Royal Warrant to His Majesty King Edward VII.




# Old Highland Scotch Whisky

Special, Extra Special, White Label,
Special Liqueur, Extra Special Liqueur.
Awarded over 50 Gold Medals, Etc.
Largest Importations 1902.

**SHERWOOD & SHERWOOD**

**Pacific Coast Agents.**

### TO BRITISH COLUMBIA.

| | | | | |
|---|---|---|---|---|
| Queen | Vancouver | Napa & Sonoma Wine Co | | 255 |
| Cy of Pueblo | " | Gaffney Dray & Delivery Co | | 50 |
| " | " | Lachman & Jacobi | | 85 |
| " | Nanaimo | Italian-Swiss Colony | | 50 |
| " | " | Olivet Wine Co | | 151 |
| Umatilla | " | F Garibaldi & Bro | | 51 |
| " | " | C M Mann Co | 3 | 111 |
| " | Vancouver | " | | 52 |
| " | Victoria | " | | 129 |
| " | " | D De Bernardi & Co | | 185 |
| Queen | " | L Lerda | | 31 |
| " | Vancouver | Gundlach-Bundschu Co | | 27 |
| Cy of Pueblo | " | Napa & Sonoma Wine Co | | 27 |
| " | Victoria | " | | 51 |
| " | " | D De Bernardi & Co | | 42 |
| " | " | California Wine Association | | 252 |
| Umatilla | Rossland | Cioccl & Lombardi | | 15 |
| Total | | | 3 | 1,564 |
| Value | | | | $527 |

### TO HAWAIIAN PORTS.

| | | | | |
|---|---|---|---|---|
| And'w Welch | Honolulu | | 10 | 3,245 |
| Alameda | " | | 4 | 5 003 |
| Nebraskan | Kahulaui | | 1 | 2,515 |
| O M Kellogg | Mahukona | | 1 | 25 |
| Edward May | Makaweli | | | 1,622 |
| Alden Besse | Honolulu | | 50 | 4,828 |
| Rosecrans | Hilo | | | 28 |
| Irmgard | Honolulu | | | 3,060 |
| St Kathrine | Hilo | | | 6,906 |
| Alameda | Honolulu | | 8 | 5,310 |
| Olympia | " | | 10 | 11,263 |
| Roderick Dhu | Hilo | | | 7,440 |
| Total | | | 84 | 51,245 |
| Value | | | | $22 608 |

### TO SOUTH AMERICA.

| | | | | |
|---|---|---|---|---|
| Isis | Guayaquil | Maldonado & Co | | 642 |
| " | " | C Schilling & Co | | 4,590 |
| " | Bolivar | " | | 560 |
| Uarda | Eten | C Schilling & Co | | 156 |
| Total | | | | 5,948 |
| Value | | | | $2 960 |

### TO CHINA.

| | | | | |
|---|---|---|---|---|
| China | Tangtan | Lachman & Jacobi | | 1,043 |
| Doric | " | " | | 2 [illegible] |
| " | Tientsin | E G Lyons Co | | 490 |
| " | Hong Kong | Theo Gier & C | 58 | |
| Siberia | " | California Wine Association | | 154 |
| Nippon Maru | Shanghai | " | | 500 |
| " | " | Gundlach-Bundschu Co | | 500 |
| " | " | C Schilling & Co | | 264 |
| " | Dalny | " | | 1,300 |
| Total | | | 58 | 6,831 |
| Value | | | | $2,700 |

### TO JAPAN.

| VESSEL. | DESTINATION. | SHIPPERS | CASES | GALLONS |
|---|---|---|---|---|
| China | Yokohama | Lemormand Bros Inc | | 1 [illegible] |
| " | " | California Wine Association | | [illegible] |
| " | Hiogo | " | | 514 |
| " | " | Italian-Swiss Colony | | 514 |
| Doric | Kobe | Wm A Schultz | 5 | |
| " | " | Sing Fat | 5 | |
| " | Yokohama | California Wine Association | | 3,325 |
| Nippon Maru | " | C Schilling & Co | | [illegible] |
| " | Hiogo | Gundlach-Bundschu Co | | 500 |
| " | " | California Wine Association | | 514 |
| Total | | | 10 | 7,033 |
| Value | | | | $2,371 |

### TO TAHITI.

| | | | | |
|---|---|---|---|---|
| Mariposa | Tahiti | California Wine Association | | 154 |
| " | " | Italian-Swiss Colony | | 5,224 |
| " | " | French-American Wine Co | | 154 |
| " | " | J Pinet | | 78 |
| Total | | | | [illegible] |
| Value | | | | $1,[illegible] |


**Compiled from the Custom House Reports**

## Imports of Champagne into the United States

**From January 1st to October 1st**

| | 1902 Cases | 1903 Cases |
|---|---|---|
| **MOËT & CHANDON** | 63,781 | 83,700 |
| G. H. Mumm & Co. | 88,014 | 81,445 |
| Pommery & Greno | 19,136 | 19,980 |
| Ruinart, pere & fils, | 12,476 | 16,725 |
| Vve Clicquot | 8,268 | 10,659 |
| Louis Roederer | 8,181 | 7,001 |
| Pol Roger | 2,339 | 3,780 |
| Piper Heidsieck | 7,105 | 3,947 |

# MOËT & CHANDON WHITE SEAL CHAMPAGNE

WILLIAM WOLFF & CO., Pacific Coast Agents

216 Mission Street, San Francisco, Cal.

### TO CENTRAL AMERICA.

| | | | | |
|---|---|---|---|---|
| City Sydney | Corinto | L F Lastreto | | 313 |
| " | " | Gundlach-Bundschu Co | | 150 |
| " | San J de Guat | " | | 256 |
| " | Panama | C Schilling & Co | | 191 |
| " | Champerico | Urioste & Co | 10 | 20 |
| Newport | " | L F Lastreto | | 100 |
| " | Amapala | " | 2 | 10 |
| " | Punta Arenas | " | | 155 |
| " | Amapala | C Schilling & Co | | 416 |
| " | La Union | " | | 350 |
| " | San J de Guat | " | | 878 |
| " | " | Maldonado & Co | 4 | 30 |
| " | La Union | California Wine Association | | 200 |
| " | Acajutla | " | | 550 |
| City of Para | San Juan del Sur | French American Wine Co | | 25 |
| " | San J de Guat | Italian-Swiss Colony | 14 | |
| " | Amapala | E G Lyons & Raas Co | | 21 |
| " | La Libertad | Gundlach-Bundschu Co | | 702 |
| San Jose | Amapala | C Schilling Co | | 45 |
| " | La Union | " | | 361 |
| " | Acajutla | " | | 54 |
| " | Corinto | " | | 30 |
| " | " | California Wine Association | 6 | |
| " | Champerico | " | | 300 |
| " | San J de Guat | Italian-Swiss Colony | | 228 |
| " | Corinto | Lachman & Jacobi | | 392 |
| Barracouta | San Juan del Sur | Maldonado & Co | 10 | 290 |
| " | Champerico | California Wine Association | | 200 |
| " | San J de Guat | Crown Distilleries Co | 10 | |
| Isis | Salinas Cruz | W Loaiza & Co | 5 | 18 |
| " | " | Madera Vineyard Co | 28 | |
| " | Buenaventura | California Wine Association | | 1,531 |
| " | " | Mailliard & Schmeidel | | 175 |
| " | Panama | C Schilling & Co | | 925 |
| " | Acajutla | Gundlach-Bundschu Co | | 102 |
| Total | | | 89 | 9,018 |
| Value | | | | $4,699 |

### TO THE PHILIPPINES.

| | | | | |
|---|---|---|---|---|
| Siberia | Manila | California Wine Association | | 617 |
| Total | | | | 617 |
| Value | | | | $193 |

### MISCELLANEOUS.

| | | | | |
|---|---|---|---|---|
| Queen | Nome | Lachman & Jacobi | | 628 |
| " | " | Delsal Bros | | 161 |
| China | Samarang | C Schilling & Co | | 558 |
| Inverness Shire | London | California Wine Association | | 8,000 |
| " | " | Italian-Swiss Colony | | 1,310 |
| Cy of Pueblo | Nome | California Wine Association | | 51 |
| " | Douglas Island | Ciocci & Lombardi | 18 | |
| Ventura | Apia | C Schilling & Co | | 10 |
| California | Liverpool | R Forsyth | 14 | |
| Howett | " | Gundlach-Bundschu Co | | 250 |
| Blackbraes | London | California Wine Association | | 8.000 |
| " | " | Italian-Swiss Colony | | 1,275 |
| City of Para | Hamburg | Gundlach-Bundschu Co | 6 | 15 |
| San Jose | " | T H Farrington & Co | | 50 |
| Uarda | " | Dittmer & Von Rosen Wine Co | 4 | |
| Umatilla | Douglas Island | California Wine Association | | 80 |
| Wasdale | London | " | | 8,000 |
| " | " | Lachman & Jacobi | | 10 |
| " | " | Italian-Swiss Colony | | 1,275 |
| Total | | | 42 | 29,673 |
| Value | | | | $11,877 |

## WHISKY.

| VESSEL. | DESTINATION. | SHIPPERS. | CASES. | GALLONS |
|---|---|---|---|---|
| And'w Welch | Honolulu | | 115 | 150 |
| Alameda | " | | 59 | |
| Queen | Nome | Hilbert Mercantile Co | 62 | 40 |
| China | Taku | E G Lyons Co | 100 | |
| " | Amoy | " | 8 | |
| " | Hong Kong | Crown Distilleries Co | 20 | |
| Nebraskan | Kahulaui | | 35 | 111 |
| O M Kellogg | Mahukona | | | 10 |
| Edward May | Makaweli | | 25 | 111 |
| Newport | Champerico | Haslett Warehouse Co | | 18 |
| " | San Jose de Guat | Hiram Walker & Sons | 30 | |
| " | Amapala | A T & S F R R | 6 | |
| " | " | C Schilling & Co | 4 | |
| Cy of Pueblo | Cook's Inlet | Golden Eagle Dist Co | | 5 |
| Ventura | Honolulu | | 55 | |
| Umatilla | Kitchikan | M & K Goldstein | | 87 |
| Curaeao | Guaymas | Wm Wolff Co | 7 | |
| " | " | Haslett Warehouse Co | 2 | 29 |
| " | " | E G Lyons Co | 6 | |
| " | " | Crown Distilleries Co | | 47 |
| " | Ensenada | " | 10 | |
| " | " | Forbes Bros | 50 | |
| " | " | Sherwood & Sherwood | | 76 |
| " | Santa Rosalia | Felix Santallier | 3 | |
| Doric | Nagasaki | E G Lyons Co | 8 | |
| " | Yokohama | Crown Distilleries Co | 9 | |
| Alden Besse | Honolulu | | 50 | |
| Irmgard | " | | | 162 |
| City of Para | Acajutla | Hiram Walker & Sons | 125 | |
| " | San J de Guat | " | 20 | |
| Alameda | Honolulu | | 64 | 51 |
| San Jose | Corinto | Crown Distilleries Co | | 77 |
| " | San J de Guat | " | | 238 |
| " | Acajutla | " | | 46 |
| " | La Union | C Schilling & Co | 2 | |
| " | " | Haslett Warehouse Co | 2 | 9 |
| " | Acajutla | Maldonado & Co | 10 | |
| " | San J de Guat | Hiram Walker & Sons | 60 | |
| Isis | Guayaquil | Haslett Warehouse Co | 20 | 89 |
| " | Acajutla | Crown Distilleries Co | 10 | |
| " | Salinas Cruz | " | 50 | |
| " | " | E G Lyons Co | | 130 |
| " | " | C W Craig & Co | 7 | |
| " | " | T B Hillard | 3 | |
| " | Valparaiso | Maldonado & Co | 1 | |
| Olympic | Honolulu | | 135 | 24 |
| Uarda | Mollendo | Crown Distilleries Co | 51 | |
| Barracouta | Manzanillo | " | | 28 |
| " | Champerico | " | | 175 |
| " | San J de Guat | " | 40 | 99 |
| " | " | Hiram Walker & Sons | 25 | |
| " | Manzanillo | Haslett Warehouse Co | | 26 |
| " | Acapulco | " | 20 | |
| " | San Juan del Sur | " | 39 | |
| Siberia | Manila | " | 125 | |
| " | Hong Kong | Crown Distilleries Co | | 262 |
| Nippon Maru | Yokohama | " | 5 | |
| Roderick Dhu | Hilo | C Schilling & Co | 5 | |
| Total | | | 1,483 | 2,100 |
| Value | | | | $12 919 |

LASH'S BITTERS
TONIC · LAXATIVE

CHARLES BUNDSCHU, President CARL GUNDLACH, Vice-President HENRY GUNDLACH, Secretary




# Gundlach-Bundschu Wine Company

Successors to J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

# California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

*San Francisco Office,*
*S. E. COR. MARKET & SECOND STS.*

NEW YORK BRANCH,
S. COR. WATTS & E WASHINGTON STS.

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS. | PKGS. & CONTENTS |
|---|---|---|---|
| And'w Welch | Honolulu | | 2 cs min water |
| " | " | | 15 " gin |
| " | " | | 25 " cordials |
| Defender | Mahukona | | 4 " w'd alcohol |
| Cy of Sydney | San Blas | W Loaiza & Co | 4 " ginger ale |
| " | Manzanillo | " | 1 " liquors |
| " | Corinto | L F Lastreto | 1 bbl vermouth |
| Alameda | Honolulu | | 12 cs min water |
| " | " | | 1 bbl ginger ale |
| " | " | | 1 " asst'd soda |
| " | " | | 6 cs gin |
| " | " | | 1 " bitters |
| " | " | | 1 bbl alcohol |
| Queen | Nome | Hilbert Mercantile Co. | 19 cs min water |
| " | " | " | 10 " ginger ale |
| " | " | " | 6 " syrups |
| " | " | " | 5 " bitters |
| " | " | " | 36 " liquors |
| " | " | Lachman & Jacobi | 10 " champagne |
| " | Vancouver | Long Syrup Co | 25 " cherries in m |
| Nebraskan | Honolulu | | 1 bbl soda |
| " | Kahulaui | | 27 cs 30 gal liquor |
| " | " | | 10 " gin |
| Edward May | Makaweli | | 10 " cognac |
| Newport | Amapala | C Schilling & Co | 4 " " |
| " | " | Mohns Freese Commercial Co | 1 " cider |
| Puebla | Vancouver | Long Syrup Co | 15 " cherries in m |
| " | Douglas Island | Ciocci & Lombardi | 1 " vermouth |
| " | " | " | 1 " fernet |
| Ventura | Fanning Islands | Mack & Co | 1 " alcohol |
| " | Honolulu | | 4 " min water |
| " | " | | 6 " liquors |
| " | " | | 3 " ale |
| " | " | | 10 " cider |
| Umatilla | Nanaimo | Long Syrup Co | 1 " cherries in m |
| " | Victoria | W R Grace | 100 cs fernet branc |
| Curacao | Mazatlan | C D Bunker & Co | 3 cs min water |
| " | " | E F Scott | 1 " " |
| " | " | Maldonado Bros | 20 " " |
| " | " | W Loaiza & Co | 1 " ginger ale |
| " | La Paz | Maldonado Bros | 5 " " |
| " | Guaymas | " | 2 " b'b'brandy |
| " | " | L F Lastreto | 2 " gin |
| " | " | Wm Wolff & Co | 1 " b'b'brandy |
| " | " | Thannhauser & Co | 2 " min water |
| " | Santa Rosalia | E G Lyons Co | 3 " liquors |
| Doric | Nagasaki | " | 8 " champagne |
| " | " | " | 2 " cider |
| " | " | Crown Distilleries Co | 11 bbls rum |
| " | Kobe | Union Distilling Co | 150 " alcohol |
| Alden Besse | Honolulu | | 10 cs cherries |
| " | " | | 12 bbls alcohol |
| Irmgard | " | | 120 cs min water |
| " | " | | 494 gals spirits |
| City of Para | San J de Guat | Schwartz Bros | 3 cs min water |
| " | Mazatlan | O'Callaghan Nelson Co | 2 " champagne |
| Queen | Vancouver | Long Syrup Co | 25 " cherries in m |
| Alameda | Honolulu | | 1 bbl alcohol |
| " | " | | 24 cs min water |
| " | " | | 2 " cider |
| " | " | | 355 gals spirits |
| " | " | | 10 cs gin |
| " | " | | 24 " liquors |
| San Jose | La Union | C Schilling & Co | 2 " cognac |
| " | " | " | 1 kg cher'e in bndy |
| " | " | C D Bunker & Co | 2 cs min water |
| " | Acapulco | W Loaiza & Co | 10 " " |
| Mariposa | Papeete | Pure Water Co | 1 bbl ginger ale |
| " | " | J R Watson | 1 " " |
| Isis | Buenaventura | Androde & Worth | 1 cs min water |
| " | Salinas Cruz | Rufus P Jennings | 1 " " |
| Olympic | Honolulu | | 112 " " |
| " | " | | 13 " liquor-6 syrp |
| Barracouta | Mazatlan | Maldonado Bros | 10 " ginger ale |
| " | Manzanillo | Crown Distilleries Co | 2 " and 5 gal gin |
| Siberia | Korea | Smith's Cash Store | 1 " grape juice |
| " | Kobe | Williams, Diamond & Co | 4 " " |
| " | " | Finke's Widow | 6 " champagne |
| " | Manila | E G Lyons Co | 2 " liquors |
| " | " | " | 53 " cherries in m |
| " | Hiogo | Goldberg-Bowen Co | 10 " min water |
| " | Manila | A T & S F R R | 15 bbls min water |
| " | " | " | 140 csks beer tonic |
| Umatilla | Vancouver | Long Syrup Co | 6 cs cherries in m |
| Nippon Maru | Hong Kong | Mattoon & Co | 1 csk ginger ale |
| " | " | " | 1 " ale |
| " | " | " | 3 cs champagne |
| " | Tokio | Goldberg-Bowen Co | 2 " min water |
| " | Manila | E G Lyons Co | 50 " cherries in m |
| Roderick Dhu | Hilo | | 1 " w'd alcohol |
| " | " | | 1 " min water |
| " | " | | 26 " cider |
| Total | | | 1,652 pkg. 521 gal. |
| Value | | | $14,040 |

Claret wine, when pure and used in proper quantities, has a wonderful effect upon the blood. In emaciation, there is nothing better than wine. Its laxative qualities are soon manifested, and for these reasons it is often prescribed by physicians.

## BRANDY.

| VESSEL | DESTINATION | SHIPPER | CSES | GALLONS |
|---|---|---|---|---|
| Cy of Sydney | New York | C Schilling & Co | | 54 |
| Alameda | Honolulu | | 4 | |
| Queen | Nome | Hilbert Mercantile Co | 3 | |
| Nebraskan | Kahulaui | | 4 | |
| Newport | Champerico | Calbreath & Wilson | | 26 |
| Curacao | Acapulco | Haskell Warehouse Co | | 9 |
| Alden Besse | Honolulu | | | 26 |
| San Jose | Amapala | C Schilling & Co | | 178 |
| Isis | Hueneme | T H Hueneme | | 2 265 |
| " | Santa Cruz | T H Hueneme | | |
| " | Guaymas | Haskell Warehouse Co | | 89 |
| Olympic | Honolulu | | 47 | |
| Uarda | Mollendo | Crown Distilleries Co | 5 | |
| Barracouta | Manzanillo | C Schilling & Co | | 26 |
| " | New York | | | 75 |
| Umatilla | Douglas Island | California Wine Association | | 40 |
| Total | | | 61 | 1 [illegible] |
| Value | | | | $5 [illegible] |

## EXPORTS OF BEER BY SEA.

| VESSEL. | DESTINATION. | SHIPPERS | PACK'GS (CASES) | PACK'GS (BBLS.) |
|---|---|---|---|---|
| And'w Welch | Honolulu | | | 100 |
| Cy of Sydney | Champerico | Uriosto & Co | 3 | |
| Alameda | Honolulu | | 2 | 430 |
| Queen | Nome | Hilbert Mercantile Co | 100 | |
| China | Port Arthur | S P Co | 500 | |
| " | Hong Kong | S F Breweries Ltd | 50 | |
| Nebraskan | Kahulaui | | 2 | |
| Edward May | Makaweli | | 80 | |
| Newport | Amapala | S F Breweries Ltd | 2 | |
| Ventura | Honolulu | | | 25 |
| Alden Besse | " | | 25 | |
| Rosecrans | Hilo | | | 10 |
| City of Para | Manzanillo | Schlitz Brewing Co | 5 | |
| San Jose | La Union | C Schilling & Co | 4 | |
| " | " | Uriosto & Co | 2 | |
| " | Amapala | Buffalo Brewing Co | 7 | |
| Mariposa | Ta'ahi | John Rapp & Son | 4 | |
| " | " | S F Breweries Ltd | 5 | |
| " | " | O Callaghan Nelson & Co | 13 | |
| " | " | Fredericksburg Brewing Co | 3 | |
| Siberia | Manila | S P Co | 500 | |
| Nippon Maru | Port Arthur | " | 500 | |
| Roderick Dhu | Hilo | | 10 | |
| " | " | | 60 | |
| Total | | | 2,303 | 590 |
| Value | | | | $17,979 |

Mr. Fred Hilbert, of the Hilbert Mercantile Company, 213 Market street, returned to the city the latter part of the month from a European trip, having been absent from San Francisco three years. He is enjoying excellent health.

Now is the time to prepare for the wet season, and those who contemplate purchasing rubber clothing will consult their own best interests by dealing with the Goodyear Rubber Company at 573-79 Market street, this city. They have the greatest assortment of goods of this class in the West, and their prices are all right. One of the specialties of the house is a line of goods calculated for wine-makers and brewers and the liquor trade in general. Call on or send to them for prices.


Monte Cristo

CHAMPAGNE

EXTRA DRY




THE ONLY GENUINE

D. P. ROSSI

Dogliani, Italy, and San Francisco

Sole Agent for the United States and Canada

San Francisco Office: 1400 DUPONT ST

# PERSONAL MENTION AND NOTES.

President J. F. Moroney, of the Jesse Moore-Hunt Co. is in the East on a business and pleasure trip combined. He is expected to return about the 7th of November.

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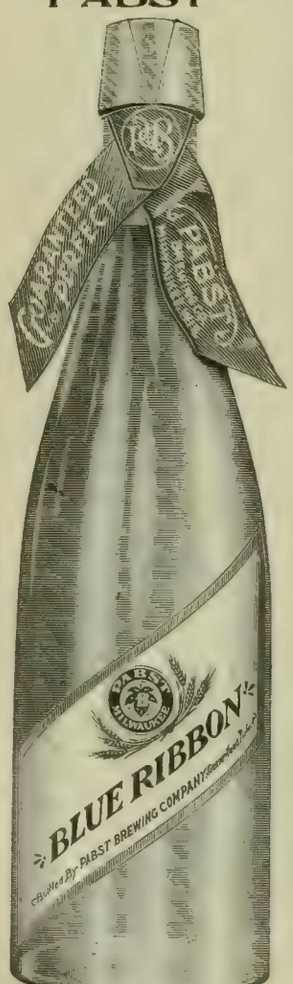
Sir Thomas Dewar, the well-known Scotch whiskey distiller and popular member for St. George's, Tower Hamlets, and one time Sheriff of the City of London, is well known as a great traveler and a good all-round sportsman. He knows every part of the British Empire, is well acquainted with the European Continent, has visited the United States and Japan, and, as a result, embodied his experiences in an interesting book, entitled "A Ramble Round the Globe." Though he has a fine stud of horses in training at Newmarket and is a keen follower of racing, Sir Thomas never bets. He was one of the pioneers of motoring in Great Britain, and usually travels to those race meetings held within easy distance of London in one of his cars. Sir Thomas owns two Panhards an a De Dion. One of the Panhards he has driven more than 20,000 miles.—*Boufort's.*

W. J. Kearney, general representative of Grommes & Ullrich, Chicago, distillers of Marquette whiskey, returned during the month from his usual successful trip through the Northwest coast. Mr. Kearney is much pleased with the situation in that section, and announces that in Seattle the representative trade are now using the Marquette in bulk. On his previous trip his sales to the retailers in that city aggregated 70 barrels, and on the last trip 45 barrels, which is certainly a most flattering showing. Mr. Kearney reports that the Nome business for the Sound was not up to expectations. Speaking of the coast generally, he said that the demand for Marquette in glass is excellent. "As a matter of fact," said he, "I think this demand is better than for anything in the market at the present time, not barring these highly advertised cereal products. In addition to this the consumption shows a strong healthy growth, all of which augurs well for the future."

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Elsewhere in this issue will be found the advertisement of the Pacific Copper Works, Inc., of Los Angeles, Cal. Brandy distillers in particular, will read with much interest the extended description of their continuous still, which is the invention of Mr. August R. Rethey, manager of the Pacific Copper Works. The still is said to have no equal in economy of operation, and the quality of spirits produced. The Company offers to furnish plans and estimates on application, and are in the market for all kinds of copper stills, general repair work, etc.


PABST




Choicest Brew

PABST MILWAUKEE

TRADE MARK

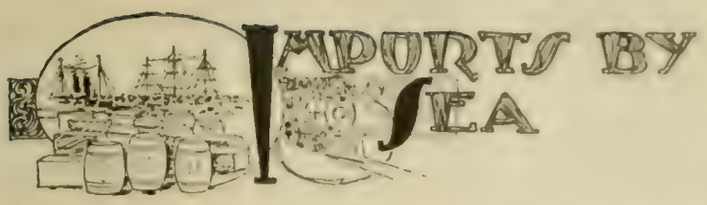



THOS. W. COLLINS & CO.
GENERAL AGENTS
105 CALIFORNIA ST., SAN FRANISCO

CLEAR AS CRYSTAL




Most Convenient Bar Package




## IMPORTS OF WINES AND LIQUORS BY SEA.

OCTOBER, 1903.

FROM GENOA—Per s.s. "Carda."

| | | |
|---|---|---|
| 82 cases | wine | G B Levaggi |
| 20 " | vermouth | E Chevalier Co |
| 100 " | fernet | E Martinoni |
| 60 " | wine | Bertin & Lepori |
| 6 " | beer | Delbos & Co |

FROM CADIZ.

| | | |
|---|---|---|
| 3 hhds | wine | F Cavagnero |
| 16 bbls | " | William Wolff & Co |

FROM GLASGOW—Per s.s. "Arabia."

| | | |
|---|---|---|
| 310 cases | whisky | Macondry & Co |
| 350 " | " | C W Craig & Co |
| 20 casks | " | " |
| 75 cases | " | Mohns & Mohns |
| 110 bbls | ginger ale | Sherwood & Sherwood |
| 5 " | sarsaparilla | " |
| 4 cases | orange bitters | " |
| 2 " | wine | " |

FROM BORDEAUX—Per "Lindfield."

| | | |
|---|---|---|
| 51 cases | brandy | Wichman, Lurgen & Co |
| 26 " | " | Barner & Kehlenbeck |
| 210 " | bitters | Luyties Bros |
| 30 " | wine | Jas de Fremery Co |
| 1 cask | " | " |
| 50 cases | mineral water | " |
| 88 " | wine | Goldberg-Bowen Co |
| 515 " | vermouth | A Vignier Co |
| 170 " | liquors | Pascal Dubedat Co |
| 180 " | brandy | " |
| 15 " | wine | " |
| 26 " | mineral water | " |
| 3 " | cassis | " |
| 100 " | bitters | " |
| 100 " | absinthe | " |

FROM MARSEILLES—Per "Lindfield."

| | | |
|---|---|---|
| 8 octvs | wine | A Vignier Co |
| 2 cases | " | " |

FROM LIVERPOOL—Per "Lindfield."

| | | |
|---|---|---|
| 55 cases | benedictine | A Vignier Co |

FROM LONDON—Per "Lindfield."

| | | |
|---|---|---|
| 5 casks | wine | Louis Taussig & Co |
| 560 cases | whisky | Swayne Hoyt & Co |
| 440 " | stout | " |
| 330 " | ale | " |
| 5 " | rum | " |
| 150 " | gin | " |
| 700 " | " | Jas de Fremery Co |
| 30 octvs | " | " |

FROM GENOA—Per "Industrie."

| | | |
|---|---|---|
| 25 cases | mineral water | Grannucci Bros |
| 350 " | ferro China | " |
| 25 bbls | wine | " |
| 500 cases | vermouth | Pascal Dubedat Co |
| 500 " | fernet | " |
| 400 " | " | Swayne Hoyt & Co |
| 25 " | brandy | " |
| 600 " | vermouth | Chas Meinecke Co |
| 2500 " | " | C W Craig Co |
| 1000 " | " | A Vignier Co |
| 125 " | " | Sutter Home Wine Co |
| 150 cases | wine (in flasks) | Order |
| 600 " | fernet | " |
| 75 " | brandy | " |
| 40 bbls | wine | " |
| 25 cases | anissado | " |
| 6 " | liqueur | E Martinoni |

"Denny" Murphy, representing Shea, Bocqueraz Co., covering territory through Southern California, Arizona and New Mexico, is just home from a trip. He reports satisfactory business over the entire route. It is no wonder that with high-class goods handled by the Shea, Bocqueraz Co., and with Murphy to sell them, he should return with a fat order book. No man is better known or held in higher esteem over this route, from San Francisco to El Paso, than D. B. Murphy.

## Theo. Gier Company's Branch House.

THEODORE GIER COMPANY are now comfortably settled in their new location at 116 Battery street, San Francisco. This well-known firm has been established for more than ten years in Oakland, where their wine cellars are located, but the removal of their liquor business to San Francisco was made necessary on account of their growing trade. Mr. Theodore Gier will remain in personal charge of the Oakland department. Mr. Edward Geldermann, one of the best-known men in the liquor business in San Francisco, having been for the past twenty-five years engaged in the wholesale line of trade, will have charge of the San Francisco department. The company will continue to carry a complete stock of their famous brands of whisky in Oakland, but they expect to be able to better handle their out-of-town business from their house in San Francisco.

Moet & Chandon Imperial Brut had the honor of being the only champagne on the menu card at the banquet in honor of Governor Nash, at the St. Nicholas Hotel, in Cincinnati, recently. The toastmaster was the Honorable Julius Fleischmann, the perennially popular Mayor of the Queen City, and head of the house of Fleischmann & Co.

Mr. Thomas Kirkpatrick, of A. P. Hotaling & Co., 429-431 Jackson street, has spent a week recently at Byron Springs to prepare himself for the rush in business expected by their house this season. The "Old Kirk" Bourbon and Rye whiskies, new brands of the house, are being successfully introduced. Attention is called to a change in their advertisement, which appears on page five of this issue.

Messrs. Naber, Alfs & Brune, 323 and 325 Market street, are doing a good business. They have just received, per steamship "Clan Graham," a large shipment of the following high class Swedish liquors: Aquavit—From Jorgen B. Lysholm, Throndhjem, Norway, Mfr.; Swedish Punch—Axel Bagge & Co., Goteborg, Sweden, Mfrs.; Swedish Rent Branvin—O. P. Anderson & Son, Goteborg, Mfrs.; Pomerans Branvin—O. P. Anderson & Son, Goteborg, Mfrs.

TISSUE PAPER MANILA PAPER
LABEL PAPER

PAPER OF ALL KINDS

A. ZELLERBACH & SONS

Cor. Sansome and Commercial Sts.
San Francisco

# BRANDY PRODUCTION

FIRST DISTRICT—Month of September, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded | 45,824.1 |
| Received from distillery, Fourth District, California | |
| Received from special bonded warehouse, Fourth District, California | |
| Transferred from distillery to special bonded warehouse, Eastern districts | 18,020.2 |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern districts | 8,605 6 |
| Exported | 47.1 |
| Tax-paid | 44,591.0 |
| Remaining in bond September 30th, 1903 | 1,077,441.2 |

FOURTH DISTRICT—Month of September, 1903.

| | Tax Gals. |
|---|---|
| Produced and bonded in this district | |
| Transferred from distillery to special bonded warehouse, First District, California | |
| Transferred from distillery to special bonded warehouse, Eastern District | |
| Transferred from special bonded warehouse to special bonded warehouse, First District, California | |
| Transferred from special bonded warehouse to special bonded warehouse, Eastern District | 5,622.9 |
| Exported | 26.7 |
| Tax-paid | 7,902.8 |
| Remaining in bond, September 30th, 1903 | 332,475.8 |

# SWEET WINE PRODUCTION

FIRST DISTRICT—Month of September, 1903.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 2,736 | 578,171.3 |
| Brandy withdrawn from special bonded warehouse for fortification | 621 | 53,964.3 |
| Brandy actually used for fortification | 2,894 | 556,410.1 |

| | Wine Gals. |
|---|---|
| Port produced | 1,858,020.26 |
| Sherry produced | 145,070.50 |
| Angelica produced | 79,557.73 |
| Muscat produced | 95,415.48 |
| Tokay | |
| Total sweet wine produced in September, 1903 | 2,178,063.97 |

FOURTH DISTRICT—Month of September, 1903.

| | Pkgs. | Tax Gals. |
|---|---|---|
| Brandy withdrawn from distillery for fortification | 1,273 | 188,847.8 |
| Brandy withdrawn from special bonded warehouse for fortification | 149 | 10,007.2 |
| Brandy actually used for fortification | 1,393 | 190,662.6 |

| | Wine Gals. |
|---|---|
| Port produced | 692,507.12 |
| Sherry produced | 6,565.23 |
| Angelica produced | 17,970.26 |
| Muscat produced | |
| Tokay | |
| Total sweet wine produced in September, 1903 | 717,042.61 |

ERNST SCHRAUBSTÄDTER Established 1864 EMILE A. GROEZINGER




A. FINKE'S WIDOW

CHAMPAGNES

809 MONTGOMERY STREET

TELEPHONE RED 161
CABLE ADDRESS: FINKE

San Francisco, Cal.



# SIMON LEVY & CO.

## IMPORTERS

Hills & Underwood
LONDON

Old Tom
and
Sloe Gin

Dry Gin

Orange Bitters




P. GARNIER
Leghien,
France.

ABRICOTINE,
APRICOT
BRANDY,
CHERRY BRANDY,
CURACAO,
MARASCHINO,
ANISETTE,
CREME de
MENTHE,
CREME de CACAO,
CREME de ROSE,
CREME de
VANILLE.

MANUFACTURERS AND WHOLESALE DEALERS IN **Syrups, Cordials, Bitters, Essences, Etc.**

211 BATTERY STREET

Telephone Main 5651

SAN FRANCISCO

# E. A. KOLB CO., Inc.

## MARQUETTE RYE

PURE AND MELLOW

GROMMES & ULLRICH

Distillers

CHICAGO, ILL.



TRADE MARK

## TOM PARKER CANTEEN AND 419 BOURBON AND RYE WHISKIES

SOLE AGENTS FOR . . .

LITTHAUER & CARONI BITTERS

## California Wines and Brandies

Office and Vaults:

# 417-419 Montgomery Street

TELEPHONE MAIN 5096

San Francisco, Cal.

# Along The Line

John L. Herget, at Taylor street and Golden Gate avenue, finds business of very satisfactory volume. His retail trade holds up to the old substantial notch, while the wholesale department continues to grow steadily. The development of his field in this line made it necessary for Mr. Herget to put on another outside salesman during the month, all of which speaks well for the quality of goods supplied and the treatment accorded the patrons of the house.

---

Messrs. Tevendale & Lindsay, better known as "The Scotchmen's," 536 Sacramento street, find business of very satisfactory volume during these days. Aside from their specialties, such as Scotch and English ale and porter and Irish whiskies, they "feature" the Sunnybrook Rye and Bourbon Whiskies. These goods are served over the bar in their full purity and have been largely instrumental in building up the fine trade enjoyed by this house. Stuart Tevendale has for several years cultivated the apple-growing fad in the mountains above Skaggs Springs, in Sonoma County, where he has a fine ranch. Some of the apples he brings down are remarkable for beauty and flavor and keeping qualities, and it may not be a far toss to the time when Tevendale will become one of the apple kings of the Coast.

## Liquor Dealers Endorse Candidates.

THE California Liquor Dealers' Association, after due deliberation, concluded that in view of the exceptional three-cornered fight for the Mayoralty it would be unwise to indorse any one of the candidates. As a matter of fact it was not necessary to take such action, particularly by reason of the possibility that they might pick the wrong man for winner, a situation that would be extremely embarrassing and detrimental to the best interests of the trade. Each individual member is free to cast his vote and use his influence for which ever man he regards as the most valuable friend of the traffic. We have no ill-will for either Mr. Schmitz or Mr. Lane; they are both gentlemen and representative citizens; but we believe that the best interests, not only of the city, but of that branch of commerce represented by the REVIEW will be subserved by the election of Mr. Crocker.

The Association have issued a circular to the trade notifying them that they have in conjunction with the Knights of the Royal Arch endorsed the following sixteen candidates for Supervisor, and urging every dealer to vote and work for their election: Theodore Lunstedt, Fred N. Bent, George Alpers, Oscar Hocks, John A. Lynch, Charles Boxton, Edward R. Rock, L. A. Rea, Thomas F. Finn, George B. McClellan, Edward H. Aigeltinger, H. U. Brandenstein, Fred Eggers, A. A. D'Ancona, A. Comte, Samuel Braunhart.

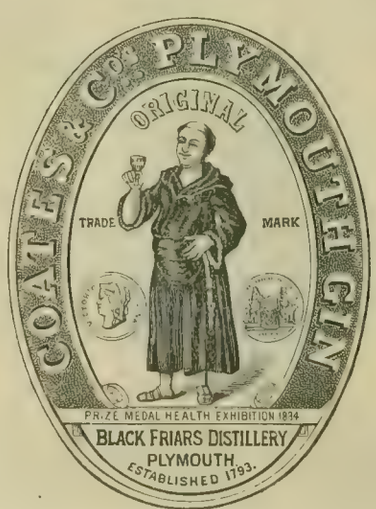

Plymouth Gin



COATES & CO.

Plymouth
England

*Sold in Cases Only,*
*Never in Bulk*




Dawson's Scotch




PETER DAWSON

Dufftown
Scotland

*UNADULTERATED*
*Thoroughly Matured*

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CHAPMAN & WILBERFORCE

123 CALIFORNIA ST. TELEPHONE MAIN 775 SAN FRANCISCO

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HEADQUARTERS
*For Everybody Who Likes*
GOOD THINGS

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The YELLOWSTONE SALOON
MERCHANTS' LUNCH
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Telephone MAIN 1447

**Hotel Montrio**
Russian River Station

Sportsmen's Ideal Resort

*Black Bass Fishing* *Fine Cuisine*
*Deer Hunting* *Bathing, Boating*

CHAS. F. CARR, Proprietor

GUS MASSEY HENRY DUNLAP
OPEN ALL NIGHT
MASSEY'S
201 Powell Street, S. F.
MASSEY'S SPECIAL RYE AND BOURBON
*Safe Deposit Boxes for Accommodation of Patrons.*

T. M. FERGUSON
719 MARKET STREET SAN FRANCISCO
TELEPHONE MAIN 1030
... WHOLESALE and RETAIL ...
HEADQUARTERS FOR OLD CROW WHISKEY IN GLASS
ALWAYS CARRY IN STOCK THE FINEST BRANDS OF
WINES, BRANDIES AND WHISKIES
Branch, 141 Montgomery Street
Telephone MAIN 1891 SAN FRANCISCO, CAL.




*Drink* VERONICA WATER

The Best Remedy on Earth for Rheumatism and Constipation, Stomach, Liver and Kidney Troubles
For Sale Everywhere
All Liquor Dealers Sell it by the Glass

*Headquarters, 406 Turk Street, San Francisco*
W. E. PATE, Manager

# ALONG THE LINE

One of nature's most remarkable products in the form of a mineral water is the famous Veronica, from the coast of Santa Barbara County, California. It is a saline water, with strong laxative and tonic qualities. It has an excellent effect on the bowels and stomach and regulates the same in a mild and soothing way, the action being entirely unlike the ordinary remedies taken for troubles of this kind. One of the special features of the water is that it is harmless in its after effects. It is for sale at all bars and drug stores.

---

Neil Bassity, who for several years has been employed with his brother, Jerome Bassity, in a managerial capacity, has finally gone into business for himself. He is now located at the corner of Golden Gate avenue and Fillmore street, where he is conducting a first-class retail liquor store, and where he will be glad to welcome his many friends.

John Dierssen, who purchased the saloon at the northwest corner of Sacramento and Battery streets a few weeks ago, is meeting with deserved success. He has thoroughly renovated the place within and without and carries the very best line of goods. This fact is becoming well known and the result is that Dierssen is building up a valuable trade. He is one of the best known and most capable men in the business in that section of the city, and there is no doubt that he will continue to build up trade for that corner.

---

"Denny" L. Sullivan of The Revelation, 863 Market street, is enjoying an excellent trade. Denny has reason to be satisfied with things mundane. His business is good, and reports from his valuable mines in the Tonopah district show a remarkable development of rich ore, which will soon be converted into the coin of the realm. So he is naturally entitled to the congratulations of his friends.

---

There is another extension to the line; this time it is quite a wide step to the West. The new candidate for public favor is Wills & Burnett's Cafe, at 121 Larkin street. The location is excellent, as it is only a few doors from the City Hall and in a neighborhood where good things to eat and drink are appreciated.


# The E. G. Lyons & Raas Co.

549-551 Mission Street — San Francisco, Cal.

(ESTABLISHED 1852)

DISTILLERS OF . . . HIGH GRADE CORDIALS

ESTABLISHED 1852




PURE FRUIT BRANDIES
PURE FRUIT SYRUPS

Pine Apple in Maraschino  Cherries in Maraschino

ESTABLISHED 1852




OUR SPECIALTIES

| PURE FRUIT BRANDIES | PURE FRUIT CORDIALS | CREMES | PURE FRUIT SYRUPS | CURACAO |
|---|---|---|---|---|
| Raspberry | Raspberry | Vanilla | Raspberry | Orange Bitters |
| Strawberry | Strawberry | Rose | Strawberry | Maraschino |
| Pine Apple | Apricot | Violet | Pine Apple | Pousse Cafe |
| Apple | Peach | Moka | Orange | Anisette |
| Peach, Pear | Pear | Cocoa | Lemon | Cassis |
| Apricot | Blackberry | MENTHE | GRENADINE | Kirsch |
| Cherry | Cherry | Noyaux | Orgeat | Bernardine |
| Blackberry | Pine Apple | | Blackberry | |

**Superior to the Imported**—We guarantee our Fruit BRANDIES, CORDIALS and SYRUPS to be made of Pure California Fruits. No artificial flavors or colors are used. They are distilled by latest process and thoroughly matured before being bottled.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.

All the Leading Brands of Case Goods ✕ ✕ Ten cents straight

## MITCHELL'S

Wholesale and Retail Dealer in the Finest Brands of . . .

Wines and Liquors

1 Taylor Street and
2 Golden Gate Avenue
SAN FRANCISCO, CAL

JOHN L. HERGET



ON THE DOWN-TOWN LINE.

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FINE LIQUORS

DROP-IN RESORT—For Architects, Builders and Business Men Generally

## JAMES RAGGI.

WINES AND LIQUORS.

624 MONTGOMERY ST

SAN FRANCISCO, CAL










AGENTS AND DISTRIBUTERS For the Following Case Goods:

**Aquavit**—Jorgen B. Lysholm, Throndhjem, Norway, Mfr.
**Swedish Punch**—Axel Bagge & Co., Goteborg, Sweden, Mfrs.
**Swedish Rent Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**Pomerans Branvin**—O. P. Anderson & Son, Goteborg, Mfrs.
**John Ramsay Scotch**—Port Ellen, Islay, Scotland, Mfr.
**Anderson S. M. Whiskey**—Bottled in bond, strictly pure.
**Pepsin Bitters**—Ernst L. Arp, Kiel,. Germany, Mfr.
**Damiana Bitters**—Sole Proprietors and Mfrs.

NABER, ALFS & BRUNE 323-325 MARKET ST., SAN FRANCISCO

# ALONG THE LINE

## Chartreux Friars Find a Haven.

ONE of the finest and most expensive cordials is Chartreuse. Two kinds are known in the market, the yellow and the green, the latter being of a higher quality and much more expensive than the former. It has, heretofore, been manufactured exclusively by the "Chartreux" Friars at their world renowned establishment at Grenoble in France.

Last spring, when the new law governing religious societies was put into force, the Chartreux Friars, like nearly all the other religious orders, preferred to be expelled rather than to yield. Seeing that the closing of their monastery was at hand they transferred to Geneva, in Switzerland, the bulk of the Chartreuse they had in store; from there it was shipped to the principal European centers, including Brussels, Paris and London, and disposed of within a fortnight. No more Chartreuse has been manufactured in France since. The Grenoble fraternity has lately purchased the old monastery at Tarneta, near Lucca, in Italy, for the sum of 400,000 francs, to which place all the personal property formerly held at Grenoble has been removed. The manufacture of the famous liqueur will be resumed there and a branch establishment will be carried on at Taragona, in Spain. The white wine produced in that part of Spain appears to be specially adapted to the distillation of a brandy which forms the basis for the manufacture of Chartreuse.

Another French cordial which bears the name of a religious order is "Benedictine," but its manufacture has long ago passed out of the hands of the monks into those of a stock company.

A. Vignier Company, 429 Battery street, San Francisco, besides being Pacific Coast Agents for "Clicquot" Champagne, are headquarters for imported cordials, brandies and fine wines.

---

George Birdsall of The Lacey, Market street, opposite the Palace Hotel, has retired from the night management of that famous saloon. His successor is the well-known and popular Ed Fenton, who for many years past has been the head man of the Grand Hotel bar. Fenton is one of the best men in his line in the city and is most certainly a valuable acquisition to the staff of The Lacey.

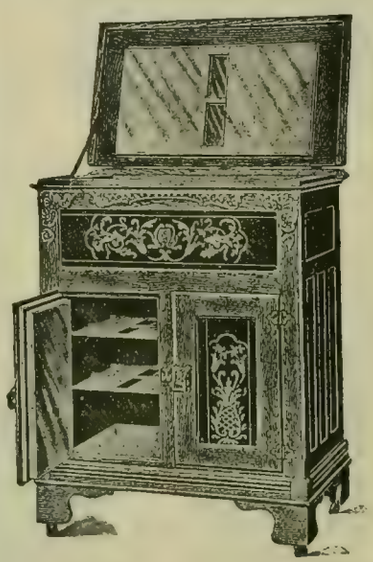
AGENTS
PURE VINA
GRAPE BRANDY
From
Senator Leland Stanford's
Vina Vineyard
(Bottled at the Distillery)

ROSEDALE
TRADE MARK
BOURBON

JOHN D. SIEBE
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SIEBE BROS. & PLAGEMANN
Wine and Liquor Merchants
322-332 Sansome Street
S. E. Cor. Sacramento St. San Francisco, Cal.

...Alaska...
Refrigerators



Solid Ash—Oak Grained, Enameled and Tile-Lined. Will keep provisions longer and *use less ice* than any other Refrigerator on the market.

W. W. MONTAGUE & CO.
SAN FRANCISCO



All Modern Conveniences. Up-to-date Headquarters for Mining and Commercial Men.
W. U. Telegraph Service. American and European Plan. 400 Rooms.
Suites with baths. Sample rooms. Newly fitted throughout.
Center of business district. Convenient to all car lines.

NEWMAN'S
Phone Private Exchange 509

NEW RUSS HOUSE

*Montgomery, Bush and Pine Streets, SAN FRANCISCO, CAL.*

Army and Navy Headquarters
CHAS. NEWMAN Co., Props.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## BOB KERN'S

FORMER PROPRIETOR OF THE WELLINGTON, LOS ANGELES

Bouquet Bar and Grill

*Swellest Midday Lunch in the City*

Phone MAIN 1316

OPPOSITE PALACE HOTEL
634 MARKET STREET

## Louis Fontanel's Cafe

Wines and Liquors

318 Montgomery Street
SAN FRANCISCO

TELEPHONE BUSH 32

Merchants' Lunch from 11 a.m. to 2 p.m.

TEL. RED 3901

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## The EAGLE

N. E. Corner
MASON AND O'FARRELL STS.
*San Francisco*
Cafe Entrance, 302 Mason Street

*Fine Wines and Liquors*

## The Alcazar Cafe

GUS BELLMER

114 O'FARRELL ST. SAN FRANCISCO

PHONE JAMES 37

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FINEST WINES AND LIQUORS
a Specialty . . . . . .

Ellis and Stockton Streets . . . .
Market and Eddy Streets . . . .
San Francisco, Cal. . . . . .



## JOHN SROUFE & CO.

IMPORTERS
OF WINES
AND LIQUORS

Fine Kentucky Whiskies

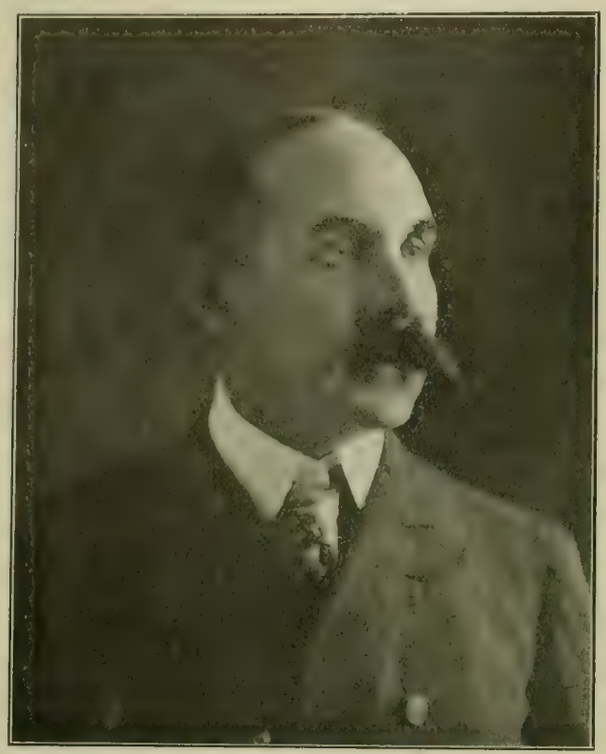
208 AND 210 MARKET ST. AND 9 AND 11 PINE ST.

Sole Agents for SLATER'S PREMIUM BOURBON

SAN FRANCISCO

## He Sells Canadian Club Galore.

THE subject of our sketch of successful representative salesmen in the liquor trade, for this number, is Lionel G. Bees, to whose able efforts and tireless energy is largely due the popularity of Canadian Club Whiskey on the Pacific Slope. Mr. Bees has represented Hiram Walker & Sons in this territory for about three years and the results



LIONEL G. BEES

he has obtained in the form of orders are well worthy of his pride, and most certainly must be highly appreciated by the distillers of this famous brand of whiskey.

Like all other men who win success in the promotion of a brand of whiskey or wine, Mr. Bees has his individual characteristics. To begin with, he is a hustler who seems never to tire in his efforts, and whose enthusiasm regarding the quality and fame of Canadian Club is unbounded. Notwithstanding he is a man of few words, he is also a salesman of many orders, and he watches his market as closely as the proverbial cat attends to the mouse. That his arguments and goods are all they should be is attested by the splendid record he has made during the past three years in placing his brand. Mr. Bees has the very valuable and happy faculty of "landing" orders in large lots, a fact which has piled up the distribution of Canadian Club on the Pacific Slope to a point which commands the high respect of his competitors.

Mr. Bees is a native of Bristol, England, where he was born in 1858. He was educated in Clifton College and upon his graduation went to South Africa. His aptitude for the line of business in which he is successfully engaged is undoubtedly due to the fact that his father, as the head of the house of Bees & Fear, was among the prominent wine merchants of England. Mr. Bees first came to America in 1889 and later was employed by the firm of Hiram Walker & Sons. His marked abilities as a salesman resulted in his promotion to the important position he now occupies on this coast. He is a quiet and companionable gentleman, whose friends are legion. We herewith present an excellent portrait of Mr. Bees.

The Hiram Walker Distillery is the largest of its kind in the world. It was established in 1858, since which time Canadian Club has been distilled. It was owing to the fact that Mr. Walker, whose original plant was in Detroit, Michigan, could not secure sufficient land for the operation of his business, that a move across the Detroit River was necessitated. Here he established the present town of Walkerville and built up the immense plant which his company now operates. All of their whiskey is aged in charcoal casks for seven years before it is bottled, and to this fact is due its exceptional uniformity in grade and quality. The warehouses are kept at the same temperature at all seasons of the year, and the fact that in these warehouses there is always a stock of five million gallons of whiskey will give some idea of the immensity of the concern. This is not the only enterprise in which Hiram Walker & Sons are engaged; they are owners of railroads, steamboats, a brewery, etc.

We have the Largest Assortment of

**Summer Vests and Imported Shirtings**

of the very swellest exclusive designs in the city. If you admire this sort of apparel, come and see our fine display. We also carry one of the best selected stocks of Haberdashery in San Francisco.

**Prices are Moderate.** **Goods the Best.**

TELEPHONE MAIN 5600

**Hansen & Elrick Co.**

**209 Montgomery Street**

(Russ House Block)

SAN FRANCISCO, CAL.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.




McDONOUGH BROTHERS

Straight Goods ... Our Specialty ...

Most Historical Saloon in San Francisco

Telephone Front 60

N. E. Cor. Clay and Kearny Sts., S. F.

Near Hall of Justice

Old California Exchange






KISTENMACHER BROS.

PHONE MAIN 204

The Arbordale

First-Class Family Resort.
Restaurant and Oyster House.

EXCELLENT BAR

MEALS AND DRINKS SERVED AL FRESCO

SAUSALITO .. .. CALIFORNIA

CHARLES SLITER, Formerly of Portland, Or

EDWARD FENTON

The World's Finest Liquors

The Lacey

Opposite Palace Hotel

SAN FRANCISCO'S MOST MAGNIFICENT SALOON

PHONE BUSH 739

In the Wood

624 MARKET STREET

PHONE BUSH 40

JOHN J. KREISS

FORMERLY WITH JAMES GUBB

STRAIGHT BELMONT BOURBON AND ASTOR RYE.

616 MONTGOMERY ST.
Cor. Merchant

SAN FRANCISCO, CAL.

The Most Elegant Up-Town Saloon



Manhattan Hotel

European Plan : : : :

Good Goods and Good Service

MARKET, FELL and POLK STREETS
San Francisco Phone South 833

FREDERICK L. SKAGGS
Proprietor

# ALONG THE LINE

## Lane No Friend of the Liquor Trade.

THE members of the wine and liquor trade of San Francisco should be made acquainted with the fact that Mr. Lane is not their friend. The daily papers and the REVIEW have generally chronicled the record of his former affiliations with the Prohibitionists, but our contemporaries have not been in a position to know that Mr. Lane was given an opportunity by a committee of representative dealers to declare himself as to his sentiments toward them. He was asked by this committee if, in the event of his election, he would regard the dealers as being engaged in legitimate business and would accord them just and fair treatment, in his capacity of Chief Executive of the city, and ex-officio member of the Board of Police Commissioners. Mr. Lane dodged the question, and the only reply the Committee received from him was that he was not in a position to answer their query and would have to think the matter over.

Every intelligent liquor dealer knows what this means and should not only work to prevent Mr. Lane from becoming Mayor, but cast their vote against him.

During Mr. Schmitz's administration the retail liquor dealers have been put to more trouble and have been more harassed than during the quarter of a century past. Having the records of Lane and Schmitz before him, and the knowledge that Crocker is a broad-minded, liberal and able business man, with a clean reputation, the sensible liquor dealer is certainly justified in casting party questions aside and in voting for Henry J. Crocker.

The fact that Lane's face is unknown even in the finest saloons in the city, will doubtless gain him many prohibition votes. On the other hand, Mr. Crocker has been reared in San Francisco, and, like the average liberal-minded man, is not ashamed to be seen in reputable houses, enjoying a social glass with his friends. He is all the better for that, from our standpoint, and we believe he should receive the hearty support of all men identified with the trade.

---

The most contented people on earth are those who have learned to make the best of everything.

## Lutz Should Be Elected.

THE office of Public Administrator in a large city like San Francisco is a highly important one, and the proper administration thereof calls for no mean abilities. So far as all-round capability is concerned there is only one candidate in the field, and that is William E. Lutz, the nominee of the Republican party. Mr. Lutz is one of the old-time residents of San Francisco and one of the best known and most popular men in the city. He began life here as a butcher in the days following the War of the Rebellion, and by studying nights and at odd hours advanced himself until he was called to occupy an important position in the insurance world. Mr. Lutz is a veteran of the Civil War and a member of the George H. Thomas Post. He belongs to numerous fraternal organizations, and for more than twenty years he has ben one of the most active workers in a charitable way. He was formerly director of the German Benevolent Society, where his labors were highly appreciated. He is exceptionally well qualified for the position to which he aspires, and by reason of his popularity and wide acquaintance there is little doubt that the god sense of the voters of San Francisco will place him in the honorable and responsible position of Public Administrator.

---

Extensive alterations are under way at the Bank Exchange. The place is now in the hands of decorators and electricians. Mr. Nicol will add several additional attractions and conveniences for the comfort of his numerous patrons, among which is an up-to-date electric light plant. When all the contemplated work is complete, the Bank Exchange will be one of the swellest cafes in town.

TELEPHONE BLACK 5533

John A. Dierssen's

SALOON

*400 Sacramento St. and 301 Battery St.*



STATHAM PIANOS

CHEAP BUT GOOD

No Agents ✱ No Canvassers ✱ No Humbug

No "Get-all-you-can" price. EASY PAYMENTS

W. STATHAM

Established 33 Years

106 McALLISTER STREET

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.


## TEVENDALE & LINDSAY

T. S. R. TEVENDALE
MRS. LINDSAY



DEALERS IN

Fine Wines and Liquors

Telephone RED 5069



536 Sacramento Street
NEAR MONTGOMERY STREET

Straight Goods Our Specialty — San Francisco, Cal.

Phone Main 5955 — Gentlemen's Mid-day Lunch



## ROME HARRIS

133 MONTGOMERY ST.
SAN FRANCISCO

HIGH GRADES OF STRAIGHT LIQUORS

Occidental Hotel Opposite

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GUS H. KILBORN, PROPRIETOR, SAUSALITO FERRY BARS
J. EMMET HAYDEN, PROPRIETOR, TIBURON AND SANTA FE FERRY BARS

## Ferry Cafe

16 MARKET ST
S. F.

HERE YOU WILL FIND IN STOCK THE BEST BRANDS OF

Wines, Liquors AND CIGARS

JOHN C. KNOBLOCH,
550 Clay Street, near Montgomery
San Francisco.

# BUFFALO

NEW BREW
BOHEMIAN

# BREWING

PALE EXPORT
CULMBACHER
PORTER

Sacramento, Cal.

A. H. LOCHBAUM CO.
AGENTS
125 KING STREET
PHONE 1010 MAIN

# COMPANY

# KENNEL CLUB WHISKY



(TRADE MARK)

Unrivaled for Purity, Flavor and Excellence.

The Highest Grade Bourbon

Found on First-Class Bars

RUSCONI & FISHER, Sole Agents for Pacific Coast. 116 LEIDESDORFF ST., COR. HALLECK, SAN FRANCISCO.

# Along The Line

On the first page of the cover will be found the announcement of John H. Pein, Pacific Coast Agent for the famous Geneva Lithia Water, with headquarters at Fifth and Market streets, this city. "Gesundheit" is the slogan of Mr. Pein in his campaign for the promotion of the distribution of this water in this market. "Gesundheit" is good health, and "this you will find in Geneva Lithia Water." The proposition is all right and, furthermore, Mr. Pein is meeting with entirely gratifying success.

---

The members of the California Liquor Dealers' Association have been recently informed of the fact that John Connor, the Democratic candidate for re-election to the Board of Supervisors, is an enemy of the liquor traffic. Mr. Connor is the gentleman who in his early career as Supervisor began the agitation of the proposition to make this a high license town. He caused a lot of mischief, which did not do him or anybody else any good, and is a dangerous man to have in that position, so far as the wine and liquor trade is concerned, and should be defeated.

## Tait's Immense Cafe.

IN the preceding issue of the REVIEW there was an article descriptive of the magnificent cafe to be opened in the basement of the new Flood Building, at the corner of Powell and Market streets. Therein it was stated that the floor space would occupy 3,000 square feet, when it is in reality to cover nearly 30,000 square feet. As a matter of fact, the kitchen alone will occupy a space of more than 3,000 square feet. It is intended to make the institution superior to anything of the kind in the United States.

---

When you have that feeling of regret in the morning and that earnest desire to do no work, go around to the celebrated Champoreau, at 532 Merchant street, and absorb one of M. Casadebat's wonderful Champoreaus. This beverage is a remarkable bracer. It makes the old man young and the young man forget troubles growing out of a hard night. The place is a characteristic resort, its patrons including all kinds of business and professional men of the best classes. In conclusion, we would state that it is not necessary to have a "katzenjammer" to enable one to appreciate a Champoreau.

---

We note that Rusconi & Fisher are doing a brisk business with Kennel Club whiskey. This brand is growing in popular favor wherever it is used.


THEO. GIER COMPANY

*Wine and Liquor Merchants*

VINEYARDS:
LIVERMORE, Alameda County
NAPA, Napa County
ST. HELENA, Napa County

Our Specialties are straight and blended whiskies, and pure wines from our own vineyards

OAKLAND, 511, 513, 515 Fourteenth Street
SAN FRANCISCO, 116 Battery Street

Phone South 481

TRADE MARK

Vineyards, Napa County

RED SEAL WHISKEY

SUTTER HOME WINES AND BRANDIES

Sutter Home Wine and Distilling Company

1295 Folsom Street, San Francisco, Cal.

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Telephone, Jessie ... 211

The 1100

Cafe & Tamale Grotto
No. 1 Turk Street

Jerome Bassity
Proprietor

1100
Market Street
San Francisco



---

Come and try our Wonderful Champoreau A Grand Bracer

## The Celebrated Champoreau

FINE WINES, LIQUORS AND CIGARS

J. B. CASADEBAT, PROPRIETOR
HOT LUNCH AT 8 A. M

532 MERCHANT STREET
BET. MONTGOMERY AND SANSOME, S. F.

---

Most Handsomely Decorated Saloon in San Francisco

Headquarters for Mining and Stock Men

## "Sam Mount's"

Fine Wines and Liquors

330 Bush St.
SAN FRANCISCO

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---

Old Thompson
THE BEST WHISKEY

Telephone
FOLSOM.. 2111

## The Revelation

STRAIGHT
OLD THOMPSON WHISKEY
A Specialty

DENNY
O'SULLIVAN & CO.

863 Market St., opp. Powell
San Francisco, Cal.

---

## The Chronicle Bar

HIGHEST GRADES OF LIQUORS

P. W. WOBBER
Proprietor

644
MARKET
STREET
San Francisco

TELEPHONE MAIN 1123

---

## THE BUFFALO HOTEL

SAUSALITO
CALIFORNIA

CHARLES FUETSCH, Proprietor.

FIRST-CLASS BAR

FAMOUS CHOWDER AND LUNCHES

LOCATED OVER THE WATER.
FINE MARINE VIEW.
FISHING AND BOATING.



## Tyroler Halle

Opposite
John Wieland's Brewery

219 Second Street Corner Tehama Street

SAN FRANCISCO, CAL.

Fine Wines, Beers, Liquors and Cigars

CHARLES FUETSCH, Proprietor

# Along The Line

## Alameda's New Liquor License Ordinance.

THE Supervisors of Alameda County have adopted an ordinance regulating the granting of liquor licenses. It requires the applicant to have the signatures of six out of the ten nearest residents attached to his petition. The ordinance went into effect on October 20th.

---

Ches Hall, formerly of the Davy Crockett, and one of the best known knights of the white coat on the line, is now an employer instead of an employe. Chester is conducting a saloon on O'Farrell street, between Mason and Taylor streets, north side.

---

One of the most popular resorts in the Western Addition is that of Laborie & Aubert, at the corner of Scott and Oak streets. These gentlemen make a specialty of fine wines and liquors, and those in search of the best of tamales or an exceptionally fine hot lunch, need seek no further than this corner. Messrs. Laborie & Aubert pride themselves on the excellence of their service and the accommodations afforded their patrons.

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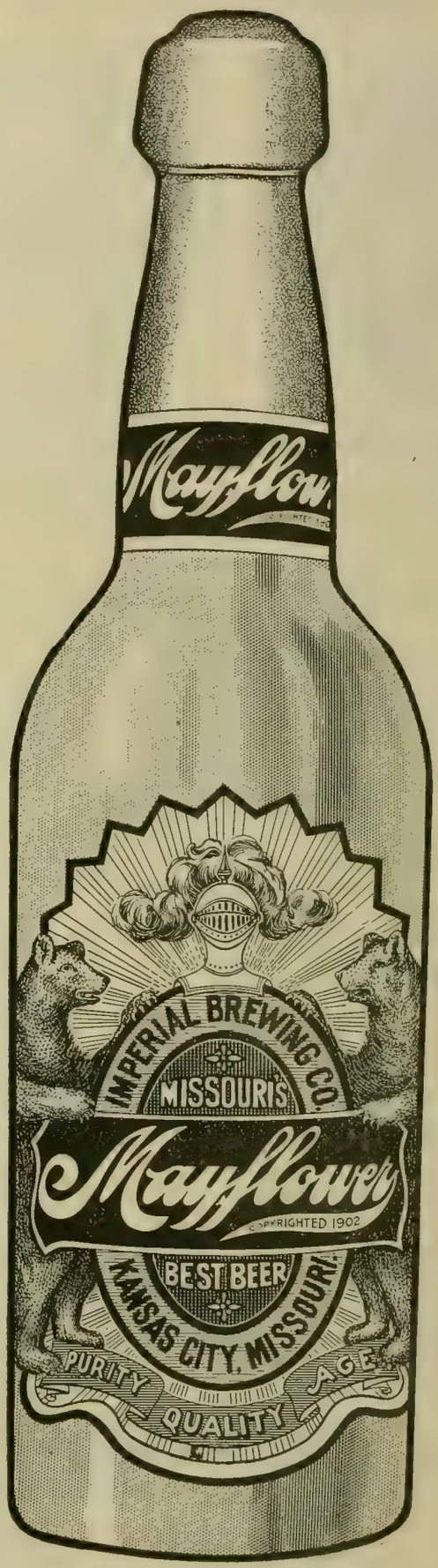
Frank Purdon, one of the best-known bar men in the city, and long in the employ of Rome Harris, has returned from an extended European trip. Mr. Purdon's home is in England and he has been absent many years. His trip covered a period of four months, during which time he visited Hull, Manchester, London and Paris. It is unnecessary to say that he thoroughly enjoyed every minute, and also, that he is mighty glad to get back to Frisco, where he was warmly welcomed by his many friends.

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The downtown district has been invaded by two of the best known men in the trade. The invaders are Dave Hogan and Bert Nason, formerly with J. P. Weniger & Co., at Powell and Ellis streets. They have purchased the saloon of P. T. Cavanaugh, at the corner of California and Davis streets. They reopened the place as a cafe and grill on October 24th, under very auspicious conditions. They are A1 men in the business, and as there is all kinds of first-class trade in that section of the city their success is to be assured.

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The new Russ House is a revelation to guests who have not visited it since it was remodeled under the management of Charles Newman. Whereas, heretofore it has been regarded as a sort of hayseed drop-in place, it is now an up-to-date caravansary, conducted on the American and European plan, having all modern conveniences and exceptionally fine cuisine. The house contains four hundred rooms, with suite and baths. The prices are reasonable and the service all that could be desired. This is indicated by the fact that Mr. Newman entertained a large number of the bankers who were delegates to the Bankers' Convention, held in this city during the month.




**P. J. WENIGER & CO.**

**103 POWELL STREET**

***Pacific Coast Agents***

# WHERE TO GET GOOD THINGS TO DRINK AND EAT.



Harry Adler

THE
**Davy Crockett**
Marks and Adler
PROPRIETORS

San Francisco's Most Popular Saloon

Headquarters for ... Sporting Men and the "People" ... Cuisine ... Everything Up-to-date

...842 Market Street...


L. L. Marks

Phone Clay 351 Next New Examiner Bldg.

*The Press*

FINE WINES AND LIQUORS
Steam Beer and Lager on Draught
E. L. WAGNER, PROP.
15 Third Street San Francisco, Cal.

PHONE PAGE 1527

LABORIE & AUBERT

FINE WINES AND LIQUORS
TAMALES, HOT LUNCH

Excellent Service and Accommodations.

Cor. Scott and Oak Streets, San Francisco, Cal.

House Founded 1853

**Bank Exchange**

South-East Cor. Montgomery and Washington Sts.

IMPORTER OF
Famous Old Campbeltown SCOTCH WHISKY
Pisco de Italia, Madeira Wine
Sazerac de Forge & Sons Brandy

DUNCAN NICOL

**For Up-to-Date Styles in Hats**

..GO TO :

*Herrmann & Co*
328 Kearny St.
SAN FRANCISCO, CAL.
*Fashionable Hatters.*

All Leading Brands of Case Goods 10 Cents Straight.

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GOLD DUST WHISKEY A SPEIALTY

FRED. E. BRETT

Choice Lunch Throughout the Day

310 Montgomery St. San Francisco

TELEPHONE MAIN 5325

**Thos. J. Walsh & Co.**

733 MARKET ST. SAN FRANCISCO CAL.

BAR SUPPLIES with Standard Brands of WINES AND LIQUORS ....

## Manhattan Hotel.

IF you are a stranger in the city and are looking for a good, comfortable hotel, where you will have all the modern conveniences, this is the place. This hotel is new, it has two hundred rooms, most of them sunny. It is run on the European plan. You can eat your meals here if you want to, but you are never charged with any you do not eat. The hotel is conveniently situated at the junction of Market, Polk and Fell streets. Five lines of cable and trolley cars pass the door. There is a bar in connection with the hotel, where all the finest liquors and cigars are to be had.

## "To-Kalon Vineyard"

*(Formerly H. W. CRABB'S)*

PRODUCERS OF

HIGH GRADE
CALIFORNIA DRY WINES

NO SAN FRANCISCO AGENTS.
ALL WINES IN BULK, OR CASE GOODS
SHIPPED DIRECT FROM OAKVILLE CELLARS.
SEND FOR PRICES AND SAMPLES TO

E. W. CHURCHILL, Manager.

VINEYARDS AND CELLARS

OAKVILLE, NAPA COUNTY, CAL.

## "HERMES" VINTAGES

PERFECT
California Wines

Each barrel, each case and each bottle bears the "State of California's" label, guaranteeing its contents to be

**True and Pure California Wines**

| | | |
|---|---|---|
| Claret—Malvasia | Hock—Castle | Angelica—Victoria |
| Zinfandel—Tavern | Riesling—Royal Western | Muscat—Melbourne |
| Cabernet—Mission | Gutedel—Rheingold | Sherry—Oloroso |
| Medoc—Grand Vin | Sauterne—Yquem | Port—Troussaau |
| Burgundy—Cote d'Or | Haut Sauterne—Monopole | |

ROYAL WESTERN—CALIFORNIA CHAMPAGNE
A Fine, Sparkling White Wine

The above are the Finest Wines California produces. They are sold by all first-class Hotels and Restaurants.

**Distributers Wanted**

FOR PRICES, ETC., APPLY TO

H. J. WOOLLACOTT,
ESTABLISHED 1880
LOS ANGELES, - - - CALIFORNIA

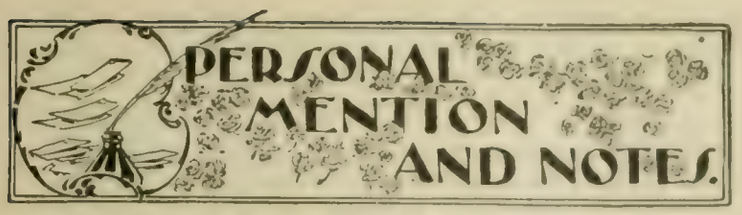



# JESSE MOORE A A
# WHISKEY
## BEST ON EARTH

JESSE MOORE-HUNT CO.

DISTILLERS AND
WHOLESALE LIQUOR DEALERS

SAN FRANCISCO, CAL. LOUISVILLE, KY.




Charles Meinecke & Co., of 314 Sacramento street, are enjoying a large fall trade in the popular brands of goods they handle. Their specialties, "Duff Gordon Sherry," "Swan Gin," Boord's" Old Tom and Dry Gins, and the favorite "White Horse Cellar" Scotch Whiskey, stand for what is the best. They say that "White Horse Cellar" Scotch Whiskey was never so popular among those who know a good Scotch Whiskey as it is at the present time, and it is gaining many friends on the coast every day.

Frank A. Long, of the Long Syrup Refining Company, is now a benedict. He was married on September 30th to Miss Carrie Prentiss Cobb of Stockton, the ceremony being performed at the residence of the bride's parents. Gladys Hale of Sacramento, a cousin of the bride, acted as bridesmaid, and J. M. Long Jr. was best man for his brother. The event was one of the most important socially in Stockton for a long time, and there were many beautiful and costly presents. Mr. Long is one of the most popular young business men of San Francisco, and his many friends will extend to him and his handsome bride best wishes for a long life and a happy one.

C. H. HILBERT, PRESIDENT C. M. REYNOLDS, MANAGER

# Hilbert Mercantile Company

SUCCESSORS TO

HILBERT BROS. AND CHRISTY & WISE COMMISSION COMPANY

SOLE PACIFIC COAST AGENTS FOR

A. B. C. Beer Hunter Baltimore Rye
Buchanan's Black and White Scotch
H. B. Rye and Bourbons
El Monte Whiskey Ruinart Vin Brut Champagne
Union League Whiskies American Club

213-215 Market Street - - San Francisco, Cal.

TELEPHONE PRIVATE EXCHANGE 313

Wunder Beer still maintains its enviable progress. Within a period of three years the characteristic sign of Wunder Beer has become one of the most frequent seen in the city. There are doubtless many reasons for the fact that this new brand has forged to the fore so rapidly. The secret of its success may be found in the fact that the plant is one of the most modern on this side of the continent, that the very best materials are used and the best of brewing talent employed in the production of the beverage. Aside from this fact, the beer has a most pleasing and characteristic flavor, with qualities which especially commend it to those who are consumers of foreign beers.

Sunnybrook Rye and Bourbon Whiskies are making fine headway in this far Western market. Messrs. Rosenfield Brothers, the distillers of these well-known brands, should not only be well satisfied with the progress they are making in this territory, but be fully assured of the future of the brands here. Wherever these goods are introduced and sold on their merits, without having been "doctored," they make friends and hold them. The house is one of the greatest in the country, and its remarkable enterprise in building up its large business deserves all the success the brands have attained throughout the United States.

## C. M. Mann Tells of European Trip.

EDITOR REVIEW:—As per your request upon my return from the Continent, I will endeavor to give you a synopsis of my travels. While abroad, my wife and self traveled to Rome, Italy, and from there straight across Europe to the North Sea, taking in all the principal cities. We also visited many of the famous places on the Rhine, including numerous notable vineyards from Mayence up to Cologne, and was very much impressed with them as they were all in leaf, presenting a very beautiful appearance, and they, together, with all of the historical reminiscenses connected with that grand old river, made a lasting impression upon us.

In England we presented a letter of introduction to Baron Rothschild, who very kindly introduced us to Sir Lewis McIver, one of the most influential men in the House of Commons. While I was listening to one of the debates, he very kindly took my wife through the labyrinth of historical halls and rooms, among which was the sacred chapel, which only seven American ladies have ever visited. Mrs. Mann was not only accompanied by Sir Lewis McIver but by an escort of pages as well as deputies, and was allowed to touch the death warrant of King Charles I, as well as to kneel at the altar, at which the King, Queen and Prince and Princess of Wales kneel, and to touch the last work of Queen Elizabeth. She was necessitated to offer up a prayer with the officials. This is considered a great honor to be accorded to any American lady, and which we both appreciated most highly, as it is a very difficult thing to even gain an entrance to the House of Commons, unless you have influential friends.

I was also greatly impressed with the splendid system of the German and English railroads, as I had formed quite a different opinion of them from hearsay, and was certainly surprised at the magnificent roadbeds and the speed which these trains attain. As far as security from accidents is concerned they are certainly without equal, but the accommodations, compared with our splendid Pullman cars and diners, are not up-to-date, and in traveling by day trains as we did, eight and ten hour jumps, as a rule, having no "restaurant modern" attached, made it very inconvenient as one is necessitated to provide lunch, etc. or to pick up what one can along the road. Where one has traveled as we did on the Pennsylvania, New York Central and Chicago roads, for instance, with their splendid diners attached, and every modern convenience in your drawing-room, it makes one long to return to America.

Think of a hotel like the Cecil in London and the Grand in Paris still adhering to the old fashioned wash basin and pitcher, and having no running water in the rooms. This applies to the best rooms in the hotel, not those on the fourth and fifth floors, but on the "premier etage"; furthermore, there is no such thing as a closet in the rooms, one being compelled to put up with the old-fashioned wardrobe.

People born and brought up in America do not appreciate all the luxuries we have here until they travel through the Continent. I was discussing the differences between America and the old countries with an Italian gentleman, while traveling in Italy, and he made a remark which impressed me greatly. "America be gan with a 'clean slate,' but the old countries are loathe to adopt many modern ideas, until it is absolutely compulsory."

It is amazing to contrast the difference of the working people throughout Europe and America; there the average house maid works for a pound and a half to two pounds per month, a little less than $10 in our money.

One of the grandest relics of ancient times is the ruins of the Roman Colosseum as well as the Forum. When one stops to retrospect and think of this great structure which has been there nearly a thousand years, he realizes what wonderful people they were to construct such vast edifices. Think of the royalty and high officials who have been entertained within these walls, witnessing the Roman games, circuses, etc. I was informed by the guide there (whether it is historical or not I do not know) that there were something like eighty or ninety thousand Christians massacred within the arena at different periods. He also showed us the underground passages where they were afterward cremated.

St. Peters is the most marvelous of all the Cathedrals which we visited, including the Vatican. The magnificent pictures, including such as the transfiguration and many of the great paintings of Raphael and Murillo, which are contained therein, make it one of the most interesting places in all Europe to visit.

Venice is also a charming city, being so different in every respect from others. There is a certain fascination about it which one cannot appreciate unless they visit this city, but since the fall of the Campanille, which had stood there for centuries, it has given quite a different aspect to the main canal, as there appears to be something missing. One should not visit that city during June and July as the climate is very unhealthy for the average American.

From there we went to Milan, viewing the great Cathedral, one of the principal objects of interest. We left the next day for Switzerland, and crossed the Alps through the great St. Gothard Tunnel, which takes something about 35 minutes to go through, and at the head of which is the remains of poor St. Gothard. His request was to be buried at the head of the tunnel. This is one of the most marvelous pieces of engineering in the world, as it is cut through solid stone and right through the heart of the Alps.

We had the pleasure of returning on the Cunard steamer "Lucania" and meeting Senor Marconi, who was one of the passengers. He was experimenting all the way across receiving messages by his wireless telegraphy and we were in constant communication with what was transpiring in Washington. When we were in mid-ocean I sent a telegram by Marconi telegraphy to a sister ship, and which was received at my office in San Francisco promptly, as follows: "Both well, no place like home."

C. M. MANN.

*San Francisco, October, 1903.*

H. P. WICHMAN JOHN LUTGEN FRED STAUDE

WICHMAN, LUTGEN & CO.

Importers and Wholesale Dealers in

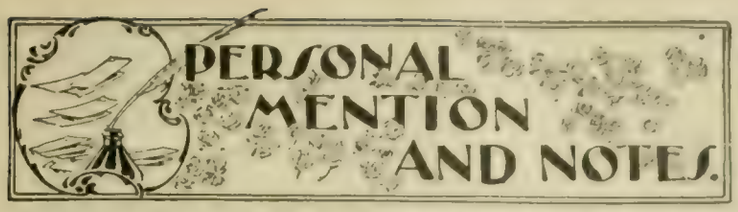
Wines and Liquors

SOLE PROPRIETORS OF

Gilt Edge Whiskies

318, 320, 322 Clay St. San Francisco, Cal.

TELEPHONE, MAIN 5588




Manager Edward Frowenfeld of the New York branch of the California Wine Association has returned from an extended European trip, during which he was accompanied by his family. Mr. Frowenfeld took a course of treatment at Carlsbad and returns to his responsible position with greatly improved health and ready for the old rush of business.

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A pure mineral water, like Bartlett, should be used in all places where there are typhoid epidemics. It has been shown by eminent physicians that impure water is responsible for a great part of the world's sickness, and Bartlett is one of the purest waters that flows from mother earth.

Dr. Bouvier's Buchu Gin is coming to the front remarkably well, as its medicinal virtues are becoming recognized. Not alone is this Gin used as a tonic, but it makes a most delightful beverage and can be used as an ingredient of all mixed drinks where Gin is used, such as Gin Fizz, Gin Highball and Gin Cocktail, being far more palatable than the regular Gin. This Gin contains less alcoholic properties than all others. It is for this reason alone that the demand is becoming greater and its virtues are being extolled by those who have tried it, as being the best article of its kind that has ever been put before the people. This Gin is not a patent medicine; it is nothing more than a pure Holland Gin combined with Buchu, from which all the nauseating taste has been eliminated. Families appreciate this and there are very few households who are without it to-day. A trial will convince the most skeptical. The Grunauer Commission Company, 116 California street, are the Pacific Coast Agents.

THE WORLD-FAMOUS W. H. McBRAYER'S

CEDAR BROOK WHISKEY

The Best Known Brand in the World




BOTTLED IN BOND

Cedar Brook Distillery No. 44
LAWRENCEBURG, KY.

Shipped in cases of one dozen Quarts, 2 dozen Pints or 4 dozen Half-Pint Bottles, every Bottle bearing the Government Stamp, showing that it was Bottled in Bond, the case carefully packed, branded with the date of Bonding, date of Bottling and Proof Strength. For full particulars write to the undersigned.




Famous For Over Half a Century

HILBERT MERCANTILE COMPANY, DISTRIBUTERS FOR CALIFORNIA AND THE ORIENT

213-215 Market Street, San Francisco, Calif.

Mr. Paul Samuel, of Samuel Bros & Co., 521-523 Market street, has just returned from an extended visit to the various vineyards owned by that company in Fresno and Tulare counties. Mr. Samuel says the weather has been very good, that the grapes are ripening satisfactorily and with an abundance of sugar, and that all the prospects are at this time more favorable for a successful season than they have been in ordinary years in the past. The line of wines, brandies and whiskies carried by this firm is extensive and of the best grade, and business is now progressing satisfactorily with them.

Messrs. Hansen & Elrick, 209 Montgomery street, the well-known haberdashers, have received an especially choice and exclusive stock of shirtings for fall and winter wear, including some stripe designs that are particularly attractive. This firm aims at all times to put forth new and bright ideas in gentlemen's furnishings. They receive weekly additions in many lines, and their stock of neckwear is always the very latest. The courtesy with which customers are received in their store is often commented upon.

# PERSONAL MENTION AND NOTES.

Ed Kolb, President of the E. A. Kolb Company, Inc., has returned from the Sierras to his home in Palo Alto, after several months spent in the pursuit of health and pleasure. Mr. Kolb's long list of friends will be pleased to read that his health is much improved, and will all join in an earnest wish that he may be enabled to get back into working harness at a not far-distant date. Manager Louis Chapman reports business of a satisfactory volume and the outlook all that could be expected. Tom Parker Whiskey, a special brand of the house, is making exceptional headway and the general jobbing trade is of good volume.

Oscar Wormser, representing Gebruder, Feist & Sohne, producers of Rhine, Moselle and sparkling wines, Frankfort-on-Main, was in the city during the month, visiting the Pacific Coast Agents of the house, Messrs. Sherwood & Sherwood. Their American headquarters are at New York. Mr. Wormser found business all that could be expected in his line, which includes the highest grades of German viticultural products. The quotations of some of these grand wines are such as to make the prices of the best champagne look like steam beer quotations. Any one looking for wines running from $8 up to $125 or $150, for twelve bottles, can communicate with the afore mentioned firm.

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Mr. J. F. Behrend, of Cincinnati, has just arrived in San Francisco to assume the duties of General Manager for Fleischmann & Co., 508 Front street. Business with this firm is progressing nicely, and the prospects for a continuance of a heavy trade were never more favorable than now.






Carl Petersen, one of the well-known men of the trade in Alameda, has purchased one of the leading liquor trade establishments in Watsonville. The place will be remodeled and refitted in the most up-to-date style and will be conducted as a wholesale and retail house, which will cater especially to the family trade. Mr. Petersen is well fitted for the business, both as to experience and popularity. One evidence of his knowledge of business is the fact that his original stock was largely purchased from the well-known house of Charles Meinecke & Co. of this city, including all the famous brands carried by this house.

Mr. F. C. Siebe, of Siebe Bros. & Plagemann, 322-332 Sansome street, has just returned from an extended trip to Germany, whither he went in answer to a summons to the bedside of his aged mother, whose death occurred shortly after his arrival. Mrs. Siebe had reached the grand old age of ninety-nine years, and her life was filled with usefulness and brightness. Mr. Siebe has a host of friends here who sympathize with him in his hour of sorrow. The business outlook with this wide-awake house was never better, the very large increase in the sales of brandies being especially worthy of note.




BY ROYAL WARRANT

# "Canadian Club"

# Whisky

FULLY RIPENED IN WOOD. AGE GUARANTEED BY GOVERNMENT.
QUALITY UNEXCELLED.

DISTILLED AND BOTTLED BY

## HIRAM WALKER & SONS, Ltd.

Walkerville, Canada

LONDON — CHICAGO
NEW YORK — SAN FRANCISCO
MEXICO CITY — VICTORIA, B. C.

An office has been opened at Room 310, Safe Deposit Building, California St., San Francisco, to which communications may be addressed.

## To Fight For Recognition.

THE Interstate Commission in charge of the National bottling-in-bond exhibit at the St. Louis World's Fair met at the St. Nicholas Hotel yesterday morning, at 11 o'clock, and elected the following officers: John B. Thompson, of Harrodsburg, Ky., President; A. Overholt, of Pittsburg, Pa., First Vice-President; Julius Kessler, of Chicago, Ill., Second Vice-President; Messrs. Paris, Allen & Co., of New York City, Third Vice-President; Messrs. E. H. Taylor, Jr., & Sons, of Frankfort, Ky., Secretary, and Messrs. Stoll & Co., of Lexington, Ky., Treasurer.

The exhibit will contain only whiskies put up under the little green guarantee stamp of the United States Government, and will be installed for the purpose of educating the public as to the real situation in this country in the matter of genuine and imitation whiskey.

Said one of the commissioners at the St. Nicholas: "The bottling-in-bond act is a National protection against adulterated and imitation whiskies."

CIRCULAR ISSUED.

The following is a portion of a circular that will be issued on the work to be done by the commission:

The question of adulterated whiskey, and the protection afforded by the bottling-in-bond act to the people of the United States is, as we conceive it, most decidedly a National one. Now let us see if we cannot get at the real issue:

Whiskey is a commodity made in various States and used in nearly all. Whiskey must be made at a distillery and must be matured by storage. The maturation feature puts this commodity under a peculiar economic disadvantage. The investment in it is tied up during all the years it is acquiring age in the Government bonded warehouses. Now, in 1897, Congress passed the bottling-in-bond act and established as it were, thereby, a basic standard for whiskey all over the United States—not only in Kentucky, Pennsylvania, Ohio and Maryland, but throughout the length and breadth of this country. Now the bottling-in-bond act not only established, in effect, this uniform National standard for whiskey, but went further by providing that this Government should furnish certificates of identification and indorsement for the product that came up to that standard. It covered at one and the same time the question of freedom from adulteration, adequate age, proof, measure of contents, name of distiller, place of manufacture, etc. It provided that the certificate of identification should be conspicuously placed over the cork of the bottle. A distiller in New York or California who can meet the conditions with a genuine article can get this guarantee.

CHEMIST'S REPORT.

Chief Chemist Wiley, of the United States Bureau of Chemistry, of the Department of Agriculture, has denounced compounding as both injurious to health and as a commercial fraud. The following testimony given by him before the Committee on Manufactures, appointed by the Fifty-sixth Congress to investigate adulterations in the United States, elucidates this matter:

"Now, the ageing of whiskey takes years of time. It is expensive. The whiskey leaks out. There is a loss of volume and a loss of interest on the value of the whiskey, hence it is an expensive process. Now, the manufacture of compounded—or, better, artificial—whiskey has for its purpose the avoiding of this long and expensive process. The makers begin with the pure article of spirits, which in the trade is known as cologne spirits, and which can be made in a few hours. The 'blending' begins with this high-grade alcohol, about 96 per cent alcohol and 4 per cent water. To this is added enough water to dilute it to the strength of whiskey, so here they double the volume, or a little more, right to start with. The next step is to color it, to give it that brown or reddish tint which we are accustomed to associate with some varieties of whiskey. This is done by adding burnt sugar and caramel. The next thing is to supply the flavors. These flavorings are easily made at a chemical laboratory. By the way I have described" (continues Dr. Wiley) "in two or three hours the skillful compounder can make a material which looks like, smells like, tastes like and analyzes like genuine whiskey; but it has a different effect upon the system. The people who drink this whiskey are much more liable to receive injury from it than those who drink the genuine article. I am not personally cognizant of the extent of this practice, but I was told by a gentleman who is well informed that considerably over half the whiskey in this country was compounded whiskey. Less than half was genuine, and while they usually mix a little old whiskey with it, they often sell it purely and simply as it is, whiskey which has no claim to be called whiskey under the real meaning of that term."

FALSE LABELS.

Now bear in mind that all these compounded or imitation whiskies are labeled as though they were the genuine article, and let us see what are the two sides of the question. Let us say that absolute fairness to both sides is requisite. For the sake of charity, let us separate the two sides:

| | |
|---|---|
| The One Side—Genuine whiskey. | The Other side—Imitation whiskey. |
| The One Side—Real whiskey. | The Other Side—Artificial whiskey. |
| The One Side—Honest, truthful labels. | The Other Side—Dishonest, lying labels. |
| The One Side—<br>Whiskey actually made at a distillery, actually matured through years of storage in a bonded warehouse and sold for what it really is. | The Other Side—<br>Compounds which can not be put up under the law at or near a real distillery; which, claiming age, are, in fact, "made while you wait," of any materials the compounder may choose, and which are fraudulently sold as fine old whiskey. |
| The One Side—<br>The handler of the real commodity, rigid in cost and fixed in price. | The Other Side—<br>The handler of the bogus article, the chief purpose of which is to avoid cost, and which can be sold on nearly any scale at a profit. |
| The One Side—<br>The public, the honest distiller and the honest merchant. | The Other Side—<br>The pseudo distiller, or compounder, who sells a spurious imitation to the public and counterfeits the product of the distiller. |
| The One Side—Pure whiskey. | The Other Side—Adulterated whiskey. |

REAL WHISKEY ACTUALLY AGED.

Whence came the "old and time-honored reputation of Kentucky or Pennsylvania or Maryland whisky?" It came from the real whiskey, made at a real distillery, aged in a distillery Government bonded warehouse and sold on its merits for what it really was.

The bottling-in-bond act exposes this trick in the open. Congress made every purchaser of whiskey an expert when, under the protective act, it provided a little green guarantee stamp of the United States Government to go over the cork of every bottle of the genuine article put up under Government supervision. The imitation cannot get this stamp. The public can now distinguish at a glance.—Cincinnati Commercial Tribune, October 6, 1903.

LASH'S BITTERS
TONIC LAXATIVE

BARRETT CO.,
43 Front Street, New York
BARRETT'S UNRIVALLED PRUNE JUICE
"THE RECOGNIZED STANDARD"
CHAS. MEINECKE & CO., Sole Agents Pacific Coast 314 Sacramento Street, SAN FRANCISCO, CAL.

## Gundlach-Bundschu Wine Co.'s Removal.

WE, the Gundlach-Bundschu Wine Company, will remove our San Francisco offices and bottling department on November 1, 1903, from Market and Second streets to our extensive Bacchus wine-cellars and warehouses, situated at 434-444 Bryant street, between Second and Third streets, where our well-known and well-established city sales department continues to receive prompt and careful attention.

We hold forty years' experience as California's oldest vineyardists. We carry the largest stock of the rarest old vintages in this State. We are ready to serve you and you can depend on us as usual. Our new move is intended to benefit our trade and will in no way inconvenience the patrons of our products. Respectfully,

GUNDLACH-BUNDSCHU WINE CO.
CHARLES BUNDSCHU, President.
Phone Main 681 C. GUNDLACH, Vice-President.
H. GUNDLACH, Secretary.

A whiskey that stands high in San Francisco is the Old Taylor, and the sales out here in bulk and in cases are large. The Old Taylor stands high wherever it is known, however, and it deserves to.








SHEA-BOCQUERAZ COMPANY

*Kentucky's Finest Production, in case or bulk.*
*Pure Fire Copper Old Bourbon Whiskey.*

TEA CUP

525 Market Street, SAN FRANCISCO.



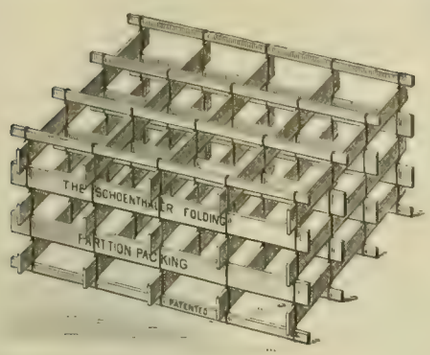

TOULOUSE & DELORIEUX,
COMMERCIAL MACHINE WORKS,
MANUFACTURERS OF THE



CONTINUOUS WINE PRESS
CRUSHERS AND STEMMERS
MUST PUMPS AND
EVERY REQUISITE FOR THE WINERY

620-622 COMMERCIAL STREET SAN FRANCISCO, CAL.

THE VERY BEST **PARTITION BOTTLE PACKING** FOR




Samples at Our Expense.
Write for Prices and References.

All Leading Bottlers' Supply Houses,
Glass and Box Factories,
Will Furnish Our Improved
Folding Partitions,
Or We Can Supply You Direct
On Demand. Write Us.

**Bottles**
**Jars**
**Etc.**

**SCHOENTHALER MANUFACTURING CO.**
**ST. LOUIS, MISSOURI**

## Enforcing the New Pure Food Law.

DR. Harvey W. Wiley, Chief Chemist of the Agricultural Department, has been in this city during the fortnight in conference with some of our leading importers regarding the new pure food law.

Twenty cargoes of foods and wines have been rejected by the Department of Agriculture as unfit to be consumed by the people of the United States under the pure food law which became operative on July 1st last. The list of rejected imports includes two cargoes of Sauterne wines said to be sulphured to such an extent as to be deleterious to health, five cargoes of Rhine wines which contained a large percentage of salicylic acid, four cargoes of olive oils containing other vegetable oils, misbranded; vinegar made by oxidation of distilled alcohol in fruit juices or worts, misbranded; and numerous other food products unfit for consumption.

Most of the shipments were received at the port of New York but some arrived at Buffalo, Philadelphia, Baltimore, Charleston and New Orleans.

The Rhine wine came from Mainz, Germany, and was consigned to an importer in Philadelphia; the olive oil came from Florence, Italy, and its destination was Baltimore, Md. There was another cargo of olive oil shipped from Marseilles to Baltimore that was refused because it contained cottonseed oil and peanut oil.—*New York Corr. Midas.*

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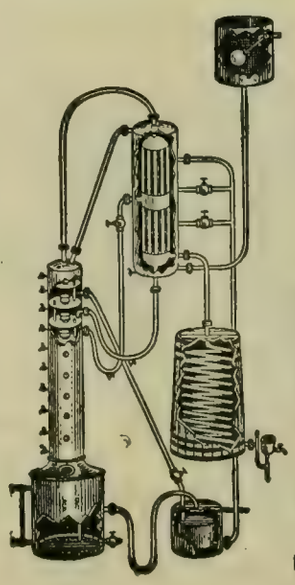
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Domestic and Import Trade

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Proprietor

This sketch represents my LATEST IMPROVED CONTINUOUS BRANDY STILL. It has the advantage over all others through its simplicity, saving of heat, fuel, water and labor. Now in use by Risen Vineyard Co., Fresno, Cal.; Winemakers' Corporation, Windsor, Cal., and many others.

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INDEPENDENT OF TRUSTS OR ANY COMBINATION

LARGEST PRODUCERS OF FINE WHISKIES IN THE WORLD.

HAND MADE SOUR MASH AND RYE WHISKIES.



DISTILLING CAPACITY: 20,000 GALS. PER DAY.

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HOME COMFORT OLD BOURBON WHISKEY
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SWEET AND DRY WINES IN WOOD OR IN GLASS

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PACIFIC WINE & SPIRIT REVIEW
JOURNAL OF VINICULTURE.

R. M. WOOD, Editor.

NEW ADVERTISEMENTS THIS ISSUE

| | |
|---|---|
| Pacific Copper Works, Inc | 1 page |
| Sutter Home Wine & Distilling Co | ½ page |
| Theo. Gier Co | ¼ page |
| New Russ House | ¼ page |
| Geneva Lithia Water | ¼ page |
| D. P. Rossi, Monte Cristo Champagne | ⅛ page |
| John Dierssen, retailer | ⅛ page |
| Laborie & Aubert, retailers | ⅛ page |
| Edward Sweeney | ¼ page |
| Geo. H. Bahrs | ⅛ page |
| William E. Lutz | ¼ page |
| Oscar Hocks | ⅛ page |
| Goodyear Rubber Co | ¼ page |

RE-CONSTRUCTED

A. P. Hotaling & Co.
William Wolff & Co.
Rainier Beer.

## The Review's New Home.

On and after October 1st, 1903, the editorial and business offices of the REVEIW will be in the Montgomery Block, 628 Montgomery street. Take elevator.

## The Review Has a Birthday.

WITH this issue the REVIEW completes its twenty-third year, and enters upon the twenty-fourth better equipped for serving its patrons than ever. That the paper has fairly well occupied its field is indicated by its exceptional growth during the past two years. The editor desires to thank those whose patronage and whose assistance in the way of contributions of valuable literature pertaining to viticulture, viniculture, and the wine and liquor trade generally, have so largely aided the paper in its progress. The REVIEW enters upon another year hoping to improve upon its record of advancement in the past few years.

The town elections throughout Connecticut were in the aggregate favorable to local option. Out of 167 towns that voted on the liquor question ninety-three voted to be dry and seventy-four for license. Last year eighty-two voted for license and eighty-six against. There were many close contests and intense interest in the results.

## Anent the St. Louis Exposition.

EDITOR PACIFIC WINE AND SPIRIT REVIEW—*Dear Sir*: I notice in your issue of September 30th an editorial criticizing the California Louisiana Purchase Exposition Commission for not at once appointing a man to take up the work of gathering and classifying the viticultural exhibit for the St. Louis World's Fair. Your article was evidently written under a misunderstanding of the facts of the case.

There are two or three applicants for such a position, who are very active in their efforts to force the Commissioners to appoint such a man at this time, but the Commissioners see no reason for paying a man a salary when there is nothing for him to do. The work of gathering the grandest viticultural exhibit that ever left the State of California is steadily progressing, and already twenty-four leading firms have consented to take part and furnish material for the exhibit. When the proper time comes it is the intention of the Commissioners to appoint a man who is thoroughly qualified to take charge of the exhibit, assist in its installation, and do whatever is necessary to have the great wine industry of California adequately represented at the Exposition. They do not, however, propose to be forced into the appointment of any man to any position in connection with the Exposition work until his services are needed.

Trusting that this will make the situation clear to you, and hoping for your co-operation and assistance in the work of making the California wine exhibit the finest the world has ever seen, I beg to remain

Yours very truly,
E. B. WILLIS,
Secretary California Louisiana Purchase Commission.
*October 6, 1903.*

With reference to the foregoing we must respectfully state that the REVIEW has made no effort to force "the appointment of any man to any position in the Exposition work until his services are needed." We have been proceeding on the lines that there is just as much need for a man to take up and carry on the work of collecting the viticultural exhibit as there was for the early appointment of a horticultural man and a man to take care of the mining industry. The proposition rests purely on this basis, so far as this paper is concerned, and we leave it to the people identified with the industry whether or not the claims of the REVIEW in their behalf are not justified.

EDITOR REVIEW.

THE *American Brewers' Review* of Chicago have issued their American Brewing Trade List and Internal Revenue Guide for Brewers, for the years 1903-4. The publication is a hand-book of 214 pages, filled with valuable information for every man in the brewing trade. One of the features is a complete directory of breweries in the United States, including the name of the proprietor, post-office address, and the kind of beer produced. The internal revenue regulations are complete and calculated to save time and trouble for the brewer who is not thoroughly posted on matters pertaining to Uncle Sam's regulations. The book should be in the hands of every producer of malt beverages in the country.

# Obituary




OLD-TIME vineyardists will read with sincere regret the announcement of the death of the Hon. M. M. Estee, at Honolulu, on October 27th. His demise was due to prostration following an operation performed for kidney troubles. Since 1890 Mr. Estee occupied the position of United States District Judge for Hawaii. The deceased was one of the pioneers in viticulture in the Napa Valley, and was one among many who lost a fortune in endeavoring to conduct a vineyard during the days of the great depression in that industry. The deceased came to California in 1853, and in 1857 began the study of law at Sacramento, being admitted to practice in 1859. He was a man of exceptional ability, and soon secured a large and remunerative practice. He represented Sacramento in the General Assembly of 1863-64, and was subsequently elected District Attorney. In 1866 he removed to San Francisco, where he was associated with several of the leading legal lights of the city. He was a candidate for United States Senator in 1877, but the Republicans being in the minority in the Legislature, he was defeated. In that year he was chosen as Presidential elector, and in 1888 was selected chairman of the Republican National Convention which nominated Benjamin Harrison for President. He was a member of the Constitutional Convention of 1878, and in 1880 was one of the committee of fifteen to prepare a charter for San Francisco. Mr. Estee was twice candidate of the Republican party for Governor, but untoward circumstances defeated him. President Harrison in 1889 appointed him delegate to the Pan-American Congress, where he did good work. He was an author of many legal productions of great merit, among which may be mentioned his work on pleadings.

Morris M. Estee was one of the wheel-horses of the Republican party, and enjoyed a national reputation as an orator and debater of remarkable ability. He was a native of Pennsylvania and was born in 1833.

## Doing Good Work For California.

THE California Promotion Committee appears to increase its enthusiasm and its ability to do good work for the State as each month passes. A few days ago the Committee laid its plans for the most energetic campaign in advertising California's resources since the organization came into existence. State development is the keynote, and this subject will be thoroughly discussed by the Advisory Committee in the early part of November.

Eastern publications, evidently find that well prepared matter setting forth facts regarding the Golden State and its wonderful products and beauties, are of special interest to the Eastern reading public. This is indicated by the fact that several have offered to publish articles concerning California free of charge. On this basis specially illustrated articles have been furnished to publications, the aggregate circulation of which was over fifteen millions. Thus far the Committee has been in direct communication with over 57,000 persons, many of whom have come to this State and invested largely in real property.

HARRY SMITH, connected with the editorial department of the Washington Liquor Dealers' Journal of Seattle, paid a visit to the offices of the REVIEW during the month. Mr. Smith is one of the active workers on our bright and progressive northern contemporary and is certainly the right man in the right place, as he is full of energy and ambition and has the personality which makes for success in the journalistic profession. He is in San Francisco on business and pleasure combined.

## Stockton Getting "Religious."

STOCKTON, Cal., is to have a reform liquor license law. Among its provisions are the following: The number of saloons, now 103, is to be gradually decreased to 80. The license tax of $50 a quarter remains, but where women are employed the tax is increased $50, making it $100 per quarter. No side entrances will be allowed and dumb waiters must be cut out. No passage ways will be allowed between grocery stores and barrooms, which is intended to do away with corner groceries and saloons combined. All saloons must be closed from 1 A. M. to 5 P. M. All private rooms or boxes must open into the general drinking place.

## Visalia, Too.

The ordinance which has been under consideration by the Trustees limiting the number of saloons in Visalia to 13 has now been adopted. The Board has also raised the license from $75 to $100 a quarter. The license for slot machines was left the same as before, namely, $50 a quarter.

## The French Wine Harvest.

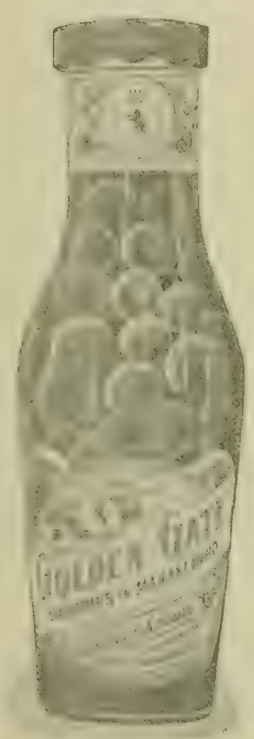
THE reports from the provinces concerning the vintage continue (says the Paris correspondent of the *Times*) to be very discouraging, and the smallness of the wine harvest is already making itself felt in the big cities, where the prices of household wines have been raised. In the south, in the district known as Provence, the vintage is finished, but the vines have not yielded a quarter of the quantity of grapes which were picked last year, and one estate, which last year made two thousand hectolitres, has this year barely made two hundred litres. In the Yonne the yield is put down at a third of that of last year. In the Bordeaux region the vintage has only just begun, but, as elsewhere, the grapes have suffered from the inclement weather and have ripened slowly. In some places, such as Margaux and Blaye, the farmers are waiting for a few more fine days before picking the grapes. In the Charentes and the Islands of Re and Oleron the yield is the poorest on record, whilst the Bourgogne and Beaujolais districts have suffered greatly with the rest of the country. The Agricultural Society for the Aude Department considers the grape harvest equal to about half that of a good average year. The grapes will not even be picked until the middle of October in the mountainous district of the Rhine. But if the crops are very small, the quality of the wine, it is stated, will be good.—*Manchester, Eng., Guardian, October 3, 1903.*

## An Odd Carolina Drink.

TUSSICK is a fiery intoxicant that takes its name from the natural, grass-matted tussocks in the South Carolina swamps, where, for convenience the primitive stills are situated. After the syrup has been extracted from the sorghum cane the bruised and seemingly worthless pulp still contains ingredients which may be brought out by the proper process, with swamp water heat, distillation. The stuff when distilled is almost pure alcohol. It is nearly white, is innocent to look at, yet charged with an oily element said to produce alarming and unlooked-for consequences in the imbiber.

Judge C. P. Sommers has two teams hauling grapes to the Yolo Winery from the Laugenour farm. The Judge and another driver left the vineyard this morning at 4 o'clock in order too be the first at the winery. Imagine their surprise when they reached Woodland to find wagons in line for three blocks, waiting for the winery to begin operations. A telephone message from the winery about 11 o'clock conveyed the information that wagons loaded with grapes were in line three blocks one way and two in another. The daily receipts are probably not less than 100 tons. A force of men is working steadily to increase the cooperage of the plant. The output for the season is likely to be a record-breaker.—*Yolo Democrat.*


CINCINNATI, BALTIMORE, PITTSBURG, NEW ORLEANS OR SAN FRANCISCO



# The Father of His Country

WAS a lover of cherries, but although George Washington became famous in history, he never knew the MARASCHINO CHERRIES, bottled by Fleischmann & Co. There is nothing to compare to them; there is nothing so delicious; preserved in a fructified state; they contain the exquisite aroma and flavor produced by California's sun. They are prepared where they grow and are almost dropped from the

## Tree into the Bottle

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WRITE TO

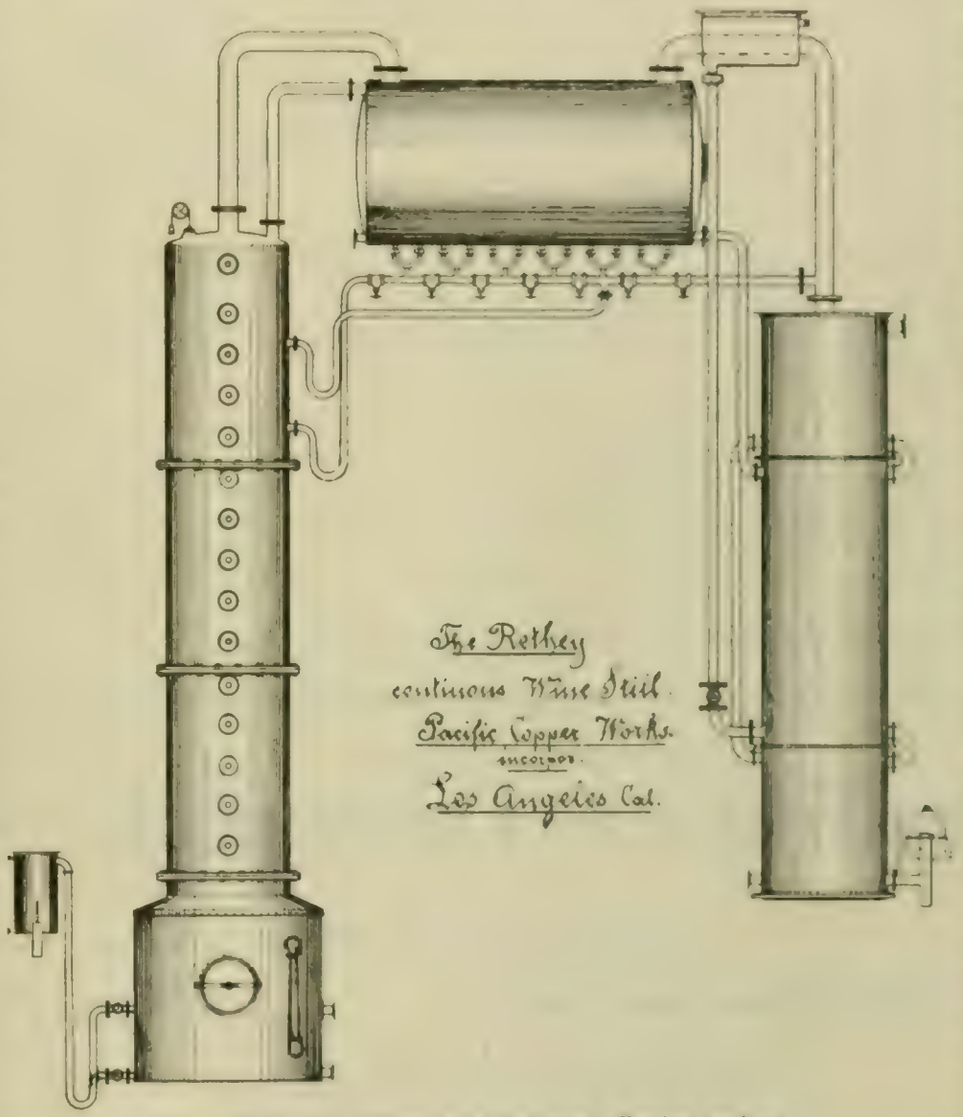
CINCINNATI, BALTIMORE, PITTSBURG, NEW ORLEANS OR SAN FRANCISCO

THE LATEST IMPROVED AND MOST ECONOMICAL

# Continuous Still for Distilling Wine

AS DESIGNED AND CONSTRUCTED BY

**Mr. August R. Rethey, Manager of the Pacific Copper Works, (Inc.), Los Angeles.**




In the last number of this publication we promised to show in this edition one of the most successful continuous stills for wineries. **This still we claim is the most complete still ever introduced**, as it has advantages over any other now in operation. It consists of three principal parts, viz., the Column, the Condenser and the Cooler.

As to the Column we claim no remarkable improvements. We use the one-cap boiling chambers of an ordinary alcohol column. Our only inprovement being that we **TIN** the whole column inside, including the capsand bottoms, which givesthe product a much cleaner and better taste, and will increase the durability of the apparatus several years. The most remarkable improvement on the Rethey still is on the second part called the condenser; by means of six small valves and their operation we practically have two condensers in one. The operation of these valves will regulate the efficiency of the condenser as a whole, as it enables us to produce alcohol just as we want it from 110 degrees to 192 degrees.

For the Cooler we can use water or wine alone, or as we have found the best results with wine for the middle section and water for the lower one. This means the most economical use of water, as it requires very few gallons of water per hour to do the most effective cooling.

Some years ago our Mr. Rethey built this apparatus after three of the best known French patterns for the Franco-Hungarian Wine Association, Cognac, France, with the most satisfactory success. Since that time no apparatus on the market has approached it in economy of operation and quality of production.

We will furnish our plans and estimates on application, and are in the market for all kinds of copper stills and repair work in general.

# Pacific Copper Works

INCORPORATED

J. J. JENKINS, President.
AUGUST R. RETHEY, Manager
S. F. MACFARLANE, Secy. and Treas.

## PRACTICAL COPPERSMITHS

**Manufacturers of Continuous Stills, Vacuum Pans, Jacketted Kettles, Drums, Finishing Cylinders, Dry-Cleaning Machines, Coils, Etc.**

*Los Angeles, Cal.*

# WINE AND VINE NEWS OF THE STATE.

W. C. Chisholm, manager of the Windsor Winery, states that this has been a great season in his section and that their cooperage is filled to the brim with good wine.

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More than 9,000 tons of grapes have been crushed at the winery of the Italian-Swiss Colony at Asti so far this season. Electric motors operate the crushers.

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The French-American Wine Company at Healdsburg is working double shifts in its winery. The company will crush about 1,200 tons of grapes this season.

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Alta Vista Wine Company has been incorporated—capital stock $75,000, shares $1 each, subscribed $25—by E. S. Ciprico, W. R. Dinmore, W. D. O'Kane, Neal Power, C. G. Follis, 5 shares each; place of business, San Francisco; Neal Power, attorney.

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The California Wine Association has failed to buy any grapes in the Martinez section at the price offered by the Association, $15 per ton. Local vineyardists are shipping their wine grapes to San Francisco, where they command from $24 to $28 per ton.—*County Paper, Martinez.*

The California Louisiana Purchase Exposition Commission has written every wine-grower in this State requesting his co-operation in making a creditable exhibit at the World's Fair. It is the intention to make wine the strongest individual feature of the display.

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According to the records of George West & Son, Incorporated, the grape-growing industry is steadily increasing in San Joaquin County. The total acreage is 13,331, planted as follows: Bearing vines—Wine grapes, 2,041; table, 1,546; Black Prince 571½; total 4158½. Non-bearing—Wine 5,553½, table 3,020, Black Prince 598½; total 9,172.

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The first lot of wine grapes sent out of Stockton by steamer this season was entirely of Zinfandels from this district, and the consignment was for a small winery in San Francisco, says the *Lodi Sentinel.* It has long been customary for agents of these small or individual wineries which make a practice of producing wine for a cellar or hotels and restaurants to buy grapes each year and put up wine. As a rule small quantities of grapes are used and fancy prices are paid for fine grapes, as the wine must be of the best. Agents go into the vineyards and select the kind of grapes they wish and then negotiate as to prices.


# Institute for Fermentative Industries

DR. A. WILHELMJ, Director

**519 Mission Street** **San Francisco, Cal.**

Plans, Specifications and Erection of Wineries, Distilleries Breweries and Yeast Factories

Manufacture of Pure Selected Yeasts of Californian and European Origin for Wine, Beer, Fruit-Brandies, Spirits and Compressed Yeasts : : : : :

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CORRESPONDENCE SOLICITED

**We are now ready to supply Pure Selected Yeast of any desired kind and in any quantity required.**

**We make a specialty of Selected Yeast, suitable for hot climates, this guaranteeing a rapid and complete fermentation where this has so far been impossible.**

WRITE FOR FURTHER PARTICULARS

Quite a number of the county grape growers have sold their crop to firms in San Francisco and also to wineries outside of the Association for $16 a ton. From the Sebastopol section several carloads are being shipped daily to San Francisco and are fetching the figure quoted above, and in some instances a higher one.—*Santa Rosa Republican.*

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With the exception of a few second-crop grapes, Bismarck Bruck has finished wine-making on the Moffitt place. No grapes were purchased, only the crop on the place being converted into wine. Mr. Bruck says the yield was satisfactory this season, and the quality of the wine made is excellent.—*Star*, October 16.

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The San Joaquin Valley and Lodi wineries are being rushed to their fullest capacities now, both crushers receiving on an average of ninety tons of grapes a day.

Cary Bros. have wired the winery south of Lodi for electric lights. On account of the rush work it is necessary to work until 11 or 12 o'clock each night.—*Lodi Sentinel*, October 8.

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Frederick Hess has about finished wine-making at "Pine Crest" on Howell Mountain. Mr. Hess says as he had sold his entire cellar of wine last year at an exceptionally good figure, and all his cooperage was empty he decided to buy about $1,200 worth of the best mountain grapes procurable, and with his own crop will have made, when the vintage is over, 20,000 gallons of very choice wine.—*Calistogian.*

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Growers are busy now taking care of their grapes, and the weather is all that can be desired. Quite a quantity of the fruit is being shipped to San Francisco in preference to delivering to the wineries, the returns averaging from $18 to $25 per ton. The wineries in this section are not doing very much. Some of the growers are taking care of the grapes on the co-operative plan.—*San Jose Mercury*, October 24.

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A large number of the bankers who attended the National Convention in this city during the month enjoyed the hospitality of the Italian-Swiss Colony at Asti. The beauties and wonders of the great institution were highly appreciated by the visitors.

## State Grange Favors Pure Wines.

The State Grange, before it adjourned its recent meeting in San Jose, adopted resolutions which concern vine-growers everywhere. William Johnston, Mrs. O. E. Borrette, W. W. Greer and R. O. Baldwin, the committee on the wine industry, presented the following

WHEREAS, The manufacture and sale of impure wines in the United States has become detrimental to the interests of the country, and

WHEREAS, Stringent national legislation is required to prevent a continuance of such abuses; therefore be it

*Resolved*, That the State Grange, Patrons of Husbandry, interested in grape growing in this State, earnestly demand a Federal Law that will protect the legitimate wine industry from imposition and fraud.

*Resolved*, That the Master of the State Grange be instructed to present this resolution to the National Grange and use all proper means to have it endorsed by that body, and further that it be requested through its Legislative Committee to present the same to Congress.

*Resolved*, That a copy of this resolution be sent to each United States Senator and Congressman from this State, and they be earnestly requested to work for the passage of such a Federal law by Congress as will give relief to the wine industry of this State.

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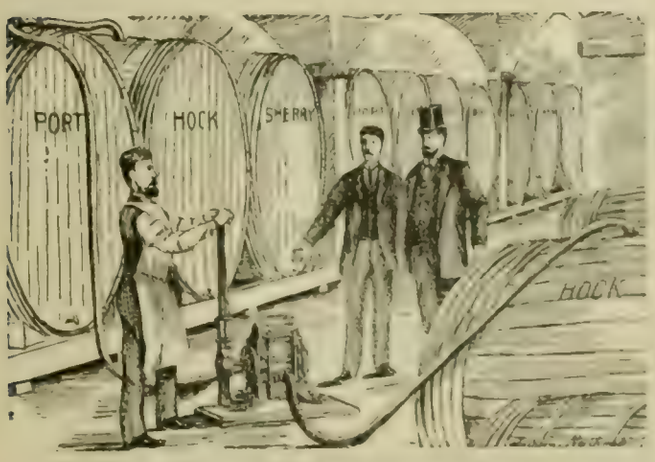
## Vineyard Proprietors' Wine Co.

ARTICLES of incorporation of the Vineyard Proprietors' Wine Company have been filed. The directors named are Frank Burr, J. E. Gater, Edward Walden, H. E. Black and H. L. Walker Jr. of Geyserville, C. L. Patteson of Alexander Valley and W. A. Black of Dry Creek.

The purpose of the company is, as stated in a circular letter, to "combat the combine." It is urged by the promoters that by co-operation and the handling of their own products they can make more money.

---

Fill the bumpers fair;
Every drop we sprinkle
O'er the brow of care
Smooths away a wrinkle.
While we live, let's live in clover;
For when we're dead, we're dead all over.

CHALLENGE WINE PUMP IN OPERATION

**Challenge Wine Pump**

**Is of great compactness and power for use in wine cellars for pumping from one tank into another**

The waterways are large and very direct and the wine passes so easily that there is no liability to get out of order, and so constructed, as it is very convenient during. Being compact it is easily removed from place to place. The arrangement of the lever makes it less laborious to work than the ordinary pump. We recommend this pump to wine dealers as the most serviceable pump for their requirements and GUARANTEE them equal in every respect to any pump for this purpose in the market, to work one-third easier and to pump one-third more wine.

WE ALSO CARRY A FULL LINE OF

**Wine Hose, Wine Cocks, Tanks, Etc.**

Send for Catalogue Mailed Free

**Woodin & Little**

312-314 Market St. San Francisco, Cal.

## For Public Administrator



# WILLIAM E. LUTZ

**Republican Nominee**

## FOR POLICE JUDGE

# EDWARD M. SWEENEY



THE Republican Convention that nominated Judge Sweeney for Police Judge added another popular name to its ticket. The Judge claims San Francisco as his birth place. He is a pioneer member of Golden Gate Kindergarten Association, attended the Washington Grammar School until he graduated; entered the law offices of Denis Spencer and Garrett W. McEnerney, 508 California street; took his regular course at Hasting's Law School, and on November 13, 1894, was admitted to practice of law before the Supreme Court at Sacramento. He has been successful in the practice of criminal law, and is well spoken of in the community in which he resides. He is a member of several fraternal organizations.

There are few men in the city whose friends are so numerous and so loyal as those who are now rallying to the personal support of Judge Sweeney, and it is confidently predicted by all the different political parties that he will be triumphantly elected Police Judge on November 3d.

He was elected five years ago by a handsome majority to fill the unexpired term of the late Judge Campbell, and while upon the bench discharged the office in such a manner that it brought forth encomiums from friends and foes alike. Hundreds of those who have been in straitened circumstances have been defended by him without price or hopes of reward. In view of these facts we do not hesitate to call upon the trade to remember Judge Edward M. Sweeney on election day.

## FOR SUPERVISOR



# OSCAR HOCKS

DEMOCRATIC NOMINEE

Endorsed by California Liquor Dealers Association

## FOR ASSESSOR

# GEO. H. BAHRS

REPUBLICAN NOMINEE

## Technology of Wine.

THE EXTRACT OF THE WINE.

By Ernst Schreckenberger, of A. [illegible] Wine.

THE extract of the wine is that part which is left after vaporizing, and is composed of sugar acids, and salts of organic acids, glycerine and nitritious compounds. As the extract is composed of so many different materials which affect the taste and quality of the wine, it can only become of value in analysis by separating it into its various parts. In judging a wine from its extract, first deduct the sugar and acids, the quantity of which varies in the different wines. The balance after the sugar and acids have been deducted is really the extract by which we should judge.

The material composing the extract comes partly from the grape and partly through fermentation. Without doubt the taste of the wine is highly dependent on the extract and as a rule is called the body of the wine. However, the fullness and strength of the wine is probably more dependent upon its alcohol, as fermented apple or pear juice, for example, in spite of the high amount of their extract, taste thin and empty. The free acids of the extract, when not in too large quantities, give the wine character. The sugar, even in very small quantities, makes the wine more harmonious, and like the glycerine, neutralizes the acid taste to the tongue. Many leading journals and wine firms have published statements showing their wines to have a high amount of extract, claiming them therefore to be very fine wines. This, however, is often not true, as these wines very often lack the fine bouquet and harmony, characteristic of renowned wines.

After fermentation the extract increases by evaporation through the pores of the cask. At the same time, it may decrease through the fermentation of the small amounts of sugar, or the working of bacteria on the acids, or the precipitation of tartaric acid. Dependent on these above conditions, wine either increases or decreases in extract in ageing in the cask, poor wines generally lowering their extract and good wines generally increasing their extract. It is through this evaporation process of ageing wines in the cask that the so-called wine from the "Rosenfass" of the famous "Bremen Rathskeller" has become so high in extract, bouquet and quality.

White wines contain 1.7 to 2.7 grammes in 100 cubic centimeters of extract; red and sweet wines, more; wines where the must has contained as much as 30 per cent to 40 per cent of sugar are as high as 5 per cent in extract. The above figures meaning extract after sugar has been deducted. Red wines as a rule are richer in extract, which they obtain through fermentation of the skins and seeds, thus obtaining coloring matter and tannin.

A great Italian brewery is soon to be opened in Milan by the Lombardy Union of Wine Merchants. The beer is to be made on the German system. German experts will plant the brewery, and the direction will employ the best German brewers for a time—at all events, until Italians have learnt their art.





**Willow Springs Distillery, Omaha, Neb., U. S. A.**

J. J. JENKINS, President — S. F. MACFARLANE, Secy. and Treas. — AUGUST R. RETHEY, Manager

**Pacific Copper Works** INCORPORATED

OF LOS ANGELES

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## Treatment of Poorly Fermented Wines.

EDITOR REVIEW: —In the September issue of your paper, Mr. W. J. Laferriere contributed an article entitled: "Wine not thoroughly fermented."

Personally I take the stand that nothing furthers an industry more than the exchange of ideas and recording the practical experiences of experienced men, thus giving others an opportunity to learn. Of course such records must be of experiments actually performed and carefully watched. This will give the theorizer a chance to learn, and I do not hesitate in saying that I have gained my knowledge after years of hard study and practical work in large wineries. I am therefore able to express myself theoretically as well as practically upon the subject of wine-making. As Mr. Laferriere is a well known wine-maker in this country I found it necessary to state the above facts in order that I may meet him on an equal footing and with equal weapons.

I mentioned in the beginning that it would be excellent to give the results of practical experiments. However, I cannot imagine that the directions given by Mr. Laferriere for preserving wine yeasts by the Bochm's process have ever been used in a practical way by him, and, as I said before, I do not believe it wise to give out a recipe until it has been thoroughly tested in a practical way. To dry an yeast at a certain temperature and later on to mix it with a given percentage of sugar and bicarbonate of soda, will be met with great difficulties when put into practice. For, under normal conditions, the yeast would not dry, but would undergo a fermentation within itself, unfitting it for the purpose intended. The composition of the recipe in other respects is not clear to me, at any rate, its practical use is out of the question which has been proven long ago. Aside from this the application of such an yeast is not to be recommended.

Mr. Laferriere gives us a number of methods for treating wines not thoroughly fermented, but the only proper one he leaves out. For such wines, the only treatment is to induce fermentation again, but not with any sort of yeast, but with one that we know will do what is expected of it, and will not, perhaps make the wine worse than it already is. I will admit that by using fresh yeast good results are at times obtained, but we cannot rely upon this fact. I believe that if Mr. Laferriere would examine the lees of a fresh wine, providing of course, that he is a judge of the various growths which he will find he would not advocate the use of fresh yeast to incite fermentation.

Since Hansen in the '80's scientifically demonstrated that in nature there is a long list of yeasts which in their actions totally differ, we have given the study of yeast our closer attention. Of course results were obtained only after Hansen and his successors separated and isolated the various yeasts by reliable means, that is after the culture of pure yeasts was invented. These cultures were raised in larger quantities, their characteristics studied and comparisons made. We find that each yeast race has its particular characteristics which it retains throughout, such as its growth, rapid increase and the ability to ferment more or less sugar, etc. By comparing the various yeasts, those with the most favorable characteristics were picked out and placed on the market as cultivated or selected yeasts.

The wine-maker of to-day has therefore a variety of yeasts at his command from which he can choose such which are most suitable for his purposes. Wines not thoroughly fermented, no matter from what cause, should be treated with selected yeasts obtained from an institute where such cultures are prepared. We know then what is added to the wine and do not risk spoiling it, as we might do if old yeast was used.

This is the only reliable method by which wines not thoroughly fermented should be treated and all others should be rejected.

DR. A. WILHELMJ,
Director Institute for Fermentative Industries.
*San Francisco, October, 1903.*

## Andrea Sbarboro on the Vintage.

WINE-MAKING is now nearly all over. In the northern counties, Sonoma as usual has produced the largest quantity of dry wines. The grapes matured to perfection, and this will be one of the most favorable seasons for wine-making and wine-ageing in the history of California. In the central and southern part of the State, wher the sweet wine grapes are grown, the output of wine will not be as large as last year, for the reason that many of the Muscat grapes which are usually crushed for wine, this year were dried for raisins.

The viticultural industry of California is now on a solid basis. The grape-growers, although they did not receive the remarkably high prices for grapes obtained last year, find that at the current prices of this year their lands yield a better remuneration through this industry than if they were used for most any other purpose. The wine on hand in the State is now amply sufficient to supply all demands, and yet set aside a fair quantity for ageing purposes.

There have been no changes in prices of wine lately, and there is not likely to be much fluctuation in the near future.

ANDREA SBARBORO.

Herman Kohlmoos, one of the founders of the house of Wreden-Kohlmoos Company, has retired from that well-known firm. Mr. Kohlmoos disposed of his interest in the business on October 1st. He was for many years connected with Wm. Wolff & Co., and is one of the best known and most successful salesmen in the city. By reason of his well-known abilities he will most certainly be in active business again at no far distant date.

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# Personal Mention

The E. G. Lyons & Raas Co., of 549-551 Mission street, are working their factory to the extent of its capacity these days on account of the large and increasing demand for their pure fruit California brandies and cordials. Their Royal Anne Cherries in Maraschino are having large sales just at this time, and they state that the business outlook in general is in every way satisfactory.

Messrs. William Wolff & Co., 216 Mission street, Pacific Coast agents for the Moet & Chandon champagnes, "White Seal" and "Brut Imperial," are pushing those popular brands rapidly to first place among good champagnes. From their advertisement on another page, it will be seen that the report of the imports of champagnes into this country and Canada, from January 1st to October 1, 1903, shows the Moet & Chandon brands to lead all others in increase by a very large majority. While there was a falling off in the imports of many brands, from the figures for the same period of 1902, the report shows an increase in "White Seal" and "Brut Imperial" of nearly twenty thousand cases. These champagnes have proven popular wherever they have been introduced. The sales of "Old Government Whiskey" continue to grow rapidly.


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Try Them. They are Fine. Sold Everywhere.




Long Syrup Refining Company

SAN FRANCISCO


Messrs. Braunschweiger & Co., of 5 and 7 Drumm street, report that their traveler, Mr. R. C. Heise, is doing an excellent business in Idaho and Montana, the orders from those two States being rapidly on the increase. Their business with the Orient is steadily expanding, and they expect a large local trade this season. The ever-popular Val Blatz beer not only continues to hold its own, but shows a steady growth in popularity.

Zurich, Switzerland, is to have a wine museum. This novel institution will comprehend everything that pertains to the manufacture of wine under remote methods of culture, as well as up-to-date methods.

A. Finke's Widow, 809 Montgomery street, are now experiencing their busiest season. The large increase in the demand for the "Gold Seal" champagnes necessitates both day and night work to properly handle all the orders being received for that popular brand of wine.

We are glad to announce the recovery of Mr. Harry Cohn, of McDonald & Cohn, 120 Front street, from a protracted illness resulting from ptomaine poisoning. Mr. Cohn reports business very good, considering the conditions prevailing at present throughout the country. The popularity of El Rey, the King of Whiskies, continues unabated.

## Internal Revenue and Customs Rulings.

(705.)

WINE MANUFACTURER.

THE EXEMPTION FROM SPECIAL TAX GRANTED TO A WINE MANUFACTURER BY SECTION 3246, REVISED STATUTES, DOES NOT AFFORD HIM ANY PROTECTION FROM THE CONSEQUENCES OF SELLING HIS WINE IN VIOLATION OF THE LAWS OF HIS STATE OR THE LOCAL ORDINANCES.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
WASHINGTON, D. C., Oct. 2, 1903.

SIR: In reply to your letter of the 28th ultimo, you are hereby advised that while a person who manufactures wine from fruit of his own growing (or from grapes that are grown by himself or by others) and sells it at the place of manufacture, or at one "general business office," is exempted by the provisions of section 3246, Revised Statutes, from special tax as a liquor dealer under the internal revenue law of the United States on account of such sales, yet this exemption does not protect him from prosecution under the laws of his State, or under local ordinances, for selling his wine in violation of those laws. Even when a person has paid special tax under the internal revenue laws as a liquor dealer and received his stamp for this business, he is not thereby protected from the consequences of carrying on this business at any place where the local laws prohibit. (See on this point section 3243, Revised Statutes of the United States.) Respectfully,

J. C. WHEELER, Acting Commissioner.

W. S. BAICHLEY, West Salem, Ill.

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Messrs. Herrmann & Co., the well-known San Francisco hatters, 328 Kearny street, have just received a fine line of fall and winter goods. The Herrmanns were the pioneers on this coast, and generation after generation they have maintained that degree of excellence in goods and that uniformity of square dealing that have placed their names at the very top. Orders from our insular possessions, from Mexico and from far off Alaska will receive the same treatment that characterizes all their dealings.

## Australian Viticulture.

WE have received from the author, Mr. A. Despeissis, M. R. A. C., a copy of "The Handbook of Horticulture and Viticulture of Western Australia." This is the second edition of the work and is issued at Perth. The volume consists of 532 pages, is elaborately illustrated, and thoroughly treats, from a technical and practical standpoint all matters in the field which it represents. The book may be obtained from the Director, Department of Agriculture, Perth, W. A., in paper covers 1s, or boards, 2s 6d; 6d additional must be forwarded for postage.





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---

The Willow Springs Distillery, at Omaha, Neb., has increased its capacity from 2,500 to 4,000 bushels daily. It started mashing on September 28th.

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## Two and One-Half Years After

IT has been suggested to me by the John J. Fulton Company, proprietors of the Fulton Renal Compound, a remedy for Bright's Disease, that I write a supplementary report of my experience with that preparation, for publication in my own paper as well as elsewhere. Considering my good fortune in having been prevailed upon to take the treatment when I was given up to die and was at death's door, I feel it my duty to do all I can to let other sufferers know of the value of this remarkable medicine.

After being in the hands of regular physicians for many weeks, during which time I rapidly failed, I reached the point where my relatives were notified that I had not more than sixty days to live. Thirty days later when my own judgment told me that I had reached the end of the way, I was induced, against my own desires, to begin taking the Renal Compound. Within two weeks it had brought to me normal sleep and an encouraging appetite, and within five weeks I was in a condition to attend to active business. I continued the treatment until I felt that I was a well man. This was two and a half years ago, and within the past year and a half, I can say emphatically that I have enjoyed better health than at any time in the past twenty-five years. To those who are suffering from this terrible disease, I would say, lose no time in going under this treatment. The regular physician cannot save you and the medicine cannot harm you.

Sincerely yours,
R. M. WOOD, Editor.

San Francisco, Cal.

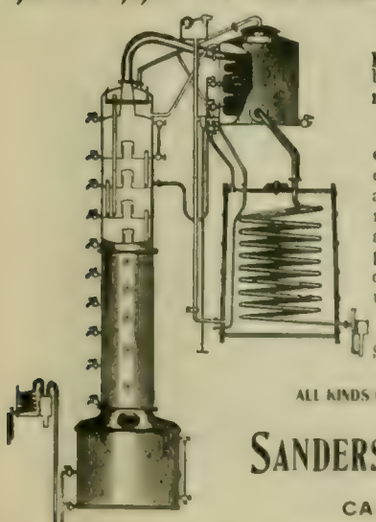





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We refer to GEO. WEST & SON, Stockton, JOHN WHEELER, St. Helena.

PAT'D SEPT. 29, 1891.

ALL KINDS OF COPPER WORK DONE AT SHORT NOTICE.

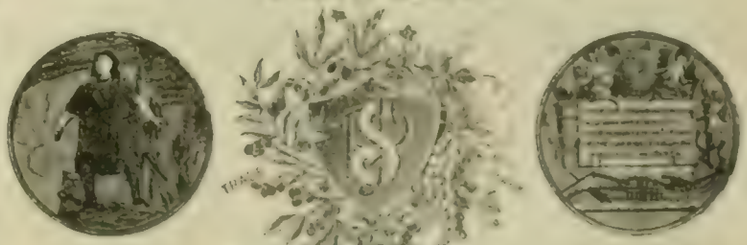
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## Internal Revenue and Customs Rulings,

(699.)

*Special tax—Taking orders for beer on commission.*

A person who takes orders for beer and the money in payment therefor and transmits the orders and money to a brewer, who makes the sales and shipments directly to the persons giving the orders, is not required to pay special tax therefor, even though he receives a commission from the brewer on these orders.

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., Sept.* 17, 1903.

SIR: Your letter of the 19th ultimo has been received, inquiring whether a person is "liable to special tax who receives orders for beer in various quantities, accepts the money in payment for such orders, forwards said orders and money to the brewer, who ships direct to the party giving the order and pays the person who sends in the order a certain sum per case or keg, as the case may be, for transacting the business."

The person to whom you refer is not liable on this account. He does not sell the beer or offer it for sale, but simply solicits orders therefor and transmits these orders to the brewer who himself completes the sales.

The fact that the person in question receives a commission from the brewer on each case or keg of beer for which he obtains an order does not involve him in special-tax liability under the internal-revenue laws.

Respectfully, J. W. YERKES, *Commmissioner.*

J. U. SAMMIS, *Collector Internal Revenue, Dubuque, Ia.*

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*Chinese wines.*

Chinese wines, so called, consisting of spirituous beverages distilled from rice or sorghum and flavored with various vegetable substances, are dutiable at $2.25 per proof gallon under the provision for spirituous beverages in paragraph 292, tariff act of 1897, and are not dutiable at 55 cents per pound as medicinal preparations containing alcohol under paragraph 67.—Kwong Chin Chong *v.* United States (119 Fed. Rep. 383); *In re* Kwong Ching Chong, G. A. 2098 (T. D. 14047), and other cases followed.

(696.)

*Refilling with spirits bottles previously used for bottling spirits in bond, without destroying the stamps.*

(Int. Rev. Circular No. 647.)

TREASURY DEPARTMENT,
OFFICE OF COMMISSIONER OF INTERNAL REVENUE,
*Washington, D. C., Sept.* 19, 1903.

*To collectors of internal revenue and revenue agents:*

Recent reports received at this office indicate a growing tendency on the part of some persons who are engaged in the sale of distilled spirits to refill with spirits bottles which had once been filled and stamped under the provisions of section 6 of the act of March 3, 1897.

The law referred to provides:

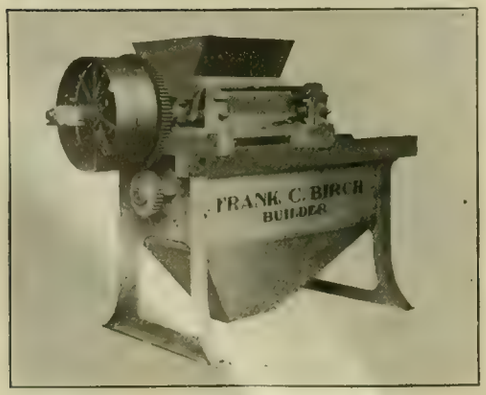
SEC. 6. That any person who shall reuse any stamp provided under this Act after the same shall have been once affixed to a bottle as provided herein, or who shall reuse a bottle for the purpose of containing distilled spirits which had once been filled and stamped under the provisions of this Act without removing and destroying the stamp so previously affixed to such bottle. * * * shall for each such offense be fined not less than one hundred nor more than one thousand dollars and be imprisoned not more than two years in the discretion of the court, and such spirits shall be forfeited to the United States.

While the reuse of a bottle for the purpose of containing spirits which had once been filled and stamped under the act referred to without destroying the stamp previously affixed to such bottle may not result in fraud upon the Government, it involves a gross violation of law and enables the offender to impose upon the public by disposing of a cheap and inferior grade of whiskey, different in quality and alcoholic strength from the original contents, at a price equal to the whiskey of standard strength and quality represented by the stamp and contained in the bottle when the stamp was affixed.

Collectors and agents will see that the law in this respect is complied with and that those who violate the same are reported for prosecution.

J. W. YERKES, *Commissioner.*


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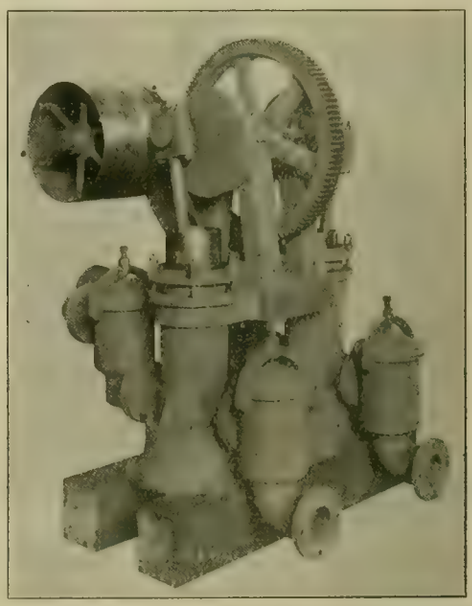
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